Proposal in Response to:

City of Coral Gables

RFP No. 2026-011 Disaster Debris Removal Services

405 Biltmore Way

Coral Gables, FL 33134

April 20, 2026 - 2:00 PM ET

6371 Business Boulevard Suite 100

Sarasota, Florida 34240

Tel. (800) 218-4424

Fax (866) 228-5636

Contact Person

Tia Laurie, Corporate Secretary

contact@ceresenv.com

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CITY OF CORAL GABLES, FL

2800 SW 72nd Avenue, Miami, FL 33155
Finance Department / Procurement Division
Tel: 305-460-5102 / Fax: 305-261-1601

PROPOSER'S ACKNOWLEDGEMENT

RFP No.: 2026-011 **RFP Title: Disaster Debris Removal Services** A cone of silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1027 of the City of Coral Gables Procurement Code.	**Electronic submittals must be received prior to 2:00 p.m., April 20, via INFOR and will remain valid for 120 calendar days. Submittals received after the specified date and time will not be accepted.** Name: Neivy Garcia Title: Procurement Specialist Telephone: 305-460-5121 Email: ngarcia2@coralgables.com contracts@coralgables.com

Proposer Name: Ceres Environmental Services, Inc.	FEIN or SS Number: 41-1816075
Complete Mailing Address: 6371 Business Boulevard, Suite 100, Sarasota, FL 34240	Telephone No.: (800) 218-4424 Cellular No.: (813) 333-8254
Indicate type of organization below: Corporation: X Partnership: __ Individual: __ Other:__	Fax No.: (866) 228-5636
Bid Bond/Security Bond (if applicable) 5 %	Email: contact@ceresenv.com

ATTENTION: THIS FORM ALONG WITH ALL REQUIRED RFP FORMS MUST BE COMPLETED, SIGNED (PREFERABLY IN BLUE INK), AND SUBMITTED WITH THE RESPONSE PRIOR TO THE SUBMITTAL DEADLINE. FAILURE TO DO SO MAY DEEM PROPOSER NON-RESPONSIVE.

THE PROPOSER CERTIFIES THAT THIS SUBMITTAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE RFP DOCUMENTS AND THAT THE PROPOSER HAS MADE NO CHANGES IN THE RFP DOCUMENT AS RECEIVED. THE PROPOSER FURTHER AGREES IF THE RFP IS ACCEPTED, THE PROPOSER WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE PROPOSER AND THE CITY OF CORAL GABLES FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS RFP PERTAINS. FURTHER, BY SIGNING BELOW PREFERABLY IN **BLUE INK,** ALL RFP PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. THE UNDERSIGNED HEREBY DECLARES (OR CERTIFIES) ACKNOWLEDGEMENT OF THESE REQUIREMENTS AND THAT HE/SHE IS AUTHORIZED TO BIND PERFORMANCE OF THIS RFP FOR THE ABOVE PROPOSER.

Tia Laurie	Corporate Secretary	April 16, 2026
Authorized Name and Signature	*Title*	*Date*

RESOLUTION OF THE BOARD OF DIRECTORS OF
CERES ENVIRONMENTAL SERVICES, INC.

The undersigned, being the members of the Board of Directors of Ceres Environmental Services, Inc., a Florida corporation (the "Corporation"), do hereby adopt the following resolution in writing effective as of the 4st day of August, 2025.

WHEREAS, the Corporation desires to prepare and submit bids, proposals, and contract documents, and the Corporation desires to grant the authority to the Corporate Secretary, Tia Laurie, to sign and execute such bids, proposals, and contractual documents on behalf of the Corporation,

NOW THEREFORE, IN CONSIDERATION OF THE FOREGOING, BE IT:

RESOLVED, that Ceres Environmental Services, Inc. grants Tia Laurie, Corporate Secretary, the authority to execute and bind the Corporation in connection with bids, proposals and contractual documents.

IN WITNESS WHEREOF, the undersigned Board of Directors have set their hands effective as of the day written above.

David McIntyre
CEO

David Preus
President

SOLICITATION SUBMISSION CHECKLIST

Request for Proposals (RFP) No. 2026-011

COMPANY NAME: (Please Print): Ceres Environmental Services, Inc.
Phone: (800) 218-4424 Email: contact@ceresenv.com

A response package numbered by page must be submitted ELECTRONICALLY via INFOR. Please provide the PAGE NUMBER of your solicitation response in the blanks provided as to where compliance information is located in your Submittal for each of the required submittal items listed below:

SUBMITTAL - SECTION I: TITLE PAGE, TABLE OF CONTENTS, REQUIRED FORMS, AND MINIMUM QUALIFICATION REQUIREMENTS.

1) Title Page: Show the RFP number and title, the name of your firm, address, telephone number, name of contact person, e-mail address, and date. **PAGE #** I.a-1

2) Provide a Table of Contents in accordance with and in the same order as the respective "Sections" listed below. Clearly identify the material by section and page number. **PAGE #** I.b-1

3) Fill out, sign, and submit the Proposer's Acknowledgement Form. **PAGE #** I.c-1

4) Fill out and submit the Solicitation Submission Check List. **PAGE #** I.d-1

5) Fill out, sign, notarize (as applicable), and submit the Proposer's Affidavit and Schedules A through R. **PAGE #** I.e-1

6) Fill out, E-Verify Affidavit **PAGE #** I.f-1

7) Minimum Qualification Requirements: submit detailed verifiable information affirmatively documenting compliance with the Minimum Qualifications Requirements shown in Section 3. **PAGE #** I.g-1

8) Fill out, Lobbyist Registration & Oral Presentation Forms **PAGE #** I.h-1

9) A Bid Bond, a certified check, cashier's check, Treasurer's check, or bank draft of any State or National Bank, in accordance with Sections 1.14 - 1.16. AN ORIGINAL COPY OF THE BOND MUST BE RECEIVED PRIOR THE DEADLINE/CLOSING DATE & TIME OF THE SOLICITATION IN ORDER FOR YOUR SUBMITTAL TO BE CONSIDERED RESPONSIVE. The original bond must be delivered DIRECTLY to the Procurement Office located at 2800 SW 72nd Avenue, Miami, FL 33155. The office is open during normal business hours M-F, 8am-5pm (excluding City recognized Holidays). **PAGE #** I.i-1

SUBMITTAL - SECTION II: EXPERIENCE AND PROPOSER'S QUALIFICATIONS

(i) FOR PROPOSER:

1) Provide a complete history and description of your company, including, but not limited to, the number of years in business, size, number of employees, office location, copy of applicable licenses/certifications, credentials, capabilities, and capacity to meet the City's needs. **PAGE #** II.i.a-1

2) Describe the Proposer's relevant knowledge and experience in providing the services described in the "Scope of Services" to public sector agencies similar in size to the City of Coral Gables, including but not limited to:
   - establishing and simultaneously operating a minimum of three (3) full service Temporary Debris Management Sites (TDMS).
   - regulations affecting the removal, processing and disposal of mixed debris
   - filing and receiving federal and state reimbursements for disaster recovery work, including preparing ad submitting federal/state project work sheets
   - assessing, removing and disposing of specialty debris including hazardous materials, dead animals, hazardous stumps and submerged debris.
   - demolition of structures, and debris removal from private property (right-of-entry programs) and publicly owned property (other than rights-of-way)
   - assisting governmental entities in providing community relations including the company's ability to create audio/visual presentations and fact sheets.
   - Providing human support activities such as food, water and sanitation services

PAGE # II.i.b-1

3) Provide financial statements, in a sealed envelope, for the last two (2) complete fiscal years. Such statements should include, at a minimum, balance sheets (statements of financial position) and statements of profit and loss (statement of net income). Statements shall be certified by an independent Certified Public Accountant.
PAGE # II.i.c-1

4) Bonding Capacity. Proposer shall provide a letter from a Surety firm affirming that Proposer has sufficient bonding capacity to provide performance and payment bonds in an amount not less than twenty million dollars ($20,000,000.00). The Surety firm shall be rated by an AM Best as to be no less than A- (Excellent). The statement of bonding capacity shall be directly from the Surety firm on its official letterhead and signed by an authorized agent of the firm. **PAGE #** II.i.d-1

(ii) FOR KEY PERSONNEL:

1) Provide a summary of the qualifications, copy of applicable licenses/certifications, and experience of all proposed key personnel. Include resumes (listing experience, education, licenses/certifications) for your proposed key personnel and specify the role and responsibilities of each team member in providing the services outlined in the RFP. Provide an organizational chart of all key personnel that will be used. For each key team member, please describe the experience in providing the services solicited herein.
PAGE # II.ii.a-1

2) Provide an organizational chart of all key personnel that will be used. **PAGE #** II.ii.b-1

SUBMITTAL - SECTION III: PROJECT APPROACH AND METHODOLOGY

1) Describe in detail your approach to performing the services solicited herein. Include detailed information, as applicable, which addresses, but need not be limited to: understanding of the RFP scope and requirements, implementation plan and communication with City staff and Consultants. Indicate how the Proposer intends to positively and innovatively work with the City in providing the services outlined in this RFP.
PAGE # III.a-1

2) Describe in detail Proposer's Mobilization/Operation Plan. The plan must include, but not be limited to the following: **PAGE #** III.b-1

   a. Proposer's mobilization/operation procedures following a disaster event.

   b. Breakdown of the time required to perform each task including guaranteed times to mobilize the Proposer's forces, to establish an onsite emergency response and communication center, to mobilize recovery equipment, to establish Debris Management Sites (DMS), and to mobilize subcontractors.

   c. Breakdown of the manpower (position titles and number of support personnel) and available equipment (type of loaders, aerial lifts and transport vehicles etc.) that will be assembled

during each phase (Initial Deployment, Emergency Push/Road Clearance, Debris Removal, Debris Management Sites (DMS) Operations including provisions for recycling debris, Demolition of Structures and Optional Services etc.).

d. Plan for Debris Management Sites (DMS) that describes the operations expected including materials handling, reduction, storage, recycling, equipment maintenance, etc. The plan must address any applicable State and Federal laws and regulations

3) Describe Proposer's database reporting system and capabilities, including the ability to capture data and provide electronic reports as required in the RFP. Attach sample reports, load tickets and vehicle placards used in the operation of debris removal activity. **PAGE #** III.c-1

4) Provide current and projected workload for the Proposer and key personnel assigned to the City's account. Explain how this potential contract will fit into the Proposer's workload and how it plans to distribute resources and personnel, amongst its various clients, during a disaster event. For each current and projected engagement, please indicate the following: **PAGE #** III.d-1

a. Client name
b. Current and/or projected workload
c. Estimated dollar amount and cubic yards of engagement
d. Key personnel assigned

5) Comprehensive description of the proposed quality control plan. This description should include, at a minimum, the Proposer's quality control organization, overview of tasks to be inspected, reports, and methods of inspections. **PAGE #** III.e-1

6) Description of the Proposer's customer service plan to respond to City complaints. **PAGE #** III.f-1

SUBMITTAL – SECTION IV: PAST PERFORMANCE AND REFERENCES

1) Using the required Attachment A - Reference Form, provide a minimum of three (3) references for which Proposer has performed same (or similar) scope of services in the last ten (10) years to include projects exceeding twenty-five million dollars ($25,000,000.00) per event and at least one (1) of the projects is with a government entity with a population of at least fifty thousand (50,0000) residents. *This information must be provided utilizing the City of Coral Gables Reference Form (Attachment E) ONLY. References submitted in any other format will not be accepted.* **DO NOT include work/services performed for the City of Coral Gables or City employees as reference (*City related experience will be outlined in the request below*).** **PAGE #** IV.a-1

This information must be provided utilizing the City of Coral Gables Reference Form (Attachment E) ONLY. References submitted in any other format will not be accepted.

2) List all contracts for which the Proposer as performed (past and present) as a PRIME for the City of Coral Gables. The City will review all contracts the Proposer has performed for the City. Any and all Proposer's performance records (satisfactory and unsatisfactory) will be utilized in the evaluation process regardless of the type of work performed for the city. **PAGE #** IV.b-1

3) Provide a list with contact information (Name of Agency, contact person, telephone number, email address) of all public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the last two (2) years and indicate the reasons for the same. Additionally, please provide any documentation related to performance issues of the current or past contracts to include any non-performance reports or notices to cure. The list of projects shall include the name of the project, the value, date(s) of project, etc. The City reserves the right to contact any reference or current customer identified as part of the evaluation process. **PAGE #** IV.c-1

4) Please identify each incident within the last five (5) years where a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's

rights, remedies or duties under a contract for the same (or similar) type services to be provided under this RFP (*See Schedule D of Attachment B*). **PAGE #** IV.d-1

SUBMITTAL – SECTION V: AGREEMENT COMMENTS/EXCEPTIONS

1) Please follow the instructions as outlined in Section 1.6 Agreement Execution. The acceptance of or any exceptions taken to the terms and conditions of the City's Agreement shall be considered a part of a Proposer's submittal and will be considered by the Evaluation Committee. **PAGE #** V.a-1

SUBMITTAL – SECTION VI: PROPOSAL PRICE PROPOSAL

1) Provide pricing in Infor.

- - N O T I C E - -

BEFORE SUBMITTING YOUR RFP RESPONSE MAKE SURE YOU:

X	1.	Carefully read and have a clear understanding of the RFP, including the Scope of Services and enclosed Professional Services Agreement (*draft*).
X	2.	Carefully follow the Submission Requirements outlined in Section 6 of the RFP and ensure you have submitted all of the required information. DO NOT INCLUDE A COPY OF THE ORIGINAL SOLICITATION.
X	3.	**Prepare and submit ONE (1) electronic copy via INFOR.**
X	4.	Make sure your Response is submitted prior to the submittal deadline. **Late responses will not be accepted.**

FAILURE TO SUBMIT THIS CHECKLIST AND THE REQUESTED DOCUMENTATION MAY RENDER YOUR RESPONSE SUBMITTAL NON-RESPONSIVE AND CONSTITUTE GROUNDS FOR REJECTION. THIS PAGE IS TO BE RETURNED WITH YOUR RESPONSE PACKAGE.

RESPONDENT'S AFFIDAVIT

SOLICITATION: RFP 2026-011 Disaster Debris Removal Services

SUBMITTED TO: City of Coral Gables
Procurement Division
2800 SW 72 Avenue
Miami, Florida 33155

The undersigned acknowledges and understands the information contained in response to this solicitation and the referenced Schedules A through R shall be relied upon by Owner awarding the contract and such information is warranted by Respondent to be true and correct. The discovery of any omission or misstatements that materially affects the Respondent's ability to perform under the contract shall be cause for the City to reject the solicitation submittal, and if necessary, terminate the award and/or contract. I further certify that the undersigned name(s) and official signatures of those persons are authorized as *(Owner, Partner, Officer, Representative or Agent of the Respondent that has submitted the attached solicitation response)*. Schedules A through R are subject to Local, State and Federal laws (as applicable); both criminal and civil.

- SCHEDULE A – STATEMENT OF CERTIFICATION
- SCHEDULE B – NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT
- SCHEDULE C – DRUG-FREE STATEMENT
- SCHEDULE D – RESPONDENT'S QUALIFICATION STATEMENT
- SCHEDULE E – CODE OF ETHICS, CONFLICT OF INTEREST, AND CONE OF SILENCE
- SCHEDULE F – AMERICANS WITH DISABILITIES ACT (ADA)
- SCHEDULE G – PUBLIC ENTITY CRIMES
- SCHEDULE H – ACKNOWLEDGEMENT OF ADDENDA
- SCHEDULE I - UNITED STATES PRODUCED IRON AND STEEL IN PUBLIC WORKS PROJECTS
- SCHEDULE J – APPENDIX A, 44 C.F.R. PART 18-CERTIFICATION REGARDING LOBBYING - BYRD ANTI-LOBBYING AMENDMENT
- SCHEDULE K –CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION
- SCHEDULE L – FEDERAL GRANT FUNDING SPECIAL PROPOSAL CONDITIONS
- SCHEDULE M – WORK HOURS & SAFETY CERTIFICATION
- SCHEDULE N – SAFETY ACCIDENT PREVENTION
- SCHEDULE O – PROHIBITION ON TELECOMMUNICATIONS EQUIPMENT OR SERVICES
- SCHEDULE P – BUILD AMERICA, BUY AMERICA ACT (BABAA)
- SCHEDULE Q – EQUAL EMPLOYMENT OPPORTUNITY
- SCHEDULE R – BREACH OF CONTRACT DURING EMERGENCY RECOVERY PERIODS FOR NATURAL DISASTERS

This affidavit is to be furnished to the City of Coral Gables with the solicitation response. It is to be filled in, executed by the Respondent and notarized. If the response is made by a Corporation, then it should be executed by its Chief Officer. This document MUST be submitted with the solicitation response.

Tia Laurie	Corporate Secretary	April 16, 2026
Authorized Name and Signature	*Title*	*Date*

STATE OF FLORIDA

COUNTY OF SARASOTA

On this 16th day of April, 20 26, before me the undersigned Notary Public of the State of Florida, personally appeared Tia Laurie
(Name(s) of individual(s) who appeared before Notary

And whose name(s) is/are subscribes to within the instrument(s), and acknowledges it's execution.

NOTARY PUBLIC, STATE OF FL

Megan Foy
(Name of notary Public; Print, Stamp or Type as Commissioned.)

Personally know to me, or Produced Identification:

(Type of Identification Produced)

NOTARY PUBLIC
SEAL OF OFFICE:

MEGAN ANNE FOY
Notary Public - State of Florida
Commission # HH 446411
My Comm. Expires Sep 20, 2027
Bonded through National Notary Assn.

SCHEDULE "A" - CITY OF CORAL GABLES – STATEMENT OF CERTIFICATION

Neither I, nor the company, hereby represent has:

a. employed or retained for a commission, percentage brokerage, contingent fee, or other consideration, any company or person (other than a bona fide employee working solely for me or the Respondent) to solicit or secure this contract.

b. agreed, as an express or implied condition for obtaining this contract, to employ or retain the services of any company or person in connection with carrying out the contract, or

c. paid, or agreed to pay, to any company, organization or person (other than a bona fide employee working solely for me or the Respondent) any fee, contribution, donation or consideration of any kind for, or in connection with, procuring or carrying out the contract except as here expressly stated (if any):

SCHEDULE "B" - CITY OF CORAL GABLES - NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT

1. ~~He~~/she is the Representative
(*Owner, Partner, Officer, Representative or Agent)*

of the Respondent that has submitted the attached response.

2. ~~He~~/she is fully informed with respect to the preparation and contents of the attached response and of all pertinent circumstances respecting such response;

3. Said response is made without any connection or common interest in the profits with any other persons making any response to this solicitation. Said response is on our part in all respects fair and without collusion or fraud. No head of any department, any employee or any officer of the City of Coral Gables is directly or indirectly interested therein. If any relatives of Respondent's officers or employees are employed by the City, indicate name and relationship below.

Name:_____ Relationship:_____

Name:_____ Relationship:_____

4. No lobbyist or other Respondent is to be paid on a contingent or percentage fee basis in connection with the award of this Contract.

SCHEDULE "C" CITY OF CORAL GABLES - VENDOR DRUG-FREE STATEMENT

Vendors must submit a certification with their bid/proposal certifying they have a drug- free workplace in as follows:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.

2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.

3. Give each employee engaged in providing the commodities or contractual services that are under solicitation a copy of the statement specified in subsection (1).

4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under solicitation, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.

5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.

6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section. As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

Tia Laurie, Corporate Secretary

Name and Title



Signature

SCHEDULE "D" CITY OF CORAL GABLES – RESPONDENT'S QUALIFICATION STATEMENT

The undersigned declares the truth and correctness of all statements and all answers to questions made hereinafter:

GENERAL COMPANY INFORMATION:

Company Name: Ceres Environmental Services, Inc.

Address: 6371 Business Boulevard, Suite 100 Sarasota Florida 34240
Street City State Zip Code

Telephone No: (800) 218-4424 Fax No: (866) 228-5636 Email: contact@ceresenv.com

How many years has your company been in business under its present name? 50 Years

If Respondent is operating under Fictitious Name, submit evidence of compliance with Florida Fictitious Name Statue:

Under what former names has your company operated? : Ceres Tree Services

At what address was that company located? 6371 Business Boulevard, Suite 100, Sarasota, FL 34240

Is your company certified? Yes X No_____ If Yes, **ATTACH COPY** of Certification.
Is your company licensed? Yes X No_____ If Yes, **ATTACH COPY** of License

Has your company or its senior officers ever declared bankruptcy?

Yes_____ No X If yes, explain:_____

LEGAL INFORMATION:

Please identify each incident ***within the last five (5)*** years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Respondent's rights, remedies or duties under a contract for the same or similar type services to be provided under this solicitation ***(A response is required. If applicable please indicate "none" or list specific information related to this question. Please be mindful that responses provided for this question will be independently verified)***:

See Proposal Section IV.d Legal Information

Has your company ever been debarred or suspended from doing business with any government entity?

Yes ___ No X If Yes, explain _____

SCHEDULE "E" CITY OF CORAL GABLES – CODE OF ETHICS, CONFLICT OF INTEREST, AND CONE OF SILENCE

THESE SECTIONS OF THE CITY CODE CAN BE FOUND ON THE CITY'S WEBSITE, UNDER GOVERNMENT, CITY DEPARTMENT, PROCUREMENT, PROCUREMENT CODE (CITY CODE CHAPTER 2 ARTICLE VIII); SEC 2-1023; SEC 2-606; AND SEC 2-1027, RESPECTIVELY.

IT IS HEREBY ACKNOWLEDGED THAT THE ABOVE NOTED SECTIONS OF THE CITY OF CORAL GABLES CITY CODE ARE TO BE ADHERED TO PURSUANT TO THIS SOLICITATION.

SCHEDULE "F" CITY OF CORAL GABLES - AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT

I understand that the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101,12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title 11, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794

The Federal Transit Act, as amended, 49 U.S.C. Section 1612

The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

SCHEDULE "G" CITY OF CORAL GABLES - STATEMENT PURSUANT TO SECTION 287.133 (3) (a), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

1. I understand that a "public entity crime" as define in Paragraph 287.133(1)(g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

2. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

3. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), **Florida Statutes**, means:

   A predecessor or successor of a person convicted of a public entity crime; or 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an

affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

4. I understand that a "person" as defined in Paragraph 287.133(1)(e), **Florida Statutes**, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

5. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **[Please indicate which statement below applies.]**

X Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

___The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity subsequent to July 1, 1989.

___The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.

[Attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

SCHEDULE "H" CITY OF CORAL GABLES - ACKNOWLEDGEMENT OF ADDENDA

1. The undersigned agrees, if this RFP is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the RFP and Contract Documents within the Contract time indicated in the RFP and in accordance with the other terms and conditions of the solicitation and contract documents.

2. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Proposal.

Addendum No. 1 Date April 9, 2026 Addendum No._____Date_____

Addendum No._____Date_____ Addendum No._____Date_____

Addendum No._____Date_____ Addendum No._____Date_____

Failure to adhere to changes communicated via any addendum may render your response non-responsive.

SCHEDULE "I" CITY OF CORAL GABLES - FLORIDA STATUTES SECTION 255.0993 USE OF US PRODUCED IRON AND STEEL IN PUBLIC WORKS PROJECTS.

1. The US Produced Iron and Steel Products legislation requires that iron and steel products permanently incorporated in the product be produced in the United States. This requirement shall not apply if:

   (a) The project is federal funded;
   (b) Iron and steel products are not produced in the United States in sufficient and reasonably available quantities or of a satisfactory quality;
   (c) The use of US produced Iron or Steel products will raise the total project cost by more than 20 percent;
   (d) Complying with the requirements of the legislation is inconsistent with the public interest.

2. For projects that use iron and steel, minimal use of foreign iron and steel is permitted if:

   (a) the materials are incidental or ancillary to the primary product and are not separately identified in the project specifications;
   (b) The cost of the foreign materials does not exceed 0.1% of the total contract cost, or $2,500, whichever is greater. The cost of the materials considered is the value of the materials when they are delivered to the project.

3. The following items are not considered iron or steel products and are exempt from the requirements of paragraph (a): Electrical components, equipment, systems and appurtenances, including supports, covers, shielding, and other appurtenances related to an electrical system, necessary for operation or concealment, **except transmission and distribution poles** (these are not exempt).

The City reserves the right to request any and all supporting documentation for proof of compliance with the requirements of the statutes.

SCHEDULE "J" - APPENDIX A, 44 C.F.R. PART 18-CERTIFICATION REGARDING LOBBYING

BYRD ANTI-LOBBYING AMENDMENT - 31 U.S.C. 1352, as amended

Contractors who apply or bid for an award of $100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, officer or employee of Congress, or an employee of a Member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient who in turn will forward the certification(s) to the awarding agency.

APPENDIX A, 44 CFR PART 18--CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements
(To be submitted with each bid or offer exceeding $100,000)

The undersigned [*Company*] certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Contractor, Ceres Environmental Services, Inc., certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Tia Laurie Signature of Company's Authorized Official

Tia Laurie, Corporate Secretary Name and Title of Company's Authorized Official

April 16, 2026 Date

SCHEDULE "K" – CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION

Government Debarment & Suspension Instructions

1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out in accordance with these instructions.

2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person(s) to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549, at 2 C.F.R. Parts 180 and 417. You may contact the department or agency to which this proposal is being submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the System for Award Management (SAM) database.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph (5) of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Certification Regarding Debarment, Suspension,
Ineligibility and Voluntary Exclusion
Lower Tier Covered Transactions

The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified.

Suspension and Debarment

(1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such, the contractor is required to verify that none of the contractor's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and2 C.F.R. pt. 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by the City. If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to the City, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

[READ INSTRUCTIONS ON PREVIOUS PAGE BEFORE COMPLETING CERTIFICATION]

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency;

2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this solicitation

Tia Laurie, Corporate Secretary

Printed Name and Title of Authorized Representative

Signature

April 16, 2026

Date

SCHEDULE "L" FEDERAL GRANT FUNDING SPECIAL PROPOSAL CONDITIONS

This procurement is fully or partially Federally Grant funded. Respondent certifies that it shall comply with the applicable clauses as enumerated below.

1. **Drug Free Workplace Requirements:** Drug-free workplace requirements in accordance with Drug Free Workplace Act of 1988 (Pub I 100-690, Title V, Subtitle D) All proposers entering into Federal funded contracts over $100,000 must comply with Federal Drug Free workplace requirements as Drug Free Workplace Act of 1988.

2. **Respondent's Compliance**: The Respondent shall comply with all uniform administrative requirements, cost principles, and audit requirements for federal awards.

3. **Conflict of Interest**: The Respondent must disclose in writing any potential conflict of interest to the city or pass-through entity in accordance with applicable Federal policy.

4. **Program Fraud and False or Fraudulent Statements or Related Acts**: The Respondent acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract.

5. **Mandatory Disclosure:** The Respondent must disclose in writing all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award.

6. **Socioeconomic Contracting:** The Respondent must take all necessary affirmative steps identified in 2 C.F.R. § 200.321(b)(1)-(5) to ensure small businesses, minority businesses, women's business enterprises, veteran-owned businesses, and labor surplus area firms are considered when possible. If subcontracts are to be let, prime proposer will require compliance by all sub-contractor. Prior to contract award, the Respondent shall document efforts to utilize business from the aforementioned socioeconomic business groups including what firms were solicited as suppliers and/or subcontractor as applicable and submit this information with their bid submittal. Information regarding certified M/WBE firms can be obtained from:

    - Florida Department of Management Services (Office of Supplier Diversity)
    - Florida Department of Transportation
    - Minority Business Development Center in most large cities and
    - Local Government M/DBE programs in many large counties and cities

7. **Davis-Bacon Act:** If applicable to this contract, the Respondent agrees to comply with all provisions of the Davis Bacon Act as amended (40 U.S.C. 3141-3148) and the requirements of 29 C.F.R. pt. 5 as may be applicable. Respondents are required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, Respondents are required to pay wages not less than once per week. If the grant award contains Davis Bacon provisions, the decision to award a contract shall be conditioned upon the acceptance of the prevailing wage determination issued by the Department of Labor as included as a part of this solicitation.

8. **Copeland Anti-Kickback Act:** If applicable to this contract, the Contractor shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. Part 3 as may be applicable, which are incorporated by reference into this contract. The Contractor or Subcontractor shall insert in any subcontracts the clause above and such other clauses as FEMA may by appropriate instructions require, and a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The Prime Contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all these contract clauses. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.

9. **Contract Work Hours and Safety Standards Act: (40 U.S.C. 3701–3708):** Where applicable, all contracts awarded in excess of $100,000 that involve the employment of mechanics or laborers must be in compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations

(29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each Respondent is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

10. **Clean Air Act (42 U.S.C. 7401–7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251–1387):** Where applicable, contractors must comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q.) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations will be reported to FEMA and the Regional Office of the Environmental Protection Agency (EPA).

    a) Clean Air Act

        i. The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
        ii. The contractor agrees to report each violation to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to FEMA and the appropriate EPA Regional Office.
        iii. The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

    b) Federal Water Pollution Control Act

        i. The contractor agrees to comply with all applicable standards, orders, or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
        ii. The contractor agrees to report each violation to the City and understands and agrees that the City will, in turn, report each violation as required to assure notification to the FEMA and the appropriate EPA Regional Office.
        iii. The contractor agrees to include these requirements in each subcontract exceeding $150,000 financed in whole or in part with Federal assistance provided by FEMA.

11. **Suspension and Debarment:** This contract is a covered transaction for purposes of 2 C.F.R. Part 180 and 2 C.F.R. Part 3000. As such, the contractor is required to verify that none of the contractor's principals (defined at 2 C.F.R. § 180.995) or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

    The contractor must comply with 2 C.F.R. Part 180, subpart C and 2 C.F.R. Part 3000, subpart C, and must include a requirement to comply with these regulations in any lower tier covered transaction it enters.

    This certification is a material representation of fact relied upon by the City. If it is later determined that the contractor did not comply with 2 C.F.R. Part 180, subpart C and 2 C.F.R. Part 3000, subpart C, in addition to remedies available to the City, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

    The bidder or proposer agrees to comply with the requirements of 2 C.F.R. Part 180, subpart C and 2 C.F.R. Part 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.

12. **Rights to Inventions Made Under a Contract or Agreement:** If the Federal award meets the definition of "funding agreement" under 37 CFR § 401.2 (a) and the recipient or sub-recipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that

"funding agreement," the recipient or sub-recipient must comply with the requirements of 37 CFR Part 401,"Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

13. **Procurement of Recovered Materials:** In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA-designated items unless the product cannot be acquired —

    a) Competitively within a timeframe providing for compliance with the contract performance schedule;
    b) Meeting contract performance requirements; or
    c) At a reasonable price.

    Information about this requirement, along with the list of EPA-designated items, is available at Comprehensive Procurement Guideline (CPG) Program | US EPA. The Contractor also agrees to comply with all other applicable requirements of Section 6002 of the Solid Waste Disposal Act and in guidelines of the EPA at 40 C.F.R. Part 247.

    The Contactor should, to the greatest extent practicable and consistent with the law, purchase, acquire, or use products and services that can be reused, refurbished, or recycled; contain recycled content, are biobased, or are energy and water efficient; and are sustainable.

14. **Record Retention:** Respondent will retain of all required records pertinent to this contract for a period of three years, beginning on a date as described in 2 C.F.R. §200.333 and retained in compliance with 2 C.F.R. §200.333.

15. **Federal Changes:** Respondent shall comply with all applicable Federal agency regulations, policies, procedures and directives, including without limitation those listed directly or by reference, as they may be amended or promulgated from time to time during the term of the contract.

16. **DHS Seal, Logo, and Flags:** The City of Coral Gables must obtain written permission from DHS prior to using the DHS seals, logos, crests, or reproductions of flags, or likenesses of DHS agency officials. This includes use of DHS component (e.g., FEMA, CISA, etc.) seals, logos, crests, or reproductions of flags, or likenesses of component officials.

17. **Compliance with Federal Law, Regulations, and Executive Orders and Acknowledgement of Federal Funding:** This is an acknowledgement that FEMA financial assistance may be used to fund all or a portion of the contract. The Respondent will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.

18. **No Obligation by Federal Government:** The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the recipient or subrecipient, Respondent, or any other party pertaining to any matter resulting from the contract.

19. **Providing Good, Safe Jobs to Workers**
    a) Creating Good Jobs
    Pursuant to FEMA Information Bulletin No. 520, the contractor will comply with all applicable federal labor and employment laws. To maximize cost efficiency and quality of work, the contractor commits to strong labor standards and protections for the project workforce by creating an effective plan for ensuring high-quality jobs and complying with federal labor and employment laws. The contractor acknowledges applicable minimum wage, overtime, prevailing wage, and health and safety requirements, and will incorporate Good Jobs Principles wherever appropriate and to the greatest extent practicable.

20. **Buy Clean:** The City of Coral Gables encourages the use of environmentally friendly construction practices in the performance of this Agreement. In particular, the City encourages that the performance of this agreement includes considering the use of low-carbon materials which have substantially lower levels of embodied greenhouse-gas emissions associated with all relevant stages of production, use,

and disposal, as compared to estimated industry averages of similar materials or products as demonstrated by their environmental product declaration.

21. **Termination for Default (Breach or Cause):** If a contract is entered into, the Respondent acknowledges that if it fails to perform in the manner called for in the contract, or if the Respondent fails to comply with any other provisions of the contract, the City may terminate the contract for default. Termination shall be effected by serving a notice of termination to the Respondent setting forth the manner in which the Respondent is in default. The Respondent will only be paid the contract price for supplies delivered and accepted, or services performed in accordance with the manner of performance set forth in the contract.

22. **Safeguarding Personal Identifiable Information:** Respondent will take reasonable measures to safeguard protected personally identifiable information and other information designated as sensitive by the awarding agency or is considered sensitive consistent with applicable Federal, state and/or local laws regarding privacy and obligations of confidentiality.

23. **Prohibition on Utilization of Cost Plus a Percentage of Cost Contracts:** The City will not award contracts containing Federal funding on a cost-plus percentage of cost basis.

24. **Energy Policy and Conservation Act (43 U.S.C.§6201):** All contracts except micro-purchases ($3,000 or less, except for construction contracts over $2,000). Contracts shall comply with mandatory standards and policies relating to energy efficiency, stating in the state energy conservation plan issued in compliance with the Energy Policy and Conservation act. (Pub. L. 94-163, 89 Stat. 871) [53 FR 8078, 8087, Mar. 11, 1988, as amended at 60 FR 19639, 19645, Apr. 19, 1995].

25. **Build America, Buy America Act (BABAA) for Architectural and/or Engineering Contracts:** Contractors and subcontractors agree to incorporate the Buy America Preference into planning and design when providing architectural and/or engineering professional services for infrastructure projects. Consistent with the Build America, Buy America Act (BABAA) Pub. L. 117-58 §§ 70901-52, no federal financial assistance funding for infrastructure projects will be used unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States.

26. **Domestic Preferences for Procurement:** As appropriate and to the extent consistent with law, the Respondent should, in accordance with Section 2-699 of the City Code and 2 C.F.R. § 200.322 under Title 2 of the Code of Federal Regulations, to the greatest extent practicable under a Federal award, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). For purposes of this clause:

    a. "Produced in the United States" means, for iron and steel products, that all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

    b. "Manufactured products" means, items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber.

27. **Contract with the Enemy:** In accordance with 2 C.F.R. 200.215, it is acknowledged that no services under this contract are to be performed outside the United states and its territories nor in support of a contingency operation in which members of the Armed Forces are actively engaged in hostilities.
    As the person authorized to sign this statement, I certify that this company complies/will comply fully with the above applicable requirements and all applicable Federal law, regulations, executive orders, FEMA policies, procedures, and directives.

    I further acknowledgement that FEMA financial assistance will be used to fund all or a portion of the contract and that any subcontractor utilized will also be required to comply with the requirements above.

DATE: April 16, 2026

SIGNATURE: Tia Laurie

COMPANY: Ceres Environmental Services, Inc.

NAME: Tia Laurie

ADDRESS: 6371 Business Boulevard, Suite 100
Sarasota, FL 34240

TITLE: Corporate Secretary

E-MAIL: contact@ceresenv.com

PHONE NO.: (800) 218-4424

SCHEDULE "M" - CONTRACTOR CERTIFICATION WORK HOURS AND SAFETY STANDARDS ADDENDUM

This certification is incorporated as part of the contract for Ceres Environmental Services, Inc..

The Contractor acknowledges and certifies that in accordance with the mandatory requirement that this provision be set forth in all FEMA related contracts, that it shall comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5).

Under 40 U.S.C. s. 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week.

The requirements of 40 U.S.C. s. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchase of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

More particularly, as set forth in 29 CFR §.5.5(b) which provides the required contract clauses:

(1) *Overtime requirements.* No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.

(2) *Violation; liability for unpaid wages; liquidated damages.* In the event of any violation of the clause set forth in paragraph (b)(1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages and interest from the date of the underpayment. In addition, such contractor and subcontractor shall be liable to the United States(in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchpersons and guards, employed in violation of the clause set forth in paragraph (b)(1) of this section, in the sum of $32 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (b)(1).

(3) *Withholding for unpaid wages and liquidated damages.*

i. *Withholding Process.* The City may, upon its own action, or must, upon written request of an authorized representative of the Department of Labor, withhold or cause to be withheld from the contractor so much of the accrued payments or advances as may be considered necessary to satisfy the liabilities of the prime contractor or any subcontractor for any unpaid wages; monetary relief, including interest; and liquidated damages required by the clauses set forth in this paragraph (b) on this contract, any other federal contract with the same prime contractor, or any other federally assisted contract subject to the Contract Work Hours and Safety Standards Act that is held by the same prime contractor (as defined in § 5.2). The necessary funds may be withheld from the contractor under this contract, any other federal contract with the same prime contractor, or any other federally assisted contract that is subject to the Contract Work Hours and Safety Standards Act and is held by the same prime contractor, regardless of whether the other contract was awarded or assisted by the same agency, and such funds may be used to satisfy the contractor liability for which the funds were withheld.

ii. *Priority to withheld funds.* The Department has priority to funds withheld or to be withheld in accordance with paragraph (a)(2)(i) or (b)(3)(i) of this section, or both, over claims to those funds by:

(A) A contractor's surety(ies), including without limitation performance bond sureties and

payment bond sureties;
(B) A contracting agency for its reprocurement costs;
(C) A trustee(s) (either a court-appointed trustee or a U.S. trustee, or both) in bankruptcy of a contractor, or a contractor's bankruptcy estate;
(D) A contractor's assignee(s);
(E) A contractor's successor(s); or
(F) A claim asserted under the Prompt Payment Act, 31 U.S.C. 3901-3907.

(4) *Subcontracts.* The contractor or subcontractor must insert in any subcontracts the clauses set forth in paragraphs (b)(1) through (5) of this section and a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor is responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (b)(1) through (5). In the event of any violations of these clauses, the prime contractor, and any subcontractor(s) responsible will be liable for any unpaid wages and monetary relief, including interest from the date of the underpayment or loss, due to any workers of lower-tier subcontractors, and associated liquidated damages and may be subject to debarment, as appropriate.

(5) *Anti-retaliation.* It is unlawful for any person to discharge, demote, intimidate, threaten, restrain, coerce, blacklist, harass, or in any other manner discriminate against, or to cause any person to discharge, demote, intimidate, threaten, restrain, coerce, blacklist, harass, or in any other manner discriminate against, any worker or job applicant for:

i. Notifying any contractor of any conduct which the worker reasonably believes constitutes a violation of the Contract Work Hours and Safety Standards Act (CWHSSA) or its implementing regulations in this part;

ii. Filing any complaint, initiating, or causing to be initiated any proceeding, or otherwise asserting or seeking to assert on behalf of themselves or others any right or protection under CWHSSA or this part;

iii. Cooperating in any investigation or other compliance action, or testifying in any proceeding under CWHSSA or this part; or

iv. Informing any other person about their rights under CWHSSA or this part.

Further Compliance with the Contract Work Hours and Safety Standards Act

(1) The contractor or subcontractor must maintain regular payrolls and other basic records during the course of the work and must preserve them for a period of three years after all the work on the prime contract is completed for all laborers and mechanics, including guards and watchpersons, working on the contract. Such records must contain the name; last known address, telephone number, and email address; and social security number of each such worker; each worker's correct classification(s) of work performed; hourly rates of wages paid; daily and weekly number of hours actually worked; deductions made; and actual wages paid.

(2) Records to be maintained under this provision must be made available by the contractor or subcontractor for inspection, copying, or transcription by authorized representatives of the Department of Homeland Security, the Federal Emergency Management Agency, and the Department of Labor, and the contractor or subcontractor will permit such representatives to interview workers during working hours on the job.

Ceres Environmental Services, Inc., hereby certifies that it shall adhere to the Work Hours and Safety Standards regulations throughout the duration of this Contract as set forth above.

Contractor Signature

April 16, 2026
Date

SCHEDULE "N" – SAFETY ACCIDENT PREVENTION

This provision is applicable to all Federal-aid construction contracts and to all related subcontracts.

1. In the performance of this contract the contractor shall comply with all applicable Federal, State and local laws governing safety, health, and sanitation (23 CFR 635). The contractor shall provide all safeguards, safety devices and protective equipment and take any other needed actions as it determines, or as the contracting officer may determine, to be reasonably necessary to protect the life and health of employees on the job and the safety of the public and to protect property in connection with the performance of the work covered by the contract.

2. It is a condition of this contract, and shall be made a condition of each subcontract, which the contractor enters into pursuant to this contract, that the contractor and any subcontractor shall not permit any employee, in performance of the contract, to work in surroundings or under which are unsanitary, hazardous or dangerous to his/her health or safety, as determined under construction safety and health standards (29 CFR 1926) promulgated by the Secretary of Labor, in accordance with Section 107 of the Construction Work Hours and Safety Standards Act (40 U.S.C. 3704).

3. Pursuant to 29 CFR 1926.3, it is a condition of this contract that the Secretary of Labor or authorized representative thereof, shall have right of entry to any site of contract performance to inspect or investigate the matter of compliance with the construction safety and health standards and to carryout the duties of the Secretary under Section 107 of the Contract Work Hours and Safety Standard Act (40 U.S.C. 3704).

Ceres Environmental Services, Inc., hereby certifies that it shall adhere to the Safety Accident Prevention regulations throughout the duration of this Contract as set forth above.

Contractor Signature

April 16, 2026

Date

SCHEDULE "O" – PROHIBITION ON CONTRACTING FOR COVERED TELECOMMUNICATIONS EQUIPMENT OR SERVICES

(a) *Definitions.* As used in this clause, the terms backhaul; covered foreign country; covered telecommunications equipment or services; interconnection arrangements; roaming; substantial or essential component; and telecommunications equipment or services have the meaning as defined in FEMA Policy 405-143-1, Prohibitions on Expending FEMA Award Funds for Covered Telecommunications Equipment or Services, as used in this clause—

(b) *Prohibitions.*

1) Section 889(b) of the John S. McCain National Defense Authorization Act for Fiscal Year2019, Pub. L. No. 115-232, and 2 C.F.R. § 200.216 prohibit the head of an executive agency on or after Aug.13, 2020, from obligating or expending grant, cooperative agreement, loan, or loan guarantee funds on certain telecommunications products or from certain entities for national security reasons.

2) Unless an exception in paragraph (c) of this clause applies, the contractor and its subcontractors may not use grant, cooperative agreement, loan, or loan guarantee funds from the Federal Emergency Management Agency to:

   i. Procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;
   ii. Enter, extend, or renew a contract to procure or obtain any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology of any system;
   iii. Enter, extend, or renew contracts with entities that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system; or
   iv. Provide, as part of its performance of this contract, subcontract, or other contractual instrument, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system.

(c) *Exceptions.*

1) This clause does not prohibit contractors from providing—

   i. A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
   ii. Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

2) By necessary implication and regulation, the prohibitions also do not apply to:

   i. Covered telecommunications equipment or services that:
      a. Are <u>not used</u> as a substantial or essential component of any system; and
      b. Are <u>not used</u> as critical technology of any system.

   ii. Other telecommunications equipment or services that are not considered covered telecommunications equipment or services.

(d) *Reporting requirement.*

1) In the event the contractor identifies covered telecommunications equipment or services used as a substantial or essential component of any system, or as critical technology as part of any system, during contract performance, or the contractor is notified of such by a subcontractor at any tier or by any other source, the contractor shall report the information in paragraph (d)(2) of this clause to

the recipient or subrecipient, unless elsewhere in this contract are established procedures for reporting the information.

2) The Contractor shall report the following information pursuant to paragraph (d)(1) of this clause:
   i. Within one business day from the date of such identification or notification: The contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.

   ii. Within 10 business days of submitting the information in paragraph (d)(2)(i) of this clause: Any further available information about mitigation actions undertaken or recommended. In addition, the contractor shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.

(e) Subcontracts. The Contractor shall insert the substance of this clause, including this paragraph (e), in all subcontracts and other contractual instruments.

SCHEDULE "P" – BUILD AMERICA, BUY AMERICA ACT (BABAA)

Contractors and their subcontractors who apply or bid for an award for an infrastructure project subject to the domestic preference requirement in the Build America, Buy America Act shall file the required certification to the City with each bid or offer for an infrastructure project, unless a domestic preference requirement is waived by FEMA. Contractors and subcontractors certify that no federal financial assistance funding for infrastructure projects will be provided unless all the iron, steel, manufactured projects, and construction materials used in the project are produced in the United States. BABAA, Pub. L. No. 117-58, §§ 70901-52. Contractors and subcontractors shall also disclose any use of federal financial assistance for infrastructure projects that does not ensure compliance with BABAA domestic preference requirements. Such disclosures shall be forwarded to the recipient who, in turn, will forward the disclosures to FEMA, the federal agency; subrecipients will forward disclosures to the pass-through entity, who will, in turn, forward the disclosures to FEMA.

For FEMA financial assistance programs subject to BABAA, contractors and subcontractors must sign and submit the following certification to the next tier (e.g., subcontractors submit to the contractor; contractors submit to the recipient or subrecipient) each bid or offer for an infrastructure project that has not been waived by a BABAA waiver:

"The undersigned certifies, to the best of their knowledge and belief, that:

The Build America, Buy America Act (BABAA) requires that no federal financial assistance for "infrastructure" projects is provided "unless all of the iron, steel, manufactured products, and construction materials used in the project are produced in the United States." Section 70914 of Public Law No. 117-58, §§ 70901-52.

The undersigned certifies that for the RFP No. 2026-011 Disaster Debris Removal Services *(insert name of project)* that the iron, steel, manufactured products, and construction materials used in this contract are in full compliance with the BABAA requirements including:

1. All iron and steel used in the project are produced in the United States. This means all manufacturing processes, from the initial melting stage through the application of coatings, occurred in the United States.

2. All manufactured products purchased with FEMA financial assistance must be produced in the United States. For a manufactured product to be considered produced in the United States, the cost of the components of the manufactured product that are mined, produced, or manufactured in the United States is greater than 55% of the total cost of all components of the manufactured product, unless another standard for determining the minimum amount of domestic content of the manufactured product has been established under applicable law or regulation.

3. All construction materials are manufactured in the United States. This means that all manufacturing processes for the construction material occurred in the United States.

4. The Ceres Environmental Services, Inc. *(insert name of contractor or subcontractor)*, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Ceres Environmental Services, Inc. *(insert name of contractor or subcontractor)* understands and agrees that the provisions of 31U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Authorized Official	Tia Laurie, Corporate Secretary Name and Title of Authorized Official	April 16, 2026 Date

SCHEDULE "Q" – EQUAL EMPLOYMENT OPPORTUNITY - (2 CFR Part 200, Appendix II(C); 41 CFR § 61-1.4; 41 CFR § 61-4.3

Applicability: except as otherwise provided under 41 CFR Part 60, applies to all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following.

Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, to the extent not revoked, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, to the extent not revoked, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government

contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, to the extent not revoked, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, to the extent not revoked, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance:

Provided, however, that in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

The applicant further agrees that it will be bound by the above equal opportunity clause with respect to its own employment practices when it participates in federally assisted construction work: Provided, That if the applicant so participating is a State or local government, the above equal opportunity clause is not applicable to any agency, instrumentality or subdivision of such government which does not participate in work on or under the contract.

The applicant agrees that it will assist and cooperate actively with the administering agency and the Secretary of Labor in obtaining the compliance of contractors and subcontractors with the equal opportunity clause and the rules, regulations, and relevant orders of the Secretary of Labor, that it will furnish the administering agency and the Secretary of Labor such information as they may require for the supervision of such compliance, and that it will otherwise assist the administering agency in the discharge of the agency's primary responsibility for securing compliance.

The applicant further agrees that it will refrain from entering into any contract or contract modification subject to Executive Order 11246 of September 24, 1965, to the extent not revoked, with a contractor debarred from, or who has not demonstrated eligibility for, Government contracts and federally assisted construction contracts pursuant to the Executive Order and will carry out such sanctions and penalties for violation of the equal opportunity clause as may be imposed upon contractors and subcontractors by the administering agency or the Secretary of Labor pursuant to Part II, Subpart D of the Executive Order. In addition, the applicant agrees that if it fails or refuses to comply with these undertakings, the administering agency may take any or all of the following actions: Cancel, terminate, or suspend in whole or in part this grant (contract, loan, insurance, guarantee); refrain from extending any further assistance to the applicant under the program with respect to which the failure or refund occurred until satisfactory assurance of future compliance has been received from such applicant; and refer the case to the Department of Justice for appropriate legal proceedings.



Signature of Company's Authorized Official

Tia Laurie, Corporate Secretary

Name and Title of Company's Authorized Official

April 16, 2026

Date

SCHEDULE "R" – FLA. STAT. 252.505 - BREACH OF CONTRACT DURING EMERGENCY RECOVERY PERIODS FOR NATURAL DISASTERS

Pursuant to FLA Stat. 252.505 Sec. 19: Effective January 1, 2026

Should a Contractor fail to adhere to their contractual obligations for goods or services related to emergency response for a natural emergency entered into, renewed, or amended on or after July 1, 2025, a penalty will be accessed in accordance with the aforementioned statute.

A Contractor that breaches such contract during an emergency recovery period shall pay a $5,000 penalty and damages, which may be either actual and consequential damages or liquidated damages.

Signature of Company's Authorized Official

Tia Laurie, Corporate Secretary Name and Title of Company's Authorized Official

April 16, 2026 Date

Ron DeSantis, Governor

Melanie S. Griffin, Secretary

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

MCINTYRE, DAVID A

CERES ENVIRONMENTAL SERVICES INC
6371 BUSINESS BLVD.
SUITE 100
FL
SARASOTA FL 34240

LICENSE NUMBER: CGC1508764

EXPIRATION DATE: AUGUST 31, 2026

Always verify licenses online at MyFloridaLicense.com

ISSUED: 07/08/2024

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

State of Florida
Department of State

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a corporation organized under the laws of the State of Florida, filed on November 6, 2020, effective July 31, 1995.

The document number of this corporation is P20000086640.

I further certify that said corporation has paid all fees due this office through December 31, 2026 and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-sixth day of January, 2026

Secretary of State

Tracking Number: 7467189925CC

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

City of Coral Gables
Finance Department/Procurement Division

Employer E-Verify Affidavit

By executing this affidavit, the undersigned employer verifies its compliance with F.S. 448.095, stating affirmatively that the individual, firm or corporation has registered with and utilizes the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in F.S. 448.095 which prohibits the employment, contracting or sub-contracting with an unauthorized alien. The undersigned employer further confirms that it has obtained all necessary affidavits from its subcontractors, if applicable, in compliance with F.S. 448.095, and that such affidavits shall be provided to the City upon request. Failure to comply with the requirements of F.S. 448.095 may result in termination of the employer's contract with the City of Coral Gables. Finally, the undersigned employer hereby attests that its federal work authorization user identification number and date of authorization are as follows:

69082
Federal Work Authorization User Identification Number

11/21/2007
Date of Authorization

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on 16th April 2026 in Sarasota (city), Florida (state).

Signature of Authorized Officer or Agent

Tia Laurie, Corporate Secretary
Printed Name and Title of Authorized Officer or Agent

SUBSCRIBED AND SWORN BEFORE ME
ON THIS THE 16th DAY OF April ,20 26 .

NOTARY PUBLIC
My Commission Expires:
9/20/2027

MEGAN ANNE FOY
Notary Public - State of Florida
Commission # HH 446411
My Comm. Expires Sep 20, 2027
Bonded through National Notary Assn.

I.h Minimum Qualification Requirements

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support the City of Coral Gables in the event of a disaster. Ceres has 50 years of experience in disaster recovery and employs a professional and managerial staff with exceptional experience in the field. Ceres and its family of companies own 1,798 pieces of equipment. Additionally, we have a database of 3,346 subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than $2 billion.

We know that the City of Coral Gables will receive proposals from several other qualified disaster relief firms. Why choose Ceres above the others? Beyond our experience and capabilities is our reputation: we always get the job done. Some of the highlights of our reputation include:

- **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded**

  Throughout exemplary performance on over $3.2 billion dollars of Emergency Debris Management contracts awarded by various government agencies within the past 30 years on over 400 FEMA-funded contracts, Ceres has **never** defaulted or failed to complete a contract.

  Ceres has, on more than one occasion, stepped in when other prime contractors could not complete the work they were obligated to perform and has taken over as prime contractor. For example, when a devastating hurricane hit Isle of Wight County in Virginia, the prime contractor could not perform due to other contractual commitments. Ceres stepped in and performed as prime, earning a Letter of Recommendation and appreciation from the County Director of Public Works which reads, in part:

  > *"Through this very trying and difficult period Ceres has given us exemplary service. They have been responsive in the needs that are unique to our County, they have advised us of FEMA regulations, they have made suggestions to save the County money and most importantly they conducted their business in a professional manner.*
  >
  > *I have been most impressed by their thoroughness and flexibility. As one may well expect, during such a disaster as this hurricane, plans often go down the drain. They have in many instances put planned duties aside to respond to emergency requests without sacrificing the overall goal."*

- **No client of Ceres has been denied reimbursement for work Ceres has performed**

  Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Program and Policy Guide (latest version), pertinent FEMA Fact Sheets, and the Stafford Act. Ceres personnel are also familiar with FEMA 325 Debris Management Guide (co-authored by Allen Morse who works for Ceres) as well as FEMA's Public Assistance Debris Monitoring Guide, FEMA 322 Public Assistance Guide, and FEMA 321 Public Assistance Policy Digest. Ceres always assists its clients eligible for FEMA reimbursement receive the maximum amount for which their jurisdiction was eligible. Ceres personnel have successfully assisted clients in Project Worksheet development, FDEM audits, and FEMA OIG audits.

- **Ceres has the proven capacity to handle multiple response situations simultaneously without sacrificing schedules or quality**

  In 2024, Ceres responded to 88 jurisdictions across the U.S. Ceres was activated in 47 jurisdictions in Florida, Georgia, and North Carolina following Hurricanes Helene and Milton. Months earlier, we responded to 16 Texas jurisdictions following Hurricane Beryl, and 4 jurisdictions in Florida and Georgia in response to Hurricane Debby. In addition to hurricane responses, Ceres was activated in Louisiana, Tennessee, and Georgia following tornadoes and severe wind events. Ceres also worked in California completing the response to the Atmospheric River flooding, and in Florida completing private property debris removal from Hurricane Ian.

  In 2022, Ceres received 27 contract activations across the state following Hurricanes Ian and Nicole. That same year, Ceres also responded to the South Carolina DOT following a winter storm, removed fire debris in New Mexico, and worked in Louisiana, Iowa and South Dakota to clear debris from waterways. Additionally, Ceres helped the City of Atlanta, GA with routine debris removal when the City experienced shortage of staff.

In 2018-2019, Ceres was activated by the U.S. Army Corps of Engineers in 13 counties located in southwest Georgia following Hurricane Michael while also performing work for individual jurisdictions in Florida. In addition to this work, Ceres was still actively providing disaster recovery services throughout North and South Carolina as a result of Hurricane Florence.

In 2017, Ceres received 54 major contract activations from cities, counties, and the U.S. Army, including an ACI activation in the U.S. Virgin Islands (USVI) for debris removal and off-island debris disposal. For that work, Ceres received an **Exceptional overall rating – the highest possible contract evaluation** for its Hurricanes Irma and Maria response.

- **Ceres' multiple locations ensure that, even if an event affects Ceres' Florida locations, other offices will swiftly take over to meet the needs of the City**
  Ceres maintains offices in Sarasota, FL, Houma, LA, Houston, TX, Brooklyn Park, MN, and Cameron Park, CA. To mitigate the risks of an event impacting the primary responding office, Ceres maintains robust continuity of operations plans to quickly step in and assume responsibility for disaster response. This includes either opening a local office within City of Coral Gables or mobilizing one of Ceres Debris Unified Command trailers. In 2017, Ceres activated its continuity of operations plan as Hurricane Irma impacted Sarasota and damaged our primary office. Ceres Minnesota office assumed responsibility for disaster response to Ceres' clients in Florida as our Houston office continued response to Hurricane Harvey clients in Texas.

  Ceres also has servers storing company documents in multiple locations throughout the country. If one server is lost in an event the data will not be lost and will not prevent Ceres from performing any work for any of its clients.

- **Ceres is completely self-sufficient**
  Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours. Ceres can also provide a wide variety of emergency housing options, including fully containerized bunkhouses that can be trailered to a Coral Gables location.

- **Ceres' Corporate Officers are in the field ensuring the job gets done**
  Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at the headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a $1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita in which two of Ceres' corporate officers were in the field in Louisiana for over six months.

  Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all of the U.S. Gulf states, Hawaii, Alaska, Puerto Rico, Thule, Greenland, Ascension Island, Haiti and New Zealand.

- **Ceres' excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts in excess of $2 billion per single project**
  With liquid working capital and additional credit lines in excess of $200M available, a lack of financial resources is never an obstacle for Ceres. During Hurricanes Harvey, Irma and Maria, and NorCal wildfires in 2017-18, Ceres carried $98 million in open invoices with no work stoppages or delay in subcontractor payments. Ceres was able to maintain a steady pace in all of the recovery projects by ensuring that personnel were provided for, equipment was maintained, and subcontractors received prompt payments.

After 50 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement**. An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with…."* Ceres always adheres to the highest standards of quality, integrity and safety, and that's a promise we do not hesitate to make to the City of Coral Gables.

To demonstrate our responsiveness and verifiable information documenting compliance with the minimum qualification requirements, Ceres has addressed each minimum requirement set forth by the City. The table below provides supporting documentation for each criterion, confirming our full compliance.

	Minimum Qualifications	Compliance
A	Using Attachment A – Reference Form, Demonstrate Items 1 and 2 Below.	
1	Be regularly engaged in the business of providing goods and/or services similar in scope and size as described in the "**Scope of Services"** for a minimum of ten (10) years. Bidder's ability to demonstrate the minimum of ten (10) years shall be verified through bidder's references provided.	Tab IV: PAST PERFORMANCE AND REFERENCES, Section a, **Attachment A – Reference Form** Tab IV: PAST PERFORMANCE AND REFERENCES, Section b, **Contracts with the City of Coral Gables** Tab IV: PAST PERFORMANCE AND REFERENCES, Section c, **Past Performance**
2	Provide a **minimum** of three (3) same (or similar) engagements satisfactorily performed in the last ten (10) years. **All references must outline the specific dates when the service(s) were provided and cover the full minimum number of years of experience as stated above**.	Tab IV: PAST PERFORMANCE AND REFERENCES, Section a, **Attachment A – Reference Form** Tab IV: PAST PERFORMANCE AND REFERENCES, Section b, **Contracts with the City of Coral Gables** Tab IV: PAST PERFORMANCE AND REFERENCES, Section c, **Past Performance**
3	Hold and provide an active license as a Certified General Contractor (preferably with the State of Florida) OR have a member of your team who is with a Certified General Contractor. A copy of the license must be provided with the proposal response.	Tab II: EXPERIENCE AND QUALIFICATIONS, Part i, Experience and Qualifications of Company, Section a, **Florida General Contractors License** and Florida Certificate of Authority
B	Key Personnel	
1	Project Manager: The Project Manager must have a minimum of five (5) years of documented experience in disaster debris removal. The Project Manager must also be a permanent staff employee of the Proposer. A resume must be submitted with proposal.	Tab II: EXPERIENCE AND QUALIFICATIONS, Part ii, Experience and Qualifications of Key Personnel, Section a, **Key Personnel Qualifications, Resumes, and Certifications.** Qualifications: Page II.ii.a-1 Resume: Page II.ii.a-8-9
2	Operations Manager: The Operations Manager must have a minimum of two (2) years of documented experience in disaster debris removal. A resume must be submitted with proposal.	Tab II: EXPERIENCE AND QUALIFICATIONS, Part ii, Experience and Qualifications of Key Personnel, Section a, **Key Personnel Qualifications, Resumes, and Certifications.** Qualifications: Page II.ii.a-1 Resume: Page II.ii.a-6-7
3	Debris Site Supervisor: The Debris Sites Supervisor must have a minimum of two (2) years of documented experience in disaster debris site or construction site management. A resume must be submitted with proposal.	Tab II: EXPERIENCE AND QUALIFICATIONS, Part ii, Experience and Qualifications of Key Personnel, Section a, **Key Personnel Qualifications, Resumes, and Certifications.** Qualifications: Page II.ii.a-1 Resume: Page II.ii.a-10
	General Qualifications	**Compliance**
A	Proposers Will:	
1	Provide proof of active status or documentation evidencing Proposer is currently seeking active status with the Florida Department of State, Division of Corporation. **Submittals:** Current Florida Department of State, Division of Corporation certificate or equivalent document.	Tab II: EXPERIENCE AND QUALIFICATIONS, Part i, Experience and Qualifications of Company, Section a, **Florida General Contractors License** and **Florida Certificate of Authority**

CITY OF CORAL GABLES
FINANCE DEPARTMENT/PROCUREMENT DIVISION

LOBBYIST REGISTRATION FORM

SOLICITATION NAME/NUMBER: RFP No. 2026-011 Disaster Debris Removal Services

The Bidder/Proposer certifies that it understands if it has retained a lobbyist(s) to lobby in connection with this specific competitive solicitation that each lobbyist retained has timely filed the registration or amended registration required under the City of Coral Gables Lobbyist Registration requirement pursuant to Ordinance 2021-24 as outlined below:

Lobbyist means an individual, firm, corporation, partnership, or other legal entity employed or retained, whether paid or not, by a principal, or that contracts with a third-party for economic consideration to perform lobbying activities on behalf of a principal.

Lobbying activity means any attempt to influence or encourage the passage or defeat of, or modification to, governmental actions, including, but not limited to, ordinances, resolutions, rules, regulations, executive orders, and procurement actions or decisions of the city commission, the mayor, any city board or committee, or any city personnel. The term "lobbying activity" encompasses all forms of communication, whether oral, written, or electronic, during the entire decision-making process on actions, decisions, or recommendations which foreseeably will be heard or reviewed by city personnel. This definition shall be subject to the exceptions stated below.

Procurement matter means the city's processes for the purchase of goods and services, including, but not limited to, processes related to the acquisition of: technology; public works; design services; construction, professional architecture, engineering, landscape architecture, land surveying, and mapping services; the purchase, lease or sale of real property; and the acquisition, granting, or other interest in real property.

City personnel means those city officials, officers and employees who are entrusted with the day-to-day policy setting, operation, and management of certain defined city functions or areas of responsibility, even though ultimate responsibility for such functions or areas rests with the city commission, with the exception of the City Attorney, Deputy City Attorney, and Assistant City Attorneys, advisory personnel (members of city advisory boards and agencies whose sole or primary responsibility is to recommend legislation or give advice to the city commission); and any employee of a city department or division with the authority to participate in procurement matters, when the communication involves such procurement.

Affidavit requirement. The following provisions shall apply to certain individuals who, in procurement matters participate in oral presentations or recorded negotiation meetings and sessions:

a. The principal shall list on an affidavit form, provided by the City, all technical experts or employees of the principal whose normal scope of employment does not include lobbying activities and whose sole participation in the city procurement matter involves an appearance and participation in a city procurement matter involves an appearance and participation in an oral presentation before a city certification, evaluation, selection, technical review or similar committee, or recorded negotiation meetings or sessions.

b. No person shall appear before any procurement committee or at any procurement negotiation meeting or session on behalf of a principal unless he/she has been listed as part of the principal's presentation or negotiation team or has registered as a lobbyist. For purposes of this subsection only, the listed members of the oral presentation or negotiation team shall not be required to separately register as lobbyists or pay any registration fees. The affidavit will be filed by the city procurement staff with the city clerk at the after the proposal is submitted or prior to the recorded negotiation meeting or session. Notwithstanding the foregoing, any person who engages in lobbying activities in addition to appearing before a procurement committee to make an oral presentation, or at a recorded procurement negotiation meeting or session, shall comply with all lobbyist registration requirements.

The Bidder/Proposer hereby certifies that: (select one)

__X__ It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if one is retained anytime during the competitive process and prior to contract execution for this project, the lobbyist will properly register with the City Clerk's Office within two (2) business days of being retained with copy to the city procurement staff.

_____ It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under the City of Coral Gables

CITY OF CORAL GABLES
FINANCE DEPARTMENT/PROCUREMENT DIVISION

LOBBBYIST REGISTRATION FORM

Lobbyist Registration requirement pursuant to Ordinance 2021-24 Section and that the required affidavit has been properly filed

It is a requirement of this solicitation that the following information be provided for all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:_____
Lobbyist's Firm (if applicable): _____
Phone: _____
E-mail: _____

Name of Lobbyist:_____
Lobbyist's Firm (if applicable): _____
Phone: _____
E-mail: _____

Name of Lobbyist:_____
Lobbyist's Firm (if applicable): _____
Phone: _____
E-mail: _____

Name of Lobbyist:_____
Lobbyist's Firm (if applicable): _____
Phone: _____
E-mail: _____

Authorized Signature: Tia Laurie
Printed Name: Tia Laurie
Date: April 16, 2026
Title: Corporate Secretary
Bidder/Proposer Name: Ceres Environmental Services, Inc.

Attachment E
BID BOND FORM

STATE OF FLORIDA }
COUNTY OF MIAMI DADE }SS.
CITY OF CORAL GABLES }

KNOWN ALL MEN BY THESE PRESENTS, That **Ceres Environmental Services, Inc.**, as Principal, and **Liberty Mutual Insurance Company**, as Surety, are held and firmly bonded unto the City of Coral Gables as Owner in the penal sum of Dollars ($ **Five Percent ***), lawful money of the United States, for the payment of which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH, that whereas the Principal has submitted to the City of Coral Gables the accompanying Bid, signed and dated **April 20th**, 20 **26** for

Disaster Debris Removal Services
RFP 2026-011
CORAL GABLES, FLORIDA

in accordance with the Plans and Specifications therefore, the call for Bids or Proposals, and the Instructions to Bidders, all of which are made a part hereof by reference as if fully set forth herein.

NOW, THEREFORE,

(a) If the Principal shall not withdraw said bid within thirty (30) days after date of opening of the same, and shall within ten (10) days after written notice being given by the City Manager or his designee, of the award of the contract, enter into a written contract with the City, in accordance with the bid as accepted, and give bond with good and sufficient surety or sureties, as may be required for the faithful performance and proper fulfillment of such contract,

(b) in the event of the withdrawal of said bid or proposal within the period specified, or the failure to enter into such contract and give such bond within the time specified, if the Principal shall pay the City the difference between the amount specified in said bid or proposal and the amount for which the City may procure the required work and/or supplies, if the latter amount be in excess of the former, the above obligation shall be void and of no effect, otherwise to remain in full force and effect.

***of the Total Amount Bid (5%)**

BID BOND

IN WITNESS HEREOF, the above bounded parties have executed this instrument under their several seals this 13th day of April, A.D., 20 26, the name and corporate seal of each corporate party being hereto affixed and these presents duly signed by its undersigned representative, pursuant to authority of its governing body.

WITNESS
(If Sole Ownership or Partnership, Two (2) Witnesses Required. If Corporation, Secretary Only will attest and affix seal).

(1) _____
Signature

Nicolas Rogner
Name

(2) _____
Signature

christopher R. Blair
Name

PRINCIPAL

Ceres Environmental Services, Inc.
Name of Firm

_____ ~~(SEAL)~~ No Seal
Signature of Authorized Officer

Tia Laurie, Corporate Secretary
Name and Title

6371 Business Boulevard, Suite 100
Business Address

Sarasota, **FL 34240**
City, State

WITNESS:

(1) _____
Signature

Sandra M. Engstrum
Name

(2) _____
Signature

Colby White
Name

SURETY:

Liberty Mutual Insurance Company
Corporate Surety

_____ (SEAL)
Attorney-In-Fact **, Ted Jorgensen**

175 Berkeley Street
Business Address

Boston, **MA 02116**
City, State

Holmes, Murphy and Associates, LLC
Name of Local Agency

ACKNOWLEDGEMENT OF PRINCIPAL

STATE OF Florida)

COUNTY OF Sarasota)

On this 17 day of April, in the year 2026, before me personally appeared Tia Laurie, Corporate Secretary of Ceres Environmental Services, Inc., known to me to be the person whose name is subscribed to the instrument, and acknowledge that he/she executed the same.

In WITNESS WHEREOF, I have hereunto set my hands and affixed my official seal, the day and year in this certificate first above written.

MEGAN ANNE FOY
Notary Public - State of Florida
Commission # HH 446411
My Comm. Expires Sep 20, 2027
Bonded through National Notary Assn.

, Notary Public

My Commission Expires: 9/20/2027

ACKNOWLEDGEMENT OF SURETY

STATE OF Minnesota)

COUNTY OF Hennepin)

On this 13th day of April, in the year 2026, before me personally come(s) Ted Jorgensen, Attorney-in-Fact of Liberty Mutual Insurance Company, with whom I am personally acquainted, and who, being by me duly sworn, says that he/she is the Attorney-in-Fact of Liberty Mutual Insurance Company, the company described in and which executed the within instrument; that he/she know(s) the corporate seal of such Company; and that the seal affixed to the within instrument is such corporate seal and that it was affixed by order of the Board of Directors of said Company, and that he/she signed said instrument as Attorney-in-Fact of the said Company by like order.

In WITNESS WHEREOF, I have hereunto set my hands and affixed my official seal, the day and year in this certificate first above written.

SANDRA M. ENGSTRUM
Notary Public - Minnesota
Commission No. 31011295
My Commission Expires Jan. 31, 2031

Sandra M. Engstrum, Notary Public

My Commission Expires: **January 31, 2031**

POWER OF ATTORNEY

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

Certificate No: **8213401- 190054**

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Kristine M. Becks; Melinda C. Blodgett; R. C. Bowman; Joseph Cardinal; Tina Domask; Sandra M. Engstrum; R. W. Frank; Ted Jorgensen; Joshua R. Loftis; Ryan-Olivia E Lundy; Michelle Morrison; Austin Muehlschlegel; Brian J. Oestreich; Sarah Robinson; Ross S. Squires; Nicole Stillings; Nathan Weaver; Colby D. White

all of the city of St. Louis Park state of MN each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 19th day of March, 2025.

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

By: _____
Nathan J. Zangerle, Assistant Secretary

State of PENNSYLVANIA
County of MONTGOMERY ss

On this 19th day of March, 2025 before me personally appeared Nathan J. Zangerle, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.

Commonwealth of Pennsylvania - Notary Seal
Teresa Pastella, Notary Public
Montgomery County
My commission expires March 28, 2029
Commission number 1126044
Member, Pennsylvania Association of Notaries

By: _____
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS: Section 12. Power of Attorney.
Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts: Section 5. Surety Bonds and Undertakings.
Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes Nathan J. Zangerle, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 13th day of April, 2026.

By: _____
Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

For bond and/or Power of Attorney (POA) verification inquiries, please call 610-832-8240 or email HOSUR@libertymutual.com.

II EXPERIENCE AND QUALIFICATIONS
PART i, EXPERIENCE AND QUALIFICATIONS OF COMPANY

II.i.a Company History

Ceres Environmental Services, Inc. is one of the nation's leading disaster recovery contractors, deploying from its disaster response facilities in California, Florida, Louisiana, Minnesota, Puerto Rico, Texas, the Virgin Islands and Christchurch, New Zealand. For **50 years** since its founding in 1976, Ceres has been awarded over **$3.2 billion in FEMA-funded disaster recovery projects** across the United States. While under contract for one billion dollars, Ceres was able to complete the work for about half that amount, saving hundreds of millions of dollars for the Government. The U.S. Army Corps of Engineers officially evaluated **Ceres' overall performance during the Katrina cleanup as "Outstanding", the highest rating available at that time**. Ceres was specifically noted for use of local contractors; quality, efficiency, and swiftness of performance; and cooperation while managing a changing and evolving work scope for the single largest geographic area of operation post Katrina.

Disaster Experience – Notable Events

Ceres responded to numerous disaster events, including hurricanes, tornados, floods, winter storms and fires. The following is a selection of major events that Ceres responded to in the past.

Ceres Response to Hurricanes

Hurricanes Beryl, Debby, Helene, and Milton (2024)
Hurricane Idalia (2023)
Hurricane Ian (2022)
Hurricane Ida (2021)
Hurricanes Delta, Hanna, Laura, Sally and Zeta (2020)
Hurricanes Michael and Florence (2018)
Hurricanes Harvey, Irma, and Maria (2017)
Hurricanes Hermine and Matthew (2016)
Hurricanes Sandy and Isaac (2012)
Hurricane Irene (2011)
Hurricane Ike (2009)
Hurricanes Gustav and Dolly (2008)
Hurricanes Katrina and Wilma (2005)

Ceres Response to Winter Storms

Winter Storm Mara (2023)
Winter Storm Uri (2021)
Oklahoma Ice Storm (2020)
Kansas Snowstorm (2019)
Winter Storm Goliath (2015)
Georgia Ice Strom (2015)
Winter Storm Pax (2014)
NC Winter Storm (2014)
Winter Storm Atlas (2013)
Connecticut Winter Storm (2011)
Kentucky Ice Storm (2009)
Oklahoma Ice Storm (2007)

Ceres Response to Tornados and Strong Wind Events

GA, FL, LA, TN, TX Wind Events/Tornados (2024)
Mississippi Tornados (2023)
Tornado following Hurricane Ian (2022)
Iowa Derechos (2022 and 2020)
April Tornados – TN and MS (2020)
Macroburst in Connecticut (2018)
January Tornado – GA and AL (2017)
Spring Tornados – MS and AL (2014)
Macroburst in North Carolina (2013)
April Tornados in Alabama (2011)

Ceres Response to Floods

California & Great Vermont Flood (2023)
Louisiana Floods (2016)
Bastrop County Floods (2016)
Iowa Floods (2008)

Ceres Response to Fires

New Mexico Wildfires (2022)
Cameron Peak Fire in Colorado (2020)
Oregon Wildfires (2020)
Camp Fire (2018)
California Wildfires (2017)

Ceres first began operations in 1976 in response to Dutch Elm disease. Since that time, Ceres has responded to hundreds of disaster events across the U.S., on remote island chains and even in different countries. In that time, Ceres has grown from a single company into a multinational family of companies and divisions that provide resources, support, and services to the Disaster Recovery Division. These business units currently employ a total of more than 600 trained and experienced core personnel; this core team has expanded to over 1,500 when necessary, during recovery response missions. Our team possesses competencies and capabilities in the following areas.

- *The Ground Up* – Houston-based green waste recycling company focusing on yard waste disposal, grinding, and mulching operations.
- *Vesta Equity* – an investment company specializing in finance and real estate. Part of its mission is supplying financing for business operations and real estate ventures. Ceres uses our affiliated company Vesta as a financing resource, allowing Ceres to easily finance our activities. For example, during our 2018-19 storm response, Ceres utilized working capital of approximately $100 million in several instances, including during California wildfire recovery work.
- *C.T.L. Forest Management, Inc.* – California forestry focused company that performs large-scale post-wildfire hazard tree removal programs in Oregon and California and conducts disaster mitigation, such as fuels reduction and fire hardening projects. Ceres/C.T.L. are the largest owner/operator of Sennebogens in the world. This specialty tree removal equipment utilizes a cutter head and elevated cab to limit tree personnel on the ground to remove hazardous trees.
- *Civil Works* – focused on large, horizontal construction projects such as levees, dikes, and other flood control works.
- *Equipment* – supports Disaster Response and Civil Works managing 1,798 pieces of equipment and 33 mechanics, as well as additional support personnel.

The companies fulfilled a long-term Corporate strategic goal of owner and President David McIntyre – to develop a suite of diversified, yet complementary and related businesses to support Disaster Recovery and Response in any large and diverse disaster debris activation(s). Each business unit and division play a vital role in the overall company strategy and Ceres can draw on the strength and synergies of each company to ensure that the personnel, technology, equipment, and finances required to successfully complete large-scale missions. This strategy allows Ceres to:

- Retain long-term employees between disaster recovery assignments
- Keep heavy equipment on-hand, at-the-ready and operational
- Provide financing to ensure that we can pay subcontractors promptly and purchase additional equipment necessary to self-perform

Company Information

Name of Firm	Ceres Environmental Services, Inc.
Location	6371 Business Boulevard Suite 100, Sarasota, Florida 34240
Phone Number	(800) 218-4424
Type of Business entity	Corporation
Years in Business	50 Years
Year of Incorporation	Originally incorporated in Minnesota - July 31, 1995 Re-incorporated in Florida - November 6, 2020
FEIN	41-1816075
Representative	Tia Laurie, Corporate Secretary
Number of Employees	328

CERES HAS NEVER DEFAULTED ON A CONTRACT OR FAILED TO COMPLETE ANY WORK AWARDED.



Advantages of Ceres

Feature	Benefit to City of Coral Gables	
Solid Experience and Consistent Performance	Low Risk of Poor Performance	Exemplary performance on over 400 FEMA-funded Emergency Debris Management contracts with an awarded value of over $3.2 billion dollars for various government agencies.
Rapid Disaster Response and Mobilization	Improved Safety and Rapid Completion	In October 2018, Hurricane Michael ripped through Georgia leaving damage and destruction in its path, with the hardest hit areas in Southwest Georgia. As a result, Ceres was activated by the U.S. Army Corps of Engineers (USACE) to remove debris in 13 Southwest Georgia counties. We mobilized staff and some equipment prior to the formal Notice to Proceed (NTP). Ceres collected a total of 4.2 million cubic yards of debris in the first 90 days. At the mission's peak, Ceres was able to haul 140,000 CYs – 3.3% of the total project – in a single day. The consistency of this type of significant progress allowed us to finish on schedule with the USACE staff drawdown plan. **Ceres received the highest possible quality rating for this work – Exceptional** – based in part on our high production rates despite numerous scope changes and severe weather**.**
Long, Varied History of Disaster Recovery Experience	Maximum FEMA Reimbursement	Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement. Throughout Ceres' history, no client has been denied reimbursement for work Ceres has performed.
Large Number of Accredited Subcontractors	Faster Job Completion	Ceres' subcontractor database comprises 3,346 qualified individuals and companies certified to work in the U.S. These companies have more than 50,000 pieces of debris removal equipment immediately available for disaster recovery work.
Large Disaster Response Equipment Inventory	Faster Job Completion and Added Flexibility	The Ceres family of company owns one of the largest inventories of disaster recovery equipment in the U.S. Ceres Environmental Inc.'s current inventory includes 1,798 pieces of equipment.
Significant Earthquake Recovery Experience	Low Risk of Poor Performance in Earthquake Response	Ceres has conducted operations in New Zealand and in Haiti following earthquake events and is a leader in the reconstruction and upgrade of seismically damaged buildings repairs in Christchurch, New Zealand. Key achievements include New Zealand's first building implosion, Ceres' tallest earthquake damaged building implosion (16 stories); demo of the tallest earthquake damaged building by mechanical means (high reach, 11 stories); and demo of the largest (by footprint) earthquake damaged building by (290,520 sq. ft.). We have performed debris removal, demolition by mechanical or implosion methods, make-safe reconstruction of dangerous seismically damaged buildings in urban areas, reconstruction in heavily damaged areas, and recycling.

Feature	Benefit to City of Coral Gables	
Large Scale Experience and Multiple Event Response	Successful Task Completion	In 2024, Ceres responded to 88 jurisdictions across the U.S. Ceres was activated in 47 jurisdictions in Florida, Georgia, and North Carolina following Hurricanes Helene and Milton. Months earlier, we responded to 16 Texas jurisdictions following Hurricane Beryl, and 4 jurisdictions in Florida and Georgia in response to Hurricane Debby. In addition to hurricane responses, Ceres was activated in Louisiana, Tennessee, and Georgia following tornadoes and severe wind events. Ceres also worked in California completing the response to the Atmospheric River flooding, and in Florida completing private property debris removal from Hurricane Ian. In 2023, Ceres managed 24 activations spanning from the East Coast to the West Coast of the contiguous United States and in Puerto Rico. Ceres provided debris removal services in response to extensive flooding and mudslides in California following the Atmospheric River, wildfires in New Mexico, Winter Storm Mara in Texas, the Great Vermont Flood, and Hurricane Idalia in Georgia and Florida. Additionally, Ceres performed projects focused on waterway debris removal in Louisiana and Florida. In 2022, Ceres responded to 27 contract activations in Florida following the landfalls of Hurricanes Ian and Nicole. During this same period, Ceres continued work on a waterway debris removal project in Livingston Parish, LA and a debris removal project resulting from wildfires in New Mexico. In 2021, Ceres successfully completed over 30 projects resulting from numerous disasters affecting the United States. This includes Hurricane Ida in Louisiana, Winter Storm Uri, and Tropical Storm Nicholas in Texas, a derecho in Iowa, Red Tide in Florida, and the wildfires in Oregon and Colorado. In September of 2017, Ceres responded to 7 jurisdictions in Texas after Hurricane Harvey, and 35 jurisdictions in Florida and 2 jurisdictions in Georgia after Hurricane Irma. Additionally, Ceres worked under the U.S. Army Corps of Engineers (USACE) in Puerto Rico and the Virgin Islands, where both Hurricanes Irma and Maria caused severe damage and devastation. Ceres received an **Exceptional overall rating – the highest possible rating** for the work performed in the Virgin Islands by the U.S. Army Corps of Engineers. In August of the same year, Ceres had already begun recovery work in seven jurisdictions in Texas following Hurricane Harvey.

Ron DeSantis, Governor

Melanie S. Griffin, Secretary

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD

THE GENERAL CONTRACTOR HEREIN IS CERTIFIED UNDER THE
PROVISIONS OF CHAPTER 489, FLORIDA STATUTES

MCINTYRE, DAVID A

CERES ENVIRONMENTAL SERVICES INC
6371 BUSINESS BLVD.
SUITE 100
FL
SARASOTA FL 34240

LICENSE NUMBER: CGC1508764

EXPIRATION DATE: AUGUST 31, 2026

Always verify licenses online at MyFloridaLicense.com

ISSUED: 07/08/2024

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

State of Florida
Department of State

I certify from the records of this office that CERES ENVIRONMENTAL SERVICES, INC. is a corporation organized under the laws of the State of Florida, filed on November 6, 2020, effective July 31, 1995.

The document number of this corporation is P20000086640.

I further certify that said corporation has paid all fees due this office through December 31, 2026 and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-sixth day of January, 2026

Secretary of State

Tracking Number: 7467189925CC

To authenticate this certificate,visit the following site,enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

II.i.b Knowledge and Experience

Our mission is to serve units of Government with time-critical disaster recovery and heavy construction services. We have an enviable reputation for speedy deployment, excellent work, and experienced site management. After 50 years of doing demanding work in almost every U.S. state and territory, Ceres is still known for keeping its promises: **Ceres has never defaulted on a contract, failed to complete a contract, nor had any client denied reimbursement**. An evaluation from the Department of the Navy is typical: *"perhaps the finest contractor I have worked with…."* Ceres always adheres to the highest standards of quality, integrity, and safety. The core competencies Ceres commits to every project are:



- Rapid Deployment
- Experienced Project Management
- Financial Stability
- Equipment, and
- Trusted Subcontractors

Rapid Deployment

Over the years, we have developed and refined our ability for rapid response mobilizations. Following Hurricane Ian in 2022, Ceres mobilized 13 knuckleboom crews and 3 bucket truck crews within 24 hours of Notice to Proceed to Hardee County, FL. This was one of the very first debris removal projects in the state to start after the hurricane.

Following Hurricane Matthew in 2016, Ceres mobilized staff and equipment to Beaufort County, SC within 24 hours of the Notice to Proceed. Originally, Ceres was under contract to provide 10 emergency debris clearance crews, but when the County's needs changed, we were able to quickly increase the number of crews to 24. That was the largest number of push crews we had provided in 10 years. We set a record again in 2018, when Ceres provided push crews to Jackson County, FL following Hurricane Michael. Ceres received a Notice to Proceed and mobilized over 150 emergency debris clearance crews within 72 hours. Given the severity of the storm, Ceres continued emergency debris clearance for over 100 hours after initial impact maintaining detailed time and materials logs to ensure reimbursement of all eligible costs for Jackson County.

Ceres uses local "teaming partners" as well as strategically placed owned equipment staging and multiple office locations across the country. **Ceres can provide significant equipment and staffing within 24 hours of storm subsidence.**

Experienced Project Management

For the past 5 years, the company has more than 200 full-time professional and managerial staff with disaster experience, many of whom hold degrees in areas such as: Business Administration, Structural and Civil Engineering, Forestry, Geology, Science and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; HAZWOPER certified; NIMS certified through FEMA's Emergency Management Institute; certified in first aid by the Red Cross; and completed OSHA's 40-hour safety training course. Ceres' management is also experienced in a wide variety of geographic conditions. Their work histories include all U.S. states, Puerto Rico, Thule, Greenland, Ascension Island, Haiti, and New Zealand. Ceres maintains a network of highly qualified professionals who work as needed during the high demand periods. **As the company swelled to meet the demand of multiple projects simultaneously, Ceres averaged over 600 employees during busy seasons for the past 5 years.** This included project management personnel, quality control staff, equipment operators, mechanics project accounting employees, logistical support group, and most importantly, a dedicated safety team.

Ceres' management has demonstrated its ability to respond to large-scale events. In 2024, following Hurricanes Helene and Milton, Ceres was activated in 47 jurisdictions across Florida, Georgia, and North Carolina. We have completed all projects and removed **12 million** cubic yards.

Following Hurricanes Ian and Nicole in 2022, Ceres received 27 contract activations across Florida. We successfully responded to all our clients. Two of these projects exceeded 2 million cubic yards of debris each.


Ceres collected over 2.4 million cubic yards of Hurricane Ian debris in the City of North Port, FL alone

From October 2018 to March 2019, Ceres was activated in 13 Southwest Georgia Counties for the U.S Army Corps of Engineers following Hurricane Michael. Ceres collected and hauled a total of 4,236,363 cubic yards of debris, with a maximum haul of 140,330 cubic yards in a single day. This was accomplished by utilizing 1,628 hauling vehicles and managing 144 subcontractors. Ceres received an **Exceptional** – the highest possible rating – for quality of service in the face of enormous challenges caused by an increase in the magnitude of project scope and extreme weather conditions.

Between December 2017 and June 2018, Ceres actively worked in Lake, Mendocino, and Napa (LMN) Counties as part of the U.S. Army Corps of Engineers (USACE) Disaster Recovery effort after the President declared a federal State of Emergency as a result of the Northern California Wildfires. During Hurricane Irma and Maria response, Ceres was closing out 8 projects in Texas, 37 projects in FL, and other projects in Louisiana, Georgia, Puerto Rico and the USVI. Throughout the performance period, Ceres did not have a single loss time accident while the other two (2) prime contractors were plagued by safety issues. This was achieved through effective project management by over 50 project managers of more than 2,500 trucks and hundreds of subcontractors.

In all of 2017, Ceres received more than 50 major contract activations from cities, counties, and the U.S. Army, including an ACI activation in the U.S. Virgin Islands (USVI) for debris removal and off-island debris disposal. For that work, Ceres received the highest possible evaluation **– Exceptional overall rating for its pre- and post-Hurricanes Irma and Maria responses**.

Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a $1 billion contract for disaster response, including loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered 11 Louisiana Parishes and required the operation of 54 reduction/disposal sites. Ceres achieved a record-setting mobilization, hauling more than 45,000 cubic yards of debris in its first day on the job (from Jefferson Parish, LA). Ceres rapidly achieved large-scale capacity, reaching a maximum production of 194,584 cubic yards per day and eventually hauling, reducing, and disposing over 13.4 million cubic yards of debris, over 315,000 units of white goods, while trimming or removing over 165,000 hazardous trees.

Ceres has the resources and experience to handle multiple events and locations. In 2023, Ceres successfully completed multiple projects in 8 different states plus Puerto Rico. This includes responses to Hurricane Idalia in Florida and Georgia, Winter Storm Mara in Texas, Mississippi Tornadoes, the Great Flood in Vermont, a severe Summer Storm in Atlanta, GA, a June Windstorm in Shreveport, LA, Red Tide cleanup in Sarasota, FL., and the Atmospheric River floods in California. Additionally, Ceres performed private property debris removal in Cape Coral, FL, utility line clearing in Puerto Rico and waterway debris removal in two (2) Parishes in Louisiana, including St. Tammany Parish.

In 2021, Ceres successfully completed numerous projects across 9 different states. This includes responses to Hurricane Ida in Louisiana, Winter Storm Uri in Texas and Oklahoma, Tropical Storm Nicholas in Texas, a derecho in Iowa, Red Tide in Florida, and the wildfires in Oregon and Colorado. Additionally, Ceres performed private property debris removal in Puerto Rico, waterway debris removal in Louisiana and assisted its Georgia clients with solid waste removal due to the Covid-19 related shortage of staff.

In 2018-2019, Ceres was activated by the U.S. Army Corps of Engineers in 13 counties located in southwest Georgia following Hurricane Michael, while also performing work for individual jurisdictions in Florida. In addition to this work, Ceres was still actively providing disaster recovery services throughout North and South Carolina as a result of Hurricane Florence. In 2016, Ceres was already working in Louisiana following heavy rains and flooding when Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres responded to several counties in Florida and Georgia after Hurricane Hermine and then to an additional 14 jurisdictions in Florida, Georgia, South Carolina and North Carolina after Hurricane Matthew.

Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres' performance on this project will be to the Client's utmost satisfaction.

Ceres' management has demonstrated its commitment to safe operations. In 2021, following Hurricane Ida, Ceres performed debris management and removal for much of Louisiana, including three zones in the City of New Orleans and the North and South Shore areas of Lake Pontchartrain. During this response, we had a total of 13 projects with self-performing crews and 75 subcontractors. Ceres worked 71,958 employee hours and incurred 1,706,789 truck miles while hauling 2,630,744 cubic yards of debris. **These projects saw zero recordable or lost time incidents.**

Ceres worked approximately **650,000 manhours without a single lost time injury** in Southwest Georgia in 2018-2019. Our use of equipment safety inspection stickers that were a part of the placarding process ensured that equipment was in good working order, and in total 1,628 vehicles were placarded. Ceres supervised an estimated 1,600 people on this job at its peak. Given the number of people and duration of the project, this is a strong demonstration of Ceres commitment to safety.

Safety is a key component of our company. We bring this emphasis to our debris management work as shown by four important awards. We were a 2015, 2011 and 2009 Recipient of the National Safety Council (NSC) Occupational Excellence Achievement Award. This award recognizes outstanding safety achievements among its members and is designed to help promote the prevention of workplace injuries and illnesses. In 2010, we received a Perfect Record Award for operating an entire year without occupational injury or illness and a Million Mile Club award for driving without a Preventable Incident.



In 2007, Ceres received the Million Work Hours award from the NSC. The award is for 1,000,000 work hours without occupational injury or illness involving days away from work during our Hurricane Katrina debris work.

Ceres' management has demonstrated its commitment to superior performance and customer satisfaction. In 2017-2019, Ceres worked in the U.S. Virgin Islands under the USACE contract. For that work, Ceres received **Exceptional** ratings for nearly all the categories rated, meeting and exceeding contract requirements and achieving the highest ratings available for quality, customer satisfaction, management/personnel/labor, cost/financial management, and safety/security.

Following the devastation of two (2) separate landfalls by Hurricane Irma in Florida on September 10, 2017, all 67 counties and 412 incorporated municipalities in the State of Florida were declared Category A and Category B under the FEMA Public Assistance Program. During this time, Ceres was active in over 50 separate locations throughout the Southern United States. For Seminole County, FL, although Ceres was the secondary contractor, Ceres staff was engaged with the County staff prior to the storm and was activated in place of the primary contractor when they failed to participate in project kickoff procedures. Upon completion, Ceres had managed 786,619 cubic yards of debris, removing on average more than 9,000 cubic yards a day. We cut a total of 25,021 limbs, with a peak day count of 1,353 limbs on September 27.

When Winter Storm Pax struck the southeast in 2014, Ceres' pre-event debris management contract with Columbia County, GA was activated. Ceres responded immediately, mobilizing a work force capable of removing the more than 600,000 cubic yards of debris left behind by the late winter ice storm.

During the project, Ceres not only provided the debris management necessary, but also assisted with FEMA documentation and provided zone maps of the County to keep the public informed. Columbia County, at the end of the project, said of Ceres, “From the first day to the last day of our project, they performed their work in an admirable and cooperative manner.”

During 2005, Ceres’ pre disaster event contracts with Terrebonne Parish, LA and Palm Beach Gardens, FL were activated in response to Hurricanes Katrina and Wilma. Ceres had management staff on the ground before either hurricane made landfall. Katrina and Rita work in other places already had Ceres fully mobilized and in the midst of moving millions of cubic yards of debris and installing thousands of temporary roofs in Mississippi and Florida. Nevertheless, the City of Palm Beach Gardens received such a high level of service that they evaluated Ceres’ performance as “Exceptional.”

Ceres’ management has demonstrated a high level of capability and adaptability. In 2021, following Hurricane Ida in Louisiana, contractors faced shortages of fuel for vehicles and recovery equipment, electrical power outages, and unavailability of rental vehicles and lodging. Ceres promptly adapted to the scarcity of these resources by transporting bulk fuel from outside the affected area and staging onsite for use by company-owned and subcontractor-owned equipment; transporting and utilizing camper trailers for lodging project management and equipment operators; positioning company-owned generators to the Parish; and securing rental vehicles outside the affected area.

In 2018, when subcontractors became increasingly scarce for Hurricane Florence recovery in North Carolina after Hurricane Michael struck the Southeast U.S. in October of that same year. Ceres used its own equipment and personnel to fulfill all our client commitments without an interruption in service, unlike many other prime contractors, despite extreme weather conditions that caused significant delays.

Ceres was active in Livingston Parish, LA in early 2017 following damages sustained by summer flooding in 2016. Ceres removed and disposed of approximately 1.35 million cubic yards of debris, including 400,000 pounds of putrid food and 20,000 units of white goods. In the middle of clean up, Hurricanes Hermine and Matthew hit the U.S. coast within a month of each other. Ceres extended its services to respond to the needs of more than 20 other jurisdictions while fulfilling all contractual obligations in the Parish. In the words of the Director of Parish Homeland Security, “*[Ceres} showed extreme reliability and dedication in the midst of chaos… Organized and diligent, their team quickly adapted to meet our needs.*”

Ceres’ personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322 and Public Assistance Policy Digest 321. Ceres personnel are also familiar with the Public Assistance Program and Policy Guide, as well as 2 CFR Part 200 Procurement Standards.

Financial Stability

Ceres’ excellent financial stability means that it can provide performance and payments bonds from treasury-listed carriers in amounts **in excess of $2 BIL**. With liquid working capital and additional credit lines in excess of $200M available, a lack of financial resources is never an obstacle for Ceres. The company is able to perform work with its own funds and the timing of payments from customers is a non-issue for the corporation. As an example, in 2017, Ceres was activated simultaneously in 35 jurisdictions throughout the state of Florida, while still completing work in Texas, starting, and sustaining projects in both U.S. Virgin Islands and Puerto Rico. Despite the heavy workload and wide variety in project schedules and invoice payments, Ceres was able to maintain a steady pace in all the recovery projects by ensuring that personnel were provided for, equipment was maintained, and subcontractors received prompt payments. At one point, Accounts Receivable exceeded $105M, and Ceres never had a work stoppage on any project.

Equipment

Ceres and its family of companies own 1,798 pieces of disaster response equipment. Ceres invests heavily in owned equipment because it assures rapid response times and provides additional flexibility as well as direct management control.

Because of its extensive fleet, Ceres can send equipment and personnel to respond to a disaster regardless of the availability of subcontractors.

Following the 2017 storm season, Ceres purchased additional equipment, including self-loading knuckle boom trucks, additional grinders, excavators, and other support equipment. This allowed Ceres to continue to operate projects in the U.S. Virgin Islands and Puerto Rico and respond to Hurricane Florence and Hurricane Michael in 2018.



Much like recovery projects in 2016 and 2017, a large C&D event and a vegetative event occurred in 2018 in North and South Carolina. Subcontracted trucks left many projects in North Carolina, and other primes struggled to close out. Ceres applied the strategy used in 2017 and buoyed by the purchase of additional equipment, Ceres self-performed the closeout of many North Carolina and South Carolina projects.

Ceres has taken numerous steps to mitigate any recurrence of the equipment shortages that have plagued the disaster industry in recent years. We are confident in our ability to rapidly mobilize the magnitude of equipment and personnel necessary to manage the largest projects and we have demonstrated our ability to manage more than 50 government projects totaling approximately $250M concurrently, providing a dedicated Project Manager for each individual project.

Ceres has access to all the life support equipment needed for supporting its own personnel including mobile living quarters, food supply, large potable water supply tanks, and large septic storage systems. These systems have saved valuable management time in responses to such higher category storms as Katrina. Ceres also has available life support systems for project-wide support and Government personnel. In Ceres' Jefferson Parish, LA response following Katrina, for example, Ceres provided total life support for more than 400 people, and subcontractor fueling services for enough equipment to move 70,000 CY of debris per day.

Ceres owns four self-contained office trailers including satellite internet connections and satellite phones as well as additional loaner satellite cell phones for the customers' management teams. Ceres regularly supplies rental satellite phone service to its clients.

Trusted Subcontractors

Ceres maintains one of the industry's largest networks of pre-screened and fully qualified subcontractors, including local vendors and preferred vendors. Our subcontractors are evaluated on many levels, including past performance, equipment and personnel availability, mobilization timeframes, insurance, and cost. Ceres knows that a big part of local recovery is economic, so Ceres always strives to employ qualified local labor. The subcontractors are also grouped in Response Regions based on distance from City of Coral Gables's service area to facilitate contacts if pre-event mobilization plans are activated.

It is Ceres' formal policy to utilize local subcontract services in the performance of the proposed contract to the maximum extent possible. In the emergency disaster response and recovery activities carried out under the contract, preference will be given, to the extent feasible and practicable, to those organizations, firms, and individuals residing or doing business primarily in the area affected by such major disaster or emergency. Ceres recognizes the advantages obtainable by utilizing other responsible and experienced firms capable of furnishing specialty services and products of high quality, but first priority will be given to those subcontractors who are from the area or regularly do business there. During Ceres' Army Corps contracted disaster relief response in the state of Louisiana following Hurricane Katrina, local contractors received 55.9% of the total dollars paid to Ceres.

In accordance with Ceres Corporate policies, it is our practice to use Local and other Small Businesses (SB) and also HUBZone, Veteran-Owned (VO), Service-Disabled Veteran-Owned (SDVO), Small Disadvantaged (SDB), Women-Owned (WOSB), Historically Black Colleges and Universities (HBCU), and Minority Institutions (MI) for the provision of equipment, labor, services, and supplies to the maximum extent possible. In our most recent reporting on our federal contracts, we exceeded our goals in each of the applicable categories.

This report shows that Ceres paid Small Business Concerns 75.6% of the total dollars, with 12.0% going to SDBs, 13% to WOSBs, 3.3% to HUBZone SBs, 11% to VOs, and 9.5% to SDVOs.

While Ceres' database of screened and qualified subcontractors consists of 3,346 firms from across the country, Ceres intends to draw from a more select list of regionally based subcontractors to provide the highest level of performance, including rapid mobilization. Other firms that have shown exemplary performance standards in previous disaster recovery efforts are included in this list.

In Ceres' subcontractor registration process, all potential firms are required to demonstrate their knowledge of the disaster recovery process, including safety, knowledge of FEMA related topics, eligible debris, etc. After scrutiny, the firms that meet Ceres' rigorous standards are added to the list of preferred subcontractors. Additionally, after each disaster recovery project, Ceres managers go through a complete performance evaluation of each subcontractor that worked on the project.

All subcontractors have been screened through the Excluded Parties List System and only those shown to have no history on the list will be chosen for this project.

Establishing and Operating Multiple DMS

Ceres Environmental Services, Inc. has the ability to respond to large-scale events as well as multiple events and locations simultaneously. Ceres has managed projects of up to $1 billion in value and has more than 50 years of experience in managing large projects with numerous debris crews and subcontractors.

Subcontractors, although directly responsible for providing sufficient supervision to safely and effectively perform their own work, will be managed by Ceres to ensure all work conforms to the mission-specific Task Order, SOW, and contract requirements. Ceres will maintain sufficient Quality Control personnel to place one Quality Control Supervisor with each subcontractor crew to accomplish and oversee all facets of the subcontractor's work. Daily reports will provide additional information regarding subcontractor use, use of outside services and organizations, and their respective conformance to the QC Plan requirements.

Through Ceres' flow-down provisions of our subcontract agreements, all subcontractors and their personnel will be held accountable to the same standard of safety performance as our own personnel. Disciplinary actions may include a verbal warning to the subcontractor for the first offense, a written warning letter to the subcontractor for a second offense, and possible termination of the agreement for breach of contract.

All subcontractors and suppliers are required to maintain compliance with the requirements of the contract and all related plans and procedures associated with this project. The subcontractor shall utilize only trained and skilled personnel in accordance with Federal and Territorial requirements and shall provide documentation, upon request, regarding employee training and experience.

Appropriate training must be provided by the subcontractor to their personnel, prior to the initiation of site work activities to ensure familiarity and compliance with contractual requirements. Documentation of this initial training session must be provided to Ceres. Where subcontractors elect to submit their project safety for review and approval by Ceres, both the Operations Manager and Corporate Health and Safety Officer will review and comment, reject, or approve the plan in its entirety. Time permitting, rejected plans may be amended and resubmitted to Ceres for reconsideration. Subcontractor representatives will be required to meet with Ceres personnel prior to project start up to review the subcontractor safety plan, if approved, or the Ceres safety plan and site requirements.

In October 2024 Ceres responded to Columbia County, GA following Hurricane Helene. Ceres hauled amd reduced over 3.7 million cubic yards. To remove this volume of debris, Ceres has managed a daily average of 356 self-performing and subcontractor trucks hauling an average of 1,986 loads/day to debris management and final disposal sites. During this project Ceres has managed 27 subcontractors and a total of 15 temporary debris management and final disposal sites.

In 2024, at the height of activity in the aftermath of Hurricanes Helene and Milton, Ceres was performing disaster debris removal in 47 separate jurisdictions, managing 155 subcontractors and 85 debris management sites while removing more than 12 million cubic yards of debris.

In 2022, Ceres responded to 25 activations in Florida following Hurricane Ian. In our largest project, Cape Coral alone, Ceres' self-performing crews and subcontractors collected and hauled over 2.7 million cubic yards of debris with over 140 trucks.

In 2021, Ceres performed debris management and removal for much of Louisiana, including three (3) zones in the City of New Orleans and the North and South Shore areas of Lake Pontchartrain. The scope of the project was vegetative and C&D debris removal from ROW road infrastructure; hauling debris to area sites; and managing debris sites. At the debris management sites, Ceres oversaw debris tipping and performed vegetative reduction by grinding. During this response, we had a total of 13 projects with self-performing crews and 75 subcontractors. Ceres worked 71,958 employee hours and incurred 1,706,789 truck miles while hauling 2,630,744 cubic yards of debris. All projects were completed successfully and saw zero recordable or lost time incidents.

In 2018, Ceres collected a total of 4.2 million cubic yards of debris in Southwest Georgia. At the mission's peak, Ceres was able to haul 140,000 CYs – 3.3% of the total project – in a single day. The consistency of this type of significant progress allowed us to finish on schedule with the USACE staff drawdown plan. Ceres managed 144 subcontractors for haul-in and haul-out; Ceres also self-performed in both haul phases.

During progress meetings, Ceres QC staff updated graphic charts designed to closely monitor progress by area and site closures. Our use of equipment safety inspection stickers that were a part of the placarding process ensured that equipment was in good working order, and in total 1,628 vehicles were placarded. Our peak day of equipment use was November 28, 2018 – 784 placarded containers were used for haul-in. Ceres supervised an estimated 1,600 people on this job at its peak. Ceres worked approximately 650,000 manhours without a lost time injury in Southwest Georgia. Given the number of people and duration of the project, this is a strong demonstration of Ceres' commitment to safety. Our environmental record is very solid as well.

In 2017, Ceres also responded to early tornadoes in Georgia. Ceres performed vegetative and C&D debris removal, reduction and disposal and also cut and hauled tree limbs and stumps for removal. Ceres managed six reductions sites for two clients in southwest Georgia. Ceres self-performed 30% of the projects in Georgia and approximately 50% of all subcontracting dollars stayed local.

In 2016, Ceres responded to 19 jurisidictions following Hurricane Matthew, managing a total of 24 debris reduction sites with approximately 3 million cubic yards of hurricane debris.



Shortly after Hurricanes Katrina and Rita in 2005, the U.S. Army Corps of Engineers (USACE) awarded Ceres a $1 billion contract for disaster response, including loading, hauling, reducing, and disposing of debris and white goods; trimming and removal of hazardous trees; demolition of storm-damaged buildings; collection of household garbage; environmental sampling and monitoring of disposal sites; and life support services. This contract covered **11 Louisiana Parishes** and required the operation of **54 reduction/disposal sites**. Ceres achieved a record-setting mobilization, hauling more than 45,000 cubic yards of debris in its first day on the job (from Jefferson Parish, LA). Ceres rapidly achieved large-scale capacity, reaching a maximum production of 194,584 cubic yards per day and eventually hauling, reducing, and disposing over 13.4 million cubic yards of debris, over 315,000 units of white goods, while trimming or removing over 165,000 hazardous trees.

Along with the major USACE contract, Ceres was also the prime contractor on several other projects connected with Hurricane Katrina. Ceres was awarded a $60 million contract to implement the "Blue Roof" project housing repair following Hurricane Katrina and an additional contract the same season for housing repair following Hurricane Wilma. This effort mobilized 1,100 workers, using 54 tier-one and 65 tier-two subcontractors to install temporary roofs on 23,000 damaged homes in three months, reaching a peak production rate of 724 homes per day.



Ceres successfully managed more than 1,000 subcontractors and their 18,000 employees during the Katrina Disaster recovery program. Ceres provided turnkey services in the management, administration and performance of the contract. Ceres paid local subcontractors 59.5% of subcontracted dollars during our response to Hurricanes Katrina and Rita in Louisiana and successfully subcontracted to Small Disadvantaged Businesses (10.77%), Women Owned Businesses (18.25%) and Veteran Owned Businesses (8.38%).

The following numbers represent the major role Ceres played in Katrina recovery efforts:

13,439,358	yards of debris hauled, reduced and/or disposed
194,584	yards/day during peak production
4,550,342	yards in first 30 days
315,725	white goods hauled, processed and disposed
37,033	electronic goods hauled and disposed
2,006	buildings demolished
5,200,000	total project hours
1,018	subcontractors
7,847	certified placarded vehicles
56	debris reduction sites operated simultaneously
14	Total counties in Louisiana and Mississippi involved in Ceres work

For the performance of the USACE contract, Ceres used:

1,018	Subcontractors
7,847	Certified placarded vehicles
447	Quality Control personnel (including supervisors)
69	Environmental and Safety personnel (including supervisors)
2	Environmental Engineers
4	Area Managers
9	Sector Managers
1	Operations Planner (David McIntyre)
1	Operations Manager (John Ulschmid)
Plus	Administrative support staff and site management personnel

The U.S. Army Corps of Engineers officially evaluated Ceres' overall performance during the Katrina cleanup as "**Outstanding**". Ceres was specifically noted for the use of local contractors; quality, efficiency and swiftness of performance; and cooperation while managing a changing and evolving work scope.

DMS Operational Plan Description

Ceres will utilize the DMSs identified by the City. In the event that additional sites are required, Ceres will work closely with the City to secure leasing agreements and permitting for additional facilities. The state or local environmental authority would be notified and the required information submitted by Ceres.

Ceres will provide sufficient equipment and personnel to process, by burning or grinding, a minimum of 210 and up to 500 cubic yards of debris per hour per crew. Each DMS would generally include the following equipment:

- One Grinder, either horizontal or tub (depending upon needs/specs), and/or Air Curtain Incinerator
- Two Backhoes with grapples
- One Wheel Loader with rake
- One Wheel Loader with a light materials bucket for loading mulch
- One Maintenance Truck
- One Water Truck
- One Road Grader (optional)
- One Inspection Tower
- One Hazardous Materials Containment Area
- One Foreman with cell phone
- Four walking floor trucks (120 cubic yards) for hauling mulch
- Additional Equipment as determined by the Contract and Site Manager

Equipment Inspections/Certifications

Prior to the initial use of any piece of heavy equipment, the operator and Site Superintendent will perform a thorough inspection. Any deficiencies noted at the time of this inspection must be addressed prior to allowing the equipment to be placed in service. Repairs or maintenance of company equipment should be reported to the Equipment Manager of Ceres and recorded on the company daily reports. Each inspection checklist is maintained on site and made available for review by government or company representatives.

Prior to use each day, the operator will perform an inspection of the equipment to ensure major components are properly functioning and that the equipment has sufficient oil and fuel. Any deficiencies are reported immediately to the Site Superintendent for a determination of corrective measures. A copy of the deficiency will be retained in a file marked “Follow Up Safety Inspections” to ensure re-inspection of the item occurs on or prior to the expected date of corrective action completion. The follow up inspection will specifically address the deficiency and whether the corrective action taken is complete and satisfactory.

Load Tickets and Reporting

Ceres uses preprinted, five-part carbonless, color coded load tickets. The tickets are available for use on this project if approved by the City. Each ticket has a unique serial number and ample space to record information such as: contractor, date, truck number, load size, driver, and type of material, origination, dumpsite, time, GPS Location, and inspector. Ceres uses a custom Access database program to record ticket information. The entry screen follows the format of the load ticket which greatly speeds up data entry. Tickets are easily verified and combined with a truck inspection table contained in the same database. One data entry clerk with minimal training can enter 700 load tickets (the equivalent of about 21,000 cubic yards) per day. Access also contains powerful report features that aid in ticket reconciliation and truck verification. Data is easily converted between Excel and Access for reporting purposes.

Material Separation

Due to the nature of these operations, material separation is required in order to properly and efficiently process debris. Collection crews will segregate non-grindable debris to the maximum extent possible during collection and loading operations. The inspection tower will also assume responsibility for the separation of loads containing contaminants or non-grindables. Those loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be segregated and sorted either manually or mechanically to remove the contaminants and then dumped in designated and appropriately lined/fenced areas at the DMS until final disposal.



Metal contaminants will be segregated and baled or otherwise processed for recycling. Concrete will be segregated and transported to a recycling facility and may be crushed prior to transport. Glass, plastic, and other materials will similarly be segregated and recycled to the maximum extent possible. Debris that cannot be processed or otherwise recycled will be disposed of at an approved and lawfully permitted construction and demolition final disposal site.

DMS Traffic Control

Traffic control will be provided near the entrance to the staging area of this site. Traffic control personnel will be trained in the hazards and requirements of their duties and safety requirements and precautions. Compliance with the safety requirements of Ceres Accident Prevention Plan and EM 385-1-1 is mandatory; Personal protective equipment must be worn and traffic control (Stop/Slow) paddles used. Signage (per DOT and Uniform Traffic Control Devices) will be posted at distances of 500 and 1000 feet from the entrance to the site to warn other traffic in the area of the presence of trucks and traffic control personnel. The speed limit on the approach road to this site will be 10 mph, with a speed limit on the site haul road of 5 mph. Traffic control personnel will be responsible for directing traffic into and out of the site and for assisting haulers as needed to safely back trucks in for dumping in the debris staging area. Trucks WILL NOT back up to dump until so instructed by an assisting flag person and will not otherwise back up unless SPECIFICALLY instructed to do so by an operator.

Trucks will space themselves at the dump location to allow sufficient space between trucks to facilitate safe dumping and maintain a safe zone around the truck of at least 20 feet. All equipment will be equipped with an operating backup alarm; equipment that does not have a functional alarm will be decommissioned until the necessary repairs are completed.



An Aerial view of a DMS used by Ceres in the past and its site layout plan.

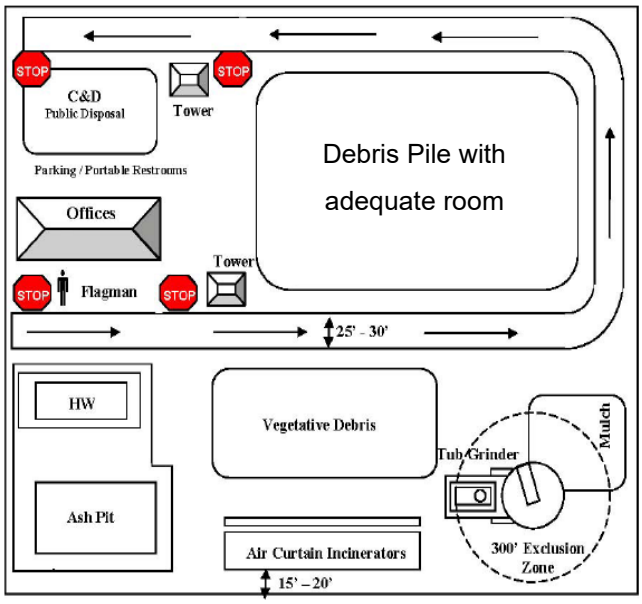
A DMS site map will indicate the following items: Access Roads, Haul Road Directions, Location of Tower, Location of Reduction equipment/exclusion zones, Location of Staging Piles, Location of HTW (Hazardous and Toxic Waste) Pit, Location of Flammable Materials Storage, Location of Recyclables, Non-recyclable Staging Area, Topography and Storm Runoff Patterns, Nearest Receiving Waters (creeks, rivers, ditch, etc), Location of Wetlands, Location of any Utilities and Location of Sanitation Units.

Collection and Reduction of Debris

The following steps will be taken to collect and haul storm debris to the designated DMSs:

- Ceres will collect, load and haul all debris from the municipalities and transport it to the reduction site. There will be a minimum of two passes through each of the collection sites. Collection routes will be the same as the routes that were utilized before household collections.
- Ceres will separate the debris at the reduction sites, to the extent that is feasible, into recyclables, non-recyclables, non-hazardous and hazardous household waste.
- Ceres will reduce, recycle and/or dispose of all debris according to all local and federal regulations.

- Ceres will be responsible for the control and management of the reduction site, working in accordance with regulations of the Environmental Quality Board as well as any other local or federal applicable regulation.
- At some reduction sites there will be debris disposed for processing by trucks other than those under Ceres contract.



Typical setup of a DMS used by Ceres.

Method of Debris Disposal

The following steps will be taken to dispose of storm debris when it is taken to the DMS:

- Materials will be recycled unless it is determined not to be economically feasible to Coral Gables.
- Any debris that qualifies for land filling will be reduced and transported to a nearby authorized landfill for proper disposition by Ceres, in coordination with the landfill administrator.
- Household hazardous material and waste will be separated at the reduction site and maintained in a designated area to be processed. Medical waste will also be stored in hazardous waste area for processing by Ceres.
- Freon will be removed and recovered from the discarded refrigerators, air conditioners and/or any discarded appliance known to have or that may have Freon.
- Chipping/grinding is allowed for all lumber, treated and untreated.

Compliance with Regulations Affecting the Removal, Processing and Disposal of Mixed Debris

At Ceres Environmental Services, Inc., we are dedicated to upholding the highest standards of regulatory compliance in disaster debris management. We possess a deep understanding of the involved federal, state, and local regulatory frameworks that govern our operations.

Our adherence extends to critical guidelines such as FEMA's Public Assistance Program and Policy Guide (PAPPG) and their Debris Management Guide (FEMA-325), alongside pertinent environmental regulations from the EPA, including those pertaining to waste management, air quality, and water protection. We comply with all mandates from agencies such as the U.S. Army Corps of Engineers (USACE) and OSHA, recognizing that safety and environmental stewardship are paramount.

This commitment translates into thorough execution across all phases of debris removal, processing, and disposal. We ensure accurate documentation, proper debris segregation, and the procurement of all required permits. This approach enables us to ensure that our operations are not only efficient but also fully compliant, thereby maximizing our clients' eligibility for federal funding.

Federal and State Reimbursement Knowledge

From experience on over 400 FEMA-reimbursed projects, Ceres Environmental Services, Inc. knows that accurate and organized recordkeeping and reporting is vital to the successful completion of a project and full FEMA reimbursement. To meet this need, Ceres starts with training and education covering changes in FEMA rules, regulations and policies with follow-on topics including debris management planning and review. During the project, Ceres works to ensure debris eligibility and proper documentation for NTPs,

work orders, debris site permits, truck certifications, load tickets, tree tickets, haul out tickets and final disposal locations. After the project is complete, Ceres assists in project closeouts with State and FEMA, supports clients through FEMA Requests for Information (RFIs), OIG audits and arbitration, attends post-project briefings, and provides lessons learned and recommendations for the next project. This careful attention to FEMA rules, regulations and policies, compliant documentation and strict internal quality control procedures serves to protect City of Coral Gables's FEMA reimbursement and future budgets. **Throughout Ceres' history, no client has been denied reimbursement for eligible work Ceres has performed.**

Ceres continuously reviews updated guidance from the Texas Department of Emergency Management (TDEM) and FEMA to ensure operations are always in compliance with relevant rules, regulations, and guidelines. Ceres maintains long-standing relationships with TDEM, including representatives from each TDEM regions, and FEMA to receive and understand guidance while also providing valuable feedback. We've trained clients and even presented this guidance to APWA Texas Chapter back in 2020. Since the adoption of HB5, HB7, SB6 and SB7 in 2019, Cere has conducted multiple large-scale debris removal projects resulting in full compliance and full funding for each client. From management to field staff, Ceres understands the state requirements to successfully complete debris removal projects.

Additionally, with Ceres expansive operations across the United States, Ceres oftentimes educates clients and states on how other FEMA regions are interpreting guidance. This has become invaluable in expanding federal funding opportunities for local and state governments. For example, Ceres performed a project in Colorado that required hazardous tree removal on USFS property that could impact County ROW. FEMA Region 8 made this work eligible for Public Assistance. The next year New Mexico DOT was experiencing a similar situation, but FEMA Region 6 was denying the assistance. Ceres provided the Disaster Specific Guidance (DSG) from Region 8 to New Mexico DOT and constructed an argument that in turn made this work eligible.

Ceres has FEMA reimbursement liaison officers on staff that provide expertise to Ceres and the City in order that all Project Worksheet activities and other reimbursement documentation are filed successfully.

Training

The Ceres Pre-Event Training Program covers a wide array of disaster topics and is tailored specifically to the City's needs and education. Topics focus on three different timelines to better understand the entire contract life cycle:

- What can we do today?
- How do we respond to the event?
- Where do we go from here?

These timelines allow Ceres to develop a Pre-Event Training Program based on the specific needs and education of each client. Clients with little or outdated debris experience may want to focus on debris planning or Coral Gables-Ceres response immediately following an event. Conversely, clients with repeated experience from the recent hurricane seasons may want to focus on project documentation after a debris project is complete. Below, we break down each of the three timelines to expand on the Ceres Pre-Event Training Program.

What can we do today?

Ceres routinely works with clients on what can be done today in clear skies. The topics are:

- **Disaster Debris Management Planning**
  - Review of existing Emergency Operations Plan and Disaster Debris Management Plan – Using FEMA's Debris Management Plan Job Aid, Ceres reviews existing debris management plans for the 10 basic elements of a comprehensive plan. Further still, Ceres offers internal lessons learned from past projects to bolster the effectiveness of the plan and uses other Federal and State guidance as an additional check, including U.S. EPA's *Planning for Natural Disaster Debris.*
  - Draft a Disaster Debris Management Plan – Ceres personnel have written many disaster debris management plans for local governments, State governments and the U.S. Army Corps of Engineers. In 2019, following Hurricane Dorian, Ceres wrote the disaster debris management plan for the Commonwealth of the Bahamas which was also adopted by the United Nations Developmental Programme, Caribbean Region.

- Disaster Debris Management Plan Workshop – Ceres provides a classroom-style training covering the various planning considerations for the emergency push operations, debris estimating/preliminary damage assessments (PDAs), debris collection strategies, locating and identifying temporary debris sites, pros/cons of different debris reduction methods, final disposal options, debris monitoring, OSHA compliance and safety, environmental protection, historical preservation (Section 106 compliance) and countless others.

- **Changes in Federal and State Guidance**
  - Continued Growth: Changes in FEMA Policy – Ceres provides classroom–style training to highlight changes, or considered changes, in FEMA rules, regulations and policies. During past trainings, Ceres has focused on changes in FEMA procurement policies, introduction of the PAPPG and recent Disaster Specific Guidance from hurricanes Harvey, Irma, Maria, Florence and Michael.
  - Recent State Legislative Changes – As States gather more experience, their response mechanisms often change. Recently, Ceres gave a presentation to the American Public Work Association, Texas Chapter regarding the recent State legislative changes and the implementation of the State's new Catastrophic Debris Management Annex.
  - Know Where to Look: Additional Funding Mechanisms for Debris – Ceres expands on little known or understood alternative Federal grant programs that offer additional funding for debris through NRCS, FHWA, USACE, USDA, USDOL and HUD.

How do we respond to the event?

The Ceres goal with each client is to develop a partnership that seamlessly integrates two diverse teams to realize a quick and organized debris management project. To achieve this goal, we say how do we respond in an event? The topics are:

- **Tabletop Exercises –** Ceres offers and/or participates in disaster exercises with clients to better understand the client's disaster response mechanisms. When developing exercises for a client, Ceres addresses the highest client-specific disaster risk, i.e. hurricanes or tornadoes. The exercises include pre-event activities leading up to disaster impact, immediate response following the aftermath of the disaster and subsequent transition to long-term debris operations. Throughout the process, Ceres uses sealed manila envelopes to surprise participants with various debris related issues, such as damage to a curb stop by a debris hauler, debris site is full and require an additional site, etc.
- **Tricks of Trade: Tough Lessons Learned from 45+ Years of Experience –** Just over the past 4 years, Ceres has responded to 100+ federal-funded contracts, performed over $500mil in projects, and worked in 3 distinct islands groups in the Caribbean and across the U.S. With those experiences, Ceres has learned a lot. This classroom like training covers those experiences and how we currently adapt the lessons learned into our ongoing and future operations. Two such topics include private property debris removal requests and commercial debris removal requests, both of which Ceres has extensive experience assisting local FEMA funding.
- **Communication with a Displaced Population: How Can We Do It? –** This is a classroom-style training with breakouts into teams to develop catch phrase and different ways to communicate to the City's residents. Ceres focuses on different methods of communication with shelter-in-place, evacuated and displaced residents while developing content that expedites debris removal and fits Coral Gables's recovery timeline. During the training, Ceres provides sample videos, radio advisories, newspaper articles, door hangers, mail inserts, social media posts, etc.
- **Document, Document, Document: Debris Monitoring –** Accurate and compliant documentation is critical to FEMA reimbursement. In this classroom-style training, Ceres discusses debris monitoring in each phase of a debris management project and what information is critical to FEMA reimbursement. We look at technological advances in debris monitoring like automated debris management systems and discuss critical elements of a 214 Activity Log, truck certification, load ticket and tree ticket.
- **Back to the Basics: Debris Management 101 –** This is a classroom style training focused on providing inexperienced client personnel with an introduction to debris management operations.
- **Keeping It Between the Lines: Working with Regulatory Agencies for Debris –** Numerous State and Federal agencies and departments have a role to play in a debris removal project. This classroom style training focuses on various debris guidance from OSHA, EPA, EHP

- **Behind the Curtain: Becoming a Ceres Project Manager –** In short, this is the training Ceres offers to incoming and returning project managers. This helps client personnel understand the considerations Ceres uses when establishing zones, assigning, and dispatching trucks, selecting and constructing temporary debris management sites, closing out zones, remediating damage and wrapping up a project.

Where do we go from here?

The topics are:

- **After Action Reports/Meetings –** Ceres is a very big proponent of after-action reports and meetings. What did we do well? What did we do poorly? Ceres brings an honest and introspective view to Ceres operations and the debris project as a whole. Since 2016, Ceres has expanded different elements of internal operations based on action items from these meetings. For example, following hurricanes Harvey, Irma and Maria, Ceres invested in more knucklebooms and grinders to insulate the company from subcontractor no shows and skip outs – unless your name is on the side of the truck, you cannot guarantee a response time. Ceres name is on the side of those trucks.
- **Avoiding the Disaster After the Disaster: Your FEMA Reimbursement –** Ceres focuses heavily on ensuring our clients are reimbursed for all disaster debris work performed. Topics vary depending on the audience (Finance vs. Procurement vs Public Works) and the knowledge level but can include the following.
    - Procurement Conducted Under Exigent of Emergency Circumstances (FEMA Fact Sheet)
    - Elements of a Project Worksheet (FEMA Fact Sheet 9580.5) – Ceres discusses various elements of Project Worksheet and focuses largely on damage description, scope of work, cost estimate, contract documentation and materials back up documentation.
    - Closing out debris projects with the State – Ceres helps package critical and frequently requested debris documentation in a usable and easily retrievable format.
    - Preparing for an OIG Audit – Ceres reviews past FEMA OIG entrance questionnaires and pulls recent OIG reports to better understand debris issues and pitfalls to local government responses.
    - Responding to FEMA RFIs – Ceres routinely helps clients gather documents and develop responses to FEMA Requests for Information.
    - Readying for Arbitration – On a few occasions, Ceres clients have run the course with FEMA RFIs and opted to head into arbitration. Ceres assists clients and their legal representation in developing arguments to successfully win arbitration hearings.

Over the past ten years, all of Ceres' clients eligible for FEMA reimbursement have received the maximum amount for which their jurisdiction was eligible, **typically between 75% and 100%** based on FEMA regulations. One of the things that can greatly affect reimbursement is careful recordkeeping. Ceres will assist City of Coral Gables with record keeping ensuring maximum reimbursement. **Ceres will meet all program standards as provided for in the FEMA Public Assistance Program and Policy Guide.**

See **Tab III PROJECT UNDERSTANDING, PROPOSED APPROACH AND METHODOLOGY Section c, Database Reporting System and Capabilities** for information on documentation.

Even long after Project Worksheet development, submittal and funding, Ceres supports its clients during the closeout and audit process. In 2020, Florida Division of Emergency Management's consultant, KPMG, requested additional information on two projects during closeout – Indian River County, Florida and Palm Beach County, Florida. Ceres was able to assist the client with detailed documentation that met KPMG's needs and resolved the outstanding closeout issues quickly. Similarly, in 2021 and 2022, Ceres assisted Vermillion Parish and Allen Parish with Hurricane Laura/Delta Project Worksheet development and closeout. Because we have great understanding and experience with the FEMA reimbursement process, we keep detailed records during and after the project. When clients like Vermillion Parish or Allen Parish request assistance, Ceres can quickly pull project records and provide them to the client to satisfy State and FEMA requests.

The following are some of the examples of our FEMA reimbursement experience.

Owner	Location	Title of Work	Total Cost of the Project	Time Period	Percentage of Fed and State Funds Received	Description
Cape Coral	Cape Coral, FL	Emergency Disaster Assistance and Debris Removal	$64,888,996	September 2022 – May 2023	100% Fed. for the first 60 days, outside 60 days: 90% Fed., 5% State, 5% Local	Removal of Debris Following Hurricane Ian
North Port	North Port, FL	Disaster Debris Clearance and Removal Services	$42,031,396	October 2022 – March 2023	100% Fed. for the first 60 days, outside 60 days: 90% Fed., 5% State, 5% Local	Removal of Debris Following Hurricane Ian
Livingston Parish	Livingston Parish, LA	Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance	$24,632,444	August 2021 – January 2022	100% Fed. cost share reimbursement for recovery costs incurred within the first 30 days of the disaster emergency declaration. 90% Fed. reimbursement after the first 30 days	Removal and disposal of debris following Hurricane Ida
Cameron Parish	Cameron Parish, LA	Debris Clearance and Removal Services	$28,880,677	August 2020 – May 2021	100% Fed. for the costliest 30 days, outside costliest 30 days: 90% Fed., 5% State, 5% Local	Removal, reduction, and disposal of debris generated from Hurricane Laura
Linn County	Linn County, IA	Debris Clearance and Removal Services	$9,476,677	August 2020 – January 2021	75% Fed., 12.5% State, 12.5% Local	Removal and disposal of debris resulting from August derecho.
U.S. Army Corps of Engineers	13 Counties across Southwest Georgia	ACI Debris Management	$134,159,610	October 2018 – March 2019	100% Fed.	Removal of debris and hauling following Hurricane Michael within 13 Southwest Georgia Counties.
Seminole County	Seminole County, FL	Disaster Debris Hauling Services	$13,151,655.57	September 2017 – January 2018	75% Fed., 12.5% State (90% Fed. for the first 30 days ending 10/18/17; 80% for 60 more days through 12/17/17)	Hauling debris resulting from Hurricane Irma
Columbia County	Columbia County, GA	Removal and Disposal of Disaster Debris	$8,539,038.00	February – August 2014	85% Fed.,8.5% State	Removal, collection, reduction, and disposal of over 500,000 CY of vegetative debris

Specialty Debris

Ceres Environmental Services, Inc. does not anticipate the presence of any hazardous materials within the work area with the exception of those materials used and controlled by Ceres for the performance of the work. Any hazardous materials that are identified in the area will be removed by trained personnel and containerized or otherwise secured until appropriate means of disposal are arranged.

Waste Management

We do not anticipate that this project will result in the generation of any regulated waste, and every effort will be made to minimize the generation of both regulated and non-regulated waste. In the event hazardous, special or other regulated wastes are generated, they will be containerized, labeled, handled and stored in accordance with federal, state and local requirements. A storage area will be established to provide secure storage and minimize the release of any accidental spills, leaks or ruptures.

Hazardous waste containers will be selected based on the type of waste and requirements of 49 CFR Part 173. Containers will always remain closed except when adding waste or removing samples of waste for analysis. Containers will be maintained in good condition and handled carefully to avoid damage that may lead to leaks, spills or ruptures. Containers will be inspected weekly for evidence of leaks or corrosion. All containers will be properly labeled using a hazardous waste label to identify the contents, accumulation start date, generator, generator information and identification number, manifest document number and proper shipping name. Additional markings will be placed on the exterior of containers as necessary to warn of physical or health hazards associated with the material. Hazardous waste will be managed, stored, transported and disposed of as required by applicable portions of Title 40 CFR Parts 261 - 266 and Part 268. Appropriate spill cleanup materials, as well as fire-fighting and personal protective equipment (PPE), will be readily available near the designated storage area; PPE will be used whenever adding or sampling waste materials.

Hazardous waste will be disposed of properly through a permitted treatment, storage and disposal (TSD) as soon as possible. The Contract Manager will be contacted prior to generation of hazardous wastes to determine labeling requirements for the storage of the material. Arrangements for disposal of the hazardous waste will be made prior to project completion. The Site Supervisor will ensure that appropriate documentation is available prior to shipment of any hazardous waste. Such documentation may include land disposal restriction documentation, analytical data, and proper shipping manifests. Only a transporter licensed to haul hazardous waste will be used to ship the material from the designated storage area to the permitted TSD facility. Shipping manifests and analytical documentation will be provided to government personnel as required or requested.

Training Documentation

Personnel involved in the management of hazardous waste will be trained in proper handling and storage, personal protective equipment, spill response and notification, and transportation and disposal requirements. Untrained personnel are not permitted to add waste to containers or be otherwise involved in the management of hazardous waste.

Recyclable Materials

Recyclable materials include lead acid batteries and used oil. Such materials will be containerized, stored, transported, and recycled or disposed of in accordance with federal, state and local requirements. If no such requirements are applicable, the materials will be stored to protect against damage and exposure to precipitation. Used oil collected for recycling will meet the requirements of Title 40 CFR Part 279 and applicable state requirements. A written waste determination must be provided for each waste stream to ensure compliance with recycling or disposal requirements. Documentation is maintained regarding the amount and type of all materials recycled, method of transportation and recycling facility selected.

Dust

If dry soils are encountered during work requiring the use of heavy equipment, procedures will be used that will minimize the generation of dust. Such procedures may include a light application of water to soil prior to disturbance. Also, if significant amounts of dust are generated from construction traffic on haul roads, a light application of water can be used to minimize this dust.

Unforeseen Hazards/Materials

If any unforeseen or unanticipated hazardous materials are identified inside the structure or at the work site, all work will immediately cease. The Project Manager must be notified immediately; the government determines whether the material is hazardous and whether it poses any danger. The government will then provide direction as to whether work may proceed without change.

Documentation and Record Keeping

All documentation relating to environmental issues regarding this project will be maintained on site in an Environmental Records binder. Separate sections will be provided in the binder for:

- Training records (Title 40 CFR and Title 29 CFR, as applicable)
- Regulatory notifications
- Required permits
- Construction Site Notice
- MSD Sheets for all materials brought on-site will be stored in the Field Office. They are made available to the Contract Manager upon request.
- Inspection and maintenance reports
- Spill release reporting and response documentation, if necessary
- Written notices of noncompliance, if any, received from the Contract Manager and corrective actions and response submitted by Ceres
- Notice of Termination

Ceres retains the original documents in accordance with company requirements regarding retention of environmental records and documentation.

White Goods

White Goods contain hazardous substances such as CFC Freons and Oils. Putrescible wastes and other biological hazards are also present. Primary Recyclables include scrap steel, plastics and Freon. White goods include refrigerant containing appliances such as freezers, refrigerators, and air conditioners; and other large appliances such as washers and dryers and small appliances like microwaves, depending on the recycler. White Goods are segregated at the curb and during demolition decommissioning activities.

When tasked, Ceres implements staging, cleaning and recycling operations of white goods. Recyclables include Refrigerant Freon, compressor oils and scrap steel. White goods containing putrescible wastes are routed through a cleaning area to remove the biological/vegetative debris. This debris is captured into bags or other suitable containers and shipped to an appropriate landfill or composter. Volumes are tracked a counted. ***Freon*** is a regulated substance requiring extraction and recycling by an EPA registered provider. The extraction procedure is written documented on EPA authorized forms.

Major Recordkeeping Requirements

Technicians must keep a copy of their proof of certification at their place of business.

Reclaimers must maintain records of the names and addresses of persons sending them material for reclamation and the quantity of material sent to them for reclamation. This information must be maintained on a transactional basis. Within 30 days of the end of the calendar year, reclaimers must report to EPA the total quantity of material sent to them that year for reclamation, the mass of refrigerant reclaimed that year, and the mass of waste products generated that year.

Hazardous Waste Disposal

If refrigerants are recycled or reclaimed, they are not considered hazardous under federal law. In addition, used oils contaminated with CFCs are not hazardous on the condition that:

- They are not mixed with other waste
- They are subjected to CFC recycling or reclamation
- They are not mixed with used oils from other sources

Used oils that contain CFCs after the CFC reclamation procedure, however, are subject to specification limits for used oil fuels if these oils are destined for burning.

Scrap Steel

Once the units are clean and the Freon is extracted, the units can be prepared for crushing and bailing. Bails can be arranged in any configuration acceptable to the recycler's acceptance criteria.

Electronic Waste

Electronic equipment contains hazardous substances such as lead (6 lbs./computer monitor), mercury, chromium, cadmium, and beryllium. All this equipment contains components that can be recycled, reclaimed, and/or reused in the current marketplace. Primary recyclables include glass, metals and plastics.

Electronic Wastes, or e-Wastes includes, but is not limited to the following items: TVs, computers, servers, laptops, cell phones, wires and cables, keyboards, mice docking stations, external and internal hard drives, tape drives, external modems, circuit boards, electric motors, transformers, amplifiers, receivers, CD/DVD players, VCRs, cassette players, cash counters, magnetic card readers, cash registers, audio/video equipment, electronic games, musical equipment, electronic test equipment & meters, telephones, answering machines, AC adapters and other power supplies, calculators, FAX equipment, scanners, surge protectors, hair blowers, etc. In general, all products containing electronic circuits where the weight of the electronics contained within is a substantial portion of the total weight of the product are considered good candidates for e-waste recycling.
Upon receipt at an acceptable recycler, electronic items are further evaluated for potential end uses. A de-manufacturing process begins further separating key components from the products. There is a tiered hierarchy of preferred processes, beginning with reuse, then recondition, recycle and landfill.

Materials are segregated at the curb and at the TSDR and packaged by the generator for pickup. To avoid contamination and release of hazardous constituents, it is important to package and store electronic material properly. It is also important to note that different recycling vendors may have different packaging requirements; be sure to check with your service provider prior to packaging material.

Vegetative Debris

Vegetative debris is generally chipped or ground. Federal, state, and local partners, recognize that vegetative debris can potentially be used for energy recovery. An obstacle to this use, for example with Katrina and Rita, was the Formosan termite infestation in southeastern and southwestern Louisiana. As a result, all cellulose material was quarantined in nine southeastern, and three southwestern parishes. This made shipment to potential users problematic. Much of the chipped vegetative debris was used as cover at landfills.

Household Hazardous Waste (HHW)

HHW contains hazardous substances such as Oxidizers, Acids, Bases, Poisons, Flammables and RCRA listed wastes. Primary Recyclables include fuels, lead acid batteries and scrap steel.

A large portion of all Household Hazardous Wastes (HHW) can be recycled if properly managed. The remaining materials can be prepared for Incineration, Neutralization or Landfill. During Katrina, most of the recyclables were blended for a Fuels program for energy recovery. Likely candidates for fuels are materials characterized with a high BTU, low water ratio and include streams like paints, oils and consumer fuels. Other recyclables include lead acid batteries, anti-freeze, mercury switches, light bulbs and compressed cylinders.

Curbside collection and demolition decommissioning is the primary source for the HHW stream. Private citizen drop-offs at the TSDRs also contribute to the overall volumes. HHW products are identified by the product label or container type and managed by the DOT Waste Classifications for compatibility. Specific Regulatory programs also direct the flow of specific types of materials. In addition to DOT shipping requirements, there are special regulations for Universal Wastes (like mercury switches, lead acid batteries, fluorescent bulbs), Fuels, and Guns and Ammunition, for example. Medical Wastes include sharps and used bandages. Ammunition and Guns and explosives present special hazards, as well. It is essential that only specialized personnel manage these materials.

Unknowns are sampled and tested with a series of field screening procedures designed to characterize the materials into compatible classes based on chemical and physical properties. Once the chemical compatibility is determined, safer management of the materials can be applied.

Collection and staging areas at the TSDRs are established to eliminate release of chemicals and exposures resulting from the co-mingling of incompatibles. Special precautions are in place preventing chemical reactions within blending tanks. Standards from the National Fire Protection Association (NFPA) are employed. Spill Prevention Control and Countermeasures rules are applied and containment areas are covered to minimize rain water collection. RCRA contingency measures and evacuation procedures are prepared and practiced by facility personnel. Safety supplies are routinely inspected and safety topics are discussed at daily safety meetings.

Tires

Waste tires are managed independently of all other debris types. Tires are generally regulated by local or state ordinances requiring tracking and penalties for mismanagement. Ceres makes every attempt to track the location and source of the tires and works within the established structure of the community recycling programs. However, during a Debris Recovery Mission, tires are very prolific as indicated by the numbers, variety and wide distribution and can very easily overwhelm the community programs. When this is the case, Ceres has alternatives in which to assist community managers. Responsible reduction options include collection, grinding, shredding, palletizing, and transporting to company authorized commercial recyclers.

Liquefied Petroleum Gas Tanks

Liquefied Petroleum Gas (LPG) tanks typically contain propane gas. Propane is a flammable gas that is sometimes generically referred to as LP-Gas, LPAG, or Liquefied Petroleum Gas. LPG is typically a propane-butane mixture. Propane might also contain small amounts of other flammable gasses, such as, ethane, ethylene, propylene, isobutene, or butylenes. LPG tanks may be found in a number of urban and rural environments such as motor homes, travel trailers, grills, camp stoves, lanterns, etc. LPG is stored under pressure. The gas will leak from any joint or connection which is not sealed properly.

LPG is heavier than air. Any significant leak will move down and stay on the ground. LPG will accumulate in a low-lying area such as depressions in the ground, drains or pits.

Since LOPG is stored in two phases, liquid and gaseous, there is potential for either a liquid leak or gas leak. If the LPG is a gas leak it may not be seen, except where the leak is of sufficient size to be seen shimmering in the air. When a liquid LPH leak occurs, the gas release will be seen as a patch of ice around the area of the leak, or as a jet of whit liquid. This white appearance is due to the cooling effect created by the rapid expansion of the LPG liquid into a gas. The condensing atmospheric moisture makes the leak visible. In concentrated amounts and in uncontrolled conditions, LPH has the potential to create a fire or an explosion.

Debris workers must be observant for LPG tanks. Basically, there are two types of tanks you will find, portable and bulk. Portable, consumer type tanks will be sized from 4 to 40 pounds, though the most common tank is the 20 pound tank. Bulk tanks are often 100 to several hundred pounds.

It is vital that LPG tanks can be re-located to a staging area for recertification, refurbishment or dismantling. Bulk tanks should not be moved except by properly trained personnel. Tanks measuring 25 gallons and larger, are supposed to be registered with local or state authorities. Orphan tanks can be identified and the owners tracked down by their registration and serial numbers on the tanks.

Small Motorized Engines (SMEs)

SMEs contain hazardous substances such as gasoline, oils and other motor fluids. Primary recyclables include scrap steel, fuel and plastics. SMEs are comprised of materials like lawn mowers, lawn tractors, motorcycles, portable generators, edger's, power washers and blowers, trimmers, chain saws and other gasoline powered hand tools. The types of materials generated from this stream include oils, fuels, filters and scrap steel.

Special precautions are employed due to gasoline and oils. Drip pans providing secondary containment are in place where waste extractions are performed and bulk consolidation is made. Oils and fuels are routed to the Fuels Program and steel is crushed, bailed, banded to pallets and shipped to an area scrap recycler.

Construction and Demolition Debris (C&D)

C&D debris may contain hazardous substances such as HHW, Medical Wastes, guns and ammunition, oxygen cylinders, and industrial quantities of chemicals. Primary recyclables include scrap steel, tires, metals, glass, wood, concrete and plastics.

Mobile homes comprise a fairly large quantity of overall demolition C&D waste stream. Recyclable materials include steel frames, tin siding, axels and rubber tires. Efforts are made to recover these items of value during the demolition process. Other items of potential recyclables include glass, wood framing, concrete and plastics.

Hazardous Tree, Limb, and Stump Removal

Ceres is an expert at removing hazardous trees, limbs, and stumps. Ceres sister company, C.T.L. Forest Management, Inc., focuses on fuels reduction, wildfire mitigation, and infrastructure hardening out west, while another sister company, TSU, Inc., conducts routine maintenance and emergency work around power lines in California and Puerto Rico. Coupled with our disaster work, Ceres removes tens of thousands of trees, limbs and stumps every year. Through these sister companies and trusted subcontractor base, Ceres also maintains access to specialized equipment and personnel. The Ceres Family owns insulated boom trucks, chip trucks, various size chippers, harvesters, skidders, and highly specialized units such as Sennebogens and Albachs. To operate all this equipment, Ceres employs hundreds of professional foresters, sawyers, tree climbers and line clearance tree trimmers. Our operators are also keenly aware of FEMA eligibility criteria concerning removal of hazardous trees, limbs and eligibility having cross-trained across hundreds of disaster projects. In 2016 following Hurricane Matthew, Ceres removed over 62,000 hazardous trees, limbs, and stumps without a single FEMA deobligation. In 2020, Ceres removed over 59,000 trees from over 2,500 right-of-entries (private property) resulting from the Camp Fire. In response to Hurricane Katrina, Ceres was responsible for trimming and removal of trees in all of Jefferson Parish, LA amounting to 18,599 trees. With this much experience, company-owned equipment, and a professional workforce, Ceres maintains a robust safety program resulting in an excellent safety record.

In the past several years, FEMA has increased the federal cost share for many disasters in the first 30 or 60 days. To maximize the client's reimbursement, Ceres will mobilize and deploy bucket trucks to zones and subzones to remove hazardous leaners and hangers ahead of the haul trucks. This helps front-load debris removal costs with a sizable first pass and hazardous tree work complete. Prior to any deployment, Ceres conducts a project safety briefing to discuss the safety concerns associated with disaster tree work, special consideration given to tornado projects with the twisted, heavily co-mingled debris.

Dead Animal Carcasses

When required, carcasses of dead livestock, poultry, and large animals can be removed by Ceres. FEMA reimbursement is contingent on the determination by the City that they represent an imminent and significant threat to public health and safety. The carcasses will be removed to the TDMS and/or a final disposition site approved by the City.

Concrete

Concrete is generated during most debris collection tasks. While efforts are made to keep concrete on grade intact during demolitions, some slabs require removal. Grinders or hammer mills can be installed to minimize the concrete into useful product to sell back to cement providers. Larger pieces can be saved and used for sea walls or erosion inhibitors of lakes and streams. Any steel is removed and baled for scrap.

Abandoned Vehicles

Abandoned cars make up a large percentage of recyclable scrap steel. TSDRs will be secure, fenced and lighted. Vehicles brought in for processing will be tagged, inventoried in by license plate, make, model, color and VIN. Vehicles are staged and site tagged for easy retrieval. Site operators forward vehicle data to the Department of Insurance for dissemination to insurers. Local governments are responsible for the proper notification of vehicle owners. Vehicles remain at the staging area until inspected by appropriate authorities. Any unclaimed abandoned vehicles are considered for recycling. Scrap vehicles are dismantled and recycled after proper recovery of gasoline, diesel fuels, refrigerants, lubricating oils, mercury ABS switches, mercury convenience switches, lead acid batteries, brake and transmission fluids, antifreeze and tires. Propane tanks and large appliances in recreational vehicles are removed.

Similar procedures will be employed for boats and vessels. Boats brought to the storage areas are site tagged and inventoried by the Department of Wildlife and Fisheries registration or other appropriate state agency. The make, model, color and serial number are recorded and provided to the agency. The boats are staged and site tagged for easy retrieval. Site operators compare boat data with FEMA database registered boats and forward boat data to the Department of Insurance for dissemination to insurers. Local governments are responsible for the proper notification of boat owners. Boats remain at the staging area until inspected by appropriate authorities. Boats deemed for scrap are crushed to reduce volume for easier handling and management, shredded and properly recycled when possible.

Materials that must be recovered include gasoline and diesel fuels, refrigerants, lubricating oils, mercury bilge switches, propane tanks, large appliances, lead acid batteries transmission fluid and electronics, such as radar sets, radios, GPS units and depth finders.

Reduction, Reuse, Recycling and Recovery is emphasized throughout the Debris Removal Mission. Ceres Environmental Services, Inc. strives to reach its Waste Prevention Goals and works diligently through partnerships with local and state agencies and end-user commercial processors.

Applications such as air curtain incineration applied to C&D debris are being discussed with the EPA. Up to 90% reduction of the C&D waste streams can be realized. This is significant in areas of limited landfill capacities. Efforts to recover recyclable materials like aluminum, paper and plastics encountered in the Municipal Solid Wastes (MSW) waste stream are also being explored.

Demolition and Debris Removal from Private & Public Property

Ceres can operate beyond the public Right of Way (ROW) as directed by the City. Upon receipt of a Notice to Proceed, Ceres will retain a third-party inspection firm to survey the condemned structure(s) for hazardous materials (asbestos, lead, PCBs, white goods, mercury containing components, etc.). A copy of the inspection report will be provided to the City. At the same time, Ceres engineering staff will conduct a pre-demolition survey which will consider the following:

- Structural integrity of the building
- Utilities
- Shoring requirements
- Hazardous materials
- Protective structures
- Protection of the public
- Waste management



Asbestos Abatement/Demolition Notifications will be submitted to the appropriate governmental and local agencies. All required permits will also be obtained.

The Demolition crew is expected to consist of the following.

- One to three Semi-Tractor(s) with Trailer(s)
- One Hydraulic Excavator with Bucket and Hydraulic Thumb
- One Wheeled Loader

Right of Entry (ROE) Private Property Debris Removal (PPDR)

If requested by the City, Ceres can remove hazardous vegetative or C&D debris from private property, when said debris is the result of a declared disaster and when Ceres is tasked with the work by the City. Ceres can assist the City in requesting FEMA's assistance for such work in advance of performing it. Each property is assessed using digital camera/video recordings to document the pre and post condition of the property. Utility companies are notified, and all utilities are located and marked prior to any work being done. Once all proper documentation, access, and Right of Entry forms are completed, work may commence.

Community Relations

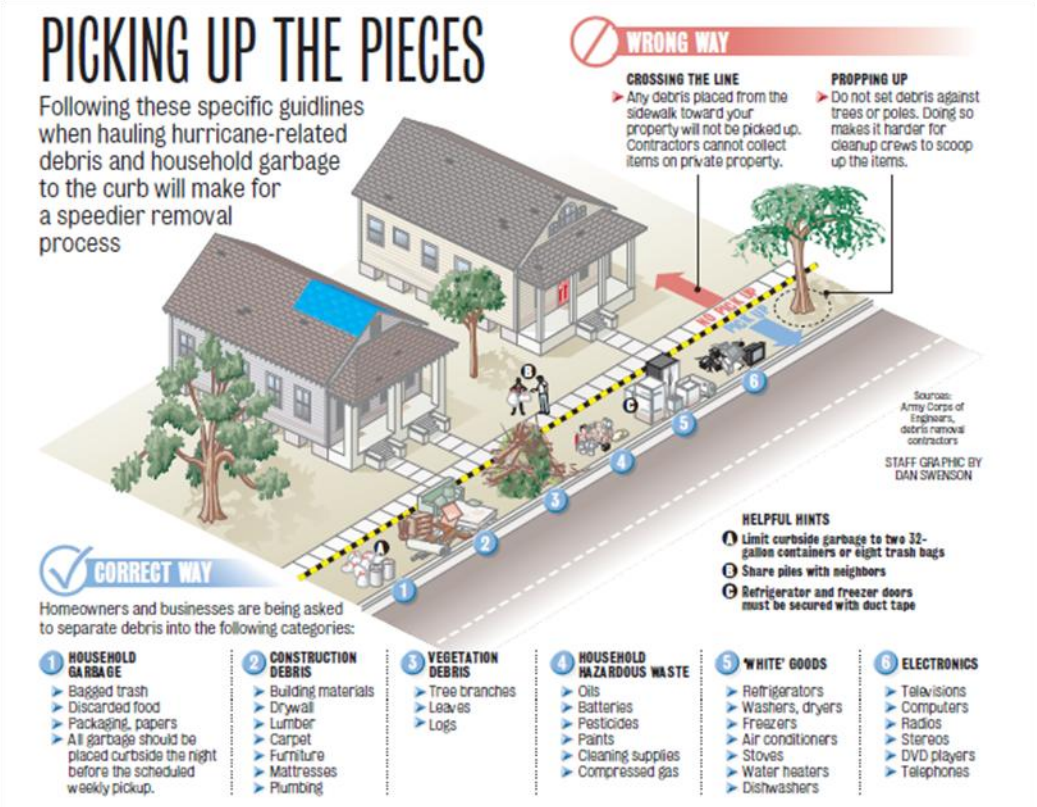
One of the most important support functions that Ceres Environmental Services, Inc. can provide our clients in the event of a natural disaster is to help Coral Gables officials engage in community relations. Ceres provides important resources for keeping residents informed on the progress of cleanup.

Announcements will be provided to news media including newspapers, radio and television. Ceres will institute a "Hot Line" for toll-free calls to answer questions and to take requests for "Hot Spot" service for debris removal or other services or complaints.

A series of announcements to citizens may follow this progression of themes and estimated timeframes:

1.	Separate your debris by type and place it in the right of way (curbside)	NTP* + 1 day
2.	Work crews have begun debris pickup and will arrive in your neighborhood shortly for the first pass	NTP + 2 days
3.	First pass is nearing completion; place debris on the right of way in preparation for the second pass	NTP + TBD
4.	Second pass is underway	NTP + TBD
5.	Project is nearing completion, be sure to place debris on right of way	NTP + TBD
6.	Debris cleanup will be complete in one week	NTP + TBD

**NTP = Notice To Proceed*



Toll Free Hotline and E-Mail Management

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number is prominently displayed on all Ceres equipment working the clean-up area. Ceres monitors call and e-mail volume, and establishes additional toll free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

Call center staff keep a log of incoming calls and e-mails, recording the address of the reported incident, resident's name, reported complaint, date and time of reported incident, and the truck number (if applicable). This group compiles incoming resident communications and organizes them into date/time of receipt and response priorities. Ceres sorts through messages to identify time-sensitive incidents such as broken water lines that need immediate attention. Each incident is investigated, and ultimately we locate the responsible crew if fault is found. Reports from this database will be accessible daily or weekly and can be disbursed to Coral Gables officials accordingly.

Public Information Campaigns

Having been in business for 50 years and completed more than over 400 disaster contracts, Ceres has participated in and developed a number of public information campaigns. Within the Ceres repository, we maintain debris separation diagrams and videos translated into multiple languages, radio advisories, door hangers, mailbox flyers and various other forms of media. The idea is the City and Ceres must retrain residents to put out disaster debris, given that the residents are accustomed to placing trash out on a certain day of the week. The more we can educate the residents across multiple media types and reinforce the messaging, the faster Ceres can remove debris from the public ROW.

Catastrophic Events with Loss of Electronic Communication Systems

Coral Gables has a significant risk of an impact by a catastrophic or other major event in which traditional community messaging methods would be disrupted. Ceres is committed to ensuring adequate information is available about the scheduling and progress of recovery operations. As every disaster situation is different, Ceres' plans use a combination of non-electric post-disaster information systems that include Disaster Recovery Centers; variable message boards; and/or a signage system similar to the message system used by highway crews.

Disaster Recovery Centers are statically placed in a disaster area to ensure an impacted community has a one-stop point of contact for recovery-related services. The Centers are initiated by the local emergency management agency and are supported by local, state, federal and nonprofit organizations that provide disaster recovery services. Posting debris curbside separation information, cleanup schedules and cleanup progress reports at these centers will provide anyone looking for disaster information in their community with access to the debris recovery process.



Variable message boards will be placed at the entrance of neighborhoods to alert the residence of when to expect the next debris collection pass. As citizens of Coral Gables are likely accustomed to obtaining information from roadway median signs, information about cleanup can be posted in a similar manner.

Human Support Activities

Ceres Environmental Services, Inc. can supply the City of Coral Gables with additional services that may not be covered in the RFP Pricing Schedule. These include supplying food, water, temporary housing and restroom facilities.

Food Service/Catering

Ceres can provide meals as directed by the City either through a mobile kitchen or in a variety of ready-to-eat formats upon issuance of a City task order. We can provide a mobile kitchen supported by a reefer container that is capable of feeding 250-1000 personnel three basic meals per day. We can supply more elaborate meals if desired.

Supplying our personnel and subcontract personnel with meals is done using the most cost-effective method. When a large number of personnel with similar schedules are housed together, we have used group dining. Ceres provides food service through various subcontracting relationships. Meal options can be as simple as self-heating single meals, or full-service dining, with temporary kitchen facilities and a dining galley.

Temporary Housing - Base Camps and Bunkhouses

Ceres can provide the City with a wide variety of emergency housing options. Fully containerized bunkhouses can be trailered to a City location, or more long-term solutions can be built such as large housing tents and hard wall constructions.

During our responses to Hurricanes Laura in 2020 and Ida in 2021, and wildfires in Larimer County, Colorado, Ceres set up mini camps consisting of 12 Ceres owned campers and recreational vehicles in remote areas where hotels were not available. The campers are equipped with everything needed for lodging, from generators to outdoor grills.

Temporary Restroom and Shower Facilities

If sewer and water utilities are unavailable, Ceres can supply a range of temporary restrooms and shower facilities. These include single stall, standardized port-a-johns, multiple-stall comfort stations, completely containerized shower facilities, and assembled corral-type showers. Ceres works with City personnel to identify specific needs and arrange to have sufficient facilities in place to accommodate every need.

During our Hurricane Katrina response, Ceres provided life support including meals, shelter, showers and sanitary facilities for 400 people. We also supplied travel trailers for our own personnel due to the unavailability of housing. Following Hurricane Ike in Texas in 2008, Ceres provided Chambers County with hot meals in four locations plus showers and sanitary facilities.

Potable Water and Ice Delivery

Ceres will supply the City with appropriate potable water, ice, and also necessary refrigeration and freezer units to store food, water and ice if required.

Temporary Power Generation

Through agreements with various suppliers, Ceres can provide many options for temporary power generation. Both gas and diesel generators ranging from 5kw up to 1,600kw can be onsite, available for use in short order.

Temporary Roofing Facilities (Dry-In)

Ceres is well versed in temporary roofing operations and has been successfully installing temporary dry-in on facilities since our response to Hurricane Georges in 1998. Roofing materials would vary depending on the size of repair and severity of damage; however, most common repairs would be completed with high quality plastic sheeting, furring strips and nails. Payment is based upon per square foot of roof covered.

Government Temporary Trailer Installation

If required, Ceres will provide crews to install government supplied housing (travel trailers). We have performed installations ranging from simply setting and securing the trailer to full installations including routing sewer lines, water taps, power poles, and building ramps/steps for easy access.

Mobile Office Command Center

Ceres has a number of containerized offices that can be used mobile command centers. These can be moved to the disaster zone via low bed trailers and semi tractors. We also have access to additional units through our partnering relationships. These mobile offices can be onsite, equipped with satellite communications and internet, and fully operational within hours.

FINANCIAL STATEMENTS

Confidential and Proprietary, provided in a separate uploaded file.

II.i.d Financial Resources

Ceres Environmental Services, Inc. can provide performance and payment bonds from an 'A'-rated, treasury-listed carrier in amounts in excess of $2 Billion. With liquid working capital and additional credit lines in excess of $200 million available, a lack of financial resources is never an obstacle for Ceres.

Ceres has an established, solid 25-year banking relationship with 1st Source Bank as well as other financial institutions. Financial concerns such as short-term cash flow are not obstacles for Ceres. The company is able to perform work with its own funds and the timing of payments from customers is a non-issue for the corporation.

In 2024-2025 following Hurricanes Helene and Milton, Ceres was activated in 47 jurisdictions in Florida and Georgia. During these simultaneous projects totaling over $250 mil, Ceres managed 158 subcontractors with 3,495 hauling units and 264 tree cutting units. Ceres was able to sustain operations for 60 days before receiving payments from clients, paying its subcontractors consistently, relying solely on our own financial resources.

In 2019-2020, Ceres worked in Butte County, CA as part of the CalRecycle Disaster Recovery Effort. This $246 mil project was one of the largest debris removal missions in California in 100 years. Ceres was able to sustain operations and pay its subcontractors consistently for weeks before the first payment from the client was received.

In 2018, Ceres was activated in Southwest Georgia by USACE following Hurricane Michael. Ceres managed 144 subcontractors for haul-in and haul-out and in total 1,628 hauling units were active. Ceres was able to sustain operations for over 30 days before receiving payments from the client. Ceres relied solely on its own financial resources and paid its subcontractors consistently.

During Hurricanes Harvey, Irma, Maria and NorCal wildfires in 2017-18, Ceres carried $98 million in open invoices with no work stoppages or delay in subcontractor payments. On the Hurricane Katrina Project, Ceres had up to $140 million in open invoices to the USACE, without an interruption in work performance or delays in payments to the subcontractors.

Surety Company Contact (Letter Attached):
Ted Jorgensen
Liberty Mutual Insurance Company
150 S 5th Street, Ste. 2800
Minneapolis, MN 55402
612-349-2464 telephone

Bank of Record (Letter Attached):
1st Source
Art Bayley
Box 266
Oconomowoc, WI 53066
262-567-7057 telephone

Insurance Company Information (Insurance Certificate Attached):
Rob Dahlin
Holmes Murphy
225 South Sixth Street, Ste. 1900
Minneapolis, MN 55402
612-349-2420 telephone

Liberty Mutual Surety

January 6, 2026

RE: Ceres Environmental Services, Inc.
Contractor's Qualification Statement

To Whom It May Concern:

Ceres Environmental Services, Inc. is a highly regarded and valued client of Liberty Mutual Insurance Company. Ceres has been a client for over 35 years. Currently, we provide a bond program of $2,000,000,000. We are confident in their ability to perform.

Liberty Mutual Insurance Company is rated A (Excellent) and Category XV by the A.M. Best Company and listed in the Department of the Treasury's Listing of Approved Sureties (Department Circular 570).

Please note that the decision to issue performance and payment bonds is a matter between Ceres Environmental Services, Inc. and Liberty Mutual Insurance Company, and will be subject to standard underwriting at the time of the bond request, which will include but not be limited to the acceptability of the contract documents, bond forms, and financing. We assume no liability to third parties or to you if for any reason bonds are not provided.

If you have any questions or need any additional information, please do not hesitate to contact me at (612) 349-2464.

Sincerely,
Liberty Mutual Insurance Company



Ted Jorgensen, Attorney-in-Fact
Email: TJorgensen@holmesmurphy.com

POWER OF ATTORNEY

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

Certificate No: **8213401- 190054**

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Kristine M. Becks; Melinda C. Blodgett; R. C. Bowman; Joseph Cardinal; Tina Domask; Sandra M. Engstrum; R. W. Frank; Ted Jorgensen; Joshua R. Loftis; Ryan-Olivia E Lundy; Michelle Morrison; Austin Muehlschlegel; Brian J. Oestreich; Sarah Robinson; Ross S. Squires; Nicole Stillings; Nathan Weaver; Colby D. White

all of the city of St. Louis Park state of MN each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 19th day of March, 2025.

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

By: _____
Nathan J. Zangerle, Assistant Secretary

State of PENNSYLVANIA
County of MONTGOMERY ss

On this 19th day of March, 2025 before me personally appeared Nathan J. Zangerle, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.

Commonwealth of Pennsylvania - Notary Seal
Teresa Pastella, Notary Public
Montgomery County
My commission expires March 28, 2029
Commission number 1126044
Member, Pennsylvania Association of Notaries

By: _____
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS: Section 12. Power of Attorney.
Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts: Section 5. Surety Bonds and Undertakings.
Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes Nathan J. Zangerle, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this **6th** day of **January**, **2026**.

By: _____
Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

For bond and/or Power of Attorney (POA) verification inquiries, please call 610-832-8240 or email HOSUR@libertymutual.com.

1st Source Bank
Construction Equipment Financing

Box 333
Lannon, WI 53046
262-488-3800

January 7, 2026

RE: Ceres Environmental Services, Inc.

Dear Sir/Madam:

1st Source Bank has had an excellent relationship with Ceres Environmental Services, Inc. for over 30 years. We provide Ceres a medium 8 figure revolving line of credit, a Medium 8 figure equipment finance line and they maintain a Medium 7 figure deposit account.

All accounts are handled in a very satisfactory manner. Please contact me at the above address if you have any questions.

Sincerely

Art Bayley
Vice President

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 4/14/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Holmes Murphy & Associates LLC 2727 Grand Prairie Parkway Waukee IA 50263	**CONTACT NAME:** Jeffrey Whitworth **PHONE (A/C, No, Ext):** 801-532-5976 **FAX (A/C, No):** **E-MAIL ADDRESS:** jwhitworth@holmesmurphy.com
INSURED CERENVPC Ceres Environmental Services Inc. 6371 Business Boulevard Suite 100 Sarasota, FL 34240	**INSURER(S) AFFORDING COVERAGE** / **NAIC #** **INSURER A :** Zurich American Insurance Company — 16535 **INSURER B :** Westchester Fire Insurance Company — 10030 **INSURER C :** Indian Harbor Insurance Company — 36940 **INSURER D :** SiriusPoint Specialty Insurance Corp — 16820 **INSURER E :** **INSURER F :**

COVERAGES **CERTIFICATE NUMBER:** 1306892106 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X **COMMERCIAL GENERAL LIABILITY** [ ] CLAIMS-MADE [X] OCCUR X Contr Liab Per X Policy Form/XCU GEN'L AGGREGATE LIMIT APPLIES PER: [ ] POLICY [X] PRO-JECT [ ] LOC [ ] OTHER:			GLO183855306	9/1/2025	9/1/2026	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG [ ]	$ 2,000,000 $ 300,000 $ 10,000 $ 2,000,000 $ 4,000,000 $ 4,000,000 $
A	**AUTOMOBILE LIABILITY** X ANY AUTO [ ] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [ ] HIRED AUTOS ONLY [ ] NON-OWNED AUTOS ONLY [ ] [ ]			BAP184004606	9/1/2025	9/1/2026	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) Hired Auto Phy Damage	$ 2,000,000 $ $ $ $ ACV less Ded.
B D	X **UMBRELLA LIAB** [X] OCCUR **EXCESS LIAB** [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 0			G46808848009 TSX00106825	9/1/2025 9/1/2025	9/1/2026 9/1/2026	EACH OCCURRENCE AGGREGATE (Cumulative Limits)	$ 10,000,000 $ 10,000,000 $
A	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** Y / N ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WC183855406	9/1/2025	9/1/2026	X PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 1,000,000 $ 1,000,000 $ 1,000,000
A C	Instl Fltr - Completed Value Professional Liability and Contractors Pollution Liabilty			CPP250784007 PEC005744405	9/1/2025 9/1/2025	9/1/2026 9/1/2026	Special Form ea Claim/Occ & Agg.: Retro date: 8/18/14	$2,000,000 $10,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RFP No. 2026-011: Disaster Debris Removal Services

Additional Insured only if required by written contract with respect to General Liability, Automobile Liability and Pollution Liability applies on a primary basis and the insurance of the additional insured shall be non-contributory: City of Coral Gables and Others as required by written contract, per policy terms and conditions. • The General Liability and Automobile Liability coverage forms include a Separation of Insureds section. • Waiver of Subrogation only if required by written contract with respect to General Liability, Automobile Liability and Workers Compensation applies in favor of: City of Coral Gables and Others as required by written contract, per policy terms and conditions.

General Liability, Automobile & Workers Compensation policies include a provision that a 30-day notice of cancellation will be furnished to the certificate holder.

CERTIFICATE HOLDER

City of Coral Gables
Insurance Compliance
PO Box 100085 – CE
Duluth GA 30096

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



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PROFESSIONAL AND POLLUTION LEGAL LIABILITY POLICY
FOR
THE CONSTRUCTION AND ENVIRONMENTAL SERVICE INDUSTRIES

Certain coverages are "claims-made and reported" and have different reporting requirements from other sections of this Policy. In the event of a **Claim**, this Policy may require that a **Claim** be first made during the **Policy Period** and reported to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period. Please read this Policy carefully, including the Declarations and all Endorsements.

This Policy contains provisions that limit the amount of **Legal Expense** we are responsible to pay.

Throughout this Policy, the words "we", "us", and "our" mean the Company stated in the Declarations. The words "you" and "your" mean the **Insured**.

Words that are **bolded**, except for caption headings, have the meaning set forth in SECTION III – DEFINITIONS, whether expressed in singular or plural throughout this Policy.

In consideration of the payment of premium, in reliance upon the Application and subject to the Declarations and the terms and conditions of this Policy, we agree with you as follows:

SECTION I - INSURING AGREEMENTS

A. Professional Coverages

1. Professional Liability Coverage

We will pay on your behalf for **Professional Loss** that you become legally obligated to pay because of a **Claim** resulting from an actual or alleged negligent act, error or omission in **Professional Services**, provided that:

a. the **Professional Services** are rendered on or after the **Retroactive Date** and prior to the end of the **Policy Period**; and

b. the **Claim** is first made during the **Policy Period** and reported to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period.

2. Rectification Expense Coverage

We will pay on your behalf for **Rectification Expense** to avoid or reduce a **Claim** covered under this Policy, provided that:

a. all **Professional Services** giving rise to actual or potential damages are rendered on or after the **Retroactive Date** and prior to the end of the **Policy Period**;

b. during the **Policy Period**, you provide us with immediate notice of the negligent act, error or omission and of the proposed corrective action, if any, along with all supporting documentation, in writing prior to incurring any **Rectification Expense**;

c. you establish and we determine that your proposed **Rectification Expense** is reasonable and necessary in light of the actual liability for a **Claim** covered under this Policy that can be avoided or reduced by incurring the **Rectification Expense**; and

d. all **Rectification Expense** must be approved by us, in writing, prior to being incurred by you.

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If following the payment of **Rectification Expense**, a **Claim** is made against you, our total payment, including any payments previously paid by us, will not exceed the Limits of Liability shown in Item (3) and Item (4) of the Declarations.

If, in order to prevent **Bodily Injury or Property Damage**, you take immediate action that results in **Rectification Expense**, but you are not reasonably able to obtain prior approval from us in writing, we will indemnify you for such expense incurred over a period not exceeding ten (10) business days, beginning from the time the immediate action was taken, provided you can reasonably prove to us that such immediate action reduced the amount of the **Bodily Injury** or **Property Damage** that would otherwise have been paid under this Policy in the absence of such immediate action.

3. Protective Loss Coverage

We will indemnify the **Named Insured** for **Protective Loss**:

a. in excess of all applicable **Design Professional's Insurance**, or

b. for all amounts not covered by the **Design Professional's Insurance** pursuant to a valid coverage denial or limitation that is not contested by the **Design Professional**,

resulting from an actual or alleged negligent act, error or omission in **Design Professional Services** performed by a **Design Professional**, provided that:

(i) the **Design Professional Services** are rendered on or after the **Retroactive Date** and prior to the end of the **Policy Period**;

(ii) the **Protective Claim** is first made by you against the **Design Professional** and reported by you to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period; and

(iii) you have taken all steps necessary to pursue the **Protective Claim** and obtain recovery of all **Protective Loss** from the **Design Professional** and, where legally permissible, the **Design Professional's Insurance**.

B. Pollution Coverages

1. Job Site Coverage - Occurrence

We will pay on your behalf for **Pollution Loss** that you become legally obligated to pay as a result of a **Claim** arising from a **Pollution Condition** on, at, under or migrating from a **Job Site**, provided that:

a. the **Bodily Injury**, **Property Damage** or **Environmental Damage** occurs during the **Policy Period**;

b. the **Pollution Condition** results from **Contracting Services** or **Completed Operations**; and

c. the **Pollution Condition** results in a **Claim**.

2. Transportation Coverage

We will pay on your behalf for **Pollution Loss** as a result of a **Pollution Condition** that first commences and finally ends during the course of **Transportation**, provided that:

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a. the **Transportation** takes place during the **Policy Period**; and

b. the **Pollution Condition** is first discovered by you during the **Policy Period** and reported to us, in writing, during the **Policy Period** or within ninety (90) days of the end of the **Policy Period**; or

c. (i) the **Pollution Condition** results in a **Claim**; (ii) the **Claim** is for **Pollution Loss** that you become legally obligated to pay; and (iii) the **Claim** is first made during the **Policy Period** and reported to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period.

3. Emergency Remediation Expense Coverage

We will indemnify you for **Emergency Remediation Expense** incurred by you, provided that:

a. the **Pollution Condition** and notice of the **Emergency Remediation Expense** are reported to us, in writing, during the **Policy Period**, but in no event later than fourteen (14) days from the discovery of the **Pollution Condition**, or the end of the **Policy Period**, whichever occurs first, and

b. the **Pollution Condition** results from **Contracting Services** at a **Job Site**, or **Transportation**, rendered during the **Policy Period**.

4. Pollution Protective Loss Coverage

We will indemnify you for **Pollution Protective Loss**:

a. in excess of all applicable **Subcontractor's Insurance**, or

b. for all amounts not covered by the **Subcontractor's Insurance** pursuant to a valid coverage denial or limitation that is not contested by the **Subcontractor**,

resulting from a **Pollution Condition** on, at, under or migrating from a **Job Site** or a **Pollution Condition** in the course of **Transportation**, provided that:

(i) the **Bodily Injury**, **Property Damage** or **Environmental Damage** occurs during the **Policy Period**;

(ii) the **Pollution Condition** results from **Subcontractor Services** or **Completed Operations** of the **Subcontractor**;

(iii) the **Pollution Protective Claim** is first made by you against the **Subcontractor**; and

(iv) you have taken all steps necessary to pursue the **Pollution Protective Claim** and obtain recovery of all **Pollution Protective Loss** from the **Subcontractor** and, where legally permissible, the **Subcontractor's Insurance**.

5. Non-Owned Disposal Site Coverage

We will pay on your behalf for **Pollution Loss** that you become legally obligated to pay as a result of a **Pollution Condition** on, at, under or migrating from a **Non-Owned Disposal Site**, provided that:

a. the **Pollution Condition** first commences on or after the **Retroactive Date** and prior to the end of the **Policy Period**;

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b. the **Pollution Condition** arises from waste or material generated by **Contracting Services** performed at a **Job Site** or originates from **Your Location**;

c. the **Pollution Condition** results in a **Claim**; and

d. (i) the **Pollution Condition** results in a **Claim**; (ii) the **Claim** is for **Pollution Loss** that you become legally obligated to pay; and (iii) the **Claim** is first made during the **Policy Period** and reported to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period.

6. Your Location Coverage

We will pay on your behalf for **Pollution Loss** as a result of a **Pollution Condition** on, at, under or migrating from **Your Location**, provided that:

a. the **Pollution Condition** originates from **Your Location**; and

b. the **Pollution Condition** is sudden and accidental and first commences during the **Policy Period** and finally ends within ten (10) consecutive days from its first commencement; and

c. the **Pollution Condition** is first discovered by you during the **Policy Period** and reported to us, in writing, during the **Policy Period** or within ninety (90) days of the end of the **Policy Period**; or

d. (i) the **Pollution Condition** results in a **Claim** against you; (ii) the **Claim** is for **Pollution Loss** that you become legally obligated to pay; and (iii) the **Claim** is first made against you during the **Policy Period** and reported to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period.

SECTION II - SUPPLEMENTAL COVERAGES

The following Supplemental Coverages are afforded under this Policy. Any amounts paid under these coverages do not qualify as **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Loss**, **Emergency Remediation Expense** or **Protective Pollution Loss**. In no event will we pay more than the Limits of Liability specified below. The Limits of Liability for each of the following Supplemental Coverages are separate from the Limits of Liability for the coverages in SECTION I - INSURING AGREEMENTS of this Policy, and payments made under these Supplemental Coverages do not erode the Aggregate Limits of Liability of this Policy. No Self-Insured Retention Amount applies to these Supplemental Coverages.

A. Disaster Response Expense Coverage

We will pay on your behalf up to an aggregate limit of liability of $250,000 for any reasonable and necessary expenses incurred by you, with our prior written consent, for a public relations or crisis management firm hired by you, and approved by us, to minimize potential harm to your reputation by maintaining or restoring public confidence in you resulting from a negligent act, error or omission in **Professional Services**, or a **Pollution Condition** resulting from **Contracting Services** or **Transportation**, that has or is likely to result in a **Media Event**. This limit of liability is the most we will pay regardless of the number of acts, errors or omissions, **Pollution Condition(s)** or **Media Event(s)**.

B. Green Building Materials Expense Coverage

We will pay on your behalf up to an aggregate limit of liability of $250,000 for any reasonable and necessary expenses incurred by you in the use of **Green Building Materials**, even when the use of such materials is not necessary, as part of **Restoration Costs** when otherwise covered under this Policy. This limit of liability is the most we will pay regardless of the number of **Pollution Condition(s)**.

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C. Protective Loss/Pollution Protective Loss Bankruptcy Litigation Expense Coverage

We will indemnify you up to an aggregate limit of liability of $25,000 for the reasonable and necessary fees and expenses incurred by you for retaining bankruptcy counsel in the making of a **Protective Claim** or a **Pollution Protective Claim** that qualifies for coverage under this Policy against a **Design Professional** or **Subcontractor**, as applicable, who has filed for or has been placed into bankruptcy under the United States Bankruptcy Code, provided that the **Protective Claim** or **Pollution Protective Claim** results in a judgment for you against the **Design Professional** or **Subcontractor** that is final and no longer subject to appeal. This limit of liability is the most we will pay regardless of the number of **Claim(s)**.

D. Litigation Expense Coverage

We will indemnify you up to an aggregate limit of liability of $25,000 for the actual loss of earnings and reasonable and necessary expenses incurred by you for attendance at depositions, hearings, arbitrations, **Mediation** or trials at our written request, for **Claim(s)** covered under this Policy. This limit of liability is the most we will pay regardless of the number of **Claim(s)**, events or persons attending.

E. Subpoena Expense Coverage

We will pay on your behalf up to an aggregate limit of liability of $25,000 for reasonable and necessary fees and costs of counsel retained by us to advise you regarding the production of subpoenaed documents or to represent you while preparing for or giving testimony in response to a subpoena that is both served on you during the **Policy Period** and reported by you to us, in writing, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period, and arises from **Professional Services** or **Pollution Conditions** that are within the scope of coverage under this Policy. This limit of liability is the most we will pay regardless of the number of subpoenas served.

F. Disciplinary Proceeding Expense Coverage

We will pay on your behalf up to an aggregate limit of liability of $25,000 for **Legal Expense** from a disciplinary proceeding against you before a design professional or contractor licensing board, provided that the disciplinary proceeding arises out of a negligent act, error or omission in **Professional Services,** or a **Pollution Condition** caused by **Contracting Services**, rendered on or after the **Retroactive Date** and before the end of the **Policy Period**, if the disciplinary proceeding is brought against you during the **Policy Period** and reported to us, in writing, by you, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period. This limit of liability is the most we will pay regardless of the number of proceedings.

G. Americans with Disabilities Act and Fair Housing Act Expense Coverage

We will pay on your behalf up to an aggregate limit of liability of $25,000 for **Legal Expense** from the investigation of or response to a regulatory or administrative action from a governmental agency under the Americans with Disabilities Act of 1990 (ADA), as amended, or the Fair Housing Act (FHA), as amended, alleging a negligent act, error or omission in **Professional Services** rendered on or after the **Retroactive Date** and before the end of the **Policy Period**, if the regulatory or administrative action is brought against you during the **Policy Period** and reported to us, in writing, by you, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period. This limit of liability is the most we will pay regardless of the number of investigations or actions.

H. Building Information Modeling Expense Coverage

We will indemnify you up to an aggregate limit of liability of $25,000 for reasonable and necessary additional expenses payable to a third-party software consulting company, that are not otherwise recoverable from any warranty or guarantee, arising from loss of or damage to information due to a malfunction of software used in connection with a Building Information Modeling (BIM) system purchased from a third-party vendor that was not modified by you or on your behalf, including erroneous calculations or modeling, provided that the malfunction is first discovered during the **Policy Period** and after the system has been put to its intended

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use in the course of construction in support of **Professional Services** or **Contracting Services** and is reported to us, in writing, by you, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or, where applicable, the Optional Extended Reporting Period. This limit of liability is the most we will pay regardless of the number of consulting companies, systems purchased or malfunctions.

SECTION III - DEFINITIONS

A. **Bodily Injury** means:

1. physical injury, sickness or disease, sustained by any person, including death resulting therefrom, and any accompanying medical or environmental monitoring; or

2. mental anguish, emotional distress or shock, sustained by any person.

B. **Claim** means any monetary demand, notice, or assertion of a legal right, alleging liability or responsibility on your part, and includes, but is not limited to, a lawsuit, petition, order or government or regulatory action commenced against you.

C. **Client** means the person or entity that directly hires the **Named Insured**, by written agreement signed by the **Named Insured**, to render **Contracting Services** and for whom the **Named Insured** renders such services.

D. **Completed Operations** means **Contracting Services** that are completed.

Completed Operations does not include **Contracting Services** that have been abandoned.

Contracting Services will be deemed completed at the earliest of the following times:

1. when all **Contracting Services** to be performed under a contract have been completed; or

2. when all **Contracting Services** to be performed at the **Job Site** have been completed; or

3. when that part of the **Contracting Services** performed at the **Job Site** has been put to its intended use by any person or entity other than another contractor or subcontractor working on the same project.

Contracting Services that may require further service, maintenance, correction, repair or replacement, but are otherwise complete, shall be deemed completed.

E. **Contracting Services** means any construction or environmental activity that is performed by or on behalf of the **Named Insured**.

Contracting Services also includes **Completed Operations**.

F. **Design Professional** means any person or entity that is qualified, certified or licensed to perform professional services that are covered by **Design Professional's Insurance**, including any **Subcontractors** and subconsultants.

G. **Design Professional's Insurance** means any liability insurance issued to a **Design Professional**.

H. **Design Professional Services** means professional services that any **Design Professional**:

1. agreed to perform pursuant to a written agreement with you or a **Design Professional**; retained by you or on your behalf; and

2. are included within the **Professional Services** that you agreed to perform in your written agreement with a **Client**.

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I. **Emergency Remediation Expense** means **Remediation Expense** incurred by you on an emergency basis that we determine was reasonable and necessary to mitigate the immediate effects of the **Pollution Condition** in light of the liability covered under this Policy that can be avoided or reduced by such mitigation.

J. **Environmental Damage** means physical damage into or upon land or structures thereupon, the atmosphere or any watercourse or body of water, including groundwater, caused by a **Pollution Condition** and resulting in **Remediation Expense**.

Environmental Damage does not include **Property Damage**.

K. **First Named Insured** means the person or entity stated in Item (1) of the Declarations.

L. **Green Building Materials** means building products or materials that are recognized by The Leadership in Energy and Environmental Design (LEED®), Green Globes Assessment and Rating System, International Green Construction Code or Energy Star as:

1. being environmentally preferable or sustainable; or

2. providing enhanced energy efficiency.

M. **Insured** means each of the following:

1. the **First Named Insured**;

2. the **Named Insured**;

3. the **Named Insured's** current and former directors, partners, principals, members, officers, stockholders, or trustees, but solely while acting within the course and scope of their duties as such;

4. the **Named Insured's** current and former employees, including **Leased Worker**, but solely within the course and scope of their employment or lease agreement;

5. the **Named Insured's** heirs, executors, administrators, assigns or legal representatives in the event of death, incapacity or bankruptcy, but only with respect to the liability of the **Named Insured** otherwise insured herein;

6. any **Predecessor in Interest**;

7. any entity newly formed or acquired by the **Named Insured** during the **Policy Period** where the **Named Insured** has greater than fifty percent (50%) ownership, control, or beneficial interest, provided that:

a. coverage shall be provided only for **Professional Loss** and **Protective Loss** arising out of **Professional Services** or **Design Professional Services** or **Pollution Loss** and **Pollution Protective Loss** arising out of **Contracting Services** or **Subcontractor Services**, for services performed on or after the date of formation or acquisition, subject to the **Retroactive Date**; and

b. this coverage shall expire at the end of the **Policy Period** or within ninety (90) days of such formation or acquisition of the entity, whichever is earlier, unless you submit written notice to us providing detailed information concerning the newly formed or acquired entity and we agree to accept coverage and issue an endorsement confirming coverage;

8. the **Named Insured** to the extent of its participation in a legal entity including a limited liability company or joint venture, but only to the extent of the **Named Insured's** legal liability for its rendering or failure to render **Professional Services** or **Contracting Services** under the respective legal entity.

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9. Solely with regard to SECTION I - INSURING AGREEMENTS, B.1. Job Site Coverage - Occurrence, B.2. Transportation Coverage and B.5. Non-Owned Disposal Site Coverage, any person or entity, including a **Client**, as required by a written agreement, but only for:

a. a **Pollution Condition** caused by **Contracting Services**; and

b. the liability of the person or entity that results from the performance of the **Named Insured's Contracting Services**,

provided that such written agreement is signed prior to the commencement of the **Pollution Condition**.

Any insurance afforded under the terms and conditions of this Policy shall be limited to the scope of coverage required by such agreement and shall be limited to the lesser of the amount of the limits of liability required by such written agreement or the Limits of Liability under this Policy. In no event shall we be liable for any amounts in excess of the Limits of Liability shown in Item (3) and Item (4) B. Pollution Coverages of the Declarations.

N. **Insured Contract** means that part of any written agreement under which, the **Named Insured** assumes the tort liability of another party to pay compensatory damages for **Bodily Injury, Property Damage** or **Environmental Damage**, to a third-person or entity, provided that such written agreement is signed by the **Named Insured** prior to the **Bodily Injury, Property Damage** or **Environmental Damage**. Tort liability means a liability that would be imposed by law in the absence of any agreement.

O. **Job Site** means the location where **Contracting Services** are rendered.

Job Site does not include:

1. any location that is owned, rented, leased, used, or occupied by you except for:

a. a location owned, rented, leased, or occupied by the **Client**; or

b. a location that is rented, leased, or occupied (but not owned) by the **Named Insured** and is used on a temporary basis by you for a single project only, during the course of providing **Contracting Services** for such single project.

2. a **Non-Owned Disposal Site** or **Your Location**.

P. **Leased Worker** means a person leased to the **Named Insured**, by a labor leasing firm under an agreement between you and the labor leasing firm, to perform duties related to the conduct of your business.

Q. **Legal Expense** means legal costs, charges and expenses incurred by you or on your behalf in the investigation or defense of a **Claim** arising from **Professional Services** or **Contracting Services**, and includes any necessary expert fees paid to experts retained by defense counsel.

Legal Expense does not include any of the following:

1. the time and expense incurred by you assisting us in the investigation or resolution of a **Claim** or in connection with **Remediation Expense**, including, but not limited to, the costs of your in-house counsel, salary charges of your regular employees or officials, and fees and expenses of counsel retained by you.

2. salary charges of our employees.

3. legal cost, charges and expenses incurred in connection with **Rectification Expense, Emergency Remediation Expense** or to any legal costs or expenses incurred by you in the investigation,

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prosecution, pursuit, adjustment, making or appeal of a **Protective Claim** or a **Pollution Protective Claim**, except as provided by SECTION II - SUPPLEMENTAL COVERAGES, C. Protective Loss/Pollution Protective Loss Bankruptcy Litigation Expense Coverage.

R. **Low-Level Radioactive Waste and Material** means waste or material that when disposed is acceptable for disposal in a near-surface disposal facility or a land disposal facility as defined in 10 CFR 61.2.

S. **Media Event** means a spontaneous event that results in coverage by any television news or newspapers, in either print or internet editions.

Coverage in e-mails, blogs, vlogs or other private or not for profit media does not constitute a **Media Event**.

T. **Mediation** means an informal and non-binding dispute settlement process run by a neutral third-party approved by us.

U. **Mold Matter** means mold, mildew or any type or form of fungus, including mycotoxins, spores or by-products produced or released by fungi.

V. **Named Insured** means:

1. the **First Named Insured**; and

2. any person or entity designated as a **Named Insured** by endorsement to this Policy.

W. **Natural Resource Damage** means physical injury to, or destruction of, as well as the assessment of such injury or destruction, including the resulting loss of use of the land or resources to the general public, fish, wildlife, biota, air, water, groundwater, drinking water supplies, and other such resources belonging to, or managed by, held in trust by, appertaining to, or otherwise controlled by the United States including the resources of the fishery conservation zone established by the Magnuson-Stevens Fishery Conservation and Management Act 16 U.S.C. 1801 et. seq.), any State, Local or Provincial government, any foreign government, any Native American tribe or, if such resources are subject to a trust restriction on alienation, any member of a Native American tribe. The terms Natural Resource Damage and Natural Resource Damage Assessments are as further defined by statute [CERCLA §§101(6); 107(a)(4)(C); OPA §§1001(5); 1002(b)(2)] and regulation [43 CFR Part 11; 15 CFR Part 990].

X. **Non-Owned Disposal Site** means a location used by you for the treatment, storage or disposal of waste or material, provided that:

1. the **Non-Owned Disposal Site** is not managed, operated, owned or leased by you or your affiliate;

2. the **Non-Owned Disposal Site** is permitted or licensed by the applicable Federal, State, Local or Provincial authorities to accept such waste or material as of the date the waste or material is treated, stored or disposed at the **Non-Owned Disposal Site**; and

3. the **Non-Owned Disposal Site** is not listed on a proposed or final Federal National Priorities List or any State or Provincial equivalent National Priority List, Superfund or Hazardous Waste List prior to the treatment, storage or disposal of the waste or material at the **Non-Owned Disposal Site**.

Y. **Policy Period** means the period listed in Item (2) of the Declarations or any shorter period resulting from cancellation.

Z. **Pollutants** means any solid, liquid, gaseous or thermal irritant or contaminant including, but not limited to, acids, alkalis, electromagnetic fields, fumes, hazardous substances, bacteria, **Low-Level Radioactive Waste and Material**, **Mold Matter**, odors, smoke, soot, toxic chemicals, vapors and waste materials, including medical, infectious and pathological wastes.

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AA. **Pollution Condition** means:

1. the discharge, dispersal, release, seepage, migration or escape of **Pollutants** into or upon land or structures thereupon, the atmosphere or any watercourse or body of water, including groundwater; the continued discharge, dispersal, release, seepage, migration or escape of such **Pollutants** comprises a single **Pollution Condition**; and

2. the presence of **Mold Matter** in or on buildings or structures.

BB. **Pollution Loss** means each of the following that results from a **Pollution Condition**:

1. a monetary judgment, award or settlement of compensatory damages that is entered into with our prior written consent (such consent shall not be unreasonably withheld), for:

a. **Bodily Injury** or **Property Damage**; or

b. **Remediation Expense**;

2. with regard to SECTION I - INSURING AGREEMENTS, B.2. Transportation Coverage and B.6. Your Location Coverage, **Remediation Expense** that is incurred with our prior written consent (such consent shall not be unreasonably withheld);

3. civil fines and penalties assessed against a **Client** that the **Named Insured** is legally liable for, but only where insurance coverage for such fines and penalties is allowable by law;

4. civil fines and penalties assessed against you, but only where insurance coverage for such fines and penalties is allowable by law;

5. punitive, exemplary or multiplied damages that you are legally liable for, but only where insurance coverage for such damages is allowable by law; or

6. **Legal Expense** associated with Subsections BB.1. through BB.5 referenced directly above, that is incurred with our prior written consent (such consent shall not be unreasonably withheld);

7. **Restoration Costs** that are incurred with our prior written consent (such consent shall not be unreasonably withheld); and

8. the value of any reasonable and necessary services rendered, pursuant to any resolution that we have approved in advance in writing, by you to mitigate a **Pollution Condition** resulting from **Contracting Services**.

Pollution Loss does not include:

a. injunctive or equitable relief;

b. the return of fees or charges for services rendered;

c. salaries of your employees or any **Leased Worker**; or

d. your profit, overhead or mark-up.

CC. **Pollution Protective Claim** means a written demand made or lawsuit commenced by you against a **Subcontractor** alleging liability or responsibility on the part of the **Subcontractor** for **Pollution Protective Loss** based upon or arising out of the **Subcontractor's** rendering or failure to render **Subcontractor Services**.

DD. **Pollution Protective Loss** means the amount you are legally entitled to recover from a **Subcontractor**, as

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determined by:

1. a final monetary judgment by a court of competent jurisdiction;

2. a final monetary award resulting from an arbitration or other dispute resolution proceeding that you participate in with our prior written consent; or

3. a settlement that we agree to in advance, in writing.

EE. **Predecessor in Interest** means any entity whose assets have been acquired by the **Named Insured** or whose partners, principals or shareholders have joined the **Named Insured** and whose name has been stated in the Application, submitted for this Policy and executed by the **Named Insured**, and for whose insurance the **Named Insured** is responsible by written agreement.

FF. **Professional Loss** means:

1. a monetary judgment, award or settlement of compensatory damages that is entered into with our prior written consent (such consent shall not be unreasonably withheld);

2. civil fines and penalties assessed against a third-party other than you that you are legally liable for, but only where insurance coverage for such fines and penalties is allowable by law;

3. civil fines and penalties assessed against you, but only where insurance coverage for such fines and penalties is allowable by law;

4. punitive, exemplary or multiplied damages that you are legally liable for, but only where insurance coverage for such damages is allowable by law;

5. liquidated damages assessed against you, or a settlement of liquidated damages that is entered into with our prior written consent (such consent shall not be unreasonably withheld), but only to the extent you would be legally liable in the absence of a contractual agreement; or

6. **Legal Expense** associated with Subsections FF.1. through FF.5. referenced directly above, that is incurred with our prior written consent (such consent shall not be unreasonably withheld); and

7. the value of any services rendered by you or on your behalf, pursuant to any resolution approved by us in writing, prior to the services being rendered, to correct a negligent act, error or omission in the performance of **Professional Services**.

Professional Loss does not include:

a. injunctive or equitable relief;

b. the return of fees or charges for services rendered;

c. salaries of your employees or any **Leased Worker**; or

d. your profit, overhead or mark-up.

GG. **Professional Services** means those activities listed in Item (5) of the Declarations that are rendered by or on behalf of the **Named Insured**.

HH. **Property Damage** means each of the following caused by a **Pollution Condition**:

1. physical injury to or destruction of tangible property, including the resulting loss of use thereof;

2. loss of use of tangible property that has not been physically injured or destroyed;

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3. diminished third-party property value, but only where there is physical injury to or the destruction of such tangible property; or

4. **Natural Resource Damage**.

Property Damage does not include **Environmental Damage**.

II. **Protective Claim** means a written demand made or lawsuit commenced by you against a **Design Professional** alleging liability or responsibility on the part of the **Design Professional** for **Protective Loss** based upon or arising out of the **Design Professional's** rendering or failure to render **Design Professional Services**.

JJ. **Protective Loss** means the amount you are legally entitled to recover from the **Design Professional**, as determined by:

1. a final monetary judgment by a court of competent jurisdiction;

2. a final monetary award resulting from an arbitration or other dispute resolution proceeding, that you participate in with our prior written consent; or

3. a settlement that we agree to in advance, in writing.

KK. **Rectification Expense** means direct costs and expenses to correct actual damages or prevent potential damages resulting from a negligent act, error or omission in your **Professional Services**.

Rectification Expense does not include any of your profit, overhead, mark-up; or any betterment to a project that **Rectification Expense** applies.

LL. **Remediation Expense** means reasonable and necessary expenses resulting from **Environmental Damage** caused by a **Pollution Condition** and incurred to investigate, assess, remove, dispose of, treat, abate, contain or neutralize a **Pollution Condition**, including any associated monitoring and testing costs.

MM. **Responsible Insured** means any of your officers, directors, partners, members, managers, supervisors or foreman, or any of your employees that have responsibility, in whole or in part, for risk control, risk management, health and safety or environmental affairs, control or compliance, and any manager of **Your Location**.

NN. **Restoration Costs** means reasonable and necessary costs incurred by you to restore, repair or replace real or personal property to substantially the same condition it was in prior to being damaged during work performed in the course of incurring **Remediation Expense**. **Restoration Costs** include the use of **Green Building Materials**, but only as set forth in SECTION II - SUPPLEMENTAL COVERAGES, B. Green Building Materials Expense Coverage.

However, these costs shall not exceed the Actual Cash Value of such real or personal property immediately prior to incurring the **Remediation Expense** or include costs associated with improvements or betterments, except for **Green Building Materials**. Actual Cash Value is defined as the cost to replace such real or personal property, immediately prior to incurring the **Remediation Expense**, minus the accumulated depreciation of the real or personal property.

OO. **Retroactive Date** means the date listed in Item (4) of the Declarations for each applicable coverage that is specified, if any, or any **Retroactive Date** listed on an endorsement to this Policy.

PP. **Subcontract** means a written agreement, purchase order or any such legal instrument issued under your written agreement for the performance of **Contracting Services** or **Transportation**.

QQ. **Subcontractor** means any person or entity that enters into a **Subcontract** that assumes some or all of your

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obligation(s) to the **Client**.

RR. **Subcontractor Services** means **Contracting Services** or **Transportation** that are rendered by or on behalf of the **Subcontractor**.

SS. **Subcontractor's Insurance** means any liability insurance under which, the **Subcontractor** qualifies as an insured.

TT. **Transportation** means the movement of waste or material by land motor vehicle, trailer, semi-trailer, mobile equipment or watercraft, including the loading and unloading of such waste or material from the point of origin until the waste or material has arrived at its final destination, provided that:

1. the **Pollution Condition** occurs while in support of **Contracting Services**;

2. the **Pollution Condition** occurs at a location other than the **Job Site** or **Your Location**; and

3. the person or entity transporting the waste or material is properly licensed to transport such waste or material by the means utilized.

UU. **Underground Storage Tank** means any stationary container or vessel, which is ten percent (10%) or more beneath the surface of the ground and includes the associated underground piping, underground ancillary equipment and containment system(s) connected thereto, and is:

1. constructed primarily of non-earthen materials; and

2. designated to contain any substance.

For purposes of this definition, associated underground piping means piping leading to and away from the **Underground Storage Tank** until such piping is above ground or terminates in another **Underground Storage Tank**, receptacle, dispenser, or manufacturing process.

VV. **Your Location** means a location owned, rented to or leased by the **Named Insured**, provided that such location is listed in the Your Location Schedule endorsed onto this Policy.

Your Location does not include a **Job Site** or **Non-Owned Disposal Site**.

SECTION IV - EXCLUSIONS

A. The following exclusions apply to SECTION I - INSURING AGREEMENTS, A. Professional Coverages and B. Pollution Coverages:

This Policy does not apply to any **Claim**, negligent act, error or omission in **Professional Services**, **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Condition**, **Pollution Loss**, **Emergency Remediation Expense**, **Pollution Protective Loss**, or any other coverage afforded under this Policy, including SECTION II – SUPPLEMENTAL COVERAGES, directly or indirectly for or based upon or arising out of:

1. **Contractual Liability**
your:

a. assumption of liability in a contract or agreement; or

b. breach of contract or agreement.

This exclusion does not apply to:

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(i) liability that you would have in the absence of a contract or agreement; or

(ii) solely with regard to SECTION I – INSURING AGREEMENTS, B.1. Job Site Coverage - Occurrence and B.2. Transportation Coverage, liability assumed by the **Named Insured** in an **Insured Contract**.

2. Employer's Liability
any injury to:

a. any of your employees, including any **Leased Workers**, directors, partners, principals, members, officers, stockholders or trustees, but solely within the course and scope of their employment or lease agreement and only if such injury arises in the course of:

(i) employment by you; or

(ii) performing duties related to the conduct of your business; or

b. the spouse, domestic partner, child, parent, brother or sister of anyone set forth in Subsection 2.a. directly above, as a consequence of any injury to any of the persons described in Subsection 2.a. directly above.

This exclusion applies whether you may be liable as an employer or in any other capacity and to any obligation to share damages with or repay someone else who must pay damages because of the injury.

This exclusion does not apply to liability the **Named Insured** assumed under an **Insured Contract**.

3. Express Warranty and Guaranty
any express warranty or guaranty.

This exclusion does not apply to liability you would have in the absence of such express warranty or guaranty.

4. Your Faulty Workmanship
solely with regard to SECTION I - INSURING AGREEMENTS, B. Pollution Coverages, the cost to repair or replace faulty workmanship, construction, fabrication, installation, assembly, erecting, manufacture or remediation, if such faulty workmanship, construction, fabrication, installation, assembly, erecting, manufacture or remediation was performed, in whole or in part, by you.

