

## CITY OF CORAL GABLES

### -MEMORANDUM-

**TO:** Honorable Mayor, Vice-Mayor,  
and members of the City Commission

**DATE:** September 10, 2025

**FROM:** Peter J. Iglesias, P.E.  
City Manager

**SUBJECT:** Award Recommendation  
IFB 2025-020 – Stormwater System  
Cleaning

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At the next available City Commission meeting an award recommendation for IFB 2025-020, Stormwater System Cleaning will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award Flotech Environmental, LLC as the lowest responsive and responsible bidder, for Stormwater System Cleaning.
- 2) Execute a contract with Flotech Environmental, LLC, in an annual estimated amount of \$400,000.00 for an initial period of three (3) years with options to renew for two (2) additional one (1) year periods.
- 3) Reaffirm the City's right to pursue alternative courses of action if necessary.

On July 3, 2025, the Procurement Division of Finance formally advertised, issued and distributed IFB 2025-020 Stormwater System Cleaning. One hundred and twenty-two (122) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Four (4) bids were received on August 11, 2025, in response to the IFB: Envirowaste Services Group, Inc., Flotech Environmental, LLC, Insituform Technologies, LLC, and Shenandoah General Construction, LLC.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. Once this step was completed, the Public Works department conducted an evaluation of the submittals identified by Procurement and found the bids to be in conformance with the City's bid requirements.

The Procurement Division finalized its' due diligence process and confirmed that Flotech Environmental, LLC, was responsive to the requirements of the IFB and is a responsible firm. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and bid tabulation will be provided to you as part of the Agenda package.

This recommendation notice is being provided in accordance with Section 2-910 (c) of the Procurement Code of the City of Coral Gables. Our provision of this notice also serves to confirm

the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Jose Gómez, Deputy City Manager

Hermes Diaz, Public Works Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer