

IFB 2025-037

Pressure Wash Services

Midlands Pressure Wash Services, LLC

Physical Address: 10019 Broad River Road, Irmo, SC 29063

Mailing Address: 28 Sail Tie Court, Chapin, SC 29036

(803) 834-0367

Cory Hansford, Owner

[midlandspws@gmail.com](mailto:midlandspws@gmail.com)

11/12/2025

IFB 2025-037

Pressure Wash Services

Midlands Pressure Wash Services, LLC

Table of Contents

Cover Page	1
Table of Contents	2
Bidders Acknowledgement Form	3
Submission Checklist	4 -5
Minimum Qualifications – Ability to Approach	6-13
Contracts for Coral Gables	N/A
Business Experience and References (Attachment A)	14-16
Bid Pricing	Online
Contractors Affidavit and Schedules A-H	17-24
E-Verify	25
Lobbyist	26-27

# CITY OF CORAL GABLES, FL

2800 SW 72<sup>nd</sup> Avenue, Miami, FL 33155  
Finance Department / Procurement Division  
Tel: 305-460-5102/ Fax: 305-261-1601

## BIDDER ACKNOWLEDGEMENT

<b>IFB No. 2025-037</b>	<b>Electronic Bid response must be received prior to 2:00 p.m., on November 12, 2025, via INFOR and may not be withdrawn for 90 calendar days. Submittals received after the specified date and time will not be accepted.</b>
<b>IFB Title: Pressure Washing Services</b>  A cone of silence is in effect with respect to this IFB. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1027 of the City of Coral Gables Procurement Code.	Contact: Neivy Garcia Title: Procurement Specialist Telephone: 305-460-5121 Facsimile: 305-261-1601 Email: <a href="mailto:ngarcia2@coralgables.com">ngarcia2@coralgables.com</a> / <a href="mailto:contracts@coralgables.com">contracts@coralgables.com</a>

Bidder Name: Midlands Pressure Wash Services, LLC	FEIN or SS Number: 82-4622333
Complete Mailing Address: 28 Sail Tie Court Chapin, SC 29036	Telephone No.
	Cellular No. (803) 834-0367
Indicate type of organization below: Corporation: ___ Partnership: ___ Individual: <u>X</u> Other: ___	Fax No.:
Bid Bond / Security Bond N/A	Email: <a href="mailto:midlandspws@gmail.com">midlandspws@gmail.com</a>

**ATTENTION: THIS FORM ALONG WITH ALL REQUIRED IFB FORMS MUST BE COMPLETED, SIGNED (PREFERABLY IN BLUE INK), AND SUBMITTED WITH THE BID PRIOR TO THE SUBMITTAL DEADLINE. FAILURE TO DO SO MAY RENDER YOUR BID NON-RESPONSIVE.**

THE BIDDER CERTIFIES THAT THIS SUBMITTAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE IFB DOCUMENTS AND THAT THE BIDDER HAS MADE NO CHANGES IN THE IFB DOCUMENT AS RECEIVED. THE BIDDER FURTHER AGREES, IF THE BID IS ACCEPTED, THE BIDDER WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE BIDDER AND THE CITY OF CORAL GABLES, FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS IFB PERTAINS. FURTHER, BY SIGNING BELOW PREFERABLY IN BLUE INK ALL IFB PAGES ARE ACKNOWLEDGED AND ACCEPTED, AS WELL AS, ANY SPECIAL INSTRUCTION SHEET(S), IF APPLICABLE. THE UNDERSIGNED HEREBY DECLARES (OR CERTIFIES) ACKNOWLEDGEMENT OF THESE REQUIREMENTS AND THAT HE/SHE IS AUTHORIZED TO BIND THE PERFORMANCE OF THIS IFB FOR THE ABOVE BIDDER.

Cory R Hansford  
Authorized Name and Signature

Owner 11/12/2025

Title Date

Coral Gables and Miami-Dade County Local Preference Acknowledgement. (Check the box if you are asserting you qualify. A valid Coral Gables and or Miami-Dade County business tax receipt must be submitted as proof of qualification.) Please refer to Ordinance 2009-53, § 2, 11-17-2009/Procurement Code Sec. 2-696.

# **SOLICITATION SUBMISSION CHECKLIST**

## **Invitation for Bids (IFB) No. 2025-037**

COMPANY NAME: (Please Print): Midlands Pressure Wash Services, LLC

Phone: (803) 834-0367 Email: midlandpws@gmail.com

**A response package numbered by page must be submitted ELECTRONICALLY via INFOR. Please provide the PAGE NUMBER of your solicitation response (PLEASE DO NOT SUBMIT AN ENTIRE COPY OF THE ORIGINAL SOLICITATION) in the blanks provided as to where compliance information is located in your Submittal for each of the required submittal items listed below:**

