



CITY OF CORAL GABLES

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

**Finance Department / Procurement Division
Request for Sole Source Procurement
(Over \$25,000 requires Commission approval)**

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city

Contract ID # SS 2020-048

PART I: Department/Vendor Information

Division/Department	Police/Technical Services	Dept. Contact	Jason Swift	Requisition No.	
Suggested Vendor	Communications International	Service/Item Description	Purchase/Install Additional E911 Dispatch Consoles	Value	\$550,221

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	<p>The City currently operates an APCO Project 25 (P25) standards-based radio network from L3Harris. L3Harris offers the Symphony dispatch console, which is in use at the current Public Safety Answering Point (PSAP), or E911 center. Symphony consoles are also in operation at our Backup PSAP. Our E911 center personnel are trained and familiar with the current equipment as is our Radio Shop personnel as it relates to technical support. There is already a supply of spare parts to support Symphony consoles.</p> <p>The P25 system will not support another console from a different vendor without a Console Sub System Interface (CSSI), which the City does not currently have.</p> <p>Further, the City utilizes encryption to facilitate communications security. This encryption utilizes keys, which are deployed and changed, remotely utilizing Over The Air Rekeying (OTAR). L3Harris and Motorola Solutions are the only two vendors capable of supplying equipment that can utilize OTAR signaling for encryption keys. Utilizing Motorola Solutions consoles would necessitate retraining all communications operators and, radio shop personnel and, the purchase of CSSI. Further, since these are additional consoles, it would create a mixture of vendors and equipment in the E911 center.</p> <p>Communications International is the City's assigned L3Harris dealer.</p>
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[Signature]
Department Head Signature

3/30/20
Date

[Signature]
Procurement Officer Signature

4/9/20
Date

Note. Requires Commission approval. An agenda item must be submitted by the department.



March 2, 2020

City of Coral Gables
ATTN: Jason Swift
2801 Salzado St
Coral Gables, FL

RE: Communications International (Ci)

This letter is to certify that Communications International (Ci) is an authorized L3Harris Corporation Public Safety and Professional Communications Channel Partner, Warranty Service Provider and is authorized to sell and service L3Harris portfolio of products.

Communications International (Ci) is the authorized L3Harris Channel Partner assigned to provide regional sales and service support. Orders for L3Harris equipment, service, repairs and calibrations for L3Harris products. and associated accessories should be placed through Communications International (Ci).

If you have any further questions or concerns, I encourage you to call me at my office. Thank you again for choosing L3Harris and Communications International (Ci) for your communications needs.

Regards,

David B. Muñiz

Regional Channel Manager – South East Region

Indirect Channel Management

COMMUNICATION SYSTEMS / L3HARRIS TECHNOLOGIES

Mobile: +1 941 218 9253

www.L3Harris.com / David.Muniz@L3Harris.com

5857 Imbe Street / North Port, FL 34286 / USA





David Gee, Sheriff

HILLSBOROUGH COUNTY
TAMPA, FLORIDA 33601

PURCHASING OFFICE
P.O. BOX 3371
PHONE 813-247-8050
FAX 813-247-0907

December 28, 2010

Office of the Comptroller
2008 E. 8th Avenue
Tampa, FL 33605

Johnny Page, Buyer
813-247-0025

PROPOSAL TITLE: 800 MHz COMMUNICATIONS SYSTEM

PROPOSAL NUMBER: RFP 26-10

INSTRUCTIONS TO PROPOSERS

Included herein are General Terms and Provisions (Part A); the Special Provisions (Part B); the Technical Specifications (Part C); and the Proposal Response (Part D), which together with all attachments, constitute the entire "Proposal Package". Said proposal package must be the basis upon which all proposals are offered and the same (the entire proposal package) must be kept together and returned, intact, by the time and at the place herein specified. The proposer must manually sign the General Terms and Provisions (Part A) and Proposal Response (Part D). Any questions concerning this proposal package should be directed to the Buyer whose name appears above.

When awarded, the proposal package becomes the "Contract Document". The Proposer's signature on the proposal constitutes Proposer's agreement to the terms therein. The signature on the Proposal Package must be signed by an Officer of the Company or an individual authorized to commit the Company to a legal and binding contract. **READ THE ENTIRE PROPOSAL CAREFULLY BEFORE SIGNING.**

NOTICE TO PROPOSERS

WHEN SUBMITTING A SEALED PROPOSAL, ALL PROPOSALS SHOULD BE CLEARLY MARKED AS A PROPOSAL DOCUMENT. THIS IDENTIFICATION SHOULD INCLUDE THE PROPOSAL NUMBER, PROPOSAL TITLE AND DATE DUE ON THE OUTSIDE OF THE ENVELOPE.



