

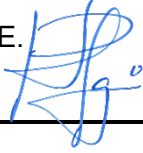
CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: September 12, 2022

FROM: Peter J. Iglesias, P.E.
City Manager



SUBJECT: Award Recommendation
RFP 2021-050 Body Worn Cameras

At the next available City Commission Meeting an award recommendation for RFP 2021-050 Body Worn Cameras will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with Axon Enterprise, Inc., the responsive and responsible proposer, for Body Worn Cameras, RFP 2021-050.
- 2) Reaffirm the City's right to pursue alternative courses of action.

On February 22, 2022, the Procurement Division of Finance formally advertised, issued and distributed RFP 2021-050. Twenty-eight (28) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On April 4, 2022, three (3) proposers submitted proposals in response to the RFP: Axon Enterprise, Inc., Motorola Solutions, Inc., and Utility Associates, Inc.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the review, it was determined that the following proposers would be deemed non-responsive and would receive no further consideration for award:

- Motorola Solutions, Inc., (proposer failed to use the Proposal Pricing Form required for the project).
- Utility Associates, Inc., (proposer failed to submit a bid bond prior to closing of the solicitation).

On May 18, 2022, the Evaluation Committee convened to evaluate one (1) responsive and responsible proposal. The Evaluation Committee determined that Axon Enterprise, Inc., was a responsive-responsible proposer.

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, responses and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Alberto Parjus, Assistant City Manager

Miriam Soler Ramos, Esq., City Attorney

Billy Y. Urquia, City Clerk

Edward Hudak, Chief of Police

Thomas Hanlon, Assistant Chief of Police

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Finance Assistant Director for Procurement