- 1) Title Page: Show the IFB number and title, the name of your firm, address, telephone number, name of contact person, e-mail address, and date. PAGE # 1
- 2) Provide a Table of Contents in accordance with the Bid Format, Section 6.2. Clearly identify the material by section and page number. Please ensure the following are properly identified on the following sections in the Bid Bond (if applicable), and Addendum Acknowledgement. PAGE # 2
- 3) Fill out, sign, and submit the Bidder's Acknowledgement Form. PAGE # 3
- 4) Fill out and submit this Solicitation Submission Checklist. PAGE # 4-5
- 5) Minimum Qualification Requirements: submit detailed verifiable information affirmatively documenting compliance with the Minimum Qualifications Requirements shown in Section 3. PAGE # 6-13
- 6) List all contracts which the Bidder has performed (past and present) for the City of Coral Gables. The City will review all contracts the Bidder has performed for the City in accordance with Section 4.10 Evaluation of Bids (c) (4) which states the City may consider "Bidder's unsatisfactory performance record, judged from the standpoint of conduct of work, workmanship, progress or standards of performance agreed upon in the Contract as substantiated by past or current work with the City". PAGE # N/A As such the Proposer must list and describe all work performed for Coral Gables and include for each project:
  - a. Name of the City Department for which the services are being performed,
  - b. Scope/description of work,
  - c. Awarded value of the contract/current value
  - d. Effective dates and term of the contract
  - e. City project manager's name and phone number,
  - f. Statement of whether the Proposer was the prime contractor or subcontractor, and
  - g. Results of the project.
- 7) Business Experience and References – Using the required Attachment A - Reference Form bidders must demonstrate requirements as outlined in Section 3. *References submitted in any other format will not be accepted.* All references must outline the specific dates when the service(s) were provided and cover the full minimum number of years of experience as stated in Section 3. PAGE # 14-16

*Note: Do not include work/services performed for the City of Coral Gables or City employees as references.*

- 8) Bid Pricing: Complete in INFOR on the Line Items Tab.
- 9) Fill out, sign, notarize, and submit the Contractor's Affidavit and Schedules A through H. PAGE # 17-24
- 10) Complete Employer E-Verify Affidavit. (Refer to Section 4.26) PAGE # 25
- 11) Complete the Lobbyist Registration Form (Attachment D) PAGE # 26-27
- 12) Affirm in writing firm's compliance with the City of Coral Gables' Local Preference Ordinance 2009-53, § 2, 11-17-2009/Procurement Code Sec. 2-696, at the time of submission of a response to this bid to be eligible for

consideration as a Coral Gables-based and/or Miami-Dade County-based business under this section (*if applicable*). PAGE # N/A

**-- N O T I C E --**  
**BEFORE SUBMITTING YOUR BID MAKE SURE YOU**

- 1. Carefully read and have a clear understanding of the IFB, including the Specifications/Scope of Work and enclosed Contract or Professional Services Agreement (*draft*).
- 2. Carefully follow the "Submittal Instructions" and "Bid Format" outlined in Section 6 of the IFB and provide **an electronic response package**. DO NOT INCLUDE A COPY OF THE ORIGINAL SOLICITATION.
- 3. **Prepare and submit your RESPONSE electronically via INFOR**
- 4. Make sure your bid is submitted prior to the submittal deadline. **Late bids will not be accepted.**

**FAILURE TO SUBMIT THIS CHECKLIST AND THE REQUESTED DOCUMENTATION MAY RENDER YOUR BID NON-RESPONSIVE AND CONSTITUTE GROUNDS FOR REJECTION. THESE PAGES MUST BE RETURNED WITH YOUR BID PACKAGE.**

## **Midlands Pressure Wash Services Company Profile**

Established in Chapin, SC in January of 2018, Midlands Pressure Wash Services quickly became a nationwide sought after company. What began as a one man show has developed into a well-known, successful, multiple crews company that works from Florida to New York tackling jobs big and small. We have an extensive background as we have cleaned buildings all the way up to 14 stories, cleaned miles of sidewalks for cities, and cleaned thousands of windows. All of our employees are trained to use lifts up to 180ft. All are trained in rigging and safety harnesses. We are also OSHA certified. Our equipment is the top of the line equipment and has reclaim systems on the trailers to ensure no waste water goes down any storm drains. We have hot water and cold water systems. We have window washing machines on each trailer. We have the top of the line surface cleaners to ensure the concrete is deep cleaned. All of our employees are professional and take pride in our company. We stand behind the quality our employees bring to their work and we are all detail oriented. We have had no failed projects, suspensions, debarments, or litigation ever. We have cleaned biohazardous spills, parking garages, airports, hospitals, apartments, houses, shopping centers, high-rises, school districts, universities, stadiums, vehicles, train cars, and heavy equipment. We are a drug free workplace and a family oriented company.

a) Company Profile:

- 1) Physical Office Location: 10019 Broad River Road, Irmo, SC 29063  
Billing Location: 28 Sail Tie Court, Chapin, SC 29036
- 2) We will have multiple crews on site to take care of the cleaning. All of our crew members are fully trained in rigging and safety harnesses and in the techniques for cleaning all types of surfaces. All work on jobs from Florida to New York.
- 3) Cory Hansford, Owner will be on site at all times to oversee the progress of the work.  
(803) 834-0367, [midlandspws@gmail.com](mailto:midlandspws@gmail.com)

b) References/Company Project Experience

- Horry County School District  
335 Four Mile Road, Conway, SC 29526  
Phillip Cannon, HCS Maintenance Manager  
(843)798-8308 [PCannon001@horrycountyschools.net](mailto:PCannon001@horrycountyschools.net)  
2024-Present – 5 year contract to clean exterior of schools in district and sidewalks
- Paulding County School District  
Chris Bone, Maintenance Supervisor  
(678) 873-5974, [cdbone@paulding.k12.ga.us](mailto:cdbone@paulding.k12.ga.us)  
2024-Present - under contract to clean exterior of schools in district and sidewalks
- University of South Carolina – Williams Brice Stadium  
1125 George Rogers Blvd, Columbia, SC 29201  
Bo Partridge, Facilities Manager  
(803) 351-3133 [partridh@mailbox.sc.edu](mailto:partridh@mailbox.sc.edu)  
2019 - Cleaned top of stadium and concrete and walls  
2021-2022 - Cleaned interior of stadium and all seating  
Lenn Ramsey, Project Manager  
(803) 542-5102, [JLRamsey@mailbox.sc.edu](mailto:JLRamsey@mailbox.sc.edu)

2022-present – Currently under 5 year contract to clean all windows and building exteriors

- Aiken County School District  
61 Given Street, Aiken, SC 29805  
Jeremiah Jones, Coordinator of Facilities Construction  
(803) 645-9084, [jjones2@acpsd.net](mailto:jjones2@acpsd.net)  
January 2024-present – Currently under a 5 year contract to clean 43 schools, career center, and other facilities as needed
- Richland School District 2  
2017 – present - Blythewood High School - cleaned stadium and exterior of school  
Ridgeview High School - cleaned stadiums  
Windsor Elementary School – cleaned exterior of school  
Westwood High School – cleaned stadium and exterior of school  
Wendell Shelton  
(803) 651-9761, [wshelton@richland2.org](mailto:wshelton@richland2.org)
- Horry County  
307 Smith St., Conway, SC 29526  
Brian Irby – Admin Support Supervisor Construction and Maintenance  
(843) 915-7794, [Irby.Mickey@horrycountysc.gov](mailto:Irby.Mickey@horrycountysc.gov)  
September 2024 – present - Cleaned fire stations and multiple buildings to include exterior walls, windows, facades of building, sidewalks, walkways, and entryways
- Clemson University  
201 Sikes Hall , Clemson, SC 29634  
Gregory Dean Gibbs,  
(864) 723-5148, [g gibbs@clemson.edu](mailto:g gibbs@clemson.edu)  
2023-present – Currently under 5 year contract to clean all exterior buildings, windows, and garages
- University of Memphis  
Memphis, TN  
Julian Boyland  
(901) 678-2800, [jbyland1@memphis.edu](mailto:jbyland1@memphis.edu)  
2022 – Pressure wash exterior of two parking garages
- MUSC/Dorn VA Hospital  
6439 Garners Ferry Road, Columbia, SC 29209  
JM Federal, Columbia, SC  
Justin Schaeffer, Facilities Manager  
(803) 767-3618 [jschaeffer@jmfederal.com](mailto:jschaeffer@jmfederal.com)  
Cleaned concrete, parking garage, buildings, awnings, and all windows  
October 2019 Fixed price - \$100,000.00  
April 2022 -present- Cleaned all windows of the entire VA Hospital campus. We are currently under contract for 5 years.
- CAE Airport  
3250 Airport Blvd., West Columbia, SC 29170  
Thomas Tapp, Facilities Manager  
(803) 920-1873 [t.tapp@flycae.com](mailto:t.tapp@flycae.com)

Clean concrete, parking garages, windows, buildings, and walls  
December 2019 – 2022 (3 year contract and clean areas throughout the year)  
Fixed price – initial \$53,000.00 After doing the work so well, we were requested to do as much additional work as the initial job itself.

- Carolina Homes Connection  
4379 Charlotte Hwy, Lake Wylie, SC 29710  
Jay Rawls, Director of Multifamily  
(919) 803-9063 [jay@carolinahomesconnection.com](mailto:jay@carolinahomesconnection.com)  
Clean apartments, concrete, and windows  
2018-present – We do work as requested and are their go to company.
- Eggs Up Grill  
1180 Dutch Fork Road, Irmo, SC 29063  
Steve Perry, Owner  
(803)518-1944 [eugballentine@gmail.com](mailto:eugballentine@gmail.com)  
2021-present - Clean sidewalks, front and back of building monthly
- Open Door Realty  
Craig Pine  
744 Sunset Blvd, #103, West Columbia, SC 29169  
803-730-1903, [odroffice@gmail.com](mailto:odroffice@gmail.com)  
2019-present – Clean exterior of homes, sidewalks, driveways, etc. on an as needed basis
- Premier Roofing  
Darrel Green  
(803) 586-8871, [Darrel@roofingcolumbia.com](mailto:Darrel@roofingcolumbia.com)  
2022-present – Clean all TPO, shingle, and metal roofs on an as needed basis.

