



RFP 2024-041
CONSULTING SERVICES FOR SPECIAL ASSESSMENT DISTRICT PLAN
EVALUATION OF PROPOSALS
COMPOSITE

SELECTION CRITERIA	PROPOSERS	Maximum Criteria Points	Maximum Total Points (5 Members)	American Traffic Solutions, Inc dba Verra Mobility	Jenoptik Smart Mobility Solutions, LLC	Opto Traffic, LLC (Altumint, Inc.)	RedSpeed Florida, LLC
Experience & Qualifications		150					
Proposer's qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City's needs.			35	33	34	27	33
Qualifications and experience of all proposed key personnel.			40	37	38	25	36
Proposer's relevant knowledge and experience in providing the services described in the "Scope of Services" to public sector agencies similar in size to the City of Coral Gables.			75	70	66	52	71
Experience & Qualifications Total				140	138	104	140
Proposed Approach and Methodology		150					
Proposer's overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer's intent to work with the City positively and innovatively in providing the services outlined in this RFP.			25	22	23	22	24
Demonstrate the ability to provide and maintain a comprehensive Speed Camera System (SDS) program.			25	23	22	20	24
Demonstrate the ability to provide for the installation of speed detection camera system equipment.			10	10	9	10	10
Demonstrate the ability to provide & maintain the required software for the SDS program.			10	8	9	8	9
Demonstrate the ability to provide the necessary Reporting/Security features required for the SDS program.			15	15	15	12	14
Outline the details on how the proposer will develop a Public Awareness Campaign for the program.			10	10	10	10	10
Outline the details of the Training Program.			10	10	10	8	8
Demonstrate the ability to provide the required signage for SDS program.			15	14	13	13	15
Demonstrate the ability to provide a program Violation Process.			15	14	15	13	14
Demonstrate the ability to provide a Customer Service structure.			15	13	14	12	14
Proposed Approach and Methodology Total				139	140	128	142
		50					
Proposer's three (3) references (but no more than five (5)) from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP AND list all contracts for which the Proposer as performed (past and present) as a PRIME for the City of Coral Gables. The City will review all contracts the Proposer has performed for the City. Any and all Proposer's performance records (satisfactory and unsatisfactory) will be utilized in the evaluation process regardless of the type of work performed for the city.			30	29	27	25	29
Provide a list with contact information of all public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same. Additionally, please provide any documentation related to performance issues of the current or past contracts to include any non-performance reports or notices to cure. The City reserves the right to contact any reference or current customer identified as part of the evaluation process.			10	9.5	9.5	9.5	10
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP.			10	9	10	10	10
Past Performance and References Total				47.5	46.5	44.5	49



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Agreement Comments/Exceptions		25					
Review exceptions made by the proposer to the conditions listed in the agreement for the services			25	24	25	24	25
Agreement Comments/Exception Total				24	25	24	25
Revenue Sharing		100					
Revenue sharing percentage submitted in INFOR.			100	55	98	66	87
Revenue Sharing Total				55	98	66	87
Value Added Services		25					
Any additional services not expressly outlined in the list of requirements by the city that will be included as part of the service package being offered by the provider.			25	4	21	16.5	23
Value Added Services Total				4	21	16.5	23
TOTAL POINTS		500		409.5	468.5	383	466
	RANKING			Third	First	Fourth	Second

Signature:

Characterperson

Reviewed By

Print Name:

Neivy Garcia

Eduardo Hernandez