

Proposal Evaluation Form
RFP 2022-014 Legislative Consulting Services
Totals Composite
Form Not Active

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Akerman, LLP	Capital City Consulting	Pittman Law Group, P.L.	Sun City Strategies, LLC	The Southern Group of Florida, Inc.
			TOTAL:	TOTAL:	TOTAL:	TOTAL:	TOTAL:
Experience & Qualifications	30	120					
Proposer's qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City's needs		40	37.0	36.0	27.0	25.0	37.0
Qualifications and experience of all proposed key personnel		40	30.0	36.0	28.0	27.0	38.0
Proposer's relevant knowledge and experience in providing the services described in the "Scope of Services" to public sector agencies similar in size to the City of Coral Gables		40	30.0	34.0	32.0	27.0	36.0
Experience & Qualifications Total			97.0	106.0	87.0	79.0	111.0
Project Understanding, Proposed Approach, Methodology	30	120					
Proposer's overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer's intent to positively and innovatively work with the City in providing the services outlined in this RFP.		40	33.0	37.0	37.0	30.0	38.0
Proposer's capabilities and competency regarding: How the Legislative Advocacy Services will be addressed		20	16.0	20.0	18.0	17.0	20.0
Proposer's capabilities and competency regarding: How the Organizational Implementation Services will be addressed		20	12.0	15.0	16.0	11.0	15.0
Proposer's capabilities and competency regarding: How the Work Product requirements will be addressed		20	14.0	20.0	20.0	9.0	19.0
Proposer's capabilities and competency regarding: How you can satisfy the Performance requirements		20	19.0	20.0	18.0	13.0	17.0
Project Understanding, Proposed Approach, Methodology Total			94.0	112.0	109.0	80.0	109.0
Past Performance and References	15	60					
Proposer's three (3) references from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP. Proposers MUST NOT include City of Coral Gables work or employees as references		40	29.0	36.0	28.0	11.0	37.0
Public sector clients, if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same		12	12.0	9.0	12.0	9.0	12.0
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP.		8	8.0	8.0	8.0	6.0	8.0
Past Performance and References Total			49.0	53.0	48.0	26.0	57.0
Agreement Exceptions	5	20					
Review exceptions made by the proposer to the conditions listed in the agreement for the services.		20	20.0	20.0	20.0	19.0	20.0
Agreement Exceptions Total			20.0	20.0	20.0	19.0	20.0
Proposed pricing as shown on the Proposal Pricing Form	20	80	73.0	77.0	63.0	69.0	74.0
Total Points	100	400	333.0	368.0	327.0	273.0	371.0
Ranking			3	2	4	5	1

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