



**CITY OF CORAL GABLES**

405 Biltmore Way  
Coral Gables, FL 33134  
(305) 460-5102

**Finance Department / Procurement Division  
Request for Sole Source Procurement  
(Over \$25,000 requires Commission approval)**

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city

*Contract ID # SS 2020-068*

**PART I: Department/Vendor Information**

Division/ Department	Fire/5500	Dept. Contact	Nichole Somarriba	Requisition No.	
Suggested Vendor	Gaumard Scientific Company	Service/Item Description	Trauma HAL Trauma and Emergency Patient Simulator Package	Value	\$28,475

**PART II: Explanation (Supporting documentation must be attached)**

Sole Source Justification	The Fire Department is interested in purchasing a new patient training simulator, "Trauma HAL Trauma and Emergency Patient Simulator Package (2020)." The Trauma HAL is a wireless and tetherless full-body trauma patient simulator featuring bleeding, pressure-sensitive wounds and trauma limbs, laryngospasms, spontaneous chest rise, bilateral intravenous training arms, and many more capabilities. The completely tetherless design and ruggedized joints make this simulator perfect for point of injury, care under fire, emergency field care, extraction, patient transport, mass casualty, decontamination, and more. The simulator is designed to train Fire Department Paramedics. Trauma HAL is specifically engineered to meet the training needs of the first responders, EMS, and in-hospital emergency teams. This simulator served as the most practical and measurable for Coral Gables Fire Department Personnel. This purchase would ensure their capability with other currently used training devices. Gaumard Scientific Company, Inc is the sole source authorized distributor and full line equipment sales and service for the Trauma Hal mannequin.
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*[Handwritten Signature]*

Department Head Signature

*6.26.2020*

Date

*Celso Suarez Harmon*

Procurement Officer Signature

*6/29/20*

Date

*\* Item requires Commission approval. Dept must prepare an agenda item for next available commission meeting.*



**Gaumard®**  
Simulators for Health Care Education

14700 SW 136th Street  
Miami FL 33196  
T: 305-971-3790 | F: 305-252-0755

*Commission  
Stamp FFC*

## Quotation

Quote Number: 68137  
Quote Date: 06/10/20

Page: 1 of 2

**Quoted To:**

Coral Gables Fire Department  
2815 Salzedo Street  
Coral Gables FL 33134  
USA

**Ship To:**

Coral Gables Fire Department  
2815 Salzedo St  
Coral Gables FL 33134-6609  
USA

**Contact:**

Anthony Jinete  
(305) 722-8716  
ajinete@coralgables.com

Customer ID	Good Through	Payment Terms	Shipping Method	Sales Representative
C109275	07/10/20	Net 20	Customer Pickup	Michael Graf

Qty.	Item	Description	Unit Price	Amount
1	S3040.50.PK.M	Trauma HAL® medium skin tone adult point of injury and emergency field care patient simulator. Includes. Simulated Learning Experiences™ 10 scenario package, Simulated Learning Experiences™ facilitator's guide, Microsoft® Tablet PC preloaded with UNI® control software. UNI software license, trauma limbs, RF communications module, accessories kit, battery charger, soft roller case, user manual 1-year standard warranty  Options available at time of purchase: Care in Motion™ Go integrated video-assisted debriefing system, 12-Lead ECG, CO2 exhalation, snap-compatible ECG/EKG sites  Accessories available for purchase: Care in Motion™ Mobile standalone video-assisted debriefing system, Gaumard Vitals™ - Bedside Patient Monitor, Gaumard Vitals - Mobile Patient Monitor	21,995.00	\$ 21,995.00
1	S3040.50.078	CO2 Exhalation option for Trauma HAL® adult point of injury and emergency field care patient simulator. Ordered at the time of initial purchase only. Internal system; replaces standard lower leg with I/O leg	1,195.00	\$ 1,195.00
1	S3040.50.120S	12 Lead ECG option for Trauma HAL® adult point of injury and emergency field care patient simulator. Ordered at the time of initial purchase only. Includes chest skin with snaps	4,595.00	\$ 4,595.00

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at [michaalg@gaumard.com](mailto:michaalg@gaumard.com)



**Gaumard®**  
Simulators for Health Care Education

# Quotation

14700 SW 136th Street  
Miami FL 33196  
T: 305-971-3790 | F: 305-252-0755

Quote Number: 68137  
Quote Date: 06/10/20  
Page: 2 of 2

**Quoted To:**  
Coral Gables Fire Department  
2815 Salzedo Street  
Coral Gables FL 33134  
USA

**Ship To:**  
Coral Gables Fire Department  
2815 Salzedo St  
Coral Gables FL 33134-6609  
USA

**Contact:**  
Anthony Jinete  
(305) 722-8716  
ajinete@coralgables.com

Qty.	Item	Description	Unit Price	Amount
1	30030418A	Groin Gunshot Wound Insert accessory for HAL® medium skin tone adult trauma simulator	95.00	\$ 95.00
<b>Subtotal</b>				<b>\$ 27,880.00</b>
<b>Other Discounts</b>				<b>0.00</b>
<b>Est. Freight &amp; Handling</b>				<b>0.00</b>
<b>Est. Sales Tax</b>				<b>1,775.00</b>
<b>Total US\$</b>				<b>\$ 29,655.00</b>

Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable.