## **Midlands Pressure Wash Services Management Approach/Ability to Fulfill**

We have seven commercial trailers with 8 gpm and 10 gpm pressure wash machines on each. Our machines are hot water machines. They also all have full soft wash systems, floor scrubbers, and window washing machines. We will have all areas we are working in labeled or barricaded off to ensure the safety and health of the public and any employees. We are fully trained in the use of lifts up to 180ft and are trained in rigging and safety harnesses. We have two repelling employees. We are OSHA certified.

All of our pressure wash trailers, hot and cold water machines, water tanks, 28" and 48" surface cleaners, soft wash machines, generators and air compressors are by Pressure Pro. Our window washing machines with waterfed poles are by Tucker and our reclaim systems are by HydroTek. We own this equipment. All equipment is one year or newer as we constantly update our systems. We use them so much, we don't want to be down with repairs or issues so we replace them often to keep the best systems available.

Cory Hansford, owner, will oversee the project and will be on site every day at all times and will be the main point of contact. Should an unforeseen emergency arise, and he is not able to be there, our next point of contact will be our manager, Rob Veintimilla, who will be on site at all times also. Rob has been with our company for quite some time and is an integral member of our team.

Currently we run crews out of Fort Myers, FL which services our contracts in Fort Myers, Green Acres, St. Johns, and Wildwood, Florida. We have a crew in Charleston that services the Berkley, Dorchester, Charleston and Summerville area. We have a crew in Charlotte that services our Charlotte, Raleigh and Wilmington, North Carolina contracts. We have a crew in Tennessee that services our contract for the University of Tennessee cleaning Neyland Stadium, University of Memphis, and our Charleston, WV contract. We also have several crews operating out of Irmo that service the Columbia area, Spartanburg, Clemson, Florence and Anderson contracts. They also service our Georgia contracts as well including Paulding County School District, Johns Creek, and Fayette County.

# APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

REGISTRATION# G20000105180

**Fictitious Name to be Registered:** MIDLANDS PRESSURE WASH SERVICES

**Mailing Address of Business:** 765 MOONSAIL CIRCLE  
CHAPIN, SC 29036

**Florida County of Principal Place of Business:** MULTIPLE

**FEI Number:** 82-4622333

**FILED**  
**Aug 16, 2020**  
**Secretary of State**

**Owner(s) of Fictitious Name:**

HANSFORD, CORY R  
765 MOONSAIL CIRCLE  
CHAPIN, SC 29036

I the undersigned, being an owner in the above fictitious name, certify that the information indicated on this form is true and accurate. I further certify that the fictitious name to be registered has been advertised at least once in a newspaper as defined in Chapter 50, Florida Statutes, in the county where the principal place of business is located. I understand that the electronic signature below shall have the same legal effect as if made under oath and I am aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s. 817.155, Florida Statutes.

CORY RYAN HANSFORD  
\_\_\_\_\_  
Electronic Signature(s)

08/16/2020  
\_\_\_\_\_  
Date

**Certificate of Status Requested (X)**

**Certified Copy Requested (X)**

[Previous on List](#) [Next on List](#) [Return to List](#)[Filing History](#)

## Fictitious Name Detail

### Fictitious Name

MIDLANDS PRESSURE WASH SERVICES

### Filing Information

**Registration Number** G20000105180

**Status** ACTIVE

**Filed Date** 08/16/2020

**Expiration Date** 12/31/2030

**Current Owners** 1

**County** MULTIPLE

**Total Pages** 2

**Events Filed** 1

**FEI/EIN Number** 82-4622333

### Mailing Address

28 SAIL TIE CT  
CHAPIN, SC 29036

### Owner Information

HANSFORD, CORY RYAN

28 SAIL TIE CT

CHAPIN, SC 29036

**FEI/EIN Number:** NONE

**Document Number:** NONE

### Document Images

[08/16/2020 -- Fictitious Name Filing](#)

**G25000135122 -- No image available**

[Previous on List](#) [Next on List](#) [Return to List](#)[Filing History](#)

Project #269.2025.146  
EQUIPMENT LIST

COMPANY NAME: Midlands Pressure Wash Services, LLC

List all equipment you intend to use for this project. Include Equipment Type, Brand, Model number and Serial Number, indicating whether the equipment is owned by your company or to be leased. **DO NOT LEAVE THIS FORM BLANK. USE "N/A" IN EACH OF THE SECTIONS BELOW AND THE TABLE IF THEY ARE NOT APPLICABLE.**

Equipment Type	Brand	Model	Serial Number	Own or
3 Full Pressure Wash Trailer	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
8 gpm & 10 gpm hot and cold water pressure washing machines on each trailer	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
Reclaim System	HydroTek			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
500 and 1000 gallon water tanks	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
28 inch surface cleaners on each trailer	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
Soft wash machines on each trailer	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
Generators and air compressors on all trailers	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
1 Tucker purified water window washing machine with waterfed pole	Tucker			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease

Project #269.2025.146  
EQUIPMENT LIST

COMPANY NAME: Midlands Pressure Wash Services, LLC

List all equipment you intend to use for this project. Include Equipment Type, Brand, Model number and Serial Number, indicating whether the equipment is owned by your company or to be leased. **DO NOT LEAVE THIS FORM BLANK. USE "N/A" IN EACH OF THE SECTIONS BELOW AND THE TABLE IF THEY ARE NOT APPLICABLE.**

Equipment Type	Brand	Model	Serial Number	Own or
8 20-60 inch surface cleaners	Pressure Pro			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
7 Trucks - 2019-2025	Dodge, GMC, Ford			<input checked="" type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease
				<input type="checkbox"/> Own <input type="checkbox"/> Will Lease



The City of Coral Gables  
Procurement Division  
2800 S.W. 72ND AVENUE  
MIAMI, FLORIDA 33155

## CITY OF CORAL GABLES REFERENCE FORM

### IFB No. 2023-037 Pressure Washing Services

Complete the form as indicated below, to provide the required information as outlined in Section 3 of the solicitation. The City shall contact the companies listed below to verify the work performed on behalf of your company. All fields must be completed.

**Reference # 1 must cover the minimum three (3) year period from the issuance date of this solicitation.**

1. Project Name/Location	Clemson University	
Owner Name	Clemson University	
Contact Person	Gregory Dean Gibbs	
Contact Telephone No.	(864) 723-5148	
Email Address:	ggibbs@clemson.edu	
Yearly Budget/Cost	700,000	
Dates of Contract	From: 2023	To: Present
Project Description	Clean exterior of all buildings, windows, and parking garages.	

**Additional References must cover similar engagements satisfactorily performed in the last three (3) years.**

2. Project Name/Location	University of South Carolina	
Owner Name	University of South Carolina	
Contact Person	Lenn Ramsey	
Contact Telephone No.	(803) 542-5102	
Email Address:	LJRamsey@mailbox.sc.edu	
Yearly Budget/Cost	500,000	
Dates of Contract	From: 2022	To: Present
Project Description	Clean exterior of all buildings and parking garages as needed.	



The City of Coral Gables  
Procurement Division  
2800 S.W. 72ND AVENUE  
MIAMI, FLORIDA 33155

3.	Project Name/Location	MUSC/Dorn VA Hospital
	Owner Name	JM Federal
	Contact Person	Justin Schaeffer
	Contact Telephone No.	(803) 767-3618
	Email Address:	jschaeffer@jmfdederal.com
	Yearly Budget/Cost	100,000.00
	Dates of Contract	From: 2022 To: Present
	Project Description	Clean exterior of buildings, clean windows, and parking garages.
4.	Project Name/Location	University of Memphis
	Owner Name	University of Memphis
	Contact Person	Julian Boyland
	Contact Telephone No.	(901) 678-2800
	Email Address:	jbyland1@memphis.edu
	Yearly Budget/Cost	\$22,000.00
	Dates of Contract	From: 2022 To: 2022
	Project Description	Pressure washed two parking decks.
5.	Project Name/Location	CAE Airport
	Owner Name	CAE Airport
	Contact Person	Thomas Tapp
	Contact Telephone No.	(803) 920-1873
	Email Address:	t.tapp@flycae.com



The City of Coral Gables  
Procurement Division  
2800 S.W. 72ND AVENUE  
MIAMI, FLORIDA 33155

Yearly Budget/Cost 200,000  
Dates of Contract From: 2019 To: 2024  
Project Description Clean exterior of buildings, windows, and interior and exterior of parking garage.

---

6. Project Name/Location Aiken County School District  
Owner Name Aiken County School District  
Contact Person Jeremiah Jones  
Contact Telephone No. (803) 645-9084  
Email Address: jjones2@acpsd.net  
Yearly Budget/Cost 150,000  
Dates of Contract From: 2024 To: Present  
Project Description Pressure Wash all buildings, concrete, and sidewalks of 43 schools, career center, and other facilities.

---

---

#### BIDDER INFORMATION:

Company Name: Midlands Pressure Wash Services, LLC  
Representative: Cory Hansford  
Address: 28 Sail Tie Court, Chapin, SC 29036  
Telephone No.: (803) 834-0367  
Fax No.: \_\_\_\_\_  
Email Address: midlandspws@gmail.com

## BIDDER'S AFFIDAVIT

### **SOLICITATION: IFB 205-037 Pressure Washing Services**

**SUBMITTED TO:** City of Coral Gables  
Procurement Division  
2800 SW 72 Avenue  
Miami, Florida 33155

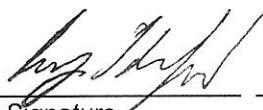
The undersigned acknowledges and understands the information contained in response to this solicitation and the referenced Schedules A through H shall be relied upon by Owner awarding the contract and such information is warranted by the Bidder to be true and correct. The discovery of any omission or misstatements that materially affects the Bidder's ability to perform under the contract shall be cause for the City to reject the solicitation submittal, and if necessary, terminate the award and/or contract. I further certify that the undersigned name(s) and official signatures of those persons are authorized as *(Owner, Partner, Officer, Representative or Agent of the bidder that has submitted the attached response)*. Schedules A through H are subject to Local, State and Federal laws (as applicable); both criminal and civil.

- SCHEDULE A – STATEMENT OF CERTIFICATION
- SCHEDULE B – NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT
- SCHEDULE C – DRUG-FREE STATEMENT
- SCHEDULE D – BIDDER'S QUALIFICATION STATEMENT
- SCHEDULE E – CODE OF ETHICS, CONFLICT OF INTEREST, AND CONE OF SILENCE
- SCHEDULE F – AMERICANS WITH DISABILITIES ACT (ADA)
- SCHEDULE G – PUBLIC ENTITY CRIMES
- SCHEDULE H – ACKNOWLEDGEMENT OF ADDENDA

This affidavit is to be furnished to the City of Coral Gables with its solicitation response. It is to be filled in, executed by the bidder and notarized. If the response is made by a Corporation, then it should be executed by its Chief Officer. This document MUST be submitted with the solicitation response.

Cory Hansford

Authorized Name and Signature



Owner

Title

11-12-2019

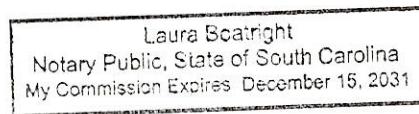
Date

STATE OF South Carolina  
COUNTY OF Kershaw

On this 11 day of November, 2025, before me the undersigned Notary Public of the State of South Carolina personally appeared Cory Mansford  
(Name(s) of individual(s) who appeared before Notary)  
And whose name(s) is/are subscribes to within the instrument(s), and acknowledges it's execution.

Laura Boatright  
NOTARY PUBLIC, STATE OF South Carolina

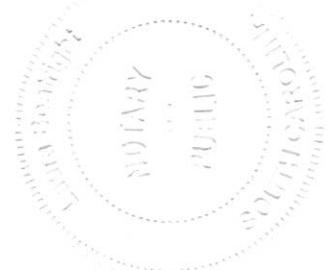
Laura Boatright  
(Name of notary Public; Print, Stamp or Type as Commissioned.)



NOTARY PUBLIC  
SEAL OF OFFICE:

Personally know to me, or Produced  
Identification:

Drivers license  
(Type of Identification Produced)



## **SCHEDULE "A" - CITY OF CORAL GABLES – STATEMENT OF CERTIFICATION**

Neither I, nor the company, hereby represented has:

- a. employed or retained for a commission, percentage brokerage, contingent fee, or other consideration, any company or person (other than a bona fide employee working solely for me or the company) to solicit or secure this contract.
- b. agreed, as an express or implied condition for obtaining this contract, to employ or retain the services of any company or person in connection with carrying out the contract, or
- c. paid, or agreed to pay, to any company, organization or person (other than a bona fide employee working solely for me or the company) any fee, contribution, donation or consideration of any kind for, or in connection with, procuring or carrying out the contract except as here expressly stated (if any):

## **SCHEDULE "B" - CITY OF CORAL GABLES - NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT**

1. He/she is the Owner  
(*Owner, Partner, Officer, Representative or Agent*)

of the bidder that has submitted the attached bid response.

2. He/she is fully informed with respect to the preparation and contents of the attached bid response and of all pertinent circumstances respecting such response;
3. Said response is made without any connection or common interest in the profits with any other persons making any response to this solicitation. Said response is on our part in all respects fair and without collusion or fraud. No head of any department, any employee or any officer of the City of Coral Gables is directly or indirectly interested therein. If any relatives of bidder's officers or employees are employed by the City, indicate name and relationship below.

Name: \_\_\_\_\_ Relationship: \_\_\_\_\_

Name: \_\_\_\_\_ Relationship: \_\_\_\_\_

4. No lobbyist or other bidder is to be paid on a contingent or percentage fee basis in connection with the award of this Contract.

