



CITY OF CORAL GABLES

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

**Finance Department / Procurement Division
Request for Sole Source Procurement
(Over \$25,000 requires Commission approval)**

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

Contract Is # SS-2019-022

PART I: Department/Vendor Information

Division/ Department	PARKING DEPARTMENT	Dept. Contact	Kevin Kinney, Director Ext. 5540	Requisition No.	18861
Suggested Vendor	#021345	Service/Item Description	MAINTENANCE OF PARKING GARAGE 2 AND 6	Value	\$244,800.00

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	This letter serves as confirmation that WPS USA CORP., located at 7524 Standish Place, Suite 150, Rockville MD 20855 is the sole source authorized for the purchase all equipment in Garage 2 and 6. Therefore all parts are acquired through them and all service calls are performed by their trained technicians.
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[Signature]
Department Head Signature

3/13/19
Date

Celeste Swartz
Procurement officer

3/14/19
Date

Note: This purchase requires Commission approval



a dynnic
company

February 21,2019

City of Coral Gables Parking Department
2801 Salzedo St. 2nd Floor
Coral Gables FL 33134

To Whom It May Concern:

WPS is the sole source provider of BC200 parking revenue equipment and software. All finished goods, parts, repairs and service must be performed by WPS or a designated partner. PARCS equipment installed in the City of Coral Gables Parking Garages must be serviced and maintained by WPS. Parts and service are for a proprietary Parking Access and Revenue Control System manufactured by WPS-Global, a Dynnic Company.

Be advised that WPS USA Corp. is the sole source for the purchase of the following equipment or components:

1. All WPS hardware and components including but not limited to:
 - a. Ticket Dispensers
 - b. Credit Card Exit Terminals
 - c. Pay on Foot and Pay in Lane cash & credit payment terminals
 - d. Credit Card only Pay on Foot terminals
 - e. PARCS Server and BC200 TRAC Software
 - f. WPS Barrier Gates
 - g. All peripheral devices and components that comprise the total PARCS system
2. Hardware and software features
 - a. Aluminum terminal housings to minimize corrosion
 - b. Proprietary software code for secure processing of data
 - c. Custom developed universal communication board (MPB board) utilized in all terminals to communicate with BC200 TRAC Software
 - d. Unique intelligent barcode processing for on-line or off-line processing of revenue transactions
 - e. PCI compliant credit card processing software, proprietary to WPS USA Corp.

Sincerely,

Mark B Walker

Mark B Walker
Vice President of Sales
WPS-US

WPS USA Corp.

Extended 2 & 5 Year Warranty

Date	Page
07/Feb/19	1 of 3
Order Number	



a dunniq company

Garages 2 & 6

7524 Standish Place
Suite 150
Rockville, MD. 20855

So. Reg. Contact: Mark Walker
Phone: 301-258-9292 ext. 210
EM: dhaves@wps-us.com

Sold To:

Customer :	City of Coral Gables
Address :	2801 Salzedo (2nd Floor, Parking Dept.)
City, State :	Coral Gables, FL.
Zip/Postal Code :	33134
Contact Name :	John Kowalchik
E-Mail	jkowalchik@coralgables.com
Phone Number :	305-733-0294

Ship To/Site Information:

Same as Sold To

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts and materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse, or acts of Nature

Terms and Conditions

Start Date	
Payment Terms:	Annually based on date of initial acceptance
Shipping:	Shipping costs are NOT included and are subject to requested shipping method
Quotation Valid:	60 Days

Work Scope

The Extended Warranty includes:
WPS North America shall, at its own expense, repair or replace the hardware that does not meet the Guarantee (F.O.B. nearest WPS Service Depot).
The Limited Warranty does NOT cover product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.

Inclusions

Hardware, Software, and Periodic Maintenance as selected from the following list of products and services

Exclusions

Gate Arms
Access control cards or AVI tags
Consummable supplies such as ticket stock, printer ribbons, or receipt stock
Products or devices added by customer that are not identified in this document
Civil construction such as concrete islands and bollards
Cashier booths unless specifically stated in this document
Product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.
Freight Costs, Correct shipping charges will be prepaid and added to billing invoice.

