



City of Coral Gables
CITY COMMISSION MEETING
January 25, 2022

ITEM TITLE:

Resolution. A Resolution of the City Commission authorizing the City Manager to evaluate and negotiate lease terms regarding the Coral Gables Country Club, the City-owned property located at 997 North Greenway Drive, Coral Gables, FL 33134 with BTW Investments, LLC pursuant to Division 12 (Purchase, Sale, and Lease of Public Property) of the City's Procurement Code. (Provided that a Lease is negotiated, the proposed Lease will be subject to the Advisory Board approval process pursuant to Division 12, Section 2-1094 and will ultimately be presented to the City Commission for their consideration and final approval.)

DEPARTMENT HEAD RECOMMENDATION:

Approval

BRIEF HISTORY:

On April 19, 2021, at the direction of the City Manager, the City's Procurement Division published a Request for Proposal (RFP) for the tenancy and operation of the Coral Gables Country Club.

The initial bid meeting included several interested parties. However, by the original May 24, 2021- RFP deadline, Procurement had received only one proposal from BTW Investments, LLC dba Barreto Hospitality (the "BTW Investments"). In order to allow for additional submittals, Procurement extended the RFP deadline twice until June 21, 2021. No additional RFP proposals were received by the June 21, 2021 deadline. On July 2, 2021, Procurement determined that the BTW Investments proposal was nonresponsive as it did not meet the minimum qualification requirement in the RFP.

October 12- November 2, 2021, the Economic Development Department (the "Department") re-advertised to request proposals from any interested parties for the tenancy and operations of the Coral Gables Country Club. The Department received only one proposal which was also from BTW Investments.

Provided that a Lease is negotiated with BTW Investments, the negotiated/proposed Lease will be subject to the requirements of Division 12 of the Procurement Code, Section No. 2-1094. Therefore, the negotiated/proposed Lease will be presented for recommendation and approval to the Property Advisory Board, the Economic Development Advisory Board, and the Budget and Audit Advisory Board. After the three (3) Boards make their recommendations, the Lease will ultimately be presented to the City Commission for their consideration and final approval, which may include a waiver of the requirements set forth in Division 12, should the City Commission find that proceeding is in the best interest of the City.

ATTACHMENT(S):

- 1. Draft Resolution**