Please note that the exact shipping charges and taxes will be determined at the time of shipment.

0.00

Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.  
Shipment Via. UPS Ground

Gaumard Scientific is the sole source for this tetherless simulator(s).

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at [michaalg@gaumard.com](mailto:michaalg@gaumard.com)



**Gaumard**  
 Simulators for Health Care Education

14700 SW 136th Street  
 Miami FL 33196  
 T: 305-971-3790 | F: 305-252-0755

# Quotation

**Quote Number:** 68180  
**Quote Date:** 06/11/20

**Page:** 1 of 1

**Quoted To:**

Coral Gables Fire Department  
 2815 Salzedo Street  
 Coral Gables FL 33134  
 USA

**Ship To:**

Coral Gables Fire Department  
 2815 Salzedo St  
 Coral Gables FL 33134-6609  
 USA

**Contact:**

Anthony Jinele  
 (305) 722-8716  
 ajinele@coralgables.com

Customer ID	Good Through	Payment Terms	Shipping Method	Sales Representative
C109275	07/11/20	Net 20		Michael Graf

Qty.	Item	Description	Unit Price	Amount
1	S500.PK.M	Original Childbirth medium skin tone skills trainer	595.00	\$ 595.00
Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable.  Please note that the exact shipping charges and taxes will be determined at the time of shipment.			<b>Subtotal</b>	<b>\$ 595.00</b>
			<b>Other Discounts</b>	<b>0.00</b>
			<b>Est. Freight &amp; Handling</b>	<b>0.00</b>
			<b>Est. Sales Tax</b>	<b>1,775.00</b>
			<b>Total US\$</b>	<b>\$ 595.00</b>

0.00
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Estimated shipping date: Approximately 6 to 8 weeks after receipt of order.  
 Shipment Via: UPS Ground

Gaumard Scientific is the sole source for this tetherless simulator(s).

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Michael Graf at [michaelp@gaumard.com](mailto:michaelp@gaumard.com)



# Gaumard®

Simulators for Health Care Education

June 22, 2020

To Whom It May Concern:

Gaumard Scientific Company, Inc located at 14700 SW 136 Street, Miami, FL 33196 is the sole manufacturer for the following item: **S3040.50.PK Trauma HAL® Trauma and Emergency Patient Simulator Package (2020)**

Trauma HAL® adult point of injury and emergency field care patient simulator. Includes: Simulated Learning Experiences™ 10 scenario package, Simulated Learning Experiences™ facilitator's guide, Microsoft® Tablet PC preloaded with UNI® control software, UNI software license, trauma limbs, RF communications module, accessories kit, battery charger, soft roller case, user manual, 1-year standard warranty

Options available at time of purchase:

Care in Motion™ Go integrated video-assisted debriefing system, 12-Lead ECG, CO2 exhalation, snap-compatible ECG/EKG sites

Accessories available for purchase:

Care in Motion™ Mobile standalone video-assisted debriefing system, Gaumard Vitals™ - Bedside Patient Monitor, Gaumard Vitals - Mobile Patient Monitor

Please do not hesitate to contact us if you require additional information.

Sincerely,

Janice Butler  
Gaumard Scientific Co., Inc  
Tel: 305-971-3790 Ext. 2064  
Toll Free: 1-800-882-6655  
Janiceb@gaumard.com

A global commitment to healthcare educators

Toll Free USA 800.882.6655 - Worldwide, 305.971.3790 - Fax 305.667.6085  
Email sales@gaumard.com - www.gaumard.com - Gaumard® Scientific 2011

14700 SW 136th Street  
Miami, FL 33196-5691



**Gaumard®**

*Simulators for Health Care Education*

June 22, 2020

To Whom It May Concern:

Gaumard Scientific Company, Inc located at 14700 SW 136 Street, Miami, FL 33196 is the sole manufacturer for the following item: **S500.PK. Original Childbirth**

**Original Childbirth skin tone skills trainer**

Please do not hesitate to contact us if you require additional information.

Sincerely,

Janice Butler  
Gaumard Scientific Co., Inc  
Tel: 305-971-3790 Ext. 2064  
Toll Free: 1-800-882-6655  
Janiceb@gaumard.com

A global commitment to healthcare educators

Toll Free: USA 800 882 6655 - Worldwide: 305 971 3790 - Fax 305 667 6085  
Email: sales@gaumard.com - www.gaumard.com - Gaumard® Scientific 2011

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Miami, FL 33196-5691