



QUOTE

2026 Coral Gables Giralda Structure (6 Month)

Quote Number 26-0361

Client
Belkys Perez Phone: 305-460-5392 bperez2@coralgables.com

Venue / Site
TBD

Quote Information

Quote Number: 26-0361	Terms:
Name: 2026 Coral Gables Giralda	Shipping Method:
Account Manager: Daniel Pereira	Customer PO #:
Ship Date: 4/1/2026 12:00 AM	Status: Inquiry
Return Date: 9/30/2026 9:00 AM	Sales Tax Rule: Tax Exempt

Quote Summary

Description	Cost
Rental	\$205,508.00
LABOR	\$57,600.00
Discounts	(\$79,278.60)
Subtotal	\$183,829.40
Sales Tax	\$0.00
Discount	\$0.00
Delivery and Pickup	\$0.00
Total	\$183,829.40
Total Applied	\$0.00
Balance Due	\$183,829.40

By signing below you acknowledge you have read and agree to the Terms and Conditions located on page two of this agreement.

Signed: _____ Date: _____
Belkys Perez

Title: _____



10701 nw 107th court
 Medley, FL 33178
 Phone: 1.877.799.AVER
 Fax: 305.597.0448
 www.AVERproductions.com

Quote

Quote Number: 26-0361
 2026 Coral Gables Giralda Structure (6 Month) (Apr - Sep)

Client
Belkys Perez Phone: 305-460-5392 bperez2@coralgables.com

Venue / Site
TBD

Account Manager	Shipping Method	Customer PO	Warehouse	Terms	Tax Rule
Daniel Pereira	N/A		Medley		Tax Exempt

Ship Date	Load In	Show Start	Load Out	Return Date	Discount
4/1/2026 12:00 AM				9/30/2026 9:00 AM	30%

Type	Qty.	Description	Note	Time	Rate	Price	Price Ext.
Note		6 month Installation					
Note		Truss Structure A 40ft (width) x 182ft (length) x 21.5ft (height)					
		Truss Structure B 40ft (width) x 148ft (length) x 21.5ft (height)					

TRUSS

Rental	119	10' x 12" Bolted Truss Segment					
Rental	49	8' x 12" Bolted Truss Segment					
Rental	8	5' x 12" Bolted Truss Segment					
Rental	26	12" X 12" 6 Way Bolted Corner Block					
Rental	26	12' Span Set					
Rental	26	6' Span Set					
Rental	26	2000 pound Concrete Ballast					
Rental	26	Ballast covers - Green Grass					
Rental	26	20ft spandex					
Rental	8	20ft x 40ft spandex print					

TRUSS Total Before Discount: \$173,508.00
45% Discount: \$78,078.60
TRUSS Total: \$95,429.40

LIFT

Rental	4	Genie GS-2032 Electric Scissor Lift					
Rental	4	Forklift					

SUB-RENTAL Total: \$28,000.00

LABOR

LABOR	2	Project Manager					
LABOR	1	Delivery					
LABOR	16	Stage Hand					
LABOR	1	Engineering Drawing and Specs					
		4/1/2026 12:00 AM - 9/30/2026 9:00 AM					
		AM					

LABOR Total: \$37,800.00

LABOR (Install Art Work)

LABOR	2	Project Manager					
LABOR	8	Stage Hand					

LABOR (Install Art Work) Total: \$13,200.00

LABOR (Swap Artwork)

LABOR	2	Project Manager					
LABOR	8	Stage Hand					
Rental	2	Genie GS-2032 Electric Scissor Lift					

LABOR (Swap Artwork) Total Before Discount: \$10,600.00

Type	Qty.	Description	Note	Time	Rate	Price	Price Ext.
						Applied Discount:	\$1,200.00
						LABOR (Swap Artwork) Total:	\$9,400.00
Note		Structure weight requirements -Withstand 75mph winds/ 90mph gust - No less than 50% porosity 48 hour notice for breakdown of structures in event of Category 1 Hurricane. The cost to remove and re-install is \$36,000 (Includes labor and machinary)					
Note		Client is responsible to provide security personnel to close down the street during the set up. The whole street will be considered a hard hat area during that time.					
Note		We are not responsible for any damages to the floor due to the weight of the structure or vehicles in use to assemble the structure (Scissor lifts, Fork Lifts, ect)					
Note		We are not responsible for any noise complains or disturbances generated from the set up crew.					

Subtotal:	\$183,829.40
Sales Tax:	\$0.00
Discount:	\$0.00
Delivery and Pickup:	\$0.00
Total:	\$183,829.40
Total Applied Payments:	\$0.00
Balance Due:	\$183,829.40



Medley
 10701 nw 107th court
 Medley, FL 33178
 Phone: 1.877.799.AVER
 Fax: 305.597.0448
 www.AVERproductions.com

Quote Number	26-0361
Name	2026 Coral Gables Giralda
Account Manager	Daniel Pereira
Quote Date	2/9/2026

Client
Belkys Perez Phone: 305-460-5392 bperez2@coralgables.com

Venue / Site
TBD

Ship Date	Return Date	Status	Terms	Total
4/1/2026 12:00 AM	9/30/2026 9:00 AM	Inquiry		\$183,829.40

1. THIS QUOTE IS VALID FOR 48 HOURS FROM THE QUOTE DATE. TO CONFIRM THE PROJECT, THE CUSTOMER MUST PROVIDE BOTH A 50% DEPOSIT AND A SIGNED ACCEPTANCE OF THE QUOTE WITHIN THIS PERIOD. If confirmation is not received within 48 hours, the Quote will expire, and pricing, discounts, and availability may change. A project is not considered confirmed until both the signed Quote and deposit are received.

