



## VENDOR CONTRACT

The City of Seattle  
**PURCHASING SERVICES**  
700 - 5<sup>th</sup> Ave Suite 4112  
P.O. Box 94687  
Seattle, WA 98124-4687

Vendor Contract # 0000001163	Date 3/10/10	Change Order # 6
Payment Terms N30 days	Freight Terms F.O.B Destination/Pre-Paid & Allowed	
Buyer: Michael Mears	FAX: 206-233-5155	Phone: 206-684-4570

Vendor #: 0000176970  
**PARKEON, INC.**  
40 Twosome Dr. Unit 7  
Morrestown, NJ 08057

Contact: Sheila Laut  
Phone #: 916-834-2033  
Fax #: 888-842-7142  
E-Mail: [slaut@morrestown.parkeon.com](mailto:slaut@morrestown.parkeon.com)

**Ship To:**  
Seattle Department of Transportation  
Parking Meter Shop  
1010 8<sup>th</sup> Ave S  
Seattle, WA 98134-1330

**Bill To:**  
Seattle Department of Transportation  
Accounts Payable  
P.O. Box 34996  
Seattle, WA 98124-4996

PARKEON, INC. was awarded on 3/12/04 a contract as a result of RFP #TRN-45 to furnish Parkeon parking pay-stations to be ordered by the Seattle Department of Transportation (SDOT) on an "as needed" basis.

Change Order #6 is hereby issued to extend the contract term for three (3) years from 3/12/10 through 3/11/13 and amend the Statement of Work by incorporating "2010 Contract Pricing" effective through 3/11/11 per Attachment #1.  
All else remains the same.

Original Contract Term: 3/12/04 through 3/11/07  
Change Order #2: 3/12/07 through 3/11/10  
Change Order #6: 3/12/10 through 3/11/13

Orders shall be placed by SDOT only. Invoices shall be mailed in duplicate to the SDOT, Accounts Payable, at the address shown above. Each invoice shall indicate Vendor Contract #0000001163.

This Change Order is an acceptance of your offer dated 2/24/10. ("2010 Strata Pricing")

For all contract administration issues, please notify Michael Mears, Purchasing Services Div. at 206-684-4570 or [michael.mears@seattle.gov](mailto:michael.mears@seattle.gov)

Authorized Signature/Date

24 February, 2010  
Michael Mears  
Seattle Department of Transportation  
700 Fifth Ave  
Seattle, WA 98124

Re: 2010 Contract pricing

Dear Mr. Mears:

**Subject: 2010 Strada Pricing**

Dear Sue,

Parkeon would be happy to extend our contract (#1163) with the City of Seattle. The current contract includes 2009 pricing. The following is our 2010 pricing which includes pricing for a few additional items.

The following pricing is valid from March 12, 2010 through March 11, 2011 and includes all components and feature per previous amendments with the following exceptions:

- One coin vault per pay station
- One bill vault per pay station (Strada BNA only)
- Number of keys (mechanical, electronic, and canister) to be determined specified at time of order
- Standard Parkeon instructional graphics or insertion of customer-supplied graphics
- For clarification, Parkeon will deliver configured pay stations to customer facility. Pricing does not include site preparation, bolt drilling, physical installation or commissioning of pay stations
- For clarification: Parkfolio fees in contract are based on quantity of total number of pay stations installed in city.

- 1) Strada Rapide parking pay station with 5-year warranty:
  - a. \$8775 per pay station for quantities of 100 or more per year
  - b. \$8963 per pay station for quantities of 25-99 per year
  - c. \$9295 per pay station for quantities less than 25
  - d. The 5 year warranty pricing is not valid for transit applications
- 2) Strada Rapide parking pay station with one year warranty
  - a. \$6975 per pay station for quantities of 100 or more per year
  - b. \$7163 per pay station for quantities of 25-99 per year
  - c. \$7495 per pay station for quantities of less than 25 per year
  - d. Additional warranty is available at \$450 per year (up to four years) if purchased at time of pay station purchase
- 3) Strada BNA parking pay station with five-year warranty:

- a. \$10,860 per pay station for quantities of 100 or more per year
- b. \$11,250 per pay station for quantities of 25-99 per year
- c. \$12,560 per pay station for quantities of less than 25 per year
- d. The 5 year warranty price is not valid for transit applications

4) Strada BNA parking pay station with one year warranty

- a. \$8700 per pay station for quantities of 100 or more per year
- b. \$9050 per pay station for quantities 25-99 or more per year
- c. \$10,400 per pay station for quantities of less than 25 per year
- d. Additional warranty is available at \$540 per year (up to four years) if purchased at time of pay station purchase

5) Pay by space:

- a. \$175/meter additional if purchased at time of meter purchase
- b. \$600 for Parkfolio set up of new areas. Additional rate structures at contract "perso" rate

6) Additional credit card banking accounts:

- a. 1-10 units = \$1500
- b. 11-25 units = \$2000
- c. 26-50 units = \$2500
- d. 51-100 units = \$3000
- e. 101+ to be quoted

7) Rate changes

- a. \$350 "Perso" fee per rate structure (includes one MMC card). This fee applies to the initial rate structure setup if different from current SDOT rate.
- b. Stelio EPROM: \$40 per EPROM

8) Download fees for rate changes (note: this is in addition to the "Perso" change fee)

- a. \$5/meter (1-250 pay stations)
- b. \$3.50/meter (251-500 pay stations)
- c. \$2/meter (501+ pay stations)

9) Automatic data export: \$1900 for set up, \$1100 per year for support

10) Graphical tickets: \$500 set up per ticket style

11) Standard hourly rate: \$120/hr

12) Double sided ticket stock: \$33.50 per roll

Note: Parkfolio pricing in amendment 2 assumes an installed base of over 1000 units which was SDOTs installed base at the time, pricing for lesser units is provided in original contract.