

## CITY OF CORAL GABLES

### -MEMORANDUM-

**TO:** Honorable Mayor and  
Members of the City Commission

**Date:** December 19, 2025

**FROM:** Peter J. Iglesias  
City Manager      Peter J.  
                         Iglesias

**SUBJECT:** Award Recommendation  
RFP 2025-044 Gymnastics Programming  
Services

Digitally signed by  
Peter J. Iglesias  
Date: 2025.12.23  
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At the next available City Commission Meeting an award recommendation for RFP 2025-044 Gymnastics Programming Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with Tumblebees Gymnastics, the highest ranked responsive and responsible proposer for Gymnastics Programming Services, RFP 2025-044.
- 1) Should negotiations fail with the top-ranked proposer, negotiations may commence with the next highest ranked responsive-responsible proposer, Gym Kidz LLC, if determined to be in the best interest of the city, until a satisfactory agreement and contract is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On October 31, 2025, the Procurement Division of Finance formally advertised, issued, and distributed Request for Proposals (RFP) 2025-044 Gymnastics Programming Services. One hundred (100) prospective proposers were notified by INFOR, the City's web-based e-Procurement system.

On November 26, 2025, two (2) firms submitted proposals in response to the RFP: Gym Kidz LLC and Tumblebees Gymnastics.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP.

On December 19, 2025, the Evaluation Committee convened to evaluate the two (2) responsive and responsible proposals and ranked the firms in the following order: Tumblebees Gymnastics (top ranked), and Gym Kidz LLC (second ranked). The Evaluation Committee recommended that the City negotiate with Tumblebees Gymnastics to provide the requested services for an initial three (3) year term with two (2) additional one (1) year periods.

The Evaluation Committee further recommended that should negotiations fail with Tumblebees Gymnastics, negotiations could be conducted with the next ranked firm, Gym Kidz LLC (second ranked).

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Carolina Vester, Assistant City Manager

Fred Couceyro, Community Recreation Director

Carlos Pichardo, Assistant Community Recreation Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer