

**CITY OF CORAL GABLES**

**PROCUREMENT DIVISION**

**-MEMORANDUM-**

**TO: Cathy Swanson-Rivenbark**                      **DATE: March 18, 2015**  
**City Manager**

**FROM: Michael P. Pounds, *MPP***                      **SUBJECT: Recommendation - Written Protest,**  
**Chief Procurement Officer**                      **RIC-MAN International, Inc.**

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RIC-MAN International, Inc., through their attorney, Greenberg Traurig, filed a written protest (attached as Procurement Exhibit "A") on March 10, 2015 regarding the recommended Miracle Mile/Giralda Avenue Construction Manager At Risk (CMAR) RFQ rank order, which lists in order of preference for contract negotiation authority, State Contracting and Engineering Corporation (SCEC) and RIC-MAN International, Inc. In accordance with Section 2-950(g) (attached a Procurement Exhibit "B"), the Chief Procurement Officer, after consultation with the City Attorney, shall issue a written recommendation in response to the written protest. Said recommendation as follows, shall be sent to the City Manager with a copy to the protesting party.

**BACKGROUND**

The Miracle Mile/Giralda Avenue Request for Qualifications (RFQ) was advertised on December 4, 2014. The purpose of the RFQ was to obtain qualification statements from firms in order to select a qualified Construction Manager at Risk (CMAR) to provide design phase services during the design of the project and serve as the general contractor during the construction of the project for the successful completion of the Miracle Mile, Giralda Avenue Streetscape, and Biltmore Way (the "Project"). The Project calls for the transformation of the public realm between building facades on both sides of the street. When completed, the downtown will be more visitor-friendly and better poised for economic growth.

On December 12, 2014, a Prequalification Conference was held with two CMAR firms (State Contracting and Engineering Corporation (SCEC) and RIC-MAN International, Inc.) in attendance of the 8 firms who requested the RFQ document.

On January 22, 2015, two (2) qualifications statements were submitted in response to the RFQ by the following: SCEC and RIC-MAN International, Inc.

On February 26, 2015, the Evaluation Committee met to evaluate the qualification statements, to hear presentations and to conduct interviews of firms who submitted qualification statements. After the presentations and interviews, the Evaluation Committee selected both firms to recommend to the Commission in the following order of preference: SCEC, and RIC-MAN.

On March 5, 2015, the City Manager's recommendation on the RFQ was submitted to the City Commission, which was made available to the Public on March 6, 2015.

Upon approval by the City Commission, the above firms selected in order of preference deemed to be the most highly qualified to perform the required services are invited to enter into a negotiations phase to determine their compensation that will be paid under contract with the City. Should the City be unable to negotiate a satisfactory contract with the firm considered to be the most qualified at a price the agency determines to be fair, competitive, and reasonable, negotiations with that firm must be formally terminated. The City shall then undertake negotiations with the second most qualified firm.

On March, 6, 2015, RIC-MAN International, Inc., through their attorney filed a Notice of Intent to Protest the recommended Rank Order (attached as Procurement Exhibit "C"- Letter Only). On March 10, 2015, the formal Written Protest was filed by RIC-MAN. On March 10, 2015, as a result of the Protest, the procurement was stayed on the Miracle Mile/Giralda Avenue CMAR RFQ in accordance with Section 2-950(h) of the Procurement Code.

### **BASIS FOR PROTEST (City Attorney's Response)**

As discussed in more detail below, protests related to Requests for Qualifications ("RFQs") are reviewed using an arbitrary and capricious standard, which is a highly deferential standard. Similarly, in the RFQ context, local governing bodies are afforded wider discretion than is afforded for Invitations for Bids ("IFBs") when deciding the award of a contract. Thus, given the legal standard of review and the technical nature of the RFQ, the governing body's decision to award the contract to one entity over another will be upheld, even if the decision is such that reasonable individuals may differ.

The First District Court of Appeal noted the differences between RFPs and IFBs in *System Development Corp. v. Department of Health and Rehabilitative Service*, 423 So. 2d 433 (Fla. 1st DCA 1982). In recognizing the distinction, the Court noted that "[b]y definition, the [IFB] specifically defines the scope of the work required by soliciting bids responsive to the detailed plans and specifications set forth...[o]n the contrary, an RFP is flexible, identifies the problem, and requests a solution." *Id.* at 434. Furthermore, the Court emphasized that "[c]onsideration of a response to an IFB is controlled by cost, that is, the lowest and best bid, whereas consideration of an offer to an RFP is controlled by technical excellence as well as cost." *Id.* Thus, given that RFPs require a more technical review beyond pricing, more discretion is afforded to the governing bodies when awarding RFPs. *See Emerald Corr. Mgmt. v. Bay Cnty. Bd. of Cnty. Comm'rs.*, 955 So. 2d 647, 650-51 (Fla. 1st DCA 2007) (recognizing the "wider discretion afforded counties and cities in exercising discretion in accepting or rejecting responses to RFPs.")

The standard used by courts to determine whether a public entity properly executed its competitive bidding procedure is arbitrary and capricious. Indeed, "Florida's competitive bid statutes were enacted...to ensure that the public receives the lowest and best price for goods and services and *that public contracts are not awarded in an arbitrary and capricious manner.*" *City of Sweetwater v. Solo Constr. Corp.*, 823 So.2d 798, 801 (Fla. 3d DCA 2002) (emphasis added). More specifically, under Florida's competitive process, "the public authority *may not arbitrarily or capriciously discriminate between bidders*, or make the bid based upon personal preference." *Id.* at 801-02. (emphasis added).

Generally, a decision is not arbitrary and capricious when the decision is supported by logic and reason. Specifically, in reviewing decisions for arbitrariness and capriciousness, courts deem that "[a]n action is 'arbitrary if it is not supported by logic or the necessary facts,' and 'capricious if it is adopted without thought or reason or is irrational.'" *Hadi v. Liberty Behavioral Health Corp.*, 927 So. 2d 34, 38-39 (Fla. 1st

DCA 2006). Thus, so long as the decision is reasonable, courts will not interfere with the governing body's decision and that decision will be upheld. *See, Sys. Dev. Corp. v. Dep't of Health & Rehabilitative Servs.*, 423 So. 2d 433, 434-35 (Fla. 1st DCA 1982) (stating that “[s]o long as a public agency acts in good faith, *even though they may reach a conclusion on facts upon which reasonable men may differ*, the courts will not generally interfere with their judgment, even though the decision reached may appear to some persons to be erroneous.”)

## **RESPONSE TO WRITTEN PROTEST**

The RIC-MAN International, Inc., written protest raises a number of issues and makes a number of allegations about the recommended rank-order of the CMAR RFQ and the responsiveness and responsibility of the first ranked firm, SCEC. Those issues and allegations are listed in this Recommendation under the title, Written Protest Statement along with a reference to the page and paragraph number in the protest document. After each Written Protest Statement is a response from the Chief Procurement Officer examining the above mentioned issues and allegations under the title, CPO Response to the Written Statement.

### **I. Allegation that the Selection Committee Failed to Properly Follow and Apply the RFQ's Evaluation Criteria**

#### **A. Firm Qualifications**

##### **RIC-MAN Written Protest Statement, Page 3, Paragraph 2**

A review of each firm's submission relating to Section 4.13(7) of the RFQ exemplifies the Selection Committees' failure to apply the Evaluation Criteria. Section 4.13(7) requires the Selection Committee to assess each "Respondent's demonstrated experience and references with regard to recent and relevant projects to those described in the Specifications/Scope of Work." Section 1 of the RFQ provides that the Project is an improvement to a streetscape with a budget of approximately \$24.5 million total. *See* RFQ at 3. RIC-MAN's Response references at least 43 completed streetscape projects, including descriptions of approximately 35 projects completed in the last 5 years, 3 of which had total costs of approximately \$17 million, \$18 million, and \$34 million. RIC-MAN's Response at 4, 11-20, 21-25. Conversely, SCEC's Response describes approximately 11 completed projects, 4 of which appear to be streetscape projects. *See* SCEC Response at 12-17. Of those streetscape projects listed as being completed in the last 5 years, no project cost more than \$2.5 million. *See id.*

##### **CPO Response to Written Protest Statement**

SCEC submitted 6 projects in response to Section 4.12, Respondent Organization, Firm Qualifications Submittals 6 and 7 (attached as Procurement Exhibit "D"). Of those 6 projects, 2 projects were CMAR projects, 5 projects were identified as streetscape projects, and one involved roadway improvements, landscape, and hardscape. Project costs were listed at \$2,400,000, \$2,200,000, \$1,345,759, \$17,548,343, \$8,683,718, and \$14,600,000 for the respective projects (Page 12-17, SCEC Qualification Statement). In addition, on their A305 Attachment 3.5 Recent Projects Report, they listed 6 additional projects, 2 involved highway sound barriers and 4 involved improvements to vertical structures with construction value ranging from \$1,400,000 to \$8,600,000 (Page 85 –SCEC Qualification Statement).

RIC-MAN submitted 9 projects under Submittal 6 and 7. Of those 9 projects, none were identified as CMAR Projects, 4 projects were streetscape projects, 1 was a utility upgrade project, and 4 were identified as neighborhood improvement projects (page 11-20, RIC-MAN Qualification Statement). Project costs for the 9 projects were listed at \$18,000,000, \$12,100,000, \$4,400,000, \$2,100,000, \$18,300,000, \$17,300,000, \$34,800,000, \$3,100,000 and \$10,300,000. In addition, they included a list of 38 other projects consisting of various types of construction including roadway construction and other elements of streetscape construction with construction value ranging from \$34,000 to \$2,075,000 (Page 21-25 RIC-MAN Qualification Statement).

On February 11, 2015, after their qualification statement had been submitted and after an inquiry by the Chief Procurement Officer as to experience with CMAR, RIC-MAN submitted an untimely list of CMAR projects that were either completed by the firm or by staff that are now at the firm (attached as Procurement Exhibit "E"), which were not reviewed by the Evaluation Committee as they were submitted after Qualification Statement deadline. None of the projects on this list were streetscape projects.

Although the information sources referenced in the protest is useful in determining the qualifications of a firm, the RFQ evaluation criteria does not require that the firms be evaluated based on any specific dollar value, size and quantity of their projects. Moreover, the Evaluation Committee recommended both firms, finding SCEC and RIC-MAN qualified in a rank order that ranked SCEC first with RIC-MAN as the second firm to negotiate a contract with, should negotiations fail with the first firm. The Rank Order was determined by the Evaluation Committee, because of SCEC pre-disposition toward CMAR versus design-build and other construction delivery strategies; their collaborative approach with the streetscape designer and the City; their approach to subcontracting versus self-performing; their cost control approach in obtaining 3 to 5 bids from pre-qualified subcontractors; and their more structured approach to public information with 2 communication professionals.

#### RIC-MAN Written Protest Statement, Page 3, Paragraph 3

A review of the annual amount of construction work performed by each firm during the last 5 years and the current work load for each firm accentuates the disparity in firm qualification. Ric-Man's average annual amount of construction work performed is approximately \$20 million per year. See Ric-Man's Response at 54, 69. The average annual amount of construction work performed by SCEC during the past 5 years is far less: 2014; \$2,987,000; 2013 \$7,621,817; 2012; \$2,115,992; 2011; \$5,624,387; 2010 \$2,534,575. See SCEC's Response at 81. Thus, the budget for the Project at issue would be approximately 10 times bigger than what SCEC performed last year. Moreover, Ric-Man's total worth of work in progress and under contract where Ric-Man is the prime contractor, as of when Ric-Man submitted its Response was \$39,920,962.00, whereas SCEC currently has only approximately \$6.1 million total worth of work in progress and under contract. See Ric-Man's Response at 54, 69-70; SCEC's Response at 81.

#### CPO Response to Written Protest Statement

The information provided in the above paragraph is requested in the AIA Document A305 Contractor Qualification Statement. This information was requested in Addendum 4 in lieu of submission of AIA STANDARD FORM 330, Architect-Engineer Qualifications, which was deemed to be less applicable to CMAR firms (Page 78-85, SCEC Qualification Statement and Pages 1-4 submitted with RIC-MAN

qualification statement). The information requested under A305 in question 3.5.1 asks the average amount of construction work performed during the past 5-years. This information on average construction value was a required submittal to be used in determining whether a firm is qualified, but was not a determining factor in the rank order of CMAR firm.

The theory espoused in the above Written Protest Statement is that the firm that has the largest annual amount of construction over a 5-year period in terms of dollar value should be selected as the most qualified firm of those submitting qualification statements. However, this theory ignores Section 2-1089, Construction Manager-At-Risk, of the Procurement Code (See Procurement Exhibit "F"), which lists "approach to the project" as an area for the Evaluation Committee to examine during discussions and presentations with CMAR firms.

#### RIC-MAN Written Protest Statement, Page 3, Paragraph 4

Further, Section 4.13(1) of the RFQ requires the Selection Committee to evaluate each Respondent's qualification, and lists specific examples that include "number of years in business, credentials, licenses, capabilities and size of firm." During Ric-Man's 32 years of South Florida experience, it has prospered and grown into a far more capable and larger firm than SCEC. Ric-Man has a total of 75 employees, including 5 project managers, 2 professional engineers, 4 superintendents, and 8 foremen. See Ric-Man's response at 7. See SCEC's Response at 3. Ric-Man is able to self-perform up to 50 percent of the project, if necessary and agreed to by the City, enabling it to more effectively control costs and meet deadlines by reducing reliance on subcontractors. See Ric-Man's Response at 26. SCEC does not claim the capacity to self-perform, leaving the project in greater jeopardy of facing delays and running over the project.

#### CPO Response to Written Protest Statement

According to their qualification statement, SCEC has 4 project managers, 2 assistant project managers, 2 superintendents and 4 Consulting Professional Engineers (Pages 19-32, SCEC Qualification Statement). Although the information referenced in the qualification statements by RIC-MAN and reiterated in the protest is useful in determining the qualifications of a firm, the RFQ evaluation criteria does not require that the firms be evaluated based on any specific number of employees. Nor does the RFQ require the selection of a firm be based on who has the largest number of employees (See page 11, Procurement Exhibit "D"). Rather, the RFQ evaluation criteria seek to evaluate and determine whether the firm has sufficient personnel and that their key staff has sufficient qualifications to complete the project.

The difference in the number of employees between the 2 firms may not only be an indicator of the relative size of the firms, but their different business models, use of sub-contractors versus self-performing work. RIC-MAN states in their proposal that they are capable of self-performing up to 50% of the project, which "allows us greater control over the schedule since we wouldn't be solely dependent on Subcontractors." SCEC, in their presentation indicated they could self-perform, if needed, but recommended using sub-contractors as a better way to get the best pricing as CMAR firms that do a large amount of self-performing are unable to get competitive pricing, because sub-consultants are unwilling to give their best pricing if they believe the firm will always self-perform. SCEC provided a list in their A305 form of projects in which they self-performed and the percentage of the project they self-performed. The Protest makes the statement that "SCEC does not claim the capacity to self-perform, leaving the

project in greater jeopardy of facing delay and running over the project.” This statement also runs contrary to the self-performing projects in the A305 form provided by SCEC.

The statement in SECTION 1 – SPECIFICATIONS / SCOPE OF WORK “that the CMAR may also compete to self-perform up to 50%, based on cost, of the work,” in no way sets a self-performing requirement (Procurement Exhibit “D”).

RIC-MAN Written Protest Statement, Page 4, Paragraph 1

The Selection Committee must also consider the firms’ ability to provide performance and payment bonds for the full value of the Project and ability to provide the required insurance coverage. See RFQ Subsections 4.13 (4) – (6). Again Ric-Man is quantifiably superior. Ric-Man’s bonding capacity, in aggregate is **twice** that of SCEC, as Ric-Man has a bonding capacity of \$100 million, while SCEC has a bonding capacity of \$50 million in aggregate. See Ric-Man’s Response at 8. SCEC individual project bonding capacity is \$35 million, *i.e.*, \$15 million and 30 percent less than Ric-Man’s. See SCEC’s response at 10. Moreover, by the Ric-Man gave its presentation to the Selection Committee on February 26, 2015, the difference between the bonding capacity of Ric-Man and that of SCEC was even greater, as Ric-Man’s bonding capacity had increased to \$70 million for an individual project (*i.e.*, twice as much as SCEC’s) and \$125 million in the aggregate. See Ric-Man’s presentation to the Selection Committee, a copy of which is hereto and incorporated herein as **Exhibit D**, at Slide 5.

CPO Response to Written Protest Statement

The Performance Bond Requirement for the RFQ is contained in Section 5.4. 3 Bond Requirements (Procurement Exhibit “D”), as follows:

The successful Respondent must provide payment and performance bonds consistent with Fla. Stat. §255.05 and on forms provided by the City guaranteeing CMAR’s obligations for construction of the Project in the **full amount** of the contract for construction of the Project.

SCEC has the bonding capacity for this project.

RIC-MAN Written Protest Statement, Page 4, Paragraph 2

SCEC is also deficient in its ability to provide the required insurance coverage. Section 5.4.2.of the RFQ requires “any Respondents performing work... to procure” insurance coverage with the following minimum limits of liability:

Employers’ Liability – Coverage B  
\$1,000,000 Limit – Each Accident  
\$1,000,000 Limit – Disease each Employee  
\$1,000,000 Limit – Disease Policy Limit

The Certificate of Liability Insurance in SCEC’s response shows that SCEC has only \$500,000 in coverage for each category, failing to meet the required insurance coverage in 3 separate regards. See SCEC’s Response at 11. Ric-Man’s Response, on the other hand, includes a letter from its insurer

unequivocally stating the Ric-Man is capable of meeting the insurance requirement. *See Ric-Man's Response at 8.*

#### CPO Response to Written Protest Statement

Section 5.4.2 Insurance Requirements – General Conditions of the RFQ requires (Procurement Exhibit “D”):

“Consequently, upon receipt of the intent to award notification from the City and in any event, prior to commencing work, the Respondent shall procure, and provide the City with evidence of insurance coverage as required herein and by the terms of the contract and name the City as an Additional Insured on a primary and non-contributory basis.”

Contrary to RIC-MAN's statement, the City does not require evidence of compliance with City insurance requirements until “receipt of the intent to award notification from the City and in any event, prior to commencing work”. SCEC responded to Section 5.4.2 Insurance Requirements on page 11 of their qualification statement as follows: “SCEC has in place or has the ability to meet any insurance requirements of this project.”

#### B. STAFFING PLAN

##### RIC-MAN Written Protest Statement, Page 5, Paragraph 2

Illustratively, Ric-Man selected Rene L. Castillo, Sr. to serve as President for the Project. Mr. Castillo has 42 years of roadway and underground utility construction experience and has overseen approximately \$50 million worth of streetscape improvement since 2010. *See Ric-Man's Response at 36.* Ric-Man Senior Project Manager Steve Adams similarly has over 39 years of construction experience and has overseen approximately \$150 million worth of projects since 2009. *See Ric-Man's Response at 27-37.* Superintendent for Ric-Man, Luis Hernandez has overseen approximately \$50 million worth of streetscape improvements in the last 5 years. *See Ric-Man's Response at 40.*

#### CPO Response to Written Protest Statement

The evaluation criteria listed under Subsection 4.13 of the RFQ (Procurement Exhibit “D”) reads as follows: “respondent's ability and experience in providing the required services, including key personnel's demonstrated experience with similar projects.” The above evaluation criteria do not require a comparative analysis of the key staff members of the 2 firms. Rather, this criteria is used to evaluate respondent and their key personnel's ability and experience. As mentioned above, the Evaluation Committee recommended both firms, finding SCEC and RIC-MAN qualified in a rank order that ranked SCEC first with RIC-MAN as the second firm to negotiate a contract with, should negotiations fail with the first firm.

However, if you were to compare SCEC staff on a position by position basis, you would find that the President of their firm has 44 years of experience; the two Vice President/Project Managers each have 27 years of experience, and their 2 superintendents have 50 and 23 years, respectively. SCEC did not

provide the value of the construction overseen by their staff members, nor were they required in the RFQ to provide such information.

RIC-MAN Written Protest Statement, Page 5, Paragraph 3

Conversely, SCEC's Response fails to show that its President, Timothy Smith, its Project Manager, Paul Carty, and its Superintendent have anywhere near this experience in recent years. SCEC's responses identify only a few streetscape projects that Smith and Carty oversaw in recent years. These listed projects reflect a far lower aggregate value than Ric-Man's, and SCEC's response provided specific completion dates in the last 5 years for only 2 of these project, neither of which cost more than \$2.5 million. See SCEC's Response at 12-17, 19-23.

CPO Response to Written Protest Statement

As noted above, the projects list in response to 4.12 (6) (7) (Procurement Exhibit "D") indicate that SCEC completed 5 streetscape projects, with 2 projects completed in 2013. The remaining 3 projects did not include a date of completion. The Procurement Division followed up with SCEC on March 12, 2015, and obtained the years of completion on the remaining three streetscape projects as follows: 2006 (Bridge Heads Park at Royal Park Bridge), 2004 (Broward Boulevard Streetscape Improvements), and 1997 (Las Olas Boulevard Streetscape Improvements). SCEC Qualification Statement indicates that current key staffers worked on these 3 older projects. It should be noted that the completion dates of projects was not a requirement of the RFQ. The six projects reported in their A305, which are not streetscape projects, ranged in years of completion from 2009 to 2014. RIC-MAN listed 4 streetscape projects in response to 4.12 (6) (7), with the years of completion as follows: 2007, 2008, 2011 and 2012. The additional project list consisting of 38 other projects of various types of construction including roadway construction and other elements of streetscape construction were completed from 2009 to 2014.

Based on the qualification statements, it would appear that RIC-MAN's streetscape projects have had a higher aggregate value than SCEC. In addition, RIC-MAN conducted one additional streetscape project than SCEC in the last 10 years. Both firms have completed 2 streetscape projects in the last 5 years. RIC-MAN also completed a number of projects with elements of streetscape construction. However, as mentioned previously, the Evaluation Committee is not obligated to base their recommendation on a comparison of aggregate value and the number of projects completed.

RIC-MAN Written Protest Statement, Page 5, Paragraph 4

This trend continues with the respective assistant Project Managers. Ric-Man's second-in-command Project Manager, Victor Menocal, has over 15 years of experience in streetscape, roadway, and infrastructure, while SCEC's Assistant Project Manager has 6 years of experience in civil engineering and management. See Ric-Man's Response at 38; SCEC's Response at 27.

CPO Response to Written Protest Statement

It appears that the protest is comparing Victor Menocal of RIC-MAN with 2 Assistant Project Manager from SCEC. This is not an applicable comparison as Victor Menocal is listed as the Project Manager in RIC-MAN's Qualification Statement (page 38 – RIC-MAN Qualification Statement) and Presentation, and not as an Assistant Project Manager.

RIC-MAN Written Protest Statement, Page 5, Paragraph 5

The Project control experience sub-set of the Evaluation Criteria focuses on each firm's ability to schedule control, cost control, and quality control for the Project, and directs each firm to provide information on its experience with similar projects completed on-time and within budget. See RFQ Subsection 4.13. Ric-Man's ability to provide project control for streetscape projects of the type specified in the RFQ is demonstrated by the fact that it has completed on-time 41 streetscape projects totaling \$91.8 million in the last 7 years alone. See Ric-Man's response at 21-25. Additionally, Ric-Man's presentation to the Selection Committee outlined 37 neighborhood and urban streetscape projects that it completed on time and within budget. See Ex. D at Slides 14-16. Of those projects, 9 were valued over \$10 million dollars. See *id.* This extensive history and track record of consistently delivering projects within the approved schedule amply establishes Ric-Man's ability to provide schedule control and deliver quality projects, which are similar in size and scale to the Project.

CPO Response to Written Protest

SCEC submitted a list of 14 projects (Partial List) from 2007 to 2013 completed on time or ahead of schedule (page 53- SCEC Qualification Statement). SCEC submitted a list of 10 projects (Partial List) completed on budget or under budget. Both lists indicate schedule and cost control ability (page 55- SCEC Qualification Statement).

Both SCEC and RIC-MAN identified 5 and 4 streetscape projects respectively (pages 12 – 17 SCEC Qualification Statement and pages 11 – 20 RIC-MAN Qualification Statement). Both firms showed ability to complete streetscape projects on time and within budget.

The RFQ does not require that the selection of the firms based on who has the largest construction value amount, size of projects and number of projects. Moreover, the Evaluation Committee recommended both firms, finding SCEC and RIC-MAN qualified in a rank order that ranked SCEC first with RIC-MAN as the second firm to negotiate a contract with, should negotiations fail with the first firm.

RIC-MAN Written Protest Statement, Page 5, Paragraph 5

In stark contrast to the volume and scale of the streetscape projects completed by Ric-Man, SCEC failed to demonstrate its experience to provide cost, quality, and schedule control for similar projects completed on-time and within budget. SCEC recent history of meeting schedules and recent cost control includes only 2 small streetscape projects, neither of which cost more than \$2.5 million dollars, and includes only a single project (not identified as a streetscape) over \$10 million. See SCEC response at 52, 55.

CPO Response to Written Protest

RIC-MAN submitted 4 streetscape projects; with the more recent RIC-MAN streetscape projects (last 5 years) being much smaller projects, \$4.4 million and \$2.2 million. Other projects of higher cost submitted during that time frame in the Qualification Statement have elements of streetscape work. SCEC reported 5 streetscape projects, with the 2 projects in the last five years at \$2.2 and \$2.4 million respectfully.

RIC-MAN Written Protest Statement, Page 5, Paragraph 6

Additionally, Ric-Man has the ability to perform emergency repairs for most utility breaks and potential damages to existing water, sewer, and drainage utilities caused by construction or failures. Ric-Man is 1 of 5 Pre-approved Emergency WASD Contractors to Repair any Damages to Water Main and/or Sanitary Sewer. *See* Ex. D at Slide 34. Ric-Man is capable of restoring water and sewer service immediately in the event of any damage inadvertently caused by construction or utility failures so as to prevent service interruption and utility disruption to tenants, business owners, or residents. *See id.* Additionally, Ric-Man has also proposed to use South Florida Electrical Consulting as the electrical subcontractor for the Project. *Id.* At Slide 3. South Florida Electrical Consulting is a Miami-Dade County Approved Contractor to repair any County street light and/or traffic signal. *Id.* Furthermore, they will be on 24 hour on-call service to ensure that all traffic and street lighting is working properly and can quickly repair service in the event of an issue. *See id.*

CPO Response to Written Protest

This is an aspect of the proposed project that the Public Works Department may want to examine with the preferred firm, SCEC, given the complexities and potential unknowns facing the CMAR on the Miracle Mile/Giralda Avenue Streetscape Project.

RIC-MAN Written Protest Statement, Page 5, Paragraph 7

Another RFQ Evaluation Criteria concerns the Respondents' approach and capacity to handle the required tasks on an expedited basis "while minimizing the impact on adjacent businesses." RFQ Subsection 4.13 (emphasis added). The Selection Committee's primary consideration under this Evaluation Criteria was the potential impact of the respective staging areas proposed by the Respondents. *See Tr.* Of Selection Committee Meeting at 14:18 -16:22. Ric-Man obtained the exclusive use of the Old Spanish Village property, located only blocks from the Project site, to stage its equipment and materials, and to park employee vehicles. *See* Ex. D at Slides 28-29. This would permit Ric-Man to remove most of the construction equipment from Miracle Mile and Giralda Avenue on a daily basis, thereby keeping the Project site clean, reducing the impact and disruption to business operations in the area, and alleviating any further impact on traffic or existing parking facilities. *See id.* at Slides 26-29. The staging area would also allow Ric-Man to completely demobilize from the project site during busy shopping seasons and neighborhood events. *See Id.* at Slides 26.

CPO Response to Written Protest

In their presentation, RIC-MAN emphasized their staging area at the Old Spanish Village Site and addressed ways to minimize the impact to businesses. SCEC, on the other hand, in their Qualification Statement emphasized how the work would be staged on the site to minimize impact to business and to provide for traffic flow. The 2 approaches to staging that were discussed with the Evaluation Committee were not a determining criteria in the final rank order.

RIC-MAN Written Protest Statement, Page 5, Paragraph 8

The staging approach proposed by SCEC, alternatively, would have a significant detrimental impact on the residents, businesses and visitors in the area. See SCEC's Response at 44-51. While SCEC references four options for preliminary phasing, SCEC asserts that its Option 1 is the best approach. *Id.* At 44. Yet SCEC concedes that, under Option 1, "traffic will have to be rerouted into the opposite traffic path where construction is progressing," and that "construction would shut down...Eastbound Miracle Mile between Ponce De Leon Boulevard and S. Douglas Road." *Id.* at 44, 46. Moreover, the Graphic Representation and Charts for Option 1 (which are included in pages 45 through 51 of SCEC's Response) appear to depict a work zone and staging area for construction equipment, materials and debris directly on the Miracle Mile right-of-way. It is axiomatic that this approach would further congest pedestrian and vehicular traffic along Miracle Mile, thereby creating a nuisance to business owners and patrons. The Selection Committee's preference for SCEC's staging approach therefore is inconsistent with the Evaluation Committee Criteria's mandate to consider and minimize the Project's impact on adjacent businesses. See RFQ Subsection 4.13.

#### CPO Response to Written Protest

Both firms provided approaches to staging in their presentations. The 2 approaches to staging that were discussed with the Evaluation Committee were not a determining criteria in the final rank order.

#### RIC-MAN Written Protest Statement, Page 7, Paragraph 1

Section 1 of the RFQ, moreover, provides that the Construction Manager at Risk will enter into a construction contract, will be responsible for construction means and methods, "*and will be required to competitively solicit bids from pre-qualified subcontractors to perform the work.*" RFQ Subsection 1 at 3 (emphasis added). The Evaluation Criteria for Project Control Experience, likewise, examines the "*Respondent's demonstrated ability to provide quality control*" for the scope of work specified in the RFQ, including the selection of subcontractors. See *id.* Subsection 4.13 (emphasis added). As part of its Response, Ric-Man provided a list of preferred Subcontractors that it has successfully worked with over the last 10 years on several projects of similar size and scope to the Project. See Ric-Man's Response at 28-30. In contracts, SCEC failed to specify any preferred contractors for this type of work. Thus, while Ric-Man has a proven track record for delivering high quality projects, on time and within budget with the team of subcontractors assemble for this project (see Ric-Man's Response at 28-30 and EX D at Slides 28-30), the record before the City Commission does not establish a similar track record for SCEC.

#### CPO Response to Written Protest

On pages 38 and 39 of their Qualification Statement, SCEC addressed the issue of sub-contractors as follows:

"SCEC's selection of subcontractors and suppliers for this project will be based on their history of successful demonstration of project delivery, their dedication to quality of workmanship, and their ability to consistently meet or shorten our often-demanding schedules. Although SCEC recognizes that price is always a significant factor in the determination and selection process of subcontractors, it cannot outweigh reputations of poor performance and delay that can have a detrimental impact on the outcome of a project. In South Florida's current recovering construction marketplace, it is even more critical that any

subcontractor selected is financially sound and capable of completing the project without difficulty. SCEC has the experience needed to confidently prequalify subcontractors who will perform and meet the City of Coral Gables expectations.”

In their interviews with the Evaluation Committee, SCEC indicated that they normally obtain 3 to 5 bids from qualified sub-contractors; RIC-MAN indicated they obtain 2 bids for each discipline.

The RFQ did not require that CMAR firms provide a list of their pre-qualified subcontractors.

## II. SCEC's Response is Not Responsible and Not Responsive.

### RIC-MAN Written Protest Statement, Page 7, Paragraph 3

Further, SCEC is neither a responsible nor a responsive bidder. Section 4.12 (6) of the RFQ requires the Respondents to submit 'detailed information on five (5) of the Respondent's most recent and relevant

Projects similar to those described in the Specifications/Scope of Work including at least one CMAR project.” As shown above, SCEC failed to provide sufficient recent and relevant projects in this regard. In addition, as shown above, SCEC response fails to show that it has procured the required Employers' Liability insurance coverage of \$1,000,000 for each accident, for each employee with disease, and for a disease policy limit. RFQ Subsection 5.42. SCEC's Certificate of liability Insurance reflects only \$500,000 in coverage for each category and SCEC has provided no support for its bare assertion that it has the ability to meet these insurance requirements. SCEC response at 11.

### CPO Response to Protest Statement

As mentioned above, the projects list in response to 4.12 (6) (7) indicate that of the 5 streetscape projects, SCEC completed 2 projects in 2013. The remaining 3 projects did not include a date of completion. This office followed up with SCEC on March 12, 2015, and obtained the completion dates on the remaining three streetscape projects provided as follows: 2006, 2004, and 1997. The omission of the dates does not render SCEC as non-responsible or non-responsive as it was not a requirement of the RFQ, but these dates should have been provided in the qualification statement to establish how recent their projects were. The six projects reported in their A305, which are not streetscape projects, ranged in years of completion from 2009 to 2014

RIC-MAN listed 4 streetscape projects in response to 4.12 (6) (7), with the years of completion as follows: 2007, 2008, 2011 and 2012. The additional project list consisting of 38 other projects of various types of construction including roadway construction and other elements of streetscape construction were completed from 2009 to 2014. It should be noted when considering this point by RIC-MAN, that both firms have completed only 2 streetscape projects in the last 5 years.

As mentioned above, Section 5.4.2 Insurance Requirements – General Conditions of the RFQ (Procurement Exhibit “D”) requires “consequently, upon receipt of the intent to award notification from the City and in any event, prior to commencing work, the Respondent shall procure, and provide the City with evidence of insurance coverage as required herein and by the terms of the contract and name the City as an Additional Insured on a primary and non-contributory basis.”

Contrary to RIC-MAN's statement the City does not require evidence of compliance with City insurance requirements until "receipt of the intent to award notification from the City and in any event, prior to commencing work". SCEC responded to Section 5.4.2 Insurance Requirements on page 11 of their qualification statement as follows: "SCEC has in place or has the ability to meet any insurance requirements of this project."

RIC-MAN Written Protest Statements Page 8, Paragraphs 2 and 3

These statements are addressed in the above **Basis for Protest (City Attorney Response)**.

### **RECOMMENDATION**

Based on a review of the Written Protest Statement, and the Miracle Mile/Giralda Avenue CMAR RFQ document, the recommendation of the Chief Procurement is as follows:

1. The Evaluation Committee did not fail to properly follow and apply the RFQ's Evaluation Criteria as alleged by the Written Protest. The RFQ does not require that the selection of firms be based on the size of the firm (i.e., who has the largest aggregate construction value amount, size of projects, number of projects, and bonding capacity). Furthermore, the evaluation criteria does not require a comparative position by position analysis of the key staff members of the 2 firms in regard to the number of years in business or the aggregate value of the projects they worked on. However, both firm have impressive staffs capable of performing the work of the CMAR. The 2 approaches to staging that were discussed with the Evaluation Committee were not a determining factor in the final rank order. Although, RIC-MAN's capabilities to deal with water and sewer line disruptions are a plus for that firm, it does not indicate any failure on the part of Evaluation Committee that this was not a deciding factor in the final rank order. Both firms handled the question on the use of sub-contractors well, which does not reflect a qualitative difference, but a difference in business models.
2. The case that SCEC is non-responsive and non-responsible was not made in the Written Protest. The allegations about performance bonding and insurance by RIC-MAN are not accurate. The dates of the four significant projects submitted by SCEC in their qualification statement, was not required by the RFQ, although this information would have been useful to the Evaluation Committee and the Public Works Director.
3. RIC-MAN's Written Protest should be denied based on the findings above. The issue of the dates of the 4 significant projects (3 streetscape, one toll-way project) that were not submitted by SCEC has been reviewed by the Public Works Director, and he has determined that as current SCEC key staff member worked on these 4 older projects they are relevant projects for the RFQ evaluation process.

Copy: Craig E. Leen, City Attorney  
Glenn Kephart, Public Works Director  
Diana M Gomez, Finance Director



March 9, 2015

VIA HAND DELIVERY

Walter Foeman  
City Clerk  
City of Coral Gables  
405 Biltmore Way  
Coral Gables, FL 33134

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**Re: Formal Protest Regarding RFQ No. 2014.12.05 – Miracle Mile/Giralda Avenue Streetscape Construction Manager at Risk (CMAR)**

Dear Mr. Foeman:

We represent Ric-Man International, Inc. (“Ric-Man”) in connection with its participation in the City of Coral Gables’ (the “City”) Request for Qualifications No. 2014.12.05 for Miracle Mile/Giralda Avenue Streetscape Construction Manager at Risk (the “RFQ”). We are writing to formally provide Ric-Man’s Protest to (i) the Selection Committee’s recommendation of the order of preference of firms; (ii) the Chief Procurement Officer’s notice of intent to submit the Selection Committee’s recommendation to the City Commission for consideration at their March 10, 2015 meeting; and (iii) the City Manager’s written recommendation to the City Commission for its March 10, 2015 Meeting, that the City Commission enter into negotiations with State Contracting and Engineering Corp. (“SCEC”) for the contract to provide design services and to act as general contractor pursuant to the RFQ. A true and correct copy of Ric-Man’s Notice of Intent to Protest (including the City Manager’s written recommendation to the City Commission) is attached hereto and incorporated herein as Exhibit A.

We submit that the Selection Committee did not comply with the terms of the RFQ and the requirements of Section 2-1089 of the Coral Gables, Florida, Code of Ordinances (the “Code”), by failing to properly follow and apply the Evaluation Criteria set forth in Section 4.13 of the RFQ. We further submit that, because the Selection Committee failed to follow and apply the Evaluation Criteria, its recommendation is arbitrary and capricious. Finally, we assert that SCEC’s Response was not responsive or responsible as the firm does not have sufficient experience performing similar projects. Accordingly, we respectfully request that the City enter into negotiations with Ric-Man for the contract to provide design services and to act as general contractor pursuant to the RFQ, and that the City grant to Ric-Man whatever other relief it deems appropriate.

PROCEDURAL BACKGROUND

The City issued this RFQ seeking statements of qualifications from qualified Construction Manager at Risk firms to provide design services and to act as general contractor

Mr. Walter Foeman  
Re: RFQ No. 2014.12.05 / Formal Protest  
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for the Miracle Mile/Giralda Avenue Streetscape Project (the "Project"). Ric-Man submitted its Response ("Ric-Man's Response") to the RFQ on or about January 22, 2015, a true and correct copy of which is attached hereto and incorporated herein as **Exhibit B**. SCEC also submitted its "Statement of Qualifications" ("SCEC's Response"), a true and correct copy of which is attached hereto and incorporated herein as **Exhibit C**. In Section 4.13 of the RFQ, the City expressly specified the Evaluation Criteria to be used by the City's Selection Committee in evaluating each response. These Evaluation Criteria require the Selection Committee to recommend the rank of each Respondent based upon its Firm Qualifications, Staffing Plans, and Project Control Experience. See RFQ at 4.13-4.14. These Evaluation Criteria are consistent with the factors for selection of firms set forth in Section 2-1089 of the Code.

Pursuant to Section 4.14 of the RFQ, the Selection Committee assessed the written responses and established a short list of firms to be evaluated and interviewed. Following the evaluations and interviews, the Selection Committee produced a recommended ranking of the "short list" firms to present to the City Commission. Ric-Man and SCEC are the only firms on the short list, and according to the Chief Procurement Officer's notice of intent, the Selection Committee has ranked SCEC as the top firm. Section 4.14 of the RFQ dictates that the City will enter into negotiations with the top ranked firm for preconstruction services.

On Friday, March 6, 2015, Ric-Man timely filed its Notice of Intent to Protest (**Exhibit A**) in accordance with the requirements of Section 2-950(c) of the City's Code of Ordinances.

### **BASIS FOR PROTEST**

The legal bases for this Protest are that the City's Selection Committee's recommendation is arbitrary and capricious, and that SCEC's Response is neither responsive nor responsible. In the competitive bidding context, the City may not make its ranking of firms arbitrarily or capriciously, or based on personal preference. See *Emerald Corr. Mgmt. v. Bay Cnty. Bd. of Cnty. Comm'rs*, 955 So. 2d 647, 652 (Fla. 1st DCA 2007); *City of Sweetwater v. Solo Const. Corp.*, 823 So. 2d 798, 801 (Fla. 3d DCA 2002); *Miami-Dade Cnty. v. Church & Tower, Inc.* 715 So.2d 1084, 1088-89 (Fla. 3d DCA 1998) (explaining that public agency cannot arbitrarily or capriciously exercise discretion in awarding public bids). Significantly, the Selection Committee acts arbitrarily if it fails to comply with the City's Evaluation Criteria set forth in the RFQ. See *Emerald Corr. Mgmt.*, 955 So. 2d at 653 ("Whether the Board acted arbitrarily is generally controlled by a determination of whether the Board complied with its own proposal criteria as outlined in the RFP."); *Solo Const. Corp.*, 823 So. 2d at 802 ("[D]iscretion in award of contracts for public works on competitive bids . . . must be exercised based upon clearly defined criteria, and may not be exercised arbitrarily or capriciously.")<sup>1</sup>

<sup>1</sup> In *Solo Construction Corp.*, the Third District Court of Appeals held that the City of Sweetwater's award of a contract to the most responsible bidder, rather than the lowest responsible bidder, "was arbitrary and capricious and based upon criteria that were neither included in the bid documents nor clearly defined in any manner whatsoever." 823 So. 2d at 802.

**I. The Selection Committee Failed to Properly Follow and Apply the RFQ's Evaluation Criteria.**

**A. Firm Qualifications**

Ric-Man's Response reflects that its firm qualifications are clearly superior to SCEC's, thereby demonstrating that the Selection Committee essentially disregarded the Evaluation Criteria pertaining to firm qualifications in recommending the inferior firm.

A review of each firm's submission relating to Section 4.13(7) of the RFQ exemplifies the Selection Committee's failure to apply the Evaluation Criteria. Section 4.13(7) requires the Selection Committee to assess each "Respondent's demonstrated experience and references with regard to recent and relevant projects to those described in the Specifications/Scope of Work." Section I of the RFQ provides that the Project is an improvement to a streetscape with a budget of approximately \$24.5 million total. *See* RFQ at 3. Ric-Man's Response references at least 43 completed streetscape projects, including descriptions of approximately 35 projects completed in the last 5 years, 3 of which had total costs of approximately \$17 million, \$18 million, and \$34 million. Ric-Man's Response at 4, 11-20, 21-25. Conversely, SCEC's Response describes approximately 11 completed projects, 4 of which appear to be streetscape projects. *See* SCEC's Response at 12-17. Of those streetscape projects listed as being completed in the last 5 years, no project cost more than \$2.5 million.<sup>2</sup> *See id.*

A review of the annual amount of construction work performed by each firm during the last 5 years and the current work load for each firm accentuates the disparity in firm qualifications. Ric-Man's average annual amount of construction work performed during the past 5 years is approximately \$20 million per year. *See* Ric-Man's Response at 54, 69. The average annual amount of construction work performed by SCEC during the past 5 years is far less: 2014: \$2,987,000; 2013: \$7,621,817; 2012: \$2,115,992; 2011: \$5,624,387; 2010: \$2,534,575. *See* SCEC's Response at 81. Thus, the budget for the Project at issue would be approximately 10 times bigger than what SCEC performed last year. Moreover, Ric-Man's total worth of work in progress and under contract where Ric-Man is the prime contractor, as of when Ric-Man submitted its Response, was \$39,920,962.00, whereas SCEC currently has only approximately \$6.1 million total worth of work in progress and under contract. *See* Ric-Man's Response at 54, 69-70; SCEC's Response at 81.

Further, Section 4.13(1) of the RFQ requires the Selection Committee to evaluate each Respondent's qualifications, and lists specific examples that include "number of years in business, credentials, licenses, capabilities and size of the firm." During Ric-Man's 32 years of

<sup>2</sup> SCEC references one streetscape project with a cost of approximately \$17.5 million and another with a cost of approximately \$8.5 million, but does not indicate the year in which each was completed. *See* SCEC's Response at 15-16.

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South Florida experience,<sup>3</sup> it has prospered and grown into a far more capable and larger firm than SCEC. Ric-Man has a total of 75 employees, including 5 project managers, 2 professional engineers, 4 superintendents, and 8 foremen. *See Ric-Man's Response at 7.* SCEC, on the other hand, has 17 employees. *See SCEC's Response at 3.* Ric-Man is able to self-perform up to 50 percent of the Project, if necessary and agreed to by the City, enabling it to more effectively control costs and meet deadlines by reducing reliance on subcontractors. *See Ric-Man's Response at 26.* SCEC does not claim the capacity to self-perform, leaving the project in greater jeopardy of facing delays and running over budget.

The Selection Committee must also consider the firms' ability to provide performance and payment bonds for the full value of the Project and ability to provide the required insurance coverage. *See RFQ § 4.13(4)-(6).* Again, Ric-Man is quantifiably superior. Ric-Man's bonding capacity, in aggregate, is **twice** that of SCEC, as Ric-Man has a bonding capacity of \$100 million in aggregate, while SCEC has a bonding capacity of \$50 million in aggregate. *See Ric-Man's Response at 8; SCEC's Response at 3, 10.* Ric-Man's bonding capacity is also significantly higher for an individual project, as it has an individual project bonding capacity of \$50 million. *See Ric-Man's Response at 8.* SCEC's individual project bonding capacity is \$35 million, *i.e.*, \$15 million and 30 percent less than Ric-Man's. *See SCEC's Response at 10.* Moreover, by the time Ric-Man gave its presentation to the Selection Committee on February 26, 2015, the difference between the bonding capacity of Ric-Man and that of SCEC was even greater, as Ric-Man's bonding capacity had increased to \$70 million for an individual project (*i.e.*, twice as much as SCEC's) and \$125 million in aggregate. *See Ric-Man's presentation to the Selection Committee, a copy of which is attached hereto and incorporated herein as Exhibit D, at Slide 5.*

SCEC is also deficient in its ability to provide the required insurance coverage. Section 5.4.2 of the RFQ requires "any Respondents performing work . . . to procure" insurance coverage with the following minimum limits of liability:

Employers' Liability – Coverage B  
\$1,000,000 Limit – Each Accident  
\$1,000,000 Limit – Disease each Employee  
\$1,000,000 Limit – Disease Policy Limit

The Certificate of Liability Insurance in SCEC's Response shows that SCEC has only ~~\$500,000~~ in coverage for each category, failing to meet the required insurance coverage in 3 separate regards. *See SCEC's Response at 11.* Ric-Man's Response, on the other hand, includes a letter from its insurer unequivocally stating that Ric-Man is capable of meeting the insurance requirement. *See Ric-Man's Response at 8.*

Accordingly, Ric-Man clearly demonstrated its superior track record for successfully delivering similar sized projects, and SCEC did not; Ric-Man established that it is a larger, more

<sup>3</sup> Ric-Man has 10 more years of Florida experience than SCEC. Ric-Man was founded in Broward County in 1983, while SCEC became a Florida corporation in 1993. *See Ric-Man's Response at 4; SCEC's Response at 3.*

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capable firm; and Ric-Man showed it has significantly greater bonding capacity and insurance coverage. Yet, the Selection Committee failed to credit Ric-Man or otherwise account for these marked discrepancies.

### B. Staffing Plan

The second sub-set of Evaluation Criteria concern the firms' staffing plans. *See* RFQ § 4.13. The Evaluation Criteria instructed the Selection Committee to consider "key personnel's demonstrated experience with similar projects," qualifications, and ability. *See id.* Again, Ric-Man's clear superiority, in conjunction with the decision to recommend SCEC, demonstrates that the Selection Committee failed to properly follow and apply the Evaluation Criteria.

Illustratively, Ric-Man selected Rene L. Castillo, Sr. to serve as President for the Project. Mr. Castillo has 42 years of roadway and underground utility construction experience and has overseen approximately \$50 million worth of streetscape improvements since 2010. *See* Ric-Man's Response at 36. Ric-Man Senior Project Manager Steve Adams, similarly, has over 39 years of construction experience and has overseen approximately \$150 million worth of projects since 2009. *See* Ric-Man's Response at 27, 37. Superintendent for Ric-Man, Luis Hernandez, has overseen approximately \$50 million worth of streetscape improvements in the last 5 years. *See* Ric-Man's Response at 40.

Conversely, SCEC's Response fails to show that its President, Timothy Smith, its Project Manager, Paul Carty, and its Superintendents have anywhere near this experience in recent years. SCEC's Response identifies only a few streetscape projects that Smith and Carty oversaw in recent years. These listed projects reflect a far lower aggregate value than Ric-Man's, and SCEC's Response provided specific completion dates in the last 5 years for only 2 of these projects, neither of which cost more than \$2.5 million. *See* SCEC's Response at 12-17, 19-23.

This trend continues with the respective assistant Project Managers. Ric-Man's second-in-command Project Manager, Victor G. Menocal, has over 15 years of experience in streetscape, roadway, and infrastructure projects, while SCEC's Assistant Project Manager has 6 years of experience in civil engineering and management. *See* Ric-Man's Response at 38; SCEC's Response at 27.

### C. Project Control Experience

The project control experience sub-set of the Evaluation Criteria focuses on each firm's ability to provide schedule control, cost control, and quality control for the Project, and directs each firm to provide information on its experience with similar projects completed on-time and within budget. *See* RFQ § 4.13. Ric-Man's superior ability to provide project control for streetscape projects of the type specified in the RFQ is demonstrated by the fact that it has completed on-time 41 streetscape projects totaling \$91.8 million in the last 7 years also. *See* Ric-Man's Response at 21-25. Additionally, Ric-Man's presentation to the Selection Committee outlined 37 neighborhood and urban streetscape projects that it completed on time and within budget.

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budget. *See* Ex. D at Slides 14-16. Of those projects, 9 were valued over \$10 million dollars. *See id.* This extensive history and track record of consistently delivering projects within the approved schedule amply establishes Ric-Man's ability to provide schedule control and deliver quality projects which are similar in size and scale to the Project.

In stark contrast to the volume and scale of the streetscape projects completed by Ric-Man, SCEC failed to demonstrate its experience to provide cost, quality, and schedule control for similar projects completed on-time and within budget. SCEC's recent history of meeting schedules and recent cost control includes only 2 small streetscape projects, neither of which cost more than \$2.5 million dollars, and includes only a single project (not identified as streetscape) over \$10 million. *See* SCEC's Response at 52, 55.

Additionally, Ric-Man has the ability to perform emergency repairs for most utility break and potential damages to existing water, sewer, and drainage utilities caused by construction or failures. Ric-Man is 1 of 5 Pre-Approved Emergency WASD Contractors to Repair Any Damages to Water Main and/or Sanitary Sewer. *See* Ex. D at Slide 34. Ric-Man is capable of restoring water and sewer service immediately in the event of any damage inadvertently caused by construction or utility failures so as to prevent service interruption and utility disruption to tenants, business owners, or residents. *See id.* Additionally, Ric-Man has also proposed to use South Florida Electrical Consulting as the electrical subcontractor for the Project. *Id.* at Slide 3. South Florida Electrical Consulting is a Miami-Dade County Approved Contractor to Repair any County street light and/or traffic signal. *Id.* Furthermore, they will be on 24-hour on-call service to ensure that all traffic and street lighting is working properly and can quickly repair service in the event of an issue. *See id.*

Another RFQ Evaluation Criteria concerns the Respondents' approach and capacity to handle the required tasks on an expedited basis "*while minimizing the impact on adjacent businesses.*" RFQ § 4.13 (emphasis added). The Selection Committee's primary consideration under this Evaluation Criteria was the potential impact of the respective staging areas proposed by the Respondents. *See* Tr. of Selection Committee Meeting at 14:18-16:22.<sup>4</sup> Ric-Man obtained the rights to use the Old Spanish Village property, located only blocks from the Project site, to stage its equipment and materials, and to park employee vehicles. *See* Ex. D at Slides 28-29. This would permit Ric-Man to remove most construction equipment from Miracle Mile and Giralda Avenue on a daily basis, thereby keeping the Project site clean, reducing the impact and disruption to the business operations in the area, and alleviating any further impact on traffic or existing parking facilities. *See id.* at Slides 26-29. The staging area would also allow Ric-Man to completely demobilize from the Project site during busy shopping seasons and neighborhood events. *See id.* at Slides 26.

The staging approach proposed by SCEC, alternatively, would have a significant detrimental impact on the residents, businesses and visitors in the area. *See* SCEC's Response at

<sup>4</sup> A true and correct copy of the Transcript of the Selection Committee Meeting is attached hereto and incorporated herein as Exhibit E.

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44-51. While SCEC references four options for preliminary phasing, SCEC asserts that its Option 1 is the best approach. *Id.* at 44. Yet, SCEC concedes that, under Option 1, “[t]raffic will have to be rerouted into the opposite traffic path where construction is progressing,” and that “[c]onstruction would shut down . . . Eastbound [ ] Miracle Mile between Ponce De Leon Blvd. and S Douglas Rd.[ ]” *Id.* at 44, 46. Moreover, the Graphic Representation and Charts for this Option 1 (which are included in pages 45 through 51 of SCEC’s Response) appear to depict a work zone and staging area for construction equipment, materials and debris directly on the Miracle Mile right-of-way. It is axiomatic that this approach would further congest pedestrian and vehicular traffic along Miracle Mile, thereby creating a nuisance to business owners and patrons. The Selection Committee’s preference for SCEC’s staging approach therefore is inconsistent with the Evaluation Criteria’s mandate to consider and minimize the Project’s impact on adjacent businesses. *See* RFQ § 4.13.

Section 1 of the RFQ, moreover, provides that the Construction Manager at Risk will enter into a construction contract, will be responsible for construction means and methods, “and will be *required to competitively solicit bids from pre-qualified subcontractors to perform the work.*” RFQ § 1 at 3 (emphasis added). The Evaluation Criteria for Project Control Experience, likewise, examines the “Respondent’s *demonstrated ability to provide quality control*” for the scope of work specified in the RFQ, including the selection of subcontractors. *See id.* § 4.13 (emphasis added). As part of its Response, Ric-Man provided a list of preferred Subcontractors that it has successfully worked with over the last 10 years on several projects of similar size and scope to the Project. *See* Ric-Man’s Response at 28-30. In contrast, SCEC failed to specify any preferred contractors for this type of work. Thus, while Ric-Man has a proven track record for delivering high quality projects, on time and within budget with the team of subcontractors assembled for this project (*see* Ric-Man’s Response at 28-30 and Ex. D at Slides 28-30), the record before the City Commission does not establish a similar track record for SCEC.

## II. SCEC’s Response is Not Responsible<sup>5</sup> and Not Responsive.<sup>6</sup>

Further, SCEC is neither a responsible nor a responsive bidder. Section 4.12(6) of the RFQ requires the Respondents to submit “detailed information on five (5) of the Respondent’s most recent and relevant projects similar to those described in the Specifications/Scope of Work including at least one CMAR project.” As shown above, SCEC failed to provide sufficient recent and relevant projects in this regard. In addition, as shown above, SCEC’s Response fails to show that it has procured the required Employers’ Liability insurance coverage of \$1,000,000 for each accident, for each employee with disease, and for a disease policy limit. RFQ § 4.2 SCEC’s Certificate of Liability Insurance reflects only \$500,000 in coverage for each category

<sup>5</sup> “A responsible, or qualified, bidder is one ‘who has the capability in all respects to fully perform the contract requirements and the integrity and reliability that will assure good faith performance.’” *Am. Eng’g and Dev. Corp. v. Town of Highland Beach*, 20 So.3d 1000, 1000-01 (Fla. 4th DCA 2009) (quoting § 255.248(5), Fla. Stat. (2009)).

<sup>6</sup> “A responsible, or qualified, bidder is one ‘who has the capability in all respects to fully perform the contract requirements and the integrity and reliability that will assure good faith performance.’” *Id.* (quoting § 255.248(5), Fla. Stat. (2009)).

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and SCEC has provided no support for its bare assertion that it has the ability to meet these insurance requirements. SCEC's Response at 11.

Because SCEC has failed to meet these RFQ specifications, SCEC is not a responsive or responsible bidder. See *Am. Eng'g and Dev. Corp. v. Town of Highland Beach*, 20 So.3d 1000, 1001 (Fla. 4th DCA 2009) ("American Engineering did not list projects performed for municipalities or projects on which it was the prime contractor, as the specifications required; therefore, American Engineering was not a responsible bidder."); *Eng'g Contractors Ass'n of S. Fla., Inc. v. Broward Cnty.*, 789 So.2d 445, 451 (Fla. 4th DCA 2011) (stating that the responsibility requirement does not concern only cost, but also experience and ability to perform the project at issue); *Consultech of Jacksonville, Inc. v. Dep't of Health*, 876 So.2d 731, 734-35 (Fla. 1st DCA 2004) (affirming finding that Consultech was not a qualified responsive bidder where it "failed to demonstrate 'successful experience' in providing a CEU [continuing education units] system" as required by the RFP, and the winning bidder had identified experience with several similar projects).

The specific factors listed for determining responsibility in the *Engineering Contractors Ass'n of S. Florida* case are instructive. In this case, the Fourth District Court of Appeal held that, in the context of a Request for Letters of Interest for county road construction projects, "[c]learly, Broward County is permitted to consider the factors listed in the RLI in determining whether a particular bidder is 'responsible' or 'competent' to bid on a construction project." 789 So.2d at 451. The court listed these appropriate factors for the responsibility analysis.

[T]hese factors were (1) *experience on similar roadway and bridge construction projects*; (2) *staff and equipment dedicated to the project*; (3) *bonding capacity*; (4) *current construction projects*; (5) meeting or exceeding SDBE goals; (6) references, with contact names and phone numbers; and (7) project claims and litigation history for the past five years.

*Id.* at 448, n. 1 (emphasis added). As shown above, the first four of the above factors are similar to factors included in the Evaluation Criteria here, and SCEC's Responses falls significantly short of Ric-Man's under each factor.

### CONCLUSION

Based on the forgoing, under any reasonable analysis of the Responses under the Evaluation Criteria, Ric-Man's Response established that it has superior Firm Qualifications (including being the only firm on the short list with the required procured employee insurance coverage), Staffing Plans, and Project Control Experience as compared to SCEC. Therefore, the Selection Committee's recommendation and ranking of the firms is arbitrary and capricious because the Selection Committee failed to follow and apply the specified Evaluation Criteria as required. Accordingly, we respectfully submit that the Commission should reject the

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recommendation of the Selection Committee, and the City should enter into negotiations with Ric-Man for the contract to provide the pre-construction services at issue.

This formal Protest is timely filed within 5 calendar days after the Notice of Protest, attached as Exhibit A, as required by Section 2-950(d) of the Code. Please direct all communications to Ric-Man's counsel, Lucia A. Dougherty at the following address and email: Lucia A. Dougherty, Esq., Greenberg Traurig, P.A., 333 S.E. 2nd Avenue, Miami, FL 33131; DoughertyL@GTlaw.com with a copy to Jorge L. Navarro at the following address and email: Jorge L. Navarro, Esq., Greenberg Traurig, P.A., 333 S.E. 2nd Avenue, Miami, FL 33131; NavarroJo@GTlaw.com.

Best Regards,



Lucia A. Dougherty

cc: Craig Leen, Esq.  
cleen@coralgables.com  
Michael Pounds  
mpounds@coralgables.com  
Cathy Swanson-Rivenbark  
cswanson@coralgables.com

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DOCUMENT SUBJECT TO THE RIGHT TO VIEW TRUE WATERMARK



CASHIER'S CHECK

DO NOT HOLD DOCUMENT SUBJECT TO THE RIGHT TO VIEW TRUE WATERMARK

1176415455

Date 03/09/2015

Valid after 7 years

440

Remitter: RIC-MAN INTERNATIONAL INC

Pay To The Order Of: CITY OF CORAL GABLES

Pay: TWO THOUSAND FIVE HUNDRED DOLLARS AND 00 CENTS

\$\*\* 2,500.00 \*\*

Do not write outside this box

Drawn: JPMORGAN CHASE BANK, N.A.

*Paula...*

Senior Vice President  
JPMorgan Chase Bank, N.A.  
Columbus, OH



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For information only. Comment has no effect on bank's payment.

⑈ 1176415455 ⑆ ⑆ 044000037 ⑆ 758661326 ⑆

RECEIPT

DATE 3/10/15

No. 664276

RECEIVED FROM Ric Man Intern'l \$2,500.00

Twenty Five Hundred DOLLARS

FOR RENT  
FOR

Bid Protest

ACCOUNT	
PAYMENT	
BAL. DUE	

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BY A. Da Costa

CITY OF CORAL GABLES  
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2015 MAR 10 AM 8:49

# EXHIBIT A



Lucia A. Dougherty  
doughertyl@gtlaw.com  
Tel. 305.579.0603

March 6, 2015

VIA HAND DELIVERY

Walter Foeman  
City Clerk  
City of Coral Gables  
405 Biltmore Way  
Coral Gables, FL 33134

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Re: Notice of Intent to Protest Regarding RFQ No. 2014.12.05 - Miracle Mile/Giralda Avenue Streetscape Construction Manager at Risk (CMAR)

Dear Mr. Foeman:

We represent Ric-Man International, Inc. ("Ric-Man") in connection with its participation in the City of Coral Gables' (the "City") Request for Qualifications No. 2014.12.05 for Miracle Mile/Giralda Avenue Streetscape Construction Manager at Risk (the "RFQ"). We are writing to formally provide Ric-Man's Notice of Intent to Protest (i) the Selection Committee's recommendation of the order of preference of firms; (ii) the Chief Procurement Officer's notice of intent to submit the Selection Committee's recommendation to the City Commission for consideration at their March 10, 2015 meeting; and (iii) the City Manager's written recommendation to the City Commission, dated March 10, 2015, that the City Commission enter into negotiations with State Contracting and Engineering Corp. ("SCEC") for the contract to provide design and any other services pursuant to the RFQ. A copy of the City Manager's written recommendation to the City Commission, dated March 10, 2015, is attached as Exhibit A.

We submit that the Selection Committee did not comply with the terms of the RFQ and the requirements of Section 2-1089 of the Coral Gables, Florida, Code of Ordinances (the "Code"), by failing to properly follow and apply the Evaluation Criteria set forth in Section 4.13 of the RFQ. We further submit that, because the Selection Committee failed to follow and apply the Evaluation Criteria, its recommendation is arbitrary and capricious. Finally, we assert that SCEC's Response was not responsive or responsible as the firm does not have sufficient experience performing similar projects. Accordingly, we respectfully request that the City enter into negotiations with Ric-Man for the contract to provide design and any other services pursuant to the RFQ, and that the City grant to Ric-Man whatever other relief it deems appropriate.

**PROCEDURAL BACKGROUND**

The City issued this RFQ seeking statements of qualifications from qualified Construction Manager at Risk firms to provide design services and to act as general contractor for the Miracle Mile/Giralda Avenue Streetscape Project (the "Project"). Ric-Man submitted its

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Response ("Ric-Man's Response") to the RFQ on or about January 22, 2015, a copy of which is attached hereto as Exhibit B. SCEC also submitted its "Statement of Qualifications" ("SCEC's Response"), a copy of which is attached hereto as Exhibit C. In Section 4.13 of the RFQ, the City expressly specified the Evaluation Criteria to be used by the City's Selection Committee in evaluating each response. These Evaluation Criteria require the Selection Committee to recommend the rank of each respondent based upon its Firm Qualifications, Staffing Plans, and Project Control Experience. See RFQ at 4.13-4.14. These Evaluation Criteria are consistent with the factors for selection of firms set forth in Section 2-1089 of the Code.

Pursuant to Section 4.14 of the RFQ, the Selection Committee assessed the written responses and established a short list of firms to be evaluated and interviewed. Following the evaluations and interviews, the Selection Committee produced a recommended ranking of the "short list" firms to present to the City Commission. Ric-Man and SCEC are the only firms on the short list, and according to the Chief Procurement Officer's notice of intent, the Selection Committee has ranked SCEC as the top firm. Section 4.14 of the RFQ dictates that the City will enter into negotiations with the top ranked firm for preconstruction services.

**BASIS FOR PROTEST**

The legal bases for this Protest are that the City's Selection Committee's recommendation is arbitrary and capricious, and that SCEC's Response is neither responsive nor responsible. In the competitive bidding context, the City may not make its ranking of firms arbitrarily or capriciously, or based on personal preference. See *Emerald Corr. Mgmt. v. Bay County Board of County Comm'rs*, 955 So. 2d 647, 652 (Fla. 1st DCA 2007); *City of Sweetwater v. Solo Const. Corp.*, 823 So. 2d 798, 801 (Fla. 3d DCA 2002); *Miami-Dade County v. Church & Tower, Inc.* 715 So.2d 1084, 1088-89 (Fla. 3d DCA 1998) (explaining that public agency cannot arbitrarily or capriciously exercise discretion in awarding public bids). Significantly, the Selection Committee acts arbitrarily if it fails to comply with the City's Evaluation Criteria set forth in the RFQ. See *Emerald Corr. Mgmt.*, 955 So. 2d at 653 ("Whether the Board acted arbitrarily is generally controlled by a determination of whether the Board complied with its own proposal criteria as outlined in the RFP."); *Solo Const. Corp.*, 823 So. 2d at 802 ("[D]iscretion in award of contracts for public works on competitive bids . . . must be exercised based upon clearly defined criteria, and may not be exercised arbitrarily or capriciously.")<sup>1</sup>

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<sup>1</sup> In *Solo Construction Corp.*, the Third District Court of Appeals held that the City of Sweetwater's award of a contract to the most responsible bidder, rather than the lowest responsible bidder, "was arbitrary and capricious and based upon criteria that were neither included in the bid documents nor clearly defined in any manner whatsoever." 823 So. 2d at 802.

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**I. The Selection Committee Failed to Properly Follow and Apply the RFQ's Evaluation Criteria.**

**A. Firm Qualifications**

Ric-Man's Response reflects that its firm qualifications are clearly superior to SCEC's, thereby demonstrating that the Selection Committee essentially disregarded the Evaluation Criteria pertaining to firm qualifications in recommending the inferior firm.

A review of each firm's submission relating to Section 4.13(7) of the RFQ exemplifies the Selection Committee's failure to apply the Evaluation Criteria. Section 4.13(7) requires the Selection Committee to assess each "Respondent's demonstrated experience and references with regard to recent and relevant projects to those described in the Specifications/Scope of Work." Section 1 of the RFQ provides that the Project is an improvement to a streetscape with a budget of approximately \$24.5 million total. *See* RFQ at 3. Ric-Man's Response references at least 43 completed streetscape projects, including descriptions of approximately 35 projects completed in the last 5 years, 3 of which had total costs of approximately \$17 million, \$18 million, and \$34 million. Ric-Man's Response at 4, 11-20, 21-25. Conversely, SCEC's Response describes approximately 11 completed projects, 4 of which appear to be streetscape projects. *See* SCEC's Response at 12-17. Of those streetscape projects listed as being completed in the last 5 years, no project cost more than \$2.5 million.<sup>2</sup> *See id.*

A review of the annual amount of construction work performed by each firm during the last 5 years and the current work load for each firm accentuates the disparity in firm qualifications. Ric-Man's average annual amount of construction work performed during the past 5 years is approximately \$20 million. *See* Ric-Man's Response at 54, 69. The average annual amount of construction work performed by SCEC during the past 5 years is far less: 2014: \$2,987,000; 2013: \$7,621,817; 2012: \$2,115,992; 2011: \$5,624,387; 2010: \$2,534,575. *See* SCEC's Response at 81. Thus, the budget for the Project at issue would be approximately 10 times bigger than what SCEC performed last year. Moreover, Ric-Man's total worth of work in progress and under contract where Ric-Man is the prime contractor, as of when Ric-Man submitted its Response, was \$39,920,962.00, whereas SCEC currently has only approximately \$6.1 million total worth of work in progress and under contract. *See* Ric-Man's Response at 54, 69-70; SCEC's Response at 81.

Further, Section 4.13(1) of the RFQ requires the Selection Committee to evaluate each respondent's qualifications, and lists specific examples that include "number of years in business, credentials, licenses, capabilities and size of the firm." During Ric-Man's 32 years of

<sup>2</sup> SCEC references one streetscape project with a cost of approximately \$17.5 million and another with a cost of approximately \$8.5 million, but does not indicate the year in which each was completed. *See* SCEC's Response at 15-16.

Mr. Walter Foeman  
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South Florida experience,<sup>3</sup> it has prospered and grown into a far more capable and larger firm than SCEC. Ric-Man has a total of 75 employees, including 5 project managers, 2 professional engineers, 4 superintendents, and 8 foremen. See Ric-Man's Response at 7. SCEC, on the other hand, has 17 employees. See SCEC's Response at 3. Ric-Man is able to self-perform up to 50 percent of the Project, if necessary and agreed to by the City, enabling it to more effectively control costs and meet deadlines by reducing reliance on subcontractors. See Ric-Man's Response at 26. SCEC does not claim the capacity to self-perform, leaving the project in greater jeopardy of facing delays and running over budget.

The Selection Committee must also consider the firms' ability to provide performance and payment bonds for the full value of the Project and ability to provide the required insurance coverage. See RFQ § 4.13(4)-(6). Again, Ric-Man is quantifiably superior. Ric-Man's bonding capacity, in aggregate, is **twice** that of SCEC, as Ric-Man has a bonding capacity of \$100 million in aggregate, while SCEC has a bonding capacity of \$50 million in aggregate. See Ric-Man's Response at 8; SCEC's Response at 3, 10. Ric-Man's bonding capacity is also significantly higher for an individual project, as it has an individual project bonding capacity of \$50 million. See Ric-Man's Response at 8. SCEC's individual project bonding capacity is \$35 million, i.e., \$15 million and 30 percent less than Ric-Man's. See SCEC's Response at 10. Moreover, by the time Ric-Man gave its presentation to the Selection Committee on February 26, 2015, the difference between the bonding capacity of Ric-Man and that of SCEC was even greater, as Ric-Man's bonding capacity had increased to \$70 million for an individual project (i.e., twice as much as SCEC's) and \$125 million in aggregate. See Ric-Man's presentation to the Selection Committee, copy attached hereto as **Exhibit D**, at Slide 5.

SCEC is also deficient in its ability to provide the required insurance coverage. Section 5.4.2 of the RFQ requires "any Respondents performing work . . . to procure" insurance coverage with the following minimum limits of liability:

Employers' Liability – Coverage B  
\$1,000,000 Limit – Each Accident  
\$1,000,000 Limit – Disease each Employee  
\$1,000,000 Limit – Disease Policy Limit

The Certificate of Liability Insurance in SCEC's Response shows that SCEC has only **\$500,000** in coverage for each category, failing to meet the required insurance coverage in three separate regards. See SCEC's Response at 11. Ric-Man's Response, on the other hand, includes a letter from its insurer unequivocally stating that Ric-Man is capable of meeting the insurance requirement. See Ric-Man's Response at 8.

Accordingly, Ric-Man clearly demonstrated its superior track record for successfully delivering similar sized projects, and SCEC did not; Ric-Man established that it is a larger, more

<sup>3</sup> Ric-Man has 10 more years of Florida experience than SCEC. Ric-Man was founded in Broward County in 1983, while SCEC became a Florida corporation in 1993. See Ric-Man's Response at 4; SCEC's Response at 3.

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capable firm; and Ric-Man showed it has significantly greater bonding capacity and insurance coverage. Yet, the Selection Committee failed to credit Ric-Man or otherwise account for these marked discrepancies.

### B. Staffing Plan

The second sub-set of Evaluation Criteria concern the firms' staffing plans. See RFQ § 4.13. The Evaluation Criteria instructed the Selection Committee to consider "key personnel's demonstrated experience with similar projects," qualifications, and ability. See *id.* Again, Ric-Man's clear superiority, in conjunction with the decision to recommend SCEC, demonstrates that the Selection Committee failed to properly follow and apply the Evaluation Criteria.

Illustratively, Ric-Man selected Rene L. Castillo, Sr. to serve as President for the Project. Since 2010, Mr. Castillo has overseen approximately \$50 million worth of streetscape improvements. See Ric-Man's Response at 36. Ric-Man Senior Project Manager Steve Adams, similarly, has over 39 years of construction experience and has overseen approximately \$150 million worth of projects since 2009. See Ric-Man's Response at 27, 37. Superintendent for Ric-Man, Luis Hernandez, has overseen approximately \$50 million worth of streetscape improvements in the last 5 years. See Ric-Man's Response at 40.

Conversely, SCEC's Response fails to show that its President, Timothy Smith, its Project Manager, Paul Carty, and its Superintendents have anywhere near this experience in recent years. SCEC's Response identifies only a few streetscape projects that Smith and Carty oversaw in recent years. These listed projects reflect a far lower aggregate value than Ric-Man's, and SCEC's Response provided specific completion dates in the last 5 years for only 2 of these projects, neither of which cost more than \$2.5 million. See SCEC's Response at 12-17, 19-23.

This trend continues with the respective assistant Project Managers. Ric-Man's second-in-command Project Manager, Victor G. Menocal, has over 15 years of experience in streetscape, roadway, and infrastructure projects, while SCEC's Assistant Project Manager has 6 years of experience in civil engineering and management. See Ric-Man's Response at 38; SCEC's Response at 27.

### C. Project Control Experience

The project control experience sub-set of the Evaluation Criteria focuses on each firm's ability to provide schedule control, cost control, and quality control for the Project, and directs each firm to provide information on its experience with similar projects completed on-time and within budget. See RFQ § 4.13. Ric-Man's superior ability to provide project control for streetscape projects of the type specified in the RFQ is demonstrated by the fact that it has completed on-time 41 streetscape projects totaling \$91.8 million in the last 7 years alone. See Ric-Man's Response at 21. Additionally, Ric-Man's presentation to the Selection Committee (Exhibit D) outlined 37 neighborhood and urban streetscape projects that it completed on time and within budget. See Ex. D at Slides 14-16. Of those projects, 9 were valued over \$10 million

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dollars. *See id.* This extensive history and track record of consistently delivering projects within the approved schedule amply establishes Ric-Man's ability to provide schedule control and deliver quality projects which are similar in size and scale to the Project.

In stark contrast to the volume and scale of the streetscape projects completed by Ric-Man, SCEC failed to demonstrate its experience to provide cost, quality, and schedule control for similar projects completed on-time and within budget. SCEC's recent history of meeting schedules and recent cost control includes only 2 small streetscape projects, neither of which cost more than \$2.5 million dollars, and includes only a single project (not identified as streetscape) over \$10 million. *See SCEC's Response at 52, 55.*

Additionally, Ric-Man has the ability to perform emergency repairs for most utility break and potential damages to existing water, sewer, and drainage utilities caused by construction or failures. Ric-Man is 1 of 5 Pre-Approved Emergency WASD Contractors to Repair Any Damages to Water Main and/or Sanitary Sewer. *See Ex. D at Slide 34.* Ric-Man is capable of restoring water and sewer service immediately in the event of any damage inadvertently caused by construction or utility failures so as to prevent service interruption and utility disruption to tenants, business owners, or residents. *See id.* Additionally, Ric-Man has also proposed to use South Florida Electrical Consulting as the electrical subcontractor for the Project. *Id.* at Slide 3. South Florida Electrical Consulting is a Miami-Dade County Approved Contractor to Repair Any County Street lighting and Traffic Signal. *Id.* Furthermore, they will be on 24-hour on-call service to ensure that all traffic and street lighting is working properly and can quickly repair service in the event of an issue. *See id.*

## II. SCEC's Response is Not Responsible<sup>4</sup> and Not Responsive.<sup>5</sup>

Further, SCEC is neither a responsible nor a responsive bidder. Section 4.12(6) of the RFQ requires respondents to submit "detailed information on five (5) of the Respondent's most recent and relevant projects similar to those described in the Specifications/Scope of Work including at least one CMAR project." As shown above, SCEC failed to provide sufficient recent and relevant projects in this regard. In addition, as shown above, SCEC's Response fails to show that it has procured the required Employers' Liability insurance coverage of \$1,000,000 for each accident, for each employee with disease, and for a disease policy limit. RFQ § 4.2. SCEC's Certificate of Liability Insurance reflects only \$500,000 in coverage for each category, and SCEC has provided no support for its bare assertion that it has the ability to meet these insurance requirements. SCEC's Response at 11.

<sup>4</sup> "A responsible, or qualified, bidder is one 'who has the capability in all respects to fully perform the contract requirements and the integrity and reliability that will assure good faith performance.'" *American Engineering and Development Corp. v. Town of Highland Beach*, 20 So.3d 1000, 1000-01 (Fla. 4th DCA 2009) (quoting § 255.248(5), Fla. Stat. (2009)).

<sup>5</sup> "A responsible, or qualified, bidder is one 'who has the capability in all respects to fully perform the contract requirements and the integrity and reliability that will assure good faith performance.'" *American Engineering and Development Corp. v. Town of Highland Beach*, 20 So.3d 1000, 1000-01 (Fla. 4th DCA 2009) (quoting § 255.248(5), Fla. Stat. (2009)).

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Because SCEC has failed to meet these RFQ specifications, SCEC is not a responsive or responsible bidder. *See Am. Eng'g and Dev. Corp. v. Town of Highland Beach*, 20 So.3d 1000, 1001 (Fla. 4th DCA 2009) ("American Engineering did not list projects performed for municipalities or projects on which it was the prime contractor, as the specifications required; therefore, American Engineering was not a responsible bidder."); *Eng'g Contractors Ass'n of S. Fla., Inc. v. Broward County*, 789 So.2d 445, 451 (Fla. 4th DCA 2011) (stating that the responsibility requirement does not concern only cost, but also experience and ability to perform the project at issue); *Consultech Of Jacksonville, Inc. v. Department Of Health*, 876 So.2d 731, 7340-35 (Fla. 1st DCA 2004) (affirming finding that Consultech was not a qualified responsive bidder where it "failed to demonstrate 'successful experience' in providing a CEU [continuing education units] system" as required by the RFP, and the winning bidder had identified experience with several similar projects).

### CONCLUSION

Based on the forgoing, under any reasonable analysis of the Responses under the Evaluation Criteria, Ric-Man's Response established that it has superior Firm Qualifications (including being the only firm on the short list with the required procured employee insurance coverage), Staffing Plans, and Project Control Experience as compared to SCEC. Therefore, the Selection Committee's recommendation and ranking of the firms is arbitrary and capricious because the Selection Committee failed to follow and apply the specified Evaluation Criteria as required. Accordingly, we respectfully submit that the Commission should reject the recommendation of the Selection Committee, and the City should enter into negotiations with Ric-Man for the contract to provide the pre-construction services at issue.

This Notice of Protest is timely filed within three calendar days after notice of the City Manager's written recommendation to the City Commission, attached as Exhibit A, as required by Section 2-950(c) of the Code. Please direct all communications to Ric-Man's counsel, Lucia A. Dougherty at the following address and email: Lucia A. Dougherty, Esq., Greenberg Traurig, P.A., 333 S.E. 2nd Avenue, Miami, FL 33131; DoughertyL@GTlaw.com.

Best Regards,



Lucia A. Dougherty

cc: Craig Leen, Esq.  
cleen@coralgables.com  
Michael Pounds  
mpounds@coralgables.com  
Cathy Swanson-Rivenbark  
cswanson@coralgables.com

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# EXHIBIT A

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**City of Coral Gables  
CITY COMMISSION MEETING  
March 10, 2015**

H-2

**ITEM TITLE:**

A Resolution accepting the recommendation of the Public Works Director to authorize contract negotiations with State Contracting and Engineering Corporation (SCEC), and if necessary, with the other short-listed firm, as the Construction Manager at Risk for the Miracle Mile and Giralda Avenue Streetscape project pursuant to Section 2-1089 of the City of Coral Gables Code of Ordinances and Request for Qualifications (RFQ) 2015.12.05.

**DEPARTMENT HEAD RECOMMENDATION:**

Approval.

**BRIEF HISTORY:**

The purpose of this Request for Qualifications (RFQ) is to select a qualified Construction Manager at Risk (CMAR) firm to provide professional services during the design phase of the project and to serve as the construction manager/general contractor during the construction of the project for the successful completion of the Miracle Mile, Giralda Avenue Streetscape, and Biltmore Way (the "Project"). The Project calls for the transformation of the public realm between building facades on both sides of the street. When completed, the downtown will be more visitor-friendly and better poised for economic growth.

On January 22, 2015, two (2) qualifications statements were submitted in response to the RFQ by the following: SCEC and RIC-MAN International, Inc.

On February 26, 2015, the Evaluation Committee met to evaluate the qualification statements, to hear presentations and to conduct interviews of firms who submitted qualification statements. After the presentations and interviews, the Evaluation Committee selected both firms to recommend to the Commission in the following order of preference: first ranked- SCEC; and second ranked- RIC-MAN International, Inc.

The contract for a Construction Manager at Risk (CMAR) will be a two phase contract. The first phase includes professional services during design to assist the design team in performing cost estimating, constructability reviews, construction staging, and community outreach. Near completion of the design phase, the City will enter into negotiations with the CMAR for a Guaranteed Maximum Price (GMP) for construction services, which will be presented to the City Commission for review and approval.

The above first ranked firm will be invited to enter into negotiations to determine the compensation that will be paid under contract with the City for professional services during design. Should the City be unable to negotiate a satisfactory contract with the first ranked firm at a price the agency determines to be fair, competitive, and reasonable, negotiations with that firm must be formally terminated. The agency shall then undertake negotiations with the second ranked firm. After the terms of a contract for the professional services during design phase has been negotiated with CMAR, the contract will be submitted to the City Commission for approval.

**APPROVED BY:**

Department Director	City Attorney	City Manager

**ATTACHMENT(S):**

- 1. Resolution
- 2. RFQ Response

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City Commission Agenda Cover Memo  
March 10, 2015

# EXHIBIT B

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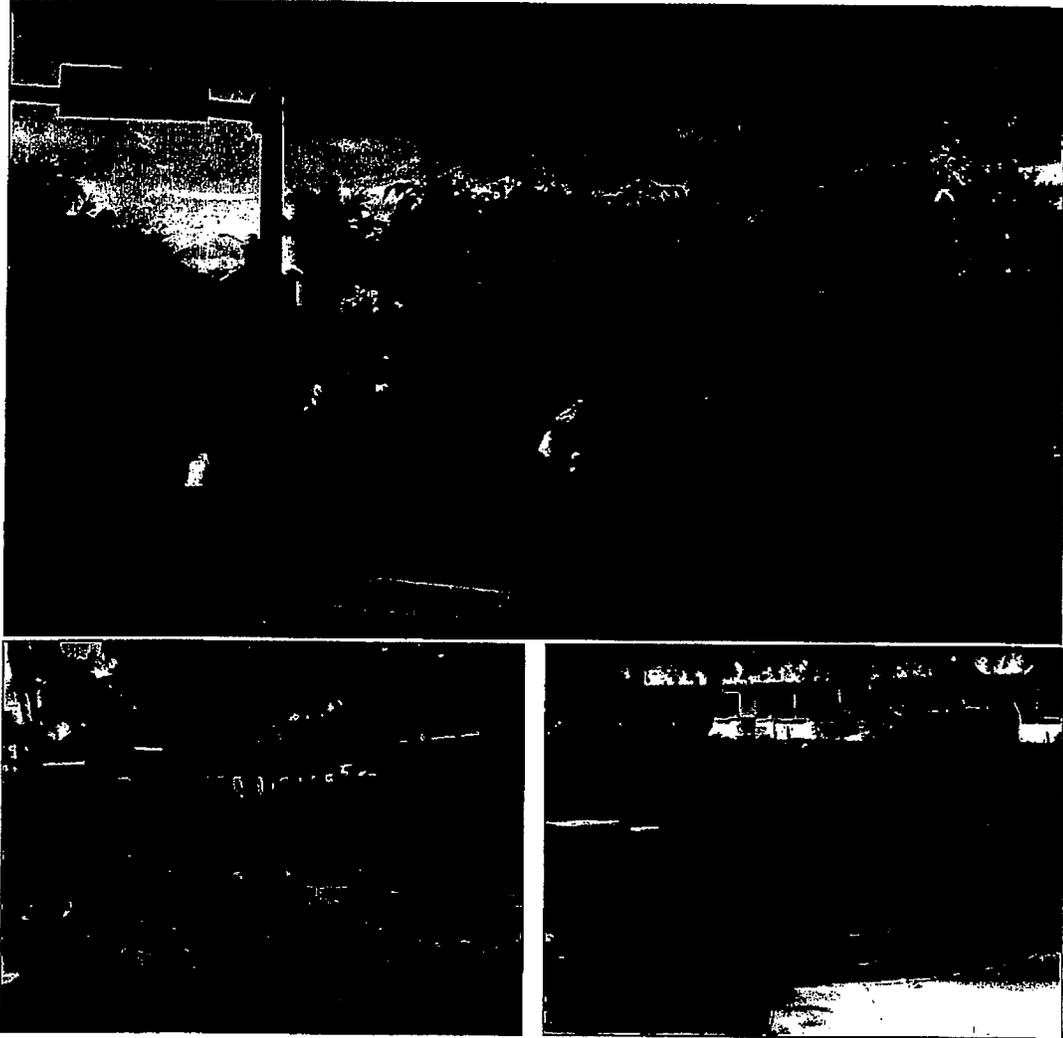


Response to Request for Qualifications (RFQ)

City of Coral Gables

Miracle Mile / Giralda Avenue Streetscape

Construction Manager at Risk (CMAR) RFQ Number 014.012.05



Submitted by:



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January 22, 2015



# RIC-MAN INTERNATIONAL, INC.

GENERAL CONTRACTORS

2601 Wiles Road · Pompano Beach, Florida 33073  
Phone: (954) 426-1042 · Fax: (954) 426-0717



January 22, 2015

Michael Pounds, Chief Procurement Officer  
City of Coral Gables Procurement Division  
2800 SW 72<sup>nd</sup> Avenue  
Miami, FL 33155

**Re: Letter of Interest for Miracle Mile / Giralda Avenue Streetscape Construction  
Manager at Risk (CMAR) - RFQ Number 2014.012.05**

Dear Mr. Pounds:

We would like to respectfully submit our Qualifications Package for the Miracle Mile / Giralda Avenue Streetscape Construction Manager at Risk (CMAR) Project - RFQ Number 2014.012.05. We would like to express our commitment to the City to execute this project. We believe that the City of Coral Gables should select a team that is easy to work with and that will deliver at every step of the way; with this in mind, our Team's goal is to surpass the City, patrons and residents' high expectations at every stage of the project.

Ric-Man International's (RMI) corporate philosophy is that our reputation and quality of work is our biggest strength. There is no better indication of how a team is going to perform on a contract than the firm's past performance; and for this reason, we can say with confidence that RMI will succeed on this project. Our experience can be verified by contacting any sister agencies for which references have been provided within this Qualifications Package. Our corporate philosophy revolves around putting the "Client First". We believe that in order to continue providing construction services throughout South Florida, we cannot falter on any of our assignments and responsibilities. This is a philosophy that we employ repeatedly through all of our projects and it is one that can be corroborated by those who have worked with us on past projects.

Over the last ten years, RMI has successfully completed some of the most difficult streetscape projects in South Florida such as the Washington Avenue Streetscape Improvements, Lummus Streetscape Improvement, Prairie Avenue Streetscape Improvements and Oceanfront Streetscape Improvement Projects. These projects were all extremely difficult since they are all located in Miami Beach with numerous businesses, restaurants, night clubs, schools and residents within the project boundaries which made it quite challenging in completing the project while attempting to maintain access to their properties. Throughout these projects, we would meet with each



# RIC-MAN INTERNATIONAL, INC.

GENERAL CONTRACTORS

2601 Wiles Road · Pompano Beach, Florida 33073  
Phone: (954) 426-1042 · Fax: (954) 426-0717



individual property to determine the best times to perform the work where it would minimize any impact to each individual business, patron or resident.

While we have encountered the typical issues that can be expected in a construction project, we have completed all projects without any issues, litigation or threats of litigation.

Our Team pledges to put the City's needs first and to work with the City and residents every step of the way to make this a successful project. We would like to thank you for the opportunity to submit this qualifications package and look forward to a favorable consideration of our team.

Sincerely,

Paul Jankowski  
Vice President

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**SECTION I  
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- VI. REFERENCES

## SECTION II FIRM QUALIFICATIONS



### COMPANY BACKGROUND & HISTORY:

Richard Mancini established Ric-Man in 1965 in Detroit Michigan. Due to his ingenuity, what began as a small contracting firm grew to five separate companies, one of which is Ric-Man International (RMI).

Founded in Broward County Florida in 1983, RMI has 32 Years of experience in South Florida. Working with various government agencies including the State of Florida Department of Transportation and counties from Indian River to Monroe, RMI has provided over \$348 Million worth of services. In addition we have worked with forty (40) cities/municipalities large and small including Miami Beach, Ft. Lauderdale, City of Miami, Boca Raton, Ft. Pierce, Wellington and the Town of West Palm Beach.

For the last thirty years, RMI has performed twenty-six (26) neighborhood / streetscape improvement projects ranging from \$595,000 to \$35 Million consisting of drainage, water mains, sanitary sewer, sidewalk replacement, curb replacement, roadway improvements and landscape installation. Furthermore, RMI has completed thirty-two (32) neighborhood improvements and forty-three (43) streetscape improvement projects. All of the projects shown in the following pages were completed within the last ten (10) years. Furthermore, the scopes of work for most of these projects include:

- Roadways, including pavement markings and signage;
- Site concrete work such as curbs (D-Curb, F-Curb and Curb & Gutter), sidewalks, crosswalks, bollards and driveways;
- Stormwater collection and disposal facilities including pumping stations;
- Underground utilities, such as water distribution;
- Underground utilities, such as sanitary sewer collection system including pumping stations;
- Landscape features and irrigation systems;
- Art in Public Places;
- New Way finding Signs;
- FPL Undergrounding Work;

RMI is NOT a developer type contractor; what we do is utility, roadwork and streetscape improvements within existing communities. We specialize in performing work within an urban setting. Our personnel are extremely experienced in tight conditions within neighborhoods and business communities. We provide a safe and prosperous environment for our employees resulting in dedication, honesty and pride in the work they perform. We also coordinate closely with business owners, residents and public transportation officers, as well as design site specific maintenance of traffic to protect pedestrians and minimize construction's impact on commerce.

All projects identified in this section RMI has self-performed over 65% of the work and is capable of self-performing the work, if necessary. RMI is a full service construction company which can perform most services.

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# SECTION II FIRM QUALIFICATIONS



## SUMMARY OF PROJECTS IN QUANTITY

	GENERAL CONTRACTOR	CONTRACTOR	TOTAL
Design Builds	1	26	27
Streetscapes	6	43	49
MBD/CSBE/DBE	6	76	82
Pump Stations	5	32	37
Micro Tunnels	0	6	6
Number of Wells	9	162	171
Watermains	10	88	98
Drainage	9	53	62
Aerial Crossings	1	9	10

### LICENSES:

RMI is certified under the State of Florida under the following Licenses:

- Certified General Contractor – CGC1506008  
expiring on 08/31/16

**STATE OF FLORIDA**  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD (850) 467-1365  
1940 NORTH MONROE STREET  
TALLAHASSEE FL 32310-0783

**RECEIVED**  
JUL 18 2014  
RIC-MAN INT'L

MELIHAN, FRANCIS P.  
RIC-MAN INTERNATIONAL, INC.  
2807 WILSON ROAD  
POMPANO BEACH FL 33073

Congratulations! Welcome to Florida as you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from individual, independent workers, from farmers to large corporations, and they keep Florida's economy thriving.

Always stay on top to keep your license in good standing in order to carry out your job. For practitioners, please keep records, issued by our office, and the Department of Business and Professional Regulation. There are very strict rules regarding the use of this license and the regulations that govern your activities as a licensed professional and we hope that the Department's website will be helpful to you.

Our mission at the Department is License Efficiently, Regulate Fairly. We consider it our honor to serve you better as the only one serving your customers. Thank you for doing business in Florida and congratulations on your new license!

DETACH HERE

NICK BOOTT, GOVERNOR      KEN LAYMON, SECRETARY

**STATE OF FLORIDA**  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

**CERTIFICATE**  
The GENERAL CONTRACTOR named below is CERTIFIED under the provisions of Chapter 488 F.S. Expiration Date: AUG 31, 2016

MELIHAN, FRANCIS P.  
RIC-MAN INTERNATIONAL, INC.  
2807 WILSON ROAD  
POMPANO BEACH, FL 33073

REG # L1488000014

8/18/14 10:00:11      DISPLAY AS REQUIRED BY LAW      REG # L1488000014

**SECTION II  
FIRM QUALIFICATIONS**



- Certified Underground & Excavation Contractor- CUC056824 expiring on 08/31/16

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD  
1840 NORTH MONROE STREET  
TALLAHASSEE FL 32309-0763 (850) 487-1325

RECEIVED  
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RIC-MAN INT'L

BRYONN LAURENCE H  
RIC-MAN INTERNATIONAL INC  
111 SACRAMENTO COURT  
ROYAL PALM BEACH FL 33411

Corporate Notice: When you become one of the many new online Florida licensees for the Department of Business and Professional Regulation, our professional and business ranges from products & services, that have a 24-hour customer support and they help Florida's economy.

Every day we work to improve the way we do business to make it more efficient. For information about our services, please visit our website or call us. There you can find more information about our services and the products that help you. Whether you are a new customer or a returning customer, we are committed to providing you with the best service possible.

Our website is the Department of Business and Professional Regulation. We are committed to providing you with the best service possible. We are committed to providing you with the best service possible.

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD  
CUC056824 - EXPIRES: 08/31/2016  
CERT UNDERGROUND & EXCAVATION CONTRACTOR  
BRYONN LAURENCE H  
RIC-MAN INTERNATIONAL INC

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

ROCK SCOTT, GOVERNOR  
KIM LAMBORN, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

CUC056824  
THE UNDERGROUND UTILITY & EXCAVATION CO.  
NARRATED BY RIC-MAN  
Under the provisions of Chapter 400 F.S.  
Expiration date: AUG 31, 2016

BRYONN LAURENCE H  
RIC-MAN INTERNATIONAL INC  
111 SACRAMENTO COURT  
ROYAL PALM BEACH FL 33411

NO. 056824 DISPLAY AS REQUIRED BY LAW

- FDOT Pre-Qualifications Certification

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ANETTE PALMA, P.E.  
SECRETARY

FDOT  
Florida Department of Transportation  
825 Spring Street  
Tallahassee, FL 32399-0450  
May 28, 2014

RIC-MAN INTERNATIONAL, INC.  
2411 WILD RD  
POMPAHO BEACH FL 33073

RE: CERTIFICATE OF QUALIFICATION

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2015. However, the new application is due 2/28/2015.

In accordance with 2.377.14 (1) F.S., your next application shall be filed within (4) months of the ending date of the applicant's audited annual financial statements and, if applicable, the audited interim financial statements. Section 237.14 (4) F.S. provides that your certificate will be valid for 18 months after your financial statement date. This gives a two month period to allow you to bid on jobs as we process your new application for qualification. To remain qualified with the Department, a new application must be submitted subsequent to any significant change in the financial position or the structure of your firm as described in Section 16-27.005(2), Florida Administrative Code.

Your company's account access setup has been established based on the information provided in your financial statements. To access it, please log into the Contractor Qualification Application System via the following link: <https://portal.fdot.state.fl.us/contractors/qualification/>

Once logged in, select "View" for the most recently approved application, and then click the "Refresh" and "Application Summary" tabs.

FOOT APPROVED WORK CLASSES:  
DRAINAGE, FENCING, FLEXIBLE PAVING, GRADING, GRASSING, ROADWAY AND SOILING, CHANNELS, ROCK BENCHES

FOOT APPROVED SPECIALIZED CLASSES OF WORK:  
ANCHORS, WATER MAINS, OPEN CUT TRENCH 6 FEET DEEP AND OVER, CONTAMINATION ABATEMENT, SOIL REMEDIATION, ROAD STATIONS, STRUCTURAL DRILLING AND UNDERGROUND UTILITY.

You may apply, in writing, for a Revised Certificate of Qualification at any time prior to the expiration date of this certificate according to Section 16-27.001(3), Florida Administrative Code. Please be advised if certification in additional classes of work is desired, documentation is needed to show that your company has done such work with your own forces and equipment or that experience was gained with another contractor and that you have the necessary equipment for each additional class of work requested.

Sincerely,  
*Annette Palma*  
Anette Palma, P.E.  
Contract Administration Office

0113  
www.fdot.state.fl.us

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## SECTION II FIRM QUALIFICATIONS



### **NUMBER OF EMPLOYEES:**

Ric-Man International currently has 75 Employees of which 5 Project Managers (2 Professional Engineers), 4 Superintendents, and 8 Foreman have a vast experience in similar streetscape improvements projects.

### **OFFICE LOCATIONS:**

- Firm's Corporate Headquarters
  - 2601 Wiles Road
  - Pompano Beach, FL 33073
- Local Office
  - 220 71<sup>st</sup> Street, Suite 206
  - Miami Beach, Florida 33141
- Project Office - Ric-Man International, Inc. shall secure an office within the City of Coral Gables for purposes of this project.

### **FAMILIARITY WITH PERMITTING AGENCIES:**

The Ric-Man International Team is familiar with the applicable codes and standards required for permitting within Miami-Dade County and the State of Florida, specifically as it relates to Streetscape Improvement Projects. We routinely apply for permits through various agencies such as Miami-Dade County Regulatory and Economic Resources (RER), State of Florida Department of Health (DOH), South Florida Water Management District (SFWMD), Florida Department of Transportation (FDOT), and the Department of Environmental Protection (FDEP).

Additionally, we have engaged legal representation by Greenberg Traurig (GT) zoning and land development attorneys. GT has over 30 years' experience working with the City of Coral Gables involving development approvals and is familiar with the City's permitting requirements and processes.

### **BANK AND TRADE REFERENCES:**

JP Morgan Chase Bank  
28660 Northwestern Highway  
Southfield, MI 48034  
(248) 799-5820

HD Supply  
Mick Clark  
954-(954) 275-4547

# SECTION II FIRM QUALIFICATIONS



**FINANCIAL STATEMENT:**

Our financial information is a confidential trade secret and per Florida Statute 119.071(1)(b)4(c) is exempt from Public Record. However, upon request by the City of Coral Gables, financial statements shall be furnished within ten (10) calendar days. All requests shall be made to Rene Castillo Sr. at 954-426-1042.

**DUN & BRADSTREET NUMBER:**

D/B Number - 114144074

**ABILITY TO OBTAIN INSURANCE AND BONDING**

Below is a letter from our insurance carrier indicating that we are capable of meeting the insurance requirements indicated in the general conditions. In addition, we have included a letter from our Bonding Company indicating our capability of Bonding up to \$50 Million Single Project.

**McNish Group, Inc.**  
26622 Woodward Avenue • Suite 200  
Royal Oak, Michigan 48067  
Telephone: (248) 544-4800  
Fax: (248) 544-4801

McNish Financial Services, Inc.  
26622 Woodward Avenue • Suite 200  
Royal Oak, Michigan 48067  
Telephone: (248) 544-4800  
Fax: (248) 544-4801

McNish Agency, Inc.  
735 S. Garfield Ave. Ste. 120  
Troy, Michigan 48068  
Telephone: (231) 947-9050  
Fax: (231) 947-3158

January 21, 2015

City of Coral Gables  
Risk Management Division  
2800 SW 72nd Avenue  
Miami, FL 33155

Re: Miracle Mile/Giraldi Avenue Streetscape Construction  
RFQ2014.12.05

To Whom It May Concern,

Our insured, Ric-Man International Inc, is capable of meeting the insurance requirements contained in the general conditions of the attached requirements should they be awarded the bid.

Feel free to contact us with any concerns.

Sincerely,

*William J. McNish*  
William J. McNish  
President

**THE McNish GROUP**  
INSURANCE AND FINANCIAL SERVICES

**Brown & Brown of Florida, Inc.**  
1201 W. Cypress Creek Road, Ste. 130 (Zip: 33269)  
P.O. Box 5727  
Fort Lauderdale, FL 33310-5727  
954/776-2282 • FAX: 954/776-7147  
Statewide 1-800/331-3259

**BROWN & BROWN**  
BONDING

January 21, 2015

City of Coral Gables  
c/o Ric Man International  
2601 Wiles Road  
Pompano Beach, FL 33073

RE: Ric-Man International, Inc.  
Project: Miracle Mile/Giraldi Avenue Streetscape Construction Manager at Risk (CMAR)

To Whom It May Concern:

Per your request for evidence of bondability, this letter is to advise you that Ric-Man International, Inc. is set up for bonding with Arch Insurance Company. Arch Insurance Company has an A.M. Best Rating of A+ with a financial size category of XV.

Based on their past experience, we can consider single jobs of \$50,000,000 with an aggregate program of \$100,000,000.00 but this should not be construed as a maximum program amount. We have found Ric-Man International, Inc. to be an outstanding contractor, with a good reputation in the construction industry.

If Ric-Man International, Inc. has a low bid acceptable to all parties, if adequate financing is confirmed, and if all other normal requirements are met, with surety approval, we look forward to providing final bonds.

As this is a letter of recommendation, and not a bid bond, Brown & Brown of Florida, Inc., Arch Insurance Company, their agents and covers accept no liability for its content. The Surety reserves the right to review each submission and base their final decision upon conditions that exist at the time of request.

If we can be of additional assistance, please feel free to give us a call.

Sincerely,

*Michael A. Holmes*  
Michael A. Holmes  
Attorney-in-Fact for Arch Insurance Company

Expiration: April 21, 2015

**SIMILAR PROJECTS AND SIGNATURE PROJECTS**

Please find enclosed our listing of similar projects and signatures projects.

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## SECTION II FIRM QUALIFICATIONS



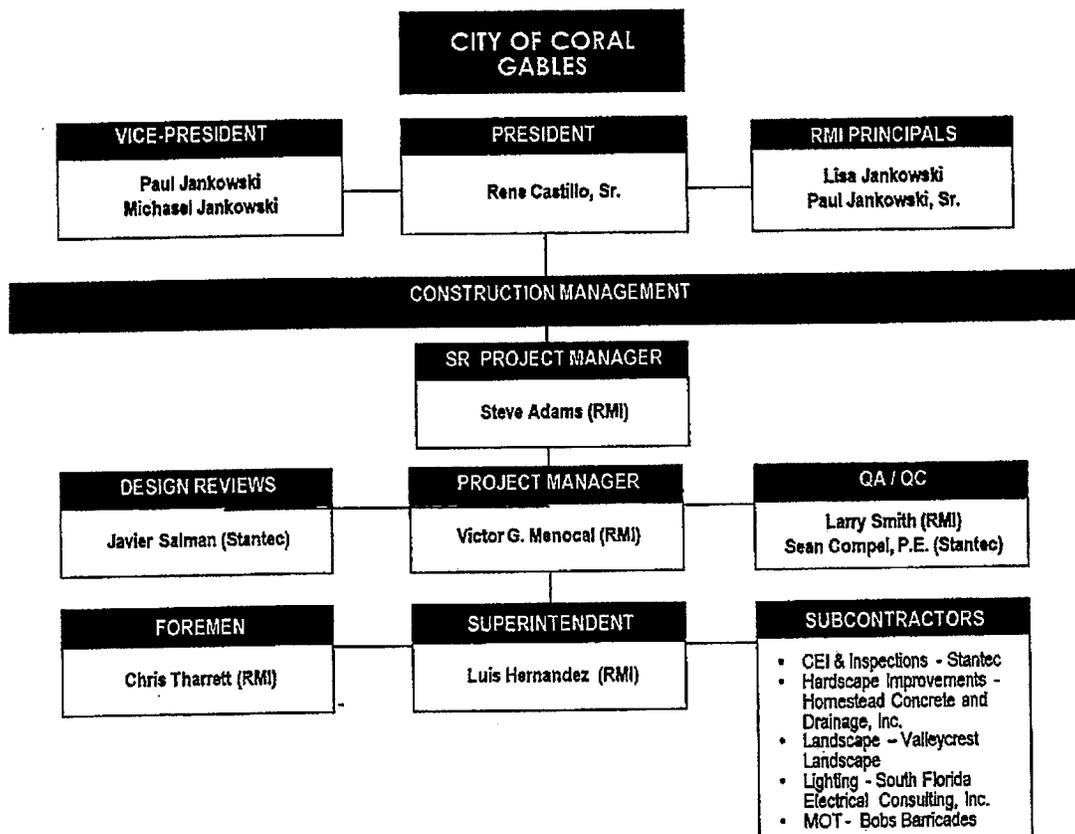
### INCORPORATION OF ART INTO PRIOR PROJECTS AND METHOD FOR SELECTING ART

We have completed several projects in the City of Miami Beach where the City has either selected the artist in which RMI had to coordinate with them for the installation of the work or we have been hired their preferred Artist/Fabricator. By way of example, we were hired by the City of Miami Beach to install several History District Medallions around Miami Beach including a 15-ft round Medallion on 7<sup>th</sup> Street and Washington Avenue.

RMI will speak with all relevant City of Coral Gable Departments to get their opinion on which artists the City would like for us to discuss teaming up with. RMI will provide numerous options for the City's consideration; however, a final decision will be a joint design between the City, the Design Team, and the CMAR Team.

### ORGANIZATIONAL CHART

Please find enclosed our listing of similar projects and signatures projects organization chart for Ric-Man International. We are also proud to say that we have included Stantec as part of our sub-consultant team for this project. Stantec will assist RMI by providing Quality Control and Construction Engineering Inspections during the project.



## SECTION II FIRM QUALIFICATIONS



### SAFETY AND HEALTH APPROACH

Since our existence, RMI has not had any fatality or serious accident that has resulted from an error by RMI. We believe that this strives from our proactive approach to training our employees. RMI's approach to safety involves numerous components that are necessary for every project. The components are listed below:

- **Education** - Communication of safety, health policies, and procedures begins on the employee's first day at the employee orientation. Each RMI employee receives training on the identification of potential hazards they may encounter on the jobsite, preventive measures or corrective actions, and the OSHA regulations. RMI keeps employees informed of updates or changes to the site health and safety plan and OSHA regulations through safety meetings, written notices, and posting of notices on the company bulletin board. RMI communicates this information in a manner understandable to all employees. Furthermore, RMI makes sure that all of their key employees are properly train. All key employees have the following certifications:
  - 10-Hour or 30-Hour OSHA Certification;
  - Competent Person Certification;
  - Intermediate or Advanced Maintenance of Traffic Certification;
  - QC Manager;
  - CPR;

Moreover, every Monday our employees receive a Safety Tool Box Talk with new topics

- **Subcontractor Pre-Qualification** – RMI selects only Subcontractors who are safe and have a great safety record.
- **Enforcement** - Safety is the responsibility of every RMI employee. Safety is a metric that everyone on the job will always remember; and at RMI, we take it very seriously and expect our subcontractors and vendors to follow suit. On a RMI project, no one person can say safety is their only responsibility; safety is everyone's responsibility. RMI's Supervisors are tasked with enforcing that all RMI employee and Subcontractor are performing their tasks in a safe manner. RMI employees are warned that after the three safety violation they will no longer be employed by RMI. We consider that a no tolerance policy is necessary to make sure that everyone at the jobsite gets home safe on a daily basis.
- **Recognition** – RMI's mission is to build a strong safety culture through education, training, enforcement, and recognition. RMI implements an employee incentive program based on safe hours worked to recognize and reward safety performance.

# PROJECT EXPERIENCE

**Washington Avenue Streetscape Improvements**  
**Miami Beach, Florida**



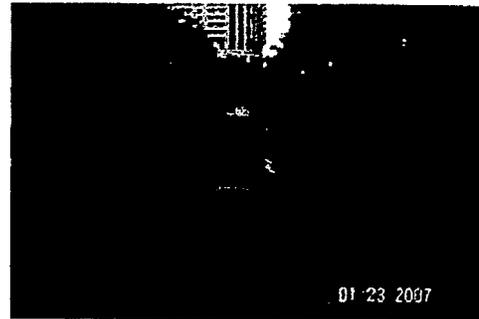
**DESCRIPTION OF THE SCOPE OF THE WORK**

Design-build project consisted of potable water, stormwater drainage, and streetscape infrastructure improvements to 12 city blocks in Miami Beach's heavily trafficked tourist district of South Beach. Performing construction from storefront to storefront from 5<sup>th</sup> to 16<sup>th</sup> Street along Washington Avenue in an area encompassing 500 residences and 200 businesses required Ric-Man personnel to coordinate closely with business owners, residents, and public transportation officers, as well as design site-specific maintenance of traffic to protect pedestrians and minimize construction's impact on commerce. Potable water infrastructure improvements included installing 6,500 feet of 8- to 12-inch DIP main, 200 water services, and 12 new fire hydrants. Stormwater drainage infrastructure improvements included installing 4,000 feet of 4- to 42-inch PVC, HDPE, and RCP main, 350 feet of 24x18- to 36x60-inch box culvert, 132 manholes, 40 catch basins, and 26 disposal wells. Streetscape improvements included, 30,500 square yards of roadway milling & resurfacing, 7,000 square yards of sidewalk & driveway reconstruction, 5,500 feet of curb & gutter replacement, planting or relocating over 160 trees, and over 150 decorative lighting installations.

**OWNER** City of Miami Beach  
**CLIENT** Aurelio Carmenates P.E.  
 Capital Projects Coordinator  
**PHONE** (954) 999-8731  
**EMAIL** [acarmenates@corradino.com](mailto:acarmenates@corradino.com)  
**ADDRESS** 1700 Convention Center Drive  
 Miami Beach, FL 33140

**GENERAL CONTRACTOR** Rene Castro Sr. - Sr. Project Manager  
 Victor Menocal, Construction Manager  
 for Program Manager

**CONSTRUCTION COST** \$18.2 million  
**COMPLETION DATE** 2007



**CONSTRUCTION DETAILS**

SCOPE OF WORK		WATER MAIN	
Design-Build Project	Yes	New Water Main	6,500 LF (8"-12" DIP)
Residences	500	New Fire Hydrants	12
Businesses	200	Water Services	200
STREETSCAPE		STORMWATER	
Trees	165	Drainage Mains	4,500 LF (4"-42" PVC, HDPE, RCP)
Decorative Lighting	158	Box Culvert	350 LF (24x18"-36x60")
Sidewalks & Driveways	7,000 SY	Structures	132 Manholes & 40 Catch basins
Curb & Gutter	5,500 LF	Disposal Wells	26
ROADWAY		SANITARY SEWER	
Milling & Resurfacing	30,500 SY	Sanitary Manholes	0
Swale Reconstruction	0	Sanitary Sewer Main	0
Traffic Signalization	No	Sewer Pump Stations	0

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**Luimatus BP-10B Neighborhood Improvement**  
**Miami Beach, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Design-build project consisted of potable water, stormwater drainage, and streetscape infrastructure improvements to 10 city streets in Miami Beach's heavily trafficked tourist district of South Beach. Performing construction from storefront to storefront on the lateral streets between Washington and Collins Avenues from 6<sup>th</sup> Street to Espanola Way, an area encompassing over 100 residences, almost 500 businesses, and a school required Ric-Man personnel to coordinate closely with business owners, residents, school officials, and public transportation officers, as well as design site-specific maintenance of traffic to protect pedestrians and minimize construction's impact on commerce. Potable water infrastructure improvements included installing 8,000 feet of 6- to 16-inch DIP main, 120 water services, and 16 new fire hydrants. Stormwater drainage infrastructure improvements included installing 3,200 feet of 8- to 36-inch PVC, HDPE, and RCP main, 42 manholes, 40 catch basins, and 7 disposal wells. Streetscape improvements included the one-way-pair conversion of 2 streets, 24,000 square yards of roadway milling & resurfacing, 10,750 square yards of sidewalk & driveway reconstruction, 12,500 feet of curb & gutter replacement, planting or relocating over 150 trees, over 50 decorative lighting installations, and traffic signalization. In addition, this included converting 14th Lane from an alleyway into a pedestrian friendly access way from Collins Avenue to Ocean Drive by converting the asphalt into a colored, patterned concrete walkway lined with pedestrian lighting and landscaping.

**OWNER CLIENT**  
**PHONE**  
**EMAIL**  
**ADDRESS**

City of Miami Beach  
 Aurelio Carmenates P.E.  
 Capital Projects Coordinator  
 (954) 999-8731  
[acarmenates@corrado.com](mailto:acarmenates@corrado.com)  
 1700 Convention Center Drive  
 Miami Beach, FL 33140



**GENERAL CONTRACTOR**

Rene Castro Sr. - Sr. Project Manager  
 Victor Menocal - Construction Manager  
 for Program Manager

**CONSTRUCTION COST**  
**COMPLETION YEAR**

\$12.1 million  
 2008

**CONSTRUCTION DETAILS**

**SCOPE OF WORK**

Design-Build Project Yes  
 Residences 119  
 Businesses 485

**WATER MAIN**

New Water Main 8,000 LF (6"-16" DIP)  
 New Fire Hydrants 16  
 Water Services 120

**STREETSCAPE**

Trees 154  
 Decorative Lighting 59  
 Sidewalks & Driveways 10,750 SY  
 Curb & Gutter 12,500 LF

**STORMWATER**

Drainage Mains 3,000 LF (8"-36" PVC, HDPE, RCP)  
 Manholes 42  
 Catch Basins 40  
 Disposal Wells 7

Lummus BP-10B Neighborhood Improvement  
Miami Beach, Florida



ROADWAY		SANITARY SEWER	
Milling & Resurfacing	24,000 SY	Sanitary Manholes	0
Swale Reconstruction	0	Sanitary Sewer Main	0
Traffic Signalization	Yes	Sewer Pump Stations	0

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**Flamingo-Lummus BP-10E Streetscape**  
Miami Beach, Florida



**DESCRIPTION OF THE SCOPE OF THE WORK**

Design-build project consisted of water, drainage, roadway & streetscape infrastructure improvements for the Flamingo-Lummus neighborhood of Miami Beach composed of 1,600 residences and 65 businesses located between Washington and Meridian Avenue from 7th to 9th Street. Water construction included installing 4,600 feet of new 6- to 8-inch DIP water main and abandoning 5,100 feet of existing water main. Drainage construction included installing 3,500 feet of 15- to 48-inch HDPE and RCP drainage mains connecting over 70 structures and gravity wells, as well as 900 feet of 3- by 5-foot box culvert along Meridian Avenue. Streetscape, Roadway and landscape construction included over 36,000 square yards of roadwork, 4,500 square yards of sidewalk, driveway & paver work, 9,500 feet of curb & gutter, 12 paved crosswalks, 65,000 square yards of swale reconstruction, planting or relocating over 200 trees; as well as signalization, decorative lighting, way finding signs and installing 1,000 feet of FPL conduit. This project required a major coordination effort with residents, a school, public transportation, restaurants, nightclubs, and other businesses to minimize our impact on residents, tourists, and commerce.

**OWNER** City of Miami Beach  
**CLIENT** Thais Vieira R.A  
 Capital Projects Coordinator  
**PHONE** (305) 673-7071  
**EMAIL** [thaisvieira@miamibeachfl.gov](mailto:thaisvieira@miamibeachfl.gov)  
**ADDRESS** 1700 Convention Center Drive  
 Miami Beach, FL 33140

**GENERAL CONTRACTOR PERSONNEL** Victor G. Menocal, Project Manager  
 Luis Hernandez, Superintendent  
 Eric A. Gonzalez, Asst. Project Manager



**COST & COMPLETION YEAR** \$4.4 million, 2011

**CONSTRUCTION DETAILS**

SCOPE OF WORK		WATER MAIN	
Design-Build Project	Yes	New Water Main	4,600 LF (6"-8" DIP)
FPL Undergrounding	1,000 LF	New Fire Hydrants	15
Residences	1,600	Rear Easement Services	0
Businesses	65		
STREETSCAPE		STORMWATER DRAINAGE	
Trees	220 each	Drainage Mains	3,500 LF (15"-48" HDPE & DIP)
Decorative Lighting	20 each	Box Culvert	900 LF (3'x5' box culverts)
Sidewalks & Driveways	5,000 SY	Manholes	29
Curb & Gutter	9,500 LF	Catch Basins	30
Decorative Pavers	500 SY	Disposal Wells	10
ROADWAY		SANITARY SEWER	
Milling & Resurfacing	11,000 SY	Sanitary Manholes	0
Roadway Reconstruction	25,500 SY	Sanitary Sewer Main	0
Swale Reconstruction	65,000 SY	Sewer Lining	0
Signalization	Yes	Sewer Pump Stations	0

**Oceanfront Streetscape Improvements**  
**Miami Beach, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Design/Build Project consisted of installation of 6000+ LF of Water Main, 6,666 SY of sidewalk replacement, 12,000 LF of Curb and Gutter, Lighting, and Milling /Resurfacing improvements in a highly populated residential and commercial area. The project consisted of the streets between Collins Avenue and Indian Creek from 26th Street to 41st Street. This project required a major coordination effort with residents, a school, public transportation, restaurants, nightclubs, and other businesses to minimize our impact on residents, tourists, and commerce.

**OWNER** City of Miami Beach  
**CLIENT** Aurelio Carmenates P.E.  
 Capital Projects Coordinator  
**PHONE** (954) 999-8731  
**EMAIL** [acarmenates@corradino.com](mailto:acarmenates@corradino.com)  
**ADDRESS** 1700 Convention Center Drive  
 Miami Beach, FL 33140

**GENERAL CONTRACTOR** Rene Castro Sr. - Sr. Project Manager  
 Eric Gonzalez - Project Manager  
 Luis Hernandez - Superintendent

**CONSTRUCTION COST** \$2.1 million  
**COMPLETION DATE** 2012

**CONSTRUCTION DETAILS**

<b>SCOPE OF WORK</b>		<b>WATER MAIN</b>	
Design-Build Project	Yes	New Water Main	6,000 LF (8"DIP)
Residences	75	New Fire Hydrants	10
Businesses	150	Water Services	75
<b>STREETSCAPE</b>		<b>STORMWATER</b>	
Trees	65	Drainage Mains	4,500 LF (4"-18" HDPE & RCP)
Decorative Lighting	40	Box Culvert	0
Sidewalks & Driveways	6,667 SY	Structures	40 Inlets and 20 Manholes
Curb & Gutter	12,000 LF	Disposal Wells	0
<b>ROADWAY</b>		<b>SANITARY SEWER</b>	
Milling & Resurfacing	17,333 SY	Sanitary Manholes	0
Swale Reconstruction	0	Sanitary Sewer Main	0
Traffic Signalization	No	Sewer Pump Stations	0

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**Surfside Utility Upgrade Project**  
**Surfside, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 square yards of road, 33,000 square yards of swale, 1,800 square yards of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC pipe with 950 services; as well as relocating the existing water meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination between Ric-Man and Town representatives & residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP pipe, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP pipe, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of the existing sewer main and installing 2,500 feet of new 12-inch PVC force main.

**OWNER** Town of Surfside  
**CLIENT** Randy Stokes, Sr. Project Manager  
**PHONE** (786) 459-5131  
**EMAIL** [rstokes@townofsurfsidefl.gov](mailto:rstokes@townofsurfsidefl.gov)  
**ADDRESS** 9293 Harding Avenue  
 Surfside, FL 33154

**GENERAL CONTRACTOR** Ric-Man International, Inc.  
 Victor G. Menocal - Project Manager  
 Luis Hernandez - Superintendent  
 Paul R. Jankowski - Assistant Project Manager  
 Michael Jankowski - Assistant Superintendent

**CONSTRUCTION COST** \$18.3 million  
**COMPLETION DATE** July, 2013



**CONSTRUCTION DETAILS**

SCOPE OF WORK		WATER MAIN	
Design-Build Project	No	Water Main	31,500 LF (4-8" PVC/DIP)
FPL Undergrounding	23,300 LF	Fire Hydrants	46 each
Residences	1,600	Rear Easement Services	350 HDD; 700 Open-Cut
Businesses	65	Water Services	632 Single, 323 Double
STREETSCAPE		STORM DRAINAGE	
Trees	25 each	Manholes & Catch Basins	41
Decorative Lighting	0	Drainage Mains	5,500 LF (10"-36" DIP/RCP)
Sidewalks & Driveways	1,500 SY	Pump Stations	3
Curb & Gutter	34,600 LF	Disposal Wells	9
Decorative Pavers	3,200 SY	Control Structures	6
ROADWAY		SANITARY SEWER	
Milling & Resurfacing	167,000 SY	Manholes	166 (Rehab. of Existing)
Roadway Reconstruction	6,750 SY	Sewer Main	5,800 LF Repair, 2,500 LF New
Swale Reconstruction	18,333 SY	Sewer Lining	46,600 LF
Signalization	Yes	Pump Stations	2 (Rehab. of Existing)

**Broadview Park, Bid-Pack 2  
Neighborhood Improvements Project  
Broward County, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Project consisted of water main, sanitary sewer, drainage and roadway infrastructure improvement to the City of Plantation's Broadview Park neighborhood. Installation of 36,500 LF of 8" - 15" PVC and DIP gravity sewer main including 3 sewer pump stations with 14,545 LF of 6" - 12" force main. Furthermore, we also installed 16,700 LF of 15" - 24" RCP and HDPE drainage. The project required full reconstruction of 101,034 SY including 2 lifts of 1-1/2 inch asphalt. This design also included reclaiming 65,000 SY of swales for additional drainage storage.

**OWNER** Broward County Water & Wastewater Services Division  
**CLIENT** Pat MacGregor, Project Administrator  
**PHONE** (954) 831-0904  
**EMAIL** [pamacgregor@broward.org](mailto:pamacgregor@broward.org)  
**ADDRESS** 2555 West Copans Road, Bldg. 1  
 Pompano Beach, FL 33069



**GENERAL CONTRACTOR** Ric-Man International, Inc.  
 Victor G. Menocal - Project Manager  
 Luis Hernandez - Superintendent

**CONSTRUCTION COST** \$17.3 million  
**COMPLETION DATE** 2011

**CONSTRUCTION DETAILS**

<b>SCOPE OF WORK</b>		<b>WATER MAIN</b>	
Design-Build Project	No	New Water Main	2,900 LF (16" HDPE)
FPL Undergrounding	No	Rear Easement Services	0
Residences	2,000	Water Meters Connected	0
Businesses	6	Fire Hydrants	6
<b>STREETSCAPE</b>		<b>STORMWATER DRAINAGE</b>	
Large Trees	172 each	Manholes	70
Sidewalks & Driveways	38,817 SY	Catch Basins	24
Curb & Gutter	Yes	Drainage Mains	6,642 LF
Decorative Pavers	Yes	Pump Stations	0
<b>ROADWAY</b>		<b>SANITARY SEWER</b>	
Milling & Resurfacing	27,287 SY	Sanitary Manholes	150
Swale Reconstruction	65,000 SY	Sanitary Sewer Main	36,519 LF
Signalization	No	Sewer Lining	0
Roadway Reconstruction	101,034 SY	Sewer Pump Stations	3

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**Nautilus – Neighborhood No. 7**  
**Right-of-Way Infrastructure Improvement**  
**Miami Beach, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Design-build project consisted of water, drainage, and roadway infrastructure improvements for the Nautilus neighborhood of Miami Beach, composed of 770 residences and 35 businesses. Water construction included installing 34,000 feet of new 8-inch DIP water main (connecting hundreds of homes in both the front and rear) and abandoning 17,000 feet of existing water main. Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP drainage mains; connecting over 250 structures and 6 pump stations. Roadway and landscape construction included 134,000 square yards of roadwork, 6,000 square yards of sidewalks & driveways, 2,500 feet of curb & gutter, 24,000 square yards of swale reconstruction, planting or relocating over 1,100 trees. This project required a major coordination effort with homeowners, businesses, two schools, a hospital, and public transportation to minimize our impact on residents and commerce.

**OWNER  
 CLIENT  
 PHONE  
 EMAIL  
 ADDRESS**

City of Miami Beach  
 Aurelio Carmenates P.E.  
 Capital Projects Coordinator  
 (954) 999-8731  
[acarmenates@corradino.com](mailto:acarmenates@corradino.com)  
 1700 Convention Center Drive  
 Miami Beach, FL 33140

**GENERAL CONTRACTOR**

Ric-Man International, Inc.  
 Rene Castillo, Sr. - Sr. Project Manager  
 Luis Hernandez - Superintendent  
 Eric A. Gonzalez - Assistant Project Manager  
 Victor G. Menocal - Construction Manager for Program Manager



**CONSTRUCTION COST  
 COMPLETION YEAR**

\$34.8 million  
 2010

**CONSTRUCTION DETAILS**

**SCOPE OF WORK**

Design-Build Project Yes  
 FPL Undergrounding No  
 Residences 770  
 Businesses 35

**WATER MAIN**

New Water Main 34,000 LF (8" DIP)  
 New Fire Hydrants 23 each  
 Rear Easement Services 190 HDD; 620 open-cut  
 Abandon Existing Main 17,000 LF

**STREETSCAPE**

Tree 1,100 (Planting/Relocating)  
 Sidewalks & Driveways 6,250 SY (750 SY Pavers)  
 Curb & Gutter 2,500 LF  
 Decorative Lighting 190

**STORMWATER DRAINAGE**

Manholes & Inlets 166 (92 Manholes, 74 Inlets)  
 Drainage Mains 17,000 LF (18"-54" HDPE/RCP)  
 Pump Stations 6  
 Disposal Wells 46 each

**ROADWAY & LANDSCAPE**

Milling & Resurfacing 64,000 SY  
 Road Reconstruction 64,000 SY  
 Swale Reconstruction 24,000 SY  
 Signalization No

**SANITARY SEWER**

Sanitary Manholes 0  
 Sanitary Sewer Main 0  
 Sewer Lining 0  
 Sewer Pump Stations 0

**Belvedere Homes Infrastructure Improvements, Phase 2**  
**Palm Beach County Water Utilities Department**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Project consisted of potable water, sanitary sewer, stormwater drainage, and hardscape infrastructure improvements to a neighborhood of over 200 homes. Water improvements included the installation of 9,700 feet of 4- to 8-inch DIP and PVC water main with over 100 services and 16 fire hydrants. Sewer improvements included installing of 8,800 feet of 4- to 6-inch PVC vacuum sewer main with 127 valve pits and service laterals. Drainage improvements included the installation of 3,000 feet of 15- to 42-inch RCP main up to 12 feet deep and 43 manholes and inlets. Hardscape improvements included over 20,000 square yards of roadwork, over 24,000 square yards of swale reconstruction, and 9,000 square yards of existing sidewalk and driveway replacement.

**OWNER CLIENT**

Palm Beach County Water Utilities Dept.  
 Joseph Tanacredi, P.E.

**PHONE**

Project Manager  
 (561) 493-6000

**EMAIL**

jtanacredi@pbcwater.com

**ADDRESS**

8100 Forest Hill Boulevard  
 West Palm Beach, FL 33413

**GENERAL CONTRACTOR PERSONNEL**

Rene Castillo, Sr - Sr. Project Manager  
 Eric Gonzalez - Project Manager  
 Michael Jankowski - Superintendent



**PROJECT COST**

\$3.1 million

**COMPLETION YEAR**

2014

**CONSTRUCTION DETAILS**

**SCOPE OF WORK**

Design-Build Project No  
 FPL Undergrounding No  
 Residences 218

**WATER MAIN**

New Water Main 9,700 LF (4"-8" DIP & PVC)  
 Water Services 18 Single & 100 Double  
 New Fire Hydrants 16

**ROADWAY**

Milling & Resurfacing 3,200 SY  
 Roadway Reconstruction 20,600 SY  
 Swale Reconstruction 24,000 SY

**SANITARY SEWER**

Vacuum Sewer Main 8,800 LF (4"-6" PVC)  
 Valve Pits 127  
 Sewer Services 127

**STREETSCAPE**

Sidewalks 3,300 SY  
 Driveways 5,700 SY

**STORMWATER DRAINAGE**

Drainage Main 3,000 LF (15"-42" RCP)  
 Structures 43 manholes & inlets

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**St. George East Neighborhood Improvement Project**  
**Broward County, Florida**



**DESCRIPTION OF THE SCOPE OF THE WORK**

Project consisted of complete right-of-way infrastructure improvements to the eastern portion Fort Lauderdale's St. George neighborhood composed of 500 residences, a school, a park, and a church. Performing water, stormwater drainage, sanitary sewer, and roadway construction in this neighborhood required site-specific management of traffic and protection of school children, as well as for Ric-Man personnel to routinely coordinate work through the homeowners association and attended their meetings. Water improvements included installing 23,000 feet of new 8- to 20-inch ductile iron water main and 38 fire hydrants. Drainage improvements included installing 1,100 feet of 15- to 24-inch RCP main and 50 structures. Sewer improvements included installing 21,000 feet of 8- to 15-inch PVC main, 53 structures, a submersible pump station, and 1,400 feet of directional drill for a 24-inch force main. Roadway improvements included the milling & resurfacing of 56,000 square yards of road, the reconstruction of 5,500 square yards of sidewalk & driveways, 3,700 feet of curb & gutter, and the planting of 69 trees, as well as 46,000 square yards of swale reconstruction, landscaping, and new irrigation.

**OWNER**

Broward County Water & Wastewater Services Division

**CLIENT**

Pat MacGregor, Project Administrator  
 (954) 831-0904

**PHONE**

[pamacgregor@broward.org](mailto:pamacgregor@broward.org)

**EMAIL**

**ADDRESS**

2555 West Copans Road, Bldg. 1  
 Pompano Beach, FL 33069

**GENERAL CONTRACTOR**

Ric-Man International, Inc.  
 Rene Castillo Sr. - Project Manager  
 Luis Hernandez - Superintendent



**CONSTRUCTION COST**

\$10.3 million

**COMPLETION DATE**

2007

**CONSTRUCTION DETAILS**

**SCOPE OF WORK**

Design-Build Project No  
 Residences 500  
 Schools 1

**WATER MAIN**

New Water Main 23,000 LF (8"-20" DIP)  
 New Fire Hydrants 38 each  
 Rear Easement Services Yes

**STREETSCAPE**

Trees 69  
 Sidewalks & Driveways 5,500 SY  
 Curb & Gutter 3,750 LF

**STORMWATER DRAINAGE**

Structures 50 each  
 Drainage Mains 1,100 LF (15"-24" RCP)  
 Pump Stations 0

**ROADWAY**

Milling & Resurfacing 56,000 SY  
 Roadway Reconstruction 0  
 Swale Reconstruction 46,000 SY  
 Signalization No

**SANITARY SEWER**

Sanitary Manholes 53 each  
 Sanitary Sewer Main 21,000 LF (8"-15" PVC)  
 Directional Drill 1,400 LF (24" FM)  
 Sewer Pump Stations 1

**RIC-MAN INTERNATIONAL, INC.**  
**COMPLEX NIP STREETScape PROJECTS**

OWNER	ENGINEER	CONTRACT	DESCRIPTION	FINAL AMOUNT	COM- PLETED YEAR	On Time	Time Ext	Contact Information			
								Contact Person	Phone No.	Fax No.	E-Mail
TOTALS: 43 Projects \$91,871,712											
PBC Utilities Department	Keshavarz & Assoc. Inc	Belvedere Homes Infrastructure Improvements Phase 2	Infrastructure Improvements including 10K' 8" PVC WM, 8K' PVC Vac SAN, 3K' 15"-42" RCP SW	\$2,685,368.00	2014	Y	Y	Joseph Tanacredi	561-493-6088	561-493-6085	jtanacredt@pbwater.com
TOWN OF SURFSIDE	Calvin, Giordano & Assoc	11-Surf INFRASTRUCTURE REHAB	W Mains, San Sewer, Storm Sewer, 2 San PS, 3 Storm PS, 9 Wells	\$16,005,938.00	2014	Y	N	Bill Evans	786-350-8190	0	bevans@stbfl.net
CITY OF MIAMI 444 SW 2nd AVENUE MIAMI, FLORIDA	Gannett Fleming	Englewood	Traffic Circles w/ Drainage	\$586,716.95	2013	Y	N	Maurice Hardie	305-416-1786	305-416-2153	mhardie@miamigov.com
BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	182 Water Main Improvement	9,029' of 6"-16" WM	\$1,012,867.10	2013	Y	N	Greg Balicki	954-831-0903	(954) 831-0798	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	W Serv Proj Irrigation and Fireline Mbch # 539.00PW		\$67,081.05	2013	Y	N	Elie Fakie	305-679-7000	0	ElieFakie@miamibeachfl.gov
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	JOC-2		\$912,000.00	2013			Hermes Diaz	395-799-3611	0	0
City of Oakland Park 3650 NE 12th Ave Oakland Park, FL 33334	Craven Thompson & Associates 3563 NW 53rd. St. Ft. Lauderdale, FL 33309	12-Oakw BID PACK 3 WATER MAIN IMPROVEMENTS	1496 lf of 15" RCP 6" & 8" DIP & FPVC Water Mains	\$2,075,256.90	2013			John Perez	954-630-4475	954-229-0422	johnmp@oaklandparkfl.gov
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	Various	JOB ORDER CONTRACTING (JOC) ITS NO. 23-08/08 HORIZONTAL	ANNUAL CONTRACT	\$2,000,000.00	2013	N/A	N/A	Theo Carrasco	305-673-7000	0	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	North Shore Hyd Relocations and Valve Bx Adjustents	Utility adjustment and FH Reloc Collins 75th to 87th	\$96,881.86	2012	Y	N	N/A	0	0	N/A

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OWNER	ENGINEER	CONTRACT	DESCRIPTION	FINAL AMOUNT	COMPLETED YEAR	On Time	Time Est	Contact Person	Phone No.	Fax No.	E-Mail
VILLAGE OF PALMETTO BAY 9705 E Hibiscus St Palmetto Bay, FL 33157	Kimley - Horn & Assoc	11-PBAY SW 89th AVE	Paving and Drainage Improvements	\$646,783.00	2012	Y	N	Gary Ratay, P.E.	954-535 5100	0	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	schwebke-shlskin & assoc. miami fl	JOC-2 VENETIAN CAUSEWAY	2,802 ft of Watermains and Taps	\$863,000.00	2012	Y	Y	Roberto Rodriguez	305-216 6238	954- 771- 0298	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CH2MHill	JOC-2 Prairie	515' of Drainage, Roadway and Hardscape	\$512,000.00	2012	Y	Y	Ow ner Del av	395-799 3611	954- 771- 0298	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	APCTE Engineering & Ric-Man Int'l	JOC-2 Flamingo-Lummas St Improvements (10 E)	7,467' of 8" & 10" WM and 15" to 42" Drainage and 10 Wells	\$4,112,266.40	2012	Y	Y	Grace Escalante	305-673 7000	954- 771- 0298	0
CITY OF LAUDERHILL 2000 CITY HALL DRIVE LAUDERHILL, FL 33313	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	Valve Replacement Program	Linestops and Valves	\$137,400.00	2012	Y	N	Bob Snyder	954-445 4396	0	0
FLORIDA KEYS AQUEDUCT AUTHORITY 1100 Kennedy Drive Key West, FL 33040	In House / FKA A Engineer	11-TavWM TAVERNIER - BAYBRIDGE	10,300 lf C-900 PVC	\$1,030,196.63	2012	Y	N	Joe Ivey	305-295 2158	0	0
CITY OF LAUDERHILL 2000 CITY HALL DRIVE LAUDERHILL, FL 33313	Ric-Man Intl, Inc	Emergency Repair of 20" WM on Oakland Pk & Inverary Blvd w/ Linestops	Insert 2-20" Linestops and Repair 20" WM	\$59,520.00	2011	Y	N	Bob Snyder	954-445 4396	0	0
BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	CHEN AND ASSOCIATES	Broadview Park NIP BP 2 Sanitary, Drainage, Watermains and Pump Stations	San (8 to 16" DIP & PVC) Park and Pump Station Parking Lot with multilevel Handicap Ramp, Curbs, Fence and Lighting	\$16,924,995.69	2011	Y	Y	Pat Sweet	954-931 3732	954- 771- 0298	0
BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	CHEN AND ASSOCIATES	Broadview Park NIP BP 4	20" Water Main Inst. On SR 441 In Plantation	\$1,691,565.50	2010	Y	Y	Pat Sweet	954-931 3732	954- 771- 0298	0
CITY OF PLANTATION 400 NW 73rd AVENUE PLANTATION, FL 33317	Various	Emergency Repairs	6 Separate Emergencies on going use	\$328,800.00	2010	Y	N	Jeff Jones	954-797 2159	0	0
CITY OF PLANTATION 400 NW 73rd AVENUE PLANTATION, FL 33317	CHEN AND ASSOCIATES	New WM Installation	1940 LF of 8" Watermain	\$120,707.77	2010	Y	N	Dan Polio	772-462 1712	0	0
CITY OF PLANTATION 400 NW 73rd AVENUE PLANTATION, FL 33317	CHEN AND ASSOCIATES	Replacement of Sidewalks, Swales and Driveways	900 SY of Sidewalk Replacement	\$49,731.47	2010	Y	N	Dan Polio	772-462 1712	0	0

OWNER	ENGINEER	CONTRACT	DESCRIPTION	FINAL AMOUNT	COMPLETED YEAR	On Time	Time Est	Contact Person	Phone No.	Fax No.	E-Mail
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	APCTE Engineering & Ric-Man Int'l	HAUT-06 Neighborhood No. 7 Nautilus Right-Of-Way Infrastructure Improvement Project	8" WM 18"-42" HDPE/RCP 6 Pump Station Design Build, 46 space Parking Lot, curbs, fence, landscaping	\$27,110,221.00	2010	Y	Y	Aurelio Carmenates	305-673-6343	954-771-0298	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	Ric-Man Intl, Inc	JOC-2 OCEANFRONT W 26th St to 42nd St Install new 8" & 10" WM on Collins Ave	4,365 ft of 8" & 10" WM and Services and Streetscape	\$2,017,570.00	2010	Y		Aurelio Carmenates	305-673-6343	#N/A	0
MIAMI-DADE W&S DEPT 4900 LeJeune Rd Coral Gables, FL	Ric-Man Intl, Inc	F&I 20" HDPE and 16" DI WM along Rickenbacker Intracoastal Waterway Bridge	3,800 ft of Directional Drill & 70' of 16" DIP	\$1,734,015.00	2010	Y	Y	Scott Aguiar			0
NORTH BAY VILLAGE 1666 Kennedy Causeway #700 North Bay Village, FL 33141	Kimley - Horn & Assoc	Kennedy (NE 79 St) Causeway Utility Relocation Project	Remove & Replace 500' Ex 12" WM & Exist 8" FM on Bridge	\$256,560.00	2010	Y		Bob Pushkin	305-866-9625	#N/A	0
CITY OF PLANTATION 400 NW 73rd AVENUE PLANTATION, FL 33317	CHEN AND ASSOCIATES	Remove and Repair Existing 8" WM & Services on Peters Road b/ SR 441 and SW 45th Av.	Replace 2000' Ex 8" WM & Exist Services	\$132,773.00	2010	Y	N	Dan Pollio	954-478-8864	0	0
BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	BROWARD COUNTY WATER & WASTE ENGINEERING DIVISION 2555 W COPANS ROAD POMPANO BEACH, FL 33069	Wiles Road Reclaimed Watermain 1-24" Dir Drill for Russell Eng. Inc.	Installation of 6,500 LF of 16" PVC Re-use WM	\$1,499,980.00	2009	Y		Dave O'Connor	(954)-831-0910	#N/A	0
NORTH BAY VILLAGE 1666 Kennedy Causeway #700 North Bay Village, FL 33141	N/A	Emergency Repairs to existing FM at Master Pump Station	Remove and Replace FM inside & outside of Pump Station	\$59,105.02	2010	Y		Bob Pushkin	305-866-9625	#N/A	0
City of Aventura	Craven Thompson & Associates 3563 NW 53rd. St. Pt. Lauderdale, FL 33309	City of Aventura ANNUAL CONTRACT	Drainage Cleaning & TV	\$29,949.30	2010	Y		Indra K. Sarju CPPB	305-466-8925	305-466-8939	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139		JOC-Lincoln Lane	WM, Drainage and Concrete Flat Work	\$80,624.22	2010	Y			#N/A	#N/A	#N/A
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139		JOC-Dade & Meridian	WM, Drainage and Concrete Flat Work	\$30,678.66	2010	Y			#N/A	#N/A	#N/A
CITY OF LAUDERHILL 2000 CITY HALL DRIVE LAUDERHILL, FL 33313	N/A	Emergency Replacement of 6" WM & 42" Storm Sewer damage by ATT	Replace 6" WM, & 80' of 42" CMP w/ HDPE	\$45,722.33	2010	Y		Jeff Jones	954-797-2159	#N/A	0

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OWNER	ENGINEER	CONTRACT	DESCRIPTION	FINAL AMOUNT	COMPLETED YEAR	On Time	Time Est	Contact Person	Phone No.	Fax No.	E-Mail
MIAMI-DADE W&S DEPT 4900 LeJeune Rd Coral Gables, FL	APCTE Engineering & Ric-Man Int'l	20" Emergency Repair to existing Force Main at Miami Int. Airport	20" HDPE Horizontal Directional Drill under Airport ramps	\$400,000.00	2010	Y		Rod Lovett	305-254 5871	N/A	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	RIC-MAN INT'L, INC. Design Build In-house	JOC-Stillwater Drive WM Upsize Design Build In-house	JOC 07-12	\$339,893.00	2010	Y	N	Aurelio Carmenates	305-673 6343	0	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	Various	JOB ORDER CONTRACTING (JOC-1) ITB NO. 36-06/07 HORIZONTAL	ANNUAL CONTRACT	????	2010	Y	N/A	Theo Carrasco	305-673 7071	0	0
City of Oakland Park 3650 NE 12th Ave Oakland Park, FL 33334	Craven Thompson & Associates 3563 NW 53rd. St. Ft. Lauderdale, FL 33309	Emergency replacement of 10" Deep Sanitary Sewer on NE 5th Av and 40th St	Remove & Replace 350' of 10" San Sewer with C-900 PVC Pipe	\$251,628.00	2009	Y	N	Susan Smith	954-630 4432	0	0
KEY LARGO WASTEWATER TREATMENT DISTRICT	Eckler Engineering, Inc	Vacuum Collection System Basin B Phase II	Sanitary, Roadway and Paving, Vacuum Collection Collection	\$1,150,890.00	2009	Y	N	Margaret Blank	305-453 5804	0	0
KEY LARGO WASTEWATER TREATMENT DISTRICT	Eckler Engineering, Inc	Vacuum Collection System Basin B Phase I	6,200'-4", 3,800'-6" 300'-8" 76 collection pits 214-properties	\$1,017,430.00	2009	Y	Y	Margaret Blank	305-453 5804	0	0
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	APCTE Engineering & Ric-Man Int'l	JOC #02-Prairie Nbrhd #8 Bayshore Design Build	Storm PS, 4,000' Drainage, Roadway, Streetscape	\$1,997,900.00	2009	Y		Aurelio Carmenates	305-673 6343	N/A	0
University of Florida PO Box 110850 Gainesville, FL 32611	Bajjet Environmental	Sanitary Sewer & Water System Improvements	Pump Station Treatment Plant 8" Sanitary Piping and 8" WM	\$672,634.00	2009	Y	Y	Adam Boudreaux	352-392 6488	954- 771- 0298	0
PALM BEACH COUNTY WATER UTILITIES DEPARTMENT 8100 FOREST HILL BLVD. WEST PALM BEACH, FL 33413	MATHEWS CONSULTING INC. 1475 CENTREPARK BLVD. STE 250 WEST PALM BEACH, FL 33401	Wastewater Lift Station Rehabilitation Project No. WUD 06-164 C 4-Pump Stations	Rehabilitation/ conversion of 4 existing WW dry can type lift stations to submersible type	\$930,975.00	2009	Y		Joseph Tanacredi	561-493 6088	N/A	jtanacred@pb cwater.com
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	EMERGENCY 12" WATER MAIN ON COLLINS AVE Design Build	1000' OF 12" DIP WATER MAIN, 808 Residents Design Build	\$423,000.00	2009	Y	N	JOSE PEREZ	305-673 7000	0	johnmp@oakla ndparkfl.gov

OWNER	ENGINEER	CONTRACT	DESCRIPTION	FINAL AMOUNT	COMPLETED YEAR	On Time	Time Ext	Contact Person	Phone No.	Fax No.	E-Mail
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	INDIAN CREEK WATER MAIN Design Build	265 FT OF 16" WATER MAIN, 100 Residents Design Build	\$137,000.00	2009	Y	N	JOSE PEREZ	305-573 7000		johnmp@oaklandparkfl.gov
THE CARLILE HOTEL 1250 OCEAN DR. MIAMI BEACH, FL 33139	R/c-Man Int'l, Inc	THE CARLILE HOTEL Design Build	LANDSCAPE & LIGHTING Design Build	\$34,087.20	2009	Y	N	DANIEL LIMBO	516-807 4894		

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## SECTION III STAFFING PLAN



The success of any project lies in the effective implementation of a well devised management plan. The technical qualifications and experience of the staff assigned to the project must match the requirements of the project. Our staffing plan is simple: to form a team of reputable, qualified professionals, with deep roots in our community. The individuals included in our Staffing Chart have forged their careers in the construction industry constructing neighborhood and streetscape projects in South Florida. All of our firms are local and we have been here for many years and intend to stay here. We make our living primarily from providing services to local and state agencies including the Florida Department of Transportation (FDOT), the Miami-Dade Expressway Authority (MDX) Miami-Dade County, Broward County, and municipalities, including the City of Miami Beach.

RMI has a proven 30-year track record of successfully completing projects. Over those 30 years, RMI has successfully completed some of the most difficult public infrastructure projects in South Florida in excess of \$357 million, spanning over 42 municipalities across South Florida. RMI is uniquely qualified to perform this work due to its experience performing similar work in the City of Miami Beach, City of Miami, Town of Surfside, Florida Keys and several neighborhoods throughout Broward County. Our experience includes 24 design-build projects totaling \$85 million, 145 urban infrastructure projects totaling \$129 million (9 urban design-build projects), and 6 projects over \$13 million in construction value.

Due to the various Design/Build Projects that we have completed (24 Projects), we have an extensive amount of experience in the Design & Permitting Phase. All of our Design / Build Projects that have been completed included the following tasks: 30% Cost Estimates, 60% Cost Estimates, 100% Cost Estimates, Scheduling, Long Lead Item Analysis, Constructability Reviews and Permitting. We have always performed these tasks as a way of controlling our Design/Build Projects since we have always been the Prime Contractor. We bring this experience to the City of Coral Gables that we are capable of handling all Design Phase activities. Furthermore, unlike many Construction Management firms, we are capable of self-performing up to 50% of the work which will allow us greater control over the schedule since we wouldn't be solely dependent on Subcontractors.

Our Team brings the following strengths to execute this job:

- Construction experience within different governmental agencies in South Florida such as: Indian River, St. Lucie, Martin, Palm Beach, Broward, Miami-Dade and Monroe Counties on Utility and Streetscape projects.
- Strong knowledge of the geotechnical and traffic conditions in proposed area.
- Local and in-house capabilities to perform any design or construction activities necessary for this project.
- Extensive Urban Construction Experience with Streetscape Improvements such as drainage modifications, sidewalks, driveways, curb & gutter, pedestrian lighting, landscape, signage, and way finding signs.

**SECTION III  
STAFFING PLAN**



Below is our proposed Key Personnel for this project:

**Rene L. Castillo Sr. (RMI)**, President - Mr. Castillo brings over 42 years of experience within the construction industry of infrastructure projects including water main, drainage, sewer main facilities, streetscapes including but not limited to overseeing estimators, project managers and operations. Mr. Castillo has been working for RMI for over 30 years. During his time at RMI, he has served multiple roles such as Superintendent, Project Manager, General Manager, and President. Mr. Castillo has been the team leader for over 10 successful Design/Build Projects and over 30 Streetscape Projects. He will be instrumental in making sure that the RMI Team has all sufficient resources to complete this project with quality and in a timely manner.

**Mr. Steve Adams (RMI)**, Senior Project Manager - Mr. Adams, has 39 years of experience in overseeing the construction operations of major Fortune 500 Construction Companies. He has overseen approximately \$100 million worth of projects per year; these projects include the Design-Build of new construction and rehabilitation of infrastructure projects for sanitary sewers, water mains, force mains, drainage, pump stations, including the use of directional drilling, aerial crossings, micro-tunnels, jack & bores, pipe bursting, slip-lining, and cured-in-place pipe technology. His work has included two major City (Miami Beach & Jacksonville) neighborhood & streetscape improvement projects with as many as 8,500 homes being affected; including, streetscape, lighting, and signalization.

**Mr. Victor Menocal (RMI)**, Project Manager – Mr. Menocal has over 15 years of experience in the construction industry in particular in the streetscape, roadway and infrastructure projects. Mr. Menocal has been working for RMI for over 5 years. Mr. Menocal has been involved in 6 Design/Build Projects and 10 Streetscape projects totaling in excess of \$56,500,000.

**Mr. Luis Hernandez (RMI)**, Superintendent – Mr. Hernandez will serve as the Superintendent for the project. Mr. Hernandez has over 20 years of experience in streetscape, roadway and infrastructure construction. Mr. Hernandez has been working for RMI for over 20 years. Mr. Hernandez will be tasked with supervising all of RMI's crews as well as all of the subcontractors and specialty subcontractors. Mr. Hernandez has been involved in 7 Design/Build Projects and 15 Streetscape projects.

**Mr. Chris Tharrett (RMI)**, Foreman – Mr. Tharrett has over 20 years of experience in roadway and infrastructure construction. He has been a Pipe Superintendent/Foreman for the past 10 years in similar projects. Mr. Tharrett will be responsible for all mainline crews on this project. Mr. Tharrett has just completed the project in Surfside which also has very similar conditions.

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## SECTION III STAFFING PLAN



**Ms. Yamile Fernandez (RMI), Public Information for ISCO** - Ms. Fernandez will be the Project Information Officer for this project. She has over 8 years of experience in achieving well-executed Public Involvement & Community Awareness programs in the streetscape / neighborhood improvements industry. Ms. Fernandez has been working with RMI for over 8 years on all of their project at the City of Miami Beach. Ms. Fernandez has identified areas with communication and strategy between the City and residents. She has completed several projects in Miami Beach including Washington Avenue, Lummus, Nautilus, Prairie Avenue, and Flamingo BP 10E.

### **SUBCONTRACTORS**

RMI is proposing subcontractors with whom they have been working with on several projects for the last ten years. We consider providing a team that has worked together to be instrumental in providing a successful project to the City since previous experience is the best predictor of future success. RMI is teaming up with subcontractors with great reputations and a proven track record to complete projects with high quality, on time and within budget.

**Stantec Consulting Services, Inc., (Stantec)** formerly Corzo Castella Carballo Thompson Salman, P.A. or C3TS is an international corporation with a local presence in Miami-Dade County founded in 1954 and incorporated in New York that provides professional consulting services in engineering, planning, architecture, interior design, landscape architecture, surveying, environmental sciences, project management, and project economics for infrastructure and facilities projects. We are recognized as a world-class leader and innovator in the delivery of sustainable solutions and support public and private sector clients in a diverse range of markets at every stage, from the initial conceptualization and financial feasibility study to project completion and beyond. Their services are provided on projects around the world through more than 13,000 employees operating out of more than 170 locations in North America and 4 locations internationally, including over 200 engineers, architects, planners, surveyors and scientists in their Fort Lauderdale, Boca Raton, West Palm Beach and Coral Gables offices.

Stantec's qualifications and experience includes projects and services as diverse as streetscapes, water & sewer utilities and treatment facilities, drainage improvements, Countywide planning, award-winning highway and bridge design, coastal and marine facilities, park and recreation facilities, educational campus design and school facilities, emergency/fire station buildings, acquisition of grant funds, historic preservation, and other types of public buildings and facilities. The firm's experience is not limited to the U.S. market. Stantec has expanded into the international market with projects in the Caribbean and Middle East. Among these projects are design-build projects for the United States Army Corps of Engineers in Riyadh, Saudi Arabia as well as projects in Puerto Rico and St. Maarten, N.A.

## SECTION III STAFFING PLAN



Stantec's success is based on both the hands-on approach taken by the principles and associates together with the integration of its disciplines in the delivery of successful solutions. In addition, all projects are subjected to a rigorous in-house Quality Assurance / Quality Control Program which spans the life of the project. It is this constant attention to client and project needs which has resulted in Stantec's proven track record of consistent on-time and within-budget project delivery.

Their philosophy is to create and maintain a professional and attentive relationship with their clients, focusing equally on their needs as on their project's solutions. Stantec is committed to excellence in providing professional design services resulting in complete solutions for their clients. This results in over 80% of their workload coming from existing and past clients. The firm's computer capabilities include a wide array of CADD systems (MicroStation and AutoCAD), design software, and modeling packages (Geopak and Road Calc). These systems, in the hands of their experienced engineers and architects, assist us in producing high quality designs and construction documents quickly and efficiently.

Stantec is consistently ranked among leading national and international firms by various publications and professional/peer organizations. The following rankings denote their position nationally and internationally:

### Engineering News Record (ENR)

#### *DESIGN*

- No. 8 Top 100 Pure Designers (April 2012)
- No. 24 Top 500 Design Firms (July 2012)
- No. 14 Top 20 by Sector – Hazardous Waste (April 2012)
- No. 15 Top 20 by Sector – Water (April 2012)
- No. 17 Top 20 by Sector – Sewer and Waste (April 2012)
- No. 20 Top 20 by Sector – General Building (April 2012)
- No. 20 Top 20 by Sector – Transportation (April 2012)

We have teamed up with Stantec so that they can assist us during the Design Phase for the Design Review. Stantec has extensive experience working with the City of Coral Gables and they will assist in providing us with a seamless transition with the Design Consultant and the City of Coral Gables.

Furthermore, Stantec will be provided field representatives and field inspectors during the Construction Phase to make sure that all City Specifications are being met. Stantec has excellent knowledge of local and regulatory agency requirements and they will be an asset with regards to getting the project completed. We currently have two projects together: City of Sunny Isles Gateway Park and City of Miami Beach Sunny Isles Beach Neighborhood Improvement.

## SECTION III STAFFING PLAN



**Homestead Concrete & Drainage** was established in 1976 and later incorporated in the State of Florida on February 18th, 1981. Homestead Concrete & Drainage is an industry leader in South Florida for construction in particular hardscape work. HCD are Certified General Contractors by the State of Florida, the State of Florida Department of Transportation, registered with the South Florida Water Management District and Licensed with most counties from the Florida Keys to Central Florida. HCD has worked with RMI successfully in over 10 projects over the last few years with several of those being for the City of Miami Beach Streetscape Improvement Projects. Homestead Concrete is certified as a DBE firm by Miami-Dade County. Furthermore, RMI and HCD have recently worked together on the following projects: Washington Avenue Streetscape Improvements, Nautilus Neighborhood Improvements, Prairie Avenue, Town of Surfside, Broadview BP 2 and Broadview BP4.

**Valleycrest Landscape Development, Inc.** Is the largest landscape construction firm with six decades of experience, they can confidently say there's nothing that they cannot accomplish. Valleycrest judges their success by the complete satisfaction of their customers. They strive to earn the trust and loyalty of every customer through a proactive relationship in which they consistently perform work of the highest quality with unmatched responsiveness. To ensure that they meet this goal, they have continually collected feedback from their clients. Valleycrest is an FDOT prequalified company to perform landscape services. We consider that teaming with Valleycrest in a streetscape project such as Miracle Mile/Giralda Avenue Streetscape Project to be a perfect marriage since this will be a high profile neighborhood.

**South Florida Electrical Consultant, Inc.** was opened in 1994. They are a licenses and insured electrical and signalization Contractor. Since 2009, they have been certified as a CSBE & DBE Contractor. They have extensive experience in all aspect pertaining to streetscape electrical contracting ranging from trenching/backfilling, street light installation, electrical components for pump stations and FPL ductbanks. South Florida Electrical has completed many streetscape projects with RMI within the last 6 years and they are very familiar with the quality of work expected. RMI and South Florida have worked recently together on the following projects: Lummus ROW Improvements, Nautilus Neighborhood Improvements, Prairie Avenue, and Little Flamingo 10E ROW Improvements.

**Bob's Barricades, Inc.** is the largest private owned barricade company in the country and one of the largest in the world. Bob's Barricades, Inc. has been providing temporary traffic control since 1975 under the same ownership. Bob's Barricades has been our sole MOT provider for the last 6 years successfully completing projects in the City of Miami Beach in which it will be very similar project to the Miracle Mile/Giralda Avenue Streetscape Project.

**SECTION II  
STAFFING PLAN**



**KEY STAFF AVAILABILITY**

As requested in the RFQ Package, we are submitting below the availability of the proposed staff. Currently, at this time,

Team Member	Commitment to this Project	Commitment to other assignments
Rene Castillo, Sr. – President	25%	75%
Steve Adams – Sr. Project Mgr	50%	50%
Victor G. Menocal – Project Mgr	100%	0%
Larry Smith – QA/QC Mgr	50%	0%
Luis Hernandez – Superintendent	100%	0%
Chris Tharrett – Foreman	100%	0%
Lisandro Reyes – Foreman	100%	0%
Javier Salman, P.E. – Design Reviews	50%	50%
Sean Compel, P.E. – Construction Administration	85%	15%

The four key individuals being proposed on this project currently have a workload of two projects to complete. Mr. Menocal, Mr. Hernandez, Mr. Tharrett and Mr. Reyes will begin two new Projects in the City of Sunny Isles Beach in the next few weeks and should be completed by October 2015. By the time this project goes to City Commission for approval and the agreement is signed, we anticipate that this will take roughly 6 to 8 months to accomplish. This timeline will be in line with the availability of all key staff.

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# RESUMES

**Paul C. Jankowski, Jr.**  
Vice President & Stockholder



Mr. Jankowski has over 40 years of construction experience in South Florida and Michigan. He began working under his father Paul Jankowski Sr., the founder of Paul Jankowski Builders and his father-in-law Richard Mancini, the founder of Ric-Man Construction Inc., Richard Mancini Equipment Co., Ledds Development Co., and Ric-Man International Inc. Mr. Jankowski is responsible for land acquisition and development, design-build construction, vertical and underground bidding and construction management, and all financial, legal, and real estate operations. Mr. Jankowski's experience includes the design-build of a variety of projects including 100,000 square foot commercial buildings, 100,000 square foot office buildings, a 1 million square foot industrial building, a 550 unit multi-residential apartment building, residential custom homes, land development, and underground utilities.

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL
  - Director, Stockholder (2003-Present)
  - Director, Stockholder, and Vice President (1983-2003)
- Ric-Man Construction, Inc. – Sterling Heights, MI
  - Director, Stockholder (1983-2003)
- Managing Member Experience – 2003 to Present
  - Sterling Developers – Sterling Heights, MI
  - Sterling Properties Florida – Pompano Beach, FL
  - Sterling Properties Michigan – Sterling Heights, MI
  - PJ-19 – Sterling Heights, MI
  - Washington Street Holdings – Royal Oak, MI
- Managing Partner Experience – 1983 to 2003
  - Ledds Enterprises – Sterling Heights, MI
  - Ledds Development Company – Sterling Heights, MI
  - Chris Nelson & Sons, Inc. – Sterling Heights, MI
  - Haven Ridge Sand & Gravel – Troy, MI
  - Shelby Plaza – Shelby Township, MI
- Paul Jankowski Builders – Sterling Heights, MI
  - Construction Project Manager (1972-1983)

#### RESIDENTIAL DEVELOPMENT

- Troy Lake Estates – Troy, MI
- Hickory Ridge – Troy, MI
- Bridgewater Estates – Troy, MI
- Brookwood Estates – Sterling Heights, MI
  - Land acquisition, mining, site development and infrastructure.
  - Design-build and finance of over 150 homes

#### COMMERCIAL DEVELOPMENT

- 1701 Green Road – Pompano Beach, FL
  - 49,500 Sq. Ft. Multi-tenant Office/Warehouse Space
- 1901 Green Road – Pompano Beach, FL
  - 76,500 Sq. Ft. Multi-tenant Office/Warehouse Space
- 5061 Southwest 13th Avenue – Pompano Beach, FL
  - 48,000 Sq. Ft. Multi-tenant Office/Warehouse Space
- 3150 Southwest 13th Avenue – Pompano Beach, FL
  - 49,000 Sq. Ft. Multi-tenant Office/Warehouse Space

#### PROJECT EXPERIENCE

- Allied Signal Automotive  
Sterling Heights, Michigan  
137,000 square foot, 2-story, development equipped with 2 elevators built to accommodate a 500-employee airbag safety research facility with an enclosed test-track for simulating car crashes.
- Michigan State Police Forensic Laboratory  
Sterling Heights, Michigan  
16,000 square foot development was built to suite the State of Michigan's Forensic Laboratory. Laboratories were built to accommodate services for body fluid identification, crime-scene response, firearm and tool-mark investigation, latent prints, and controlled substance and trace evidence analysis.
- Harbor Club North Condominiums & Yacht Club  
Harrison Township, Michigan  
200-slip Marina with a 6,400 square foot, 3-story, clubhouse equipped with an elevator, banquet hall, conference rooms, an in-ground pool, recreation center, and a commercial kitchen.
- Titan Tire Plant Expansion  
Bryan, Ohio  
\$16 million, 210,000 square foot plant expansion completed in 7 months for the tire manufacturer who makes the largest tires in the world. Construction included two 60-ton cranes, six 20-ton cranes, and a 40-foot deep shaft in the warehouse.
- Washington Street Holdings  
Royal Oak, Michigan  
Mixed parking structure equipped with a 2-story elevator leading to a 22,000 square foot commercial office building. Office building was equipped with a 3-story elevator leading to 5, roof-top-located 2,300 square foot condominiums. A one-of-a-kind mixed commercial & residential development for Royal Oak's elegant down town district.
- Henry Ford Medical Center  
Clinton Township, Michigan  
19,500 square foot medical development built to accommodate the Henry Ford Macomb Hospital's Behavioral Health Services and Family Medicine departments.

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**Lisa Jankowski**  
Director, Stockholder, Secretary, and Treasurer



Lisa Jankowski has over 42 years of construction experience in South Florida and Michigan with a great variety of different construction projects ranging from infrastructure improvements, neighborhood improvements, industrial, commercial, multi-family developments and property management. Mrs. Jankowski worked under her father Mr. Richard Mancini the founder of Mancini Equipment, Ric-Man Construction, Ric-Man International, LEDDS Enterprises, and LEDDS Development. Mrs. Jankowski has been a director of Ric-Man International, Inc. from the inception of the company. As a director, Mrs. Jankowski manages and oversees all operations including bonding, insurance, banking, finance, letter and lines of credit, investments, CPA, GAAP Audits and taxes, Controller Kim John, and President Rene Castillo.

#### HIGHLIGHTS

- Over 42 years of construction experience, since 1972, ranging from infrastructure improvements, neighborhood improvements, industrial, commercial, multi-family developments, and property management.
- 40 years of general contracting design-build experience
- 8 years of underground contracting design-build experience

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL  
Director, Stockholder, Secretary, Treasurer (1983–Present)
- Sterling Management, Inc. – Michigan and Florida  
Director, Stockholder, Secretary, Treasurer (2003–Present)
- LEDDS Entities – Michigan  
Director, Stockholder, Secretary, Treasurer (1974–2003)
- Ric-Man Construction, Inc – Michigan and Florida  
Director, Stockholder, Secretary, Treasurer (1972–2003)

#### PROJECT EXPERIENCE

Cape Coral Utilities Extension Project, Area 3 Contract II  
Director – \$9.7 million, 2014

The project consists of constructing 39,810 feet of water main transmission mains, 43,790 feet of reclaimed irrigation transmission mains, force mains, 41,110 feet of gravity sewer mains including 98 sanitary sewer manholes, 127 drainage structures, 5,270 feet of drainage HDPE & RCP, 420 feet of drainage elliptical pipe, 2 wastewater pump station, 100,800 SY of roadway reconstruction and hardscape restoration. This includes sanitary sewer lateral, irrigation service and water service to approximately 844 homes within the neighborhood.

Town of Surfside Infrastructure Rehabilitation Project  
Director – \$18.3 million, 2013

Project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 770 residences and 35 businesses. Water construction included installing 34,000 feet of new 8-inch DIP (connecting hundreds of homes in both the front and rear) and abandoning 17,000 feet of existing water main. Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP; connecting over 250 structures and 6 pump stations. Roadway construction included 134,000 SY of roadwork, 6,000 SY of sidewalks & driveways, 2,500 feet of curb & gutter, 24,000 SY of swale reconstruction, planting or relocating over 1,100 trees. This project required major coordination with homeowners, businesses, 2 schools, a hospital, and public transportation to minimize our impact on residents and commerce.

#### PROJECT EXPERIENCE

Flamingo-Lummas BP-10E Streetscape – Miami Beach, FL  
Director – \$4.4 million, 2011

Project consisted of water, drainage, and roadway improvements to a neighborhood of 1,600 residences and 65 businesses. Water construction included installing 4,600 feet of 6- to 8-inch DIP. Drainage construction included installing 4,400 feet of 15- to 48-inch main and 36x60-inch box culvert connecting over 70 structures. Roadway construction included 40,500 SY of roadwork, sidewalk, driveway, paver work, 65,000 SY of swale reconstruction, planting or relocating over 200 trees; as well as signalization and decorative lighting.

Nautilus, Neighborhood No. 7 Improvements – Miami Beach, FL  
Director – \$34.8 million, 2010

Design-build project consisted of water, drainage, and roadway improvements to a neighborhood of 770 homes and 35 businesses. Water construction included installing 34,000 feet of 8-inch main (connecting homes in both the front & rear). Drainage construction included installing 17,000 feet of 18- to 54-inch main; connecting over 250 structures and 6 pump stations. Roadway and landscape construction included 142,000 SY of roadwork, sidewalk, driveways, 24,000 SY of swale reconstruction, and planting or relocating over 1,100 trees.

Washington Avenue Improvements – Miami Beach, FL  
Director, 2007 – \$18.2 million

Design-build project consisted of water, drainage, and streetscape improvements from 5<sup>th</sup> to 16<sup>th</sup> Street, an area encompassing 500 residences and 200 businesses. Water improvements included installing 6,500 feet of 8- to 12-inch main and 200 water services. Drainage improvements included installing 4,300 feet of 4- to 42-inch main and up to 36x60-inch box culvert, and 198 structures. Streetscape improvements included 37,500 SY of road milling & resurfacing and sidewalk & driveway reconstruction, 160 trees, and 150 lighting installation

Lummas BP-10B NIP – Miami Beach, FL  
Director, 2008 – \$12.1 million

Design-build project consisted of water, drainage, and streetscape improvements on the lateral streets between Washington and Collins from 6<sup>th</sup> Street to Española Way, an area encompassing over 100 residences and almost 500 businesses. Water improvements included installing 8,000 feet of 6- to 16-inch main and 120 water services. Drainage improvements included installing 3,200 feet of 8- to 36-inch main, and 89 structures. Streetscape improvements included the one-way-pair conversion of 2 streets, 34,750 SY of roadway milling & resurfacing and sidewalk & driveway reconstruction, 150 trees, 50 decorative lighting installations, and traffic signalization.

**Paul R. Jankowski III**  
Vice President, Project Manager, and Superintendent



Mr. Jankowski has over 10 years of experience, since 2004, in underground construction and building development, overseeing over \$20 million of projects per year. In South Florida, he has managed multi-million dollar projects for municipalities from Monroe to Palm Beach County and has been instrumental in the completion of major neighborhood improvement projects encompassing hundreds of homes and businesses. His project experience includes the construction and design-build of water mains, force mains, sewers, drainage, pump stations, and directional drilling; as well as streetscaping, lighting, and signalization.

#### HIGHLIGHTS

- 10 years of roadway and underground utility infrastructure construction experience, working with up to 48-inch pipe
- 6 years of design-build experience since 2008
- Over 250,000 square feet of experience in the construction of light commercial and industrial buildings

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL
  - Vice President (2010-Present)
  - Project Manager & Superintendent (2012-Present)
  - Asst. Project Manager & Asst. Superintendent (2006-12)
- Sterling Developers, Inc. – Sterling Heights, MI
  - Construction Field Coordinator (2004-2006)

#### PROJECT EXPERIENCE

**Twin Lakes South NIP – Broward County W&W Division**  
Project Manager – \$4.2 million, 2014  
Project consisted of sanitary sewer, stormwater drainage, and roadway infrastructure improvements to a neighborhood of 300 homes. Sanitary construction included installing 3,500 feet of 6-inch DIP force main and 11,500 feet of 8- to 10-inch PVC gravity sewer, 49 manholes up to 19-foot deep, and 1 pump station. Stormwater drainage construction included installing 8,000 feet of 15- to 30-inch RCP drainage, including French drain, and 66 drainage manholes. Roadway improvements included the reconstruction and final paving of 36,000 SY of road, construction of over 20,000 SY of driveway & sidewalk and 2,200 feet of curb & gutter, and the planting or relocating over 250 trees.

**Northeast 38th Street – City of Oakland Park, FL**  
Assistant Superintendent – \$3.4 million, 2014  
As part of an FDOT funded project, Ric-Man performed drainage, sewer, and roadway infrastructure improvements to the City of Oakland Park's Northeast 38th St. from Northeast 11th Ave. to North Andrews Ave. Drainage construction included the installation of 1,400 feet of 18- to 48-inch RCP and 60 drainage structures. Utility construction included the demolition or abandonment of existing sanitary utilities and the installation of 450 feet of 6- to 10-inch PVC sewer main, 11 laterals, and 4 manholes; as well as 12,500 feet of telecom and electrical conduit. Roadway and landscape improvements included 17,800 SY of road construction, 8,750 SY of sidewalk & driveway construction, 1,300 SY of decorative paver work, the planting or relocating of over 80 trees, as well as new landscape plantings and new irrigation.

#### PROJECT EXPERIENCE

**Town of Surfside Infrastructure Rehabilitation Project**  
Assistant Project Manager – \$18.3 million, 2013  
The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 SY of road, 33,000 SY of swale, 4,400 SY of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC with 950 services; as well as relocating the existing water meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination between Ric-Man and Town representatives and residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP pipe, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of the existing sewer main and installing 2,500 feet of new 12-inch PVC force main.

**Bayridge, Tavernier, & Snake Creek Water Main Relocate**  
Florida Keys Aqueduct Authority (FKAA)  
Superintendent – \$1.4 million, 2012  
Project consisted of 12,000 SY of paving water main replacement and installing 10,500 feet of 4- to 6-inch PVC pipe going through two separate neighborhoods consisting of 200 houses.

**Broadview Park Neighborhood Improvements Project BP2**  
Broward County Water & Wastewater Service Division  
Assistant Superintendent – \$17.5 million, 2010  
Project consisted of sewer and drainage infrastructure improvements to a neighborhood of 760 homes. Sewer installation included 36,500 feet of 6- to 20-inch PVC and DIP gravity sewer with 150 manholes, 3 sewer lift stations, and 14,500 feet of 6- to 12-inch force main. Drainage installation included 16,700 feet of 15- to 24-inch RCP and HDPE pipe and 170 structures. The project required the full reconstruction of 100,000 SY of asphalt including two 1-1/2 inch lifts. This design also included the reclaiming of 65,000 SY of swales for additional drainage storage.

**Water Main Along Rickenbacker Intracoastal Waterway Bridge**  
Miami-Dade Water & Sewer Department  
Assistant Project Manager, 2010 – \$1.5 million  
Project consisted of the furnishing and installing of 3,900 feet of directional drill 20-inch HDPE pipe and 16-inch ductile iron water main along the Rickenbacker Intracoastal Waterway Bridge.

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**Michael R. Jankowski**  
Vice President, Project Manager, and Superintendent



Mr. Jankowski has 5 years of construction management experience since 2009. In Southeast Florida, he has worked with municipalities from Miami-Dade to Palm Beach County and has been instrumental in the completion of major infrastructure improvement and neighborhood improvement projects. His responsibilities include coordinating construction activities with outside agencies, reviewing contractual requirements to meet client's expectations, coordination of maintenance of traffic throughout construction phases, conducting field inspections of water and drainage systems, documenting field change to the design, assisting in processing and obtaining permits, reviewing and updating construction project schedule, and working closely with Public Information Officers in disseminating the project schedule to residents and businesses.

#### EXPERIENCE

• 5 years of roadway and underground utility infrastructure construction experience, working with up to 42-inch pipe

- Ric-Man International, Inc. – Pompano Beach, FL
  - Vice President (2011-Present)
  - Superintendent (2012-Present)
  - Assistant Superintendent (2009-2012)
- Sterling Management – Pompano Beach, FL
  - Property Manager (2009)
  - Construction Manager (2009)

#### EDUCATION

- Lynn University – Boca Raton, FL
  - Bachelor of Science in Business Management – 2011
  - Studied Infrastructure in Rome, Italy – 2010

#### PROJECT EXPERIENCE

**Belvedere Homes Infrastructure Improvements, Phase 2**  
Palm Beach County Water Utilities Department  
Superintendent – \$2.7 million, 2014

Project consisted of extensive sewer, drainage, and water infrastructure improvements through a neighborhood of over 200 homes, as well as over 6,000 square yards of road and sidewalk reconstruction. Sewer construction included the installation of 7,700 feet of 6-inch PVC vacuum sewer pipe with over 110 valve pits and service laterals. Drainage construction included the installation of 3,000 feet of 15- to 42-inch RCP drainage pipe with over 40 structures. Water construction included the installation of 8,400 feet of DIP and PVC water main with over 200 services.

**Oakland Park Bid-Pack 3 Water Main**  
City of Oakland Park, FL

Superintendent – \$2.2 million, 2013

Project consisted of water, drainage, and road infrastructure improvements to 6 disconnected sites near Oakland Park Blvd. between NW 31<sup>st</sup> Ave. and NW 18<sup>th</sup> Ave. Water construction consisted of installing 8,200 feet of 6- to 8-inch ductile iron pipe with 62 services, and 1,200 feet of 6-inch PVC directional drill. Drainage construction consisted of installing 3,900 feet of 15-inch RCP and 37 drainage structures. Road construction consisted 34,000 square yards of asphalt, concrete, and sidewalk reconstruction.

#### PROJECT EXPERIENCE

**Town of Surfside Infrastructure Rehabilitation Project**  
Assistant Superintendent – \$18.3 million, 2013

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 square yards of road, 33,000 square yards of swale, 4,400 square yards of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC pipe with 950 services; as well as relocating the existing water meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination between Ric-Man and Town representatives & residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP pipe, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP pipe, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of the existing sewer main and installing 2,500 feet of new 12-inch PVC force main.

**1B2 Water Main Improvement**

Broward County Water & Wastewater Division  
Assistant Superintendent – \$1.3 million, 2013

Project consisted of water main and roadway infrastructure improvements along Cypress Creek Road from I-95 to Dixie Highway, and on Dixie Highway to Northeast 56<sup>th</sup> Street. Water construction consisted of installing 8,500 feet of 6- to 16-inch DIP water main with 13 wet taps, 11 fire hydrants, and 18 new water services. Roadway construction included 12,000 square yards of asphalt road & concrete sidewalk improvements as well as 1,000 square yards of swales restoration.

**Venetian Causeway Water Main Crossings**  
Miami Beach, Florida

Assistant Superintendent – \$1.0 million, 2011

Project consisted of water infrastructure improvements to the San Marino, Dilido, and Rivo Alto islands along the Miami Beach portion of the Venetian Causeway. Water construction consisted of installing 2,800 linear feet of 4- to 16-inch ductile iron water main, 33 water services, and 6 new fire hydrants. Construction required complex M.O.T. to contend with heavy vehicle and pedestrian traffic; as well as direct coordination between multiple city departments and the contractor performing future roadway improvements.

**Rene L. Castillo Sr.**  
President



Mr. Castillo, President, has 42 years of experience in overseeing the construction operations of a multi-million dollar company. He oversees approximately \$40 million worth of projects per year; these projects include the construction and design-build of sanitary sewers, water mains, force mains, drainage, pump stations, directional drilling, aerial crossings, micro-tunnels, and jack & bores. His work has included ten major neighborhood and 15 streetscape improvement projects with as many as 2,100 homes; including, streetscape, lighting, and signalization.

#### HIGHLIGHTS

- 42 YEARS of roadway and underground utility infrastructure construction experience, working with up to 120-inch pipe
- 8 years of design-build experience – since 2006

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL
  - President (2011-Present)
  - General Manager, up to \$37 million in projects (2004-10)
- Foster Marine Contactors, Inc. – West Palm Beach, FL
  - Project Manager, up to \$10 million in projects (2001-04)
- Ric-Man International, Inc. – Pompano Beach, FL
  - General Manager, up to \$25 million in projects (1993-2001)
  - Estimator and Project Manager, up to \$25 million (1990-93)
  - Superintendent, up to \$10 million in projects (1985-90)
- Miami-Dade Water and Sewer Authority – Miami, FL
  - Inspector and Assistant Project Engineer (1979-83)
- Beiswenger, Hoch & Associates – Miami, FL
  - Inspector, Surveyor, and Draftsman (1971-79)

#### MEMBERSHIPS & CERTIFICATIONS

- Cuban-American Association of Civil Engineers – Associate
- Engineering Contractors Association – Member
- Army Corps of Engineers – Contractor Quality Control Mgmt.
- Work Zone Traffic Control – Intermediate Certification
- Occupational Safety & Health Association – 10-Hour Training

#### HIGHLIGHTED PROJECT EXPERIENCE

Town of Surfside Infrastructure Rehabilitation Project  
General Manager – \$18.3 million, 2013

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 SY of road, 33,000 SY of swale, 4,400 SY of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC pipe with 950 services; as well as relocating the existing water meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination between Ric-Man and Town representatives & residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP pipe, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP pipe, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of existing sewer main and installing 2,500 feet of new 12-inch force main.

#### HIGHLIGHTED PROJECT EXPERIENCE

Nautilus, Neighborhood No. 7 Improvements – Miami Beach, FL  
Design-Build General Manager – \$34.8 million, 2010

Design-build project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 770 homes and 35 businesses. Water construction included installing 34,000 feet of 8-inch DIP main (connecting hundreds of homes in both the front and rear). Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP drainage mains; connecting over 250 structures and 6 pump stations. Roadway and landscape construction included 134,000 SY of roadwork, 6,000 SY of sidewalks & driveways, 2,500 feet of curb & gutter, 24,000 SY of swale reconstruction, planting or relocating over 1,100 trees.

Broadview Park NIP BP1 – Broward County W&WS Division  
General Manager – \$10.4 million, 2007

Project consisted of water main and roadway infrastructure improvement to a City of Plantation's neighborhood composed of over 2,000 residences, 6 businesses, and a major road crossing. Water improvements consisted of installing 105,000 feet of 8- to 16-inch ductile iron water and transmission main, over 2,000 water meters, 135 new fire hydrants, 14 insertion valves, and 14 automatic blow-off valves. This work also required the relocation of over 1,400 water services from the rear easements of the homes to their front, which required daily coordination between Ric-Man personnel and municipal representatives & residents. Roadway improvements included the milling & resurfacing of 25,000 SY of road, the reconstruction of 22,000 SY of asphalt driveway & concrete sidewalk and 58,000 SY of swale, and the removal of 17 large trees.

St. George East NIP – Broward County W&W Service Division  
General Manager – \$10.3 million, 2007

Project consisted of complete right-of-way infrastructure improvements to a Fort Lauderdale neighborhood composed of 500 residences, a school, a park, and a church. Performing water, drainage, sewer, and roadway construction in this neighborhood required site-specific management of traffic and protection of school children. Water improvements included installing 23,000 feet of new 8- to 20-inch DIP main and 38 fire hydrants. Drainage improvements included installing 1,100 feet of 15- to 24-inch RCP main and 50 structures. Sewer improvements included installing 21,000 feet of 8- to 15-inch PVC main, 53 structures, and 1,400 feet of directional drill for a 24-inch force main. Roadway improvements included the milling & resurfacing of 56,000 SY of road, reconstruction of 5,500 SY of sidewalk & driveways and 3,750 feet of curb & gutter, and the planting of 69 trees, as well as 46,000 SY of swale reconstruction, landscaping, and irrigation.

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**Rene L. Castillo Sr.**  
President



Mr. Castillo, President, has 42 years of experience in overseeing the construction operations of a multi-million dollar company. He oversees approximately \$40 million worth of projects per year; these projects include the construction and design-build of sanitary sewers, water mains, force mains, drainage, pump stations, directional drilling, aerial crossings, micro-tunnels, and jack & bores. His work has included ten major neighborhood and 15 streetscape improvement projects with as many as 2,100 homes; including, streetscape, lighting, and signalization.

#### HIGHLIGHTS

- 42 YFARS of roadway and underground utility infrastructure construction experience, working with up to 120-inch pipe
- 8 years of design-build experience – since 2006

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL
  - President (2011-Present)
  - General Manager, up to \$37 million in projects (2004-10)
- Foster Marine Contactors, Inc. – West Palm Beach, FL
  - Project Manager, up to \$10 million in projects (2001-04)
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  - General Manager, up to \$25 million in projects (1993-2001)
  - Estimator and Project Manager, up to \$25 million (1990-93)
  - Superintendent, up to \$10 million in projects (1985-90)
- Miami-Dade Water and Sewer Authority – Miami, FL
  - Inspector and Assistant Project Engineer (1979-83)
- Beiswenger, Hoch & Associates – Miami, FL
  - Inspector, Surveyor, and Draftsman (1971-79)

#### MEMBERSHIPS & CERTIFICATIONS

- Cuban-American Association of Civil Engineers – Associate
- Engineering Contractors Association – Member
- Army Corps of Engineers – Contractor Quality Control Mgmt.
- Work Zone Traffic Control – Intermediate Certification
- Occupational Safety & Health Association – 10-Hour Training

#### HIGHLIGHTED PROJECT EXPERIENCE

Town of Surfside Infrastructure Rehabilitation Project  
General Manager – \$18.3 million, 2013

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 SY of road, 33,000 SY of swale, 4,400 SY of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC pipe with 950 services; as well as relocating the existing water meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination between Ric-Man and Town representatives & residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP pipe, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP pipe, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of existing sewer main and installing 2,500 feet of new 12-inch force main.

#### HIGHLIGHTED PROJECT EXPERIENCE

Nautilus, Neighborhood No. 7 Improvements – Miami Beach, FL  
Design-Build General Manager – \$34.8 million, 2010

Design-build project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 770 homes and 35 businesses. Water construction included installing 34,000 feet of 8-inch DIP main (connecting hundreds of homes in both the front and rear). Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP drainage mains; connecting over 250 structures and 6 pump stations. Roadway and landscape construction included 134,000 SY of roadwork, 6,000 SY of sidewalks & driveways, 2,500 feet of curb & gutter, 24,000 SY of swale reconstruction, planting or relocating over 1,100 trees.

Broadview Park NIP BP1 – Broward County W&WS Division  
General Manager – \$10.4 million, 2007

Project consisted of water main and roadway infrastructure improvement to a City of Plantation's neighborhood composed of over 2,000 residences, 6 businesses, and a major road crossing. Water improvements consisted of installing 105,000 feet of 8- to 16-inch ductile iron water and transmission main, over 2,000 water meters, 135 new fire hydrants, 14 insertion valves, and 14 automatic blow-off valves. This work also required the relocation of over 1,400 water services from the rear easements of the homes to their front, which required daily coordination between Ric-Man personnel and municipal representatives & residents. Roadway improvements included the milling & resurfacing of 25,000 SY of road, the reconstruction of 22,000 SY of asphalt driveway & concrete sidewalk and 58,000 SY of swale, and the removal of 17 large trees.

St. George East NIP – Broward County W&W Service Division  
General Manager – \$10.3 million, 2007

Project consisted of complete right-of-way infrastructure improvements to a Fort Lauderdale neighborhood composed of 500 residences, a school, a park, and a church. Performing water, drainage, sewer, and roadway construction in this neighborhood required site-specific management of traffic and protection of school children. Water improvements included installing 23,000 feet of new 8- to 20-inch DIP main and 38 fire hydrants. Drainage improvements included installing 1,100 feet of 15- to 24-inch RCP main and 50 structures. Sewer improvements included installing 21,000 feet of 8- to 15-inch PVC main, 53 structures, and 1,400 feet of directional drill for a 24-inch force main. Roadway improvements included the milling & resurfacing of 56,000 SY of road, reconstruction of 5,500 SY of sidewalk & driveways and 3,750 feet of curb & gutter, and the planting of 69 trees, as well as 46,000 SY of swale reconstruction, landscaping, and irrigation.

**Steven M. Adams**  
Senior Project Manager



Mr. Adams, has 39 years of experience in overseeing the construction operations of major Fortune 500 Construction Companies. He has overseen approximately \$100 million worth of projects per year; these projects include the Design-Build of new construction and rehabilitation of infrastructure projects for sanitary sewers, water mains, force mains, drainage, pump stations, including the use of directional drilling, aerial crossings, micro-tunnels, jack & bores, pipe bursting, slip-lining, and cured-in-place pipe technology. His work has included two major City (Miami Beach & Jacksonville) neighborhood & streetscape improvement projects with as many as 8,500 homes being affected; including, streetscape, lighting, and signalization. Mr. Adams has been in the forefront for the improvement of Florida's infrastructure and has worked closely with Government Agencies throughout his career.

### HIGHLIGHTS

- 15 Years of Infrastructure and Mixed-Use Design Build Exp.
- 4 Complete Bridge Repairs or New Bridge Project

### EXPERIENCE

- Ric-Man International, Inc. - Pompano Beach, FL  
- General Manager, up to \$37 million in projects(2014-Pres.)
- S&C Consulting Engineers. - New York, N.Y.  
- General Manager, up to \$125 million in projects (2009-14)
- Hazen & Sawyer Engineers, Inc. - Miami Beach, FL  
- General Manager, up to \$300 million in projects(2006-09)
- SJC/John Laing International - BIOT, NSF Diego Garcia  
- Sr. Construction Project Manager, \$85 million (2003-06)
- CDG/Adams Consulting Engineers - Jacksonville, FL  
- General Manager for Southeast U.S., \$380 million(1998-03)

### MEMBERSHIPS & CERTIFICATIONS

- Society of American Military Engineers-Associate
- American Society of Civil Engineers -Associate
- Army Corps of Engineers - CQCM, 2011
- USMC Officers Engineer School - 1976
- City University of New York- B.S. Civil Eng.-1975
- American Water Works Association-Member
- Occupational Safety & Health Association - 30-Hour
- State of Florida PPM Certification-1997

### BRIDGE EXPERIENCE

- San Onofre, California at Camp Pendleton Bridge Repairs  
- Construction Manager - 1979
- San Clemente California M6 Steel Bridge  
- Construction Manager - 1980
- Ocklawaha River Swivel Bridge (60 TN) Renovation Project  
- Project Manager - 1996
- Algoma, West Virginia Bridge Repair Project  
- Project Manager - 1998

### HIGHLIGHTED PROJECT EXPERIENCE

S&C Consulting Engineers & International Constructors  
General Manager - \$125 million, 2013-2014  
The project consisted of water, drainage, and sewer infrastructure improvements for the City of New York Public Works Department as a result of damage caused by Hurricane "Sandy", and to return the damaged water, drainage and sewage to pre-disaster condition.

### HIGHLIGHTED PROJECT EXPERIENCE

Cont'd

Water construction included replacing over 72,500-foot water main system consisting of 6- to 12-inch DIP and PVC pipe with 1935 services; as well as restoring 27 Sewage Lift Stations damaged by salt water flooding and intrusion. Drainage construction consisted of installing 10,500 feet of 18- to 48-inch DIP and RCP pipe, and the rebuilding of damaged Housing Authority Building, boilers heat exchangers, water heaters and associated piping and electric panels.

City of Miami Beach CIP Improvements - Miami Beach, FL  
Sr. Construction Manager - \$300 million, 2006-2009

Design-build project consisted of water, drainage, and roadway infrastructure improvements to twelve neighborhoods composed of over 7000 homes and 125 businesses. Water construction included installing 148,000 feet of 6-12inch DIP main (connecting thousands of homes and apartment building and hotels). Drainage construction included installing over 90,000 feet of 18- to 54-inch HDPE and RCP drainage mains; connecting over 500 drainage structures and 20deep well pump stations. Roadway and landscape construction including 15 miles of roadway, with sidewalk, driveways, curb & gutter, light poles, and storm water drainage inlets and structures, and landscaping per the plans & specs.

SJC/JLI A Joint Venture,, NAVFAC PACDIV, NSF BIOT Diego Garcia  
Sr. Construction Project Manager - \$85 million, 2003-2006

Project consisted of WTP & WWTP renovations, new water mains and fuel park upgrades including new gas station and water and oil separator for (6) three million gallon fuel tanks. Project also included rehab of base enlisted quarters, including water and sewage upgrades including 6800 feet of dedicated 8 inch DIP fire main, new fire sprinklers in every building and fire hydrants throughout the base. Project Included a new Physical Readiness Building, a Water Operations Building, and construction of 4 B-2 Bomber Hangers.

CDG/Adams Consulting Engineers - JEA Better Jacksonville Program. Joint Venture w/Insituform, Kinsel, PM Construction, and CCI Spectrum. City of St. Augustine WWTP renovations  
General Manager for JEA & Southeast, U.S. - \$380 million, 1998-03  
The City of Jacksonville's WWTP's were inundated with rain and ground water entering the wastewater system Project consisted of CIPP lining 6000 Manholes and repairs to rehabilitate over 300 miles of deteriorated sewer pipeline; pipe bursting typically performed on lines no more than 6 feet below the surface, slip-lining on larger diameter pipes, and CIPP lining on lines 6 inches and above.

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**Victor G. Menocal**  
Project Manager



Mr. Menocal has over 15 years' experience in construction management since Feb. 1999. He has the experience of overseeing projects ranging from \$1.5 million up to \$177 million. The project scopes ranges from water main, gravity sewer, force mains, drainage, pump stations, lift stations, directional drilling, streetscape improvements, lighting, traffic signal improvements, ITS, neighborhood improvements and bridges. His experience includes approximately nine major neighborhood improvement projects of over 1,200 homes each. Mr. Menocal has an excellent knowledge of construction software such as Primavera Project Planner, SureTrak, Microsoft Projects, Expedition, E-Builder and others.

#### HIGHLIGHTS

- 15 years of roadway and underground utility infrastructure construction experience, working with up to 48-inch pipe
- 6 years of design-build experience including 2 bridges
- 9 major projects totaling \$235M
- Holds a B.S. from Florida International University (2001)

#### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL  
Project Manager, up to \$21M in projects (2009-Present)
- Condotte America – Miami, FL  
Project Manager, up to \$177M in projects (2008-2009)
- A<sup>2</sup> Group, Inc. – Miami, FL  
Project Manager, up to \$200M in projects (1999-2008)

#### TRAINING & CERTIFICATIONS

- Army Corp of Engineers – CQM for Contractors
- Work Zone Traffic Control – M.O.T. Advanced Level Cert.
- Occupational Safety & Health Association – 30 Hour Training

#### ADDITIONAL DESIGN-BUILD EXPERIENCE

- Flamingo-Lummus BP-10E, Streetscape Improvement  
– Project Manager – \$4.4 million, 2011
- State Road 826/Palmetto Expressway, Section 2  
– Project Manager – \$177 million, 2009
- Nautilus No. 7, Right-of-Way Infrastructure Improvement  
– Program Manager – \$34.8 million, 2009
- Lummus BP-10B Neighborhood Improvement  
– Program Manager – \$12.1 million, 2008
- Washington Avenue Infrastructure Improvement  
– Program Manager – \$18.2 million, 2007

#### PROJECT EXPERIENCE

FDOT District 6 Section 2 Project (Personal Exp.)  
Design/Build Project Manager – \$177 million, 2008-2009  
This was a design/build/finance project for the Florida Department of Transportation District IV. The work consisted of the addition of one general use lane in each direction, auxiliary lanes between all interchanges; interchange improvements and, operation safety improvements along the SR826 mainline and ramps. The Interchanges that will be improved with this project are the SR826 Interchanges at SW 56 Street/Miller Drive, Sr874/Don Shula Expressway and SW 40 Street/Bird Road. Four of the bridges are over the CSX railroad and are comprised of steel girders. The other interchange bridges are design with concrete beams (AASHTO Type IV, Mod. Bulb Tee, Florida I Beams). This project also includes a new pedestrian bridge, new drainage, lighting, landscaping, ITS and signalization Improvements

#### PROJECT EXPERIENCE

Town of Surfside Infrastructure Rehabilitation Project  
Senior Project Manager – \$18.3 million, 2013  
Project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 770 residences and 35 businesses. Water construction included installing 34,000 feet of new 8-inch DIP (connecting hundreds of homes in both the front and rear) and abandoning 17,000 feet of existing water main. Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP; connecting over 250 structures and 6 pump stations. Roadway construction included 134,000 SY of roadwork, 6,000 SY of sidewalks & driveways, 2,500 feet of curb & gutter, 24,000 SY of swale reconstruction, planting or relocating over 1,100 trees. This project required major coordination with homeowners, businesses, two schools, a hospital, and public transportation to minimize our impact on residents and commerce.

Broadview Park, BP2 – Broward County W&W Service Division  
Project Manager – \$17.5 million, 2011  
Project consisted of sewer and drainage infrastructure improvements to a neighborhood of 760 homes. Sewer installation included 36,500 feet of 5- to 8-inch PVC and DIP gravity sewer with 150 manholes, 3 sewer lift stations, and 14,500 feet of 6- to 12-inch force main. Drainage installation included 16,700 feet of 15- to 24-inch RCP and HDPE pipe and 170 structures. The project required the full reconstruction of 100,000 SY of asphalt including two 1-1/2 inch lifts. This design also included the reclaiming of 65,000 SY of swales for additional drainage storage.

Flamingo-Lummus BP-10E Streetscape – Miami Beach, FL  
Design-Build Project Manager – \$4.4 million, 2011  
Project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 1,600 residences and 65 businesses. Water construction included installing 4,600 feet of new 6- to 8-inch DIP and abandoning 5,100 feet of existing water main. Drainage construction included installing 3,500 feet of 15- to 48-inch HDPE and RCP connecting over 70 structures and gravity wells, as well as 900 feet of 3- by 5-foot box culvert. Roadway construction included over 36,000 SY of roadwork, 4,500 SY of sidewalk, driveway & paver work, 9,500 feet of curb & gutter, 65,000 SY of swale reconstruction, planting or relocating over 200 trees; as well as signalization, decorative lighting, and installing 1,000 feet of FPL conduit.

Larry Smith  
QA/QC Manager



Mr. Smith, the Senior Superintendent Consultant of Ric-Man International, has 26 years of construction experience in Michigan, since 1959, and over 29 years of construction experience in South Florida, completing underground utility infrastructure improvement projects for municipalities from Monroe County to St. Lucie County. He has supervised 12 neighborhood improvements projects and dozens of road projects, overseeing over \$20 million of projects per year and working with 8- to 120-inch pipelines. These projects include potable water mains, private side service replacements, sanitary sewer mains, storm water drainage, force mains, pump stations, lift stations, directional drilling, jack & bores, aerial crossings, micro-tunnels, roadways, streetscapes, emergency repairs, and hurricane cleanup.

#### EXPERIENCE

• 55 years of roadway and underground utility infrastructure construction experience, working with up to 120-inch pipe

- Ric-Man International, Inc. - Pompano Beach, FL
  - Consultant, up to \$65M in projects (2011-Present)
  - Superintendent, up to \$65M in projects (1996-2011)
  - Mainline Foreman (1987-1996)
- Barkman Construction - Detroit, MI
  - Superintendent, up to \$20M in projects (1973-1983)
- Excavation Company - Flint, MI
  - Owner, up to \$1.3M in projects (1963-1973)
- Holloway Construction - Detroit, MI
  - Heavy equipment operator (1959-1963)
- Occupational Safety & Health Association - 10 Hour Training

#### PROJECT EXPERIENCE

Rickenbacker Intracoastal Waterway Bridge Water Main  
Miami-Dade Water & Sewer Department  
Superintendent, 2010 - \$1.5 million

Project consisted of the furnishing and installing of 3,900 feet of directional drill 20-inch HDPE pipe and 16-inch ductile iron water main along the Rickenbacker Intracoastal Waterway Bridge.

Southwest 26th Street Area Improvements - St Lucie County  
Superintendent - \$2.2 million, 2008

This project consisted of a stormwater drainage, sanitary sewer, and streetscape infrastructure improvement to a neighborhood of 110 residences and 6 businesses. Utility construction included the installation of 15- to 24-inch drainage mains and 8-inch sanitary sewer. Streetscape improvements included road reconstruction and concrete flat work installation.

St. George East NIP - Broward County W&W Service Division  
General Manager - \$10.3 million, 2007

Project consisted of complete utility infrastructure improvements to a neighborhood of 500 residences and a school. Performing construction in this neighborhood required site-specific MOT and the protection of children. Water improvements included installing 23,000 feet of new 8- to 20-inch DIP. Drainage improvements included installing 1,100 feet of 15- to 24-inch RCP main and 50 structures. Sewer improvements included installing 21,000 feet of 8- to 15-inch PVC main, 53 structures, and 1,400 feet of directional drill for a 24-inch force main. Streetscape improvements included 61,500 SY of road, sidewalk & driveway construction, planting 69 trees, 46,000 SY of swale reconstruction, and irrigation.

#### PROJECT EXPERIENCE

Roosevelt Gardens, Central County NIP - Broward County, FL  
Superintendent - \$8.5 million, 2005

Project consisted of utility infrastructure improvements to a neighborhood of 530 residences. Utility improvements included the installation of 26,500 feet of 15- to 24-inch RCP mains. Streetscape improvements included road, sidewalk, driveway, and curb construction, swale reconstruction, landscaping, and irrigation. Project encompassed a school and several churches requiring site-specific MOT and protection of children.

North Andrews Gardens NIP BP2 - Broward County, FL  
Superintendent - \$5.5 million, 2003

Project consisted of utility and streetscape infrastructure improvements to a neighborhood of 300 residences & businesses. Construction included specialized work such as 1,400 feet of directional drilling and installing a 54-inch microtunnel below I-95. Water improvements included installing 16,000 feet of 6- to 16-inch DIP main with over 250 services and 12 cut-ins to existing mains. Sewer improvements included installing 14,000 feet of 8- to 12-inch main up to 18 feet deep connecting 400 laterals on private property, 57 structures and a lift station, as well as 4,000 feet of 8- to 20-inch force main. Drainage improvements included installing 16,000 feet of 15- to 36-inch, and 29x45-inch elliptical, RCP main, and 169 structures. Streetscape improvements included 71,500 SY of road, sidewalk, and driveway construction, 50,000 SY of swale reconstruction, and the planting of 40 trees.

Washington Park NIP - Broward County, FL  
Superintendent - \$8.0 million, 2002

Project consisted utility and streetscape infrastructure improvements to a neighborhood of 620 resident. Utility improvements included installing 6- to 8-inch DIP water mains and 15- to 36-inch RCP drainage mains. Streetscape improvements included road, sidewalk, driveway, and curb construction, swale reconstruction, landscaping, and irrigation. Project encompassed a school and several churches requiring site-specific MOT and protection of children.

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**Luis Hernandez**  
Superintendent



Mr. Hernandez has over 22 years of experience in South Florida working for municipalities from Monroe County through Palm Beach County. He has successfully completed seven neighborhood improvement projects from 21,000 to 105,000 feet of water mains and sanitary sewers. Luis is also familiar with directional drilling, micro tunnel, pump stations, and aerial crossings. Mr. Hernandez is one of Ric-Man International's most esteemed employees for his commitment to excellence and willingness to do what's necessary to perform his duties and please our clients. He has shown great zeal in handling several crews and projects simultaneously while maintaining the highest standards.

### HIGHLIGHTS

- 17 years of roadway and underground utility infrastructure construction experience, working with up to 96-inch pipe
- 6 years of design-build experience since 2008
- Occupational Safety & Health Association – 10 Hour Training

### EXPERIENCE

- Ric-Man International, Inc. – Pompano Beach, FL
  - Superintendent, up to \$37M in projects (2006-Present)
  - Foreman, up to \$12M in projects (2002-2006)
  - Pipe Layer, up to \$8M in projects (2001-2002)
  - Laborer, up to \$6M in projects (1997-2001)

### PROJECT EXPERIENCE

#### Town of Surfside Infrastructure Rehabilitation Project Superintendent – \$18.3 million, 2013

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 SY of road, 33,000 SY of swale, 4,400 SY of sidewalk & driveways, and 34,600 feet of curb & gutter. Water construction included replacing a 31,500-foot water main system consisting of 4- to 8-inch DIP and PVC with 950 services; as well as relocating the existing meters of over 1,600 homes from their rear easements to the front of the homes – work which required daily coordination with The Town & residents. Drainage construction consisted of installing 5,500 feet of 10- to 36-inch DIP and RCP, 47 structures, 9 wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 feet of existing sewer and installing 2,500 feet of 12-inch PVC force main.

#### Flamingo-Lumms BP-10E Streetscape – Miami Beach, FL Design-Build Superintendent – \$4.4 million, 2011

Project consisted of water, drainage, and roadway infrastructure improvements for a neighborhood composed of 1,600 residences and 65 businesses. Water construction included installing 4,600 feet of 6- to 8-inch DIP and abandoning 5,100 feet of existing water main. Drainage construction included installing 3,500 feet of 15- to 48-inch HDPE and RCP connecting over 70 structures and gravity wells, as well as 900 feet of 3x5-foot box culvert. Roadway and landscape construction included over 36,000 SY of roadwork, 4,500 SY of sidewalk, driveway & paver work, 9,500 feet of curb & gutter, 65,000 SY of swale reconstruction, planting or relocating over 200 trees; as well as signalization, decorative lighting, and installing 1,000 feet of FPL conduit. This project required major coordination with residents, a school, public transportation, restaurants, nightclubs, and other businesses to minimize our impact on residents, tourists, and commerce.

### PROJECT EXPERIENCE

#### Broadview Park, BP2 – Broward County W&W Service Division Superintendent – \$17.5 million, 2010

Project consisted of sewer and drainage infrastructure improvements to a neighborhood of 760 homes. Sewer installation included 36,500 feet of 6- to 20-inch PVC and DIP gravity sewer with 150 manholes, 3 sewer lift stations, and 14,500 feet of 6- to 12-inch force main. Drainage installation included 16,700 feet of 15- to 24-inch RCP and HDPE pipe and 170 structures. The project required the full reconstruction of 100,000 SY of asphalt including two 1-1/2 inch lifts. This design also included the reclaiming of 65,000 SY of swales for drainage storage.

#### Nautilus, Neighborhood No. 7 Improvements – Miami Beach, FL Design-Build General Manager – \$34.8 million, 2010

Design-build project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood composed of 770 homes and 35 businesses. Water construction included installing 34,000 feet of 8-inch DIP main (connecting hundreds of homes in both the front and rear). Drainage construction included installing 17,000 feet of 18- to 54-inch HDPE and RCP drainage mains; connecting over 250 structures and 6 pump stations. Roadway and landscape construction included 134,000 SY of roadwork, 6,000 SY of sidewalks & driveways, 24,000 SY of swale reconstruction, planting or relocating over 1,100 trees.

#### Broadview Park NIP BP1 – Broward County W&WS Division General Manager – \$10.4 million, 2007

Project consisted infrastructure improvement to a neighborhood of over 2,000 residences, 6 businesses, and a major road crossing. Water improvements consisted of installing 105,000 feet of 8- to 16-inch ductile iron water and transmission main, over 2,000 water meters, 135 new fire hydrants, and 28 insertion valves and blow-off valves. This work also required the relocation of over 1,400 water services from the rear easements of the homes to their front, which required daily coordination between Ric-Man, municipal personnel, and residents. Roadway improvements included the milling & resurfacing of 25,000 SY of road, the reconstruction of 22,000 SY of asphalt driveway & concrete sidewalk and 58,000 SY of swale, and the removal of 17 large trees.

#### St. George East NIP – Broward County W&W Service Division Superintendent – \$10.3 million, 2007

Project consisted of infrastructure improvements to a neighborhood composed of 500 residences, a school, a park, and a church. Water improvements included installing 23,000 feet of new 8- to 20-inch DIP main and 38 fire hydrants. Drainage improvements included installing 1,100 feet of 15- to 24-inch RCP main and 50 structures. Sewer improvements included installing 21,000 feet of 8- to 15-inch PVC main, 53 structures, and a submersible pump station, and 1,400 feet of directional drill for a 24-inch force main. Roadway improvements included the milling & resurfacing of 56,000 SY of road, reconstruction of 5,500 SY of sidewalk & driveway, and the planting of 69 trees, 46,000 SY of swale reconstruction, landscaping, and irrigation.

**Chris Tharrett**  
Assistant Superintendent / Foreman



Mr. Tharrett has over 33 years of roadway, infrastructure, and underground utility construction experience, since 1981, with up to 72-inch pipelines. He has worked with South Florida municipalities from Monroe to Martin County and has successfully completed 4 neighborhood improvement projects of up to over 100,000 feet of pipe. Mr. Tharrett's is experienced with directional drilling, pump station installation, aerial crossings, and jack & bores, and his responsibilities include overseeing several multi-million dollar construction projects at a time and coordinating all subcontractors, suppliers, and Ric-Man International crews for each project in his watch.

**EXPERIENCE**

- 33 years of roadway and underground utility infrastructure construction experience, working with up to 72-inch pipe
- Ric-Man International, Inc. - Pompano Beach, FL  
- Superintendent (2012-Present)
- Foster Marine Contractors, Inc. - West Palm Beach, FL  
- Superintendent (1994-2011)
- E&N Trucking - Warren, Michigan  
- Underground Utility Foreman (1990-1994)
- Wing Construction, General Contractor - Utica, Michigan  
- Vertical Construction Superintendent (1981-1990)

**CERTIFICATIONS**

- Occupational Safety & Health Association - Confined Spaces, Competent Person, and Trenching & Excavation

**PROJECT EXPERIENCE**

Twin Lakes South NIP - Broward County W&W Division Superintendent - \$4.2 million, 2014  
Project consisted of sanitary sewer, stormwater drainage, and roadway infrastructure improvements to a neighborhood of 300 homes. Sanitary construction included installing 3,500 feet of 6-inch DIP force main and 11,500 feet of 8- to 10-inch PVC gravity sewer, 49 manholes up to 19-foot deep, and 1 pump station. Stormwater drainage construction included installing 8,000 feet of 15- to 30-inch RCP drainage, including French drain, and 66 drainage manholes. Roadway improvements included the reconstruction and final paving of 36,000 square yards of road, construction of over 20,000 square yards of driveway & sidewalk and 2,200 feet of curb & gutter, and the planting or relocating over 250 trees.

Northeast 38th Street Reconstruction - City of Oakland Park Superintendent - \$3.4 million, 2014  
As part of an FDOT funded project, Ric-Man performed drainage, sewer, and roadway infrastructure improvements to the City of Oakland Park's Northeast 38th St. from Northeast 11th Ave. to North Andrews Ave. Drainage construction included the installation of 1,400 feet of 18- to 48-inch RCP and 60 drainage structures. Utility construction included the demolition or abandonment of existing sanitary utilities and the installation of 450 feet of 6- to 10-inch PVC sewer main, 11 laterals, and 4 manholes; as well as 12,500 feet of telecom and electrical conduit. Roadway and landscape improvements included 17,800 square yards of road construction, 8,750 square yards of sidewalk & driveway construction, 1,300 square yards of decorative paver work, the

**PROJECT EXPERIENCE**

Con't  
planting or relocating of over 80 trees, as well as new landscape plantings and new irrigation.

Oakland Park BP3 Water Main - City of Oakland Park, FL  
General Superintendent - \$2.2 million, 2013  
Project consisted of water, drainage, and road infrastructure improvements to 6 disconnected sites near Oakland Park Blvd. between NW 31st Ave. and NW 18th Ave. Water construction consisted of installing 8,200 feet of 6- to 8-inch ductile iron pipe with 62 services, and 1,200 feet of 6-inch PVC directional drill. Drainage construction consisted of installing 3,900 feet of 15-inch RCP and 37 drainage structures. Road construction consisted 34,000 square yards of asphalt, concrete, and sidewalk reconstruction.

1B2 Water Main Improvement  
Broward County Water & Wastewater Division, FL  
Superintendent - \$1.3 million, 2013  
Project consisted of water main and roadway infrastructure improvements along Cypress Creek Road from I-95 to Dixie Highway, and on Dixie Highway to Northeast 56th Street. Water construction consisted of installing 8,500 feet of 6- to 16-inch DIP water main with 13 wet taps, 11 fire hydrants, and 18 new water services. Roadway construction included 12,000 square yards of asphalt road & concrete sidewalk improvements as well as 1,000 square yards of swales restoration.

Poinsettia Ave & 33rd Street - City of West Palm Beach  
Superintendent - 2011  
Project consisted of stormwater drainage infrastructure and hardscape improvements of 36- to 72-inch pipelines.

Broward County W&WS Division North County NIP BP6  
Superintendent  
Broward County project with proposed improvements including, but not limited to, sidewalk improvements, curb & gutter improvements, storm water, water main improvements, and sewer improvements.

Broward County W&WS Division North County NIP BP7  
Superintendent  
Broward County project with proposed improvements including, but not limited to, sidewalk improvements, curb & gutter improvements, storm water, water main improvements, and sewer improvements.

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**Lisandro Reyes**  
Foreman



Mr. Reyes has over 13 years of roadway and underground utility infrastructure construction experience, since 2001, working with up to 72-inch pipelines. In South Florida, He has installed water, sanitary sewer, and stormwater drainage utilities for municipalities from Monroe County to Palm Beach County and was instrumental in the completion of several Miami Beach projects such as Prairie Avenue Phase II, Venetian Island Water Main Improvements, and Flamingo Bid Pack 10E Neighborhood Improvements. Last year, Mr. Reyes helped complete the Town of Surfside Infrastructure Rehabilitation Project, which has very similar soil conditions. Mr. Reyes' extensive experienced includes pump station and lift station installation, directional drilling, force mains, and gravity sewer.

### EXPERIENCE & HIGHLIGHTS

- 13 years of roadway and underground utility infrastructure construction experience, working with up to 72-inch pipe
- Ric-Man International, Inc. - Pompano Beach, FL
  - Foreman (2009-Present)
  - Operator & Pipe Layer (2008-2009)
- American Engineering - Hialeah Gardens, FL
  - Foreman (1998 -2008)
- Occupational Safety & Health Association - 10 Hour Training

### PROJECT EXPERIENCE

Town of Surfside Infrastructure Rehabilitation Project  
Foreman - \$18.3 million, 2013

The project consisted of water, drainage, and sewer infrastructure improvements to The Town, as well as the restoring 167,000 SY of road, 33,000 SY of swale, 4,400 SY of sidewalk & driveways, and 34,600 LF of curb & gutter. Water construction included replacing a 31,500-foot water system consisting of 4- to 8-inch DIP and PVC and 950 services; as well as relocating the existing meters of over 1,600 homes from their rear easements to the front of the homes - work which required daily coordination with The Town and residents. Drainage construction consisted of installing 5,500 LF of 10- to 36-inch DIP and RCP, 56 structures & wells, and 3 pump stations. Sewer construction consisted of rehabilitating a 49,500-foot sewer system consisting of 8- to 15-inch CIP, over 2,000 laterals, 166 structures, and 2 pump stations; as well as point-repairing 5,800 LF of the existing sewer and installing 2,500 LF of new 12-inch PVC force main.

Flamingo-Lummas BP-10E Streetscape - Miami Beach, FL  
Foreman - \$4.4 million, 2011

Design-build project consisted of water, drainage, and roadway infrastructure improvements to a neighborhood of 1,600 residences and 65 businesses. Water construction included installing 4,600 LF of 6- to 8-inch DIP and abandoning 5,100 LF of existing water main. Drainage construction included installing 3,500 LF of 15- to 48-inch HDPE and RCP connecting over 70 structures and gravity wells, as well as 900 LF of 3x5-foot box culvert. Roadway and landscape construction included over 36,000 SY of roadwork, 4,500 SY of sidewalk, driveway & paver work, 9,500 LF of curb & gutter, 65,000 SY of swale reconstruction, planting or relocating over 200 trees; as well as signalization, decorative lighting, and installing 1,000 LF of FPL conduit.

### PROJECT EXPERIENCE

Cont'd

This project required major coordination with residents, a school, public transportation, restaurants, nightclubs, and other businesses to minimize our impact on residents, tourists, and commerce.

Twin Lakes South NIP - Broward County W&W Division  
Foreman - \$4.2 million, 2014

Project consisted of sewer, drainage, and roadway infrastructure improvements to a neighborhood of 300 homes. Sewer construction included installing 3,500 feet of 6-inch DIP force main and 11,500 feet of 8- to 10-inch PVC gravity sewer, 49 manholes up to 19-feet deep, and 1 pump station. Drainage construction included installing 8,000 feet of 15- to 30-inch RCP drainage, including French drain, and 66 drainage manholes. Roadway improvements included the reconstruction and final paving of 36,000 SY of road, construction of over 20,000 SY of driveway & sidewalk and 2,200 feet of curb & gutter, and the relocating of 250 trees.

Englewood Storm Sewer Project - City of Miami  
Foreman - \$600,000, 2013

Project consisted of drainage and hardscape infrastructure improvements, as well as constructing 7 traffic calming improvements, specifically 5 traffic circles and 2 raised intersections, at separate intersections affecting 170 residences between SW 18<sup>th</sup> & 20<sup>th</sup> street and SW 29<sup>th</sup> & 31<sup>st</sup> avenue. Drainage improvements included installing 1,400 feet of 24-inch pipe culvert and French drain, as well as 47 manholes & inlets. Hardscape improvements included 7,600 SY of roadway milling & resurfacing, 860 SY of sidewalk & driveway reconstruction, 2,700 feet of curb & gutter, planted 10 trees, and 3,600 SY of swale reconstruction & landscaping.

Broadview Park, BP2 - Broward County W&W Division  
Foreman - \$17.5 million, 2010

Project consisted of sewer and drainage infrastructure improvements to a neighborhood of 760 homes. Sewer installation included 36,500 feet of 6- to 20-inch PVC and DIP gravity sewer with 150 manholes, 3 sewer lift stations, and 14,500 feet of 6- to 12-inch force main. Drainage installation included 16,700 feet of 15- to 24-inch RCP and HDPE pipe and 170 structures. Project required the reconstruction of 100,000 SY of road and 65,000 SY of swales for drainage storage.

Mr. Salman has over 27 years of experience with public and private sector projects. His hands-on management style allows for maximum quality and ensures continuous and productive client contact throughout the life of the project. His design and management expertise, coupled with his extensive governmental and institutional experience, ensures a successful relationship with clients. Mr. Salman received his CPTED certification through Florida Atlantic University in 1998, has since served as a lecturer on the subject of CPTED principles as applied to urban and parks design, and is a recognized expert in the field.

## EDUCATION

Master of Architecture, Georgia Institute of Technology, Atlanta, Georgia, 1988

Bachelor of Science, Georgia Institute of Technology, Atlanta, Georgia, 1985

Unite Pedagogique Sept, Ecole des Beaux Arts, Paris, France, 1985

## REGISTRATIONS

LEED Accredited Professional, U.S. Green Building Council

Registered Architect #43738, National Council of Architectural Registration Boards

Registered Architect #AR.012100, Commonwealth of Virginia

Registered Architect #4060, State of Alabama

Registered Architect #4537, State of Louisiana

Registered Architect #008258, State of Georgia

Registered Architect #AR.0014410, State of Florida

## PROJECT EXPERIENCE

SR 10A (US 90 Cervantes Street) Bridge Replacement over Bayou Texar, Escambia County, FDOT District 3  
*Senior Project Architect for design of extensive aesthetic treatments to a new nine span bridge. These treatments included utilizing form lines for the prestressed beams, sidewalk barrier, colored applied finish coatings and decorative lighting.*

West Mashta Drive Bridge, Key Biscayne, Florida  
*Project Architect for this Design/Build project in which the firm created a new 45-foot arched single-span bridge allowing tidal flushing of previously dead-end canals, resulting in a cleaner, more pleasant environment. The bridge's Mediterranean design incorporates keystone detailing, decorative rails and lighting, landscaping and pavers. To minimize inconvenience to Mashta Island residents and others using the bridge, embankments, utilities, water, wastewater, electrical and telephone were relocated.*

Snake Creek Bascule Bridge Rehabilitation, Monroe County, FDOT District 6  
*Project Architect responsible for the preparation of rehabilitation plans for the restoration of the tender house facility to include architectural and electrical modifications.*

Roosevelt Bascule Bridge Rehabilitation, Stuart, Florida  
*Senior Architect for the preparation of architectural, electrical and mechanical plans for the interior and exterior rehabilitation of the bridge tender facilities.*

SR 816 - Oakland Park Blvd. Bascule Bridge Rehabilitation, Broward County, Florida  
*Senior Architect for the preparation of architectural, electrical and mechanical plans for the interior and exterior rehabilitation of the bridge tender facilities.*

Design & Construction Services for John F. Kennedy Causeway Redevelopment, North Bay Village, Florida  
*Principal of Architecture for this project that involves the design and construction services for the redevelopment of the John F. Kennedy Causeway. The project will be implemented in several phases. Phase I will be the landscape design and construction of street beautification improvements to the western end of the Causeway. While this phase is being implemented, a conceptual master plan shall be prepared to address the complete beautification and redevelopment program for Kennedy Causeway which includes the roadway, adjacent business district, and the waterfront.*

Sunset Drive Streetscape Improvements, South Miami, Florida  
*Principal of Architecture for the urban design streetscape architecture for this project which included architectural and engineering, as well as construction administration services, for a streetscape / traffic calming project in the heart of the city's downtown district.*

Joe Celestin Community Center at Claude Pepper Park, North Miami, Florida  
*Principal of Architecture for the design of a 30,000 S.F., \$5.5 million, community center at Claude Pepper Park, which includes a day care, administrative offices, computer room, multi-purpose rooms, teen lounge, kitchenette, basketball courts, and multi-purpose auditorium.*

Marina Place at Riviera Beach, Riviera Beach, Florida  
*Principal of Architecture for master planning services to redevelop and revitalize the public and private areas of the City's south district area which includes the marina, Newcomb Hall, Bicentennial Park, the 13th Street entryway, and adjacent parcels. This \$25 million project includes the design theme, layout of individual buildings and elements (including Newcomb Hall Community Center, Bicentennial Park with amphitheater and playground, redevelopment of 13th Street and Avenue C, the Marina & Tiki Hut, and the Green Market), and vehicular and pedestrian circulation.*

Phillips Park, Coral Gables, Florida  
*Principal of Architecture for complete renovation of this park in Coral Gables including design development, construction documents and coordination. The firm was commissioned by the City to rehabilitate the existing park and design a new entrance feature, as well as a new 900 square feet picnic shelter, restroom facility, tot lot and dugout shelters for the new baseball field. A new basketball court was also incorporated in the site as well as a jogging path around the park and the tennis courts were resurfaced. The new entrance feature provides a low wall the serves as a seating area with tube steel post that vary in size creating a playful curved element facing the new tot lot, the gates are self-closing and provide security for the young children playing inside the park.*

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Mr. Compel has over 11 years of experience in the planning, design, permitting and construction of civil engineering and site development projects. He has served as project construction administrator and project engineer for various roadway, drainage, water, sewer, underground electrical, and industrial projects. Clients include municipalities, state agencies, educational facilities, and private businesses. His experience in construction services has allowed him to effectively deliver projects satisfying all owner requirements. Responsibilities during construction include permitting, review of scheduling, and overall cost analysis.

## EDUCATION

Bachelor of Science in Civil Engineering, University of Miami, Miami, Florida, 2002

## REGISTRATIONS

Professional Engineer #66618, State of Florida

## PROJECT EXPERIENCE

North Miami Beach Bike Path Phase II, North Miami Beach, Florida

*Civil Engineer for the planning and design of 1.5 miles of asphalt bike path along NE 183rd Street from NE 11th Avenue to NE 22nd Avenue. A new 8' wide asphalt path on the north swale connected to an existing path running along the Snake Creek Canal at NE 11th Avenue and extended to NE 19th Avenue. From NE 19th Avenue to NE 22nd Avenue, the path was constructed on both sides of the street as a 5' extension of the existing pavement. The path then transitioned to 8' wide and headed north on NE 22nd Avenue to connect to the existing paths at Greynolds Park. Our scope included full signage and pavement markings to ensure safety for all bicyclists using the path.*

Indian Creek Village Entrance Improvements, Indian Creek, Florida

*Construction Administrator for the implementation of the first phase of the Master Plan. The plan identified critical concerns and built consensus among the Council Members and residents of the Village with respect to project scope and key design elements of proposed improvements and enhancements. These improvements include reconfiguration of the Village the entrance by tightening the corner radii, expanding the landscaped corners, creating an oval landscaped island, and historically restoring of the existing Gate House. The main roadway into the Village will also be reconfigured by narrowing the travel lanes to 12-feet, introducing of a center landscaped median, and a 5 ft. wide sidewalk for pedestrian and traffic safety.*

Sunset Drive Improvements (West of US 1), South Miami, Florida

*Construction Administrator for this master planning project involving the development of conceptual streetscape and infrastructure improvements along Sunset Drive from the western city limits to US 1. These include delineating intersections with concrete pavers and crosswalks, redefining roadway sections, and providing new lighting and landscape design to increase public safety and appeal.*

Golden Beach Capital Improvements Program, Golden Beach, Florida

*Construction Administrator for this comprehensive Capital Improvements Program Master Plan that focuses on several major improvement areas: town-wide drainage improvements; utilities underground relocation (electrical, telephone, cable); and town-wide streetscape & traffic calming.*

NW 82nd Avenue Improvements, Doral, Florida  
*Project Manager for this project which included the study, design, and construction administration of various improvements on NW 82nd Avenue from NW 12th Street to NW 25th Street. It consisted of milling and resurfacing, sidewalk and curb and gutter replacement and reconstruction, handicap ramp replacement, and drainage work including the installation of exfiltration trenches, concrete manholes and solid pipes. The project also involved the repair of damaged asphalt around existing manholes, valves, and above existing drainage trenches and crossings. The final design also included pavement markings and signage.*

Crandon Boulevard Master Plan, Key Biscayne, Florida

*Civil Engineer for this project that takes an existing suburban style highway and transforms it into a center of community activities. By promoting the safe and secure transit of all types of vehicles and pedestrians, this CPTED-friendly design also serves to create a source of identity for the community connecting retail, residential, public parks and government facilities into a cohesive design. The project consisted of a master plan that encompassed the design for a 4-lane divided road, improved public safety, easing of traffic congestion, traffic calming, pedestrianization, improved mass transit, streetscape improvements, sidewalks, lighting, and a roundabout.*

## SECTION IV PROJECT CONTROL EXPERIENCE & APPROACH



### PROJECT COST CONTROL

The objective of cost control is to manage the delivery of the project within the approved time and budget. Regular cost reporting will facilitate, at all times, the best possible estimate of:

- Current project costs;
- Anticipated final project cost;
- Risks;
- Potential savings.

The RMI team will develop a project cost control execution plan that will develop cost, schedule, progress reporting, control procedures, and the Work Breakdown Structure (WBS). We will continuously track and monitor any deviations from the Budget, Schedule, Project Scope and Commitments. We will establish systems, procedures and reports to enable the RMI team to effectively manage their work including progress reports, staffing plans, schedules and cost reports. Some of the reports that RMI will analyze on a monthly basis:

- P6 Schedule Updates
- Budget forecasts
- Cash flow analysis
- Commitment analysis
- Forecasting Labor and Equipment
- Job cost reports
- Potential Cost and Time Implications with proposed solutions
- Contract Deviations and Additional Work
- At Project Closeout, Final Financial and Schedule Analysis Summary

Effective cost control is achieved when the whole of the project team adopts the correct attitude to cost. Effective cost control on this project will require the following actions to be taken:

- Establishing that all decisions during the design and construction phase take into account cost implications of the alternatives being considered, and that no decisions are taken where cost implications would cause the total budget to be exceeded without City approval.
- Encouraging the project team to design within the cost plan at all stages and follow the variation/change and design development control procedures for the project. It is generally acknowledged that 80% of cost is determined by design and 20% by construction. It is important that the project team is aware that no member of the team has the authority to increase costs on its section or element of the work. Increased costs on one item must always be balanced by savings on another.

