

The City of Coral Gables February 25th, 2020



Design is the instrument to humanize innovation

71

Paolo Pininfarina

PININFARINA DESIGN VALUES



ELEGANCE

PURITY

INNOVATION

Harmony of proportions and volumes
Fluid surfaces and refinement of details
Materials and production quality



Essentiality of shapes
Enhancement of function and ergonomics
Long lasting design expression



New concepts and forward thinking Advanced materials and technologies Creating the future trends







Pininfarina is the emblem of the truly Italian style.

The expression of innovation, purity and elegance is applied to all the products, from luxury cars, to haute horlogerie, to architecture.

The power of a visionary able to imagine future scenarios, to design and build innovative solutions improving the quality of life.













TRANSPORTATION

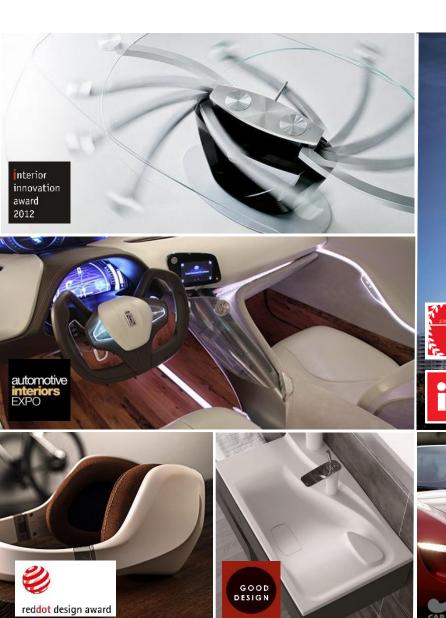
ARCHITECTURE

INTERIORS AND FURNITURE

INDUSTRIAL DESIGN

LIFESTYLE PRODUCTS

DESIGN STRATEGY







360 lifestyle design house

Recognized and Appreciated in all sectors

Pininfarina's role in the design world has been recognized with some of the most prestigious awards worldwide.

Over hundreds of awards ranging from design to engineering and architecture, Pininfarina has been noted as a key player in the design industry.



THE 4D METHODOLOGY OF PININFARINA

AN INTEGRATED DESIGN PROCESS



DISCOVER & DEFINE

- · Brand DNA analysis
- Design Language analysis
- · Customer Journey mapping
- User experience study
- Market research and Benchmark
- Pain Points
- User insights research
- · Design thinking



DESIGN

- Digital design
- Service design
- High quality renderings
- · Virtual 3D modelling
- Color & trim specifications



DEVELOPMENT

- Prototyping
- Art direction
- Industrial Design Language codification
- VR/AR



DELIVER TO MARKET

- Retail & booth design
- Packaging
- Marketing & communication materials



Human-Centered Design is an iterative process that takes an understanding of the users and their context as a starting point for all design and development.

TIMELESS HERITAGE & TRADITIONS



Coral Gables 1925 "The City Beautiful"



PININFARINA Torino 1930
"The Magical City" Home of Pininfarina

HYSTORIC DESIGN CONSERVANCY

- Honor Heritage
- Amplify Brand Values
- Attention to Details
- Build on Experience
- Tradition of Innovation







TIMELESSBEAUTY

"Italian style means sense of proportions, simplicity and harmony of line, such that after a considerable time there is still something which is more alive than just a memory of beauty."

-Battista 'Pinin' Farina-

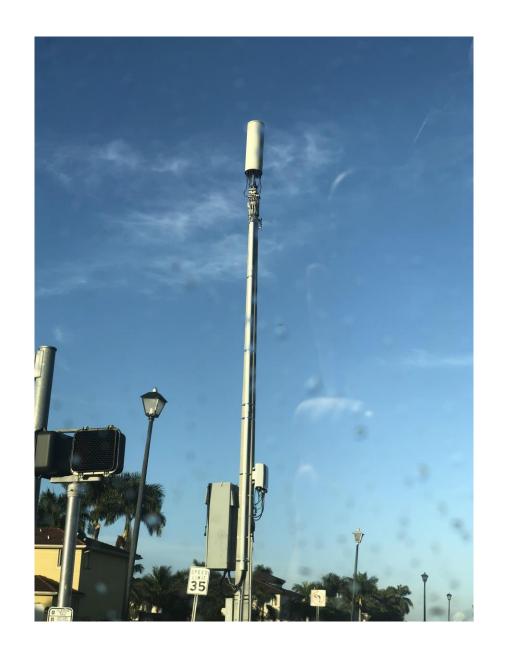






PROJECT OBJECTIVE 5G STREET POLE

The goal of the collaboration between The City of Coral Gables and Pininfarina is to create an innovative and aesthetically refined 5G Small Cell Street Pole in order to both deliver a new quality experience with an aesthetic and functional perfection consistent with the city brand identity and image as well as technical requirements.







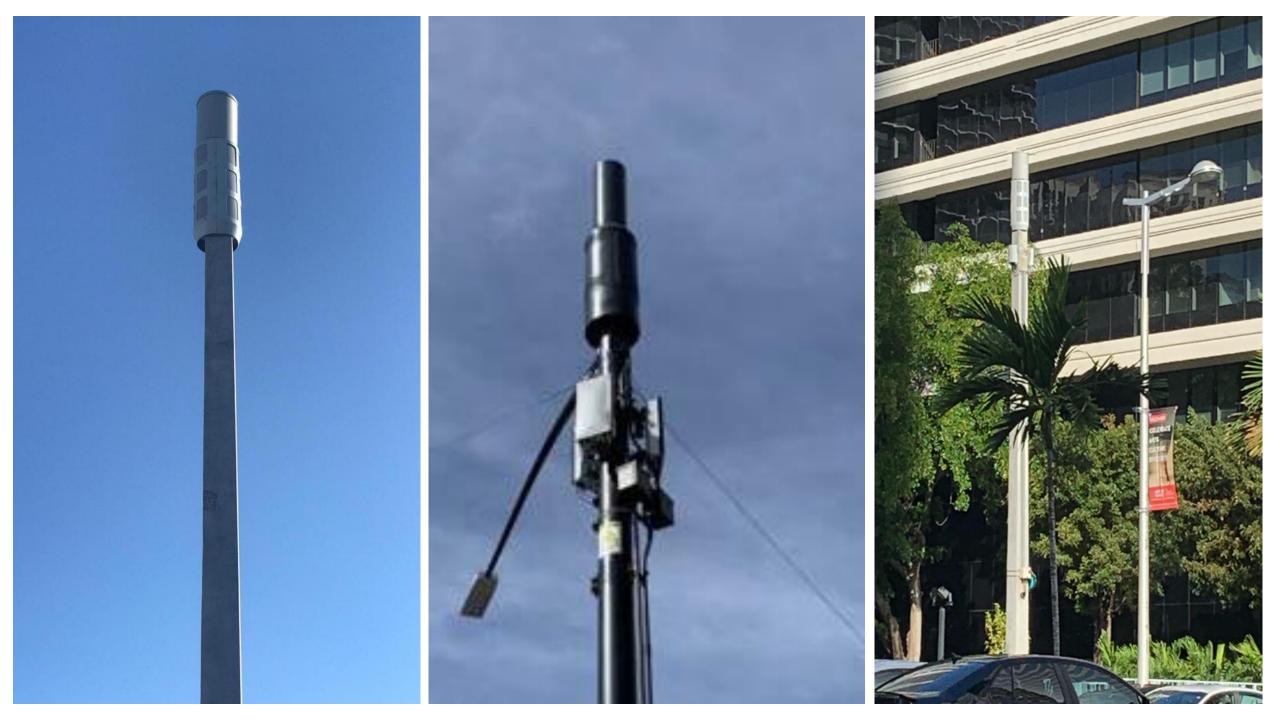












DESIGN AND TECHNOLOGY TO DELIVER INNOVATION

We foresee the possibility to partner with **EKIN Technologies** to use a **modular approach** to our new design to add smart city components and features **to generate the highest possible value** in the product **both for citizens and city.**

Minimizing the smart city technology footprint and improving aesthetic and functionalities for a better integration.