## **SCHEDULE "C" CITY OF CORAL GABLES – VENDOR DRUG-FREE STATEMENT**

Preference may be given to bidders submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under solicitation a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under solicitation, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section. As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

The company submitting this solicitation has established a Drug Free work place program in accordance with State Statute 287.087

**SCHEDULE "D" CITY OF CORAL GABLES – BIDDER'S QUALIFICATION STATEMENT**

The undersigned declares the truth and correctness of all statements and all answers to questions made hereinafter:

## GENERAL COMPANY INFORMATION:

Company Name: Midlands Pressure Wash Services, LLC

Telephone No: (803) 834-0367      Fax No: ( )      Email: [midlandspws@gmail.com](mailto:midlandspws@gmail.com)

How many years has your company been in business under its present name? 7 Years 10 Months

If company is operating under Fictitious Name, submit evidence of compliance with Florida Fictitious Name Statute:

Yes, Midlands Pressure Wash Services, LLC

Under what former names has your company operated? : N/A

At what address was that company located? \_\_\_\_\_

Is your Company Certified? Yes  No

Is your Company Licensed? Yes X No If Yes, ATTACH COPY of License

Has your company or its senior officers ever declared bankruptcy?  
Yes  No

Yes \_\_\_\_\_ No  If yes, explain: \_\_\_\_\_

## LEGAL INFORMATION:

Please identify each incident ***within the last five (5) years*** where a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the bidder's rights, remedies or duties under a contract for the same or similar type services to be provided under this solicitation (***A response is required. If applicable please indicate "none" or list specific information related to this question. Please be mindful that responses provided for this question will be independently verified***):

None

Has your company ever been debarred or suspended from doing business with any government entity?

Yes      No  If Yes, explain \_\_\_\_\_

**SCHEDULE "E" CITY OF CORAL GABLES – CODE OF ETHICS, CONFLICT OF INTEREST, AND CONE OF SILENCE**

THESE SECTIONS OF THE CITY CODE CAN BE FOUND ON THE CITY'S WEBSITE, UNDER GOVERNMENT, CITY DEPARTMENT, PROCUREMENT, PROCUREMENT CODE (CITY CODE CHAPTER 2 ARTICLE VIII); SEC 2-1023; SEC 2-606; AND SEC 2-1027, RESPECTIVELY.

IT IS HEREBY ACKNOWLEDGED THAT THE ABOVE NOTED SECTIONS OF THE CITY OF CORAL GABLES CITY CODE ARE TO BE ADHERED TO PURSUANT TO THIS SOLICITATION.

**SCHEDULE "F" CITY OF CORAL GABLES - AMERICANS WITH DISABILITIES ACT (ADA)**  
**DISABILITY NONDISCRIMINATION STATEMENT**

I understand that the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101,12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794

The Federal Transit Act, as amended, 49 U.S.C. Section 1612

The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

**SCHEDULE "G" CITY OF CORAL GABLES - STATEMENT PURSUANT TO SECTION 287.133 (3) (a),**  
**FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

1. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
2. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

3. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), **Florida Statutes**, means:

1. A predecessor or successor of a person convicted of a public entity crime; or 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a *prima facie* case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
4. I understand that a "person" as defined in Paragraph 287.133(1)(e), **Florida Statutes**, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposals on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
5. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **[Must indicate which statement below applies.]**

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.

**[Attach a copy of the final order]**

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, **FLORIDA STATUTES** FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

**SCHEDULE "H" CITY OF CORAL GABLES - ACKNOWLEDGEMENT OF ADDENDA**

1. The undersigned agrees, if this bid response is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the solicitation, any associated addendum and Contract Documents within the contract time indicated in the solicitation and in accordance with the other terms and conditions of the solicitation and contract documents.
2. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the applicable solicitation.

Addendum No. 1 Date October 29 Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

Addendum No. 2 Date November 5 Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

Addendum No. \_\_\_\_\_ Date \_\_\_\_\_ Addendum No. \_\_\_\_\_ Date \_\_\_\_\_

**Failure to adhere to changes communicated via any addendum may render your response non-responsive.**



**City of Coral Gables  
Finance Department/Procurement Division**

**Employer E-Verify Affidavit**

By executing this affidavit, the undersigned employer verifies its compliance with F.S. 448.095, stating affirmatively that the individual, firm or corporation has registered with and utilizes the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in F.S. 448.095 which prohibits the employment, contracting or sub-contracting with an unauthorized alien. The undersigned employer further confirms that it has obtained all necessary affidavits from its subcontractors, if applicable, in compliance with F.S. 448.095, and that such affidavits shall be provided to the City upon request. Failure to comply with the requirements of F.S. 448.095 may result in termination of the employer's contract with the City of Coral Gables. Finally, the undersigned employer hereby attests that its federal work authorization user identification number and date of authorization are as follows:

1490334

Federal Work Authorization User Identification Number

8/23/2022

Date of Authorization

I hereby declare under penalty of perjury that the foregoing is true and correct.

Executed on 11-12-2025 in IRMV (city), SC (state).

  
Signature of Authorized Officer or Agent

Amy Hanksford, owner  
Printed Name and Title of Authorized Officer or Agent

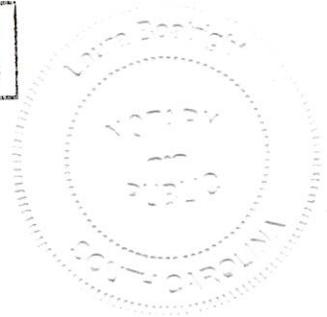
SUBSCRIBED AND SWORN BEFORE ME  
ON THIS THE 12 DAY OF November, 2025.