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## SECTION IV

### PROJECT CONTROL EXPERIENCE & APPROACH



- Regularly updating the cost and change variation at all design stages of the project – 30%, 90% and Permit Set. At all times RMI will comprise the best possible estimate of the final cost of the project while updating the City continually as to the status of the budget. Any changes to the design should be caught as early as possible so that design alternatives can be discussed with the City.
- Submitting regular, up-to-date and accurate cost reports to keep the City of Coral Gables the current budgetary and cost situation.
- Ensuring that the project costs are always compared back against the original approved budget. Any subsequent variations to the budget must be clearly indicated in the cost reports.
- Plotting actual expenditure against predicted to give an indication of the project's progress.
- The same procedures will be applied for any revisions or additions requested by the City to augment our design and construction. There are a multitude of options available and we will expedite and streamline such options in the same manner.

#### **APPROACH**

We have an extensive amount of experience in Design/Build Streetscape Projects. While this Contract is for Construction Management at Risk, the actual delivery of the project will be more similar to a Design/Build Project in which we will be involved from the onset of the project. We consider this to be an extremely beneficial situation for all parties involved so that everyone has input from the beginning and there are no surprises when putting the actual price together. In addition, this will allow us time to voice our concern over constructability issues / concerns that we may have prior to the Design Engineer completing any drawings. It is our understanding that an out of town Design Firm has been selected for the Design Component. It is of even greater importance that a local Construction Management at Risk firm be selected so that someone on the team is familiar with the local permitting agencies, site conditions, and the Miracle Mile/Giralda Avenue patrons/residents.

Our overall project approach is based on good and early communication between all parties involved and proactive approach to issues. The following is a list of specific activities that have served us well on the management of past projects:

- Establish and maintain direct communication lines early on among the project decision-makers.
- Use weekly progress meetings to assign and follow up on action items, disseminate information to the Team, and assure Quality Control.
- Track and make certain that prior commitments to residents are kept.
- Involve the City's PM in Design/Construction progress meetings to keep him/her up to date on project.
- Provide weekly schedule updates including a 90-100 day look-ahead schedule.
- Identify Risk Factors and Mitigation Measures up front, and regularly monitor risk items before they influence the project's critical path. Continue to evaluate the project to identify new risk items and mitigate as early as possible.

**SECTION IV  
PROJECT CONTROL EXPERIENCE & APPROACH**



The key to any successful project is the ability of the Team to build a coalition between all involved parties including the owner, designer and CMAR firm. It will be very important that the City's Design Firm and the CMAR Firm for this project be **sensitive to this specific neighborhood**, and be highly experienced with construction in urban neighborhoods similar to those on Miracle Mile/ Giralda Avenue- and the **unique nature of the problems and challenges** presented by them. **The RMI Team has extensive, relevant and recent experience designing and administering the construction of very similar types of infrastructure and Streetscape (water mains, water services, fire hydrants, drainage, streetscape improvements and milling/resurfacing) in neighborhoods within Miami Beach, Oakland Park, Fort Lauderdale, City of Miami and many others which are all very similar to this project.**

We feel very confident that our team understands both the technical challenges associated with this project, and also the logistical problems that are associated with projects of this type - as well as those that are unique to this area. One thing that is very clear to us is that construction activities will take place at the location where residents both work and live. We intend to partner with the City, Design Team, residents and the businesses to manage the expectations of residents and to keep them well informed at all times of current and upcoming construction activities. The CMAR Team intends to make every effort to partner with the City, Design Team, residents and businesses. Our goal will be to proactively work with the City, Design Team, residents and businesses to address issues before they become problems. The main goal of the 'partnering' efforts will be to keep the public informed about the project during the design and construction phase. Below is a description of the proposed methods for planning, scheduling, controlling, and coordinating the design, permitting, and construction efforts required to complete this project successfully.

**PARTNERING DURING DESIGN PHASE**

At the City's request, the Designer & CMAR Team can hold formal or informal meetings with City officials, residents, and other patrons. These meetings will keep all concerned parties informed about the progress of the project. We can be proactive in identifying impacted residents, businesses, and other institutions and develop communications that concerns them specifically. We will be available to attend Commission meetings and community meetings to provide a status update of the project and answer potential questions. We are fully prepared to participate in any of these types of meetings.

RMI approaches every project with a focus on delivering construction excellence and service excellence. Achieving project success, which is everyone's goal, is a direct result of how well all project team members function and interact throughout project duration starting in the preconstruction and planning stages all the way to completion. Our goal is to deliver reliable, proactive services during every phase of the project that gives you, the Owner, peace of mind that you are in good, experienced hands.

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## SECTION IV PROJECT CONTROL EXPERIENCE & APPROACH



In keeping the best interest of our clients in mind at all times, we believe it is up to the Team to collaborate in such a way that your vision and goals for a project is realized and the execution of that vision or project goals is delivered in the most effective and efficient manner possible.

### **PARTNERING DURING CONSTRUCTION PHASE**

Prior to starting Construction, the CMAR Team can hold a Pre-Construction Meeting with all stakeholders. This will allow us to answer each stakeholder's particular concerns. In an attempt to partner with the City and the community, the CMAR Team can perform the following tasks to help notifying the County and residents.

- Weekly Traffic Impact Reports – Our Team will provide notifications for the upcoming week by the prior Wednesday. This will be sent to the City, residents and businesses on the email list every week
  - Police and Fire Departments – We will send a separate notification to Police and Fire so that they can be aware of the weekly construction progress. This will advise them of the impacted areas which will allow them to avoid those impacted areas in case of an emergency.
- Website – The CMAR Team will establish a project website within our company webpage that will provide answers to questions about the project's status, progress, and technologies involved. The web site will be updated regularly showing the project's progress through construction. All project handouts will include the web address so that stakeholders can view this regularly.
- Newsletters- Newsletters are essential public information materials that will provide straight forward information to the public and key stakeholders. The newsletter will be written in a clear and concise format and will be widely distributed to the project's electronic mailing list. The newsletter will be sent out monthly and it will advise residents of the progress, pending work and any potential issues.

While we understand that construction can be a major nuisance for the residents, RMI will attempt to minimize the impact to the residents as follows:

- *Noise Control* - We will provide the necessary requirements for noise control during the construction period. Noise procedures will conform to the applicable OSHA requirements and local ordinances having jurisdiction on the work. This will be accomplished by providing sound barrier enclosures around our dewatering pumps near residences. Dewatering pump noise levels during night time hours shall not exceed 55 db measured at the property line of a residence.

## SECTION IV PROJECT CONTROL EXPERIENCE & APPROACH



- *Dust Control* - We will provide positive methods and apply dust control materials to minimize raising dust from construction operations, and provide positive means to prevent air-borne dust from dispersing into the atmosphere. This will be accomplished by the use of Water Trucks, broom tractors and limiting the double handling of fill and excavated materials.
- *Water Control* - We will provide methods to control surface water to prevent damage to the project, the site, or adjoining properties. This will be accomplished by controlling fill, grading and ditching to direct surface drainage away from excavations, pits, tunnels and other construction areas; and to direct drainage to proper runoff. We will provide, operate and maintain hydraulic pumps of adequate capacity to control surface and water. We will dispose of drainage water in a manner to prevent flooding, erosion, or other damage to any portion of the site or to adjoining areas.
- *Safety* - No matter what the time frame constraints demand, the need for safety is the Project Team's primary concern. The two primary methods for ensuring the safety of all parties involved, especially the general public, are through planning and training. Through proper planning, dangerous conflicts are avoided and the project is well scheduled. This allows the work to progress at an efficient, yet safe pace. Through proper training and retention of personnel, the design and construction team are never in a position where inaction can cause bodily harm. All the proper personnel are trained in confined spaces and as competent persons for the project team through OSHA certified personnel.

### PREVIOUS EXPERIENCE IN PUBLIC OUTREACH

RMI has participated in numerous projects in which they were tasked with the Public Outreach. We have been working with Ms. Yamile Fernandez for over 10 years with our public outreach program. She has been tasked with being in-charge of the public outreach efforts. Some of her recent projects that were completed which required Public Outreach are listed below with the customer contact:

1. Town of Surfside Utility Upgrade Project  
Randy Stokes  
Project Manager  
954-494-7494
2. City of Sunny Isles Gateway Park  
Bill Evans  
Assistant City Manager  
305-777-2190

**SECTION IV**

**PROJECT CONTROL EXPERIENCE & APPROACH**



3. City of Miami Beach Washington Avenue ROW Improvements  
Charlie Carreno  
Deputy Program Manager  
305-796-4288
  
4. City of Miami Beach Flamingo BP10E Right-of-Way Improvements  
Thais Vieira, R.A.  
Capital Improvements Coordinator  
305-216-1000
  
5. City of Miami Beach Oceanfront Streetscape Improvements  
Olga Sanchez  
Construction Coordinator  
786-367-7253
  
6. City of Miami Beach Venetian Island Water Main Improvements  
Roberto Rodriguez  
Capital Improvements Coordinator  
305-216-6238
  
7. City of Miami Englewood Drainage Improvements  
Maurice Hardie  
Construction Manager  
305-724-8840

**SECTION V  
REQUIRED SCHEDULE FORMS**



Enclosed are the following Contract Forms:

- AIA Standard Form 305
- Schedule "A" - Certification
- Schedule "B" - Non Collusion Affidavit
- Schedule "C" - Drug Free Statement
- Schedule "D" - Qualification Statement
- Schedule "E" & "F" - Not Applicable
- Schedule "G" - Statement of No Response
- Schedule "H" - Code of Ethics, Code of Silence
- Schedule "I" - Disability Nondiscrimination Statement
- Schedule "J" - Public Entity Crimes
- Schedule "K" - Acknowledgement of Addenda

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# Document A305

## Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

**SUBMITTED TO:** City of Coral Gables, Winkler Products, City of Pompano Beach

**ADDRESS:**

2800 SW 72nd Avenue  
Miami FL 33155

**SUBMITTED BY:** Paul Jankowski

**NAME:** Pro-Mem International Inc

**ADDRESS:**

220 E. Street, Suite 2016  
Miami Beach FL 33139

**PRINCIPAL OFFICE:**

2501 Wilis Road  
Pompano Beach FL 33073

- Corporation
- Partnership
- Individual
- Joint Venture
- Other

**NAME OF PROJECT (if applicable):** Mizale Villa, Giraffe Avenue, Streetside Construction, Winkler at Risk  
(CIVIL) - RFP Number 26 34 00 2 016

**TYPE OF WORK** (file separate form for each Classification of Work):

- General Construction
- HVAC
- Electrical
- Plumbing
- Other (please specify)

**§ 1. ORGANIZATION**

**§ 1.1** How many years has your organization been in business as a Contractor? **31 Years**

**§ 1.2** How many years has your organization been in business under its present business name? **31 Years**

**§ 1.2.1** Under what other or former names has your organization operated? **N/A**

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: July 14 1983

§ 1.3.2 State of incorporation: State of Florida

§ 1.3.3 President's name: Pierre Castillo

§ 1.3.4 Vice-president's name(s)

Paul C Jankowski, Paul R Jankowski, Michael Jankowski

§ 1.3.5 Secretary's name: Lisa Jankowski

§ 1.3.6 Treasurer's name: Lisa Jankowski

§ 1.4 If your organization is a partnership, answer the following:

§ 1.4.1 Date of organization:

§ 1.4.2 Type of partnership (if applicable):

§ 1.4.3 Name(s) of general partner(s)

§ 1.5 If your organization is individually owned, answer the following:

§ 1.5.1 Date of organization:

§ 1.5.2 Name of owner:

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

§ 2. LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

State of Florida  
Construction General Contractors CFC 50880000 Permit to Subcontract  
Construction General Contractors & Excavation Contractors CFC 50880000 Permit to Subcontract  
Florida Pre-Qualifications Certification Permit to Subcontract

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

State of Florida

§ 3. EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Water Main, Sanitary Sewer, Irrigation, Drainage, Roadway, Demolition, Paving, Grading, Grading, Bridges

§ 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

§ 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

See attached listing.

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§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

See attached listing.

§ 3.4.1 State total worth of work in progress and under contract:

See attached listing.

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

Refer to Section II for attached projects.

§ 3.5.1 State average annual amount of construction work performed during the past five years:

\$20 million.

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

Please refer to Section II for resumes and Section III for Key Individual Availability.

#### § 4. REFERENCES

§ 4.1 Trade References:

Mr. Stanley M. Clark 952-27-5-4524

§ 4.2 Bank References:

JP Morgan Chase Bank, 21660 Northwinds Highway, Southfield, MI 48034, 248-297-8520

§ 4.3 Surety:

§ 4.3.1 Name of bonding company:

Arch Insurance Company

§ 4.3.2 Name and address of agent:

Brooklyn & Brooklyn of Philadelphia, 1110 Locust Street, Suite 1003, Philadelphia, PA 19106

#### § 5. FINANCING

§ 5.1 Financial Statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Refer to Section II regarding Financial Statement

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

Refer to Section II regarding Financial Statement

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidary).

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

No. Guaranteed by Bonding Company Refer Bonding Company under Section II

§ 6. SIGNATURE

§ 6.1 Dated at this 22nd day of January 2015

Name of Organization: Rio-Vista International, Inc.

By: Paul Jankowski

Title: Vice President

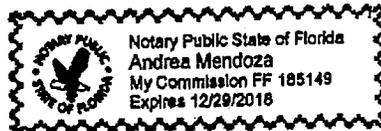
§ 6.2

Mr. Paul Jankowski being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 22 day of Jan 2015

Notary Public: Andrea Mendoza

My Commission Expires: 12/29/2018



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## RIC-MAN INTERNATIONAL'S LITIGATION HISTORY

Case Name: Bell South Telecommunications LLC v Ric-Man International, Inc.  
Claim Number: COCE14010507  
Project Name of Dispute: NE 38th Street Reconstruction  
Description of Subject Matter: Damages to line  
Outcome: Insurance company settled

Case Name: Mancini, David vs. Jankowski, Lisa & RMI  
Claim Number: CACE10005786  
Project Name of Dispute: N/A  
Description of Subject Matter: Resolution to Separation of Owners  
Outcome: Settled in Jankowski favor

Case Name: Mancini & Sons FL #2 LLC v Ric-Man International, Inc.  
Claim Number: CACE13024353  
Project Name of Dispute: none  
Description of Subject Matter: Resolution to Separation of Owners  
Outcome: Settled per mutual agreement

Case Name: Bank United NA v Ric-Man Construction, Inc.  
Claim Number: CACE12024033  
Project Name of Dispute: none  
Description of Subject Matter: unknown  
Outcome: Filed in error against Ric-Man International, Inc.  
Notice dropped Party

Case Name: Klos Consulting Inc. v Ric-Man International, Inc.  
Claim Number: COCE11028162  
Project Name of Dispute: none  
Description of Subject Matter: billing fee dispute  
Outcome: Settled

Case Name: Mancini, David vs. Jankowski, Lisa & RMI  
Claim Number: CACE11010787  
Project Name of Dispute: N/A  
Description of Subject Matter: Resolution to Separation of Owners  
Outcome: Settled in Jankowski favor

Case Name: Casey, Ciklin, Lubitz v Ric-Man International, Inc.  
Claim Number: 502012CA000416xxxxMB  
Project Name of Dispute: N/A  
Description of Subject Matter: Legal fee dispute  
Outcome: Settled

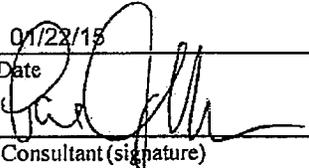
SCHEDULE "A"  
CITY OF CORAL GABLES

CERTIFICATE OF CONSULTANT

I hereby certify that I am Paul Jankowski and a duly authorized representative of the firm Ric-Man International, inc., whose address is 2601 Wiles Road, Pompano Beach, FL and that neither I, nor the above firm, I here represent has:

- a. employed or retained for a commission, percentage brokerage, contingent fee, or other consideration, any firm or person (other than a bona fide employee working solely for me or the above Consultant) to solicit or secure this contract.
- b. agreed, as an express or implied condition for obtaining this contract, to employ or retain the services of any firm or person in connection with carrying out the contract, or
- c. paid, or agreed to pay, to any firm, organization or person (other than a bona fide employee working solely for me or the above Consultant) any fee, contribution, donation or consideration of any kind for, or in connection with, procuring or carrying out the contract except as here expressly stated (if any):

I acknowledge that this certificate is to be furnished to the City of Coral Gables, and is subject to applicable Local, State and Federal laws, both criminal and civil.

01/28/15  
Date  
  
Consultant (signature)

Paul Jankowski  
Name (typed or printed)

59-2300398  
Federal Employer I.D.

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**SCHEDULE "B"**  
**CITY OF CORAL GABLES**

**NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT**

This affidavit is to be filled in, executed and notarized by the Consultant. If the Response is made by a Corporation, then it should be executed by its Chief Officer. This document MUST be submitted with the Response.

STATE OF Florida )  
 )ss  
COUNTY OF Miami-Dade )

Paul Jankowski, being first duly sworn, deposes and says that  
(Type or print name of person who is signing below)

1. He/she is the Vice President  
(Owner, Partner, Officer, Representative or Agent)  
of the Consultant that has submitted the attached Response.
2. He/she is fully informed with respect to the preparation and contents of the attached Response and of all pertinent circumstances respecting such Response;
3. Said Response is made without any connection or common interest in the profits with any other persons making any Response to this solicitation. Said Response is on our part in all respects fair and without collusion or fraud. No head of any department, any employee or any officer of the City of Coral Gables is directly or indirectly interested therein. If any relatives of Consultant's officers or employees are employed by the City, indicate name and relationship below.

Name: N/A Relationship: \_\_\_\_\_  
Name: N/A Relationship: \_\_\_\_\_

1. No lobbyist or other consultant is to be paid on a contingent or percentage fee basis in connection with the award of this Contract.

Company Name: Ric-Man International, Inc.

Consultant's Authorized Signature: [Signature]

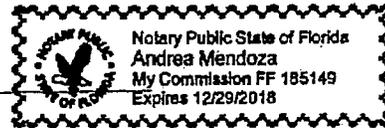
Subscribed and sworn to before me this 22 day of Jan, 2015

[Signature] Notary Public Andrea Mendoza  
(Print, Type or Stamp name of Notary Public)

Personally known  or Produced I.D. \_\_\_\_\_

Type and number of I.D. Produced: \_\_\_\_\_

\_\_\_\_\_ Did take an oath, or \_\_\_\_\_ Did not take an oath



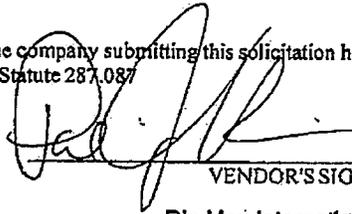
**SCHEDULE "C"**  
**CITY OF CORAL GABLES**

**VENDOR DRUG-FREE STATEMENT**

Preference may be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under solicitation a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under solicitation, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section. As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

I hereby certify that the company submitting this solicitation has established a Drug Free work place program in accordance with Sate Statute 287.087



Paul Jankowski, Vice President

\_\_\_\_\_  
VENDOR'S SIGNATURE

Ric-Man International, Inc.

\_\_\_\_\_  
COMPANY'S NAME

**SCHEDULE "D"**  
**CITY OF CORAL GABLES**

**CONSULTANT'S QUALIFICATION STATEMENT**

The undersigned certifies under oath the truth and correctness of all statements and all answers to questions made hereinafter:

Company Name: Ric-Man International, Inc.

Address: 2601 Wiles Road, Pompano Beach, FL 33073  
Street City State Zip Code

Telephone No: (954)426-1042 Fax No: (954)426-0717 Email: paulj@ric-man.us

How many years has your organization been in business under its present name? 31 Years

If Consultant is operating under Fictitious Name, submit evidence of compliance with Florida Fictitious Name Statute:

\_\_\_\_\_

Under what former names has your business operated? : N/A

At what address was that business located? 2601 Wiles Road, Pompano Beach, FL 33073

Are You Certified? Yes  No \_\_\_\_\_ If Yes, ATTACH COPY of Certification. Please refer to Section  
Are You Licensed? Yes  No \_\_\_\_\_ If Yes, ATTACH COPY of License II for Licenses and

Has your company or its senior officers ever declared bankruptcy? Certification

Yes \_\_\_\_\_ No  If yes, explain: \_\_\_\_\_

\_\_\_\_\_

Please identify each incident within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Consultant's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFQ;

See attached

\_\_\_\_\_

Have you ever been debarred or suspended from doing business with any government entity?

Yes \_\_\_\_\_ No  If Yes, explain \_\_\_\_\_

Signature of party authorized to sign on behalf of firm.

SCHEDULE "D" (Continued)  
CITY OF CORAL GABLES

CONSULTANT'S QUALIFICATION STATEMENT

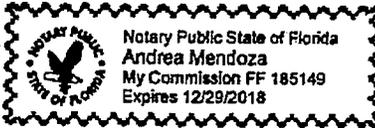
Paul Jankowski  
Print or type name of person signing

Vice President  
Title of person signing

Subscribed and sworn to before me this 22 day of Jan, 2015

Amendoza  
Notary Public

Andrea Mendoza  
(Print, Type or Stamp name of Notary Public)



Personally known  or Produced I.D. \_\_\_\_\_

Type and number of I.D. Produced:  
\_\_\_\_\_

\_\_\_\_\_ Did take an oath, or \_\_\_\_\_ Did not take an oath

Please attach additional sheets if a more comprehensive explanation is desired.

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**SCHEDULE "G"**  
**CITY OF CORAL GABLES**

**STATEMENT OF NO-RESPONSE**

NOTE: If you do not intend to propose on this RFQ, please return this form immediately. Failure to return this form may result in your name being removed from the list of qualified Respondents for the City of Coral Gables. Please indicate Statement of Qualifications name and number on the outside of the envelope.

MAIL TO:       CITY OF CORAL GABLES  
                  2800 S.W. 72nd AVENUE  
                  MIAMI, FL 33155  
                  ATTN: CHIEF PROCUREMENT OFFICER

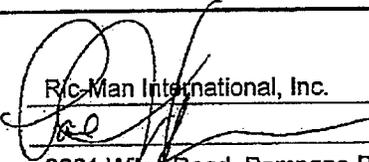
We, the undersigned have declined to respond for the following reason:

- Insufficient time to respond to the Request from Statement of Qualifications.
- We do not offer these services or an equivalent.
- Our schedule would not permit us to perform.
- Unable to meet specifications.
- Unable to meet Bond requirements.
- Specifications unclear (explain below).
- Unable to meet insurance requirements.
- Other (specify below).

REMARKS:

---

---

COMPANY NAME:       Ric-Man International, Inc.  
SIGNATURE:             
ADDRESS:             2601 Wilkes Road, Pompano Beach, FL 33073  
TELEPHONE NUMBER:   954-426-1042  
FAX NUMBER:         954-426-0717  
EMAIL ADDRESS:       paulj@ric-man.us

SCHEDULE "H"  
CITY OF CORAL GABLES

CODE OF ETHICS AND CONFLICT OF INTEREST

CONE OF SILENCE

THIS FORM MUST BE COMPLETED BY PERSON RECEIVING THIS BOOKLET AND INCLUDED IN YOUR SUBMITTAL, AS REQUIRED BY CITY OF CORAL GABLES SECTIONS 2-1055 AND 2-1059.

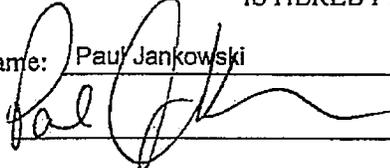
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CODE OF ETHICS AND CONFLICT OF INTEREST  
CONE OF SILENCE

---

IS HEREBY ACKNOWLEDGED

Printed Name: Paul Jankowski

Signature: 

Board/Position/Department: Vice President

Date: 01/22/15

---

SCHEDULE "I"  
CITY OF CORAL GABLES

AMERICANS WITH DISABILITIES ACT (ADA)

DISABILITY NONDISCRIMINATION STATEMENT

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted \_\_\_\_\_ to the City of Coral Gables  
(print name of public entity)

by Paul Jankowski - Vice President  
(print individual's name and title)

for Ric-Man International, Inc.  
(print name of entity submitting sworn statement)

whose business address is: 2601 Wiles Road, Pompano Beach, FL 33073

and (if applicable) its Federal Employer Identification Number (FEIN) 59-2300398

(If the entity has not FEIN, include Social Security Number of the individual signing this sworn statement:  
\_\_\_\_\_)

I, being duly first sworn state:

That the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101, 12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794  
The Federal Transit Act, as amended, 49 U.S.C. Section 1612  
The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

SCHEDULE "I" (Continued)  
CITY OF CORAL GABLES

CONSULTANT'S QUALIFICATION STATEMENT

Paul Jankowski  
Print or type name of person signing

Vice President  
Title of person signing

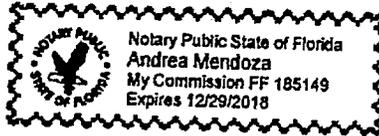
Subscribed and sworn to before me this 22 day of Jan, 2015

Amendoza  
Notary Public

Andrea Mendoza  
(Print, Type or Stamp name of Notary Public)

Personally known  or Produced I.D.

Type and number of I.D. Produced:  
\_\_\_\_\_



\_\_\_\_\_ Did take an oath, or \_\_\_\_\_ Did not take an oath

Please attach additional sheets if a more comprehensive explanation is desired.

SCHEDULE "J"  
CITY OF CORAL GABLES

SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the City of Coral Gables  
*[print name of the public entity]*
- by Paul Jankowski - Vice President  
*[print individual's name and title]*
- for Ric-Man International, Inc.  
*[print name of entity submitting sworn statement]*

Whose business address is: 2601 Wiles Road, Pompano Beach, FL 33073

and (if applicable) its Federal Employer Identification Number (FEIN) 59-2300398

If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:

2. I understand that a "public entity crime" as define in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime; or
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural

person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

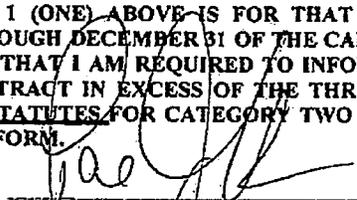
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. [Indicate which statement applies.]

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.  
[attach a copy of the final order]

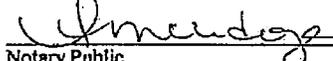
I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

  
[signature]

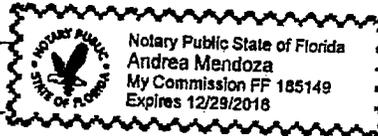
Paul Jankowski  
Print or type name of person signing

Vice President  
Title of person signing

Subscribed and sworn to before me this 22 day of Jan, 2015

  
Notary Public

Andrea Mendoza  
(Print, Type or Stamp name of Notary Public)



Personally known  or Produced I.D. \_\_\_\_\_

Type and number of I.D. Produced:  
\_\_\_\_\_

Did take an oath. or  Did not take an oath

CITY OF CORAL GABLES  
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**SCHEDULE "K"**  
**CITY OF CORAL GABLES**

**Acknowledgement of Addenda**

**Request for Qualification (RFQ) No 2014.00.00**

**SUBMITTED TO:**

City of Coral Gables  
Office of the Chief Procurement Officer  
2800 SW 72 Avenue  
Miami, Florida 33155

1. The undersigned agrees, if this RFQ is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the RFQ and Contract Documents within the Contract time indicated in the RFQ and in accordance with the other terms and conditions of the solicitation and contract documents.
2. The Addenda issued may be downloaded on-line by visiting www.coralgables.com, "Open Bid Invitation".
3. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Qualification.

Addendum No. <u>1</u> Date <u>12/10/14</u>	Addendum No. _____ Date _____
Addendum No. <u>2</u> Date <u>12/22/14</u>	Addendum No. _____ Date _____
Addendum No. <u>3</u> Date <u>01/15/15</u>	Addendum No. _____ Date _____
Addendum No. <u>4</u> Date <u>01/21/15</u>	Addendum No. _____ Date _____

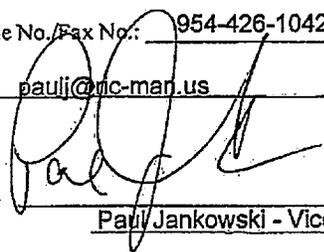
4. Company Legal name: Ric-Man International, Inc.

Address: 2601 Wiles Road

City/State/Zip: Pompano Beach, FL 33073

Telephone No./Fax No.: 954-426-1042 / 954-426-0717

E-mail: paulj@ric-man.us

Signature  Title:  
Paul Jankowski - Vice President (Print Name and Sign)

**Ric-Man International, Inc.**  
**Current Work as Prime Contractor**

ALL PROJECTS		TOTALS:				Contact					
		14 Projects	\$39,920,962								
OWNER	ENGINEER	CONTRACT	DESCRIPTION	AMOUNT	COMP	On Time	Time Ext	Name	Phone Number	Fax Number	E-Mail
Sunny Isles	Craig A. Smith	NE 174th Street Roadway Improvements	174th Street Roadway & Drainage Improvements	\$3,219,303.60	0%			Bill Evans	305-792-1900		bevans@sibfi.net
City of Sunrise	ARCADIS	Golf Village Water Main Improvements	NIP - Water	\$5,562,774.00	0%			Tim Welch	9.5E+09	9.5E+09	TWelch@sunrisefl.gov
DOT / MDWSD	APCTE / STANTEC	Section 5 Project	48-Inch PCCP Installation	\$500,000.00	95%			Guillermo Yunez	305-216-1271		gyunez@condotteamerica.com
CITY OF MIAMI BEACH CITY HALL 1700 CONVENTION CTR DRIVE MIAMI BEACH, FL 33139	Chen-Moore and Associates	Sunset 3&4	Neighborhood Improvement Project including sanitary lining, drainage, water, and roadway	\$0.00	5%			Mina Samad	305-673-7071	305-673-7073	minasamad@miamibeachfl.gov
SUNNY ISLES	Stantec	Pedestrian Bridge	Pedestrian Bridge	\$2,100,000.00	5%			Bill Evans	305-792-1900		bevans@sibfi.net
City of West Palm Beach	MATHEWS CONSULTING	MONCEAUX ROAD GROUP 1 DRAINAGE & UTILITY IMPROVEMENT PROJECT	Drainage: 3,700', Sanitary: 3,180', W Mains: 4,040, Landscaping, Lighting, Markings and	\$3,265,695.95	40%						
City of Weston	Calvin, Giordano & Assoc	ITDD Weston Force Main Improvements	16" Forcemain 8,500	\$1,787,994.95	95%			Karl C. Thompson, PE	954-385-2600	954-385-2610	kthompson@westonfl.us

CURRENT-COMPLETED WORK

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OWNER	ENGINEER	CONTRACT	DESCRIPTION	AMOUNT	COMP	On Time	Time Ext	Name	Phone Number	Fax Number	E-Mail
City of Weston	Calvin, Giordano & Assoc	Weston Drainage Improvements	60" - 15" Drainage 9,021	\$2,182,091.40	95%			Karl C. Thompson, PE	954-385-2600	954-385-2610	kthompson@westonfl.org
City of Oakland Park	CTA	Oakland Park 38th Street	Drainage and Streetscape Improvement	\$3,415,898.00	98%			Ron Desbrunes	954-630-4482	954-229-0422	0
CITY OF CAPE CORAL	Tetra Tech	SW 6 & 7 Utilities Expansion Project CONTRACT II - NORTH CENTRAL AREA 3 ITB UT13-02/TM-B	2 San P.S. - 5,660 ft of 15"-30" Pipe - Elliptical pipe - 39,810' of 6"-8" WM - 43,790' of 4"-16" Irrig - 41,110' of 8"-24" San - 5,620' of 4"-12" FM - Roadway, Electrical, Grassing	\$9,725,651.00	90%			Paul Clinghan	239-574-0464	0	pclingha@capecoral.net
PBC Utilities Department	Palm Beach County	PS By-Pass	900' 30"-48" DIP FM, 63' 8" DIP WM	\$1,575,499.50	99%			Joseph Tanacredi	561-493-6088	561-493-6085	jtanacred@pbccwater.com
Broward County WWSS	Broward County WWSS	Alr Relieve Valve Repair/Replacement on Sample Road	Install 18 ARVs on Sample Road	\$319,551.40	99%			Robert Wilson	954-572-2274	(954) 831-0925	0
City of Oakland Park	Thompson and Associates	Garden Acres Industrial Area Sanitary Sewer System	Design Build SAN Sewer with Grinder PS & WM	\$699,960.95	98%			Marlon Loban	305-453-5804	954-228-0422	0
City of Sunny Isles	Various	Piggy Back Emergency Corrections	Emergency Corrections / Improvements Sanitary, Drainage, etc	\$1,500,000.00	N/A			Bill Evans	786-350-8190	0	bevans@sibfl.net
Broward County WWSS	Broward County WWSS	Twin Lakes	Neighborhood Improvement. San Sewer, Lift Station and Drainage	\$4,032,144.45	95%			Najla Elshami Zerrouki, P.E.	(954) 831-0791	(954) 831-0789	NELSHAMI@broward.org
City of Weston	Various	City of Weston ANNUAL CONTRACT	<b>ANNUAL CONTRACT</b>	\$ 34,396.63	N/A	N/A	N/A	Karl C. Thompson, PE	954-385-2600	954-385-2610	kthompson@westonfl.org

## REFERENCES



1. Town of Surfside Utility Upgrade Project  
Randy Stokes  
Project Manager  
954-494-7494
2. Broward County WWWS  
Alan Garcia, P.E.  
Director  
954-831-0973
3. Eduardo Vega, P.E.  
Miami-Dade County WASD  
Assistant Director  
786-268-5156
4. Village of Palmetto Bay  
Corrice E. Patterson  
Director of Public Works  
305-969-5011
5. City of Oakland Park  
John Michael Perez  
Project Manager of Engineering & Construction Management Division  
954-630-4475
6. City of Miami Beach  
Aurelio Carmenates, P.E.  
Capital Projects Coordinator  
305-431-2110
7. City of Miami Beach  
Charlie Carreno, P.E.  
Deputy Program Manager  
305-796-4288
8. City of Miami Beach Flamingo  
Thais Vieira, R.A.  
Capital Improvements Coordinator  
305-216-1000

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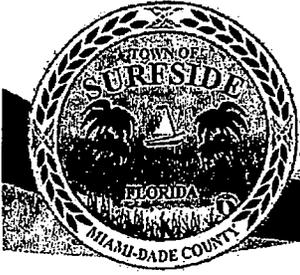
## REFERENCES



9. City of Miami Beach  
Olga Sanchez  
Construction Coordinator  
786-367-7253
  
10. City of Miami Englewood Drainage Improvements  
Maurice Hardie  
Construction Manager  
305-724-8840

# REFERENCE LETTERS

CITY OF CORAL GABLES  
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## TOWN OF SURFSIDE

9293 HARDING AVENUE  
SURFSIDE, FLORIDA 33154  
(305) 861-4863 • FAX: (305) 861-1302  
WWW.TOWNOFSURFSIDEFL.GOV

March 27, 2013

To Whom It May Concern:

It is with great pleasure that I am writing this letter of recommendation for Ric-Man International. In August of 2011 the Town of Surfside embarked on a sixteen million dollar water, sewer and storm water drainage improvement project. Ric-Man was chosen from a long list of contractors to do the project.

Ric-Man faced many challenges on this project and has performed exceptionally. They have worked cooperatively with the Town on numerous change orders and have completed their work on time. In addition, they have assisted my staff on unrelated projects with their personnel and heavy equipment.

During our weekly progress meetings we have been able to work as a team to resolve any issues in a fair and equitable manner. Ric-Man has been very responsive to our needs and we have enjoyed a great relationship with them.

Ric-Man has met or exceeded our expectations and as a result the project is on-time and on-budget. They have displayed true professionalism from day one and I would not hesitate to recommend them.

Sincerely,

John DiCenso  
Interim Public Works Director

January 17, 2013

Re: Ric Man International

220 71<sup>st</sup> Street Suite 213

Miami Beach, Florida 33141

Letter of Reference

To whom it may concern:

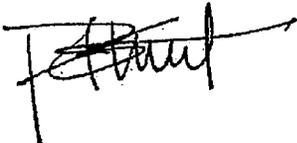
I am writing this letter as a reference for Ric Man International of Pompano Beach Florida. I have had the pleasure to have worked with this company for a number of years while I was employed with Broward County Water and Wastewater Services as a Project Manager. During the 34 plus years I was employed with the County I was responsible for well over 200 Million Dollars of infrastructure replacement for the Neighborhood Improvement Projects the County had implemented.

Ric Man International was responsible for a number of the projects with the latest ones being Broadview Park BP#1 and BP#2. During the time Ric Man International was active with the Broward County work they showed true professionalism and were very willing to work with the County to make sure the Project was built on time and within budget.

Ric Man International employees are true professionals and in my opinion can handle any project they desire to bid.

Should you require any additional information I can be contacted at 954-931-3732.

Sincerely,



Patrick Sweet

11158 54<sup>th</sup> Street North

Royal Palm Beach, Florida 33411

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City of  
**OAKLAND PARK**

F L O R I D A

February 5, 2008

To Whom It May Concern

It is my pleasure to write this letter of reference on behalf RIC-MAN International, firm that recently completed a \$3.3 million-dollar drainage improvement project for the City of Oakland Park. This project included installation of 2,630 LF 4' by 7' box culvert, 2,600 LF of water mains and total restoration of a major Broward County road and efficient night and weekend operations crossing Oakland Park Blvd. Their teamwork in cooperation with our staff where the key elements in completing this project, 50 days, ahead of schedule and within budget.

In conclusion I would just say that we would not have any problems in contracting with RIC-MAN in the future, an excellent contractor.

Sincerely,

John M. Perez  
Project Manager  
Engineering & Community Development Department

1/30/08

Nora Laudermilk  
CPPB Procurement Official  
City of West Palm Beach, FL

RE: Ric Man International, Inc.

Dear Ms. Laudermilk,

We are glad to recommend Ric Man International, Inc. as a very experienced Contractor in performing drainage, water, sewer, pump stations, roadway, sidewalks and landscaping. They have worked on several of our Projects over the past ten (10) years and have completed quality work in a timely fashion utilizing many subcontractors, including minority contractors, for different aspects of the Work.

We have a great working relationship with Ric Man International, Inc. and seek their assistance for determining practical solutions to many difficult scenarios that arise during the course of any Project. They have always been helpful to us in cost analysis for other than normal construction applications.

We consider them a top quality construction company and highly recommend them.

Should you require any additional information regarding Ric Man International, Inc. please contact myself.

Sincerely,

Craven Thompson & Associates

  
Patrick J. Gibney, P.E.  
Project Manager

CRAVEN THOMPSON



& ASSOCIATES INC.

Engineers  
Planners  
Surveyors

3563 N.W. 53rd Street  
Fort Lauderdale, FL 33309-6311  
(954) 739-6400  
Fax (954) 739-6409

West Palm Beach

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CITY OF CORAL GABLES

BOARD OF  
COUNTY  
COMMISSIONERS



PUBLIC WORKS  
DEPARTMENT

Ric-Man International, Inc.  
2601 NW 48th Street  
Pompano Beach, FL 33073

October 20, 2008

Re: Letter Of Recommendation

To Whom It May Concern:

I have had the great pleasure of working with Ric-Man International, Inc. on a St. Lucie County construction project. The project involved infrastructure improvements to an existing neighborhood, and included the installation of a desperately needed sanitary and storm sewer system for the existing residents. The job also involved the reconstruction of local roadways, and was considered to be a success primarily due to Ric-Man's efforts.

The personnel at Ric-Man International, Inc. performed superbly. They consistently provided quality service to the County staff and the citizens of St. Lucie County. Their experienced crew and project leaders take a "proactive approach" to conflicts in the field in order to ensure that the project stays on schedule and within budget.

This contractor provided an excellent maintenance-of-traffic (MOT) program, offering good traffic flow throughout the construction area and ensured continuous resident and vehicle operator safety. They also worked tirelessly to keep the local public and community informed of the project's progress.

I would not hesitate to recommend Ric-Man International, Inc. to perform construction contracting services. I look forward to working with them on future projects in St. Lucie County.

If you have any questions or require any additional information, please feel free to contact me at (772) 462-2153.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "K. Croce".

Kyle J. Croce, P.E.  
Senior Project Engineer  
St. Lucie County Engineering

JOSEPH E. SMITH, District No. 1 • DOUG COWARD, District No. 2 • PAULA A. LEWIS, District No. 3 • CHARLES GRANDE, District No. 4 • CHRIS CRAFT, District No. 5  
County Administrator - Douglas M. Anderson

2300 Virginia Avenue • Ft. Pierce, FL 34982

Public Works: (772) 462-1485 • FAX (772) 462-2362

Division of Engineering: (772) 462-1707 FAX 462-2362 • Division of Road & Bridge: (772) 462-2511 FAX 462-2363

[www.co.st-lucie.fl.us](http://www.co.st-lucie.fl.us)



Public Works and Transportation Department - Water and Wastewater Services  
**WATER AND WASTEWATER ENGINEERING DIVISION**  
2555 West Copans Road • Pompano Beach, Florida 33069 • 954-831-0745 • FAX 954-831-0798/0925

March 24, 2006

Mr. Robert Pushkin, Assistant City Manager  
City of North Bay Village  
7903 East Drive  
North Bay Village, FL 33141-3310

**RE: RIC-MAN INTERNATIONAL LETTER OF RECOMMENDATION**

Dear Mr. Pushkin:

Ric-Man International is presently completing two projects valued at over \$ 20 million in neighborhood improvement construction projects with Broward County Water and Wastewater Services. These projects consist of water main installation; sewer and sewer lift station installation as well as paving, drainage and landscaping. One project is 98% complete and the other is 50% complete. The project has enjoyed the support of residents due to Ric-Man's care and concern for the affected homeowners and businesses. Ric-Man has performed several of these comprehensive neighborhood improvement projects and the County has been very pleased with their performance.

Ric-Man also performed an emergency installation of almost 10,000 linear feet of 20" water main along the State Road 7 corridor. This work was complete under the three million dollar budget and completed in two months time. This was one month ahead of a very tight schedule imposed by FDOT. Additionally, Ric-Man was crucial in making emergency repairs to our utility system following the passing of Hurricane Wilma.

We would highly recommend them for any utility installation or emergency repairs for your City.

Sincerely,

Alan W. Garcia, P.E.  
Director

AWG/lm

0322 ricman recommendation.doc

Broward County Commissioners  
Josephus Eggleston, Jr • Ben Graber • Sue Gunzburger • Krista Jacobs • Ilse • Jimmie Joseph • Boston, Jr. • Jim Scott • Diana Wasserman-Rubin • Lois Wexler  
www.broward.org

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CITY OF CORAL GABLES



Mr. Alexander Díaz, Town Manager  
Town of Golden Beach

May 15<sup>th</sup>, 2008

Re: Referral for Ric-Man International

Mr. Diaz,

I am writing on behalf of Ric-Man International in recommending their services to the Town Of Golden Beach. My firm, Nova Consulting, Inc has been acquainted with Ric-Man International for many years as a pipeline and underground contractor for many projects through Miami-Dade WAsD. This includes the 54-inch FM design/build project for Miami-Dade in which Nova Consulting, Inc, was the designer and prime contractor, and Ric-Man International was our installation sub-contractor. This was a difficult installation project and Ric-Man International, with their vast experience, provided the expertise needed to make this a successful project. With all the endeavors that I am familiar with, Ric-Man International has performed admirably, and professionally. In the future, if Nova Consulting, Inc was to require the services of a pipeline and underground contractor, Ric-Man International would be our first choice. I do not hesitate in recommending this contractor to the Town of Golden Beach.

If we can be of further assistance do not hesitate to contact me at (305) 436-9200.

Respectfully,

Steven S. Eagle, PE  
Senior Principal Engineer



# Fienberg-Fisher Elementary School

1420 Washington Avenue, Miami Beach, Florida 33139  
Phone (305) 531-0419 ♦ Fax (305) 534-3925  
Internet <http://fienberg.dadeschools.net>  
"Educating the Leaders of Tomorrow"

Rudolph F. Crew, Ed.D.  
Superintendent of Schools  
Miami-Dade County Public Schools

Dr. Martin Karp  
School Board Member  
Miami-Dade County Public Schools

Olga M. Figueras  
Principal

Assistant Principals:  
Bettye Y. White  
Maria G. Zabala

November 1, 2006

## TO WHO IT MAY CONCERN:

I am writing this letter of recommendation on behalf of the Construction Team at Ric-Man International. As this project began and our surrounding began to change with the implementation of this project, this group made each phase of the project run smoothly, making sure at the end of each day business continue as usual.

They kept us informed, maintained our surroundings as clean as possible, worked longer hours. This evidences that working together as a team, projects can run well and be completed in a timely manner.

If you should need any additional information, you may contact me at (305) 531-0419 ext. 144.

Sincerely,

Olga M. Figueras,  
Principal

OMF:olr

2015 MAR 10 AM 8:54

Mission Statement  
The mission of Fienberg/Fisher Elementary and Adult Center is to develop independent, life long, academically successful, healthy citizens who can partner with our families and community.



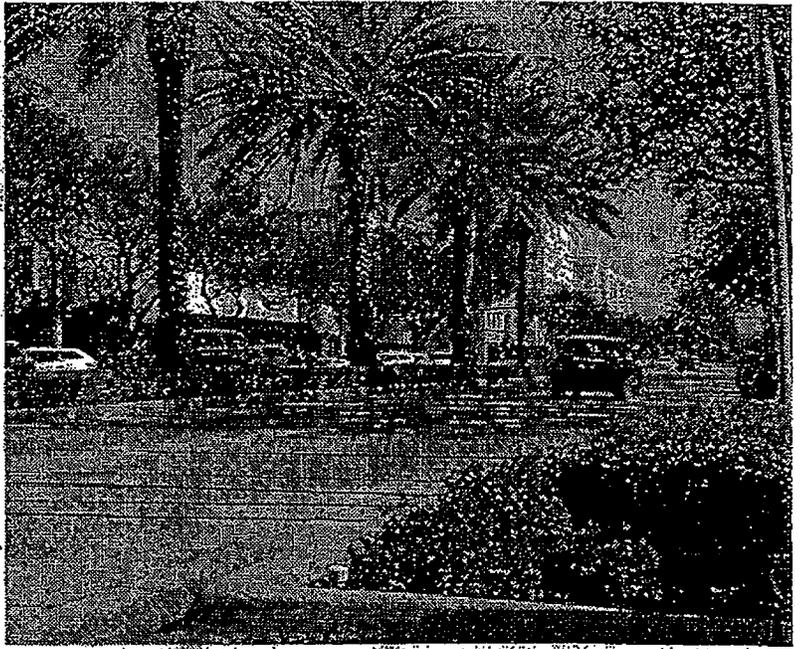


# EXHIBIT C

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# BUILDING TOMORROW'S MILE



1.22.2015



City of Coral Gables Miracle Mile/Giralda Avenue  
Streetscape • Construction Manager at Risk  
Statement of Qualifications  
RFQ 2014.12.05

CITY OF CORAL GABLES



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  - FDOT Qualifications
  - Company Licenses
- 2 - Office Locations
- 3 - Permitting
- 4 - Financial Status
- 5 - Insurance
- 6&7 - Project Profiles
- 8 - Art in Public spaces

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- 2 - Staff Availability
- 3 - Coordination with Consultants
- 4 - Staff Qualifications

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- 3 - Fast Track Experience
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Letter of Interest

January 22, 2015

City of Coral Gables  
Procurement Division  
2800 S.W. 72nd Avenue  
Miami, FL 33155

**RE: Miracle Mile/Giralda Avenue Streetscape Construction Management at Risk Services**

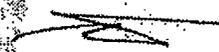
Dear Selection Committee:

State Contracting & Engineering Corporation (SCEC) is a long-time South Florida contractor offering a diverse base of CM at Risk and streetscape experience, and we are pleased to submit our qualifications to the City to be part of the team to complete this exciting, landmark project for the City of Coral Gables.

SCEC has been a general contractor in South Florida for 44 years and has extensive CMAR experience. Our recent streetscape improvement projects include the redevelopment of Commercial Boulevard in the Town of Lauderdale-By-The-Sea. These two simultaneous CM at Risk projects for the Town were awarded the 2014 President's Award from the Florida Redevelopment Association. The same team which succeeded on these projects is committed to performing at the same high level for the City of Coral Gables.

We have visited the project site in order to gain an understanding of the work, and we offer some specific concepts in our project approach in order to indicate the level of careful detail in which we will handle your project. We have the experience, resources and personnel the City needs. Our team looks forward to the opportunity to deliver a successful project while surpassing the expectations of the City in Building Tomorrow's Mile. Should you have any questions, please do not hesitate to contact myself or any of our team members.

Sincerely,  
State Contracting & Engineering Corp.

  
Timothy Smith, CGC, DBIA  
President

**SCEC Headquarters:**

3800 N 29<sup>th</sup> Avenue  
Hollywood, FL 33020  
Phone: 954.923.4747  
Fax: 954.922.3755

**Proposal Primary Contact:**

Paul Carty, LEED AP  
Vice President  
Cell: 954.931.3857  
pcarty@statecontracting.com

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## Firm Qualifications II-1A Company Profile

### Business Structure

State Contracting & Engineering Corporation (SCEC) is a Florida corporation organized on April 20, 1993.

### Company History

SCEC is a certified Florida General Contractor; our history dates to 1927, when our predecessor company was founded. We offer more than **40 years' experience in South Florida construction**. SCEC is known for succeeding on the most challenging of projects and we are consistently chosen by previous clients for their new work – an indication of our commitment to meeting their needs with outstanding performance.

SCEC is a **service-oriented construction management firm** committed to owner satisfaction. We strive to provide unparalleled commitment and professionalism to ensure the successful outcome of our projects. We offer our clients a broad range of preconstruction and construction services in areas that include parks and streetscapes, educational, municipal, commercial, transportation, and sustainable construction. With substantial experience behind us, we're able to offer customers comprehensive, smart solutions – solutions that combine insight and innovation with business and industry knowledge gained over the course of a near-century's worth of successful years in operation.

SCEC has successfully delivered projects to numerous South Florida clients. Current and recent public clients include Miami Dade College, Town of Lauderdale-by-the-Sea, Florida Department of Transportation, City of Hialeah, and Broward County Public Schools. Our private clients include the Michael Ann Russell Jewish Community Center in North Miami Beach, Pine Crest Preparatory School in Fort Lauderdale, Florida Power & Light, and Federal Express.

Over the last four decades in South Florida, SCEC has constructed multiple streetscape and infrastructure improvement projects, including the CM at Risk East and West Commercial Boulevard streetscape projects for the Town of Lauderdale-by-the-Sea that earned the **2014 President's Award from the Florida Redevelopment Association** (photo at right).

### Ownership and Staff

SCEC is owned by three principals: President Timothy Smith, Vice President Barry Transleau, and Vice President Paul Carty.

Mr. Smith and Mr. Transleau incorporated the company in 1993, after implementing a succession plan with our predecessor company, State Paving Corporation. Mr. Smith's history with State Paving dates 44 years. A significant benefit to contracting with SCEC is that our Principals, with their average tenure of 28 years here, serve as Project Managers, offering efficiency and accountability in project decision-making.

Our firm offers financial stability, with a current bonding capacity of \$50 million aggregate.

SCEC currently has 17 staff members. Please refer to attached resumes for more information on the key personnel assigned to this project.



## Firm Qualifications II-1A Company Profile

### **SCEC Prior Projects History**

SCEC has a long history of successfully constructing high profile public works projects which incorporate into their design all manner of elements of streetscape, hardscape, storm drainage, landscaping, irrigation, utility relocation and replacement and undergrounding of overhead facilities. These projects are frequently located within upscale high density and heavily trafficked corridors utilized by motorists, bicyclists and pedestrians. They have been in commercial, residential and combined usage neighborhoods. These projects included Ponce De Leon Boulevard in Coral Gables, A1A from Hollywood Boulevard to the Miami-Dade County line, A1A from Sea Ranch to Atlantic Boulevard in Pompano Beach, Broward Boulevard from NE 6<sup>th</sup> Avenue to 441 in Fort Lauderdale and Las Olas Boulevard from the Intracoastal Waterway to downtown Fort Lauderdale through the Las Olas Isles, undisputedly one of the most prestigious neighborhoods in North America. These are all projects that we point to with pride as part of our showcase of past projects.

### **Commitment to Sustainability**

At SCEC, building green is more than a service or marketing tool – it is a passion. Our LEED Accredited Professionals help our customers choose and achieve their sustainability goals. SCEC personnel include leaders in the South Florida green movement. Project Manager Paul Carty, LEED AP, is a past President of the US Green Building Council South Florida Chapter. On the Miracle Mile project SCEC will maximize our recycling effort in all demolition activities, and work on electronic correspondence for shop drawings and submittals.

### **Innovation in Construction**

At SCEC, technology is used at every step of our projects to help plan and construct our projects. Use of computer programs to estimate, plan and construct are standard. Use of drones to take progress photographs allows us to capture unique perspectives to help plan and construct (see cover page).

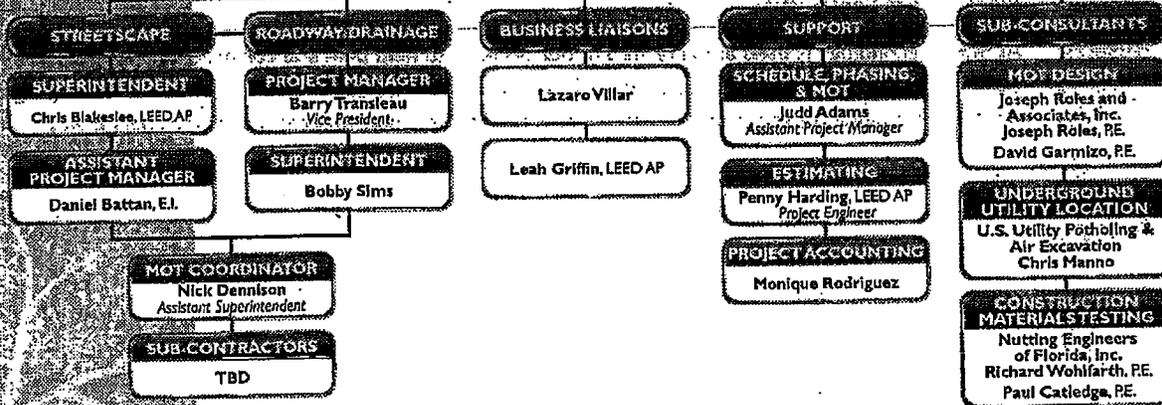


# Organizational Chart



**PRINCIPAL IN CHARGE**  
Timothy Smith, CGC, DBIA  
*President*

**PROJECT MANAGER**  
Paul Carty, LEED AP  
*Vice President*





**FDOT Qualifications**

Since projects included in this RFQ may require work in Florida Department of Transportation (FDOT) Right-of-Way, please note that SCEC is a prequalified FDOT Contractor. We offer more than 40 years of FDOT experience, during which time we have completed over 60 FDOT contracts. We consistently achieve high performance scores for our Design-Build FDOT projects, and we have certified FDOT Quality Control Managers on staff.

- SCEC's prequalified work categories include:  
*Drainage, Electrical, Grading, Paving, Seeding & Sod, Bituminous Plant Mix, Bridges, Roadway Signing and Traffic Signals*
- Annual FDOT Qualification letter below.



**Florida Department of Transportation**

RICK SCOTT  
GOVERNOR

605 Bryannec Street  
Tallahassee, FL 32399-0450

ANANTH PRAKAS, P.E.  
SECRETARY

May 1, 2014

STATE CONTRACTING & ENGINEERING CORPORATION  
3906 NORTH 29TH AVE  
HOLLYWOOD FL 33020

RE: CERTIFICATE OF QUALIFICATION

Dear Sir/Madam:

The Department of Transportation has qualified your company for the type of work indicated below. Unless your company is notified otherwise, this Certificate of Qualification will expire 6/30/2015. However, the new application is due 4/30/2013.