A DESIGN LANGUAGE IS A TOOL TO STRENGTHEN YOUR BRAND AND BUILD RECOGNITION IN THE MARKET.

Design strategy and Industrial Design Language



Now Fragmented Design/Market Share



CISCO

COMPETITOR

FutureUnified brand design language

Learn



constraints

Discovery sessions aimed to understand product portfolio, organization, company culture, brand personality, decision-making process, product development journey, budget and engineering

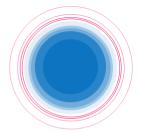


Translate

Organization of data, classification, simplification, identification of potential obstacles, further assessment Implement



Creation of Design Language, identify forerunning reference products, apply design solution to the reference products



Teach

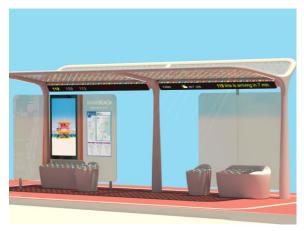
Creation of Design Language Guide, application of IDL principles, launch of design implementation tools

Industrial Design Language





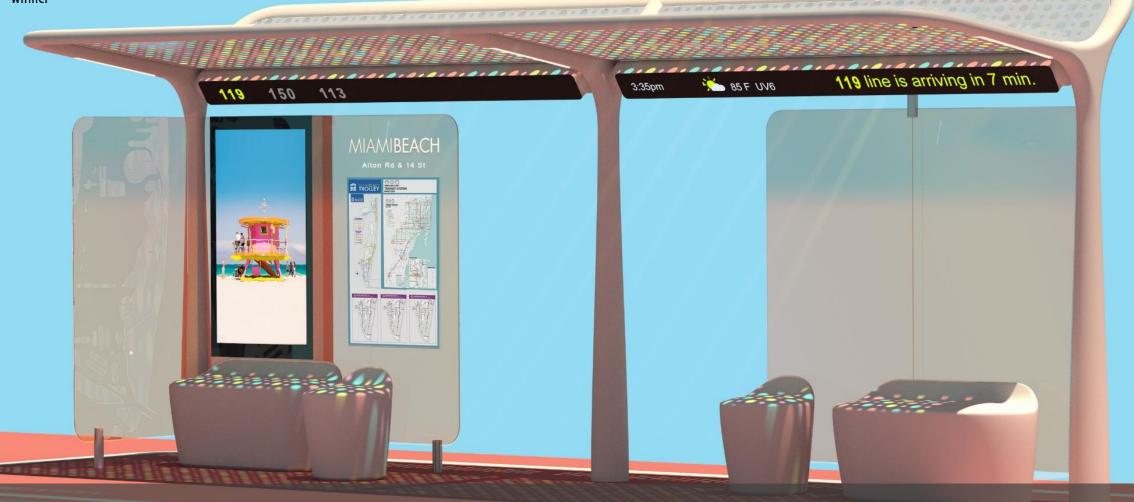








reddot award 2019 winner



Client: City of Miami Beach Scope of work: Programming, design and development of a prototypical bus shelter system Status : Concept

City of Miami Beach Bus Shelters ACAI Associates Miami, 2018



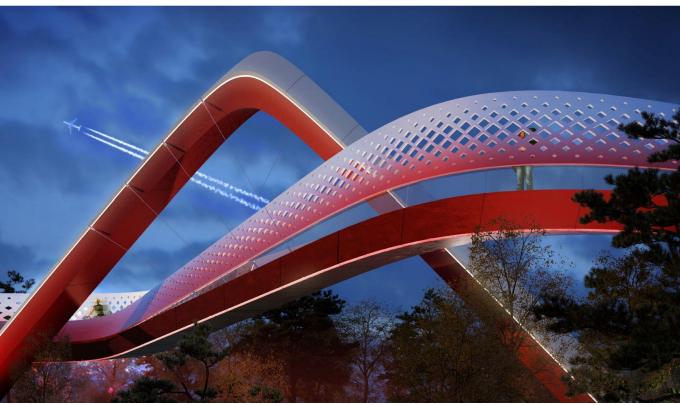






Client: City of Istanbul Scope of work: Architecture – Bridge and Folly Status : Competition





CASE STUDY:

COSTA EXPRESS VENDING MACHINE



From utility to multisensorial



THE BAR EXPERIENCE THROUGH THE 5 SENSES.

