

Coral Gables City Center

A ALLENMORRIS



RELATED

City Proposal (RFP)
Approved by Commission

2013

Citizens Committee Recommended CGCC

2016

City Commission Voted for CGCC Final Commission Vote
Needed!!

2016

Jan. 22nd 2019

Coral Gables City Center



City Garages 1 & 4 RFP

Coral Gables City Center provides the ideal solution for the four major City priorities:

OWNERSHIP STRUCTURE

- City maintains

 a controlling
 interest in both
 sites through

 Vertical Subdivision
- City owns 620 dedicated public spaces
- Increased simplicity and flexibility over Condominium Act joint ownership structure

STAFF RECOMMENDED

PARKING COUNT

- 940 publicly available spaces nights, weekends

 when demand at these locations is highest
- Minimum of 620 spaces for public during weekdays
- Safe, covered, lit spaces replace 50+ year old, functionally obsolete garages.

STAFF RECOMMENDED

ECONOMICS

- CGCC plan is financially superior to City Build scenario as modeled by Staff
- CGCC plan has zero outof-pocket for City; avoids any capital costs
- Avoids ~\$1.7M annual debt service needed for City Build
- City receives new Paseos and alley improvements as added benefit (\$7M value)
- New AAA office and luxury residences in heart of CBD = 1,000 new shoppers and diners downtown every day.
- Staff estimates office brings 400 new high-paying jobs to CBD



MASSING

- 4.375 FAR per code
- Heights of 177' & 163' are below 190' byright limit
- No encroachment into Andalusia Ave.
- Classic & timeless
 Mediterranean
 Revival architecture
 worthy of The City
 Beautiful





= \$132.5 MILLION NET CASH BENEFIT to City Taxpayers

Coral Gables City Garages

"CITY BUILD" ALTERNATIVE OVER 30 YEARS IN REAL, VERIFIABLE NUMBERS

750 Car Garage - (City Staff Estimates)



= (\$43.2 Million) NET CASH COST to City Taxpayers

\$132.5 Million TOTAL BENEFIT to the City & Tax Payers

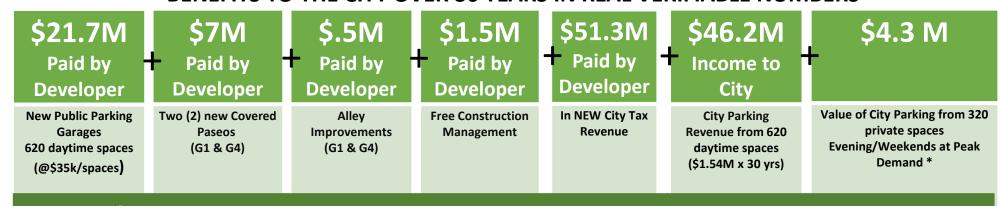
vs. (\$43.2 Million Cost + Debt if City Builds Own Garage)

A "YES" Vote is Worth \$175.7 Million to Gables Taxpayers

Coral Gables City Center (CGCC) Coral Gables City Garages



BENEFITS TO THE CITY OVER 30 YEARS IN REAL VERIFIABLE NUMBERS



= \$132.5 MILLION NET CASH BENEFIT to City Taxpayers

Here's what the City Gets:

- TWO STATE-OF-THE-ART NEW CITY OWNED PARKING GARAGES with 620 spaces, plus 940 total Evening/Weekend spaces for public
- **ZERO Capital Investment from City**
- **ZERO Debt or Bonds from City**
- DRAMATIC INCREASE in Public Parking: 50% increase in daytime + 235% increase in evening + weekend effective parking = 940 spaces
- MAJOR ECONOMIC IMPACT of 1,000+ new Shoppers and Diners on Miracle Mile Every Day (350 Corporate Employees+ 700 Residents)
- COVERED PASEOS connections and new Alleys converted to Service Courtyards with hidden dumpsters
- REDUCED TRAFFIC 25% (est.) from LIVE+WORK+PLAY & Smart Garages with modern Wayfinding signage & App (traffic studies)
- PRO-GREEN ENVIRONMENTAL PLAN & REDUCED Carbon Emissions @Walkable Downtown Plan (less cars & trips per person)
- **WORLD CLASS Architecture** worthy of Coral Gables
- **Management-Professional Class AAA**
- NO CONSTRUCTION RISK to the City Assumed by Developer
- **DEVELOPER-Award Winning, Proven, Class AAA**
- Developer Receives minimal return of 6.42%, necessary to make project financeable

IMMEDIATE SOLUTION to City need, with LOWER (164' & 178') buildings than approved (190.5' height) by City Land Use Plan & City RFP, and in full compliance with City RFP, as approved by City Commission (190.5') in 2013, recommended by City Citizens Review Board 2016 (190.5') and unanimously awarded by City Commission 2016 (190.5').

Coral Gables City Garages

"CITY BUILD" ALTERNATIVE OVER 30 YEARS IN REAL, VERIFIABLE NUMBERS

750 Car Garage - (City Staff Estimates)

(\$27M)	(\$27M)	(\$3.5M)	(\$.3M)	(\$1.5M)	(\$51.3M)	\$46.2M	\$21.2M
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Garage Cost	Interest	Only one (1)	Alley Cost*	Construction	Lost City	Parking	Retail rental
to Taxpayers	Cost	new Paseo		Mgmt	Tax Revenue	Revenue	revenue
(750 @	\$29.8M @	Cost				(\$1.54M x	(\$707K x 30
\$25.7K/space)	4.1% @30yrs					30yrs)	yrs)
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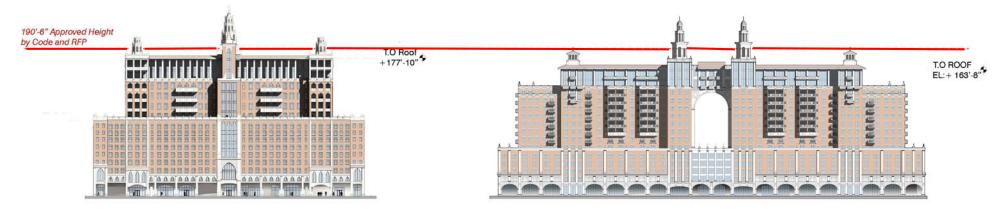
= (\$43.2 Million) NET CASH COST to City Taxpayers

- CITY GETS NEW PUBLIC GARAGE
- \$59.3 Million Capital Investment from City (\$27M + \$27M + \$3.5M + \$3.4 + \$1.5M)
- \$29.8 Million DEBT or Bonds from City **
- \$61 Million in Lost Taxes to City over 30 years (Independent Economic Study)
- \$6.7 Million LOSS of est. 190 FREE parking spaces for Public during Peak Demand at Night/Weekends (940-750 = 190 spaces x \$35K/space = \$6.65 Million)
- ANNUAL CASH FLOW TO CITY \$1.8 Million less than CGCC **
- LOST ECONOMIC IMPACT on Miracle Mile (loss of 1,000+ shoppers/day) \$\$\$???
- INCREASED TRAFFIC/INCREASED CARBON EMISSIONS- NO LIVE +WORK+PLAY
- ANTI-GREEN ENVIRONMENTAL Plan @ NO Walkable Downtown Plan (More cars and trips per person)
- POOR City Planning by No Live + Work +Play
- No Paseo for G4 Block (behind California Pizza Kitchen) damages all restaurants and retailers in 200 block of Miracle Mile
- No Alley Improvements behind G4 (behind California Pizza Kitchen)
- Architecture Cheap precast construction (\$25,700/space)
- City Assumes Full Construction Risk \$\$\$???
- **Developer???** Cost of Developer or City Staff Unknown \$\$??
- Timetable: 3-20 years to build??? When? Ever?

SHOULD CITY BUILD A CITY PARK ON G4?

\$68.9 MILLION CITY G4 PARK?! - Cost to Taxpayers (\$43.2M City Build Garage CASH COST + \$18.3M value of G4 land + \$3.9 M lost parking/evening weekend revenue (\$225K/yr x 58% = \$130K/yr x 30 yrs)) + \$3.5M to add G4 paseo, = \$68.9 Milliom (not including cost to build & maintain park over 30 years!)

*\$.25M =\$.3M **City Estimates



G1 - 9 LEVEL PODIUM WITH 8 LEVELS OF PARKING

G4 - 5 LEVEL PODIUM WITH 4 LEVELS OF PARKING

Zero Increment / 940 Night and Weekend Public Spaces / 620 Weekday Public Spaces

