



June 20, 2018

Daniel Fernandez
Deputy Fire Chief
Coral Gables Fire Dept.
2815 Salzedo Street
Coral Gables, FL 33134

Dear Deputy Chief Fernandez:

This letter is to confirm that the Opticom™ priority control solution is owned and manufactured solely by Global Traffic Technologies, LLC (GTT). GTT is also the sole-source provider of Opticom Priority Control as a Service (PCaaS), which for Coral Gables includes the following:

- Model 764 multimode phase selector
- Model 768 auxiliary interface panel
- Model 3101 series cabinet-mount radio receiver
- Intersection cellular/Wi-Fi modem
- Model 2100/2101 series vehicle kit
- Vehicle cellular/Wi-Fi modem
- Central Management Software (CMS - per intersection)
- Site survey (intersections and/or vehicles)
- Project management
- Installation, intersections (GPS - includes hardware and software configuration)
- Installation, intersections (modems)
- Installation, vehicle kit (hardware)
- Installation, vehicles (modems)
- Installation, CMS software
- Training (2 days, 1 trainer - includes domestic travel) - topics TBD by customer
- Engineering design services
- Installation bracket (installed)
- Intersection permit fee
- Hosting, SQL Express License (for term of agreement)
- Data collection and reporting (for term of agreement)
- Monitoring and optimizing (for term of agreement)
- On-site repairs/replacements (intersections, for term of agreement)
- On-site repairs/replacements (vehicles, for term of agreement)



- Cellular data (intersections, for term of agreement)
- Cellular data (vehicles, for term of agreement)

Since 1968, Opticom has been the standard in priority control, now totaling more than 3,100 customers and over 180,000 intersections/vehicles worldwide. Worth noting, GTT's Opticom system is used in 41 of the 50 largest U.S. cities, amongst other deployments in Canada, Europe, Asia-Pacific and the Middle-East.

If you have further questions, please feel free to contact me to discuss. Thank you!

Sincerely,

A handwritten signature in black ink, appearing to read 'Dan Dolsky', with a long horizontal flourish extending to the right.

Dan Dolsky
Demand-Generation Supervisor
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