

# CycloMedia Cost Proposal

PREPARED JANUARY 16, 2019 FOR  
CITY OF CORAL GABLES, FL



## Included:

- Full spherical 360° view - 180° vertically
- 100 Mpx at 62dB
- Enterprise License
- ESRI Plug-ins
- Asset Extraction
- PASER Pavement Contion Analysis
- Mulpte Views of a Single Property
- Cloud Hosting

**cyclomedia**

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Prepared by ►►►►►►►►►►

Valid for 90 Days

## Price Proposal for the Area of Proposed Capture:

**Professional Services:** 360° GeoCycloramas™ will be captured for approximately **295 total miles** which will include LiDAR capture and processing, that will be generated from the shapefiles provided by the City.

- Prices include cloud-based storage and access for the duration of the license term.
- All standard license terms and agreements apply. License agreement to be provided.
- The Client's access to and use of the Professional Services is subject to the City accepting and agreeing to the CycloMedia End User Terms and Service Schedule (to be provided with License Agreement).

**Software:** Unlimited logins for City staff to access GeoCycloramas using GlobeSpotter and Street Smart web applications for the duration of the license term. Staff with licenses for the appropriate Esri™ products can also access GeoCycloramas using GlobeSpotter for ArcGISTM Desktop, Street Smart for ArcGIS Online and the Street Smart Widget for ArcGIS Web AppBuilder.

**Fee Schedule:** Prices valid for 90 days.

GeoCycloramas™ Imagery plus LiDAR for 295 miles @ \$150.00 per mile = **\$44,250**

A mobilization fee of 25% of the imagery license fee (\$11,062.50) will be invoiced on signing of the license agreement. The remainder of the imagery license fee (\$33,187.50) will be invoiced when imagery is 100% published and accessible by the City. All other elements of the offer will be invoiced when delivered to the City.

The License Agreement allows for access to the imagery and software for two (2) years from the delivery date. Should the City decide after that time not to have CycloMedia re-drive the City but wishes to continue to access the imagery captured, there is a \$5.00 per mile annual fee. Based on 295 miles, the annual fee for access would be \$1,475.

## Optional Professional Services:

Elevation Visualization Tool for 295 miles @ 5.00 per mile = \$1,475

Elevation Visualization Tool generated from the LiDAR point cloud, allows users to rapidly visualize change in elevations and make measurements within the solution (i.e. water issues, slopes, crowns, pot-holes, etc.).

Feature Asset Extraction: 295 miles @ \$216.60 per mile = \$63,897 (6 features)

Please see Schedule "A" Data Dictionary: Table of datasets CycloMedia will deliver to the City of Coral Gables.

PASER Pavement Condition Analysis: 295 miles @ \$45.00 per mile = \$13,275

Optional Privacy Filter (Blurring of Faces and License Plates) for 295 miles @ \$5.00 per mile = \$1,475

Required if the city chooses to utilize CycloMedia within public facing websites/applications

Optional On-site Training for two (2) days @ \$1,750.00 per day (plus travel expenses and materials) = \$5,000.00

Note: A two (2) hour web-based training session is included with the standard license agreement.

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*This Budgetary Quote is an expression of intent only and is meant solely to be used as a negotiation aid by the parties. The parties acknowledge that they must complete negotiations, including negotiations on points beyond the scope hereof, which negotiations may also cause the terms set forth in this Budgetary Quote to be changed. Accordingly, the parties do not intend to be bound until they enter into definitive agreements regarding the subject matter of this Budgetary Quote.*

