

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: May 27, 2026

FROM: Peter J. Iglesias, P.E.
City Manager Peter J.
Iglesias

Digitally signed by Peter J.
Iglesias
Date: 2026.05.27 15:26:05
-04'00'

SUBJECT: Award Recommendation
RFP 2026-011 Disaster Debris Removal
Services

At the next available City Commission Meeting an award recommendation for RFP 2026-011 Disaster Debris Removal Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with the three (3) highest ranked responsive-responsible proposers in rank order: Ashbritt, Inc., (Primary) CrowderGulf Joint Venture, Inc., (Secondary), and Ceres Environmental Services, Inc. (Tertiary), for Disaster Debris Removal Services RFP 2026-011.
- 2) Should negotiations fail with any of the three (3) highest ranked responsive-responsible proposers, negotiations shall commence with the next most responsive-responsible proposer, if determined to be in the best interest of the city, until a satisfactory agreement and contract amount that is fair, competitive, and reasonable is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On March 20, 2026, the Procurement Division of Finance formally advertised, issued, and distributed Disaster Debris Removal Services, Request for Proposals (RFP) 2026-011. One hundred and twenty-six (126) prospective proposers were notified of the RFP package from INFOR, the City's web-based e-procurement system.

On April 20, 2026, ten (10) firms responded in response to the RFP: Ashbritt, Inc., Ceres Environmental Services, Inc., CrowderGulf Joint Venture, Inc., CTC Disaster Response, Inc., DRC Emergency Services, LLC, EDS Holdco, LLC, Looks Great Services of MS, Inc., Phillips Environmental, LLC, Superior Landscaping and Lawn Service, Inc, and TFR Enterprises, Inc.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that DRC Emergency Services, LLC, was deemed non-responsive based on failure to provide the required bid bond, as required in Section 1.3 of the RFP. EDS Holdco, LLC, Phillips Environmental, LLC and Superior Landscaping and Lawn Service, Inc. were deemed non-responsive based on their failure to demonstrate the Section 3 - minimum years of experience qualification requirements. The Procurement Division finalized its' due diligence process and confirmed that Ashbritt, Inc., Ceres Environmental Services, Inc., CrowderGulf Joint Venture, Inc., CTC Disaster Response, Inc., Looks Great Services of MS, Inc., and TFR Enterprises, Inc. are responsive to the requirements of the RFP and responsible bidders.

On May 27, 2026, the Evaluation Committee convened to review the six (6) responsive and responsible proposals and ranked the firms in the following order: Ashbritt, Inc. (top ranked), CrowderGulf Joint Venture, Inc. (second ranked), Ceres Environmental Services, Inc. (third ranked), TFR Enterprises, Inc. (fourth ranked), CTC Disaster Response, Inc. (fifth ranked), and Looks Great Services of MS, Inc. (sixth ranked). The Evaluation Committee recommended that the City negotiate with Ashbritt, Inc., (Primary), CrowderGulf Joint Venture, Inc., (Secondary), and Ceres Environmental Services, Inc. (Tertiary), to provide the requested services for an initial three (3) year term with two (2) one (1) additional year periods.

The Committee further recommended that, if negotiations fail with any of the top three proposers, negotiations should proceed with the next three (3) ranked firms, TFR Enterprises, Inc. (fourth ranked), CTC Disaster Response, Inc. (fifth ranked), and Looks Great Services of MS, Inc. (sixth ranked) until an Agreement satisfactory to the City is achieved.

After successful negotiations, a Professional Services Agreement will be executed with each Proposer. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Joe Gomez, Deputy City Manager

Hermes Diaz, Public Works Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer



Totals Composite Report

RFP 2026-011 Disaster Debris Removal Services

Meeting Date: 5/27/2026

Criteria	Max Points per Evaluator	Total Max Points	Ashbritt, Inc.	Ceres Environmental Services, Inc.	CrowderGulf Joint Venture, Inc.	CTC Disaster Response, Inc.	Looks Great Services oof MS, Inc.	TFR Enterprises, Inc.
Experience and Qualifications		150	143.5	142.5	141.5	116	108	119.5
Proposer’s qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City’s needs	8	40	37.5	38	39	31	28.5	33
Proposer’s relevant knowledge and experience in providing the services described in the “Scope of Services” to public sector agencies similar in size to the City of Coral Gables. Including, but not limited to: Establishing and simultaneously operating a minimum of three (3) full service Temporary Debris Management Sites (TDMS); regulations affecting the removal, processing and disposal of mixed debris; filing and receiving federal and state reimbursements for disaster recovery work, including preparing and submitting federal/state project work sheets.	8	40	37.5	38.5	37	34	29.5	32
Proposer’s relevant knowledge and experience in providing the services described in the “Scope of Services” to public sector agencies similar in size to the City of Coral Gables. Including, but not limited to: assessing, removing and disposing of specialty debris including hazardous materials, dead animals, hazardous stumps and submerged debris; demolition of structures, and debris removal from private property (right-of-entry programs) and publicly owned property (other than rights-of-way); assisting governmental entities in providing community relations including the company’s ability to create audio/visual presentations and fact sheets.	8	40	38.5	36.5	36.5	31	28.5	33
Qualifications and experience of all proposed key personnel.	3	15	15	14.5	14.5	12	10	9
Proposer’s financial stability and bonding capacity.	3	15	15	15	14.5	8	11.5	12.5
Proposed Approach and Methodology		150	147	140.5	138.5	110.5	88	125.5
Proposer’s overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer’s intent to work with the City positively and innovatively in providing the services outlined in this RFP.	8	40	39	35.5	35.5	30	27.5	33
Mobilization/Operation Plan, including but not limited to: Proposer’s mobilization/operation procedures following a disaster event.	3	15	15	15	14	11	11	14
Mobilization/Operation Plan, including but not limited to: Breakdown of the time required to perform each task including guaranteed times to mobilize the Proposer’s forces, to establish an onsite emergency response and communication center, to mobilize recovery equipment, to establish Debris Management Sites (DMS), and to mobilize subcontractors.	3	15	15	15	15	8.5	10	14
Mobilization/Operation Plan, including but not limited to: Breakdown of the manpower (position titles and number of support personnel) and available equipment (type of	3	15	15	15	15	10	12	13

Criteria	Max Points per Evaluator	Total Max Points	Ashbritt, Inc.	Ceres Environmental Services, Inc.	CrowderGulf Joint Venture, Inc.	CTC Disaster Response, Inc.	Looks Great Services oof MS, Inc.	TFR Enterprises, Inc.
loaders, aerial lifts and transport vehicles etc.) that will be assembled during each phase (Initial Deployment, Emergency Push/Road Clearance, Debris Removal, Debris Management Sites (DMS) Operations including provisions for recycling debris, Demolition of Structures and Optional Services etc).								
Mobilization/Operation Plan, including but not limited to: Plan for Debris Management Sites (DMS) that describes the operations expected including materials handling, reduction, storage, recycling, equipment maintenance, etc. The plan must address any applicable State and Federal laws and regulations.	3	15	15	15	15	10	10	14
Proposer's database reporting system and capabilities, including the ability to capture data and provide electronic reports as required in the RFP.	2	10	10	8.5	10	7.5	7	10
Projected workload of the Proposer and key personnel assigned to the City's account. How this potential contract will fit into the Proposer's workload and how it plans to distribute resources and personnel, amongst its various clients, during a disaster event.	4	20	18	17.5	17	14.5	7.5	12.5
Comprehensive description of the proposed quality control plan, including at a minimum: the Proposer's quality control organization, overview of tasks to be inspected, reports, and methods of inspections.	2	10	10	10	8	10	1.5	10
Proposer's customer service plan to respond to City complaints.	2	10	10	9	9	9	1.5	5
Performance and References		100	94	92	93.5	82	80.5	86.5
Proposer's three (3) references from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP AND list all contracts for which the Proposer as performed (past and present) as a PRIME for the City of Coral Gables. The City will review all contracts the Proposer has performed for the City. Any and all Proposer's performance records (satisfactory and unsatisfactory) will be utilized in the evaluation process regardless of the type of work performed for the city.	10	50	49.5	48.5	46.5	36	34.5	41
Provide a list with contact information of all public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same. Additionally, please provide any documentation related to performance issues of the current or past contracts to include any non-performance reports or notices to cure. The City reserves the right to contact any reference or current customer identified as part of the evaluation process.	5	25	24	23	22	21	21	23
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP.	5	25	20.5	20.5	25	25	25	22.5
Agreement Exceptions		25	24	25	25	25	25	25
Exceptions made by the proposer to the conditions listed in the agreement for the services.	5	25	24	25	25	25	25	25
Overall Cost		75	65	64.5	69	55.5	73.5	62
Proposed pricing as submitted in INFOR.	15	75	65	64.5	69	55.5	73.5	62
Total Points		500	473.5	464.5	467.5	389	375	418.5
Ranking			1	3	2	5	6	4