

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: June 17, 2021

FROM: Peter J. Iglesias, P.E.
City Manager



SUBJECT: Award Recommendation
RFQ 2021-010 Mobility HUB Pre-
Construction & Construction CMR Services

At the next available City Commission Meeting an award recommendation for RFQ 2021-010 Mobility HUB Pre-Construction & Construction CMR Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Procurement Officer to award the RFP and authorize negotiations with The Weitz Company Group, LLC., the highest ranked responsive and responsible proposer, for Mobility HUB Pre-Construction & Construction CMR Services, RFQ 2021-010.
- 2) Should negotiations fail with the top-ranked proposer, negotiations may commence with the next highest ranked responsive-responsible proposer up to the third ranked proposer, if determined to be in the best interest of the city, until a satisfactory agreement and contract amount that is fair, competitive, and reasonable is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On April 2, 2021, the Procurement Division of Finance formally advertised, issued, and distributed Mobility HUB Pre-Construction & Construction CMR Services, RFQ 2021-010. Seventeen (17) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On May 10, 2021, seven (7) firms submitted proposals in response to the RFP: Florida Lemark Corporation, Kaufman Lynn Construction, Inc., KCV Constructors, Inc., Link Construction Group, Inc., NV2A Group, LLC., PCL Construction Services, Inc., and The Weitz Company, LLC.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the review, it was determined that the following proposer would be deemed non-responsive and would receive no further consideration for award: PCL Construction Services, Inc. (proposer failed to provide final statements prior to the opening of the RFQ).

On June 9, 2021, the Evaluation Committee convened to evaluate the six (6) responsive and responsible proposals and ranked the firms in the following order of preference: The Weitz Company, LLC., (top-ranked), Kaufman Lynn Construction, Inc., (second ranked), KCV Constructors, Inc., (third ranked), NV2A Group, LLC., (fourth ranked), Florida Lemark Corporation, (fifth ranked), and Link Construction Group, Inc. (sixth ranked). The Evaluation Committee determined that the top three ranked firms, The Weitz Company, LLC, (top-ranked)

Kaufman Lynn Construction, Inc., (second ranked) and KCV Constructors, Inc. (third ranked) would continue to Oral Presentations.

On June 17, 2021, the Evaluation Committee convened to hear Oral Presentations from the top three ranked firms. After listening to the Oral Presentations, the Evaluation Committee determined that The Weitz Company, LLC., was the highest ranked responsive-responsible proposer.

The Evaluation Committee further recommended that should negotiations fail with the top-ranked firm negotiations could be conducted with the next ranked firm up to the third ranked. If determined to be in the best interest of the City.

After successful negotiations, a Preconstruction Services Agreement will be executed after a contract amount that is fair, competitive, and reasonable is reached. A more detailed description of the RFQ, proposal response and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, Esq., City Attorney

Billy Y. Urquia, City Clerk

Eduardo Santamaria, Assistant City Manager

Hermes Diaz, Director, Public Works

Ernesto Pino, Project Manager, Public Works

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Finance Assistant Director for Procurement

Pre-Orals - June 9, 2021

**Proposal Evaluation Form
RFQ 2021-010 Mobility HUB CMR Services
Totals Composite
Form Not Active**

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Florida Lemark Corporation	Kaufman Lyn Construction	KVC Constructors, Inc.	Link Construction Group, Inc.	NV2A Group, LLC	The Weitz Company, LLC
			TOTAL:	TOTAL:	TOTAL:	TOTAL:	TOTAL:	TOTAL:
Experience & Qualifications	45	225						
Proposer's qualifications, including, but not limited to: company history and description, the number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to effectively meet the City's needs, relevant experience, and proven track record of providing the scope of services as identified in this solicitation to public sector agencies.		75	58.0	70.0	67.0	47.0	62.0	70.0
Proposer's familiarity with permitting agencies and permitting procedures, especially in Miami-Dade County		25	18.0	23.0	23.0	18.0	22.0	23.0
Proposer's expertise and experience in working with other disciplines, including coordination with other design professionals and sub-consultants.		25	17.0	22.0	22.0	15.0	24.0	24.0