5. Fiduciary Liability
any involvement by you:

a. as a director, partner, principal, member, officer, stockholder, trustee, or employee of a business enterprise not stated in Item (1) of the Declarations or of any charitable organization, or pension, welfare, profit sharing, mutual or investment fund or trust; or

b. as a fiduciary under the Employee Retirement Income Security Act of 1974, as amended, or any regulation or order issued pursuant thereto or under any other employee benefit plan.

6. Hostile Acts
any consequence, whether direct or indirect, of war, invasion, act of foreign enemy, hostilities (whether war be declared or not), civil war, rebellion, revolution, insurrection or military or usurped power, strike, riot, or civil commotion.

7. Insurance and Suretyship
the requiring, obtaining, maintaining, advising as to, or the failure to require, obtain, maintain or advise as to any form of insurance, suretyship or bond, either with respect to any **Insured** or any

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other person or entity.

8. Insured versus Insured
any **Claim** made by an **Insured** against any other **Insured**.

This exclusion does not apply to a **Claim** by any person or entity, including a **Client**, that meets the definition of an **Insured** in SECTION III – DEFINITIONS, M. **Insured**, Subsection 9.

9. Intentional and Dishonest Acts

a. intentional disregard of, or non-compliance with, any statute, regulation, ordinance, law or order, by or at your direction or your agent's direction; or

b. actual or alleged fraudulent, dishonest, malicious or intentionally or inherently harmful conduct by you.

This exclusion does not apply to any **Insured** that did not allegedly commit or allegedly participate in committing any of the foregoing conduct described above.

10. Known Circumstances or Conditions

a. a **Claim**, negligent act, error or omission in **Professional Services**, **Professional Loss**, **Rectification Expense**, **Protective Claim**, **Protective Loss**, **Pollution Condition, Pollution Loss, Emergency Remediation Expense**, **Pollution Protective Claim** or **Pollution Protective Loss** reported to or known by a **Responsible Insured** prior to the inception of the **Policy Period**; or

b. a circumstance or condition known by a **Responsible Insured** prior to the inception of the **Policy Period**, which is not identified by you in the statements, declarations and information contained in the Application for this Policy, where the **Responsible Insured** should have reasonably foreseen that a **Claim**, negligent act, error or omission in **Professional Services**, **Professional Loss**, **Protective Claim**, **Protective Loss**, **Pollution Condition**, **Pollution Loss**, **Pollution Protective Claim**, or **Pollution Protective Loss** would result, or **Rectification Expense** or **Emergency Remediation Expense** would be incurred.

However, in the event that during the **Policy Period** you exacerbate a **Pollution Condition** caused by others, coverage is not excluded for that portion of the **Pollution Loss**, **Emergency Remediation Expense** or **Pollution Protective Loss** that would not exist but for your exacerbation of the **Pollution Condition**.

11. Notices to Previous Insurers
any **Claim**, negligent act, error or omission in **Professional Services**, **Rectification Expense**, **Protective Claim**, **Pollution Condition**, **Emergency Remediation Expense**, **Pollution Protective Claim** or other circumstance reported by you in part or in whole under any prior policy.

12. Products Liability
any goods, materials or products designed, manufactured, sold, handled, distributed or supplied by you, a **Design Professional**, a **Subcontractor** or by others under license or trade name from you, a **Design Professional** or **Subcontractor**.

This exclusion does not apply to:

a. the design of a good or product that has been specifically designed or otherwise provided to accommodate the specifications of a particular project or multiple projects for a specific customer. This exception does not apply to any subsequently manufactured goods or products using the same design, without alteration, as any previously customized good or product;

b. computer software or programs specifically developed for a third-party that is not available

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for general sale and distribution, and is provided in conjunction with **Professional Services**, **Design Professional Services**, **Contracting Services** or **Subcontractor Services**; or

c. the fabrication, assembly or installation of goods, materials or products provided in connection with the performance of **Contracting Services**.

13. Property

a. damage to any real property owned, rented or leased by you, except for **Your Location** or real property owned or leased by, or in the care, custody or control of, the **Client**; or

b. for the repair, replacement or restoration of any personal property you own or lease, except for personal property owned or leased by, or in the care, custody or control of, the **Client**.

14. Radioactive / Nuclear Material

a. material or waste that if disposed must be placed in a geologic repository as defined in 10 CFR 60 or 10 CFR 63 or any other existing or planned disposal facility for waste that would not otherwise qualify as **Low-Level Radioactive Waste and Material**;

b. radioactive waste or material for which, you have coverage under any nuclear insurance policy or have received indemnity from any United States or international government authority or statute, including but not limited to the United States Price Anderson Act (Public Law 100-408) or the United States National Defense Contracts Act (Public Law 85-804);

c. tailings, milling wastes, or products produced by the extraction of uranium or thorium from any ore processed for its source material;

d. any nuclear weapon, engineered assembly, or component thereof designed to cause the release of radiological material or any hazardous substance onto a chosen target or to generate a nuclear detonation; and

e. the existence, required removal or abatement of naturally occurring radioactive materials or technologically enhanced naturally occurring radioactive materials, including but not limited to radon,

including, but not limited to the actual, alleged or threatened exposure of any person(s) or property to any such matter.

15. Related Entities and Individuals

a **Claim** by an entity or individual:

a. that wholly or partially owns, operates or manages you;

b. that you have a direct or indirect ownership interest of twenty-five percent (25%) or more;

c. that is controlled, operated or managed by you; or

d. that is an affiliate of you.

16. Workers' Compensation and Similar Laws

your obligation under a workers' compensation, unemployment compensation, or disability benefits law or any similar law.

B. The following exclusions apply only to SECTION I - INSURING AGREEMENTS, A.3. Protective Loss Coverage and B.4. Pollution Protective Loss Coverage:

We shall not be liable to make any payment or indemnify you for any **Protective Loss** or **Pollution Protective Loss** directly or indirectly for or based upon or arising out of:

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1. Default Judgment
a default judgment, monetary award or any liability imposed where the **Design Professional** or **Subcontractor** failed to appear, respond, answer, defend or otherwise plead in connection with the **Protective Claim** or **Pollution Protective Claim.**

This exclusion does not apply if you establish that you would have recovered, from the **Design Professional** or **Subcontractor** in the absence of a default judgment, a monetary award or had any liability imposed where the **Design Professional** or **Subcontractor** failed to appear, respond, answer, defend or otherwise plead in connection with the **Protective Claim** or **Pollution Protective Claim**.

2. Project-Specific Policy
a **Protective Claim** or **Pollution Protective Claim** for which, insurance is available to you under a project specific policy, or would have been available but for the exhaustion of limits of liability under such policy.

C. The following exclusions apply only to SECTION I - INSURING AGREEMENTS, B.6. Your Location Coverage:

We shall not be liable to make any payment for any **Pollution Loss** directly or indirectly for or based upon or arising out of:

1. Asbestos and Lead-Based Paint
the existence of, required removal or abatement of lead-based paint or asbestos, in any form, in or on any building or structure on or at **Your Location**, including, but not limited to products containing asbestos, asbestos fibers, asbestos dust, and asbestos containing materials.

2. Divested Location
any **Pollution Condition** on, at, under or migrating from **Your Location**, where the actual discharge, dispersal, release, seepage, migration or escape of **Pollutants** commenced subsequent to the time **Your Location** was sold, given away, no longer used or leased by you, abandoned by you, or condemned.

3. Material Change in Use
a material change in the use of, or operations at, **Your Location** from the use or operations identified by you in the statements and information contained in the Application for this Policy including any other supplemental materials submitted to us prior to the inception of the **Policy Period** or prior to **Your Location** being endorsed onto this Policy.

4. Underground Storage Tank
the existence of any **Underground Storage Tank** on, at or under **Your Location**.

This exclusion does not apply to:

a. an **Underground Storage Tank** that is closed, abandoned in place or removed prior to the inception of the **Policy Period**, in accordance with all applicable Federal, State, Local or Provincial regulations;

b. an **Underground Storage Tank** that is identified in the Your Location Schedule endorsed onto this Policy;

c. an **Underground Storage Tank**, the existence of which, is unknown by a **Responsible Insured** as of the inception of the **Policy Period**;

d. any flow-through process tank, including oil/water separator; or

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e. storage tank(s) situated in a man-made underground area (such as a basement, cellar, mine shaft or tunnel) if the storage tank is situated upon or above the surface of the floor.

SECTION V - LIMITS OF LIABILITY AND SELF-INSURED RETENTION AMOUNT

A. Aggregate Limits of Liability

1. The Policy Aggregate Limit of Liability set forth in Item (3) of the Declarations is the most we shall pay for the sum of all **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Loss**, **Emergency Remediation Expense**, **Pollution Protective Loss**, and any other amounts for which insurance is afforded under SECTION I - INSURING AGREEMENTS of this Policy, regardless of the number of **Claim(s)**.

2. The Aggregate Limit of Liability for A. Professional Coverages, set forth in Item (4) A. Professional Coverages of the Declarations is the most we shall pay for the sum of all **Professional Loss**, **Rectification Expense**, **Protective Loss**, and any other amounts for which insurance is afforded under SECTION I - INSURING AGREEMENTS, A. Professional Coverages of this Policy, regardless of the number of **Claim(s)**.

3. The Aggregate Limit of Liability for B. Pollution Coverages, set forth in Item (4) B. Pollution Coverages of the Declarations is the most we shall pay for the sum of all **Pollution Loss**, **Emergency Remediation Expense**, **Pollution Protective Loss**, and any other amounts for which insurance is afforded under SECTION I - INSURING AGREEMENTS, B. Pollution Coverages of this Policy, regardless of the number of **Pollution Condition(s)** or **Claim(s)**.

B. Limits of Liability

1. Subject to the Aggregate Limit of Liability for A. Professional Coverages, set forth in Item (4) A. Professional Coverages of the Declarations, the Limit of Liability for each negligent act, error or omission for each coverage set forth in Item (4) A. Professional Coverages of the Declarations is the most we shall pay for all **Professional Loss**, **Rectification Expense** and **Protective Loss** based upon or arising out of a single negligent act, error or omission for which, insurance is afforded under SECTION I - INSURING AGREEMENTS, A. Professional Coverages of this Policy.

2. Subject to the Aggregate Limit of Liability for B. Pollution Coverages, set forth in Item (4) B. Pollution Coverages of the Declarations, the Limit of Liability for each **Pollution Condition** for each coverage set forth in Item (4) B. Pollution Coverages of the Declarations is the most we shall pay for all **Pollution Loss**, **Emergency Remediation Expense** and **Pollution Protective Loss** based upon or arising out of the same, related, repeated or continuous **Pollution Condition** for which, insurance is afforded under SECTION I - INSURING AGREEMENTS, B. Pollution Coverages of this Policy.

C. Legal Expense in Addition to the Limits of Liability

1. Professional Liability

Solely with respect to SECTION I - INSURING AGREEMENTS, A.1. Professional Liability Coverage, once the applicable Self-Insured Retention Amount has been satisfied, **Legal Expense** shall not begin to reduce the Limits of Liability set forth in Item (3) or Item (4) A. Professional Coverages Aggregate Limit of Liability of the Declarations, until we have incurred, on behalf of one or more **Insureds**, the **Legal Expense** Aggregate Limit of Liability, if any, set forth in Item (4) A. of the Declarations. Once we have incurred the Item (4) A. **Legal Expense** Aggregate Limit of Liability, **Legal Expense** applies to and reduces each applicable Limit of Liability set forth in Item (3) and Item (4) A. Professional Coverages Aggregate Limit of Liability of the Declarations.

2. Pollution Liability

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Solely with respect to SECTION I - INSURING AGREEMENTS, B.1. Job Site Coverage, B.2. Transportation Coverage, B.5. Non-Owned Disposal Site Coverage and B.6. Your Location Coverage, once the applicable Self-Insured Retention Amount has been satisfied, **Legal Expense** shall not begin to reduce the Limits of Liability set forth in Item (3) and Item (4) B. Pollution Coverages Aggregate Limit of Liability of the Declarations until we have incurred, on behalf of one or more **Insureds**, the **Legal Expense** Aggregate Limit of Liability, if any, set forth in Item (4) B. of the Declarations. Once we have incurred the Item (4) B. **Legal Expense** Aggregate Limit of Liability, **Legal Expense** applies to and reduces each applicable Limit of Liability set forth in Item (3) and Item (4) B. Pollution Coverages Aggregate Limit of Liability of the Declarations.

D. Self-Insured Retention Amount

1. The Self-Insured Retention Amount must first be satisfied by payments by you that have been made with our prior written consent (such consent shall not be unreasonable withheld), or by covered **Emergency Remediation Expense**, before we have any obligation to pay any amounts under this Policy. The Self-Insured Retention Amount must be paid by you and be uninsured and cannot be satisfied by payments made under another insurance policy. In the event that you or the person or entity designated by the **First Named Insured** does not satisfy the Self-Insured Retention Amount, the **First Named Insured** is responsible for the Self-Insured Retention Amount obligation.

2. Subject to the Limits of Liability set forth in Item (3) and Item (4) A. Professional Coverages of the Declarations, we are liable only for that portion of **Professional Loss** and **Rectification Expense** under SECTION I - INSURING AGREEMENTS, A. Professional Coverages, of this Policy in excess of the Self-Insured Retention Amount for each negligent act, error or omission, if any, set forth in Item (4) A. Professional Coverages of the Declarations for each such coverage.

3. Subject to the Limits of Liability set forth in Item (3) and Item (4) B. Pollution Coverages of the Declarations, we are liable only for that portion of **Pollution Loss** and **Emergency Remediation Expense** under SECTION I - INSURING AGREEMENTS, B. Pollution Coverages, of this Policy in excess of the Self-Insured Retention Amount for each Pollution Condition, if any, set forth in Item (4) B. Pollution Coverages of the Declarations for each such coverage.

4. **Legal Expense** applies to and reduces each applicable Self-Insured Retention Amount set forth in Item (4) A. Professional Coverages and Item (4) B. Pollution Coverages, and the **Legal Expense** Aggregate Limit of Liability, if any, set forth in Item (4) A. and Item (4) B. of the Declarations.

5. When a written agreement executed prior to the negligent act, error or omission in **Professional Services** or discovery of a **Pollution Condition**, specifies a Self-Insured Retention Amount less than the Self-Insured Retention Amount for the applicable coverage(s) stated in Item (4) of the Declarations, then the Self-Insured Retention Amount applicable to such coverage shall be the lesser amount required by that written agreement, provided that:

a. you promptly reimburse us for the amount of the difference between the Self-Insured Retention Amount required by written agreement and the Self-Insured Retention Amount for the applicable coverage(s) stated in Item (4) of the Declarations; and

b. you indemnify us for any loss, cost, expense or attorney's fees and costs incurred by us in enforcing our rights herein.

6. If you mutually agree with us to use **Mediation** to resolve a **Claim** and the **Claim** is subsequently resolved as a direct consequence of **Mediation**, the Self-Insured Retention Amount applicable to said **Claim** shall be reduced by fifty percent (50%), subject to a maximum reduction of no more than $25,000. In the event you owe any portion of the Self-Insured Retention Amount, it shall be paid to us within thirty (30) days following receipt of the executed, full and final release of the **Claim**.

E. Multiple Insureds and Multiple Related Claims

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1. The number of **Insureds** covered by this Policy shall not operate to increase either any Limits of Liability or **Legal Expense** set forth in Item (3) or Item (4) of the Declarations, or as set forth in SECTION II - SUPPLEMENTAL COVERAGES, notwithstanding any other provisions of this Policy.

2. Multiple **Claim(s)** against one or multiple **Insureds**, **Rectification Expense** indemnified for one or multiple **Insureds**, or **Protective Claim(s)** made by one or multiple **Insureds**, for **Professional Loss**, **Rectification Expense** or **Protective Loss**, incurred over one or more **Policy Period(s)** and based upon or arising out of the same, related, repeated or continuous negligent act, error or omission shall be treated as a single **Claim,** subject to:

a. a single Limit of Liability;

b. a single Self-Insured Retention Amount; and

c. shall not operate to increase any Limits of Liability or **Legal Expense** set forth in Item (3) or Item (4) of the Declarations.

All such **Claim(s)**, **Rectification Expense** or **Protective Claim(s)**, whenever made, shall be considered first made on the date the earliest such **Claim**, **Rectification Expense** or **Protective Claim** was first made, or incurred and only a policy providing coverage for the earliest **Claim(s)**, incurred **Rectification Expense** or **Protective Claim(s)** shall afford coverage.

If more than one coverage applies to the whole or a part of any **Claim(s)**, **Rectification Expense** or **Protective Claim(s)** treated as a single **Claim** pursuant to this section, then the each negligent act, error or omission Limit of Liability for the entirety of that single **Claim** and the applicable Self-Insured Retention Amount for that single **Claim** shall be those set forth in Items (4) A.1. Professional Liability Coverage, A.2. Rectification Expense Coverage, or A.3. Protective Loss Coverage of the Declarations for the applicable coverage with the largest each negligent act, error or omission Limit of Liability and Self-Insured Retention Amount.

If more than one applicable coverage has the same each negligent act, error or omission Limit of Liability, but have different Self-Insured Retention Amounts, then the largest Self-Insured Retention Amount shall apply to that single **Claim**.

3. Multiple **Claim(s)** against one or multiple **Insureds**, **Emergency Remediation Expense** indemnified for one or multiple **Insureds,** or **Pollution Protective Claim(s)** made by one or multiple **Insureds,** for **Pollution Loss**, **Emergency Remediation Expense** or **Pollution Protective Claim(s)**, over one or more **Policy Period(s)** and arising out of the same, related, repeated or continuous **Pollution Condition** shall be treated as a single **Claim**, subject to:

a. a single Limit of Liability;

b. a single Self-Insured Retention Amount; and

c. shall not operate to increase any Limits of Liability or **Legal Expense** set forth in Item (3) or Item (4) of the Declarations.

All such **Claim(s)**, **Emergency Remediation Expense** or **Pollution Protective Claim(s)**, whenever made, shall be considered first made on the date the earliest such **Claim(s)**, **Emergency Remediation Expense** or **Pollution Protective Claim(s)** was first made and only the policy providing coverage for the earliest **Claim(s)**, **Emergency Remediation Expense** or **Pollution Protective Claim(s)** shall afford coverage.

If more than one coverage applies to the whole or a part of a **Claim(s)**, **Pollution Protective Claim(s)** or **Emergency Remediation Expense** treated as a single **Claim** pursuant to this section, then the each **Pollution Condition** Limit of Liability for the entirety of that single **Claim** and the applicable Self-Insured Retention Amount for that single **Claim** shall be those set forth in Items (4)

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B.1. Job Site Coverage, B.2. Transportation Coverage, B.3. Emergency Remediation Expense, B.4. Pollution Protective Loss Coverage, B.5. Non-Owned Disposal Site Coverage, and B.6. Your Location Coverage of the Declarations for the applicable coverage with the highest each **Pollution Condition** Limit of Liability.

If more than one applicable coverage has the same each **Pollution Condition** Limit of Liability, but has different Self-Insured Retention Amounts, then the highest Self-Insured Retention Amount shall apply to that single **Claim**.

F. Exhaustion of Applicable Limit of Liability

Once any applicable Limit of Liability set forth in Item (3) or Item (4) of the Declarations, or set forth in SECTION II - SUPPLEMENTAL COVERAGES, has been exhausted, we have no obligation to:

1. defend or continue to defend any **Claim** by paying **Legal Expense** under the applicable Limit of Liability; or

2. pay any **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Loss**, **Emergency Remediation Expense**, **Pollution Protective Loss**, SECTION II - SUPPLEMENTAL COVERAGES, or any other amounts under that applicable Limit of Liability.

G. Insurance Under Multiple Policies

1. Notwithstanding anything to the contrary in this Policy or any other policy issued by us or an entity affiliated with us, under no circumstances shall more than one policy issued to you by us or an entity affiliated with us apply to any **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Loss**, **Emergency Remediation Expense** or **Pollution Protective Loss** that:

a. arise(s) out of the same, related, repeated or continuous act(s), error(s) or omission(s) in rendering or failing to render **Professional Services** or **Design Professional Services**; or

b. arise(s) out of the same, related, repeated or continuous **Pollution Condition(s)**; or

c. arise(s) out of **Bodily Injury**, **Property Damage**, **Environmental Damage** or other injury, damage or loss that occurs or continues through more than one policy period of two or more policies (including this Policy) issued by us or an entity affiliated with us.

2. If the **Bodily Injury**, **Property Damage**, **Environmental Damage** or other injury, damage or loss arises out of a **Pollution Condition(s)**, then the only policy that shall respond to any resulting **Professional Loss**, **Rectification Expense**, **Protective Loss**, **Pollution Loss**, **Emergency Remediation Expense** or **Pollution Protective Loss** is the first policy in effect when the first exposure to the **Pollution Condition(s)** occurs.

However, if the date of the first exposure to the **Pollution Condition(s)**:

a. occurs prior to the first day of the policy period of the first policy issued by us or an entity affiliated with us, or

b. cannot be determined,

then the first exposure to the **Pollution Condition(s)** shall be deemed to have occurred only on the first day of the policy period of the first policy issued by us or an entity affiliated with us.

3. If the **Bodily Injury**, **Property Damage**, **Environmental Damage** or other injury, damage or loss arises out of something other than a **Pollution Condition**, then the only policy that shall respond is the policy in effect when the actual or alleged negligent act(s), error(s) or omission(s) in rendering or failing to render **Professional Services** or **Design Professional Services** was first reported to us

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or an entity affiliated with us.

SECTION VI – OPTIONAL EXTENDED REPORTING PERIOD

SECTION VI – OPTIONAL EXTENDED REPORTING PERIOD only applies to insurance afforded by this Policy under SECTION I - INSURING AGREEMENTS, A.1. Professional Liability Coverage, A.3. Protective Loss Coverage, B.2. Transportation Coverage, B.5. Non-Owned Disposal Site Coverage and B.6. Your Location Coverage.

In the event of non-renewal or cancellation of this Policy by the **First Named Insured**, the **First Named Insured** may purchase an Optional Extended Reporting Period of up to three (3) consecutive three-hundred and sixty-five (365) day periods, subject to the following terms, conditions and exceptions:

1. The Optional Extended Reporting Period becomes effective upon payment of an additional premium. Regardless of the period purchased for the Optional Extended Reporting Period, the additional premium will be not more than one hundred percent (100%) of the total premium of this Policy. The Optional Extended Reporting Period commences on the last day of the **Policy Period** and becomes effective for up to three (3) consecutive three-hundred and sixty-five (365) day periods. The ninety (90) days of additional reporting, if applicable, will be merged into the Optional Extended Reporting Period and is not in addition to the Optional Extended Reporting Period.

2. The **First Named Insured** must request the purchase of the Optional Extended Reporting Period in writing to us within thirty (30) days following the termination of this Policy and pay the premium to us promptly when due.

3. If purchased, the Optional Extended Reporting Period shall apply to:

a. a **Claim** or **Protective Claim** first made against you or by you, as applicable, during the **Policy Period** and reported to us, in writing, during the Optional Extended Reporting Period and otherwise covered under this Policy; or

b. a **Claim** or **Protective Claim** first made against you or by you, as applicable, and reported to us, in writing, during the Optional Extended Reporting Period and otherwise covered under this Policy. In this case, the **Claim** or **Protective Claim** shall be deemed to have been made against you or by you, as applicable, on the last day of the **Policy Period**.

4. Solely with respect to SECTION I – INSURING AGREEMENTS, B.6. Your Location Coverage, if purchased, the Optional Extended Reporting Period does not apply where a **Pollution Condition** is first discovered by you after the **Policy Period**.

5. The **First Named Insured** shall not have the right to purchase the Optional Extended Reporting Period where:

a. this Policy is terminated for fraud or cancelled on any ground set forth in Subsections 2.a., 2.b. and 2.c. of SECTION VIII - CONDITIONS, D. Cancellation; or

b. you have obtained other replacement insurance from an entity other than us or our affiliate which is effective after the end of the **Policy Period**, regardless of whether the coverage afforded under such replacement insurance is identical to the coverage afforded under this Policy.

6. The Optional Extended Reporting Period granted hereunder shall be subject to all the terms and conditions of this Policy and shall only apply to **Claim(s)** or **Protective Claim(s)** based upon or arising out of the performance of **Professional Services**, **Design Professional Services**, **Contracting Services** or **Subcontractor Services** prior to the cancellation or non-renewal of this Policy, and that are otherwise covered under this Policy.

7. The Optional Extended Reporting Period shall be non-cancellable except for fraud or for any ground set forth

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in Subsections 2.a., 2.b., and 2.c. of SECTION VIII – CONDITIONS, D. Cancellation. At the commencement of the Optional Extended Reporting Period, the entire premium shall be considered one hundred percent (100%) fully earned.

8. The Limits of Liability applicable to the Optional Extended Reporting Period shall be the Limits of Liability remaining under this Policy.

9. The quotation of different terms and conditions by us and the **First Named Insured's** choice not to accept those quoted terms and conditions shall not be construed as non-renewal of this Policy.

SECTION VII - REPORTING, DEFENSE, SETTLEMENT AND COOPERATION

A. Admission of Liability and Recommended Settlement

As a condition precedent to the coverage hereunder:

You shall not admit liability with respect to any **Claim** without our prior written consent.

If we recommend a settlement of a **Claim**:

1. for an amount within the Self-Insured Retention Amount, and you refuse to settle for such recommended amount, we shall not be liable for any **Professional Loss**, **Pollution Loss**, and any other coverage afforded by endorsement; or

2. for a total amount in excess of the Self-Insured Retention Amount, and you refuse to settle for such recommended amount, our liability for **Professional Loss**, **Pollution Loss**, and any other coverage afforded by endorsement, shall be limited to that portion of such recommended amount, plus the **Legal Expense** incurred as of the date we recommended such settlement amount, which exceeds the Self-Insured Retention Amount, but falls at or within the Limits of Liability.

B. Circumstance Reporting

If during the **Policy Period**, the **Named Insured** first becomes aware of an actual or alleged negligent act, error or omission in **Professional Services** or a **Pollution Condition,** that the **Named Insured** reasonably believes may result in a **Claim** (hereafter referred to as a "Circumstance") that this Policy may apply, the **Named Insured** may provide written notice, of the actual or alleged negligent act, error omission in **Professional Services** or the **Pollution Condition**, to us during the **Policy Period**.

Any such Circumstance that subsequently becomes a **Claim** made against the **Named Insured** and reported to us, in writing, shall be considered to have been first made and reported during the **Policy Period** and shall be subject to all of the terms and conditions of this Policy.

As a condition precedent to the rights afforded to the **Named Insured** under this Subsection B., such written notice to us of a Circumstance shall contain all of the following information:

1. the date and details of all actual and alleged negligent acts, errors or omissions in **Professional Services** that took place, along with the specific nature, date and extent of any injury or damage that has been sustained;

2. the date and details of the **Pollution Condition** and the **Contracting Services** that may have caused such condition;

3. copies of any agreements that have been entered into by the **Named Insured** that are related to the **Professional Services** or **Contracting Services**; and

4. details explaining how the **Named Insured** first became aware of the Circumstance.

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We shall determine, in our sole discretion, whether the **Named Insured's** written notice satisfies the condition precedent above.

C. Defense

We have the right and the duty to defend any **Claim** against you seeking **Professional Loss** or **Pollution Loss** to which this insurance applies, subject to satisfaction of the Self-Insured Retention Amount, even if any of the allegations are groundless, false or fraudulent. We shall have the right, but not the duty to defend you against any **Claim** for **Professional Loss** or **Pollution Loss** where the Self-Insured Retention Amount has not yet been satisfied. We shall also have the right to select counsel to defend you in connection with any **Claim** or **Pollution Condition** covered under this Policy. If we exercise such rights set forth above, you must promptly reimburse us for any payments made by us within the Self-Insured Retention Amount, if any. However, we have no duty to defend any **Claim** against you to which this insurance does not apply.

D. Duties

As a condition precedent to the coverage hereunder:

1. You must notify us of each of the following, as soon as practicable:

a. a **Claim**, **Protective Claim** or **Pollution Protective Claim**;

b. **Bodily Injury** or **Property Damage** that may result in a **Claim**, **Protective Claim** or **Pollution Protective Claim**;

c. an act, error or omission in **Professional Services** that may result in a **Claim**, **Rectification Expense** or **Protective Claim**;

d. a **Pollution Condition**; and

e. **Remediation Expense**.

2. You must forward to us or to any of our authorized agents all demands, notices, summonses, legal papers or orders received by you or your representative as soon as practicable.

3. You must provide to us, whether orally or in writing, notice of the particulars including the time, place and circumstances of the **Claim**, act, error or omission in **Professional Services** or **Design Professional Services**, **Protective Claim**, **Pollution Condition**, **Pollution Protective Claim**, **Bodily Injury**, **Property Damage** or **Remediation Expense**, along with the names and addresses of any injured persons and witnesses. In the event of oral notice, you must furnish to us a written notice of such particulars as soon as practicable.

Notice, whether orally or in writing, must be provided to us when a **Protective Claim** or **Pollution Protective Claim** is initiated.

4. You must cooperate with us with respect to any coverage sought under this Policy. Upon our request, you shall submit to examination under oath by a representative of us.

5. You shall attend hearings, depositions and trials and assist in effecting settlement, securing and giving evidence, obtaining the attendance of witnesses and otherwise cooperate in the investigation or defense of a **Claim**, and the maintenance and pursuit of, and recovery of monies in connection with the **Protective Claim** and **Pollution Protective Claim**. You must further cooperate with us and do whatever is necessary to secure and affect any rights of indemnity, contribution, apportionment or subrogation that you or we may have.

SECTION VIII - CONDITIONS

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A. Action Against Us

No action by a third-party to this Policy shall lie against us unless, as a condition precedent thereto:

1. you have fully complied with all of the terms of this Policy; and

2. the amount you are obligated to pay has been finally determined either by judgment against you after actual trial or by your written agreement, the claimant and us.

Any person or entity that has secured such judgment or entered into such written agreement shall thereafter be entitled to recover under this Policy to the extent of the insurance afforded by this Policy. No person or entity shall have any right under this Policy to join us as a party to any action against you to determine your liability, nor shall we be brought into such action by you or your legal representative.

B. Assignment

This Policy cannot be assigned without our prior written consent. Such consent shall not be unreasonably withheld or delayed.

C. Bankruptcy or Insolvency

Your bankruptcy or insolvency, or of your estate, shall not relieve us of any of our obligations under this Policy.

D. Cancellation

The following with regards to cancellation apply to this Policy:

1. Cancellation by the **First Named Insured**:

This Policy may be cancelled by the **First Named Insured** by mailing to us written notice stating when thereafter the cancellation shall be effective. The mailing of such notice must be sent by certified mail, return receipt requested or by electronic mail. The effective date and time of cancellation stated in the written notice shall become the end of the **Policy Period**.

The Minimum Earned Premium for this Policy shall be the percentage stated in Item (7) of the Declarations of the total premium for this Policy. This means that such percentage of the total premium for this Policy is fully earned by us on the inception of the **Policy Period**. The **First Named Insured** is not entitled to any return of the Minimum Earned Premium upon cancellation.

If the Minimum Earned Premium is less than one hundred percent (100%) of the total premium for this Policy, and the **First Named Insured** cancels this Policy, then the amount of premium returnable after the minimum premium earned is retained by us shall be computed in accordance with the customary short-rate table and procedure.

2. Cancellation by Us:

This Policy may be cancelled by us by mailing to the **First Named Insured** at the address shown in Item (1) of the Declarations, written notice stating when not less than ninety (90) days thereafter [or fifteen (15) days for non-payment of premium] such cancellation shall be effective. The mailing of such notice shall be sufficient proof of notice of cancellation. The effective date and time of cancellation stated in the written notice shall become the end of the **Policy Period**.

We may cancel this Policy at any time, but only for the following reasons:

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a. you made a material misrepresentation that affects our assessment of the risks insured by this Policy;

b. you breached or failed to comply with Policy terms, conditions, contractual duties or any of your obligations under this Policy or at law; or

c. you failed to pay the premium or the Self-Insured Retention Amount.

If we cancel this Policy for reasons set forth in Subsections D.2.a. or D.2.b. referenced directly above, then the amount of premium returnable to the **First Named Insured** is computed on a pro-rata basis. If we cancel the Policy for reasons set forth in Subsection D.2.c. above, there shall be no return premium.

In the event of cancellation by us from any ground referred to in Subsection D.2.b. referenced directly above, you shall have ninety (90) days from the date of notice of cancellation to remedy each breach and each failure that is a ground for cancellation, but only as to each and every breach and failure that are capable of being remedied. If your remedial efforts are completed within such ninety (90) day period and are satisfactory to us, we shall rescind the Notice of Cancellation with a written confirmation to the **First Named Insured**.

3. The following provisions also apply to Subsections D.1. and D.2. above:

a. The premium adjustment shall occur as soon as practicable after cancellation becomes effective however, payment of unearned premium is not a condition of our cancellation.

b. If a **Claim** for **Professional Loss** or **Pollution Loss** is made, a **Pollution Condition** is discovered, a **Protective Claim** or **Protective Pollution Claim** is made by you against a **Design Professional** or **Subcontractor**, or coverage is otherwise requested from us by you, during the **Policy Period**, within ninety (90) days of the end of the **Policy Period**, or the Optional Extended Reporting Period, then the premium shall be considered one hundred percent (100%) earned, and the **First Named Insured** is not entitled to any return of premium upon cancellation.

c. If this Policy is terminated for fraud, misrepresentation or non-payment of premium, the ninety (90) days of additional reporting will not apply.

E. Changes

Notice to any agent or knowledge possessed by any agent or by any other person shall not constitute a waiver or a change in any part of this Policy or estop us from asserting any right under the terms of this Policy. The terms and conditions of this Policy cannot be waived or changed, except by endorsement issued by us to form a part of this Policy.

F. Choice of Law and Jurisdiction and Venue

All matters arising from or related to this Policy, including without limitation questions related to the validity, interpretation, performance, and enforcement of this Policy, and all forms of contractual, tort and statutory claims, shall be determined in accordance with the law and practice of the State of New York (notwithstanding New York's conflicts of law rules).

It is agreed that, in the event of any dispute arising from or related to this Policy, including without limitation questions related to the validity, interpretation, performance, and enforcement of this Policy, and all forms of contractual, tort and statutory claims, we and the **Insured** will submit to the jurisdiction of any court (state or federal) in New York and will comply with all the requirements necessary to give such court jurisdiction. Nothing in this clause constitutes or should be understood to constitute a waiver of the right of us or the **Insured** to remove an action to the United States District Court, regardless of the jurisdiction in which, an action is commenced.

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G. Declarations and Representations

By acceptance of this Policy, you agree that:

1. the statements, declarations and information contained in the Application for this Policy are true, correct and complete;

2. all such statements, declarations and information are material to our underwriting of this Policy;

3. this Policy has been issued by us in reliance upon the truth, correctness and completeness of such statements, declarations and information, and

4. the Application for this Policy, including all statements, declarations and information submitted to us as part of the Application process, is incorporated in and made part of this Policy.

H. Design Professional's Insurance

You shall require that each **Design Professional**, with whom you enter into a written agreement, carry professional liability insurance.

I. Headings

The descriptions in the headings of this Policy are solely for convenience and form no part of the terms and conditions of this Policy.

J. Inspection and Audit

We shall be permitted, but not obligated, to examine, audit, monitor and inspect on a continuing basis any of your books, records, services, properties and activities at any time, as far as they relate to the subject matter of this Policy.

Neither our right to examine, audit, monitor and make inspections, or the actual undertaking thereof, or any report thereon, neither constitutes an undertaking to determine or warrant that property or operations are safe, healthful, or conform to acceptable engineering practice, or are in compliance with any law, rule or regulation. Any inspections shall be coordinated through the broker or agent of the **First Named Insured**.

K. Other Insurance

Unless expressly stated to the contrary, this Policy is excess over the Self-Insured Retention Amount and any other valid and collectible insurance whether such other insurance is stated to be primary, contributory, excess, contingent or otherwise, unless such other insurance is written specifically excess of this Policy by reference in such other policy to this Policy Number in this Policy's Declarations. When any other insurance has a duty to defend a **Claim**, we shall have no duty to defend the **Claim**; if the other insurance does not defend the **Claim**, we shall have the right, but not the duty to defend the **Claim**.

With regard to SECTION I - INSURING AGREEMENTS, B. Pollution Coverages, when you are required by written agreement, executed prior to the first commencement of the **Pollution Condition**, to include any person or entity as an additional **Insured**, such coverage shall be provided on a primary and non-contributory basis to the extent required by the written agreement.

L. Severability

Except with respect to the Limits of Liability and the Self-Insured Retention Amount, and any rights or duties specifically assigned in this Policy to the **First Named Insured**, this insurance applies:

1. as if each **Named Insured** were the only **Named Insured**; and

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2. separately to each **Insured** against whom a **Claim** is made.

Any misrepresentation, act or omission that is in violation of a duty, term or condition under this Policy by one **Insured** shall not by itself affect coverage for another **Insured** under this Policy. However, this exception shall not apply to the **Insured** who is a parent, subsidiary or affiliate of the **Insured** which committed the misrepresentation, act or omission referenced above.

M. Sole Agent

The **First Named Insured** shall act on behalf of all **Insureds** for the payment or return of premium, receipt and acceptance of any endorsement issued to form a part of this Policy, giving and receiving notice of cancellation or non-renewal and the exercise of the rights provided in SECTION VI – OPTIONAL EXTENDED REPORTING PERIOD.

N. Subrogation and Recoupment

In the event of any payment under this Policy, we shall have the right to seek recoupment against you in the event we determine no coverage exists and/or be subrogated to all of your rights of recovery against any person or entity and you will execute and deliver instruments and papers and do whatever else is necessary to secure such rights.

Any recovery as a result of subrogation proceedings under this Policy shall accrue first to you to the extent of your payments in excess of the Limits of Liability of this Policy; then to us to the extent of our payment under this Policy; and then to you to the extent of your payment of the Self-Insured Retention Amount. Expenses incurred in such subrogation proceedings shall be apportioned among the interested parties in the recovery in the proportion that each interested party's share in the recovery bears to the total recovery amount.

We shall have priority in any recovery, and any amounts recovered in excess of our total payment and the cost of recovery shall be paid to you. You shall do nothing at any time to prejudice our subrogation rights.

However, we waive our right of recovery against any person or entity, except for a **Design Professional** or **Subcontractor**, including **Subcontractors** and subconsultants, as referenced in SECTION I – INSURING AGREEMENTS, A.3. Protective Loss Coverage and B.4. Pollution Protective Loss Coverage, if and to the extent you agreed to waive your right of recovery against such person or entity in a written agreement signed by the **Named Insured** prior to:

1. the negligent act, error or omission in **Professional Services** out of which the **Claim** or request for **Rectification Expense** arises under SECTION I - INSURING AGREEMENTS, A. Professional Coverages; or

2. the first commencement of a **Pollution Condition** out of which the **Claim** or request for **Emergency Remediation Expense** or **Pollution Loss** arises under SECTION I - INSURING AGREEMENTS, B. Pollution Coverages.

O. Territory

This Policy applies to **Professional Services** and **Contracting Services** rendered worldwide, provided that the **Claim**, **Protective Claim** or **Pollution Protective Claim** is first brought, and at all times maintained, within the United States, its territories and possessions, or in Canada.

This Policy does not apply to any **Claim**, **Protective Claim** or **Pollution Protective Claim** for which, payment would be in violation of the laws of the United States including, but not limited to, United States economic or trade sanction laws or export control laws administered by the United States Treasury, State, and Commerce Departments, such as the economic and trade sanctions administered by the United States Treasury Office of Foreign Assets Control.

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Coverage Extension Endorsement

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.	
Policy No. BAP184004606	Effective Date: 09/01/2025

This endorsement modifies insurance provided under the:

Business Auto Coverage Form
Motor Carrier Coverage Form

A. Amended Who Is An Insured

1. The following is added to the **Who Is An Insured** Provision in **Section II – Covered Autos Liability Coverage**:

The following are also "insureds":

a. Any "employee" of yours is an "insured" while using a covered "auto" you don't own, hire or borrow for acts performed within the scope of employment by you. Any “employee” of yours is also an “insured” while operating an “auto” hired or rented under a contract or agreement in an “employee’s” name, with your permission, while performing duties related to the conduct of your business.

b. Anyone volunteering services to you is an "insured" while using a covered "auto" you don’t own, hire or borrow to transport your clients or other persons in activities necessary to your business.

c. Anyone else who furnishes an "auto" referenced in Paragraphs **A.1.a.** and **A.1.b.** in this endorsement.

d. Where and to the extent permitted by law, any person(s) or organization(s) where required by written contract or written agreement with you executed prior to any "accident", including those person(s) or organization(s) directing your work pursuant to such written contract or written agreement with you, provided the "accident" arises out of operations governed by such contract or agreement and only up to the limits required in the written contract or written agreement, or the Limits of Insurance shown in the Declarations, whichever is less.

2. The following is added to the **Other Insurance** Condition in the Business Auto Coverage Form and the **Other Insurance – Primary and Excess Insurance Provisions Condition** in the Motor Carrier Coverage Form**:**

Coverage for any person(s) or organization(s), where required by written contract or written agreement with you executed prior to any "accident", will apply on a primary and non-contributory basis and any insurance maintained by the additional "insured" will apply on an excess basis. However, in no event will this coverage extend beyond the terms and conditions of the Coverage Form.

B. Amendment – Supplementary Payments

Paragraphs **a.(2)** and **a.(4)** of the **Coverage Extensions** Provision in **Section II – Covered Autos Liability Coverage** are replaced by the following:

(2) Up to $5,000 for the cost of bail bonds (including bonds for related traffic law violations) required because of an "accident" we cover. We do not have to furnish these bonds.

(4) All reasonable expenses incurred by the "insured" at our request, including actual loss of earnings up to $500 a day because of time off from work.

C. Fellow Employee Coverage

The **Fellow Employee** Exclusion contained in **Section II – Covered Autos Liability Coverage** does not apply.

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D. Driver Safety Program Liability and Physical Damage Coverage

1. The following is added to the **Racing** Exclusion in **Section II – Covered Autos Liability Coverage**:

This exclusion does not apply to covered "autos" participating in a driver safety program event, such as, but not limited to, auto or truck rodeos and other auto or truck agility demonstrations.

2. The following is added to Paragraph **2.** in **B. Exclusions** of **Section III – Physical Damage Coverage** of the Business Auto Coverage Form and Paragraph **2.b.** in **B. Exclusions** of **Section IV – Physical Damage Coverage** of the Motor Carrier Coverage Form:

This exclusion does not apply to covered "autos" participating in a driver safety program event, such as, but not limited to, auto or truck rodeos and other auto or truck agility demonstrations.

E. Lease or Loan Gap Coverage

The following is added to the **Coverage** Provision of the **Physical Damage Coverage** Section:

Lease Or Loan Gap Coverage

In the event of a total "loss" to a covered "auto", we will pay any unpaid amount due on the lease or loan for a covered "auto", less:

a. Any amount paid under the **Physical Damage Coverage** Section of the Coverage Form; and

b. Any:

(1) Overdue lease or loan payments at the time of the "loss";

(2) Financial penalties imposed under a lease for excessive use, abnormal wear and tear or high mileage;

(3) Security deposits not returned by the lessor;

(4) Costs for extended warranties, credit life insurance, health, accident or disability insurance purchased with the loan or lease; and

(5) Carry-over balances from previous leases or loans.

F. Towing and Labor

Paragraph **A.2.** of the **Physical Damage Coverage** Section is replaced by the following:

We will pay up to $75 for towing and labor costs incurred each time a covered "auto" that is a "private passenger type", light truck or medium truck is disabled. However, the labor must be performed at the place of disablement.

As used in this provision, "private passenger type" means a private passenger or station wagon type "auto" and includes an "auto" of the pickup or van type if not used for business purposes.

G. Extended Glass Coverage

The following is added to Paragraph **A.3.a.** of the **Physical Damage Coverage** Section:

If glass must be replaced, the deductible shown in the Declarations will apply. However, if glass can be repaired and is actually repaired rather than replaced, the deductible will be waived. You have the option of having the glass repaired rather than replaced.

H. Hired Auto Physical Damage – Increased Loss of Use Expenses

The **Coverage Extension** for **Loss Of Use Expenses** in the **Physical Damage Coverage** Section is replaced by the following:

Loss Of Use Expenses

For Hired Auto Physical Damage, we will pay expenses for which an "insured" becomes legally responsible to pay for loss of use of a vehicle rented or hired without a driver under a written rental contract or written rental agreement. We will pay for loss of use expenses if caused by:

(1) Other than collision only if the Declarations indicate that Comprehensive Coverage is provided for any covered "auto";

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(2) Specified Causes Of Loss only if the Declarations indicate that Specified Causes Of Loss Coverage is provided for any covered "auto"; or

(3) Collision only if the Declarations indicate that Collision Coverage is provided for any covered "auto".

However, the most we will pay for any expenses for loss of use is $100 per day, to a maximum of $3000.

I. Personal Effects Coverage

The following is added to the **Coverage** Provision of the **Physical Damage Coverage** Section:

Personal Effects Coverage

a. We will pay up to $750 for "loss" to personal effects which are:

(1) Personal property owned by an "insured"; and

(2) In or on a covered "auto".

b. Subject to Paragraph **a.** above, the amount to be paid for "loss" to personal effects will be based on the lesser of:

(1) The reasonable cost to replace; or

(2) The actual cash value.

c. The coverage provided in Paragraphs **a.** and **b.** above, only applies in the event of a total theft of a covered "auto". No deductible applies to this coverage. However, we will not pay for "loss" to personal effects of any of the following:

(1) Accounts, bills, currency, deeds, evidence of debt, money, notes, securities, or commercial paper or other documents of value.

(2) Bullion, gold, silver, platinum, or other precious alloys or metals; furs or fur garments; jewelry, watches, precious or semi-precious stones.

(3) Paintings, statuary and other works of art.

(4) Contraband or property in the course of illegal transportation or trade.

(5) Tapes, records, discs or other similar devices used with audio, visual or data electronic equipment.

Any coverage provided by this Provision is excess over any other insurance coverage available for the same "loss".

J. Tapes, Records and Discs Coverage

1. The Exclusion in Paragraph **B.4.a.** of **Section III – Physical Damage Coverage** in the Business Auto Coverage Form and the Exclusion in Paragraph **B.2.c.** of **Section IV – Physical Damage Coverage** in the Motor Carrier Coverage Form does not apply.

2. The following is added to Paragraph **1.a. Comprehensive Coverage** under the **Coverage** Provision of the **Physical Damage Coverage** Section:

We will pay for "loss" to tapes, records, discs or other similar devices used with audio, visual or data electronic equipment. We will pay only if the tapes, records, discs or other similar audio, visual or data electronic devices:

(a) Are the property of an "insured"; and

(b) Are in a covered "auto" at the time of "loss".

The most we will pay for such "loss" to tapes, records, discs or other similar devices is $500. The **Physical Damage Coverage Deductible** Provision does not apply to such "loss".

K. Airbag Coverage

The Exclusion in Paragraph **B.3.a.** of **Section III – Physical Damage Coverage** in the Business Auto Coverage Form and the Exclusion in Paragraph **B.4.a.** of **Section IV – Physical Damage Coverage** in the Motor Carrier Coverage Form does not apply to the accidental discharge of an airbag.

L. Two or More Deductibles

The following is added to the **Deductible** Provision of the **Physical Damage Coverage** Section:

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If an accident is covered both by this policy or Coverage Form and by another policy or Coverage Form issued to you by us, the following applies for each covered "auto" on a per vehicle basis:

1. If the deductible on this policy or Coverage Form is the smaller (or smallest) deductible, it will be waived; or

2. If the deductible on this policy or Coverage Form is not the smaller (or smallest) deductible, it will be reduced by the amount of the smaller (or smallest) deductible.

M. Temporary Substitute Autos – Physical Damage

1. The following is added to **Section I – Covered Autos**:

Temporary Substitute Autos – Physical Damage

If Physical Damage Coverage is provided by this Coverage Form on your owned covered "autos", the following types of vehicles are also covered "autos" for Physical Damage Coverage:

Any "auto" you do not own when used with the permission of its owner as a temporary substitute for a covered "auto" you do own but is out of service because of its:

1. Breakdown;

2. Repair;

3. Servicing;

4. "Loss"; or

5. Destruction.

2. The following is added to the Paragraph **A. Coverage** Provision of the **Physical Damage Coverage** Section:

Temporary Substitute Autos – Physical Damage

We will pay the owner for "loss" to the temporary substitute "auto" unless the "loss" results from fraudulent acts or omissions on your part. If we make any payment to the owner, we will obtain the owner's rights against any other party.

The deductible for the temporary substitute "auto" will be the same as the deductible for the covered "auto" it replaces.

N. Amended Duties In The Event Of Accident, Claim, Suit Or Loss

Paragraph **a.** of the **Duties In The Event Of Accident, Claim, Suit Or Loss** Condition is replaced by the following:

a. In the event of "accident", claim, "suit" or "loss", you must give us or our authorized representative prompt notice of the "accident", claim, "suit" or "loss". However, these duties only apply when the "accident", claim, "suit" or "loss" is known to you (if you are an individual), a partner (if you are a partnership), a member (if you are a limited liability company) or an executive officer or insurance manager (if you are a corporation). The failure of any agent, servant or employee of the "insured" to notify us of any "accident", claim, "suit" or "loss" shall not invalidate the insurance afforded by this policy.

Include, as soon as practicable:

(1) How, when and where the "accident" or "loss" occurred and if a claim is made or "suit" is brought, written notice of the claim or "suit" including, but not limited to, the date and details of such claim or "suit";

(2) The "insured's" name and address; and

(3) To the extent possible, the names and addresses of any injured persons and witnesses.

If you report an "accident", claim, "suit" or "loss" to another insurer when you should have reported to us, your failure to report to us will not be seen as a violation of these amended duties provided you give us notice as soon as practicable after the fact of the delay becomes known to you.

O. Waiver of Transfer Of Rights Of Recovery Against Others To Us

The following is added to the **Transfer Of Rights Of Recovery Against Others To Us** Condition:

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This Condition does not apply to the extent required of you by a written contract, executed prior to any "accident" or "loss", provided that the "accident" or "loss" arises out of operations contemplated by such contract. This waiver only applies to the person or organization designated in the contract.

P. Employee Hired Autos – Physical Damage

Paragraph **b.** of the **Other Insurance** Condition in the Business Auto Coverage Form and Paragraph **f.** of the **Other Insurance – Primary and Excess Insurance Provisions** Condition in the Motor Carrier Coverage Form are replaced by the following:

For Hired Auto Physical Damage Coverage, the following are deemed to be covered "autos" you own:

(1) Any covered "auto" you lease, hire, rent or borrow; and

(2) Any covered "auto" hired or rented under a written contract or written agreement entered into by an "employee" or elected or appointed official with your permission while being operated within the course and scope of that "employee's" employment by you or that elected or appointed official's duties as respect their obligations to you.

However, any "auto" that is leased, hired, rented or borrowed with a driver is not a covered "auto".

Q. Unintentional Failure to Disclose Hazards

The following is added to the **Concealment, Misrepresentation Or Fraud** Condition:

However, we will not deny coverage under this Coverage Form if you unintentionally:

(1) Fail to disclose any hazards existing at the inception date of this Coverage Form; or

(2) Make an error, omission, improper description of "autos" or other misstatement of information.

You must notify us as soon as possible after the discovery of any hazards or any other information that was not provided to us prior to the acceptance of this policy.

R. Hired Auto – World Wide Coverage

Paragraph **7.b.(5)** of the **Policy Period, Coverage Territory** Condition is replaced by the following:

(5) Anywhere else in the world if a covered "auto" is leased, hired, rented or borrowed for a period of 60 days or less,

S. Bodily Injury Redefined

The definition of "bodily injury" in the **Definitions** Section is replaced by the following:

"Bodily injury" means bodily injury, sickness or disease, sustained by a person including death or mental anguish, resulting from any of these at any time. Mental anguish means any type of mental or emotional illness or disease.

T. Expected Or Intended Injury

The **Expected Or Intended Injury** Exclusion in Paragraph **B. Exclusions** under **Section II – Covered Auto Liability Coverage** is replaced by the following:

Expected Or Intended Injury

"Bodily injury" or "property damage" expected or intended from the standpoint of the "insured". This exclusion does not apply to "bodily injury" or "property damage" resulting from the use of reasonable force to protect persons or property.

U. Physical Damage – Additional Temporary Transportation Expense Coverage

Paragraph **A.4.a.** of **Section III – Physical Damage Coverage** is replaced by the following:

4. Coverage Extensions

a. Transportation Expenses

We will pay up to $50 per day to a maximum of $1,000 for temporary transportation expense incurred by you because of the total theft of a covered "auto" of the private passenger type. We will pay only for those covered "autos" for which you carry either Comprehensive or Specified Causes of Loss Coverage. We will pay for temporary transportation expenses incurred during the period beginning 48 hours after the theft and ending, regardless of the policy's expiration, when the covered "auto" is returned to use or we pay for its "loss".

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V. Replacement of a Private Passenger Auto with a Hybrid or Alternative Fuel Source Auto

The following is added to Paragraph **A. Coverage** of the **Physical Damage Coverage** Section:

In the event of a total "loss" to a covered "auto" of the private passenger type that is replaced with a hybrid "auto" or "auto" powered by an alternative fuel source of the private passenger type, we will pay an additional 10% of the cost of the replacement "auto", excluding tax, title, license, other fees and any aftermarket vehicle upgrades, up to a maximum of $2500. The covered "auto" must be replaced by a hybrid "auto" or an "auto" powered by an alternative fuel source within 60 calendar days of the payment of the "loss" and evidenced by a bill of sale or new vehicle lease agreement.

To qualify as a hybrid "auto", the "auto" must be powered by a conventional gasoline engine and another source of propulsion power. The other source of propulsion power must be electric, hydrogen, propane, solar or natural gas, either compressed or liquefied. To qualify as an "auto" powered by an alternative fuel source, the "auto" must be powered by a source of propulsion power other than a conventional gasoline engine. An "auto" solely propelled by biofuel, gasoline or diesel fuel or any blend thereof is not an "auto" powered by an alternative fuel source.

W. Return of Stolen Automobile

The following is added to the **Coverage Extension** Provision of the **Physical Damage Coverage** Section:

If a covered “auto” is stolen and recovered, we will pay the cost of transport to return the “auto” to you. We will pay only for those covered “autos" for which you carry either Comprehensive or Specified Causes of Loss Coverage.

All other terms, conditions, provisions and exclusions of this policy remain the same.

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Ceres Environmental Services Inc.

Additional Insured – Automatic – Owners, Lessees Or Contractors

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.	
Policy No. GLO183855306	Effective Date: 09/01/2025

This endorsement modifies insurance provided under the:

Commercial General Liability Coverage Part

A. Section **II – Who Is An Insured** is amended to include as an additional insured any person or organization whom you are required to add as an additional insured under a written contract or written agreement executed by you, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" and subject to the following:

1. If such written contract or written agreement specifically requires that you provide that the person or organization be named as an additional insured under one or both of the following endorsements:

a. The Insurance Services Office (ISO) ISO CG 20 10 (10/01 edition); or

b. The ISO CG 20 37 (10/01 edition),

such person or organization is then an additional insured with respect to such endorsement(s), but only to the extent that "bodily injury", "property damage" or "personal and advertising injury" arises out of:

(1) Your ongoing operations, with respect to Paragraph **1.a.** above; or

(2) "Your work", with respect to Paragraph **1.b.** above,

which is the subject of the written contract or written agreement.

However, solely with respect to this Paragraph **1.**, insurance afforded to such additional insured:

(a) Only applies if the "bodily injury", "property damage" or "personal and advertising injury" offense occurs during the policy period and subsequent to your execution of the written contract or written agreement; and

(b) Does not apply to "bodily injury" or "property damage" caused by "your work" and included within the "products-completed operations hazard" unless the written contract or written agreement specifically requires that you provide such coverage to such additional insured.

2. If such written contract or written agreement specifically requires that you provide that the person or organization be named as an additional insured under one or both of the following endorsements:

a. The Insurance Services Office (ISO) ISO CG 20 10 (07/04 edition); or

b. The ISO CG 20 37 (07/04 edition),

such person or organization is then an additional insured with respect to such endorsement(s), but only to the extent that "bodily injury", "property damage" or "personal and advertising injury" is caused, in whole or in part, by:

(1) Your acts or omissions; or

(2) The acts or omissions of those acting on your behalf,

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in the performance of:

(a) Your ongoing operations, with respect to Paragraph **2.a.** above; or

(b) "Your work" and included in the "products-completed operations hazard", with respect to Paragraph **2.b.** above,

which is the subject of the written contract or written agreement.

However, solely with respect to this Paragraph **2.**, insurance afforded to such additional insured:

(i) Only applies if the "bodily injury", "property damage" or "personal and advertising injury" offense occurs during the policy period and subsequent to your execution of the written contract or written agreement; and

(ii) Does not apply to "bodily injury" or "property damage" caused by "your work" and included within the "products-completed operations hazard" unless the written contract or written agreement specifically requires that you provide such coverage to such additional insured.

3. If neither Paragraph **1.** nor Paragraph **2.** above apply and such written contract or written agreement requires that you provide that the person or organization be named as an additional insured:

a. Under the ISO CG 20 10 (04/13 edition, any subsequent edition or if no edition date is specified); or

b. With respect to ongoing operations (if no form is specified),

such person or organization is then an additional insured only to the extent that "bodily injury", "property damage" or "personal and advertising injury" is caused, in whole or in part by:

(1) Your acts or omissions; or

(2) The acts or omissions of those acting on your behalf,

in the performance of your ongoing operations, which is the subject of the written contract or written agreement.

However, solely with respect to this Paragraph **3.**, insurance afforded to such additional insured:

(a) Only applies to the extent permitted by law;

(b) Will not be broader than that which you are required by the written contract or written agreement to provide for such additional insured; and

(c) Only applies if the "bodily injury", "property damage" or "personal and advertising injury" offense occurs during the policy period and subsequent to your execution of the written contract or written agreement.

4. If neither Paragraph **1.** nor Paragraph **2.** above apply and such written contract or written agreement requires that you provide that the person or organization be named as an additional insured:

a. Under the ISO CG 20 37 (04/13 edition, any subsequent edition or if no edition date is specified); or

b. With respect to the "products-completed operations hazard" (if no form is specified),

such person or organization is then an additional insured only to the extent that "bodily injury" or "property damage" is caused, in whole or in part by "your work" and included in the "products-completed operations hazard", which is the subject of the written contract or written agreement.

However, solely with respect to this Paragraph **4.**, insurance afforded to such additional insured:

(1) Only applies to the extent permitted by law;

(2) Will not be broader than that which you are required by the written contract or written agreement to provide for such additional insured;

(3) Only applies if the "bodily injury" or "property damage" occurs during the policy period and subsequent to your execution of the written contract or written agreement; and

(4) Does not apply to "bodily injury" or "property damage" caused by "your work" and included within the "products-completed operations hazard" unless the written contract or written agreement specifically requires that you provide such coverage to such additional insured.

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B. Solely with respect to the insurance afforded to any additional insured referenced in Section **A.** of this endorsement, the following additional exclusion applies:

This insurance does not apply to "bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of, or failure to render, any professional architectural, engineering or surveying services including:

1. The preparing, approving or failing to prepare or approve maps, shop drawings, opinions, reports, surveys, field orders, change orders or drawings and specifications; or

2. Supervisory, inspection, architectural or engineering activities.

This exclusion applies even if the claims against any insured allege negligence or other wrongdoing in the supervision, hiring, employment, training or monitoring of others by that insured, if the "occurrence" which caused the "bodily injury" or "property damage", or the offense which caused the "personal and advertising injury", involved the rendering of or the failure to render any professional architectural, engineering or surveying services.

C. Solely with respect to the coverage provided by this endorsement, the following is added to Paragraph **2. Duties In The Event Of Occurrence, Offense, Claim Or Suit** of Section **IV – Commercial General Liability Conditions**:

The additional insured must see to it that:

(1) We are notified as soon as practicable of an "occurrence" or offense that may result in a claim;

(2) We receive written notice of a claim or "suit" as soon as practicable; and

(3) A request for defense and indemnity of the claim or "suit" will promptly be brought against any policy issued by another insurer under which the additional insured may be an insured in any capacity. This provision does not apply to insurance on which the additional insured is a Named Insured if the written contract or written agreement requires that this coverage be primary and non-contributory.

D. Solely with respect to the coverage provided by this endorsement:

1. The following is added to the **Other Insurance** Condition of Section **IV – Commercial General Liability Conditions**:

Primary and Noncontributory insurance

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured provided that:

a. The additional insured is a Named Insured under such other insurance; and

b. You are required by written contract or written agreement that this insurance be primary and not seek contribution from any other insurance available to the additional insured.

2. The following paragraph is added to Paragraph **4.b.** of the **Other Insurance** Condition under Section **IV – Commercial General Liability Conditions**:

This insurance is excess over:

Any of the other insurance, whether primary, excess, contingent or on any other basis, available to an additional insured, in which the additional insured on our policy is also covered as an additional insured on another policy providing coverage for the same "occurrence", offense, claim or "suit". This provision does not apply to any policy in which the additional insured is a Named Insured on such other policy and where our policy is required by a written contract or written agreement to provide coverage to the additional insured on a primary and non-contributory basis.

E. This endorsement does not apply to an additional insured which has been added to this Coverage Part by an endorsement showing the additional insured in a Schedule of additional insureds, and which endorsement applies specifically to that identified additional insured.

F. Solely with respect to the insurance afforded to an additional insured under Paragraph **A.3.** or Paragraph **A.4.** of this endorsement, the following is added to Section **III – Limits Of Insurance**:

Additional Insured – Automatic – Owners, Lessees Or Contractors Limit

The most we will pay on behalf of the additional insured is the amount of insurance:

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1. Required by the written contract or written agreement referenced in Section **A.** of this endorsement; or

2. Available under the applicable Limits of Insurance shown in the Declarations,

whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.

All other terms, conditions, provisions and exclusions of this policy remain the same.

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Waiver Of Subrogation (Blanket) Endorsement

Policy No.	Eff. Date of Pol.	Exp. Date of Pol.	Eff. Date of End.	Producer	Add'l. Prem	Return Prem.
GLO183855306	09/01/2025	09/01/2026			$	$

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

This endorsement modifies insurance provided under the:

Commercial General Liability Coverage Part

The following is added to the **Transfer Of Rights Of Recovery Against Others To Us Condition**:

If you are required by a written contract or agreement, which is executed before a loss, to waive your rights of recovery from others, we agree to waive our rights of recovery. This waiver of rights shall not be construed to be a waiver with respect to any other operations in which the insured has no contractual interest.

WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule. (This agreement applies only to the extent that you perform work under a written contract that requires you to obtain this agreement from us.)

This agreement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

Schedule

ALL PERSONS AND/OR ORGANIZATIONS THAT ARE REQUIRED BY WRITTEN CONTRACT OR AGREEMENT WITH THE INSURED, EXECUTED PRIOR TO THE ACCIDENT OR LOSS, THAT WAIVER OF SUBROGATION BE PROVIDED UNDER THIS POLICY FOR WORK PERFORMED BY YOU AND FOR THAT PERSON AND/OR ORGANIZATION

This endorsement changes the policy to which it is attached and is effective on the date issued unless otherwise stated.

(The information below is required only when this endorsement is issued subsequent to preparation of the policy.)

Endorsement Effective Policy No. WC183855406 Endorsement No.

Insured Ceres Environmental Services Inc. Premium $

Insurance Company Countersigned by _____

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PART II, EXPERIENCE AND QUALIFICATIONS OF KEY PERSONNEL

II.ii.a Key Personnel Qualifications, Resumes, and Certifications

Ceres Environmental Services, Inc. has over 300 employees, many of whom are professional staff. Our staff hold degrees in areas such as Structural and Civil Engineering, Business Administration, Forestry, Geology, Science, and Accounting. As part of the Company's dedication to quality and safety, many of Ceres' management staff are U.S. Army Corps of Engineers-certified in Construction Quality Management; are FEMA-certified in NIMS; are Red Cross-certified in first aid; and have completed OSHA's 40-hour safety training course. Ceres' management has worked extensively on FEMA-reimbursed contracts and has demonstrated its ability to respond to large-scale events.

For City of Coral Gables, Ceres will provide exceptionally qualified personnel to lead the efforts for any event occurring for which our services are required. The following core team will be assigned to Coral Gables for the life of the contract. Additional personnel will be assigned based on the size and severity of an event affecting Coral Gables.

Name	Title	Experience
David McIntyre	Founder and CEO	50 years of disaster recovery project management experience.
David Preus	President	41 years of disaster recovery project management experience.
Robert Smith	Director of Disaster Recovery Operations	35 years of management experience, 10 years of disaster recovery project management experience.
Mike Smith	Operations Manager	18 years of disaster recovery project management experience
Kevin Sudbury	Project Manager	20 years of disaster recovery project management experience
Dan Selenak	Debris Site Supervisor	15 years of debris site operations management
Randy Hardy	Quality Control Manager	42 years of disaster recovery project management experience
Hubert Russell (Bo) Ansley	FEMA Reimbursement Specialist	35 years of experience in disaster operations and FEMA regulation and reimbursement.
Tia Laurie	Corporate Secretary Contract/Subcontract Manager	20 years of experience in disaster response and administrative oversight.
Linda Smith	Director of Accounting	32 years of accounting management experience, with 10 years of disaster recovery project management experience
Martin Rodriguez, Sr.	Corporate Safety Manager	32 years of safety management experience, 13 years in the disaster response industry

Mr. David A. McIntyre is the **Founder and CEO** of Ceres Environmental Services. He created the company in 1976 and has led the company through the successful execution of over 400 FEMA-reimbursed contracts. Mr. McIntyre has personally managed over 250 disaster debris-related projects, setting standards through his direct operational leadership. He has performed superbly in hiring, training, and supervising an excellent team of personnel, resulting in Ceres' extensive list of satisfied customers. Mr. McIntyre's history includes his on-the-ground, on-site management of debris contracts during Ceres' large-scale response to several major disasters. The disaster debris projects include major projects for the USACE, including Ceres' 2018 ACI SAD Contract activation in the State of Georgia following Hurricane Michael; USACE work in response to the Northern California Wildfires in 2018; Alabama 2011 tornadoes response; 2008 Hurricane Ike USACE ACI response; 2005 Hurricane Katrina USACE and local jurisdiction debris management projects; and the Hurricane Georges USACE response in 1998.

Mr. McIntyre has been the Project and Operations Manager for many of the projects outlined below. He has also presided over the performance of over 95 additional contracts with branches of the U.S. federal government regarding demolition, grinding, abatement, clearing, and other work. These government branches include the U.S. Army Corps of Engineers; U.S. Navy, Army, and Air Force; U.S. Department of the Interior; and the U.S. Department of Agriculture.

Mr. David Preus is the **President** of Ceres Environmental Services, Inc. Mr. Preus has been employed for more than 40 years with Ceres Environmental Services, Inc., overseeing the Emergency Management Services Division and providing project management on more than 200 FEMA reimbursed disaster recovery contracts including hurricanes, tornadoes, ice storms, windstorms, and floods. Mr. Preus provides overall guidance to the company's Emergency Response Team in the areas of preparatory, mobilization, and implementation of operations for disaster debris removal and management projects. Mr. Preus has participated in nearly 20 USACE emergency recovery contracts with Ceres as prime contractor.

Mr. John Ulschmid is our **Senior Vice President.** Mr. Ulschmid has more than 34 years of experience with Ceres Environmental Services, Inc. including project management of multiple FEMA-reimbursed contracts. Mr. Ulschmid manages the company's Construction and Demolition Division as well as various operational aspects of the Emergency Management Services Division, concurrently with the company's Public Affairs and Logistics Management. Mr. Ulschmid has also worked on a variety of other emergency response projects including emergency building demolitions due to floods, Emergency Bank Stabilization of the Mississippi River Lock and Dam 8, and multiple floodway and water control and mitigation construction projects. He has provided project management, supervision, and administration to several federal government clients including the U.S. Army Corps of Engineers, U.S. Air Force, U.S. Navy, U.S. Army, CAL OES, LA DOTD, and TX DOT along with multiple projects with cities, counties, municipalities, and other public agencies with revenues totaling in excess of $1 Billion. Mr. Ulschmid attended the University of Minnesota, Carlson School of Management where he holds a bachelor's degree in Management Information Systems.

Mr. Robert Smith is the **Director of Disaster Recovery Operations** for Ceres. He has a strong history of managing large, complex projects that involve multiple government agencies. His experience includes overseeing all aspects of the CalOES/CAL Recycle Camp Fire Debris Removal and Hazardous Tree Removal projects in Butte County as Incident Commander. Mr. Smith also managed Ceres' response for the USACE USVI project following Hurricanes Irma and Maria. Mr. Smith builds effective teams by focusing on customer needs, setting clear goals, and successfully executing project directives. Since joining Ceres in 2017, Mr. Smith has ensured successful project performance while maintaining safety compliance and a customer-oriented approach.

Mr. Mike Smith is the **Operations Manager** for Coral Gables. Mr. Smith is a dynamic leader with extensive expertise in managing large-scale debris removal operations. He provides exceptional program management both on-site and remotely, ensuring regulatory compliance across global project locations. In 2024, Mr. Smith successfully led the Columbia County, GA debris removal project following Hurricane Helene. Under his leadership, more than 3.7 million cubic yards of debris were efficiently removed, processed, and transported to final disposal. In recognition of his outstanding performance, Columbia County honored him with a personalized baseball and the "Game Changer Award."

Mr. Kevin Sudbury is the **Project Manager** assigned to Corla Gables. Mr. Sudbury has a 25-year career that includes experience in planning, project management, business administration, public speaking, and client support. He thrives in fast-paced, high-pressure environments. He has a reputation for applying advanced problem-solving techniques that lead to the restoration of smooth-flowing procedures and systems, developing innovative solutions to any challenge. He analyzes complex customer requirements and can execute simultaneous projects. Mr. Sudbury is an excellent communicator with exceptional interpersonal skills. These skills ensure project engagement and cohesion across diverse groups of staff, management, and clients.

Mr. Dan Selenak will be the **Debris Site Supervisor** for the City of Coral Gables Mr. Selenak has over 15 years' experience in all aspects of grinder operations. He oversees the operations of all grinders, grinder support equipment, and associated personnel on a day-to-day basis. He has experience managing large-scale grinding operations, including projects that involve over 1 million cubic yards of vegetative material. Mr. Selenak ensures optimal grinding operations for all projects, including in challenging and remote situations, while maintaining quality control procedures and ensuring a safe work environment. Mr. Selenak also conducts training for Ceres' current and prospective grinder operators.

Mr. Randy Hardy is the **Quality Control Manager**. Mr. Hardy is a resourceful Civil Engineer, Certified Traffic Control Manager, ATSSA-ODOT Traffic Control Flagger Instructor, USACE Construction Quality Manager, EPA Certified Lead/Asbestos Abatement Supervisor with approximately 40 years of CQC Heavy

Civil Construction and Disaster Project Management in addition to extensive CQC Planning experience. He has expertise in guiding a wide range of Heavy Civil Project Operations, including Roads/Bridges Construction/Reconstruction, Drainage, Erosion Control, Laboratory Material Testing, CQC Material Sampling, CQC Field Inspection Management and Traffic Control Plans/Management.

Mr. Hubert Russell (Bo) Ansley will be the **FEMA Reimbursement Specialist** assigned to Coral Gables. Mr. Ansley worked with the U.S. Army Corps of Engineers (USACE) for 33 years. His experience includes Emergency Management; Technical Support to FEMA applicants, and sub-applicants to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing documentation for FEMA reimbursement; training sessions with clients; and development of new documentation systems. His experience runs deep both with Ceres and the US Army Corps of Engineers (USACE), where he served as a technical liaison to FEMA for Emergency Support Function 3 (ESF3) – Public Works and Engineering, and a Senior Level Debris Removal Subject Matter Expert (SME).

Ms. Tia Laurie, a West Point graduate, is our **Contract/Subcontractor Manager.** She is responsible for the overall administrative response to all disaster response and recovery missions, including contracting and subcontracting. Ms. Laurie provides a background in several fields including quality control, construction, logistics, management, and contracting. She is adept at ensuring that our subcontractors and equipment are in place and ready to work when needed. She keeps an extensive list of subcontracts, both local and throughout the country, in case specialty work is required. Ms. Laurie understands the importance of local recovery and knows that it means more than just clearing debris – it means providing jobs in the area. She is expert at finding qualified personnel in any area throughout the United States. Ms. Laurie also provides management in the areas of maintaining and upgrading the subcontractor database, registration process, and evaluation criteria, as well as creating and executing applicable training programs for subcontractors. Ms. Laurie will be immediately available to locate and check the credentials of all required subcontractors and to pre-stage necessary equipment, ensuring that City of Coral Gables efforts are well under way within the time frames required.

Ms. Linda Smith is Ceres **Director of Accounting Operations**. She has over 30 years of experience in leading accounting teams in day-to-day activities while providing owners, shareholders, and executives with the financial information and guidance required to make informed business decisions. Ms. Smith is a specialist in coordinating with the City's monitoring firm, assuring a smooth billing and reconciliation process.

Mr. Martin Rodriguez Sr. is our **Corporate Safety Manager**. Mr. Rodriguez has over 30 years of strong and extensive experience in Management and as an Environmental, Health and Safety (EHS) Professional, including experience in Construction (commercial, heavy civil and residential) Industry, General Industry, Environmental and Industrial Hygiene (IH) Management. Mr. Rodriguez is also a highly experienced Emergency Response and Disaster Relief Manager and worked in the aftermath of both the 1989 Loma Prieto (San Francisco) and 1994 Northridge (Los Angeles) earthquake relief efforts.

Ceres' personnel are trained in FEMA regulations and are schooled in the use of FEMA Public Assistance Debris Management Guide FEMA 325, as well as additional resource books Public Assistance Guide FEMA 322 and Public Assistance Policy Digest 321.

For more extensive information on the qualifications of Ceres project management team, please see their resumes on the following pages. Resumes of the additional key personnel that will be made available depending on the size and severity of the event are included as well.

If for any reason key personnel named in this proposal are not available for a City of Coral Gables event, or are not acceptable to the City, personnel with equivalent or better backgrounds and skills will be made available and will be presented for approval.

Management Oversight

David A. McIntyre, Founder and CEO

David McIntyre is the founder and sole shareholder of Ceres Environmental Services, Inc. and affiliated companies. He created the company in 1976 and has led the company through the successful execution of over 400 FEMA-reimbursed contracts. Mr. McIntyre has personally managed over 250 disaster debris-related projects, setting standards through his direct operational leadership. He has performed superbly in hiring, training, and supervising an excellent team of personnel, resulting in Ceres' extensive list of satisfied customers. Mr. McIntyre's history includes his on-the-ground, on-site management of debris contracts during Ceres' large-scale response to several major disasters. The disaster debris projects include major projects for the USACE, including Ceres' 2018 ACI SAD Contract activation in the State of Georgia following Hurricane Michael; USACE work in response to the Northern California Wildfires in 2018; Alabama 2011 tornadoes response; 2008 Hurricane Ike USACE ACI response; 2005 Hurricane Katrina USACE and local jurisdiction debris management projects; and the Hurricane Georges USACE response in 1998.

Mr. McIntyre has been the Project and Operations Manager for many of the projects outlined below. He has also presided over the performance of over 95 additional contracts with branches of the U.S. federal government regarding demolition, grinding, abatement, clearing, and other work. These government branches include the U.S. Army Corps of Engineers; U.S. Navy, Army, and Air Force; U.S. Department of the Interior; and the U.S. Department of Agriculture.

PROFESSIONAL EXPERIENCE

- **TDEM – Central Texas Floods 2025.** Management oversight of Ceres' rapid response to Kerr County following the Central Texas Floods. Services included land and river debris removal, hazard tree removal, and debris reduction and disposal.
- **Hurricanes Helene and Milton 2024 - 2025.** Management oversight for Ceres' response to 47 clients in Florida and Georgia following Hurricanes Helene and Milton.
- **Hurricane Beryl 2024.** Management oversight for Ceres' response to 16 jurisdictions in Texas following Hurricane Beryl.
- **Hurricane Debby 2024.** Management oversight for Ceres' responses in Florida and Georgia following Hurricane Debby.
- **Hurricane Idalia 2023.** Management oversight for debris removal in Florida and Georgia following a Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **California Floods 2023.** Management oversight for flood debris removal services in Tulare County, CA and Merced, CA. 54,645 cubic yards of debris have been removed.
- **Texas Winter Storm Mara 2023.** Management oversight for debris removal in two Texas jurisdictions following a winter storm. 330,846 cubic yards of debris were removed.
- **State of Vermont Summer Flood 2023.** Management oversight for 5920 tons of debris removal in (sixteen) 16 jurisdictions across the State of Vermont
- **Hurricanes Ian and Nicole 2022.** Management oversight for 27 contract activations in Florida. Two of these projects surpassed 2 million cubic yards of debris each.
- **Hurricane Ida 2021.** Management oversight for debris removal in 14 Louisiana jurisdictions.
- **Oregon Wildfire Recovery 2020-2022.** Management Oversight for Oregon Department of Transportation providing Hazard Tree Removal Services for Operational Branch 1: Archie Creek Fire, Douglas County, Operational Branch 5: Thielson Fire, Douglas County and Operational Branch 6: Two Four Two Fire, Klamath County. 22,311 trees were removed.
- **Oklahoma Ice Storm 2020.** Management oversight for debris removal in 5 cities following an ice storm. Over 200,000 cubic yards of debris were removed.
- **Hurricanes Laura, Hanna, Sally, Delta, and Zeta 2020.** Provided management oversight for 13 individual contract activations across Louisiana, Texas, and Florida.
- **Linn County, IA Derecho 2020.** Management oversight for removal, reduction, and disposal of 681,998 cubic yards of derecho generated debris.
- **California Wildfires – Camp Fire, Butte County 2020 – 2021.** Project Manager for the CalRecycle removal of hazardous trees generated by the Camp Fire wildfire in North-Central California in 2017.
- **Hamilton County, TN Tornado 2020.** Provided management oversight for removal and disposal of tornado generated debris in Hamilton County. Over 409,500 cubic yards of debris were removed.
- **Jones County, MS Tornado 2020.** Provided management oversight for removal and disposal of over 240,000 cubic yards of tornado generated debris in Jones County.

- **California Wildfires – Camp Fire, Butte County 2019.** Project Manager for the CalRecycle clean-up project for hauling and disposal of debris generated by the Camp Fire wildfire in North-Central California in 2019, which is the largest debris mission in California in more than 100 years. 768,558 tons of debris were removed.
- **Northern California Wildfire Debris Removal 2018.** Provided management oversight for the USACE debris removal project in Lake, Mendocino and Napa Counties, CA following the fires between October and December of 2017.
- **Hurricane Michael USACE Response 2019.** Project Manager/Operations Manager for work in 13 Georgia Counties.
- **Hurricanes Michael and Florence 2018 – 2019.** Provided management oversight for 13 individual contract activations in jurisdictions across North Carolina, South Carolina, Florida and Georgia
- **Hurricanes Irma and Harvey 2017.** Provided management oversight for more than 45 disaster recovery projects in Florida and Texas.
- **Southeast Tornadoes 2017**. Provided management oversight for disaster recovery projects in Georgia and Louisiana following early tornadoes.
- **Hurricanes Hermine and Matthew 2016**. Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October.
- **Louisiana Flooding 2016**. Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.
- **Oklahoma Storms 2015**. Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2015**. Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014**. Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014**. Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Winter Storm 2013**. Management oversight for early winter storm in October 2013. Ceres provided removal and disposal of disaster-related vegetative debris in South Dakota.
- **Upper Midwest Ice Storm 2013**. Management oversight for Ceres' response to spring ice storms in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013**. Management oversight for Ceres response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snowstorm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **North Dakota Flooding 2011.** Provided management oversight for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota. Ceres removed emergency levees and repaired damage to existing levees.
- **Hurricane Irene 2011**. Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management oversight for response to record-setting tornadoes that hit the Southeast. Presided over four contracts in Alabama, including management of over 1 million CY of debris in Jefferson County.
- **New Zealand Earthquake 2011**. Oversight of response to Christchurch earthquake. Established a New Zealand branch office of Ceres to work in conjunction with the Canterbury Earthquake Recovery Authority (CERA) to provide extensive disaster response services including debris management, design-build seismic stabilization, demolition/deconstruction/implosion services and large-scale materials recycling operations. Working as a capital partner, developer and construction manager in the country to help salvage and repair damaged buildings.
- **Haiti 2010-2013**. Oversight of response to the devastating earthquake that hit Haiti in January 2010. Provided management oversight of a survey contract for the International Office on Migration, an $11M landfill management and debris reduction site contract for the Haitian Ministry of Public Works

and Communications (MTPTC) and The World Bank, environmental remediation projects for World Vision and new construction in the country.

- **Hurricane Ike 2008**. Presided over debris collection, transportation, and disposal on 11 different contract locations in Texas and Louisiana
- **Hurricane Gustav 2008.** Oversight of collection, transportation, processing, and disposal of over 1.9 million cubic yards of debris; Trimming and removal of hazardous trees in Louisiana
- **Hurricane Dolly 2008.** Provided oversight and management guidance in debris collection, transportation, recycling, and disposal in Texas
- **Hurricane Wilma & Rita 2005.** Directed debris collection, transportation, and disposal, Emergency temporary roofing installation in Florida
- **Hurricane Katrina 2005.** Lead Project Manager for collection, transportation, processing, and disposal of over 13 million cubic yards of debris; Trimming and removal of over 165,000 hazardous trees; Asbestos abatement and demolition of 916 buildings; Decontamination and disposal of over 315,000 white goods in 11 Louisiana Parishes; Emergency temporary roofing installation of over 21,000 buildings in 32 Mississippi counties
- **Hurricane Ivan 2004**. Project Manager in collection, transportation, and disposal of over 680,000 cubic yards of debris including the processing of over 505,000 cubic yards of debris in Florida
- **Hurricane Jeanne & Frances 2004.** Managed the collection, transportation, and disposal of over 404,000 cubic yards of debris in 13 Florida counties
- **Hurricane Charley 2004.** Directed Debris collection, transportation, and disposal; Emergency temporary roofing installation in 4 Florida counties
- **Hurricane Isabel 2003.** Project Management to debris removal and disposal in Virginia
- **Hurricane Floyd 1999.** Lead Project Manager to debris removal and disposal in North Carolina
- **Oklahoma City Tornadoes 1999.** Lead project manager for USACE contract providing debris removal, managing multiple debris sites, and demolishing damaged residential structures.
- **Hurricane Georges 1998.** Presided over collection and disposal of over 2.3 million cubic yards of debris; Management of 17 TDSR sites; Emergency temporary roofing installation on over 3,000 buildings in Puerto Rico.
- **Hurricane Fran 1996.** Project management for USACE contract providing debris removal, reduction and site management.
- **Hurricane Andrew 1992.** Lead Project Manager to debris collection, transportation, and disposal; Provided USACE with 25 new chippers/grinders with 48 hours in Florida

EDUCATION/CERTIFICATIONS

- Graduate coursework in Physics, Chemistry, and Mathematics from the University of Minnesota Institute of Technology and University of Minnesota
- Licensed Florida General Contractor
- Recognized as a Patriotic Employer by the Office of the Secretary of Defense

David Preus, President

Mr. David Preus has been employed for more than 40 years with Ceres Environmental Services, Inc., overseeing the Emergency Management Services Division and providing project management on more than 200 FEMA reimbursed disaster recovery contracts including hurricanes, tornadoes, ice storms, windstorms, and floods. Mr. Preus provides overall guidance to the company's Emergency Response Team in the areas of preparatory, mobilization, and implementation of operations for disaster debris removal and management projects. Mr. Preus has participated in nearly 20 USACE emergency recovery contracts with Ceres as prime contractor.

PROFESSIONAL EXPERIENCE

- **TDEM – Central Texas Floods 2025.** Management oversight of Ceres' rapid response to Kerr County following the Central Texas Floods. Services included land and river debris removal, hazard tree removal, and debris reduction and disposal.
- **Hurricane Helene 2024 - 2025.** Management oversight for Ceres' response for USACE waterway debris removal in 6 North Carolina counties following Hurricane Helene. Ceres removed 577,936 CY of vegetative and C&D debris.
- **Hurricanes Helene and Milton 2024.** Management oversight for Ceres' response foractivations in 48 Florida and Georgia jurisdictions following Hurricanes Helene and Milton.
- **Hurricane Debby 2024.** Management oversight for Ceres' responses in Florida and Georgia following Hurricane Debby.
- **Hurricane Beryl 2024.** Management oversight for Ceres' response to 16 jurisdictions in Texas following Hurricane Beryl.
- **Hurricane Idalia 2023.** Management oversight for Ceres' response to Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **Cameron Peak Fire Hazardous Tree Removal - May – July 2021.** Debris Management Advisor for hazard tree removal in Larimer County, CO following the Cameron Peak Fire. The project included the cutting, hauling, processing, and disposal of 14,207 hazardous trees. The hazardous trees were located in rocky and steep terrain, and the project was completed in 2 months.
- **Oklahoma Ice Storm 2020.** Operations Manager for debris removal in 5 cities following an ice storm.
- **Hurricanes Laura, Hanna, Sally, Delta, and Zeta 2020.** Provided management oversight for 13 individual contract activations across Louisiana, Texas, and Florida.
- **Linn County, IA Derecho 2020.** Operations Manager for removal, reduction, and disposal of derecho generated debris.
- **Hamilton County, TN Tornado 2020.** Operations Manager for removal and disposal of tornado-generated debris in Hamilton County.
- **Jones County, MS Tornado 2020.** Operations Manager for removal and disposal of tornado-generated debris in Jones County.
- **Hurricane Michael 2018.** Operations Manager for the USACE ACI Restricted SAD Region activation in 13 Georgia counties for the clean-up of debris generated by Hurricane Michael in October 2018.
- **Hurricane Florence 2018.** Operations Manager and Project Manager for the North Carolina Department of Agriculture and Consumer Services for the disposal of biological debris generated as a result of Hurricane Florence throughout the State of North Carolina.
- **Hurricane Irma 2017.** Management Oversight for Ceres response to more than 25 jurisdictions throughout the State of Florida that were impacted by Hurricane Irma.
- **Hurricane Harvey 2017.** Provided management oversight for ten (10) individual projects throughout the State of Texas following the damage caused by Hurricane Harvey and the resulting floods.
- **Hurricane Maria Recovery, Puerto Rico** Providing management oversight for USACE PR Blue Roof and the Government of Puerto Rico Transportation and Public Works Department (DTOP) contracts following Hurricane Maria.
- **Hurricanes Hermine and Matthew 2016**. Provided management oversight for over 20 individual projects following Hurricane Hermine in September and Hurricane Matthew in October. Also worked in the field as project manager after Hurricane Matthew.
- **Louisiana Flooding 2016**. Provided management oversight for Ceres response to Louisiana floods in August following heavy rains.

- **Oklahoma Ice Storms 2015**. Provided management oversight to Ceres response to Winter Storms Cara and Goliath. Ceres responded to six different jurisdictions in Oklahoma.
- **Livingston Parish Waterway Cleanup 2016**. Management oversight for Ceres response during the removal of vegetative, C&D and white goods debris removal in Louisiana.
- **Alabama Tornadoes 2014**. Management oversight for Ceres response in several Alabama cities damaged by May tornadoes. Ceres provided removal and disposal services for eligible debris.
- **Winter Storm Pax 2014**. Management oversight for Ceres response in Georgia and North Carolina. Ceres provided removal and disposal of storm-related debris in both states.
- **Upper Midwest Ice Storm 2013.** Led Ceres' debris management prime contracts in South Dakota and Minnesota, including work in rights of way, parks and waterways.
- **Hurricane Sandy 2012-2013**. Management oversight for Ceres' response in New York and New Jersey. Ceres performed multiple projects in New York and New Jersey as prime contractor.
- **Hurricane Isaac 2012.** Management oversight of five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Provided management oversight for response to unseasonal snowstorm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011**. Provided management oversight for response to Hurricane Irene's impact on the Atlantic coast. Ceres managed 120,000 CY of debris in two locations.
- **Alabama Tornadoes 2011.** Provided management for Ceres' response to record-setting tornadoes as Ceres hauled 1,191,553 CY of debris, reducing the vegetative portion by grinding.
- **Haiti Earthquake 2010-2013**. Project Manager working with the International Organization for Migration on camp population and needs. Managed transitional housing prototypes. Participated in World Bank-financed 4.15 million CY rubble recycling project.
- **Hurricane Ike 2008**, Project management and operations management in 3 counties in Texas to clear and haul hurricane debris under Ceres' USACE ACI contract.
- **Hurricane Gustav 2008**, Project oversight for three contracts totaling over 2,000,000 cubic yards for debris removal and disposal, trimming and removal of hazardous trees, and removal and disposal of white goods in Louisiana.
- **Hurricane Katrina 2005**, Project Manager for emergency temporary roofing installation on more than 21,000 homes and buildings throughout 32 MS counties. Assisted in removal of over 13 million cubic yards of debris throughout 11 LA Parishes.

EDUCATION/CERTIFICATIONS

- General Management Program, Harvard Business School, Boston, MA, completed May 2014
- MBA, University of Minnesota Carlson School of Management
- Bachelor's degree, History, University of Minnesota
- Department of Homeland Security GS-202, Debris Management
- USACE CQM, FEMA IS-100, and First Aid/CPR certified

John Ulschmid, Senior Vice President

Mr. Ulschmid has more than 35 years of experience with Ceres Environmental Services, Inc., including project management of multiple FEMA-reimbursed contracts. Mr. Ulschmid manages the company's Construction and Demolition Division as well as various operational aspects of the Emergency Management Services Division, concurrently with the company's Public Affairs and Logistics Management. Mr. Ulschmid has also worked on a variety of other emergency response projects including emergency building demolitions due to floods, Emergency Bank Stabilization of the Mississippi River Lock and Dam 8, and multiple floodway and water control and mitigation construction projects. He has provided project management, supervision, and administration to several federal government clients including the U.S. Army Corps of Engineers, U.S. Air Force, U.S. Navy, U.S. Army, CAL OES, LA DOTD, and TX DOT along with multiple projects with cities, counties, municipalities, and other public agencies with revenues totaling in excess of $1 Billion. Mr. Ulschmid attended the University of Minnesota, Carlson School of Management where he holds a bachelor's degree in management information systems.

PROFESSIONAL EXPERIENCE

- **TDEM – Central Texas Floods 2025.** Management oversight of Ceres' rapid response to Kerr County following the Central Texas Floods. Services included land and river debris removal, hazard tree removal, and debris reduction and disposal.
- **Hurricanes Helene and Milton 2024.** Management oversight for Ceres' response to 47 clients in Florida and Georgia following Hurricanes Helene and Milton.
- **Hurricane Debby 2024.** Management oversight for Ceres' responses in Florida and Georgia following Hurricane Debby.
- **Hurricane Beryl 2024.** Management oversight for Ceres' response to 16 jurisdictions in Texas following Hurricane Beryl.
- **Hurricane Idalia 2023.** Management oversight for Ceres' response to Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **Archie Creek Fire Tree Removal 2020 – 2022.** Senior Director for the Oregon Department of Transportation hazardous tree removal project following the Archie Creek Fire in Oregon.
- **California Wildfires – Camp Fire, Butte County 2019-2020.** Senior Director for the CalRecycle clean-up project for hauling and disposal of debris generated by the Camp Fire wildfire in North-Central California in 2018, which is the largest debris mission in California in more than 100 years. 768,558 tons of debris were removed.
- **Hurricane Michael- SW Georgia 2018**. Deputy Operations Manager for USACE debris removal operation in 13 SW Georgia counties.
- **U. S. Virgin Islands Hurricane Recovery 2017-2019**. Project Manager for response to Hurricanes Irma and Maria on St. Croix, St. Thomas and St. John for debris removal and processing, marine vessel processing, and off-island disposal of 600K CY. C&D Debris was disposed of in CONUS requiring federal and state approvals and permitting.
- **Alabama Tornadoes 2011**. Management oversight for response to record-setting tornadoes that hit the Southeast, including management of over 1 million CY of debris in Jefferson County.
- **Emergency Levee Removal- Minot ND 2011**. Project Manager for emergency levee removal post Souris River flooding (a greater than 100-year flood event).
- **Hurricane Ike 2008**. Project management, logistics management, and contract administration of operations in Texas.
- **Hurricane Gustav 2008**. Supervision and contract administration of company operations for debris removal and disposal; Project Manager of HVAC project and LA DOTD roadway drainage repairs and improvements project in Louisiana
- **Hurricane Rita 2005**. Project management for debris removal and disposal of over 4.5 million cubic yards; Reduction of over 1.1 million cubic yards of debris; Removal and disposal of e-waste; demolition of approximately 253 storm damaged buildings in Terrebonne and Calcasieu Parishes, Louisiana
- **Hurricane Katrina 2005**. Project Manager for debris removal operations including 13 million cubic yards of hurricane debris in 11 Louisiana parishes; trimming and removal of over 165,000 hazardous trees; supervised over 12 miles of emergency levee repair & stabilization projects in St. Bernard and Plaquemines Parishes, Louisiana
- **Hurricanes Jeanne & Frances 2004**. Operations Manager in the collection and disposal of over 404,000 cubic yards of debris in Florida

CERTIFICATIONS/TRAINING

- USACE CQM certified
- Pearce College; Tacoma, Washington. 1986
- University of Minnesota; Minneapolis, Minnesota.
    - College of Liberal Arts, 1986-1988
        Emphasis: International Affairs
        Deans List
        CLA Honors Program
- University of Minnesota; Minneapolis, Minnesota
    - Curtis Carlson School of Management, 1988-1991

Robert Smith, Director of Disaster Recovery Operations

Mr. Smith is the Director of Ceres' Disaster Recovery Division. He has a strong history of managing large, complex projects that involve multiple government agencies. His experience includes overseeing all aspects of the CalOES/CAL Recycle Camp Fire Debris Removal and Hazardous Tree Removal projects in Butte County as Incident Commander. Mr. Smith also managed Ceres' response for the USACE USVI project following Hurricanes Irma and Maria. Mr. Smith builds effective teams by focusing on customer needs, setting clear goals, and successfully executing project directives. Since joining Ceres in 2017, Mr. Smith has ensured successful project performance while maintaining safety compliance and a customer-oriented approach.

PROFESSIONAL EXPERIENCE

- **TDEM – Central Texas Floods 2025.** Director of Storm Operations for Ceres' rapid response to Kerr County following the Central Texas Floods. Services included land and river debris removal, hazard tree removal, and debris reduction and disposal.
- **Hurricanes Helene and Milton 2024.** Director of Storm Operations for Ceres' response to 47 clients in Florida and Georgia following Hurricanes Helene and Milton.
- **Hurricane Debby 2024.** Director of Storm Operations for Ceres' responses in Florida and Georgia following Hurricane Debby.
- **Hurricane Beryl July 2024 – September 2024.** Director of Storm Operations overseeing responses to 16 jurisdictions in Texas. Project scopes include disaster debris removal, hauling, reduction, DMS management, hazard tree removal and final disposal of debris resulting from Hurricane Beryl.
- **Wildfire Fuel Reduction (WFR) Vegetation and Tree Removal Services - Orange County, CA 2024 – Caltrans.** Director of Operations overseeing all phases of the contract. Scoped work includes Wildfire Fuel Reduction, vegetation and tree removal within Caltrans ROW within District 12. Additional scopes include monitoring and working around cultural and environmentally sensitive areas. Responsibilities include preparatory phase oversight, subcontracts/contracts, project coordination & scheduling, daily & weekly project-specific documentation, Fuel Reduction Action Plan (FRAP) implementation to include management of prescription-based treatments, permitting/environmental certs, Invoicing & closeout.
- **Sacramento River Tree Removal – January – February 2024 – USACE.** Director of Operations. Provided oversight for the felling and removal of various tree species in environmentally sensitive and public areas and biological monitoring along the Sacramento River. These shoreline areas stem from the Interstate 50 Bridge and Garcia Bend Park specifically reaching 2, 3, and 6. Responsibilities included the development of pre-work submittals, partnering with the Army Corps and two other contractors working within these reaches, developing, and enforcing daily production and resource reporting, cost controls, invoicing, and managing schedules.
- **Folsom Dam Tree Removal, 2023 – USACE.** Director of Operations. Provided oversight for successfully removing 210 trees within public and environmentally sensitive areas. Responsibilities included the development of pre-work submittals, partnering with the Army Corps on Bureau of Reclamation (BOR) permitting, developing, and enforcing daily production and resource reporting, successful interagency coordination (BOR, USACE, State Park), cost controls, invoicing, and schedules. Due to weather restrictions, the project was delayed, and the team still completed this project two months ahead of schedule.
- **ODOT Hazard Tree Removal, Jackson and Douglas Counties 2021 – 2022.** Director of Operations overseeing the removal of Right-of-Way (ROW) trees along Oregon highways. This included the removal of over 25,000 US Forest Service (USFS) and Bureau of Land Management (BLM) tree hazards. This process encompassed the removal and transportation of both timber and slash to log decks and reduction sites.
- **Hazard Tree Removal Project for the Campfire in Butte County -- 2020 to 2021.** Incident Commander. Roles and responsibilities included management of the overall incident, safety, and liaison between all project partners and the prime contractor. We operated 12 crews conducting tree removal and hauling for approximately 2,200 properties containing just under 60,000 eligible trees. Tracking of project quantities daily and in total. Worked closely with the Monitoring Company and Project Owner Incident Management Team on strategy and tactical short-term and long-range plans to ensure the success of the contract. Project totaled $104,369,789.
- **Oklahoma Ice Storm 2020**. Project Manager overseeing three projects: City of El Reno, City of

Kingfisher, and the City of Piedmont. The work performed consisted of leaner and hanger removal, ROW vegetative removal, DMS operations, and the reduction of vegetative debris.

- **Hurricane Hanna 2020**. Project Manager overseeing three separate projects: Hidalgo County, the City of Pharr, and the City of Edinburg. Conducted ROW collection, disposal of vegetative debris and construction and demolition debris with all three clients. Also collected and disposed of white goods, household hazardous waste and electronic waste. Over 327,000 cubic yards of debris were removed.
- **Camp Fire, Butte County 2018 – 2019.** Incident Commander with overall responsibility for the demolition, transportation, and disposal of debris generated by the Camp Fire wildfire in North-Central California in 2018 and directed the removal of more than 750,000 tons of hazardous debris while treating more than 3,100 private parcels. In full operational mode, we operated 45 to 50 demolition crews supported by 650 to 1,000 hauling units per day. Project totaled $246,156,950**.**
- **Hurricane Irma and Maria 2017.** Project Manager for vegetative, construction and demolition, and metal debris removal from local municipality ROW and other eligible public property in the U.S Virgin Islands for USACE ACI project following Hurricanes Irma and Maria. Work also included site preparation, debris reduction - chipping/mulching/grinding, and debris disposal.
- **Evergro Organic Recycling 2016-2017.** Vice President of Operations researching and acquiring a track of land that meets all TCEQ criteria to construct a biosolid composting facility. Focused on site operating plans and providing a permit application along with drawings drafted by a local project engineer.
- **New Earth Soils and Compost 2010-2016.** Vice President of Operations overseeing over 35 teams within two facilities, new constructions, and existing biosolid composting operations.
- **The Garick Corporation**
    - **Vice President of Operations 2007-2009.** overseeing six facilities and 250 associates in five different states, ensuring EPA/DEP and OSHA compliance practices, plant staffing, daily productions goals, payroll management, and inventory control.
    - **General Manager 2006-2007.** Responsible for the safety and productivity of a large group during peak season, including environmental compliance, profitability, and leadership development. Drafted and implemented operational procedure manual for companywide plant and safety operations.
- **United States Army 1991-2000.** Airborne Ranger as Scout Team Leader for the 25th Infantry Division in Oahu, Hawaii, a Pathfinder for the 101st Pathfinder detachment and a U.S. Army Ranger Instructor at the Mountain Phase of Ranger School. Responsible for assisting the squad leader to ensure squad combat readiness, including planning and supervision of soldier training. Assisted with tactical employment and continuous surveillance of the enemy while being responsible for daily training and safety of 600 rangers annually in mountaineering and combat missions.

EDUCATION

- Austin Peay State University, Clarksville, TN 2000

CERTIFICATIONS

- IS-00027 FEMA Logistics
- IS-00393.b Hazard Mitigation
- IS-00632.a Debris Operations
- ICS-100 Incident Command System
- IS-00200.c Initial Response
- IS-00042 Social Media, Emergency Management
- IS-00240.b Leadership and Influence
- IS-00552 Public Works Role, Emergency Management
- OSHA 30 Construction

Michael Smith, Operations Manager

Mr. Smith is a dynamic leader with extensive expertise in managing large-scale debris removal operations. He provides exceptional program management both on-site and remotely, ensuring regulatory compliance across global project locations. In 2024, Mr. Smith successfully led the Columbia County, GA debris removal project following Hurricane Helene. Under his leadership, more than 3.7 million cubic yards of debris were efficiently removed, processed, and transported to final disposal. In recognition of his outstanding performance, Columbia County honored him with a personalized baseball and the "Game Changer Award."

Mr. Smith is known for developing industry-leading programs that drive significant cost savings, improve operational efficiency, and reduce risk and liability. He excels in training, mentoring, and coaching teams both in the U.S. and internationally, and is adept at managing multiple projects while maintaining clear communication and high productivity.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene 2025.** Management oversight for Ceres' ongoing response to Georgia jurisdictions following Hurricane Helene.
- **Hurricanes Helene and Milton, October 2024 – March 2025.** Area Manager overseeing all aspects of emergency debris removal, reduction and disposal in seven Florida jurisdictions, including Debary FL, Deltona FL, Lake County, FL, Longwood FL, Maitland FL, Mount Dora FL, and Ocoee FL.
- **Wildfire Fuel Reduction (WFR) Vegetation and Tree Removal Services - Orange County, CA – Caltrans 2023** Project Manager overseeing all phases of the contract. Scoped work includes Wildfire Fuel Reduction vegetation and tree removal within Caltrans ROW District 12. Additional scopes include monitoring and avoidance of cultural and environmentally sensitive areas. Responsibilities include preparatory phase oversight, subcontracts / contracts, project coordination & scheduling, daily & weekly project specific documentation, FRAP implementation to include oversight of prescription-based treatments, permitting/environmental certs, Invoicing & closeout.
- **Sacramento River Tree Removal – USACE 2023** Project Manager overseeing the felling and removal of various tree species in environmentally sensitive and public areas, and Biological monitoring, along the Sacramento River. These areas of shoreline stem from the Interstate 50 Bridge and Garcia Bend Park, specifically reaches 2, 3, and 6. Responsibilities include the development of pre-work submittals, partner with the Army Corps and two other contractors working within these reaches, developing and enforcing daily production and resource reporting, cost controls, invoicing, and managing schedules.
- **Folsom Dam Tree Removal, 2023 – USACE.** Project Manager over the successful removal of 210 trees within public and environmentally sensitive areas. Responsibilities included the development of pre-work submittals, partner with the Army Corps on BOR permitting, developed and enforced daily production and resource reporting, was successful with interagency coordination (BOR, USACE, State Park), cost controls, invoicing, and schedules.
- **Hurricane Ian 2022.** Project Manager for debris management and removal in Cape Coral, FL.
- **Hazard Tree Removal Project for the Campfire in Butte County -- 2020 to 2021.** Planning Section Chief. Roles and Responsibilities included and were not limited to the daily dispatching and scheduling of tree removal and hauling crews for approximately 2,200 properties, containing just below 60,000 eligible trees. Developing crew schedules, work packages & runways. Tracking of project quantities daily and in total. The contract value exceeded $100,000,000.00 worth of work.
- **Hurricane Laura 2020.** Project Manager in Santa Rosa County, FL for debris cleanup. The project included removal of over 1,000,000 CY of Vegetative and Construction & Demolition Debris, reduction by Grinding and ACI of 500,000 CY and removal of approximately 20,000 hangers and leaners. Oversaw 4 section supervisors and over 150 hauling units and bucket trucks operators.
- **Hurricane Hannah 2020.** Superintendent for the City of Edinburg & Hidalgo County; Precincts 1, 3, & 4 Debris Cleanup & Reduction. Responsible for field supervision, traffic control labor and upwards of 50 hauling unit operators.
- **Puerto Rico Sheltering and Temporary Essential Power Program (STEP) 2019.** Project Manager for the PR STEP providing temporary repairs to single family dwellings with a monetary cap of $20,000.00 per dwelling. The scope of work entailed numerous pre and post inspections, database creation/data management, applicant interaction/customer service, and the contracting

and coordination of skilled tradesmen to provide electrical, HVAC, potable water and gas to a safe, secure and weatherproof dwelling.

- **Hurricane Maria 2017 – 2018.** Senior Quality Control Manager/Superintendent for the ACI Emergency Temporary Roofing in Puerto Rico. Mr. Smith implemented systems of distribution, logistics, document controls/flow, work order and production tracking, inventory and material coordination for the construction of the roofs.
- **Hurricane Irma 2017.** Project Manager for the debris clean-up in Highland and Okeechobee Counties, FL.
- **Morganza Hurricane Levee Project 2015**. Senior Quality Control System Manager/Project Manager for a massive levee system located just south of Houma, LA. These segments of levee make up approximately 9 miles of newly constructed earthen levee through the marsh.
- **Aquamen, LLC, 2009-2014, Vice-President / Co-Owner.**
  The company performed certified residential & commercial mold inspections, sampling for indoor air-quality, day-to-day monitoring, and post-clearance. Responsibilities included project estimating, project management, procurement, manage/coordinate subcontractors, manage/coordinate inspections, manage/coordinate invoicing and draw requests.

EDUCATION/CERTIFICATIONS

- USACE Construction QC Management
- OSHA Certification: 30 HR Construction Safety
- OSHA Certification: 10 HR Construction Safety
- OSHA Refinery Safety Courses – CSE Attendant/Entrant, Fire Prevention, Haz. Gases
- LOTD, First Aid/CPR and refinery safety standards
- HAZWOPER Certification
- GHS & OSHA Hazardous Communication
- FEMA EMI – ICS-100, Exercises 120, 200 ICS/NIMS
- HCSS Heavy Bid/Heavy Job Certified (2014)
- Home Inspection Certification for the State of Ohio
- Mold remediation & inspection Certification (Commercial and Residential) for Ohio

Kevin Sudbury, Project Manager

Kevin Sudbury has a 25-year career that includes experience in planning, project management, business administration, public speaking, and client support. He thrives in fast-paced, high-pressure environments. Mr. Sudbury has a reputation for applying advanced problem-solving techniques that lead to the restoration of smooth-flowing procedures and systems, developing innovative solutions to any challenge. He analyzes complex customer requirements and can execute simultaneous projects. Mr. Sudbury is an excellent communicator with exceptional interpersonal skills. These skills ensure project engagement and cohesion across diverse groups of staff, management, and clients.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton 2024.** Operations/Area Manager responsible for oversight of Ceres' emergency disaster debris removal responses to multiple Florida jurisdictions.
- **Hurricane Debby 2024. Area Manager.** Responsible for the management of five (5) emergency debris removal and disposal activations in Florida and Georgia following Hurricane Debby.
- **Hurricane Beryl 2024**. Area Manager. Responsible for the management of 16 emergency debris removal and disposal activations in Texas.
- **Hurricane Idalia 2023.** Project Manager. Responsible for the management of Hurricane Idalia generated debris in Glynn County, GA.
- **Red Tide Cleanup 2023**. Project Manager. Responsible for managing all aspects of Red Tide Cleanup in Sarasota, FL.
- **State of Vermont Summer Flood 2023.** Project Manager. Responsible for managing 16 debris removal projects across the State. Services included ROW C&D debris haul in, ROW vegetation debris haul in, site restoration and hazardous materials handling.
- **Central Texas Winter Storm Mara Debris 2023.** Area Manager. Responsible for managing four (4) debris removal projects across two (2) counties. Services provided to clients included ROW debris haul in, park facilities clean-up, reduction, debris haul-out, and site restoration. 330,846 cubic yards of debris were removed.
- **West Central Florida Hurricane Ian Debris 2022.** Area Manager. Responsible for managing 11 debris removal projects across five (5) counties. Services provided to clients included cut/push, ROW debris haul in, specialized debris removal, reduction, debris haul-out, site restoration, street sweeping, and catch basin cleanout. Clients served include cities, counties and FDOT.
- **Terrebonne Parish School District, LA Hurricane Ida Debris 2022.** Project Manager. Responsible for managing all aspects of debris removal across 45 facilities heavily impacted by Hurricane Ida. Developed a specialized operations plan that accounted for working on active campuses to protect all children, staff, visitors, and facilities.
- **City of Covington, LA Hurricane Ida 2021.** Project Manager. Responsible for all recovery components including push, debris collection and final disposal. Push started on Day 1 after the event and completed it in less than 4 days, which was the quickest completion of a significantly impacted City on the North Shore. According to the electric company this allowed them to refocus assets from other areas to Covington resulting in the restoration of 84% of the City's grid in 6 days. Debris collection and disposal was completed ahead of the projected schedule.
- **Sabine River Authority, LA Hurricane Laura/Delta Debris 2021.** Project Manager. Responsible for managing all aspects of debris removal along 40 miles of canal including 80 miles of levee and over 35 entrance ways/ramps in 92 working days. Debris streams included vegetative, C&D and leaners/hangers.
- **Vermilion Parish, LA Hurricane Delta Debris 2020.** Project Superintendent. Responsible for managing all aspects of debris removal across a 1,200 sq mile parish divided into 14 districts.
- **Escambia County School District Hurricane Sally Debris 2020**. Project Superintendent. Responsible for scheduling, managing, and ensuring quality control for the removal of debris and hangers/leaners from 60 facilities. Brought the 28 facilities initially assigned to a safe and operationally ready status in four (4) days so that the District could reopen the entire school system. All operations were completed in less than four (4) weeks.
- **City of Edinburg, TX Hurricane Hanna Debris 2020.** Project Superintendent. Responsible for scheduling, managing, and ensuring quality control for both subcontractors and self-performing debris removal trucks.

- **Hamilton County Tennessee Tornado Debris 2020.** Subcontractor Manager. Responsible for the acquisition, scheduling and management of multiple subcontractors executing ROW Vegetative and C&D Haul-in and Mulch Haul-out. Over 409,500 cubic yards of debris were removed.
- **Butte County California Fire Debris 2019**. Logistics Chief/Subcontractor Manager. Responsible for project-wide and self-performing crew logistics support including resource forecasting, equipment acquisition, materials selection, competitive pricing evaluation, personnel housing, and asset management. Secured required local permits for laydown yard. Refocused subcontractor haul-out operations including a review of the existing haul-out operations, vetting, and negotiating with new subcontractors, and provided subsequent operational oversight which led to a project savings of over $426K.
- **SW Georgia Hurricane Michael Debris 2018**. Operations Manager/ Subcontractor Manager. Responsible for the direct management of over 120 ROW debris haulers and haul-out subcontractors (1,000+ containers) across 13 counties. Duties include operational planning, subcontractor management, overall project management and daily coordination with USACE.
- **City of Coral Gables Hurricane Mitigation Grant Program 2018**. Senior Project Manager/Funding Specialist. Developed 4 HMGP successfully funded applications for disaster mitigation projects in response to Hurricane Irma.
- **Apex Oil Terminal Improvements 2017**. Senior Project Manager. Responsible for developing procurement policies, ensuring Good Faith Efforts were followed and documented to maximize DBE participation, pre-construction planning, project management, federal compliance (Davis Bacon, American Iron and Steel, EEO), financial reconciliation and close-out of a 7-month, FEMA funded $1,500,000 fuel terminal improvements project which spanned 3 sites each in a different state with concurrent procurement and construction activities.
- **City of Miami Wagner Creek/Seybold Canal Stormwater Improvements 2017**. Senior Project Manager. Responsible for funding, project management, federal compliance (Davis Bacon, American Iron and Steel, EEO), financial reconciliation and close-out of an 18-month, $21,000,000 sediment removal project that included 1 prime contractor and 4 subcontractors. Project was awarded the 2018 WEDA Environmental Excellence Award.
- **US Virgin Islands Gordon A. Finch Marine Terminal 2016.** Senior Project Manager. Responsible for preparing a federal TIGER grant application, award acceptance, procurement, and project management of a $13,000,000 project to demolish and replace the existing Roll-On/Roll-Off pier as well as construction of horizonal and vertical site improvements.
- **City of Marco Island Septic Tank Replacement Program 2015**. Senior Project Manager. Responsible for the planning, funding, procurement, project management, federal compliance (MBE/WBE participation, Davis Bacon, Buy American, EEO), financial reconciliation and close-out of a 6-year, FDEP/EPA funded $63,000,000 program that included 8 prime contractors and over 24 subcontractors.
- **Collier County Wastewater System Improvements Program 2014**. Senior Project Manager. Responsible for the planning, funding, procurement, project management, federal compliance (Davis Bacon, EEO), financial reconciliation and close-out of a 8-year, FDEP funded $140,000,000 program that included the construction and/upgrade of 3 wastewater treatment facilities with a combined capacity of over 55 MGD and 16 miles of collection mains.

EDUCATION/CERTIFICATIONS

- BA, Business Administration-Finance, Keiser University, Sarasota, FL
- AS, Computer Network Administration, Keiser University, Sarasota, FL
- OSHA 30/HAZWOPER
- US Army Corps of Engineers (USACE) – CQM-C
- FEMA IS20, IS21, IS33, IS102, IS559, IS632, IS 633, IS634, IS700, IS702, ICS100
- FDOT Resident Compliance Specialist – Local Agency Program

SPEAKING ENGAGEMENTS/PROFESSIONAL ACKNOWLEDGEMENTS

- Florida Department of Transportation – “Simplifying Davis Bacon”
- American Water Works Association – “SRF: A Local Government Perspective”
- Florida Department of Transportation – Disadvantaged Business Enterprise SME
- Florida Department of Environmental Protection – Davis

Dan Selenak, Debris Site Supervisor

Mr. Selenak has over 15 years' experience in all aspects of grinder operations. He oversees the operations of all grinders, grinder support equipment, and associated personnel on a day-to-day basis. He has experience managing large-scale grinding operations, including projects that involve over 1 million cubic yards of vegetative material. Mr. Selenak ensures optimal grinding operations for all projects, including in challenging and remote situations, while maintaining quality control procedures and ensuring a safe work environment. Mr. Selenak also conducts training for Ceres' current and prospective grinder operators.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services, Grinder Operations Manager, May 2022 – Present**
  - **Hurricanes Helene and Milton 2024 – 2025.** Grinding Operations Manager
    - City of Tallahassee, FL
    - Columbia County, GA
    - City of Augusta, GA
  - **Hurricane Beryl 2024.** Grinding Operations Manager in the City of Houston, TX. 644,210 CY of debris reduced by grinding.
  - **TN Tornado 2024.** Grinding Operations Manager in Maury County, TN. 54,120 CY debris reduced by grinding.
  - **GA Tornado 2024.** Grinding Manager in Rockdale County, GA. 30,606 CY of debris reduced by grinding.
  - **Hurricane Idalia 2023**.
    - FDOT District 2 – Taylor County. 1,717,950 CY of debris reduced by grinding.
    - Columbia County, FL. 52,643 CY of debris reduced by grinding.
    - Glynn County, FL. 20,028 CY of debris reduced by grinding.
  - **Shreveport June Windstorm 2023**. Managed grinding operations for Shreveport, LA. 195,220 CY debris reduced by grinding.
  - **Winter Storm Mara 2023**.
    - Williamson County, TX. 96,650 CY debris reduced by grinding
    - Austin, TX. 156,861 CY debris reduced by grinding.
  - **Hurricane Ian 2022**.
    - City of Winter Park, FL. 19,772 CY debris reduced by grinding.
    - Indian River County, FL. 9,770 CY debris reduced by grinding.
    - Manatee County, FL. 134,908 CY debris reduced by grinding.
    - Seminole County, FL. 178,135 CY debris reduced by grinding.
    - Arcadia, FL. 89, 965 CY debris reduced by grinding.
    - Bradenton, FL. 34, 737 CY debris reduced by grinding.
    - Cape Coral, FL. 2,133,799 CY debris reduced by grinding.
    - Deltona, FL. 30,614 CY debris reduced by grinding.
    - Hardee County, FL. 137,146 CY debris reduced by grinding.
    - Longwood, FL. 13,347 CY debris reduced by grinding.
    - North Port, FL. 2,132,800 CY debris reduced by grinding.
    - Palmetto, FL. 26,159 CY debris reduced by grinding.
    - Sarasota County, FL. 37,417 CY debris reduced by grinding.
    - Sarasota, FL. 110,097 CY debris reduced by grinding.
- **Ceres Environmental Services, Grinder Operations Foreman, Feb 2021 – May 2022**
  - **Winter Storm Uri.** Grinding Operations foreman for Nacogdoches, TX. 1,364 hours of grinding took place.
  - **Hurricane Sally.** Grinding Operations Foreman for Santa Rosa County, FL. 375,039 CY debris reduced by grinding.
- **Ceres Environmental Services, Grinder Operator, Feb 2019 – Feb 2021**
  - **2020 Derecho.** Grinding Operator for Linn County, IA. 479,167 CY debris reduced by grinding.
- **SMSC Organic Recycling Facility, May 2011- February 2019**
  - Responsible for scheduling, operating, and managing offsite grinding and screening operations, tracking, and documenting offsite grinding and screening expenses and revenue, coordinating weekly staff and safety meetings, overseeing daily 24/7 operations and more.

- **RW Farms LLC, March 2009 – May 2011**
  - Responsible for managing multiple compost processing facilities and mobile grinding operations, utilized screeners, grinders, and front-end loaders to process waste to be used for composting, and operated equipment used to process material such as, skid loaders, front end loaders, trommel screeners, desk screeners, horizontal grinding, tub grinders and excavators.

Randy Hardy, Quality Control Manager

Mr. Hardy is a resourceful Civil Engineer, Certified Traffic Control Manager, ATSSA-ODOT Traffic Control Flagger Instructor, USACE Construction Quality Manager, EPA Certified Lead/Asbestos Abatement Supervisor with approximately 40 years of CQC Heavy Civil Construction and Disaster Project Management in addition to extensive CQC Planning experience. He has expertise in guiding a wide range of Heavy Civil Project Operations, including Roads/Bridges Construction/Reconstruction, Drainage, Erosion Control, Laboratory Material Testing, CQC Material Sampling, CQC Field Inspection Management and Traffic Control Plans/Management. Mr. Hardy is proficient in construction project layout, concrete/asphalt roadway operations, concrete construction management, elevation management, and electronic milestone tracking and filing systems/document control. He has a proven record of establishing productive relations with jurisdiction owners, engineering management, subcontractors, and regulatory officials, to drive a strong team with multiple trades. He maintains a professional acquaintance towards CSLB with Classifications in reference to Class A General Engineering, C-31 Traffic Control, California Business & Law, and Hazardous Substance Removal in respect to several licenses.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton, 2024 – 2025.** Providing quality control management for Ceres' responses to activations in 47 jurisdictions in Florida and Georgia.
- **Florida Hurricane Idalia _ County Debris Clean-Up Project October 2023 – November 2023.** Quality Control Manager for work provided on the 1.7 million Disaster Debris Response in 3 Florida Counties to include hurricane generated vegetative debris collection, transportation and disposal services and hazard (leaner and hanger) tree removal and trimming. Ensured quality control personnel and subcontractors met the required qualifications of the project contract. Trained all Ceres Area, Sector and QC management and operations personnel, subcontractors in the debris mission operational, documentation and eligibility requirements. Provided FDOT - ATSSA Traffic Control Flagger training in a classroom setting to Ceres flaggers, operations personnel and sub-contractor operation crews.
- **Ceres Caribe _ Luma Vegetation Clearing Service Contract June 2022 – July 2023.** Provided continuous support on purchasing project equipment and traffic control devices. Maintained equipment inventory on project assets Generated Traffic Control Plans on various logistic locations due to roadway orientation. ATSSA Traffic Control Flagger Training for all Ceres and Subcontractor personnel.
- **New Mexico Department of Transportation Soil Debris and Hazard Tree Removal May 2022 – July 2023.** NM Department of Transportation Hazard Tree Removal and Soil Disposal Project for Mora County and San Miguel County. Removed 22,318 hazard trees using conventional logging and specialized tree removal methods to include Heli-logging, low ground pressure and low impact mechanical and hand techniques in culturally ecological sensitive riparian and wetland environments along New Mexico Highway Corridors. Coordinated the processing of merchantable timber and slash in USFS, BLM, OR Department of Parks and private properties. Generated traffic control plans and ATSSA traffic control flagger training for all Ceres and Subcontractor personnel. Daily Management of QC inspection and addressing Quality Control Plan (QC Plan) issues.
- **Florida Hurricane Ian _ County Debris Clean-Up Project October 2022 – March 2023.** Quality Control Manager for work provided on the 2.3 million Disaster Debris Response in 7 Florida Counties to include hurricane generated vegetative debris collection, transportation and disposal services and hazard (leaner and hanger) tree removal and trimming. Ensured quality control personnel and subcontractors met the required qualifications of the project contract. Trained all Ceres Area, Sector and QC management and operations personnel, subcontractors in the debris mission operational, documentation and eligibility requirements. Provided FDOT - ATSSA traffic control flagger training in a classroom setting to Ceres flaggers, operations personnel and sub-contractor operation crews.
- **Oregon _ Wildfire Recovery 2021 – 2022.** Quality Control Manager (CQCM) for Oregon Department of Transportation Hazard Tree Removal and Disposal Project for Archie Creek, Thielsen Fire, Two Four Two and South Obenchain Fires. Removed 22,318 hazard trees using conventional logging and specialized tree removal methods to include Heli-logging, low ground pressure and low impact mechanical and hand techniques in culturally and ecological sensitive riparian and wetland environments along ODOT Hwy Corridors. Processed merchantable timber

and slash in USFS, BLM, OR Department of Parks and private properties. Generated traffic control plans and ATSSA traffic control flagger training for all Ceres and Subcontractor personnel. Daily Management of QC inspection and addressing Quality Control Plan (QC Plan) issues.

- **California Wildfires – Camp Fire, Butte County 2020 – 2021.** Contractor Quality Control Manager (CQCM) for the Cal Recycle Hazardous Tree Removal and Disposal Project resulting from the Camp Fire in California in 2017. Removed 59,000 hazard trees along 2,500 rights-of-way (ROW) and rights of entry (ROE) properties to include steep slope terrain operations and sensitive areas. Monitored the multidisciplinary execution to ensure that biological and archaeological resources were protected. Extensive cultural and environmental resources in Concow and Honey Run required intensive coordination and specialized operations. Generated traffic control plans and ATSSA traffic control flagger training for all Ceres and Subcontractor personnel.
- **Kuykendahl, Glen Forest and Aldine Westfield Detention Basin 2015 – 2019**. Contractor Quality Control Manager (CQCM) managing QC inspection in reference to complex features conflicting with engineering designs, for Kuykendahl, Glen Forest and Aldine Westfield stormwater detention basins in Houston, TX. Performing submittals and permitting in support to the $39 million Kuykendahl Detention Basin Project incorporated 4500 CY Concrete, 3.6 million CY Soil Excavation, 5060 Lin Ft Concrete Pipe and 100 Acres Tree Removal. The $25 million Glen Forest Project entailed 2500 CY Concrete, 2.2 million CY Soil Excavation, 2400 Lin Ft Concrete Pipe and 130 Acres Tree Removal. The $7.1 million Aldine Westfield Detention Basin utilized 1850 CY Concrete, 700,000 CY Soil Excavation, 10,000 Lin Ft Concrete Pipe, and 38 Acres Tree Removal. In addition to maintaining monthly pay request, performing daily management of QC inspection, CQC construction material submitting/environmental permitting, generating traffic control plans, ATSSA traffic control flagger training was achieved, to assure Quality Assurance (QA).
- **California Wildfires-Camp Fire, Butte County 2018 - 2019** Wildfire Structure and Debris removal in Butte County, CA Camp Fire. Quality Control Manager for the 1.4 million CY Cal Recycle/Cal OES clean-up project for removal, transportation, and disposal of asbestos and structural debris on 3,100 properties generated by Camp Fire in 2018.
- **Hurricane Michael 2018 - 2019.** Quality Control Manager for work provided on the 4.9 million CY USACE Disaster Debris Response (SAD) in 13 Southwest Georgia counties to include hurricane generated vegetative debris collection, transportation and disposal services and hazard (leaner and hanger) tree removal and trimming. Ensured quality control personnel and subcontractors met the required qualifications of the project contract. Trained all Ceres Area, Sector and QC management and operations personnel, subcontractors in the debris mission operational, documentation and eligibility requirements. Provided ATSSA traffic control flagger training in a classroom setting to Ceres flaggers, operations personnel and sub-contractor operation crews. Developed project-specific quality control plans; ensuring all quality control inspections are performed and documented in accordance with the testing plan and making sure all results are being reviewed for conformance with requirements with all documentation including records, photographs, and logbooks for the USACE project closeout requirements.
- **Morganza Hurricane Levee Project 2015**. Quality Control Manager (CQCM) responsible for the planning, scheduling, conducting, and coordinating detailed phases of the engineering for a $58 million Hurricane Coastal Levee Protection Project in Terrebonne Parish, LA. Supervised and coordinated the work with engineers, draft persons, plan reviews, as-built, specifications and CQC material testing frequencies in addition to Quality Assurance (QA) Testing.
- **Glendo Wyoming Reservoir Rehabilitation 2015.** Operations Planner – Responsible for the continuation of production and maintenance of quality. Reviewed project traffic control plans in reference to field operation. Created and assisted in weekly meeting agenda. Assisted in managing environmental permits and regulations. Managed underground utility notifications. Quality Control Manager – responsible for the planning, scheduling, conducting, and coordinating detailed phases of the engineering for a $10 million Concrete Reservoir. Supervised and coordinated the work with engineers, draft persons, plan reviews, as-built, specifications and QC material testing frequencies to develop an accurate cost proposal.

EDUCATION/CERTIFICATIONS

- Bachelor of Science – Civil Engineer from the University of Louisiana at Lafayette.
- USACE Construction Quality Management for Contractors Certificate
- LADOTD Asphaltic Concrete Roadway

- LADOTD Embankment and Base Course Certification
- LADOTD Portland Cement Concrete Paving Certification
- LADOTD Portland Cement Concrete Structural Certification
- LADOTD Authorized Density Tester
- ATSSA Traffic Control Supervisor
- ATSSA Certified Traffic Control Supervisor
- ATSSA Certified Flagger
- ATSSA Certified Traffic Control Flagger Instructor
- ODOT Traffic Control Supervisor
- ODOT Certified Flagger
- ODOT Certified Traffic Control Flagger Instructor
- CSLB C31 Traffic Control Classification
- CSLB Business/Law Classification
- CSLB General Engineering Class A Classification
- OSHA 30 for Construction Certificate
- Radiation Safety Officer APNGA Certification
- Radiation Safety Officer NORM Certificate
- Heavy Bid Training Certificate
- South Carolina Pesticide Applicators Core Standards Certificate
- South Carolina General Structural Pest Management Certificate
- Georgia Lead Supervisor Initial Certificate
- EPA Lead Supervisor Training Certificate
- Puerto Rico Lead Supervisor Certificate
- Louisiana DEQ Lead Supervisor Certificate
- New Mexico EPA Lead Supervisor Certificate
- California Lead Supervisor Initial Course Completion
- Texas Lead Supervisor Refresher Certificate
- Puerto Rico Asbestos Supervisor Certificate
- Florida Asbestos Respiratory Protection Certificate
- Florida Asbestos Supervisor Initial Certificate
- California Asbestos Supervisor Initial Certificate
- Texas Asbestos Supervisor Initial Certificate
- Louisiana Arborist/Utility Arborist License

Hubert Russell (Bo) Ansley, FEMA Reimbursement Specialist

Mr. Ansley worked with the U.S. Army Corps of Engineers (USACE) for 33 years. His experience includes Emergency Management; Technical Support to FEMA applicants, and sub-applicants to ensure FEMA eligibility, compliance with State regulations and adherence to contract specifications; review of FEMA eligibility and processing documentation for FEMA reimbursement; training sessions with clients; and development of new documentation systems. His experience runs deep both with Ceres and the US Army Corps of Engineers (USACE), where he served as a technical liaison to FEMA for Emergency Support Function 3 (ESF3) – Public Works and Engineering, and a Senior Level Debris Removal Subject Matter Expert (SME).

PROFESSIONAL EXPERIENCE

- **Hurricane Helene 2024.** Provided operational oversight and FEMA reimbursement assistance to Florida and Georgia jurisdictions affected by Hurricane Helene.
- **Hurricane Debby, 2024.** Provided operational oversight and FEMA reimbursement assistance for debris removal projects in Georgia following Hurricane Debby.
- **Hurricane Beryl 2024.** Provided operational oversight and FEMA reimbursement assistance to 16 jurisdictions in Texas following Hurricane Beryl.
- **Hurricane Idalia 2023.** Provided operational oversight and FEMA reimbursement assistance for debris removal in Georgia following Hurricane Idalia.
- **Hurricanes Ian and Nicole 2022.** Operations Area Manager and Client Services Liaison for 8 contract activations in Florida.
- **Yellowstone River Floods 2021.** Senior USACE Debris Removal SME and FEMA Liaison. Provided a comprehensive assessment of flooding impacts and waterway debris for the State of Montana.
- **Hurricanes Laura, Sally, and Zeta 2020.** Senior USACE SME and FEMA Liaison. Provided Technical Support to FEMA as well as multiple applicants in Louisiana, Alabama, and Florida. Provided supervisory oversight for 21 Federal Technical Monitors.
- **Southeast Tennessee Tornadoes 2020.** Senior USACE Debris Removal SME and FEMA Liaison for 3 local activations in the Chattanooga, TN area.
- **Hurricane Michael 2018.** Lead USACE Debris Removal SME and FEMA Liaison for 6 Florida Counties and 13 Georgia Counties. Served as Contracting Officers Representative for USACE Advanced Contract Initiative (ACI) in Georgia.
- **Hurricane Irma 2017.** Lead USACE ESF3 Liaison to FEMA Region 2. Prepositioned with Forward Team to VITEMA prior, during and after landfall. Supported Recovery Field Office and assisting in activating the Debris ACI for USACE.
- **Hurricane Maria 2017.** Supported recovery efforts in Puerto Rico as Emergency Management Chief, Mobile District. Managed USACE Recovery Field Office for multiple FEMA missions including power restoration, temporary roofing, debris removal and repair of critical public facilities.
- **Southeast Tornadoes 2017**. Lead USACE Debris Removal SME and FEMA Liaison for multiple activations near the City of Albany, GA.
- **Hurricane Matthew 2016**. Lead USACE Debris Removal SME. Provided technical assessment of storm impacts along the Florida Coast from St. Augustine to Melbourne.
- **Hurricane Hermine 2016**. Lead ESF3 Representative to FEMA in Florida. Developed debris volume estimate and debris removal cost estimate.
- **Pacific Ocean Storms 2015**. Served as USACE ESF3 forward for Guam (Typhoon Dalphin) and Saipan (Typhoon Soudler). Provided impact assessments for FEMA.
- **Oso, WA Landslide 2014**. Assistant ESF3 Team Lead and Debris SME supporting FEMA. Provided preliminary report and debris removal estimate.
- **Hurricane Sandy 2012-2013**. Lead Debris SME and Contracting Officers Representative – Suffolk County, NY. Oversaw Debris Removal Operation for Fire Island, NY.
- **Alabama Tornadoes 2011**. Supported recovery efforts as Emergency Management Chief, Mobile District. Managed USACE Recovery Field Office for multiple FEMA missions including temporary power, debris removal and repair of critical public facilities.
- **Hurricane Ike 2008.** USACE liaison to Texas and ESF3 lead in support of FEMA Region 6.
- **Hurricane Katrina 2005-2006.** Debris SME for Alabama recovery.

EDUCATION/CERTIFICATIONS

- Bachelor of Landscape Architecture, University of Georgia
- Graduate Certificate, Homeland Security and Emergency Management, George Washington University
- FEMA ICS 100, 200, 300, 400, 700, 800

Tia Laurie, Contract/Subcontract Manager, Corporate Secretary

Tia Laurie provides a background in several fields including quality control, construction, logistics, management, and contracting. Ms. Laurie serves as Qualifying Agent, holding General Contractors Licenses on behalf of Ceres in many states including California, Louisiana, Alabama, Tennessee, Mississippi, Oregon, and South Carolina. Certified in Construction Quality Management by USACE, Ms. Laurie has served in supporting roles on several missions for more than ten (10) years. Additionally, Ms. Laurie is responsible for the overall administrative response to all disaster response and recovery missions, including contracting and subcontracting. She manages the overall development and maintenance of relationships with subcontractors specifically in local areas of pre-event contracts and competitive pricing. Ms. Laurie also provides management in the areas of maintaining and upgrading the database, registration process, and evaluation criteria for subcontractor, as well as creating and executing their training programs.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton 2024.** Director of Administration including subcontracting and contract management for debris removal to 47 clients in Florida and Georgia following Hurricanes Helene and Milton.
- **Hurricane Debby, 2024.** Director of Administration including subcontracting and contract management for debris removal projects in Florida and Georgia following Hurricane Debby.
- **Hurricane Beryl 2024.** Director of Administration including subcontracting and contract management for debris removal in 16 jurisdictions in Texas following Hurricane Beryl.
- **Hurricane Idalia 2023.** Director of Administration including subcontracting and contract management for debris removal in Florida and Georgia following Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **California Floods 2023.** Director of Administration including subcontracting and contract management for flood debris removal services in Tulare County, CA and Merced, CA.
- **Texas Winter Storm Mara 2023.** Director of Administration including subcontracting and contract management for debris removal in 2 Texas jurisdictions following a winter storm. 330,846 cubic yards of debris were removed.
- **State of Vermont Summer Flood 2023.** Director of Administration including subcontracting and contract management for 5920 tons of debris removal in (sixteen) 16 jurisdictions across the State of Vermont
- **Hurricanes Ian and Nicole 2022.** Director of Administration including subcontracting and contract management for 27 contract activations in Florida. Two of these contract surpassed 2 million cubic yards of debris each.
- **Hurricane Ida 2021.** Director of Administration including subcontracting and contract management for Ceres projects in Louisiana.
- **Oregon Wildfire Recovery 2020 – 2022.** Director of Administration including subcontracting and contract management for Oregon Department of Transportation Hazard Tree Removal Project. 22,311 trees were removed.
- **Oklahoma Ice Storm 2020.** Director of Administration including subcontracting, and management of 5 contract activations as a result of the Oklahoma Ice Storm. Over 200,000 cubic yards of debris were removed.
- **Hurricanes Hanna, Laura, Sally, Delta and Zeta 2020.** Director of Administration including subcontracting. Managed over 30 subcontractors providing debris collection, reduction, and disposal. While working contract administration on over 13 contract activations.
- **Linn County, IA 2020.** Director of Administration including subcontracting and managing 4 subcontractors and working contract administration. Over 1 million cubic yards of debris were removed.
- **Hamilton County, TN and Jones County, MS Tornados 2020.** Director of Administration including subcontracting. Managed 6 subcontractors providing debris collection, reduction, and disposal. Over 600,000 cubic yards of debris were removed.
- **Bulk Waste Removal 2020.** Director of Administration including subcontracting. Managed 6 subcontractors providing bulk waste removal to the City of Atlanta and Macon-Bibb County, GA as a result of limited staff due to COVID-19. 5,966 tons of waste were removed.
- **Paradise and Butte County, CA Fire 2019.** Director of Administration including subcontracting and managing over 23 subcontractors and working contract administration with CalRecycle. 768,558 tons of debris were removed.

- **Hurricanes Florence and Michael 2018.** Director of Administration for storm operations in a wide geographic area.
- **North Carolina Department of Agriculture 2018.** Director of Administration and Subcontracting Manager for hauling vegetative material for NC farms after Hurricane Florence.
- **Northern California Wildfire Debris Removal 2018.** Subcontractor Manager responsible for hiring all subcontractors for the USACE debris removal project in Lake, Mendocino and Napa Counties, CA following the fires between October and December of 2017.
- **Hurricanes Harvey, Irma, and Matthew 2017.** Director of Administration and Subcontracting Manager for over 50 storm and civil construction projects.
- **Hurricanes Hermine and Matthew 2016.** Subcontractor Manager for over 20 contracts in Florida, Georgia, South Carolina, and North Carolina following two hurricanes in September and October.
- **Louisiana Floods 2016.** Subcontractor Manager for Ceres response to August floods in Louisiana.
- **Winter Storm Cara and Goliath 2015.** Subcontractor Manager for debris removal and disposal projects in Oklahoma following winter storms.
- **Alabama and Mississippi Tornados 2014.** Subcontractor Manager for four separate tornado recovery projects in Kimberly, Adamsville, and Graysville, Alabama as well as Lee County, MS. 185,758 cubic yards of debris were removed.
- **Winter Storm Pax and Ulysses 2014.** Subcontractor Manager for Columbia County, GA and NC DOT ice storm recovery; Recruited and subcontracted companies for hauling, tree work, and grinding.
- **Hurricane Sandy 2012-2013.** Subcontractor Manager recruiting local subcontractors and vendors for Ceres response in New York and New Jersey.
- **Hurricane Isaac 2012.** Subcontractor manager for five separate contracts in response to Hurricane Isaac. Ceres provided recovery services to Jefferson Parish, Kenner, Livingston Parish, Denham Springs and St. Bernard Parish.
- **Winter Storm Alfred 2011.** Subcontractor Manager for response to unseasonal snowstorm in the Northeast. Ceres managed over 320,000 CY of debris in two locations.
- **Hurricane Irene 2011:** Subcontractor Manager for Greenville, NC response and recovery efforts.
- **Alabama Tornadoes 2011.** Subcontractor Liaison: recruited local and specialty subcontractors and vendors to provide services for tornado cleanup.
- **Haiti Earthquake 2010.** Subcontractor Liaison identifying specialist organizations & sea transport.
- **Ice Storms 2009.** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal from county rights-of-ways in Kentucky.
- **Hurricanes Dolly, Gustav and Ike 2008.** Subcontractor Liaison screening and coordinating qualified subcontractors for debris removal, processing, and disposal operations.
- **Floods 2008.** Subcontractor Liaison identifying and coordinating qualified subcontractors for debris removal due to Cedar River flooding in Iowa.
- **Military Stars, Orion International 2007-2008.** Account Executive researching, identifying, and capturing of new clients providing opportunity for hiring of transitioning military personnel.
- **U.S. Army Corps of Engineers, Captain 1999-2005.** Battalion Logistics/Supply Officer, Detachment Commander, Company Executive Officer, and Topographic Platoon; awarded Bronze Star Medal for her bravery and meritorious service with USACE.

EDUCATION/CERTIFICATIONS

- Master's degree, Engineering Management, University of Missouri (Rolla)
- Bachelor's degree, Engineering Management, U.S. Military Academy, West Point, New York
- Engineer-In-Training (EIT/FE): Registered in New York, 1999
- FEMA certified IS-10, ICS-200, IS-102, IS-632, NIMS IS-700
- USACE CQM certified
- Red Cross Disaster Services certified

Linda Smith, Director of Accounting Operations

Ms. Smith has over 30 years of experience in leading accounting teams in day-to-day activities while providing owners, shareholders, and executives with the financial information and guidance required to make informed business decisions. Ms. Smith is a specialist in coordinating with the City's monitoring firm, assuring a smooth billing and reconciliation process.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services, Inc.** Director of Accounting Operations. In coordination with the accounting team, responsible for the day-to-day functions of the entire storm accounting department and assisting the field operations to establish internal protocols.
  - **Hurricanes Beryl, Debby, Helene and Milton 2024**
  - **Hurricane Idalia – 2023**
  - **California Floods – 2023**
  - **Texas Winter Storm Mara – 2023**
  - **State of Vermont Summer Flood – 2023**
  - **Hurricanes Ian and Nicole, FL – 2022**
  - **New Mexico DOT Fire and Flood Debris – 2022**
  - **Hurricane Ida, LA – 2021-2022**
  - **Oregon Wildfire Recovery 2020 – 2022.**
  - **California Wildfires – Camp Fire, Butte County Hazardous Tree 2020-2021**
  - **Oklahoma Ice Storm 2020 (5 jurisdictions)**
  - **Hurricanes Laura, Hanna, Sally, Delta, and Zeta 2020 (13 jurisdictions)**
  - **Linn County, IA – Derecho 2020**
  - **City of Atlanta, GA and Macon-Bibb County, GA – Bulk Waste 2020**
  - **Hamilton County, TN – Tornado 2020**
  - **Jones County, MS – Tornado 2020**
  - **Santa Rosa County, FL – Wind Event 2020**
  - **California Wildfires – Camp Fire, Butte County Debris Removal 2019**
  - **Northern California Wildfires 2018 (USACE)**
  - **Hurricane Michael 2018**
  - **Hurricane Irma 2017**
- **Resort Funding, LLC. 1997 – 2017**. Senior Accountant. Analyzed financial statements and created reports for monthly corporate reporting. Generated financial statements in accordance with GAAP and facilitated account closing procedures for multiple companies monthly. Created strong internal controls and accounting processes that reduced the financial statement close from 10 days to 3 days, which led to completion of 17 clean audits. Assisted other departments in identifying problems and finding solutions to correct, assisted IT in implementation of new systems and the controller in projects regularly.
- **Fay's Inc. 1995 – 1997**. Corporate Accountant participating in design, testing and implementation of accounts receivable system resulting in departmental efficiencies. Ms. Smith was also responsible for tracking and analysis of accounts receivable activity on decentralized systems in maintained at the store level.

EDUCATION

- Bachelor of Science, Accounting 1989
- Minor in Economics, State University of New York at Oswego

CERTIFICATIONS

- IS-100 Introduction to Incident Command System
- IS-700 National Incident Management System (NIMS) Introduction
- IS-800 National Response Framework, An Introduction
- IS-102, Deployment Basics for FEMA Response Partners
- IS-240- Leadership and Influence

Martin Rodriguez Sr., Corporate Safety Manager

Mr. Martin Rodriguez Sr. has over 30 years of strong and extensive experience in Management and as an Environmental, Health and Safety (EHS) Professional, including experience in Construction (commercial, heavy civil and residential) Industry, General Industry, Environmental and Industrial Hygiene (IH) Management. Mr. Rodriguez is also a highly experienced Emergency Response and Disaster Relief Manager and worked in the aftermath of both the 1989 Loma Prieto (San Francisco) and 1994 Northridge (Los Angeles) earthquake relief efforts, including response to super-typhoon Paca (Guam, USA) and the Korean Airline crash (Guam, USA) for the US Environmental Protection Agency (EPA) and Government of Guam. Other agencies Mr. Rodriguez has worked with include, but not limited to Occupational Safety & Health Administration (OSHA), California Department of Industrial Relations (Cal/OSHA), Washington Industrial Safety & Health Administration (WISHA), Minnesota Occupational Safety & Health Administration (MNOSHA), California Department of Transportation (Caltrans), US Army Corps of Engineers (USACE), US Navy (Seabees), US Air Force, National Aeronautics and Space Administration (NASA), Lawrence Livermore National Laboratory (LLNL), Los Alamos National Laboratory (LANL), Jet Propulsion Laboratory (JPL) and the California Department of Health Services (Cal/DHS) and Colorado Department of Health Services (DHS), including other federal, state and local agencies. Mr. Rodriguez is also a qualified OSHA and EPA instructor. Other responsibilities include the EHS Management, Supervision and mentoring of safety professionals & loss prevention personnel, Risk Management and Workers' Compensation programs.

PROFESSIONAL EXPERIENCE

- **Corporate Safety Manager, Ceres Environmental Services, Inc. 2024 – Present.** Mr. Rodriguez's is responsible for all corporate Environmental, Health & Safety (EHS) programs and providing oversight and safety management of all disaster response projects. Additional duties include Risk & Loss Management, overseeing the Workers' Compensation Program, Quality Control/Quality Assurance (QAQC), and acting as the Corporate EHS/EPA Trainer and liaison to operations and Executive Management.
- **Founder, Compliance Safety Professionals (CSP), Chico & San Francisco, California 2013-2024.** As the Founder of CSP, an Environmental, Health & Safety (EHS) consulting firm, Martin Rodriguez managed business strategies and oversaw the development of EHS programs and protocols for clients and industry.
- **Safety Director/Risk Manager, NOVO Construction, San Francisco, California 2009-2013.** Mr. Rodriguez's responsibilities included developing all corporate Environmental, Health & Safety (EHS) programs and providing oversight and management of all construction supervision and projects.
- **Regional & Branch Safety Manager, Kinetics Systems, Inc. Phoenix, Arizona 1999-2001 & 2007-2009.** Responsibilities were for continued development of Corporate and Regional Safety Program, oversight of several large projects and contracts throughout the Western and Southwestern United States.
- **Compliance Safety Professionals (CSP) Contracted as Corporate Safety Director, Environmental Professional Associates (EPA) Ltd. dba Provco (Quanta Services), Yuba City, California 2005-2007.** As a contracted consultant, duties and responsibilities as the Corporate Safety Director included program development and management of Company Safety Program with emphasis on Electrical & NFPS70E standards and protocols, Risk & Loss Prevention Program and Workers' Compensation Program, Also worked with corporate legal counsel on litigation and liability issues related to civil and criminal matters. Provided compliance and training guidance with occupational and environmental laws and regulations for operations in California, Nevada, Oregon, Texas and Florida operations.
- **Western Regional & Division Environmental, Health & Safety Director, Balfour Beatty Construction, Inc. Fairfield, California 2000-2005.** Balfour Beatty Construction, Inc. (BBCI) is a heavy civil contractor involved in heavy civil construction, bridge, highway, retrofitting, water treatment plant construction and other heavy civil construction projects. Originally hired as the US Corporate Safety Director then appointed as the Western Regional/Division EHS Director, Responsible for the Western United States operations.
- **Senior Project Health & Safety Coordinator II, IT Corporation, Concord California 1995-1999.** Assigned to various projects in the Western United States, including Guam USA and South Pacific Islands (Midway Island, Wake Island and Diego Garcia Island). Assigned to work on several military

contracts as an Environmental, Health and Safety Specialist II and Medic on several large hazardous waste remediation projects, Superfund sites, including Unexploded Ordinance (UXO) and Explosive Ordinance Disposal (EOD) projects. Projects included Total Environmental Restoration Contracts (TERC), Base Realignment and Closures Act (BRAC) and US Army Corps of Engineers (USACE) and US Navy and in oil and gas production refineries.

- **Project Manager & Safety Manager, Cleveland Environmental & Wrecking Company, San Francisco, California 1992-1995.** Initially hired as a Safety Manager, duties were to assure compliance with environmental and construction projects and to head the safety program for various projects. Duties included interaction and liaison work with regulatory agencies, (i.e., OSHA, CAL-OSHA, and California Dept. of Health Services (DHS), Local Fire Departments, etc.). Assisted in managing the Workers' Compensation Program and the duty specific training program. In February of 1994, was assigned as Emergency Response Manager to Los Angeles, California to manage disaster relief efforts and emergency response projects caused by the Northridge (LA) earthquake. Managed two projects at Robinson/May Company Department Store (Topanga Canyon, CA) and California Institute of Arts School (Valencia, CA).
- **Project Manager & Compliance Safety Manager, Environmental Chemical Corporation, Lakewood, Colorado & Burlingame, California 1989-1992.** As Safety Specialist, supported continuous contract work for the United States Government, including Military Installation Closures (i.e., Presidio of San Francisco, Fort Ord, Mare Island, Alameda Naval Base, Oakland Army Base, etc.) under the Base Realignment & Closure Act (BRAC) and the General Services Administration (GSA), including the US Geological Survey (USGS), United States Federal Center and Coors Brewing Company in the greater Denver, Colorado area. Projects included Underground and Aboveground Storage Tank (UST/AST) removals, soil remediation, hazardous waste management, heavy civil construction activities, road construction/maintenance and other reclamation projects. Clients included state and federal agencies, including United States Army Corps of Engineers (USACE), US Navy (USN), US Air Force (USAF), US Coast Guard (USCG), US EPA, US Geological Services (USGS) and other federal facilities.
- **Firefighter/EMT II, Arvada Fire Department, Arvada, Colorado 1988-1993.** As a firefighter and Emergency Medical Technician II (EMT II), Mr. Rodriguez's duties included responding to fire and medical emergencies and completing an extensive firefighter and Hazardous Material Emergency Response training program and Advanced Medical Life Support, firefighting skills, survival techniques, fire prevention, hazardous materials emergency response, and hazardous materials incident command.

CERTIFICATIONS

- Certified Safety Manager (CSM)
- Certified Safety & Health Official (CSHO)
- Certified Construction Health and Safety Technologist (CHST)
- Certified Occupational Health and Safety Technologist (OHST)
- Certified EPA Lead Renovation, Repair and Painting (RRP) Instructor & Base Paint Abatement Supervisor and Monitoring
- Certified in Practices and Procedures in Asbestos Control
- Qualified OSHA Instructor - (OSHA Training Institute)
- Firefighter Survival Techniques Certified - (National Fire Academy)
- Hazardous Materials Emergency Response Incident Commander (HMERIC) - (National Fire Academy)
- Hazardous Materials Emergency Response Technician - (National Fire Academy)
- Hazardous Materials Incident Command and Analysis Certified - (National Fire Academy)
- Hazardous Materials Instrumentation & Emergency Response Certified - (Arvada Fire Department)
- Hazardous Waste Operations & Emergency Response (HAZWOPER) Instructor
- Hazardous Waste Operations & Emergency Response 40-hour (HAZWOPER)
- Hazardous Waste Operations & Emergency Response Supervisor (HAZWOPER)
- OSHA 29 CFR 1910.120 Emergency Response
- OSHA 29 CFR 1910.120(e) Supervisors Training
- Certified Confined Space Rescuer Instructor
- Certified Confined Space Rescuer & Manager
- Hazardous Materials & Emergency Response / First Responder Certified

- Hazardous Materials Emergency Response Incident Command (IC) Certified

EDUCATION

- Arizona State University (ASU) – Architecture
- Phoenix Institute of Technology (PIT) – Architectural Drafting
- University of California Berkeley (Cal) – Certification & Continuing Education
- University of San Diego (USD) – Certification & Continuing Education
- Chabot Las Positas Community College (SLPCC) – Certification & Continuing Education
- Red Rocks Community College (RRCC) – Certification & Continuing Education
- National Fire Academy / International Firefighter Association (IFFA)

Personnel (Alphabetically by Last Name)

Omar Arroyo, EHS Manager

Mr. Arroyo has more than 22 years of professional experience in safety management. He has worked in various fields including debris management, civil construction, new construction, and oil, dealing with all aspects of Environmental Health and Safety Management and Training.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services 2017 – Present.**
  - Safety and Health Officer for projects in Florida and Georgia following Hurricanes Helene and Milton.
  - Safety and Health officer for LUMA Island Wide Vegetation Clearance in Puerto Rico.
  - Safety and Health Officer for NMDOT Hermits Peak/Calf Canyon Flood, Straight Line Wind and Wildfire Recovery in 2022-2023.
  - Safety and Health Officer for Taylor County, FDOT following Hurricane Idalia. Over 1,703,000 cubic yards of debris have been removed.
  - Safety and Health Officer for the Luma Vegetation Clearing Service Contract in 2022 and 2023 in Puerto Rico.
  - Safety Officer for Wildfire recovery for the Oregon Department of Transportation in 2020-2022. 22,311 trees were removed.
  - Safety Officer for the Wildfire clean up and logging operations for California, Colorado, and Oregon.
  - Safety and Health Officer. Vegetative, construction and demolition, and metal debris removal from local municipality Rights-of-Way (ROW) and other eligible public property in the U.S Virgin Islands for the USACE ACI project following Hurricanes Irma and Maria. Work also included site preparation, debris reduction - chipping/mulching/grinding, and debris disposal.
- **PES Performance Energy Services 2015-2016.** HHSE Site Safety Supervisor in Beaumont, Texas conducting daily equipment inspections, confine space audits, air sampling for confined space, confined space rescue procedures, daily mass safety toolbox meetings, Air Liquide safety and production meetings, safety record keeping, first aid, incident investigations, daily safety audits, inspection and control of safety equipment, fire watch training, confine space training, lockout/tag-out training and new hire orientations.
- **Saxon Constructions PES 2015.** HSSE Site Safety Manager for Williams Station 520 Pipeline project in Jersey Shore, Pennsylvania and Devon/E-Link Terminal project in Cuero, Texas. Responsible for daily audits of work being performed, daily field equipment inspections, equipment training, PRE-TASK ANALYSIS (PTA) audit and training, held the daily all employee's safety meeting, met with the client HSSE for any concerns and correction, job specific overview, employee orientation, incident reporting, near miss reporting, record keeping, and continue to strive for a zero incident and accident-free workplace for all employees.
- **Titan 360 Industrial Services 2014-2015.** HSSE Site Safety Manager coordinating a project at Trunk line in Lake Charles Louisiana, overseeing 85 employees. Responsibilites were to conduct daily safety meetings within the company and the client, daily safety audits on employee behavior, permits, and company (JSA), daily equipment inspection, record keeping, first aid case management, attend and participate in client turnaround safety progress, monitor and conduct SCBA breathing air equipment inspection and proper function prior to job task, and incident reporting/investigation.
- **Total Safety 2014.** HSSE in Busan, Korea, working as a third-party safety representative for Nobel and Shell at a shipyard reconstructing the Nobel Discoverer ship oil driller. Duties and responsibilities were to be part of the Shell and Nobel safety HSE team to contribute as a third-party safety representative in the daily work activities such as safety daily audits and inspections on hot work activities, confined space, permit and JSA audits, and evacuation drills. Conducted safety meetings, record keeping, and daily inspection of equipment, tools, and safety equipment.
- **KBR Kellogg Brown & Root 2012-2013.** HSSE Site Safety Manager. Conducted safety audits and meetings, performed daily equipment and apparatus inspections, first aid case management and related record-keeping.

- **BP 2010-2012 HSSE Site Safety Turnaround Manager.** Managed and oversaw safety field turnaround for several units. Conducted weekly mass safety meetings, daily audits, and inspections, reporting for near miss and first aid, and performed relevant recordkeeping.
- **STARCON International, Inc. 2001-2010 HSE Safety Supervisor.** Performed daily audits and inspections, permit training, oil rig basket training, SCBA training and fire watch training. Maintained company and refinery compliance and recordkeeping, supervising various units for turnaround work and implementing company site standards. Performed unit orientations for new hired team members for the turnaround, equipment inspection and purchasing, daily toolbox team safety meetings. Conducted daily permit and JHA audits for compliance, JHA training, recordkeeping, and conducted near miss and incident investigations.

EDUCATION/CERTIFICATIONS

- San Jacinto College Central Campus Two Years, Courses Studied:
  - EPCT- Introduction to Environmental/Health
  - EPCT- Principals of Industrial Hygiene
  - OSHT- Safety Program Management
  - OSHT- Physical Hazards Control
  - OSHT- Accident Prevention, Inspection, and Investigation
  - OSHT- OSHA Regulation General Industry
- College of the Mainland (Conducting Safety Audits)
- OSHA 30 Hour Construction
- OSHA 500
- OSHA 502
- BASIC Arborist Training Certification
- Construction Site Safety Technician CSST Certification
- Construction Site Safety Technology CSST Certification
- Construction Site Field Safety CSST Certification
- Construction Site Safety Supervisor CSST Certification
- Industrial Toxicology Certification
- GHS and OSHA Hazardous Communications Certificate
- Introduction to Safety Accountability-OSHA Academy
- Emergency Action and Fire Prevention-OSHA Academy
- Conducting a Job Hazard Analysis (JHA)- OSHA Academy
- Personal Protective Equipment-OSHA Academy
- Introduction to Safety Recognition- OSHA Academy
- Introduction to OSHA-OSHA Academy
- Introduction to Hazard Control- OSHA Academy
- Electrical Safety for Employees- OSHA Academy
- Introduction to Safety Training- OSHA Academy
- Personal Protective Equipment- OSHA Academy
- Introduction to Safety Supervision- OSHA Academy
- Hazard Communication- OSHA Academy
- Effective Accident Investigation- OSHA Academy
- Introduction to Safety Leadership- OSHA Academy
- Walking-Working Surfaces and Fall Protection-OSHA Academy
- Introduction to Job Hazard Analysis- OSHA Academy
- Supervisor 201 Training-LEAD Leadership, Excellence, and Development-Houston Area Safety Council
- EM 385-1-1 8 Hour Awareness- US Army Core of Engineers
- First Aid-CPR-AED Certification 1377463
- American Red Cross (CPR-Adult)
- AMERICAN Red Cross (Standard First Aid)
- TWIC Transportation Worker Identification Credential
- Houston Area Safety Council (Basic Plus)
- Baytown, TX Safety Council
- HAZWHOPER, OSHA 30 FR, OSHA 500,

Demetri Bassil, Equipment Director

Mr. Demetri Bassil is responsible for overseeing Ceres' $108 million equipment division, comprising of over 30 employees and over 2,188 pieces of equipment. Demetri's responsibilities include maximizing the effectiveness of Ceres' assets while providing leadership to the equipment division. He is responsible for supporting Ceres' operations by optimizing the methods and materials required for each mission.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services Inc. April 2024 – Present.** Equipment Director. Oversees the equipment division with 30+ full-time employees; a fleet of 2,019 pieces of equipment and commercial trucks/trailers with an acquisition value approaching $110 million.
- **Alleyton Resource (Summit Materials) 2015 – 2024.** Vice President of Equipment. Alleyton Resource / Summit Materials (NYSE: SUM) is an integrated aggregate and ready-mix concrete company based in Denver Co.
- **Chicago Bridge & Iron 2010 – 2015.** Manager Batch Plant Operations / Superintendent 4. CB&I (NYSE: CBI) is the most complete energy infrastructure focused company in the world and a major provider of government services. Responsibilities included managing site preparation, erection of batch plant and facilities, fixed and mobile equipment maintenance, along with assisting in actual placement and civil actives.
- **Lafarge Corporation 1991 – 2009.**
    - **Southeast Division 2008 – 2009.** North Georgia Equipment and Maintenance Manager. Equipment and Maintenance Manager, responsibilities included: full accountability for divisional maintenance costs, leading a team of supervisors and support staff responsible for the maintenance and repair of 720 mobile units and 57 RM production sites from 2 maintenance facilities.
    - **Southeast Region 2004 – 2008.** General Manager Downtown Atlanta Market. The Downtown Atlanta Market was the largest market in the Division with 425K cubic yards produced, 2 permanent production facilities, 2 portable production facilities, $40M+ in expenses and 75 employees. As General Manager, responsibilities included: full cost accountability, quality, productivity, capital expenditures, environmental management, community relations, labor relations, and safety.
    - **Southeast Region 2002 – 2008.** Southeast Regional Director Transportation and Maintenance. The Transportation, Maintenance and Construction Department managed and maintained 1,440 mobile units (ready mix trucks, loaders, excavators, dozers, passenger vehicles, tractors, and trailers) and 90 production facilities. As Director of Transportation and Maintenance, responsibilities included: leading a team of 12 salaried and 85 hourly employees with fixed facilities and mobile crews, managed $34M in expenses, developed and implemented capital projects, continued to improve maintenance practices and safety.
    - **Lafarge Corporate Business Performance Group 2000 – 2002.** North America TMT Manager. Responsibilities included: development and implementation of the process to utilize the technology tool to reduce operating expenses and improve equipment utilization and life across the NA operations.
    - **Louisiana Division 1991 – 2000.** Equipment Manager/Divisional TMT Coordinator. The Lafarge Louisiana Ready-Mix Concrete Division is the largest producer in the New Orleans Metro Market. As Equipment Manager, responsibilities included: full cost responsibility for the divisional mobile maintenance department, leadership of 3 mobile maintenance facilities with 12 employees and 200 mobile units, along with full implementation of TMT, a maintenance information system.

EDUCATION/CERTIFICATIONS

- AEMP – CEM (Certified Equipment Manager) Certification
- Strayer University
- Southeastern Louisiana University
- Delgado JR College
- Southeastern Louisiana University
- 1988 Gretna Police Training Academy

Everett Bond, Project Superintendent

Mr. Bond brings over a decade of field experience to his role as Project Superintendent, with a strong record of leadership on major disaster recovery efforts across the country. Mr. Bond's responsibilities include maintaining project schedules and documentation, coordinating with senior project managers and local officials, identifying and resolving field challenges, and ensuring exceptional subcontractor performance and compliance.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton October 2024 – February 2025.** Project Superintendent responsible for disaster debris removal, reduction and disposal in Gainesville, FL and Pasco County, FL.
- **May 2024 Tornado 2024.** Project Manager responsible for debris removal, reduction and disposal in Maury County, TN.
- **Mississippi Tornado 2023.** Project Superintendent overseeing the cleanup of 32,500 cubic yards of tornado generated debris in Carroll County, MS.
- **Hurricane Ian 2022.** Project Superintendent overseeing debris management and removal in Longwood, FL. **, and Hardy County, FL.**
- **Hurricane Ida 2021.** Quality Control Manager and Supervisor in New Orleans, LA for the clean-up of storm debris. Over 280,000 cubic yards of debris were hauled during this project.
- **Hurricanes Laura and Delta** – 2020. Quality Control Manager and Supervisor for Allen Parish, LA for the clean-up of over 550,000 cubic yards of storm debris.
- **California Wildfires – Camp Fire, Butte County 2020 – 2021.** Project Superintendent for the CalRecycle removal of hazardous trees generated by the Camp Fire wildfire in North-Central California in 2017.
- **Deatrick Engineering Associates, Orlando, FL 2019 – 2020**. Inspector responsible for performing various asphalt, earthwork, concrete, masonry, cement, and aggregate testing, both in the field and the laboratory. Ensure job site tests and inspections are performed as required or requested by a contractor, architect or engineer as well as being performed per AASHTO, ASTM, ACI, FDOT or other required methods and specifications while working closely with the Laboratory Manager in supervising lab technicians and lab testing.
- **Camp Fire, Butte County 2019.** Divisional Supervisor for the campfire project in Paradise, CA leading 45 individuals during wildfire debris cleanup effort.
- **Hurricane Michael 2018.** Senior Quality Control Manager and Supervisor in Georgia for the cleanup of debris in October of 2018.
- **Hurricane Florence 2018.** Senior Quality Control Manager and Supervisor for North and South Carolina, managing multiple city and county contracts for clean-up of storm and flood debris in September 2018.
- **Kablelink 2016 – 2018**. Cable Installation Technician installing entertainment, networking, and security systems and responding to repair calls while keeping customer satisfaction.
- **Broadband Interactive 2001 – 2016**. Disconnection Technician communicating with customers and companies to resolve and uninstall cables.

EDUCATION

- Bachelor of Science in Sport and Fitness, University of Central Florida 2011
- Associates of Art, Valencia Community College, 2008

CERTIFICATIONS

- U.S Army Corps of Engineers – CQM-C
- OSHA 30 Construction
- OSHA 40 HAZWOPER
- 8 HR HAZWOPER Refresher
- FEMA IS-100
- FEMA IS-200
- FEMA IS-700
- FEMA IS-800
- APNGA Portable Nuclear Gauge Safety & U.S. D.O.T. Hazmat
- Flagger
- Jones NCTI

Alonzo Clay, Project Superintendent

Mr. Clay has experience of multiple aspects of emergency response for nearly ten (10) years. He has served as project manager, superintendent and quality control on projects including hurricanes, tornadoes, ice storms and fires. Mr. Clay is an experienced field manager with excellent communication skills and excels in coordinating and managing multiple crews, ordering materials, tracking costs, scheduling equipment and keeping good relations with clients. He is certified in Hazardous Waste Operations and Emergency Response (HAZWOPER)

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton October 2024 – March 2025.** Area Manager responsible for emergency debris removal, reduction and disposal in Franklin County, FL, Hillsborough County, FL and Temple Terrace, FL.
- **Atmospheric River Flood Event, July 2023 - March 2024.** Project Manager responsible for all aspects of emergency debris removal in Merced County, CA.
- **Severe Windstorm, July 2023.** Project Superintendent for removal of debris following a severe June windstorm in Harris County, TX.
- **March Tornados, April 2023 – July 2023** - Project Manager for removal and disposal of debris as a result of the March tornados.in Carroll County, MS.
- **Winter Storm Mara, February 2023** - Project Superintendent for removal and disposal of debris in Austin, TX.
- **Hurricane Ian, October 2022 – January 2023** – Project Superintendent for the Florida Department of Transportation debris removal in Manatee County, FL.
- **Bulk Waste Removal 2020 – September 2022.** Project Superintendent providing bulk waste removal to the City of Atlanta, GA resulting from limited staff due to COVID-19.
- **Tornado 2020.** DMS Site Manager for removal and disposal of tornado debris generated in the City of Chattanooga, TN. - Hamilton
- **Camp Fire Butte County, CA 2019.** Division Supervisor for the CalRecycle cleanup project for hauling and disposal of debris in North-Central California in 2017.
- **Aldine Westfield Detention Basin 2019.** Ticket Taker Supervisor for the Aldine Westfield detention basin in Houston, TX.
- **Hurricane Michael 2018.** Sector Manager in Albany, GA (USACE) for the clean-up of debris generated by Hurricane Michael in October of 2018.
- **Hurricane Florence 2018.** Quality Control for debris clean-up projects in North Carolina.
- **Hurricane Irma – Tampa, FL 2017** Project Superintendent overseeing debris clean-up, reduction and haul out.
- **Lott Farms February – August 2017.** Operations Manager who oversaw and managed multiple jobs and tasks. Mr. Clay oversaw all shop and mechanic work ensuring all tools and equipment were carefully handled, operated various pieces of equipment, created weekly schedules and tasked lead mechanic and lead foremen while maintaining a clean and sage workplace for all employees and the health of the animals. Mr. Clay also represented Lott Farms by responding to emails, calls and performed in meetings on behalf of the company.

EDUCATION/CERTIFICATIONS

- Mississippi Delta Community College
- Northwest Community College
- 40 Hour HAZWOPER
- NFPA 70E Electrical Safety

Huey Deville, Project Manager, Quality Control Manager

With more than 35 years of construction management and quality control experience, Mr. Deville is an experienced supervisor and field manager capable of concurrently supervising multiple crews and projects. He is an experienced equipment operator, project estimator, manager, and surveyor with construction experience in commercial, residential and disaster recovery areas of specialty. He is responsible for project planning and execution; project equipment maintenance; crew supervision; project production; workmanship quality, safety, and reporting; and recordkeeping. Mr. Deville's vast experience allows Ceres to apply his expertise in a variety of critical roles including disaster response and recovery mission management, demolition and construction project management. His broad experience, commitment to quality and safety, technical expertise, and natural leadership skills make Mr. Deville an asset to our Supervisory team.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene October 2024 – 2025.** Project Manager for emergency disaster debris removal for FDOT Division II, Taylor County, FL.
- **New Mexico DOT Fire and Flood Recovery 2023.** Project Manager for New Mexico Department of Transportation providing Hazardous Debris Removal and Remediation oversite. Over 18,000 Hazardous trees were removed, and 101,210 tons of debris was managed by Ceres.
- **Oregon Wildfire Recovery 2021 – 2022.** Quality Control for Oregon Department of Transportation providing Hazard Tree Removal Services for Operational Branch 1: Archie Creek Fire, Douglas County, Operational Branch 5: Thielson Fire, Douglas County and Operational Branch 6: Two Four Two Fire, Klamath County. 22,311 trees were removed.
- **California Wildfires – Camp Fire, Butte County 2020.** Quality Control for the CalRecycle removal of hazardous trees generated by the Camp Fire wildfire in North-Central California in 2017.
- **Houston, TX 2019 – 2020**. General Superintendent/Manager overseeing the construction of multiple detention/retention ponds. Responsible for coordinating and managing subs, ordering materials, tracking costs, scheduling equipment and keeping good relations with clients.
- **Louisiana Civil Construction 2017 – 2019**. General Superintendent/Manager overseeing multiple projects ranging from DOTD work installing median cable barriers, new streets, pedestrian bridges, street improvements, highway improvements, new building sites and parking lots for the cities within LA.
- **Miami-Dade County, FL C-111 Detention Pond 2016 – 2017**. General Superintendent/Manager responsible for coordinating and managing subs, ordering materials, tracking cost, scheduling equipment and keeping good relations with clients.
- **Louisiana Levee Construction 2013 – 2016**. General Superintendent for Terrebonne levee projects, overseeing five levee projects over $45 million – responsible for coordinating managing subs, ordering materials, tracking cost, scheduling equipment and quality control.
- **Hurricane Isaac 2012**. Area Manager for ROE and PPDR projects in St. Bernard Parish, LA.
- **Mountrail County, ND April – October 2012**. Project Manager for Palermo Road grading, aggregate surfacing, signing and incidentals.
- **Minot, North Dakota Flood Recovery 2011**. Project Superintendent/Manager: supervised Levee breach repair - responsible for coordinating with USACE, scheduling work, resourcing labor and equipment.
- **Minot, North Dakota Flood Recovery 2011**. Project Superintendent/Manager: supervised Emergency levee removal in Minot, Sawyer, and Burlington - responsible for lining sub-contractors up, made sure they complied. Finished job ahead of schedule.
- **Alabama Tornadoes 2011**. Quality Control for USACE ROE Debris Removal project in Lawrence and Limestone Counties, Alabama.
- **Alabama Tornadoes 2011**. Project Superintendent for Jefferson County, Alabama. Assisted with management of removal and reduction of over 1 million cubic yards of tornado debris.
- **Birdland Park Levee Improvements**. Surveyor, Des Moines Iowa, Survey site, built 3D tin surfaces for the Project, set up GPS equipment
- **Little Calumet River Flood Prevention Project**. Surveyor/Superintendent, Indiana, Survey site, set up GPS equipment, built 3D tin surfaces for project and supervised the construction of the concrete retaining wall

- **Puerto Rico Rio Fajardo Flood Control Project**. Surveyor. Responsible for layouts, constructing jobs from data input, building 3D surface tins, designing a 60-acre Mitigation flood plain for Mangrove Trees, and Cross section with quantity reports.
- **Nassau Drive Subdivision and Drainage Work**. Supervised layout and grade control.
- **Hurricane Katrina 2005 – 2007**. Private Property Debris Removal project, New Orleans LA: Field Supervisor. Responsibilities included crew supervision, production and quality, scheduling and crew assignments, PPDR site inspections, enforcement of safety and quality standards, and documentation and record keeping. Levee reconstruction projects in Plaquemines Parish, LA: Site Superintendent. Responsible for crew supervision, compliance with project and USACE safety requirements, production quality, and equipment operations and maintenance, daily reports and inspections, and oversight of survey teams. Emergency levee repair project, St. Bernard Parish, LA: Site Superintendent. Site Superintendent, Lafreniere Park Restoration project, Metairie, LA Site Superintendent, Caminada Restoration Project, Grand Isle LA. Restoration included proper capping of the entire site to meet local landfill requirements. Demolition Project, Hurricane Katrina response mission: Field Supervisor. Responsible for management of demolition crews, including subcontract crews, and conformance to strict company and USACE protocol specific to emergency demolition operations.

EDUCATION/CERTIFICATIONS

- OSHA 10-hour safety training
- CPR First Aid Certified

Patricia Deville, Project Superintendent

Ms. Deville has over 20 years of supervisory experience in the construction field including personnel and subcontractor management, agricultural recycling operations, debris management, yard waste processing, landfill restoration/cover, and new civil construction. Ms. Deville also has experience operating heavy equipment, logging, and grinding equipment. Her management duties as a Site Superintendent include supervision of material receipts, production and sales; maintenance scheduling; crew and production scheduling; production operations; cost control and reduction; and enforcement of site safety requirements. Her experience managing debris removal operations for Hurricanes Frances, Jeanne, Katrina, Ike, Gustav, the Ice Storm of 2009 in Kentucky and several Civil Construction Projects makes Ms. Deville an invaluable resource to Ceres in performance of contract and emergency debris removal operations and civil construction.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton 2024 – 2025**. Project Superintendent responsible for emergency disaster debris removal, reduction and disposal in Sarasota County, FL.
- **New Mexico DOT Fire and Flood Recovery 2023.** Superintendent for New Mexico Department of Transportation providing Hazardous Debris Removal and Remediation oversite. Over 18,000 Hazardous trees were removed, and 101,210 tons of debris was managed by Ceres.
- **Hurricane Laura 2020 – 2021.** Project Manager in Cameron Parish, LA for the collection, reduction, and disposal of Hurricane Laura generated debris. Over 1,150,000 cubic yards of debris were removed.
- **HCFCD Aldine-Westfield Stormwater Detention Basin 2019.** Project Superintendent and QC for building substantial drainage systems and excavating a flood control basin in Harris County, TX.
- **Hurricane Maria St. Croix, VI- 2018 – 2019.** Project Superintendent for Debris Management Site segregating debris for proper recycling and removal.
- **USACE - Central Everglades Reservoir Project 2017 – 2018.** Project Superintendent and QC building reservoir levees in the Everglades of Florida.
- **Hurricane Matthew 2016.** Project Superintendent for Indian River County, FL for contract activation. Ceres removed nearly 100,000 CY of vegetative debris from the County rights-of-way. Worked with local officials and managed all debris removal and recycling of storm related debris.
- **Morganza to the Gulf Levee System 2013** – **2017.** Project Superintendent and QC for Levee's Reach F, Reach E, and Supervised 5 Excavation Pits for 5 Levees total excavating roughly 4 million CY dirt between all projects.
- **Hurricane Isaac 2012.** Project Superintendent for the City of Kenner. Ceres removed almost 54,000 CY of vegetative and C&D debris, including bagged mixed debris, from the City rights-of-way in three weeks.
- **Haiti Earthquake 2010 – 2012**. Acting as Project Superintendent for Truitier Landfill Debris Site Management Project in Port-au-Prince, Haiti for the Haitian Ministry of Public Works.
- **Ice Storms 2009**. Debris Removal Project Superintendent - worked with local officials and managed subcontractors for the 2009 Ice Storm in Hardin County, KY.
- **Hurricane Gustav 2008**. Debris Removal Project Superintendent - worked with local officials and managed subcontractors in East Baton Rouge, LA.
- **Hurricane Ike 2008**. Debris Removal Project Superintendent - worked in coordination with the USACE for TXDOT Emergency Road Clearance in the City of Kemah and Chambers County, TX.
- **Hurricane Katrina 2005 – 2007**. Field Supervisor in coordination with the U.S. Army Corps of Engineers in Livingston and Jefferson Parish, LA.
- **Hurricanes Frances and Jeanne 2004 – 2005**. Field Supervisor for SWA debris removal in Palm Beach County, FL.
- **Site Supervisor 2002 – 2006**. Supervision of receipt of recyclable materials, heavy equipment operations, grinder operation, researching and allocating future revenues, soil testing and compliance with outside agencies, maintaining product quality and overseeing proper ratios of soil mix recipe's, contaminant identification and segregation, and supervision of production and sales. Duties also included scheduling and completion of preventative maintenance for equipment; managing site personnel and scheduling work tasks; provision of weekly safety training for site personnel and enforcement of site safety requirements; and daily production reporting.

- **Assistant Manager 1999 – 2002**. Supervision of receipt of recyclable materials, contaminant identification and segregation, heavy equipment operator, scheduling and dispatching outgoing mulch sales, inventory and ordering supplies, documentation of equipment maintenance, parts, fuel usage, and daily sales. Performed land-clearing operations including operation of CAT 330 and 320 excavators, D6 dozer, IT-38-wheel loader/grapple with root rake, and log skidder equipment. Responsible for operating various equipment to clear sites in preparation for dirt construction, reading blueprints and determining which trees were to be felled and burned, chipped, or logged based on contract and print requirements, assisted heavy hauler driver in loading and unloading various types of heavy equipment onto a low boy. Responsible for the operation and maintenance of a horizontal grinder at a grinding site. Maintained and operated equipment, managed quality of material receipts and identified/removed contaminants, managed production rates and finished product quality.

CERTIFICATIONS/TRAINING

- Hazardous Materials Awareness (8-hour course)
- 40 Hour HAZWOPER Certification
- FEMA certified NIMS IS-100, IS-200, ICS 300, ICS 400, & IS-700
- OSHA 10
- CPR/First Aid
- Fire Prevention and Protection, Emergency Response
- Ceres Authorized Equipment Operator (all); Grinder Operator (horizontal and tub)
- ATTSA Traffic Control Supervisor – CA Specific
- ATTSA Traffic Control Technician – CA Specific

Chad Dorsey, Project Superintendent/Planning Chief

Mr. Dorsey is a self-motivated, results-driven individual who seeks opportunities for growth and knowledge. He joined the Ceres team working in quality control and quickly worked his way to becoming a Project Superintendent/Planning Chief. Prior to working at Ceres, Mr. Dorsey was a reliable police officer for over 20 years which helped sharpen his leadership and communication skills. Mr. Dorsey demonstrates those skills daily and one of his roles included training others. Mr. Dorsey's other responsibilities include, but are not limited to, preparing daily progress reports, creating and coordinating work schedules, communicating with current clients, ordering the appropriate tools and materials, and resolving any issues that may arise.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton, 2024 – 2025.** Project Superintendent responsible for emergency debris removal, reduction and disposal in Holmes Beach, FL.
- **NMDOT Hermits Peak/Calf Canyon Flood, Straight Line Wind and Wildfire Recovery. September 2022-November 2023.** Project Superintendent/Planning Chief in San Miguel County and Mora County for hazard tree, flood, and fire debris removal. Over 90,000 tons of sediment and debris, 18,000 hazard trees and hazardous materials removed from private residences.
- **Hurricane Ian 2022.** Project Superintendent/Planning Chief in Cape Coral, FL and Arcadia, FL for emergency debris removal following a 2022 hurricane.
- **Cedar Rapids, IA Derecho 2022.** Project Superintendent/Planning Chief overseeing operations for collection, reduction, and disposal of debris.
- **Hurricane Ida 2021.** Project Superintendent/Planning Chief for debris removal in Mandeville, LA.
- **Winter Storm Uri 2021.** Project Superintendent/Planning Chief in Pearland, TX and Nacogdoches, TX for debris removal operations following an ice storm.
- **Oklahoma Ice Strom 2020.** Project Superintendent in El Reno, OK for the collection, reduction, and disposal of ice storm generated debris.
- **Hurricanes Laura and Delta 2020.** Project Superintendent/Planning Chief in Allen Parish, LA and St. Martins Parish, LA following Hurricanes Laura and Delta.
- **Hurricane Hanna 2020.** Truck boss in Edinburgh TX following a hurricane.
- **Laurel, Mississippi 2020.** Truck boss following a tornado.
- **Hamilton County, TN Tornado 2020.** Truck boss following a Tennessee tornado in 2020.
- **Bahamas September 2019-2020.** Project Superintendent for debris removal following Hurricane Dorian.
- **Hurricane Michael 2019.** Started work in quality control and was later promoted to truck boss.
- **Law Enforcement 1998 – 2018.** Maintained a clear understanding of and enforce the laws of the State of Georgia. Responsibilities and skills included conflict resolution/de-escalation, courtroom testimony, investigations, emergency vehicles operations and control.

EDUCATION/CERTIFICATIONS

- Certified Police Officer, Investigations, Interviews and, Supervision, Georgia Public Safety Training Center
- OSHA 30 and HAZWOPER certified
- Class A CDL

Domenick Fazio, Project Superintendent

Mr. Domenick Fazio has over 10 years of direct disaster response and management experience. Since 2013, he has been actively involved in responding to major storm and disaster events across the United States, including in Georgia, Texas, Florida, Vermont, and the U.S. Virgin Islands. In his role as Project Superintendent for Ceres, Mr. Fazio oversees and coordinates storm debris removal and disposal crews for large-scale recovery projects. His responsibilities include maintaining contract schedules, dispatching subcontractors, enforcing safety protocols on-site, and serving as a key liaison between clients and monitoring agencies.

PROFESSIONAL EXPERIENCE

Ceres Environmental Services, Inc. 2016 - Present

- **Hurricane Helene October 2024 – 2025.** Superintendent for Augusta-Richmond, GA, responsible for emergency debris removal, reduction, and disposal.
- **Texas Tornado 2024.** Project Superintendent for the debris collection and disposal for Morgan's Point Resort following a tornado.
- **Winter Storm Mara 2023.** Project Superintendent for debris removal and disposal in Williamson County, TX following Winter Storm Mara.
- **Hurricane Ian – Vacant Lot Removal 2023**. Project Superintendent for debris removal and disposal in Cape Coral, FL. Specifically oversaw the private property debris removal from vacant lots from October 2023 to April 2024.
- **Great Vermont Flood 2023**. Project Superintendent in the State of Vermont for the collection, reduction, and disposal of flood debris.
- **Hurricane Ian 2022**. Project Superintendent on multiple Florida projects following Hurricane Ian.
- **Hurricane Ida 2021.** Project Superintendent on multiple Louisiana projects following Hurricane Ida.
- **Hurricane Michael 2018.** Project Superintendent for Glynn County, GA following Hurricane Michael. Over 440,000 CY of storm debris was managed.
- **Hurricanes Irma and Maria 2017.** Project Superintendent for all 3 main islands in the US Virgin Islands following Hurricanes Irma and Maria. Over 1,000,000 CY of storm debris was managed.
- **Hurricane Matthew 2016.** Project Superintendent for Beaufort County, SC following Hurricane Matthew. Over 1.6 Million CY of debris was removed, hauled, reduced, and disposed of.

D&J Wholesale 2013 - 2015

Owned and operated a grinding company. Performed debris reduction for regular and emergency work.

Mountain Mulch 2009 – 2013

Worked as a grinder for Mountain Mulch. Daily activities included machine set up, machines feeding (woody materials), monitored operations, maintained and repaired equipment, and managed the grinder output.

John Gallicchio, Project Superintendent

Mr. Gallicchio has three (3) decades years of experience as a Project Superintendent with Ceres Environmental Services, Inc., overseeing and managing disaster recovery, demolition, and construction projects. Mr. Gallicchio's professional work ranged from management oversight and coordinating projects to communicating with the U.S. Army Corps of Engineers.

PROFESSIONAL EXPERIENCE

- **Hurricane Milton October 2024 – January 2025.** Project Superintendent responsible for emergency debris removal, reduction, and disposal in The Cities of Daytona Beach and Port Orange, FL.
- **Hurricane Ian 2023.** Project Superintendent responsible for overseeing the clearing of vegetative debris generated from 2022 Hurricane Ian on vacant lots in Cape Coral, FL.
- **Oregon Wildfire Response 2021-2022** Oversight of multiple Debris Management Sites in remote locations, managing traffic control and segregation of debris.
- **Hurricane Sally 2020.** Project Superintendent for Ceres response in Santa Rosa County, FL. 595,746 cubic yards of debris were removed.
- **Hurricanes Michael and Florence 2018 – 2019.** Provided management oversight for 13 individual contract activations in jurisdictions across North Carolina, South Carolina, Florida, and Georgia
- **Hurricanes Irma and Harvey 2017.** Provided management oversight for disaster recovery projects in Florida and Texas.
- **Southeast Tornadoes 2017.** Project Superintendent for disaster recovery projects in Georgia and Louisiana following early tornadoes.
- **Louisiana Levee Construction 2013 – 2016.** Project Superintendent for Terrebonne levee projects.
- **Moore, OK Tornado 2013.** Senior Project Superintendent responding to the City of Moore, Oklahoma following an EF5 tornado.
- **Hurricane Sandy 2012 – 2013.** Project Superintendent for Ceres response in Point Pleasant Beach, NJ.
- **Hurricane Isaac 2012.** Project Superintendent for five separate contracts in response to Hurricane Isaac.
- **North Dakota Flooding 2011.** Operator for emergency levee removal and repair projects after historic flooding in spring of 2011 near Minot, North Dakota.
- **Hurricane Ike 2008.** Project Superintendent debris removal in Texas and Louisiana.
- **Hurricane Gustav 2008.** Project Superintendent for the debris removal and disposal and trimming and removal of hazardous trees in Louisiana.
- **Hurricane Katrina 2005 – 2007.** Project Manager/Operator for the cleanup and Restoration of Lafreniere Park damaged by hurricane and storm surge in Grand Isle, Louisiana and demolition of approximately 50 damaged homes in Metairie, Louisiana.
- **Hurricane Katrina 2005 – 2006.** Project Manager for debris removal in the City of Biloxi, MS.
- **U.S. Army Corps of Engineers; Louisiana 2005 – 2007.** Superintendent Oversight of crews operating directly with Parish presidents, FEMA personnel and Representatives with USACE
- **Hurricane Jeanne and Frances 2004.** Superintendent overseeing the debris removal and disposal in Palm Beach, FL.
- **Fort Knox Building Demolition.** Superintendent involved in the demolition of a variety of buildings.
- **Hurricane Isabel 2003.** Project Superintendent for the debris removal and disposal in Virginia.
- **Hurricane Floyd 1999.** Project Superintendent for debris removal in North Carolina.
- **Oklahoma City Tornadoes 1999.** Project Superintendent providing debris management
- **Hurricane Fran 1996.** Project Superintendent for USACE

EDUCATION/CERTIFICATIONS

- First Responder
- First Aid CPR, AED, BLS
- ACLS Medical (Advanced Cardiovascular Life Support)
- Certified heavy equipment operator/Instructor 20+ years
- Certified Flagger 10+ years
- OSHA 40 HAZWOPER
- USACE Construction Quality Management for Construction

Millie Gonzalez, Finance Chief

Millie Gonzalez has been the lead project accountant on multiple disaster recovery projects. She participated in the accounting for large-scale projects including the USACE Blue Roof Mission in Puerto Rico, USACE Wildfire Debris Removal Mission in Northern California, USACE Southwest Georgia contract and CalRecycle Camp Fire contract. Ms. Gonzalez is experienced in accounting systems and possesses exceptional knowledge of accounting procedures, regulations, and source documents. This includes expenditure, revenue, general ledger and related accounting procedures, the interrelationship of internal and external recordkeeping systems, general bookkeeping, accounting and audit methodology, terminology, and standards.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services, Inc., Senior Project Accountant**
  November 2017 – Present
  - Supervises and manages all accounting and financial activities relating to the development, implementation, reporting and close out of contracts projects.
  - Submits invoices to Project Manager on the project specific date for approval.
  - Provides high level of support to the Company Vice President and the Director of Accounting, along with other division managers.
  - Ensures timely payment to subcontractors after approval is received and all paperwork has been submitted.
  - Ensures all monthly project invoices are prepared and provided to the Accounts Receivable department on a timely basis.
  - Ensures all financial activities and requirements relating to project close-outs are carried out in a timely manner.
  - Provides any supplemental reports/documentation as may be required by Owner.

- **Plaquemines Parish Government – Belle Chasse, LA Senior Accountant**
  July 2013 – September 2017.
  - Coordinated and processed information to ensure completion of assigned projects or duties within specified timelines; monitors compliance with laws, rules and regulations related to area of assignment and related fiscal activities.
  - Prepared, maintained, and/or verified a variety of complex and comprehensive accounting, financial, and statistical records, ledgers, logs, and files.
  - Prepared a variety of comprehensive financial, accounting, and statistical statements, analyses, documents, and reports; assists other staff in the preparation of reports and recommendations including gathering, organizing, and analyzing data.
  - Utilized various computer programs and applications; enters and maintains data; generates reports from a database or in-house system; creates spreadsheets and generates reports using spreadsheet software.
  - Answered questions and provided information and assistance to other staff and the public in a courteous manner; interpreted and explained City ordinance or administrative policies.
  - Trained employees in their areas of work including proper methods, procedures, and techniques; verified the work of assigned employees for accuracy.

- **Riverside County Regional Park and Open-Space District- Riverside, California, Senior Accounting Assistant**
  November 2011 – April 2013
  - Accounts Payable
    - Established new department record for volume of vouchers processed for payment within two months of being given the task.
    - Created purchase orders using PeopleSoft Financials 8.8.
    - Received, sorted, analyzed, and prioritized a variety of invoices and billings from vendors, contractors, and consultants.
    - Worked closely with field staff, supervisors, and managers to obtain required purchase approvals and documentation.
    - Created payment vouchers using PeopleSoft Financials 8.8, assembled accounts payable documents for review and approval.

        - Reconciled monthly vendor statements, followed up on past-due items, and resolved billing discrepancies.
    - Payroll
        - Wrote step-by-step procedure manual for entire payroll process.
        - Collected, reviewed, and processed timesheets for approximately 250 employees.
        - Entered detailed time and labor data using PeopleSoft HRMS Financials 9.0.
        - Created reports for payroll using Dazel Reports.
        - Designed formats for reporting and retaining data and physical files.
        - Trained other professional accounting staff on the payroll process.
        - Knowledge of payroll practices and procedures including FLSA (Fair Labor Standard Act) requirements using PeopleSoft HRMS Financials 9.0.

- **Macro Mix, Inc. – Hormigueros, Puerto Rico, Business Manager**
  January 2000 - April 2010
    - Compiled, monitored, and researched data for reports and budget projections.
    - Anticipated, identified, and resolved problems in accounting operations.
    - Assisted other staff in solving difficult and unusual problems relating to payroll, accounts receivable, and accounts payable.
    - Answered questions that involve searching for and abstracting technical data to explain laws, policies, and procedures.
    - Performed a variety of complex accounting duties requiring interpretation of multiple guidelines, policies, or procedures.
    - Act as technical lead and full supervisor for a small number of lower- level Accounting Assistants or clerical support staff.

EDUCATION/CERTIFICATIONS

- MBA, University of Phoenix – Murrieta, California, August 2012
- MBA, Finance- University of Puerto Rico – Mayaguez Campus, May 1987
- BSBA, Industrial Management University of Puerto Rico- Mayaguez Campus May 1984
- Low Value Purchase Order Certificate Program
- The Price of Government: Budgeting for Outcomes
- How to Master Success in your Personal and Professional Life
- Crucial Conversations
- Myers-Briggs Temperament Indicator Assessment
- Strong Interest Inventory Assessment
- Strength Finder 2.0 Training
- Simpler 3.0 Training for Queries
- FEMA-ICS 100 Training
- FEMA-ICS 200 Training
- Community Emergency Response Team Basic Training

AWARDS

- Employee of the Month – Riverside County Park & Open-Space District, Riverside, California November 2012
- Certified PeopleSoft HRMS 9.0 query writer February 2013

Rick Good, Project Manager

Mr. Good has more than 20 years of experience in management and operations coordination. He has full knowledge of State and Federal Environmental codes and regulations and has overseen operational aspects of disaster response projects. In past positions, he has provided clients with consulting and management services regarding hazardous and non-hazardous waste. Mr. Good has also coordinated provisions for clients, including both services and subcontractors after an emergency event.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene 2024 – 2025**. Project Manager responsible for emergency debris removal, reduction and disposal in Columbia County, FL.
- **Hurricane Idalia 2023.** Project Superintendent in Columbia County, FL and Perry, FL for debris removal following Hurricane Idalia. Over 68,000 cubic yards of debris were removed.
- **Hurricane Ian 2022.** Project Superintendent for the removal of over 100,000 cubic yards of debris in Sarasota, FL following Hurricane Ian.
- **Hurricane Ida 2021**. Project Manager for debris removal in Kenner, LA. 239,906 cubic yards of debris were removed.
- **Oklahoma Ice Storm 2020.** Senior Project Manager in Oklahoma City, El Reno, and Piedmont for collection, reduction, and disposal of ice storm generated debris. Over 140,000 cubic yards of debris were removed.
- **Hurricanes Laura and Delta 2020.** Senior Project Manager in Scott, LA and Houston, TX for hurricane debris removal and disposal.
- **Tornado: El Reno, OK 2019.** Project Manager with one Ceres' self-loading truck debris removal and disposal. Just under 100,000 cubic yards of debris were removed.
- **Hurricane: Michael – USACE Southwest GA 2018.** Operations Planner assisting in the debris removal cleanup after Hurricane Michael in the southwest Georgia area.
- **Hurricane: Florence (NC Dept of Ag) 2018.** Project planning and management for confidential project for supply of carbon material to facilitate composting. Role included responsibility for meeting with agricultural department officials and state senators, official planning, managing acquisition of carbon source material, transportation, and logistics in southeastern NC.
- **Hurricane: Irma, (Miami, South Florida.) 2017.** Area Manager for South Florida until Puerto Rico deployment; role entailed planning, acquisition, set-up, management, and supervision of multiple DMS sites, coordinating with multiple municipalities, planning, coordinating assets and resources
- **Hurricane: Maria (Puerto Rico) 2017.** Blue Roof Operations Planner; GM Ceres Caribe; Role included planning and coordinating with both USACE senior and field management multiple times per day on operations as well as safety and environmental compliance.
- **Hurricane: Matthew, Savannah, GA 2016.** Project Manager, role included meeting with Head of Sanitation/DPW disposal facility/landfill management, coordinating and planning collection operations and personnel, third-party haul out planning and coordination, coordination with sub-contractors for curbside pickup, haul, DMS coordination vis a vis the grinding function, All aspects lease negotiation, curbside pickup, processing, final disposal. Negotiations with city for use of a subset of its landfill for our DMS. Material was staged and processed at the landfill. Secured secondary DMS in town via planning and negotiating with US Army Reserves for use of its property, led all communications, planning between Ceres and the municipal command office in downtown Savannah.
- **Flood: City of Denham Springs, LA 2016**; Start-up PM; role included the planning and coordination with city and subcontractors of all curbside collection, transport via direct haul to final disposal landfill. No reduction of waste prior to disposal at Waste Management landfill.
- **Rubicon Global, LLC. Atlanta, GA. 2015 - 2016,** Regional subcontractor relationship manager responsible for prospecting, bidding, planning, contracting and managing services provided to client base. Direct management of approx. 7,000 haulers servicing over 16,000 customers.
- **ECO Systems, Inc. Atlanta, GA 2012 – 2015.**Professional Consultant, International and domestic environmental consulting in the field of hazardous and non-hazardous waste management, as well as Emergency Management Services in Disaster Response. Both service areas include program development/design/planning, training and overall project management. Service areas included the Continental US, Venezuela, Dominican Republic, Mexico and the island of Guam.

- **Asplundh Environmental Services, Inc. Atlanta, GA 2003 – 2012.**
  Senior manager responsible for overall project management for all emergency response efforts supplied by the company to state, federal, municipal and private sector clients. These services include but are not limited to logistical and infrastructure support for remediation, transportation, disposal and recovery. These project missions, focusing primarily on disaster response and generated revenues of $100+ million per year.

EDUCATION/CERTIFICATIONS

- Bilingual in English and Spanish

Bobby Harrell, EHS Manager

Mr. Harrell has more than 25 years of successful safety, fire, and medical project management leadership, including five years in disaster recovery response Mr. Harrell holds multiple NWCG, FEMA, OSHA, Fire and Medical certifications.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services, Inc. 2022 – Present.**
  - **Hurricane Helene 2024 – 2025**. Project Safety Manager for multiple emergency debris removal projects in Georgia.
  - **Hurricane Idalia 2023.** Project Safety Manager for emergency debris operations in Taylor County.
  - **Hurricane Ian 2022.** Project Safety Manager for emergency debris operations for FDOT in Charlotte County, Collier County, Hendry County, Lee County, Manatee County, and Sarasota County.
- **Department of Homeland Security 2021 – 2022.** Transportation Security Officer.
- **Compliance Solutions 2019 – 2021.** Instructor providing accredited safety training such as: HAZWOPER 40, 24, & 8; OSHA 10, 30; Confined Space; DOT Hazardous Materials; EPA Hazardous Waste Management; Emergency Response 1, 2, & 3; and Emergency Incident Commander.
- **Ceres Environmental Services, Inc. 2018 – 2019**. Chief Safety Manager for 13 counties in Georgia on the Hurricane Michael USACE ACI Debris Project.
- **Liberty Lift Solutions.** Corporate Safety Manager- administered OSHA and DOT compliance programs, conducted safety audits, incident investigation and drug & alcohol testing, conducted all safety training across the organization, Managed EHS data for ISNetworld, Avetta, PEC SSQ Systems.
- **InnoSpec Oil Field Services 2017 – 2018**. Frac Assistant/Safety Collection and management of all chemical data and safety audits.
- **Transwood Inc. 2017.** Safety/Sand Coordinator- Ensured safety & DOT compliance, all employee safety training. Incident investigation and drug and alcohol testing.
- **Lehoski Welding 2015 – 2016**. Safety Manager / PEC Instructor-Conducted all new hire orientation, PEC and field safety training, composed safety policies and procedures, Conducted safety audits, incident investigation and drug & alcohol testing, Managed EHS data for ISNetworld.
- **L&P Pipeline and Construction 2014 – 2015**. Safety Coordinator /Safety *& PEC Instructor*-In charge of all new hire orientation including drug testing, DOT, field safety audits, Incident investigation.
- **Big Star Crude 2013 – 2014**. Safety Adviser / Asst. Terminal Manager- All new hire orientation, drug testing, DOT, field safety audits, managed all billing of the clients and drivers, all DOT inspections, Performed accident, injury investigations and safety audits.
- **Safety Medics 2012 – 2013**. Safety Inspector-Safety audits of large oil field construction sites, pipeline construction and drilling rigs. Performed accident and injury investigations.
- **Sierra Industries 2011 – 2012.** Fire Chief / Safety / Training-Army UC-35 project in charge of DCMA audits airport safety and training including all fire calls and emergency issues, New hire orientations training for employees, drug testing and wrote all safety policy and procedures for company-wide programs.
- **Pinkerton Government Services 2010 – 2011.** Shift Fire Captain- In charge of all fire and medical calls on shift at Sikorsky Helicopter Facility.
- **Smirfit Stone Paper Mill 2007-2010.** Safety and Medic Cared for all employees' injuries, Performed safety audits in the mill.
- **Gulf Coast State College 2004-2008.** Adjunct Instructor Courses for Fire, Paramedic, Emergency Medical Technicians and Hazardous Materials.
- **Bay Medical Center 2001-2009.** EMT, Paramedic – Took emergency calls county wide transported to hospital.
- **Bay County Fire Rescue 1994-2009.** Battalion Captain EMT-P- Supervised 40 Officers and fighters, All fleet maintenance, Fire Department Training, Safety Officer, Hazardous Materials Officer and Medical Officer.

EDUCATION/CERTIFICATIONS

- **Certified Occupational Safety and Health Officer (CSHO I & II)** – TEEX Estimated Date: Dec 2019
- **NWCG** qualified S-131, S-190, S-205, S-215
- **FEMA** certified ICS-100, ICS-200, ICS-300, IS-00005.a, IS-00035.18, IS-100, IS-200, IS-244, IS-315, IS-317, IS-340, IS-346, IS-700, IS-800, IS-804, IS-907, IS-1900
- **OSHA**- 501,511, 2055, 2225, 3015, 3115, 7205, 7505
- OSHA Outreach Instructor
- Medic First Aid CPT Instructor

Ricardo "Ricky" Morales, Operations Manager

Mr. Morales has sixteen (16) years of experience that includes disaster debris management as well as marine debris/vessel removal. Hus experience includes responses to Hurricanes Ian, Ida, Maria, Irma and Matthew; as well as the Camp Fire debris removal project in Butte County. Mr. Morales' skills include team management, field operations, material handling expertise, production management, and managing safety standards.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene October 2024 – 2025.** Operations Manager for debris management projects in Georgia following Hurricane Helene.
- **Hurricane Beryl 2024.** Operational planning and oversight for the debris management for 16 clients across Texas.
- **Hurricane Idalia 2023**. Provided logistical and operational oversight for debris removal in Florida and Georgia following a Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **Hurricane Ian 2022**. DMS Manager and Operational Planner for the City of North Port debris removal project. Grinding of over 2 million cubic yards of vegetative debris.
- **Hurricane Ida 2021.** Operational planning and oversight for 14 contracts in Louisiana.
- **Tropical Storm Nicholas 2021.** Supervised management of vegetative debris in Lake Jackson, TX.
- **Routine Grinding and Mulching 2020 – 2025.** Manager of Operations at The Ground Up, LLC (TGU), an affiliate of Ceres Environmental Services, Inc, and a Houston-based green waste recycling company focusing on yard waste disposal, grinding and mulching operations.
- **Camp Fire Butte County, CA 2019.** Superintendent overseeing all operations for self-performing debris removal team. Debris removal includes all vehicles, metal, ash, concrete and contaminated soil on residential properties affected by the fire.
- **Hurricane Maria 2017-2019**. Operational Planner for disaster debris removal operations in St. Croix, U.S. Virgin Islands. The project included vessel recovery and off island disposal, vegetative debris removal and grinding, C&D debris grinding, and management of debris for STEP program.
- **Hurricane Irma 2017**. Superintendent overseeing debris clean-up in Florida
- **Hurricane Matthew 2016**. DMS Manager for vegetative debris reduction of 650,000 cubic yards of debris following Hurricane Matthew in Beaufort County, SC
- **Production Superintendent, Riverside Citrus Harvesting, LLC, 2008-2017**. Managed human resources and production activities for timely project execution. Investigated potential improvements to quality, productivity and cost reduction and implemented favorable ideas.

EDUCATION

Nashville Auto Diesel College

CERTIFICATIONS

- OSHA 30 General Construction Certificate
- OSHA Excavation Certificate
- OSHA 40 HAZWOPER
- OSHA HAZWOPER Supervisor for Construction
- Workplace Harassment Prevention for Managers
- First Aid CPR AED

Thomas "Allen" Morse, Senior Debris Management Advisor / Director of Business Development

Mr. Morse has worked for Ceres for 10 years providing technical, political, and professional advice at all operational levels of debris management operations. He has over 35 years of experience in damage assessment and debris management. Mr. Morse is retired from the U.S. Army Corps of Engineers (USACE), where he served for 15 years as the National Program Manager for all debris management programs. In this role, Mr. Morse was responsible for training USACE debris teams, as well as training FEMA's FCO cadre on debris management. During his career at the USACE, Mr. Morse provided his knowledge and management skills to some of our nation's most challenging responses. Mr. Morse worked with the USACE In the aftermath of the attack on the Twin towers on September 11. The USACE was tasked by FEMA to perform a forensic analysis of all ground zero debris and identify human remains and personal effects. This was the first time for the USACE to handle a large-scale debris operation as an evidence stream requiring extreme security. Mr. Morse also was the lead debris program manager for Hurricane Katrina in Alabama, Mississippi and Louisiana. This was one of the nation's largest debris management responses requiring $2.2 billion in FEMA funds allocated for debris removal operations. Mr. Morse is the author of the USACE Hurricane Debris Forecasting Model and the Points of Distribution Commodities planning model.

PROFESSIONAL EXPERIENCE

- **Hurricanes Helene and Milton October 2024 – 2025.** Providing support to operations for activations in 47 jurisdictions in Florida and Georgia.
- **Hurricane Idalia 2023.** Provided support to operations in Florida and Georgia following Hurricane Idalia. Over 1,800,000 cubic yards of debris were removed.
- **Hurricane Ian 2022.** Project Consultant interfacing with the USACE during Ceres performance on 27 debris removal contracts in Florida.
- **Hurricane Ida 2021.** Project Consultant interfacing with the USACE during Ceres performance on 14 debris removal contracts in Louisiana
- **Hurricane Sally 2020.** Project Consultant interfacing with the USACE during Ceres performance in Texas following Hurricane Sally.
- **Hurricane Michael 2018.** Project Consultant to USACE for the USACE ACI Restricted SAD Region activation in 13 Georgia counties for the clean-up of debris generated by Hurricane Michael in October 2018.
- **Northern California Wildfire Debris Removal 2018.** Project Consultant for the USACE debris removal project in Lake, Mendocino and Napa Counties, CA following the fires between October and December of 2017. Over 84,000 tons of debris were removed.
- **Fire Island 2014.** Provided technical assistance to USACE for the highly specialized debris removal mission off the coast of Long Island, NY.
- **Alabama Tornados 2011.** Special advisor and liaison to state and Federal partners for the tornado clean up in Alabama and Joplin, MO.
- **Haiti Earthquake 2010**. Consultant to the World Bank on debris management, environmental assessments, and bidding documents for a World Bank sponsored debris project.
- **Eagle, Alaska 2009.** Authored plans/specifications for debris clean up following ice flow damage.
- **Hurricane Rita 2007.** USACE Debris Task Force Leader.
- **Hurricane Katrina 2005.** USACE Senior debris manager/coordinator for $2.5 billion in debris contracts in Alabama, Mississippi, and Louisiana
- **Florida Hurricanes 2004.** Lead ESF#3 representing USACE
- **Weapons of Mass Destruction Debris Management Guide 2001-2004.** PM and contributing author of the FEMA-sponsored "Weapons of Mass Destruction Debris Management Guide."
- **World Trade Center 2001.** Senior Project Manager over disposal operations for USACE following a terrorist attack.
- **Suriname South America 1993.** Managed the design and construction of a base camp for 2,500 occupants.
- **Hurricane Andrew 1992**. Debris team leader for USACE
- **Kuwait 1991.** Reconstruction team for rebuilding of infrastructure.

EDUCATION/CERTIFICATIONS

- B.S. degree in Civil Engineering from University of South Alabama
- FEMA/ICS certified 100, 200, 700 and 800

Michael (Mike) Randall, Project Manager/Project Superintendent

Mr. Mike Randall has worked on multiple multi-million-dollar contracts as a Project Manager and Project Superintendent. Mr. Randall works closely with government officials and the Army Corps of Engineers by conducting daily meetings while working on projects. Mr. Randall demonstrates strong leadership and management skills by overseeing the management of Ceres employees and subcontractors, conducting meetings where he issues daily assignments, and troubleshooting operations to ensure continuity of work between all the different State, environmental, archeological, subs and cultural groups working on our projects. Mr. Randall focuses on achieving jobs safely and on time.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene October 2024 – March 2025** Project Manager responsible for emergency debris removal, reduction and disposal in Lincoln County, GA and Atlanta, GA.
- **NMDOT Hermits Peak/Calf Canyon Flood, Straight Line Wind and Wildfire Recovery. September 2022-September 2024.** Project Superintendent for hazard tree, flood, and fire debris removal. Over 90,000 tons of sediment and debris. 18,000 hazard trees and hazardous materials removed from private residences.
- **Hurricane Nicole 2022.** Project Manager for debris removal Melbourne, FL.
- **Hurricane Ian 2022.** Project Manager for disaster recovery services in Wellington, FL.
- **Oregon Wildfire Recovery 2020.** Area Branch Manager providing hazard tree removal for the Oregon Department of Transportation.
- **California Wildfire – Camp Fire, Butte County 2019-2020.** Area Manager for the campfire project in Paradise, CA. Responsible for managing 8 to 10 division supervisors and over 40 plus working crews.
- **Hurricane Michael 2018.** Project Supervisor for Jackson County, FL and Project Manager for Mitchell County, GA for emergency debris removal.
- **California Wildfires 2018.** Quality Control Manager for Napa County, CA and Redwood Valley, CA for a USACE debris removal project following the California Wildfires.
- **Hurricane Irma 2017.** Project Manager in Tampa, FL and USACE – Virgin Islands for debris removal.
- **North American Senior Benefits 2015 – 2017.** Insurance Broker responsible for scheduling sales leads and preparing and presenting presentations to clients based on their needs.
- **One Main Financial / Citi Group 2007-2015.** Branch Account Manager responsible for planning and directing the activities of workers, networking, reviewing reports, establishing relationships with clients, and providing customer service.
- **Chestatee Counseling Center 2003-2007.** Parent Aide responsible for assisting clients in completing case plans, facilitating parenting lessons, substance abuse counseling, and anger management to clients, and served as a liaison between the Department of Family and Children Services and the DFCS clients.

EDUCATION/CERTIFICATIONS

- Piedmont University, Bachelor of Arts – Major in Sociology and Minor in Business.
- U.S. Army Corp of Engineering construction quality management for contractors.
- OSHA 30-hour construction safety training.
- HAZWOPER 40-hour site worker training.
- Completion of numerous ICS courses (incident command system).

Brent Whitten, Project Manager

Mr. Whitten has over 20 years of experience in debris management and disaster recovery services. His work has ranged from demolition of residential and commercial sites after Hurricane Katrina to quality control for the U.S. Army Corps of Engineers to debris removal projects following major disasters such as Hurricane Irma and Ida. He holds a Construction Quality Management (CQM) certification and is FEMA-certified in Debris Operations and the Incident Command System. He is also a FEMA-certified Disaster Housing Inspector. His responsibilities include direct supervision of projects and ensuring compliance with all safety and quality control regulations. Mr. Whitten brings strong organizational skills and the ability to motivate to any job.

Mr. Whitten has experience with USACE, LDEQ, FEMA, and NRCS, maintaining strict adherence to environmental and operational standards. His performance has been commended by both LDEQ and NRCS during his management of several large-scale waterway clearing projects.

PROFESSIONAL EXPERIENCE

- **Hurricane Helene November 2024.** Project Manager in Augusta, GA responsible for removal of debris from Augusta Canal. This project was unique and required strict compliance measures to preserve water quality, as the Augusta Canal serves as a source of drinking water for the residents of the City. Another important aspect was the preservation of the integrity of the Augusta levee and its intake system. Unique methods of waterway debris removal, including the use of winches, were employed.
- **Hurricane Helene October 2024.** Project Manager responsible for emergency disaster debris removal in Effingham County, GA.
- **Severe Wind Event May - July 2024.** Project Manager for emergency debris removal operations in East Feliciana Parish and St. Martin Parish LA. The project for East Feliciana Parish included clearing of 70,819 linear feet of canals.
- **Livingston Parish NRCS Emergency Watershed Protection Program 2018 – 2023**. Project Manager in Louisiana for clearing of 3,554,683 linear feet of waterways. This project required utilization of various amphibious equipment such as barges and marsh buggies. Mr. Whitten's responsibilities included coordinating and interacting with LDEQ, USACE, NRCS, and FEMA, as well as implementing project policies and procedures. Mr. Whitten managed scheduling, task assignment for crews, financial reporting, and tracking/reporting of daily footage and production rates. Mr. Whitten also assisted with securing various permits, including Section 404 authorizations, LDEQ debris site approvals, and ROE agreements to access remote areas. Identifying and securing points of access (POAs) was a critical factor in the project's success. Proper access points ensured compliance with environmental regulations and minimized delays and travel times for equipment.
- **St. Tammany Parish Waterway Debris Removal Project 2022 - 2023**. Project Manager in Louisiana for clearing of 381,333 linear feet of the waterways within the National Wild and Scenic Rivers System. Mr. Whitten coordinated and communicated with various agencies as well as implemented policies and procedures for this project. He was able to overcome various challenges such as varying depth and width of the waterways, the limited availability of access points, and the presence of obstacles in the waterways.
- **Hurricane Ida 2021.** Project Superintendent for Livingston Parish, LA, responsible for recovery operations as a result of Hurricane Ida. 1,322,210 cubic yards of debris were removed.
- **USACE Northern California Wildfire Debris Removal 2018**. **Quality Control Manager** for the USACE ACI debris removal project in Lake, Mendocino and Napa Counties, CA following the fires between October and December of 2017. This position required verification of relevant experience by the USACE, which Mr. Whitten successfully passed, in addition to being a CQM-certified professional. He implemented and directed the Quality Control Program for all counties under this project. Conducted QC meetings to ensure the project teams were adhering to QC requirements. Maintained the project submittal log and all other project-specific quality control reports. This project involved removal of 84,000 tons of debris from private property.
- **Hurricane Irma 2017.** Project Manager in Pinellas County, FL for the Disaster Debris Collection and Removal of 123,916 cubic yards of debris generated by Hurricane Irma.
- **Hurricane Irma 2017.** Project Manager for the hauling for final disposal of previously compacted and/or ground debris in Miami, FL. 455,554 cubic yards of debris were removed.

- **Hurricane Irma 2017.** Project Manager for Gulfport City, FL for the clean-up of debris generated by Hurricane Irma.
- **Southeast Tornadoes 2017.** Provided direct supervision on post-tornado debris management project for Dougherty County. The project involved collection, removal and processing of over 650,000 cubic yards of debris.
- **Linfield Hunter & Junius Inc., USACE New Orleans District, 2014-2016**. Quality Assurance Representative for USACE Construction Division. Responsible for conferring with the Construction Division in clarifying inadequacies in plans, impractical specifications and unworkable schedules.
- **SMC Buildings, Design/Build New Commissary, Fort Polk, LA, May – October 2014.** Quality Control Manager for design/build project. Responsible for maintaining the project submittal log and all other project specific quality control reports. Assembled project closeout documents that include O&M manuals, as-builts, and warranties.
- **Hurricane Isaac, CTEH/Providence Engineer and Environmental, 2012.** Conducted environmental sampling and data collection. Assisted in conducting research performing investigations for the purpose of identifying, abating, or eliminating sources of pollutants or hazards. Conducted air, water and/or soil sampling, meteorological monitoring.
- **Infinity Construction, St. Charles Parish, LA, February – September 2012.** Responsible for managing, implementing and enforcing the Accident Prevention Plan and the 385-1-1. Responsible for managing and implementing the QC Plan.
- **Benetech, LLC, New Orleans, LA, 2010-2012.** Safety Manager and Quality Control Manager for projects under Benetech. Responsible for overseeing and enforcing Benetech's safety program for various USACE construction jobs ranging from $7,000,000 to $25,000,000.
- **AquaTerra Contracting, New Orleans, LA, 2008-2010.** Safety Manager and Quality Control Manager on USACE job sites. Ensured proper safety was being followed per 385-1-1 and company safety policy. Prepared site specific AHA's. Implemented Accident Prevention Plan. Trained all employees in safety procedures. Conducted weekly safety meetings.
- **Hurricane Ike 2008.** Area Manager overseeing debris removal from DOT roads and Right-of-Entry removal of stumps and logs, hiring subcontractors, and project planning by quadrant. Conducted daily safety meetings and provided daily reporting on contractor progress and performance.
- **Hurricane Gustav 2008.** Area Manager overseeing debris removal from DOT roads and Right-of-Entry removal of stumps and logs, hiring subcontractors, and project planning by quadrant. Conducted daily safety meetings and provided daily reporting on contractor progress and performance.
- **Environmental Chemical Corp., New Orleans, LA, 2006-2008**. Supervised the decommissioning, demolition, and disposal of private properties in accordance with applicable federal, state, and local requirements. Supervised the demolition of over 200 homes and commercial structures destroyed by Hurricane Katrina.
- **Post Buckley Schuh & Jernigan, Inc., 2004-2006**. Demolition Environmental Inspector and Evacuation Plan Writer following Hurricanes Wilma, Katrina, Charley, Frances, and Jean. Conducted oversight monitoring for RACM and C&D throughout Louisiana.

EDUCATION/CERTIFICATIONS

- BS, Wilberforce University.
- FEMA IS-102 FEMA Response Partners
- FEMA IS-632 Debris Operations
- OSHA 40 Hour HAZWOPER Training
- FEMA IS-00035.15 Safety Orientation
- FEMA Disaster Housing Inspector (PARR)
- E-QIP # 3943088
- FEMA IS-100 ICS
- FEMA IS-631 Public Assistance
- OSHA 30 Hour Construction Safety
- USACE Training Safety & Health EM 385-1-1
- U.S. Army Corps of Engineers QCS/RMS
- U.S. Army Corps of Engineers Construction Quality Management
- First Aid/CPR/AED

Jay Martin Zulinke, Project Superintendent

Jay Martin Zulinke has over 20 years of experience with debris removal, construction, utilities, and environmental operations. In his role as a superintendent, Mr. Zulinke promotes a safety-first mindset, and a culture centered around productivity and profitability. His skills include strong leadership, problem solving, and analytical thinking.

PROFESSIONAL EXPERIENCE

- **Ceres Environmental Services, Inc., Superintendent 2020 – Present**
  - **Hermits Peak, Calf Canyon Fires 2024.** Project Superintendent for the State of New Mexico Energy, Minerals and Natural Resources Department – Forestry Division Private Property Debris Removal Project.
  - **NMDOT Hermits Peak/Calf Canyon Flood, Straight Line Wind and Wildfire Recovery. 2022 - 2023.** Superintendent in San Miguel and Mora County, New Mexico following Hermits Peak & Calf Canyon Fire. Mr. Zulinke's roles included supervising daily crew operations, leading quality control personnel, and facilitating daily meetings with traffic control crews, monitors, environmental and archeological personnel.
  - **Oregon Wildfire Recovery. Archie Creek Fire 2021 - 2022**. Superintendent in Douglas County, OR and Glide, OR. following Archie Creek Wildfire. Mr. Zulinke's roles included evaluating job sites to determine all trees in need of removal for ROW., recording and tracking all trees for invoicing, reviewing operations and crew completed assignments to ensure compliance with all state and contract policies, and overseeing daily operations of machinery and tree fallers for tree removal, slash removal, and log removal.
  - **Tropical Storm Nicholas 2021.** Superintendent in Richwood, TX for vegetative debris removal following Tropical Storm Nicolas.
  - **Hurricane Ida 2021.** Superintendent in Thibodaux, LA for the removal and disposal of debris following Hurricane Ian. Over 100,000 cubic yards of debris were removed.
  - **California Wildfire – Camp Fire, Butte County 2019-2020.** Superintendent in Butte County, CA. His roles included managing personnel and equipment, leading quality control of hazard trees to ensure all processes were executed according to protocol, reconciling invoices to eliminate errors, and overseeing maintenance of all tools and equipment. (Over 3000 ROEs managed; 768,458 tons of debris removed)
  - **Obenchain Fire 2020.** Superintendent in Jackson County, Oregon following the Obenchain Fire. Mr. Zulinke's roles included overseeing tree removal operations, creating layout plans for correct placement of equipment and materials, verifying safety procedures and policies among crews, facilitating daily meetings, directing operations for chipping of slash and logs, and creating layout plans.
- **Northeast Foods, Sanitation Supervisor 2011-2020.** Led a team of technicians to maintain a high level of sanitation for food manufacturing plant. Ensured regulatory compliance with FDA, OSHA Safety, HAZMAT, and GMP.
- **Ameritech Utilities, DROP Construction Manager 2008-2011.** Trained subcontractors on OSHA safety standards and troubleshot machinal repairs for constriction equipment.
- **Vermeer Northeast, Territory Technical Sales Manager 2006-2008.** Obtained factory certifications as Underground Specialist and Waste Reduction Specialist and sold industrial equipment to DOT, municipalities, and statewide programs.
- **Bryd Brothers, LLC, Project Manager – Emergency Department 2004 -2005.** Directed crew members in Volusia County following the 2004 Hurricane Season.
- **Mitchell Distribution Company, Manufacturer's Representative 2000-2003.** Sold heavy construction equipment.
- **U.S Army (Honorable Discharge).** Assembled over 100 steel bridges for use in military training in Germany in 3 years. Received commendations for representing 8th Infantry Division as part of the U.S. Army Ski Team. Served as a Truck Driver and Heavy Equipment Operator.

EDUCATION/CERTIFICATIONS

- Johnson Community College – Welding Program
- Alfred State College – HVAC Certificate

- Erie Community College – Basic Carpentry
- Construction Safety & Health (30-Hour) | OSHA
- OSHA 40-Hour HAZWOPER
- OSHA Academy – Introduction to Job Hazard Analysis
    - Conducting a Job Hazard Analysis
    - Introduction to Safety Supervision
    - Safety Supervision and Leadership
    - Introduction to Safety Management
- Emergency Management Institute
    - Introduction to Debris Operations
    - Debris Management Plan Development
    - FEMA Safety Orientation

Professional Certifications



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ROBERT E SMITH JR.

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00100.c
Introduction to Incident Command System, ICS-100

Issued this 20th Day of December, 2019

0.2 IACET CEU

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

Ceres Employees Holding:
IS-100 – Introduction to the Incident Command System

- ✓ Stanley Bloodworth
- ✓ Everett Bond
- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ Joslyn Ginn
- ✓ Michael Hansen
- ✓ Milagros Gonzalez
- ✓ Tia Laurie
- ✓ Patricia Macey (Deville)
- ✓ David Preus
- ✓ Michael Randall
- ✓ Linda Smith
- ✓ Marcus Smith
- ✓ Michael Smith
- ✓ Robert Smith
- ✓ Kevin Sudbury
- ✓ Brent Whitten
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ALONZO CLAY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-101.C:
PREPARING FOR FEDERAL DISASTER OPERATIONS: FEMA

Issued this 28th Day of July, 2022

0.10 IACET CEU

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

Ceres Employees Holding:
IS-101 – Preparing for Federal Disaster Operations: FEMA

- ✓ Alonzo Clay
- ✓ Chad Dorsey
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

TIA N LAURIE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00700
National Incident Management System (NIMS), An Introduction

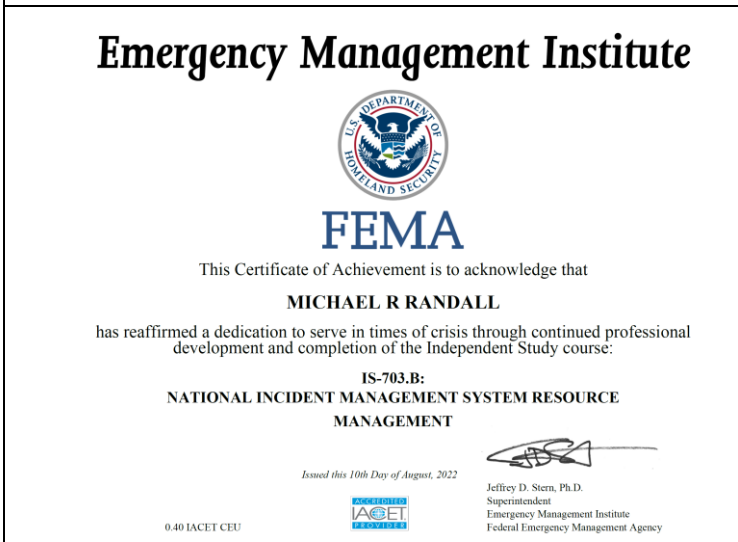
Issued this 22nd Day of December, 2008

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

0.3 CEU

Ceres Employees Holding:
IS-700 – National Incident Management System (NIMS), An Introduction

- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Michael Hansen
- ✓ Tia Laurie
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Linda Smith
- ✓ Marcus Smith
- ✓ Kevin Sudbury



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL R RANDALL

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-703.B:
NATIONAL INCIDENT MANAGEMENT SYSTEM RESOURCE MANAGEMENT

Issued this 10th Day of August, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.40 IACET CEU

Ceres Employees Holding:
IS-703 – National Incident Management System Resource Management

- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL SMITH

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00120.c
An Introduction to Exercises

Issued this 9th Day of December, 2021

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.3 IACET CEU

Ceres Employees Holding:
IS-120 – An Introduction to Exercises

- ✓ Shannon Copeland
- ✓ Michael Smith
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

PATRICIA C MACEY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00200.b
ICS for Single Resources and Initial Action Incident, ICS-200

Issued this 22nd Day of December, 2010

Vilma Schifano Milmoe
Superintendent (Acting)
Emergency Management Institute

0.3 IACET CEU

Ceres Employees Holding:
IS-200.b – ICS for Single Resources and Initial Action Incident

- ✓ Milagros Gonzalez
- ✓ Michael Hansen
- ✓ Patricia Macey (Deville)



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL SMITH

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00200.c
Basic Incident Command System for Initial Response

Issued this 3rd Day of September, 2019

Dr. Jeff Stern
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.4 IACET CEU

Ceres Employees Holding:
IS-200.c – Basic Command System for Initial Response

- ✓ Everett Bond
- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ John Gallicchio
- ✓ Joslyn Ginn
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Michael Smith
- ✓ Robert Smith
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRYAN S FIKE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00242.b
Effective Communication

Issued this 20th Day of July, 2016

Tony Russell
Superintendent
Emergency Management Institute

0.8 IACET CEU

Ceres Employees Holding:
IS-242 – Effective Communication

- ✓ Shannon Copeland
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRENT WHITTEN

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

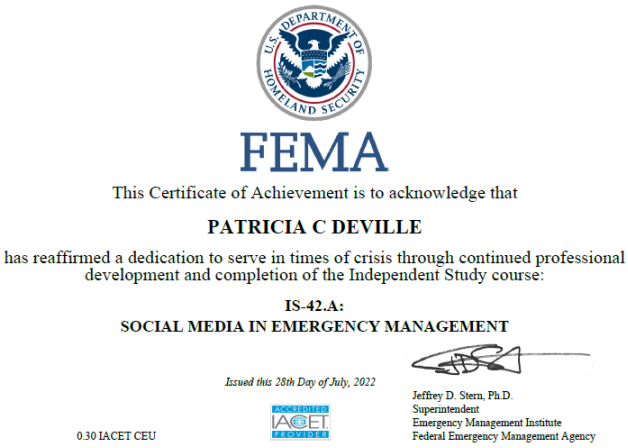
IS-00276
Benefit-Cost Analysis (BCA) Fundamentals

Issued this 8th Day of October, 2013

Tony Russell
Superintendent
Emergency Management Institute

0.1 IACET CEU

Ceres Employees Holding:
IS-276 – Benefit-Cost Analysis (BCA) Fundamentals
- ✓ Brent Whitten



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

PATRICIA C DEVILLE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-42.A:
SOCIAL MEDIA IN EMERGENCY MANAGEMENT

Issued this 28th Day of July, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.30 IACET CEU

Ceres Employees Holding:
IS-42 – Social Media in Emergency Management
- ✓ Shannon Copeland
- ✓ John Gallicchio
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Robert Smith
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ROBERT E SMITH JR.

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00027
Orientation to FEMA Logistics

Issued this 27th Day of January, 2020

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.4 IACET CEU

Ceres Employees Holding:
IS-27 – Orientation to FEMA Logistics
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Robert Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

TIA LAURIE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00018
Equal Employment Opportunity (EEO) for Employees

Issued this 21st Day of December, 2009

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

0.1 IACET CEU

Ceres Employees Holding:
IS-18 – Equal Employment Opportunity (EEO) for Employees

- ✓ Tia Laurie
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRYAN S FIKE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00800.b
National Response Framework, An Introduction

Issued this 12th Day of June, 2017

Tony Russell
Superintendent
Emergency Management Institute

0.3 IACET CEU

Ceres Employees Holding:
IS-800 – National Response Framework, An Introduction

- ✓ Everett Bond
- ✓ Alonzo Clay
- ✓ Shanno Copeland
- ✓ Tia Laurie
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Linda Smith
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL R RANDALL

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-5.A:
AN INTRODUCTION TO HAZARDOUS MATERIALS

Issued this 07th Day of July, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

1.00 IACET CEU

Ceres Employees Holding:
IS-5 – An Introduction to Hazardous Materials

- ✓ Shannon Copeland
- ✓ John Gallicchio
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

TIA N LAURIE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00010
Animals in Disaster, Awareness and Preparedness

Issued this 31st Day of December, 2008

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

1.0 CEU

Ceres Employees Holding:
IS-10 – Animals in Disaster, Awareness, and Preparedness
- ✓ Tia Laurie
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

KEVIN SUDBURY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00020.19
Diversity Awareness Course 2019

Issued this 11th Day of April, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.1 IACET CEU

Ceres Employees Holding:
IS-20 – Diversity Awareness Course
- ✓ Kevin Sudbury
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRYAN FIKE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00033.16
FEMA Initial Ethics Orientation 2016

Issued this 23rd Day of July, 2016

Tony Russell
Superintendent
Emergency Management Institute

0.1 IACET CEU

Ceres Employees Holding:
IS-33 – FEMA Initial Ethics Orientation
- ✓ Kevin Sudbury



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL R RANDALL

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-37.22:
MANAGERIAL SAFETY AND HEALTH

Issued this 02nd Day of September, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.20 IACET CEU

Ceres Employees Holding:
IS-37 – Managerial Safety and Health

- ✓ Alonzo Clay
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

TIA LAURIE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00102
Deployment Basics for FEMA Response Partners

Issued this 2nd Day of January, 2009

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

0.1 CEU

Ceres Employees Holding:
IS-102 – Deployment Basics for FEMA Response Partners

- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Tia Laurie
- ✓ Michael Randall
- ✓ Kevin Sudbury
- ✓ Marcus Smith
- ✓ Linda Smith
- ✓ Brent Whitten



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL R RANDALL

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-212.B:
INTRODUCTION TO UNIFIED HAZARD MITIGATION ASSISTANCE (HMA)

Issued this 02nd Day of September, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.30 IACET CEU

Ceres Employees Holding:
IS-212 – Introduction to Unified Hazard Mitigation Assistance (HMA)

- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRYAN S FIKE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00230.d
Fundamentals of Emergency Management

Issued this 21st Day of July, 2016

Tony Russell
Superintendent
Emergency Management Institute

0.6 IACET CEU

Ceres Employees Holding:
IS-230 – Fundamentals of Emergency Management

- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ John Gallicchio
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ALONZO CLAY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-235.C:
EMERGENCY PLANNING

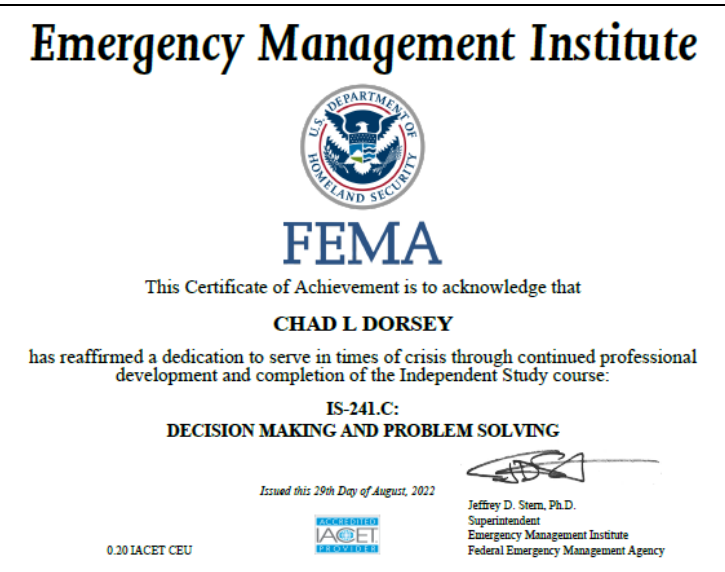
Issued this 29th Day of July, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.50 IACET CEU

Ceres Employees Holding:
IS-235 – Emergency Planning

- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

CHAD L DORSEY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-241.C:
DECISION MAKING AND PROBLEM SOLVING

Issued this 29th Day of August, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.20 IACET CEU

Ceres Employees Holding:
IS-241 – Decision Making and Problem Solving

- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRYAN S FIKE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00035.21
FEMA Safety Orientation 2021

Issued this 8th Day of June, 2021

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.2 IACET CEU

Ceres Employees Holding:
IS-35 – FEMA Safety Orientation

- ✓ Alonzo Clay
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ROBERT E SMITH JR.

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00240.b
Leadership and Influence

Issued this 29th Day of December, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.3 IACET CEU

Ceres Employees Holding:
IS-240 – Leadership and Influence

- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ Patricia Macey (Deville)
- ✓ Linda Smith
- ✓ Marcus Smith
- ✓ Robert Smith
- ✓ Michael Randall



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MICHAEL R RANDALL

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-253.A:
OVERVIEW OF FEMA ENVIRONMENTAL AND HISTORIC PRESERVATION REVIEW

Issued this 23rd Day of July, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.40 IACET CEU

Ceres Employees Holding:
IS-253 – Overview of FEMA Environmental and Historic Preservation Review

- ✓ Marcus Smith
- ✓ Michael Randall



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

TIA LAURIE

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00630
Introduction to the Public Assistance Process

Issued this 21st Day of December, 2009

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

0.2 IACET CEU

Ceres Employees Holding:
IS-630 – Introduction to the Public Assistance Process

- ✓ Tia Laurie
- ✓ Patricia Macey (Deville)



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

BRENT S WHITTEN

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00631
Public Assistance Operation I

Issued this 10th Day of February, 2008

Cortez Lawrence, PhD
Superintendent
Emergency Management Institute

0.7 CEU

Ceres Employees Holding:
IS-631 – Public Assistance Operation I

- ✓ Brent Whitton



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ROBERT E SMITH JR.

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00632.a
Introduction to Debris Operations

Issued this 5th Day of November, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.2 IACET CEU

Ceres Employees Holding:
IS-632 – Introduction to Debris Operations

- ✓ Alonzo Clay
- ✓ Shannon Copeland
- ✓ Chad Dorsey
- ✓ Tia Laurie
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Robert Smith
- ✓ Kevin Sudbury
- ✓ Brent Whitten



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

KEVIN SUDBURY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00633
Debris Management Plan Development

Issued this 11th Day of April, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.6 IACET CEU

Ceres Employees Holding:
IS-633 – Debris Management Plan Development

- ✓ Shannon Copeland
- ✓ Patricia Macey (Deville)
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Kevin Sudbury
- ✓ Jay Zulinke



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

KEVIN SUDBURY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00634
Introduction to FEMA's Public Assistance Program

Issued this 22nd Day of April, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.4 IACET CEU

Ceres Employees Holding:
IS-634 – Introduction to FEMA's Public Assistance Program

- ✓ Kevin Sudbury



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

ROBERT E SMITH JR.

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00552
The Public Works Role in Emergency Management

Issued this 6th Day of November, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.2 IACET CEU

Ceres Employees Holding:
IS-552 – The Public Works Role in Emergency Management

- ✓ Robert Smith



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

KEVIN SUDBURY

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the independent study course:

IS-00559
Local Damage Assessment

Issued this 22nd Day of April, 2019

Michael J. Sharon
Deputy Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.2 IACET CEU

Ceres Employees Holding:
IS-559 – Local Damage Assessment

- ✓ Shannon Copeland
- ✓ Marcus Smith
- ✓ Kevin Sudbury



Emergency Management Institute

FEMA

This Certificate of Achievement is to acknowledge that

MARCUS SMITH

has reaffirmed a dedication to serve in times of crisis through continued professional development and completion of the Independent Study course:

IS-907:
ACTIVE SHOOTER: WHAT YOU CAN DO

Issued this 24th Day of August, 2022

Jeffrey D. Stern, Ph.D.
Superintendent
Emergency Management Institute
Federal Emergency Management Agency

0.10 IACET CEU

Ceres Employees Holding:
IS-907 – Active Shooter: What You Can Do

- ✓ Marcus Smith
- ✓ Jay Zulinke



U.S. ARMY CORPS OF ENGINEERS
USACE LEARNING CENTER
HUNTSVILLE, ALABAMA

NAVFAC

CERTIFICATE

Everett Bond

MVN-01-23-00944

has completed the Corps of Engineers and Naval Facility Engineering Command Training Course

CONSTRUCTION QUALITY MANAGEMENT FOR CONTRACTORS - #784

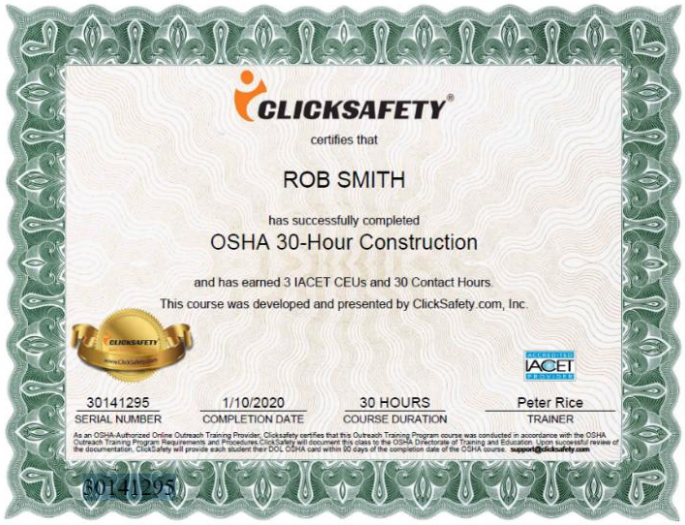
New Orleans, Louisiana	20- 21 OCT 2022	New Orleans District - MVN	Leslie Nuccio
Location	Training Date(s)	Instructional District/ NAVFAC	CQM-C Manager
Jaime Wright		(504) 862-2415	WRIGHT.JAIME.LEROY.1374289337 Digitally signed by WRIGHT.JAIME.LEROY.1374289337 Date: 2022.10.24 14:31:48 -05'00'
Facilitator/Instructor	Email	Telephone	Facilitator/Instructor Signature

THE CERTIFICATE EXPIRES FIVE YEARS FROM DATE OF ISSUE
CQM-C Recertification online course: https://www.myuln.net

Chief, USACE Learning Center
Jeffrey D. Dziedzic

Ceres Employees Holding:
USACE – Construction Quality Management for Contractors

- ✓ Everett Bond
- ✓ Alonzo Clay
- ✓ Bobby Harrell
- ✓ Tia Laurie
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Michael Smith
- ✓ Kevin Sudbury
- ✓ John Ulschmid
- ✓ Brent Whitton
- ✓ Jay Zulinke



CLICKSAFETY®

certifies that

ROB SMITH

has successfully completed

OSHA 30-Hour Construction

and has earned 3 IACET CEUs and 30 Contact Hours.

This course was developed and presented by ClickSafety.com, Inc.

30141295	1/10/2020	30 HOURS	Peter Rice
SERIAL NUMBER	COMPLETION DATE	COURSE DURATION	TRAINER

As an OSHA-Authorized Online Outreach Training Provider, Clicksafety certifies that this Outreach Training Program course was conducted in accordance with the OSHA Outreach Training Program Requirements and Procedures.ClickSafety will document this class to the OSHA Directorate of Training and Education. Upon successful review of the documentation, ClickSafety will provide each student their DOL OSHA card within 90 days of the completion date of the OSHA course. support@clicksafety.com

30141295

Ceres Employees Holding:
OSHA 30

- ✓ Omar Arroyo
- ✓ Alonzo Clay
- ✓ Chad Dorsey
- ✓ Randy Hardy
- ✓ Patricia Macey (Deville)
- ✓ Ricky Morales
- ✓ Michael Randall
- ✓ Marcus Smith
- ✓ Michael Smith
- ✓ Robert Smith
- ✓ Kevin Sudbury
- ✓ Brent Whitten
- ✓ Jay Zulinke



CLICKSAFETY

TRAINING. COMPLIANCE. YOUR FUTURE.

certifies that

Mike Randall

has successfully completed

HAZWOPER 2025 Refresher (8-Hour)

and 0.80 CEUs
and 8.00 Contact Hours.
This course was developed and
presented by ClickSafety.com, Inc.

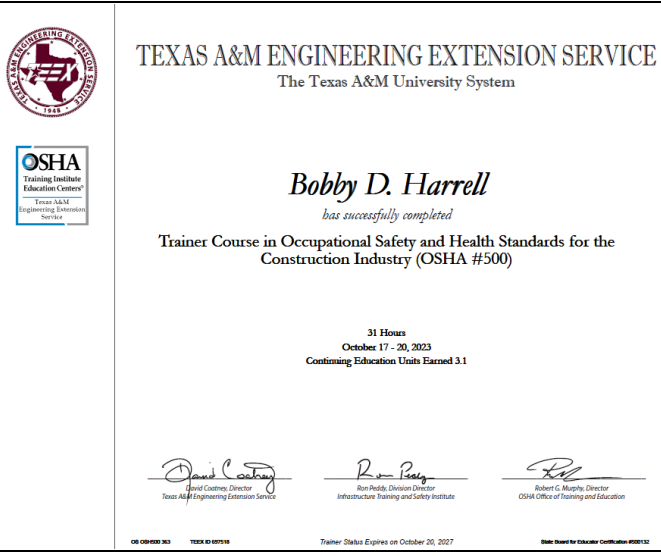
ACCREDITED IACET PROVIDER

I confirm that I personally took the course listed above.

1251433935	08/23/2025	8.00 Hours	
Serial Number	Completion Date	Course Duration	Student Signature

Ceres Employees Holding:
HAZWOPER 40

- ✓ Omar Arroyo
- ✓ Everett Bond
- ✓ Chad Dorsey
- ✓ Bobby Harrell
- ✓ Alberto Jusino
- ✓ Michael Randal
- ✓ Michael Sanchez
- ✓ Shannon Sharkey
- ✓ Marcus Smith
- ✓ Michael Smith
- ✓ Brent Whitten
- ✓ Jay Zulinke



TEXAS A&M ENGINEERING EXTENSION SERVICE

The Texas A&M University System

Bobby D. Harrell

has successfully completed

Trainer Course in Occupational Safety and Health Standards for the Construction Industry (OSHA #500)

31 Hours
October 17 - 20, 2023
Continuing Education Units Earned 3.1

David Cootney, Director, Texas A&M Engineering Extension Service
Ron Peddy, Division Director, Infrastructure Training and Safety Institute
Robert G. Murphy, Director, OSHA Office of Training and Education

OSHA Training Institute Education Centers® Texas A&M Engineering Extension Service

OSHA 500 Trainer Status Expires on October 20, 2027

Ceres Employees Holding:
OSHA 500 – Trainer Course

- ✓ Bobby Harrell
- ✓ Alberto Jusino



American Red Cross
Training Services

Certificate of Completion

Omar Arroyo

has successfully completed requirements for

Adult First Aid/CPR/AED

Date Completed: 1/29/2025
Valid Until: 1/29/2027

Conducted by: Heartsavers of Manatee

To verify certificate, scan code or visit redcross.org/digitalcertificate and enter ID.

Learn and be inspired at LifesavingAwards.org

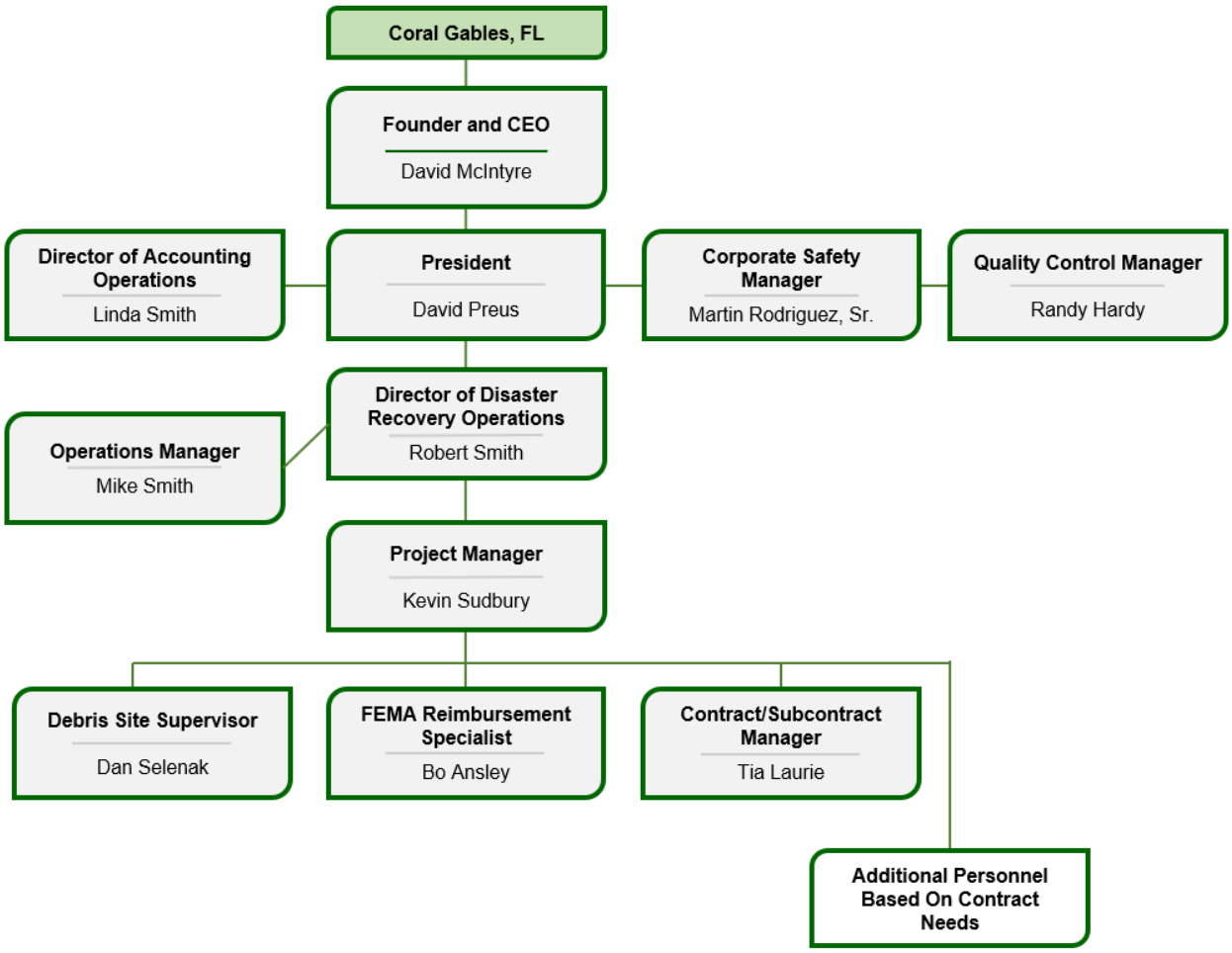
01Q4BHU

Ceres Employees Holding:
First Aid/CPR

- ✓ Omar Arroyo
- ✓ Alberto Jusino

II.ii.b Organizational Chart

For the City of Coral Gables, Ceres will provide exceptionally qualified personnel to lead the efforts for any event occurring for which our services are required. The following core team will be assigned to Coral Gables for the life of the contract. Additional personnel will be assigned based on the size and severity of an event affecting Coral Gables.



Organizational Structure and Charts

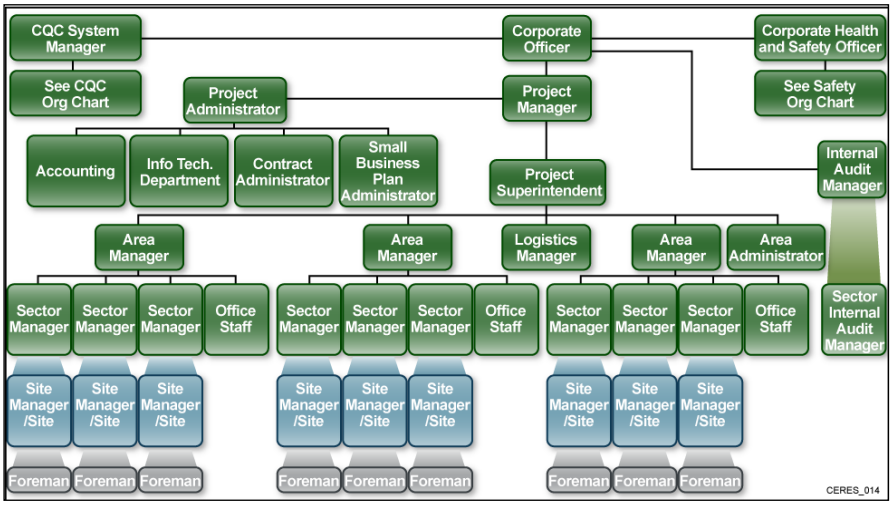
Ceres Environmental Services, Inc. is a privately held company owned and operated by its President, David McIntyre. The mobilization and contract administration headquarters for this contract will be our Sarasota, Florida office, with other offices, equipment facilities, staging sites, and recycling centers in Louisiana, Texas, Minnesota, and California.

Ceres is structured so that one or two of the corporate officers can be absent from headquarters for extended periods of time in order to manage projects from the field. There are always one or two remaining at headquarters to ensure continuity of management. This proved very useful when Ceres was awarded a $1 billion contract by the U.S. Army Corps of Engineers to perform a disaster debris contract following Hurricanes Katrina and Rita, in which two of Ceres' officers were in the field in Louisiana for over six months.

Project Management

In Ceres experience, disaster recovery is project-based. It is best managed using the principles of formal project management that are also embedded in the National Incident Management System and its Incident Command System (ICS). Therefore, Ceres has organized its disaster response work in a manner that relies heavily on a Project Manager (PM) whose position is analogous to the Incident Commander under the ICS. The PM oversees all field production and supervises a Project Administrator who is in charge of

administrative functions on a project basis. The PM also supervises the Project Superintendent and several Area Managers (whose quantity depends on the size of the project), who supervise Sector Managers, who supervise Site Managers. The Site Managers supervise a physical location, which may be a TDSR site, a debris loading site, or a demolition site, and the personnel they supervise are generally foremen or people physically performing the work.



Ceres Project Management organization can be adjusted to fit the size of the project and the area of coverage by changing the number of Area, Sector and Site Managers.

The Project Manager also supervises the work of a Logistics Manager and an Area Administrator, who are staff members. At the Sector level, it is customary to have office staff. This structure allows for optimal production since multiple crews (depending on project size) are supervised and maintained while all safety, data management, and tracking protocols are being met in conjunction with quality performance.

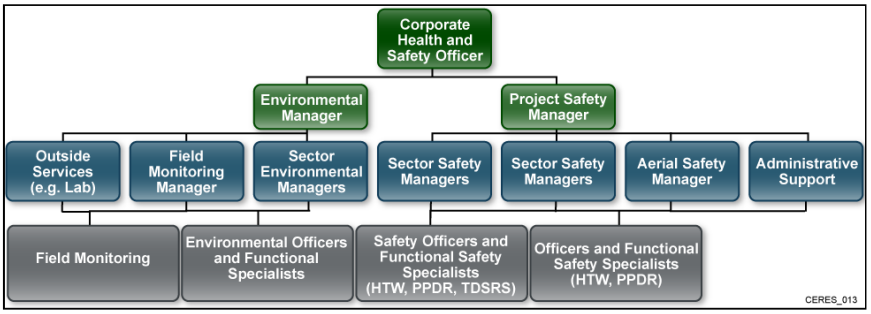
The Project Administrator supervises the administrative staff on a field project. The staff provides support for the line managers and supervisors in the field on the jobsite. The Small Business Plan Administrator locates contracts with and administers relations with subcontractors. On large projects, the Small Business Plan Administrator may have clerical help, and will provide technical support for our subcontractors, such as assistance in preparing certified payrolls if required. The Information Technology (IT) department is responsible for tracking all types of data on the project, record keeping, and database management, and the accounting staff provides onsite support for Ceres personnel.

Internal Audit

The Internal Audit department is a critical component of the Ceres management team. During the work on Hurricane Katrina recovery, especially during the private property debris removal activities, Ceres' management noticed that the quantity of quality control personnel was very high compared with the quantity of traditional production personnel. To ensure that projects are proceeding as they should, and that personnel in all aspects of the project are performing as they should, Ceres has instituted the position of Internal Audit Manager, who supervises Audit Managers. These individuals review activities in the field as well as files in the office to be sure that all Ceres employees are doing their work as specified in the contract. The rigors of a Six Sigma program are not planned, but Ceres senior management believes that this addition to our organization will help us strengthen our performance.

Project Safety

Ceres maintains a Corporate Health and Safety Officer to whom the Environmental Manager and a Project Safety Manager report for each project underway. Sector Managers report to the Environmental Manager and Project Safety Manager, and functional specialists work in the field with



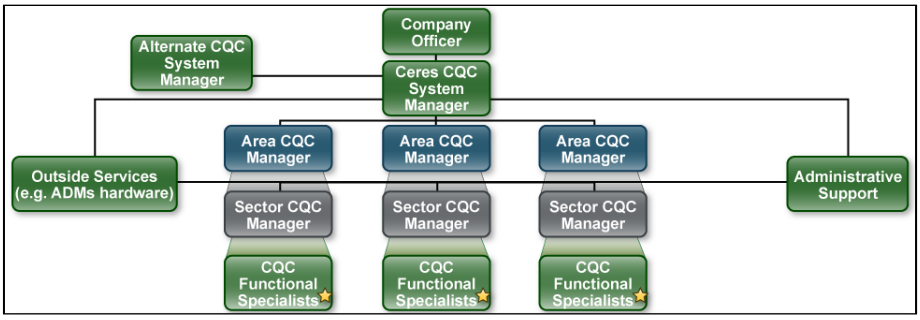
Additional Safety Officers, Functional Safety Specialists and Sector Safety Managers can be added as needed for coverage and to keep spans of control between three and five.

specialized training to fill specific needs such as asbestos inspections.

The Project Safety Manager in the field is responsible to the Corporate Health and Safety Officer for monitoring safety conditions and developing measures for ensuring the safety of all assigned personnel.

Project Contractor Quality Control

The Contractor Quality Control (CQC) System Manager reports directly to the Company President in accordance with best corporate practice. Depending on the size of the event, the organization can be readily expanded by adding additional Area and Sector Managers and Functional Specialists. This allows us to maintain coverage and keep spans of control within the ideal three to seven direct reports.



Having the Quality Manager report directly to a company officer means that quality issues get visibility at the highest levels in the company.

Company and Project Leadership

Ceres will assign personnel resources to an event based on the size and scope of the disaster. The personnel resumes included in a separate section of this proposal represent the full spectrum of personnel immediately available to Ceres. They are assigned at a seniority level and in numbers commensurate with the event. This is in accordance with the principles of the FEMA Incident Command System.

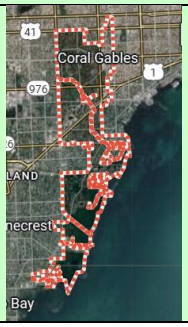
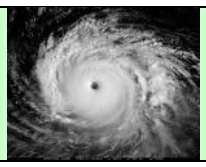
III PROJECT UNDERSTANDING, PROPOSED APPROACH, AND METHODOLOGY

III.a Understanding, Approach, and Methodology

Our record demonstrates that we stand ready to perform tasks of any size. In order to keep that record intact our preplanning is already underway for Coral Gables. As part of its response, Ceres has identified our office in Sarasota, Florida as a mobilization headquarters. Ceres' mobilization planning and localized subcontracting efforts are implemented to minimize lead times during an event and to keep subcontracting dollars local. Our approach to subcontracting is to work from the inside out. This means we are implementing pre-storm agreements with local resources first, to use them first. When the project expands or the need arises, Ceres adds other resources that are also under contract to us.

Project Timeline

The following describes the typical workflow between Ceres and Coral Gables once a contract award has been received until FEMA reimbursement.

Projected Storm Preparation and Response Table		
Today	We are at work at Ceres so that we can respond rapidly and successfully to an event in Coral Gables. We are zone mapping, doing localized resourcing, and negotiating subcontractor agreements. Ceres has letters of intent from local subcontractors and is pursuing additional pre-arranged agreements with more local subcontractors and vendors. Being proactive in our pre-event planning allows us to give maximum attention to Coral Gables when the day comes for a disaster response.	
Contract Award	Upon contract award and at the City's request, we schedule a personal visit by a Ceres Project Manager. The purpose of this visit is the personal introduction of the key members of each party's team, discussion of the planning, training, and disaster response preparedness needs of the City. During an event, a Project Manager will be assigned only to Coral Gables and will be available to the City 24 hours per day, 7 days per week.	
Planning and Training	If included in the contract, Ceres will provide training to designated City personnel as agreed. The company also continues its Pre-Event planning as it reviews local subcontracts, makes plan changes as necessary and keeps an eye on the weather. Ceres monitors the National Weather Service forecasts and several subscription services to keep us aware of tropical storms and hurricanes.	
Pre-Storm Mobilization	When a storm in your area is imminent, Ceres acts quickly so that road clearance and debris removal operations can begin as soon as the storm subsides. At your request, if conditions permit, your Ceres Project Manager, or other Ceres professional, will join Coral Gables personnel in the EOC and help prepare for storm impact and recovery.	
Landfall	Once the immediate threats are past, the on-site Project Manager will work directly with City officials as we begin our disaster response efforts. Our pre-arranged subcontractors will begin readying equipment for registration.	

Cut and Push	The Ceres Project Manager will ensure that City needs are being met in order of priority. Local subcontractors and equipment will begin any necessary road clearance operations and will begin staging efforts for right-of-way debris removal.	
FEMA Records and Data Management	Ceres will assist Coral Gables on an as-requested, as-needed basis to ensure that records are kept and maintained to provide maximum allowable reimbursement to the City.	
Fully Operational	The necessary trucks will be in place to continue debris removal in an orderly fashion. Local subcontractors will be deployed to the maximum extent possible, and the Ceres debris removal operation will be fully operational on this day.	
First Pass Complete	At the end of the first pass of debris removal time would be allowed for residents to bring additional debris to the curbside. Crews would begin ramping up to start the second pass. Additional tasks, such as hazardous tree removal, hazardous stump removal, and other similar scopes of work may be implemented.	
Second Pass Complete	Debris removal operations would be well in hand. Hot spot crews would continue to clean up any debris that has time or safety constraints. The vast majority of storm debris would be cleaned from the rights-of-way. The Ceres Project Manager would begin focusing on project completion procedures.	
Final Pass Complete	Debris removal operations would be 100% complete. The Ceres Project Manager would remain in constant contact with Coral Gables personnel, but daily presence may not be needed by this time.	
Site Reclamation	After debris hauling activities have ceased, all debris on any Debris Management Sites (DMS) will be processed and/or removed. The sites will then be graded and restored, usually by seeding with grass.	
Ticket Reconciliation	Ceres performs ongoing ticket reconciliation with subcontractors and Coral Gables so that databases of debris hauled match as closely as possible. After all debris has been hauled, all truck ticket databases are reconciled to close out the financial records of the project.	
Invoicing	Following reconciliation of the truck records, a final invoice will be delivered.	
FEMA Reimbursement	Ceres will work with the City following the completion of the field work, on an as-requested, as-needed basis to ensure maximum allowable reimbursement.	FEMA

Contract Performance Phases

In order to successfully respond to a disaster, natural or otherwise, planning and preparation are of the utmost importance. Ceres adheres to a series of carefully drawn plans for each step of its response beginning from the time we prepare our response to your RFP until planning begins for the event after next. The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event.

Post Award Phase

Upon contract award and at Coral Gables request, a personal visit by a Ceres Project Manager can be scheduled. The purpose of this visit is to introduce the key members of each party's team, discuss the planning, training, and disaster response preparedness needs of the City from their own perspective, and review the Ceres Debris Management Plan, from mobilization to the Final Report. Tours of each of the sites identified for the following uses will be jointly conducted:

- Equipment Staging
- Debris Management Site(s)
- Local Landfills Authorized for Final Disposal
- City Public Works Offices
- City Administration

It is expected that this meeting will require the better part of a normal workday. Discussion will loosely follow a prepared agenda designed to address the critical elements of resource requirements and knowledge base known to significantly enhance the City's level of disaster response preparedness.

This is step one in the strategic pre-positioning of the interpersonal knowledge of each of our (both parties) teammates. Getting to know each other prior to an event is very important in maintaining a seamless transition during an actual disaster recovery.

Planning and Training Phase

Planning and training are available each year of the contract and may include some of the following planning and training topics:

- How Many Jellybeans in the Jar: Estimating Debris
- The FEMA Paperwork Process: From IDA to PW and All Points In Between
- Continued Growth: Changes in FEMA Policy
- Recent Legislative Changes
- Know Where to Look: Additional Funding Mechanisms for Debris
- Keeping It Between the Lines: Working with Regulatory Agencies for Debris
- Tipping Point: Determining Your Force Account Capabilities or When Will I Need Help
- FEMA Eligibility: What a "Good" Contractor Will Tell You
- Behind the Curtain: Becoming a Ceres Project Manager
- Tricks of the Trade: Tough Lessons Learned from 45+ Years of Experience
- Document, Document, Document: Debris Monitoring

This creates further opportunities to develop the relationships between the City staff and Ceres personnel that will help to assure a successful debris management operation, when required.

Alert Phase

Selected Ceres team members are subscribed to special weather advisories from several different sources. We are aware of the weather.

Alert 1: Category I & II Hurricanes

When a Category I or II Hurricane's "Cone of Influence" of Projected Impact Area associated with the **3-day** forecast, begins to touch the coastline, the Project Manager assigned to the contract will commence Alert 1 activities.

Alert 1 activity includes, but is not limited to:

- Calling the previously identified representatives of Coral Gables and exchanging the most up-to-date contact information each has with the other.
- Activating Ceres notification procedures for all subcontractors – operations and administrative services.
- Contacting and overseeing preparations to make the Project Advance Team ready to deploy.

- Assigning a Project Logistics Coordinator to make use of all services possible: including, but not limited to hotels/motels, gasoline and diesel fuel, catering/restaurants, laundry services, emergency medical services, vehicle and equipment repair shops, and other disaster response and life support services.
- Confirming the availability of emergency road clearing crews and equipment, and as local conditions dictate, dispatch them to a secure, pre-positioning site near or within the City's boundaries.

Alert 2: Category III, IV, or V Hurricane

The same functions are performed as during Alert 1 activity, but they start when the **5-day** "Cone of Influence" of Projected Impact Area begins to focus on the City's geographic area.

Alert 3: All Other Sudden Impact Events

Sudden Impact Events include earthquakes, ice storms, tornados, man-made, technological events, and terrorist activities. These events do not allow for a forecast or pre-positioning the Project Advance Team. Ceres pledges to the City to have a representative physically present within 12 hours of notification to respond to Sudden Impact Events.

Mobilization and Debris Phases

The following section provides a detailed overview of our phased approach to disaster recovery. Our methodology is strategically divided into three critical phases: Mobilization, Emergency Roadway Clearance and Debris Removal, and Demobilization. This proven progression ensures a rapid, organized, and comprehensive response, from the initial deployment of resources to the final closeout of all project activities. Each phase is managed to ensure efficiency, compliance, and the successful restoration of the community.

III.b Mobilization/Operations Plan

Ceres Environmental Services, Inc. is an expert at rapidly mobilizing its team and its equipment as well as key subcontractors to provide the City with the necessary resources as quickly as possible. Ceres recognizes that in order to minimize the financial damage to a community, cleanup activities must begin rapidly and proceed without delay. Below is a table of guaranteed response times to an event in City of Coral Gables. Response times may vary according to storm intensity.

Service	Response Time to Mobilize	Service	Response Time to Mobilize
Emergency Road Clearance	12 Hours	Emergency Power Generators	12 Hours
Temporary Satellite Systems	12 Hours	Portable Sanitary Facilities	12 Hours
Reefer/Refrigerator Containers/Ice	12 Hours	Potable Water Trucks/Bottled Water	12 Hours
Mobile Fleet Repair Facility	24 Hours	Temporary Signage/Traffic Control	12 Hours
Canteen & Operation	24 Hours	Right of Way Debris Management	12 Hours
Tree/Tree Stump/Limb Removal	12 Hours	Right of Entry Debris Management	24 Hours
Demolition of Structures	24 Hours	Temporary Lighting	12 Hours
Rental of Equipment	12 Hours	Temporary Fueling Facilities	24 Hours
Portable Housing Facilities	24 Hours	Temporary Fencing	24 Hours

Mobilization Phase

Ceres is expert at rapidly mobilizing its team and its equipment as well as key subcontractors to provide the City with the necessary resources as quickly as possible. Ceres recognizes that in order to minimize the financial damage to a community, cleanup activities must begin rapidly and proceed without delay.

Pre-Landfall Activities

Ceres Representative (Early Rep): Ceres will provide, at the **City**'s request, a representative prior to hurricane landfall. When a disaster threatens, Ceres is pleased to provide to Coral Gables one or more representatives to be present at the Emergency Operations Center prior to landfall. The Early Rep will interface with City personnel and provide Ceres management with on-the-ground reports regarding local conditions.

Equipment pre-staging: Prior to landfall, Ceres equipment will be pre-staged at the closest mobilization point and contract administration headquarters. Additionally, our principal subcontractors will have equipment available in or near the **City**'s location. In this manner, Ceres will have sufficient equipment to immediately start the initial push when weather permits and have sufficient equipment to begin the load and haul as soon as possible.

Subcontractor Liaison: As detailed elsewhere in this submission, Ceres has a large number of subcontractors available. During the pre-landfall phase, our subcontractors will be contacted and put on alert in order that they can arrive as soon as safety permits. Ceres already has advance master contracts signed with many subcontractors, so we have already ascertained that they are properly insured.

Project Advance Team

The project team, consisting of the Project Manager and selected Project Administrative Staff and Field Management personnel, will be on-site within 12 hours following notification by the City prior to, or immediately following, storm impact. The project staff may include management representatives from health and safety, quality control, accounting, subcontract administration, logistics, and field management, depending on the size of the event. As soon as practicable, the advance team will compile an initial damage assessment. Personnel sufficient to round out the project administrative staff, its support function, and operations management, will arrive within 24 hours of notification. Once on-site, the Project Manager will be physically capable of responding to the City Representative within one (1) hour of notification.

If requested by the City, the logistics support team will provide and distribute ice, water, food, temporary utilities, sanitary facilities, temporary housing, and any additional services as specified in the agreement between Ceres and the City. During the Preparation/Planning Phase, vendors within and adjacent to the region will be identified and contingency contracts established for the provision of gasoline and diesel fuel, ice, water, food, sanitation, temporary housing, and other services. If during the Preparation/Planning

Phase, local vendors are not available, Ceres will arrange to provide the services from other qualified and registered sources.

Contractor Mobile Command Center

The Emergency Operations Temporary Project Office and Primary Debris Collection/Debris Processing Equipment are staged in Houston, TX. Annual heavy equipment hauling permits are maintained for Ceres' eight heavy equipment haulers consisting of semi tractors with lowboy trailers, enabling a quick response. The temporary facilities and Ceres-owned disaster response equipment is expected to arrive within 12 hours of notice to proceed by the City.

The Emergency Operations Temporary Project Office comes equipped with general support equipment such as telecommunications (satellite telephone, radio, cellular phone, or land lines), fax copier, computer network, file cabinets, and general office supplies. The Project Manager, Project Administrative Personnel, Field Manager, Debris Collection and Site Management Crew, and designated City representatives will be provided with a proprietary communication link in the event conventional communications are interrupted. The Emergency Operations Temporary Project Office will be of sufficient size to provide support to the Project Manager, project administrative and support staff, and debris collection and site managers. A separate 10' x 20' office within the same facility equipped with general support equipment can be provided to the City.

Satellite

Ceres knows that immediate communications are critical to an effective response to disaster. We maintain an account with a satellite communications company and maintain satellite handsets for our managers and to provide to our customers as "loaner phones" until standard cell phone service is back online.

Ceres also has the capability to utilize various satellite communications system, which when wired together provide high-speed internet access roughly equivalent to a T-1 line. When powered by a portable generator, our management and our Mobile Command Center users have local and world-wide communication tools to support our high service level.

Lastly, during two recent USACE Debris Missions, Ceres deployed mobile satellite dishes at remote debris management sites to maintain connectivity for real-time production numbers. In the U.S. Virgin Islands after Hurricane Irma and Maria, the telecommunications network on the islands were destroyed. Given the islands remote location, telecommunications providers struggled to repair the network. Ceres deployed mobile satellite dishes at each debris management to maintain connectivity for the USACE and Ceres to review real-time production data. Similarly, in 2018 after Hurricane Michael, Ceres deployed mobile satellite dishes to remote debris management sites in very rural counties with limited cell service. Again, this allowed us to maintain connectivity to review the real-time production data against our estimates and move debris collection crews to keep efficiency and production high.

FirstNet

Ceres also participates in FirstNet, the First Responder Network program developed by AT&T. This gives us the ability to prioritize cellular and internet communications during an emergency. We can request equipment and resources from FirstNet to improve cellular communications and services during an incident.

Life Support and Fuel Supplies

Ceres comes to the project self-sufficient and ready to help in many ways, including the provision of basic necessities. Due to the uncertain nature of room and board, Ceres mobilizes with life support for our crews and for some subcontractors. Additionally, if Coral Gables seeks assistance in provision of basic needs of water, food, shelter, and ice, Ceres can supply these services, as we have done in the past in other locations.

Following the landfall of Hurricane Katrina, Ceres' crews arrived with their own housing (travel trailers and RVs). We proceeded to supply life support of temporary lodging, meals, showers, and bathrooms to 400 people. We are also capable of providing onsite fuel delivery for both the fleet of Ceres owned equipment and our subcontractors, as well as City fleets.

Debris Management Sites (DMS)

When a DMS is established, a Site Plan will be developed for each site, and include, but not be limited to:

- A description of project operations
- Site layout
- Environmental factors
- Site photographs



A water truck sprinkling to control dust on an access road.

Additional sub-plans that may be incorporated as necessary in the Site Plan include:

- An **Environmental Protection Plan** that addresses storm water protection, hazardous waste, soil, and leachate draining from the debris stockpiles, site operations, and the proximity of truck traffic to waterways.
- A **Dust Control Plan** that will address prevailing wind directions and location of developed areas as it relates to site design. Methods of mitigation will be specified such as the use of water trucks on access roads.
- A **Traffic Control Plan** that considers the number of trucks per hour entering the DMS and the type of public access control (if authorized). All-weather access roads into and out of the site will be needed to maintain a seven-day per week operation.
- A **Site Safety Plan** that complies with the Ceres Company Accident Prevention Plan (available on request) and applicable OSHA requirements. Security will also be addressed in the Site Safety Plan.
- A **Fire Prevention Plan** that will follow the provisions of the National Fire Prevention Code and in particular, codes that specifically address woodchip storage. All equipment will have fire extinguishers that meet NFPA No. 10A-1970.
- The **Production Plan** will designate how machinery will be utilized on site and will describe site management/operations and anticipated production rates. Each load received at the site will be inspected prior to off-loading to determine load size and the presence and type of any contaminants. Contaminated loads will be separated for further sorting and appropriate processing or disposal.
- **Other plans may include** Truck Routes and Access; Site Staffing and Assigned Duties; Debris Separation and Hazardous Waste Handling plans.

DMS Construction Timeline

Each designated Debris Site Manager will commence construction of their respective DMS within 24 hours of notification. DMSs will be fully operational within 48-72 hours of Notice to Proceed. The Project Logistics Manager is responsible for ensuring gravel for access and internal haul roads and dump pads, prefabricated inspection tower kits, erosion control materials such as silt fence, straw bales, coir fiber, and geo-membrane liners for hazardous waste containment areas are available on site within 24 hours of notification. Additionally, portable truck scales may also be requested at the direction of the City.

Emergency Road Clearance, Debris Removal, DMS Operations, including provisions for Recycling Debris, Demolition of Structures, and Optional Services, Etc. Phase

The following information outlines a generic plan for responding to debris-generating emergencies. Please note that this general summary is not specific to a particular type of disaster event. This phase encompasses the majority of the physical work of the project. It also generates the most records including load tickets and logs of various kinds. This is also the phase where careful planning pays huge dividends.

Emergency Road Clearing-Cutting and Pushing Public Right of Ways

When emergency road clearing is required, separate crews will be allocated and will be available within hours following an event. Ceres typically mobilizes this equipment pre-event based on weather forecasts. Cut and Push Crews will be prepared to work 24-hour shifts (with rotating personnel).

Cut and Push Crew typical configuration is:

- One front-end loader 4/1 bucket (or equivalent) with experienced and qualified operator
- Up to two transport trucks approximately 30 cubic yards with operator(s)
- Two laborers with chain saws and rakes
- Two flag persons
- One Bucket Truck with an experienced operator or climber (optional based on need)
- One Foreman with cell phone and pickup

The number of Cut and Push Crews will be determined by the City. Ceres owns 26 wheel loaders (with appropriate grapple attachments) and has additional subcontractor supplied pushing equipment.

Ground personnel will be supplied with sufficient types and quantities of tools and materials to effectively push the debris to the roadside to clear routes for emergency traffic. In the event debris cannot be pushed aside, it will be loaded in trucks and transported to nearby off-street locations for temporary dumping, to be picked up later by the normal debris clearing crews. When each assignment is complete, Ceres' crews will contact the City's dispatcher to obtain authorization to proceed to the next assignment.

Debris Collection

Crews will be dispatched to begin work within two days, and according to the City's priorities and the removal schedule adopted in coordination with the City representative. At the direction of the Ceres field supervisor each assigned debris removal crew will service each assigned road or right of way. Daily meetings will be conducted at 7:00 AM between the City and Ceres. Zones and Sections will be identified and prioritized. Progress will be updated and reported to the City at the close of business each day.

Additional passes will be conducted prior to project completion in agreement with the City or per contractual requirements, to ensure adequate time has been scheduled for residents to move their debris into the right of way.

A typical crew will be comprised of:

- One Knuckleboom Loader (or one 4-cubic yard wheel loader with grapple)
- One Bobcat with grapple
- Two laborers with chain saws and rakes
- Two flag persons
- One Foreman with cell phone and pickup truck (one foreman/ three crews)
- GPS Tracking and Navigation Aids
- Three hauling trucks or trailers (30 - 50 cubic yards). Additional/large capacity trucks may be added for longer hauls.



A Ceres self-loader with a trailer making pickups from the ROW.

First preference will be given to hauling vehicles best suited to local conditions. Knuckleboom self-loaders are efficient, but in areas with narrow streets or limited overhead clearance, they are too large to be effective. In tight areas, pickup trucks with dumping trailers minimize traffic disruption and potential damage. Crew and overall debris collection production will be monitored on a daily basis. The Project Manager will alter crew composition and overall number of crews as necessary. Self-Loaders may work singly or in conjunction with dump trucks. In accordance with FEMA guidelines, hand-loading will not be allowed or tolerated in any circumstance.

Ceres owns 13 Self Loaders (Knucklebooms) and has access to many more through our subcontractors. Following Hurricane Irma, Ceres bought additional knucklebooms to ensure immediate response to our clients.

A minimum of one **Hot Spot Crew** will be assembled for each zone during this project. The crew(s) will commence operations within 24 hours of the notice to proceed. The typical crew will consist of:

- One Knuckleboom or self-loader
- Three Laborers (one sawyer and two Flagmen)

Work zones will move as the debris is cleaned up from the streets and boulevards. When the work zone is located on or near a heavily traveled roadway, it will require additional flag persons, additional signage, and/or assistance from local law enforcement agencies. The crew foreman will monitor the work zone and all other aspects of crew operation.

Hazardous Tree, Limb, and Stump Removal

Ceres employs crews with professional tree climbers and aerial equipment such as bucket trucks to remove hazardous hanging branches and leaning trees ("hangers" and "leaners"). Ceres has performed this work on previous storms with an excellent safety record and with an excellent damage record. In response to Hurricane Katrina, Ceres was responsible for trimming and removal of trees in all of Jefferson Parish, LA amounting to 18,599 trees.

Flooding

Ceres expects flood recovery work when a client has significant land area in a 100-year flood zone, and when rivers and other waterways pass through the area to be cleaned. Flood recovery work generally requires specialty equipment, such as long-reach excavators, floating excavators, and a greater amount of tracked skid steers. Wheel loaders with buckets and grapples are often used to remove debris that may fall apart if picked up by a knuckleboom loader.

Ceres has surveyors and other specialists on staff who can determine which flooded areas will be likely to drain first so we can plan and allocate equipment based on those studies.



Flood debris from 2016 Louisiana Floods

Although some of the same types of debris are removed in flood and non-flood disaster recovery, typically storms with heavy rainfall increase the amount of construction and demolition debris when compared to vegetation. Also, the timeline is longer in flood situations because standing water takes time to recede. The debris removal may also be more complex as it can involve partial or full demolition of structures. For example, in a post flood situation, a house may have sheetrock walls that must be inspected by an expert who determines that sheetrock must be removed. After removal, the debris may be left on the right-of-way in loose piles. These piles will probably present more difficulty in loading than vegetative debris, or a pile of wind-blown privacy fence, because the waterlogged debris may have no structural integrity and will fall into pieces when picked up. For this reason, the types of equipment may be different in flood situations, with wheel loaders and dump trucks more prevalent and self-loading knucklebooms less prevalent than in a non-flood storm. Ceres owns nearly all types of equipment used in flood recovery, and we have subcontractors who specialize in flood disaster recovery.

Ceres has a special hazardous materials (HAZMAT) team that specializes in preventing the spread of contamination and infestations of rodents in areas that were flooded. From experience, Ceres knows that these areas are prone to contamination from sewage, agricultural run-off, mold, and chemicals, they are also prone to rodents. Ceres plans to concentrate heavily on these areas to limit the spread of contaminants and to limit the breeding of rodents and pests. Once the determination is made in conjunction with local officials and the EPA, if applicable, Ceres will utilize its special teams to target these areas.

Following Hurricane Katrina, for example, Ceres made weekly passes in some formerly flooded areas, and "mirrored" or "paralleled" the municipal sanitary waste teams. By doing this, neighborhoods were kept clean on a weekly basis so that pests could not be alternately supported by garbage and flood debris—instead all potential habitat or food for pests was removed frequently to ensure a safe neighborhood.



Placarding a truck.

Pathogens are also more of a problem in flooded areas. Water promotes the growth of undesirable organisms, and it also facilitates transfer of bacteria that exist in an environment to humans working in that environment. Our corporate health policies address hazards of working in a flooded disaster environment, and Ceres uses procedures including additional immunizations and additional personal protective equipment such as waterproof clothing and footwear, face shields and respirators (air filters) to minimize hazards of flooded areas.

Flood situations may also generate other types of task orders, such as pumping water or clearing catch basins. Ceres is ready for these sorts of eventualities in the City. If a storm leads to flooding, we are prepared to transfer our debris management sites and equipment staging sites to higher ground using identified alternative transportation routes if necessary. Ceres also has several barges, dredging, and water salvage companies on hand as subcontractors if the need arises.

Certification of Maximum Volume Capacity of Hauling Trucks/Trailers

Prior to initial use, authorized Ceres personnel and Coral Gables representatives will inspect hauling trucks. Only pre-approved trucks will be received at the DMS. Approval will include documentation of truck identification and insurance, safety requirements, and measured cubic yardage capacity. A unique approval number will be assigned to the truck and posted on the truck along with measured capacity. All units hauling debris are required to be "measured in" prior to commencement of work. The hauling unit/truck/trailer certification procedure is mandatory and will be administered by quality control representatives of Ceres and the City.

A Truck Certification Log Sheet will be created for each hauling unit/truck/trailer. Unit specific information along with Year, Make, Model, Address, Photograph, License Plate information, Driver Name, and signatures will be recorded on the log. At this time, a unique identifier will be assigned to the unit. Truck Certification Logs will be maintained by Quality Control Staff. The log will be maintained and available to DMS inspection personnel regarding truck approvals, approval number, capacity, and other pertinent information.

The unique truck/trailer identification number and its maximum carrying capacity are written with permanent marker on Ceres placards that are mounted on both sides of the truck/trailer. Ceres uses pre-printed labels with our name and blocks for the assigned identification number and measured volume. These labels cannot be removed without destroying the label. All equipment is subject to further inspection by the City at any time during the project.

Work Locations

Dispatch records will be maintained for the duration of the project. Records will include date and time of dispatch, crew and unit identifier, and status of assigned section (In Progress, Completed). Typically, one contractor will be assigned to a given section. Sections may be comprised of individual developments or combinations thereof. Accurate and thorough Dispatch Logs enable the identification of any potential issues and the responsible party. Prior to the assignment of sections to crews, each section/subdivision will be inspected by Ceres Field Personnel to ascertain the optimal crew configuration/type (Self Loader, Wheeled Loader with Dump Trucks, High-Capacity Trailers, or other combinations of equipment). Classification of sections maximizes production and minimizes potential damage to property. Additionally, all supervisors will conduct weekly toolbox meetings and develop activity hazard analyses in compliance with the corporate Health and Safety Plan.

Field Management

Regular and effective communications are critical to the rapid dissemination of appropriate and accurate data to both the City Management Team and the Ceres Management Team. As the project progresses, the needs of the City may change and resource requirements may need to be reassessed. The original plan, therefore, may need to be modified. In order to ensure effective and efficient execution of all fieldwork, the Ceres team, from Site Managers up to the Project Manager, will meet on a daily basis. The Project Manager is responsible for coordinating the daily scheduling and dispatch of cleanup crews with the City and will meet with the designated representative on a daily basis. The Site Manager is responsible for management and operation or a reduction site, loading sites or any other work site. The Site Managers report directly to the Sector Manager, who reports to an Area Manager, who reports to a Project Superintendent, who reports to the Project Manager. Depending on the scale of a disaster, the number of managers assigned to the Ceres Team will vary depending on local conditions. Foremen at the reduction site(s) and for the collection and hauling activities are responsible for crew supervision and report to the Site Manager.

Each Site Manager ensures that their crew operates in an efficient manner and is responsible for documenting and inspecting work performed. Site Managers document safety meetings, equipment safety inspections, quantity and location of debris hauled, areas completed, and daily time sheets of personnel and equipment. Site Managers also monitor quality control issues such as completeness of cleanup and/or trimming and contract compliance.

The collection crew Foreman will be responsible for scouting future debris removal locations within the daily schedule set by the Program Manager. While scouting the zone, the Foreman's responsibilities include:

- Locating logical trucking routes.
- Identification of Sections by Crew Type/Composition.
- Locating and planning the control or elimination of hazards within the zone (such as high traffic areas). Preference will be given to Self-Loaders to ease traffic congestion and minimize damage.
- Advising the Site Manager of any anticipated difficulties or hazards.
- Determining and obtaining resources necessary to ensure a steady workflow.

At the end of each shift, documentation of work completed will be tabulated by the administrative staff and used to schedule the next day's work activities. At this time, any daily reports required by the City will be produced.

Scheduling Control Debris Collection

During post-award preparation the Project Manager obtains maps detailed enough to provide individual debris collection crews address block information. Maps will be divided and identified according to Districts, Sections, and Developments or Address Blocks. The Master Debris Management Map will be located in the Emergency Response Mobile Command Center. Individual developments or address block maps will be reproduced on 8.5" x 11" paper for use in crew dispatching. Each Site Manager will be provided with a binder containing all the development/address block maps for the event's entire area.

The Project Manager will be responsible for the assignment of Districts, Sections, and Developments or Address blocks to subcontractors and their respective crews. A written master assignment file will be maintained in the Emergency Mobile Command Center and will be updated as changes or additions are made. The dispatcher will be responsible for dispatching crews to their assigned areas utilizing the master assignment file. Subcontractors and their respective crews will not be permitted to have more than two open assigned areas. Communication between the subcontractors, their respective crews and the dispatcher will be via radio or telephone. Upon completion or near completion of an assignment, it is the responsibility of the crew leader or subcontractor to request an inspection. The dispatcher will forward this request to the debris collection superintendent or area manager for action. The debris collection superintendent or area manager will coordinate an inspection with a City designated representative.

Once an assignment has been completed and inspected, a new area will be given to the subcontractor. Depending on the size of the subcontractor and/or crew, areas may be as small as address blocks or developments up to portions or even entire Sections. Crews will not be permitted to leave their assigned area and move to another work area until all work is completed as required and the area inspected, and authorization received from the Site Manager. The dispatcher is responsible for continually updating crew locations. At the end of each shift, the dispatcher will provide the field managers with a list of crews and

their current locations. Subcontractors and crews are prohibited from collecting debris from outside of their assigned areas. The City field representatives will be provided with updated crew assignments daily.

Project Manager

The Project Manager (PM) will serve as the principal point of contact between Ceres and the City Operations Manager. The assigned PM will be knowledgeable about all facets of Ceres' assigned tasks and will have executive project responsibilities. The PM will have written authority to sign for the corporation in matters relating to this project and the City.



Upon receipt of a Notice to Proceed, the PM will be on call 24 hours per day, seven days per week, and will have electronic linkage capability for transmitting and receiving relevant contractual information. This linkage will provide immediate contact availability via cell phone and fax machine and have Internet capabilities. The PM will participate in daily After-Action Reviews and disaster exercises, functioning as a source to provide essential element information. The PM will report to the City Operations Manager on an "on call basis" and be capable of responding within one hour of notification.

The PM will ensure that all City event goals and priorities are met and will have authority to make executive decisions regarding the project. The PM will work out of Ceres local disaster office and will meet with his support staff and crew leaders at the end of each day to review progress and set goals and priorities for the following day.

Field Supervisors/Crew Leaders

Ceres Site Managers are responsible for ensuring safe and healthy work environments exist during all operational phases. The Site Manager's specific daily Health and Safety and Operations responsibilities include:

- Monitoring and Inspecting Heavy Equipment Operators, Truck Drivers, and Traffic Controllers in the safe operation of their specific area of responsibility using the proper tools and in accordance with the safety procedures and guidelines outlined in EM 385-1-1 and CFR 29 Par 1929 and 1910. It is important to note that a debris clean-up operation exposes the general public to the numerous hazards involved in debris collection and removal.
- Enforcing the use of proper guards, controls, and work practices. Monitoring each feature of work for human, situational, and environmental factors that could cause accidents.
- Locating compiling contact information for area medical facilities. Crew Leaders will be equipped with a pager and a cellular phone in case of emergency.
- Supervising and evaluating overall worker performance, including safety.

Crew Leaders document daily production to monitor and ensure the most efficient operations. The information they are to record includes:

- Cycle Times of Trucks
- Loads per Hour
- Production

Crew leaders are also required to make sure that safety gear is provided and that it is adequate for the hazards involved and enforce proper use and wearing of protective gear. Accidents will be recorded and reported on the Supervisor's Accident/Incident Investigation Report by the Crew Leaders.

Daily records submitted up the chain of command to the Project Manager will include:

- Sub-contractor/Employee Name
- Equipment Number
- Type of Equipment
- Hourly equipment documentation, downtime, lost time, and sick time

All accident/incident reports are forwarded through the Health and Safety Manager to the Health and Safety Officer (HSO). The HSO notifies the PM, who in turn informs the City Operations Manager and implements all procedures as set forth in the Ceres Health and Safety Program.

Description of a Typical Workday

It will be the responsibility of the Sector Manager to schedule and coordinate the location of a particular crew and equipment necessary for its job function to its location through direction to the Field Supervisors. This will take place through schedule planning from the previous day. The Field Supervisor will notify members of the crew of the start time, specific job function, and location where he/she is to report. At the beginning of the day each field employee will sign in a daily time sheet, the location according to zone (if the zone changes during the course of the day the employee will document the new location), the phase of work he/she is performing, and the unit number and beginning hours of the piece of equipment that he/she is operating (if applicable). The employee responsible for loading trucks and truck drivers will keep a running tally of the loads they complete from each particular zone over the course of the day. It is then the responsibility of the field employee to perform an inspection of the piece of equipment and inform the crew Foreman so corrective actions may be taken. The inspection will be documented on a punch-list that is supplied on the employees' daily report. After inspections and documentation are complete, the crew will begin removing the debris from their zone assigned.

Two flagmen will be placed on each end of the work perimeter to meter the flow of traffic into the work perimeter. If debris is to be moved across the roadway, the flagmen will stop all traffic. When the loading of a truck is completed, the flagmen will also stop traffic while the truck moves out of the controlled area. During the work, the flagmen will be equipped with two-way radios to coordinate the direction of traffic. Additional trucks staged for loading will all be stationed to the side of the roadway from which they will be loaded so they will not obstruct incoming traffic to the work perimeter. When loading is completed, the truck will leave the work area.



The trucks will be placed in single file to the rear of the Knuckleboom loader. As each truck in the queue is loaded and departs for the dumpsite, the next truck in line backs up to the loading perimeter. The Knuckleboom loader will load from piles that are staged by two front-end loaders working ahead of the Knuckleboom loader to limit the amount of movement of the Knuckleboom loader during the course of the day. When self-loading trucks (self-loaders) are in use, those trucks will be directed to an appropriate location within the work perimeter where they can begin loading immediately.

The front-end loaders will stage the material from the area between the sidewalks and the street into staging areas on the side of the street. If the crew is working in a high traffic area, then this method will not be incorporated – rather the staging will be done completely on one side then staged completely on the other side. When the Knuckleboom loader encounters material difficult to handle (such as chunk wood), the Front-end loader will assist in performing the loading.

Two laborers trained in the use of chain saws will assist the Knuckleboom loader. They will rake and clean up the area of the pile. When oversized material is encountered, the laborers will use chainsaws to reduce its size. The laborers will also assist the truck operators in staging for the Knuckleboom loader, notifying when loading is completed and for obstructions to and from the loading area.

The crew Foreman will be responsible for scouting future debris removal locations. He will utilize maps to locate the perimeter of the zone to which he is assigned. While scouting the zone, the Foreman's responsibilities will include:

- Locating logical truck routes.
- Plotting a logical and efficient direction for the crew.
- Locating and planning for hazards within the zone (such as high traffic areas).

- Notifying his Supervisor and Sector or Area Manager of hazards in a timely fashion so the hazard can be avoided if possible or mitigated if necessary.
- Identify plan for and obtain the necessary resources for a steady workflow in future locations of the work zone.

At the end of each shift, crew employees will complete their time sheet by entering in the time the shift ended, the ending hours on the equipment they utilized and the number of loads they either hauled or loaded. They will deliver this timesheet to the Foreman before leaving the shift. The Foreman will compile the labor information to a daily worksheet, along with Purchase Orders, trucking that was utilized and number of loads hauled, equipment utilization, and a briefing of the course of the day describing any problems that arose, and solutions implemented, and areas worked. The Foreman will then turn in the reports for the day. The following topics will be discussed with the management team:

- Changes in time for completion
- Changes in cost objectives for the project
- Changes in operating policy
- Changes in the technical specifications for the projects
- Changes in methods
- Changes in needs
- Revised activity plan estimates
- Failure of suppliers or contractors to deliver on time
- Reassessment of resource requirements on individual activities
- Inability to utilize resources as planned
- Unexpected technical difficulties
- Unexpected environmental conditions
- Scheduling needs
- Performance of work per zone or region
- Unplanned costs
- Any problems or future problems pertaining to the project

After the meeting is adjourned, the Project Manager (PM) will collect all the data. The next business day the data received, and the daily reports will be entered into a computerized database. These reports will be evaluated by the Disaster Response Business Unit Director and discussed with the CEO and the PM. The data will be used in weekly reports that itemize costs per region and code and weigh them towards the projected costs and schedules of the project. These reports will be submitted weekly to corresponding company divisions along with reports submitted to the City. It will be the responsibility of the PM to utilize the minutes of the daily meeting and the information from the reports to make daily assessments of the schedules of each individual crew. The PM will also have daily meetings with the City regarding performance and schedule issues of the project. This meeting will cover the customer needs of each zone, projected costs and scheduling of assigned zones, priority of zones, and work to be completed.

Geographic Area Management

Every area has its own unique geographic characteristics that define the parameters of the response. An urban area, smaller municipalities, and rural areas offers different challenges to the successful completion of a disaster recovery mission. Traffic is always an issue that must be addressed, especially when working in and around waterways. Bridges are natural bottlenecks, and our experience has taught us, the less they are used during the transportation of the debris, the better. Ceres is always aware that our disaster recovery work is not the only thing utilizing the transportation system. Through the selection of strategically located DMS, our haul trucks should have minimal impact on these areas, as the haul zones are designed to keep the trucks working close to each DMS. In the successful completion of our Hurricane Katrina disaster recovery operation in Louisiana, we worked with all these geographical characteristics and traffic never became an issue because the zone design and DMS locations worked together as intended. All impact sensitive areas, such as waterways, parks, forest land, and reserves will be dealt with in an environmentally appropriate manner.

Debris Management Sites (DMS)

Ceres will utilize the DMS identified by the City. If additional sites are required, Ceres will work closely with the City to secure leasing agreements and permitting for additional facilities. The state or local environmental authority would be notified, and the required information submitted by Ceres.

Ceres will provide sufficient equipment and personnel to process, by burning (if allowable) or grinding, a minimum of 210 and up to 500 cubic yards of debris per hour per crew. Each DMS would generally include the following equipment:

- One Grinder, either horizontal or tub (depending upon needs/specs), and/or Air Curtain Incinerator
- Two Backhoes with grapples
- One Wheel Loader with rake
- One Wheel Loader with a light materials bucket for loading mulch
- One Maintenance Truck
- One Water Truck
- One Road Grader (optional)
- One Inspection Tower
- One Hazardous Materials Containment Area
- One Foreman with cell phone
- Four walking floor trucks (120cubic yards) for hauling mulch
- Additional Equipment as determined by the Contract and Site Manager

During work for the USACE in Louisiana after Hurricane Katrina, we performed debris removal operations in 11 Parishes, and operated 54 DMS/final disposal sites, simultaneously.

One operator will be assigned site maintenance duties and will operate the Motor Grader, Water Truck, and Low-bed Trailer. This operator's primary duty is to ensure use of the roads by the dump trucks and maintain dust and fire control. The Loader with blade will have intermittent general site maintenance duties and will keep areas around the burn pits, ash storage, and grinding areas clean.

Ceres will construct a hazardous materials containment area at each DMS measuring approximately 30' x 30'. Typically, the perimeter will be lined with hay bales and staked in place. The area will be lined with heavy gauge plastic (10 mil or greater) to provide a waterproof barrier. A plastic cover (10 mil or greater) will be used to prevent rain from entering the containment area. Site run-off is redirected away from the containment area by site grading. Hazardous materials that are encountered during cleanup operations will be staged in this area. Such materials will be properly disposed of in a timely manner.

Inspection

DMSs will be the point of inspection and load volume estimation by the City or their designated representative. Inspection towers will be used to observe and record all trucks entering and leaving the DMS and document their loads. The tower will be 10 feet above the existing ground elevation, with a wooden handrail and steps to provide access and constructed of pressure treated lumber. The floor area will be 8'x8', constructed of 2'x8' joists, 16" O.C. with ¾" plywood supported by four 6"x6" posts. The perimeter of the floor area will be protected by a 4' high wall constructed of 2'x4" studs and ¾" plywood. The entire floor area will be covered with a corrugated tin roof. The roof will provide minimum 6' 6" headroom below the support beams. The inspection tower will be large enough to adequately accommodate a minimum of three people simultaneously.

City Monitors/Inspectors will inspect each load to verify that:

- The truck has been pre-approved and measured.
- The load is eligible.
- The 'percentage filled to' figure is determined and noted on each individual load ticket.

The Monitor will determine the capacity of the truck and estimated load volume (percent capacity) and evaluate the load for contaminants requiring separation. The Monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The Monitor will complete the load ticket presented for each load delivered to the site.

After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the Hazardous Toxic Waste Specialist, staged in the Hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be separated accordingly.



Load Tickets and Reporting

Ceres uses preprinted, five-part carbonless, color-coded load tickets. The tickets are available for use on this project if approved by the City. Each ticket has a unique serial number and ample space to record information such as: contractor, date, truck number, load size, driver, and type of material, origination, dumpsite, time, GPS Location, and inspector. Ceres uses a custom Access database program to record ticket information. The entry screen follows the format of the load ticket which greatly speeds up data entry. Tickets are easily verified and combined with a truck inspection table contained in the same database. One data entry clerk with minimal training can enter 700 load tickets (the equivalent of about 21,000 cubic yards) per day. Access also contains powerful report features that aid in ticket reconciliation and truck verification. Data is easily converted between Excel and Access for reporting purposes.

Material Separation

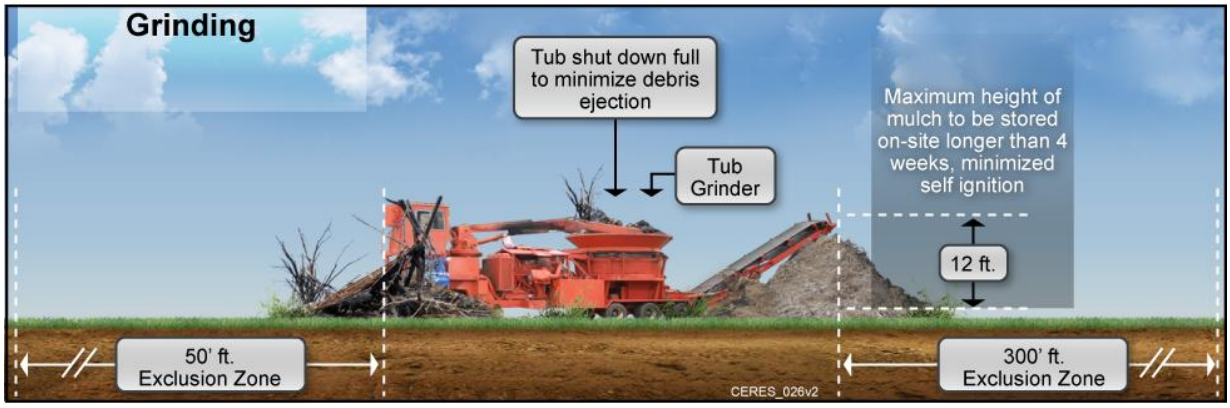
Due to the nature of these operations, material separation is required to properly and efficiently process debris. Collection crews will separate non-grindable debris to the maximum extent possible during collection and loading operations. The inspection tower will also assume responsibility for the separation of loads containing contaminants or non-grindables. Those loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be separated and sorted either manually or mechanically to remove the contaminants and then dumped in designated and appropriately lined/fenced areas at the DMS until final disposal.

Metal contaminants will be separated and baled or otherwise processed for recycling. Concrete will be separated and transported to a recycling facility and may be crushed prior to transport. Glass, plastic, and other materials will similarly be separated and recycled to the maximum extent possible. Debris that cannot be processed or otherwise recycled will be disposed of at an approved and lawfully permitted construction and demolition final disposal site

Volume Reduction by Grinding

The wheel loader with rake will push material designated for reduction to the grinder. Great care should be taken to keep the debris free of dirt before processing with a grinder/chipper; this both maintains the value of the product and reduces the cost of grinding. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion.

Horizontal grinders, having a predominately closed grinding chamber, can operate with a minimal exclusion zone projecting out at a 45-degree angle at a distance of 250 feet from each corner of the in-feed conveyor. Tub grinders, if used, will operate with an exclusion zone of 300 feet on the “kick” side of the grinder and 50 feet on the “non-kick” side. Grinders will be shut down in a full tub condition to minimize debris ejection. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. Lockout/tagout procedures will be used on grinders and strictly enforced. All equipment in the vicinity of the grinders will be equipped with fully enclosed cabs.



Volume Reduction by Burning

The loader/rake will push clean debris in the direction of the burn pit, taking great care to keep the debris free of dirt. Once the debris is piled in the vicinity of the burn pit area, the backhoe with thumb will feed the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps.

The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure. Prior to removal of ash debris from the air curtain incinerator pit, the material will be wetted. Ash stockpiles will be at least 100 feet away from any debris stockpiles.



Final Disposition

Separated, processed non-grindables will be recycled to the maximum extent possible and practicable. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Documentation will be retained regarding total type and amount of materials recycled and each recycling destination.

Clean woody materials will be processed to generate mulch. Live bottom trucks loaded with a rollout bucket-equipped wheel loader will be used to haul mulch to the final disposal site. Mulch hauling will be performed simultaneously with grinding. Mulch will be applied or disposed of at a site(s) approved by the City, as appropriate. The handling of Incinerator Ash Material will comply with all federal, state, and local requirements and the Incinerator Ash Material Management Plan.

Work Hours

Collection crews will typically work up to 12 hours per day, seven days per week unless otherwise specified or limited by contractual requirements. For safety reasons, collection crews will work during daylight hours only. Debris processing sites typically operate 24 hours per day, seven days per week if sufficient lighting is provided during evening hours, unless restricted by the contract.



Traffic Control

As discussed in other sections, Ceres requires and will provide certified traffic control personnel for debris collection, transportation, and processing operations. Competent and qualified personnel will be trained in traffic control procedures and will be provided necessary safety equipment and communication devices. Traffic control personnel will generally be placed at either end of a work zone to properly control the flow of traffic into and out of the work zone.

Site Restoration

The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the Restoration Plan will include requirements for achieving ground cover through topsoil and seeding specifications. Other requirements may be mandated by the Erosion Control Plan, such as maintenance of straw bales, retention ponds, or erosion control fencing until ground cover is established. An outside independent party may be employed to conduct a post utilization environmental survey to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Demobilization Phase

The PM prepares a demobilization checklist that includes a punch list of items to be completed by staff. The Punch List may include items such as arrangement for future maintenance of erosion control measures. The PM and staff are also responsible for final report to the City which includes lessons learned and results of operations.

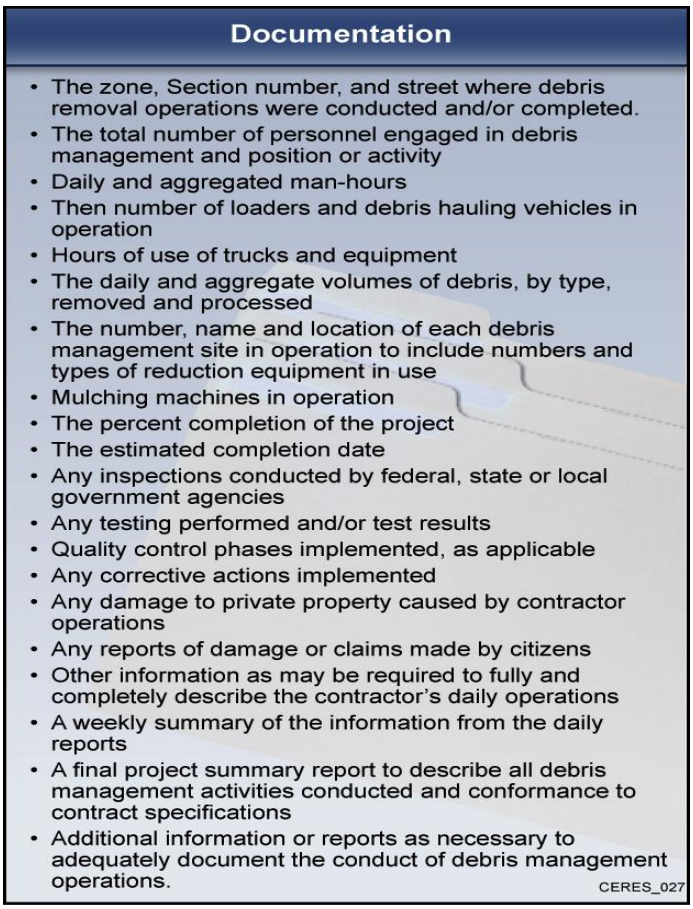
Documentation – Field Operations

Production Reporting

Ceres has developed specific internal procedures to ensure proper audit-quality documentation of daily project activities is captured and provided to the City. This includes project tracking forms, load tickets, truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports. Other reports are prepared and submitted to document project activities, progress, and quality control.

Quality Control

Daily Contractor Production and Quality Control reports will be completed each day of work and available the following work morning to the City. Original reports are maintained in the Mobile Command Center and daily reconciliation reports are generated to verify information reported on load tickets to information reported on daily production reports. The Project Manager and Project QC Manager will monitor information contained in the Daily Quality Control reports to ensure project activities conform to contractual requirements and that an acceptable level of project quality and workmanship is provided to the City.



Formalized quality control procedures are applied to each project to ensure documentation procedures are properly and fully implemented and to ensure conformance to project specifications. All personnel, including employees, subcontractors, and suppliers are subject to the provisions of the QC Program. For each project, a Quality Control Plan is specifically developed to detail the QC organization, individual responsibilities, monitoring procedures of activities and subcontractor activities, documentation requirements for Ceres personnel and all subcontractors, control phases or procedures, and identification and correction procedures for non-conforming activities. The remedies for non-conformance include termination. Exceptional quality control of each project promotes efficiency and avoids investigation and other potential losses.

Deployment of ArcGIS/Dropbox System

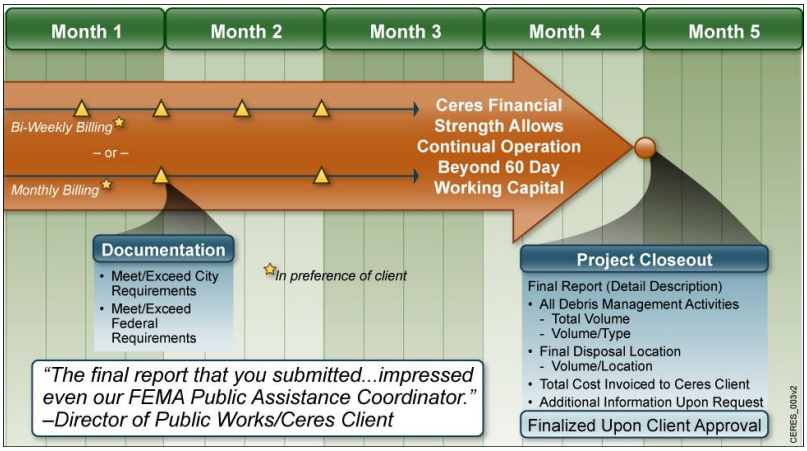
Ceres employs a customized ArcGIS/Dropbox system to assist project management in capturing initial site reconnaissance, develop situational awareness with the City, capture incidents/costs in the field and provide a valuable record to help City construct the administrative record. Field personnel are provided with tablets in the field to file reports through ArcGIS and pull up property data from Dropbox. For example, the Quality Control Form allows Ceres field personnel to document the progress each day on an individual zone. This includes pictures of collection crews work, cleared streets, missed piles and the overall progress of the zone towards completion. Ceres field personnel file various reports including:

- Safety Form
- Quality Control Report
- Zone Progress Report
- Zone Punchlist Form
- Damage Form

Upon submitting a form through ArcGIS, the form is emailed to the project management staff and auto routed to the appropriate Dropbox folder organized by Zone then Subzone or street. At any time while on in the field, personnel can access the Dropbox to review previous reports or other pertinent information. Simultaneously, planning staff, the Project Manager or designee, can review Damage Claims, Zone Progress Reports and advise the City on zone completion status and offer recommendations on the path through the project.

Invoicing

Ceres can provide invoices to the City on a bi-weekly, semi-monthly, or monthly basis. With each invoice, appropriate documentation will be provided relating to the services provided during the invoice period. Documentation will meet the City requirements and the federal requirements for funding and reimbursement purposes. Ceres will provide technical assistance to the City in the completion of claims filed to FEMA or other agencies for funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the City throughout the invoicing and reimbursement process long after the work has been completed.



Reimbursement Assistance

Ceres is trained and experienced in providing the necessary documentation and assistance toward the preparation of reimbursement claims (Project Worksheets) for the City. If needed, Ceres will provide the City with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Ceres' careful attention to documentation and strict quality control procedures will aid in the acceptance of a claim for reimbursement.

Throughout Ceres' history, no governing entity has been denied reimbursement for work Ceres has performed.

Program Management Assistance

Ceres is experienced and trained to provide all the following services to the City:

- Project Worksheet (PW) writing
- Assistance with estimating debris volumes for Initial Damage Assessment (IDA) report
- Expenditures eligible for reimbursement
- Recovery Process Documentation
- Recovery Process Oversight
- Review of records system for applicability to federal and state requirements
- Orientation and training of City personnel on documentation requirements
- Claim documentation

Project Closeout

A final report will be submitted to the City upon project closeout. Ceres will prepare and submit a detailed description of all debris management activities including total volume of debris by type, final disposal locations and amounts of debris delivered to each, and total cost of the project invoiced to the City. Ceres will also supply additional information upon request of the City and understands that final project reconciliation must be approved by the City.

Debris Training Program Description

This section discusses the training requirements for all Ceres employees regarding Debris Removal and DMS Management, known as "Debris Training."

The Project Manager or his designee is responsible for the following:

- Implement and administer initial and refresher training programs.
- Determine the appropriate facility-specific training and/or orientation/briefing needed for each employee.
- Ensure employees attend required facility specific training and/or orientation/briefing.
- Ensure employees are assigned positions for which they have received training and/or orientation/briefing.

Project First Line Managers/Foremen are responsible for the following:

- Determine the appropriate facility specific training needed for each employee.
- Ensure employees are only assigned positions for which they have been trained or orientated/briefed, as applicable.

Initial Training Requirements

There are no educational or experience entry requirements for Debris Training. Comprehension of the English language is required to attend the Debris Training. Comprehension is validated by the successful completion of this training program.

The first step in Debris Training is the designation of an employee as a Debris employee.

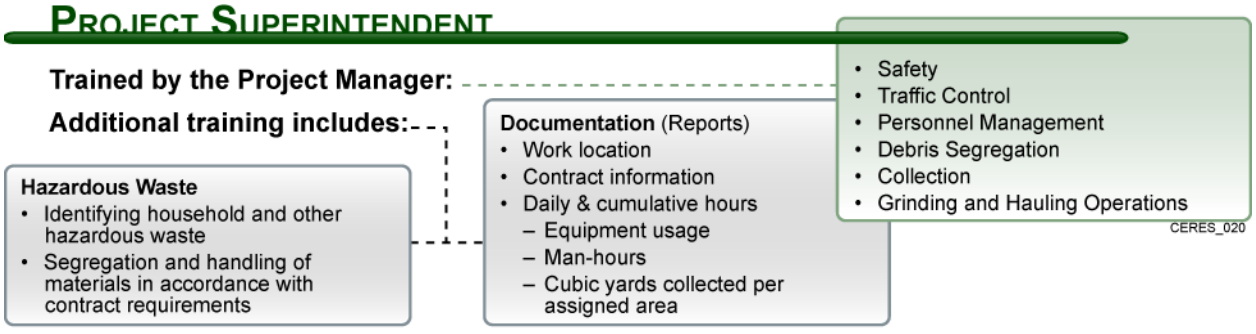
Training Program Description

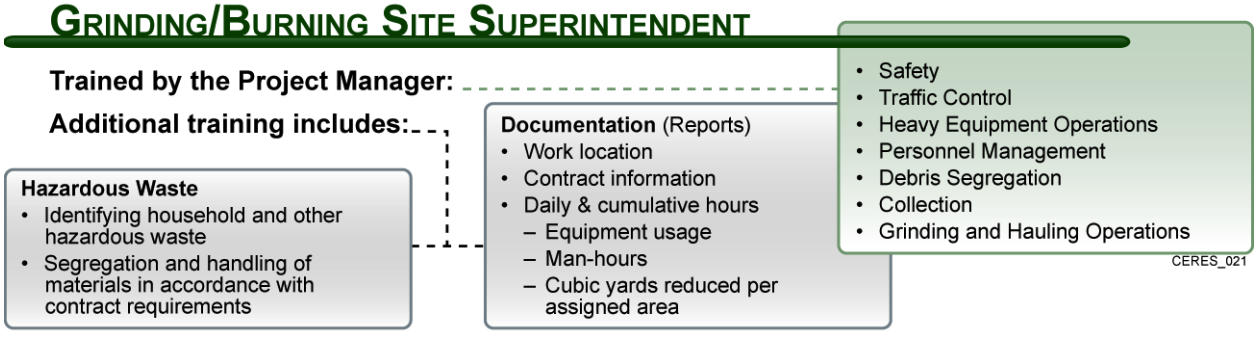
The Initial Debris Training Course uses a qualification card that includes a required 90-minute training session that covers review of the FEMA Debris Management training book E/G202, Units 7 and 8 (respectively "Debris Management Site Evaluation and Operation" and "Debris Monitoring") and an initial safety indoctrination.

Debris Training must be completed prior to assignment and at least every two years thereafter. After the initial 90-minute training/orientation, further project-specific training is conducted by the employee's immediate supervisor and is conducted on-the-job.

Facility specific training will be conducted regarding the TDSR Site. Topics will include Fire Prevention, Spill Prevention, Hazardous Materials Handling, Safe Operation of Heavy Equipment, Personal Protective Equipment, and Activity Hazard Analysis training.

Job Descriptions that require specific training are as follows:





Foreman

Trained by the Project Manager or Site Superintendent:

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

CERES_022

Crew Leader, Truck Driver, Operator, Laborer

Pre-skilled in functional areas, Separate training and evaluation

Additional project specific training includes:

- Safety
- Traffic Control
- Heavy Equipment Operations
- Personnel Management
- Debris Segregation
- Collection
- Grinding and Hauling Operations

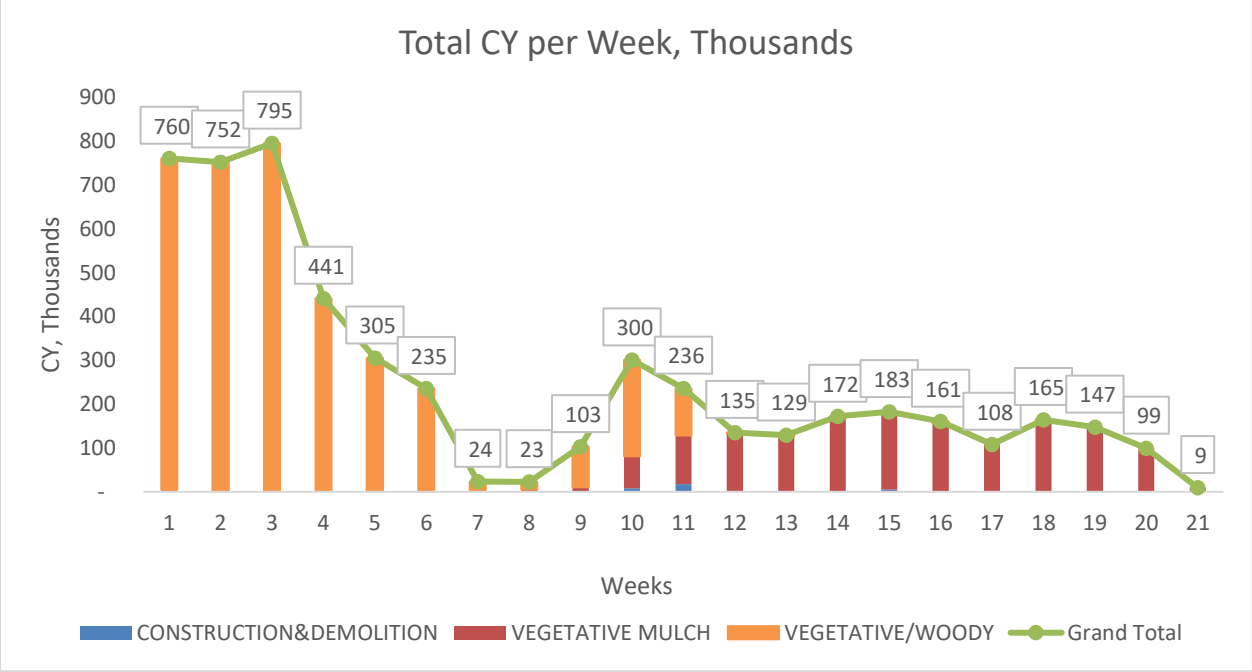
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Potential Scenarios

Ceres is expert in quick-response service, as evidenced in a letter from the Superintendent of Public Works of Elizabethtown, Kentucky following a storm debris removal project:

> "…Your representatives and employees were cooperative and responsive to our suggestions and requests regarding the progress of the cleanup. **Our town was cleaned up in an amazingly short time and our residents were very thankful."**

Ceres is also expert in high-volume projects, as shown by our 2018 Hurricane Michael response in Southwest Georgia, where Ceres was activated by the U.S. Army Corps of Engineers (USACE). At the mission's peak, Ceres was able to haul 140,000 CYs – 3.3% of the total project – in a single day. This was accomplished by utilizing 1,628 hauling vehicles and managing 144 subcontracts. The consistency of this type of significant progress allowed us to finish on schedule with the USACE staff drawdown plan. Ceres loaded, hauled and disposed of a total of 4.2 million cubic yards of debris.



Ceres Production Curve: Total CY Average per Week

Ceres is accomplished in all aspects of the work described in the RFP. Some of those tasks are performed in every project, while other activities are performed only in worst case scenarios. Whether Ceres is tasked with the smallest event or the most catastrophic, Ceres has experience, and no task is too small nor too large.

As the severity of an event increases, the physical scope of work of a project will grow. A major event will require a wider variety of services, and it will also require a more complex response with a corresponding higher level of management attention. All projects, from an Event Type 1: Spot Job – Localized, or large such as Event Type 7: Catastrophic Event – Total Management –City-wide will require some basic services including debris loading and hauling. The physical actions of loading debris, cutting trees, hauling debris, reducing debris, managing, and closing out a site are similar on small and large events. The larger events also may require additional services including life support (water, ice, food), and as mentioned, the logistics and management abilities required on a larger event are at a higher level. Ceres is qualified to handle all events, large and small, as shown by our successful operations in each of the over 400 FEMA-reimbursed projects we have managed, whether Ceres handled over 13 million cubic yards of debris or less than 10,000 cubic yards of debris.

The estimated cubic yards listed below are general estimates. Likewise, **projected mobilization times and equipment usage given are general estimates.** Graphical displays of approximated past performance on similar sized projects are given as a reference.

The following pages describe 7 projected scenarios and detail projected quantities and production rates. Graphs of hauling production in cubic yards on previous projects performed by Ceres illustrate Ceres' ability to perform each scope of work in each scenario. The graphs are rough illustrations of vegetative and construction and demolition debris and may use rounded numbers. The graphs generally do not include stumps, white goods, and other types of materials. Severe one-day drops in production usually indicate a "weather day" of zero hauling for safety reasons.

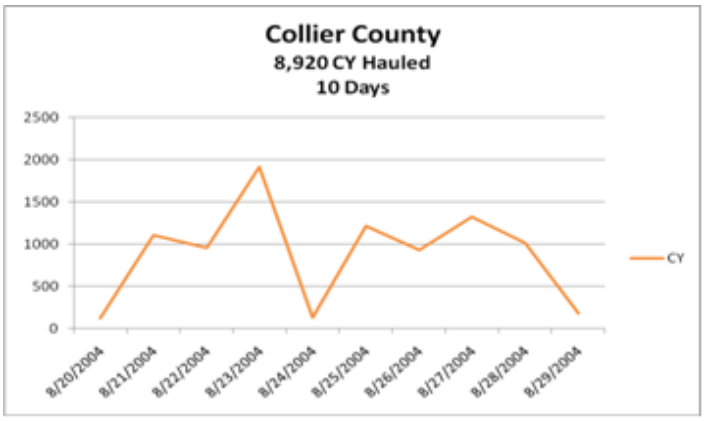
It is important to note that production rates vary for several reasons. In many cases, the rate of hauling is determined by how quickly citizens bring debris from private property to the curbside. In some cases, such as in Kansas City, the city preferred very quick production. In other cases, the local government wanted Ceres' hauling crews to stay on the job for an extended time even though production was low, because the citizenry needed time to bring debris to the curbside.

Production rates in an event in Coral Gables will vary depending on the actual storm event and physical conditions, and also depending on the City's wishes, which may relate to how quickly residents can bring material out of their yards to the curbside. Generally, Ceres has the capacity to perform more rapidly than is preferred by the local government.

Event Type: 1
Spot Jobs – Localized
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: Maximum of 1, no reduction
Location of TDSR Sites: To be determined
Size of TDSR Sites: 1 acre or more
Type of Hauling Equipment: Knuckleboom self-loading trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: less than 10,000 CY
Quantity of Hauling Equipment: Ten trucks or less
Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours
Expected Management and Supervision Staff: 1 project manager, 1 or 2 foremen, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide one or more crews consisting of a chain saw crew with flaggers and self-loading knuckleboom trucks. A bobcat type loader may also be used. The crew would be supervised by a foreman who would interface with the City field representative, and a Ceres project manager would supervise the foreman and interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

Ceres will haul the debris to a TDSR site where it will be reduced by compaction ("walking" on the debris with tracked heavy equipment) and then transfer it to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the City.

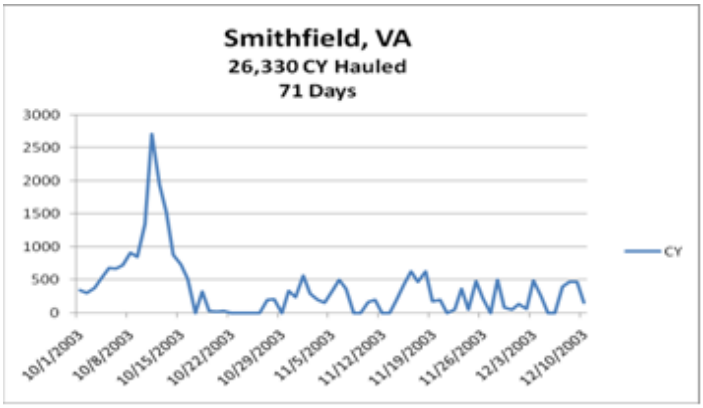


Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 2
Small Event – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: up to 1
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 10 acres
Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 30,000 CY
Quantity of Hauling Equipment: up to 3 crews with a total of up to 12 trucks and 2 bobcats
Time elapsed from Notice to Proceed to complete mobilization: 100% in 24 hours
Expected Management and Supervision Staff: 1 project manager, 1 superintendent, 1 foreman, 1 project accountant

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide two or three crews consisting of self-loading knuckleboom trucks with flaggers and chain saw operators. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and all crews would be supervised by a superintendent who would interface with the City field representative. A Debris Management Site (DMS) will be established, a Ceres site manager will be installed who will manage the site operations, which would likely include a dozer, an excavator with grapple, a tub grinder or air curtain incinerator and dump trucks to haul out reduced debris (ash or wood chips). A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



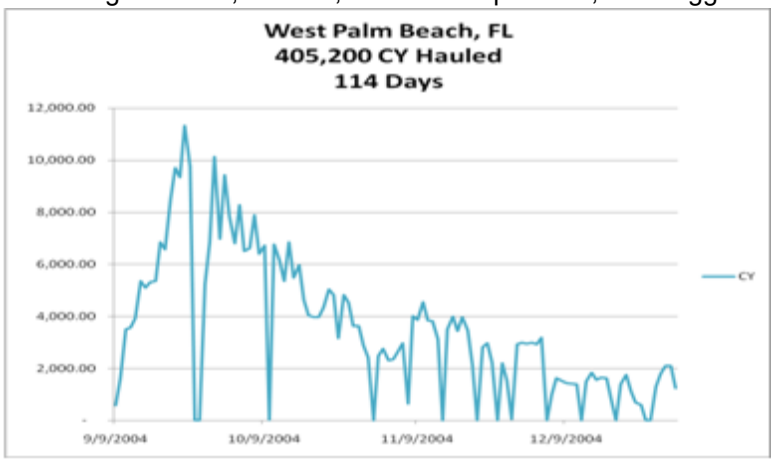
Ceres will haul the debris to a TDSR site where it will be reduced by grinding and then transferred by "live floor" or "walking floor" trucks with approximately 90 cubic yard capacity to a recycling yard for grinding and conversion to mulch for recycling, or other method acceptable to the City.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket.

Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects. Daily reports will be issued by Ceres stating the amounts of debris hauled the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 3
Significant Event – Removal, Reduction, Hauling – Woody Debris Only – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: 2 or 3
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 15 acres
Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, other
Total Expected Cubic Yards of Debris: up to 400,000 CY
Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 8 crews with approximately 46 trucks total.
Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent, 1 project superintendent, 2 foremen, 1 quality control officer, 1 administrator, 1 clerk, 1 subcontracting officer, 1 safety and health officer; plus Expected Personnel per TDSR Site: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for separation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



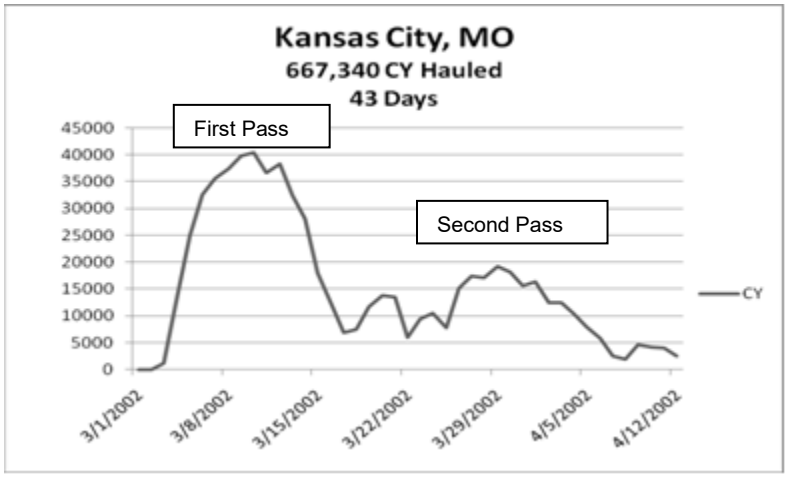
Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres

will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the prior approval of the City, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 4
Significant Event – Removal, Reduction, Hauling, and Separating – Mixed Debris – Widespread or City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: 3 to 5
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20 acres
Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 775,000 CY
Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 12 crews with approximately 63 trucks
Time elapsed from Notice to Proceed to complete mobilization: 50% in 24 hours, 100% in 48 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 site superintendent(s), 1 project superintendent, 3 zone managers, 5 foremen, 1 administrator, 1 accountant, 1 quality control officer, 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 public relations officer; **plus Expected Personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for separation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide several crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self-loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

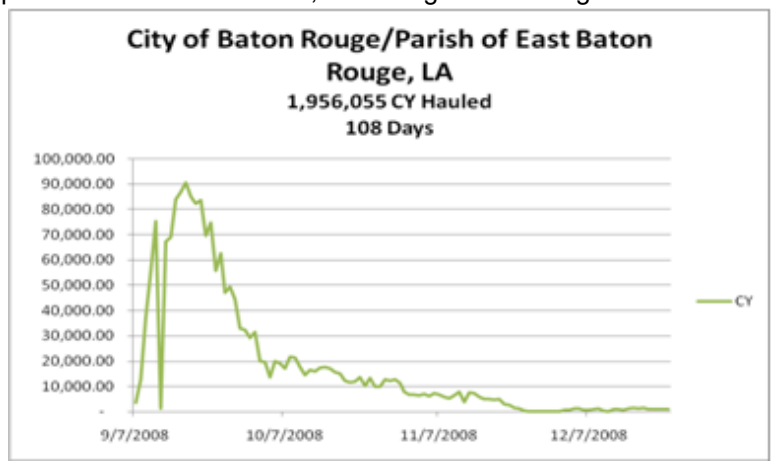
Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be

"scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 5
Catastrophic Event – Removal, Reduction, Hauling, and Separating – Mixed Debris –City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: 4 to 6
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20 acres
Type of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers
Total Expected Cubic Yards of Debris: up to 1,500,000 CY
Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 32 crews with approximately 87 trucks
Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 100% in 72 hours
Expected Management and Supervision Staff: General Management: 1 project manager, 1 project superintendent, 4 site superintendents/zone managers, 10 foreman, 1 FEMA/City liaison, 1 quality control officer, 1 administrator with 3 clerks, 1 subcontracting officer, 1 safety and health officer, 1 accountant; **plus Expected Personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 5 to 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 1 to 5 additional laborers for separation and other material handling

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by self-loading knuckleboom trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations, which would likely include a tub grinder or air curtain incinerator, a dozer, an excavator with grapple and dump trucks to load out. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.



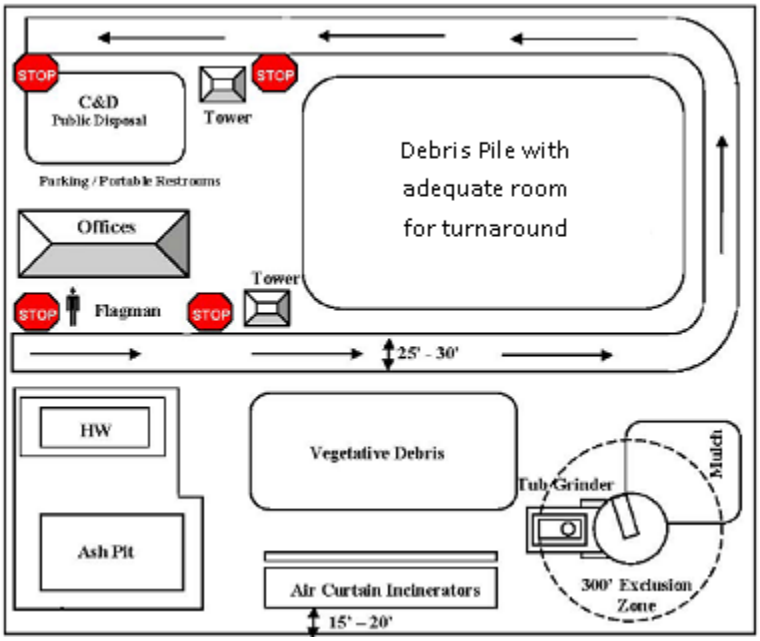
The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be

"scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 6
Catastrophic Event – Site Management – **City-wide**
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Number of TDSR Sites: 4 to 6
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20+ acres (possible site layout illustrated below)
Total expected cubic yards of debris to process and document: up to 1,300,000
Time elapsed from Notice to Proceed to complete mobilization: 25% in 24 hours, 50% in 48 hours, 75% in 72 hours, 100% in 96 hours
Expected Management and Supervision Staff: General Management personnel: 1 project manager, 1 assistant project manager, 1 project superintendent, 1 assistant project superintendent, 1 FEMA/City liaison, 1 quality control officer, 1 administrator with 1 clerk, 1 subcontracting officer, 1 safety and health officer, 1 accountant with 2 clerks and data entry personnel as required; **Expected personnel per TDSR Site**: 1 TDSR Site Manager, 1 foreman with truck and cell phone, 1 assistant foreman, 7 or 8 heavy equipment operators, 2 to 4 flaggers for traffic control, 3 to 5 additional laborers for separation and other material handling



Quantity of equipment per site: 1 grinder, 2 excavators and/or backhoes with grapples, 1 dozer, 1-wheel loader with rake, 1-wheel loader with bucket, 1 maintenance truck, 1 water truck for fire suppression, 1 to 2 inspection towers, 1 hazardous materials containment area.

Methodology for accepting and measuring of debris: Inspection – From the constructed tower, the City's designated monitor will determine the capacity of the truck and estimated load volume (percent capacity) and evaluate the load for contaminants requiring separation. The monitor will instruct the driver regarding the appropriate dump location at the site and will verify the truck is completely empty following dumping. The monitor will complete the load ticket presented for each load delivered to the site.

Unloading - After inspection, the material will be forwarded to the tipping area supported by a wheel loader with rake and laborers. The laborers will inspect the debris and remove any contaminants. Contaminants that are hazardous will be handled by the hazardous toxic waste specialist, staged in the hazmat containment area, and disposed of in accordance with federal, state, and local requirements. Other contaminants, such as metal, will be separated accordingly.

Separation - While vegetative debris is generally the most voluminous debris stream, due to the nature of the storm, material separation is frequently required in order to properly and efficiently process the debris. Collection crews will separate grindable (vegetative) debris from non-grindable debris to the maximum

extent possible during collection and loading operations. These loads, which may contain debris ranging from white goods, household hazardous waste (HHW), e-waste, and other materials, will be separated and sorted either manually or mechanically to remove the contaminants and then moved to the appropriately lined/fenced areas at the DMS.

Reduction - A wheel loader with rake will push material to the excavators and backhoes for loading material into the grinder. If the mulch produced from grinding is to remain on site for more than four weeks, the mulch piles will then be stacked no higher than 12 feet to minimize the potential for spontaneous combustion. Grinders will operate a safe distance from all other areas of the site to eliminate risk of injury from projectile debris from the grinder. The Dust Control plan will be implemented to ensure dust from the grinder does not impact the adjacent properties. All equipment in the vicinity of the grinders will be equipped with fully enclosed cabs. If burning is allowed, the debris, once piled in the vicinity of the burn pit area, will be fed into the Air Curtain Incinerator in such a manner as to promote complete combustion. The backhoe will also set aside for forwarding any material that would process more efficiently in a chipper/grinder, such as large diameter logs or stumps. The Air Curtain will be operated at least 100 feet from any stockpile of debris and at least 1,000 feet from any occupied structure.

Final Disposal – Once debris measurement and processing operations are complete, the separated non-grindables will be recycled to the maximum extent possible. Metals and concrete will be baled, crushed, or otherwise processed for transport to recycling facilities. Clean that has been processed into mulch will be loaded into live bottom or similar hauling vehicles for delivery to the final disposal location. Mulch will be applied or disposed of at a site(s) approved by the City, as appropriate. The handling of incinerator ash material will comply with all federal, state, and local laws and regulations.

Site Closure - The Site Restoration and Environmental Survey Plan will ensure that restoration of the site will meet the owner's requirements and local regulations. In addition to site cleanup and removal of all debris, the site will be returned to its pre-storm condition or better via providing sufficient ground cover, grading, and seeding as necessary. An outside independent party may be employed to conduct a post utilization environmental survey in order to ensure satisfactory site conditions. Site closure is normally accomplished within 30 days of receipt of the last load of disaster related debris.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City-authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

Event Type: 7
Catastrophic Event – Total Management – City-wide
Ceres Headquarters Office Location: Sarasota, Florida permanent office with mobile Coral Gables office
Total management would effectively combine the two above Catastrophic Event Types: 5 – Removal, reduction, hauling, and separating mixed debris along with 6 – Site Management
Number of TDSR Sites: 6 to 8
Location of TDSR Sites: To be determined
Size of TDSR Sites: 5 to 20+ acres
Type of Equipment: Self-loading knuckleboom trucks, dump trucks/trailers for the ROW/ROE loading and hauling to the temporary sites; and grinders, excavators and/or backhoes with grapples, wheel loader with rake, wheel loader with bucket, maintenance truck, water truck for fire suppression, debris inspection towers, and hazardous materials containment area for site management
Total Expected Cubic Yards of Debris: up to 2,300,000 CY
Quantity of Hauling Equipment: Self-loading knuckleboom trucks, dump trucks/trailers, approximately 75 crews with approximately 209 trucks

Expected Management and Supervision Staff: General Management: Citywide (per site personnel listed separately below): 1 project manager, 1 assistant project manager, 6 to 8 site superintendent(s), 1 project superintendent, 1 assistant project superintendent, 12 to 18 foreman, 1 FEMA/City liaison, 1 administrator with 4 clerks, 1 quality control officer, 1 safety and health officer, 1 public relations officer, 1 accountant with 1 clerk; **For each TDSR Site, listed as follows:** 1 site manager, 1 assistant site manager, 2 foremen, 1 lead man, 5 to 8 heavy equipment operators, 3 to 6 flaggers for traffic control, 3 to 5 additional laborers for separation and other material handling per each TDSR site.

Methodology for Scheduling and Routing the Removal of Debris: Ceres would provide crews consisting of trucks, loaders, chain saw operators, and flaggers. Trucks and loading equipment would be provided with each crew, including self-loading knuckleboom trucks and other loading and hauling equipment. Bobcat type loaders would likely be used to forward material into larger piles for efficient pickup by knuckleboom self-loading trucks. Each crew would be supervised by a lead man, and each crew would be supervised by a foreman who would report to the Ceres superintendent who would interface with the City field representative. A Ceres site manager will be installed who will manage the TDSR site operations. Operations at the various TDSR sites would be congruent with the method of operations as listed above, from site inception, preparation, debris acceptance, separation, processing, haul out, and site closure. A Ceres project manager would supervise the superintendent and DMS site manager and will supervise site restoration. The Ceres project manager will also interface with the City administrators to assist with FEMA reimbursement including writing the Project Worksheet. Ceres' expert FEMA reimbursement staff would be available to assist further with FEMA reimbursement issues.

The project manager together with the project superintendent would interface daily with City representatives to review the previous day's progress and would assign streets and geographic territories to crews based on previous progress and input from City representatives.

Administration: All trucks would be placarded and certified by Ceres and City personnel, and each load would be ticketed by a City-authorized monitor. All loads will pass under an inspection tower and will be "scaled" or "called" by a City authorized monitor and the load call will be recorded on the load ticket. Ceres will use its proprietary load ticket software that has been successfully used for twelve years on FEMA-reimbursed projects.

Daily reports will be issued by Ceres stating the amounts of debris hauled, the types of debris, and the zones from which the debris originated. Additional information will be provided by Ceres as requested by the City. Ceres, with the City's prior approval, will make available updates to citizens through internet access, including information on which areas have been cleared, and the proposed schedule for future clearing of debris.

III.c Database Reporting System and Capabilities

From experience on over 400 FEMA-reimbursed projects, Ceres Environmental Services, Inc. knows that accurate and organized recordkeeping and reporting is vital to the successful completion of a project and full FEMA reimbursement. To meet this need, Ceres starts with training and education covering changes in FEMA rules, regulations and policies with follow-on topics including debris management planning and review. During the project, Ceres works to ensure debris eligibility and proper documentation for NTPs, work orders, debris site permits, truck certifications, load tickets, tree tickets, haul out tickets and final disposal locations. After the project is complete, Ceres assists in project closeouts with State and FEMA, supports clients through FEMA Requests for Information (RFIs), OIG audits and arbitration, attends post-project briefings, and provides lessons learned and recommendations for the next project. This careful attention to FEMA rules, regulations and policies, compliant documentation and strict internal quality control procedures serves to protect City of Coral Gables's FEMA reimbursement and future budgets. **Throughout Ceres' history, no client has been denied reimbursement for eligible work Ceres has performed.**

Reimbursement Assistance

Ceres has experienced personnel trained in providing the necessary documentation and assistance in the preparation of reimbursement claims for the City. If requested, Ceres will provide the City with turnkey services or guidance and technical assistance to ensure proper preparation and submittal of claims for reimbursement and other available funding. Our FEMA reimbursement liaisons have supervised and trained personnel on disaster response and relief efforts in New York following 9/11 and on subsequent events including Hurricanes Ian, Ida, Laura, Delta, Sally, Michael, Irma, Maria and Florence. We can help a local government make certain that federal funding approvals are followed by timely reimbursement.

Program Management Assistance

Ceres is experienced and trained to provide all the following services to the City:

- Developing Preliminary Damage Assessment (PDA) for Submittal to State and FEMA
- Emergency Work Definition and Application to Coral Gables (Category A and Category B)
- Permanent Work Definition and Application to Coral Gables (Categories C through G)
- Assistance with Applicant's Briefing
- Identifying Expenditures Eligible for Reimbursement
- Review of Scope of Work
- Recovery Process Documentation
- Recovery Process Oversight
- Force Account Labor Assistance
- Preparation of Project Worksheet (PW)
- Review of records system for applicability to State and Federal Requirements
- Orientation and training of client personnel on documentation requirements
- Assist in the establishment of the "Clerk of Records"
- Claim Documentation
- Public Service Announcements

Documentation – Field Operations

Ceres has its own forms for truck certification, load tickets, force account labor and equipment, man-hours, and equipment supplied. Ceres is pleased to provide these, and any other forms needed for the City.

Ceres often provides these forms to clients during disaster response projects. For example, Ceres performed debris removal for Indian River County following back-to-back hurricanes Matthew and Irma in 2016 and 2017. Since the County performed its own monitoring, Ceres brought its own truck certifications, load tickets, and other required forms for the County monitors' use. During project closeout, Ceres scanned all truck certification and load tickets and provided back to the County for recordkeeping. Lastly, Ceres has transitioned its time and materials logs for emergency debris clearance to mirror an ICS Form 214 more closely. This is the standard ICS form used in



emergency management to log activities performed by various ESFs. By mirroring this form in our own activities, Ceres can more seamlessly assimilate into City of Coral Gables's emergency response functions and quicken PW development and cost tracking.

In addition to its proprietary forms, Ceres is also familiar with the sample forms included in the 2021 version of the Public Assistance Debris Monitoring Guide and the guidance provided by the Public Assistance Program and Policy Guide (**PAPPG** v4). These FEMA publications provide guidelines for debris management from preparation to concluding response and offer multiple sample forms for use during monitoring, including load tickets and truck certifications.

Ceres is also intimately familiar with PAPPG, Title 2 of the Code of Federal Regulations (CFR) Part 200 Procurement Standards, the Procurement Disaster Assistance Team Field Manual (2019 version) and other pertinent FEMA policy guides, fact sheets, and disaster specific guidance. Ceres maintains this information in a central repository to quickly compare policy guide revisions and distribute it to clients. When FEMA transitioned from 44 C.F.R. 13.36 to 2 C.F.R. 200, Ceres and its attorney wrote a crosswalk article highlighting the changes from one set of regulations to the other (The Construction Lawyer, Volume 36, Number 4, Fall 2016, Emergency Contracting: Avoiding a Disaster After the Disaster). In short, Ceres has access to and understands the various rules, regulations and policies required to meet FEMA reimbursement guidelines.

Ceres has recently expanded its field operations reporting with the latest ESRI GIS software suite, ArcGIS 10.7TM. Ceres can create sector, zone and subzone maps to augment completion of PDA Forms, provide better estimates of debris quantities/types, track the progress of debris collection operations and help closeout zones/subzones. In totality, ArcGIS helps create a common operating picture between Ceres, its various department and the City. ArcGIS has become an integral part of Ceres overall operations and is developing a common operating picture within Ceres and among our partners.

To highlight the importance of ArcGIS, Ceres recently implemented the software suite during Ceres' completion of CalRecycle's Camp Fire debris removal project, as well as for ongoing operations in Abaco, Bahamas from Hurricane Dorian. Ceres can tailor forms and reports with each project to capture required information and help create an administrative record to protect the City FEMA reimbursement. A screenshot of a sample report is provided on the previous page; complete copies are available upon request.

CERES ENVIRONMENTAL

Quality Control Form

Debris Removal

Submitted Time: 10/05/2019 7:01 AM

APN: 058-520-009-000

Address: 058-520-009 BARDEES BAR RD

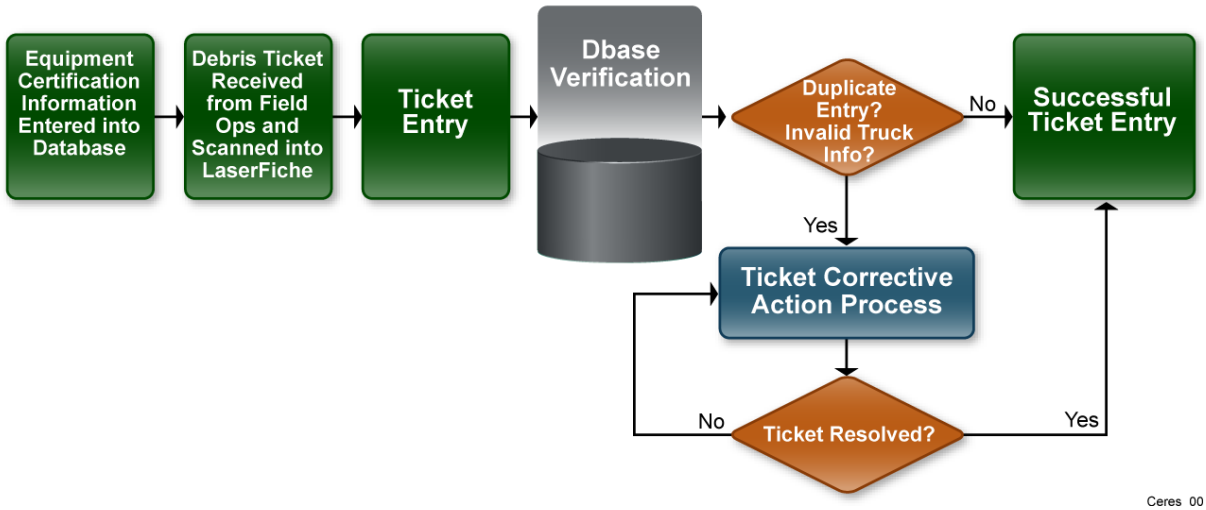
QC Name	Mike Randall	
SUB	P31	
TF	9	
Weather Conditions	**Weather Class**	Class A
	Min Temperature	45
	Max Temperature	70
	Precipitation	0
Unique Features	Yes, Steep rutted driveway to top site	
Access	Poor up top, bottom is good.	
Rock	Yes, 3 loads on driveway	
Proximity to Stream or Watershed	Neither	
Walls or Chimney	No	
Multiple Outbuildings	No	
Vehicles	Yes, 1 pick up truck	
Pool	No	
Fencing	No	
Property Progress	Start: 60, End: PFI	
Picture #1		

Documentation – Administrative

Tickets and Truck Certification Forms are the foundation of the major expenses on most projects. Tickets are designed in several versions depending on what information is required. Tickets may track debris by cubic yard, tons, each, or load. The debris stream may also influence the ticket form that is selected for any particular project phase. Truck Certification forms are also critical documentation that must be accurately and carefully recorded. These forms are carefully structured to ensure that all necessary information, as required by FEMA, is recorded. FEMA requires signed truck certification forms for every vehicle hauling on the project and a signed dump ticket for every load. Ceres supplies these 5-part carbonless forms if the City wishes.

Ceres has developed a powerful custom database that links key components of documentation including the truck certification database, ticket database, and the database containing all of the images of each individual ticket and the truck certifications. Ceres' ticket database has been in use for more than 10 years and is easily modified to meet the varying needs of our clients. The database is also designed to make data entry easy. One data entry person, with minimal training, can enter over 700 tickets per day. Drop down selections, short cuts and static information retrieval make data entry fast and accurate. The system does not allow entry of duplicate tickets thus preventing duplicate billing and duplicate payments. The system does not allow a ticket to be entered with an amount that exceeds the certified load amount of the truck. Additional features of this custom software make it flexible enough to record data that is known to be required for a particular circumstance or project. Ceres maintains separate databases for each project to ensure that data integrity is maintained.

Each completed truck certification form and each load ticket are electronically scanned at the field office and then transmitted to an imaging database located on a secure Ceres server outside the disaster area. The scanned information is then retrieved by our data entry staff and entered into the appropriate project database under normal office conditions. Database rules require that first the truck owner (Ceres or one of its subcontractors) and then the individual truck be established in the database before the system will accept any load ticket information for that truck



This flow chart illustrates the data flow and system logic for handling completed load tickets. The system will check for a non-duplicate ticket number, a valid truck number and that the load does not exceed the verified capacity of the truck before information will be saved in the data base.

Ceres has taken great care to develop both policies and procedures that can be consistently applied to every project. The Ceres "Data Entry/Accounting Procedures" manual is used to provide guidance to our data entry personnel, so all data is entered in a consistent manner to ensure data integrity. This extra planning makes the implementation of a project easier and faster. Additionally, the use of advanced communication technologies, such as wireless and satellite internet connections; cell phones with voice, data and text; and electronic imaging of paper documents, allow Ceres to simultaneously manage multiple projects, in multiple states. All reimbursable activities under a particular contract, for example, stump removal, operation of hourly rate equipment, and personnel hours, are recorded by our operations staff.

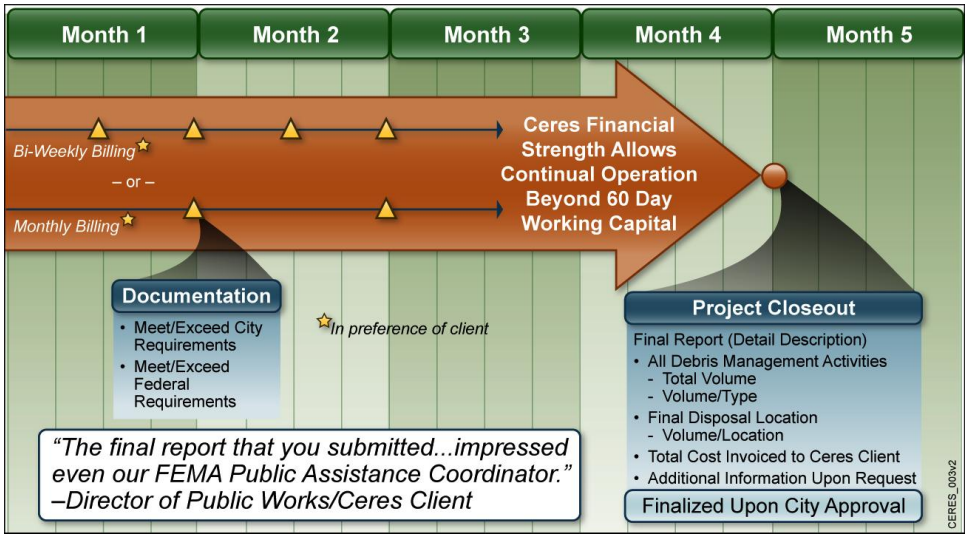
At any time, Ceres' image databases (images include both tickets and truck logs) are available to all our governmental customers as password protected read only files on the internet. The data has been used for audits by such Federal agencies as the U.S. Army Corps of Engineers.

Ceres audits the database for inconsistencies, data entry error and data integrity daily. This ensures that records of all potentially reimbursable activities are acceptable and auditable by FEMA.

Both standard and custom reports can be generated from Ceres databases. These reports are used to invoice work performed to the Client, to pay subcontractors, and to provide management/field operations with production reports. This information is readily shared in a variety of formats.

Invoicing

Ceres can invoice the City on a weekly, bi-weekly or monthly basis and in any format the client or a client's representative requires. Each invoice is submitted with appropriate documentation relating to the services provided. Documentation shall meet or exceed City and federal requirements for funding and reimbursement purposes. Ceres will provide technical assistance to the City in the completion of claims filed to FEMA or other agencies for funding and reimbursement. A documentation team will be assembled from representatives of quality control and accounting. This team will assist the City throughout the invoicing and reimbursement process long after the work has been completed. Ceres' financial strength enables Ceres to operate within the working capital requirement of the contract.



Invoices are generated as contractually agreed with all necessary supporting documentation. Project closeout is expedited by automated controls on truck identification, load sizes and ticket number validity.

Internal Audit

Ceres regularly conducts internal audits of the debris data to ensure foul play is not occurring on the project. For example, a Project Accountant will run reports on the average load calls, number of hauls per day, and total cubic yards hauled per day. That information is then compared for every truck to determine if someone falls outside the expected range. If a truck is below or above the expected range, the Project Manager or QC team will review the work of the individual truck and generate a report to document the discrepancy. Additionally, our GIS team may map all the collection locations across the City. One area seems to have tens of loads originating from the same or close by location. Similarly, the Project Manager or QC team will review the work and generate a report to document the discrepancy.

Monitoring Consultants

Many of Ceres' clients choose to contract with a firm providing monitoring services. The services provided by a monitoring firm may include: damage assessment, training, emergency and pre-event planning, direct communications with the City, incorporation of City forms and FEMA forms, post-event construction management, funding, and grants management. To eliminate any question of conflict of interest we will not involve ourselves in the actual selection process and we do not endorse nor recommend any of the monitoring companies. We do strongly recommend that the City verify that the proposed monitoring firm is not de-listed by the federal government on the "Excluded Parties List System" at www.epls.gov.

Ceres maintains extensive experience working with almost every debris monitoring firm in the industry today. Given the countless projects with each debris monitoring firm, Ceres understands the ins and outs of each firm's response and recovery structure, their respective automated debris management system (ADMS) and their respective invoicing procedures to ensure compliant documentation and payment recommendations. This seamless integration happens at the field level with truck certifications, monitor dispatches, zone assignments, zone closeouts and the administrative level with contracts/pricing schedule during project kick off, final disposal permits/documentation, ADMS login/downloads, and invoice

reconciliation. Each day, Ceres' accounting staff imports the monitor's ADMS data by mapping the Excel spreadsheet and uploading it to Ceres database. Ceres' accounting staff then reconciles the previous day's data, identifies inconsistencies, and communicates those inconsistencies back to the monitoring firm to help ensure data integrity used in reports and invoices. Much of these elements happen outside the purview of the City, but because of the experience with each debris monitoring firm, Ceres can anticipate your needs and proactively help fill out Coral Gables's contract record for FEMA reimbursement.

Production Reporting

Ceres has developed specific procedures to ensure proper and thorough documentation of daily project activities and adherence to strict quality control requirements. Daily documentation required for each debris management project will meet or exceed contractual, FEMA or other agency requirements. Ceres has developed project-tracking forms to ensure accurate reporting. In addition to the forms already mentioned, other forms include truck certification logs, production logs, shift inspection checklists, safety meeting report forms, daily crew reports, and various equipment usage reports. From this information, Ceres can provide daily, weekly, monthly and quarterly reports as requested by the client. A few reports generated for clients in the past 5 years include Diversity Plan Monthly Status Reports, Paid Summary Reports, and Utilization and Data Monthly Reports. Ceres strong and accurate field administration feeds the production reporting developed and submitted by the accounting staff.

III.d Current and Projected Workload

Due to the nature of disaster relief work, it is difficult to project workload; **however, Ceres has the proven resources and experience to handle multiple events and locations.** Our successful experience in multiple response situations as well as our substantial resources and teaming relationships, assures that Ceres' performance on this contract will be to the City's utmost satisfaction. **Ceres has never exceeded its capacity to perform on its pre-event and ongoing contractual commitments.**

Ceres has the proven resources and experience to handle multiple events and locations. Ceres and its family of businesses own **1,798 pieces of equipment**. Additionally, we have a database of **3,346 trusted subcontractors** to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than **$2 billion**. Ceres has **61 fulltime disaster response field management employees** with specific experience in project management, quality control, and safety practices enforcement. The 16 most senior of our disaster response management team have a **combined 344 years of experience.**

The following table contains information on Ceres current work in progress. Given the nature of this pre-event proposal, Ceres is unable to accurately forecast the specific annual man-hours and resources necessary to meet future client needs.

**Project Manager = PM; Project Superintendent = PS*

Location	Contract Title/Type	Estimated Dollar Amount	Estimated Cubic Yards	% of Dedicated Resources	Ceres Personnel
Kerr County, TX (TDEM)	Debris Removal - Central TX Floods	$25,000,000	427,905	1%	PM: Ricky Morales
City of Kerrville, TX	River Trail Repair	$65,000	N/A	1%	PM: Mike Smith
NCDPS - Polk County, NC	Debris Removal – Hurricane Helene	$7,034,790	15,848	1%	PM: Huey Deville
NCDPS - Transylvania County, NC	Debris Removal – Hurricane Helene	$7,034,790	3,441	1%	PM: Rob Smith
NCDPS Swain County, NC	Debris Removal – Hurricane Helene	$7,034,790	20,700	1%	PM: Rob Smith
NCDPS - Lake Adger, NC	Debris Removal – Hurricane Helene	$71,372,200	87,696	2%	PM: John Ulschmid
Ouachita Parish, LA	Debris Removal – Winter Storm Fern	$4,000,000	50,000	1%	PM: Kevin Sudbury
Mayport, FL-JBW	Potable Well Inspection/Repair	$56,145	N/A	1%	PS: Karsten Reuter

Ceres Environmental Services, Inc. currently has more than 200 pre-position Emergency Response contracts in place.

Contract Owner	Contract Owner	Contract Owner
Alabama Department of Transportation (ALDOT)	Palm Coast, FL	Wilson, NC
Robertsdale, AL	Palm Springs, FL	New Mexico Energy, Minerals and Natural Resources Department (EMNRD)
Kings County, CA	Palmetto Bay, FL	San Miguel County, NM
San Benito County, CA	Palmetto, FL	Oklahoma
San Diego County, CA	Pembroke Pines, FL	Oklahoma Environmental Management Authority (OEMA)
San Luis Obispo County, CA	Pinellas County, FL	Gresham, OR
Santa Clara County, CA	Plant City, FL	Chester County, PA
Sonoma County, CA	Plantation, FL	Montgomery County, PA
USFS	Ponce Inlet, FL	Rhode Island
Arvada, CO	Port St. Lucie, FL	Anderson County, SC
Boulder County, CO	Punta Gorda, FL	Beaufort County, SC
Broomfield County, CO	Sanford, FL	Berkeley County, SC

Contract Owner	Contract Owner	Contract Owner
Estes Park, CO	Sarasota	Charleston, SC
Simsbury, CT	Sarasota County, FL	Dorchester County, SC
Bureau of Land Management	School District of Escambia County, FL	Greenville County, SC
USDA	Seminole County, FL	Horry County, SC. Solid Waste Authority (HCSWA)
Alachua County, FL	South Daytona, FL	Jasper County, SC
Altamonte Springs, FL	South Florida Water Management District	Lexington County, SC
Arcadia, FL	South Miami, FL	Oconee County, SC
Atlantic Beach, FL	St. Cloud, FL	Rock Hill, SC
Bay County, FL	Sunrise, FL	Summerville, SC
Biscayne Park, FL	Tamarac, FL	South Dakota (State of)
Bradenton, FL	Taylor County, FL	Hamilton County, TN
Broward County, FL	Wakulla County, FL	Alvin, TX
Broward County, FL. School Board	Washington County, FL	Aransas County, TX
Calhoun County, FL	Wellington, FL	Austin, TX
Cape Coral, FL	West Palm Beach, FL	Bell County, TX
Carrabelle, FL	West Park, FL	Brazoria County, TX
Casselberry, FL	Winter Park, FL	Cedar Hill, TX
Citrus County, FL	Athens-Clarke County, GA	Collin County, TX
Clay County, FL	Augusta, GA	Dallas, TX
Clay Electric Cooperative, Inc., FL	Bartow County, GA	Deer Park, TX
Clearwater, FL	Brunswick, GA	Denton County, TX
Cocoa, FL	Bulloch County, GA	DeSoto, TX
Collier County, FL	Columbia County, GA	Duncanville, TX
Columbia County, FL	Dougherty County, GA	Edinburg, TX
Coral Gables, FL	Effingham County, GA	El Campo, TX
Coral Springs Improvement District, FL	Fayette County, GA	El Lago, TX
Coral Springs, FL	Floyd County, GA	Ellis County, TX
Daytona Beach, FL	Grady County, GA	Flower Mound, TX
Debary, FL	Habersham County, GA	Fort Bend County, TX
Doral, FL	Lumpkin County, GA	Freeport, TX
Flagler County, FL	Macon-Bibb County, GA	Galveston County, TX
Fort Lauderdale, FL	Rockdale County, GA	Garland, TX
Franklin County, FL	Savannah, GA	Grand Prairie, TX
Gainesville, FL	Tattnall County, GA	Groves, TX
Gilchrist County, FL	Thomas County, GA	Hidalgo County, TX
Hallandale Beach, FL	Thunderbolt, GA	Houston, TX
Hardee County, FL	White County, GA	Humble, TX
Hendry County, FL	Whitfield County, GA	Jim Wells County, TX
Hernando County, FL	Winder, GA	Katy, TX
Highlands County, FL	Pendleton County, KY	Kemah, TX
Holly Hill, FL	Alexandria, LA	La Porte, TX
Jackson County, FL	Allen Parish, LA	Lake Jackson, TX
Jacksonville, FL	Cameron Parish, LA	Lancaster, TX
Jupiter Island, FL	Covington, LA	League City, TX
Kissimmee, FL	Denham Springs, LA	Midlothian, TX
Lake County, FL	East Feliciana Parish, LA	Morgan's Point Resort, TX
Lake Worth Beach, FL	Jefferson Davis Parish Police Jury, LA	Morgan's Point, TX
Lakeland, FL	Jefferson Parish, LA	Nassau Bay, TX
Largo, FL	Kenner, LA	Nederland, TX
Lauderdale Lakes, FL	Kinder Drainage District #2	Parker County, TX
Lauderhill, FL	Louisiana Department of Transportation and Development (LADOTD)	Pearland, TX

Contract Owner	Contract Owner	Contract Owner
Leon County, FL	Ouachita Parish, LA	Port Neches, TX
Longboat Key, FL	Scott, LA	Richardson, TX
Longwood, FL	Slidell, LA	Richwood, TX
Lynn Haven, FL	Sorrento, LA	San Angelo, TX
Maitland, FL	Southeast Louisiana Flood Protection Authority - East (SLFPAE)	San Antonio, TX
Margate, FL	St. Martin Parish, LA	Seabrook, TX
Martin County, FL	St. Mary Parish, LA	South Padre Island, TX
Melbourne, FL	St. Tammany Parish, LA	Sugar Land, TX
Miami Beach, FL	Thibodaux, LA	Surfside Beach, TX
Miami Gardens, FL	Walker, LA	Tarrant County, TX
Miami Shores Village, FL	Westwego, LA	Temple, TX
Miami Springs, FL	Frederick County, MD	Texas Division of Emergency Management (TDEM), TX
Miami, FL	Harford County, MD	Texas General Land Office (GLO)
Miramar, FL	Montgomery County, MD	Tyler, TX
Mt. Dora, FL	Worcester County, MD	University Park, TX
Nassau County, FL	Boone County, MO	Webster, TX
New Smyrna Beach, FL	Beaufort County, NC	West University Place, TX
North Port, FL	Burlington, NC	Wharton, TX
Ocoee, FL	Craven County, NC	Fairfax County, VA
Okeechobee County, FL	Hyde County, NC	Manassas, VA
Orange City, FL	New Hanover County, NC	Newport News, VA
Osceola County, FL	North Carolina Department of Agriculture & Consumer Services (NCDA&CS)	Norfolk, VA
Palm Bay, FL	North Carolina, Department of Public Safety (NC DPS)	Virginia Department of Transportation (VDOT) (Fred District Only)
Palm Beach Gardens, FL	Onslow County, NC	Vermont (State of)
Palm Beach, FL	University of North Carolina Wilmington (UNCW)	Tacoma, WA

Removing Large Volumes of Disaster-Generated Debris

Throughout our proposal, we have highlighted the experience and capabilities that make us an excellent choice to support City of Coral Gables in the event of a disaster. Ceres Environmental Services, Inc. has 50 years of experience in disaster recovery and employs a professional and managerial staff with exceptional experience in the field. Ceres and its family of companies own 1,798 pieces of equipment. Additionally, we have a database of 3,346 trusted subcontractors to support our disaster relief efforts. The company is financially secure, with a bonding capacity of more than $2 billion. Ceres has permanent office locations in Florida, Texas, Louisiana, California and Minnesota.

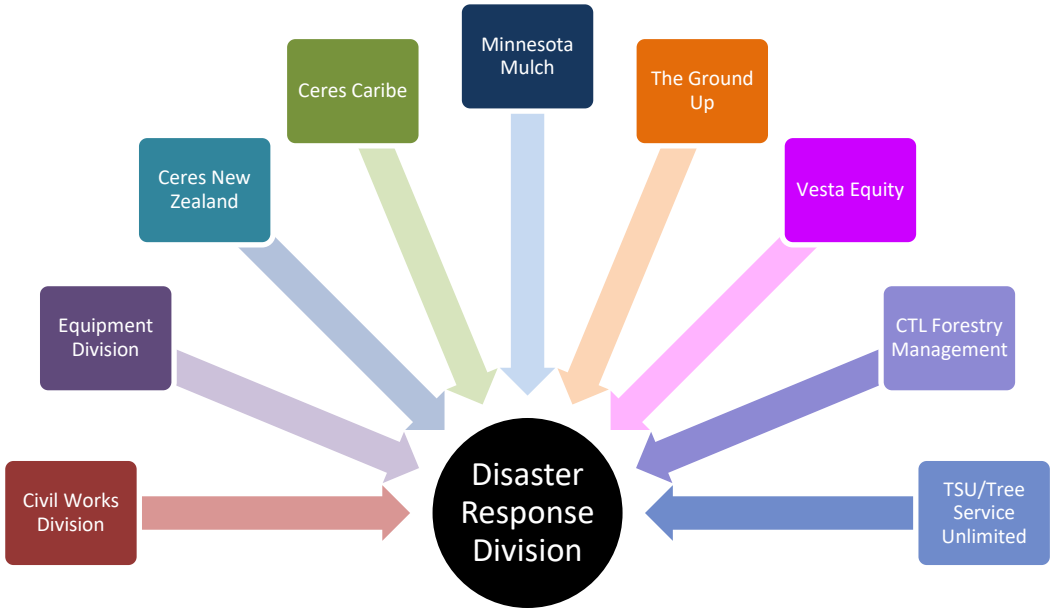
Ceres has demonstrated the ability to respond to large-scale events and has the resources and experience to handle multiple events in multiple locations without compromising commitment to superior performance and customer satisfaction

Overarching Strategy

Ceres Environmental Services, Inc. has grown from a single company into a diverse family of companies related through common ownership. The companies fulfilled a long-term strategic goal of owner and President David McIntyre – to develop a suite of complementary businesses to support Disaster Response in any large and diverse disaster debris activation(s). Each business unit plays a vital role in the overall company strategy and Ceres can draw on the strength of each company to ensure that the personnel, equipment, and finances required to successfully complete large-scale debris missions is readily available upon activation. This strategy allows Ceres to: 1) retain long-term employees between disaster recovery assignments; 2) keep heavy equipment on-hand, at-the-ready and operational; 3) provide financing to ensure we can pay subcontractors promptly and purchase additional equipment necessary to self-perform.

Personnel

We routinely cross-train employees between companies and/or divisions to ensure they are able to deploy when needed. During the recent storm seasons, Ceres was able to field enough personnel with disaster debris experience by reaching back into the Ceres family of companies, shown below.



Some of our most challenging deployments to Texas, Florida, and Georgia were Ceres Disaster Response Division personnel, followed by personnel from The Ground Up and Ceres Civil Division to help fill personnel shortages. As stated above, these employees are cross trained to come into disaster recovery positions during surge situations. As additional personnel were needed, Ceres used earthquake-hardened leaders from Christchurch, New Zealand and still more from Ceres Caribe in Puerto Rico. Ceres used sister company Vesta Equity to help raise cash, secure additional project financing, run cash flow analyses, and search for available real estate within local jurisdictions to use as TDSR sites. Following the successful completion of a debris project, these individuals were placed back into their normal day-to-day positions, retaining their debris training for the next disaster response. As an example of the use of cross-trained employees from various affiliated Ceres companies, 1,304 employees from all Ceres affiliated companies participated in the Ceres disaster recovery contracts, including 377 management staff.

When an influx of Ceres' personnel is required for disaster operations, Ceres places less experienced individuals under tenured employees as direct reports.

Civil Works Division: This business unit focuses on large horizontal construction contracts such as levees, dikes and other flood control works. The Civil Works Division provides bridge revenue between large activations and helps sustain home office overhead, including Human Resources, Accounting, and Maintenance. The Civil Works Division also directly supports the Disaster Response Division during activations with operators, laborers, and project management personnel and equipment.

Equipment Division: This business unit provides equipment to the Disaster Response Division, Ceres' Civil Works and other Ceres business units. The equipment division manages 1,798 pieces of equipment with a replacement value of approximately $108 million. This division employs 33 mechanics, managers, and logistics professionals.

The Equipment Division directly supports the Disaster Response Division during activations with equipment, mechanics, and the logistical backing to move equipment over land and water.

Ceres New Zealand: This business unit was formed in response to the 2010/11 Christchurch earthquakes and specializes in complex demolitions including cut and crane, high reach, and implosion. This business unit was developed to provide expertise for a large-scale earthquake response in the U.S. Ceres New Zealand directly supports the Disaster Response Division during activations with project management personnel, engineers, and unrivaled demolition expertise.

Ceres Caribe: This business unit was formed in 1998 in response to Hurricane Georges and has unique knowledge and relationships for work throughout the Caribbean. Ceres Caribe recently responded (2017-present) to the USACE Blue Roof Mission and the Department of Transportation and Public Works (DTOP) debris project in Puerto Rico. Ceres Caribe directly supports the Disaster Response Division during activations with project management personnel and logistical acumen.

Minnesota Mulch: This business unit is a Minneapolis-based green waste recycling company focusing on yard waste disposal, grinding and mulching operations. Minnesota Mulch provides revenue between large activations and sustains home office overhead, including Human Resources, Accounting, and Maintenance. The business unit shares the 17 grinders, support equipment, operators, managers, and mechanics working day-to-day in Brooklyn Park, MN. In concert with The Ground Up personnel, Minnesota Mulch personnel oversee the operations of any and all TDSR sites used during an activation – from site construction, site management, reduction and site remediation/closure. Minnesota Mulch directly supports the Disaster Response Division during activations with grinder operators, debris site managers, and equipment.

The Ground Up: This business unit is a Houston-based green waste recycling company focusing on yard waste disposal, grinding and mulching operations. The Ground Up provides revenue between large activations and sustains home office overhead, including Human Resources, Accounting and Maintenance. Specifically, the business unit shares the 17 grinders, support equipment, operators, managers, and mechanics working day-to-day in Houston, TX. Personnel from The Ground Up and Minnesota Mulch oversee the operations of TDSR sites used during an activation from site construction to site remediation and closure. The Ground Up directly supports the Disaster Response Division during activations with grinder operators, debris site managers, and equipment.

Vesta Equity: This business unit was created after Hurricane Katrina to store and provide a return on capital that would later be required for any major event. Vesta is a private equity company focused on short-term loans that can be borrowed against or sold to raise cash. Vesta Equity directly supports the Disaster Response Division during activations with cash and real estate resources to help locate potential TDSR sites. Specifically, Vesta played a lead role in helping the Disaster Recovery Division secure some $85M in the form of lines of credit, equipment loans and intracompany transfers to fund the 2016-2018 and 2021-2022 storm seasons.

CTL Forest Management: This business unit was acquired in 2020 to address the growing need in the Pacific Northwest and Southwest United States for pre-disaster wildfire mitigation and post-wildfire hazard tree removal services. The unit is a Placerville, California based company that provides specialized forestry management services and low-impact environmental restoration services to commercial, private, not-for-profit, municipal, and government organizations. CTL was a Prime Contractor for CalRecycle Camp Fire Hazard Tree Removal Program (DRR19067) in Butte County, CA.

TSU/Tree Service Unlimited: Like CTL Forest Management, this company was acquired to support Ceres operations in the West Coast region. TSU is a line clearance certified, disaster recovery, debris management, and hazard tree removal company. For 38 years TSU has successfully performed services for California's largest utilities and municipalities, as well as federal, state, and local entities.

Ceres developed the Project Management Playbook and the Debris Management Toolkit – centralized repositories for debris guidance, project forms, safety documents, and internal company protocols – to quickly onboard personnel. Ceres crafted templates and protocols to streamline the permitting of TDSR sites and final disposal sites in Florida.

Now, when disaster strikes, Ceres has dedicated disaster professionals and augments with employees cross-trained in disaster debris operations. If the event dictates the onboarding of additional personnel, Ceres has its tenured employees, Project Management Playbook, and the Debris Management Toolkit to lessen the learning curve and provide personnel with immediate access to mission-critical information.

Equipment

Equipment with its operating personnel may become scarce in a very large event as the subcontractors who have the most efficient equipment quickly sign subcontracts and begin working. In a very large event, there will be remaining unmet demand and equipment will be unavailable to some jurisdictions.

Ceres avoids this problem using various tactics, including:

1) Ceres cultivates relationships with our subcontractors so that even when a subcontractor can choose from various opportunities, the subcontractor seeks out work with Ceres. Ceres has a long history with many subcontractors who have been getting relatively steady work over several storm events. These subcontractors know that following a storm Ceres will obtain work; the subcontractors realize that the best way to obtain a share of work in future storms is to be a reliable subcontractor in the present storm. By being a desirable prime contractor to work for, Ceres attracts a larger share of scarce equipment.
2) Ceres bids jobs properly and has enough revenue on a project so that even if equipment is scarce and more expensive than usual, Ceres will be able to offer enough pay to subcontractors so that they work on the Ceres project. Some subcontractors submit "lowball" prices and win awards but then find themselves unable to hire subcontractors based on that pricing schedule. Clients of these low-priced subcontractors are more likely to find themselves without sufficient equipment.
3) Ceres is strong financially and can more easily absorb higher costs than weaker prime contractors. Our financial strength allows us to pay higher prices to subcontractors if it is necessary to do so to obtain needed equipment.
4) Ceres has relationships with subcontractors across the country and can offer mobilization payments to attract subcontractors who are more distant to the event, resulting in additional equipment becoming available.
5) Ceres has developed expertise in attracting new, mostly local, entrants into the disaster debris business. These new entrants frequently use lower-cost, less-efficient equipment such as pickup trucks with small dump trailers, but they are able to add to the daily hauling capacity on a project.
6) Ceres will open additional Debris Management Sites (DMSs), so that the equipment that is on site can make more round trips per day. In this manner the daily production can increase as if there was more equipment on site, although what actually happens is that the existing equipment becomes more efficient. Ceres' recent ACI project in SW Georgia used this method to good success. Ceres opened multiple TDSRS per County to keep haul distances short and production high. Both new entrants and the existing haulers mobilized in support for the USACE debris mission. At the mission's peak, Ceres hauled 140,000 CYs in a single day, or 3.3% of the total project.
7) Finally, **Ceres owns 21,798 pieces of equipment**, including 64 excavators, 68 loaders, 21 dozers, 17 grinders, 21 self-loading knuckle boom trucks with pup trailers, 12 lowboys, and 10 air curtain incinerators. The 12 lowboys and the network of equipment transports available to Ceres is vital to moving assets around the country or to simply retrieve assets from rental companies regardless of origination point. This is a critical point of differentiation from the rest of the industry.

Unavailability of Disposal Sites

The unavailability of disposal sites can be mitigated by:

- distributing public information to divert waste from the debris steam to increase proper debris separation;
- thorough choice of reduction method; and
- thorough alternative uses for reduced material.

Diverting Waste from the Debris Stream and Proper Debris Separation

Ceres works with clients before a disaster to actively divert waste from the debris stream and to encourage proper separation of debris at curbside. Each client and Ceres project manager receives the Debris Management Toolkit containing public information on such topics as preparing your home before the storm; brief videos on how to properly segregate curbside debris; separation diagrams, and radio advisories. Ceres encourages clients to release public information regarding proper separation of debris at curbside. It is easier to communicate with a population that hasn't yet evacuated then to communicate with a displaced population.

Reduction Methods

The choice of reduction method – grinding, air curtain incineration and open burn – can help alleviate the need to dispose of large quantities of disaster debris.

- **Grinding** produces a reduction ratio of between 3:1 to 5:1.
- **Air curtain incineration** produces a reduction ratio of between 20:1 to 25:1. During our Beaufort County, SC, response, Ceres land-applied the resulting ash as a lime substitute on farmland

through the County. This again helped reduce the tipping fees to the County, the State of South Carolina and the federal government. Ceres maintains relationships with various state agricultural departments and extension offices to help identify farmers that may like the ash amendment and to determine the appropriate application rates.

- **Open burn** produces a reduction ratio of 10:1 to 15:1. While the most cost-effective reduction method, open burn may not be suitable for urban and suburban areas and does carry negative environmental connotations from the heavy smoke.

Alternative Uses for Reduced Material

While vegetative debris is the most common debris type, other debris types have alternative disposal options that help mitigate the unavailability of disposal sites, as shown in the following table.

Alternative Disposal Options for Common Types of Debris	
Debris Type	**Use**
Unprocessed Woody Debris	Unprocessed Woody Debris can be used as marine habitat enhancements in parks and wildlife refuges in addition to developing large debris into crib walling for wetlands restoration and protection.
Metals	Metals shall be separated into ferrous and non-ferrous metals using electromagnets, metal maulers and shredders and sold to metal recycling firms. During the Lake, Mendocino and Napa Debris Mission following the NorCal wildfires, Ceres segregated metals out from the debris stream and transported to a recycling facility. Similarly, Ceres is recycling all metals from the current Camp Fire debris removal project in Paradise, CA.
Rubble	Rubble identified as concrete, bricks, cinder blocks and certain types of tile; rubble can be crushed and sieved for use as aggregate. Often utilized as a substitute for concrete aggregate in nonstructural applications, the rubble aggregate can be reformed into concrete for riprap erosion control. Ceres recycled rubble in Haiti following the 2010 earthquake and again in Christchurch, New Zealand, following the 2011 earthquake.
Glass	Glass can be directly recycled into fiberglass or used in place of sand in paving material.
Asphalt Shingles	Asphalt shingles can be recycled and given to varying local government for asphalt paving and pothole repair.
White Goods and Gasoline Powered Tools	White Goods and gasoline-powered tools communities oftentimes have not-for-profit, Goodwill, or State-owned organizations which employ workers to repair and recycle goods. In many states, following the removal of CFC refrigerants and oil/gas, the white goods and powered tools can be recycled for scrap metal.
e-Waste	e-Waste OEM manufacturer supported programs and other local recyclers that recycle e-Waste focusing on the electronic circuits, metals and plastics.
Tires	Tires can be recycled for use in asphalt, floor tiles, hoses, landscaping material, playground material and school tracks.
Soil	Utilizing screens while grinding vegetative debris, soil can be removed from vegetation and stored onsite for backfilling stump holes and ruts generated by mechanized equipment. Any remaining soil can be used in the TDSRS restoration.

Surge Requirements

The quantities of equipment and personnel required for a project may rapidly increase for a variety of reasons, and it is necessary that the Ceres is capable of a timely response.

Ceres possesses the four key components to successfully respond to major surge requirements, which are:

1) the management structure that can expand with increased requirements;
2) the management personnel who can provide the required additional supervision of activities;
3) the production personnel and equipment who can physically perform the increased work; and
4) the financing to keep payments flowing to subcontractors and vendors.

The Ceres **management structure** is built considering the basic crew level of a zone manager supervising a number of trucks, drivers and loading equipment. The **sector manager in turn supervises the zone managers**. If an area is denser than originally believed, additional zone managers may be required as the zones are split into subzones. If the sector manager becomes stretched due to an increased number of zone managers, an assistant sector manager will be brought in to provide additional supervision. Likewise, if an area becomes overloaded with the new subzones and additional crews, or if the overall territory is expanded, an additional area manager can be brought in. Depending on the situation, the area can be divided or an additional area can be appended to the original areas map.

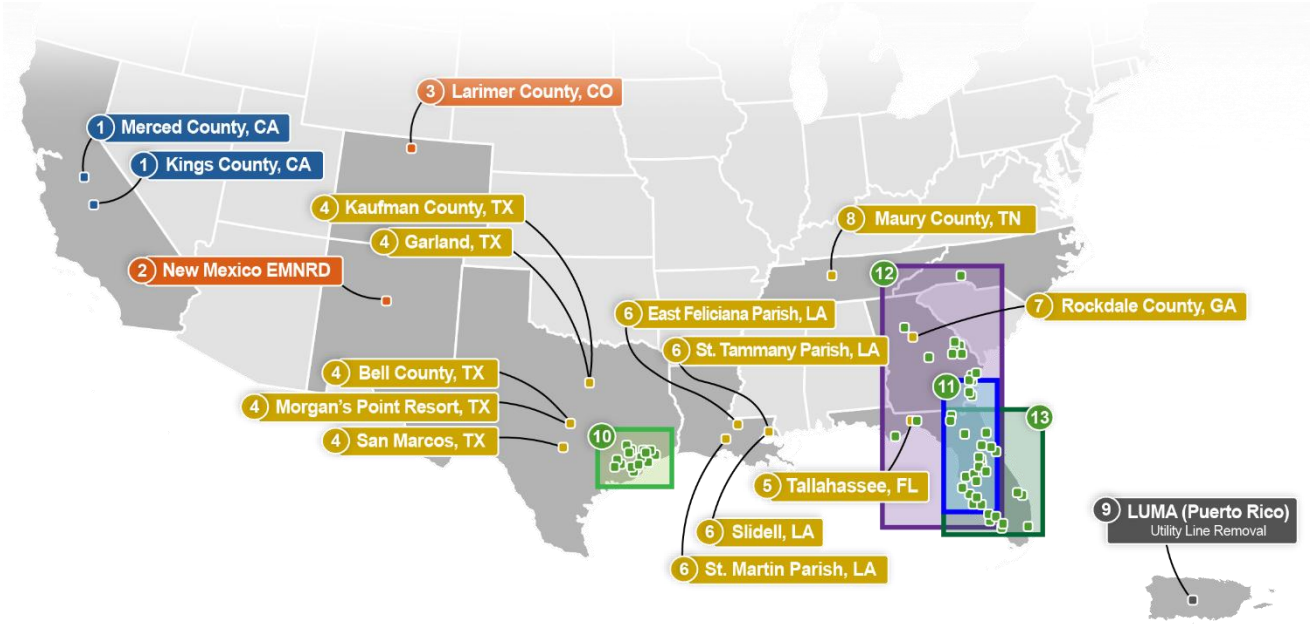
Additional trucks, drivers, and operators will be required. Generally, the quantity of the debris will adequately support the needed quantity of equipment and the density of the debris is part of the surge. This quantity and density of debris will usually provide an economic incentive to the subcontractors who specialize in disaster recovery. However, when it does not, Ceres will take steps to make sure that the subcontractors will come on to the project – often this means offering financial incentives such a mobilization payment or a performance bonus. Ceres can take these steps because we value our reputation for reliability above the financial performance of any specific project. Additionally, Ceres considers these possibilities when bidding a project – we plan for multiple contingencies. Ceres has extensive subcontractor resources. Our history of reliably paying subcontractors and our decades of providing opportunities for subcontractors give us a large supply of subcontractors who desire to work for Ceres. This results in Ceres ability to attract and retain subcontractors even when multiple options exist for the subs. Finally, our affiliated company Vesta Equity assists in providing financing, so that if a surge requires rapid availability of additional funds, Ceres is prepared to obtain such resources.

Capacity to Manage Multiple Contracts

2024 U.S Event Responses and Projects

In September and October of 2024 Ceres was activated by 47 jurisdictions across Florida and Georgia following the landfalls of Hurricanes Helene and Milton. Just months before, in July, Hurricane Beryl struck Texas, and Ceres was responded to 16 Texas jurisdictions.

During 2024 Ceres also responded to multiple tornadoes and severe wind events in Texas, Louisiana, Tennessee and Georgia while maintaining our ongoing project from the Atmospheric Flooding in Merced County, California.



1 Atmospheric River and Flooding
2 Calf Canyon/Hermits Peak Fire
3 Wildfire
4 Texas Severe Wind Event
5 Florida Tornado & Wind Event
6 Louisiana Tornado & Wind Event
7 Georgia Tornado
8 Tennessee Tornado
9 Ongoing/Routine Projects

10 Hurricane Beryl
Danbury, TX
El Campo, TX
El Lago, TX
Houston, TX
Katy, TX
Kemah, TX
La Porte, TX
Matagorda County, TX
Morgan's Point, TX
Palacios, TX
Pearland, TX
Richwood, TX
Seabrook, TX
Sugar Land, TX
Surfside Beach, TX
West University Place, TX

11 Hurricane Debby
Columbia County, FL
Glynn County, GA
Sarasota County, FL
Sarasota, FL

12 Hurricane Helene
Atlanta, GA
Augusta-Richmond County, GA
Bessemer, NC
Brunswick, GA
Bryan County, GA
Columbia County, FL
Columbia County, GA
Effingham County, GA
FDOT, District 1 - Manatee County
FDOT, District 1 - Sarasota County
FDOT, District 2 – Taylor County
Franklin County, FL
Gainesville, FL
Glynn County, GA
Grovetown, GA
Harlem, GA
Holmes Beach, FL
Lincoln County, GA
Longboat Key, FL
Macon-Bibb County, GA
Palmetto, FL
Pembroke, GA
Sarasota County, FL
Sarasota, FL
Tallahassee, FL
Tattnall County, GA
Thunderbolt, GA
Washington, GA

13 Hurricane Milton
Bradenton, FL
Cape Coral, FL
Daytona Beach, FL
DeBary, FL
Deltona, FL
Hardee County, FL
Hillsborough, FL
Holmes Beach, FL
Indian River County, FL
Lake City, FL
Lake County, FL
Longwood, FL
Maitland, FL
Mt. Dora, FL
North Port, FL
Ocoee, FL
Palm Bay, FL
Palmetto, FL
Pasco County, FL
Port Orange, FL
Sarasota County, FL
Sarasota, FL
Sumter County, FL
Tampa, FL
Temple Terrace, FL
The Villages, FL
Village of Wellington, FL

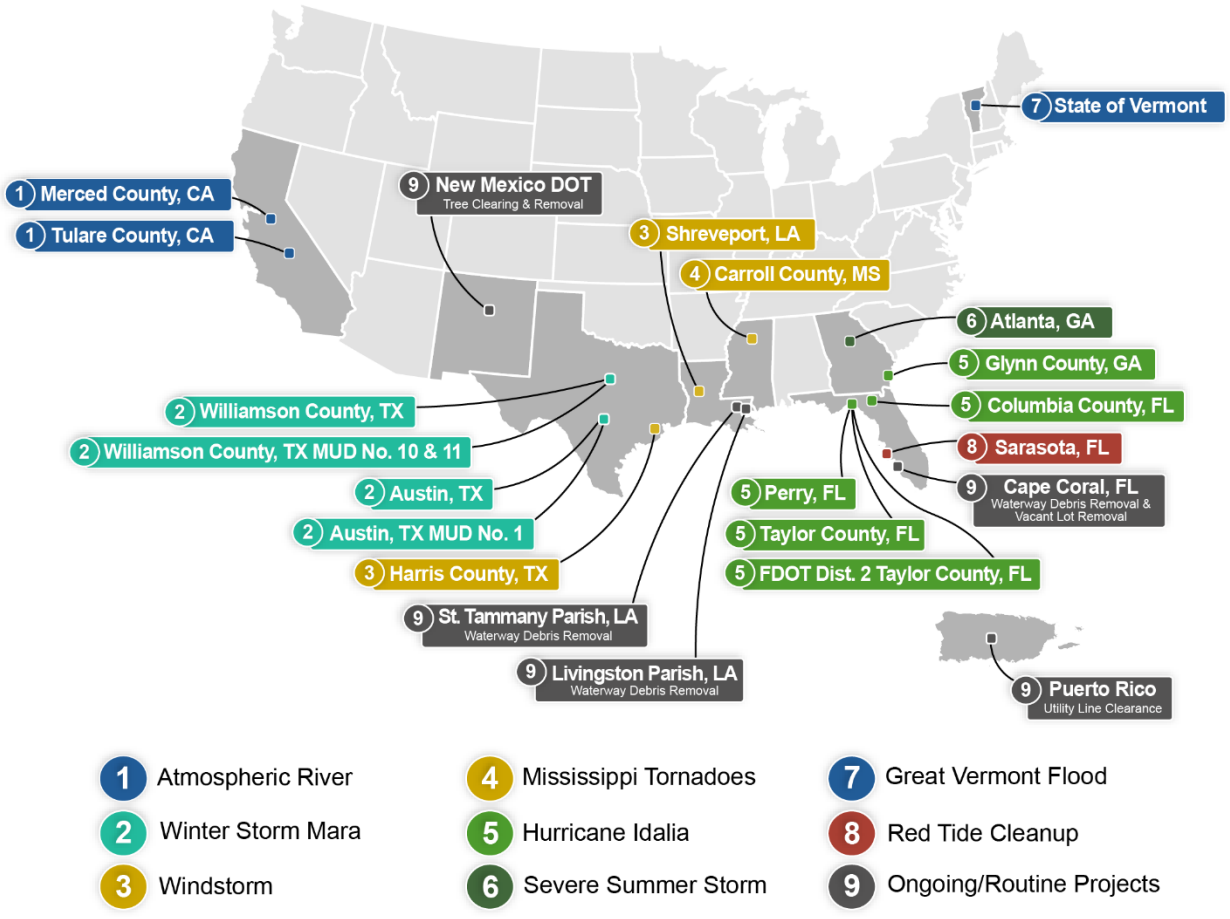
2023 U.S. Event Responses and Projects

In 2023, Ceres responded to events across the U.S. In the spring, Ceres was activated to Merced and Tulare Counties in California following the destructive Atmospheric River that caused extensive flooding, mudslides, and general debris displacement. At the same time, strong winter storms impacted parts of Texas. Ceres mobilized to the City of Austin and Williamson County to remove debris caused by high winds and harsh winter elements.

In the summer, the State of Vermont activated Ceres following the Great Vermont Flood, one of the worst natural disaster events to impact Vermont this century. Major cities and towns were completely inundated, where hundreds of structures were damaged or destroyed.

As Ceres forces were at work in Vermont, Hurricane Idalia made landfall just south of Perry, FL as a Category 3 storm. Many communities throughout Northern Florida and Georgia were impacted by heavy winds and rain. Ceres worked alongside the City of Perry, FL, Taylor County, FL, Glynn County, GA, Columbia County, GA, and FDOT to remove the debris that caused disruption for thousands of citizens.

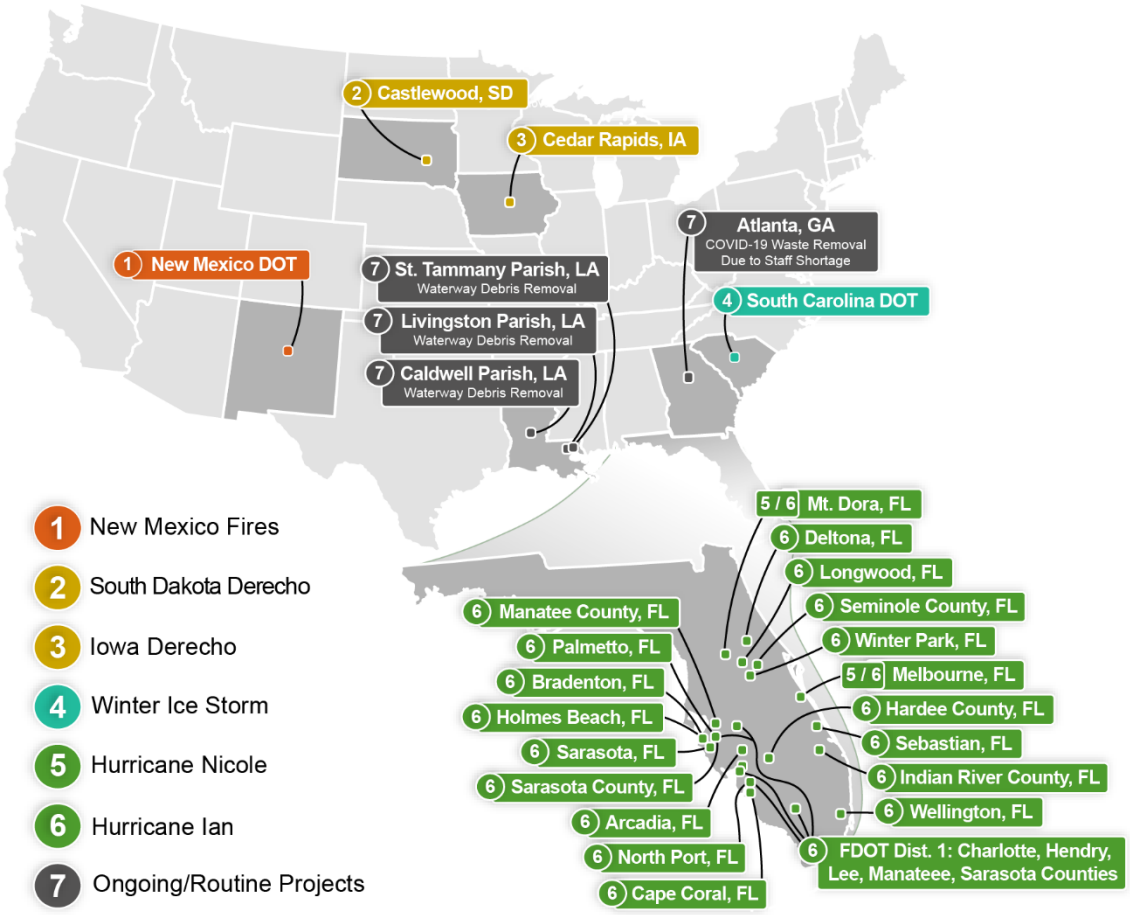
Throughout the year, Ceres performed routine work and continued to execute ongoing projects. Please see the map on the previous page.



2022 U.S. Event Responses and Projects

In September 2022, Hurricane Ian impacted Florida as a Category 4 Storm. As a result, Ceres received 25 contract activations across the state. Two of these contracts got activated again when Hurricane Nicole affected Florida a month and a half later.

That same year, Ceres also responded to the South Carolina DOT following a winter storm, removed fire debris in New Mexico, and worked in Louisiana, Iowa, and South Dakota to clear debris from waterways. Additionally, Ceres helped the City of Atlanta, GA with routine debris removal when the City experienced shortage of staff due to COVID-19.



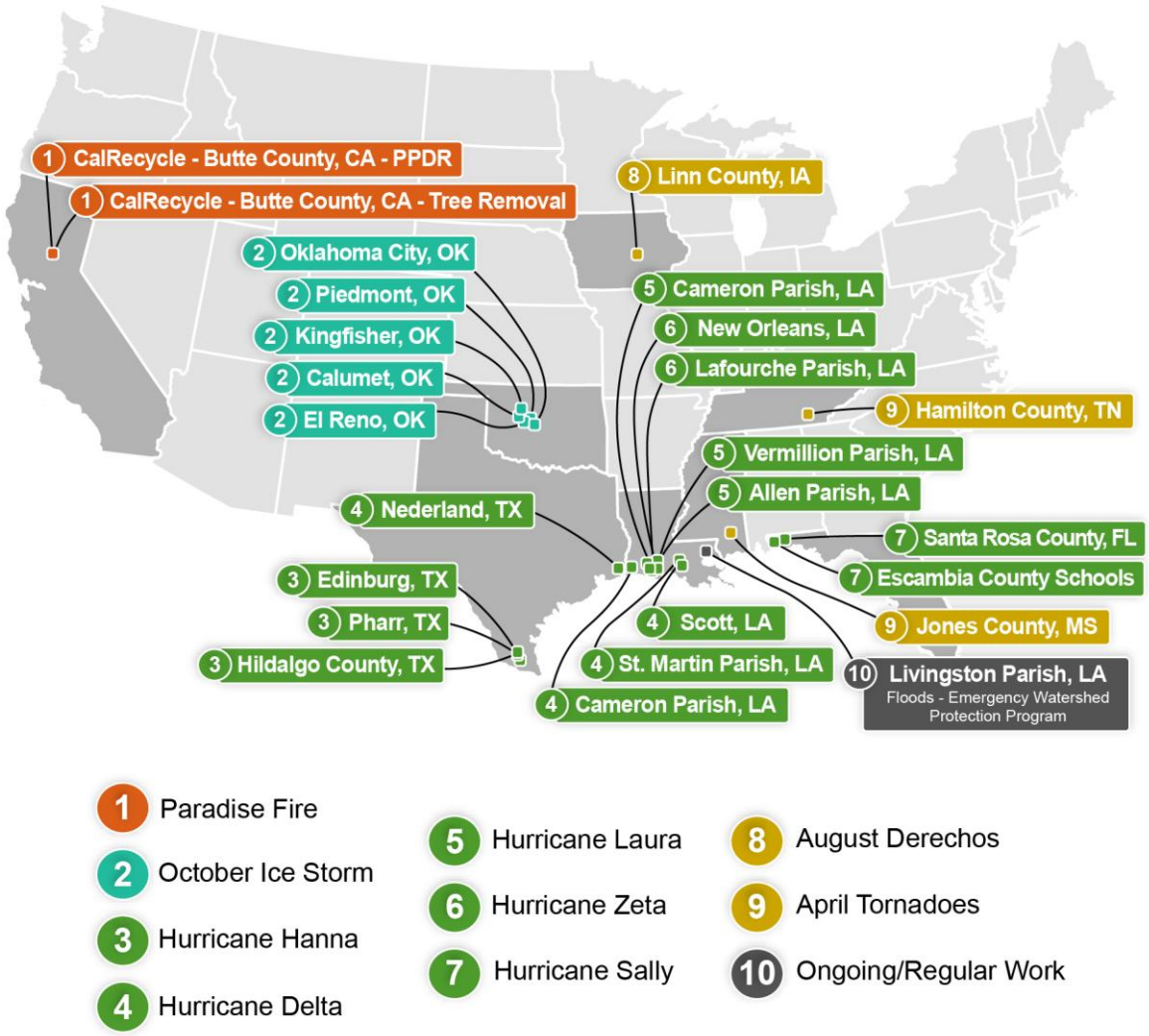
2021 U.S. Event Responses and Projects

In 2021, Ceres responded to Hurricane Ida in Louisiana, Hurricane Nicholas and Winter Storm Uri in Texas, a Derecho in Iowa, a mudslide, and a fire in Colorado, all while finishing up projects due to the 2020 Labor Day fire in Oregon and Hurricanes Laura and Delta in Louisiana. Additionally, Ceres cleaned up extensive amounts of waterway debris in Livingston Parish, Louisiana as part of the NCRS Emergency Watershed Protection Program. Ceres successfully managed over 30 projects in total.



2019 – 2020 U.S. Event Responses and Projects

In 2020, Ceres responded to 21 jurisdictions following disasters ranging from tornadoes to hurricanes to ice storms. Additionally, Ceres worked in Butte County, California as a part of the CalRecycle Disaster Recovery effort. The project started in May of 2019 and finished in February of 2020.



2018 U.S. Event Responses and Projects

From January to June 2018, Ceres actively worked in Lake, Mendocino, and Napa (LMN) Counties as part of the U.S. Army Corps of Engineers (USACE) Disaster Recovery effort after the President declared a federal State of Emergency as a result of the Northern California Wildfires.

From May to November 2018, Ceres worked in Livingston Parish, LA to remove vegetative debris from waterways. The project was aimed at reducing flooding and improving navigation along the Tickfaw River, Natalbany River and West Colyell Creek.

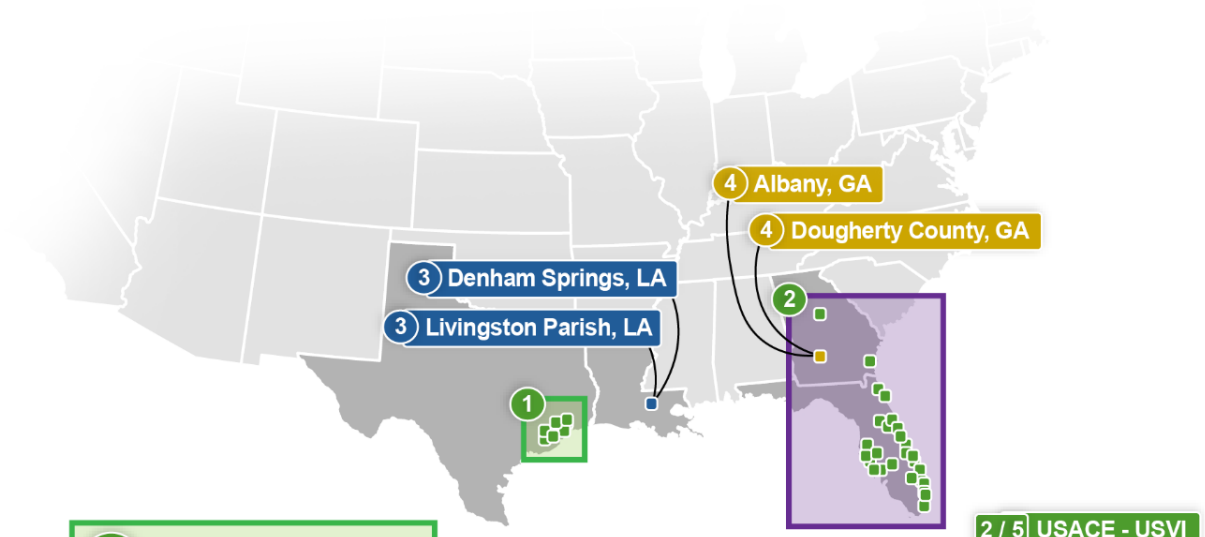
In September of 2018, Ceres responded to 12 different jurisdictions in North and South Carolina after they were struck by Hurricane Florence. A few weeks later, Hurricane Michael struck the Florida panhandle, making it the first Category 4 hurricane ever to make landfall in that area. As it moved inland, it decreased in intensity to become a Category 3 storm – the first to ever strike the State of Georgia. Following that storm, Ceres was activated by the USACE under the ACI SAD Restricted contract in 13 Georgia counties, while we were also actively working in additional jurisdictions in both Florida and Georgia.

Additionally, Ceres operated two year-round green waste reduction yards in Texas and Minnesota, producing mulch and compost for sale back to the general public.



