

## CITY OF CORAL GABLES

### -MEMORANDUM-

**TO:** Honorable Mayor, Vice-Mayor,  
and members of the City Commission

**DATE:** July 24, 2025

**FROM:** Peter J. Iglesias, P.E.  
City Manager

**SUBJECT:** Award Recommendation  
IFB 2025-011 Rental of Heavy  
Equipment

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At the next available City Commission Meeting, an award recommendation for IFB 2025-011 Rental of Heavy Equipment will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award Equipmentsshare.com, Inc., the most responsive and responsible bidder.
- 2) Execute a contract with Equipmentsshare.com, Inc. in an amount not to exceed the available budget based on need.
- 3) Reaffirm the city's right to pursue alternative courses of action.

On May 8, 2025, the Procurement Division of Finance formally advertised, issued and distributed IFB 2025-011 Rental of Heavy Equipment. Twenty-nine (29) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Two (2) bids were received on June 13, 2025, in response to the IFB: Equipmentsshare.com, Inc. and United Rentals (North America), Inc.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that United Rentals (North America), Inc. was non-responsive based on failure to provide sufficient detail and documentation in their submittal as required per Sections 3(A)(1) and 3(A)(2) of the IFB, as well as failure to provide the required Bidder's Acknowledgement form. The Procurement Division finalized its' due diligence process and confirmed that Equipmentsshare.com, Inc. is responsive to the requirements of the IFB and a responsible bidder. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suarez, City Attorney

Billy Y. Urquia, City Clerk

Jose Gomez, Deputy City Manager

Hermes Diaz, Public Works Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Assistant Finance Director for Procurement