

Jordan Gimelstein
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EDUCATION

Florida International University, Miami, Florida

June 2008

B.S. Chaplin School of Hospitality and Tourism Management,

EXPERIENCE

Inhouse Commercial Sales, Miami, Florida

May 2022 – Present

Principal/Broker

Founder and principal broker of a commercial real estate brokerage with specialty focus on investment sales. Partner to Inhouse Commercial operate side by side to service the South Florida commercial real estate market including, sales, leasing, and marketing. Involved in running brokerage operations, brokering real estate sale transactions, and business development.

Koniver Stern Group, Miami, Florida

June 2020 – May 2022

Director of Investment Sales

Developed an investment sales division at a long-standing boutique retail leasing brokerage in Miami. Focused on supply side and exclusive sales representation.

DWNTWN Realty Advisors, Miami, Florida

January 2018 – May 2020

Real Estate Sales Executive

Formerly Whitehall Realty Advisors, DWNTWN is a full-service real estate brokerage. Focused on supply side, exclusive sales representation, buyers' representation, landlord and tenant leasing, and real estate advisory services.

Whitehall Realty Advisors, Miami, Florida

July 2015 – December 2017

Real Estate Sales Associate

Sales Associate focusing on sourcing deals and finding off-market opportunities within the retail, office, mixed-use, value-add properties within Miami's Urban Core and Miami Beach inclusive of Downtown Miami, Wynwood, and the Biscayne Corridor. Whitehall was rebranded to DWNTWN Realty Advisors in 2018.

Raw Republic, Aventura, Florida

January 2014 – December 2019

Co-Founder & Business Development

Founded a juice and health food retail establishment with three locations in Miami and a franchise store in Mexico City. Developed brand/ marketing, selected retail locations, negotiated leases, purchased machinery and oversaw build outs.

United Products International, Aventura, Florida

April 2008 – January 2014

Founder & President,

Created a direct relationship with Costco Wholesale Corporation and its retail locations. Main source of business was buying and selling distressed merchandise purchased from Costco. Liquidated inventory through a cash and carry warehouse operation and online sales platforms. UPI had a wholesale and retail platform that grew annually.

Additional Information: First generation Cuban-American. Enjoy cigars, boating, tennis, golf, and exploring the Gables. Member of the Association Membership Committee and Fining Committee at the Islands of Cocoplum.