

City of Coral Gables City Commission Meeting
Agenda Item I-6
March 29, 2022
City Commission Chambers
405 Biltmore Way, Coral Gables, FL

City Commission

Mayor Vince Lago

Vice Mayor Michael Mena

Commissioner Rhonda Anderson

Commissioner Jorge Fors

Commissioner Kirk Menendez

City Staff

City Manager, Peter Iglesias

City Attorney, Miriam Ramos

City Clerk, Billy Urquia

Chief Procurement Officer, Celeste Walker-Harmon

Parking Director, Kevin Kinney

Public Speaker(s)

Agenda Item I-6 [Start: 5:25 p.m.]

A Resolution of the City Commission accepting the recommendation of the Chief Procurement Officer to award the Parking Facilities and Centralized Valet Parking Operations to LAZ Florida Parking, LLC., the highest ranked responsive and responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled “Contract Award” and Request for Proposal (RFP) 2021-037.

Mayor Lago: I-6.

City Attorney Ramos: A Resolution of the City Commission accepting the recommendation of the Chief Procurement Officer to award the Parking Facilities and Centralized Valet Parking Operations to LAZ Florida Parking, LLC., the highest ranked responsive and responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled “Contract Award” and Request for Proposal (RFP) 2021-037.

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March 29, 2022

*Agenda Item I-6 – Resolution accepting the recommendation of the Chief Procurement Officer
To award parking facilities and Centralized Parking Operations to LAZ Florida Parking, LLC*

Chief Procurement Officer Walker-Harmon: Good evening, Celeste Walker-Harmon, Chief Procurement Officer. This RFP was competitively solicited for the Parking Department. It actually combines two existing contracts. One is for the parking attendants and the other one is for the valet. We had two proposers and the highest ranked proposer LAZ is being recommended for your consideration today.

Mayor Lago: Okay. We have controls in place where we can limit the valet service, the personal privilege valet service that some were being given around town. You know what I'm talking about or no?

Chief Procurement Officer Walker-Harmon: I will defer to Mr. Kinney.

Mayor Lago: Mr. Kinney. Mr. Kinney as you remember in the past, I had mentioned before that there was like a personal privilege valet service that some people had by paying a little extra money, they could have their car shuttled around and their cars were left in the front. It was a nice service for some, but it wasn't afforded to everyone.

Parking Director Kinney: It was one of the reasons we combined the two contracts together, so that we had more director control over what was happening on the street.

Mayor Lago: Also, the duplication of the tickets. Remember, some tickets were, when they were given to you, they looked like they had been washed multiple times, but the issue was it was the same ticket going over and over again, and these guys were pocketing the money.

Parking Director Kinney: On that specific issue, the city itself...

Mayor Lago: I'm just trying to bring every dollar to the city, everyday I can get, you know.

Parking Director Kinney: We are personally going to be the owners of the app.

Mayor Lago: Okay.

Parking Director Kinney: That all valet stands are required to use, and all of the transactions are going to be through that software system.

Mayor Lago: So, if you go to the Design District, you have to pay, obviously with an app.

Parking Director Kinney: Yes.

Mayor Lago: No more cash.

Parking Director Kinney: Not in centralized valet. Now we may try and roll that out into the non-centralized valet eventually, but we are starting with just centralized.

Mayor Lago: Okay. The Design District, it works perfectly fine. Why are we not doing the same thing? Everybody carries a credit card or...

Commissioner Anderson: Some piece of plastic.

Mayor Lago: Some piece of plastic. The days of not having plastic, I can't even remember a person who doesn't carry a credit card and carries only cash. Why don't we just save the headache of counting money of potentially losing any money in regard to fraud.

Parking Director Kinney: Everything under this contract is exactly that.

Mayor Lago: This is the first time ever.

Parking Director Kinney: Yes. What I'm talking about is the ones that are not in the CBD that eventually I'm going to make that a requirement of their separate contracts. That's not part of this contract.

Mayor Lago: Why don't we do it now?

Parking Director Kinney: I would like to get this contract up and running smoothly and then roll out.

Mayor Lago: I need a window. Give me a timeframe for you to do that.

Parking Director Kinney: Well, we are going to start negotiations within a few weeks, and this will roll out before summer.

Mayor Lago: No, but I'm talking about outside the Central Business District.

Parking Director Kinney: After we get this up and running, then I would say over the summer, we would require every valet in the city.

Mayor Lago: Mr. Clerk would you do me a favor please.

City Clerk Urquia: Yes sir.

Mayor Lago: August meeting, give me a date. Give me the last meeting in August.

City Clerk Urquia: We only have one meeting in August, its going to be the 23rd.

Mayor Lago: Okay, that's the end of summer. I want to sponsor an item addressing Mr. Kinney in regard to the roll out of no more cash outside the Central Business District and I'd like to have an update ensuring that that has happened. If not, we can do it the first week in September, right when school has started which constitutes fall, not summer. Whatever day Mr. Kinney would like, okay.

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Parking Director Kinney: An update of valet operations in August would be perfect.

Mayor Lago: Outside of the Central Business District and the Central Business District also.

Chief Procurement Officer Walker-Harmon: That's included in this contract.

Mayor Lago: I would love to see, not only discussing how we are going to handle things outside the Central Business District, but I would also like to see that day how much more money year over year in regards to that month is being collected, because I'd like to see once we eliminate the cash transaction, I'm telling you, I've had – let me just give you an example. I went to have dinner with a good friend the other day, and he parked his car, we got out of the car. The valet ticket that was given to him looked like my mom had washed my jeans 15 times and it had been stuck in there. They continue to do it. They get away with it, or I know people, I'm not going to tell you who they are, who pay a fee to park their car in the front and they don't even get a ticket. And they get their car delivered all over the downtown. It still goes on now.

Commissioner Anderson: Of course. It happens.

Mayor Lago: I know. I'm saying – my job, again, you guys are doing a great job, things are going very well, but my job is to get every single dollar for the City Manager.

Commissioner Anderson: So, if you eliminate the human discretion...

Mayor Lago: Of course. That's what I'm saying. I don't want anymore cash. I don't want even pennies. I want it all to be transaction based, and the moment you do that, is the moment you eliminate the possibility of there being any indiscretions or potential fraud.

Parking Director Kinney: I try and avoid the term eliminate, because every time we set a rule, somebody finds a way around it.

Mayor Lago: You've got to keep the ball moving.

Parking Director Kinney: We've got to chase the rabbit.

Mayor Lago: We'll keep evolving. Every day we are getting better. Alright. I'll entertain a motion.

Commissioner Anderson: I'll move it.

Mayor Lago: Mr. Vice Mayor.

Vice Mayor Mena: Second.

Commissioner Anderson: Yes

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Vice Mayor Mena: Yes
Commissioner Menendez: Yes
Mayor Lago: Yes

Mayor Lago: Thank you.

Chief Procurement Officer Walker-Harmon: You're welcome.