

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

DATE: May 23, 2025

FROM: Peter J. Iglesias
City Manager Peter J.
Iglesias

Digitally signed by
Peter J. Iglesias
Date: 2025.05.30
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SUBJECT: Award Recommendation
RFP 2024-046 Electric Vehicle Charging
Stations

At the June 10, 2025, City Commission Meeting an award recommendation for RFP 2024-046 Electric Vehicle Charging Stations will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with Blink Network, LLC., the highest ranked responsive and responsible proposer for Electric Vehicle Charging Stations, RFP 2024-046.
- 2) Should negotiations fail with the top-ranked proposers, negotiations may commence with the next highest ranked responsive-responsible proposer Jolt Charge, Inc., if determined to be in the best interest of the city, until a satisfactory agreement and contract is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On November 19, 2024, the Procurement Division of Finance formally advertised, issued, and distributed Request for Proposal (RFP) 2024-046 Electric Vehicle Charging Stations. Sixty-seven (67) prospective proposers were notified by INFOR, the City's web-based e-Procurement system.

On January 17, 2024, five (5) firms submitted proposals in response to the RFP: Blink Network, LLC., EvGateway, Jolt Charge, Inc., Power Pump and Smart City Capital, LLC.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the review, it was determined by Procurement, after consulting with the City Attorney's office, that Power Pump and Smart City Capital, LLC., would be deemed non-responsive based on their failure to provide the required minimum qualifications.

On April 8, 2025, the Evaluation Committee convened to evaluate the three (3) responsive and responsible proposals and ranked the firms in the following order: Blink Network, LLC., (top ranked), Jolt Charge, Inc., (second ranked) and EvGateway (third ranked). The Evaluation Committee recommended that the City negotiate with Blink Network, LLC., to provide the requested services for an initial five (5) year term with one (1) one additional two (2) year period.

The Evaluation Committee further recommended that should negotiations fail with Blink Network, LLC., negotiations could be conducted with the next two ranked firms, Jolt Charge, Inc., and EvGateway.

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the agenda package.

This recommendation notice is being provided in accordance with Section 2-910 (c) of the Procurement Code of the City of Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Monica Beltran, Parking Director

Matt Anderson, Assistant Director for Mobility & Sustainability

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer