



Totals Composite Report

RFP 2025-042 Youth Golf Program Services

Meeting Date: 1/23/2026

| Criteria | Max Points per Evaluator | Total Max Points | Golf Academy of South Florida,, LLC |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------|-------------------------------------|
| Experience and Qualifications | | 150 | 122 |
| Proposer’s qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City’s needs. | 10 | 50 | 39 |
| Qualifications and experience of all proposed key personnel. | 5 | 25 | 22 |
| Proposer’s relevant knowledge and experience in providing the services described in the “Scope of Services” to public sector agencies similar in size to the City of Coral Gables. | 10 | 50 | 39 |
| Other relevant experience. | 5 | 25 | 22 |
| Project Understanding | | 150 | 116 |

| Criteria | Max Points per Evaluator | Total Max Points | Golf Academy of South Florida,, LLC |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------|-------------------------------------|
| <p>Proposer’s overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer’s intent to work with the City positively and innovatively in providing the services outlined in this RFP.</p> | 10 | 50 | 40 |
| <p>Proposer’s Program Design and Curriculum to include description of the instructional curriculum, including skill progression, lesson structure, and instructional methods for different age and skill levels, proposed instructor to student ratios and explanation of how the program promotes enjoyment, sportsmanship, and player development.</p> | 10 | 50 | 37 |
| <p>Provide a comprehensive description of your operational plan including staffing, safety, and program deliverables, to include, but not limited to the number of classes you are able to manage based on the proposed student-to-teacher ratio. The City will evaluate the proposer’s capacity to effectively accommodate participants while maintaining appropriate instructional quality and safety standards.</p> | 10 | 50 | 39 |
| <p>Performance and References</p> | | 50 | 47 |
| <p>Proposer’s three (3) references (but no more than five (5) from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP AND list all contracts for which the Proposer as</p> | 6 | 30 | 27 |

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------|-------------------------------------|
| performed (past and present) as a PRIME for the City of Coral Gables. | | | |
| All public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same. Additionally, please provide any documentation related to performance issues of the current or past contracts to include any non-performance reports or notices to cure. | 2 | 10 | 10 |
| Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP. | 2 | 10 | 10 |
| Agreement Exceptions | | 25 | 25 |
| Exceptions made by the proposer to the conditions listed in the agreement for the services. | 5 | 25 | 25 |
| Overall Cost | | 125 | 121 |
| Proposed pricing as submitted in INFOR. | 25 | 125 | 121 |
| Total Points | | 500 | 431 |
| Ranking | | | 1 |

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