Proposer's financial stability		25	21.0	24.0	21.0	21.0	22.0	25.0
Qualifications and experience of all proposed key personnel (including sub-consultants)		75	61.0	70.0	67.0	52.0	63.0	71.0
Experience & Qualifications Total			175.0	209.0	200.0	153.0	193.0	213.0
Project Understanding, Proposed Approach, Methodology	35	175						
Proposer's overall detailed approach and methodology to perform the services solicited herein. Understanding of the RFQ scope and requirements, strategies for assuring assigned work is completed on time, strategies for assuring assigned work is completed on time, innovation interaction and communication with the community, City staff, and multiple stakeholders.		75	57.0	71.0	64.0	51.0	61.0	72.0
Recent, current, and projected workload for the Proposer and key personnel and how the potential contract will fit into the Proposer's workload.		15	14.0	13.0	15.0	15.0	15.0	15.0
Proposer's demonstrated ability to positively and innovatively move a project from the conceptual stage into a clearly defined project that may be designed and constructed, while minimizing the impact on the community.		25	20.0	24.0	20.0	16.0	19.0	22.0
Proposer's demonstrated ability to provide schedule control, cost control and quality control for the services specified herein. Proposer's experience with similar projects completed on-time and within budget.		25	22.0	24.0	23.0	16.0	21.0	24.0
Proposer's ability to deliver similar projects having significant community and business involvement.		25	18.0	24.0	21.0	15.0	21.0	24.0
Proposer's ability to work with other consultants designated by the City		10	9.0	9.0	10.0	10.0	10.0	10.0
Project Understanding, Proposed Approach, Methodology Total			140.0	165.0	153.0	123.0	147.0	167.0
Past Performance and References	20	100						
Provide detailed information on five (5) of the Proposer's most recent and relevant projects similar in scope and nature to the services described in the solicitation.		50	40.0	48.0	48.0	26.0	46.0	49.0

All contracts which the Proposer has performed (past and present) for the City of Coral Gables. The City will review all contracts the Proposer has performed for the City in accordance with Section 4.10 Evaluation of Responses (c) (4) which states the City may consider "Proposer's unsatisfactory performance record, judged from the standpoint of conduct of work, workmanship, progress or standards of performance agreed upon in the Contract as substantiated by past or current work with the City".		15	13.0	12.0	11.0	12.0	11.0	13.0
List with contact information of public sector clients, if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same		20	19.0	20.0	20.0	20.0	20.0	20.0
Please identify each incident within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP (See Affidavit D).		15	14.0	15.0	15.0	15.0	15.0	15.0
Past Performance and References Total			86.0	95.0	94.0	73.0	92.0	97.0
Not Applicable	0	0	0.0	0.0	0.0	0.0	0.0	0.0
Total Points	100	500	401.0	469.0	447.0	349.0	432.0	477.0
Ranking			5	2	3	6	4	1

Choose Another Form



RFQ 2021-010
 MOBILITY HUB PRE-CONSTRUCTION & CONSTRUCTION MANAGER & RISK SERVICES
 EVALUATION OF PROPOSALS

SELECTION CRITERIA	PROPOSERS	Maximum Criteria Points	Maximum Sub-criteria points	Kaufman Lynn Construction	KVC Constructors, Inc.	The Weitz Group, LLC
Experience & Qualifications		45	225			
	Proposer's qualifications, including, but not limited to the number of years in business, credentials, licenses, capabilities, and capacity to effectively meet the City's needs, number of employees, relevant experience, and proven track record of providing the scope of services as identified in this solicitation to public sector agencies.		75	70	68	71
	Proposer's familiarity with permitting agencies and permitting procedures, especially in Miami-Dade County		25	23	23	24
	Proposer's expertise and experience in working with other disciplines, including coordination with other design professionals and sub-consultants.		25	22	22	24
	Proposer's financial stability		25	24	22	25
	Qualifications and experience of all proposed key personnel (including sub-consultants)		75	71	69	72
Experience & Qualifications Total				210	204	216
<i>Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")</i>						
Project Understanding, Proposed Approach, and Methodology		35	175			
	Proposer's detailed approach and methodology as it relates to the scope of work requested in this RFQ, including innovative interaction and communication with the community, City staff, and multiple stakeholders		75	72	66	72
	Recent, current, and projected workload of the Proposer and key personnel and how the potential contract will fit into the Proposer's workload.		15	13	15	15
	Proposer's demonstrated ability to positively and innovatively move a project from the conceptual stage into a clearly defined project that may be designed and constructed while minimizing the impact on the community		25	24	23	22
	Proposer's demonstrated ability to provide schedule control, cost control and quality control for the services specified herein Proposer's experience with similar projects completed on-time and within budget.		25	24	23	24
	Proposer's ability to deliver similar projects having significant community and business involvement		25	24	22	24
	Proposer's ability to work with other consultants designated by the City		10	9	10	10
Project Understanding, Proposed Approach, and Methodology Total				166	159	167
<i>Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")</i>						
Past Performance and References		20	100			
	Provide detailed information on five (5) of the Proposer's most recent and relevant projects similar in scope and nature to the services described in the solicitation		50	48	48	49
	All contracts which the Proposer has performed (past and present) for the City of Coral Gables. The City will review all contracts the Proposer has performed for the City in accordance with Section 4.10 Evaluation of Responses (c) (4) which states the City may consider "Proposer's unsatisfactory performance record, judged from the standpoint of conduct of work, workmanship, progress or standards of performance agreed upon in the Contract as substantiated by past or current work with the City"		15	12	11	13
	List with contact information of public sector clients, if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same		20	20	20	20
	Please identify each incident within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP. (See Affidavit D)		15	15	15	15
Past Performance and References Total				95	94	97
<i>Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")</i>						
TOTAL POINTS		100	300	471	457	480

Prepared By:
 Checked By:
 Reviewed By:

Print Name: **LEONARD GONZALEZ**
 Title: **Project Manager**
 Date: **6/17/21**
6/19/21