



City of Coral Gables  
CITY COMMISSION MEETING  
September 28, 2022

**ITEM TITLE:**

**Resolution.** A Resolution accepting the recommendation of the Chief Procurement Officer to award the Legislative Consulting Services contract RFP 2022-014 to The Southern Group of Florida, Inc., the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award."

**DEPARTMENT HEAD RECOMMENDATION:**

Approval.

**BRIEF HISTORY:**

The purpose of this RFP is to award a qualified, experienced, and licensed firm specializing in the area of State and Local Legislative Consulting Services.

On June 29, 2022, the Procurement Division of Finance formally advertised, issued, and distributed Legislative Consulting Services, Request for Proposals (RFP) 2022-014. Twenty-Five (25) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On August 1, 2022, seven (7) firms submitted proposals in response to the RFP: Akerman, LLP; Capital City Consulting; Continental Strategy; Converge Public Strategies; Pittman Law Group, P.L., Sun City Strategies, LLC and The Southern Group of Florida, Inc.

On September 14, 2022, the Evaluation Committee convened to evaluate the five (5) responsive and responsible proposals and ranked the firms in the following order of preference: The Southern Group of Florida, Inc (top-ranked), Capital City Consulting (second ranked), Akerman, LLP (third ranked), Pittman Law Group, P.L. (fourth ranked), and Sun City Strategies, LLC (fifth ranked). The Evaluation Committee determined that The Southern Group of Florida, Inc., was the highest ranked responsive-responsible proposer.

The Chief Procurement Officer recommends accepting the Evaluation Committee's recommendation to award and negotiate an agreement with The Southern Group of Florida, Inc., for RFP 2022-014 Legislative Consulting Services for an initial period of three (3) years with the option to renew for two (2) additional one (1) year periods.

**ATTACHMENT(S):**

**1. Draft Resolution**