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COPY

CORAL GABLES, FL

City of Coral Gables, 405 Biltmore Way – Coral Gables, FL 33134

FINANCE DEPARTMENT / PROCUREMENT DIVISION

Tel: 305-460-5121, Fax: 305-460-5116

SECTION 7

Request for Proposal (RFP) No 2012.01.20

7.0: PROPOSAL PRICING SCHEDULE

7.1 PROPOSAL PRICING SCHEDULE FORM

Each Proposer shall ensure the attached Proposal Pricing Schedule Form is completed in full, with Proposer providing a detailed list of all costs to provide Services. *Submit Section 7 "PROPOSAL PRICING SCHEDULE" in its entirety in a separate sealed envelope. Failure to provide Section 7 "PROPOSAL PRICING SCHEDULE" in a separate sealed envelope may deem your proposal non-responsive and may result in disqualification.*

Proposers should carefully follow the instructions outlined below, particularly with respect to the format and number of pages allotted to each topic, if applicable. Failure to follow these instructions may be considered grounds for excluding a proposal from further consideration.

Proposer shall submit a Proposal expressing its interest in providing the services described herein. To receive consideration, this Request for Proposal must be submitted in its entirety, with all forms executed. Proposals must be typed or printed in blue ink. Use of erasable ink is not permitted. All corrections to prices made by the Proposer must be initialed. Any additional information to be submitted as part of the Proposal may be attached behind the Proposal Pricing Schedule Form. Additional information shall be attached behind this form, carefully cross-referencing each item number and/or letter.

The City reserves the right to add or delete any service, at any time. Should the City determine to add an additional service for which pricing was not previously secured; the City shall seek the Successful Proposer to provide reasonable cost(s) for same. Should the City determine the pricing unreasonable, the City reserves the right to negotiate cost(s) or seek another vendor for the provision of said service(s).

7.2 BASE PROPOSAL

Provide your proposal amount in a lump sum, as a requirement of your proposal all prospect proposers must provide an itemized list of your proposal included in your lump sum amount. Failure to provide an itemized list as request may result in disqualification of your proposal.

PROPOSAL LUMP SUM AMOUNT.....\$ 770,493.60

Company Name: (WPS) WORLDWIDE PARKING SOLUTIONS
Contact Name: GARRETT COLEMAN
Title: SOUTHERN REGION MANUFACTURER'S REPRESENTATIVE
Address: BASED IN HOUSTON, TX. (8330 WIND WILLOW DR., 77040)
Telephone: 713-653-3275 Fax: 713-583-9870 eMail: GARRETT@WPS-NA.COM
Date: 2-20-12 Signature: Garrett Coleman



CORAL GABLES, FL

City of Coral Gables, 405 Biltmore Way – Coral Gables, FL 33134

FINANCE DEPARTMENT / PROCUREMENT DIVISION

Tel: 305-460-5121, Fax: 305-460-5116

Request for Proposal (RFP) No 2012.01.20

PROPOSAL PRICING SCHEDULE FORM

(Submit this form (page) in a separate sealed envelope. Failure to provide this Form in a separate sealed envelope may deem the proposal non-responsive.)

Unit prices are the total installed price for each listed piece of equipment, component or accessory. Installed prices to include all design, material, labor and supervision required for a complete installation inclusive of communication wiring with conduit between components. Unit prices shall be honored by successful proposer through substantial completion of the work.

Item Description	Proposed Quantity	Price each
Pay on foot pay stations <i>SEE ATTACH "A" FOR CREDIT CARD ONLY</i>	<i>5</i>	\$ <i>32,161.00</i>
Pay in lane pay stations (credit) <i>CASH + CREDIT CARD</i>	<i>2</i>	\$ <i>32,161.00</i>
Exit machine (verifier) <i>CREDIT CARD ONLY</i>	<i>4</i>	\$ <i>13,725.00</i>
Ticket Dispenser	<i>5</i>	\$ <i>10,622.00</i>
Automatic gate	<i>18</i>	\$ <i>3,600.00</i>
Vehicle detector and loop <i>DETECTOR BUILT INTO GATE CONTROLLER</i>	<i>36 loops</i>	\$ <i>340.00</i>
Intercom call stations	<i>27</i>	\$ <i>537.00</i>
Intercom master plan <i>SYSTEM IS VOIP W/ CALL FORWARDING</i>	<i>1</i>	\$ <i>4,458.00</i>
Intercom sub-master panel <i>TO PHONE + GATE OPEN ABILITY</i>	<i>1</i>	\$ <i>2,906.00</i>
Traffic Control light	<i>12</i>	\$ <i>586.00</i>
Full sign	<i>5</i>	\$ <i>684.00</i>
PARCS FMS (Server and all associated hardware)	<i>1</i>	\$ <i>21,094.00</i>
PARCS Software	<i>1</i>	\$ <i>41,389.00</i>
Work stations (with software)	<i>3</i>	\$ <i>2,974.00</i>
Lane Battery backup <i>TO PUT LANE IN PASSIVE MODE</i>	<i>18</i>	\$ <i>450.00</i>
Validator (on-line)	<i>3</i>	\$ <i>922.00</i>
Validator (off-line)	<i>10</i>	\$ <i>1,176.00</i>
Communication conduit and wiring (per linear foot)	<i>ESTIMATED 4,500'</i>	\$ <i>2.50</i>
Space count system software <i>IF THIS IS FOR ALT. "B"</i>	<i>1</i>	\$ <i>475.00</i>
Handheld ticket writer (if we include in specs) <i>IF THIS IS ALT "D"</i>	<i>2</i>	\$ <i>6,189.00</i>
Grand Total <i>FOR EACH</i>		\$ <i>176,501.50</i>

TOTAL TIMES QUANTITIES \$ 560,826.00

Any additional proposed line items, comments and clarifications regarding the Proposal and related costs, please submit in addition to this form, included in the separate sealed envelope with the Pricing Schedule Form.

Company Name: (WPS) WORLDWIDE PARKING SOLUTIONS

Contact Name: GARRETT COLEMAN

Title: SOUTHERN REGION MANUFACTURER'S REPRESENTATIVE

Address: BASED IN HOUSTON, TX. (9330 WIND WILLOW DR. 77040)

Telephone: 713-653-3275 Fax: 713-583-9870 eMail: GARRETT@WPS-NA.COM

Date: 2-20-12 Signature: Garrett Coleman



CORAL GABLES, FL

City of Coral Gables, 405 Biltmore Way – Coral Gables, FL 33134

FINANCE DEPARTMENT / PROCUREMENT DIVISION

Tel: 305-460-5121, Fax: 305-460-5116

Request for Proposal (RFP) No 2012.01.20

PROPOSAL PRICING SCHEDULE FORM

(Submit this form (page) in a separate sealed envelope. Failure to provide this Form in a separate sealed envelope may deem the proposal non-responsive.)

7.3 ALTERNATES

- A: Five (5) year Maintenance Agreement – State the monthly fee to enter into a maintenance agreement covering the PARC system for a period of five (5) years beyond the initial warranty period. The maintenance agreement shall cover all parts and labor necessary to maintain and repair the system in accordance with the requirements and response times specified herein. Each yearly renewal maintenance agreement will be at a negotiated price, any renewals shall be at the sole discretion of the City. Owner may terminate the maintenance agreement at any time by providing 20 days notice to that effect to the contractor.

Proposed First Annual amount (after warranty period)..... \$ 26,215.76

- B: A Garage Occupancy Monitoring System by level with patron display(s) for Garages # 2 and 6. As specified in the Scope of Services herein.

Proposed Lump Sum Amount..... INCLUDE ESTIMATED ELECTRIC CITY D.O. NOT PROVIDE LOCATIONS..... \$ 128,630.00

- C: Proximity Access Control System (ACS) to replace requested/current AVI ACS. As specified in the Scope of Services herein.

Proposed Lump Sum Amount..... Amount Is A CREDIT FOR AVI..... \$ -39,334.76

- D: Pay-On-Entry (POE) system for special events. This is a prepay event system that would have the capability of being used at any/all City owned facilities. This system has not been specified in the Scope of Services.

Proposed Lump Sum Amount..... INCLUDES ALL WIRELESS DEVICES CREDIT CARD LICENSES, + PROGRAMMING..... \$ 12,378.00

Company Name:

(WPS) WORLDWIDE PARKING SOLUTIONS

Contact Name:

GARRETT COLEMAN

Title:

SOUTHERN REGION MANUFACTURER'S REPRESENTATIVE

Address:

BASED IN HOUSTON, TX. (8330 WIND WILLOW DR., 77040)

Telephone:

653-3275

Fax:

583-9870

eMail:

GARRETT@WPS-NA.COM

Date:

2-22-12

Signature:

Garrett Coleman

WPS North America Inc (USA)



PARKING SYSTEMS

Rockville, MD. Telephone 301-258-9292

Fax 301-258-9289

Glendale, CA. Telephone 310-618-2000

Fax 310-618-2020

Attachment "A"

Additional Items for Pricing Schedule RFP No. 2012.01.20

Date	Page
2/21/2012	1 of 1
Order Number	

Sold To:

Customer	City of Coral Gables, Procurement Division
Address	2800 S. W. 72nd Ave.
City, State	Miami, Fla.
Zip Code	33155
Contact Name	Procurement Division
E-Mail	
Phone Number	305-460-5121

Ship To/Site Information:

Same

Reference		Customer	Sales Person			
City of Coral Gables		City of Coral Gables	Garrett Coleman			

	Item Description	Quantity	Price Each
	Item not listed on schedule provided by City of Coral Gables but included in the Specifications		
	Credit Card ONLY Pay-On-Foot Machine	4	\$12,722.00
	Card Access Controllers for Nesting Areas & one contract only entrance	4	\$2,861.00
	"PLEASE TAKE TICKET" Dynamic message sign	5	\$1,100.00
	Automatic Vehicle Identification Readers & mounting pole	18	\$2,559.00
	Consummable supplies	1	\$43,209.00
	52 Hours of Training	1	\$5,200.00
	These costs are associated with various requirements to install the systems and connect all parking garages together with the Main Parking Office and could not be added to any of the other line items on the Pricing Schedule Form	1	\$47,364.60
	Grand Total for Individual pricing		\$115,015.60
	Grand Total times quantities		\$209,667.00

WPS North America Inc (USA)**Alternate "A" Extended 5 Year Warranty****RFP No. 2012.01.20**

Date	Page
20/Feb/12	1 of 4
Order Number	

**7600 Standish Place
Rockville, MD. 20855**

**U.S.A. Contact: Garrett Coleman
Phone: 713-653-3275
Fax: 713-583-9870**

Sold To:

Customer :	City of Coral Gables, Procurement Division
Address :	2800 S. W. 72nd Ave.
City, State :	Miami, Fla.
Zip/Postal Code :	33155
Contact Name :	Procurement Division
E-Mail	
Phone Number :	305-460-5121

Ship To/Site Information:

Same as Sold To

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts and materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse, or acts of Nature

Terms and Conditions

Start Date	
Payment Terms:	Annually Monthly All accepted years paid in one payment
Shipping:	Shipping costs are NOT included and are subject to requested shipping method
Quotation Valid:	60 Days

Work Scope**The Extended Warranty includes:**

WPS North America shall, at its own expense, repair or replace the hardware that does not meet the Guarantee (F.O.B. nearest WPS Service Depot).

The Limited Warranty does NOT cover product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.

Inclusions

Hardware, Software, and Periodic Maintenance as selected from the following list of products and services

Exclusions**Gate Arms**

Ticket dispenser thermal print heads

Access control cards or AVI tags

Consummable supplies such as ticket stock, printer ribbons, or receipt stock

Products or devices added by customer that are not identified in this document

Civil construction such as concrete islands and bollards

Cashier booths unless specifically stated in this document

Product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.

Freight Costs, Correct shipping charges will be prepaid and added to billing invoice.

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Garrett Coleman		Ground	See Above
Qty	Item #	Description	Unit Price	Ext. Price		
		Entry Terminal				
5		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$20,025.00	\$3,000.00		
5		Year Three	\$20,025.00	\$5,506.88		
5		Year Four	\$20,025.00	\$6,007.50		
5		Year Five	\$20,025.00	\$6,508.13		
				\$0.00		
		Exit Terminal				
2		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$17,290.00	\$1,000.00		
2		Year Three	\$17,290.00	\$1,901.90		
2		Year Four	\$17,290.00	\$2,074.80		
2		Year Five	\$17,290.00	\$2,247.70		
				\$0.00		
		Barrier Gate				
18		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$2,530.00	\$1,500.00		
18		Year Three	\$2,530.00	\$2,504.70		
18		Year Four	\$2,530.00	\$2,732.40		
18		Year Five	\$2,530.00	\$2,960.10		
				\$0.00		
				\$0.00		
		Pay-On-Foot, Full Featured				
4		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$46,038.00	\$5,000.00		
4		Year Three	\$46,038.00	\$10,128.36		
4		Year Four	\$46,038.00	\$11,049.12		
4		Year Five	\$46,038.00	\$11,969.88		
				\$0.00		
		Pay-On-Foot, Credit Card Only				
5		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$17,209.00	\$2,500.00		
5		Year Three	\$17,209.00	\$4,732.48		
5		Year Four	\$17,209.00	\$5,162.70		
5		Year Five	\$17,209.00	\$5,592.93		
				\$0.00		
		Pay-In-Lane				
4		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$19,579.00	\$3,000.00		
4		Year Three	\$19,579.00	\$4,307.38		
4		Year Four	\$19,579.00	\$4,698.96		
4		Year Five	\$19,579.00	\$5,090.54		
				\$0.00		
		Nodes				
12		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$3,379.00	\$1,000.00		
12		Year Three	\$3,379.00	\$2,230.14		
12		Year Four	\$3,379.00	\$2,432.88		
12		Year Five	\$3,379.00	\$2,635.62		
				\$0.00		

Qty	Item #	Description	Unit Price	Ext. Price
			PAGE 3 of 4	
		Intercom System		
4		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$13,005.00	\$1,200.00
4		Year Three	\$13,005.00	\$2,861.10
4		Year Four	\$13,005.00	\$3,121.20
4		Year Five	\$13,005.00	\$3,381.30
				\$0.00
		Head end		
4		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$9,592.00	\$2,685.76
4		Year Three	\$9,592.00	\$3,069.44
4		Year Four	\$9,592.00	\$2,302.08
4		Year Five	\$9,592.00	\$2,493.92
				\$0.00
		Sensor Loops		
36		Year Two	\$250.00	\$630.00
36		Year Three	\$250.00	\$720.00
36		Year Four	\$250.00	\$720.00
36		Year Five	\$250.00	\$720.00
				\$0.00
		AVI Readers		
18		Year Two ALL PARTS COVERED, LABOR COVERAGE ONLY	\$2,500.00	\$1,500.00
18		Year Three	\$2,500.00	\$2,475.00
18		Year Four	\$2,500.00	\$2,700.00
18		Year Five	\$2,500.00	\$2,925.00
				\$0.00
		Periodic Maintenance, Quarterly, Number of Hours per visit		
8		Year Two	\$100.00	\$3,200.00
8		Year Three	\$100.00	\$3,200.00
8		Year Four	\$100.00	\$3,200.00
8		Year Five	\$100.00	\$3,200.00
				\$0.00
				\$0.00
		Summary of each year		
		YEAR TWO	\$26,215.76	
		YEAR THREE	\$43,637.37	
		YEAR FOUR	\$46,201.64	
		YEAR FIVE	\$49,725.11	

Qty	Item #	Description	Unit Price	Ext. Price
PAGE 4 of 4				
Accepted by (Print):				
Accepted by (Signature):			Subtotal Coverage	\$165,779.88
Date:			Special additional costs	\$0.00
			Subtotal	\$165,779.88
			Total Sales Tax	Exempt
			Total Order	\$165,779.88
NOTES:				

WPS North America Inc (USA)

7600 Standish Place
Rockville, MD. 20855

Additional Option for Annual Software Maintenance**Includes Maintenance of Credit Card Compliance****RFP No. 2012.01.20**

Date	Page
21/Feb/12	1 of 4
Order Number	

U.S.A. Contact: Garrett Coleman**Phone: 713-653-3275****Fax: 713-583-9870****Sold To:**

Customer :	City of Coral Gables, Procurement Division
Address :	2800 S. W. 72nd Ave.
City, State :	Miami, Fla.
Zip/Postal Code :	33155
Contact Name :	Procurement Division
E-Mail	
Phone Number :	305-460-5121

Ship To/Site Information:

Same as Sold To

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts and materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse, or acts of Nature

Terms and Conditions

Start Date	
Payment Terms:	Annually Monthly All accepted years paid in one payment
Shipping:	Shipping costs are NOT included and are subject to requested shipping method
Quotation Valid:	60 Days

Work Scope**The Extended Warranty includes:**

WPS North America shall, at its own expense, repair or replace the hardware that does not meet the Guarantee (F.O.B. nearest WPS Service Depot).

The Limited Warranty does NOT cover product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.

Inclusions

Hardware, Software, and Periodic Maintenance as selected from the following list of products and services

Exclusions

Gate Arms

Ticket dispenser thermal print heads

Access control cards or AVI tags

Consummable supplies such as ticket stock, printer ribbons, or receipt stock

Products or devices added by customer that are not identified in this document

Civil construction such as concrete islands and bollards

Cashier booths unless specifically stated in this document

Product failures that have resulted from vandalism, abuse, acts of nature, or service attempts by unauthorized personnel.

Freight Costs, Correct shipping charges will be prepaid and added to billing invoice.

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of coral Gables	Garrett Coleman		Ground	See Above
Qty	Item #	Description	Unit Price	Ext. Price		
				\$0.00		
		Client Service, Data Pack 1, See separate document for coverages				
		Provides training, software support, and off-site data back up all year				
1		Year Two	\$7,153.00	\$7,153.00		
1		Year Three	\$7,153.00	\$7,153.00		
1		Year Four	\$7,153.00	\$7,153.00		
1		Year Five	\$7,153.00	\$7,153.00		
				\$0.00		
		Includes maintenance of PA DSS and PCI Credit Card Compliance		\$0.00		

Accepted by (Print):		
Accepted by (Signature):	Subtotal Coverage	\$28,612.00
Date:	Special additional costs	\$0.00
	Subtotal	\$28,612.00
	Total Sales Tax	
	Total Order	\$28,612.00
NOTES:		

Date	Page
2/21/2012	1 of 1
Order Number	



Rockville, MD. Telephone 301-258-9292

Fax 301-258-9289

Glendale, CA. Telephone 310-618-2000

Fax 310-618-2020

Proposed To:

Customer	City of Coral Gables, Procurement Division
Address	2800 S. W. 72nd Ave.
City, State	Miami, Fla.
Zip Code	33155
Contact Name	Procurement Division
E-Mail	
Phone Number	305-460-5121

Ship To:

TBD

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts, materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse or acts of Nature

Terms and Conditions

Invoices not paid in within the terms of the purchasing agreement are subject to Service Charges at the rate of 1.5% per Month. In the event outside mediation is necessary for the collection of an unpaid invoice, the customer is responsible for collection costs and reasonable attorney's fees.

Shipping: F.O.B Factory

Special order items may carry up to 100% cancellation/restocking fee based on WPS factory return policies.

Exclusions

Shipping charges and local taxes, unless otherwise noted below
Expedited shipping unless requested

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Garrett Coleman			

Qty	Item #	Description	Unit Price	Ext. Price
2	Level Sign	Space availability per floor level sign (One for a 9 floor and one for an 8 floor garage)	\$5,890.00	\$11,780.00
2	Electrical	Estimated electrical power to two signs and all level count controllers (No Locations provided by City of Coral Gables)	\$3,000.00	\$6,000.00
15	BCU7222	Count Controller, will handle one entry and one exit	\$3,310.00	\$49,650.00
30	VLD0910	Directional logic loop detector	\$1,500.00	\$45,000.00
1	Cable	Com cabling to all devices	\$1,000.00	\$1,000.00
30	Loops	Sensor loops for vehicle detection	\$340.00	\$10,200.00
				\$0.00

**Less:
Included Tax**

Accepted by (Sign):

Subtotal

\$123,630.00

Total Labor

\$4,000.00

Shipping

\$1,000.00

Accepted by (Print):

Total Sales Tax

Exempt

Total Order

\$128,630.00

Date:

Notes:

WPS North America Inc (USA)**Alternate "C" Proximity Reader Option****RFP No. 2012.01.20**

Date	Page
2/21/2012	1 of 1
Order Number	

Rockville, MD. Telephone 301-258-9292**Fax 301-258-9289****Glendale, CA. Telephone 310-618-2000****Fax 310-618-2020****Sold To:**

Customer	City of Coral Gables, Procurement Division
Address	2800 S. W. 72nd Ave.
City, State	Miami, Fla.
Zip Code	33155
Contact Name	Procurement Division
E-Mail	
Phone Number	305-460-5121

Ship To/Site Information:

Same

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts, materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse or acts of Nature

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Shipping: F.O.B Factory

Special order items may carry up to 100% cancellation/restocking fee based on WPS factory return policies.

Exclusions

Shipping charges and local taxes, unless otherwise noted below

Expedited shipping unless requested

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Garrett Coleman			

Qty	Item #	Description	Unit Price	Ext. Price
18	PCS0207	HID Serail proximity card reader	\$301.00	\$5,418.00
7	CRP1502	Card Reader Pedestal	\$332.00	\$2,324.00
2000	PCS0201	HID Prox Cards for Alternate "C"	\$3.75	\$7,500.00
7	Pedestal	Pedestal to mount card readers in nesting area	\$350.00	\$2,450.00
18	Credit	Credit for AVI Readers	-\$1,646.82	-\$29,642.76
2000	Credit	Credit for AVI Tags	-\$7.50	-\$15,000.00
18	Credit	Credit for AVI Hardware	-\$688.00	-\$12,384.00

			Less:	
			Included Tax	
			Subtotal	-\$39,334.76
			Labor	
			Shipping	
			Total Sales Tax	
			Total Credit	-\$39,334.76
Accepted by (Sign):				
Accepted by (Print):				
Date:				
Notes:				

WPS North America Inc (USA)**PARKING SYSTEMS****Alternate "D" Hand Held Event Payment Devices****RFP No. 2012.01.20**

Date	Page
2/21/2012	1 of 1
Order Number	

Rockville, MD. Telephone 301-258-9292**Fax 301-258-9289****Glendale, CA. Telephone 310-618-2000****Fax 310-618-2020****Sold To:**

Customer	City of Coral Gables, Procurement Division
Address	2800 S. W. 72nd Ave.
City, State	Miami, Fla.
Zip Code	33155
Contact Name	Procurement Division
E-Mail	
Phone Number	305-460-5121

Ship To/Site Information:

Same

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts, materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse or acts of Nature

Terms and Conditions

Invoices not paid in within the terms of the purchasing agreement are subject to Service Charges at the rate of 1.5% per Month. In the event outside mediation is necessary for the collection of an unpaid invoice, the customer is responsible for collection costs and reasonable attorney's fees.

Shipping: F.O.B Factory

Special order items may carry up to 100% cancellation/restocking fee based on WPS factory return policies.

Exclusions

Shipping charges and local taxes, unless otherwise noted below

Expedited shipping unless requested

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Garrett Coleman			

Qty	Item #	Description	Unit Price	Ext. Price
2	LPI0029	Bitel 7000, w/BC reader, Swipe C/C, Wireless, & Software	\$4,309.00	\$8,618.00
4		Wireless Receivers	\$450.00	\$1,800.00
4		Network Cable	\$340.00	\$1,360.00
2		Programming	\$300.00	\$600.00
				\$0.00
				\$0.00
				\$0.00

			Less:	
			Included Tax	
			Subtotal	\$12,378.00
			Labor	
			Shipping	
			Total Sales Tax	Exempt
			Total Order	\$12,378.00

Date:

Notes:

WPS North America Inc (USA)**PARKING SYSTEMS**

Rockville, MD. Telephone 301-258-9292

Fax 301-258-9289

Glendale, CA. Telephone 310-618-2000

Fax 310-618-2020

Spare Parts for On Site Storage**RFP No. 2012.01.20**

Date	Page
2/21/2012	1 of 1
Order Number	

Sold To:

Customer	City of Coral Gables, Procurement Division
Address	2800 S. W. 72nd Ave.
City, State	Miami, Fla.
Zip Code	33155
Contact Name	Procurement Division
E-Mail	
Phone Number	305-460-5121

Ship To/Site Information:

Same

Factory Warranty Period

The Equipment specified is covered for one (1) year against faulty parts, materials. WPS North America shall repair or replace any such components at no additional cost to the purchaser during the factory warranty period. The Warranty does not cover equipment damage determined to have been caused by vandalism, misuse or acts of Nature

Terms and Conditions

Invoices not paid in within the terms of the purchasing agreement are subject to Service Charges at the rate of 1.5% per Month. In the event outside mediation is necessary for the collection of an unpaid invoice, the customer is responsible for collection costs and reasonable attorney's fees.

Shipping: F.O.B Factory

Special order items may carry up to 100% cancellation/restocking fee based on WPS factory return policies.

Exclusions

Shipping charges and local taxes, unless otherwise noted below
Expedited shipping unless requested

Reference	PO Number	Customer	Sales Person	Order Date	Ship Via	Terms
City of Coral Gables		City of Coral Gables	Garrett Coleman			

Qty	Item #	Description	Unit Price	Ext. Price
2	BCP1304	Coin vault for POF and PIL	\$370.00	\$740.00
2	BCP1313	Lockable note acceptor/dispenser vault for POF and PIL	\$780.00	\$1,560.00
3	MPB1001	MPB Processor board (Universal to all card reader, ticket dispensers, POF, PAE, Exit Verifiers, and Central Communication Controller)	\$1,415.00	\$4,245.00
1	BGM1003	Gate controller with built in loop detectors	\$937.00	\$937.00
1	BGM1027	Gate motor and gear box assembly	\$2,295.00	\$2,295.00
4	BCE2032	Ticket dispenser printer assemblies	\$2,315.00	\$9,260.00
1	IP7-ST-110	Intercom call station	\$415.00	\$415.00
2	BCP1615	Bill to Bill Note acceptor and dispenser unit	\$11,069.00	\$22,138.00
				\$0.00
		These are all the components listed in the specifications related to our equipment		\$0.00

Accepted by (Sign):	Subtotal Labor	No Charge
Accepted by (Print):	Shipping	
Date:	Total Sales Tax	Exempt
Notes: The City of Coral Gables must provide a safe and secure location for the stored equipment and be responsible for any loss or theft based on the prices listed. The City may purchase these items at the stated price anytime before the expiration of the first year of warranty.	Total Order	No Charge



Parking Office

PARKING SYSTEMS

5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120 FAX: 905-625-9836

Pages: 1

Quotation	
Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Customer	City of Coral Gables	Terms:	See Below
Project	Coral Gables, Parking Office	FOB:	Toronto, Canada
Contact	Procurement Dept.	Destination	
Address:		Estimated Delivery:	10 - 12 Weeks
		Estimated Shipping Weight:	TBD
Tel:			
Fax:			

Purchase Terms:

As per Terms of The City of Coral Gables

All Change Orders agreed to in writing are due Net 30 upon completion of installation

No retainage to be withheld from any payments due

Warranty

One year equipment

One year labor

Conditions of sale:

Special note:

If training is included in this proposal, it is intended for teaching the end user how to use the software and equipment. The training will be provided in scheduled classes with attendees relieved of all other duties. Attendance sheets will be signed. WPS will prepare for the training by setting the system and software up per the customers input for contract accounts and rate structures. Changes to these initial settings are not part of the training.

Additional charges will be applied for re-programming the system and/or exceeding the proposed number of training hours.

Training is provided in four (4) hour modules that are designed to focus on specific capabilities of the parking & access control system software (i.e.: cashiering, report generating, count system, access control, revenue programming, equipment maintenance). Training Certificates will be provided for customer to use at their discretion and to facilitate full payment for completion of project.

NOT responsible for:

- Existing code violations or work performed by other contractors not hired by WPS
- Changes to specifications or contract terms without written agreement
- Delays caused beyond WPS's control
- Cleaning or removal of dust caused by cutting sensor loops
- Damage to underground utilities, cables, or sprinkler systems that have not been identified by the customer in advance
- Operational range of any radio signal control devices due to environmental factors that affect the quality of the signal.

This proposal includes:

- WPS Parking Equipment as specified in this proposal
- Walk through and instruction of system operation
- Training on use of all software and equipment
- Computer and associated hardware as specified in this proposal
- Permits for electrical work
- Bonds as per the specifications
- Electrical labor and materials for:
 - 120/220 volt power supply to equipment
 - Conduit with pull strings for low voltage control wires between equipment
 - Conduit with pull strings for data or voice communication cables
 - Low voltage control wires between equipment in conduit provided by others
 - Communication, video, or data transmission cables in conduit provided by others
- Supervision of installation of equipment included in this proposal
- Mounting of equipment and all wiring connections
- Additional Insured Certificate, Waiver of Subrogation
- Estimated Freight Costs (actual charges to be included on final invoice)***
- Estimated Cabling Requirements (actual charges to be included on final invoice)***

This proposal DOES NOT include:

- Programming of customers data beyond the initial training
- Transfer of any data from existing software systems (this service may be provided at an additional cost)
- High speed internet, DSL or telephone service source
- Concrete labor and materials
- Excavating and/or ground surface work
- Bollards and/or protective barriers for equipment
- Arranging customer credit card processing service



5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120 FAX: 905-625-9836

Pages: 3

Quotation

Price Quotation Number: 0

Please indicate this number when ordering

Date: 2/17/2012

Reference: XXXXX

Part No.	Qty	Description
----------	-----	-------------

Voice assistance systems

SWTMEEE	1	TalkMaster Enterprise-3 Intercom console
IP7-ST-110	27	Intercom Call Stations
SW SMG	1	SIP Media Gateway Software
Ph-Switch	1	Phone switch to enable calls to be forwarded

SUB-TOTAL

\$ 2,179.80
\$ 14,492.52
\$ 726.39
\$ 4,458.51
\$ **21,857.22**

Miscellaneous items to complete the system

BCU7204	1	Central Data Concentrator
BCU7230	1	BC200 TRAC Software, Base Module
BCU7231	1	Subscriber Card Access Module
BCU7232	1	Discount Validation Module
BCU7236	1	Invoicing Module, required to enable bill back validations
BCU7245	1	BC200 Report Manager Software for expanded reports
BCU7243	1	BC200 Accounts Receivable Software
BCU7237	1	Networking Capability, allows Network Manager access
BCU7235	1	BC200 Credit Card Module with CDTP and S&F
CDP0301	15	BC200 Credit card license (CISP Compliant)
BCU7212	1	Roaming Cashier Cards Module
MAG2006	1	Roaming Cashier Cards, Box of 10
RSE0003	1	Remote site support, Datapak 1, Annually
CDP0020	15	Credit card annual subscription, REQUIRED ANNUALLY
COM0036	1	Rack with all PC's plus one back up PC
COM0035	1	Rack mount 19" LCD Flat screen monitor
COM0003	1	Laser printer for reports and pass printing
COM1071	1	KVM Switch to allow four PC's to share one monitor
Custom	1	Development allowance for minor custom reports
COM0001	3	Work Station PC's

SUB-TOTAL

\$ 2,285.64
\$ 3,284.19
\$ 2,076.48
\$ 1,601.46
\$ 657.72
\$ 1,156.05
\$ 3,443.58
\$ 1,413.09
\$ 1,828.26
\$ 9,043.65
\$ 2,114.28
\$ 49.14
\$ 4,506.39
\$ 2,305.80
\$ 15,717.00
\$ 2,500.00
\$ 312.48
\$ 422.73
\$ 5,000.00
\$ 3,000.00
\$ **62,717.94**



5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9836

Pages: 4

Quotation	
Price Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Part No.	Qty	Description		RETAIL
Ticket Validation				
BCU7208	1	Ticket Validation Controller		\$ 2,142.00
VAL1004	10	MK 500 Scanner with connection status, audio & visual		\$ 10,785.60
VAL1006	10	MK 500 Scanner wall mounting bracket		\$ 976.50
BCH7000	1	Ticket Validation Software, Server Application		\$ 623.07
SUB-TOTAL				\$ 14,527.17
Summary Of All Pages				\$ 99,102.33

SYSTEM SUMMARY		
Security & Telco Labor Total: \$3,560.00	WPS to receive training money of \$5,200.00	Equipment Total \$ 99,102.33
WPS Special Requirements		\$ 9,240.00
SYSTEM TOTAL		\$ 7,190.00
Sales Tax		\$ 115,532.33
WPS Estimated Freight		\$ -
Security & Telco Estimated Site Work		\$ 500.00
SYSTEM TOTAL		\$ 700.00
		\$ 116,732.33



PARKING SYSTEMS

Garage # 1

5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120 FAX: 905-625-9836

ages: 1

Quotation	
Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Customer	City of Coral Gables	Terms:	See Below
Project	Coral Gables, Garage # 1	FOB:	Toronto, Canada
Contact	Procurement Dept.	Destination	
Address:		Estimated Delivery:	10 - 12 Weeks
		Estimated Shipping Weight:	TBD
Tel:			
Fax:			

Purchase Terms:

As per Terms of The City of Coral Gables

All Change Orders agreed to in writing are due Net 30 upon completion of installation

No retainage to be withheld from any payments due

Warranty

One year equipment

One year labor

Conditions of sale:

Special note:

If training is included in this proposal, it is intended for teaching the end user how to use the software and equipment. The training will be provided in scheduled classes with attendees relieved of all other duties. Attendance sheets will be signed. WPS will prepare for the training by setting the system and software up per the customers input for contract accounts and rate structures. Changes to these initial settings are not part of the training. Additional charges will be applied for re-programming the system and/or exceeding the proposed number of training hours.

