

**CITY OF CORAL GABLES, FLORIDA**

**RESOLUTION NO. 2020-69**

A RESOLUTION OF THE CITY COMMISSION OF AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND EXECUTE AN AGREEMENT WITH PININFARINA OF AMERICA CORP. AND EKIN, LLC, INDIVIDUALLY OR COLLECTIVELY, TO PROVIDE THE CITY WITH OBJECTIVE DESIGN STANDARDS FOR SMALL CELLS AND SMART CITY STREET POLES AND A PROOF-OF-CONCEPT DESIGN OF EKIN'S CUTTINGEDGE, CONSOLIDATING TECHNOLOGY, FOR A COMBINED AMOUNT NOT TO EXCEED \$150,000.00, UNDER THE PROCUREMENT CODE EXEMPTION CONTAINED IN SECTION 2-607 (24) OF THE CITY'S PROCUREMENT CODE.

**WHEREAS**, Pininfarina is a global design and engineering firm founded in 1930 and known worldwide for its impact on the luxury architectural, automotive, and consumer products industries; and

**WHEREAS**, Pininfarina has also designed civic infrastructure for the cities of Miami Beach and other cities around the world and has recently been in communication with the City of Coral Gables regarding the creation of objective design standards for small cells and smart city street poles; and

**WHEREAS**, Ekin, LLC., ("Ekin") is an industry leader in safe city technologies with a global presence and offices in Zurich, Stuttgart, New York, Istanbul, Baku, Dubai, Ankara and Miami; and

**WHEREAS**, at the 2020 Consumer Electronics Show in Las Vegas, Ekin showcased its latest technology, sleek poles capable of different functions with different modifiable modules that can be used to house multiple smart city technologies in a single product, without requiring external hardware support and with minimal infrastructural costs; and

**WHEREAS**, the City hopes to incorporate Pininfarina's objective design standards with Ekin's smart city technology, to prepare for 5G deployments with an aesthetically pleasing, functionally adequate, and technologically advanced standard solution; and

**WHEREAS**, in addition to offering this solution for communications facilities, Pininfarina's design and Ekin's technology can add value to the City's smart district projects and help the City address some of its current implementation challenges, by: minimizing the smart city

technology footprint in urban areas, improving aesthetics and functionality for street technology hubs (Wi-Fi, IOT, CCTV) and consolidating the City's own technology for better integration and interoperability; and

**WHEREAS**, City staff aims to bring together these two industry leaders in order to implement an advanced, functional and beautiful solution that may pave the way for a cost effective, optimized and less disruptive rollout and adoption of 5G small cell communication systems in the City, and/or accommodate the City's own smart city technology; and

**WHEREAS**, City staff has estimated the cost of delivering objective design standards by Pininfarina and a proof-of-concept design by Ekin, and that combined cost will not exceed \$150,000.00; and

**WHEREAS**, the City Commission authorizes the City Manager to negotiate and execute an agreement with Pininfarina and Ekin, individually or collectively, for the delivery of the aforementioned products and services; and

**WHEREAS**, these agreements would be exempt from the Procurement Code under Section 2-607 (24), which exempts consultants for professional services with special skills, abilities, expertise or of a technical nature as determined by the procurement officer;

**NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSION OF THE CITY OF CORAL GABLES:**

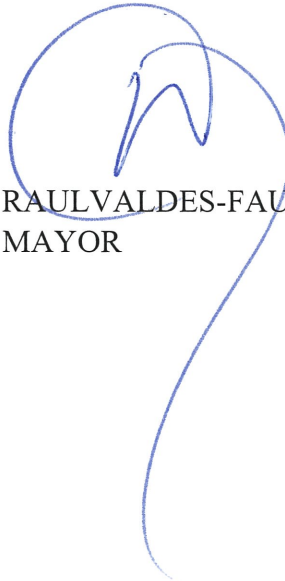
**SECTION 1.** The foregoing "Whereas" clauses are hereby ratified and confirmed as being true and correct and are hereby made a specific part of this Resolution upon adoption hereof.

**SECTION 2.** The City Commission of Coral Gables, Florida, authorizes the City Manager to negotiate and execute an agreement with Pininfarina of America Corp. and Ekin, LLC, individually or collectively, to provide the city with objective design standards for small cells and smart city street poles and a proof-of-concept design of Ekin's cutting-edge consolidating technology that allows for the co-location of multiple functionalities into a single module, for a combined amount not to exceed \$150,000.00 under Section 2-607(24) of the Procurement Code.

**SECTION 3.** That this Resolution shall become effective upon the date of its passage and adoption herein.

PASSED AND ADOPTED THIS TENTH DAY OF MARCH, A.D., 2020.  
(Moved: Mena / Seconded: Keon)  
(Yeas: Lago, Mena, Fors, Jr., Keon, Valdes-Fauli)  
(Unanimous: 5-0 Vote)  
(Agenda Item: I-4)

APPROVED:



RAUL VALDES-FAULI  
MAYOR

ATTEST:



BILLY Y. URQUIA  
CITY CLERK

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY:



MIRIAM SOLER RAMOS  
CITY ATTORNEY