In accordance with 8.337.14 (1) F.S. your next application must be filed within (4) months of the ending date of the applicant's audited annual financial statements and, if applicable, the audited interim financial statements. Section 337.14 (4) F.S. provides that your certificate will be valid for 18 months after your financial statement date. This gives a two month period to allow you to bid on jobs as we process your new application for qualification. To remain qualified with the Department, a new application must be submitted subsequent to any significant change in the financial position or the structure of your firm as described in Section 14-22.005(3), Florida Administrative Code.

Your company's maximum capacity rating has been established based on X Audited Reviewed financial statements. To access it, please log into the Contractor Prequalification Application System via the following link: <https://www3.dot.state.fl.us/ContractorPreQualification/>

Once logged in, select "View" for the most recently approved application, and then click the "Manage" and "Application Summary" tabs.

**FDOT APPROVED WORK CLASSES:**  
DRAINAGE, ELECTRICAL WORK, FENCING, FLEXIBLE PAVING, GRADING, GRASSING, SEEDING AND SODDING, HOT PLANT-MIXED BITUM. COURSES, INTERMEDIATE BRIDGES, MAJOR BRIDGE - BRIDGES OF CONVENTIONAL CONSTRUCTION WHICH ARE OVER A WATER OPENING OF 1,000 FEET OR MORE, MAJOR BRIDGE - CURVED STEEL GIRDERS, MAJOR BRIDGE - MULTI-LEVEL ROADWAYS, MINOR BRIDGES, PORTLAND CEMENT CONCRETE ROADWAY PAVING, ROADWAY SIGNING, TRAFFIC SIGNAL

**FDOT APPROVED SPECIALITY CLASSES OF WORK:**  
SOUND/NOISE BARRIER WALLS CONSTRUCTION.

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## Firm Qualifications II-2 Office Locations

SCEC's satellite office from which we would provide primary project management is conveniently located within walking distance of Miracle Mile and Giralda Avenue on Lejeune Road.

Project management staff and our public liaisons will be based in our Coral Gables office, with support personnel based at our headquarters. Superintendents will oversee the projects onsite at all times.

**SCEC Satellite Office:**  
2655 S Lejeune Rd.  
Coral Gables, FL 33134

**SCEC Headquarters:**  
3800 N 29<sup>th</sup> Avenue  
Hollywood, FL 33020



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## Firm Qualifications II-3 Permitting

SCEC has a wealth of knowledge building within the South Florida market and understanding of the local conditions, codes, and ordinances derived from decades of successful projects constructed throughout South Florida. Within the 44 years of construction and project management experience in Florida, SCEC has constructed more than \$750 million of Public Sector infrastructure.

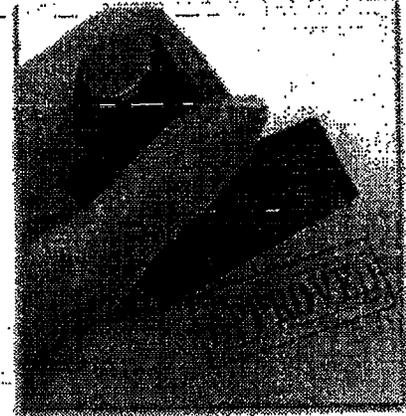
One of the major challenges in facing this project will be the processing and expediting of the various permits that will be required through the construction phase. SCEC has experienced in-house staff members as well as outside expeditors that are well versed and have the knowledge in getting the required permits executed in a timely manner while maintaining a close account on budget and schedule, which allows our team to mitigate potential project delays. The right permitting strategy can mean the difference between production and major delays that result in budget over runs. SCEC draws on our forty-four years of experience working with local, municipal, SFWM, DERM, and FDOT permit policies to identify key permitting issues and prepare applications correctly the first time, thereby avoiding lengthy reviews.

Our team believes in quickly navigating the permitting process and helping clients maintain construction schedules by identifying regulatory permits early in the planning process, incorporating realistic permitting timelines, and ensuring that permits are obtained within that project schedule. We have broad-based practical experience on major projects involving extensive permit acquisition. Through the preparation of all permits required our staff understands the nuances of the permitting process and remains aware of ever changing standards. Our detailed MOT, construction and phasing plans are designed to allow operational flexibility from conception and early analysis of potential impacts. SCEC has a proven track record on developing and expediting required closures while maintaining a sensitive approach to pedestrian traffic and minimizing economic impact on the local businesses.

SCEC has performed work for Miami-Dade County, City of Coral Gables, City of Miami, City of Hialeah and various other municipalities within Miami-Dade County as well as Florida Department of Transportation, Local Expressway Authorities, Aviation and Port Authorities, Metro-Rail and Tri-Rail.

We understand the sequence of development, construction and agency approvals, identify all of the approvals and permits required, eliminating potential, track the duration of each permit and approval process. In addition SCEC helps establish a strategy and an approval processing schedule to ensure that the project schedule is met. We take pride in our customer service, communication and accountability.

*This experience will also serve as an asset to the Architectural firm that has been selected for this project; SCEC will assist and coordinate all required permits in order to help ensure the project starts on time.*





## Firm Qualifications II-4 Financial Status

Our firm's solid financial stability is evidenced by our bonding capacity and history. We have never failed to complete a project awarded to us. SCEC and our predecessor firm, State Paving, have remained profitable in South Florida for more than 40 years. We have the skills, resources, equipment and manpower needed for your project. We only pursue projects for which we are fully capable of meeting the owner's needs.

### **Bonding Capacity**

SCEC currently maintains a bonding capacity of \$35 million for individual projects and \$50 million aggregate. Our bonding company, Fidelity and Deposit Company of Maryland, is rated by Best's KR Guide as A+ (Superior), with a financial rating of Class XV. Please find attached a letter from our bonding agent, InSource Inc., confirming our bonding capacity.

### **Bank and Trade References**

Please reference bank and trade references provided in our AIA Document A305 Contractor's Qualification Statement (Section V: Procurement Forms).

### **Audited Financial Statements**

Please reference separate enclosure marked "Confidential Financial Records under Florida Statute 119.071(1)(c)" for two years' audited financial statements.

### **Dun & Bradstreet Report**

Our firm's D-U-N-S Number: 82-490-4312.

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Firm Qualifications
II-5 Insurance

SCEC has in place or has the ability to meet any insurance requirements of this project.

ACORD CERTIFICATE OF LIABILITY INSURANCE
STATCON-02 CRYSTAL
DATE (MM/DD/YYYY) 1/21/2015
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER...
PRODUCER: Acrlsure, LLC d/b/a InSource
INSURED: State Contracting & Engineering Corporation
COVERAGES: COMMERCIAL GENERAL LIABILITY, AUTOMOBILE LIABILITY, UMBRELLA LIAB, WORKERS COMPENSATION AND EMPLOYERS' LIABILITY, Equipment Floater
CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

# East Commercial Boulevard Streetscape Improvements

PROJECT EXPERIENCE



## Lauderdale-By-The-Sea, Florida

This oceanfront fast-track project involved complete reconstruction of the Lauderdale-By-The-Sea downtown business district, including new public plazas built with custom precast pavers to represent the dunes, sand, and ocean. Commercial Boulevard from A1A to the ocean was reconstructed with improved drainage, wider sidewalks, parallel parking and new landscape islands. The perpendicular street, El Mar Drive, received drainage and architectural upgrades such as new lighting, landscape and brick paver sidewalks.

All work was completed in phases so as to maintain access for all businesses and residents during construction. Project required substantial coordination with property owners and merchants. Project was completed on schedule and within budget despite numerous design modifications required by unknown existing conditions.

The Town's beautification efforts, which included the West-Commercial Streetscape Improvements constructed simultaneously by SCEC, were recognized as the state's 2013 Public Works Project of the Year by the Florida chapter of the American Public Works Association, and earned the 2014 President's Award from the Florida Redevelopment Association.



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# West Commercial Boulevard Streetscape Improvements



PROJECT EXPERIENCE

## Lauderdale-by-the-Sea, Florida

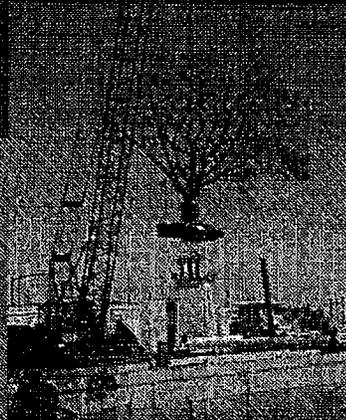
This beautification project included improvements to four existing mixed-use/business blocks on Commercial Boulevard, requiring coordination with dozens of businesses and residents. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a joint agreement with the FDOT and required roadway reconstruction. Drainage crossings were completed at night to minimize traffic disruption.

Work at each block involved complete reconstruction of the parking lot, including new drainage. Project also included new brick paver sidewalks, landscape, lighting, stamped asphalt, and custom aluminum trellis sculptures. A landscape grant under a separate agreement with FDOT was also awarded to the Town to improve landscaping in the FDOT right-of-way, and SCEC coordinated all FDOT inspections of the landscape installations. Project was completed on-time and within budget.

The Town's beautification efforts, which included the East Commercial Streetscape Improvements constructed simultaneously by SCEC, were recognized as the state's 2013 Public Works Project of the Year by the Florida chapter of the American Public Works Association, and earned the 2014 President's Award from the Florida Redevelopment Association.



# Bridge Heads Park at Royal Park Bridge



West Palm Beach, Florida

## PROJECT EXPERIENCE

**Client:**  
Florida Department of Transportation

**Project Cost:** \$1,250,000

**Phase:**

Project from Streetscape Study/Relocation  
Analysis and Design

**Service Provided:** Design-Build

**Staff Provided for Project:**  
Timothy Smith, P.E., Project Director  
Barry Trambauer, P.E., Project Manager  
Debbie Sims, Superintendent

**Contact:**

**Owner:**  
Rob Casler  
Florida Department of Transportation  
7210 Forest Hill Blvd  
West Palm Beach, FL 33411  
P: 561 791 7828

**Architect/Engineer:**  
Boyd Reed, L.A.  
Reith and Schmitt  
6300 North Andrews Ave  
P.O. Box 1000  
P: 954 776 3626

This waterfront streetscape park project completed by SCEC included the challenging relocation and installation of 13 mature (20 to 30 years old) Gumbo Limbo trees. The trees were relocated from various sites in South Florida to the Royal Park Bridge in downtown West Palm Beach.

Due to the tree sizes and restricted access at the bridge, the trees were required to be transported and set by barge. Park lighting, additional landscape materials, and irrigation were installed as well.

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CITY OF WEST PALM BEACH



## Broward Boulevard Streetscape Improvements

**Contacts:**  
**Owner:**  
Richard Tornese  
Broward County Engineering Division  
P: 954.577.4579

**Engineer:**  
Edwards and Kelcey  
**Engineer Contact:**  
James Oliver  
Kimley-Horn & Associates  
P: 772.462.0094



The extensive streetscape project encompassed a three-mile span of roadway with landscaping, bus stops, pedestrian sidewalks, and crosswalks, and the resurfacing, restoration, and rehabilitation of Broward Boulevard. Hardscape improvements included new bus shelters, park benches, architectural lamp poles, and brick pavers.

With the purpose to revitalize the corridor, the project aimed to foster a sense of the community's identity. The artistic Everglades theme is evidence by unique benches, neighborhood gateway signs, tree grates, and waste receptacles. The artist team also contributed design for the patterned pavers of the sidewalks and crosswalks. Medallions depicting the variety of plants and animals living in the Everglades and South Florida area hang from the poles located at the bus stops on the Broward Boulevard Corridor.

PROJECT EXPERIENCE

40

95

CON

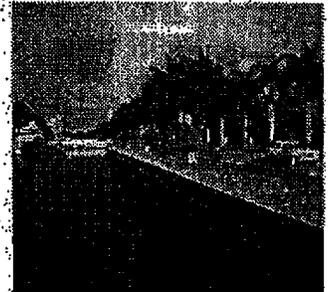


## Las Olas Boulevard Streetscape Improvements

PROJECT EXPERIENCE

This landmark waterfront beautification project completely revitalized two miles of Las Olas Boulevard, from the Intercoastal Waterway due west toward downtown Fort Lauderdale. Adjacent seawall was repaired in multiple locations. The scope consisted of extensive demucking and soil stabilization with geogrid; the existing roadway had been built upon an older road and was slowly sinking.

New turn lanes were constructed at the bridges to the neighboring residential islands. Existing PP&L overhead lines were replaced with underground, and a city water main was relocated. Hardscape improvements included new brick pavers and monuments. High-end street light poles, landscape lighting, and roadway lighting were installed.



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## Sawgrass Ramp Toll Conversions



Coral Springs, Florida

PROJECT EXPERIENCE

A design-build project that included the design and installation of eight (8) SunPass Toll Plazas, associated pavement widening, design and construction of equipment buildings and gantry structures, roadway lighting modification, landscaping, and generator/fuel tank installation.

SCEC managed to finish the project significantly early, achieving the maximum bonus incentive. We finished two months ahead of schedule.



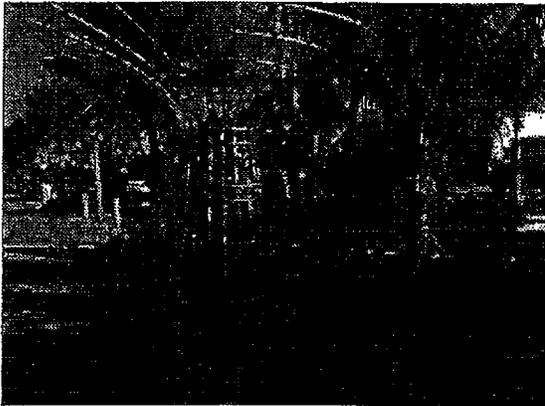


## Firm Qualifications II-8 Art in Public Spaces

### ART IN PUBLIC SPACES: EXPERIENCE

SCEC is proud to have worked with numerous local Cities and Counties in South Florida on the implementation of art in public spaces, unique outdoor furniture and accessories. On all these projects we have been involved in the process and assisted the owners and artists with innovative ideas to implement their visions.

### Examples of Previous Experience:



*Custom designed Trellis, shop drawing, structural design, custom fabrication and installation by SCEC.*

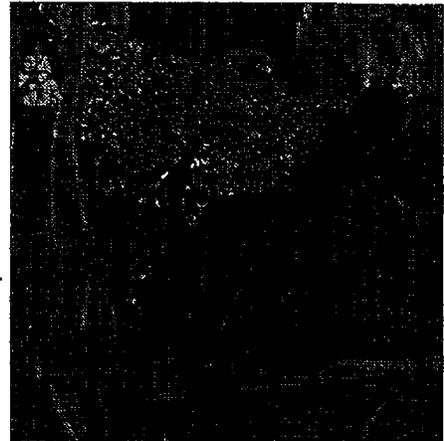


*Plaza hardscapé built in place using custom made pavers. SCEC was instrumental in the selection of materials, final design and installation.*



*Custom-Designed alligator bench. All fabrication and installation by SCEC.*

As shown in these example photographs, many of our Art in Public Spaces involved SCEC actually executing the vision of the artists. SCEC has a long history of collaboration with Artists, and as a result dozens of spectacular completed projects. SCEC will actively participate with all artists selected on the Miracle Mile Project and assist in the design coordination and erection of art as needed:



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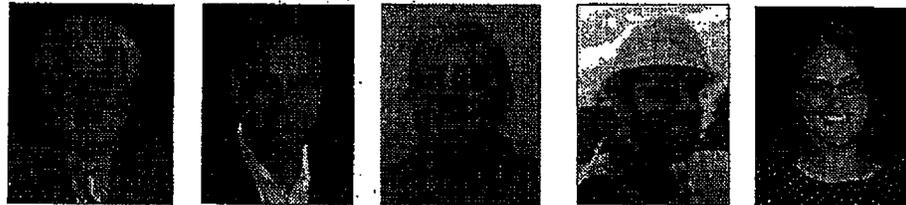




## Staffing Plan III-1 Capabilities & Resumes

Below is a summary of our key personnel assigned to this project and their capabilities and our project organization chart. Attached are detailed resumes for all staff members assigned to the project.

### Key Project Staff



Timothy Smith	Paul Carty, VP	Bobby Sims	Daniel Barran	Leah Griffin
Project Executive	Project Manager	Superintendent	Assistant PM	Business Relations Manager

Responsibility	President and Project Oversight	Project Management and CM @ Risk Expert	In Charge of Field Activities	Assists PM and Super; Permits	CM Public Liaison
Continuity	Involvement in Preconstruction thru Warranty				
Preconstruction Phase	✓	✓	✓	✓	✓
Construction Phase	✓	✓	✓	✓	✓
Warranty Phase	✓	✓	✓	✓	✓
Streetscape Experience	✓	✓	✓	✓	✓
CM @ Risk Experience	✓	✓	✓	✓	✓
Years of Experience/ Years at SCEC	44/44	26/14	52/21	6/2	10/8

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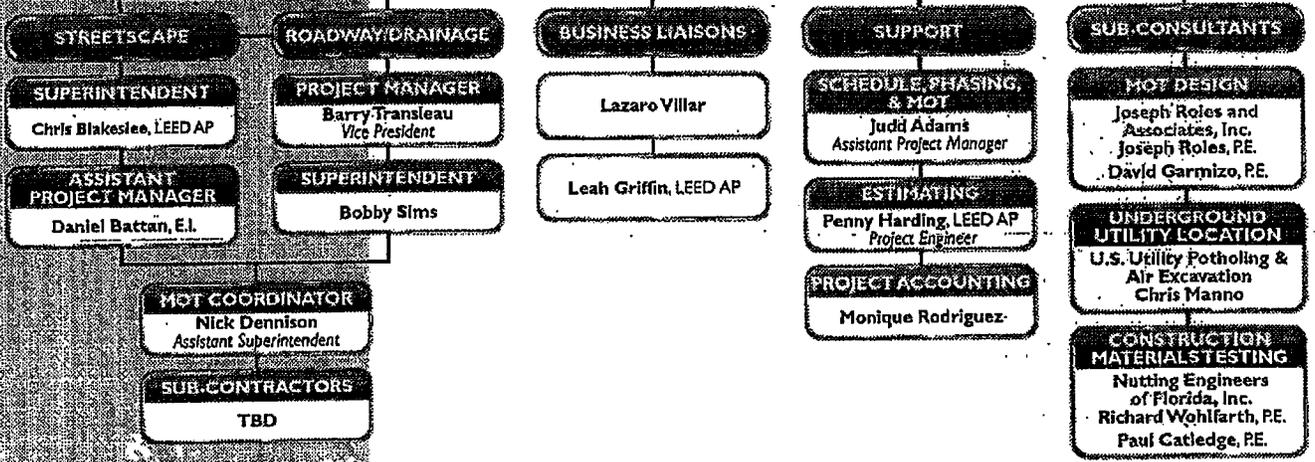


# Staffing Plan III-1 Capabilities & Resumes



**PRINCIPAL IN CHARGE**  
Timothy Smith, EGC, DBIA  
*President*

**PROJECT MANAGER**  
Paul Carby, LEED AP  
*Vice President*



**STREETSCAPE**

**SUPERINTENDENT**  
Chris Blakeslee, LEED AP

**ASSISTANT PROJECT MANAGER**  
Daniel Battan, E.I.

**MOT COORDINATOR**  
Nick Dennison  
*Assistant Superintendent*

**SUB-CONTRACTORS**  
TBD

**ROADWAY/DRAINAGE**

**PROJECT MANAGER**  
Barry Transleau  
*Vice President*

**SUPERINTENDENT**  
Bobby Sims

**BUSINESS LIAISONS**

Lazaro Villar

Leah Griffin, LEED AP

**SUPPORT**

**SCHEDULE PHASING & MOT**  
Judd Adams  
*Assistant Project Manager*

**ESTIMATING**  
Penny Harding, LEED AP  
*Project Engineer*

**PROJECT ACCOUNTING**  
Monique Rodriguez

**SUB-CONSULTANTS**

**MOT DESIGN**  
Joseph Roles and Associates, Inc.  
Joseph Roles, P.E.  
David Garmizo, P.E.

**UNDERGROUND UTILITY LOCATION**  
U.S. Utility Potholing & Air Excavation  
Chris Manno

**CONSTRUCTION MATERIALS TESTING**  
Nutting Engineers of Florida, Inc.  
Richard Wohlfarth, P.E.  
Paul Catledge, P.E.

## Timothy Smith, P.E., S.E.C.

President and Principal Engineer

### Areas of Expertise

Civil, FDOT, and Design-Build

### Years of Experience

With SCEC: 44 Years

### Education

Associate in Science Degree  
1967; Broward College

### Certifications/Training

Florida Certified General  
Contractor

Designated Design-Build

Professional Design-Build  
Institute of America

QC Manager, FDOT QICP

Florida Transportation Builders  
Association

Society of American Value  
Engineers

Mr. Smith has 44 years of experience in construction operations and management for streetscape, roadway/highway, sound wall, bridge, airport, and commercial projects in Florida. Mr. Smith is a Designated Design-Build Professional; he earned this designation from DBIA in 2006 after meeting the rigorous requirements of quantifiable experience and education in the design-build process. Under Mr. Smith's leadership, SCEC was the first contractor in Florida to submit a Value Engineering Change Proposal to FDOT. Mr. Smith's combination of experience and hands-on knowledge of construction and engineering makes him well qualified to lead any project.

### RELEVANT PROJECT EXPERIENCE

#### East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM at Risk project included streetscape and complex utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd. east of AFA. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views to the Atlantic Ocean. New lighting was installed that complied with FWC's sea turtle guidelines.

#### Las Olas Streetscape and Reconstruction, Fort Lauderdale

This waterfront project completely revitalized two miles of Las Olas Boulevard. The scope consisted of extensive demucking and soil stabilization with geogrid; the existing roadway had been built upon an older road and was slowly sinking. New turn lanes were constructed at the bridges to the neighboring islands. The adjacent seawall was repaired in multiple locations.

#### Bridge Heads Park at Royal Park Bridge Design-Build, West Palm Beach

FDOT project included challenging relocation and installation of 13 mature Gumbo Limbo trees. Trees were relocated from various sites around Florida to West Palm Beach. Due to tree sizes and restricted access at bridge, trees were required to be transported by barge and set by crane. Scope included MOT and lighting.

#### Port Everglades Inlet, Culvert and Canal Restoration, Fort Lauderdale

The inlet structure stabilization project included restoration of canal banks and repairs of discharge culvert piping that feeds FPL's Port Everglades Plant. Project had to be completed in four months due to manatee migration season. SCEC was responsible for all underwater construction and employed certified industrial divers experienced in marine construction to ensure the team safely met the schedule.

#### I-95 District 4 Design-Build Sound Barrier Wall, Delray Beach

Project scope included precast structures, auger-cast pilings, cast-in-place structures, precast sound wall, cast-in-place sound wall, earthwork, drainage, guardrails, and structural concrete; project was completed 35 days early.

#### CSX/Tri-Rail Double-Track Bridge, Oakland Park

Scope included two CSX-railway bridge replacements and two additional new bridges as part of the Tri-Rail Double Tracking Project in Broward. SCEC's work included pile driving, bridge substructure and superstructure, demolition of existing structures, fiber-optic installation, and MOT.





## Paul Carly, P.E., PMP Principal, Construction Management

Paul Carly, SCEC principal, is among the most accomplished Construction Managers in South Florida and has extensive public and municipal experience. During his 26-year career, Mr. Carly has overseen the construction of roadways, bridges, airports, libraries, city plazas, schools, underground infrastructure and other municipal projects. Mr. Carly's attention to detail and vast experience ensures SCEC's CM@Risk projects are completed on time and within budget.

### RELEVANT PROJECT EXPERIENCE

#### East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM@Risk project included streetscape and utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd. east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views to the Atlantic Ocean, as well as wider, tree-lined sidewalks with more room for sidewalk dining. New lighting was installed that complied with FWC's sea turtle lighting guidelines.

#### West Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM@Risk project improved four existing mixed-use/business blocks on Commercial Blvd. Each block involved a complete reconstruction of the parking lot including installation of new drainage systems. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a JRA agreement with the FDOT and required roadway reconstruction.

#### Public Safety Complex Parking Lot, Lauderdale-By-The-Sea, FL

CM@Risk project involved the construction of a parking lot for the Town's Fire Rescue, Police and EMT departments, as well as landscape and streetscape improvements along the A1A corridor and at the entrance to the adjacent Jarvis Hall at the Town Hall complex.

#### ArtsPark at Young Circle, Hollywood, FL

This CM@Risk project completely transformed the 10-acre Young Circle. Innovative construction techniques merged art and nature. The existing park's entire utility infrastructure was replaced. A geometrically designed, tricolored sidewalk was cast in place to outline the park perimeter. Two water features were constructed, including a 60-jet main fountain and an interactive children's fountain. An extensive landscape scope included tree relocations as well as new materials.

#### Pine Crest LEED Central Chiller Plant and Pipe Distribution, Ft Lauderdale

This LEED-certified (Gold), CM@Risk project included construction of a new 4,200 SF central chiller plant to serve an existing 50-acre school campus; the plant houses three 750-ton chillers and three cooling towers. Nearly 7,000 LF of chilled water piping was installed underground throughout the occupied campus.

#### I-95 FDOT District 4 Design-Build Sound Barrier Wall, Delray Beach

Project scope included precast structures, auger-cast pilings, cast-in-place structures, precast sound wall, cast-in-place sound wall, earthwork, drainage, guardrails, and structural concrete. Project was completed 35 days early.

### Areas of Expertise

Construction Management and Sustainable Building

### Years of Experience

With SCEC: 14 Years

With Other Firms: 12 Years

### Education

B.S., 1988, Building Construction, University of Florida

### Certifications/Training

LEED Accredited Professional

U.S. Green Building Council Immediate Past President

U.S. Green Building Council South Florida Chapter

Florida Licensed General Contractor

OSHA 10-Hour Safety Training

Green Advantage Certified

Qualified Stormwater

Management Inspector

Florida Department of Environmental Protection

TIE-Up Technician, American Concrete Institute

Construction Management

Advisory Council, Everglades University



## Barry Transleau

VICE PRESIDENT OF PROJECTS/GENERAL PROJECT MANAGER

Mr. Transleau has 27 years' experience in commercial and civil project management. His background includes streetscapes, new construction, roadways, heavy civil, parks and renovations.

### RELEVANT PROJECT EXPERIENCE

#### Las Olas Streetscape Beautification and Reconstruction For Lauderdale

This waterfront project completely revitalized two miles of Las Olas Boulevard. The scope consisted of extensive dewatering and soil stabilization with geogrid. The existing roadway had been built upon an older road and was slowly sinking. New turn lanes were constructed at the bridges to the neighboring islands. The adjacent sea wall was repaired in multiple locations. Existing FPL overhead lines were replaced with underground, and a city water main was relocated. Hardscape improvements included new brick pavers and monuments. High-end street light poles, landscape lighting, and roadway lighting were installed.

#### Bridge Heads Park at Royal Park Bridge Design-Build, West Palm Beach

FDOT project included challenging relocation and installation of 12 mature Gumbo Limbo trees. Due to tree sizes and restricted access at bridge, trees were required to be transported by barge and set by crane. Scope included MOT, lighting, additional landscape, and irrigation.

#### East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM at Risk project included streetscape and utility infrastructure improvements to the beachfront areas and public spaces on Commercial Blvd. east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and wider, tree-lined sidewalks.

#### Bel-Air Neighborhood Drainage Improvements, Lauderdale-By-The-Sea, FL

This CM at Risk project included drainage improvements within a residential neighborhood for the Town of Lauderdale-By-The-Sea and required coordination with dozens of residents. Work on each street involved complete reconstruction of the existing drainage system. Drainage crossings were completed following a specific phasing plan that minimized the impact on residents; allowing continuous access to and from their homes was imperative.

#### Sawgrass Expressway Ramp Toll Conversions, Broward County

Scope of work on this Florida Department of Transportation Design-Build included new dedicated Sunpass-only ramp lanes, signature aluminum gantries, structural foundations, asphalt pavement, concrete pavement, subterranean electrical and ITS conduits, building foundations, precast concrete structures, concrete finishes, landscape, roadway signage, sign foundations, and retaining walls at eight tolling ramps on the Sawgrass Expressway. Project was completed 60 days early.

#### Florida Power & Light Expansion Bridge, Dania Beach

New AASHTO girder bridge construction provided secondary access point for FPL crews. Scope of fast-track project also included new parking, underground utilities, additional roadway, and landscape/irrigation. FPL transmission lines were located immediately adjacent to bridge site.

### Areas of Expertise

Civil and Commercial Building  
Project Management

### Years of Experience

With SCEC: 27 Years

### Education

B.S., 1983, Accounting, Florida  
Atlantic University

### Certifications/Registrations

CSX Roadway Worker

Protection Contractor

Safety Certification

Licensed Certified Public

Accountant, State of Florida

U.S. Green Building Council,

South Florida Chapter



**Chris Blakeslee**  
 Sr. Project Superintendent

Mr. Blakeslee has over 23 years of experience in commercial construction. After entering the field as a union carpenter, he now works as a superintendent overseeing all trades on-site. His background includes project supervision on multiple projects in South Florida.

**RELEVANT PROJECT EXPERIENCE**

**Spinal Cord Living Assistance Development Villa del Este, Hialeah, FL**  
 New construction of 13,350 SF six-story apartment building. The scope of work includes daily supervision of all trades including concrete shell, interior scope and all mechanical, electrical and plumbing disciplines. Particular emphasis is being placed on the interior handicapped accommodations as well as the exterior ramps.

**Hialeah Educational Academy Charter School Expansion, Hialeah, FL**  
 Fast-track new construction of a two-story 8,100 SF classroom addition. Project must be completed in eight months, starting in January 2015, because building must be operational prior to commencement of 2015/2016 school year. Project also consists of exterior stairways, walkway connections to the existing building, modifications to the existing parking lot, landscape and irrigation.

**Pine Jog Elementary School, West Palm Beach**  
 Project scope included four tilt-up concrete buildings (140,000 SF) housing administration offices, cafeteria, classrooms, kitchen and dining areas as well as a courtyard for students. Project was first LEED Certified (Gold) School constructed in West Palm Beach. Completed early and within budget.

**Florida Atlantic University Pine Jog Environmental Education Center, West Palm Beach**  
 This LEED Gold environmental center was constructed (via CM at Risk) adjacent to and concurrent with Pine Jog Elementary School, also LEED Gold. Fly ash was incorporated into the tilt walls, and the 15,000 SF facility shares the efficient chiller system housed at the school. Cisterns capture rainwater for irrigation purposes. Low-flow fixtures and toilets minimize water usage.

**ArtsPark at Young Circle, Hollywood, FL**  
 This two-phased CM at Risk project completely transformed the 10-acre Young Circle. Innovative construction techniques merged art and nature. In Phase I, the existing park's entire utility infrastructure was replaced. The two-story, 6,700 SF Visual Arts Building (Phase II) included a high-bay art studio, metals workshop, glass studio, exhibition lobby, and dance studio.

**Broward Community College Building 7, Davie, FL**  
 CM-at Risk, 52,500 SF project consisted of complete remodeling and additions to the existing Building 7 to provide high-tech interactive classrooms and state-of-the-art science laboratories. The project required a new roof and new complete building services (electrical, HVAC, plumbing, security, and fire-alarm systems).

**Areas of Expertise**

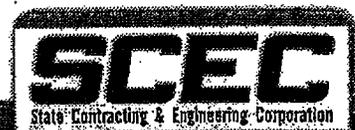
Finish Carpentry; Commercial Construction

**Years of Experience**

With SCEC: 1 Years  
 With Other Firms: 22 Years

**Certifications/Training**

LEED Accredited Professional  
 U.S. Green Building Council  
 OSHA 10-Hour Safety Training  
 Qualified Stormwater Management Inspector  
 Florida Department of Environmental Protection



## Scott Sims

Professional Engineer, State of Florida

### Areas of Expertise

Civil, Roadway, and FDOT  
Construction

### Years of Experience

With SCEC: 21 Years  
With Other Firms: 31 Years

### Certifications/Training

Worksite Safety Supervisor  
American Traffic Safety  
Services Association  
OSHA 10-Hour Safety Training

Mr. Sims's more than 50 years of experience in construction includes dozens of civil projects. His decades of inspection, field supervisory, and upper management experience make him well qualified for organizing and performing work. He has experience in all facets of roadway construction and has led the construction of streetscape projects, bridges, marine projects, and sound walls.

### RELEVANT PROJECT EXPERIENCE

**West Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
GM at Risk project improved four existing mixed-use/business blocks on Commercial Blvd. Each block involved a complete reconstruction of the parking lot including installation of new drainage systems. Project also included new brick paver sidewalks installed in a wave pattern, landscape, and lighting. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a JPA agreement with the FDOT.

**East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
GM at Risk project included streetscape and complex utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd. east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views of the ocean.

**Bridge Heads Park at Royal Park Bridge Design-Build, West Palm Beach**  
FDOT project included challenging relocation and installation of 13 mature Gumbo Limbo trees. Trees were relocated from various sites around Florida to West Palm Beach. Due to tree sizes and restricted access at bridge, trees were required to be transported by barge and set by crane. Scope included MOT, lighting, additional landscape, and irrigation.

**Port Everglades Inlet, Culvert and Canal Restoration, Fort Lauderdale**  
The inlet structure stabilization project included restoration of canal banks and repairs of discharge culvert piping that feeds FPL's Port Everglades Plant. Project had to be completed in four months due to manatee migration season. SCEC was responsible for all underwater construction and employed certified industrial divers experienced in marine construction to ensure the team safely met the schedule.

**Florida's Turnpike Golden Glades Design-Build Sound Wall, Miami**  
Scope of work included 6,924 LF of sound wall along the Turnpike approaching the Golden Glades Interchange. Project restrictions included overhead and underground utilities and limited construction space.

**Fort Lauderdale-Hollywood International Airport Entrance Way**  
Mr. Sims was responsible for all inspection and testing operations of all bridges and roadway on the airport entrance project valued in excess of \$80 million. He directly supervised 12 inspectors and reported to the Project Manager consultant for the Broward County Aviation Department. Responsibilities also included inspection of airside and land-side construction; served as liaison with Aviation Department and Federal Aviation Administration personnel.



## Lorenzo Villar Public Liaison

Mr. Villar has more than 18 years of experience in commercial construction management, including multiple projects in Miami-Dade County, and business development and marketing. His extensive field experience will provide great accountability as he communicates project goals and updates to the many Mitale Mita streetscape stakeholders. Mr. Villar's approachable demeanor is one of many reasons he is a great choice to lead SCEC's Public Liaison/Merchant Relations team for this high-profile project.

### RELEVANT PROJECT EXPERIENCE

#### Devon Aire Elementary School K-8 Conversion, Miami, FL

This CM at Risk project included a three-story classroom addition and a one-story kitchen/dining/stage addition as well as renovations to every existing building on campus. Project also included replacement of the chiller and cooling tower while maintaining a fully operational campus. The project site was so restrictive that both new additions were required to be constructed using CMU block.

#### Tri-Rail Station Repairs, Palm Beach, Broward and Miami-Dade counties

Miscellaneous repairs, exterior improvements, and heavy maintenance at 16 Tri-Rail stations. Scope of work included concrete, asphalt paving, drainage, site lighting, stucco, exterior signage, and replacement of impact glazing.

#### Booker T. Washington Senior High School Renovations, Miami, FL

A CM at Risk project to upgrade the existing high school; several construction phases were required in order to work within the occupied facility without major disruption. Coordination with vehicular and pedestrian traffic on campus was required. Project included renovation of classrooms, kitchen, music and art areas. In addition to the new structures and renovated spaces the entire facility was upgraded with new fire sprinkler, fire alarm and security systems.

#### Pine Crest Administration Building Renovations, Fort Lauderdale, FL

Complete interior demolition and renovation of existing 7,000-SF school administration building on occupied K-12 campus. This CM at Risk project converted existing offices and classrooms into new offices for administration.

#### South Miami Elementary Addition and Chiller Replacement, South Miami, FL

New chiller building and three-story classroom addition at restricted site in occupied facility. Scope of work included transition from existing chiller system to new chiller system (two chillers at 200 tons each). Existing chillers were removed and new chillers were tied into existing piping. Also included were new art areas and a complete new fire alarm system in existing facility.

#### South Hialeah Elementary Additional Buildings and Chiller Plant, Hialeah, FL

This project on a restricted site in downtown Hialeah included a three-story classroom building addition, a one-story kitchen/dining/stage addition and a new chiller plant. Existing school remained in operation during construction. Project included transition from existing chiller system to new chiller system. Existing chillers were removed and two new 200-ton chillers were tied into existing.

### Areas of Expertise

CM at Risk, Business Development,  
Project Management

### Years of Experience

With SCEC: 2 Years  
With Other Firms: 16 Years

### Education

B.S., 1995, Interior Design, Florida  
International University

### Certifications/Training

Green Advantage Certified  
Qualified Stormwater  
Management Inspector  
Florida Department of  
Environmental Protection  
US Green Building Council  
South Florida Chapter





**Leah Griffin, P.E.**  
Public Liaison

Ms. Griffin has 18 years of experience in commercial and civil construction management. With degrees in Journalism and Building Construction, she is uniquely qualified to serve as Public Liaison; she will communicate project information and gather feedback from the stakeholders, business property owners and residents. She will help create a fully collaborative project environment.

**RELEVANT PROJECT EXPERIENCE**

**East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
Public Liaison, CM at Risk project included streetscape and utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views to the Atlantic Ocean, as well as wider, tree-lined sidewalks with more room for sidewalk dining. New lighting was installed that complied with FWC's sea turtle lighting guidelines.

**West Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
Public Liaison, CM at Risk project improved four existing mixed-use/business blocks on Commercial Blvd. Each block involved a complete reconstruction of the parking lot including installation of new drainage systems. Project also included new brick paver sidewalks installed in a wave pattern, landscape and lighting. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a JPA agreement with the FDOT. A landscape grant under a separate JPA with FDOT was also awarded to the Town to improve landscaping in the FDOT Right-Of-Way.

**ArtsPark at Young Circle, Hollywood, FL**  
This two-phased CM at Risk project completely transformed the 10-acre Young Circle. Innovative construction techniques merged art and nature. In Phase I, the existing park's entire utility infrastructure was replaced. A geometrically designed, tricolored sidewalk was cast in place to outline the park perimeter. Two water features were constructed, including a 60-jet main fountain and an interactive children's fountain. An extensive landscape scope included tree relocations as well as installation of new materials. The elaborate children's playground featured German play equipment and sports turf, and all new park lighting was installed. The two-story, 6,700 SF Visual Arts Building (Phase II) included a high-bay art studio, metals workshop, glass studio, exhibition lobby, and dance studio.

**Pine Crest LEED Central Chiller Plant and Pipe Distribution, Ft Lauderdale**  
This LEED-certified (Gold), CM at Risk project included construction of a new 4,200 SF central chiller plant to serve an existing 50-acre school campus; the plant houses three 750-ton chillers and three cooling towers. Nearly 7,000 LF of chilled water piping was installed underground throughout the occupied campus.

**I-95 District 4 Design-Build Sound Barrier Wall, Delray Beach**  
Project scope included precast structures, auger-cast pilings, cast-in-place structures, precast sound wall, cast-in-place sound wall, earthwork, drainage, guardrails, structural concrete, and Class 5 coatings.

**Areas of Expertise**

Public Involvement and Sustainable Construction

**Years of Experience**

With SCEC: 6 Years  
With Other Firms: 4 Years

**Education**

M.S., 2005, Building Construction, University of Florida  
B.S., 2001, Journalism, University of Florida

**Certifications/Training**

LEED Accredited Professional  
US Green Building Council  
Green Advantage Certified  
Qualified Stormwater Management Inspector, Florida Department of Environmental Protection  
OSHA 30-Hour Safety Training  
US Green Building Council, South Florida Chapter





## David Adams Vice President/Operations

Mr. Adams' eight years' experience in civil and commercial building construction includes oversight of complex MOT plans for streetscape and roadway projects.

### RELEVANT PROJECT EXPERIENCE

**East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
MOT Coordinator/Assistant Superintendent, CM at Risk project included streetscape and utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd. east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views to the Atlantic Ocean, as well as wider tree-lined sidewalks.

**West Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL**  
MOT Coordinator/Assistant Superintendent, CM at Risk project improved four existing mixed-use/business blocks on Commercial Blvd. Each block involved a complete reconstruction of the parking lot including installation of new drainage systems. Project also included new brick paver sidewalks installed in a wave pattern, landscape, and lighting. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a JPA agreement with the FDOT and required roadway reconstruction.

**Bridge Heads Park at Royal Park Bridge Design-Build, West Palm Beach**  
FDOT District 4 project included challenging relocation and installation of 13 mature Gumbo Limbo trees. Trees were relocated from various sites around Florida to West Palm Beach. Due to tree sizes and restricted access at bridge, trees were required to be transported by barge and set by crane. Scope included MOT, lighting, additional landscape, and irrigation.

**Lauderhill Bus Shelters FDOT District 4 Design-Build, Lauderdale, FL**  
Design and construction of 19 cast-in-place bus shelters at locations throughout Lauderdale in partnership with Broward County Transit.

**Tri-Rail Station Repairs, Palm Beach, Broward and Miami-Dade counties**  
Miscellaneous repairs, exterior improvements, and heavy maintenance at 16 Tri-Rail stations. Scope of work included concrete, asphalt paving, drainage, site lighting, stucco, exterior signage, replacement of impact glazing, and pedestrian bridge repairs.

**I-95 FDOT District 4 Design-Build Sound Barrier Wall, Delray Beach**  
Project scope included precast structures, auger-cast pilings, cast-in-place structures, precast sound wall, cast-in-place sound wall, earthwork, drainage, guardrails, and structural concrete. Project was completed early.

**Pine Crest LEED Central Chiller Plant and Pipe Distribution, Ft Lauderdale.**  
This LEED-certified (Gold), CM at Risk project included construction of a new central chiller plant to serve an existing 50-acre school campus. The 4,200 SF plant houses three 750-ton chillers and an adjacent enclosure houses three cooling towers. In addition, nearly 7,000 linear feet of chilled water piping was installed underground throughout the occupied campus.

### Area of Expertise

Construction Scheduling,  
Maintenance of Traffic

### Years of Experience

With SCEC: 8 Years

### Certifications/Training

Worksite Safety Supervisor

American Traffic Safety

Services Association

OSHA 10-Hour Safety Training

GSX Roadway Worker

Protection Contractor

Safety Certification





## Daniel Battan Assistant Project Manager

Mr. Battan has 6 years of experience in civil construction engineering and project management. His portfolio includes CM at Risk, Public-Private Partnership (P3), Design-Bid-Build, and Design-Build projects. Mr. Battan helps owners recognize the feasibility of options by providing a technical approach, drawing upon his background in both the technical office as well as the field. He is responsible for permit acquisition and shop drawing coordination, and assists with scheduling, cost estimating and project management.

### Areas of Expertise

Civil Infrastructure Construction;  
Project Scheduling/Phasing

### Years of Experience

With SCEC: 2 Years

With Other Firms: 4 Years

### Education

M.E., 2013, Civil Engineering,  
University of Florida

B.S., 2008, Civil Engineering,  
Florida International University

### Certifications/Training

EIT Engineer Intern

OSHA 10-Hour Safety Training

### RELEVANT PROJECT EXPERIENCE

#### West Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM at Risk project improved four existing mixed-use business blocks on Commercial Blvd. Each block involved a complete reconstruction of the parking lot including installation of new drainage systems. Project also included new brick paver sidewalks installed in a wave pattern, landscape, and lighting. Improvements to the existing drainage system on FDOT's Commercial Boulevard were implemented under a JPA agreement with the FDOT.

#### East Commercial Boulevard Streetscape, Lauderdale-By-The-Sea, FL

CM at Risk project included streetscape and complex utility infrastructure improvements to the current beachfront areas and public spaces on Commercial Blvd. east of A1A. The project created three dynamic public plazas that feature custom precast pavers with shells and unencumbered views of the ocean.

#### Public Safety Complex Parking Lot, Lauderdale-By-The-Sea, FL

CM at Risk project involved the construction of a parking lot for the Town's Fire Rescue, Police and EMT departments, as well as landscape and streetscape improvements along the A1A corridor and at the entrance to the adjacent Jarvis Hall at the Town Hall complex.

#### State Road SR 836/Dolphin Expressway Interchange Improvements at NW 87<sup>th</sup> Avenue, Miami, FL (Design Phase)

The project will complete the final phase to create a full system-to-system connections between SR 836 and SR826/Palmetto Expressway and provide increased capacity to meet future traffic needs along SR 836. Mr. Battan worked as a Traffic Engineer for the design team at BCC Engineering, Inc.

#### I-595 Express Project, Fort Lauderdale, FL

I-595 is Broward County's major east-west thoroughfare used by more than 180,000 vehicles per day and by 2034 that number is projected to swell to beyond 300,000 vehicles per day. The improvements to the I-595 corridor will vastly improve driving conditions along I-595 and preserve the future vitality of the corridor. The project limits extend from the I-75/Sawgrass Expressway Interchange to the I-595/I-95 Interchange in Central Broward County for a total of approximately 10.5 miles of roadway and highway. Mr. Battan worked as a Technical Office Engineer for the General Contractor team at Dragados-USA, Inc. The project was completed on schedule.



## Joseph W. Roles, Jr., P.E.



**Education:** Florida Atlantic University, 1970, B.S. Engineering

**Registration:** Florida PE # 16965 (Civil)

**Professional Societies:** Florida Engineering Society  
National Society of Professional Engineers

### Employment Record:

1984 - Present	Joseph Roles and Assoc., Inc.	Owner and Principal Engineer
1977 - 1984	PRC Harris, Inc.	Chief Civil Engineer Civil Department Head
1977	Oriole Home Corp.	Director of Engineering
1973 - 1977	Post Buckley Schuh & Jernigan, Inc.	Production Supervisor Senior Design Engineer
1972 - 1973	Russell and Axon Consulting Engineers	Design Engineer
1970 - 1972	Florida Department of Transportation - District 4	Asst. Project Engineer Structures Inspector - 1-95

### General Experience:

Mr. Roles, for the past 25 years, has been the owner and Chief Engineer of Joseph Roles and Assoc., Inc. He is a civil engineer with over 38 years of experience in project management, construction administration, general civil and highway design. His professional responsibilities have included all phases of design and management for hundreds of projects throughout South Florida. His experience with both large projects and small scale public and private projects includes being the Design and Permits Manager for Sawgrass Expressway project, a major expressway system in Broward, engineer of record for the civil design and construction of the Galleria Mall in Fort Lauderdale and the regional FEDEX Sort Facility at The Fort Lauderdale Hollywood International Airport. Mr. Roles's expertise encompasses all aspects of industrial, commercial and residential land development, County and State highway design and construction administration, starting from the initial facility planning, throughout all phases of design, permitting and construction to the final construction certification.

Mr. Roles has unique and specialized experience in Highway Construction Planning. For the past 25 years he has provided services to State and County agencies and roadway contractors for construction traffic control plans, Critical Path Method (CPM) schedules, design solutions, permits, constructability analysis and value engineering change proposals, with over 60 approved VECP's totaling \$300,000,000 in savings. He has been certified in Florida Advanced Work Zone Traffic Control since 1991 and has prepared over 100 maintenance of traffic plans for contractors and governmental agencies.

### Selected Project Experience:

- **Sawgrass Expressway Design Management** - Broward County - Overall Project Manager and Permit Consultant for design of the limited access 23-mile long, 4-lane toll facility. The project included 10 interchanges including the Florida Turnpike and two barrier toll plazas. Responsibilities included management and supervision of in-house design staff for the General Consultant for the project, participation in the selection and contract negotiation and design management of the six design consultants and two survey consultants, determination of expressway design parameters and final alignment, interchange configurations, stormwater management criteria and master planning and liaison and coordination with the Florida Department of Transportation and Expressway Authority Director.
- **Copans Road and Florida Turnpike Bridge Design/Construction** - Project manager, highway design engineer, and construction engineer for 2.5 miles of four-lane, rural roadway and Florida Turnpike Bridge and approaches for Copans Road crossing, Broward County, Florida.
- **Design of Traffic Control Plans**, for roadway segments of various state projects, including *US 17/92* in Volusia County; *SR 520* in Orange County; *SR-35* in Desoto County; *Televast Road* reconstruction in Manatee County, *Okeechobee Road* in Palm Beach County; *Flagler Street* in Miami-Dade County; *Collins Avenue* in Miami-Dade County (2 projects); *NW 27th Avenue* in Miami-Dade County; *Dixie Highway* (2 projects) in Broward County; *Pines Boulevard* in Broward County; *State Road 7 (US-441)* in Broward County.

**David W. Garmizo, P.E.**



**Education:** University of Florida, 1987, B.S.C.E.  
University of Florida, 1989, M.E. (Civil-Structural)

**Registration:** Florida PE No. 47061 (Civil) - 1993

**Professional Societies:** American Society of Civil Engineers

**Employment Record:**

1993 - Present	Joseph Roles and Assoc., Inc.	Project Manager/Principal Design Engineer
1991 - 1993	Broward County Department of Natural Resource Protection	Permit Engineer Surface Water Management
1989 - 1990	Bodo and Associates, Inc.	Structural Design Engineer

**General Experience:**

Mr. Garmizo holds a Bachelor of Science in Civil Engineering degree and a Master of Engineering degree from the University of Florida. Mr. Garmizo is a Registered Professional Engineer in the State of Florida with over 19 years of experience in project management, design and permitting of civil and highway projects and construction administration for both public and private sector clients. Mr. Garmizo has extensive expertise in drainage analysis, design and permitting of land development and major highway projects under the jurisdiction of State, County and local drainage authorities. Mr. Garmizo has a *Florida Advanced Work Zone Traffic Control* certification and has prepared numerous Construction Traffic Control plans for highway contractors and governmental agencies. Mr. Garmizo has broad experience in construction planning for the preparation of traffic control plans and in preparing and processing Value Engineering Change Proposals for roadway contractors.

**Selected Roadway, Bridge, and Transportation Project Experience:**

- **City of Plantation Design-Build West Tropical Way & El Dorado Parkway Bridge Replacements** - Project Manager for design, permitting and construction inspection and administration for the design-build replacement of two bridges for side street connections to Broward Blvd. (SR-842). Both bridges were replaced with structural plate arch culverts. Project included very complex traffic control planning, earthwork, culvert and endwall construction, pavement construction and widening, two plateau intersections, signal and utility modifications, drainage and all marking and signing.
- **Florida Turnpike VMS Design-Build** - Project Manager for civil and traffic control design for the variable message sign construction program for the Turnpike Enterprise design-build project. Project included 20 variable message sign structures supporting 22 signs, located on the Turnpike from Homestead to Wildwood. Work included preparation of all site designs for sign structures and utility installation, drainage, guardrail and barrier wall modifications and extensions and maintenance of traffic for construction of each sign, including "rolling roadblocks" for turnpike shutdown for overhead construction.
- **Miramar Parkway Widening - Miramar, FL** - Design Engineer for design, permitting and construction inspection for Miramar Parkway widening for one mile of the westbound lanes from 2 lanes to 3 lanes and addition of intersections and turn lanes for property access to complete the six lane arterial roadway section. Project included, traffic control planning, earthwork, utility installations and relocations, drainage, curb and gutter and sidewalks, all marking and signing and signalization.
- **Commercial Boulevard Widening - Sunrise, FL** - Design Engineer for design and permitting for ¾ mile widening project to facilitate plat required improvements for an existing six lane divided arterial roadway in Broward County. Project included two new intersections, modification to three existing intersections and construction of turn lanes and bus bay. Work includes traffic control planning, earthwork, utility installations and relocations, drainage, curb, gutter and sidewalks, all marking and signing and signalization modification.
- **Design of Traffic Control Plans and Construction Planning** - MOT Project Engineer and Designer for various State and County projects in Florida including *US 27 Bridge Construction* in Palm Beach County; *Cypress Gardens Road* in Polk County; *Lejuene Road and Okeechobee Road* in Miami-Dade County; *NW 27th Avenue and SR 9* in Miami-Dade County; *Okeechobee Road* in Palm Beach County; *Pines Boulevard* in Broward County; *State Road 7 (US-441)* in Broward County.

CITY OF CORAL GABLES  
REGISTERED BY THE  
OFFICE OF THE CITY CLERK

**Richard C. Wohlfarth, P.E.**  
Principal/ Director of Engineering

**FORMAL EDUCATION:**

University of Florida,  
Gainesville, Florida

Bachelor of Science,  
Civil Engineering

**PROFESSIONAL REGISTRATIONS:**

Registered Engineer-  
State of Florida #50858

Registered Building Inspector-  
State of Florida BN #3580

SBCCI #6528

ACI Level 1 #991175

UBCI

**PROFESSIONAL AFFILIATIONS:**

Florida Engineering Society  
\*Past Chapter President

National Society of Professional  
Engineers

**REFERENCES:**

The City of Coconut Creek  
4800 West Copans Road  
Coconut Creek, Florida 33063  
Mr. John Lukaszewicz  
954-448-9080

City of Miramar  
2200 Civic Center Place  
Miramar, Florida 33025  
Mr. Alex Shershevsky  
954-602-3315

**PROFESSIONAL EXPERIENCE:**

Mr. Wohlfarth, P.E. is the Director of the Engineering Department which includes professional and technical personnel. He also has overall responsibility for the Special Inspection, Construction Materials Testing and Geotechnical Engineering Divisions where he directs training, quality system review and personnel evaluations. His responsibilities include report review, signing and sealing geotechnical engineering, structural inspection and laboratory testing reports for the company, providing contract negotiation and administration, budget estimating and project management.

Mr. Wohlfarth has 25 years of experience (20 with NEF) in various aspects of geotechnical engineering which include determining feasibility of site development, foundation design analysis and recommendations, providing engineering evaluation for bridge and roadway construction, pavement design for roadways, roadway subgrade stabilization by geotextiles and other means, design of shoring systems for utility trenches and other deep excavations, dewatering methodology for trench and other excavations and backfill procedures, setting up and monitoring pile load tests, and providing value engineering for foundations.

**PROJECT EXPERIENCE:**

- Gulfstream Park, Hallandale: Expansion of racetrack and ancillary structures, construction of shopping and dining area, parking lot, six-story parking structure, residential tower, outdoor leisure areas, sidewalks
- City of Coconut Creek: Hosfort Park Improvements, 4800 Copans Road Sewer Repair
- Westside Park Improvements, Phase II, Deerfield Beach: Proposed new sidewalks, bleachers and four athletic field lights
- Sportsplex at Coral Springs: Installation of bleachers and associated press box adjacent to the track and field area
- City of Tamarac, Veterans Park: Proposed pedestrian dock
- Emerald Estates Park Improvements, Weston: Improvements include enlarging the parking area, new asphalt walkways, relocating the basketball court, along with other minor improvements.
- City of Miramar: Miramar Community and Outdoor Cultural Amphitheater @ Miramar Regional Park, Miramar overflow parking facility, Ansin Sports Complex, Bass Creek staging area, Vizcaya Park
- City of Boynton Beach CRA: Children's Amphitheater - renovation of existing amphitheater for a canopied covered stage area and the conversion of the existing staircase area into an elevated stage.
- Various projects for the Miami Dade County Board of Commissioners: Qualification Based Contract (since 2000) and Miami Dade County School District- Qualification Based Contract (since 2002)

**Paul Catledge, PE**  
**Senior Project Engineer/Manager, Miami Office/Laboratory**

**FORMAL EDUCATION:**

Louisiana State University  
Bachelor of Science - Civil  
Engineering

**PROFESSIONAL  
REGISTRATIONS:**

Registered Professional  
Engineer,  
State of Florida #68448

Troxler Nuclear Gauge

OSHA Safety Hazardous  
Materials Certificate

**PROFESSIONAL  
AFFILIATIONS:**

Florida Engineering Society

American Society of Civil  
Engineers

**REFERENCES:**

City of Miami Beach  
Public Works Department  
Engineering Division  
1700 Convention Center Dr.  
Miami Beach, Florida 33139  
Mr. Hermes Diaz, PE  
305-673-7080

Miami-Dade County Public  
Works Construction Division  
20900 SW 117<sup>th</sup> Avenue  
Miami, Florida 33177  
Mr. Jesus Gonzalez  
305-375-2111

**PROFESSIONAL EXPERIENCE:**

Mr. Catledge serves as a Senior Project Engineer for the Miami Dade County office/laboratory location of Nutting Engineers of Florida, Inc. Mr. Catledge has eight years experience in the civil/geotechnical engineering field. His responsibilities include preliminary site studies, geotechnical explorations to determine site preparation, feasibility studies for land development, foundation design analysis and recommendations, supervision and training of drill crews, workload analysis, observation of piling installations, pile load tests, classification of in-situ soils, and field/laboratory materials testing.