Training is provided in four (4) hour modules that are designed to focus on specific capabilities of the parking & access control system software (i.e.: cashiering, report generating, count system, access control, revenue programming, equipment maintenance). Training Certificates will be provided for customer to use at their discretion and to facilitate full payment for completion of project.

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 Changes to specifications or contract terms without written agreement
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 Damage to underground utilities, cables, or sprinkler systems that have not been identified by the customer in advance
 Operational range of any radio signal control devices due to environmental factors that affect the quality of the signal.

This proposal includes:

WPS Parking Equipment as specified in this proposal
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 Bonds as per the specifications
 Electrical labor and materials for:
 120/220 volt power supply to equipment
 Conduit with pull strings for low voltage control wires between equipment
 Conduit with pull strings for data or voice communication cables
 Low voltage control wires between equipment in conduit provided by others
 Communication, video, or data transmission cables in conduit provided by others
 Supervision of installation of equipment included in this proposal
 Mounting of equipment and all wiring connections
 Additional Insured Certificate, Waiver of Subrogation
Estimated Freight Costs (actual charges to be included on final invoice)
Estimated Cabling Requirements (actual charges to be included on final invoice)

This proposal DOES NOT include:

Programming of customers data beyond the initial training
 Transfer of any data from existing software systems (this service may be provided at an additional cost)
 High speed internet, DSL or telephone service source
 Concrete labor and materials
 Excavating and/or ground surface work
 Bollards and/or protective barriers for equipment
 Arranging customer credit card processing service



PARKING SYSTEMS

5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9831

Pages: 3

Quotation	
Price Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Part No.	Qty	Description
Barrier gates		
BGM0001	4	Magnetic Automation MIB 30 barrier gate
BGM2002	4	MIB 30 Articulating 10 ft. Aluminum arm
BGM2005	4	MIB 30 Gate Arm Foam Protector
L-453-C	4	Sensor Loops
DTK-120	4	120 volt surge suppressor
DTK-LV	4	Low voltage control surge suppressor
UPS	4	UPS to set lane in Passive mode during power loss
		SUB-TOTAL

\$ 10,694.88
\$ 2,401.56
\$ 105.84
\$ 1,360.00
\$ 200.00
\$ 240.00
\$ 1,800.00
\$ **16,802.28**

Entry Terminals (Ticket dispensers)

BCE7002	1	Entry Terminal, with barcode pass reader
LFS0400	1	Lot Full Sign, 24 VDC, (by Signaltech)
LFS1021	1	Traffic Control Sign, "X" & down arrow
LFS0402	1	Take Ticket With You sign
Sign	1	Please Take Ticket sign
L-453-C	1	Sensor Loops
DTK-120	1	120 volt surge suppressor
DTK-LV	1	Low voltage control surge suppressor
		SUB-TOTAL

\$ 10,622.43
\$ 633.78
\$ 536.13
\$ 1,003.59
\$ 75.00
\$ 340.00
\$ 50.00
\$ 60.00
\$ **13,320.93**

Exit Verifier

BCX7104	1	Exit with B/C ticket/pass reader & C/C Rdr, TAU
VLD1001	1	Vehicle Detector, single channel
BCP7040	1	Voice announcement kit for BC Easy Entry/Exit
LFS1021	1	Traffic Control Sign, "X" & down arrow
Sign	1	Please Insert Ticket sign
L-453-C	1	Sensor Loops
DTK-120	1	120 volt surge suppressor
DTK-LV	1	Low voltage control surge suppressor
UPS	1	Uninterrupted power supply, (30 min.)
		SUB-TOTAL

\$ 12,060.72
\$ 114.66
\$ 1,040.13
\$ 536.13
\$ 75.00
\$ 340.00
\$ 50.00
\$ 60.00
\$ 450.00
\$ **14,726.64**



PARKING SYSTEMS

5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120 FAX: 905-625-9831

Pages:

4

Quotation

Price Quotation Number: 0

Please indicate this number when ordering

Date: 2/17/2012

Reference: XXXXX

Part No.	Qty	Description
----------	-----	-------------

Pay-On-Foot

BCP0702 1 Park ID POF w/ C/C, Bill to Bill, Coin, TAU, & PVD screen

Includes spare note and coin vault

BCP7021 1 POF, LCD Display, Credit Card & Validation only, Wall mount, Plain

BCP7014 2 Voice Annunciation Kit

UPS 2 Uninterrupted power supply, (30 min.)

SUB-TOTAL

\$ 30,197.79

\$ 12,122.46

\$ 1,567.44

\$ 900.00

\$ 44,787.69

Access control system

BCU7226 1 Card Access Controller

VLD1001 2 Vehicle Detector, single channel

TRES-900 4 AVI Reader

Hardware 4 AVI Universal mounting bracket

Hardware 4 Hardware for overhead or pole mounting

L-453-C 2 Sensor Loops

SUB-TOTAL

\$ 2,632.77

\$ 229.32

\$ 6,587.28

\$ 428.40

\$ 2,323.44

\$ 680.00

\$ 12,881.21

Miscellaneous items to complete the system

BCU7213 1 Network Manager Software

SUB-TOTAL

\$ 1,974.42

\$ 1,974.42

Summary Of All Pages

\$ 104,493.17



5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9831

Quotation

Price Quotation Number:	0
Please indicate this number when ordering	
Date:	21/7/2012
Reference:	XXXXX

[illegible]

SYSTEM SUMMARY

Equipment Total	\$ 104,493.17
Security & Telco Labor Total	\$ 6,320.00
WPS Special Requirements	\$ 3,240.00
SYSTEM TOTAL	\$ 114,053.17
Sales Tax	\$ -
WPS Estimated Freight	\$ 1,600.00
Security & Telco Estimated Site Work	\$ 4,000.00
SYSTEM TOTAL	\$ 119,653.17



Garage # 2

5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120

FAX: 905-625-9836

Pages: 1

Quotation	
Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Customer	City of Coral Gables		Terms:	See Below
Project	Coral Gables, Garage # 2	FOB:	Toronto, Canada	
Contact	Procurement Dept.	Destination		
Address:	RFP No. 2012.01.20	Estimated Delivery:	10 - 12 Weeks	
		Estimated Shipping Weight:	TBD	
Tel:			Fax:	

Purchase Terms:

As per Terms of The City of Coral Gables

All Change Orders agreed to in writing are due Net 30 upon completion of installation

No retainage to be withheld from any payments due

Warranty

One year equipment

One year labor

Conditions of sale:

Special note:

If training is included in this proposal, it is intended for teaching the end user how to use the software and equipment. The training will be provided in scheduled classes with attendees relieved of all other duties. Attendance sheets will be signed. WPS will prepare for the training by setting the system and software up per the customers input for contract accounts and rate structures. Changes to these initial settings are not part of the training.

Additional charges will be applied for re-programming the system and/or exceeding the proposed number of training hours.

Training is provided in four (4) hour modules that are designed to focus on specific capabilities of the parking & access control system software (i.e.: cashiering, report generating, count system, access control, revenue programming, equipment maintenance). Training Certificates will be provided for customer to use at their discretion and to facilitate full payment for completion of project.

NOT responsible for:

Existing code violations or work performed by other contractors not hired by WPS
 Changes to specifications or contract terms without written agreement
 Delays caused beyond WPS's control
 Cleaning or removal of dust caused by cutting sensor loops
 Damage to underground utilities, cables, or sprinkler systems that have not been identified by the customer in advance
 Operational range of any radio signal control devices due to environmental factors that affect the quality of the signal.

This proposal includes:

WPS Parking Equipment as specified in this proposal
 Walk through and instruction of system operation
 Training on use of all software and equipment
 Computer and associated hardware as specified in this proposal
 Permits for electrical work
 Bonds as per the specifications
 Electrical labor and materials for:
 120/220 volt power supply to equipment
 Conduit with pull strings for low voltage control wires between equipment
 Conduit with pull strings for data or voice communication cables
 Low voltage control wires between equipment in conduit provided by others
 Communication, video, or data transmission cables in conduit provided by others
 Supervision of installation of equipment included in this proposal
 Mounting of equipment and all wiring connections
 Additional Insured Certificate, Waiver of Subrogation
Estimated Freight Costs (actual charges to be included on final invoice)
Estimated Cabling Requirements (actual charges to be included on final invoice)

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Programming of customers data beyond the initial training
 Transfer of any data from existing software systems (this service may be provided at an additional cost)
 High speed internet, DSL or telephone service source
 Concrete labor and materials
 Excavating and/or ground surface work
 Bollards and/or protective barriers for equipment
 Arranging customer credit card processing service



5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9836

Pages: 3

Quotation	
Price Quotation Number:	0
<small>Please indicate this number when ordering</small>	
Date:	2/17/2012
Reference:	XXXX

Part No.	Qty	Description
----------	-----	-------------

Barrier gates

BGM0001	6	Magnetic Automation MIB 30 barrier gate
BGM2002	6	MIB 30 Articulating 10 ft. Aluminum arm
BGM2005	6	MIB 30 Gate Arm Foam Protector
L-453-C	6	Sensor Loops
DTK-120	6	120 volt surge suppressor
DTK-LV	6	Low voltage control surge suppressor
UPS	6	UPS to set lane in Passive mode during power loss
SUB-TOTAL		

\$	16,042.32
\$	3,602.34
\$	158.76
\$	2,040.00
\$	300.00
\$	360.00
\$	2,700.00
\$	25,203.42

Entry Terminals (Ticket dispensers)

BCE7002	1	Entry Terminal, with barcode pass reader
LFS0400	1	Lot Full Sign, 24 VDC, (by Signaltech)
LFS1021	1	Traffic Control Sign, "X" & down arrow
LFS0402	1	Take Ticket With You sign
Sign	1	Please Take Ticket sign
L-453-C	1	Sensor Loops
DTK-120	1	120 volt surge suppressor
DTK-LV	1	Low voltage control surge suppressor
SUB-TOTAL		

\$	10,622.43
\$	633.78
\$	536.13
\$	1,003.59
\$	75.00
\$	340.00
\$	50.00
\$	60.00
\$	13,320.93

Exit Verifier

BCP0702	1	Park ID PIL w/ C/C, Bill to Bill, Coin, TAU, & PVD screen
Includes spare note and coin vault		
VLD1001	1	Vehicle Detector, single channel
BCX7104	1	Exit with B/C ticket/pass reader & C/C Rdr, TAU
BCP7040	2	Voice announcement kit for BC Easy Entry/Exit
LFS1021	2	Traffic Control Sign, "X" & down arrow
Sign	2	Please Insert Ticket sign
L-453-C	2	Sensor Loops
DTK-120	2	120 volt surge suppressor
DTK-LV	2	Low voltage control surge suppressor
UPS	2	Uninterrupted power supply, (30 min.)
SUB-TOTAL		

\$	30,197.79
\$	114.66
\$	12,060.72
\$	2,080.26
\$	1,072.26
\$	150.00
\$	680.00
\$	100.00
\$	120.00
\$	900.00
\$	47,475.69



PARKING SYSTEMS

5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9836

Quotation	
Price Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Part No.	Qty	Description		
Pay-On-Foot				
BCP0702	2	Park ID PIL w/ C/C, Bill to Bill, Coin, TAU, & PVD screen	\$	60,395.58
Includes spare note and coin vault				
BCP7014	2	Voice Annunciation Kit	\$	1,567.44
BCP7021	1	POF, LCD Display, Credit Card & Validation only, Wall mount, Plain	\$	12,122.46
UPS	3	Uninterrupted power supply, (30 min.)	\$	1,350.00
SUB-TOTAL			\$	75,435.48
Access control system				
BCU7226	2	Card Access Controller	\$	5,265.54
VLD1001	3	Vehicle Detector, single channel	\$	343.98
TRES-900	6	AVI Reader	\$	9,880.92
Hardware	6	AVI Universal mounting bracket	\$	642.60
Hardware	6	Hardware for overhead or pole mounting	\$	3,485.16
L-453-C	3	Sensor Loops	\$	1,020.00
SUB-TOTAL			\$	20,638.20
Miscellaneous items to complete the system				
BCU7213	1	Network Manager Software	\$	1,974.42
SUB-TOTAL			\$	1,974.42
Summary Of All Pages			\$	184,048.14



PARKING SYSTEMS

5630 Tomken Rd.
Units 4 & 5
Mississauga, Ontario L4W 1P4, Canada
Phone: 800-520-0120 FAX: 905-625-9836

Pages: 5

Quotation

Price Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

SYSTEM SUMMARY

Equipment Total	\$ 184,048.14
Security & Telco Labor Total	\$ 8,960.00
WPS Special Requirements	\$ 3,240.00
SYSTEM TOTAL	\$ 196,248.14
Sales Tax	\$ -
WPS Estimated Freight	\$ 1,800.00
Security & Telco Estimated Site Work	\$ 5,250.00
SYSTEM TOTAL	\$ 203,298.14



Garage # 4

5630 Tomken Rd.

Units 4 & 5

Mississauga, Ontario L4W 1P4, Canada

Phone: 800-520-0120 FAX: 905-625-9836

Pages: 1

Quotation

Quotation Number:	0
Please indicate this number when ordering	
Date:	2/17/2012
Reference:	XXXXX

Customer	City of Coral Gables	Terms:	See Below
Project	Coral Gables, Garage # 4	FOB:	Toronto, Canada
Contact	Procurement Dept	Destination	
Address:		Estimated Delivery:	10 - 12 Weeks
		Estimated Shipping Weight:	TBD
Tel:		Fax:	

Purchase Terms:

As per Terms of The City of Coral Gables

All Change Orders agreed to in writing are due Net 30 upon completion of installation

No retainage to be withheld from any payments due

Warranty

One year equipment
One year labor

Conditions of sale:

Special note:

If training is included in this proposal, it is intended for teaching the end user how to use the software and equipment. The training will be provided in scheduled classes with attendees relieved of all other duties. Attendance sheets will be signed. WPS will prepare for the training by setting the system and software up per the customers input for contract accounts and rate structures. Changes to these initial settings are not part of the training. Additional charges will be applied for re-programming the system and/or exceeding the proposed number of training hours.

Training is provided in four (4) hour modules that are designed to focus on specific capabilities of the parking & access control system software (i.e.: cashiering, report generating, count system, access control, revenue programming, equipment maintenance). Training Certificates will be provided for customer to use at their discretion and to facilitate full payment for completion of project.



CORAL GABLES, FL

City of Coral Gables, 405 Biltmore Way – Coral Gables, FL 33134

FINANCE DEPARTMENT / PROCUREMENT DIVISION
Tel: 305-460-5121, Fax: 305-460-5116

PROPOSER ACKNOWLEDGEMENT

PARKING ACCESS & REVENUE CONTROL SYSTEM

RFP No. 2012.01.20

A cone of silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1059 of the City of Coral Gables Procurement Code.

