



**City of Coral Gables  
CITY COMMISSION MEETING  
September 8, 2020**

**ITEM TITLE:**

A Resolution accepting the recommendation of the Chief Procurement Officer to award the Security Guard Services to FPI Security Services, Inc., the highest ranked responsive responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposals (RFP) 2020-019.

**DEPARTMENT HEAD RECOMMENDATION:**

Approval.

**BRIEF HISTORY:**

The purpose of this RFP is to award a qualified and experienced professional firm ("Proposer") to provide Security Guard Services.

On June 8, 2020, the Procurement Division of Finance formally advertised, issued, and distributed Security Guard Services, Request for Proposals (RFP) 2020-019. Forty-five (45) prospective Proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On July 7, 2020, eight (8) firms submitted proposals in response to the RFP: Allied Universal Security Services, American Guard Services, Inc., Dothan Security, Inc., FPI Security Services, Inc., G4S Secure Solutions, Inc., Kent Security Services, Inc., Security Alliance, LLC., and SFM Security Services, Inc.

On August 20, 2020, the Evaluation Committee convened to evaluate the eight (8) responsive proposals and ranked the firms in the following order of preference: FPI Security Services, Inc. (top-ranked); SFM Security Services, Inc. (second ranked); Kent Security Services, Inc. (third ranked); Security Alliance, LLC. (fourth ranked); G4S Secure Solutions, Inc. (fifth ranked); Allied Universal Security Service (sixth ranked), Dothan Security, Inc. (seventh ranked); and American Guard Services, Inc. (eighth ranked). The Evaluation Committee determined that FPI Security Services, Inc., was the highest ranked responsive-responsible proposer. The Evaluation Committee further recommended that should negotiations fail with FPI Security Services, Inc., that negotiations may commence with the next ranked firm, up to the fifth ranked qualified proposer, until an agreement and contract amount acceptable to the City has been reached.

The Procurement Officer recommends accepting the Evaluation Committee's recommendation to award and negotiate with FPI Security Services, Inc., for RFP 2020-019 Security Guard Services and award a contract for an initial three (3) year period with the option to renew for two (2) additional one (1) year periods.

**FINANCIAL INFORMATION:**

No.	Amount	Account No.	Source of Funds
1.	\$677,120.00	001-5020-521-31-90	General Fund (FY21 budget)
2.	\$50,000.00	001-0601-511-31-90	General Fund (FY20 PO estimate)
3.	\$149,612.00	460-8310 8320 8340 8560-545-31-90	General Fund (FY20 PO estimate)
Total:	\$876,732.00		

**ATTACHMENT(S):**

1. Draft Resolution