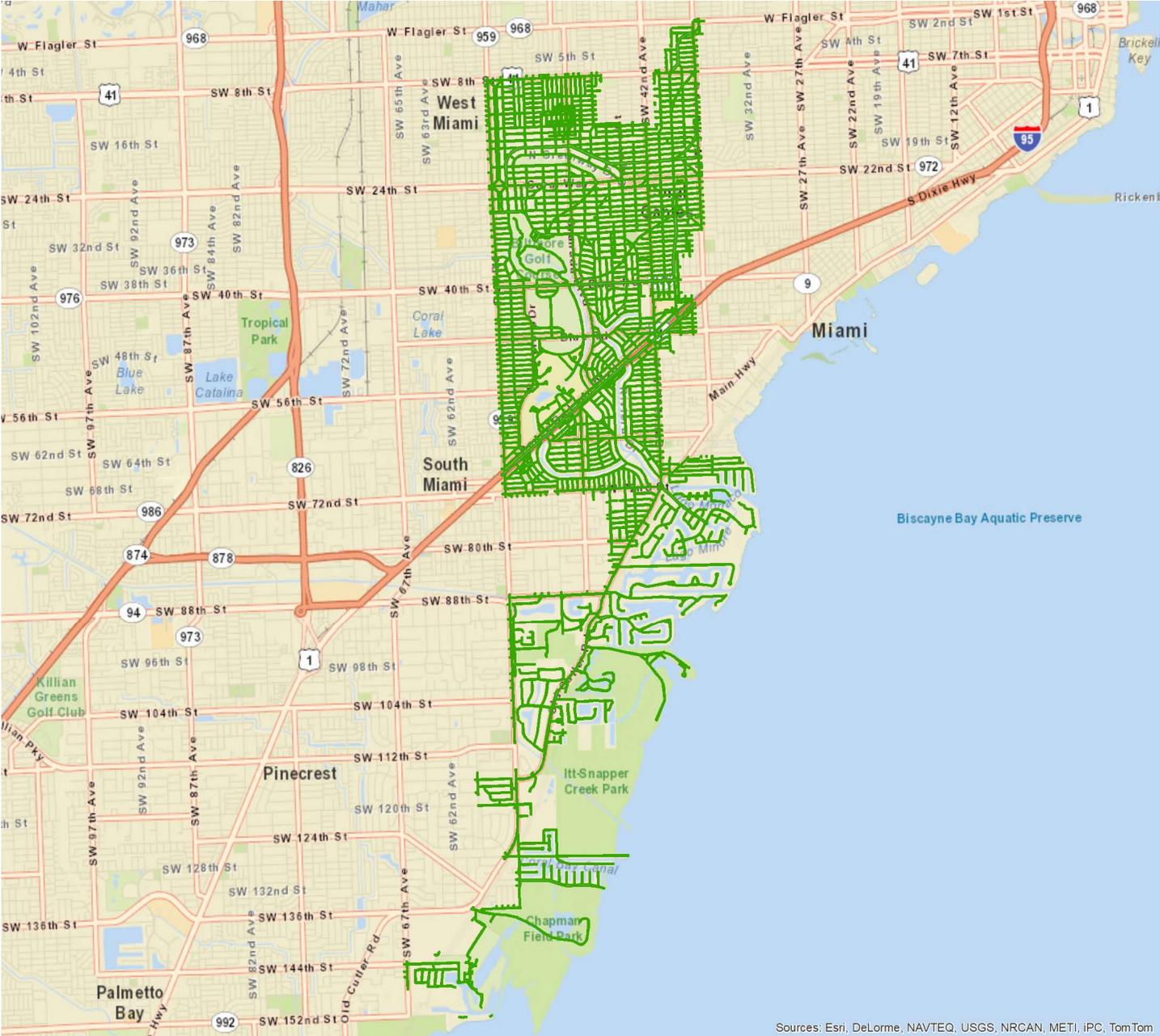
**Tabular Pricing for the Area of Proposed Capture:**

| <u>Product</u>                        | <u>Description</u>  | <u>Quantity</u>   | <u>Price per Mile</u> | <u>Total Cost</u> |
|---------------------------------------|---|-------------------|-----------------------|-------------------|
| GeoCycloramas™ Imagery plus LiDAR     | 360° GeoCycloramas™ will be captured for approximately 295 total miles which will include LiDAR capture and processing, that will be generated from the shapefiles provided by the City.                                  | 295 driving miles | \$150 / mile          | \$44,250          |
| Elevation Visualization Tool          | Elevation Visualization Tool generated from the LiDAR point cloud, allows users to rapidly visualize change in elevations and make measurements within the solution (i.e. water issues, slopes, crowns, pot-holes, etc.). | 295 driving miles | \$5 / mile            | \$1,475           |
| Feature Asset Extraction (6 features) | Please see Schedule "A" datasets that will be delivered by CycloMedia   | 295 driving miles | \$216.60 / mile       | \$63,897          |
| PASER Pavement Condition Analysis     | Pavement condition analysis based on the PASER rating manuals. Condition will be rated visually on a scale of 1 (failing) to 10 (excellent)   | 295 driving miles | \$45 / mile           | \$13,295          |
|                                       |   |                   | Total                 | \$122,917         |

**SCHEDULE "A"**  
**Datasets to be Delivered**

| Item | Asset                        | Type           | Key attributes   |
|------|------------------------------|----------------|--|
| 1    | Sign Inventory               | Point          | Location, Support type, Sign type (MUCTD)  |
| 2    | ADA Pedestrian Ramps - Basic | Point          | Location, Class (pad exist, not exist, detectable warning)                             |
| 3    | Storm Drain Inventory        | Point          | Location, Type   |
| 4    | Sidewalk Inventory           | Line           | Start Point, End Point (ADA Ramp, Driveway, Gravel, Dirt, Fence, Other), Linear Length |
| 5    | Sidewalk Cross Slope         | Line           | Slope, Segment ID (5.5 meter intervals)  |
| 6    | Curb and Gutter              | Line           | Location, Curb only or Curb and Gutter   |
| 7    | PASER Condition Analysis     | Point and Line | Point where distress occurs and Line for overall condition of roadway                  |

**Project Map, City of Coral Gables:  
295 Driving Miles of Capture**



Sources: Esri, DeLorme, NAVTEQ, USGS, NRCAN, METI, IPC, TomTom