Proposal must be received prior to 2:00 pm on Thursday, February 23rd, 2012 and may not be withdrawn within 90 calendar days after such date and time. Proposals received by the date and time specified will be opened in the Procurement Office located at 2800 SW 72nd Avenue, Miami, FL 33155. All Proposals received after the specified date and time will be returned unopened.

Contact: **Joe V. Rodriguez, CPPB, FCCM**
Telephone: 305-460-5121
Facsimile: 305-460-5116
contracts@coralgables.com

PROPOSERS ACKNOWLEDGEMENT

THIS FORM MUST BE COMPLETED AND SUBMITTED ALONG WITH THE COMPLETE PROPOSAL PRIOR TO THE DATE AND THE TIME OF PROPOSAL OPENING. THE PROPOSAL SUMMARY SHEET PAGES ON WHICH THE PROPOSER ACTUALLY SUBMITS A PROPOSAL AND ANY PAGES UPON WHICH INFORMATION IS REQUIRED MUST BE COMPLETED AND ATTACHED WITH ALL PAGES OF THE PROPOSAL DOCUMENT.

Proposers Name: <u>WPS USA COIP</u>	Fed. ID No. or SS Number: <u>88-0376319</u>
Complete Mailing Address: <u>7600 Standish Place Rockville Md 20855</u>	Telephone No.: <u>301-258-9292</u>
	Fax No.: <u>301-258-9289</u>
Indicate type of organization below: Corporation: <input checked="" type="checkbox"/> Partnership: <input type="checkbox"/> Individual: <input type="checkbox"/> Other: <input type="checkbox"/>	Reason for no Response:
Bid Bond/Security Bond <u>5</u> %	

ATTENTION: FAILURE TO SIGN (PREFERABLY IN BLUE INK) OR COMPLETE ALL RFP SUBMITTAL FORMS AND FAILURE TO SUBMIT ALL PAGES OF THE RFP DOCUMENT AND ANY ADDENDUMS ISSUED MAY RENDER YOUR RFP NON-RESPONSIVE.

CHECK BOX BELOW TO ACKNOWLEDGE THIS PROPOSAL.

THE PROPOSER CERTIFIES THAT THIS PROPOSAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE PROPOSAL DOCUMENTS AND THAT THE PROPOSER HAS MADE NO CHANGES IN THE PROPOSAL DOCUMENT AS RECEIVED. THE PROPOSER FURTHER PROPOSES AND AGREES, IF THE PROPOSAL IS ACCEPTED, THE PROPOSER WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE PROPOSER AND THE CITY OF CORAL GABLES. FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS PROPOSAL PERTAINS. FURTHER, BY CHECKING THE AGREE BOX LISTED BELOW AND BY SIGNING BELOW **IN BLUE INK** ALL RFP PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. I AM AUTHORIZED TO BIND PERFORMANCE OF THIS RFP FOR THE ABOVE PROPOSER.

Agree ☒


Authorized Name and Signature


Title

2/28/2012
Date



CORAL GABLES, FL

City of Coral Gables, 405 Biltmore Way – Coral Gables, FL 33134

FINANCE DEPARTMENT / PROCUREMENT DIVISION
Tel: 305-460-5121, Fax: 305-460-5116

SECTION 6

Request for Proposal (RFP) No 2012.01.20

6.0: RFP RESPONSE FORMS

SUBMITTED TO:

City of Coral Gables
Office of the Chief Procurement Officer
2800 SW 72 Avenue
Miami, Florida 33155

1. The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the Proposal and Contract Documents for the Contract price and within the Contract time indicated in the Proposal and in accordance with the Other terms and conditions of the proposal and Contract Documents.
2. Proposer accepts and hereby incorporates by reference in this Proposal Response Form all of the terms and conditions of the Request for Proposal.
3. Proposer proposes to furnish all labor, services and supervision for the work described in this Request for Proposal.
4. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Proposal:

Addendum No. 1 Date 2-16-12 Initials [Signature]
Addendum No. 2 Date 2-21-12 Initials [Signature]
Addendum No. _____ Date _____ Initials _____
No addendum was received _____ Date _____ Initials _____

5. Proposer accepts the provisions of the Contract as to penalties in the event of failure to provide services as indicated.

6. Proposers correct legal name: WPS USA CORP.
Address: 7600 STANDISH PL.
City/State/Zip: ROCKVILLE, MD. 20855
Telephone No./Fax No.: 713-653-3275
Social Security or Federal I.D. No.: 88-0376319
Officer signing Proposals: ALEXANDER VAN LEEN Title: V. P.



LETTER OF COMMITMENT

To the City of Coral Gables Procurement Division and Parking Dept.

WPS does hereby state that as representatives of WPS we have thoroughly reviewed all the documents and have collectively worked together to insure all details of the specifications are understood. The scope of work is clear and WPS commits to working closely with personnel from the Coral Gables Parking Dept. to insure a satisfactory delivery of the new parking system and complete training on all software and equipment.

The following individuals are responsible for reviewing the RFP and submitting all documents.

Mr. Paul Anthony, CFO
5630 Tomken Rd.
Unit 4
Mississauga, Ontario
Canada, L4W 1P4
800-520-0120

Mr. Sandy van Leen, GM
7600 Standish Place
Rockville, MD. 20855
301-258-9292

Mr. Garrett Coleman
Southern Region Manufacturer's Representative
8330 Wind Willow Dr.
Houston, TX. 77040
713-653-3275

Mr. Chris Nonemaker
President of Security & Telco Integrated Solutions
WPS Local Dealer
1800 S.W. 2nd Ave
Pompano Beach, FL. 33060
954-268-6004



PROFILE OF PROPOSER (WPS)

To the City of Coral Gables Procurement Division and Parking Dept.

Included in this response to the RFP are several documents that the City of Coral Gables provided and are required to be filled out. A good part of that information is specifically related to the substantiation of the “PROPOSER”’S” qualifications.

Additionally, there are documents and literature provided in the proposal package that related to WPS’s recognition throughout the world as a leader in the parking industry equipment manufacturing.

Finally, a list of parking systems installed in the Southern Region has been included with this proposal package as well with details of the project size and scope along with contact names and phone numbers. Many more references throughout the US but particularly in the Washington DC and Los Angeles areas where WPS has direct facilities that have been in operation for more than 10 years.

If additional documentation is needed to satisfy the comfort of any decision makers in the City of Coral Gables, please provide a request and WPS will do its utmost best to provide the needed corroboration.

Respectfully submitted,

Garrett Coleman
Southern Region Manufacturer’s Representative



SUMMARY OF PROPOSER QUALIFICATION

To the City of Coral Gables Procurement Division and Parking Dept.

Attached is information pertaining to the key personnel who will oversee this project from beginning to end. The combined experience of these individuals exceeds 100 years.

The prime focus of these individuals during their career has been the parking industry and they have grown with the technological development. The wide range of projects include systems designed for municipalities, hospitals, hotels, universities, and a wide range of commercial parking garages.

The entire WPS staff consists of software writers, bench level tech repairmen, system designers, technology experts, and leaders in the development of solutions utilizing the worldwide web. The President of WPS, Derek Kiley, is an invited member of the prestigious Parking Consultants Council to provide technical input regarding parking system equipment for these consultants.

Please do not have any reservations about the competence of WPS and their entire staff to provide you the quality system you are seeking.

Respectfully submitted,

Garrett Coleman
Southern Region Manufacturer's Representative



City of Coral Gables – WPS Key Personnel

The following personnel will be directly involved with the system design, procurement, testing and implementation of the PARCS for the City of Coral Gables.

Derek J. Kiley – President

Mr. Kiley has been President of WPS North America since opening the head office in Toronto in 1994. Derek has been involved in the parking industry for over (25) years beginning his career as a technologist and with an engineering technology and business management degree, he has extensive experience in parking system design and implementation. He will oversee the project from a management position and will direct personnel as required through all phases of the project. All BC200 software design and development departments report directly to Mr. Kiley via the Product Manager in North America.

Chien Lin – Software and Product Development

Mr. Lin has been with WPS since they started the North American operation and has been in the parking industry for over 20 years. He is a Certified Engineering Technologist and has been involved with many different types of parking systems installations and is responsible for new product development, software development and upgrades and custom features requested by our clients. Mr. Lin has a team of (3) software programmers working directly for him with new products and software enhancements. The team also supports software bug fixes that are required.

Hemchand Sukhra – Manager IT and Help Desk

Hemchand is our IT Manager and supports installations through our help desk. Hem is a graduate of University of Toronto as a certified programmer, and is responsible for implementation of all IT related installation and design of system infrastructure to accommodate new system features. Hem is supported by (3) staff that handle help desk calls and direct remote support to over 500 sites in North America that have user license agreements with WPS. Hem has also been with WPS since 1998.

Jason Graves – US Technical Support Manager

Mr. Graves is our United States Technical Support Manager and is responsible for new WPS direct installations throughout US. Jason in addition to providing technical support also provides training to our clients for new and existing installations. Jason is based in our DC office and has been with WPS for three years. Jason's previous work experience was in the telecommunications providing technical support for the cellular phone industry and providing programming and setups for new accounts. Jason is supported with three (3) direct technical support personnel who provide repairs and remote technical support for US installations.

Pioneers in Parking Solutions

WPS USA Corp
Eastern Region Office

7600 Standish Place
Rockville, MD 20855

Phone: 301-258-9292
Fax: 301-258-9289



Sandy van Leen – General Manager WPS East

Sandy has been involved in the parking and access control industry for over (30) years and has installed parking systems at National Airport, Dulles Airport, Washington Metro and hundreds of other sites throughout in the greater Washington, D.C. area along with over (35) WPS systems that are installed in the area. As the Eastern Region Manager, Sandy will oversee the City of Coral Gables project from the contract stage to the implementation and final acceptance by the City. He will assist Garrett Coleman who will be the direct contact for the City regarding the project. Sandy's career began as a field engineer and has grown to Sales Management in the last 10 years.

Garrett Coleman – Southern Region manufacturer's Representative

Garrett has over 20 years representing parking system manufacturers. Garrett has engineered and project managed more than 50 parking access control and revenue management systems. Garrett has provided valuable advice to parking system consultants and has been a key speaker at many of the national trade shows for parking. Mr. Coleman will oversee and project manage this sale with the City of Coral Gables. Garrett's military background has trained him to pay close attention to all details and assure total customer satisfaction with the project and long term performance. Please review Mr. Coleman's separate qualification document attached behind this document.



WPS Southern Region Manufacturer's Representative

Name: Garrett Coleman

Company: WPS North America

Professional Background:

Mr. Coleman has more than 20 years of experience in the access control industry and with parking revenue systems. He also has significant experience designing surveillance systems related to access and parking systems operations. Mr. Coleman has worked closely with universities, hospitals, airports, and commercial building management companies to develop custom solutions that integrated multiple state of the art technologies. His keen sense for where the market is going and who is developing the best products to meet the end users needs has made him a valuable source for architects and parking consultants. During the course of his career in parking, Mr. Coleman has gained in depth knowledge about several of the leading parking system manufacturers today. This knowledge is valuable in assisting customers with understanding the differences between manufacturers and the technologies they use.

Employment History:

July 2007 – Present	WPS North America, (Region Manufacturer's Representative)
October 2002-2007	ProTech Access, (Owner & Vice President of Sales and Marketing)
March 1997-October 2002	Iron Access, Inc., (Sales manager)
Oct. 1996-March 1997	Associated Time, (Salesman)
1990-Oct. 1996	Time Equipment of Miami, (Salesman)
1988 - 1990	Engineered Equipment, (Salesman and Production Manager)

Education:

1973-1988	US Air Force Reserves
1968-1973	US Air Force
1964-1968	Jonathan Law High School
1988-Present	Numerous Sales Courses by respected experts

Pioneers in Parking Solutions

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7600 Standish Place
Rockville, MD 20855

Phone: 301-258-9292
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PROJECT UNDERSTANDING

To the City of Coral Gables Procurement Division and Parking Dept.

The requirements stated in the RFP are considered normal parking system operations. Based on the years of experience that WPS has and the vast number of diversified parking solutions that have been provided by WPS, there is no concern for meeting the objectives of the proposed parking system.

There are however, a number of applications and solutions that are not mentioned in the specifications that based on WPS's collective experience, the City of Coral Gables may wish to entertain a development meeting with WPS so that these newer solutions can be discussed and possibly added to the proposed parking system.

The normal approach for WPS to take when selected for a project such as this is to begin with what ever number of meetings are required to meet with all individuals that will have some connection to the parking system operation. This would include parking management personnel, IT, accounting, maintenance, and enforcement personnel. Possibly others identified by the City.

The results of these meetings will provide key information about what the expectations are for all these individuals. Experience has proven that there are always expectations that someone has not clearly identified prior to the purchase. Once everyone is comfortable that the scope of work and end results are clear, we would then gather input regarding the best way to plan the implementation of the equipment. No one knows better how the day to day operations need to be addressed than the existing management personnel.

Schedules can be developed that will accommodate the business operations so that a minimal impact will take place. WPS will define the work to be done and in what sequence in a schedule form with dates and milestones for completion. Since it will take weeks for the equipment to be manufactured and delivered, the early focus will be on the meetings and any site preparations such as installing any new conduit and electrical services. Sensor loops can be replaced and if the City wants any site renovations to take place, they can be accommodated before the new equipment is installed.

Installation of the new equipment will begin garage by garage. Equipment that does not impact the operation will be installed first such as the Head End PC's and hardware. The Pay-On-Foot stations can also be installed. Then with cooperation of the parking management, the lane equipment can begin installation.

www.wpsparkingsolutions.com

To find a system to fit your parking facility, please visit our website



PROJECT UNDERSTANDING

To the City of Coral Gables Procurement Division and Parking Dept.

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Pioneers in Parking Solutions

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When the first garage is complete, it may be an ideal time to begin some training so that there will be personnel that can be the trainers for additional people as the other garages are converted.

There will likely be some challenges and some stress may occur. WPS is accustomed to this as part of any new system and the changes that personnel need to adapt to. Entering new data base information and distributing items like new access control devices takes patience. Tuning in AVI readers and optimizing the system takes time. Our local dealer is prepared to provide all the comfort and support that is needed. WPS personnel in the offices in DC and Houston are equally prepared to provide webinars and software support via the internet.

WPS has the experience and insight of what to expect and will do our very best to accommodate everyone until key personnel for the parking dept. are comfortable with the system. Establishing that in the beginning with planning meetings will make all the difference.

Respectfully submitted,

Garrett Coleman
Southern Region Manufacturer's Representative

CITY OF CORAL GABLES, FL
FINANCE DEPARTMENT / PROCUREMENT DIVISION
405 Biltmore Way – Coral Gables, FL 33134

COPY



RFP No. 2012.01.20

**PARKING ACCESS & REVENUE
CONTROL SYSTEM**

PROCUREMENT DIVISION

2800 SW 72nd Avenue - Miami, FL 33155

CONTRACT TEAM

Chief Procurement Officer

Michael P. Pounds, CPPO, CPPB

Contract Specialists

Joe V. Rodriguez, CPPB, FCCM

Margie Gomez

Prepared by:

Joe V. Rodriguez, CPPB, FCCM

T: 305-460-5121 / F: 305-460-5116

contracts@coralgables.com

JANUARY 2012

ATTACHMENT "A" FORMS

*Proposer shall prepare and submit these forms as part of its response, preferably signed in blue ink, one (1) original,
Three (3) copies and one (1) Digital Copy to be included with the Bid CD (pdf format).*

Failure to submit these forms completed, acknowledged or signed will deem your bid non-responsive and shall be rejected.



CITY OF CORAL GABLES, FL

PROPOSER QUALIFICATIONS STATEMENT

This questionnaire is to be submitted to the City of Coral Gables Procurement Division by the Proposer, along with the Proposal being submitted for the goods and/or services required by the City of Coral Gables. Do not leave any questions unanswered. When the question does not apply, write the word(s) "None" or "Not Applicable", as appropriate. Failure to complete this form, when applicable, may disqualify Proposal.

The undersigned certifies under oath the truth and correctness of all statements and of all answers to questions made hereinafter.

