



City of Coral Gables  
**CITY COMMISSION MEETING**  
**October 26, 2021**

**ITEM TITLE:**

**Resolution.** A Resolution of the City Commission accepting the recommendation of the Police Department to purchase training simulator equipment from Virtra, Inc., as a “Special Procurements/Bid Waivers,” pursuant to Section 2-691 of the City’s Procurement Code.

**DEPARTMENT HEAD RECOMMENDATION:**

Approval.

**BRIEF HISTORY:**

The Police Department has determined a need exists for firearm and driving simulator equipment to provide continuous and progressive training for police officers that ensure the safety of residents and employees.

The Department’s Training Section conducted extensive market research of the available options in the industry for the desired equipment. From that research, it was determined that a review of firearm simulators and driving simulators from three separate companies would be conducted. A comparison of the features of each product was documented to assist with determining that the Virtra, Inc. simulators should be selected based on that fact that they include features that far exceeded other companies, as well as a broad training library that cannot be compared. The Virtra, Inc. firearm simulator system provides an intense, immersive training environment that is designed to teach, test, and sustain trainees and seasoned officers’ knowledge and skills. The Virtra, Inc. driving simulator system provides a multi-screen and realistic motion-based platform that not only teaches defensive, emergency, pursuit, and driving tactics in a risk-free environment, but translates training into real-world survival skills.

Virtra, Inc. simulators are best suited to the Department’s training needs and the best option to expand and improve the training of police officers. The purchase of this specific equipment will drive the purchase of additional supplemental equipment and service needs as the training program expands and continues. The initial cost for this equipment is approximately \$500,000.00.

Under Section 2-691 of the Procurement Code, entitled “Special Procurements/Bid Waivers,” a special procurement may be initiated when an unusual or unique situation exists that makes the application of all requirements of competitive sealed bidding or competitive sealed proposal contrary to the public interest.

**FINANCIAL INFORMATION:**

| No.           | Amount              | Account No.         | Source of Funds                              |
|---------------|---------------------|---------------------|--|
| 1.            | \$500,000.00        | 310-1500-521-64-60  | Capital Project – Construction of New PSB    |
|               |                     |                     | Project string: c-newpsbdg.furnitur.poli-gci |
| <b>Total:</b> | <b>\$500,000.00</b> | <b>APPROVED BY:</b> |  |

**ATTACHMENT(S):**

1. Draft Resolution
2. Request for Special Procurements/Bid Waiver Form and Supplemental Documentation