Sight. Physical and digital design.

Smell. Perfume dispenser.

Touch. Touch screen panels and selection of materials.

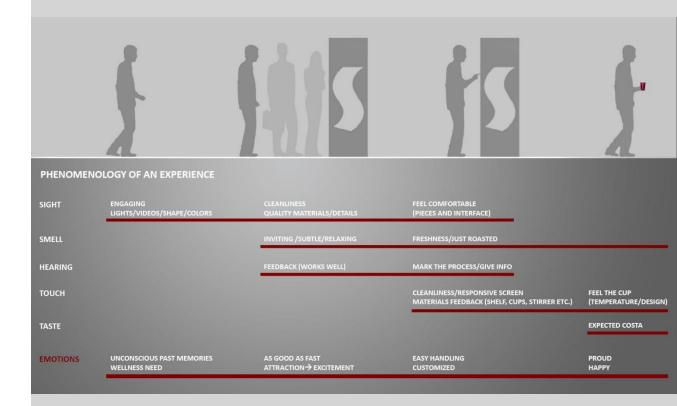
Hear. Situational sounds.

Taste. Costa Coffee products.

Attract the consumer through physical design and digital images.

Release evocative fragrances and emit environmental noises as the consumer approaches, giving the impression of entering a bar.

Involve the consumer in the creation of a fresh coffee through manual actions, sounds and digital interface of choice.



CASE STUDY: COCA-COLA FREESTYLE









PORTFOLIO

COCA COLA FREESTYLE

- · "The ultimate drink experience"
- The most advanced vending machine in the TCCC portfolio
- More than 50k machines installed so far
- Substantial product consumption increase
- · Standing at the forefront of the UX
- Conceived for the 5 senses
- Integrated physical and digital design
- UI conceived to drive sales and track both sales and user preferences
- · Easy to install, easy to maintain, simple to clean



"You need a design that looks as big
as the idea. You need to go talk to Pininfarina."

Muhtar Kent (former CEO)





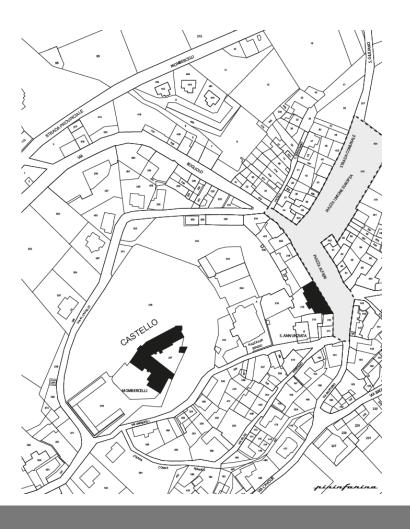


wireframe and ui development













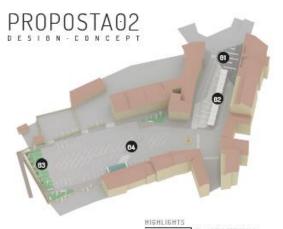




PIAZZA ALFIERI Mombercelly, ITALY 2019







81 - ISOLA PEDONALE 82 - STRUTTURA POLIFUNZIONALE 83 - AREA CUSCINETTO 84 - PERCORSO PEDONALE CONTINUO









A Global icon of Italian style with over 500 projects developed and launched, gaining appreciation from the consumer market, international partnerships and the design community. Pininfarina provides curated marketing branding that attracts not only the local community attention, but global renowned media, receiving special features in lifestyle magazines, well-known newspapers, and respected digital platforms.

The New Hork Times

REAL ESTATE

Ferrari Interiors for a Miami Condo





Pininfarina and Magic Development Celebrate \$3 Million Partnership



This month, Miami's top administrator endorsed a \$100 million plan by RCI Group, the company that runs the Miami Beach Marina in South Beach. In a partnership with design firms Arquitectonica and Pininfarina, RCI Chairman Bob Christoph has proposed to tear down much of what exists on the site's 10-acre upland and build a project baptized the Virginia Key Harbour & Marine Center.