PROPOSERS NAME: WPS USA Corp

CONTACT NAME: Garrett Coleman

TITLE: Manufacturers Representative

ADDRESS: 7600 Standish Place

Rockville MD, 20855

TELEPHONE 713-653-3275

FACSIMILE 713-583-9870

EMAIL: gcoleman@wps-na.com

FEDERAL EMPLOYER ID NO: 88-0376319

MARK ONE: CORPORATION ☒ PARTNERSHIP ☐ INDIVIDUAL ☐ OTHER ☐

List all current licenses held and provide copies

(a) STATE OF FLORIDA _____

(b) MIAMI DADE COUNTY _____

(c) CITY OF CORAL GABLES MUNICIPAL LICENSE _____

(d) OTHERS State of Nevada

1. State the true, exact, correct and complete name of the partnership, corporation, and trade or fictitious name in which business is transacted and the address of the place of business.

Proposers Name: WPS USA Corp

The address of the principal place of business is: 7600 Standish Place

Rockville MD 20855

a. Date of Incorporation: August 11th 1997

b. State of Incorporation: Nevada

c. President's: Derek J. Kiley

d. Vice President's: Alexander Van Leen

e. Secretary: Michael Martell

f. Treasurer: Paul Anthony

g. Name and address of Resident Agent: Corporation Service Company

1133 Avenue of the Americas

New York, New York 10036

Telephone: 212-299-5300

Facsimile: 212-299-5656

Email: csilva@cscinfo.com

2. If proposer is an individual or a partnership, answer the following:

a. Date of organization: _____

b. Name, address and ownership units of all partners:

c. State whether general or limited partnership: _____

3. If Proposer is other than an individual, corporation or partnership, describe the organization and give the name and address of principals and their titles:

5. Are any of the principals of this company employed by the City of Coral Gables? If so, please disclose their names below:

None

6. If Proposer is operating under a fictitious name, submit evidence of compliance with Florida Fictitious Name Statute.

7. How many years has organization been in business under present business name?

3 Years

a. Under what other former names has organization operated?

WPS North America

Worldwide Parking Solutions

8. Indicate registration, license numbers or certificate numbers for the business or professions which are the subject of this Proposal. Please attach certificate of competency and/or state registration.

9. Are you a certified Minority business? (Y) ☐ / (N) ☒

If yes, then provide a copy of your certificate, certificate expiration date: _____

<i>African American</i>	<input type="checkbox"/>	<i>Hispanic American</i>	<input type="checkbox"/>	<i>Native American</i>	<input type="checkbox"/>
<i>American Woman</i>	<input type="checkbox"/>	<i>Asian American</i>	<input type="checkbox"/>	<i>Service Disable Vet.</i>	<input type="checkbox"/>

10. Have you personally inspected the site of the proposed work? (Y) ☒ / (N) ☐
11. Do you have a complete set of documents, including drawings and addenda? (Y) ☒ / (N) ☐
12. Did you attend the Pre-Proposal Conference, if any such conference was held? (Y) ☒ / (N) ☐
13. Have you ever failed to complete any work awarded to you? If so, state when, where and why?
(Please provide the name and contact information of the entity which was involved)

NO

- a. Has any other entity held you in default of a contract? If so, which entity? Please provide the name and number of the contact.

NO

14. State the names, telephone numbers and last known addresses of three (3) owners, individuals or representatives of owners with the most knowledge of work which you have performed or goods you have provided. (*Governments are preferred as references.*)

Linda Davis	222 E. Main Street Norfolk VA 23510	757-664-6222
(name)	(address)	(phone number)
Mark Pratt	Dennison Parking-36 S. Pennsylvania Ave. Indianapolis IN. 46204	317-633-4003
(name)	(address)	(phone number)
Rene M Sagles	LA Department of Transportation	213-972-8464
(name)	(address)	(phone number)

15. State the name of individual who will have personal supervision of the work:

Project Manager Name: Garrett Coleman

Title: Manufacturer's Representative

Telephone: 713-653-3275

Facsimile: 713-583-9870

Email address: GColeman@wps-na.com

Provide the following information regarding your Insurance Requirements:

- a. Name of Insurance Carrier: Please see attached Certificates
- b. Type of Coverage: _____
- c. Limits of Liability: _____
- d. Coverage/Policy Dates: _____
- e. Name of Insurance Agent(s): _____
- f. Agent(s) telephone including area code: _____

16. Has your insurance coverage ever been cancelled for any reason?, including payment. Yes ☐ / No ☒
If yes, what was the reason? _____

17. **Experience Record:** List past and/or present contracts, work, and jobs, that PROPOSER has performed of a type similar to what is required by specifications of the City's Proposal:

FIRM NAME/ADDRESS	DATE OF JOB	DESCRIPTION OF JOB
City of Norfolk	9/2010	13 Garages/88 Lanes PARCS Systems-\$2.98 Million
City of Los Angeles	3/2011	Hollywood & Highland \$2.83 Million
Rockville Town Center	8/2011	Mixed use-3 Garage POF/ Validation

18. State whether you or any officers of your company have been involved in any claims or litigation in the last five (5) years in any way relating to the business being procured in this RFP. Provide detail as to the cause and outcome (judgments and settlements) of those claims or litigation, whether it is the present company, a predecessor or related company.

19. **References:** List references that may be contacted to ascertain experience and ability of Proposer. Provide a minimum of three (3) references including **COMPANY NAME, ADDRESS, CONTACT PERSON, TELEPHONE, FACSIMILE AND EMAIL ADDRESS:**

See attached reference listings

20. Provide any additional information as to qualifications and/or experience, attach documentation to this form.

Signed:

Alexander van Leer

Title: VICE PRESIDENT

Type Name: Alexander van Leer

Company: WPS USA Corp.

Date: 2/24/2012

Alexander van Leer
Signature of Company Owner

STATE OF

Maryland

COUNTY OF

Montgomery

PERSONALLY APPEARED BEFORE ME, the undersigned authority Alexander van Leer
(Name of individual signing)

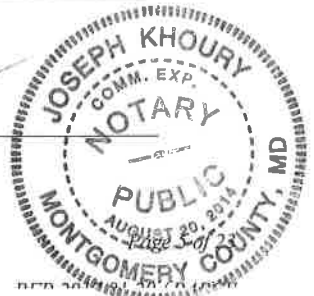
Who, after being sworn by me, affixed signature in the space provided above on this 24th date of

February, 20 12

Commission expires:

8/20/14

Joseph Khoury
Notary Public



**SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a),
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR
OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted to City of Coral Gables
[print name of the public entity]
by Alexander Van Leen, Vice President of Sales USA
[print individual's name and title]
for WPS USA CORP
[print name of entity submitting sworn statement]

Whose business address is:

7600 Standish Place

Rockville MD 20855

and (if applicable) its Federal Employer Identification Number (FEIN) is 88-0376319

If the entity has no FEIN, include the Social Security Number of the individual signing this

sworn statement: _____.)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), **Florida Statutes**, means:
 1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), **Florida Statutes**, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **[Indicate which statement applies.]**

☒ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.

[attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.


[signature]

Sworn to and subscribed before me this 24th day of February, 20 12.

Personally known Alexander van Leen

OR Produced identification # V-545-044-298-882

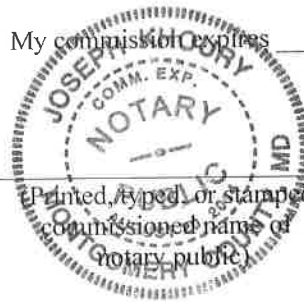
Notary Public - State of Maryland

MD-DL
(Type of identification)

My commission expires

8/20/14

Printed, typed, or stamped
commissioned name of
notary public



CONE OF SILENCE
(Revised 11-17-2009)

Sec. 2-1059. Cone of silence; contracts for the provision of goods and services.

The requirements of section 2-11.1(t) ("Cone of Silence Ordinances") of the Code of Miami-Dade County, Florida, as amended, shall not be applicable to the City of Coral Gables.


- (1) *Purpose and intent.* It is the intent of this article to prevent city commissioners, potential vendors, bidders, offerors or service providers from communicating with city department directors, their staff or selection and evaluation committee members during the period of time in which the cone of silence is imposed on the request for proposals (RFP), request for qualifications (RFQ), or invitations for bids (IFB).
- (2) *Cone of silence* is defined to mean a prohibition on:
 - a. Any communication regarding a particular request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) or any other advertised solicitation between a potential offeror, vendor, service provider, bidder, lobbyist, or consultant and city department directors, their staff, selection committee or evaluation committee members;
 - b. Any communication regarding a particular request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) or any other advertised solicitation between the city commissioners and city department directors, the city departments' staff, selection committee or evaluation committee members.
- (3) *Applicability.*
 - a. The cone of silence shall be applicable only to contracts for the provision of supplies, services and construction for amounts greater than \$25,000.00.
 - b. The cone of silence shall not apply to:
 1. Informal bids as defined in the procurement code;
 2. Emergency purchases of supplies, services or construction;
 3. Duly noticed pre-bid or pre-proposal conferences;
 4. Duly noticed site visits;
 5. Sole source procurements;
 6. Bid waivers;
 7. Oral presentations during duly noticed meetings;
 8. Competitive negotiations;
 9. Public presentations made to the city commission during any duly noticed public meeting;
 10. Contract negotiations and electronic commerce;
 11. Inquiries by the city commissioners or third parties to the city manager or assistant city managers to determine responsibility or responsiveness of bidders/offerors regarding a particular solicitation, or with regard to the process;
 12. Written communications with the chief procurement officer or staff responsible for administering the procurement process for a particular solicitation, provided the communication is limited strictly to matters of process or procedure already contained in the corresponding solicitation;
 13. Communications with the city attorney, **city manager or chief procurement officer**;
 14. Communications between a city commissioner, the city manager, assistant city managers, the city clerk and the city attorney;
 15. Communications between a city commissioner, the city manager, assistant city managers, the city clerk, the city attorney and potential offeror, vendors, service providers, lobbyists or consultants;
- (4) *Procedure.*
 - a. *Imposition.* A cone of silence shall be imposed upon each request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) and any other solicitation when advertised. At the time of imposition of the cone of silence, the city manager shall provide public notice of the cone of silence and shall advise the affected department(s) in writing. The affected departments includes, but is not

limited to, selection committee members, user departments, department directors, city attorney, city manager, assistant city manager(s), and the city commission.

- b. *Termination.* Except as otherwise provided herein, the cone of silence shall terminate at the time of the city manager's approval of the award, or the city manager's written recommendation to the city commission, as may be applicable, is received by the city clerk, or at such time that bids or proposals are rejected by the city commission or the city manager; provided, however, that if the commission refers the city manager's recommendation back to the city manager or staff for further review, the cone of silence shall be re-imposed until such time as the city manager's subsequent written recommendation is received by the city clerk.

- (5) *Penalties.* Violation of the cone of silence by a particular bidder or offeror shall render any award to said person voidable by the city commission. In addition to any other penalty provided by law, violation of any provision of this ordinance by a city employee shall subject said employee to disciplinary action up to and including dismissal. Any person who violates a provision of this ordinance shall be prohibited from serving on a city competitive selection or evaluation committee unless such appointment is approved by a four-fifths vote of the city commission. A violation of this section by a particular bidder, offeror, lobbyist or consultant shall subject such person or persons to potential debarment pursuant to the provisions of this chapter.

Proposer must complete, sign, and enclose Cone of Silence document, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED:  TITLE: Vice President
Please sign and type or Print Name

COMPANY: WOPS USA Corp. DATE: 2/24/2012

CODE OF ETHICS AND CONFLICT OF INTEREST
(Revised 11-17-2009)

Sec. 2-1055. Ethics

Any attempt by city employees to realize personal gain by conduct inconsistent with proper discharge of their duties is a breach of public trust. Any effort to influence any public employee to breach the standards of ethical conduct set forth in this division is also a breach of ethical standards. The provisions of city ordinances, county ordinances, and state statutes shall be strictly enforced to preserve the public trust.

Sec. 2-1056. Prohibition on transacting business with the city

No commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee shall enter into any contract or transact any business in which that person or a member of the immediate family has a financial interest, direct or indirect with the board or committee of the City of Coral Gables on which that person serves, and any such contract, agreement or business engagement entered in violation of this subsection shall render the transaction voidable. Willful violations of this subsection shall constitute malfeasance in office and shall affect forfeiture of office or position. Nothing in this subsection shall prohibit or make illegal (1) the payment of taxes, special assessments or fees for services provided by the city government; (2) the purchase of bonds, anticipation notes or other securities that may be issued by the city through underwriters or directly from time to time. This provision shall not apply to boards and committees which have been exempted by the city commission from the requirement of the city's ethic code.

(1) *Waiver of prohibition.* The requirements of this subsection may be waived for a particular transaction only by four affirmative votes of the city commission after public hearing upon finding that:

- a. An open-to-all sealed competitive proposal has been submitted by the offeror; or
- b. The proposal has been submitted by a person or firm offering services within the scope of the practice of architecture, professional engineering, or registered land surveying, as defined by the laws of the State of Florida and pursuant to the provisions of the Consultants' Competitive Negotiation Act, and when the proposal has been submitted by an offeror defined above; or
- c. The property or services to be involved in the proposed transaction are unique and the city cannot avail itself of such property or services without entering a transaction which would violate this subsection but for waiver of its requirements; or
- d. That the property or services to be involved in the proposed transaction are being offered to the city at a cost of no more than 80 percent of fair market value based on a certified appraisal paid for by the offeror; and
- e. That the proposed transaction will be in the best interest of the city. Such findings shall be spread on the minutes of the commission. This subsection shall be applicable only to prospective transactions, and the city commission may in no case ratify a transaction entered in violation of this subsection.

(2) *Provisions cumulative.* This subsection shall be taken to be cumulative and shall not be construed to amend or repeal any other law pertaining to the same subject matter.

Sec. 2-1057. Further prohibition on transacting business with the city

No commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee shall enter into any contract or transact any business through a firm, corporation, partnership or business entity in which that person or any member of the immediate family has a controlling financial interest, direct or indirect, with the city board or committee on which they serve, or with any person or agency acting for the city board or committee, and any such contract, agreement or business engagement entered in violation of this subsection shall render the transaction voidable. Waiver of this section may only be obtained by following the provisions of section 2-1056.


Additionally, no commission member shall vote on or participate in any way in any matter presented to the city commission if that person has any of the following relationships with any persons or entities which would be or might be directly or indirectly affected by any action of the city commission: (i) officer, director, partner, of counsel, consultant, employee, fiduciary or beneficiary; or (ii) stockholder, bondholder, debtor, or creditor, if in any instance the transaction or matter would affect the commission member in a manner distinct from the manner in which it would affect the public generally. Any commission member

who has any of the specified relationships or who would or might, directly or indirectly, realize a profit by the action of the city commission shall not vote on or participate in any way in the matter.

Sec. 2-1058. Compulsory disclosure by employees of firms doing business with the city

Should any commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee be employed, by a corporation, firm, partnership or business entity in which that person or the immediate family does not have a controlling financial interest, and should the corporation, firm, partnership or business entity have substantial business commitments to or from the city or any city agency, or be subject to direct regulation by the city or a city agency, then the person shall file a sworn statement disclosing such employment and interest with the clerk of the City within 15 days after the person has actual or constructive notice of the relationship.

Proposer must complete, sign, and enclose Conflict of Interest and Code of Ethics documents, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED:  TITLE: Vice President
Please sign and type or Print Name
COMPANY: WPS USA Corp DATE: 2/24/2012


FORMAL SOLICITATIONS PROTEST PROCEDURES

Sec. 2-950. Resolution of protested solicitations and awards-Formal.