2. Payment Terms. A 50% deposit is required upon acceptance to reserve equipment and labor and to lock in quoted pricing and structure. The remaining 50% balance must be paid no later than 7 business days prior to the Event to allow for quality control (QC), equipment preparation, and transportation. Payments can be made by credit card (subject to a 4% processing fee), check, or wire transfer. However, all payments must clear by the due date to confirm services and avoid delays. Refunds, if applicable, may take up to 90 days to process from the date of approval.

3. Billing, Delinquency, and Bounced Checks. The Customer is responsible for adhering to the agreed payment schedule. The following conditions apply:

1. Bounced Checks: If a payment check is returned for insufficient funds, the Customer will be responsible for a \$50 administrative fee, plus any bank charges incurred by AVER.
2. Delinquent Payments: Unpaid invoices beyond their due date will incur a 5% late fee per month on the outstanding balance. After 30 days of delinquency, any discounts originally applied to the Quote will be revoked, and the Customer will be liable for the full, undiscounted amount.

4. Add-Ons. Any additional equipment, labor, or services requested after the Quote has been confirmed will be considered add-ons. These add-ons will be billed at prevailing or negotiated rates and invoiced after the Event. If additional equipment is requested and requires delivery, a \$350 delivery charge will apply. By signing this agreement, the Customer agrees to accept responsibility for all add-ons, regardless of when they are requested.

5. Labor. Technicians are quoted for a 10-hour workday, inclusive of setup, operation, and strike. Any work exceeding 10 hours will be billed at 1.5x the standard hourly rate. Labor rates are subject to venue-specific rules and union requirements, where applicable.

6. Equipment. Equipment rentals are calculated on a per-day basis (12:00 AM-11:59 PM). Usage extending beyond the rental period will incur additional daily charges. Only AVER personnel may handle, move, or operate equipment. If the Customer or any unauthorized party handles or moves the equipment, the Customer assumes full liability for any resulting damage, theft, or loss.

Additional labor fees may apply if equipment is relocated or not accessible for pickup at the agreed time, requiring AVER staff to return later.

7. Damage & Liability. The Customer is responsible for all equipment that is damaged, lost, or stolen if AVER employee is not onsite. Repair or replacement costs will be charged accordingly, and rental fees will continue to accrue until the equipment is fully repaired or replaced. If security is required to protect equipment, the Customer will bear all associated costs.

8. Cancellations. Cancellations must be submitted in writing and are subject to the following terms:
- 30+ days prior to the Event: No cancellation fee, except for incurred costs.
 - 15 days prior to the Event: A cancellation fee equal to 50% of the total charges.
 - 72 hours or less prior to the Event: A cancellation fee equal to 100% of the total charges.

If equipment has already left AVERs facility, the Customer will be charged in full. Incurred costs include direct and indirect expenses, plus a 15% restocking fee.

9. Venue Access & Schedule. The Customer must ensure timely access to the venue for setup, operation, and strike. Delays

caused by restricted access, insufficient time, or venue policies may result in additional labor charges. A finalized Event schedule must be provided no later than 7 days prior to the Event to allow for adequate preparation and coordination.

10. Travel & Rehearsals. For out-of-town Events, the Customer agrees to cover all travel, lodging, and per diem expenses for AVER personnel. These costs will be itemized in the final invoice. If technical rehearsals are requested, they must be scheduled in advance and may incur additional labor or equipment charges.

11. Addendum for Changes. The Customer may request changes to equipment, services, or labor as specified in the Quote. Changes requested within 72 hours of the Event may result in expedited handling or logistical fees. Any changes increasing the Quote by more than 10% require written approval from both parties.

12. Equipment Malfunctions. AVER maintains all equipment in accordance with industry standards but does not guarantee that equipment will be free of defects or malfunctions. If equipment issues occur, the Customer must notify AVER immediately. AVER will work promptly to resolve the problem but assumes no liability for delays or losses caused by equipment failure.

13. Abandoned Client Property. Any property or equipment left behind and stored by AVER will be subject to a storage fee of \$255 per month per pallet-sized space (48x40) until retrieved by the Customer. AVER will not be liable for damage to abandoned property during storage.

14. Indemnification. Both parties agree to indemnify and hold each other harmless from claims, damages, or liabilities resulting from their respective negligence. The Customer also indemnifies AVER against any intellectual property claims related to Customer-provided materials used in the Event.

15. Non-solicitation. For 2 years following the termination of this agreement, the Customer agrees not to hire, solicit, or contract AVER employees, subcontractors, or vendors for similar services.

16. Photos & Videos. The Customer grants AVER permission to use photos or videos captured during the Event for promotional purposes, including marketing materials, online publications, and social media.

17. Liability Limitations. AVER is not liable for indirect, special, or consequential damages, including but not limited to lost profits, delays, or disruptions to the Event.

18. Force Majeure. Neither party is liable for delays caused by uncontrollable events, including natural disasters, government actions, or labor strikes. Timelines will be adjusted as necessary.

19. Dispute Resolution. This agreement shall be governed by the laws of the State of Florida. Any disputes arising under this agreement will be resolved through arbitration in Florida. The prevailing party is entitled to recover reasonable attorney fees and costs.

Date: _____

Client _____

Signature: _____

Name/Title: _____

Date: _____

Company _____

Signature: _____

Name/Title: _____