MAGAZINE





Miami Herald

The Ferrari of bus shelters: Miami Beach stops get makeover from Italian car gods



Parties • People • Food & Drink • Home & Real Estate

PININFARINA MAKES ITS US DEBUT IN MIAMI

By Robyn A. Friedman | July 22, 2016 | Home & Real Estate

The luxury brand <u>Pininfarina</u> opens its first design studio outside italy in Miami's burgeoning Brickell



★ TRENDING TOPICS ▼ CITIES ▼ NEIGHBORHOODS

With 1100 Millecento Done, Pininfarina Sets Up Shop in Miami

OCEAN DRIVE

Parties • People • Food @ Drink • Home @ Real Estate •

Startups Fuel Miami's Tech Boom

By Marc Goodman | October 3, 2013 | Lifestyle

5 Locals Who Make Miami Happen

Photography by Jennifer Robbins | April 5, 2015 | People

What's a "connection" you've made recently that you're most proud of?

THE REAL DEAL HOME MAGAZINE NEW YORK COS ANG Once-controversial Bay Harbor Continental co-op

Hartman, vice president of the co-op, signed the deed transfer of ownership. The sale paives the way for demolition of the once-historic property so that it can be developed into seven-stor residential building designed by Plainfarina, the Italian design firm known for its Ferraris, Alta

With that in mind, the city has retained Pininfarina, the Italian industrial design firm that devised the signature look of Ferrari and Alfa Romeo, Now it's being charged with creating a cool, art deco look to overlay on those massive saltwater pumps and give them some Miami Beach style.

How Miami Beach Is Keeping the Florida Dream Alive-And Dry We are confident we can make investments over time, that we can learn from our mistakes and create











































































































































































































































Thank You

Back up Slides of projects, not to be presented. We will leave them in case there are requests to see some additional projects.

AUTOMOTIVE







Sport Cars









Luxury Historic Cars

Electric Cars

Electric Hyper Car



RAIL AND CABLE









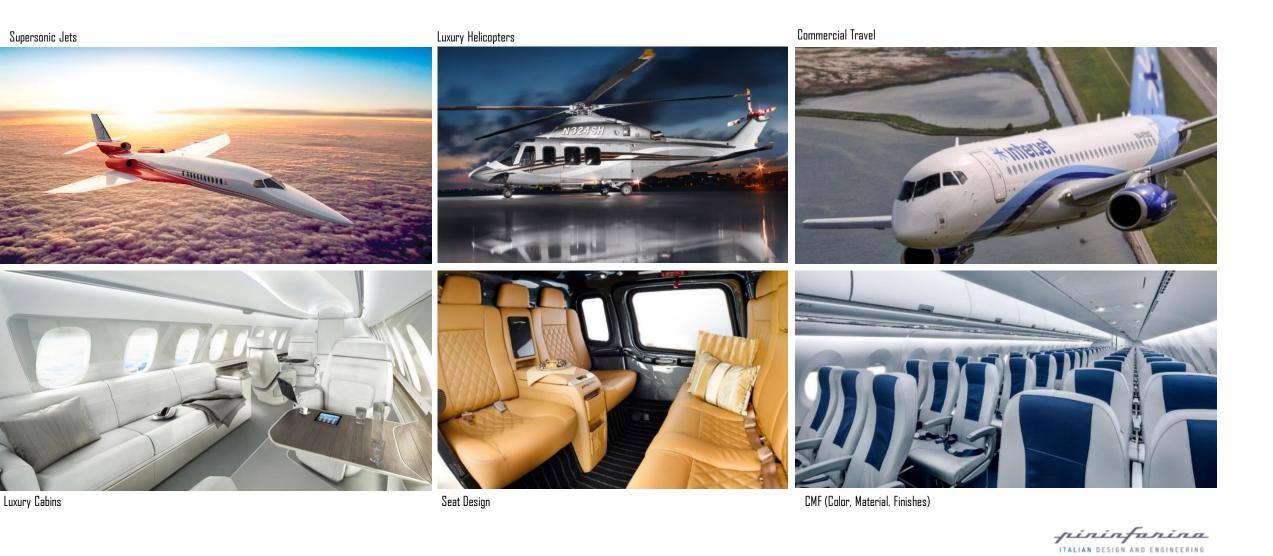




Concept Interiors People Mover



AIR

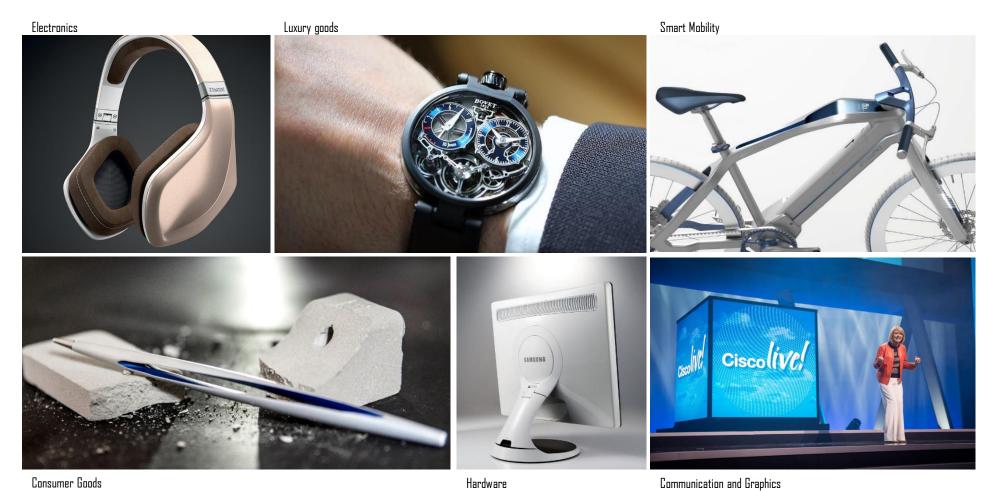


NAUTICAL





INDUSTRIAL DESIGN





Coca Cola - Freestyle Dispenser



COMMERCIAL ARCHITECTURE



RESIDENTIAL ARCHITECTURE

Residential Interior Design





High-Rise



Residential Common Areas





Residential Common Areas

Custom Garage



COMMERCIAL INTERIOR DESIGN

















LANDSCAPING - COMMERCIAL & RESIDENTIAL

Residential & Commercial Landscaping





Residential Landscaping



Marinas



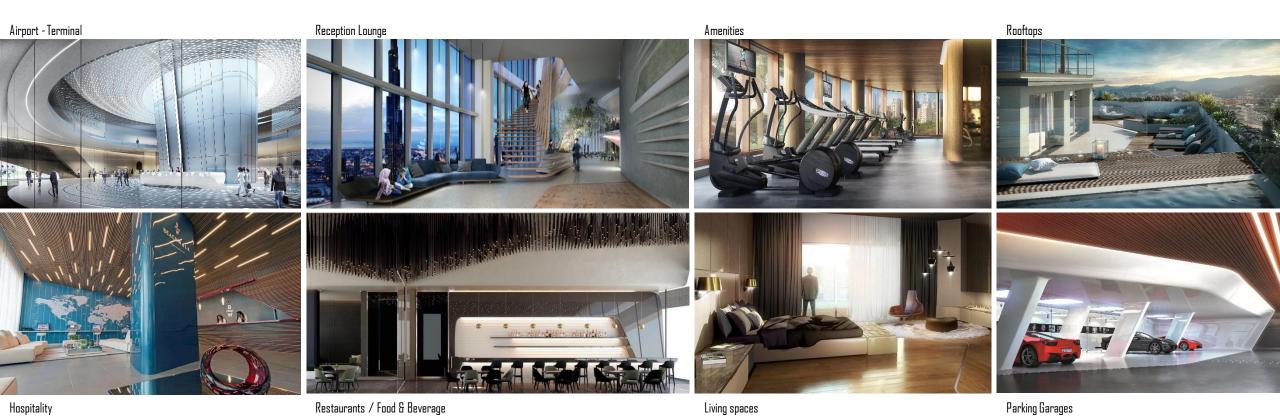


Landscaping and Sculptures

Commercial Landscaping - Public Spaces



INTERIOR DESIGN





















SHARP TV AND AUDIO SYSTEM