- (a) *Right to protest on solicitations.* The following procedures shall be used for resolution of protested solicitations.
- (b) *Protest of solicitation.* Any actual or prospective bidder or offeror who perceives itself aggrieved in connection with the formal solicitation of a contract or who intends to contest bid specifications or a bid solicitation may file a written notice of intent to file a protest with the city clerk's office within three calendar days prior to the date set for opening of bids or receipt of proposals. A notice of intent to file a protest is considered filed when received by the city clerk's office.
- (c) *Protest of award.* Any actual responsive and responsible bidder whose bid is lower than that of the recommended bidder or an offeror who perceives itself aggrieved in connection with the recommended award of contract may file a written notice of intent to file a protest with the city clerk's office within three calendar days after notice of the city manager's written recommendation to the city commission for award of contract. A notice of intent to file a protest is considered filed when received by the city clerk's office.
- (d) *Contents of protest.* A written protest based on any of the foregoing must be submitted to the city clerk's office within five calendar days after the date the notice of protest was filed. A written protest is considered filed when received by the city clerk's office. The written protest shall state with particularity the specific facts and law upon which the protest of the solicitation or the award is based, and shall include all pertinent documents and evidence and shall be accompanied by the required filing fee as provided in subsection (h) below. This shall form the basis for review of the written protest and no facts, grounds, documentation or evidence not contained in the protester's submission at the time of filing the protest shall be permitted in the consideration of the written protest.
- (e) *Computation of time.* No time will be added to the above time limits for service by mail. The last day of the period so computed shall be included unless it is a Saturday, Sunday, or legal holiday in which event the period shall run until the next day which is not a Saturday, Sunday or legal holiday.
- (f) *Challenges.* The written protest may not challenge the relative weight of the evaluation criteria or the formula for assigning points in making an award determination.
- (g) *Authority to resolve protests.* The chief procurement officer, after consultation with the city attorney, shall issue a written recommendation within ten calendar days after receipt of the written protest. Said recommendation shall be sent to the city manager with a copy to the protesting party. The city manager may then either resolve the protest or reject all proposals. **On any protest on a contract for supplies and services not exceeding \$100,000.00 or a contract for construction not exceeding \$25,000.00 the city manager as authorized in Section 2-651 shall have sole authority to resolve in the best interests of the City. Otherwise, the city manager shall submit a recommendation to the city commission** for approval or disapproval thereof. A protest of an award of a contract by the city commission may be filed with the circuit court pursuant to the Florida Rules of Appellate Procedure.
- (h) *Stay of procurement during protests.* Upon receipt of a written protest filed pursuant to the requirements of this section, the city shall not proceed further with the solicitation or with the award of the contract until the protest is resolved by the city manager or the city commission as provided in subsection (f) above, unless the city manager, after consultation with the head of the user department, the chief procurement officer, and the city attorney, makes a written determination that the solicitation process or the contract award must be continued without delay in order to avoid an immediate and serious danger to the public health, safety or welfare and protect substantial interests of the city.
- (i) *Costs.* All costs accruing from a protest shall be assumed by the protestor.
- (j) *Filing fee.* The written protest must be accompanied by a filing fee in the form of a money order or cashier's check payable to the city in an amount equal to one percent of the amount of the bid or proposed contract, or \$2,500.00, whichever is less. The filing fee shall guarantee the payment of all costs which may be adjudged against the protestor in any administrative or court proceeding. If the protest is denied, the filing fee shall be forfeited to the city in lieu of payment of costs for the administrative proceedings. If the protest is upheld by the city, the filing fee shall be refunded to the protestor less any costs assessed under subsection (i) above.

- (k) *Compliance with filing requirements.* Failure of a party to timely file either the notice of intent to file a protest or the written protest, or submit the filing fee, with the city clerk's office within the time provided in subsections (a), (b) and/or (c), above, shall constitute a forfeiture of such party's right to file a protest pursuant to this section. The protesting party shall not be entitled to seek redress before the city commission or seek judicial relief without first having followed the procedure set forth in this section.

Proposer must complete, sign, and enclose Formal Solicitations Protest Procedures documents, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED:  Alexander Vankov TITLE: Vice President
Please sign and type or Print Name
COMPANY: WPS USA Corp DATE: 2/24/2012

**CITY OF CORAL GABLES
AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted to City of Coral Gables
(print name of public entity)

by Alexander Van Leen Vice President of Sales
(print individual's name and title)

for WPS USA Corp
(print name of entity submitting sworn statement)

whose business address is: 7600 Standish Place
Rockville MD 20855

and (if applicable) its Federal Employer Identification Number (FEIN) is 88-0376319
(If the entity has not FEIN, include Social Security Number of the individual signing this sworn statement:
_____.)

I, being duly first sworn state;

That the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101,12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

**CITY OF CORAL GABLES
AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT**

The Rehabilitation Act of 1973, 29 U.S.C. Section 794

The Federal Transit Act, as amended, 49 U.S.C. Section 1612

The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

[Signature]
(Signature)

Sworn to and subscribed before me this 24th day of February, 20 12

Personally known Alexander van Leen

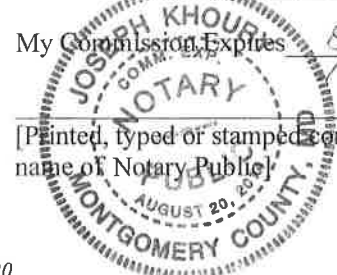
or produced identification: #V54504439882

MDPL
[Type of Identification]

Notary Public, State of Maryland

My Commission Expires 8/20/14

[Printed, typed or stamped commissioned name of Notary Public]



**CITY OF CORAL GABLES
COMPLIANCE WITH THE U.S. DEPARTMENT OF HOMELAND SECURITY
U.S. CITIZENSHIP AND IMMIGRATION SERVICES
EMPLOYMENT ELIGIBILITY VERIFICATION (E-VERIFY)**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted to City of Coral Gables
(print name of public entity)
by Alexander Van Leen, Vice President of Sales USA
(print individual's name and title)
for WPS USA CORP
(print name of entity submitting sworn statement)
whose business address is: 7600 Standish Place, Rockville, Md 20855

and (if applicable) it's Federal Employer Identification Number (FEIN) is 88-0376319
(If the entity has no FEIN, include Social Security Number of the individual signing this sworn statement;

_____.)

I, being duly first sworn state:

That the above named firm, corporation or organization is in compliance with and agree to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

E-Verify program is found in Title IV, Subtitle A, of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 (IIRIRA), Pub. L. 104-208, 110 Stat. 3009, as amended (8 U.S.C. § 1324a note). Authority for use of the E-Verify program by Federal contractors and sub-contractors covered by the terms of Subpart 22.18, "Employment Eligibility Verification", of the Federal Acquisition Regulation (FAR) (hereinafter referred to in this MOU as a "Federal contractor with the FAR E-Verify clause") to verify the employment eligibility of certain employees working on Federal contracts is also found in Subpart 22.18 and in Executive Order 12989, as amended.

**CITY OF CORAL GABLES
COMPLIANCE WITH THE U.S. DEPARTMENT OF HOMELAND SECURITY
U.S. CITIZENSHIP AND IMMIGRATION SERVICES
EMPLOYMENT ELIGIBILITY VERIFICATION (E-VERIFY)**


[Signature]

Sworn to and subscribed before me this 24th day of February, 2012

Personally known _____

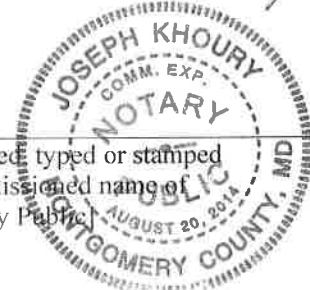
or produced identification: # VS4504429886

MD-DL
[Type of Identification]

Notary Public, State of Maryland

My Commission Expires 8/20/14

[Printed, typed or stamped
commissioned name of
Notary Public]



CERTIFIED RESOLUTION

I, Michael Martell, duly elected Secretary of WPS USA Corp, a corporation organized and existing under the laws of the State of Nevada, do hereby certify that the following Resolution was unanimously adopted and passed by a quorum of the Board of Directors of said corporation at a meeting held in accordance with law and the by-laws of said corporation.

IT IS HEREBY RESOLVED that Paul Anthony (*insert name*), the duly elected Treasurer (*insert title of officer*) of WPS USA Corp submit a Proposal and Bid Bond, if such bond is required, to the City of Coral Gables and such other instruments in writing as may be necessary on behalf of the said corporation; and that the Proposal, Bid Bond and other such instruments signed shall be binding upon the said corporation as its own acts and deeds. The secretary shall certify the names and signatures of those authorized to act by the foregoing resolution.

The City of Coral Gables shall be fully protected in relying on such certification of the secretary and shall be indemnified and saved harmless from any and all claims, demands, expenses, loss or damage resulting from or growing out of honoring the signature of any person so certified or for refusing to honor any signature not so certified.

I further certify that the above resolution is in force and effect and has not been revised, revoked or rescinded.

I further certify that the following are the names, titles and official signatures of those persons authorized to act by the foregoing resolution.

<u>NAME</u>	<u>TITLE</u>	<u>SIGNATURE</u>
<u>Derek Kiley</u>	<u>President</u>	<u>[Signature]</u>
<u>Alexander van Leen</u>	<u>Vice President</u>	<u>[Signature]</u>
<u>Paul Anthony</u>	<u>Treasurer</u>	<u>[Signature]</u>

Given under my hand and the Seal of said corporation this 24th day of February, 2012

(SEAL) By: Michael Martell, Secretary

WPS USA Corp

Name of Corporation

NOTE:

The above is a suggested form of the type of Corporate Resolution desired. Such form need not be followed explicitly, but the Certified Resolution submitted must clearly show to the satisfaction of the City of Coral Gables that the person signing the Proposal and Bid Bond for the corporation has been properly empowered by the corporation to do so in its behalf.

Signed, sealed and deliver in the presence of:

[Signature]
Witness
Samuel Coleman
Witness

By: [Signature] (Signature)
Alexander van Leen (Print Name)

FOREIGN (NON-FLORIDA) CORPORATIONS MUST COMPLETE THIS FORM

DEPARTMENT OF STATE CORPORATE CHARTER NO. _____

If your corporation is exempt from the requirements Section 607.1501, Florida Statutes, **YOU MUST CHECK BELOW** the reason(s) for the exemption. Please contact the Department of State, Division of Corporations at (904) 488-9000 for assistance with corporate registration or exemptions.

607.1501 Authority of foreign corporation to transact business required.

- (1) A foreign corporation may not transact business in this state until it obtains a certificate of authority from the Department of State.
- (2) The following activities, among others, do not constitute transacting business within the meaning of subsection (1):
- ☐ (a) Maintaining, defending, or settling any proceeding.
 - ☐ (b) Holding meetings of the board of directors or shareholders or carrying on other activities concerning internal corporate affairs.
 - ☐ (c) Maintaining bank accounts.
 - ☐ (d) Maintaining officers or agencies for the transfer, exchange, and registration of the corporation's own securities or maintaining trustees or depositories with respect to those securities.
 - ☒ (e) Selling through independent contractors.
 - ☐ (f) Soliciting or obtaining orders, whether by mail or through employees, agents, or otherwise, if the orders require acceptance outside this state before they become contracts.
 - ☐ (g) Creating or acquiring indebtedness, mortgages, and security interests in real or personal property.
 - ☐ (h) Securing or collecting debts or enforcing mortgages and security interests in property securing the debts.
 - ☐ (i) Transacting business in interstate commerce.
 - ☐ (j) Conducting an isolated transaction that is completed within 30 days and that is not one in the course of repeated transactions of a like nature.
 - ☐ (k) Owning and controlling a subsidiary corporation incorporated in or transacting business within this state or voting the stock of any corporation which it has lawfully acquired.
 - ☐ (l) Owning a limited partnership interest in a limited partnership that is doing business within this state, unless such limited partner manages or controls the partnership or exercises the powers and duties of a general partner.
 - ☐ (m) Owning, without more, real or personal property.
- (3) The list of activities in subsection (2) is not exhaustive.
- (4) This section has no application to the question of whether any foreign corporation is subject to service of process and suit in this state under any law of this state.

Please check one of the following if your firm is **NOT** a corporation:

- (I) ☐ Partnership, Joint Venture, Estate or Trust
- (II) ☐ Sole Proprietorship or Self Employed

NOTE: This sheet **MUST** be enclosed with your Proposal if you claim an exemption or have checked I or II above. If you do not check I or II above, your firm will be considered a corporation and subject to all requirements listed herein.

WPS USA Corp.
PROPOSER'S CORRECT LEGAL NAME

[Signature]
SIGNATURE OF AUTHORIZED AGENT OR PROPOSER

Offeror's Certification

WHEN OFFERER IS A CORPORATION

IN WITNESS WHEREOF, the Offeror hereto has executed this Proposal Form this 28 day of February, 20 12.

WPS USA Corp

Print Name of Corporation

Nevada

Print State of Incorporation

(CORPORATE SEAL)

By: [Signature] VICE PRESIDENT
Signature of President /other Authorized Officer

Alexander van Leen

Print Name of President/other Authorized Officer

7600 Standish Place

Address of Corporation

Rockville MD, 20855

City/State/Zip

301-258-9292

Business Telephone Number

ATTEST:

By: _____
Secretary

On this 28 day of February, 20 12, before me, the undersigned Notary Public of the State of Florida, the foregoing instrument was acknowledge by

Alexander van Leen Vice President

(Name of Corporate Officer(s) and Title(s))

of WPS USA Corp

(Name of Corporation and State of Place of Incorporation)

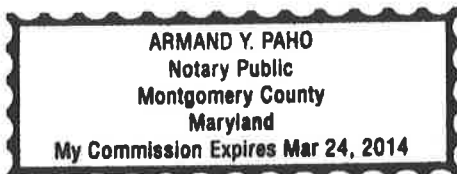
on behalf of the Corporation.

WITNESS my hand
and official seal

[Signature]
NOTARY PUBLIC,
STATE OF ~~FLORIDA~~ MARYLAND AP

NOTARY PUBLIC
SEAL OF OFFICE:

ARMAND PAHO
(Name of Notary Public: Print,
Stamp or Type as Commissioned)



Personally known to me, or
Produced identification:

MARYLAND DRIVER'S LICENSE
(Type of Identification Produced)

DID take an oath, or DID NOT did not take an oath

NON-COLLUSION AFFIDAVIT

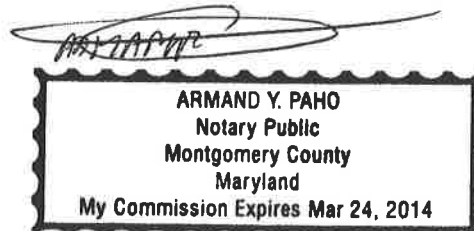
State of Maryland)

)ss.

County of Montgomery)

_____ being first duly sworn, deposes
and says that:

- (1) Affiant is the Representative
(Owner, Partner, Officer, Representative or Agent) of
WPS USA Corp the Proposer that has submitted the
attached Proposal;
- (2) Affiant is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
- (3) Such Proposal is genuine and is not a collusive or sham Proposal;
- (4) Neither the said Proposer nor and of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer or firm, or person to submit a collusive or sham Proposal in connection with the work for which the attached Proposal has been submitted; or to refrain from bidding in connection with such work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any Proposer, firm, or person to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;
- (5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Proposer or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.



2-28-2012

DRUG-FREE WORK PLACE FORM

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that

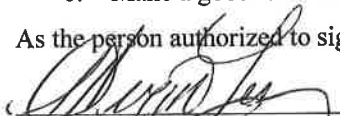
WPS USA Corp

does:

(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, Employee Assistance Programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee a copy of the statement specified in subsection (1) that are engaged in providing the commodities or contractual services that are proposed.
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are proposed, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Proposer's Signature

2/28/2012

Date

I CERTIFY THAT I AM AUTHORIZED TO EXECUTE THIS QUALIFICATION STATEMENT ON BEHALF OF THE APPLICANT. THE PROPOSER ACKNOWLEDGES AND UNDERSTANDS THAT THE INFORMATION CONTAINED IN RESPONSE TO THIS QUALIFICATION STATEMENT SHALL BE RELIED UPON BY OWNER IN AWARDED THE CONTRACT AND SUCH INFORMATION IS WARRANTED BY PROPOSER TO BE TRUE. THE DISCOVERY OF ANY OMISSION OR MISSTATEMENT THAT MATERIALLY AFFECTS THE PROPOSER'S QUALIFICATIONS TO PERFORM UNDER THE CONTRACT SHALL CAUSE THE CITY TO REJECT THE PROPOSAL, AND IF, AFTER TERMINATE THE AWARD AND/OR CONTRACT.



