

**Proposal Evaluation Form
RFP 2024-022 Group Dental Insurance
Totals Composite
Form Active**

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Cigna Health and Life Insurance Company	Delta Dental Insurance Company	Humana Insurance Company	Solstice Benefits, Inc.	Standard Insurance Company
			TOTAL:	TOTAL:	TOTAL:	TOTAL:	TOTAL:
Experience & Qualifications	30	150					
Proposer’s qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City’s needs		50	48.0	47.0	49.0	37.0	32.0
Proposer’s relevant knowledge and experience in providing the services described in the “Scope of Services” to public sector agencies similar in size to the City of Coral Gables		50	44.0	47.0	49.0	34.0	30.0
Financial Strength Rating from AM Best, with a minimum of A-, XIV		25	24.0	24.0	24.0	25.0	24.0
Qualifications, copy of applicable licenses/certifications, and experience of all proposed key personnel		25	24.0	23.0	24.0	20.0	18.0
Experience & Qualifications Total			140.0	141.0	146.0	116.0	104.0
Project Understanding, Proposed Approach, Methodology	20	100					
Proposer’s overall detailed understanding, approach and methodology to perform the services solicited herein.		30	28.0	28.0	29.0	23.0	19.0
Proposer’s Provider Network being utilized for the City of Coral Gables. Be sure to complete the Provider Network Section in the Group Questionnaire which identifies the number of Providers by County		10	10.0	10.0	10.0	7.0	6.0
Details of the Proposer’s lack of restrictions or exclusions imposed		10	8.0	8.0	9.0	7.0	6.0
Proposer’s offering of an Online Benefit Enrollment system for the Open Enrollment process, along with the ability to include additional lines of coverage		10	5.0	7.0	9.0	7.0	3.0
Proposer’s ability to provide covered individuals access to company professionals to discuss benefit coverage issues		10	9.0	9.0	8.0	7.0	6.0
Comprehensive description of your proposed ability to duplicate existing coverage for employees, retirees and dependents		30	20.0	24.0	29.0	24.0	20.0
Project Understanding, Proposed Approach, Methodology Total			80.0	86.0	94.0	75.0	60.0
Past Performance and References	10	50					
Proposer’s three (3) references (but no more than five (5) from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP		30	30.0	29.0	30.0	22.0	19.0
List with contact information of public sector clients, if any, that have discontinued use of Proposer’s services within the past two (2) years and indicate the reasons for the same		10	6.0	7.0	9.0	5.0	5.0
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending		10	6.0	8.0	9.0	7.0	7.0
Past Performance and References Total			42.0	44.0	48.0	34.0	31.0
Agreement Exceptions	5	25					
Review exceptions made by the proposer to the conditions listed in the agreement for the services		25	21.0	20.0	23.0	19.0	16.0
Agreement Exceptions Total			21.0	20.0	23.0	19.0	16.0
• Provide pricing in INFOR for the premiums being charged for employees, retirees and dependents	35	175	129.0	152.5	165.0	144.0	131.0
Total Points	100	500	412.0	443.5	476.0	388.0	342.0
Ranking			3	2	1	4	5