2017 U.S. Event Responses and Projects

In August 2017, Ceres responded to seven jurisdictions in Texas following Hurricane Harvey. Within the next several weeks, Ceres responded to 35 jurisdictions in Florida and performed two emergency contracts in Georgia after Hurricane Irma. Additionally, Ceres worked under the U.S. Army Corps of Engineers (USACE) in Puerto Rico and the Virgin Islands, where both Hurricanes Irma and Maria caused severe damage and devastation.



1 Hurricane Harvey
- Clear Brook Municipal Utility District, TX
- Houston, TX
- Humble, TX
- Katy, TX
- Pearland, TX
- West University Place, TX
- Wharton, TX

3 Summer Flood

4 January Tornado

5 Hurricane Maria

2 Hurricane Irma
- Atlanta, GA
- Atlantic Beach, FL
- Bal Harbor, FL
- Broward County, FL
- City of Sarasota, FL
- FDOT District 1
- FDOT District 5
- FDOT District 7
- Glynn County, GA
- Gulfport City, FL
- Hollywood, FL
- Indian River County, FL
- Jacksonville Beach, FL
- Jupiter Island, FL
- Longboat Key, FL
- Melbourne, FL
- Miami Beach, FL
- Miami, FL
- Miami-Dade County Schools, FL
- Miami-Dade County, FL
- Miramar, FL
- New College, FL
- North Lauderdale, FL
- Orange County, FL
- Palm Bay, FL
- Palm Beach County School Disct., FL
- Palm Beach Gardens, FL
- Palmetto Bay, FL
- Pasco County, FL
- Pinellas County, FL
- Port St. Lucie, FL
- Seminole County, FL
- Sweetwater, FL
- Tampa, FL
- Winter Park, FL

III.e Quality Control Plan

Introduction and Project Overview

Ceres Environmental Services, Inc. has developed this Quality Control Plan with the intent to describe the elements of anticipated work and methods to establish and maintain an inspection system that will ensure performance of the work in conformance to the requirements of the contract. Prior to the development of any project-specific Quality Control (QC) System, the contract specifications will be carefully reviewed to ensure the QC system implemented will meet related requirements. Fundamental to the Plan is our understanding that:

- Authorized agency personnel have the right, at periodic intervals on the job, to inspect and test all services called for by the contract in order to determine performance quality and contractual compliance.
- Ceres must furnish agency representatives with reasonable facilities and assistance for the safe and convenient performance of such inspections, and
- If Ceres does not promptly perform services and/or take necessary actions to conform to contract requirements, the agency may perform said services and charge Ceres or terminate the contract for default.

Quality Control Organization

The Quality Control Manager (QCM) will implement, control and maintain the Quality Control program. The QCM will ensure all QC Supervisors and Officers are adequately trained to perform the functions of their assigned duties, and that daily documentation is prepared by each QC Officer relative to production and quality of work performed. The QC Manager will monitor the progress and quality of work, stop work where non-conformances are found and initiate appropriate corrective measures, and ensure each new task order is reviewed prior to start of work to ensure work plans conform to contract requirements. The QC Manager will also ensure the preparation of Daily Progress and Production Reports with timely submittal to the agency in accordance with contract specifications.

QC Staff Qualifications and Responsibilities

QC Manager

A qualified and experienced Quality Control Manager (QCM) will be assigned to this project and will be responsible for implementation and overall management of the project QC program. The QCM will have experience in the fields of engineering, project management, construction quality control, and inspection and supervision of residential and commercial construction.

QC Area Supervisor(s)

According to the nature of the storm and resulting damage, an appropriate number of Area Supervisors will be appointed to coordinate QC activities under the supervision of the QCM. The Area Supervisors will be experienced in field administration of CQC programs as well as crew management.

QC Sector Supervisor(s) and Qualifications

Reporting to the QC Area Supervisor will be QC Sector Supervisors. These Sector Supervisors will be responsible for administering the QC Program for their sector and for the daily work activities and performance of the Quality Control officers.

Definable Features of Work

The following list includes those tasks that have been identified as “definable features” relative to work performed under this project. A definable feature of work is a task that is separate and distinct from other tasks and that required separate quality control requirements.

Mobilization	Ceres personnel and equipment; subcontractor personnel and equipment assignments and mobilization to work area; simultaneously prepare contract-specific Operations Plans, QC Plan and Site Health and Safety Plan.
TDSR: Set-Up/Management	Conduct baseline environmental survey, set up tower, portable toilets and sanitation stations, HHW pit, roads/signs

Debris Collection/Loading/Hauling	Segregate, collect and transport debris from ROW properties. QCs to use paper load tickets until ADMS operational, then QCs will use HHU and Smart Cards to generate load information.
White Goods	Determine condition: Freon-containing units must go to processing location for recovery of refrigerant. Units with food waste will be secured during transport to processing center where waste can be properly removed and disposed. All other units may be transported to recycling location.
HHW	Segregate, transport and stage at designated location in TSDR site prior to final shipment to designated incineration site. Crews must have Hazwoper certification; QCs subject to training course prior to monitoring HHW collection.
E-Wastes	E-waste will be transported to designated location for proper recycling or disposal.
C&D	C&D will be transported to the designated landfill.
Reduction: ACI or Grinding, Recycling	Debris reduced by grinding (vegetative) or incineration; repackaging for efficient transport to final disposal site.
Reduced Debris Disposal	Hauling of non-burnable debris to designated landfills (C&D, wood mulch, concrete and brick).
Site Restoration	Perform environmental sampling as appropriate, other cleanup and restoration activities
Site Closeout	Remove tower, portable toilet and sanitation station, final punch-list items

Safety Requirements

Information pertaining to specific safety requirements is maintained in the project Accident Prevention Plan (APP), the Activity Hazard Analysis (AHAs), the current version of the USACE EM 385-1-1, and task-specific operations procedures. At a minimum, the APP addresses worker protection, equipment safety, trimming loads, flaggers, work zone safety, and traffic control.

Training Requirements

Prior to start of work, QC personnel complete an indoctrination training course that reviews QC procedures applicable to the project as well as specific health and safety practices and procedures. This introductory course provides an overview of the project objectives; introductions to key personnel; information regarding the QC's authority and responsibility relative to enforcement of health and safety requirements; and QC monitoring requirements, procedures and documentation requirements. In addition, this course reviews the AHA for the project; emergency response and accident reporting information; personal protective equipment requirements; load preparation requirements; traffic control requirements; flagger training and use requirements; and general work zone safety policies and practices.

Submittal Control

Use of the Submittal Register

Submittals required by specifications and/or requested by the City will comply with the procedures discussed in the contract specifications. Each submittal will be complete and in sufficient detail to allow ready determination of compliance with contract requirements. Prior to submittal, an internal team that includes the Operations Manager and the QC Manager will review all documents requiring submittal.

Submittal Control Officer

The Submittal Control Officer will be responsible for the preparation, documentation and tracking of each transmittal.

Deficiency Tracking

Deficiency tracking procedures will be in place through all aspects of the project specifications. The key areas where deficiencies may occur include all definable features. As the work progresses, continuous inspections will be performed by QC Officers and Supervisors to ensure the work conforms to contract specifications. Where non-conformances are identified, the QCM will ensure they are recorded on a Rework Item List, which will remain under the control of the QCM. This list will include recommendations for corrective measures and dates and responsibilities for completion of the corrective measures.

Subcontractors and Outside Organizations

Ceres intends to use local subcontractors and small, woman-owned, and disadvantaged business enterprises to the maximum extent practicable.

Reports and Forms

Ceres uses various forms to ensure proper documentation of critical items. These forms will be used to document monitoring and inspections completed by the QC Manager, Field Superintendents, and other responsible managers as identified by the QC Manager or Operations Manager. Daily production and quality control reports are typically prepared and submitted to the City representative by 7:00 a.m. on the following work day.

For each contract task, specific documentation procedures will be developed to ensure critical data is captured and documented. The documentation process, for example, for PPDR activities performed for this project will include:

- Weekly PPDR plan with crew assignments
- Route Inspection documentation to detail quality and safety compliance
- HHW inventory documentation in coordination with collection schedules
- E-waste and white goods documentation in coordination with respective collection schedules
- Concrete collection documentation in coordination with PPDR collection crew schedules
- SME, ACM and similar unique materials will be inventoried on specific documentation in coordination with collection schedules
- Photographic and GPS documentation of each property prior to and following debris removal activities
- Daily QC reports to document crew information, equipment usage, man-hours and general work performance

III.f Customer Service Plan

Ceres Environmental Services, Inc. will repair any damages caused by equipment or personnel in performance of RFP No.: 2026-011 Disaster Debris Removal Services for the City of Coral Gables. Work areas will be returned to their original condition.

Ceres Environmental Services, Inc. is committed to transparent communication and exceptional customer service throughout the duration of this project. We understand that City complaints and concerns are valuable feedback and an opportunity to ensure our operations meet your highest standards.

Our plan for responding to City complaints is as follows:

- **Immediate Acknowledgment:** Upon receipt of a complaint, whether by phone or email, our Project Manager or a designated representative will acknowledge the communication within one business day.
- **Prompt Investigation:** The Project Manager will immediately launch a thorough investigation into the matter, gathering all relevant information from on-site staff, documentation, and the complainant.
- **Collaborative Resolution:** We will work directly with the City's designated contact to present our findings and propose a clear, actionable plan for resolution. Our goal is to resolve the issue to the City's satisfaction as quickly as possible.
- **Documentation & Follow-Up:** All complaints and their resolutions will be documented and logged for continuous improvement. We will follow up with the City after the resolution is implemented to ensure the issue is fully addressed and to prevent recurrence.

Large phone and e-mail traffic from concerned residents are a part of every natural disaster. Ceres maintains a toll-free Storm Hotline that is staffed and accessible 24 hours a day, 7 days a week to handle questions, concerns or complaints related to clean-up: **1-877-STORM12**. The number will be prominently displayed on all equipment working the clean-up area. Ceres monitors call and e-mail volume and establishes additional toll-free numbers and enlists additional staff whenever greater capacity is required to ensure maximum community responsiveness.

The Call Center keeps a log of incoming calls and e-mails and records the address of reported incidents, resident names, reported complaints, dates and times of reported incidents, and the truck numbers (if applicable).

Ceres then compiles resident communications and organizes them into date/time of receipt and response priorities. Trained account executives sort through messages and identify time-sensitive incidents such as broken water lines, which would receive immediate attention. Each account representative identifies all pertinent information, investigates the reported incident, and ultimately locates the responsible crew if fault is found. Reports will be accessible daily or weekly and can be disbursed to City officials accordingly.

Subcontractors will be given 48 hours to settle their damages. If the sub fails to repair the damage, Ceres will immediately make the repairs and back-charge the respective sub. The sub may also be subject to temporary shutdown of their crews and/or termination of the subcontract.

Ceres uses the following forms to track and resolve damage claims.

Damage and/or Complaint Form

DATE:
JOB NUMBER:

SUBCONTRACTOR: **PHONE:**

CALLER'S NAME: **ADDRESS:** **PHONE:**

DAMAGE OR COMPLAINT:

RESOLUTION:

CERES REPRESENTATIVE:

Sample Claim Resolution Log (Hurricane Irene)

Date	Damage	Photos (Y/N)	Homeowner	Phone #	Address	Zone	Truck/ Crew #	Placard #	Resolution
20-Sep	not complete	No	REDACTED	REDACTED	Farmville Blvd 14th to Line Ave. Border between 3A/4A	3A	RT		Border road not completed - need to complete, will be cleared 9-20, cars moved.
8-Sep	Broken Sewer Main Pipe Outlet	No	REDACTED	REDACTED	110 N. Harding Street	3B	RT		No damage when inspected. Already fixed. Signed off by City.
13-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	410 E. 13th Street	3B	RT		Rake and fixed. Signed off by K Jackson (City)
10-Sep	Mailbox Damage	No	REDACTED	REDACTED	1041 W. Rock Springs	3-B	RT	RT12393	Replaced.
14-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	2800 Block of Jefferson	3C	RT		Andy explored. Signed off by City.
15-Sep	Missed Pile	No	REDACTED	REDACTED	Brownlea Drive (10th to deadend)	3C	RT		Done 2nd pass
15-Sep	Damages	No	REDACTED	REDACTED	2613 Crockett Drive	3C	RT		Landscape & Brickwork Damage. Raked and fixed. Signed off by City
15-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	2303 Deal Place	3C	RT		Raked smooth. Signed off by City.
15-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	1013 E. Wright	3C	RT		Raked huge ruts, 5 bags topsoil added. Signed off by City.
16-Sep	Missed Pile	No	REDACTED	REDACTED	2409 Jefferson Drive	3C	RT		Done 2nd pass
15-Sep	Overhead Low Power Line Damage	No	REDACTED	REDACTED	Per Andy	3C	RT	Papa	Per Andy noted.
20-Sep	pile of leaves left	No	REDACTED	REDACTED	Garden Circle Island	3C	RT		need single unit, dead end.
20-Sep	Yard damage	No	REDACTED	REDACTED	102 Graham Street	3C	RT		Reported by Mr. Chinn... Andy site visit 9-20-11, 14 bags topsoil. Signed off by City.
20-Sep	Yard damage	No	REDACTED	REDACTED	1104 E Wright	3C	RT		Andy site visit 9-20-11. Raked and repaired. Signed off by City.
16-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	106 Graham Street	3C	RT	RT12391	5 bags of topsoil. Signed off by City.
16-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	2815 Jefferson	3C	RT	RT12393	1 bag topsoil. Signed off by City.
16-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	2302 Jefferson	3C	RT	RT14606	2 bags of topsoil. Signed off by City.
15-Sep	Missed Pile	No	REDACTED	REDACTED	2413 Umstead	3C	RT	RT14610	Done 2nd pass
14-Sep	Ruts/Turf Damage	Yes	REDACTED	REDACTED	2813/2815 Jefferson	3C	RT	RT-3	Per Andy - has photos, 6 bags topsoil. Rut fixed. Signed off by City.
8-Sep	Missed Pile	No	REDACTED	REDACTED	2102 N. Village Dr.	4A	RT		Done 2nd pass
6-Sep	Ruts/Turf Damage	Yes	REDACTED	REDACTED	2117 S. Village Drive	4A	RT		10 bags dirt, 30 pcs. Starter sod and seed. Signed off by City.
6-Sep	Ruts/Turf Damage	Yes	REDACTED	REDACTED	2119 S. Village Drive	4A	RT		6 bags of pit grass seed and starter. Signed off by City.
6-Sep	Plant/Bush P/U Damage	Yes	REDACTED	REDACTED	2112 S. Village Drive	4A	RT		Chinese Holly - replaced 2 Chinese Holly. Signed off by City.
6-Sep	Bobcat tore up grass		REDACTED	REDACTED	2112 S Village Drive	4A	RT		Obie site visit 9-7-11. 3 bags of soil. Signed off by City.
6-Sep	Ruts/Turf Damage	Yes	REDACTED	REDACTED	2115 S. Village Drive	4A	RT	RT14602	Obie site visit 9-7-11- Council Member - 10 bags of dirt, 30 pcs. Starter sod & seed.
6-Sep	Ruts/Turf Damage	Yes	REDACTED	REDACTED	401 Arbor Street	4A	RT	RT14604	Bobcat tracks, done. Signed off by City.
9-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	502/409/401 Sedgefield Dr.	4B	RT	RT14611	4 bags of soil. Signed off by City.
11-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	108 St. Andrews	4C	RT		2 bags of soil, starter and seed. Signed off by City.
14-Sep	Missed Pile	No	REDACTED	REDACTED	416 Sedgefield	4C	RT		Done 2nd pass
11-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	110 Greenbriar	4C	RT	RT14610	No damage upon inspection.
11-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	205 Greenbriar	4C	RT	RT14610	2 bags soil, starter and seed. Signed off by City.
9-Sep	Left a Mess	No	REDACTED	REDACTED	106 Larkin Lane	4C	RT	RT14611	Done 2nd pass
11-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	409 Sedgefield	4C	RT	RT14611	2 bags soil, starter and seed. Signed off by City.
11-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	500 Sedgefield	4C	RT	RT14611	1 bag topsoil. Signed off by City.
13-Sep	Missed Pile	No	REDACTED	REDACTED	102 Brinkley	4E	RT		Done 2nd pass
13-Sep	Missed Pile	No	REDACTED	REDACTED	101 Dogwood Drive	4E	RT	RT14610	Done 2nd pass
13-Sep	Driveway Damage/turf damage	No	REDACTED	REDACTED	412 Kirkland Drive	4E	RT	RT14610	5 bags of topsoil, concrete sealant. Signed off by City.
12-Sep	Driveway Damage	No	REDACTED	REDACTED	410 Kirkland Drive	4E	RT	RT14611	5 bags of topsoil, concrete sealant. Signed off by City.
14-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	408 Highland Ave.	4E	RT	RT14611	Left a hole in yard, 5 bags topsoil. Signed off by City.
8-Sep	Ruts/Turf Damage	No	REDACTED	REDACTED	1704 S. Elm Street	3C	RT/CE/JB		8 bags topsoil, mult. Ruts fixed. Signed off by City
12-Sep	Missed Pile	No	REDACTED	REDACTED	Entire Elm Street	3C	RT/CE/JB		Done 2nd pass
12-Sep	Missed Pile	No	REDACTED	REDACTED	2102 N. Village Dr.	4A	RT/CE/JB		Done 2nd pass

RELEASE OF ALL CLAIMS

FOR AND IN CONSIDERATION of the payment to me/us at this time of the sum of _____Dollars ($_____), the receipt of which is hereby acknowledged, I/we, being of lawful age, do hereby release, acquit and forever discharge Ceres Environmental Services, Inc., its owners, officers, employees, affiliates, and all other persons, firms and corporations who might be liable of and from any and all actions, causes of action, claims, and demands, damages, costs, loss of services, expenses and compensation, on account of, or in any way growing out of, any and all known and unknown personal injuries and property damage resulting or to result from accident that occurred on or about the ____day of_____20___, at or near:

_____
_____
_____.

I/we hereby declare and represent that the injuries or damages sustained are permanent and progressive and that recovery therefrom is uncertain and indefinite, and in making this release and agreement it is understood and agreed that I/we rely wholly upon my/our own judgment, belief and knowledge of the nature, extent and duration of said injuries or damages, and that I/we have not been influenced to any extent whatever in making this release by any representations or statements regarding said injuries or damages, or regarding other matters, made by persons, firms or corporations who are hereby released, or by any person or persons representing him or them, or by any physician or surgeon by him or them employed.

It is further understood and agreed that this settlement is the compromise of a doubtful and disputed claim, and that the payment is not to be construed as an admission of liability on the part of Ceres Environmental Services, Inc., its owners, officers, employees, affiliates, and all other persons, firms and corporations that may or may not be involved in this disputed claim, by whom liability is expressly denied.

I/we further agree that this release shall not be pleaded by me/us as a bar to any claim or suit.

This release contains the ENTIRE AGREEMENT between the parties hereto, and the terms of this release are contractual and not a mere recital.

I/we further state that I/we have carefully read the foregoing release and know the contents thereof, and I/we sign the same as my/our own free act.

IN WITNESS WHEREOF, the undersigned set their hands and seals.

_____ Date: _____
Claimant Name

_____ Date: _____
Ceres Environmental Services, Inc.

The City of Coral Gables
Procurement Division
2800 S.W. 72ND AVENUE
MIAMI, FLORIDA 33155

CITY OF CORAL GABLES REFERENCE FORM

RFP No. 2026-011 Disaster Debris Removal Services

Complete the form as indicated below, to provide the required information as outlined in Section 3 of the solicitation. The City shall contact the companies listed below to verify the work performed on behalf of your company. All fields must be completed.

Reference # 1 must cover the minimum ten (10) year period from the issuance date of this solicitation.

1. Project Name/Location: Debris Removal and Disposal Services / Glynn County, GA
   Owner Name: Glynn County, GA *
   Contact Person: Danny Smith, Public Works Director
   Contact Telephone No.: (912) 554-7746
   Email Address: Danny.Smith@glynncounty-ga.gov
   Yearly Budget/Cost: $7,945,091
   Dates of Contract: From: October 2016 To: March 2017
   Project Description: Disaster debris management services for Glynn County, GA following Hurricane Matthew in 2016. Ceres managed 441,127 CY of debris.

*Ceres has been the preferred disaster debris management contractor for Glynn County, GA since 2012. Ceres has worked in the County multiple times over the last 14 years.

Additional References must cover similar engagements satisfactorily performed in the last ten (10) years.

2. Project Name/Location: Disaster Debris Clearance & Removal Services/North Port, FL
   Owner Name: North Port, FL
   Contact Person: Frank Lama, Solid Waste Manager
   Contact Telephone No.: (941) 240-8074
   Email Address: flama@northportfl.gov
   Yearly Budget/Cost: Project Value $42,031,396
   Dates of Contract: From: October 2022 To: March 2023
   Project Description: Removal, reduction and disposal of debris following Hurricane Ian. Ceres managed 2,446,843 CY of debris.

3. Project Name/Location: Emergency Debris Removal and Disposal Operations / Augusta, GA
   Owner Name: Augusta, GA
   Contact Person: Dr. Malik Hameed, Director Engineering & Environmental Services
   Contact Telephone No.: (706) 796-5040
   Email Address: hmalik@augustaga.gov
   Yearly Budget/Cost: $54,676,773
   Dates of Contract: From: October 2024 To: May 2025
   Project Description: Disaster debris management for Augusta, GA following Hurricane Helene in 2024. Ceres managed 3,438,403 CY of debris.

4. Project Name/Location: Debris Removal and Disposal Services / Hamilton County, TN
   Owner Name: Hamilton County, TN
   Contact Person: John Agan, Director of Facilities Maintenance
   Contact Telephone No.: (423) 209-7840
   Email Address: johna@hamiltontn.gov
   Yearly Budget/Cost: $5,369,509
   Dates of Contract: From: April 2020 To: June 2020
   Project Description: Disaster debris management services for Hamilton County, TN following a major tornado in 2020. Ceres managed 409,504 CY of debris.

5. Project Name/Location: Debris Removal and Disposal Services / Pearland, TX
   Owner Name: Pearland, TX
   Contact Person: Laurie Rodriguez, Environmental Services Superintendent
   Contact Telephone No.: (281) 652-1813
   Email Address: lrodriguez@pearlandtx.gov

Yearly Budget/Cost $3,153,688

Dates of Contract From: July 2024 To: September 2024

Project Description Disaster debris management services for Pearland, TX following Hurricane Beryl in 2024. Ceres managed 195,471 CY of debris.

6. Project Name/Location Emergency Debris Removal Services / FDOT Dist. 2 - Taylor County, FL

Owner Name FDOT Dist. 2 - Taylor County, FL

Contact Person Kevin Rogers, Dist. 2 Construction Services Manager

Contact Telephone No. (352) 961-7416

Email Address: Kevin.Rogers@dot.state.fl.us

Yearly Budget/Cost $30,991,644

Dates of Contract From: September 2023 To: February 2024

Project Description Disaster debris management services for FDOT Dist. 2 Taylor County, FL following Hurricane Idalia in 2023. Ceres managed 1,717,950 CY of debris.

BIDDER INFORMATION:

Company Name: Ceres Environmental Services, Inc.
Representative: Tia Laurie
Address: 6371 Business Boulevard, Suite 100, Sarasota, FL 34240
Telephone No.: (800) 218-4424
Fax No.: (866) 228-5636
Email Address: contact@ceresenv.com

IV.b Contracts with the City of Coral Gables

While Ceres Environmental Services, Inc. has not performed work directly for the City of Coral Gables, we have maintained a contract with the City since 2018. This contract has not yet been activated, therefore, there are no performance records to provide for direct services to the City of Coral Gables. However, Ceres possesses extensive experience in the Southeast Florida region, having successfully executed contracts as a prime contractor for entities such as Miami-Dade County and the City of Miami.

The following table presents Ceres's past performance on projects located within the **Southeast Florida region**, encompassing Miami-Dade, Palm Beach, and Broward Counties, demonstrating our operational presence and experience in the region.

Owner & Location	Title of Work	Value	CY	Time Period	Description
Wellington, FL	Standby Agreement for Disaster Recovery Services	$38,821	4,734	October 2024	Removal and disposal of debris following Hurricane Milton.
Wellington, FL	Disaster Recovery Services	$39,052	3,387	October 2022	Removal of Debris Following Hurricane Ian
Miami-Dade County, FL	Hurricane Irma Debris Removal Services	$8,708,850	645,100	September-November 2017	Removal of debris resulting from Hurricane Irma
Miami, FL	Emergency Debris Removal and Disposal Services	$6,309,411	455,554	September-December 2017	Removal of debris resulting from Hurricane Irma
Palmetto Bay, FL	Emergency Debris Removal and Management Services	$1,451,620	253,155	September-October 2017	Removal of debris resulting from Hurricane Irma
North Lauderdale, FL	Disaster and Debris Management Services	$1,418,512	215,574	September-December 2017	Removal of debris resulting from Hurricane Irma
Hollywood, FL	Emergency Response and Recovery Services	$1,482,282	154,201	September-November 2017	Removal of debris resulting from Hurricane Irma
Miami Beach, FL	Disaster Recovery Services	$2,093,174	152,648	September-December 2017	Removal of debris resulting from Hurricane Irma
Palm Beach County School District, FL	Debris (Cleanup) Services for Disaster Recovery Assistance	$2,177,025	12,631 trees	September 2017 -January 2018	Removal of debris resulting from Hurricane Irma
Palm Beach Gardens, FL	Emergency Debris and Disaster Recovery Services	$869,084	71,153	September-November 2017	Removal of debris resulting from Hurricane Irma

Owner & Location	Title of Work	Value	CY	Time Period	Description
Broward County, FL	Disaster Debris Clearing and Removal Services	$347,132	45,903.99	September - October 2017	Removal of debris resulting from Hurricane Irma
Miramar, FL	Debris Management & Removal Services	$301,569	38,572	September - October 2017	Removal of debris resulting from Hurricane Irma
Palm Beach County School District, FL	Debris (Haul) Services for Disaster Recovery Assistance	$883,957	17,948	September 2017 -January 2018	Removal of debris resulting from Hurricane Irma
Bal Harbor, FL	Disaster Debris Management Services	$60,061	2,565	September - October 2017	Removal of debris resulting from Hurricane Irma
Miami-Dade County Schools, FL	Emergency Debris Clearing	$86,497	2,356	September - October 2017	Removal of debris resulting from Hurricane Irma
Sweetwater, FL	Hurricane Irma Emergency Cut, Toss Debris Removal	$138,532	17,614	October-December 2017	Removal of debris resulting from Hurricane Irma
Palm Beach Gardens, FL	Emergency Debris and Disaster Recovery Services	$31,507	3,936	November 2016	Clearing and removing vegetative debris from public ROW in the City following Hurricane Matthew.

IV.c Past Performance

Ceres Environmental Services, Inc. has been working actively in the disaster recovery business since our founding in 1976, completing over 400 FEMA-reimbursed projects. Below is a selection of our past performance from the last ten (10) years, along with contact information. **Ceres Environmental Services, Inc. has never defaulted on a contract or failed to complete any work awarded.** Additional details on our past performance are available upon request.

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Texas Division of Emergency Management (TDEM) – Kerr County, TX	Debris Removal	$18,834,692	421,640	July 2025 – Present	Emergency clearing, removal and disposal of 421,640 CY of debris following devastating flooding starting July 4, 2025, including operation of debris management sites for the County(s) affected by the flooding.	Zachary Hood, TDEM, Recovery, Section Chief, (512) 621-9134; zachary.hood@tdem.texas.gov
Alice, TX	Debris Removal and Disposal	$29,994	5,265	October – November 2025	Debris management services as a result of a May 2025 Wind Event.	Cynthia Carrasco, Emergency Management Director, 500 E. Main St., Alice, TX 78332; (361) 664-3111; cynthia.carrasco@cityofalice.org
St. Tammany Parish, LA	NRCS Waterway Debris Removal	$1,588,311	69,057 LF	June – September 2025	Removal of debris from waterways throughout the Parish.	Holly O'Neal, Assistant Director of Public Works, 620 N Tyler St, Covington, LA, 70433; (985) 898-2557; honeal@stpgov.org
Lake County, FL	Landfill Support	$75,684	13,238 CY of mulch	July 2025	Landfill support due to excess debris from Hurricane Milton	David Salinas, Office of Solid Waste Director, 13130 County Landfill Rd., Tavares, FL 32778; (352) 253-1670; david.salinas@lakecountyfl.gov
Johnston County, NC	Clearing & Grubbing	$152,970	19 Acres	April 2025	Clearing and grubbing services due to Hurricane Helene.	Sandy Wood, Emergency Management Coordinator, 120 S 3rd St, Smithfield, NC 27577; (919) 989-5050; jpope@jocoes.com
Storm Lake, IA	Grinding	$49,500	10,000	May 2025	Debris grinding services for debris piles from a major April storm.	Keri Navratil, City Manager, 620 Erie Street Storm Lake, IA 50588; (712) 732-8000; navratil@stormlake.org
Columbia County, GA	Waterway Debris Removal / Grinding	$11,642,391	5,449 CY & 70,838 LF	July – October 2025	Waterway debris removal and debris reduction following Hurricane Helene.	Shawn Granato, EMA Director, 650 Ronald Reagan Dr., Evans, GA 30809, (706) 868-3303, sgranato@columbiacountyga.gov
San Angelo, TX	Disaster Debris Clearing, Removal, and Disposal Services	$174,981	19,156 CY & 115 units white goods	July – August 2025	Debris management following the July 4th flash flood event in Central Texas.	Shane Kelton, Executive Director of Public Works, 301 W. Beauregard Ave. San Angelo, TX 76903; (325) 486-3798; shane.kelton@cosatx.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Temple, TX	Supplemental Brush & Bulk Pickup Services	$158,673	Hourly	July 2025	Debris removal and disposal services following the July 4th flash flood event in Central Texas.	Justin Brantley, Solid Waste Director, 2611 E. Ave H, Temple, TX 76501; (254) 298-5725; brantley@templetx.gov
Pharr, TX	Service Contract for Catastrophic Event Debris	$11,048	1,283	April 2025	Debris removal and disposal following a historic flooding event.	Roy Garcia, CPM, Director of Public Works, 1015 E Ferguson Ave, Pharr, TX 78577; (956) 402-4100; roy.garcia@pharr-tx.gov
Atlanta, GA	Tree Removal and Debris Clean Up	$490,172	Hourly	January – October 2025	Assisted the Atlanta Forestry Dept. with debris cleanup throughout the spring and summer.	Doug Voss, Parks Department Commissioner; 233 Peachtree St NE Suites 1700, Atlanta, GA 30303; (404) 821-1845; dvoss@atlantaga.gov
Atlanta, GA	Salt Rowadways	$9,431	Hourly	January 2025	Assisted the City with salting roadways following a major ice storm.	Doug Voss, Parks Department Commissioner; 233 Peachtree St NE Suites 1700, Atlanta, GA 30303; (404) 821-1845; dvoss@atlantaga.gov
Augusta, GA	Emergency Debris Removal and Disposal Operations	$54,676,773	3,438,403	October 2024 – May 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Dr. Hameed Malik, Director Engineering & Environmental Services, 452 Walker Street, Suite 110, Augusta, GA 30901; (706) 796-5040; hmalik@augustaga.gov
Glynn County, GA	Debris Removal and Disposal Services	$696,198	47,782	February – April 2025	Removal, reduction and disposal of debris following Winter Storm Enzo.	Danny Smith, Public Works Director, 4145 Norwich Street Ext, Brunswick, GA 31520, (912) 554-7746; Danny.Smith@glynncounty-ga.gov
FDOT District II – Taylor County, FL	Emergency Debris and Hazardous Tree, Limb, and Stump Removal Operations	$16,731,015	768,172	September 2024 – April 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Kevin Rogers, Dist. 2 Construction Services Manager, 1109 South Marion Avenue, Lake City, FL 32025; Tel: (352) 961-7416; Fax: (386) 961-7416; Kevin.Rogers@dot.state.fl.us
Tattnall County, GA	Debris Clearing, Removal, & Disposal	$6,525,180	254,325	October 2024 – April 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Walt Rogers, EMA Director, 194 John O. Parker Drive, Reidsville GA, 30453; (912) 557-6820; tattnall.county@gema.ga.gov
Lake County, FL	Disaster Debris Management Services	$9,094,890	369,411	November 2024 – March 2025	Removal, reduction and disposal of debris following Hurricane Milton.	David Salinas, Office of Solid Waste Director, 13130 County Landfill Rd., Tavares, FL 32778, (352) 253-1670, david.salinas@lakecountyfl.gov
Harlem, GA	Disaster Debris Management Services	$1,270,235	91,513	October 2024 – March 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Debra Moore, City Manager, PO Box 99, Harlem, GA 30814, (706) 556-3448; dmoore@harlemga.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Grovetown, GA	Disaster Debris Management Services	$843,703	55,180	October 2024 – March 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Michael Woods, Water, Sewer & Stormwater Superintendent, 103 Old Wrightsboro Road, Grovetown, GA 30813; (706) 496-6227; MWoods@cityofgrovetown.com
Columbia County, GA	Disaster Debris Removal and Disposal Services	$63,798,654	3,775,158	October 2024 – April 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Kyle Titus, Division Director/County Engineer 30 Ronald Reagan Drive, Bldg. A, East Wing, Evans, GA 30809; (706) 312-7456; titus@columbiacountyga.gov
Effingham County, GA	Disaster Debris Removal Services	$1,617,472	122,770	October 2024 – March 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Clint Hodges, Fire Chief/EMA Director, 804 S. Laurel Street, Springfield, GA 31329; (912) 754-8888, chodges@effinghamcounty.com
FDOT District 1 – Sarasota/Manatee Counties, FL	Emergency Debris Removal Operations	$967,586	24,514	November 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Steven Kelly, Maintenance Environmental Specialist, 801 N Broadway Ave, Bartow, FL 33830; (863) 519-2762; Steven.Kelly@dot.state.fl.us
Brunswick, GA	Debris Removal & Disposal Services	$178,585	12,213	October 2024 - February 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Garrow Alberson, P.E., Public Works Director, 525 Lakewood Avenue Brunswick, GA 31520; (912) 267-5500; galberson@cityofbrunswick-ga.gov
Cape Coral, FL	Emergency Disaster Assistance and Debris Removal	$314,122	24,613	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Terry B. Schweitzer, Solid Waste Manager; P.O. Box 150027, Cape Coral, Florida 33915; (239) 573-3136; tschweitzer@capecoral.gov
Daytona Beach, FL	Debris Hauling and Disposal	$944,547	57,822	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	David Waller, Public Works Director, 301 S. Ridgewood Avenue, Daytona Beach, FL 32114; (386) 671-8681; wallerd@codb.us
Debary, FL	Debris Removal, Reduction, and Disposal	$322,112	17,969	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Amy Long, Public Works Director, 12 Colomba Road, Debary, FL 32713; (352) 805-8463; along@debary.org
Deltona, FL	Emergency Debris Removal Services	$754,457	49,888	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Phyllis Wallace, Deputy Director of Public Works, 201 Howland Blvd., Deltona, FL 32738; (386) 878-8965; pwallace@deltonafl.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Hardee County, FL	Disaster Debris Removal and Disposal Services	$919,594	62,930	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Christopher Simpron, Public Works Director, 205 Haunchey Road, Wauchula, FL 33873; (863) 773-3272; christopher.simpron@hardeecounty.net
Holmes Beach, FL	Debris Removal Services	$1,744,948	104,128	October 2024 – December 2025	Removal, reduction and disposal of debris following Hurricane Helene	Sage Kamiya, City Engineer, 5801 Marina Drive, Holmes Beach, FL 34217; (941) 708-5768 Ext. 245; skamiya@holmesbeachfl.org
Holmes Beach, FL	Debris Removal Services	$408,152	22,840	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Sage Kamiya, City Engineer, 5801 Marina Drive, Holmes Beach, FL 34217; (941) 708-5768 Ext. 245; skamiya@holmesbeachfl.org
Indian River County, FL	Disaster Debris Removal and Disposal	$1,029,653	52,105	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Addie Javed, Public Works Director, 1801 27th Street, Vero Beach, FL 32960; (772) 226-1234; ajaved@indianriver.gov
Longwood, FL	Disaster Debris Removal Services	$157,196	8,030	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Jammie Tackett, Public Works Coordinator, 907 East State Road 434, Longwood, FL 32750; (407) 263-2384 jtackett@longwoodfl.org
Longboat Key, FL	Disaster Recovery Services	$214,390	8,439	November 2024 - January 2025	Removal, reduction and disposal of debris following Hurricane Helene	Mark Richardson, Street, Facilities, Parks & Recreation Manager; 501 Bay Isles Road, Longboat Key, FL 34228; (941) 316-6411; mrichardson@longboatkey.org
Maitland, FL	Emergency Debris Hauling and Disposal	$139,639	5,434	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Kimberly Tracy, Public Works Director, 1827 Fennell Street, Maitland, FL 32751; (407) 539-6216; ktracy@itsmymaitland.com
North Port, FL	Disaster Debris Clearance and Removal Services	$722,259	11,700	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Frank Lama, Solid Waste Manager, 1100 North Chamberlain Blvd., North Port, FL 34286, (941) 240-8074; flama@northportfl.gov
Ocoee, FL	Emergency Disaster Debris Removal	$344,016	16,548	November 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Hseth Burch, Staff Engineer, 1 North Bluford Avenue, Ocoee, FL 34761; (407) 905-3170; hburch@ocoee.org
Palmetto, FL	Emergency Debris Removal Services	$14,757	820	October 2024	Removal, reduction and disposal of debris following Hurricane Helene	Mohammed (Mo) Rayan, Director of Public Works, 601 17th Street W, Palmetto, FL 34221 (941) 723-4580; mrayan@palmettofl.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Palmetto, FL	Emergency Debris Removal Services	$1,911,035	88,273	November – December 2024	Removal, reduction and disposal of debris following Hurricane Milton	Mohammed (Mo) Rayan, Director of Public Works, 601 17th Street W, Palmetto, FL 34221 (941) 723-4580; mrayan@palmettofl.org
Pasco County, FL	Emergency Debris Removal Services	$3,548,185	101,811	November 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Tim Treshler, Program Manager - Solid Waste, 14230 Hays Road, Spring Hill, FL 34610; (727) 847-2411; ttreshler@pascocountyfl.net
Port Orange, FL	Emergency Debris Hauling and Disposal Services	$1,202,899	71,452	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Tom DiEulio, Public Works Director, 407 Virginia Avenue, Port Orange, FL 32127; (386) 506-5575; tdieulio@port-orange.org
Sarasota, FL	Debris Removal and other Recovery Services	$48,366	T&M 808	October 2024	Removal, reduction and disposal of debris following Hurricane Helene	Doug Jeffcoat, Public Works Director, 1761 12th St, Sarasota, FL 34236; (941) 239-6101 ext. 6101; douglas.jeffcoat@sarasotafl.gov
Sarasota, FL	Debris Removal and other Recovery Services	$2,987,184	100,827	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Doug Jeffcoat, Public Works Director, 1761 12th St, Sarasota, FL 34236; (941) 239-6101 ext. 6101; douglas.jeffcoat@sarasotafl.gov
Sumter County, FL	Disaster Debris Hauling Services	$2,465,381	78,148	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Michael Bryant, Assistant Public Works Director, 319 East Anderson Avenue, Bushnell, FL 33513; (352) 689-4400; michael.bryant@sumtercountyfl.gov
Temple Terrace, FL	Disaster Debris Removal and Disposal Services	$2,646,364	91,542	October 2024 – February 2025	Removal, reduction and disposal of debris following Hurricane Milton	Jason Warrenfeltz, Public Works Operations Director, 11210 North 53rd Street, Temple Terrace, FL 33617; (813) 409-5857; JWarrenfeltz@templeterrace.gov
Hillsborough County, FL	Disaster Debris Removal and Disposal Services	$23,172,248	792,531	October 2024 - February 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Diana Arroyo, Special Project Coordinator/Project Manager, 2310 Regional Water Lane Tampa, FL 33619; Tel: (813) 307-1861: Arroyod@hillsboroughcounty.org
Bessemer, NC	Disaster Debris Removal and Disposal Services	$45,776	4,066	October – December 2024	Removal, reduction and disposal of debris following Hurricane Helene.	Jamie Ramsey, Director of Operations, 405 North 9th Street Bessemer City, NC 28016; (704) 913-4663; JRamsey@BessemerCity.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Bradenton, FL	Disaster Debris Removal and Disposal Services	$2,299,665	204,957	October 2024 – January 2025	Removal, reduction, and disposal of debris following Hurricane Milton.	Irvin Lee, Public Works/Utilities Director, 13th Avenue E, Bradenton, FL 34208; (941) 462 1989; irvin.lee@bradentonfl.gov
Glynn County, GA	Debris Removal and Disposal Services	$4,658,469	81,774	October 2024 – March 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Danny Smith, Public Works Director, 4145 Norwich Street Ext, Brunswick, GA 31520, (912) 554-7746; Danny.Smith@glynncounty-ga.gov
Bryan County, GA	Disaster Debris Management Services	$1,641,256	64,638	September 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Mark Richardson, Streets, Facilities, Parks & Recreation Manager, 600 General Harris Street, Longboat Key, FL 34228; (941) 361-6411; mrichardson@longboatkey.org
Lincoln County, GA	Debris Removal, Disposal, and Reduction Services	$2,219,878	112,842	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Ernie Doss, Finance Director - Lincoln County Board of Commissioners, 210 Humphrey Street, PO Box 340, Lincolnton, GA 30817; (706) 359-5513; edoss@lincolncountyga.gov
Longboat Key, FL	Emergency Debris Removal Operations	$214,390	8,439	September– November 2024	Removal, reduction and disposal of debris following Hurricane Helene.	Mark Richardson Streets, Facilities, Parks & Recreation Manager, 600 General Harris Street, Longboat Key, FL 34228; (941) 361-6411; mrichardson@longboatkey.org
Palm Bay, FL	Emergency Debris Removal Operations	$434,580	21,101	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton.	Jose Sanabria, Operations Division Manager, 1050 Malabar Road, Palm Bay, FL 32907; (321) 508 0928; jose.sanabria@palmbayflorida.org
Pembroke, GA	Disaster Debris Removal and Disposal Services	$270,314	12,818	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Helene.	Chris Benson, City Administrator, 353 North Maine Street, Pembroke, GA 31321; (912) 346-1594 administrator@pembrokega.net
Sarasota County, FL	Debris Removal, Disposal, and Reduction Services	$13,474,578	689,103	October 2024 – February 2025	Removal, reduction, and disposal of debris following Hurricane Milton.	Lois Rose/Lindsey Atha (Solid Waste Manager/Debris Coordinator), 4000 Knights Trail Rd, Nokomis, FL 34275, (941) 861-1589/ (941) 544-2817; lerose@scgov.net/latha@scgov.net
Thunderbolt, GA	Disaster Debris Management Services	$42,011	2,382	October 2024 – January 2025	Removal, reduction, and disposal of debris following Hurricane Helene.	Matthew D. Walker, Town Administrator, Town Clerk/Zoning Administrator, 2821 River Drive, Thunderbolt, GA 31404; (912) 629-4650; mwalker@thunderboltga.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Holmes Beach, FL	Debris Removal Services	$408,152	22,840	October 2024 – January 2025	Removal, reduction, and disposal of debris following Hurricane Milton.	Sage Kamiya, PE, PTOE Superintendent of Public Works/City Engineer, 5801 Marina Drive Holmes Beach, FL 34217, (941) 708-5768 ext. 245; SKamiya@holmesbeachfl.org
Tampa, FL	Emergency Debris Removal Operations	$2,953,009	105,984	October 2024 – January 2025	Removal, Reduction and Disposal of debris following Hurricane Milton. Removed hazardous hangers from 2500 trees.	Jonathan Kane, Audit & Contracts Supervisor, Solid Waste Department. 4010 West Spruce Street, Tampa, FL 33607; (813) 348-6529 Jonathan.Kane@tampagov.net
The Villages, FL	Disaster Debris Removal and Disposal Services	$260,736	12,467	October 2024 – January 2025	Removal, reduction and disposal of debris following Hurricane Milton	Bruce Brown, Assistant District Manager, 984 Old Mill Run | The Villages, Florida 32162; (352) 753.4022; bruce.brown@districtgov.org
Columbia County, FL	Storm Debris Removal and Disposal Services	$2,916,875	208,654	October – December 2024	Emergency cut and push. Removal, reduction and disposal of debris following Hurricane Helene.	Kevin Kirby, Assistant County Manager; 263 NW Lake City Ave. Lake City, FL 32055; (386) 755-4100; kevin_kirby@columbiacountyfla.com
Gainesville, FL	Emergency Disaster Debris Removal Services	$937,813	55,596	October – December 2024	Removal, reduction and disposal of debris following Hurricane Helene.	Mike Barnes – Solid Waste Ops. Manager, 405 NW 39th Ave., Gainesville, FL 32609; (352) 393-7969 barnesmw@cityofgainesville.org
Tallahassee, FL	Debris Removal and Disposal Services for Leon County & the City of Tallahassee	$404,081	22,869	October – December 2024	Removal, reduction and disposal of debris following Hurricane Helene.	Reginald Ofuani, GM – Community Beautification & Waste Management Service, 2727 Municipal Way, Tallahassee, FL 32304; (850) 891-5252; reginald.ofuani@talgov.com
Washington, GA	Exigent Circumstances Debris Management Services	$226,320	10,306	October – November 2024	Removal, reduction and disposal of debris following Hurricane Helene.	John Barnett, Director of Public Works, 102 E. Liberty Street, Washington, GA 30673; 706) 990-2594, jbarnett@wga.gov
FDOT, District 1 - Sarasota/Manatee Counties, FL	Emergency Debris Removal Operations	$40,491	1,050 Vacuumed 27 Storm drains	October 2024	Removal and disposal of debris following Hurricane Helene. Clearing of storm drains.	Steven Kelly, Maintenance Environmental Specialist, 801 N Broadway Ave, Bartow, FL 33830; (863) 519-2762; Steven.Kelly@dot.state.fl.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Mt. Dora, FL	Emergency Debris Hauling and Disposal Services	$384,013	20,420	October – December 2024	Removal reduction and disposal of debris, hazardous leaners and hangers following Hurricane Milton.	George Marek, Director of Public Works Department, 900 N Donnelly Street, Mount Dora, FL 32757; (352) 735-7151; marekg@cityofmountdora.com
Village of Wellington, FL	Standby Agreement for Disaster Recovery Services	$38,821	4,734	October 2024	Removal and disposal of debris following Hurricane Milton.	Nicole Coates – Emergency Management Director, 14000 Greenbriar Boulevard Wellington, FL 33414; (561) 951-8411 nicolee@wellingtonfl.gov
Franklin County, FL	Disaster Debris Removal and Disposal Services	$56,102	3,419	October, 2024	Removal and disposal of debris following Hurricane Helene.	Jennifer Daniels, FPEM Director, Franklin County Emergency Management, 28 Airport Road Apalachicola, FL 32320; (850) 653-8977 x 101; jenniferd@franklincountyflorida.com Fonda Davis, Solid Waste Director, 210 Highway 65 Eastpoint, FL 32328; (850) 670-8167; fondad@franklincountyflorida.com
Macon-Bibb County, GA	EMA Debris Removal Services	$25,026.36	Time & Materials	September – October 2024	Cut & Push and Disaster Debris Removal and Disposal following Hurricane Helene.	Spencer Hawkins; Emergency Management Agency Director, 700 Poplar Street, Macon, GA 31201; (478) 832-6301; shawkins@maconbibb.us
Atlanta, GA	Emergency On-Call Services for Debris Removal	$103,164.00	Time & Materials	September - October 2024	Disaster Debris Removal and Disposal following Hurricane Helene.	Doug Voss, Parks Director; 233 Peachtree St NE Suites 1700, Atlanta, GA 30303; (404) 821-1845; dvoss@atlantaga.gov
Houston, TX	Disaster Debris Removal Services	$10,997,239	688,963	July – October 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris. Removed hazardous leaners and cut hazardous hanging limbs from 13,626 trees.	Mark Anderson, Senior Staff Analyst, City of Houston, 611 Walker, 12th Floor, Houston, TX 77002; (832) 393-0448; mark.anderson@houstontx.gov
Glynn County, GA	Debris Removal and Disposal Services	$133,914	9,191	August – September 2024	Disaster Debris Removal following Hurricane Debby. Removed, hauled, reduced and disposed of vegetative debris.	Danny Smith, Public Works Director, 4145 Norwich Street Ext, Brunswick, GA 31520, (912) 554-7746; Danny.Smith@glynncounty-ga.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Pearland, TX	Debris Removal and Disposal Services	$3,153,688	195,471	July – September 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris. Removed hazardous leaners and cut hazardous hanging limbs from 1,541 trees	Laurie Rodriguez, Environmental Services Superintendent, 3519 Liberty Drive, Pearland, TX 77581; (281) 652-1813; lrodriguez@pearlandtx.gov
Kaufman County, TX	Disaster Debris Removal and Disposal Services	$817,371	55,512	July – September 2024	Disaster Debris Removal following a severe wind event in May 2024. Removed, hauled, reduced (open burn) vegetative debris. Removed hazardous leaners and cut hazardous hanging limbs from 3,730 trees	Steve Howie, Director/EMC, 2125 S Houston St., Kaufman, TX 75142, (469) 652-4040; steve.howie@kaufmancounty.net
Columbia County, FL	Storm Debris Removal and Disposal Services	$330,528	26,223	August – September 2024	Disaster Debris Removal following Hurricane Debby. Removed, hauled, and reduced (open burn) vegetative debris.	Kevin Kirby, Assistant County Manager; 263 NW Lake City Ave. Lake City, FL 32055; (386) 755-4100; kevin_kirby@columbiacountyfla.com
LaPorte, TX	Debris Removal Services	$218,278	14,180	August – September 2024	Disaster Debris Removal following Hurricane Beryl. Removed and hauled C&D debris to final disposal site.	Johnny Morales, EMC, 3001 N 23rd St, LaPorte, TX 77571; (281) 471-3811; moralesj@laportetx.gov
Sarasota, FL	Debris Removal and other Recovery Services	$28,737	1,863	August 2024	Disaster Debris Removal following Hurricane Debby. Removed and hauled C&D debris to final disposal site.	Doug Jeffcoat, Public Works Director, 1761 12th St, Sarasota, FL 34236; (941) 239-6101 ext. 6101; douglas.jeffcoat@sarasotaflgov.com
Sarasota County, FL	Emergency Debris Removal	$169,259	11,271	August 2024	Disaster Debris Removal following Hurricane Debby. Removed and hauled C&D and mixed debris to final disposal site.	Lois Rose/Lindsey Atha (Solid Waste Manager/Debris Coordinator), 4000 Knights Trail Rd, Nokomis, FL 34275; (941) 861-1589; lerose@scgov.net/latha@scgov.net

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Sugar Land, TX	Standard Contract for General Services	$1,785,409	80,725	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced, and disposed of vegetative and C&D debris. Cut hazardous hangers from over 6,000 trees.	Lauren Lathon, Data & Performance Strategist, 2700 Town Center Blvd N, Sugar Land, TX 77479; (713) 485-9342; LLathon@sugarlandtx.gov
El Lago, TX	Disaster Debris Removal & Disposal Services	$193,132	13,137	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris.	Jeannie Kubricht, City Secretary, 411 Tallowood Dr, El Lago, TX 77586; (281) 326-1951; citysec@ellago-tx.gov
El Campo, TX	Debris Management Services	$1,243,701	69,135	July – September 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris.	Rene Garcia, Assistant City Manager, 315 E. Jackson, El Campo, TX 77437; (979) 541-6878; rgarcia@cityofelcampo.org
Seabrook, TX	Post Disaster Debris Removal	$429,132	26,379	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris.	Kevin Padgett, Public Works Director, 1100 Red Bluff Road, Seabrook, TX 77586; (281) 291-5600; kpadgett@seabrooktx.gov
Richwood, TX	Texas Standby Contract for Disaster Debris Removal Services	$840,897	52,276	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced and disposed of vegetative and C&D debris.	Clif Custer, Director of Public Works, 800 Brazosport Blvd N, Richwood, TX 77531; (979)265-2082; ccuster@richwoodtx.gov
Morgan's Point, TX	Disaster Debris Removal Services	$161,493	10,784	July - September 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced, and disposed of vegetative and C&D debris.	Brian Schneider, City Administrator, 510 Bayridge Rd, Morgan's Point, TX 77571; (281) 471-2171 / (281) 471-7473; bschneider@morganspoint-tx.com
Surfside Beach, TX	Debris Removal Services	$97,273	4,841	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, and disposed of C&D debris.	Greg Bisso, Mayor, 1304 Monument Dr, Surfside Beach, TX 77541; (979) 233-1531; gbisso@aol.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Katy, TX	Texas Debris Removal Services	$98,294	6,407	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced, and disposed of vegetative and C&D debris.	Jason Rivera, Public Works Director/ Asst. EMC, 5454 Franz Rd, Katy, TX 77493; (281) 391-4796; jrivera@cityofkaty.com
Palacios, TX	Debris Clearance and Removal Services	$290,095	24,992	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, and disposed of vegetative and C&D debris. Removed hazardous trees and hanging limbs from 339 trees.	Tobie Bias, Police Chief, 311 Henderson Ave, Palacios, TX 77465; (806) 662-8137; tbias@cityofpalaciou.org
Kemah, TX	Disaster Debris Removal & Disposal Services	$67,384	4,178	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced, and disposed of vegetative and C&D debris.	Aaron Smith, City Administrator, 1401 Hwy 146, Kemah, TX 77565; (281) 334-1611; asmith@kemahtx.gov
West University Place, TX	Disaster Debris Clearance & Removal	$302,711	13,468	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, and disposed of vegetative and C&D debris. Removed hazardous limbs from 2,227 trees.	Danny Cameron, Public Works Director, 3826 Amherst St., West University Place, TX 77005; (713) 662-5846; dcameron@westutx.gov
Danbury, TX	Disaster Debris Removal & Disposal Services	$169,116	11,695	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, reduced, and disposed of vegetative and C&D debris. Removed hazardous limbs from 164 trees.	Sue Powell, Mayor, 6102 5th Street, Danbury, TX 77534; (979) 922-1551; mayor@danburytx.gov
Matagorda County, TX	Debris Management Services	$85,691	8,603	July – August 2024	Disaster Debris Removal following Hurricane Beryl. Removed, hauled, and disposed of vegetative debris.	Amanda Campos, EMC, 2200 7th St Ste 305, Bay City, TX 77414; (979) 323-0707; ACampos@co.matagorda.tx.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
City of Morgan's Point Resort, TX	Standard Contract for General Services	$572,039	37,205	July – August 2024	Disaster Debris Removal following a severe wind event in May 2024. Removed, hauled, reduced, and disposed of vegetative debris. Removed hazardous trees and hazardous limbs from 139 trees.	Dennis Baldwin, City Manager, 60 Morgan's Point Blvd, Morgan's Point Resort, TX 76513; (254) 346-4101; citymanager@mprtx.us
East Feliciana Parish, LA	Pre-Positioned Disaster Debris Removal	$226,304	19,981	June – July 2024	Disaster debris removed reduced, and disposed following a severe wind event in May 2024 – South Side of Parish	Darryl Buhler, Homeland Security Director, 12064 Marston Street, Clinton, LA, 70722; (225) 683-8577; OHSEPDirector@efparish.org
Bell County, TX	Disaster and/or Storm Recovery Services	$771,793	55,274	June – July 2024	Disaster debris removal and disposal following a severe wind event in May 2024. Removed, hauled, reduced, and disposed of 55,274 CY of debris; removed 98 hazardous trees and hazardous limbs from 841 trees.	Bob Reinhard, EMC, 708 W. Ave. O, Belton, Texas, 76513; (254) 933-5587; Bob.Reinhard@bellcounty.texas.gov
Garland, TX	Disaster Debris Removal and Disposal Services	$1,087,415	Time and Materials	June – July 2024	Disaster debris removal and disposal following a severe wind event in May 2024	Uriel Villalpando, Sanitation Director, 1434 Commerce Street, Garland, TX, 75040; (214) 228-5248; UVillalpando@garlandtx.gov
Tallahassee, FL	Debris Removal and Disposal	$7,422,563	456,086	May– August 2024	Disaster debris removal, reduction and disposal following a May 2024 tornado. Removed, hauled, reduced and disposed of vegetative and C&D debris	Reginald Ofuani, GM – Community Beautification & Waste Management Service, 2727 Municipal Way, Tallahassee, FL 32304; (850) 891-5252; reginald.ofuani@talgov.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Maury County, TN	Debris Removal Services	$638,522	37,139	May – August 2024	Disaster debris removal following a May 2024 tornado. Removed, hauled, reduced and disposed of vegetative and C&D debris from ROW and Private Property. Removed 274 hazardous trees and hazardous limbs from 163 trees. Extracted 15 stumps.	Jeff Hardy, Director of Emergency Management, 1451 Tom J. Hitch Parkway, Columbia, TN 38401; (931) 375-6800; jhardy@maurycounty-tn.gov
St. Martin Parish, LA	Pre-Positioned Disaster Debris Removal	$336,619	31,640	May – June 2024	Disaster debris removal, and disposal following a severe wind event in May 2024	Wes Dupuis, Director of Public Works, 301 West Port Street, St. Martinville, LA, 70582; (337) 394-2200; wdupuis@stmartinparish.net
San Marcos, TX	On-Call Debris removal Services	$239,658	23,200	May – June 2024	Disaster debris removal and disposal following a wind event in May 2024	Amy Thomaides, Community Enhancement Initiatives Manage, 630 E. Hopkins St., San Marcos, TX, 78666; (512) 393-8419; AThomaides@sanmarcostx.gov
East Feliciana Parish, LA	Pre-Positioned Disaster Debris Removal	$218,829	17,359	May 2024	Disaster debris removal, reduction and disposal following a severe wind event in April 2024 – North Side of Parish.	Darryl Buhler, Homeland Security Director, 12064 Marston Street, Clinton, LA, 70722; (225) 683-8577; OHSEPDirector@efparish.org
East Feliciana Parish, LA	NRCS Emergency Watershed Protection Project	$2,271,873	70,819 Linear Feet	April – July 2024	Removal of debris from waterways throughout the Parish.	Darryl Buhler, Homeland Security Director, 12064 Marston Street, Clinton, LA, 70722; (225) 683-8577; OHSEPDirector@efparish.org
Slidell, LA	2024 Hurricane Season Post-Disaster Roadway Clearing (The Push)	$13,217.40	Hourly	April 2024	Cut and Push following a tornado	Blaine Clancy, City Engineer, 250 Bouscaren St., Slidell, LA, 70458; Tel.: (985) 646-4270; Fax: (985) 646-6124; bclancy@cityofslidell.org
St. Tammany Parish, LA	Contract for Essential Services	$729,185	55,171	April 2024	Disaster debris removal following an EF2 tornado.	Holly O'Neal, Assistant Director of Public Works, 620 N Tyler St, Covington, LA, 70433; (985) 898-2557; honeal@stpgov.org
Rockdale County, GA	Debris Removal for Emergency Management Agency	$346,773	30,606	April 2024	Disaster debris removal, reduction, and disposal following am EF2 tornado	Meredith Barnum, Deputy Director, 1329 Portman Dr. Suite E, Conyers, GA 30094; 770) 278-8420; Meredith.Barnum@rockdalecountyga.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
FDOT District 2 – Taylor County	Emergency Debris and Hazardous Tree, Limb, and Stump Removal Operations	$426,431	35,042	Feb – March 2024	Debris removal and disposal from private roads following Hurricane Idalia	Kevin Rogers, Dist. 2 Construction Services Manager, 1109 South Marion Avenue, Lake City, FL 32025; Tel: (352) 961-7416; Fax: (386) 961-7416; Kevin.Rogers@dot.state.fl.us
Merced County, CA	Agreement for Special Services – Flood Debris Removal	$1,732,223	65,978	July 2023 –March 2024	Removal and reduction of Debris following flood event	Ralph Gladwin, Coordinator, 2222 M Street, Merced, CA 95340; (209) 628-1246; ralph.gladwin@countyofmerced.com
Cape Coral, FL	Vacant Lot Debris Removal	$2,923,339.56	Time and Materials	October 2023 – April 2024	Private Property Debris Removal from vacant lots following Hurricane Ian	Terry B. Schweitzer, Solid Waste Manager; P.O. Box 150027 Cape Coral, Florida 33915-0027; (239) 573-3136; tschweitzer@capecoral.gov
FDOT District 2 – Taylor County, FL	Emergency Debris and Hazardous Tree, Limb, and Stump Removal Operations	$30,991,644	1,752,129	September 2023 – February 2024	Removal and reduction of Debris following Hurricane Idalia	Kevin Rogers, Dist. 2 Construction Services Manager, 1109 South Marion Avenue, Lake City, FL 32025; Tel (352) 961-7416; FAX (386) 961-7416, Kevin.Rogers@dot.state.fl.us
Columbia County, FL	Disaster Debris Removal and Disposal	$663,803	52,643	September – November 2023	Removal and reduction of Debris following Hurricane Idalia	Kevin Kirby, Assistant County Manager; 135 NE Hernando Ave, Suite 203 Lake City, FL 32055; (386) 755-4100; kevin_kirby@columbiacountyfla.com | Chad Williams, County Engineer, 135 NE Hernando Ave, Suite 203 Lake City, FL 32055; (386) 758-1019; chad_williams@columbiacountyfla.com
Taylor County, FL	Debris Management Services Contract	$365,308	23,614	September - November 2023	Removal and reduction of Debris following Hurricane Idalia	LaWanda Pemberton, County Administrator; 201 East Green Street, Perry, FL 32347; (850) 843-5381; LPemberton@taylorcountygov.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
New Mexico DOT	Fire and Flood Debris Collection and Removal - Mora and San Miguel Counties, NM	$25,415,954	48,062 tons of fire debris, contaminated soil, sediment, metals 18,792 Hazard Trees removed	September 2022 – September 2023	Wildfire debris removal project following the Calf Canyon/Hermits Peak Fire and 2022 Flash Flooding. *Ceres was a subcontractor on this project.*	Jacob Gum, Vice President, 5540 Tech Center Dr., Ste. 200 Colorado Springs, CO 80919; (719) 650-4224; jgum@beringstraits.com
St. Tammany Parish, LA	Waterway Debris Removal	$8,381,699	381,333 LF	September 2022 - September 2023	Removal of debris from waterways throughout the Parish.	Holly O'Neal, Assistant Director of Public Works, 620 N Tyler St, Covington, LA, 70433; (985) 898-2557; honeal@stpgov.org
City of Perry, FL	Hurricane Idalia Debris Removal and Disposal Services	$249,218	15,715	September - October 2023	Removal and reduction of Debris following Hurricane Idalia	John Hart, City Manager; 224 South Jefferson Street, Perry, FL 32347; (850) 584-7161; jhart@cityofperry.net
Glynn County, GA	Debris Removal and Disposal Services	$332,556	25,440	September – November 2023	Removal and reduction of debris following Hurricane Idalia	Danny Smith, Public Works Director, 4145 Norwich Street Ext, Brunswick, GA 31520; (912) 554-7746; Danny.Smith@glynncounty-ga.gov
State of Vermont	Debris Management Services	$634,553	1,855.7 CY of Veg and 5920 Tons of C&D	July – September 2023	Removal of Debris Following July Severe Flooding Event	Steven Young, State Debris Management Coordinator, 1 National Life Drive – Davis 1, Montpelier, VT, 0562; (802) 261-5823, Steven.Young@vermont.gov
Shreveport, LA	Vegetative Storm Debris Removal and Disposal Services	$2,180,607	195,220	July – September 2023	Removal of Debris Following June Major Storm	Tom Dark, Chief Administrative Officer, 505 Travis St., Suite 610 Shreveport, LA 71101; (318) 505-4218 tom.dark@shreveportla.gov
Tulare County, CA	Flood and Storm Debris Removal	$231,921.72	5,982.25	March – September 2023	Removal of Debris Following Flood Disaster	Michael Washam (Associate Director), 5961 S Mooney Blvd, Visalia, CA 93277, Cell (559) 749-1884, Office (558) 624-6128, Additional Number: (559) 308-9341 Mwasham@tularecounty.ca.gov
Livingston Parish, LA	Vegetative Debris Removal from Parish Waterways	$65,467,989	3,306,224 Linear Feet	May 2018 – September 2023	Removal of waterway debris as part of the NRCS funded Emergency Watershed Protection Project	Shannon Dyer, Deputy Director of Homeland Security & Emergency Preparedness; 20355 Government Boulevard, Livingston, LA 70754; (225) 247-8883; lohsep1@lpgov.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Harris County, TX	Emergency Services for Debris Clearing, Removal and Disposal, and Operation of Temporary Staging and Reduction Sites	$423,305.10	21,152.35	June – July 2023	Removal of Debris Following June Windstorm	Jennifer Almonte, P.E. 1001 Preston, Suite 924 Houston, Texas 77002, (713) 274-3132; Jennifer.Almonte@pct3.hctx.net
LUMA/PREPA Puerto Rico	Vegetation Management Services	$9,500,000	Time and Materials	March – September 2023	Removal of vegetation that affected safe work access to power distribution lines following Hurricane Fiona	Eric Schafer, 1250 Avenida de la Constitución, 8th Floor, San Juan, PR 00907; (787) 209-0228; eric.schafer@lumapr.com
Carroll County, MS	MS Exigent Circumstances-Tornadoes	$362,202	34,613	March – July 2023	Removal of Debris Following March Mississippi Tornados	Casey Carpenter, Chancery Clerk, 600 Lexington St B, Carrollton, MS 38917, Office: (662) 237-9274, Fax: (662) 237-9642, caseyc@carrollcounty.ms
Williamson County, TX	Debris Management Services	$3,422,753	95,550	March-June 2023	Removal of Debris Following Winter Storm Mara	J Terron Evertson, Project Engineer, 3151 S.E. Inner Loop, Suite B, Georgetown, TX 78626; (512) 943-3330; roadadmin@wilco.org /Lucas Pandikiu, Engineer Associate, (512) 943-3385; lucas.pandikiu@wilco.org
Cameron Parish, LA	Debris Clearance and Removal Services - PPDR	$153,950	7,444	March – June 2023	Removal and disposal of debris generated from Hurricanes Laura and Delta from private property.	Katie Armentor, Police Jury Administrator, 148 Smith Circle, Cameron, LA 70631; (337) 540-8617 or (337) 775-2608; karmentor@cameronpj.org
Austin, TX	Debris Removal Services	$2,895,125	235,346	February -March 2023	Removal of Debris Following Winter Storm Mara	Amy Slagle, Litter Abatement Division Manager, Austin Resource Recovery, 1520 Rutherford Ln, Austin, TX 78754; (512) 974-4302; Amy.Slagle@austintexas.gov
Arcadia, FL	Emergency Debris Removal and Disposal Services	$1,400,512	97,379	September 2022 – November 2022	Removal of Debris Following Hurricane Ian	Steve Underwood, Director of Public Works, City of Arcadia 23 N. Polk Ave, Margaret Way building, Arcadia, FL 34266; (863) 494-4334; publicworks@arcadia-fl.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Bradenton, FL	Disaster Debris Collection Services	$588,862	34,738	September – November 2022	Removal of Debris Following Hurricane Ian	Jim McLellan, P.E, Public Works Director, Public Works & Utilities Department, 1411 9th Street West, Bradenton, FL 34205; (941) 708-6300; jim.mclellan@cityofbradenton.com
Cape Coral, FL	Emergency Disaster Assistance and Debris Removal	$64,888,996	2,707,047	September 2022 – May 2023	Removal of Debris Following Hurricane Ian	Terry B. Schweitzer, Solid Waste Manager; P.O. Box 150027 Cape Coral, Florida 33915-0027; (239) 573-3136; tschweitzer@capecoral.gov
Deltona, FL	Emergency Debris Removal Services	$1,735,331	142,427	October 2022 – February 2023	Removal of Debris Following Hurricane Ian	Phyllis Wallace, Deputy Public Works Director 2345 Providence Boulevard, Deltona FL 32725; (386) 878-8860; pwallace@deltonafl.gov
FDOT, District 1- Collier County	Emergency Debris Removal Operations	$18,486	440 trees 240 CY	December 2022	Removal of Debris Following Hurricane Ian	Steven Kelly, Environmental Specialist at FDOT, Steven.Kelly@dot.state.fl.us
FDOT, District 1- Hendry County	Emergency Debris Removal Operations	$17,259	1,218	January 2023	Removal of Debris Following Hurricane Ian	Steven Kelly, Environmental Specialist at FDOT Steven.Kelly@dot.state.fl.us
FDOT, District 1- Lee County	Emergency Debris Removal Operations	$820,572	45,262	October 2022 – February 2023	Removal of Debris Following Hurricane Ian	Charles Parish, Fort Myers OPS Operations Program Manager; (239) 985-7829; Charles.parish@dot.state.fl.us
FDOT, District 1- Manatee County	Emergency Debris Removal Operations	$935,156	45,768	October 2022 – February 2023	Removal of Debris Following Hurricane Ian	Joey Sites, Manatee Operations Program Manager; (941) 708-4403; joseph.sites@dot.state.fl.us
FDOT, District 1- Sarasota County	Emergency Debris Removal Operations	$1,346,299	67,002	October 2022 – February 2023	Removal of Debris Following Hurricane Ian	Joey Sites, Manatee Operations Program Manager; (941) 708-4403; joseph.sites@dot.state.fl.us
Hardee County, FL	Debris Management	$2,712,465	170,673	September 2022 – November 2022	Removal of Debris Following Hurricane Ian	Christopher Simpron, County Manager, Hardee County, 205 Hanchey Road, Wauchula, FL33873; (863) 773-3272, Christopher.simpron@hardeecounty.net
Holmes Beach, FL	Debris Removal Services	$168,790	8,481	October – November 2022	Removal of Debris Following Hurricane Ian	Eran Wasserman, Emergency Management, 5801 Marina Drive, Holmes Beach, FL 34217; (941) 779-3332; dsdirector@holmesbeachfl.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Indian River County, FL	Disaster Debris Removal and Disposal	$138,002	9,952	October – November 2022	Removal of Debris Following Hurricane Ian	James Ennis, Assistant Public Works Director, 1801 27th Street, Vero Beach 32960; (772) 226-1221; jennis@ircgov.com
Longwood, FL	Disaster Debris Removal Services	$236,358	14,485	October 2022 – November 2022	Removal of Debris Following Hurricane Ian	Jammie Tackett, Public Works Coordinator, 907 E State Road 434, Longwood, FL 32750; (407) 263-2384; jtackett@longwoodfl.org
Manatee County, FL	Debris Management Services and Emergency Response Management and Recovery Services	$2,091,469	136,011	October 2022 – December 2022	Removal of Debris Following Hurricane Ian	Jeanne Detweiler, Superintendent Solid Waste, Manatee County Government Utilities Department, 3333 Lena Road, Bradenton, FL 34211; (941) 798-6760; jeanne.detweiler@mymanatee.org
Melbourne, FL	Disaster Debris Removal Services	$358,039	37,043	October 2022 – December 2022	Removal of Debris Following Hurricanes Ian and Nicole	Jennifer Wilster - Environmental Community Outreach Manager, City of Melbourne ECO Division 2885 Harper Road, Melbourne, FL 32904; (321) 608-5080; Jennifer.Wilster@mlbfl.org
Mt. Dora, FL	Emergency Debris Hauling and Disposal	$112,132	8,774	September – December 2022	Removal of Debris Following Hurricanes Ian and Nicole	George Marek, Director of Public Works Department, 900 N Donnelly Street, Mount Dora, FL 32757; (352) 735-7151; marekg@cityofmountdora.com
North Port, FL	Disaster Debris Clearance and Removal Services	$42,031,396	2,446,843	October 2022 – March 2023	Removal of Debris Following Hurricane Ian	Frank Lama, Solid Waste Manager, 1100 North Chamberlain Blvd., North Port, FL 34286; (941) 240-8074; flama@northportfl.gov
Palmetto, FL	Emergency Response Debris Removal Services	$309,118	26,293	October 2022 – November 2022	Removal of Debris Following Hurricane Ian	Mohammed (Mo) Rayan Director of Public Works 601 17th Street W, Palmetto, FL 34221 (941) 723-4580; mrayan@palmettofl.org
Sarasota County, FL	Disaster Debris Collection, Reduction and Disposal	$623,932	54,499	September 2022 – January 2023	Removal of Debris Following Hurricane Ian	Lois Rose, Solid Waste Manager, 4000 Knights Trail Rd, Nokomis, FL 34275, (941) 861-1589/ (941) 544-2817; lerose@scgov.net
Sarasota, FL (City of)	Disaster Recovery Services	$2,405,850	114,340	October 2022 – January 2023	Removal of Debris Following Hurricane Ian	Doug Jeffcoat, Public Works Director, 1761 12th St, Sarasota, FL 34236; (941) 239-6101 ext. 6101; douglas.jeffcoat@sarasotaflgov.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Sebastian, FL	Disaster Debris Removal and Disposal	$28,353	3,161	October 2022	Removal of Debris Following Hurricane Ian	Karen Miller, Public Works Director / City Engineer, 1225 Main Street, Sebastian, Florida 32958; (772) 228-7056; kmlller@cltyofsebastian.org
Seminole County, FL	Disaster Debris Hauling	$2,573,750	182,533	October 2022 – January 2023	Removal of Debris Following Hurricane Ian	Alan Harris, Chief Administrator for Emergency Management, 1950 State Road 419, Longwood FL 32750; (407) 665-5102; aharris@seminolecountyfl.gov
Wellington, FL	Disaster Recovery Services	$39,052	3,387	October 2022	Removal of Debris Following Hurricane Ian	Jim Barnes, Village Manager, 12300 Forest Hill Boulevard, Wellington, FL 33414; (561) 791-4085; jbarnes@wellingtonfl.gov
Winter Park, FL	Emergency Debris Management Services	$270,711	19,822	October – November 2022	Removal of Debris Following Hurricane Ian	Keri Martin, 401 South Park Avenue, Winter Park, FL 32789; (407) 427-3809; kmartin@cityofwinterpark.org
City of Cedar Rapids, IA	Drainageway Derecho Cleanup	$781,869.60	52 Acres	March – June 2022	Removal of debris and cleaning of drainageway	Taylor Burgin, Construction Engineering Manager; 101 1st St SE, Cedar Rapids, IA 52401; (319) 286-5802; T.Burgin@cedar-rapids.org ;
City of Cedar Rapids, IA	Drainageway Derecho Cleanup	$518,591.40	42 Acres	March – June 2022	Debris Clearance and Removal Services	Taylor Burgin, Construction Engineering Manager; 101 1st St SE, Cedar Rapids, IA 52401; (319) 286-5802; T.Burgin@cedar-rapids.org
St. Helena Parish Police Jury, LA	Debris Removal and Site Management for Debris Reduction, Emergency Roadway Debris Clearance and Waterway Debris Removal	$5,036,779	349,389	September 2021 – April 2022	Removal and disposal of debris following Hurricane Ida	Roderick Matthews, OEP Director, Office of Homeland Security and Emergency Preparedness, 17911 Highway 43 Greensburg, LA 70441; (225) 222-3544; rmatthews@sthelenaparish.la.gov
Kenner, LA	Post-Disaster Debris Collection, Processing and Disposal Services	$5,015,066	239,906	September - December 2021	Removal and disposal of debris following Hurricane Ida	Douglas Dodt, Director, 1610 Reverend Richard Wilson Drive, BLDG D, Kenner, LA 70062; (504) 638-8949; dodt@kenner.la.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
East Feliciana Parish, LA	Debris Removal and Site Management for Debris Reduction, Emergency Roadway Debris Clearance and Waterway Debris Removal	$1,123,044	32,252	September - December 2021	Removal, reduction and disposal of debris following Hurricane Ida	Joseph "Jody" Moreau, Emergency Preparedness Director, 12064 Marston St. Clinton, LA 70722; (225) 244-5526; parishmanager@efparish.org
Mandeville, LA	Emergency Debris Removal and Disposal	$5,576,418	306,702	September- December 2021	Removal and disposal of debris following Hurricane Ida	Keith LaGrange, Director of Public Works, 3101 East Causeway Approach Mandeville, LA 70448; (985) 624-3169; klagrange@cityofmandeville.com
Covington, LA	Debris Removal and Site Management for Debris Reduction, Emergency Roadway Debris Clearance and Waterway Debris Removal	$3,550,181	230,300	September - December 2021	Removal and disposal of debris following Hurricane Ida	Chris Brown CBO, CFM, 317 N Jefferson Ave. PO Box 778, Covington, LA 70434; (985)-867-1218 ext. 230; cbrown@covla.com
Westwego, LA	Emergency Debris Removal	$298,695	18,787	September – December 2021	Removal and disposal of debris following Hurricane Ida	Mayor Robert Billiot Sr.; 1100 4th Street Westwego, LA 70094; (504) 347-5745; mrbilliotsr@cityofwestwego.com
Denham Springs, LA	Disaster Debris Management and Disposal Services	$984,710	70,589	September- November 2021	Removal and disposal of debris following Hurricane Ida	Michelle Hood, Financial Officer, P.O. Box 1629; Denham Springs, LA 70727; (225) 667-8312; treasurer@cityofdenhamsprings.com
Gonzales, LA	Disaster Debris Removal	$1,493,917	106,041	September - October 2021	Removal and disposal of debris following Hurricane Ida	Jackie Baumann, City Engineer,120 S. Irma Blvd., Gonzales, LA 70737; (225) 647-9589; jackie@gonzalesla.com
New Orleans, LA (Zone 1)	Debris Collection, Removal, Processing, and Disposal	$2,635,055	112,085	September- January 2022	Removal and disposal of debris following Hurricane Ida	Matt Torri, Director, Department of Sanitation. 1300 Perdido Street, Suite 1W03, New Orleans, LA 70112; (504) 658-3800; mrtorri@nola.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
New Orleans, LA (Zone 2)	Debris Collection, Removal, Processing, and Disposal	$2,149,393	72,289	September- January 2022	Removal and disposal of debris following Hurricane Ida	Matt Torri, Director, Department of Sanitation. 1300 Perdido Street, Suite 1W03, New Orleans, LA 70112; (504) 658-3800; mrtorri@nola.gov
New Orleans, LA (Zone 3)	Debris Collection, Removal, Processing, and Disposal	$2,436,468	97,421	September- January 2022	Removal and disposal of debris following Hurricane Ida	Matt Torri, Director, Department of Sanitation. 1300 Perdido Street, Suite 1W03, New Orleans, LA 70112; (504) 658-3800; mrtorri@nola.gov
Richwood, TX	Debris Removal and Disposal Services	$140,461	11,437	September-October 2021	Removal and disposal of debris in response to Tropical Storm Nicholas	Eric Foerster, City Manager, 1800 Brazosport Blvd. Richwood, Texas 77531; (979) 265-3583; efoerster@richwoodtx.gov
Thibodaux, LA	Disaster Debris Management Services	$1,653,961	105,691	August – November 2021	Removal and disposal of debris following Hurricane Ida	Jacques Thibodeaux, Special Projects Coordinator, Emergency Preparedness Director; P.O. Box 5418; 310 W. 2nd St; Thibodaux LA, 70301; Main Phone: (225) 925-7500, Fax: (225) 925-7501; Jacques.Thibodeaux@LA.GOV
Livingston Parish, LA	Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance	$23,019,328	1,322,210	August 2021 – January 2022	Removal and disposal of debris following Hurricane Ida	Shannon Dyer, Deputy Director of Homeland Security & Emergency Preparedness; 20355 Government Boulevard, Livingston, LA 70754; (225) 247-8883; lohsep1@lpgov.com
Larimer County, CO	Poudre Canyon Mudslide	$308,779	3,655 CY	July – Aug 2021	Debris removal following a mudslide in Poudre Canyon. Debris included land and waterway vegetation, C&D, and hazardous materials such as asbestos.	Lori Hodges, Director, Office of Emergency Management, 200 W. Oak Street Fort Collins, CO 80521; (970) 619-4900; hodgeslr@co.larimer.co.us
Macon-Bibb County, GA	Waste Disposal Services	$665,027.95	2,304 tons	July – September 2021	Mixed debris removal	Spencer Hawkins; Emergency Management Agency Director, 700 Poplar Street, Macon, GA 31201; (478) 832-6301; shawkins@maconbibb.us
Vermilion Parish, LA	Non-Storm Related Debris Removal	$32,130	1,640	July 2021	Non-emergency yard waste collection	Billy Noegel, Public Works, 100 North State Street, Abbeville, LA 70510; (337) 652-9107; wpnoegel@gmail.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Larimer County, CO	Cameron Peak Fire 2020 - Debris Management Services	$3,860,431	14,207 trees	May-July 2021	Hazard tree removal steep slope tree removal, and tree grinding following Cameron Peak Fire in Colorado	Lori Hodges, Director, Office of Emergency Management, 200 W. Oak Street Fort Collins, CO 80521; (970) 619-4900; hodgeslr@co.larimer.co.us
Harris County, TX	Emergency Services for Debris Clearing, Removal, Disposal & Operations of TDSRS	$398,476	Hourly + 3,932 CY	March – April 2021	Removal and disposal of debris in response to Winter Storm Uri.	Jennifer Almonte, P.E. 1001 Preston, Suite 924 Houston, Texas 77002; (713) 274-3132; Jennifer.Almonte@pct3.hctx.net
City of Sarasota, FL	Disaster Recovery Services – Red Tide Clean Up	$51,317	Hourly	August 2021	Manual and mechanical beach and shoreline raking for red tide debris removal	Doug Jeffcoat, Public Works Director; 1761 12th Street, Sarasota, FL 34236; (941) 263-6101; douglas.jeffcoat@sarasotafl.gov
Linn County, IA	Derecho Storm Debris Removal from Waterways	$89,353	3,284	June-August 2021	Removal of waterway debris following the 2020 Derecho in Iowa	Brad Ketels, Linn County Engineer, 935 2nd Street SW, Cedar Rapids, IA 52404: (319) 892-6404; brad.ketels@linncountyiowa.gov
Sabine River Authority, LA	Disaster Debris Management and Other Ancillary Services Agreement	$5,560,812	119,572	February-May 2021	Removal of Hurricane Laura debris from levee systems	(Contract is managed by Meyers Engineering) Wayne Harris; Sr. Project Manager; (337) 625-8353; wharris@meyerassociates.com
Pearland, TX	Debris Management Services	$43,695.90	2,210	February-March 2021	Debris removal and disposal services as a result of Winter Storm Uri.	Laurie Rodriguez, Environmental Services Superintendent, 3519 Liberty Dr., Pearland, TX 77581; (281) 652-1813; lrodriguez@pearlandtx.gov
Nacogdoches, TX	Post Disaster Debris Collection, Processing, and Disposal Services	$243,582.77	Hourly	March – April 2021	Removal and disposal of debris generated by Winter Storm Uri.	Cary Walker, Public Works Manager, 202 East Pilar Street Nacogdoches, TX 75961; (936) 559-2582; walkercl@nactx.us
Oregon Department of Transportation (ODOT)	Hazard Tree Removal Services	$36,294,618	22,311 trees	February 2021 – April 2022	Hazard Tree Removal in 3 Operational Branches: Branch 1: Archie Creek Fire, Douglas County, Branch 5: Thielson Fire, Douglas County and Branch 6: Two Four Two Fire, Klamath County.	James Doll, ODOT Region 2, Area 4 Project Leader, 4040 Fairview Industrial Dr SE Salem, OR 97302; (541) 286-8358; James.P.Doll@odot.state.or.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Oklahoma Emergency Management Agency (OEMA)	Emergency Debris Removal	$3,024,587	205,069	November 2020 – January 2021	Ice Storm Debris Grinding	David Griesel, General Manager (OEMA), 1505 South Rock Island, El Reno, OK 73036; (405) 822-1031; dgriesel@oemaok.org
Calumet, OK	Emergency Debris Removal Services	$99,755.70	9,509.60	December 2020	Ice storm debris removal within the City limits of Calumet.	Steve Snow, Trustee, 118 W. 2nd Street, PO Box 190, Calumet, OK 73014; (405) 850-8704; trusteesnow@townofcalumentok.com
Oklahoma City, OK	Emergency City Street Access Tree and Debris Removal	$487,300.00	5000 Tons	December 2020 – January 2021	Removal and disposal of vegetative debris generated by the 2020 ice storm.	Greg Little, Public Works, 420 West Main, Suite 700, Oklahoma City, OK 73102; (405) 297-2581; greg.little@okc.gov
Piedmont, OK	Emergency Debris Removal Services	$453,242.22	40,573.70	November - December 2020	Vegetative debris removal as a result of the 2020 ice storm.	Jason Orr, City Manager, 314 Edmond Road NW, Piedmont, OK 73078; (405) 373-2621; jasonorr@piedmont-ok.gov
New Orleans, LA (Zone 1)	Disaster Street – Clearing and Debris Collection, Removal, Processing and Disposal	$884,403.50	42,742	November - December 2020	Debris removal, processing, and disposal as a result of Hurricane Zeta.	Cynthia M. Sylvain-Lear, Director, 1300 Perdido Street, Suite 1W03, New Orleans, LA 70112; (504) 658-3800; sanitation@nola.gov
New Orleans, LA (Zone 3)	Disaster Street – Clearing and Debris Collection, Removal, Processing and Disposal	$534,109.88	20,244	November - December 2020	Debris removal, processing, and disposal as a result of Hurricane Zeta.	Cynthia M. Sylvain-Lear, Director, 1300 Perdido Street, Suite 1W03, New Orleans, LA 70112; (504) 658-3800; sanitation@nola.gov
Kingfisher, OK	Emergency Debris Removal Services	$377,799.11	46,241.50	November - December 2020	Ice storm debris removal within the City limits of Kingfisher.	Dave Slezickey, City Manager, 301 North Main Street, Kingfisher, OK 73750; (405) 375-3705; citymgr@pldl.net
El Reno, OK	Emergency Debris Removal Services	$1,381,052.01	98,408.50	November - December 2020	Vegetative debris removal as a result of the 2020 ice storm.	Matt Sandidge, City Manager, 101 North Choctaw, PO Drawer 700, El Reno, OK 73036; (405) 262-4070; msandidge@cityofelreno.com
Lafourche Parish, LA	Debris Removal & Recovery Services	$773,850.27	57,130	November 2020 - January 2021	Removal, reduction and disposal of debris generated by Hurricane Zeta.	Jerome Danos, Sanitation Division, 4876 Highway 1, Mathews, LA 70375; (985) 537-7603; danosjp@lafourchegov.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Atlanta, GA (Dept. of Forestry)	Emergency On-Call Services for Debris Removal	$551,188.34	Hourly	October - November 2020	Bulk waste removal for the Department of Forestry as a result of reduced staff due to COVID-19.	Doug Voss, Parks Director; 233 Peachtree St NE Suites 1700, Atlanta, GA 30303; (404) 821-1845; dvoss@atlantaga.gov
Nederland, TX	Debris Removal Services	$296,976.60	36,155.87	October - November 2020	Debris removal as a result of Hurricane Delta.	Christopher Duque, City Manager, PO Box 967, Nederland, TX 77627; (409) 723-1503; cduque@ci.nederland.tx.us
Scott, LA	Debris Removal and Disposal Services	$370,425.99	16,099.15	October - November 2020	Removal and disposal of debris generated from Hurricane Delta.	Pat Logan, PO Box 517, Scott, LA 70583; (337) 889-5026; plogan@cityofscott.org
St. Martin Parish, LA	Pre-Positioned Disaster Debris Removal Contract	$587,092.19	30,600.80	October - November 2020	Debris removal, reduction and disposal as a result of Hurricane Delta.	Kasey Courville, Director of Public Works, P.O. Box 9, St. Martinville, LA 70582; (337) 394-2200; kcourville@stmartinparish.net
Allen Parish, LA	Debris Removal and Disposal Service	$8,526,706.44	550,846.00	September - December 2020	Collection and disposal of debris generated from Hurricane Laura.	Jacob Dillehay, P.E., 602 Court Street, Oberlin, LA 70655; Tel. (337) 639-4328; jdillehay@appj.us
Escambia County School Board, FL	Tree Debris Removal	$793,494.35	5,732.70	September - October 2020	Debris removal and disposal as a result of Hurricane Sally.	Jim Higgins, Assistant Director of Maintenance, 75 North Pace Blvd, Pensacola, FL 32505; (850) 554-4197; jhiggins@ecsdfl.us
Santa Rosa County, FL	Disaster Debris Removal Services	$9,394,981.31	595,746	September 2020 – Feb 2021	Collection, reduction and disposal of debris generated from Hurricane Sally.	Glenn Bailey, Assistant Public Works Director, 6945 Caroline Street Suite C, Milton, FL 32570; (850) 623-1877; glennbailey@santarosa.fl.gov
Vermilion Parish, LA	Pre-Positioned Disaster Debris Removal Contract	$4,905,458.09	265,883.85	September 2020 - January 2021	Hurricane Laura debris removal and disposal.	Billy Noegel, Public Works, 100 North State Street, Abbeville, LA 70510; (337) 652-9107; wpnoegel@gmail.com
Linn County, IA	Debris Clearance and Removal Services (Pre-Event Contract)	$9,476,677	681,998	September 2020 - January 2021	Removal and disposal of debris resulting from August derecho.	Brad Ketels, Linn County Engineer, 1888 County Home Road Marion, IA 52302; (319) 892-6404; brad.ketels@linncountyiowa.gov
Macon-Bibb County, GA	EMA Debris Removal Services	$260,650.95	903 Tons	August - September 2020	Collection and disposal of furniture, appliances, and other approved waste materials as a result of reduced staff due to COVID-19.	Pat Raines, Director of Solid Waste, 707 Poplar Street, Suite 308, Macon, GA 31201; (478) 803-0523; praines@maconbibb.us

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Pharr, TX	Catastrophic Event Debris Removal Contract	$254,362.26	29,995.55	August – September 2020	Hurricane Hanna debris collection, reduction, and disposal.	Cynthia Puente, Environmental Supervisor, 118 S. Cage, Pharr, TX 78577; (956) 402-4350; cynthia.puente@pharr-tx.gov
Linn County, IA	Debris Clearance and Removal Services (30-day Post-Event Contract)	$6,662,897.33	479,167.52	August - September 2020	Removal and disposal of debris resulting from August derecho.	Brad Ketels, Linn County Engineer, 935 2nd Street SW, Cedar Rapids, IA 52404; (319) 892-6404 brad.ketels@linncountyiowa.gov
Hidalgo County, TX	Debris Removal and Disposal Services	$1,489,567.28	187,135.05	August - September 2020	Hurricane Hanna debris collection and disposal.	Jennifer Mendoza, 2808 S. Business Hwy 281, Edinburg, TX 78539; (956) 566-5251; jennifer.mendoza@co.hidalgo.tx.us
Cameron Parish, LA	Debris Clearance and Removal Services	$28,880,677	1,151,059	August 2020 – May 2021	Removal, reduction, and disposal of debris generated from Hurricane Laura and Hurricane Delta.	Katie Armentor, Police Jury Administrator, 148 Smith Circle, Cameron, LA 70631; (337) 540-8617 or (337) 775-2608; karmentor@cameronpj.org
Atlanta, GA DPW	Emergency Debris, Trash and Recyclables Pick-Up Services	$1,570,547.12	5,063.4 Tons	August 2020 – January 2021	Bulk waste removal for the Public Works Department as a result of reduced staff due to COVID-19.	Brian Paxton, Public Works, 55 Trinity Ave SW, Suite 1900, Atlanta, GA 30303; (252) 292-5743; bpaxton@atlantaga.gov
City of Edinburg, TX	Disaster Debris Removal and Recovery Services	$931,991.86	109,904.70	August – September 2020	Debris removal and disposal as a result of Hurricane Hanna.	Ramiro L. Gomez, Jr., Director of Solid Waste, 8601 N. Jasman Road, Edinburg, TX 75842; (956) 381-5635; rgomez@cityofedinburg.com
Santa Rosa County, FL	Disaster Debris Removal Services	$618,321.55	47,518	May – June 2020	Debris removal and disposal as a result of severe weather in April 2020.	Stephan Furman, Public Works, 6495 Caroline Street, Suite C, Milton, FL 32570; (850) 981-7121; stephenf@santarosa.fl.gov
Jones County, MS	Tornado Debris Removal and Disposal Services	$3,273,295.10	240,056.40	May – August 2020	Collection, reduction by air curtain incineration, and disposal of tornado generated debris.	Paul Sheffield, Executive Director – Emergency Management, 415 North 5th Avenue Laurel, MS 39440; (601) 425-5370; contactus@joneseoc.com
Hamilton County, TN	Emergency Debris Collection and Disposal Services	$5,369,509.79	409,504.30	April – June 2020	Tornado debris collection, reduction, and disposal.	John Agan, Director of Engineering & Facilities Maintenance, 4005 Cromwell Road, Chattanooga, TN 37421; (423) 315-3840; johna@hamiltontn.gov
CalRecycle	Fire Debris Removal and Recovery Services for the Camp Fire in Butte County	$246,156,950	768,458.69 tons; 3083 ROEs	January 2019 – May 2020	Wildfire Structure and Debris removal in Butte County, CA Camp Fire	Todd Thalhamer, PE, 1001 I Street, Sacramento, CA 95814; (530) 391-2230; Todd.Thalhamer@calrecycle.ca.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
U.S Army Corps of Engineers; Southwest GA, multiple counties	W912P814D0020 (ACI) Debris Management: Hurricane Michael Debris Removal	$134,159,610	4,271,053	October 2018 – March 2019	Removal of debris and hauling following Hurricane Michael within 13 Southwest Georgia Counties.	Tonja Dreke, Contracting Officer, 100 W. Ogelthorpe Ave. Savannah, GA 31401; (912) 652-6071; Tonja.j.dreke@usace.army.mil
U.S. Army Corps of Engineers; Sacramento, CA	Debris Removal and Processing for Lake, Mendocino, and Napa Counties, CA	$37,652,633.00	84,000 tons	January 2018- June 2018	Wildfire Structure and Debris Removal, Reduction, Hauling and Disposal in Lake, Mendocino, and Napa Counties, California	DeAnna Wagner, Contracting Officer, 1325 J Street Room 1513, Sacramento, CA 95814; (916) 557-6690; DeAnna.L.Wagner@usace.army.mil
USACE – Virgin Islands	W912P8-14-D-0020, Debris Management	$55,448,300	1,029,505	October 2017 – May 2019	Removal and reduction of debris resulting from Hurricanes Irma and Maria; site management and restoration	Rosalind Shoemaker, Contracting Officer, U.S. Army Corps of Engineers, Wilmington, Wilmington District, Contracting Division, 69 Darlington Ave, Wilmington NC 28403-1343; (910) 251-4436; rosalind.m.shoemaker@usace.army.mil
City of Albany, GA	Debris Removal and Disposal Services	$4,541,937	340,779	February-May 2019	Removal of debris resulting from Hurricane Michael	Stacey Rowe, Interim Utility Director, 1900 N. Monroe Street, Albany, GA 31701; Tel: (229) 883-6950, Fax (229) 430-3868; srowe@albanyga.gov
Dougherty County GA	Debris Removal and Disposal Services	$1,664,063	41,879	February-May 2019	Removal of debris resulting from Hurricane Michael	Larry Cook, Director of Public Works; 222 Pine Avenue, P.O. Box 1827, Albany, GA 31702; Tel: (229) 446-2739, Fax (229) 438-3967; lcook@dougherty.ga.us
Miller County, GA	Debris Removal and Disposal Services	$89,394.77	5,203	March 2019	Removal of debris resulting from Hurricane Michael	Debbie Henry, EMA Director, 176 S. Cuthbert Street, Colquitt, GA 39837; (229) 758-4104; emadir@millercountyga.com
FDOT – District 3	Debris Removal and Disposal Services	$49,589,902.77	3,358,266	October 2018 - May 2019	Removal of debris resulting from Hurricane Michael in Jackson and Washington Counties	Bobby Ellis, Operations Engineer – District 3, 1074 Highway 90, Chipley, FL 32428; (850) 767-4904; robert.ellis@dot.state.fl.us
City of Albany, GA	Disaster Debris Clearance and Removal Services	$2,270,136.69	490,310	October 2018	Removal of debris resulting from Hurricane Michael	Larry Cook, Director of Public Works; 222 Pine Avenue, P.O. Box 1827, Albany, GA 31702; (229) 446-2739, Fax (229) 438-3967; LCook@dougherty.ga.us
Dougherty County, GA	Disaster Debris Clearance and Removal Services	$1,368,389.28	267,998	October 2018	Removal of debris resulting from Hurricane Michael	Larry Cook, Director of Public Works; 222 Pine Avenue, P.O. Box 1827, Albany, GA 31702; (229) 446-2739, Fax (229) 438-3967; LCook@dougherty.ga.us

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Leon County, FL	Debris Removal and Disposal Services	$2,561,300	98,209	October - November 2018	Removal of debris resulting from Hurricane Michael	Brent Pell, Public Works Director; 2280 Miccosukee Rd. Tallahassee, FL 32308; (850) 606-1415; pellb@leoncountyfl.gov
Tallahassee, FL	Disaster Debris Clearance and Removal Services	$1,668,183	63,932	October – November 2018	Debris removal (including tree and limb removal) and temporary debris staging and reduction site management following Hurricane Michael.	Reginald Ofuani, Community Beautification & Waste Management Service, 2727 Municipal Way, Tallahassee, FL 32304; (850) 556-7134; Reginald.Ofuani@talgov.com
Florida A&M University (FAMU)	Disaster Debris Clearance and Removal Services	$14,216.42	1,150	October 2018	Removal of debris resulting from Hurricane Michael	Kendall Jones, Executive Plant Director, 2400 Wahnish Way, Tallahassee, FL 32307; Tel: (850) 599-3250, Fax: (850) 599-8040; kendall.jones@famu.edu
Jackson County, FL	Disaster Debris Clearance and Removal Services	$2,622,134.88	38,246	October 2018 – December 2019	Emergency debris road clearance, debris removal, staging and reduction following Hurricane Michael.	Jayson Cain, Emergency Management Department, 2864 Madison Street, Marianna, FL 32448; (850) 482-9629; jcain@jacksoncountyfl.com
NC Dept of Agriculture	RFQ#: 10-RFQ-007994 Carbon Source Material Delivery	$4,543,359.47	143,189	September – Octoberr 2018	Mulch hauling for animal remains cleanup following Hurricane Florence.	Joseph Hudyncia, Contract Administrator Environmental, 2 West Edenton Street, Raleigh, NC 27601; (919) 264-9895; Joseph.hudyncia@ncagr.gov
Town of St James, NC	Disaster Debris Removal Services	$471,415.00	58,849	September – October 2018	Removal of debris from Hurricane Florence.	Edward Dickie, Town Manager, 4140A Southport-Supply Road, St. James, NC 28461; (910) 253-4730; edickie@stjames.town
Atlantic Beach (Town) -Co-op w/ HSCWA	Disaster Debris Removal Services	$916.87	7.65 Tons	October – November 2018	Removal of debris from Hurricane Florence.	Scott Williams, Public Works Director, 1200 Sandpiper Lane, Atlantic Beach, FL 32233; (904) 247-5834; swilliams@coab.us
Lenoir County, NC	Disaster Debris Removal Services	$715,958.68	34,662	September – November 2018	Removal of debris from Hurricane Florence.	Dustin Burkett, Emergency Services, P.O. Box 3289, 200 Rhodes Avenue, Kinston, NC 28502; Tel. (252) 521-3281, Fax: (252) 559-6152; dburkett@co.lenoir.co.us
University of North Carolina	Disaster Debris Removal Services	$215,879.26	19,933	October 2018	Removal of debris from Hurricane Florence.	Antoine Glasper, Purchasing Specialist, 601 South College Road, Wilmington, NC 28403; (910) 962-3850; glaspera@uncw.edu
Horry County, SC	Disaster Debris Removal Services	$372,955.98	4,181	October – November 2018	Removal of debris from Hurricane Florence.	Mike Bessant, Director of Operations, 1886 Highway 90, Conway, SC 29528; (843) 234-7009; mbessant@solidwasteauthority.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
NC Department of Transportation Division 2-Jones CO	Disaster Debris Removal Services	$509,103.88	3,479	October 2018 – January 2019	Removal of debris from Hurricane Florence.	Claudia Wainwright, Information Processing Technician, P. O. Box 1587 Greenville, NC 27835; (252) 439-2846; cwainwright@ncdot.gov
City of Olathe, KS	Debris Removal and Disposal Services	$129,286.77	Hourly	January 2019 – February 2019	Debris removal as a result of the January 2019 snowstorm.	Kent Seyfried, Public Works Department; 100 E. Santa Fe Street, Olathe, KS 66051; (913) 208-9006; kseyfied@olatheks.org
Indian River County, FL	Red Tide Cleanup	$116,710.00	160,000 pounds of marine debris	October 2018	Red Tide cleanup along over 22 miles of shoreline.	James Ennis, Assistant Public Works Director, 1801 27th Street, Vero Beach 32960; (772) 226-1221; jennis@ircgov.com
Brookfield, CT	Disaster Debris Collection, Hauling, Grinding, Site Management and Disposal	$1,006,164.66	Haul: 47,396 Grinding: 61,594	June – July 2018	Collection, hauling, grinding, site management and disposal of debris generated by a Macroburst Storm event in May of 2018.	Ralph Tedesco, P.E., Director of Public Works, 100 Pocono Road, Brookfield, CT 06804; (203) 775-7318; rtdesco@brookfieldct.gov
DTOP Central and South Regions	Contract No 2018-000-175 and Contract No. Contract No 2018-000-176, Debris Removal, Hauling, Consolidation, Processing and Disposal Services (Hurricane Maria)	$39,789,170.25	Haul: 310,052 Grinding: 301,900	December 2017-November 2020	Removal, processing and disposal of hurricane generated debris from state roads following Hurricane Maria, as well as grinding and mulch haul-out. Includes vegetative debris, trees, C&D debris.	Juan M. Maldonado De Jesus, PO Box 41269, San Juan, Puerto Rico 00940-1269, jumaldonado@dtop.pr.gov or Patrik Kast, Analyst/Consultant for DTOP; (347) 244-0773 pkast@alvarezandmarsal.com
USACE – Puerto Rico	W912P8-13-R-0011, ACI SATOC for Temporary Roofing and Debris Management	$47,007,721.42		October 2017 – April 2018	Installation of Blue Roofs and roof repairs following Hurricane Maria performed by Ceres Caribe.	Edward Chambers, Contracting Officer, U.S. Army Corps of Engineers, Mobile District Office, 109 St. Joseph Street, Mobile, AL 33602; (251) 441-6502; edward.a.chambers@usace.army.mil
Glynn County, GA	Debris Removal and Disposal Services	$6,423,081.22	381,866	September-December 2017	Removal of debris resulting from Hurricane Irma	Danny Smith, Public Works Director, 4145 Norwich Street Ext, Brunswick, GA 31520; (912) 554-7746; Danny.Smith@glynncounty-ga.gov
Seminole County, FL	Disaster Debris Hauling Services	$13,151,655.57	786,619	September 2017 – January 2018	Hauling debris resulting from Hurricane Irma	Alan Harris, Chief Administrator for Emergency Management, 1950 State Road 419, Longwood FL 32750; (407) 665-5102; aharris@seminolecountyfl.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Miami-Dade County, FL	Hurricane Irma Debris Removal Services	$8,708,850.18	645,100	September-November 2017	Removal of debris resulting from Hurricane Irma	Paul Mauriello, Deputy Director of Operations, Department of Solid Waste Management; (305) 514-6623; paul.mauriello@miamidade.gov
Miami, FL	Emergency Debris Removal and Disposal Services	$6,309,411.42	455,554	September-December 2017	Removal of debris resulting from Hurricane Irma	Amy Gandarilla, Purchasing, 444 SW 2nd Avenue, 6th Floor, Miami, FL 33130; Tel. (305) 416-1925, Fax (305) 416-1922; agandarilla@miamigov.com
Orange County, FL	Disaster Recovery and Debris Removal	$5,524,027.41	330,555	September-December 2017	Removal of debris resulting from Hurricane Irma	Carol Hewitt, Sr. Contract Administrator, 400 E. South Street, Second Floor, Orlando, FL 32801; Tel. (407) 836-5635, Fax (407) 836-589;, carol.hewitt@ocfl.net
Palmetto Bay, FL	Emergency Debris Removal and Management Services	$1,451,620.42	253,155	September-October 2017	Removal of debris resulting from Hurricane Irma	Kristy Bada, Procurement Specialist, 9705 East Hibiscus Street, Palmetto Bay, FL 33157; (305) 259-1234; kbada@palmettobay-fl.gov
Palm Bay, FL	Disaster Recovery Debris Removal Services	$1,914,781.78	133,824	September-November 2017	Removal of debris resulting from Hurricane Irma	Barney Weiss, Asst. Public Works Director, 1050 Malabar Road SE; Palm Bay FL 32907-3009; (321) 953-8996; barney.weiss@palmbayflorida.org
North Lauderdale, FL	Disaster and Debris Management Services	$1,418,512.32	215,574	September-December 2017	Removal of debris resulting from Hurricane Irma	Francine Sanner, Public Works, 701 SW 71st Avenue, North Lauderdale, FL 33068; (954) 724-7070; anner@nlauderdale.org
Hollywood, FL	Emergency Response and Recovery Services	$1,482,282.99	154,201	September-November 2017	Removal of debris resulting from Hurricane Irma	Sylvia Glazer, Public Works Director, 1600 South Park Road, Hollywood, FL 33020; (954) 967-4526; sglazer@hollywoodfl.org
Miami Beach, FL	Disaster Recovery Services	$2,093,174.73	152,648	September-December 2017	Removal of debris resulting from Hurricane Irma	Alberto Zamora, Sanitation Division Director, 1700 Convention Center Drive, Miami Beach, FL 33139; Tel. (305) 673-7616, Fax (305) 673-7627; albertozamora@miamibeachfl.gov
Melbourne, FL	Disaster Debris Removal Services	$1,691,669.48	151,437	September 2017 - January 2018	Removal of debris resulting from Hurricane Irma	Jennifer Wilster - Environmental Community Outreach Manager, City of Melbourne ECO Division 2885 Harper Road, Melbourne, FL 32904; (321) 608-5080; Jennifer.Wilster@mlbfl.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Pasco County, FL	Disaster Recovery and Debris Removal Services	$2,511,064.45	150,734	September-December 2017	Removal of debris resulting from Hurricane Irma	Kim Altrui, Pasco County Utilities, Contract Specs Coordinator, 19420 Central Boulevard, Land O'Lakes, FL 34637; (727) 847-8145, ext. 6936; kaltrui@pascocounty.net
Tampa, FL	Emergency Debris Management and Disaster Recovery Services	$2,348,100.45	145,174	September - December 2017	Removal of debris resulting from Hurricane Irma	Kevin Frye, Procurement Manager; 306 E. Jackson Street, 2nd Floor, Tampa, FL 33602; (813) 274-8833; kevin.frye@tampagov.net
Pinellas County, FL	Disaster Debris Collection & Removal Services	$3,204,060.97	123,916	September-December 2017	Removal of debris resulting from Hurricane Irma	Jeanne Armstrong, Procurement Analyst Coordinator; Pinellas County Purchasing Department, 400 S. Fort Harrison, 6th Floor, Clearwater FL 33756; (727) 464-5323: jarmstrong@pinellascounty.org
Palm Beach County School District, FL	Debris (Cleanup) Services for Disaster Recovery Assistance	$2,177,025.59	12,631 trees	September 2017 - January 2018	Removal of debris resulting from Hurricane Irma	Helen Stokes, Construction Purchasing; 3300 Forest Hill Blvd.; West Palm Beach, FL 33406; (561) 882-1975; helen.rinkerstokes@palmbeachschools.org
Indian River County, FL	Disaster Debris Removal and Disposal	$1,327,215.25	101,701	September-December 2017	Removal of debris resulting from Hurricane Irma	James Ennis, Assistant Public Works Director, 1801 27th Street, Vero Beach 32960; (772) 226-1221; jennis@ircgov.com
Port St. Lucie, FL	Emergency Debris Collection & Removal Services	$1,219,259.90	86,676	September-December 2017	Removal of debris resulting from Hurricane Irma	Sherri Hawes, Buyer; 121 S.W Port St. Lucie Boulevard, Port St. Lucie FL 34984-5099; Tel: (772)-871-5223 Fax: (772) 871-7337; shawes@cityofpsl.com
City of Sarasota, FL	Disaster Recovery Services	$943,134.45	79,661	September-December 2017	Removal of debris resulting from Hurricane Irma	Doug Jeffcoat, Public Works Director; 1761 12th Street, Sarasota, FL 34236; (941) 329-6101 ext. 6101; douglas.jeffcoat@sarasotafl.gov
Palm Beach Gardens, FL	Emergency Debris and Disaster Recovery Services	$869,084.75	71,153	September-November 2017	Removal of debris resulting from Hurricane Irma	David Reyes, Director, Public Services and Emergency Management, 10500 North Military Trail, Palm Beach Gardens, FL 33410; (561) 804-7015; dreyes@pbgfl.com
Jacksonville Beach, FL	Disaster Debris Management, Recovery & Response Services	$1,130,639.50	67,699	September - October 2017	Removal of debris resulting from Hurricane Irma	William T. Edwards, P.E, Public Works Director, 1460-A Shetter Avenue, Jacksonville Beach, FL 32250; (904) 247-6219; (904) 247-6219; purchasing@jaxbchfl.net

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Winter Park, FL	Disaster Recovery and Debris Removal Services	$880,653.53	46,441	September - November 2017	Removal of debris resulting from Hurricane Irma	Michelle Neuner Assistant City Manager; 401 Park Ave. South Winter Park, FL. 32789; (407) 599 – 3236; mneuner@cityofwinterpark.org
Broward County, FL	Disaster Debris Clearing and Removal Services	$347,132.15	45,903.99	September - October 2017	Removal of debris resulting from Hurricane Irma	Richard Meyers, Program Manager; 1 N. University Dr., Suite 400, Plantation, FL 33324; Tel: (954) 474-1848, FAX (954) 577-2392; rmeyers@broward.org
Atlantic Beach, FL	Citywide Emergency Debris Management Services Hurricane Irma	$302,517.97	44,810	September-October 2017	Removal of debris resulting from Hurricane Irma	Scott Williams., Interim Public Works Director; 1200 Sandpiper Lane, Atlantic Beach, FL 32233-4318; (904) 247-5834; swilliams@coab.us
Miramar, FL	Debris Management & Removal Services	$301,569.75	38,572	September - October 2017	Removal of debris resulting from Hurricane Irma	Ralph Trapani, Solid Waste Manager, 13900 Pembroke Road, Bldg. L, Miramar FL 33027; (954) 883-6832, FAX (954) 602-3485; ratrapani@miramarfl.gov
FDOT District 5	Emergency Cut & Toss/Debris Removal	$846,989.27	19,793	September - October 2017	Removal of debris resulting from Hurricane Irma	Jeanne Feeney Contract Analyst II, 719 S. Woodland Boulevard, DeLand FL 32720-6834; (386) 943-5525; jeanne.feeney@dot.state.fl.us
Palm Beach County School District, FL	Debris (Haul) Services for Disaster Recovery Assistance	$883,957.36	17,948	September 2017 - January 2018	Removal of debris resulting from Hurricane Irma	David Reyes, Director, Public Services and Emergency Management, 10500 North Military Trail, Palm Beach Gardens, FL 33410; (561) 804-7015; dreyes@pbgfl.com
Gulfport City, FL	Disaster Debris Collection & Removal Services, Hurricane Irma - (Participant Agreement with Pinellas County Govt)	$164,179.56	10,241	September-October 2017	Removal of debris resulting from Hurricane Irma	Tom Nicholls, Public Works Superintendent, 2401 53rd Street South, Gulfport, FL 33707; (727) 893-1083; tnicholls@mygulfport.us
FDOT District 1	Emergency Debris Removal	$402,649.05	7,719	September-December 2017	Removal of debris resulting from Hurricane Irma	Nakisha Johnson, Contracts Analyst III, Florida Department of Transportation, 801 N. Broadway Avenue, Bartow Florida 33830; Tel: (863) 519-2559; Fax (863) 519-2661; nakisha.johnson@dot.state.fl.us

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Jupiter Island, FL	Disaster Recovery Debris Removal	$65,235.78	6,802	September - October 2017	Removal of debris resulting from Hurricane Irma	Stuart Trent, Dir. of Eng. Public Works; 2 Bridge Road; Hobe Sound, FL 33455; (727) 545-0171; strent@tji.martin.fl.us
Jupiter Island, FL	Emergency Disposal of Debris	$45,848.72	6,802	September - October 2017	Removal of debris resulting from Hurricane Irma	Stuart Trent, Dir. of Eng. Public Works; 2 Bridge Road; Hobe Sound, FL 33455; 727-545-0171; strent@tji.martin.fl.us
Longboat Key, FL	Disaster Recovery Services	$54.060.41	3,194	September-December 2017	Removal of debris resulting from Hurricane Irma	Mr. David R. Bullock, Town Manager; 501 Bay Isles Road, Longboat Key, FL 34228; (941) 316-1999; FAX (941) 316-1656; tmoore@longboatkey.org
Bal Harbor, FL	Disaster Debris Management Services	$60,061.50	2,565	September - October 2017	Removal of debris resulting from Hurricane Irma	John Oldenburg, Director Parks and Public Spaces Dept., 655 96th Street, Bal Harbour Village, FL 33154; (305) 866-4633; joldenburg@balharbourfl.gov
Atlanta, GA	Emergency On-Call Services for Debris Removal	$322,631.25	2,363.25 hours	September-December 2017	Removal of debris resulting from Hurricane Irma	Teresa Slayton, Contracting Officer, 55 Trinity Ave. SW, Suite 1900, Atlanta, GA 30303; Tel: (404) 865-8757, Fax: (404) 979-7356; tslayton@atlantaga.gov
Miami-Dade County Schools, FL	Emergency Debris Clearing	$86,497.53	2,356	September - October 2017	Removal of debris resulting from Hurricane Irma	Claudette Vanwhervin, Buyer; 1450 NE 2nd Avenue, Suite 650; Miami, FL 33132; (305) 995-2338; evanwhervin@dadeschools.net
New College, FL	Debris Removal Services	$33,966.63	1,231	September 2017	Removal of debris resulting from Hurricane Irma	Alan L. Burr Director of Facilities & Construction; 5800 Bay Shore Road, Sarasota, FL 34243-2109; 941-487-4245; aburr@ncf.edu
Sweetwater, FL	Hurricane Irma Emergency Cut, Toss Debris Removal	$138,532.11	17,614	October-December 2017	Removal of debris resulting from Hurricane Irma	Eric Gomez, 500 SW 109th Ave, Sweetwater FL 33174-1336; (305) 221-0411; egomez@cityofsweetwater.fl.gov
FDOT District 7	Emergency Cut & Toss and Debris Removal	$16,594.00		September-November 2017	Removal of debris resulting from Hurricane Irma – Cut and Toss	Gladys Hunter, Contracts Specialist; 11201 N. McKinley Drive; Tampa FL 33612-6456; 813-975-6285; gladys.hunter@dot.states.fl.us
Houston, TX	Debris Removal	$963,022.29	80,014	September - November 2017	Removal of debris resulting from Hurricane Harvey	Deidra Penny, Deputy City Attorney & First Assistant City Attorney; 900 Bagby, 4th Floor Houston, Texas 77002;(83) 393-6246, deidra.penny@houstontx.gov

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Pearland, TX	Debris Management Services	$1,065,532.89	54,771	September – October 2017	Removal of debris resulting from Hurricane Harvey	Laurie Rodriguez, Environmental Services Superintendent; 3519 Liberty Drive, Pearland, TX 77581; (281) 652-1813; lrodriguez@pearlandtx.gov
Clear Brook Municipal Utility District, TX	Disaster Debris Clearance & Removal Services	$841,453.87	46,915	September – October 2017	Removal of debris resulting from Hurricane Harvey	Cecelia Ganje, General Manager, 11911 Blackhawk Blvd., Houston, TX 77089; Tel. (281) 484-1562, F:(281) 484-3533 C: (832) 250-6756; cganje@cbcmud.com
Wharton, TX	Disaster Debris Removal and Disposal Hurricane Harvey	$509,104.30	31,829	September – December 2017	Emergency debris road clearance, debris removal (including tree and limb removal) and temporary debris staging and reduction site management following Hurricane Harvey	Gwyneth Teves, Community Development Coordinator, 120 E. Caney St., Wharton, TX 77488; (979) 532-2491 ext. 238, FAX (979) 532-0181; gteves@cityofwharton.com
Katy, TX	Disaster Debris Clearance Contract	$599,003.40	29,495	September - November 2017	Removal of debris resulting from Hurricane Harvey	Jason Rivera, PW Director, 901 Avenue C, Katy, TX 77493; (281) 391-4820; jrivera@cityofkaty.com
Humble, TX	Disaster Debris Clearance and Removal Services	$214,632.16	13,945	September – October 2017	Removal of debris resulting from Hurricane Harvey	James Nykaza, EMC, 114 West Higgins, Humble, TX 77338; (281) 446- 4928; jnykaza@cityofhumble.net .
West University Place, TX	Disaster Debris Clearance and Removal Services	$34,301.16	1,131	September 2017	Removal of debris resulting from Hurricane Harvey	David Beach, Assistant PW Director, 3826 Amherst, West University Place, TX 77005; Tel: (713) 662-5834, Fax: (713) 203-7546; dbeach@westutx.gov
Dougherty County GA	Debris Removal and Disposal Services	$7,200,631	539,846	February-May 2017	Removal of debris resulting from Georgia Tornadoes	Larry Cook, Director of Public Works; 222 Pine Avenue, P.O. Box 1827, Albany, GA 31702; Tel: (229) 446-2739, Fax (229) 438-3967; lcook@dougherty.ga.us
Livingston Parish, LA	Debris Removal & Site Management for Debris Reduction and Emergency Roadway Clearance	$16,338,932.00	860,188	August 2016 – August 2017	Removal and disposal of debris from summer floods throughout the Parish. Ceres also removed 400,000 pounds of putrid food and 20,000 units of white goods ruined in the floods.	Mark Harrell, Director of Homeland Security Office, 20355 Government Blvd., Suite D, Livingston, LA 70754; Tel. (225) 686-3066; Fax (225) 686-7280; mh@lpgov.com

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Denham Springs, LA	Disaster Debris Removal	$4,070,506	275,507	August 2016 – August 2017	Removal and disposal of flood debris following heavy rains. Ceres also removed more than 1,500 units of electronic waste.	Melvin Womack, Purchasing Agent, 941 Government Street, Denham Springs, LA 70727; (225) 667-8385; purchasing@cityofdenhamsprings.com
Albany, GA	Disaster Related Debris Removal Services	$4,973,565.60	378,548	February –June 2017	Debris removal and disposal within the City following a January tornado	Yvette Fields, Procurement Director, 222 Pine Avenue, Suite 260, Albany, GA 31701; Tel. (229) 431-3211, Fax: (229) 431-2184; yfields@albany.ga.us
Beaufort County, SC	Storm Debris Removal, Debris Management Site Operations and Disposal	$24,790,569.30	1,630,533	October 2016 – April 2017	Collection, removal and reduction of debris from public and private ROW following Hurricane Matthew	Pamela Cobb, Public Works, 120 Shanklin Road, PO Drawer 1228, Beaufort, SC 29901; (843) 255-2721; pcobb@bcgov.net
Savannah, GA	Storm Debris Removal Services	$11,934,437.55	449,873	October 2016 – June 2017	Debris removal after Hurricane Matthew, removal and reduction of vegetative debris, trees and stumps. Ceres also removed almost 50,000 CY of waterway debris.	Molly Huhn, Purchasing Director, 2 East Bay Street, Savannah, GA 31402; Tel. (912) 651-6425, Fax (912) 651-6855; mhuhn@savannahga.gov
South Carolina DOT (Berkeley, Jasper and Hampton Counties)	Disaster Recovery Assistance following a Declared Disaster	$3,263,229.11	217,414	October 2016 – April 2017	Removal and disposal of vegetative debris from County ROW in three counties following Hurricane Matthew	Scott Dobereiner, Procurement Officer, SC DOT, 955 Park Street, Room 101, Columbia, SC 29201; (803) 737-1484
Indian River County, FL	Disaster Debris Removal & Disposal	$1,177,749.04	93,227	October 2016 – December 2016	Debris removal resulting from Hurricane Matthew.	James Ennis, Assistant Public Works Director, 1801 27th Street, Vero Beach 32960; (772) 226-1221; jennis@ircgov.com
Palm Bay, FL	Debris Removal/Disaster Recovery Services	$1,052,878.00	84,932	October 2016 – January 2017	Collection, reduction and disposal of vegetative and C&D debris resulting from Hurricane Matthew	Gregg Lynk, City Manager, 120 Malabar Road SE, Palm Bay, FL 3290; Tel. (321) 952-3413, Fax (321) 953-8971; Gregg.Lynk@pbfl.org
New Orleans, LA	Disaster Street-Clearing and Debris Collection, Removal, Processing and Disposal	$830,312.50	57,440	January – April 2017	Removal and disposal of vegetative and C&D debris resulting from early tornado in Louisiana, as well as clearing of 60 trees and 150 limbs from the City	Cynthia Sylvain-Lear, Director, Department of Sanitation, 1300 Perdido Street, Suite 1W02, New Orleans, LA 70112; (504) 658-3800

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Jacksonville Beach, FL	Standby Contract for Disaster Services	$745,594.00	49,308	October 2016 – January 2017	Removal and disposal of hurricane debris within the City, including more than 3,000 cubic yards of sand reclamation from beaches	Jason Phitides, Procurement, 1460-A Shetter Avenue, Jacksonville Beach, FL 32250; Tel. (904) 247-6226, Fax (904) 247-6117; jphitides@jaxbchfl.net
Brunswick, GA	Debris Removal and Disposal	$352,224.04	46,890	November 2016 – January 2017	Removal and disposal of vegetative and C&D debris following Hurricane Matthew	Rick Charnock, Assistant Public Works Director, 601 Gloucester Street, Brunswick, GA 31520; (912) 267-5572, rcharnock@cityofbrunswick-ga.gov
Glynn County, GA	Debris Removal and Disposal Services	$7,945,091.78	441,127 CY	October 2016 – March 2017	Removal of debris resulting from Hurricane Matthew	Danny Smith, Public Works Director; 4145 Norwich Street Ext. Brunswick, GA 31520; (912) 554-7746; Danny.Smith@glynncounty-ga.gov
Lenoir County, NC	Debris Management Services	$556,787.00	45,387	October – December 2016	Removal of vegetative and C&D debris resulting from Hurricane Matthew	Roger Dail, Director, Emergency Services Department, 200 Rhodes Avenue, PO Box 3289, Kinston, NC 2850; Tel. (252) 559-1911, Fax (252) 559-6152; rdail@co.lenoir.nc.us
Atlantic Beach, FL	Emergency Debris Management Services	$148,674.00	21,807	October 2016 – January 2017	Collection and hauling of vegetative debris within City limits following Hurricane Matthew	Don Jacobovitz, Public Works Director, 1200 Sandpiper Lane, Atlantic Beach, FL 32233; Tel. (904) 247-5834, Fax (904) 247-5843; djacobovitz@coab.us
Palm Beach Gardens, FL	Emergency Debris and Disaster Recovery Services	$31,507.78	3,936	November 2016	Clearing and removing vegetative debris from public ROW in the City following Hurricane Matthew.	David Reyes, Director, Public Services and Emergency Management, 10500 North Military Trail, Palm Beach Gardens, FL, 33410; (561) 804-7015, dreyes@pbgfl.com
Jupiter Island, FL	Disaster Recovery Debris Removal	$49,088.80	3,548	October - November 2016	Pick up, haul and dispose of vegetative debris resulting from Hurricane Matthew.	Stuart Trent, Director of Public Works; 2 Bridge Road, Hobe Sound, FL, 33455; (727) 545-0171; strent@tji.martin.fl.us
Bald Head Island, NC	Debris Removal and Disposal	$45,647.47	1,944	November 2016	Vegetative debris removal and disposal services as a result of Hurricane Matthew	Chris McCall, Village Manager, 111 Lighthouse Wynd, Bald Head Island, NC 28461; (910) 457-9700
Fernandina Beach, FL	Hurricane & Other Disasters, Debris Removal Reduction and Disposal	$406,166.00	1,792 CY 1,310 limbs	October – November 2016	Collection, reduction and disposal of vegetative debris as well as hangers and leaners following Hurricane Matthew	Dale Martin, City Manager, 204 Ash Street, Fernandina Beach, FL 32034; Tel. (904) 277-7305, Fax (904) 491-2046; dmartin@fbfl.org

Owner & Location	Title of Work	Value	CY	Time Period	Description	Contact
Charleston County Park and Recreation Commission, SC	Debris Removal and Disposal Services	$38,592.00	1,106 CY 59 trees	October – December 2016	Clearing of hurricane debris from roads throughout the County, and damaged trees	Erick Briles, Capital Project Manager, 861 Riverland Drive, Charleston, SC 29412; (843) 762-9952; ebriles@ccprc.com
Cumberland County, NC	Disaster Debris Clearance & Removal	$33,175.00	250	December 2016 – January 2017	Removal and disposal of debris from Hurricane Matthew	Amanda Bullard, Purchasing Agent, 117 Dick Street, Fayetteville, NC 28302; Tel. (910) 678-7746, Fax 910-323-6120; abullard@co.cumberland.nc.us
Taylor County, FL	Disaster Debris Management	$274,631.96	28,509	October 2016	Debris removal of vegetative and C&D debris generated from Hurricane Hermine. Ceres also removed 238 white goods units.	LaWanda Pemberton , County Administrator; 201 East Green Street, Perry, FL 32347; (850) 843-5381; LPemberton@taylorcountygov.com
Pasco County, FL	Disaster Debris Management Services	$29,460.34	2,682	September 2016	Debris collection, hauling and disposal of debris related to Hurricane Hermine.	Tara Bohnsack, Purchasing Director, 8919 Government Drive, West Pasco Govt Complex, New Port Richey, FL, 34654; (727) 847-8434; tbohnsack@pascocountyfl.net
Zachary, LA	Disaster Debris Management and Removal	$183,611.91	17,398	August – September 2016	Management and removal of disaster debris resulting from Louisiana floods	Chris Calbert, Chief Admin. Officer, 4700 Main Street, PO Box 310, Zachary, LA, 70791; (225) 654-0287; chris.calbert@cityofzachary.org
Bastrop County, TX	Debris Removal Contractor	$13,923.80	535	June 2016	Post-event debris removal of vegetative debris from three flood events in Bastrop County	Leon Scaife, Purchasing Agent, 804 Pecan Street, Bastrop, TX 78602; (512) 581-7110; leon.scaife@co.bastrop.tx.us

ENGINEERING & ENVIR. SVCS. DEPARTMENT

Hameed Malik, Ph.D., P.E., Director

June 13, 2025

To Whom It May Concern:

I am pleased to recommend Ceres Environmental Services, Inc. for their outstanding performance in Augusta-Richmond County after Hurricane Helene. The hurricane caused widespread damage, leaving our community overwhelmed with massive debris volumes and hazardous trees endangering buildings, roadways, and our residents. Ceres responded swiftly and handled the recovery effort with professionalism, flexibility, and a genuine commitment to the community.

Throughout the recovery effort, Ceres removed more than 3.4 million cubic yards of vegetative and construction & demolition (C&D) debris, as well as cut and trimmed 17,541 hazardous trees. Their work was not only extensive but done with attention to detail and efficiency that ensured compliance with County requirements, environmental regulations and FEMA reimbursement procedures.
Ceres opened seven Debris Management Sites (DMS), all of which they permitted and managed. These sites were strategically opened to minimize haul distances that were kept under 12 miles. Of particular note, the Eisenhower DMS, located adjacent to the Augusta National Golf Course, was closed and restored on a tight timeline to ensure it was fully cleared ahead of the Masters Tournament, which provides an economic boost to Augusta of over $100 million – a critical deadline for the City. Ceres met this and all other project milestones without issue.

In terms of project management, Ceres implemented a zoning strategy that broke the county into more than 60 zones to allow their crews to prioritize and efficiently manage the areas that needed the most attention.

Ceres implemented an innovative way of debris removal from waterways and sensitive areas, such as historic cemeteries. Ceres coordinated with qualified archaeological professionals and used low-impact removal techniques, including the Sennebogen machines, to avoid disturbing the surrounding soil and graves. Over 80 stumps were removed under archaeological oversight to avoid disturbance to burial sites and potential artifacts - some dating back to the Civil War era.

Ceres also used Sennebogen tree handlers to manage the removal of trees exceeding 80 feet in height that were beyond the reach of standard equipment.

Ceres was responsible for the removal of debris from the Augusta Canal, which required increased environmental sensitivity, as the canal is the key source of drinking water and runs close to the city's levee and intake system. To protect both the water and the surrounding infrastructure, they used low-impact methods like manual winching.

Augusta Engineering Administration
452 Walker Street, Suite 110 – Augusta, GA 30901
Office: (706) 796 – 5040 Fax: (706) 796 -5045
www.augustaga.gov

In summary, Ceres demonstrated professionalism, adaptability, and a clear commitment to quality throughout their work in Augusta-Richmond County. They met every deadline, complied with all FEMA and state requirements for full reimbursement, and navigated a complex scope of work with diligence and care.

Ceres is a team I would gladly work with again on similar projects.

Sincerely,

Hameed Malik, Ph.D., PE
Director Engineering & Environmental Services
Augusta, Georgia (AKA Augusta-Richmond County)
Phone: (706_796-5068 EMAIL: hmalik@augustaga.gov

NRPA'S PARK AND RECREATION MONTH

BUILD TOGETHER Play TOGETHER

RECOGNITION OF PARTNERS AND VOLUNTEERS

This certificate is presented to

CERES ENVIRONMENTAL SERVICES, INC.

for their outstanding partnership and volunteerism for our community.

Tameka D. Williams

Director, Augusta Recreation & Parks Department

July 1, 2025

Date

Augusta GEORGIA RECREATION & PARKS

COLUMBIA COUNTY
GEORGIA

ENGINEERING SERVICES DIVISION

June 10, 2025

Letter of Recommendation: Ceres Environmental Services, Inc. for Disaster Recovery Services

To Whom It May Concern, it is my honor to provide this letter of recommendation for Ceres Environmental Services, Inc. (Ceres) for their response and services provided to Columbia County, GA following Hurricane Helene:

On September 26, 2024, Columbia County received an estimated 12 inches of unpresented rainfall, completely saturating the ground and significantly loosening the soils which anchor our trees to the earth. On the morning of September 27, 2024, Hurricane Helene veered off its forecasted path with a new trajectory, aligning its eastern eyewall for a direct hit with Columbia County. This new path, which would introduce 100+ mile per hour winds to our tree canopies with trunks in soaking soil, would set the stage for what would become the most destructive storm to hit Columbia County in her modern history.

At approximately four o'clock in the morning, Hurricane Helene hit with sustained winds over 100 MPH for more than an hour. As the winds grew stronger, the power grid began to rapidly degrade from falling trees and within a single hour, approximately 165,000 County residents were thrust into complete darkness with only the background sound of the howling winds against their walls, pelting rains on their roofs, and trees quite literally snapping in two and falling across their yards, vehicles, and homes. As the sun rose following the storm, the vast majority of residents found themselves completely trapped within their communities from the fallen trees strewn across seemingly every road countywide. With no power, limited cell service, and no clear transportation routes, many First Responders were even stranded. The County was a ghost town, a dead stick. The magnitude of destruction and the vastness of debris was unfathomable. The confusion, shock, and fear were very real for us all.

County Leadership immediately engaged our mission critical employees and our Disaster Recovery Contractor, Ceres. This was unquestionably a large-scale operation, and from what I understand, Ceres was simultaneously supporting debris removal efforts in other counties and municipalities across Georgia, Florida, and North Carolina in response to Hurricane Helene (and just two weeks later, Hurricane Milton). Despite the scale and complexity of this disaster across the Southeast, Ceres responded immediately. Within just a few days, Ceres had navigated multiple trucks and personnel to begin providing resources and support to Columbia County.

P O Box 498 · Evans, GA 30809 · Phone (706)447-7600

They immediately began establishing debris management sites and in the first 45 days, Ceres had removed over one (1) million cubic yards of debris from our right-of-way. Over the next 30 days, they had removed another one (1) million cubic yards of debris from our right-of-way. They constantly ramped up resources until they were able to meet the demand of the recovery, and in total, utilizing over 130 pieces of equipment and 200 hauling units, Ceres removed approximately 3.8 million cubic yards of debris from our right-of-way, managed continuous debris processing operations across 15 debris management sites, and disposed of 1.5 million cubic yards of mulch across 3 final disposal sites, all within our 6-month federal and state reimbursement period. This equates to the removal, processing, and disposal of a combined ***5.3 million cubic yards of debris***, a volume large enough to cover an entire football field nearly half a mile high, in 180 calendar days. It was a truly unbelievable feat.

The success in Columbia County's recovery would not have been possible without the knowledge and dedication of Ceres' Project Manager, Mr. Mike Smith, and the entire Ceres team who supported him. Mike and the Ceres team quickly demonstrated their experience with rapidly changing conditions, adapting their staff, resources, and approach plans to address the County's ever evolving needs and high expectations. In the end, they exceeded our expectations in every way, and Columbia County will forever be grateful to Ceres for their expertise, perseverance, and service to our community. With their help, life was breathed back into Columbia County.

As Columbia County's Official for overseeing our recovery efforts in response to Hurricane Helene, it is with my highest recommendation that I recommend Ceres Environmental Services, Inc. to any County or municipality seeking disaster recovery services. Please do not hesitate to reach out to me directly should anyone have any questions regarding this letter or Ceres' work with Columbia County, GA.

Sincerely,



R. Kyle Titus, PE
Engineering Division Director | County Engineer
Columbia County Board of Commissioners
ktitus@columbiacountyga.gov
843.845.7723 (m)

May 1, 2025

To Whom It May Concern:

On behalf of the City of Deltona, I would like to extend our sincere gratitude to the entire Ceres team for the outstanding work they performed during the debris removal operations following Hurricane Milton. The City sent the NTP on October 8th, one day prior to Hurricane Milton's landfall, and within hours we were in consistent communication with Ceres.

The scope of the disaster across the Southeast US following Hurricanes Helene and Milton was devastating, but while managing multiple projects for neighboring cities, Ceres handled our debris management project with precision and a confident approach that made the entire process less stressful for our residents and city staff alike. From the beginning of the operation through final cleanup, they worked diligently, efficiently, and with a clear commitment to excellence.

In a time of urgency and need, Ceres truly demonstrated that they cared—not just about the task at hand, but about the people and the community they were helping. We are incredibly grateful for everything they did and are proud to recommend Ceres without reservation. Their dedication and quality of service are exactly what any community would hope for in a time of recovery.

Should you have any questions or concerns, please feel free to call or email me at the number or address below.

Sincerely,

Phyllis A. Wallace
Deputy Public Works Director
pwallace@deltonafl.gov
386/878-8965 office

/paw

The CITY OF DAYTONA BEACH

"THE WORLD'S MOST FAMOUS BEACH"

David Waller
Public Works Director
City of Daytona Beach
950 Bellevue Ave
Daytona Beach, FL 32114

March 20, 2025

To Whom It May Concern,

I would like to express my appreciation and gratitude to Ceres for the exceptional service they provided to Daytona Beach following Hurricane Milton. Throughout the disaster response, Ceres mobilized quickly, maintained clear and consistent communication with my team, and exceeded our expectations by completing the project on schedule and under budget.

The 2024 Hurricane Season may be considered one of the most difficult and destructive Seasons this decade, yet Ceres did not falter in their service for our City. On the same day the City activated the disaster debris management contract, a Ceres representative was on-site. Within the first week, over 7,000 CY of debris had been removed from rights-of-way, and by the project's completion, more than 76,000 CY had been hauled, reduced, and properly disposed of.

Although there were limited locations for Debris Management Sites, Ceres coordinated with Daytona Speedway representatives to utilize Parking Lot #7, a two-square-mile grass lot typically used during Speedway events. This provided ample space for debris separation and reduction, and Ceres ensured the site was restored to its original condition, meeting the Speedway's standards.

Ceres is a reliable and professional company that met and exceeded our expectations. I highly recommend them for any disaster debris management project. Please feel free to contact me for any further comments.

Please feel free to contact me at 321-246-2331 or wallerdavid@codb.us if you require any further information.

Sincerely,

David Waller
Public Works Director
City of Daytona Beach

DATE: 3/28/2025

Dear Sir or Madam,

I am writing this recommendation letter in response to Ceres' disaster debris management services provided following Hurricane Milton in the fall of 2024. Ceres was an incredible partner in ensuring proper cleanup of our city and the disposal of 100K cubic yards of debris within 48 days. This effort could not have been possible without the team Ceres provided, along with the knowledge and resources they shared with the city.
Hurricane Milton had significantly impacted Port Orange. Once the storm had passed, and City officials assessed damage, we decided to activate our disaster debris contract. Ceres personnel were in contact with officials almost immediately. This brought great relief during a stressful tie for our community.
In addition to the Scope of Work (SOW) stated in the contract, which included Right-of-Way debris removal, debris hauling, and debris reduction at the DMS, we had asked Ceres to pick up some debris and manage hazard trees on City Property. Though this was not part of the original SOW, Ceres stepped up to the plate and completed the additional task.
Ceres was a vital partner during the recovery process following Hurricane Milton. I'd like to also mention John Gallicchio, the assigned Project Manager. He was extremely knowledgeable, communicative, and was able to supply ample resources that allowed the debris removal and disposal process to proceed smoothly. Bottom line, I would not hesitate to recommend Ceres for disaster debris removal and disposal work.

Sincerely,

Thomas

Thomas DiEulio
Public Works Director
City of Port Orange
(386) 506-5575
tdieulio@port-orange.org

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CITY OF HOUSTON
Department Name

John Whitmire
Mayor

Mark Wilfalk
Director
P.O. Box 1562
Houston, Texas 77251-1562

T. 832-393-0454
F. 832-393-0333
www.houstontx.gov

Reference Letter – City of Houston

Ceres Environmental

Mr. Rob Smith

Director of Disaster Recovery

This letter expresses the City of Houston's support for Ceres Environmental Services. In the aftermath of Hurricane Beryl, which devastated Houston on July 8th, Ceres demonstrated exceptional efficiency and professionalism. They mobilized immediately upon receiving the go-ahead and successfully managed the removal and disposal of large quantities of debris, establishing multiple debris sites within the first week. Their dedication to safety and timely execution helped achieve early project completion, which was remarkable.

Ceres rapidly reached a high debris hauling capacity. By the third day of operations, they had achieved a daily production of 17,530 cubic yards, exceeding our expectations. They maintained this impressive performance for several weeks, deploying up to 62 trucks and consistently hauling between 20,000 and 25,000 cubic yards of debris each day. Their incredible efforts to remove debris from the rights-of-way as quickly and safely as possible assisted our residents in getting back on their feet.

Thousands of trees were affected by wind damage, requiring either hazard tree removal or the clearance of hazardous hangers to ensure public safety. In total, Ceres managed 13,511 trees and transported the resulting vegetative debris to the designated site for mulching and beneficial use.

I would like to commend the Ceres team's exceptional responsiveness and creativity throughout this disaster response project. Despite being engaged later than the other contractors, the Ceres project leadership team excelled with impressive dedication, organization, and efficiency. Their team implemented a well-structured approach, brought in the necessary equipment and manpower, kept us consistently informed, and ultimately completed their portion of the project ahead of schedule.

Ceres is a highly capable disaster management company. Their personnel are experts in this industry, and I genuinely appreciated their transparency and communication throughout all aspects of this project. I highly recommend Ceres for any disaster management initiative.

DocuSigned by:
Mark Wilfalk
7F557A9E24B1434...

Mark Wilfalk, Director
Solid Waste Management Department

Council Members: Amy Peck Tarsha Jackson Abbie Kamin Carolyn Evans-Shabazz Fred Flickinger Tiffany D. Thomas Mary Nan Huffman Mario Castillo Joaquin Martinez Edward Pollard Martha Castex-Tatum Julian Ramirez Willie Davis Twila Carter Letitia Plummer Sallie Alcorn
Controller: Chris Hollins

City of Sugar Land

September 23, 2024

David A. McIntyre
President
Ceres Environmental Services, Inc.
9945 Windfern Road
Houston, Texas 77064

To whom it may concern,

I am writing to provide a reference for Ceres Environmental, who was contracted to assist with the cleanup of storm debris following a debris generating event. The City of Sugar Land had the opportunity to observe their work firsthand after Hurricane Beryl, and I can confidently recommend them for similar projects.

From the outset, Ceres representatives and project managers demonstrated a high level of professionalism and dedication. Prior to hurricane season they met with the City and were able to provide valuable information regarding coordination and activation. After receiving the Notice to Proceed (NTP) post Hurricane Beryl, they arrived promptly and were well-prepared to tackle the challenges posed by the storm debris. Their team worked efficiently, utilizing effective techniques to ensure the safe and thorough removal of debris while adhering to all FEMA guidelines, local regulations, and safety protocols.

After activation they met with City staff, and the Debris Monitor, multiple times a day to ensure we had a coordinated plan. Throughout the project, Ceres Project Manager, Alonzo Clay, maintained open communication, providing daily updates and addressing any concerns that arose. Their commitment to quality and customer satisfaction was evident in their attention to detail and willingness to meet our requests.

In addition to their technical expertise, Ceres Environmental and their team displayed a strong work ethic and a positive attitude, which contributed to a collaborative and productive working environment. Ceres was able to assist the City of Sugar Land in recovering from Hurricane Beryl in a timely manner in comparison to surrounding areas impacted.

I recommend Ceres Environmental for any future projects involving cleanup and debris removal. Their experience, reliability, and dedication make them an excellent choice for municipalities and organizations in need of these services.

Please feel free to contact the City if you have any further questions.



Christian Eubanks

Environmental Manager

City of Sugar Land

GARLAND
TEXAS MADE HERE

September 10, 2024

Marcus Smith
Project Manager
CERES Environmental, Inc.

Dear Marcus,

I am writing to express my heartfelt appreciation for your outstanding leadership and dedication in managing the recent disaster debris collection efforts in the City of Garland, Tx.. The work your team completed was nothing short of remarkable, and it was clear that your guidance played a pivotal role in the success of this massive and historic undertaking.

The aftermath of the May 28, 2024 storm presented unprecedented challenges for the Garland community, and we are deeply grateful for the speed and efficiency with which your team mobilized. Your ability to coordinate such a large-scale operation, ensuring that debris was removed swiftly and safely, brought much-needed relief to our residents. The professionalism, diligence, and commitment to the highest standards exhibited by you and your team were evident in every aspect of the project.

I would also like to commend your communication throughout the process. Keeping my staff informed, addressing concerns promptly, and providing updates on progress were invaluable in helping everyone navigate this difficult time with a sense of confidence and assurance.

Please extend my sincerest thanks to every member of your team for their hard work and dedication. The difference you have made in the lives of our residents and the overall recovery of our community cannot be overstated.

Once again, thank you for your exceptional service and leadership during this critical time. Your efforts have left a lasting positive impact on the City of Garland, and we are truly grateful.

Sincerely,

Uriel Villalpando

URIEL D VILLALPANDO, MBA | Director
Sanitation | Transfer Station | Recycling Center
1434 Commerce Street
Garland, TX. 75040
Office: (972) 205-3424 | Fax: (972) 205-3703
uvillalpando@garlandtx.gov | www.garlandtx.gov

BOARD OF COMMISSIONERS

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JENNIFER O. RUTLEDGE, COUNTY CLERK

ROCKDALE COUNTY EMERGENCY MANAGEMENT AGENCY

Dan Morgan, GA-ACEM, Director
Dan.morgan@rockdalecountyga.gov
OFFICE: 770-278-8405
FAX: 770-278-8905

May 6, 2024

Recommendation Letter for CERES Environmental

To Whom It May Concern:

Rockdale County, Georgia, sustained damage from an EF2 tornado in the morning hours of April 2nd, 2024. After surveying the damage and the amount of vegetative debris, Rockdale County EMA activated our debris management plan. CERES is the contracted hauler and processor for Rockdale County.

They responded with the correct amount of equipment, did a thorough assessment of the damaged area and set up operations at the Debris Management Site (DMS). Their operations manager, Marian Banks, kept in constant contact while overseeing the total operation. The daily operations needed very little oversight from Rockdale County as CERES handled all aspects of the debris response.

As the EMA Director, I feel confident in the abilities of the CERES team to successfully respond to and complete any debris disaster. I would highly recommend CERES as a valuable addition to any disaster response team.

Sincerely,

Dan Morgan
EMA Director
Rockdale County, Georgia

JAMIE ENGLISH
District 1

JIM MOODY
District 2

MICHAEL NEWMAN
District 3

PAM FEAGLE
District 4

THOMAS DEMPS
District 5

TAYLOR COUNTY
BOARD OF COUNTY COMMISSIONERS

GARY KNOWLES, Clerk of Court
Post Office Box 620
Perry, Florida 32348
(850) 838-3506 Phone
(850) 838-3549 Fax

LAWANDA PEMBERTON, County Administrator
201 East Green Street
Perry, Florida 32347
(850) 838-3500, extension 7 Phone
(850) 838-3501 Fax

CONRAD C. BISHOP, JR., County Attorney
Post Office Box 167
Perry, Florida 32348
(850) 584-6113 Phone
(850) 584-2433 Fax

April 24, 2024

Ceres Environmental
Services 6968 Professional
Pkwy E. Sarasota FL 34240

To Whom It May Concern:

I am writing this letter in sincere appreciation for the exceptional efforts and performance of CERES Environmental Services in the aftermath of Hurricane Idalia.

Within hours of the impact of Hurricane Idalia, CERES responded with the mobilization of their employees, fleet of trucks and equipment, clearly demonstrating their preparedness for such emergencies.

Due to Governor DeSantis' efforts to assist Taylor County with disaster relief there were numerous entities involved in the debris removal efforts within Taylor County. CERES was able to work with all the entities and demonstrated professionalism throughout the challenging process.

CERES employees provided amazing customer service and addressed our needs as they arose. They were very professional, but also very pleasant and easy to work with. Their communication and cooperation made the whole process smooth and efficient.

Given the exceptional performance and positive impact CERES had on our community, the Taylor County would call upon CERES Environmental Services again, should we face the impact of another hurricane in the future.

Sincerely,

LaWanda Pemberton
County Administrator

CITY OF PERRY
FLORIDA

224 South Jefferson Street
Perry, Florida 32347-3235
P: 850-584-7161

February 6, 2024

Ceres Environmental Services
6968 Professional Pkwy E.
Sarasota FL 34240

To Whom It May Concern:

I am writing this letter in sincere appreciation for the exceptional efforts and performance of CERES Environmental Services in the aftermath of Hurricane Idalia.

The City of Perry has never been hit by a storm of this magnitude and CERES immediately responded with the mobilization of their employees, fleet of trucks and equipment showcasing their preparedness for such emergencies.

CERES employees provided amazing customer service and addressed our needs as they arose. They were very professional, but also very pleasant and easy to work with. Their communication and cooperation made the whole process smooth and efficient.

Given the exceptional performance and positive impact CERES had on our community, the City of Perry would call upon CERES Environmental Services again, should we face the impact of another hurricane in the future.

Sincerely,

Danielle Ondash

Danielle Ondash
General Services Superintendent

Letter of Recommendation

March 7, 2023

Ceres Environmental Services, Inc.
6968 Professional Parkway East
Sarasota, Florida 34240

It is my pleasure to write a letter of reference for Ceres Environmental Services. I had the opportunity to work with Ceres staff during the Winter Storm Mara (2023) recovery efforts in Austin, Texas.

Ceres collected, processed, hauled and disposed of approximately 230,000 cubic yards of debris. Ceres its employees are very knowledgeable in the disaster process of debris removal. They understand FEMA regulations and requirements and communicated the cleanup and recovery steps throughout the event. The staff we worked directly with were knowledgeable, compassionate and brought confidence to the situation.

Ceres staff were reliable, organized and executed their tasks with efficiency and timeliness. Their integrity as a company was evident throughout the event and played a critical role in helping Austin recover from Winter Storm Mara. I would recommend them for their services as a debris contractor.

If you have any questions, please do not hesitate to contact me at amy.slagle@austintexas.gov.

Amy Slagle
Mar 7, 2024 12:28 CST)

Amy Slagle
Acting Assistant Director
City of Austin
Austin Resource Recovery

Glynn County Georgia

Glynn County Public Works
4145 Norwich Street Ext.
Brunswick, GA 31520
912.554.7746
Fax 888.558.1549

To Whom It May Concern:

I am writing this letter to recommend Ceres Environmental Services, Inc. as a debris removal contractor. I had the pleasure of working with Ceres in 2023 during the aftermath of Hurricane Idalia that hit parts of Florida and Georgia, causing damage across Glynn County, GA. I was very impressed with Ceres' professionalism, efficiency, and dedication to their work.

Following Hurricane Idalia, Ceres collected, hauled, and disposed of 35,440 cubic yards of debris. Their prompt and efficient service helped in the restoration of the community and allowed for quick return to normalcy for our residents. Their team of professionals were highly skilled, efficient, and reliable in carrying out the required tasks and keeping the County informed of the progress on a daily basis.

Overall, I highly recommend Ceres Environmental Services, Inc. for any future debris removal projects, and I am confident that they will exceed your expectations.

Please do not hesitate to contact me if you require any additional information regarding their work.

Sincerely,

Danny Smith, CPWP-M
Public Works Director
4145 Norwich Street
Brunswick, GA 31520
Office Phone: 912-554-7701
Danny.Smith@glynncounty-ga.gov

District No. 1 - Ronald Williams
District No. 2 - Rocky Ford
District No. 3 - Robby Hollingsworth
District No. 4 – Everett Phillips
District No. 5 - Tim Murphy



November 14, 2023

David McIntyre
Owner, Ceres Environmental Services
6968 Professional Pkwy E. Sarasota, FL 34240

Mr. McIntyre,

I am writing this letter to express my sincere appreciation and commendation for the exceptional efforts and outstanding performance of Ceres Environmental Services in the aftermath of Category 3 Hurricane Idalia, which struck Columbia County, Florida on August 30th, 2023.

In the wake of the devastating hurricane, the debris removal mission posed significant challenges for our community, requiring prompt and efficient response. Ceres Environmental Services not only met but surpassed our expectations in undertaking this critical task. The dedication, professionalism, and expertise demonstrated by the Ceres team was truly commendable.

One of the most impressive aspects of Ceres' response was the rapid mobilization of their fleet of trucks and equipment, all owned by Ceres, showcasing the company's robust infrastructure and preparedness for such emergencies. The ability to self-perform the work contributed significantly to the efficiency and effectiveness of the debris removal operations.

From the moment Ceres was called upon, they demonstrated a commitment to prompt action and a keen understanding of the urgency of the situation. The responsiveness of the Ceres team was exemplary, and their ability to exceed expectations in terms of volume, production, and timelines was truly remarkable.

Working with the Ceres Environmental Services Team, I found them to be not only professional, but also pleasant to work with. The team's collaboration with our local authorities was seamless, and their commitment to open communication and cooperation made the entire process smooth and efficient.

Given the exceptional performance and positive impact Ceres had on our community during this challenging time, there is no doubt that Columbia County would enthusiastically call upon Ceres Environmental Services again, should we face the impact of another hurricane in the future.

In conclusion, I want to express our deepest gratitude for the invaluable support and exemplary service provided by Ceres Environmental Services. Your dedication to the well-being of our community did not go unnoticed, and we are grateful for the partnership forged during this critical period.

Sincerely,

Kevin Kirby
Assistant County Manager, Columbia County
135 NE Hernando Avenue, Suite 203 Lake City, FL 32055

VERMONT

Vermont Department of Environmental Conservation *Agency of Natural Resources*
Waste Management & Prevention Division, Solid Waste Management Program
One National Life Drive, Davis 1 [phone] 802-828-1138
Montpelier, VT 05620-3704 [web] VTrecycles.com

August 28, 2024

Ceres Environmental Services
6968 Professional Pkwy
E. Sarasota FL 34240

To Whom It May Concern:

I am writing this letter in sincere appreciation for the exceptional efforts and performance of CERES Environmental Services with debris removal in the aftermath of severe flooding events in July 2023 and July 2024.

The State of Vermont has never been hit by such large-scale debris event storms of this magnitude and CERES immediately responded with the mobilization of their employees, fleet of trucks and equipment showcasing their preparedness for such emergencies.

CERES employees provided amazing customer service and addressed our needs as they arose. They were very professional, very pleasant, and easy to work with. Their communication and cooperation made the whole process as efficient as possible.

Given the exceptional performance and positive impact CERES had on our community, the State of Vermont would use the contract with CERES Environmental Services again, should the need arise in the future.

Sincerely,



Steven Young, State Debris Management Coordinator
Vermont Department of Environmental Conservation

City of Cape Coral
Public Works Department

April 27, 2023

Bryan Fike
Regional Client Services Director
Ceres Environmental Services, Inc.
6968 Professional Parkway East
Sarasota, FL, 34240

Re: City of Cape Coral Hurricane Ian Debris Removal Project

Dear Bryan Fike:

I am writing to acknowledge and commend CERES Environmental Operations for the excellent performance related to disaster debris removal following Hurricane Ian's landfall in Cape Coral.

I offer sincere appreciation for their rapid recovery services during one of the most powerful and destructive storms to ever hit the United States. The project scope included over 127 square miles of land and 1,500 miles of roadway. Ever since we signed our contract, they have provided the highest quality of communications and responsiveness with even better customer service. Our deadlines were met earlier than expected, and they quickly resolved any issues that arose without reservation. Our recovery could not have been successful without them. The professional leadership of the field team to rapidly mobilize and ramp up with full-time personnel and numerous subcontractors is a testimony to the dedication of their staff. A positive relationship was built with all levels of the city's government, making them a reliable partner to us.

Immediately after the storm passed, CERES mobilized a large volume of equipment and personnel to conduct first push operation, began vegetative debris removal, set up and operated four separate debris management sites within city limits. The CERES team and their sub-contractors, were well equipped to, not only, meet the physical demand, but also, extremely familiar with the tedious requirements related to federal funding.

Key staff within the CERES organization provided excellent customer service and addressed all citizen concerns with a sense of urgency and professionalism.
While Cape Coral's debris removal activities were being well maintained by CERES, City of Cape Coral Public Works staff were able to focus on different infrastructure recovery efforts.

At the 60-day mark of the declared disaster, Ceres had removed over 1,800,00 cubic yards of vegetation and C&D from city streets. At project completion, CERES collected, chipped, and disposed of 1,510,773 cubic yards of vegetative debris; and collected, staged and disposed of 454,308 cubic yards C&D both, in only 4 months. This included two weeklong holiday breaks.

In addition to the right-of-way removal, a unique facet to the recovery was Ceres also planned and successfully conducted both land-based and water-based debris removal of vegetation knocked down by Ian, and non-vegetative debris blown into the canals or damaged by the storm surge.

The scope of this project included collecting, chipping, and disposing of 750,000 cubic yards of vegetative debris and 800 cubic yards of C&D from over 400 miles of both saltwater and freshwater canals, while supporting the City's efforts in protecting waterfowl, wading birds, migrant songbirds, gopher tortoises, and dolphins and reptiles. Cape Coral is home to the largest population of burrowing owls in Florida, and the canal system is so extensive that local ecology and tides have been affected. The system provides many residents with waterfront living access to the Gulf of Mexico via the broad Caloosahatchee River and Matlacha Pass.

The City of Cape Coral is honored to have completed a successful FEMA funded project with CERES, and I would whole-heartedly recommend the CERES team for emergency debris removal activities.
Sincerely,

Terry B. Schweitzer
Solid Waste Manager
City of Cape Coral

TS:jr

City of North Port
DEPARTMENT OF PUBLIC WORKS
Office: 941.240.8050
Fax: 941.240.8063

MEMORANDUM

TO: Mike Beavers
Karl Dix

FROM: Frank Lama, Solid Waste Manager

SUBJECT: Hurricane IAN Cleanup Recommendation Letter

DATE: April 21, 2023

Dear Mr. Beevers,

It is my pleasure to recommend Ceres Environmental Services, Inc. for their exceptional work in the City of North Port in the aftermath of Hurricane Ian. North Port was among the hardest-hit areas of Florida experiencing significant flooding and strong sustained winds for hours. The hurricane produced millions of cubic yards of vegetative and C&D debris. Your team at Ceres made the completion of this complex, large-scale debris removal project seem easy.

Ultimately, your team collected, hauled, processed, and disposed of over 2.4 million cubic yards of debris, which enabled a faster than anticipated restoration of the North Port community. At the project's peak, 47,000 cubic yards of debris was hauled in a single day. The City especially appreciated that Ceres owned all the reduction equipment mobilized to quickly reduce the incredible amounts of debris. This helped reduce the overall processing times and propel the project forward ahead of other jurisdictions in the area. Due to the quick response and the expedited project, the City was able to maximize FEMA reimbursement with the increased federal cost share granted by FEMA.

Ceres was also able to help us return an essential aspect of our economy back to normal. As you know, each year between February and March, tens of thousands of avid baseball fans visit North Port during MLB spring training to enjoy the weather and watch the Atlanta Braves play. Spring Training is a key economic driver for the City. Each year, Spring Training pumps millions of dollars into our City. Ceres set an ambitious goal to complete the debris cleanup process before the start of spring training, and I'm proud to say that this goal was successfully achieved.

I highly recommend Ceres Environmental Services, Inc. for any future disaster debris management projects. They are a reliable and professional company that exceeded our expectations during our disaster response efforts. Please, feel free to show this letter to potential clients. I would be happy to answer any questions or supply additional information.

Sincerely,

Frank Lama

City of North Port, FL



P. O. Drawer 1000 • Arcadia, Florida 34265

To Whom It May Concern:

I am writing this letter to recommend Ceres Environmental Services, Inc. as a debris removal contractor. I had the opportunity to work with Ceres during the aftermath of Hurricane Ian that hit Southwest and Central Florida, causing significant damage to Arcadia. Ceres provided exceptional debris removal services that were crucial to our community's recovery efforts.

Hurricane Ian caused extensive flooding in the City of Arcadia. Many main roads in the area were completely submerged and cut off emergency response personnel from getting in the City. Additionally, a major fuel shortage affected Southwest Florida. Despite these challenges, the Ceres team found a suitable route on the east side of the City for their equipment. Ceres personnel commuted to and from Central Florida with fuel transfer tanks, which allowed them to keep their crews working seven days a week, ensuring that the cleanup effort continued without interruption.

Ceres collected, hauled, and disposed of 97,379 cubic yards of debris. Their service was prompt and efficient, their team of professionals are highly skilled in removing hurricane and flood-generated debris. Their ability to handle a significant amount of debris in a safe and timely manner was critical to the community's recovery efforts. They completed the project in less than 60 days, which allowed the City to receive maximum FEMA reimbursement.

Overall, I highly recommend Ceres Environmental Services, Inc. for any future debris removal projects. Their reliability, efficiency, and dedication to this project was unmatched, and I am confident that they will provide exceptional service and exceed your expectations.

Please do not hesitate to contact me if you require any additional information regarding their work.

Sincerely,

Director of Public Works

City of Arcadia

ST. TAMMANY PARISH
MICHAEL B. COOPER
PARISH PRESIDENT

To Whom It May Concern:

Ceres Environmental Services has done an exceptional job clearing numerous waterways in St. Tammany Parish. In 2022 and 2023, we had the pleasure of collaborating with Ceres on an NRCS-funded project aimed at preventing flooding by removing debris from our extensive canals, channels, and various waterway systems. Their dedication, professionalism, and expertise were instrumental in the success of this project.

In total, Ceres cleared 381,333 linear feet of waterways, working within the National Wild and Scenic Rivers System. Ceres demonstrated efficiency, effectiveness, and high levels of expertise in their waterway debris removal efforts. They exhibited a profound understanding of the challenges posed by our waterways, requiring specialized knowledge and equipment to ensure project success while minimizing the environmental impact. They applied various debris removal techniques to tackle challenges such as the varying depth and width of the waterways, the limited availability of access points, and the presence of obstacles in the waterways.

Ceres complied with all applicable rules and regulations and provided thorough documentation to NRCS to ensure St. Tammany Parish's reimbursement eligibility.

I highly recommend Ceres for any future projects related to waterway debris removal and restoration. Their unwavering dedication to quality, safety, and efficiency sets them apart. We are grateful for their dedication, and we look forward to future collaborative efforts.

Sincerely,

MICHAEL B. COOPER
Parish President

OFFICE OF THE PARISH PRESIDENT
P.O. BOX 628 | COVINGTON, LOUISIANA | 70434 | MCOOPER@STPGOV.ORG | 985-898-2362
WWW.STPGOV.ORG

CITY OF MOUNT DORA
PUBLIC WORKS AND UTILITIES

City Hall
510 N. Baker St.
Mount Dora, FL 32757

Office of the City Manager
352-735-7126
Fax: 352-383-4801

Customer Service
352-735-7105
Fax: 352-735-2892

Finance Department
352-735-7118
Fax: 352-735-1406

Human Resources
352-735-7106
Fax: 352-735-9457

Planning and Development
352-735-7112
Fax: 352-735-7191

City Hall Annex
900 N. Donnelly St.
Mount Dora, FL 32757

Parks and Recreation
352-735-7183
Fax: 352-735-3681

Public Safety Complex
1300 N. Donnelly St.
Mount Dora, FL 32757

Police Department
352-735-7130
Fax: 352-383-4623

Fire Department
352-735-7140
Fax: 352-383-0881

Public Works Complex
1501 Robie Ave.
Mount Dora, FL 32757
352-735-7151
Fax: 352-735-1539

W. T. Bland Public Library
1995 N. Donnelly St.
Mount Dora, FL 32757
352-735-7180
Fax: 352-735-0074

Website:
www.cityofmountdora.com

February 9, 2023

Tia Laurie, Director of Administration
Ceres Environmental Services, Inc.
6968 Professional Parkway East
Sarasota, Florida 34240

Re: Hurricane Ian and Hurricane Nicole Debris Removal

Dear Tia;

Please accept my profound appreciation for all the hard work your team did for the City of Mount Dora as we recovered from these two back-to-back storm events.

Hurricane Ian was a first-time experience for some of us in this community and we are very grateful for the expeditious debris removal service Ceres was able to provide from the days leading up to the storm, and days and weeks after the storm. Ceres brought experience and confidence that made the situation easier than it might have otherwise been for us.

The staff we interacted with were always considerate and understanding of our situations. We had two key events during this debris clean up -- a bike rally one weekend and craft fair the following week. The advanced preparation by your team produced immediate results within a remarkably short time, allowing success for both weekends. The responsiveness to specific situations was greatly appreciated by all the concerned organizations here at Mount Dora.

Thank you for the quality of services the CERES provided to this community. May I especially recognize the continuous communication and care that I received from Don Stubblefield as he strove daily to keep us on target and satisfy the needs of our entire community.

Sincerely,

George Marek

Digitally signed by George Marek
Date: 2023.02.09 12:42:15 -05'00'

George Marek
Director of Public Works
City of Mount Dora

LARIMER COUNTY | OFFICE OF EMERGENCY MANAGEMENT

P.O. Box 1190, Fort Collins, Colorado 80522-1190, 970.498.7010, Larimer.org

January 21, 2022

RE: Ceres Environmental Services

To Whom It May Concern:

This letter should serve as a letter of recommendation for Ceres Environmental Services for their debris management efforts on Larimer County's behalf after the Cameron peak Wildfire and the Black Hollow Debris Flow.

Ceres Environmental Services, Inc. provided exceptional performance during the roughly $4,200,000.00 hazard tree removal project inside the Front Range resulting from the Cameron Peak Fire. As the Director of Emergency Management for Larimer County, I was responsible for all aspects of the hazard tree removal project, including coordination amongst key stakeholders from the U.S. Forest Service, FEMA, the State of Colorado, other County Departments, multiple HOAs, and individual residents. Ceres met the challenging demands of the project with strong leadership, and a team of professionals possessing expert knowledge of planning for and removing hazardous trees. It was evident that Ceres had completed projects of similar scope and complexity numerous times before our project in Larimer County.

The Ceres' project management team engaged with the County early and often prior to the start of the project. During the initial planning phase, we collectively shared ideas for the concept of operations, unique features of the impacted area, path through the project, messaging to residents, and overall goals for the program. Ceres brought continuity and competency to the response offering lessons learned from past fire responses and disaster projects. At final tally, Ceres removed 14,207 hazardous trees along 65+ miles of roads in very difficult terrain. When a debris flow impacted the County near the project, Ceres quickly changed focus, and mobilized personnel and equipment to assist search and rescue and recovery operations. Even with the changing scope, the project finished ahead of schedule.

During the hazard tree removal process, a catastrophic debris flow occurred in the Black Hollow drainage in the Cameron Peak Fire area, causing the death of four people and the destruction of multiple structures. Ceres was able to shift operations quickly and effectively to assist with Search and Rescue efforts and later with debris removal from the site.

LARIMER COUNTY

I specifically appreciated Ceres consistent attention to any concern I raised and their commitment to resolving any problem quickly and effectively. Ceres started and finished operations along ROWs mile-by-mile in a systematic and orderly fashion. This is a key component of any disaster project as it reduces the length of time that our operations impact residents as they rebuild on their property.

Ceres is also deserving of our recognition and its accomplishments are quite noteworthy.

- Ceres deployed cutting-edge forestry resources (Sennebogens) and efficient industry work methods, completing over 60% of the work with its own forces.
- Ceres introduced forestry and tree removal practices not anticipated in the original contract, providing cost savings while consistently protecting areas containing sensitive environmental resources.
- Ceres developed and implemented a Steep-Slope Operations Plan to remove and chip hazardous trees on rugged terrain. The steep slope operations plan reduced the overall safety risk to all stakeholders while improving project performance.
- Working inside the Front Range, the County has a limited window to start and finish infrastructure projects. Ceres coordinated with other County Departments and their contractors to ensure hazard tree removal operations did not adversely impact other county infrastructure and recovery projects.

I highly recommend Ceres to any other jurisdiction, both in Colorado and across the United States. Please contact me with any questions or concerns at 303-656-3214 or via email at hodgeslr@co.larimer.co.us. Thank you.

Regards,



Lori Hodges, Director
Office of Emergency Management
Larimer County

Mark R. Johnson
Mayor

March 23, 2022

To Whom It May Concern,

It is my great pleasure to recommend Ceres Environmental Services Inc. to any organization in need of debris removal services. The City of Covington, located in southeast Louisiana, completed an RFP for a standing debris removal service contract over the summer of 2021 and executed a contract in early August 2021. Less than one month later Hurricane Ida formed in the Gulf of Mexico and was projected to impact the City of Covington. Within hours of being notified of the possible strength of the storm, Ceres contacted our staff to provide assurance they were ready to respond if needed. The City pre-emptively issued a purchase order one day ahead of the projected impacts to enable Ceres to activate immediately if necessary.

Weather bands from Hurricane Ida started rolling in the evening of Sunday, August 29th, 2021. Severe weather conditions continued throughout that evening until approximately 6:00 AM Monday morning, at which point the City's Public Works Director determined roads were impassable and we needed to activate Ceres. By 7:00 AM I made direct contact with our Ceres representative and a crew was mobilized. By 11:00 AM our assigned Project Manager arrived in town and a kickoff meeting was held. By 1:00 PM the city was divided into response zones and several debris crews were in route to our area. Debris push efforts on City roads began the following morning at sunrise.

The immediate response by Ceres within hours of activation was the key component to the City being able to clear roads for emergency response and reentry. Not only were the crews able to move quickly and efficiently, our Project Manager had a strong understanding of FEMA regulations. It was immediately clear that the City's ability to seek FEMA reimbursement based on eligibility was a priority for Ceres.

Our Project Manager and debris crews were in Covington working nearly 7 days a week from August 30th through mid-December. During this time, Ceres demonstrated their ability to operate independently, which allowed the City's leadership to focus on re-establishing City operations. Our Project Manager maintained on-going coordination with the staff, provided notifications of time-sensitive matters, and kept a sharp focus on the community's need to recover and return to daily life as quickly as possible. Meanwhile, he continued to prioritize the City's eligibility for FEMA reimbursement.

I can confidently say the City of Covington's speedy and successful recovery in the wake of Hurricane Ida is in large part due to the excellent planning and execution of our Ceres team.

Sincerely,

Erin Bivona
Chief Administrative Officer
City of Covington, LA

City of Thibodaux- Office of Emergency Preparedness
310 North Canal Blvd. P.O. Box 5418
Thibodaux, La. 70302

January 7, 2022

David McIntyre
Ceres Environmental

I would like to offer my personal thanks to you for the efforts of Karl Dix, Mike Beevers and Mike Dillard for their work in support of the City of Thibodaux in response to Hurricane Ida.

I would like to preface my gratitude with some of my personal background. I am currently serving with the City of Thibodaux as the Special Projects Coordinator, as well as the Emergency Preparedness Director. I started this position in 2019 having just retired from the U.S. Marshals. I had a total of 28 years in service, serving as a supervisory federal law enforcement agent for 17 years of those 28 years. In addition, I also served as a leader in the U.S. Army- Louisiana National Guard for 31 years (retiring as a Colonel in 2015). Of my 31 years, I served 19 years in eight different command assignments. Between these two careers, I have supervised over 100 emergency management events (including a tour in Iraq as the Commander of Security Forces in the Green Zone). These events spanned the elected terms of 6 U.S. Presidents and 7 Louisiana Governors.

Karl, Mike B. and Mike D. are some of the best leaders I have ever seen in this line of work. Their ability to take strategic concepts and turn them into operational programs is outstanding. There are three things that set these leaders above their peers in this industry: their problem solving, their ability to interact with others and their decision making. I have personally watched them interact with residents, politicians and governmental leaders in the past 5 months. Their ability to move through issues to solutions is a testament to their ability as leaders. They see problems and solve them before progression migrates to major events.

These three leaders have established a level of production that is rarely seen in debris management. They have represented Ceres Environmental in a dynamic fashion and are a testament to the ability of your team. I know that you are well aware of their value as leaders and I want to thank you for allowing them to help us get through this tough time. Leadership is not about personal achievement, leadership is about impact to those around us. Karl, Mike B. and Mike D. have truly made an impact here and we thank you as well for effort: Job well done!

Jacques Thibodeaux
Special Projects Coordinator
Emergency Preparedness Director
City of Thibodaux

City of Gonzales

120 SOUTH IRMA BOULEVARD • GONZALES, LOUISIANA 70737 • PHONE (225) 647-2841 • FAX (225) 647-9557

BARNEY D. ARCENEAUX
MAYOR/ADMINISTRATOR

TIMOTHY R. RILEY-Division A
COUNCILMAN
DRAINAGE
MAYOR'S YOUTH COUNCIL

KIRK J. BOUDREAUX-Division B
COUNCILMAN
MAYOR PRO-TEMPORE
TREASURER/FINANCE
STREETS
AEDC LIAISON

HAROLD L. STEWART-Division C
COUNCILMAN
SANITATION
TOURISM

TYLER J. TURNER-Division D
COUNCILMAN
ASSISTANT TREASURER
UTILITIES
ORDINANCE

JOHNNY A. BERTHELOT-Division E
COUNCILMAN
RECREATION
ENGINEERING
PUBLIC SAFETY

SHERMAN D. JACKSON
CHIEF OF POLICE

TRACEY N. NORMAND
FIRE CHIEF

SCOT BYRD
CITY CLERK / CAO

MATTHEW I. PERCY
CITY ATTORNEY

October 25, 2021

Mr. Karl Dix
Director of Client Services
CERES Environmental Operations
6968 Professional Parkway
Sarasota, FL 34240

RE: Debris Removal Hurricane Ida

Dear Mr. Dix:

I am writing to acknowledge and commend CERES Environmental Operations for the excellent performance related to disaster debris removal following Hurrican Ida's landfall in Gonzales. Immediately after the storm passed, CERES mobilized with a large volume of equipment and personnel to begin vegetative debris removal. The CERES team, and their sub-contractor, was well equipped to, not only, meet the physical demand, but also extremely familiar with the tedious requirements related to federal funding.

Key staff within the CERES organization provided excellent customer service and addressed all citizen concerns with a sense of urgency and professionalism. While Gonzales' debris removal activities were being well maintained by CERES, City of Gonzales DPW staff was able to focus on alternate infrastructure recovery efforts. At project completion, CERES hauled, chipped and disposed of 91,230 cubic yards vegetative debris and disposed 14,811 cubic yards C&D in only 40 days.

The City of Gonzales is honored to have completed a successful FEMA funded project with CERES, and I would whole-heartedly recommend the CERES team for emergency debris removal activities.

Sincerely,

Jackie Baumann, P.E.
City Engineer

CC: Mayor Barney Arceneaux

GAVIN NEWSOM
GOVERNOR

Cal OES
GOVERNOR'S OFFICE
OF EMERGENCY SERVICES

MARK S. GHILARDUCCI
DIRECTOR

December 13th, 2021

Subject: Contractor Reference Letter – CTL Forest Management, Inc.
Camp Fire State Hazard Tree Removal Program

To Whom it May Concern:

This letter is to commend C.T.L. Forest Management, Inc. dba Ceres Forestry (CTL) on their exceptional performance during the performance of their $243,000,000 hazard tree removal contract in support of the Camp Fire State Hazard Tree Removal Program. The California Governor's Office of Emergency Services (Cal OES) oversaw this program in partnership with the California Environmental Protection Agency's Department of Resources Recycling and Recovery (CalRecycle) as part of the State of California's overall response and recovery to the 2018 Camp Fire in Butte County, the deadliest and most destructive wildland fire in state history. For the full duration of heavy field operations, I served as the State's Incident Commander for the Program. From my perspective as the senior government project manager, CTL met the challenging demands of the project with strong, capable leadership and a team of professionals possessing a "can do" attitude. CTL partnered with us every step of the way and exceeded our expectations in many respects, allowing the affected residents and communities back to normal faster than anticipated.

The CTL Incident Management Team, who served alongside my team throughout the 12-month project, brought commitment, continuity, and competency to the response. I specifically appreciated the CTL Incident Commander's consistent attention to any concern I raised and his commitment to resolving any problem quickly and effectively. CTL's management team remained tirelessly devoted to this mission, removing just over 59 thousand hazard trees across over 2,500 enrolled private parcels ahead of schedule while consistently exceeding our standards. CTL started and finished operations on individual parcels quickly, as they had a solid methodology of safe and rapid clean up once tree felling was complete. This is of key importance to us, as it limits the length of time during which our operation affects the disaster survivor and potentially limits their ability to reside or rebuild on their property. Chiefly, CTL did not leave properties with trees cut and logs/slash waiting for collection.

Since the conclusion of the Program, Cal OES has adopted many of the best practices demonstrated by CTL as standard expectations.

CTL's Operational Team is also deserving of our recognition and its accomplishments are quite noteworthy. They include:

- CTL deployed cutting-edge forestry resources and efficient industry work methods, including completing 52 percent of the work with its own forces.
- CTL introduced forestry and tree removal practices not anticipated in the original contract, providing cost savings while consistently protecting areas containing sensitive cultural and environmental resources.
- CTL brought deep experience from other disaster recovery projects to provided valuable lessons learned and insight to help Cal OES and CalRecycle enhance the effectiveness of the planning process while increasing operational efficiencies.
- CTL played a critical role in devising and implementing the Hazard Tree Steep Slope Plan. CTL's Steep Slope Plan reduced the risks associated with cutting hazard trees on rugged terrain and improved the performance and safety of everyone involved in these critical operations.
- CTL led the multidisciplinary planning and execution process to ensure that biological and archaeological resources were protected while efficiently removing the hazard trees in these sensitive project areas. This is particularly evident in Honey Run and Concow where extensive cultural and environmental resources required intensive coordination and specialized operations.

From my personal experience, CTL remained considerate and understanding of the challenges experienced by each stakeholder on the project and demonstrated considerable flexibility and diversified experience, consistently exceeding our high expectations. It was a pleasure working with CTL throughout this project, and I am happy to recommend them to any other disaster management agencies who may require similar services.

Sincerely,

Cole Glenwright

Digitally signed by Cole Glenwright
Date: 2021.12.13 15:11:58 -08'00'

Cole Glenwright
Incident Commander, Camp Fire State Hazard Tree Removal Program
California Governor's Office of Emergency Services

City of Pearland

3501 E. Orange St
Pearland, Texas 77581
Tel: 281.652.1900
pearlandtx.gov

March 17, 2021

Tia Laurie
Director of Administration
Ceres Environmental Services, Inc.
6968 Professional Parkway East
Sarasota, FL 34240

RE: Recommendation

Dear Ms. Laurie

In response to Winter Storm Uri, the City of Pearland formally activated Ceres Environmental Services, Inc. for Debris Management Services. Chad Dorsey and Mike Beevers were assigned to coordinate the debris removal for our City. They both were very professional, friendly, and informative while on the ground. They worked with our City staff to ensure seamless removal of residential debris timely. Our City staff appreciate the guidance they were able to provide and would recommend them for future projects.

Thank you for your service to the City and its residents.

Sincerely,

Laurie Rodriguez

WESTON WAMP
COUNTY MAYOR



JOHN A. AGAN, P.E.
DIRECTOR
ENGINEERING &
FACILITIES MAINTENANCE

HAMILTON COUNTY, TENNESSEE

Tia Laurie, Director of Administration
Ceres Environmental Services, Inc.
6968 Professional Parkway East
Sarasota, Florida 34240

Subj: Letter of Recommendation

Dear Ms. Laurie,

As director of Engineering and Facilities Maintenance for Hamilton County, I was assigned to coordinate and manage the debris removal contract with your firm after Hamilton County sustained an EF-3 Tornado disaster on April 11, 2020. At the onset of the contract initiation with Ceres, your team immediately contacted us and commenced planning to be onsite within 24 hours. The dedication, determination, and professional performance by all the Ceres team members and sub-contractors started with resilience and maintained so until project completion.

The debris removal effort included a total of 408,475 cubic yards (376,043 cubic yards were vegetative, and 32,432 cubic yards were C&D material). The debris removal effort was completed safely and efficiently in the 45 day period required by FEMA guidelines. The contract amount was $5,369,509.80.

The project management team provided daily information on the removal process along with detailed and coordinated weekly meetings. The Ceres project management team worked to ensure compliance with all FEMA guidelines, and USACE recommendations, ensuring that Hamilton County reimbursement was not jeopardized.

Ceres displayed an outstanding team attitude in the interaction between Hamilton County officials, the debris monitoring firm, and the FEMA assigned USACE subject matter expert team. Ceres' professionalism and debris removal expertise was critical in the timely restoration of our community, and allowed for a quicker return to normalcy for our residents.

Ceres is highly recommended for any future debris removal projects. Please feel free to forward this letter to agencies requiring a recommendation, and let them know that they can contact me.

Sincerely,

John a. Agan

John A. Agan, PE
Director
Engineering & Facilities Maintenance
Hamilton County, Tennessee
(423) 209-7840

TOWN OF ST. JAMES

October 22, 2018

Mr. Karl Dix
Director of Client Services
CERES Environmental Services
3825 85th Avenue N
Brooklyn Park, MD 55443

Dear Karl;

This letter is in reference to the recovery work that CERES provided to the Town of St. James because of Hurricane Florence.

Hurricane Florence was a first time experience for many of us here in this community and we are very grateful to the assistance that CERES was able to give us from the days leading up to the storm, during the storm and the days and weeks after the storm.

CERES brought experience and confidence that made the situation easier than it might otherwise have been for us. The staff that was here, as well as the staff that we interacted with were always considerate and understanding of our situations. The advance preparation by your team produced immediate results that facilitated our ability and desire to get the recovery underway within a remarkably short time. The responsiveness to specific situations was greatly appreciated by all of the concerned organizations here at St. James.

Thank you for the quality of services that CERES provided to this community.

Sincerely;

Gary 2 Brown

Gary Brown
Town Manager

4140-A Southport-Supply Road SE, St. James, NC 28461
Telephone: (910) 253-4730 Fax: (910) 253-4732 E-mail: tosj@stjames.town

Livingston Parish

Office of Homeland Security and Emergency Preparedness

MARK HARRELL
Director

BRANDI JANES
Deputy Director

18 September 2018
LOHSEP/MH/BJ/185

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota FL 34240

Ref: Debris Removal for the Great Flood of August 2016

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Livingston Parish residents were changed forever beginning August 11, 2016, when heavy rains and extensive flooding ripped through our parish and surrounding areas. The Parish had a pre-event contract with Ceres Environmental and immediately hired Ceres Environmental to remove, process and dispose of approximately 1,348,249 cubic yards of debris for $16,399,988.71 once the flood waters receded and residents were able to get back into the area.

Ceres Environmental was on the ground within *72* hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the project. Organized and diligent, their team quickly adapted to meet our needs.

Ceres Environmental helped to organize and utilize local contractors, allowing local people to heal by doing something to help in their own backyards. After witnessing the success and partnership of Livingston Parish, its other contractors and Ceres Environmental, we have elected to continue to use Ceres for debris cleanup for an NRCS Emergency Watershed Protection project.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

P.O. Box 1060, Livingston, LA 70754
225-686-3066 225-686-7280 Fax

Please feel free to contact my office to discuss this request. Your assistance in this matter is greatly appreciated.

Respectfully,

Mark Harrell, LOHSEP Director
P.O. Box 1060
Livingston, LA 70754
lohsep1@lpgov.com
Telephone: (225) 686-3066

MIAMIBEACH
City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov

PUBLIC WORKS, Sanitation Division
Tel: (305) 673-7616, Fax: (305) 673-7627

September 6, 2018

RE: LETTER OF RECOMMENDATION

Dear David Preus,

The City of Miami Beach Public Works Sanitation Division would like to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As we are all aware of the difficult challenges that the 2017 hurricane season brought to many parts of the country, Hurricane Ira was especially unkind to the State of Florida in particularly Miami Beach. Although Ceres Environmental was not the city's primary contractor, once contact was made your company mobilized and responded to the city's needs. Being a top world destination and our busy season was approaching, it was crucial that the City return to normal and time was of the essence. Approximately 150,000 cubic yards of debris were collected, processed and disposed of within a 50 day time frame. Ceres Environmental was instrumental in helping our residents and business owners limit the amount of hardships and financial losses that play an important factor on how well a community rebounds form a natural disaster.

I would highly recommend Ceres Environmental to other municipalities in times of crises. My experience with this firm is that they are true professionals with a focus on the need of their customers and the community they serve regardless of the circumstances.

Respectfully,

Alberto Zamora, Sanitation Division Director
City of Miami Beach

JACKSONVILLE BEACH

City of
Jacksonville Beach
City Hall
11 North Third Street
Jacksonville Beach
FL 32250
[P] 904.247.6268
[P] 904.247.6276

www.jacksonvillebeach.org

DEPARTMENT OF PUBLIC WORKS

August 23, 2018

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota, FL 34240

Dear Mr. Preus,

On behalf of the City of Jacksonville Beach, I would like to commend Ceres Environmental Services, Inc. and your subcontractor (Arbor Masters) on the debris management, recovery and response services put forth during the Hurricane Irma event.

The lives of many Florida residents were changed forever on September 10th 2017, when Hurricane Irma ripped through our state. The City of Jacksonville Beach, located on the Northeast Coast of Florida was one of the areas impacted by Hurricane Irma. The City authorized its Debris Contractor Ceres Environmental Services, Inc. at a cost of $ 1,130,639.50 to remove, process and dispose of 68,076.93 cubic yards of vegetative and construction and demolition (C&D) debris.

Ceres Environmental Services, Inc. was on the ground within 72 hours. They exhibited great reliability and dedication during the entire process. Ceres strictly adhered to the established unit prices in the contract and FEMA debris removal guidelines to achieve the reimbursement rates for the City. Their team was organized and worked diligently to meet the City's needs.

For the reasons stated above, I highly recommend Ceres Environmental Services, Inc. as a disaster debris contractor.

Sincerely,

Ty Edwards

Ty Edwards, P.E.
Director of Public Works
City of Jacksonville Beach
1460A-Shetter Ave.
Jacksonville Beach, Fl. 32250

BOARD OF COMMISSIONERS
DOUGHERTY COUNTY
ALBANY, GEORGIA

COUNTY COMMISSION:
CHRISTOPHER S. COHILAS, CHAIRMAN
CLINTON JOHNSON, VICE CHAIR
GLORIA GAINES
JOHN HAYES
LAMAR HUDGINS
ANTHONY JONES
EWELL LYLE

COUNTY ADMINISTRATOR
RICHARD CROWDIS

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota FL 34240

Ref: Dougherty County Debris Removal

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Dougherty County residents were changed forever on January 22, 2017, when a tornado ripped through our community. Dougherty County, which is located in Southwest Georgia procured the services of Ceres Environmental to remove, process and dispose of approximately 950,000 cubic yards of debris for $9.5 million.

Ceres Environmental was on the ground within 72 hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the Dougherty County. Organized and diligent, their team quickly adapted to meet our needs.

Ceres Environmental helped to organize and utilize local contractors, allowing local people to heal by doing something to help in their own backyards. After witnessing the success and partnership of the County and Ceres Environmental, we have elected to continue to use Ceres for debris cleanup for Private Property Debris Removal.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Michael McCoy
Interim County Administrator

222 PINE AVENUE POST OFFICE BOX 1827 ALBANY, GEORGIA 31702-1827 (229) 431-2121 FAX (229) 438-3967

PUBLIC WORKS DEPARTMENT

City of Port St. Lucie

Accredited Agency – American Public Works Association

"A City for All Ages"

To: David Preus, Ceres Senior Vice President, Disaster Recovery Division

From: Joe Mercurio – City of Port St Lucie Emergency Manager

Date: July 10, 2018

Re: PSL Debris Management _ Letter of Recommendation

The City of Port St Lucie Debris Management Team seeks to congratulate Ceres Environmental Services, Inc. on the highly successful operations in debris recovery in the aftermath of Hurricane Irma.

As the lore of Hurricane Irma passes into the record books, it was Ceres Environmental who served as the City of Port St Lucie Prime Debris Hauler Contractor to this devastating storm event. As well-known throughout Florida, the direct impact of Hurricane Irma played a significant role in the response and recovery efforts of the entire debris haul industry and how the logistical response was to be met. Ceres Environmental was instrumental in first response to initiate "First Push" to clear main roads throughout the City. A detailed analysis was presented for clean-up actions with an expected time-line that had to work with the given City Debris Management Plan.

The City of Port St Lucie was aggressive in time constraints to service the community and we worked well with Ceres to promote effective and efficient debris collections strategies to ensure safety, proper mobilization, and economic securities for the general population as well as the company. Their efforts were directly responsible to the collection of over 86,000 CY of vegetative material with billing receipts totaling over $1.25 million. Ceres Environmental remained committed as well as loyal to the City as stronger incentives offered by affected communities lured other companies away from promised commitments. Ceres stood by Port St Lucie, and for that we are indebted.

As communities seek to incorporate the benefit of a defined and organized emergency debris haul contract, we would promote and recommend that Ceres Environmental be at the forefront of consideration. The company is committed to purpose, responsive to action, and sets the standard of industry excellence.

Respectfully,

Joe Mercurio
Project Manager, Emergency Management
City of Port St. Lucie
(772) 871-5175 - W
(772) 618-5093 - C
jmercurio@cityofpsl.com

CITY OF WINTER PARK

401 Park Avenue South

Winter Park, Florida

32789-4386

June 21, 2018

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The City of Winter Park experienced significant damage on September 11, 2017 when Hurricane Irma impacted most of the State of Florida. The City of Winter Park immediately went to work, hiring Ceres Environmental at a cost of *$880,653.53* to assist in removing in excess of *55,000* cubic yards of debris.

Ceres Environmental was on the ground within *72* hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the City. Organized and diligent, their team quickly learned our people, our systems and our area. Ceres Environmental helped to organize and utilize Florida contractors, allowing local people to heal by doing something to help in their own backyards. Ceres assistance allowed residents in Winter Park to return to normal after only two months. After witnessing the profound success and partnership of Winter Park and Ceres Environmental, Winter Park again, after formal solicitation, selected Ceres to assist should another storm arise anytime in the next five years.

Ceres Environmental has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Keri Martin
Debris Project Manager

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota, Florida 34240

June 18, 2018

Dear Mr. Preus,

I am writing this letter on behalf of the City of Sarasota to both thank you and your staff, along with offering this letter as a recommendation for Ceres Environmental to any agency that may need recovery assistance following a disaster.

On September 10th, the City of Sarasota was impacted by Hurricane Irma making its pass through our City as a Category 1 storm. Days prior to its impact, Ceres's staff were in constant communications with the City assessing our potential needs based on at that time, prior to landfall, was expected to be a Category 3 to 4 storm. As this was the first time we needed to activate a contract in over 15 years, your staff showed extreme reliability and professionalism in working with myself and other emergency management staff of the City both prior to and immediately following its impact on us.

Ceres met its contractual obligations to be on site within 72 hours to remove, process and dispose of approximately 60,000 cubic yards of debris. The staff's extensive knowledge of the public assistance program and strict adherence to FEMA's debris removal guidelines is expected to result in complete reimbursement of approximately $950,000 in expenditures.

In recognition of Ceres performance and its ongoing commitment to our area, Ceres again was awarded a three-year contract as the top ranked proposer to our recent request for proposals for recovery services. We look forward to our continued relationship.

Sincerely,

Doug Jeffcoat
Public Works Director
City of Sarasota
Douglas.Jeffcoat@Sarasotafl.gov

1761 12th Street Sarasota, Florida 34236

The City of Florida
Palm Bay
www.palmbayflorida.org

David Preus
Senior Vice President
Disaster Recovery Division
Ceres Environmental Services, Inc.
6968 Professional Pkwy East
Sarasota FL 34240

Dear Mr. Preus,

It is my pleasure to offer this letter of recommendation for Ceres Environmental to any area that is unfortunately affected by a natural disaster.

The lives of many Florida residents were changed forever on September 10th 2017, when Hurricane Irma ripped through our state. The City of Palm Bay, located on the East Coast of Florida was one of the areas affected by Hurricane Irma. The City's leadership team immediately went to work, hiring Ceres Environmental at an approximate cost of $2 Million +/- to remove, process and dispose of approximately 110,*000* +/- cubic yards of debris.

Ceres Environmental was on the ground within *72* hours. They showed extreme reliability and dedication in the midst of chaos. They educated staff on federal requirements and strictly adhered to FEMA debris removal guidelines to achieve greater reimbursement rates for the *City*. Organized and diligent, their team quickly adapted to meet the City's needs.

After witnessing the success and partnership of the City of Palm Bay and Ceres Environmental Services Inc, the City went ahead and renewed their contract with Ceres for another year.

Ceres Environmental Services Inc has my highest recommendation, and I am happy to furnish more details if you would like additional information.

Sincerely,

Barney Weiss
Asst. Public Works Director
City of Palm Bay

MIAMI-DADE COUNTY

Solid Waste Management
2525 NW 62nd Street • Suite 5100
Miami, Florida 33147
T 305-514-6666

111 NW 1st Street • Suite 1610
Miami, Florida 33128
T 305-514-6666

miamidade.gov

November 3, 2017

Mr. Jamie Triplett
Area Manager
Ceres Environmental
3825 85th Avenue North
Brooklyn Park, MN 55443

Dear Mr. Triplett:

On behalf of the Miami-Dade County Department of Solid Waste Management, I would like to thank Ceres Environmental for your participation in the Hurricane Irma debris removal effort as one of six prime contractors. The quality and quantity of work performed by Ceres Environmental during this emergency response has met our expectations. Further, your firm's responsiveness and focus on customer service have been very helpful to the Department.

Again, thank you for your service to Miami-Dade County.

Sincerely,

Paul Mauriello
Deputy Director for Operations
Miami-Dade County
Department of Solid Waste Management

BEAUFORT COUNTY PUBLIC WORKS
Solid Waste and Recycling
120 Shanklin Road
Beaufort, South Carolina 29906
Voice (843) 255-2800 Facsimile (843) 255-9435

Mr. David Preus
Ceres Environmental Services Inc.

Dear Mr. Preus:

I am writing to express my appreciation for the performance of the entire team from Ceres in the debris operations for Hurricane Matthew. As our debris removal firm the level of support and professional performance provided has been exceptional in all regards. My direct point of contact with your firm was Project manager Mike Beevers. Mike supported the County in an outstanding manner and his counsel was invaluable throughout this operation. He is a professional in all respects and helped to establish a high standard for compliance. On a personal level, Mike was extremely responsive to answer any questions and provide the assistance I required. As the Debris Manager I am not exaggerating when I state that without his diligence, knowledge, and ability to gain the cooperation within the team we would not have been as effective. Mike is a" machine". As a team we moved 72% of all ROW debris into the DMS sites in the first 90 days of operation; over 90% of hangers and leaners were addressed in the same period. FEMA and SCEMD officials remarked that "Beaufort County had their operation together". Mike played a huge part in making that happen. If I ever had to do this again I would want Mike as my Project Manager.

Providing Karl Dix to assist with the process allowed the County to get a jump on a difficult task. Without his vital help we would have been overwhelmed with obtaining PPDR approval from FEMA and removing debris from 83 individual private communities. Karl provided essential high level technical support and coordination for the debris removal operation. He is a treasure trove of knowledge and expertise that worked seamlessly with the entire County staff. Ralph Sosabe is the most effective problem solver I have ever worked with. His professionalism, personality and ability to communicate with our citizens kept things moving smoothly. Ralph handled the most difficult situations with ease which I sincerely appreciated. His ability "To Make the Noise Stop" was nothing short of incredible.

Bottom line, Ceres did an exceptional job and I am thankful for each member of your team. You exceeded expectations in every area and continue to provide us with excellent customer service. I am forwarding a copy of this letter to our Administration and Purchasing Department for future reference.

Regards

James S Minor Jr.

JAMES S. MINOR, JR
SOLID WASTE / DEBRIS MANAGER

COLUMBIA COUNTY
GEORGIA
Emergency & Operations Division

LETTER OF RECOMMENDATION

February 9, 2015

To Whom It May Concern:

As the Debris Management Services Contract Manager, please accept this letter as my official recommendation for CERES Environmental Services, Inc.

Columbia County has maintained a pre-event debris management contract with CERES since 2008 and activated the contract when Ice Storm Pax deposited one inch of ice on our trees/vegetation and overhead utilities in February 2014. CERES immediately responded, mobilized their workforce and started the task of removing over 535,000 cubic yards of debris from our right of ways.

CERES was professional in every aspect of this operation, from removing the debris to transporting it to final destinations. During the debris removal operations, CERES provided me with a "zone map" of the county and provided daily information so that I could let our citizens know when they should have their debris out on the public right of way for pick up. They cleaned the areas following the pick-ups, which made our citizens very happy.

Additionally, CERES assisted us with FEMA documentation all along the way to assure that we received the maximum amount of State and Federal reimbursement possible, resulting in a 92% cost recovery for our County.

In summary, I can attest to the fact that CERES has years of experience – and from the first day to the last day of our project – they performed their work in an admirable and cooperative manner. They did everything expected – and even exceeded our expectations in getting our community back to normal as quickly as possible.

Please feel free to contact me if you have any questions or need more information in this regard.

Sincerely,

Pamela P. Tucker
Director

P.O. Box 498 • 650-B Ronald Reagan Drive • Evans, GA 30809 • Phone: 706-868-3303 • Fax: 706-868-3343
www.columbiacountyga.gov

IV.d Legal Information

Ceres Environmental Services, Inc. has never been litigated against by any city, county, state or federal government agency, and Ceres has never litigated a contract claim against a city, county, or state Government agency. Ceres has never filed for bankruptcy, has never been debarred, has never been defaulted and has never failed to complete a project.

Below is a list of "each incident within the last five (5) years where a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same (or similar) type services to be provided under this RFP."

Please note that consistent with other companies operating in similar industries which require driving and movement of complex and large pieces of equipment, the company may have (at any given point in time) a relatively small number of automobile-related insurance claims against it and its insurers. These are not included in the list below of Ceres' litigation, claims(s) or contract dispute(s) filed by or against the offeror in the past five (5) years related to the services that Ceres would provide under this procurement:

1. *Zach Trotter v. Ceres Environmental Services, Inc., Richmond County, GA Magistrate Court [DISMISSED]*

   Filed on or about June 26, 2025. Plaintiff filed a claim against Ceres Environmental Services, Inc. in small claims court alleging that the company operated machinery on his property during cleanup after Hurricane Helene and caused damage to his underground pipes.

2. *Leyenda Fresh Farms, Inc. & DeLeon Produce Sales, Inc. v Miami-Dade County, Arbor Tree, and Land, Inc. Ceres Environmental, Inc., CNC Management Group Inc., G7 Holdings Inc, RAS Investments Corp., SFM Landscape Services, LLC, and U.S. Sweeping, Inc. [DIMISSED W/O PREJUDICE]*

   Filed on September 10, 2021, plaintiff Leyenda Fresh Farms, Inc. and Deleon Produce Sales, Inc. contend that their crops were ruined on the land they leased from Miami Dade County, FL by contractors hauling Hurricane Irma debris. The land belonged to Miami Dade County, and they cancelled the lease with the plaintiff when they needed the land for a temporary debris site for the hurricane debris. All of the contractors and subcontractors that hauled to the debris site were brought into the case. The case was dismissed without prejudice.

3. *Richard Vargas v. Ceres Environmental Services, Inc. dba Environmental & Demolition Services Group; The State of California Department of Resources, Recycling, & Recovery (CalRecycle) [DISMISSED]*

   Filed on August 11, 2020, plaintiff Richard Vargas contends that he was diagnosed with sarcoidosis due to being a truck driver that hauled ash, debris, soil, metal, and concrete on Ceres CalRecycle project that cleaned up the City of Paradise fire in the summer of 2019. The plaintiff alleges he was in perfect health before working on this project. This case is dismissed. Moreover, the primary performing entity was C.T.L Forestry Services, not Ceres.

4. *Edna Elizabeth Freeman and Godfrey Smith v. Ceres, Inc. and Matthew Ress; St. John, USVI [PENDING; Co-Defendant is Deceased]*

   Filed on or about November 18, 2019, plaintiffs Edna Elizabeth Freeman and Godfrey Smith contend that a three (3) bedroom one (1) bathroom house on their jointly owned property on St. John, U.S. Virgin Islands (USVI) was negligently demolished by a subcontractor working on the island following Hurricanes Irma and Maria. Plaintiffs further allege that they did not discover the loss for almost a year because they were unable to access the property until November 2017 due to the damage caused by the hurricanes. Ceres contends that contracted work performed by the company in the USVI did not include any private property work, and only included debris removal from public right of way. The subcontractor involved is defending this case.

5. *Mark Shaffer v. DEH Disaster Relief, LLC; Ceres Environmental Services, Inc.; Beaufort County, SC, et al.; Beaufort County, SC* [PENDING]

   Filed on or about August 24, 2017, plaintiff contends that a trailer being hauled by a contractor of DEH Disaster Relief, LLC, a subcontractor to Ceres in the cleanup of debris from Hurricane Matthew in Beaufort County, SC, on or about May 3, 2017, became disconnected from the truck, resulting in an accident that was fatal to the plaintiff's wife, Susan Shaffer. Ceres is a secondary defendant named in this matter. This matter is pending.

V AGREEMENT COMMENTS/EXCEPTIONS

V.a Exceptions

Ceres Environmental Services, Inc. does not take any exceptions to the content of this solicitation or any documents related to this solicitation.