Mr. Catledge's experience includes construction layout, collection of field data, layout of structures, buildings and roads and ensuring quality of work being performed in the field by maintaining correspondence between the office and the contractor. He has provided supervision and monitored installation of deep foundation piles and has conducted soil tests and compressive strength testing throughout Miami-Dade County.

Mr. Catledge also serves as project manager for numerous government projects including the Key West Solid Waste Transfer Station, Broward County Board of County Commissioners and Miami-Dade County Public Works and the School Districts of Broward and Miami-Dade Counties.

**PROJECT EXPERIENCE:**

- Town of Miami Lakes Sevilla Estates Park Improvements: Picnic shelter, playground, basketball half court and observation pier, asphalt walkways
- City of Pompano Beach: Palm Aire Park Improvements, Palm Aire Drive West, Pompano Beach
- City of Coconut Creek: Sabal Pines Park Ballfield Improvements, Coconut Creek: Drainage improvements to the football field
- City of Hollywood: Young Circle parking & traffic improvement project, Garfield Street parking garage, Charnow Park, Dowdy Field, Rotary Park Improvements, raw water piping Floridian, water main replacement program, multiple lift stations (inc. A-3, A-5, A-8, W-6, W-17)
- City of Miramar: Miramar Community and Outdoor Cultural Amphitheater @ Miramar Regional Park, Miramar overflow parking facility, Ansin Sports Complex, Bass Creek staging area, Vizcaya Park, Miramar Multi-Service Building
- Oak Grove Park Improvements, North Miami: Improvements included four new tennis courts and connecting sidewalks
- Fishing Hole Park Improvements, SW Ranches: New restroom building
- City of Miami Gardens, Bunche Park and Pool: Geotechnical exploration/ engineering for fencing and asphalt paved parking and drive areas

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**Christopher Manno**

954-993-5552

[cmanno@usutilitypotholing.com](mailto:cmanno@usutilitypotholing.com)

**Experience**

2014-Present

**US Utility Potholing & Air Excavation      Oakland Park, FL**

- Founded in 2014
- Field Operations, Estimator and Equipment Manager.

2001-2014

**BRH GARVER WEST      San Diego CA**

- Started as an operator, then promoted to Foreman installing sewer and water in down town San Diego.
- 2004 moved up to the position of **General Superintendent**, overseeing/supervising/managing crews and daily field operations; setting up all projects and air excavation (soft dig).

1985-2001

**MANNO & SONS DEVELOPMENT, INC.      Pompano Beach FL**

- General Superintendent, In charge of projects from start to finish.
- Responsible for 4 pipe line crews, 2 dirt work crews, and 1 concrete and curbing crew. Other duties involved, estimating, reviewing billings, and all meetings from pre-con to final walk through. Projects: Housing developments, to city projects through out Broward and Palm Beach Counties., and F.D.O.T. Florida Department Of Transportation.
- Extensive experience in installation of underground utilities from 4"-96" pipeline in all types of soil conditions, and installation of pipe lines underwater.

1978-1985

**LAUDERDALE BACKHOE INC.      Ft. Lauderdale FL**

- Equipment Operator operating all types of equipment from excavators, dozers, backhoes and skids for utility installation.
- Advanced from operator to Foreman, and received experience from actual field construction of pipelines.

**Qualifications**

- OSHA Competent Person
- OSHA Confined Space Training
- All Methods Tunneling and Dewatering.
- First Aid
- Storm Water WSP (Storm Water Pollution Prevention Plan)
- SWPPP- QSP- Qualified Storm Practitioner

**Education**

Class of 1980

CARDINAL GIBBONS HIGH SCHOOL  
Ft. Lauderdale, Florida

**Project list:**

- City of San Diego - Group 464C - \$1.7 million
- City of San Diego - Group 539 - \$1.3 million
- City of San Diego - Group 652 - \$1.6 million
- City of San Diego - Group 536/538 - 2.2 million
- City of San Diego - Group 545
- City of San Diego - 86" Emergency Sewer Force Main Repair \$1.1 million
- City of San Diego - Sherman Street Emergency Repair
- City of Coronado - Half Moon Bend Sewer Replacement \$1.8 million
- Rancho California Water District - Murrieta Valley Interceptor Sewer - \$12 million



## 2. Staff Availability

All SCEC personnel assigned to this project are available to meet the City's preconstruction and construction needs. We are fully committed to successful completion in an expeditious manner.

TEAM MEMBER	PROJECT ROLE	AVAILABILITY
Timothy Smith, DBIA	Principal In Charge	30%
Paul Carty, LEED AP	Project Manager	80%
Chris Blakeslee, LEED AP	Streetscape Superintendent	100%
Daniel Battan, E.I.	Assistant Project Manager	100%
Barry Transleau	Roadway Project Manager	50%
Bobby Sims	Roadway Superintendent	100%
Nick Dennison	MOT Coordinator	100%
Lazaro Villar	Business Liaison	50%
Leah Griffin, LEED AP	Business Liaison	50%
Judd Adams	Schedule, Phasing & MOT	50%
Penny Harding, LEED AP	Estimating	50%
Monique Rodriguez	Project Accounting	50%

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## Staffing Plan: III-3 Coordination with Consultants

SCEC has is fully committed to developing a strong working relationship with them and all consultants, artists and other disciplines on this project. As previously stated, SCEC is a firm believer in clear communication on all our projects. There is no greater impact to a projects success than a team that works well together. On the Miracle Mile Project, SCEC will work from day one to establish communication with all stakeholders, including the selected designers, engineers, artists, City Of Coral Gables, Business Owners and permit agencies.

### Key to Success of the Project is Communication

This is easily stated but not always understood, however it is the keystone of a successful project outcome. Communication can take many forms; face to face, letters, emails, text messages, phone conferences and calls, RFI's, meeting minutes, internet web site postings, FDOT 511 notifications, Facebook and twitter accounts, newsletters, press releases, public meetings, flyers and handouts, project signing, wayfinding signage, and project variable message boards. SCEC will utilize all of these methods on this project to communicate project needs, schedules, progress and potential impacts to residents and merchants of upcoming construction events or traffic pattern changes.

Who will we communicate with? This is a partial list which demonstrates our knowledge of the complexity and importance of the task. The City Coral Gables Mayor, City Manager and staff members. In addition we will on request, attend City Commission meetings to brief the Commission on progress and answer questions. Also included are the Cities Construction Managers, Public Works directors and staff, Public Safety Director and staff, Police and Fire Rescue, FDOT's Public Information Specialist for the District, the Cities Engineering and Architectural consultants, utilities, Miami Dade County, the merchants, restaurateurs, valet parking management, residents, the project vendors suppliers and subcontractors all of these must be kept in the loop to avoid nasty surprises that are seldom well received. Merchants and residents expect to feel some impacts due to the construction but they hate surprises. Our business model is based on one simple principle, **NO SURPRISES.**

*SCEC has a history of strong team collaboration on our projects. Below are reference letters from past project consultants.*



Staffing Plan:  
III-3 Coordination with Consultants

REFERENCE LETTER: Architect

STEVEN FETT  
ARCHITECTURE

AN ARCHITECTURAL DESIGN AND PLANNING FIRM

DATE: September 29, 2014

To Whom it May Concern,

I am very happy to recommend State Contracting and Engineering for future projects. I worked closely with Paul Carty and Leah Griffin on a streetscape improvement project, which included the construction of two new public plazas for the Town of Lauderdale-by-the-Sea.

Public projects typically require a greater level of public involvement from the design professional and the building team. Lauderdale-by-the-Sea was no exception to this, in fact, the small scale of the town and the accessibility of the town staff fostered a lively environment of collaboration with the residents. The professionals at State Contracting and Engineering displayed great patience and understanding when dealing with the public, property owners, and the Commission.

I, along with my partner, Jaime Correa were the architects responsible for the design of the plazas. We provided highly specified drawing and as academics teaching at the University of Miami, we also have strong opinions of what we believe to be the proper way to design and to build. Personally, I found Mr. Carty, and all of the State Contracting team to be open to ideas of construction and installation involving our design. This was in fact remarkable to me, as my experience had not always been so positive. Additionally, State put together a strong team of talented sub-consultants, including a specialist who installed the large pavers in the plazas with a high level of precision. They finished the project on time and budget despite difficult restrictions on both. I very sincerely hope to work with them in the future and am thrilled to recommend them to others.

Sincerely,

Steven Fett  
Architect

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Staffing Plan:  
III-3 Coordination with Consultants

REFERENCE LETTER: Engineer



Paul Carty  
SCEC

Re: Lauderdale by the Sea  
West Commercial Streetscape Project

Dear Paul:

Thank you for the successful completion of the West Commercial Boulevard streetscape project you completed in front of my office and residence last year.

This project was extremely important to me for several reasons. My property which houses my business on the ground floor and my residence above, fronted your construction project. In addition, we were the design engineer on the project for the Town of Lauderdale by the Sea. I commend you for your professional, efficient and courteous approach to the project. Your crews were all responsive to the business owner's concerns and they went above and beyond to immediately address any concerns. I believe Leah's interaction with the effected business owner's was instrumental in keeping everyone aware of the upcoming work schedule so that there were truly "no surprises". The finished project is beautiful and the businesses are all enjoying the enhanced streetscape and increased traffic to their stores.

Thanks again for a job well done.

Sincerely,

FLYNN ENGINEERING SERVICES, P.A.

Jay M. Flynn, P.E.

241 COMMERCIAL BLVD.  
LAUDERDALE-BY-THE-SEA, FL 33308

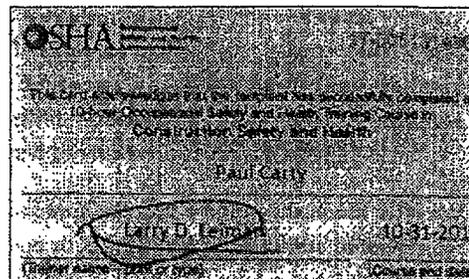
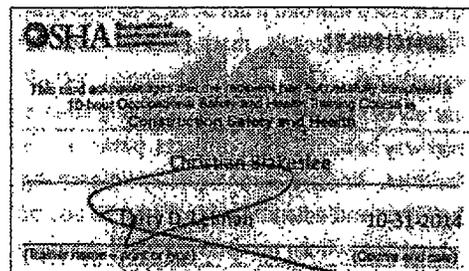
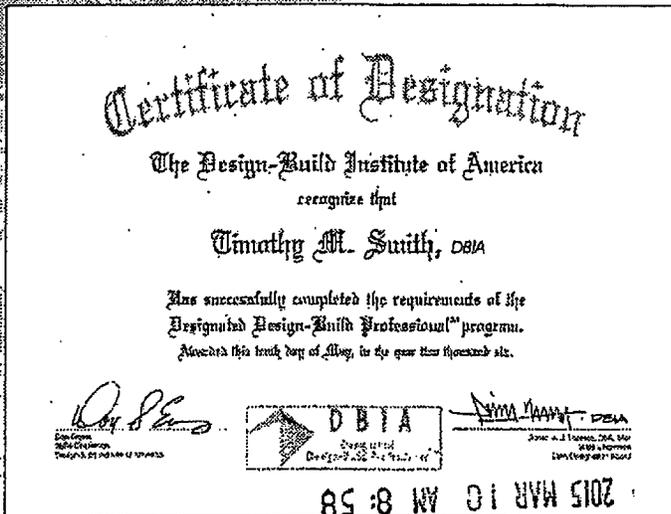
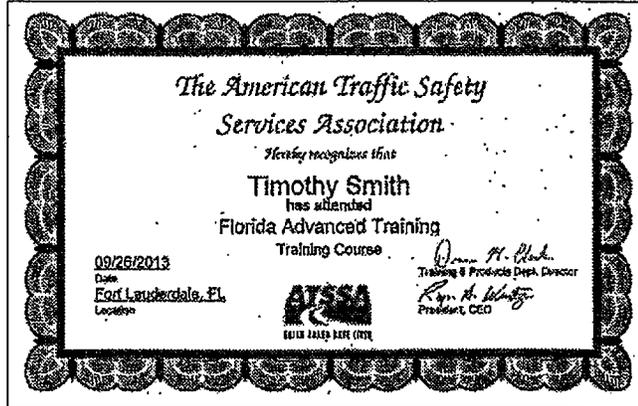
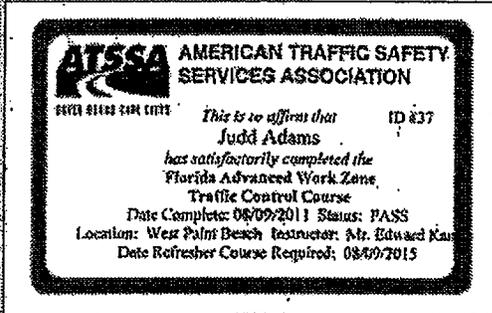
PHONE: (954) 522-1004  
FAX: (954) 522-7630

www.flynnengineering.com



### 4. Staff Qualifications and Licenses

Below is a sampling of SCEC staff qualifications and certifications:



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## Project Control: IV-1 Project Approach

### MANAGEMENT AND CONSTRUCTION APPROACH FOR MIRACLE MILE

When selecting a Construction Management Firm to represent the City Coral Gables, it is important to consider the cost in both time and manpower that the selected CM firm will require from the City. When we manage a CM project, we become the owner's representative. SCEC understands that we provide a service, and the measure of success of our service is not only a quality project delivered on time and within budget, but also that the staff of the City has a positive experience. We work hard to minimize the amount of time needed by our clients to administer our projects. SCEC goes the extra mile to ensure client satisfaction.

SCEC also assigns a partner and officer of the Company to all of our projects to fill the role of Project Manager. For this project, Vice Presidents Paul Carty and Barry Transleau will fill that role. The advantage of this approach is that the City will have a single point of contact during design and construction of each project. Further, the City will always have someone present at the project meetings that can make decisions on the spot.

The City of Coral Gables will be the beneficiary of all of the lessons learned from SCEC's 40 plus years of South Florida streetscape management and construction experience. Our work experience includes a wide variety of complex projects including streetscapes and highway beautification projects, parks and recreational facilities, bridges and highway interchanges, office buildings and educational facilities. In addition, we are a local firm whose principals are the managers and live here in Miami Dade and Broward County. We are instantly accessible and responsive, which allows us to resolve the smallest problems rapidly before they blossom into large ones. The SCEC Project Management and Public Information office will be located within the Business Improvement District.

We offer the peace of mind that the continuity of our management staff will be maintained throughout the project. SCEC has a long history of minimal employee

turnover; we do not have projects outside of South Florida, so there is little risk that Project Managers and construction staff who begin the project might be transferred at the most inopportune times during critical phases of the work. Our policy is that the management team that starts the work finishes the work.

### KNOWLEDGE OF LOCAL CONDITIONS

SCEC has a wealth of knowledge of local conditions, codes, and ordinances derived from decades of successful projects designed and constructed throughout South Florida. SCEC has 44 years of construction and project management experience in Florida and during that period has constructed more than \$750 million of Public Sector infrastructure. Our Florida Licensed General Contractors are well versed in the current Florida Building Code and our field superintendents ensure our work and that of our subcontractors meets or exceeds local and state codes, specifications, and ordinances as applicable.

SCEC has performed work for the Expressway Authorities, Aviation and Port Authorities, Florida Department of Transportation, MetroRail, Tri-Rail, Palm Beach, Broward and Miami-Dade counties, municipalities within those counties, Park Districts, and all School Boards in South Florida. That experience has led to many long-lasting relationships with Owners, Architects, Engineers, Contractors, and Subcontractors. After four decades of direct experience in this local market, SCEC knows the strengths and weakness of most of the contractors that work on public projects. SCEC selects and works with contractors that have outstanding reputations for professionalism, integrity, safety, creativity, timeliness of delivery, cost effectiveness and quality of product.

### SUBCONTRACTOR SELECTION

SCEC's selection of subcontractors and suppliers for this project will be based on their history of successful demonstration of project delivery, their dedication to quality of workmanship, and their ability to consistently meet or shorten our often-demanding schedules.



## Project Control: IV-1 Project Approach

Although SCEC recognizes that price is always a significant factor in the determination and selection process of subcontractors, it cannot outweigh reputations of poor performance and delay that can have a detrimental impact on the outcome of a project. In South Florida's current recovering construction marketplace, it is even more critical that any subcontractor selected be financially sound and capable of completing the project without difficulty. SCEC has the experience needed to confidently prequalify subcontractors who will perform and meet the City of Coral Gables expectations.

### STAGING AND PUBLIC SAFETY

During the construction phase, extraordinary efforts were made to assure that all businesses had unfettered access at all times during normal business hours. This will require the utilization of pedestrian temporary walkways and barriers, temporary sidewalks, flagmen at road crossings directing pedestrians along with possible night work.

During pre-construction SCEC will work with City staff to select the closest most suitable staging area for materials and equipment needed during the construction process.

### It's All in the Details

The public's perception of a project are based on small details that are often overlooked or ignored by contractors. First and foremost is vehicular, bicycle and pedestrian traffic control. This starts by having the most knowledgeable contractor and a specialized Maintenance of Traffic (MOT) Consultant to plan the phasing and sequencing of the work; both should be FDOT trained and certified. SCEC's MOT consultant will be Joseph Roles and Associates Inc. with whom we have had a professional relationship and worked with for over thirty years. SCEC is an FDOT qualified contractor whose management and staff are AATSA certified professional worksite traffic managers. It is our understanding that portions of the project are on FDOT roadways. Traffic will be maintained in accordance with FDOT standards utilizing barricades, barrels and

temporary barrier walls. A project such as Miracle Mile is no place for MOT On the Job Training (OJT).

### Business Ingress and Egress

Critical is the attention to unfettered ingress and egress to businesses. We plan to conduct demolition and construction operations in such a manner that no individual is forced to walk through loose dirt or mud to enter a shop or restaurant. This can be accomplished by either removing the work in sections, allowing pedestrian traffic to utilize the undisturbed existing sidewalk until a new sidewalk is in place or providing a smooth hard surfaced temporary sidewalk. In many cases that surface is then faced with a thick geotextile fabric as a sort of continuous door mat, to prevent dirt and dust from being tracked into shops and restaurants eliminating a nagging nuisance for the business owners. Sidewalks and walkways will be isolated from major construction operations by screened fencing erected wherever required and relocated when unnecessary. Walkways will be well signed and designated by both conventional signing and way finding signing.



*Sample Project - Temporary sidewalk and construction fencing on our Lauderdale-By-The-Sea Streetscape Projects designed to allow outdoor dining restaurant to maintain operations with construction only 5' away.*

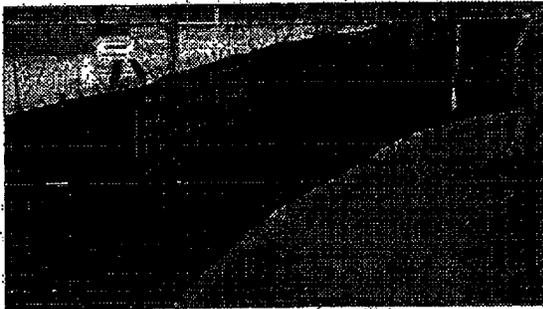
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## Project Control: IV-1 Project Approach

### Housekeeping

Nothing creates a bad impression of a project more than inattentiveness to housekeeping. Demolition and excess excavation materials will be removed from the project on a daily basis. The roadways and sidewalks will be kept swept and clean on a regular or as needed basis.



*All sidewalks are maintained daily for debris and any tripping hazards. Proper signage is maintained to safely direct pedestrian traffic.*

### Control of Air and Noise Pollution

Potentially noisy construction operations such as heavy demolition may be conducted during night time operations to reduce the noise impacts to the surrounding businesses. Dust generated from demolition and saw cutting operations will be minimized by shielding of the construction areas as well as a prohibition on dry saw cutting. All saw cutting will be done utilizing the wet method to minimize the creation of airborne dust. Street sweeping operations will also employ the wet method wherever practical.

### Contingency Planning

While we never hope to have to implement them, SCEC has developed written contingency plans for emergency action should the occasion present itself. Our management and field supervisory staff are well familiarized with them and ready to act quickly. Plans have been developed for the following emergencies.

- Hurricanes Readiness Plans
- Hazardous Material Spills
- Traffic Incident Plans
- Contaminated Materials Discovery Plans

*As a testimony to our approach in action, attached please find below recent reference letters from the Town Manager of Lauderdale-By-The-Sea, one of our current Public Agency CM clients, and business owners that we interacted with on a daily basis during streetscape projects.*



Project Control:  
IV-1 Project Approach

REFERENCE LETTER: Owner



THE TOWN OF  
**LAUDERDALE-BY-THE-SEA**  
8501 N. OCEAN DRIVE,  
LAUDERDALE-BY-THE-SEA, FL 33308  
Phone: 954-840-4200, Fax: 954-840-4236

January 14, 2014

Mr. Paul Carty  
Vice President  
State Contracting & Engineering Corporation  
3800 North 29<sup>th</sup> Avenue  
Hollywood, Florida 33020

Dear Paul,

I want to memorialize in writing what I and the Town Commission have said to you many times verbally over the past several months and that is we are very grateful for the outstanding job your firm did in completing two very high profile and difficult construction projects for us on time and in a high quality manner.

Both the West Commercial and the East Commercial Drainage and Streetscape projects were disruptive by their very nature, as they required that two of the three major thoroughfares in our Town be torn up to install complex drainage systems and coordinating with PP&L, AT&T, and Comcast for the installation of underground utility infrastructure. In addition, convenient parking for beachgoers, shoppers, diners and business employees had to be closed for months to accomplish the work. We knew that the challenge of responding to the emotions of our residents and merchants would be as difficult as the challenge of completing the construction in the very short window of time we gave you. As the Mayor noted in her comments at the December Commission meeting, it is very difficult to meet the expectations for personalized service and attention that residents and merchants in our small town have, but you, Assistant Project Manager Jud Adams, and merchant liaison Leah Griffin excelled in doing just that.

Your personal visibility on the job in Town, the long hours you devoted to meetings and coordination with the project designers, your accessibility 24/7, and the professionalism you displayed under very trying circumstances and in the face of dealing with some of the strong-willed and large personalities in our Town was remarkable. You showed admirable patience with us as we changed our minds about the design numerous times and, rather than complain about missing details in the design, you always sought to find a workable solution. Your counsel was invaluable in resolving design problems.

www.lbtts-fl.gov

RELAX... YOU'RE HERE

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**Project Control:  
IV-1 Project Approach**

REFERENCE LETTER: Business Owner (Bar/Restaurant)

# 101 Ocean

January 15, 2015

To whom it may concern,

As manager of 101 Ocean, one of the most established restaurants in Lauderdale-By-The-Sea, I was initially one of the most concerned about the negative impacts of the town's Streetscape project in 2013. I was highly skeptical that SCEC would meet their December deadline or stay within the town's budget. My restaurant features an indoor/outdoor bar 50 yards from the beach, so I dreaded construction on our doorstep.

I was extremely impressed by SCEC's performance throughout construction. In my 30 years of working in the restaurant industry, I have dealt with many construction projects. I have never seen a contractor finish on schedule and within budget as SCEC did. I consider that a rarity in construction, and I commend SCEC for an exceptional job.

Public Liaison Leah Griffin did an excellent job of keeping me well informed of construction milestones and phases. She basically was at my beck and call, checking in with me regularly onsite and always available by cellphone. She and the rest of the SCEC construction team made the project a surprisingly pleasant experience. They were easy to work with and respected our customers' needs. I appreciated their efforts to address my concerns, meet their commitments and maintain a safe environment.

I highly recommend the company for similar projects.

Please contact me with any questions.

Sincerely,

Anthony Della  
General Manager



## Project Control: IV-1 Project Approach

REFERENCE LETTER: Business Owner (Bar/Restaurant)



To Whom It May Concern:

This letter is to commend State Contracting & Engineering Corp. for their work at our Lauderdale-by-the-Sea Aruba Beach Café. Lauderdale-by-the-Sea was not looking its best when State was given the contract to do the streetscape work for our town. But – it sure is now.

There was a lot of major construction work to be done including drainage, sewer, paving, brick pavers, and landscaping. State worked with us, almost on a daily basis, to ensure that our customers were always able to get to our restaurant and that our valet parking operation was never shut down. We offer outdoor dining on our patio and it was rarely disturbed by the construction work. Some of the work was done at night to be less disruptive.

Our first contact with State was when we were visited by Ms. Leah Griffin, who came to speak with us about what we could expect during construction. She also provided information about how State would be able to do to help make the work less disruptive to our business. She was our liaison with State and we were given her contact information in case of a problem. When we had a minor problem Leah responded immediately and the problem was taken care of within 2 hours. State cared about our businesses, and it showed.

Not only did State do a terrific job on the street scape but they were helpful and easy to work with and involved in the project. Mr. Tim Smith, President of State, was frequently to be found on the job site as were State's two Vice-Presidents and the Project Manager.

I am very satisfied with the service and attention we received from State during the construction. In addition they met their commitment to have the job done and open for the Christmas season kickoff party in the plaza on the 4<sup>th</sup> of December. I think they did an exceptional job for Lauderdale-by-the-sea.

Thank you

Peggy Mohler  
Controller

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## PHASING OPTIONS

One of the key issues that SCEC will assist with in the Pre-Construction phase is developing a very detailed and specific Phasing plan which includes Staging, Safety and MOT for both vehicles and pedestrians. Detailed Phasing is an area that SCEC has extensive experience with from our many years of FDOT experience. Based on our preliminary review of this project and in beginning to understand the complexities involved, we have prepared preliminary draft plans. The first step was to develop an overall Zoning Plan that divides the Miracle Mile Streetscape Project into six distinct Zones of Construction:

- **Zone 1:** Miracle Mile from S Douglas Rd. to Galiano St.
- **Zone 2:** Miracle Mile from Galiano St. to Ponce De Leon Blvd.
- **Zone 3:** Miracle Mile from Ponce de Leon Blvd. to Salzedo St.
- **Zone 4:** Miracle Mile from Salzedo St. to SW 42nd Ave. / Le Jeune Rd.
- **Zone 5:** Giralda Ave. from Merrick Way to Ponce De Leon Blvd.
- **Zone 6:** Biltmore Way from Le Jeune Rd. to City Hall

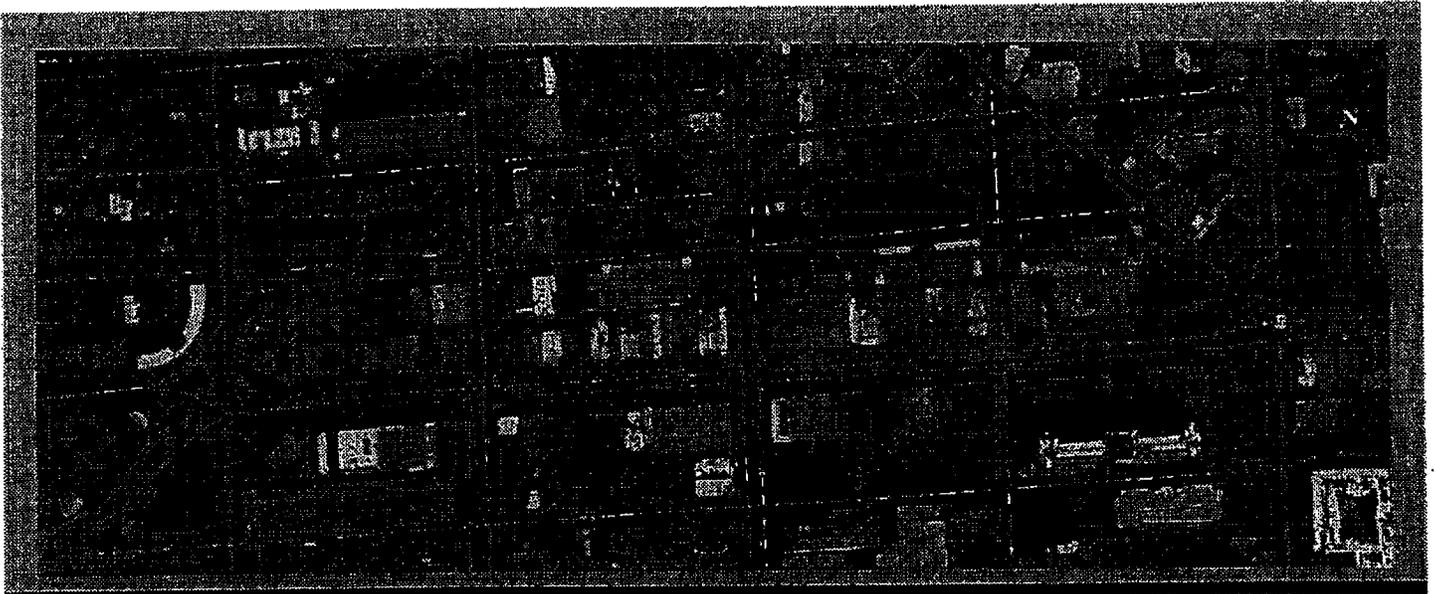
The next step in this process was to evaluate several preliminary phasing options for the construction of the work on Miracle Mile (Zone 1-4). The work on Zone 5 will be constructed concurrently with work on Miracle Mile, and any work on Zone 6 approved will be scheduled accordingly. Each option we evaluated has pros and cons, and the Design and CM team will have to work with the City to develop the best solution that will have the least impact on businesses along the Mile and Avenue. A detail description of the Options considered are the following:

- **Option 1:** Construct two contiguous Zones where North and South blocks are treated independent from each other. After the full Northern portions have been completed, the crews can repeat the same operations in the South side of Miracle Mile. Traffic will have to be rerouted into the opposite traffic path where construction is progressing. The benefits to this approach will allow traffic to remain on the Miracle Mile strip, which will lessen the impact to the local businesses.
- **Option 2:** Similar to Option 1, but the work would occur on two alternate blocks (either east- or westbound directions) in order to limit the impact on a long stretch of businesses. An impeding sequence of construction would be introduced since crews and equipment would have the need to travel the routes trying to reach the following construction area and thus impacting the local traffic and businesses.
- **Option 3:** Construct the complete North portion of the strip in one unaltered phase, having the traffic rerouted into the opposite traffic path in a two way street as in portions of Option 1. Once completed, the process would be reversed for the South blocks. Although beneficial for construction, this option completely prevents access of vehicular traffic to the local businesses throughout the whole strip one direction at a time; it would also prevent emergency access through the arterials and side streets since the intersections would be closed.
- **Option 4:** Construct both North and South ends in the Zones of Construction (individual blocks). This option allows full sections of Miracle Mile to be built and returned to the City in four convenient phases. Vehicular traffic would maintain the regular traffic flow except at the construction areas in which they would need a heavily involved MOT plan to reroute the traffic around the work zone. Local businesses on both North and South sides of the particular block would be impacted by construction until the activities progress to the following section.

It is SCEC's initial opinion that **Option 1** is the best approach for the construction of this streetscape project based on the impact to the local businesses, ease of constructability, scheduling and resource allocation. Attached are graphic illustrations of how we would approach the project using this approach.



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CITY OF FORT LAUDERDALE  
 Miracle Mile Streetscape Project

OPTION 1 PLACING PLAN  
 PHASE 1

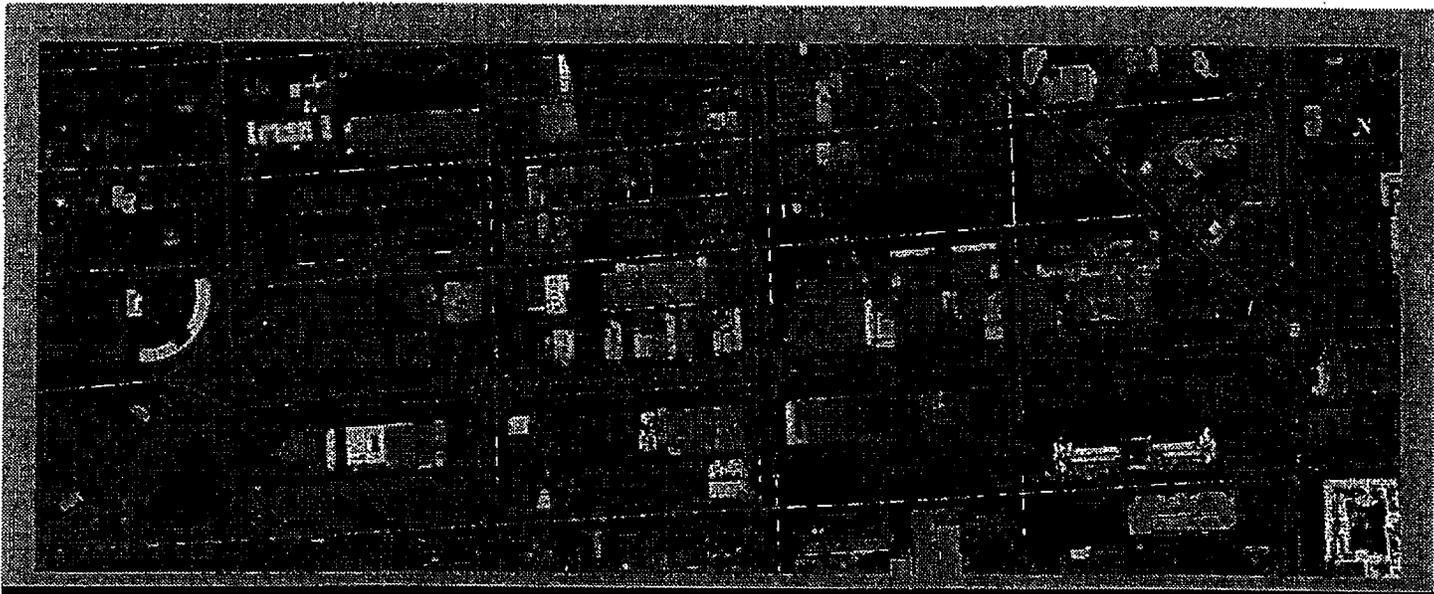
**LEGEND:**

-  Construction Area
-  Traffic Route

**NOTES:**

- 1) Construction would shut down the Zone 1 & 2 Eastbound (Miracle Mile between Ponce De Leon Blvd. and S Douglas Rd.).
- 2) Traffic flow in Miracle Mile would be rerouted Eastbound to a single lane two-way street as depicted.
- 3) Construction will occur on Block Zone 5 (Giraldia Ave. between Ponce De Leon Blvd. and Merrick Way).





**City of Coral Gables  
Miracle Mile Streetscape Project**

**OPTION 1 PHASING PLAN  
PHASE 1**

**LEGEND:**

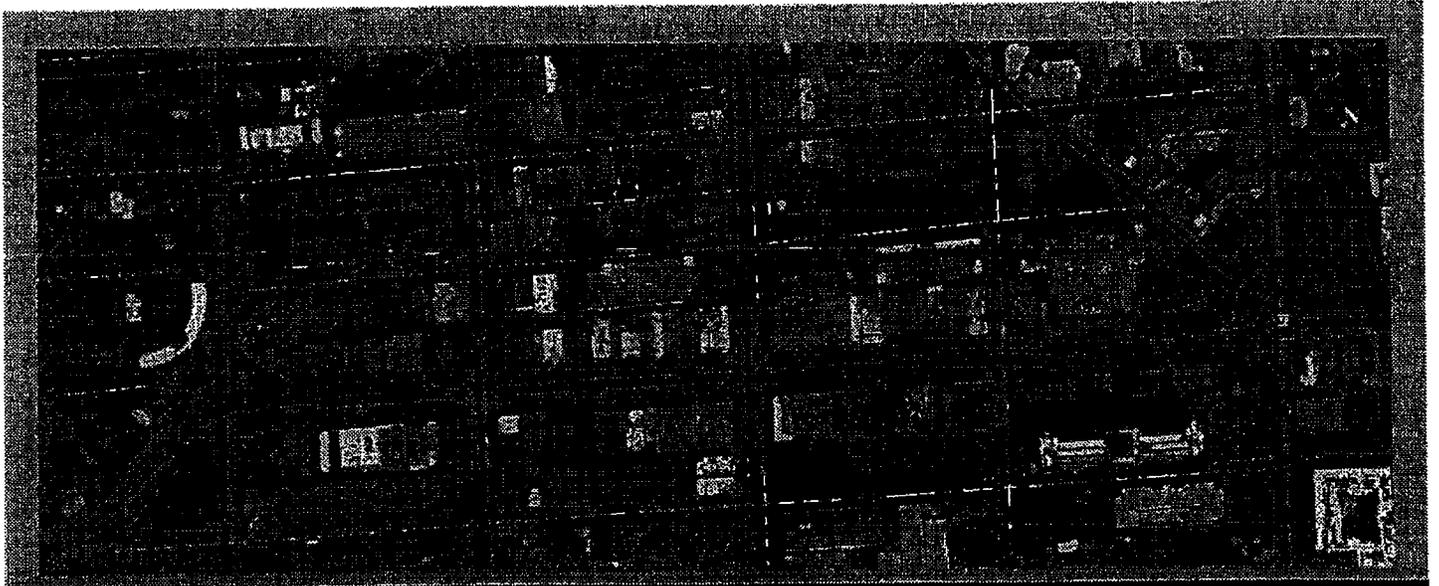
-  Construction Area
-  Traffic Route

**NOTES:**

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City of Gainesville  
 Miracle Mile Streetscape Project

OPTION 1 PHASING PLAN  
 PHASE III

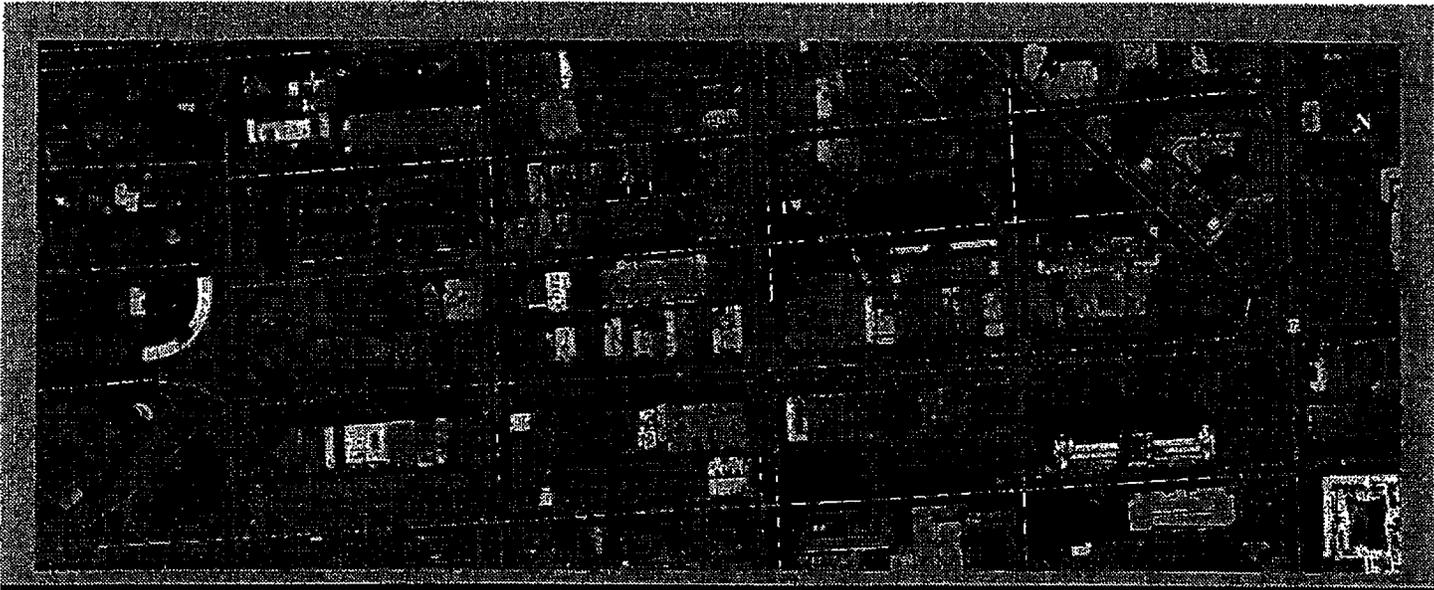
**LEGEND:**

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-  Traffic Route

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- 1) Construction would shut down the Zone 1 & 2 Eastbound (Miracle Mile between Ponce De Leon Blvd. and S Douglas Rd.).
- 2) Traffic flow in Miracle Mile would be rerouted Eastbound to a single lane two-way street as depicted.
- 3) Construction will occur on Block Zone 6 (Giralda Ave. between Ponce De Leon Blvd. and Merrick Way).





City of Coral Gables  
 Miracle Mile Streetscape Project

OPTION 1 PHASING PLAN  
 PHASE IV

**LEGEND:**

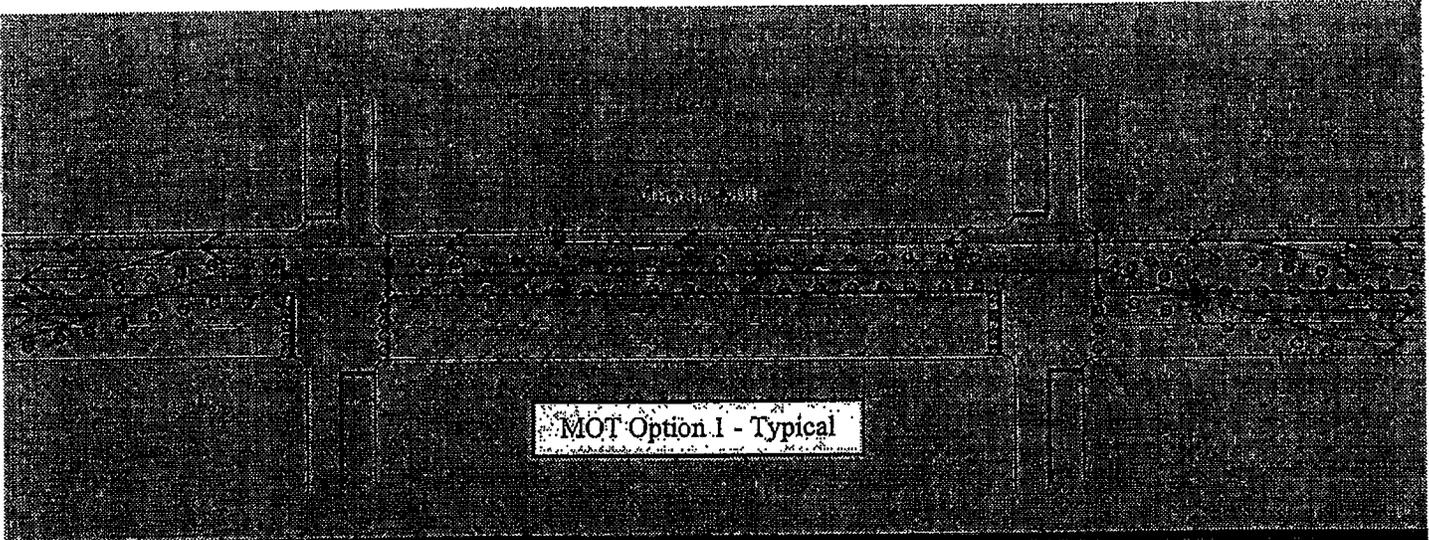
-  Construction Area
-  Traffic Route

**NOTES:**

- 1) Construction would shut down the Zone 1 & 2 Eastbound (Miracle Mile between Ponce De Leon Blvd. and S Douglas Rd.).
- 2) Traffic flow in Miracle Mile would be rerouted Eastbound to a single lane two-way street as depicted.
- 3) Construction will occur on Block Zone 5 (Giralda Ave. between Ponce De Leon Blvd. and Merrick Way).



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MOT Option I - Typical

Red Lines Indicate Westbound Traffic Pattern Shifts and Merge Patterns

Blue Lines Indicate Westbound Traffic Pattern Shifts and Merge Patterns.

Orange Boxes Indicate Work Zones.

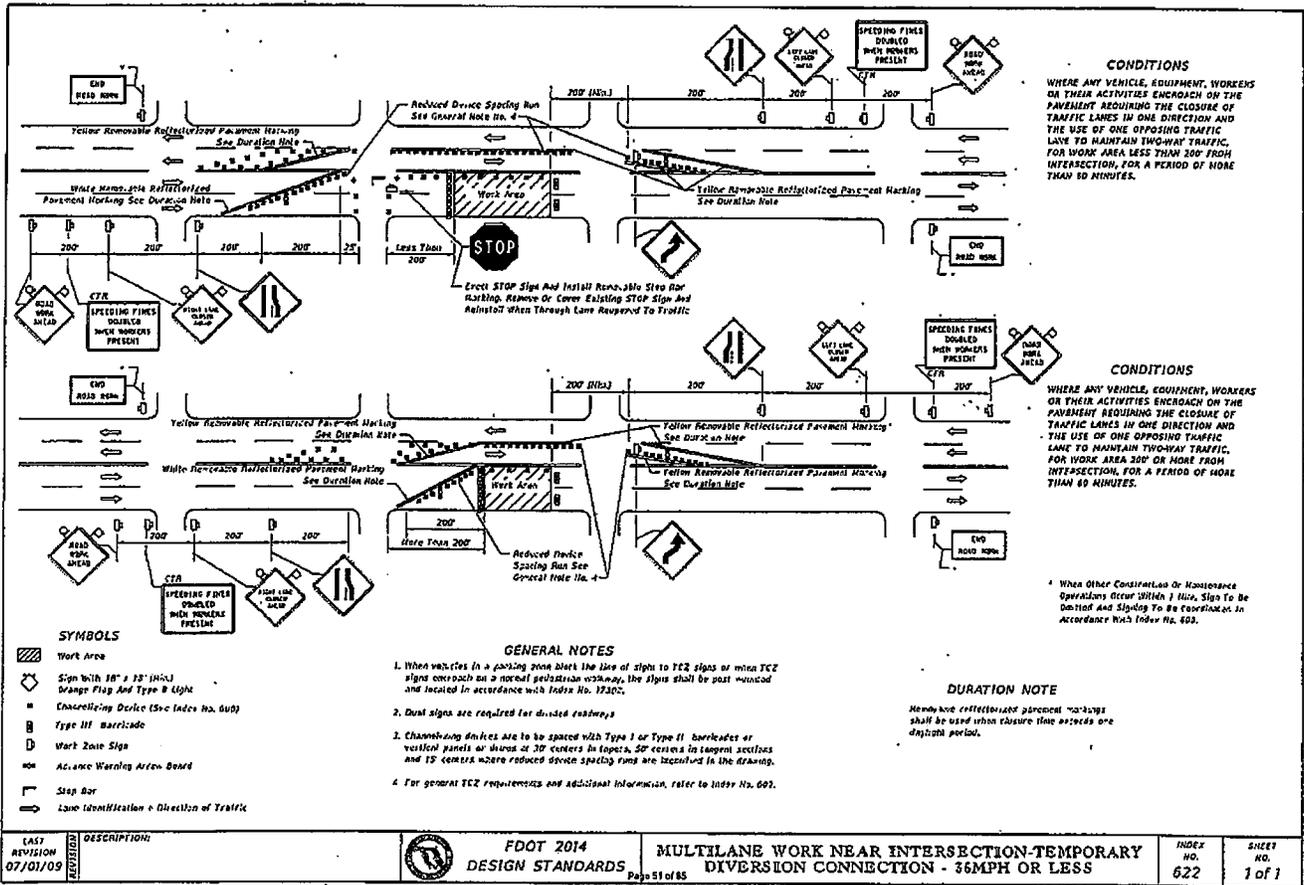
Black and Orange Circles represent channelizing devices such as FDOT Barrels

The above Typical is designed utilizing FDOT Standard Index Index No. 622.

The Work zone depicted above requires both directions of traffic to merge into single lanes, Right Lane Closure for Eastbound and Left Lane Closure for Westbound. After traffic has been merged into single lanes, the traffic is then shifted onto one side of the median. In the case above, it is shifted North into the Westbound lanes. This allows construction to be performed on the entire Southern half of the corridor at once, enabling a faster and more efficient construction of Underground and Streetscape Improvements.

While Miracle Mile between Lejune and S. Douglas Rd. is not a State Road controlled by FDOT, SCEC is dedicated to meeting or exceeding FDOT Requirements for Maintenance of Traffic to ensure safety and smooth traffic through the area.

**SCEC**  
Civil Engineering & Surveying Engineers



**CONDITIONS**  
 WHERE ANY VEHICLE, EQUIPMENT, WORKERS OR THEIR ACTIVITIES ENCOACH ON THE PAVEMENT REQUIRING THE CLOSURE OF TRAFFIC LANES IN ONE DIRECTION AND THE USE OF ONE OPPOSING TRAFFIC LANE TO MAINTAIN TWO-WAY TRAFFIC, FOR WORK AREA LESS THAN 200' FROM INTERSECTION, FOR A PERIOD OF MORE THAN 60 MINUTES.

**CONDITIONS**  
 WHERE ANY VEHICLE, EQUIPMENT, WORKERS OR THEIR ACTIVITIES ENCOACH ON THE PAVEMENT REQUIRING THE CLOSURE OF TRAFFIC LANES IN ONE DIRECTION AND THE USE OF ONE OPPOSING TRAFFIC LANE TO MAINTAIN TWO-WAY TRAFFIC, FOR WORK AREA 200' OR MORE FROM INTERSECTION, FOR A PERIOD OF MORE THAN 60 MINUTES.

\* When Other Construction Or Maintenance Operations Occur Within 1 Mile, Signs To Be Detoured And Signing To Be Temporary In Accordance With Index No. 609.

- SYMBOLS**
- ▨ Work Area
  - ◊ Sign With 18" x 24" (18x24) Orange Flag And Type B LIGHT
  - Channelizing Device (See Index No. 609)
  - ⊞ Type III Barricade
  - D Work Zone Sign
  - ⊞ Advance Warning Arrow Board
  - ⊞ Stop Bar
  - Lane Identification - Direction of Traffic

- GENERAL NOTES**
1. When vehicles in a passing zone meet the line of sight to TCZ signs or when TCZ signs encroach on a normal pedestrian walkway, the signs shall be past mounted and located in accordance with Index No. 1230C.
  2. Dual signs are required for divided roadways.
  3. Channelizing devices are to be spaced with Type I or Type II barricades or vertical panels or drums at 30' centers in tapered, 50' centers in tapered sections and 15' centers where reduced drive spacing runs are located in the drawing.
  4. For general TCZ requirements and additional information, refer to Index No. 609.

**DURATION NOTE**  
 Hand-held reflectORIZED pavement markings shall be used when closure time exceeds one daylight period.

LAST REVISION 07/01/09	DESCRIPTION	<b>FDOT 2014 DESIGN STANDARDS</b> Page 51 of 85	<b>MULTILANE WORK NEAR INTERSECTION-TEMPORARY DIVERSION CONNECTION - 35MPH OR LESS</b>	INDEX NO. 622	SHEET NO. 1 of 1
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**Project Control:  
IV-2 Scheduling, Quality and Cost Control**

**SCHEDULING**

SCEC is committed to meeting all construction durations per the City's direction. SCEC has an extensive history of completing projects on time or early – no exceptions.

<b>Recent History of Meeting Schedules (Partial List)</b>			
<b>Project</b>	<b>Notice to Proceed</b>	<b>SCEC Completion</b>	<b>Days Ahead of Schedule</b>
East Commercial Blvd. Streetscape Lauderdale-by-the-Sea	7/8/2013	12/3/2013	On-Time
West Commercial Blvd. Streetscape Lauderdale-by-the-Sea	5/28/2013	12/3/2013	On-Time
Tri-Rail Stations: Heavy Maintenance & Miscellaneous Repairs	11/28/2011	7/30/2012	On-Time
Pine Crest School Administration Building Renovations	11/1/2011	6/1/2012	On-Time
I-95 Delray Beach Design-Build Sound Wall	4/10/2011	12/9/2011	35
North Miami Senior High School Phased Demolition	7/1/2011	12/15/2011	15
Pine Crest School Marjean Packard Building Renovations	1/15/2011	9/10/2011	10
East Commercial Blvd. Streetscape Lauderdale-by-the-Sea	6/15/2010	1/3/2011	On-Time
Pine Crest School Phase II Renovations and HVAC Upgrades	2/10/2010	11/25/2010	On-Time
Pine Crest School LEED Central Chiller Plant and Phased Pipe Distribution	11/5/2008	12/15/2009	30
Drainage Upgrades in Osceola, Orange, and Brevard	10/27/2008	3/10/2009	On-Time
Sawgrass Expressway Toll Buildings and Ramp Improvements	10/28/2006	4/27/2008	60
Turnpike/74 <sup>th</sup> Street Miami-Dade	9/17/2007	11/11/2007	On-Time
Hallandale Beach Tri-Rail/ I-95 Sound Wall	9/8/2006	5/21/2007	189

As Construction Managers, SCEC takes the lead role in establishing and monitoring both the preconstruction and construction schedules. Our team develops the schedules using a Critical Path Method (CPM), and utilizes Primavera (P6) software for actual calculations and reporting. Our schedules are updated as needed to maintain accuracy and to incorporate any design or construction changes.

SCEC uses our well-thought-out schedules as a valuable tool for organizing and coordinating the project work. The schedule is also used in determining when construction project resources, such as manpower and materials, will be required. Finally, as the project progresses, the 'as-planned' schedule becomes the basis for analyzing which events may impact the completion of the project, allowing time to take corrective measures.



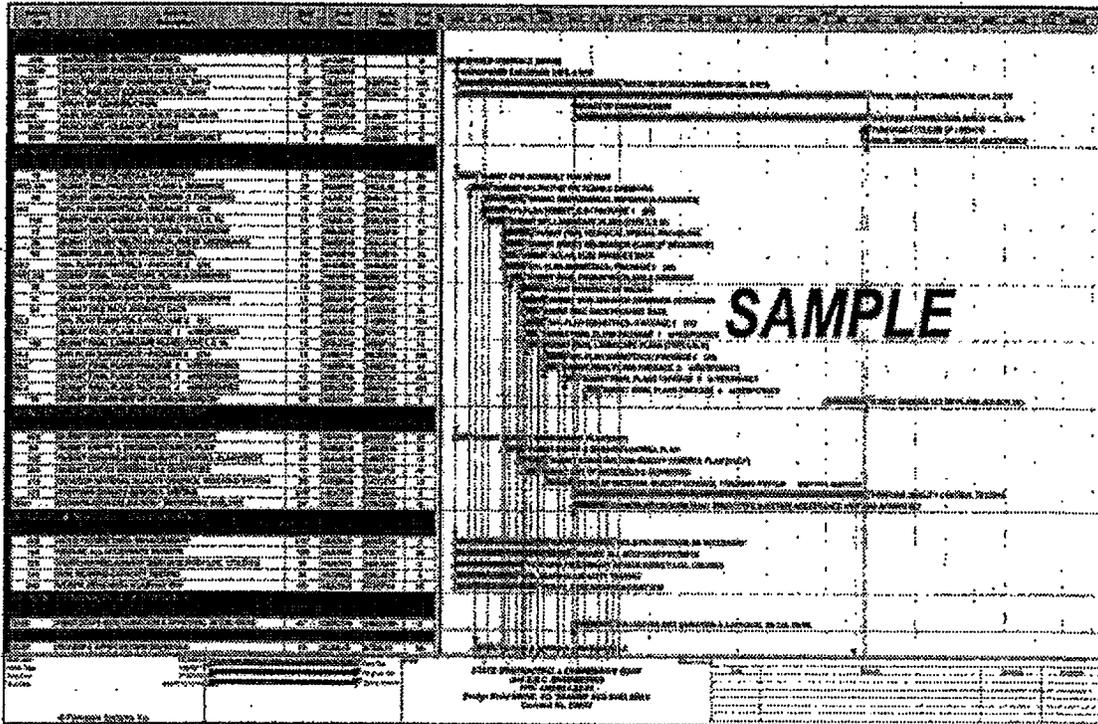
## Project Control: IV-2 Scheduling, Quality and Cost Control

In preparing our initial schedule we request activity durations from the subcontractors and the long lead-times from suppliers. This information is not only necessary to accurately prepare the schedule but is also a basis for binding the subcontractor to the activity durations set forth in the schedule.