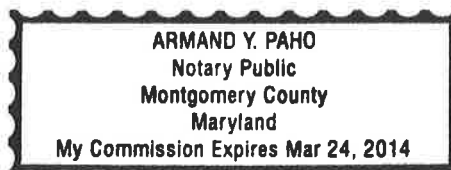
Signature

Maryland
State of ~~Florida~~

County of Montgomery

On this the 28 day of February, 2012, before me, the undersigned Notary Public of the State of Florida, personally appeared Alexander van Leen and whose name(s) is/are subscribes to the within instrument, and acknowledge it's execution.

NOTARY PUBLIC
SEAL OF OFFICE:




NOTARY PUBLIC, STATE OF FLORIDA

Maryland

ARMAND PAHO

(Name of Notary Public: Print, Stamp or Type as Commissioned.)

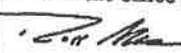
Personally known to me, or
Produced identification:

MARYLAND DRIVER'S LICENSE

(Type of Identification Produced)



ROSS MILLER
Secretary of State
204 North Carson Street, Ste 1
Carson City, Nevada 89701-4209
(775) 684 5708
Website: www.nvacs.gov

Filed in the office of  Ross Miller Secretary of State State of Nevada	Document Number 20090483296-83 Filing Date and Time 06/15/2009 12:27 PM Entity Number C17217-1997
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Certificate of Amendment
(PURSUANT TO NRS 78.385 AND 78.390)

USE BLACK INK ONLY - DO NOT HIGHLIGHT

ABOVE SPACE IS FOR OFFICE USE ONLY

Certificate of Amendment to Articles of Incorporation
For Nevada Profit Corporations
(Pursuant to NRS 78.385 and 78.390 - After Issuance of Stock)

1. Name of corporation:

WPS NORTH AMERICA PARKING SYSTEMS USA

2. The articles have been amended as follows: (provide article numbers, if available)

Article I
Name

The exact name of this Corporation is: WPS USA Corp.

3. The vote by which the stockholders holding shares in the corporation entitling them to exercise at least a majority of the voting power, or such greater proportion of the voting power as may be required in the case of a vote by classes or series, or as may be required by the provisions of the articles of incorporation* have voted in favor of the amendment is:

100%

4. Effective date of filing: (optional)

(must not be later than 90 days after the certificate is filed)

5. Signature: (required)

X 

Signature of Officer Michael L. Martell, Secretary

*If any proposed amendment would alter or change any preference or any relative or other right given to any class or series of outstanding shares, then the amendment must be approved by the vote, in addition to the affirmative vote otherwise required, of the holders of shares representing a majority of the voting power of each class or series affected by the amendment regardless to limitations or restrictions on the voting power thereof.

IMPORTANT: Failure to include any of the above information and submit with the proper fees may cause this filing to be rejected.
This form must be accompanied by appropriate fees.

Nevada Secretary of State Amend Profit-Ar
Revised: 7-1-08

ACTION OF THE BOARD OF DIRECTORS
IN LIEU OF ANNUAL MEETING

- of -

WPS NORTH AMERICA PARKING SYSTEMS USA
A Nevada Corporation

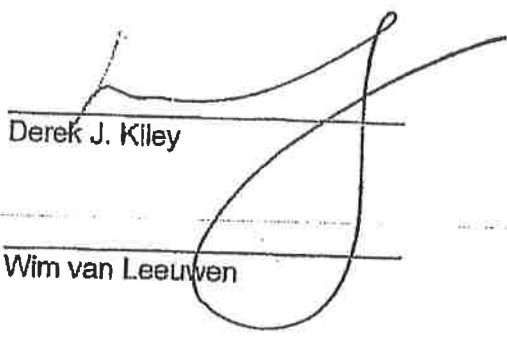
The undersigned, being all of the directors of **WPS NORTH AMERICA PARKING SYSTEMS USA** (the "Corporation"), hereby consent to and adopt the following resolutions:

RESOLVED, that all the current officers of the Corporation be and hereby are removed, and it is

FURTHER RESOLVED, that the following named persons be and they hereby are elected the officers of the Corporation, to hold the office set forth opposite the name of each until the next annual meeting of the board of directors and until their successor is elected and qualified, or until their earlier resignation or removal.

Derek J. Kiley	-	President
Alexander van Leen	-	Vice President of Sales
Paul Anthony	-	Controller
Michael L. Martell	-	Secretary

Dated: January 1, 2009



Derek J. Kiley

Wim van Leeuwen



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/21/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Private Risk Management - Houston 5555 San Felipe, Suite 1500 Houston TX 77056	CONTACT NAME: Mark Ash PHONE (A/C, No, Ext): (832) 476-6665 FAX (A/C, No): (312) 381-0702 E-MAIL ADDRESS: mark.ash@aon.com PRODUCER CUSTOMER ID #: 13959														
INSURED WPS USA Corp. 7600 Standish Place Rockville MD 20855	<table border="1"><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr><tr><td>INSURER A:HDI-Gerling America Insurance Co</td><td>26247</td></tr><tr><td>INSURER B:HDI-Gerling</td><td></td></tr><tr><td>INSURER C:</td><td></td></tr><tr><td>INSURER D:</td><td></td></tr><tr><td>INSURER E:</td><td></td></tr><tr><td>INSURER F:</td><td></td></tr></table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A:HDI-Gerling America Insurance Co	26247	INSURER B:HDI-Gerling		INSURER C:		INSURER D:		INSURER E:		INSURER F:	
INSURER(S) AFFORDING COVERAGE	NAIC #														
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INSURER C:															
INSURER D:															
INSURER E:															
INSURER F:															

COVERAGES

CERTIFICATE NUMBER: Cert ID 27398

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS			
A	GENERAL LIABILITY			GLD1152202	1/1/2012	1/1/2013	EACH OCCURRENCE	\$ 1,000,000		
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000		
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						MED EXP (Any one person)	\$ 5,000		
							PERSONAL & ADV INJURY	\$ 1,000,000		
							GENERAL AGGREGATE	\$ 2,000,000		
							PRODUCTS - COMP/OP AGG	\$ 1,000,000		
								\$		
	GEN'L AGGREGATE LIMIT APPLIES PER:									
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC									
		AUTOMOBILE LIABILITY								
<input type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	\$					
<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	\$					
<input type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident)	\$					
<input type="checkbox"/> HIRED AUTOS					\$					
<input type="checkbox"/> NON-OWNED AUTOS					\$					
					\$					
					\$					
					\$					
B		UMBRELLA LIAB	<input checked="" type="checkbox"/> OCCUR		V010026548	1/1/2012	1/1/2013			
	<input checked="" type="checkbox"/> EXCESS LIAB	<input type="checkbox"/> CLAIMS-MADE	AGGREGATE	\$ 10,000,000						
	DEDUCTIBLE						\$			
	RETENTION \$						\$			
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						<table border="1"><tr><td>WC STATUTORY LIMITS</td><td>OTHER</td></tr></table>	WC STATUTORY LIMITS	OTHER	
WC STATUTORY LIMITS	OTHER									
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input checked="" type="checkbox"/> N/A					E L EACH ACCIDENT	\$		
							E L DISEASE - EA EMPLOYEE	\$		
							E L DISEASE - POLICY LIMIT	\$		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Evidence of Insurance

CERTIFICATE HOLDER**CANCELLATION**

Evidence of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Private Risk Management
Insurance Agency, Inc.

© 1988-2009 ACORD CORPORATION. All rights reserved.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/23/2012

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Barney & Barney LLC CA Insurance Lic: 0C03950 9171 Towne Centre Dr, 500 San Diego CA 92122	CONTACT NAME: Maureen Quintanilla PHONE (A/C, No, Ext): (858) 457-3414 FAX (A/C, No): E-MAIL ADDRESS: maureen.quintanilla@barneyandbarney.com																					
INSURED WPS USA Corp. 5630 Tomken Road, Unit 4 & 5 Mississauga ON L4W 1P4	<table border="1"><tr><th colspan="2">INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr><tr><td>INSURER A:</td><td>First National Insurance</td><td></td></tr><tr><td>INSURER B:</td><td>Nova Casualty Company</td><td>42552</td></tr><tr><td>INSURER C:</td><td></td><td></td></tr><tr><td>INSURER D:</td><td></td><td></td></tr><tr><td>INSURER E:</td><td></td><td></td></tr><tr><td>INSURER F:</td><td></td><td></td></tr></table>	INSURER(S) AFFORDING COVERAGE		NAIC #	INSURER A:	First National Insurance		INSURER B:	Nova Casualty Company	42552	INSURER C:			INSURER D:			INSURER E:			INSURER F:		
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INSURER C:																						
INSURER D:																						
INSURER E:																						
INSURER F:																						

COVERAGES **CERTIFICATE NUMBER:** CL1222309806 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	GENERAL LIABILITY <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			25CC3284631	9/20/2011	9/20/2012	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ Auto Medical Payments \$ 5,000
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		BBWWK00100251	5/29/2011	5/29/2012	WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

P R O O F O F I N S U R A N C E

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

M Quintanilla/VICWAL



SOUTHERN REGION WPS REFERENCE LIST COMMENT TO CONSIDER

To the City of Coral Gables Procurement Division and Parking Dept.

At any given time, parking system equipment can be a frustration. Knowing you are experienced in the management of parking operations, I believe you are aware of that. It matters not what manufacturer you are dealing with, complex systems for parking have a myriad of possibilities to malfunction. The causes are everything from operator error by the patron, errors made by parking management personnel (especially until the new equipment is understood), abuse, and simply components failing or wearing out.

Many components in every manufacturer's equipment are made by companies that specialize in particular requirements such as coin handling units, paper currency acceptors and dispensers, credit card readers, and receipt printers to name a few. Every respected manufacturer attempts to utilize the best the industry offers. However, every manufacturer has no control over the quality assurance and reliability from these outside sources. Outside sources often make changes, cease to make certain models, and have their own policies for supporting repairs.

WPS does not attempt to customize its reference list so that only the most pleased are given to other customers. We ask that **should** you encounter a response from one of the references that cause you to be concerned, please offer WPS the opportunity to explain what might be the root problem.

WPS prides itself on attention to details and quality support. We have corporate level people who are specifically there to respond to any customer's dissatisfaction and resolve it to their expectations.

Respectfully submitted,

Garrett Coleman
WPS Region Manufacturer's Representative

Hilton Post Oak

2001 Post Oak Blvd.
Houston, TX. 77056

ACE Parking

Andres Salazar

C: 713-458-0031

O: 713-961-9300

E: andres_salazar@aceparking.com

One Hotel guest and visitor entry with ticket dispenser and bar code reader

One Hotel guest and visitor exit with cashier terminal and CC/Exit Verifier w/bar code reader

One employee entry with card reader

One employee exit with card reader

Hotel check in software to provide guest pass

Hilton of the Americas

1600 Lamar

Houston, TX. 77010

ACE Parking

Daniel Bogani

C: 713-456-9637

O: 713-577-6179

E: Daniel_bogani@aceparking.com

Three entry lanes w/ ticket dispenser, prox reader, hotel room key reader

Three exit lanes w/ cashier booth (two with fee computers)

One valet entry gate

One valet exit gate

5 floors with one entry gate and one exit gate for hotel guest nesting

Upgrade of system soon to be awarded. Will include:

New cashier terminals

New CC/ Exit Verifier

Upgrade software and flash all MPB boards

Walker @ Main

820 Main St.

Houston, TX. 77002

Lanier Parking

Michael George

C: 404-918-5388

O: 713-236-8826

E: mgeorge@lanierparking.com

Two entry lanes with ticket dispenser and Transcore AVI readers

Two exit lanes, one with cashier terminal & Hamilton Auto Cashier and one with Transcore AVI

One contract only entry with Transcore AVI

One contract only exit with Transcore AVI

Three overhead door control nodes

Christ Church Cathedral

1117 Texas St.
Houston, TX. 77002
Winpark
Adam Raffle

C:

O:

E: adam_raffle@hines.com

One lane in with ticket dispenser & card reader
One lane out with cashier terminal & card reader
2nd exit lane that is not used

717 Texas

717 Texas
Houston, 77002
Winpark
Carmyn hawkins

C:

O: 713-237-5754

E: carmyn.hawkins@hines.com

Two entry lanes with ticket dispensers and Transcore AVI readers to upper level
One entry lane with Transcore AVI reader to lower level
One exit lane with cashier terminal and AVI reader on upper level
One exit lane with AVI reader on upper level
One exit lane with AVI reader on lower level

Bank of America & Alley Theater

700 Louisiana
Houston, TX. 77002
Winpark
George Villarreal

C:

O: 713-224-6025

E: george.villarreal@hines.com

Bank of America Garage
Two Entry with AVI and Prox readers
Two Exits with AVI and Prox readers

Alley Theater Garage
Two BC Easy Entry Terminals & Prox Readers
One Cashier Exit & prox reader
One Card Reader only exit

Baylor College

1709 Dryden, Suite 115

Houston, TX. 77030

Winpark

Jerry Mauboules

C:

O: 713-798-1480

E: jerry_mauboules@hines.com

MOB Surface lot:

Two entry lanes with card readers by other

Two exit lanes with card readers by other

Eye Clinic

Two entry lanes with ticket dispensers & card readers by other

Two exit lanes with CC/Exit Verifiers & card readers by other

One full feature Pay-On-Foot station in lobby

Eye Clinic employee lot

Two entry lanes with card readers by other

Two exit lanes with card readers by other

Fastpark & Relax

6135 Will Clayton Pkwy.

Humble, TX. 77338

Self Managed

C:

O: 281-441-7275

E:

Two entry lanes, one with ticket dispenser & one with desk top issuing dispenser

Two exit lanes, one with cashier terminal & one with CC/Exit Verifier

One bus entry lane with Sirit AVI reader

One bus exit lane with Sirit AVI reader

License plate inventory system

Easterwood Airport

1 McKenzie Terminal Blvd. , Suite 112
College Station, TX. 77845
Easterwood Airport Parking
Kim Sutphen
C: 979-575-8077
O: 979-845-8511
E: kimsutphen@tamu.edu

Two entry lanes with ticket dispensers
One exit lane with cashier terminal
One exit lane with card reader only (had CC/Exit Verifier)
One Pay-On-Foot station located in parking lot under shelter
One car rental entry
One car rental exit

Needing upgrades that have been quoted

1515 Wynkoop

1331 17th St. , Suite M-111
Denver, Co. 80202
Hines (Winpark) Management
Nichole Knudson
C:
O: 303-382-1331
E: nichole.knudson@hines.com

One entry lane with ticket dispenser and Park View
One exit lane with credit card exit verifier and Park View

Hilton Walt Disney World

1751 Hotel plaza Blvd.
Lake Buena Vista, FL. 32830
Towne Park
Ashley Strohlin
C: 321-693-7891
O: 407-560-2176
E: astrohlin@townepark.com

Two Hotel guest and visitor entry with ticket dispenser and bar code reader
One Hotel guest and visitor exit with cashier terminal and CC/Exit Verifier w/bar code reader
One Hotel guest and visitor exit with CC/Exit Verifier w/bar code reader
Two employee entries with card reader and bus height sensors
Two employee exits with card reader and bus height sensors
One Valet entry
One Valet exit
Hotel check in software to provide guest pass
On line hotel validation stations

Doubletree Walt Disney World

2305 Hotel plaza Blvd.
Lake Buena Vista, FL. 32830
Towne Park
Danny Davis
C: 407-729-0041
O: 407-560-2176
E: ddavis@townepark.com

One Hotel guest and visitor entry with ticket dispenser and bar code reader
One Hotel guest and visitor exit with CC/Exit Verifier w/bar code reader
One Valet and employee entry with card reader and bus height sensors
One Valet and employee exit with card reader and bus height sensors
Hotel check in software to provide guest pass
On line hotel validation stations

101 North Ocean Dr.

101 N. Ocean Dr.
Hollywood, FL.
Five Star Parking
Gregory Ward
C: 954-275-3940
O: 954-923-3949
E: gward@fivestarparking.com

Two Hotel guest and visitor entry with ticket dispenser and bar code reader
Two Hotel guest and visitor exit with CC/Exit Verifier w/bar code reader
One BC Easy Pay-On-Foot
One Credit Card Only Wall Mount Pay-On-Foot
One Valet Terminal
Hotel check in software to provide guest pass
On line hotel validation stations

Springfield Branson Airport

2300 North Airport Blvd.
Springfield, MO. 65802
Standard Parking
Ken Mooney
C:
O: 417-863-9304
E: kmooney@standardparking.com

Three Long Term entry lanes with ticket dispensers (Two with Employee card readers)
Three Short Term entry lanes with ticket dispensers
Four exit lane with cashier terminal
One exit lane with employee card reader
Two exit lanes with credit card exit verifier
Two crossover lanes from Short Term to Long Term

Chase Tower, Dallas

2200 Ross Ave.

Suite 3060

Dallas, TX. 75201

Winpark

Gina Hayes

C: 214-455-5128

O: 214-777-5316

E: gina_hayes@hines.com

Chase Tower

Two Entries with AVI Toll Tag Readers

Three Exits with AVI Toll Tag Readers

One of the three exits has a Cashier Terminal and a CC/EV

Pearl Street Garage

Two Entries with AVI Toll Tag Readers

Two Exits with AVI Toll Tag Readers

301 Congress

301 Congress

Suite P2

Austin, TX. 78701

Winpark

Ryan Ties

C:

O: 512-320-4180

E: ryan.ties@hines.com

One entry lane with ticket dispenser

One exit lane with cashier terminal

One exit lane CC/Exit Verifer

One entry and one exit with card reader

Santa Fe

City of Santa Fe

Santa Fe, NM

C:

O:

E:

One entry with ticket dispenser and card reader

One entry with card reader

One exit with cashier terminal and card reader

One exit with card reader

One entry for nesting area with card reader

One entry for pedestrian door with card reader

2525 Ponce de Leon

2525 Ponce de Leon Blvd.

Coral Gables, Fl. 33134

Mike Cramer

C: 713-437-7071

O: 786-972-7711

E: Michael.cramer@hines.com

Main Garage:

Two entry lanes with ticket dispenser and HID prox readers

Two exit lanes with Credit Card Exit Verifiers and HID prox readers

One full featured POF Machine

Remote Garage:

One contract only entrance with HID prox reader

One contract only exit with HID prox reader

Two pedestrian door controls with HID prox readers

Phoenix Tower

Houston, TX.

