

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: January 30, 2020

FROM: Peter J. Iglesias, P.E.
City Manager



SUBJECT: Recommendation
to Reject Proposals for RFQ 2019-
048 Professional Tennis Services

At the March 10, 2020 City Commission Meeting a recommendation to reject all proposals under RFQ 2019-048 Professional Tennis Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-687(h)(c) of the City Code entitled "Competitive sealed proposals", my recommendation to the City Commission for the subject RFQ is as follows:

- 1) Accept the recommendation of the Procurement Officer to reject all proposals received under the RFQ per Section 2-655 of the City Code entitled "Cancellations of competitive sealed bids or proposals" and advertise a new solicitation with revised minimum qualification requirements and scope of services.

On Thursday, November 21, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Professional Tennis Services, Request for Qualifications (RFQ) 2019-048. Fifty one (51) prospective proposers downloaded the RFQ package from Public Purchase, the City's web based e-Procurement service.

On Monday, December 23, 2019, eighteen (18) individuals submitted proposals in response to the RFQ: Federico Acevedo, Franco Alonzo Aller, William Aronson, Luis Jesus Cabrera, Yorgy Carreras, Kevin Chow, Jorge L. Cordova, Reyner Gil, Leandro Gutierrez, Oksana Krutiyyenko, John McLean, Alejandro Hernandez Morin, Alfredo Perez, Zoran Radosevic, Daysi Espinal Salazar, Denisse Rheault, Ayaka Terashi and Zurab Zhvania.

The responses were reviewed by the Procurement Division to determine responsiveness to the Requirements listed in the RFQ. During the responsiveness review it was determined by Procurement, that only eight (8) of the Proposers could be deemed qualified to fill the twenty-five (25) positions available.

The goal of this RFQ was to qualify at least twenty-five (25) individuals to staff the City's tennis facilities. The RFQ had requirements for the different Tiers of Professionals, Tier 1, Tier 2, Tier 3 and Part Time Professionals.

Therefore, it is recommended that all proposals be rejected and that a new solicitation with revised requirements be advertised.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, City Attorney

Billy Y. Urquia, City Clerk

Peter Iglesias, P.E., City Manager

Fred Couceyro, Parks and Recreations Director

Robert Gomez, Professional Tennis Operations Supervisor

Diana Gomez, Finance Director

Celeste S. Walker, Assistant Finance Director for Procurement