All major submittals and required timeframes for review and approval are incorporated into our schedules in order to ensure that material deliveries do not affect the progress or sequence of the project. SCEC has experience in resource- and cost-loading our CPM schedules, and can provide both as required by the owner.

Once the schedule is approved with the Owner, copies are provided to the subcontractors. Each month, or more often if necessary, we update the schedule and identify the status for each activity. The status for each activity is usually found by reviewing a progress line that runs from the top to the bottom of the schedule. By reviewing each item that passes through and those which preceded the status line, the completion status of each activity on that date can be determined. If any activities are found to be delayed, the responsible subcontractor is immediately contacted and required to provide additional manpower and equipment to correct the situation and prevent a hold up.

*Below is a sample CPM schedule created by SCEC.*



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## **COST CONTROL**

Our early involvement in projects is essential. It helps us ensure the project will meet an owner's needs and expectations, including budget and schedule, and provides an opportunity to consider potential ways to save costs and time. *Building smart is the execution of a comprehensive and detailed preconstruction plan.*

### **COST CONTROL – Preconstruction Phase**

During the preconstruction phase costs are closely analyzed from many different perspectives. Our overall goal is to prepare the best possible estimate using a well-coordinated set of plans and specifications. We ensure fair pricing by contracting with the most qualified subcontractors. To achieve the best price we use the following techniques:

#### **Cost Estimating**

Based on SCEC's history of self-performed work, we can oftentimes provide accurate cost estimates with limited subcontractor involvement. Our estimates are detailed but easy to understand so that all levels of project staff can quickly find and process the information.

#### **Value Engineering**

Striking the right balance between quality, scope, and budget is the goal of SCEC during preconstruction services. SCEC provides Value Engineering feedback at all aspects in the preconstruction process including at design meetings. It is far more valuable to have the Construction Manager evaluate the costs of a proposed system prior to the A/E team designing it completely. This approach can save valuable time and cost savings to the overall project. By using Value Engineering during the planning, design, and construction phases we will provide the City with the best value.

SCEC provides clear and precise feedback to our client and design team on all reviews performed, so that all potential Value Engineering ideas are discussed and evaluated. Our level of technical detail and accurate pricing for each proposed change is critical for the project team to make the right decisions quickly.

#### **Constructability Review**

A vital part of the preconstruction process is verifying that a project design is "constructible", and that the various building systems are fully coordinated. We carefully review project drawings and documents for any elements that need clarification or improvement. Our goal is to identify and resolve – before construction begins – the issues that later may result in change orders or schedule delays. The extensive effort put into this phase by SCEC is rewarded by projects that meet their budgets and are completed with a minimum of administration. *Please see attached Constructability Review Sample of our level of detail on constructability reviews.*

#### **Quality Control**

SCEC starts the quality control on our CMAR projects during pre-construction. During this phase we look to coordinate all documents and expose all possible project conflicts, pitfalls and challenges to reduce the risk of delay and cost impact during the construction phase. During construction all work is properly inspected and tested to ensure the highest level of quality is achieved.

#### **Subcontractor Selection**

Having the right subcontractors bidding on a project is critical to the overall cost of the project. SCEC selects not just the most qualified subcontractors but the most appropriate subcontractor for each project. By analyzing the project size and complexity, we are able to solicit the most competitive pricing.



**Project Control:  
IV-2 Scheduling, Quality and Cost Control**

**COST CONTROL – Construction Phase**

Once the project goes into construction SCEC utilizes a detailed system of project accounting that identifies all costs spent to date. At each project meeting with the owner, a full report of the project's financial status is provided. The most critical information in these reports is the tracing of any additional costs incurred to date as well as a projection of potential cost changes. By keeping the entire team informed we are able to make the best decisions in a timely manner for the overall benefit of the project.

At SCEC, we fully understand that accuracy of budgeting translates to Owner peace of mind.

**Recent History of Cost Control (Partial List)**

Project Name	Budget Amount	GMP/ Contract	Variant	
East Commercial Blvd. Streetscape Lauderdale-by-the-Sea	\$ 2,445,673.00	\$ 2,445,673.00	0.00%	On Budget
West Commercial Blvd. Streetscape Lauderdale-by-the-Sea	\$ 2,182,498.00	\$ 2,182,498.00	0.00%	On Budget
Pine Crest Central Chiller Plant and CHW Distribution	\$ 8,567,307.00	\$ 8,341,014.00	-2.64%	Under Budget
Sawgrass SunPass Toll Ramp Improvements	\$ 13,841,500.00	\$ 13,684,998.96	-1.13%	Under Budget
Turnpike/74th Street Miami-Dade	\$ 454,000.00	\$ 454,000.00	0.00%	On Budget
MDX Sound Wall	\$ 717,400.00	\$ 702,920.00	-2.02%	Under Budget
Hallandale Beach Tri-Rail/I-95 Sound Wall	\$ 5,264,658.00	\$ 5,264,658.00	0.00%	On Budget
Sawgrass Expressway Sound Wall	\$ 1,948,008.00	\$ 1,948,008.00	0.00%	On Budget
FDOT Drainage Upgrades in Osceola, Orange, and Brevard Counties	\$ 887,088.00	\$ 842,570.00	-5.02%	Under Budget
Bridge Head Park at Royal Park Bridge	\$ 1,305,899.00	\$ 1,259,749.00	-3.53%	Under Budget

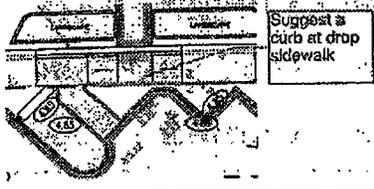
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Project Control:  
IV-2 Scheduling, Quality and Cost Control

Constructability Review Sample:

Streetscape		SCEC
CM Review 01		
Date: March 21, 2013		
No.	Description	Type
C1.1	Plans do not include any MOT plans, discuss requirements to meet FOOT design standards and need for specialty engineers to provide drawings. SCEC has requested a MOT design proposal from one specialty engineer and will forward upon receipt.	Discuss
C1.2	No geotechnical report has been provided at this time. Are soil borings available for the new parking lots?	Comment
C1.3	Request original surveys be included in final set of drawings for reference by bidding contractors.	Suggestion
C1.4	No reference is made on current plans to new parking meters. Are all spaces to receive meters, and if so, are they furnished and installed by others?	Clarification
C1.5	Given the required demolition of the existing street sidewalks for crosswalks, drainage, irrigation, etc., there may be very little sidewalk to salvage. We suggest Town consider replacement of all sidewalks for uniformity and elimination of cracked sections. SCEC will provide a summary of quantities under separate cover.	Discuss
C1.6	Suggest header curb at drop sidewalks to prevent landscape island washout. 	Suggestion
C1.7	Demolition plans are not fully detailed at this time. See notes on attached Sheet C1.1 for suggestions to incorporate on final plans.	Comment
C1.8	Coordinate areas of demolition with new work indicated on architectural drawings. (Areas that do not appear to match are noted on marked-up plan sheet attached.)	Plan Coordination



## Project Approach: IV-3 Fast-Track Experience

SCEC has been involved in many projects with a Fast Track approach and understands that compressing a construction schedule on a project like Miracle Mile is critical as it directly impacts the income generated by the businesses. In addition we are aware that a portion of the funding for the project is coming from tax assessments on the local businesses, which makes it even more important that the construction activities have the least impact on the overall area business owners.

On the Miracle Mile project there are a number of factors that need to be considered in implementing fast track approaches. One element is the level of document completion when a GMP is established. Since the project will be constructed in phases (sections) it may be an option to complete the construction documents one block at a time. Another option is to develop a GMP on a portion of the project, such as the underground drainage work, so that component could progress prior to the final plans being approved and permitted. These and other options all carry pros and cons, and they all need to be examined by the complete team during pre-construction services to make the best decision for this project.

During construction SCEC will have a work schedule that extends to 10 hours a day, Monday thru Friday. Work on weekends would need to be discussed with all stakeholders to weigh the benefits and potential negative impact to merchants during the busier shopping days.

A key issue in ensuring that construction progresses smoothly is very detailed planning in advance of construction. With accelerated construction any unknown field condition can disrupt the progress of the job and result in delays. On this project the biggest concern will be dealing with existing underground utilities. In an effort to mitigate this, SCEC will offer our expertise during pre-construction and assist the design team in locating, mapping and verifying all utilities in the construction areas. SCEC has analyzed several options for phasing this project and how it relates to a compressed schedule. The most beneficial construction approach is outlined in detail in our Section 1 above.



### SPECIFIC EXAMPLE:

#### **Commercial Blvd Streetscape Projects**

SCEC's recent and highly successful projects for the Town of Lauderdale-by-the-Sea, the East and West Commercial Boulevard Streetscape Projects, were recipients of the 2014 President's Award from the Florida Redevelopment Association. These two projects incorporated all of the elements highlighted and envisioned by the City of Coral Gables Miracle Mile Streetscape Project including streetscape, hardscape, underground utility replacements, stormwater improvements, large promenades, sophisticated landscape themes, irrigation, site decorative lighting, and art in public places.

#### **Location Challenges Similar to Miracle Mile:**

These projects were in primarily commercial districts home to multiple shops, businesses and restaurants. Access via smooth hard surfaced temporary sidewalks and walkways was always provided. Being a beach side destination, most restaurants featured sidewalk dining which needed to be uninterrupted during construction. Our commitment was that we would work with the restaurateurs to keep all outdoor dining areas open. SCEC was able to deliver on that promise.

#### **Fast-Track Construction Expertise:**

What makes these projects remarkable is that they were constructed in under six months. The East Commercial Project was not awarded until July and was

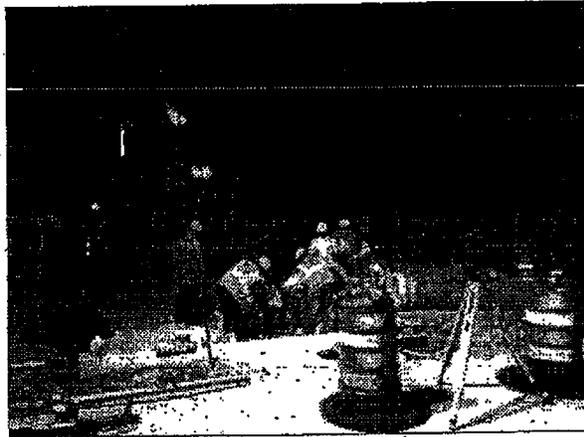
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## Project Approach: IV-3 Fast-Track Experience

required to be completed by December 3, in time for the Town's annual holiday celebration.

With the incredible relationships developed with the Owner, designers and inspectors, many unforeseen issues were resolved in the field so as not to slow down the progress. This was accomplished with expedited plan reviews, including several meetings per week with the Architects and Engineers in order to resolve problems on a priority basis. Shop drawings were ordered prior to contract award. Long lead time items were ordered immediately after award and shop drawing approval. Materials were delivered as soon produced and warehoused to avoid possible delays caused by the reliance on Just in Time Delivery (JIT). Crews worked at night when needed to minimize traffic interruptions, especially when utilities needed to cross active roadways. We will apply these same fast-track principles and methods to the Miracle Mile/Giralda Avenue project.





## Project Control: IV-4 Community & Business Involvement

Miracle Mile is the community hub of Coral Gables where there is a dynamic mix of arts, culture, dining and various community activities. Restoring the Mile is going to take a great deal of vision, team work and coordination between the City, business owners, the community and the various architectural and construction teams that will be involved.

The success of this project will depend largely on how well SCEC and the entire project team will be able to engage and work within the community. SCEC is a strong believer in how public input can help shape the vision of the project while ensuring that all of the various local needs are met. As part of this process, SCEC would designate Lazaro Villar and Leah Griffin as the Community Liaisons throughout the project. Both Lazaro and Leah bring a distinctive and creative approach to how the interaction between the public, government, business owners and the project team develop a relationship that allow everyone to become part of the team.

Lazaro has worked in the South Florida construction industry for over 18 years and has a local presence in our team as a resident of Miami-Dade County. His experience in developing project teams between owners and contractors in working within the community has provided successful completion of over 40 projects throughout his career. Leah has over 10 years of project experience and developed a cohesive team approach to each of our projects and has worked on past projects as a Public Liaison.

Throughout the course of this project our team will support by developing a strong relationship between the business owners, community leaders and the construction team, which will allow the construction phasing to have a seamless break between vehicular, pedestrian and business traffic, thus mitigating loss of revenue to the businesses. Leah would serve as a major contributor in assuring that our team would keep all of the business owners throughout the Mile area up to date on construction phasing, street closures, MOT and pedestrian patterns, having successfully done it on previous projects. Coordinating construction milestones and regular community events such as

creating a community newsletter throughout construction, developing a social network presence for the project where the community can interact with the design/construction teams, among others.

All of our projects receive a complete team effort from principal involvement, where the public will have access to the owners of SCEC to each one of our field support staff. **We believe in transparency and the ability to communicate with not only the City of Coral Gables staff, but all of the various business owners and residents that may be impacted.** One of our goals is to create frequent community meetings. The meetings will allow us with the opportunity to form relationships within the community and create alternative solutions throughout the project. At the same time, it will allow our team to identify potential issues, such as individuals or organizations that may have concerns about the project and how it may impact them either directly or indirectly. We want to be able to address the concerns of the community ahead of time in order to be able to make effective decisions that will allow the project to move forward with minimum impact.

Community engagement and consultation would take place throughout the pre-project development, the design, and the construction phases. We want to ensure that the project vision responds to the particular identity, assets, resources, and needs of the people it serves. We want to understand the community – the local history, demographics, socio-economics and culture – as well as provide specific community events, considering the already-organized events such as sidewalk sales and festivals.

Our project goal is to engage community members in the development of a shared vision. We feel it is crucial to educate the public about the project and phases of construction, create excitement around opportunities for the community to use and participate in the project. We understand the importance of establishing a strong relationship between the City of Coral Gables, business owners, local arts and cultural groups, in order to maintain momentum for the project.

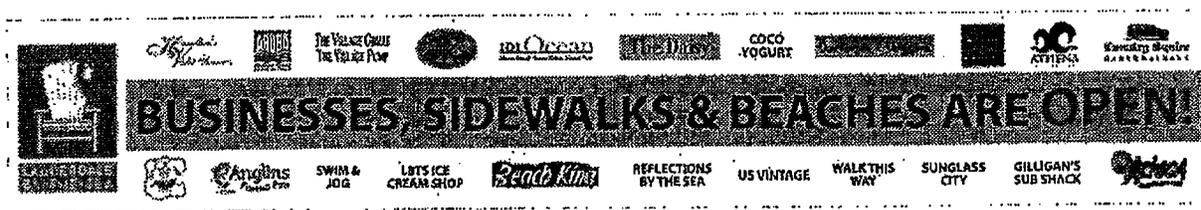
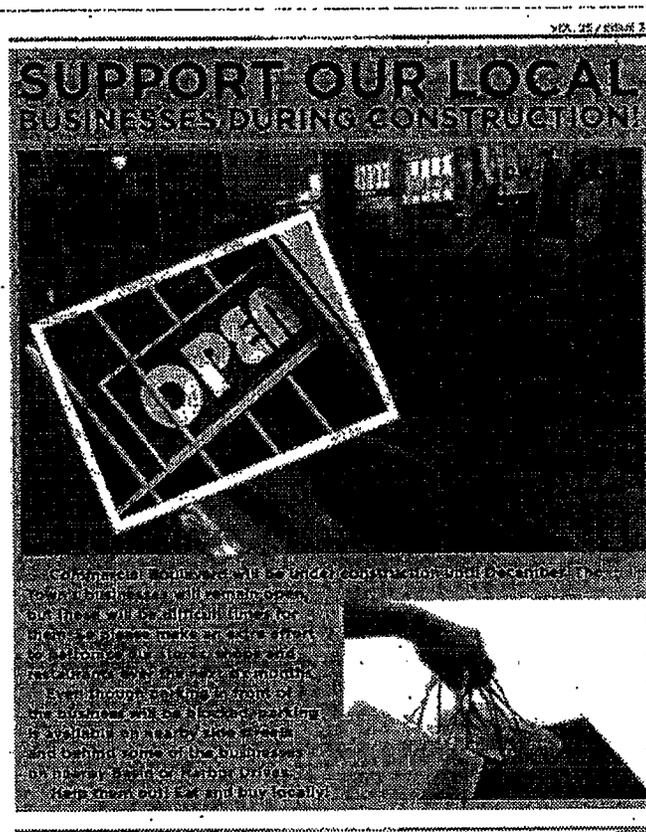
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Project Control:  
IV-4 Community & Business Involvement

Below are samples of Community Communication ideas that SCEC will implement on the Miracle Mile Project:

- 1) Provide flyers to businesses ahead of each phase of work. See sample below.
- 2) Provide detailed video and photograph surveys of all existing conditions of each business. This information is key for any potential damage to existing properties.
- 3) SCEC Public Liaisons will attend City Commission meetings to provide project updates.
- 4) Maintain signage to assist Businesses in directing pedestrian and traffic flow to maximize customer access to business. See sample below.
- 5) Conduct community meetings to inform residents and business of construction impacts.
- 6) Maintain Business Issues Log and provide updates at weekly owner meetings. See sample below.
- 7) Complete a detailed Businesses Impact Survey with photographs of all businesses. Contact sheet will be used for distribution of project updates. See sample below.





**Project Control:  
IV-4 Community & Business Involvement**

BUSINESS ISSUES LOG					
Project:		EAST Commercial Streetscape			
Owner:		Town of Lauderdale-By-The-Sea			
Project Period:	Start	End			
	July 8 2013	Dec 3 2013			
Issue #	Description of Issue	Date Reported	Resp. Party	Date Resolved	Action Taken
001	Feedback from business owners is that the Detour is a little confusing; appears to send motorists back West on Commercial.	7/8/2013	SCEC	7/10/2013	SCEC consulted with traffic engineer and he directed that the detour sign could be replaced with an end detour sign.
002	It has been observed that traffic flow from Commercial to A1A is slowed because of confusion with detour arrow board only pointing to the south.	7/11/2013	SCEC	7/11/2013	SCEC consulted with traffic engineer; right lane on Commercial can be closed in lieu of center lane.
003	With the detour south of Commercial onto Datura, there is a backup of traffic since there is no dedicated green arrow to move traffic to Datura.	7/17/2013	Town	7/15/2013	A second detour to north added to help alleviate traffic backup.
004	Tom of Scot's concerned with lack of light following removal of street lights. Town exploring FWC-approved temporary lighting options.	7/22/2013	Town	8/1/2013	Sufficient lighting is provided by existing storefronts and restaurants; SCEC added reflective barrels.
005	Tom of Scot's requests additional signage at El Mar/Commercial intersection to direct visitors to parking.	7/22/2013	Town/SCEC	8/5/2013	SCEC ordered additional signs and adjusted placement of some directional signage.

**West Streetscape  
Merchant/Resident Survey and Contact Information**

Latest Update 3/26/2013

Block	Parcel #	Address Number	Block	Business Name	Manager/Owner/Contact	Phone	Website	Business Hours	Hours of Operation	Hours of Operation	Hours of Operation	Hours of Operation
<b>North West Block</b>												
NE-10	110	241	A	Art's Engineering	Jay Fynn	(954) 522-1004	http://www.theartsonline.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-10	110	243	A	Wick's Group	Ray White	(561) 494-1004	http://www.wicks.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-7	110	278	A-1023	Made Skin Care	LYNN BROWN	(766) 850-1247	http://www.madeskin.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-9	110	293	A	SEA - The Retailer	Tony Sheada	(954) 771-7858	http://www.sea.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-10	110	295	A	Stacy's Hair Salon	Stacy's Hair Salon	(954) 771-7858	http://www.stacys.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-11	110	295	A	Global Position Services	Global Position Services	(954) 771-7858	http://www.globalposition.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-12	110	295	A	Stuck's Confections	Stuck's Confections	(954) 771-7858	http://www.stucks.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-13	110	295	A	Lee Cooper Architect	Lee Cooper Architect	(954) 771-7858	http://www.lee.cooper.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-14	110	295	A	Whisper Real Estate	Whisper Real Estate	(954) 771-7858	http://www.whisper.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-15	110	295	A	PAI Group D&A	Tony Sheada	(954) 503-7800	http://www.pai.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-16	110	295	A	Joey's Lobster	Joey's Lobster	(954) 503-7800	http://www.joey.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-17	110	295	A	Opilley by the Sea	Opilley by the Sea	(954) 481-5814	http://www.opilley.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-18	110	295	A	Andre's Swiss Bakery	Andre Modoux	(954) 538-0527	http://www.andres.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-20	110	295	A	Alexandra's Caribbean Cafe	Alexandra's Caribbean Cafe	(954) 230-5009	http://www.alexandra.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-21	110	295	A	Oran Realty Group	Oran Realty Group	(954) 771-7705	http://www.oran.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-22	110	295	A	Denbury by the Sea	Denbury by the Sea	(954) 771-1117	http://www.denbury.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-23	110	295	A	Doctor by the Sea	Doctor by the Sea	(954) 630-1600	http://www.doctor.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-24	110	295	A	Prime Hair by the Sea	Prime Hair by the Sea	(954) 281-8200	http://www.prime.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-25	110	295	A	Coastal Computer Systems, Inc.	Andy White	(954) 401-8774	http://www.coastal.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-26	110	295	A	Bank United	Bank United	(954) 776-6855	http://www.bank.com	Monday - Friday	9:00 AM - 5:00 PM			
NE-28	110	295	A	By the Sea Realty	Richard Bernhart	(954) 351-7007	http://www.bythesea.com	Monday - Friday	9:00 AM - 5:00 PM			

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## Project Control: IV-5 Working with Consultants

SCEC has reviewed the proposal for this project presented by the team of Cooper, Robertson & Partners, and is fully committed to developing a strong working relationship with the firm and all of their consultants. SCEC staff has worked with several of the design team consultants and assigned engineers and designers. As previously stated, SCEC is a firm believer in clear communication on all our projects. There is no greater impact to a project's success than a team that works well together. On the Miracle Mile Project, SCEC will work from day one to establish communication with all stakeholders, including the selected designers, engineers, City Of Coral Gables, Business Owners and permit agencies.

### DESIGN-BUILD EXPERIENCE

In addition to our CMAR experience, SCEC is an accomplished Design-Builder. Our firm has an excellent history of design-build success based on our ability to collaborate with our design associates. SCEC is a pioneer in Florida's design-build industry. In 1988, SCEC completed the first Design-Build project for Florida's Turnpike Enterprise. In the two decades since, SCEC has successfully delivered numerous design-build projects for public agencies. SCEC is a member of the Design-Build Institute of America, and SCEC President Tim Smith is a Designated Design-Build Professional. Our success in design-build attests to SCEC's commitment to collaboration. On our CMAR projects we apply the same philosophy and approach: we are a team.

### PARTNERING

The intent of partnering is to foster **effective communication**. SCEC knows that without open lines of communication in place, it is impossible to satisfy a customer's needs. Our company strongly stands behind our partnering services. Partnering helps us avoid problems that stem from miscommunication, while enabling us to address any issues that arise more rapidly. All parties involved in the project are committed to treating each other with respect and to working toward common goals. As a result, we experience substantial reductions in project delays and change orders. Partnering is voluntary and does not replace contractual agreements. Effective partnering reduces delays by preventing misunderstandings that can lead to problems, thereby leading to cost savings. Shared goals are achieved by working together as a team without negativity.

*Building Smart is the inclusion of all parties in a unified team with clear understanding of duties and responsibilities.*

**SECTION 6  
RFQ SUBMISSION CHECK LIST**

COMPANY NAME: (Please Print): <u>State Contracting &amp; Engineering Corporation</u>	
Phone: <u>954.923.4747</u>	Fax: <u>954.922.3755</u>

**-- NOTICE --**

BEFORE SUBMITTING YOUR RFQ, MAKE SURE YOU...

- 1. Carefully read Section 4.21, Respondent Organization, of the RFQ, and provide the page number in the blanks provided where compliance information is located in your Qualification Statement for each of the required submittal items.
- 2. Carefully read the SPECIFICATIONS/SCOPE OF WORK and then properly fill out the RFQ SHBET and CERTIFICATION PAGE (Schedule "A").
- 3. Fill out and sign the NON-COLLUSION AFFIDAVIT (Schedule "B") and have it properly notarized.
- 4. Sign the VENDOR DRUG FREE STATEMENT (Schedule "C").
- 5. Complete, sign and have notarized RESPONDENT'S QUALIFICATIONS STATEMENT (Schedule "D").
- 6. ~~Complete STATEMENT OF NO RESPONSE (Schedule "G") if applicable.~~
- 7. Sign and return first page acknowledging CODE OF ETHICS, CONFLICT OF INTEREST AND CONE OF SILENCE (Schedule "H").
- 8. Complete, sign and have notarized American with Disabilities Act (ADA) Non-Discrimination Statement (Schedule "I").
- 9. Complete, sign and have notarized the Sworn Statement Pursuant to Section 287.133 (3) (a), Florida Statutes, On Public Entity Crimes (Schedule "J").
- 10. Complete and submit Acknowledgement of Addenda (Schedule "K") if applicable.
- 11. ~~Complete, sign and have notarized LOBBYIST forms (if applicable). Forms available at [www.coralgables.com](http://www.coralgables.com), City Clerk.~~
- 12. Complete and submit STANDARD FORM 330, Architect-Engineer Qualifications.
- 13. Clearly mark the RFQ NUMBER AND RFQ NAME on the outside of your envelope.
- 14. Submit ONE ORIGINAL and FOUR PHOTOCOPIES with ONE disk or memory stick in PDF format of your RFQ.
- 15. Make sure your RFQ is submitted prior to the deadline. Late RFQs will not be accepted.
- 16. ~~Include Bond if applicable.~~

FAILURE TO PROVIDE THE REQUESTED SCHEDULES MAY RESULT IN YOUR RFQ BEING DEEMED NON-RESPONSIVE. THIS PAGE ALONG WITH SCHEDULES "A" THRU "K" ARE TO BE RETURNED WITH YOUR RFQ (DRAW A LINE ACROSS A FORM WHICH IS NOT APPLICABLE).

RFQ 2014.12.05

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enter into a contract with the City for CMAR services, which shall be negotiated between the successful Respondent and the City.

4.6. **Familiarity with Laws**

The Respondent should be familiar with all federal, state, and local laws, ordinances, codes, rules, and regulations that may in any way affect this Request for Qualifications and the Project. Lack of knowledge on the part of the Respondent shall in no way relieve them from responsibility.

4.7. **Cost Liability**

The Respondent shall bear all costs associated with submitting the Statement of Qualifications, including preparation, site visitation or any travel connected with the Statement of Qualifications.

4.8. **Investigation of Conditions Affecting Operations**

Before submitting a Statement of Qualifications, each Respondent shall make all investigations and examinations necessary to ascertain conditions and requirements of the Request for Qualifications. Failure to make investigations and examinations shall not relieve the successful Respondent from the obligation to comply in every detail with all provisions and requirements of the RFQ nor shall it be a basis for any claim whatsoever for alteration in any term of or payment required by the Purchase Order or any subsequent Contract.

4.9. **Conflict of Interest / Cone of Silence**

The successful Respondent must comply with all laws governing Conflicts of Interest and all Respondents must comply with all laws governing Cone of Silence.

4.10. **Oral Presentation**

Short-listed firms may be invited to interview with staff at which time each firm will make a brief presentation as further discussion in Paragraph 4.14 of this RFQ.

4.11. **Compliance with State of Florida Crime Entity**

Please be informed that pursuant to Section 287.133(2) (a), Florida Statutes, "A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a Statement of Qualifications on a contract to provide any goods or services to the City, may not submit a Statement of Qualifications on a contract with the City for the construction or repair of a public building or public work, may not submit submittals on leases of real property to the City, may not be awarded or perform work as a Respondent, supplier, sub-Respondent, or consultant under a contract with the City, and may not transact business with the City in excess of the threshold amount provided in §287.017 for CATEGORY TWO for a period of thirty-six (36) months from the date of being placed on the convicted vendor list." The submittal of a Statement of Qualifications shall constitute an affirmative representation by the Respondent to the City that the Respondent is aware of the Statute and in full compliance thereof.

4.12. **Respondent Organization**

**The Statement of Qualifications shall be organized as indicated and adequately address each criteria. Please provide the page number in the blanks provided where compliance information is located in your Qualification Statement for each of the required submittal items listed below:**

Submittal - Section I: Provide a Table of Contents in accordance with and in the same order as the respective "Sections" listed below. 1

Submittal - Section II: Firm Qualifications

1. Provide a complete company background and history, including, but not limited to: the number of years in business, credentials, licenses, number of employees, an organizational chart identifying key staff members, their level of responsibility, their job titles and how long they have been with the firm. 3-7

2. Clearly identify office locations for the following: 8

- a. Office location providing primary project management
- b. Corporate headquarters of the firm
- c. Office location(s) for any anticipated sub-consultants



3. Provide a statement detailing Respondent's familiarity with permitting agencies and permitting procedures, especially in Miami-Dade County. 9
4. Submit bank and trade references, the most recent financial statements, D-U-N-S number and other information sufficiently comprehensive to permit an appraisal of the firm's current financial condition. 10
5. Submit proof of the ability to obtain the required insurances with the limits specified herein. 11
6. Provide detailed information on five (5) of the Respondent's most recent and relevant projects similar to those described in the Specifications/Scope of Work including at least one CMAR project. Provide references for these same projects, including: 12
  - a. Name, address and telephone number of the owner
  - b. Name and telephone number of the owner's Project Manager
  - c. Name, location and address of project
  - d. Detailed information on any additional services provided, including the reason, cost and description.
7. Provide information with regard to three (3) signature projects that your firm has completed. These projects may be duplicative of projects listed in 6, above. The list should include the following: 12
  - a. Name, address and telephone number of the owner
  - b. Name and telephone number of the owner's Project Manager
  - c. Name, location and address of project
  - d. Description of work
  - e. Detailed information on any additional services provided, including the reason, cost and description.
8. Provide information on the incorporation of art into prior projects including the method for selecting the artist(s). 18

**Submittal - Section III: Staffing Plan**

1. Provide resumes and relevant background information for the company's key personnel (including owner(s), project manager, supervisors, field representatives, field inspectors and other technical personnel), including experience with similar projects. 19
2. Provide the current and future workload of the assigned staff to indicate their availability to perform and successfully complete the project in an expeditious manner. 33
3. Provide a statement detailing the Respondent's expertise and experience in working with other disciplines, including coordination with other design professionals and consultants. 34
4. Provide qualifications, licenses and references for proposed key staff. 37

**Submittal - Section IV: Project Control Experience**

1. Provide a section indicating how the Respondent intends to positively and innovatively work with the community to move this project with multiple stakeholders from the conceptual stage into a clearly defined project that may be designed and constructed. 38
2. Provide specific examples of similar CMAR initiatives that the Respondent has successfully undertaken with other public entities completed on-time and within budget. 52
3. Describe Respondent's ability and experience with moving the project along on a fast-track or expedited pace (e.g., staging work, extended hours) while minimizing the impact on adjacent businesses. Explain in detail the methods to be used. 57
4. Describe Respondent's ability to successfully deliver similar projects that have significant community and business involvement. 59



5. Describe respondent's willingness to work with other consultants designated by the City. 62

#### 4.13. Respondent Evaluation Criteria

##### Firm Qualifications

1. Respondent's qualifications, including, but not limited to: the number of years in business, credentials, licenses, capabilities and size of the firm.
2. The location of Respondent's headquarters and key staff that will be assigned to the project.
3. Respondent's knowledge of permitting agencies and permitting procedures, especially in Miami-Dade County.
4. Respondent's financial stability.
5. Ability of the Respondent to provide required insurance coverages as specified.
6. Ability of Respondent to provide performance and payment bonds for the full value of construction of the Project and in the form required by City.
7. Respondent's demonstrated experience and references with regard to recent and relevant projects to those described in the Specifications/Scope of Work.
8. Respondent's demonstrated creativity as shown in the signature projects.
9. Demonstrated experience incorporating art into projects.
10. Respondent's demonstrated experience in working with a Construction Manager at Risk delivery method.

##### Staffing Plan

1. Respondent's ability and experience in providing the required services, including key personnel's demonstrated experience with similar projects.
2. Availability of the Respondent's personnel to perform and successfully complete the project in an expeditious manner.
3. Respondent's expertise and experience in working with other disciplines, including coordination with artists and other design professionals and subconsultants.
4. Qualifications, licenses and references for firm and key personnel.

##### Project Control Experience

1. Respondent's demonstrated ability to positively and innovatively work with the community and design consultants to move this project with multiple stakeholders from the conceptual stage into a clearly defined project that is successfully constructed.
2. Respondent's demonstrated ability to provide schedule control, cost control and quality control for the specified herein. Provide information on experience with similar projects completed on-time and within budget.
3. Respondent's demonstrated ability and approach to handle the various tasks specified herein on a fast track or an expedited basis (e.g. staging work, extended hours, etc.), while minimizing the impact on adjacent businesses.

**SCHEDULE "A"**  
**CITY OF CORAL GABLES**

**CERTIFICATE OF CONSULTANT**

I hereby certify that I am Barry Transleau and a duly authorized representative of the firm State Contracting & Engineering Corporation, whose address is 3800 N. 29th Avenue, Hollywood, FL 33020

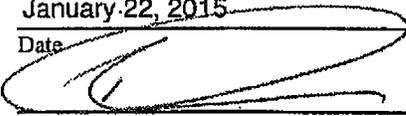
and that neither I, nor the above firm, I here represent has:

- a. employed or retained for a commission, percentage brokerage, contingent fee, or other consideration, any firm or person (other than a bona fide employee working solely for me or the above Consultant) to solicit or secure this contract.
- b. agreed, as an express or implied condition for obtaining this contract, to employ or retain the services of any firm or person in connection with carrying out the contract, or
- c. paid, or agreed to pay, to any firm, organization or person (other than a bona fide employee working solely for me or the above Consultant) any fee, contribution, donation or consideration of any kind for, or in connection with, procuring or carrying out the contract except as here expressly stated (if any):

I acknowledge that this certificate is to be furnished to the City of Coral Gables, and is subject to applicable Local, State and Federal laws, both criminal and civil.

January 22, 2015

Date

  
\_\_\_\_\_  
Consultant (signature)

Barry Transleau

Name (typed or printed)

65-0405645

Federal Employer I.D.

SCHEDULE "B"  
CITY OF CORAL GABLES

NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT

This affidavit is to be filled in, executed and notarized by the Consultant. If the Response is made by a Corporation, then it should be executed by its Chief Officer. This document MUST be submitted with the Response.

STATE OF Florida )  
 ) ss  
COUNTY OF Broward )

Barry Transleau, being first duly sworn, deposes and says that  
(Type or print name of person who is signing below)

1. He/she is the Officer  
(Owner, Partner, Officer, Representative or Agent)  
of the Consultant that has submitted the attached Response.
2. He/she is fully informed with respect to the preparation and contents of the attached Response and of all pertinent circumstances respecting such Response.
3. Said Response is made without any connection or common interest in the profits with any other persons making any Response to this solicitation. Said Response is on our part in all respects fair and without collusion or fraud. No head of any department, any employee or any officer of the City of Coral Gables is directly or indirectly interested therein. If any relatives of Consultant's officers or employees are employed by the City, indicate name and relationship below.

Name: \_\_\_\_\_ Relationship: \_\_\_\_\_  
Name: \_\_\_\_\_ Relationship: \_\_\_\_\_

1. No lobbyist or other consultant is to be paid on a contingent or percentage fee basis in connection with the award of this Contract.

Company Name: State Contracting & Engineering Corporation

Consultant's Authorized Signature: \_\_\_\_\_

Subscribed and sworn to before me this 22nd day of January, 2015.

Leah Griffin  
Notary Public

Leah Griffin  
(Print, Type or Stamp name of Notary Public)

Personally known  or Produced I.D. \_\_\_\_\_

Type and number of I.D. Produced: \_\_\_\_\_



Did take an oath, or  Did not take an oath

**SCHEDULE "C"**  
**CITY OF CORAL GABLES**

**VENDOR DRUG-FREE STATEMENT**

Preference may be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under solicitation a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under solicitation, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section. As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

I hereby certify that the company submitting this solicitation has established a Drug Free work place program in accordance with Sate Statute 287.087



\_\_\_\_\_  
VENDOR'S SIGNATURE

**State Contracting & Engineering Corporation**

COMPANY'S NAME

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STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

ALPSP# NUMBER  
CGC150883

The GENERAL CONTRACTOR  
Name below IS CERTIFIED  
Under the provisions of Chapter 489 FS  
Expiration date: AUG 31, 2015

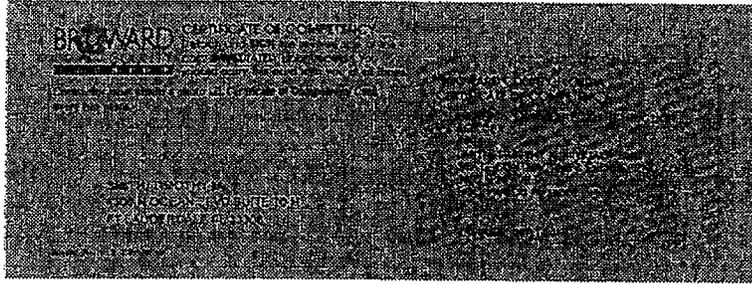
SMITH, TRIMOTHY MICHAEL  
STATE CONTRACTING & ENGINEERING CORPORATION  
434 LANIER BLVD, SUITE 100  
SATELLITE BEACH, FL 32937



489020: 08/27/2014

DISPLAY AS REQUIRED BY LAW

SRG #: 1145827062714



State of Florida  
Department of State

I certify from the records of this office that STATE CONTRACTING & ENGINEERING CORPORATION is a corporation organized under the laws of the State of Florida, filed on April 20, 1993.

The document number of this corporation is P93000029058.

I further certify that said corporation has paid all fees due this office through December 31, 2014, that its most recent annual report/uniform business report was filed on March 10, 2014, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Twenty-first day of January,  
2015



*Ken Lawson*  
Secretary of State

Authentication ID: CL7824707512

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

<https://lics.sos.state.fl.us/verify.html>

Local Business Tax Receipt  
Miami-Dade County, State of Florida  
TAXES IS NOT PAYABLE - COUNTY PAY

**LBT**  
EXPIRES  
SEPTEMBER 30, 2015

OWNER: STATE CONTRACTING & ENGINEERING CORP  
SEC. TYPE OF BUSINESS: 199 GENERAL BUILDING CONTRACTOR  
CGC150883

PAYMENT RECEIVED BY TAX COLLECTOR: \$75.00 03/19/2014  
CHECK# 1-14-051821

2014-15

This Local Business Tax Receipt must indicate payment of the Local Business Tax. The business is not a licensed professional corporation of the State of Florida. It is a business. Holders must comply with any governmental (municipal) regulatory laws and requirements which apply to the business.

This RECEIPT may, where used as a receipt, be employed as a receipt in accordance with Florida Statute Sec. 218.06.

For more information, visit [www.miamidade.gov/business](http://www.miamidade.gov/business)

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SCHEDULE "D" (Continued)  
CITY OF CORAL GABLES

CONSULTANT'S QUALIFICATION STATEMENT

Barry Transleau

Print or type name of person signing

Vice-President

Title of person signing

Subscribed and sworn to before me this 22nd day of January, 2015

Leah Griffin  
Notary Public

Leah Griffin

(Print, Type or Stamp name of Notary Public)



Personally known  or Produced I.D. \_\_\_\_\_

Type and number of I.D. Produced:

\_\_\_\_\_ Did take an oath, or  Did not take an oath

Please attach additional sheets if a more comprehensive explanation is desired.

SCHEDULE "H"  
CITY OF CORAL GABLES

CODE OF ETHICS AND CONFLICT OF INTEREST

CONE OF SILENCE

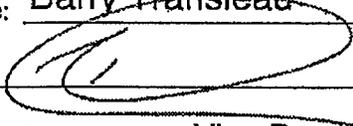
THIS FORM MUST BE COMPLETED BY PERSON RECEIVING THIS BOOKLET AND INCLUDED IN YOUR SUBMITTAL, AS REQUIRED BY CITY OF CORAL GABLES SECTIONS 2-1055 AND 2-1059.

---

CODE OF ETHICS AND CONFLICT OF INTEREST  
CONE OF SILENCE

---

IS HEREBY ACKNOWLEDGED

Printed Name: Barry Transleau  
Signature:   
Board/Position/Department: Vice-President  
Date: January 22, 2015

---

SCHEDULE "I"  
CITY OF CORAL GABLES

AMERICANS WITH DISABILITIES ACT (ADA)

DISABILITY NONDISCRIMINATION STATEMENT

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted State Contracting & Engineering Corporation

by Barry Transleau, Vice-President (print name of public entity)  
(print individual's name and title)

for State Contracting & Engineering Corporation  
(print name of entity submitting sworn statement)

whose business address is: 3800 North 29th Avenue, Hollywood, FL 33020

and (if applicable) its Federal Employer Identification Number (FEIN) 65-0405645

(If the entity has not FEIN, include Social Security Number of the individual signing this sworn statement:  
\_\_\_\_\_

I, being duly first sworn state:

That the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101, 12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794  
The Federal Transit Act, as amended, 49 U.S.C. Section 1612  
The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

SCHEDULE "J"  
CITY OF CORAL GABLES

SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to City of Coral Gables  
*[print name of the public entity]*  
by Barry Transleau, Vice-President  
*[print individual's name and title]*  
for State Contracting & Engineering Corporation  
*[print name of entity submitting sworn statement]*

Whose business address is: 3800 North 29th Avenue, Hollywood, FL 33020

and (if applicable) its Federal Employer Identification Number (FEIN) 65-0405645

If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:

2. I understand that a "public entity crime" as define in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime; or
  2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural

person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

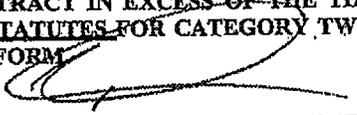
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. [indicate which statement applies.]

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.  
[attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM

  
[signature]

SCHEDULE "K"  
CITY OF CORAL GABLES

Acknowledgement of Addenda

Request for Qualification (RFQ) No 2014.00.00

SUBMITTED TO:

City of Coral Gables  
Office of the Chief Procurement Officer  
2800 SW 72 Avenue  
Miami, Florida 33155

- The undersigned agrees, if this RFQ is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the RFQ and Contract Documents within the Contract time indicated in the RFQ and in accordance with the other terms and conditions of the solicitation and contract documents.
- The Addenda issued may be downloaded on-line by visiting [www.coralgables.com](http://www.coralgables.com), "Open Bid Invitation".
- Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Qualification.

Addendum No. 1 Date 12.10.14

Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

Addendum No. 2 Date 12.22.14

Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

Addendum No. 3 Date 1.15.15

Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

Addendum No. 4 Date 1.21.15

Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

- Company Legal name: State Contracting & Engineering Corporation  
Address: 3800 North 29th Avenue  
City/State/Zip: Hollywood, FL 33020  
Telephone No./Fax No.: 954.923.4747/954.922.3755  
E-mail: btransleau@statecontracting.com

Signature



Title:

Barry Transleau, Vice-President

(Print Name and Sign)

# AIA<sup>®</sup> Document A305<sup>™</sup> – 1986

## Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

**SUBMITTED TO:**

City of Coral Gables

**ADDRESS:**

Procurement Division  
2800 SW 72nd Avenue  
Miami, FL 33155

**SUBMITTED BY:**

State Contracting & Engineering Corporation

**NAME:**

Timothy M. Smith

**ADDRESS:**

3800 N. 29th Avenue  
Hollywood, Florida 33020

**PRINCIPAL OFFICE:** Same as above

- Corporation
- Partnership
- Individual
- Joint Venture
- Other: (Specify)

**NAME OF PROJECT: (If applicable)**

Miracle Mile/Giralda Avenue Streetscape Construction Manager at Risk

**TYPE OF WORK: (File a separate form for each Classification of Work.)**

- General Construction
- HVAC
- Electrical
- Plumbing
- Other: (Specify)

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

**§ 1 ORGANIZATION**

**§ 1.1 How many years has your organization been in business as a Contractor?**

22

**§ 1.2 How many years has your organization been in business under its present business name?**

22

**§ 1.2.1 Under what other or former names has your organization operated?**

State Paving Corporation

**§ 1.3 If your organization is a corporation, answer the following:**

**§ 1.3.1 Date of incorporation:** 04/20/1993

**§ 1.3.2 State of incorporation:** Florida

**§ 1.3.3 President's name:**

Timothy M. Smith

**§ 1.3.4 Vice-president's name(s):**

Barry G. Transleau

Paul A. Carty

**§ 1.3.5 Secretary's name:**

Barry G. Transleau

**§ 1.3.6 Treasurer's name:**

Barry G. Transleau

**§ 1.4 If your organization is a partnership, answer the following:**

**§ 1.4.1 Date of organization:**

**§ 1.4.2 Type of partnership, if applicable:**

**§ 1.4.3 Name(s) of general partner(s):**

**§ 1.5 If your organization is individually owned, answer the following:**

**§ 1.5.1 Date of organization:**

**§ 1.5.2 Name of owner:**

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

**§ 2 LICENSING**

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

General Contractor's License in the State of Florida - CGC1505600

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

**§ 3 EXPERIENCE**

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Misc. concrete and formwork; rough carpentry; finish carpentry; drywall and framing;  
painting; earthwork and utilities; demolition.

**§ 3.2 Claims and Suits**

*(If the answer to any of the questions below is yes, please attach details.)*

§ 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract?  
(If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

Please see attached.

§ 3.4.1 State total worth of work in progress and under contract: \$6.1 million

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

Please see attached.

§ 3.5.1 State average annual amount of construction work performed during the past five years:  
2014: \$2,987,000; 2013: \$7,621,817; 2012: \$2,115,992; 2011: \$5,624,387; 2010: \$2,534,575

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

Please see resumes included in proposal.

#### § 4 REFERENCES

##### § 4.1 Trade references:

Hyvac, Inc.  
3400 SW 10th Street  
Deerfield Beach, Florida 33442  
Angel Cabrera - 954.427.3811

C&F Electric, Inc.  
1660 NW 65th Avenue, Suite 5  
Plantation, Florida 33313  
Kevin C. Flanagan - 954.791.1114

##### § 4.2 Bank references:

Wells Fargo  
350 Las Olas Boulevard  
Fort Lauderdale, Florida 33301  
Sonia Blair - 954.765.3924

##### § 4.3 Surety

##### § 4.3.1 Name of bonding company:

InSource, Inc.

§ 4.3.2 Name and address of agent:

Martha Menendez  
Surety Account Manager  
InSource, Inc.  
Construction Risk Management Practice  
9500 S. Dadeland Blvd.  
Fourth Floor  
Miami, FL 33156

§ 5 FINANCING

§ 5.1 Financial Statement

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

- 1 Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);
- 2 Net Fixed Assets;
- 3 Other Assets;
- 4 Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes); and
- 5 Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Marcum LLP  
3 Bala Plaza East, Suite 700  
Bala Cynwyd, PA 19004  
April 8, 2014

§ 5.1.3 Is the attached financial statement for the identical organization named on page one? Yes.

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

Yes.

§ 6 SIGNATURE

§ 6.1 Dated this 21st day of January 2015

Name of organization: State Contracting & Engineering Corp.

By: Timothy M. Smith

Title: President

§ 6.2

Mr. Timothy M. Smith being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 21st day of January 2015

Notary Public: Leah Griffin

My commission expires: 12/15/17



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A305 Attachment:  
3.4 Projects in Progress

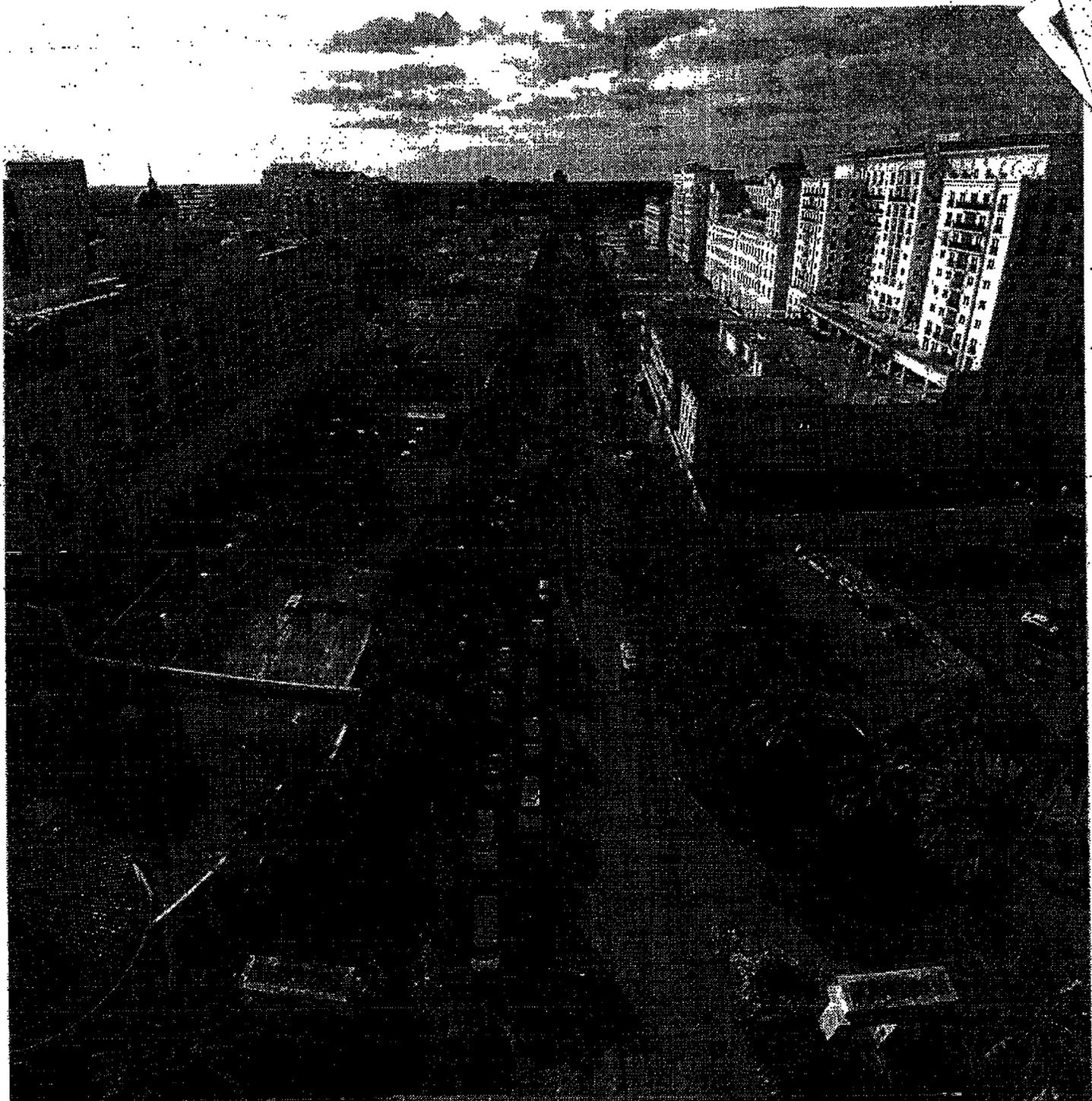
Project Name and Location	Owner/Contact	Architect/ Engineer	Contract Amount	Percent Complete	Scheduled Completion
<b>Coral Park Elementary HVAC Replacement Design-Build</b> Coral Springs, FL	School Board of Broward County URS Program Management Robert Stagliano Project Manager 754.321.1531	SGM Engineering	\$3.5 M	Precon	August 2015
<b>Hialeah Educational Academy Charter School Expansion</b> Hialeah, FL	City of Hialeah Construction & Maint Dept. Vicente Rodriguez, Director 305.687.2620	Civica	\$1.2 M	10%	July 2015
<b>Spinal Cord Living-Assistance Development Villa del Este Apartments</b> Hialeah, FL	Spinal Cord Living-Assistance Development, Inc. Pedro Rodriguez, CEO 305.887.8838	N25 Architecture	\$1.2 M	50%	May 2015
<b>City of Lauderdale Bus Shelters Design-Build</b> Lauderhill, FL	Florida Department of Transportation District 4 Tamayo Engineering, LLC Angel Cano, P.E. Senior Project Engineer 786.877.9021	Bentley Architect + Engineers	\$0.9 M	50%	May 2015
<b>William H. Kerdyk Tennis Center Renovations</b> Coral Gables, FL	City of Coral Gables Ernesto Pino, R.A. Assistant Public Works Director 305.460.5004	Stantec	TBD	Precon	September 2015 (Tentative)
<b>Miami-Dade College: Misc. Small Projects</b> Miami, FL	Miami-Dade College Facilities Design and Construction Neyda Otero Assistant Vice Provost 305.237.0608	Varies	Varies	Ongoing	Ongoing



**A305 Attachment:  
3.5 Recent Projects**

Project Name and Location	Owner	Architect/Engineer	Contract Amount	Date of Completion	Percent of Work Self-Performed
I-95 Sound Barrier Wall <i>Brevard County, Fla.</i>	Florida Department of Transportation <i>Richard Clemets</i> 321.634.6071	Florida Department of Transportation <i>Richard Clemets</i> 321.634.6071	\$2.3 M	3/12/2014	30%
East Commercial Boulevard Streetscape Improvements <i>Lauderdale-By-The-Sea, FL</i>	Town of Lauderdale-By-The-Sea <i>Albert Carbon</i> 954.292.5075	Architectural Alliance <i>Hugh Johnson</i> 954.764.8858	\$2.3 M	12/5/2013	35%
West Commercial Boulevard Streetscape Improvements <i>Lauderdale-By-The-Sea, FL</i>	Town of Lauderdale-By-The-Sea <i>Albert Carbon</i> 954.292.5075	Architectural Alliance <i>Hugh Johnson</i> 954.764.8858	\$2.4 M	12/5/2013	30%
Pine Crest School Administration Building Renovation <i>Fort Lauderdale, Fla.</i>	Pine Crest Preparatory School <i>Neyda Otero, AIA</i> 954.818.0426	Zyscovich Inc. <i>Mike McGuinn</i> 305.372.5222	\$1.4 M	5/15/2012	30%
I-95 Delray Beach Sound Barrier Wall <i>Delray Beach, Fla.</i>	Florida Department of Transportation <i>Matthew Carlock</i> 561.531.8861	Keith and Schnars <i>Coriann Solas, PE.</i> 954.776.1616	\$2.2M	12/9/2011	35%
Pine Crest School Marjean Packard and ICI Building Renovations <i>Fort Lauderdale, Fla.</i>	Pine Crest Preparatory School <i>Neyda Otero, AIA</i> 954.818.0426	RMF Engineering Inc. <i>Don Zimmerman</i> 843.971.9639	\$1.8 M	12/5/2011	35%
Pine Crest School Phase II HVAC Upgrades and Renovations <i>Fort Lauderdale, Fla.</i>	Pine Crest Preparatory School <i>Neyda Otero, AIA</i> 954.818.0426	RMF Engineering Inc. <i>Don Zimmerman</i> 843.971.9639	\$3.5M	11/25/2010	35%
Pine Crest School LEED Central Chiller Plant and Underground Distribution Piping <i>Fort Lauderdale, Fla.</i>	Pine Crest Preparatory School <i>Neyda Otero, AIA</i> 954.818.0426	RMF Engineering Inc. <i>Don Zimmerman</i> 843.971.9639	\$8.6M	12/15/2009	30%

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**SCEC**  
State Contracting & Engineering Corporation

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