  
NOTARY PUBLIC

My Commission Expires:

12-15-2031

Laura Boatright  
Notary Public, State of South Carolina  
My Commission Expires December 15, 2031



CITY OF CORAL GABLES

FINANCE DEPARTMENT/PROCUREMENT DIVISION

LOBBYIST REGISTRATION FORM

SOLICITATION NAME/NUMBER: IFB 2025-037 Pressure Washing Services

The Bidder/Proposer certifies that it understands if it has retained a lobbyist(s) to lobby in connection with this specific competitive solicitation that each lobbyist retained has timely filed the registration or amended registration required under the City of Coral Gables Lobbyist Registration requirement pursuant to Ordinance 2021-24 as outlined below:

*Lobbyist* means an individual, firm, corporation, partnership, or other legal entity employed or retained, whether paid or not, by a principal, or that contracts with a third-party for economic consideration to perform lobbying activities on behalf of a principal.

*Lobbying activity* means any attempt to influence or encourage the passage or defeat of, or modification to, governmental actions, including, but not limited to, ordinances, resolutions, rules, regulations, executive orders, and procurement actions or decisions of the city commission, the mayor, any city board or committee, or any city personnel. The term "lobbying activity" encompasses all forms of communication, whether oral, written, or electronic, during the entire decision-making process on actions, decisions, or recommendations which foreseeably will be heard or reviewed by city personnel. This definition shall be subject to the exceptions stated below.

*Procurement matter* means the city's processes for the purchase of goods and services, including, but not limited to, processes related to the acquisition of: technology; public works; design services; construction, professional architecture, engineering, landscape architecture, land surveying, and mapping services; the purchase, lease or sale of real property; and the acquisition, granting, or other interest in real property.

*City personnel* means those city officials, officers and employees who are entrusted with the day-to-day policy setting, operation, and management of certain defined city functions or areas of responsibility, even though ultimate responsibility for such functions or areas rests with the city commission, with the exception of the City Attorney, Deputy City Attorney, and Assistant City Attorneys, advisory personnel (members of city advisory boards and agencies whose sole or primary responsibility is to recommend legislation or give advice to the city commission); and any employee of a city department or division with the authority to participate in procurement matters, when the communication involves such procurement.

Affidavit requirement. The following provisions shall apply to certain individuals who, in procurement matters participate in oral presentations or recorded negotiation meetings and sessions:

- a. The principal shall list on an affidavit form, provided by the City, all technical experts or employees of the principal whose normal scope of employment does not include lobbying activities and whose sole participation in the city procurement matter involves an appearance and participation in a city procurement matter involves an appearance and participation in an oral presentation before a city certification, evaluation, selection, technical review or similar committee, or recorded negotiation meetings or sessions.
- b. No person shall appear before any procurement committee or at any procurement negotiation meeting or session on behalf of a principal unless he/she has been listed as part of the principal's presentation or negotiation team or has registered as a lobbyist. For purposes of this subsection only, the listed members of the oral presentation or negotiation team shall not be required to separately register as lobbyists or pay any registration fees. The affidavit will be filed by the city procurement staff with the city clerk at the after the proposal is submitted or prior to the recorded negotiation meeting or session. Notwithstanding the foregoing, any person who engages in lobbying activities in addition to appearing before a procurement committee to make an oral presentation, or at a recorded procurement negotiation meeting or session, shall comply with all lobbyist registration requirements.

The Bidder/Proposer hereby certifies that: (select one)

It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if one is retained anytime during the competitive process and prior to contract execution for this project, the lobbyist will properly register with the City Clerk's Office within two (2) business days of being retained with copy to the city procurement staff.

It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under the City of Coral Gables

CITY OF CORAL GABLES  
FINANCE DEPARTMENT/PROCUREMENT DIVISION  
LOBBYIST REGISTRATION FORM

Lobbyist Registration requirement pursuant to Ordinance 2021-24 Section and that the required affidavit has been properly filed

It is a requirement of this solicitation that the following information be provided for all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist: \_\_\_\_\_

Lobbyist's Firm (if applicable): \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name of Lobbyist: \_\_\_\_\_

Lobbyist's Firm (if applicable): \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name of Lobbyist: \_\_\_\_\_

Lobbyist's Firm (if applicable): \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Name of Lobbyist: \_\_\_\_\_

Lobbyist's Firm (if applicable): \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

**Authorized Signature:** CRH \_\_\_\_\_  
**Printed Name:** Cory Hansford \_\_\_\_\_  
**Date:** 11/12/2025 \_\_\_\_\_  
**Title:** Owner \_\_\_\_\_  
**Bidder/Proposer Name:** Midlands Pressure Wash Services, LLC \_\_\_\_\_

Digitally signed by CRH  
Date: 2025.11.12 11:59:54 -05'00'