Bid Renewal Review and Consent

Date: November 21, 2019

RE: BID No. & Title BID 26-10 800 MHz Communications System
Initial Award Date: January 25, 2011
Term: Initial: Five (5) Years Optional Renewals: Five (5) Annual
Current Renewal Period: January 25, 2020 – January 24, 2021 (Renewal 5 of 5)

TO: Vendor/Provider: Communications International, Inc. Attn: Joe Ioco
jioco@ask4ci.com

Please reply to the inquiry below and return the completed form to hbrewer@hcsco.tampa.fl.us or by fax at 813-242-1851. The information will be shared with the appropriate Bureau Commander for a decision regarding renewal based on your reply.

- Yes, we agree to renew the contract for an additional year under the same pricing, terms and conditions.
- Yes, we agree to renew the contract for an additional year but find it necessary to request a price increase. The necessary documentation is attached as per the terms and conditions of the contract.
- No, we do not wish to extend the contract for an additional one (1) year period. Reason below or attached:

Please select one: Payment will _____ will not X be accepted by Credit Card.

Signature James M. Reed Date 12/30/19
Print Name & Title James M. Reed, Vice President of Service

TO HCSO Bureau Commander: Director Stephen D. Mitchell, General Services Bureau
Following review of the vendor's performance and the information above:

- Consent to renewal of the contract for the additional term indicated above.
- Decline to renew the contract due to: (Please contact Buyer to determine next action)
 - Inadequate vendor performance or product quality issues
 - Unacceptable price increase
 - Other

Signature Stephen D. Mitchell ⁶⁹⁶ Date 1-2-20
Stephen D. Mitchell, Director

The Financial Services Division acknowledges and accepts the above changes to the contract indicated.

Signature Christina R. Porter Date 1-7-2020
Christina R. Porter, CPA, Chief Financial Officer



Quote

Date: 2/17/2020
 Valid Until: 5/17/2020
 Quote #: SWF0301119D
 Customer ID: Coral Gables

Customer:
 City of Coral Gables
 ATT: Jason Swift
 2801 Salzado St
 Coral Gables

Quote/Project Description
 Eleven Symphony Dispatch Console for Dispatch Center

Presented by:
 Steve Fisher Chief Engineer
 John Gonzales Account Manager

Item	Qty	Model	Description	Unit Price	Extended Sale
1	11	Harris Symphony	Harris Symphony Premier Console Package with AES & DES Encryption, Dual Headset Jack, Dual Foot Switch, Desk Microphone. Includes VIDA Core Expansion Licenses	\$ 43,343.64	\$ 476,780.00
2	11	ViewSonic	22" HDMI Touch Screen Monitors w DP to HDMI Cable	\$ 383.59	\$ 4,219.49
3	1	Harris	Ethernet Network Expansion Equipment	\$ 3,031.00	\$ 3,031.00
4	1	CI-IM	Cat 6 Cable and Installation Materials	\$ 3,754.16	\$ 3,754.16
5	1	CI-Services	Installation, Engineering & Project Management		\$ 62,436.00

Special Notes and Instructions
 All Pricing is Budgetary and based on current quotes at time of proposal

Total \$ - \$ 550,220.65

Assumptions
 Low Voltage & Ethernet cabling to be supplied and installed by City of Coral Gables

Prices Per Hillsborough County Sheriffs Office RFP 10-26 800 Mhz Radio Contract

Quote subject to Ci standard terms and conditions.
 Submit Purchase Order to:
 Communications International
 4450 US Highway 1
 Vero Beach, FL 32967
www.ask4ci.com

Quote accepted:

Signature _____ Date _____
 Print Name _____ Title _____



QUOTE TERMS AND CONDITIONS:

1. Quotes are exclusive of all installation and programming charges unless expressly stated and all applicable taxes.
2. Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
3. Ordered equipment may be returned for a full refund, less a 25% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
4. Prices quoted are valid for the duration as noted above.
5. Net 30 days after invoice
6. Manufacturer's standard equipment warranty (which will be furnished upon request) applies to all ordered equipment. Communication International, Inc. DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
7. Communication International, Inc.'s TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED, IN NO EVENT WILL COMMUNICATIONS INTERNATIONAL INC. BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
8. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.