

Proposal Evaluation Form
RFP 2025-019 - Insurance Brokerage and Risk Management Services
Totals Composite
Form Active

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Arthur J. Gallagher Risk Management Services, LLC
			TOTAL:
Experience & Qualifications	30	120	
The proposer's qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City's needs.		40	39.0
Market Presence - Provide a list of insurance companies that your firm anticipates would (or may) be utilized on behalf of the City of Coral Gables for each line of insurance you intend to broker.		20	20.0
Qualifications and experience of all proposed key personnel.		40	40.0
Provide a complete list of private and public entities of similar size to the City for which your proposed Team Leader currently and in the past has provided broker services. Indicate the dates (length) of service for the listed clients and specify the name, title, addresses and telephone numbers of individuals. The City may contact those clients that you have provided insurance broker services for further information regarding the level and quality of services provided currently and in the past.		20	20.0
Experience & Qualifications Total			119.0
Project Understanding, Proposed Approach, Methodology	20	80	
Proposer's overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer's intent to work with the City positively and innovatively in providing the services outlined in this RFP.		40	40.0
Provide a detailed plan outlining the approach to securing insurance coverage for the City, along with the implementation of loss control services over the upcoming year. The plan should include defined tasks, subtasks, key milestones, and decision points. Incorporate visual tools such as graphs and charts where appropriate to enhance clarity and presentation.		20	19.0
Describe your service capabilities both locally and across the United States. Specifically identify your local servicing capabilities in the area of claims and risk management information systems.		20	19.0
Project Understanding, Proposed Approach, Methodology Total			78.0
Past Performance and References	15	60	
Proposer's three (3) references from public and private sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP AND list all contracts for which the Proposer as performed (past and present) as a PRIME for the City of Coral Gables.		20	20.0
Provide a list with contact information of all public sector clients in the last ten (10) years, and include if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same. Additionally, please provide any documentation related to performance issues of the current or past contracts to include any non-performance reports or notices to cure.		20	20.0
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer's rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP.		20	18.0
Past Performance and References Total			58.0
Agreement Exceptions	5	20	
Review exceptions made by the proposer to the conditions listed in the agreement for the services.		20	20.0
Agreement Exceptions Total			20.0
Proposed pricing as submitted in INFOR.	30	120	102.0
Total Points	100	400	377.0
Ranking			1

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