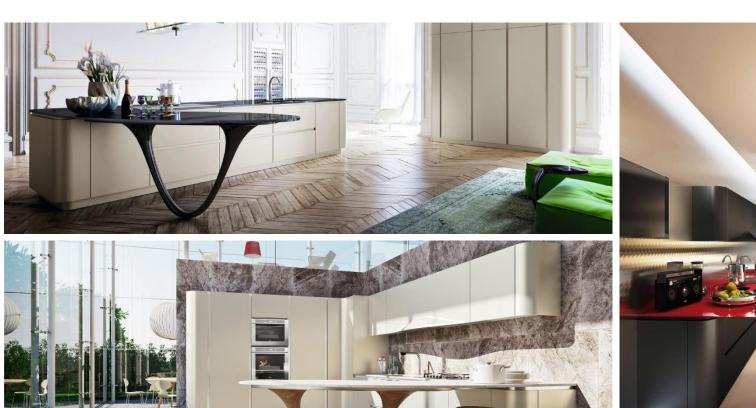




INDUSTRIAL DESIGN LANGUAGE







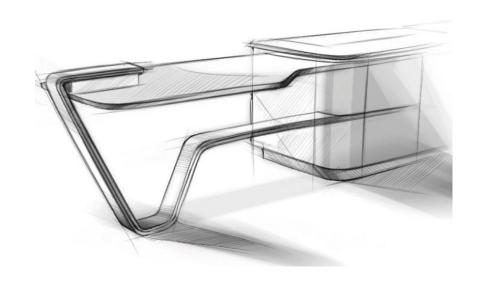


























Reflex Living system that includes a modular sofa, a table, a cabinet, a bookcase and two lighting systems.2016















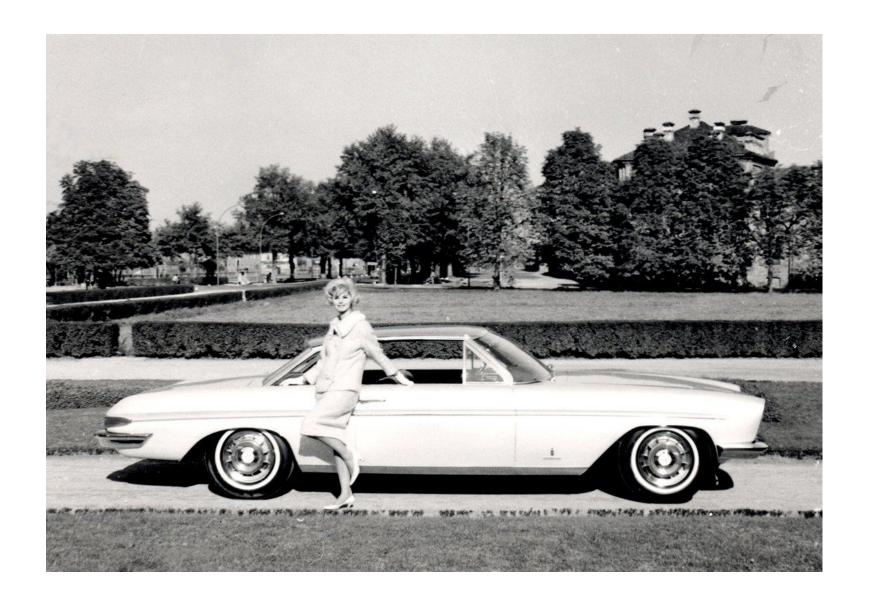














ALFA ROMEO Spider's 1966 to 1994 / 2015

















Maserati Birdcage 75th (2005)

"Louis Vuitton Classic Concept Award" 2006 "Best Concept" Salone di Ginevra 2005 "L'automobile più bella del mondo" 2005

















Green GT and Pininfarina High performance hydrogen car. 2016



World Debut March 2019 Geneva Fastest Hyper car in the World O-100 km/h in < 2 Seconds 100% Electric





AUTOMOBILI PININFARINA Battista World Debut March 2019 Geneva Fastest Hyper car in the World O-100 km/h in <2 Seconds - 100% Electric