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Mark Walker		Ground	See Above
Qty	Item #	Description	Unit Price	Ext. Price		
Equipment Covered Under Warranty						
Entry Terminal						
2		Year Six	\$20,025.00			
2		Year Seven	\$20,025.00			
2		Year Eight	\$20,025.00			
2		Year Nine	\$20,025.00			
2		Year Ten	\$20,025.00			
Exit Terminal						
2		Year Six	\$17,290.00			
2		Year Seven	\$17,290.00			
2		Year Eight	\$17,290.00			
2		Year Nine	\$17,290.00			
2		Year Ten	\$17,290.00			
Barrier Gate						
9		Year Six	\$2,530.00			
9		Year Seven	\$2,530.00			
9		Year Eight	\$2,530.00			
9		Year Nine	\$2,530.00			
9		Year Ten	\$2,530.00			
Pay-On-Foot, Full Featured						
2		Year Six	\$46,038.00			
2		Year Seven	\$46,038.00			
2		Year Eight	\$46,038.00			
2		Year Nine	\$46,038.00			
2		Year Ten	\$46,038.00			
Pay-On-Foot, Credit Card Only						
2		Year Six	\$17,209.00			
2		Year Seven	\$17,209.00			
2		Year Eight	\$17,209.00			
2		Year Nine	\$17,209.00			
2		Year Ten	\$17,209.00			
Pay-in-Lane						
2		Year Six	\$19,579.00			
2		Year Seven	\$19,579.00			
2		Year Eight	\$19,579.00			
2		Year Nine	\$19,579.00			
2		Year Ten	\$19,579.00			
Nodes						
4		Year Six	\$3,379.00			
4		Year Seven	\$3,379.00			
4		Year Eight	\$3,379.00			
4		Year Nine	\$3,379.00			
4		Year Ten	\$3,379.00			
Imojo Intercom System & associated cameras with DVR						
2		Year Six	\$13,005.00			
2		Year Seven	\$13,005.00			
2		Year Eight	\$13,005.00			
2		Year Nine	\$13,005.00			
2		Year Ten	\$13,005.00			
Server						
2		Year Six	\$9,592.00			
2		Year Seven	\$9,592.00			
2		Year Eight	\$9,592.00			
2		Year Nine	\$9,592.00			
2		Year Ten	\$9,592.00			
Sensor Loops						
18		Year Six	\$250.00			
18		Year Seven	\$250.00			
18		Year Eight	\$250.00			
18		Year Nine	\$250.00			
18		Year Ten	\$250.00			
AVI Readers						
10		Year Six	\$2,500.00			
10		Year Seven	\$2,500.00			

Qty	Item #	Description	Unit Price	Ext. Price
10		Year Eight	\$2,500.00	
10		Year Nine	\$2,500.00	
10		Year Ten	\$2,500.00	
		Periodic Maintenance, Quarterly, Number of Hours per visit		
8		Year Six	\$125.00	
8		Year Seven	\$125.00	
8		Year Eight	\$125.00	
8		Year Nine	\$125.00	
8		Year Ten	\$125.00	
		Summary of each year		
		YEAR SIX	\$0.00	\$43,200.00
		YEAR SEVEN	\$0.00	\$50,400.00
		2 YEAR EXTENSION		\$93,600.00
		YEAR EIGHT	\$0.00	\$50,400.00
		YEAR NINE	\$0.00	\$50,400.00
		YEAR TEN	\$0.00	\$50,400.00
		3 - 5 YEAR EXTENSION		\$151,200.00

PAGE 3 of 3 244,800

Accepted by (Print): <i>Kevin J. Kinney</i>		
Accepted by (Signature): <i>[Signature]</i>		
Date:		
	Total Sales Tax	Exempt
	Total Order	
NOTES:		