



City of Coral Gables
CITY COMMISSION MEETING
July 7, 2026

ITEM TITLE:

A resolution of the City Commission accepting the recommendation of the Chief Procurement Officer to award RFP 2026-009 Dance Programming Services to Furia Flamenca, LLC, the recommended responsive and responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposal (RFP) 2026-009.

BRIEF HISTORY:

The purpose of this RFP is to establish a contract with a qualified and experienced professional firm ("Proposer") to promote physical fitness, rhythm, coordination, and cultural appreciation for youth ages 5 to 12 years at the War Memorial Youth Center.

On April 10, 2026, the Procurement Division of Finance formally advertised, issued, and distributed Request for Proposals (RFP) 2026-009 Dance Programming Services. Eighty-three (83) prospective proposers were notified by INFOR, the City's web-based e-Procurement system

On May 22, 2026, three (3) firms submitted proposals in response to the RFP: Dancefit by Fani, Furia Flamenca, LLC., and Verdeja Schools of Ballet, Inc., dba MVSA Studios.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the review, it was determined by Procurement, after consulting with the City Attorney's office, that Dancefit by Fani would be deemed non-responsive based on the failure to submit a comprehensive proposal response that could be evaluated and Verdeja Schools of Ballet, Inc., dba MVSA Studios on the failure to provide pricing for all line items. The Procurement Division finalized its due diligence process and confirmed that Furia Flamenca, LLC., is both responsive to the requirements of the RFP and a responsible proposer.

On June 18, 2026, the Evaluation Committee convened to evaluate the one (1) responsive and responsible proposal. The Evaluation Committee recommended that the City negotiate with Furia Flamenca, LLC., to provide the requested services.

The Chief Procurement Officer recommends accepting the Evaluation Committee's recommendation to award and negotiate an agreement with Furia Flamenca LLC for RFP 2026-009 Dance Programming Services for an initial period of three (3) years with the option to renew for two (2) additional one (1) year period in an amount not to exceed the available budget.

ATTACHMENT(S):

FINANCIAL INFORMATION:

No.	Amount	Account No.	Source of Funds
1.	\$250,000.00	1-001-6050-572-3122	
Total:	\$250,000.00		

Fiscal Impact:

The new contract will not result in an additional funding request as the funds to pay the contractor are collected in the form of fees from the participant and a revenue split is conducted between the city and contractor for services performed. Fee/revenue split breakdown: 100% of fees are collected from the participant, 30% are retained by the city in the form of revenues and 70% are paid out to the contractor for services performed from the budgeted operating funds.

BUSINES IMPACT:

N/A