Hines / Winpark

Dan Medlin

C: 713-385-9632

O: 713-437-7070

E: dan.medlin@hines.com

Two entry lanes with ticket dispenser and HID prox readers by others

Two exit lanes with Credit Card Exit Verifiers and HID prox readers by others

Replaced six other barrier arm gates controlled by HID card readers by others

1111 Fannin

1111 Fannin St.

Houston, TX. 77002

Hines / Winpark

Stephanie Phan

C:

O: 713-750-2687

E: Stephanie.phan@hines.com

One entry lane with ticket dispenser and HID prox reader by others

One exit lane with BC Easy PIL and Touch-Screen Cashier Terminal and HID prox reader by others

Baker Donelson Garage

211 Commerce St.

Nashville, TN. 37201

Republic Parking

Lorenzo Tesfay

C: 615-426-1993

O: 615-248-2970

E: LTesfay@republicparking.com

One entry lane with ticket dispenser and HID prox reader

One entry lane with 1250 card reader stanchion and HID prox reader

One exit lane with Touch-Screen Cashier Terminal and HID prox reader

Cummins Station

209 10th ave. So.

Nashville, TN. 37203

Premier Parking

Chase Oeser

C:

O: 615-238-2250

E: chase@premierparking.com

Total of three surface lots consisting of:

All lanes have Sirit AVI reader

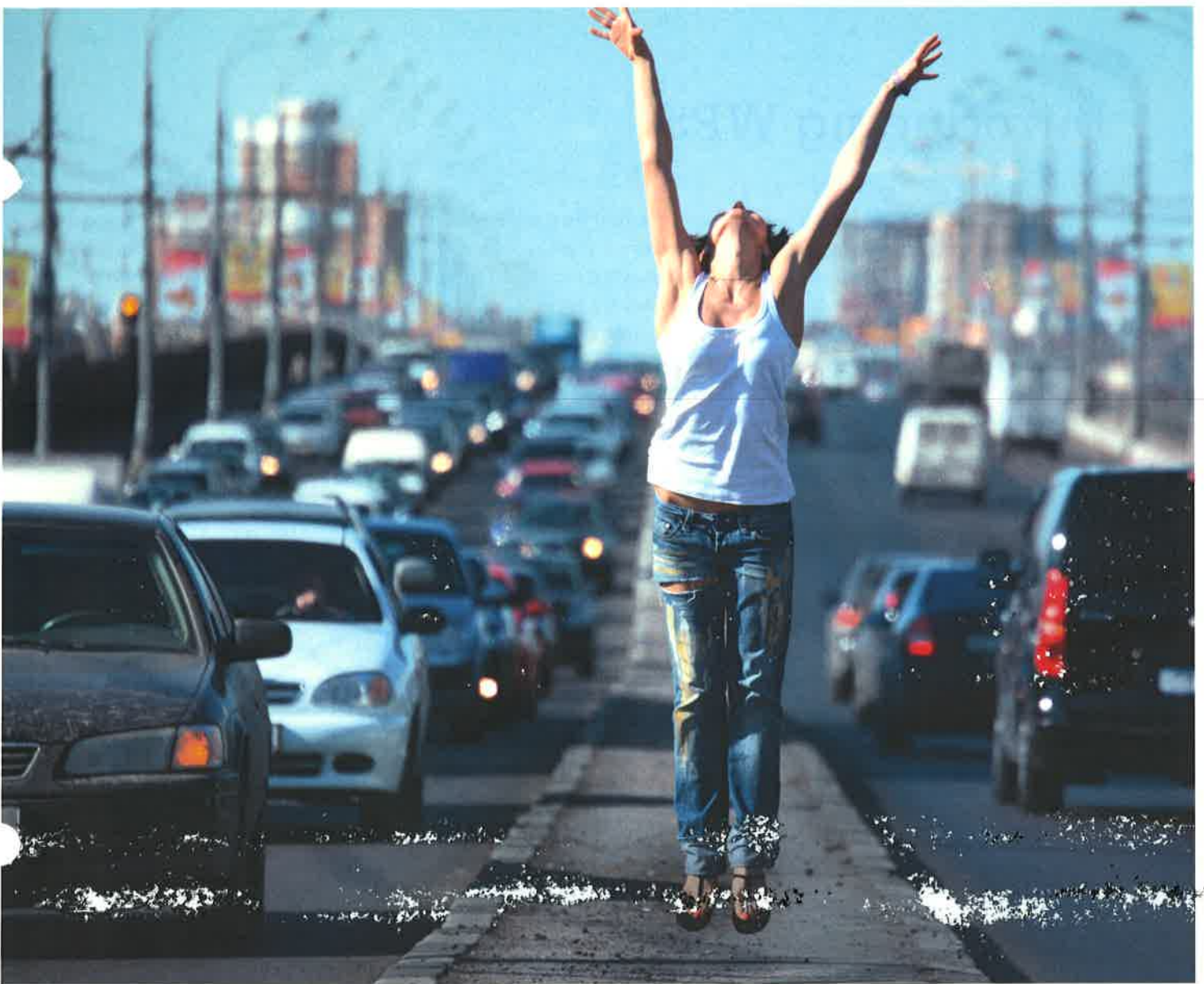
Three entry lanes with ticket dispensers

Four exit lanes with credit card exit verifiers

One exit lane with AVI only

Three Pay-On-Foot stations

Three building doors controlled by HID prox readers



Pioneers in Parking Solutions

Introducing WPS

.....

Established in 1985, WPS has always looked beyond standard 'Park and Pay' systems. Our continuing focus on end-to-end solutions means our customers enjoy tailor-made results to every unique challenge presented to us.

For more than 25 years we have pioneered parking solutions that become industry standards. We were the first company in the world to incorporate barcode technology into parking systems, a technology which was quickly adopted across the industry. At WPS, we continue to innovate and reinvent ourselves. Our latest system, ParkID, again raises the bar of user-friendly and operator-profitable parking solutions.

For end-users in cities across the world, WPS customers are providing the most reliable, hassle-free parking every hour of every day. [Welcome to Worldwide Parking Solutions.](#)



LOCALIZED, CENTRALIZED, GLOBALIZED

Headquartered in **Eindhoven**, innovation capital of the Netherlands, WPS has regional offices and distributors in many countries worldwide.

Our in-house R&D capabilities cover the globe and have the flexibility to react quickly to changing trends, emerging needs and customer demands, whenever and wherever they arise.



ParkID:

**The user-friendly generation
of automated parking**

Our Philosophy

.....

WPS has a reputation for providing integrated customer solutions. We provide flexible answers to challenging demands with trustworthy support and aftercare maintenance. Since we are not simply a 'product supplier', we understand that our customers need the support and guidance of industry experts from the first day a parking need is identified. This is why we have consultants to work with building architects, and systems architects who can advise building managers. As a result, the solutions we provide for our customers fit every requirement, every time.

WPS prides itself on customer responsiveness. We use short and focused feedback and development cycles, resulting in faster progress into production and installation of tailor-made solutions for clients worldwide.

Pioneers in Parking Solutions

.....

Our Solutions

.....

WPS employees come from a variety of backgrounds and fields of experience, covering every customer discipline. As a result, we have expertise in various areas including consultancy, software engineering, finance, manufacturing, product engineering, architecture and more. Our shared passion for competence, accuracy, reliability and delivery gives WPS a uniquely perspective on the challenges our customers face.

And because our customers come from every industry sector, including airports, leading car park management companies, stadiums, leisure parks, congress centers, hospitals, local governments and shopping centers, we are uniquely situated to answer their needs and exceed their expectations.

Every WPS customer can benefit from our end-to-end approach, whether they choose a small-scale localized installation or a custom-made solution for a large city site. Our end user-friendly interfaces and responsive aftercare technicians help ensure smooth-running profit points without bottlenecks, regardless of size.

This makes WPS the partner of choice for a growing customer portfolio, in an expanding range of industries, in countries worldwide.

IMTECH: STRENGTH FROM A SOLID PARENT COMPANY

As a member of the **Imtech Group** since 1997, WPS benefits from the financial security, knowledge and technical resources of this industry leader. With a 150-year heritage and revenue of more than 4.3 billion EUR, Imtech has more than 22,000 employees worldwide and a commitment to growth through innovation.

Imtech

Sustainability and Corporate Social Responsibility

.....

WPS is committed to contributing to a sustainable society. Our manufacturing processes and parts production conform to all current safety and sustainability standards, including ISO, VCA and CSA/UL. All our components are designed, tested and manufactured to the highest levels of durability. Our new ParkID system was created using the latest low-energy production methods, reducing the environmental footprint as much as possible.

Additionally, each component is housed in separate protective cladding, increasing the product life-cycle. And thanks to its modular design, when a segment of the ParkID system reaches end-of-life, that unit can be replaced, without the need for complete system renewal.



WPS in Brief

- Headquartered in Eindhoven, the Netherlands' innovation capital
- Owned by Imtech, a leading European technology provider
- Leading-edge suppliers of automated systems of all sizes
- Thorough knowledge of every industry sector
- Trusted by major customers in airports, stadiums, parks, hospitals, city municipalities, shopping centers and parking facility management companies worldwide.
- In-house R&D and customer consultancy expertise
- Tailored team consultancy to answer every parking need

End-to-end understanding , from requirement to delivery and beyond



WPS Parking Systems b.v.

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5652 AW Eindhoven
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COVER LETTER

KEY POINTS TO CONSIDER

In today's rapidly advancing technology, the parking industry has uncovered many new needs in order to keep pace. The expansion of the use of the worldwide web is the focus of many new industries. WPS's core development team is located in Holland. Many advancements in parking were started overseas and brought to the US as the public accepted the changes. Automation has become the main focus of parking systems and that in turn depends of the development of sophisticated software that is designed for easy use and flexibility. That has been the business model for WPS since it's beginnings in the 1980's. A lot of recognition is not given to WPS for being the first parking system manufacturer to develop the following:

- * Window's based software
- * Credit Card In/ Credit Card Out solutions for ticketless parking
- * Intelligent Bar Codes that worked off line
- * Patented two way audio **and video** customer service devices
- * Interfaces with other bar code providers such as TicketMaster, Market Mailing, and web media
- * Interfaces with Hotels and Commercial Retail Centers and customers Web sites

All of this was made possible because of bar code technology. We run into it almost every day know when we shop, purchase airline tickets, and go to entertainment events.

The additional benefit that bar code offers is the low cost of ownership. This happens in two very important areas.

- * Consumable supplies that are needed to run the parking system day in and day out. This is ticket stock, receipt paper, parking passes, and validations. Measured by the companies that supply these items, not the equipment manufacturer, they will all support the fact that bar code systems are almost half the cost of any magnetic stripe technology system.
- * Replacement components for repairs are the second most costly area for a parking system operation. Simply because bar code technology is far less complex in terms of component design, it stands to reason that the key parts of the system that deal with the machine readable tickets will be less costly, in the range of 60% or more. Additional savings are recognized when the level of skill for a service technician is reduced. Bar code systems are much easier to work on and many owners make the effort to be trained by the system provider so that they can themselves perform many of the service requirements. This save them service call money but more importantly, it allows them to get their own system up and running again so that is it generating the maximum revenue.

Pioneers in Parking Solutions

WPS USA Corp
Eastern Region Office

7600 Standish Place
Rockville, MD 20855

Phone: 301-258-9292
Fax: 301-258-9289



The WPS product line brings even more advantages in that the equipment is designed to have interchangeable parts wherever possible. So communication circuit boards, ticket readers, credit card readers, receipt printers, power supplies, LCD displays, and many, many more parts can be transferred from one device to another if the situation calls for it. It also help when a customer wants to maintain some spare parts because they do not need near as many as most other manufacturers.

A final point to consider is thought by some to be very important and others no so important. However, given all the other documental benefits of the WPS bar code technology, it is a nice added benefit that WPS qualifies as the most "GREEN" solution for parking equipment. All consumable supplies in the WPS system are bio-degradable and given the multi millions of parking tickets sold every year, the elimination of choosing magnetic stripe system solutions that contaminate the landfills when the tickets are disposed of is a good thought to consider. Just another added benefit of the WPS system.

Please take some time to review the attached literature. These are more details to consider and after doing so, you may wish to allow WPS to schedule a presentation that can provide even more factual information and help with your difficult process of selecting your next major investment in parking equipment.

WPS welcomes the opportunity to be a true business partner and ensure that your experience is pleasant and that you feel the interest of WPS considering you as a very important partner.

Respectfully submitted,

Garrett Coleman
WPS Region Manufacturer's Representative

www.wsparkingsolutions.com

To find a system to fit your parking facility, please visit our website



WHY CHOOSE WPS ??

Feb. 21, 2012

Thank you for considering Worldwide Parking Solutions (WPS) as your parking system provider.

A detailed WPS company profile is provided in the RFP package to substantiate the strength and historical commitment that WPS is recognized for in the parking industry throughout the world. What is specifically important relating to this opportunity is the establishment of WPS region offices located in Houston, TX, Rockville, MD., and Los Angeles, CA. This allows WPS to maintain adequate parts and supplies throughout the US without having to rely on sources outside the US. WPS also has distributors in 21 cities in the US, two in the south Florida market and two in Tampa so your concerns for relying on a single dealer source for quick service response is not an issue with WPS.

Another important point to be considered by selecting WPS is the ability to utilize the most advanced service support software in the parking industry. The WPS parking system utilizes a web-based service software that provides the parking system manager a tool to e-mail a service request and within minutes get a reply acknowledging the receipt of the request and further e-mails that detail every step of the service process up to and including an invoice immediately upon completion if not covered by warranty. By providing such an advanced tool for service management, a history of the system; right down to each piece of equipment within the system; provides the customer a record of the maintenance required for each component and in time, budget information related to the cost of maintaining the overall system as well as a breakdown of the cost to maintain each component of the system. This information will be valuable when making decisions regarding service contracts and when a particular component of the system should be considered for replacement.

A variety of service products are available so that the right long-term support can be determined by the customer for extended warranties, software support, preventative maintenance contracts, and spare parts inventory. These offerings combined with 24-7 service support by highly skilled factory-level technicians arriving at a site with fully equipped service trucks will assure the customer the best overall performance of the parking system and the least amount of downtime that causes loss of revenue.

A final point that should be given great consideration is what technology should be chosen to operate the new parking system. The choices are magnetic stripe technology, chip coin technology, and bar code technology. If desired, WPS can provide you a PowerPoint presentation that was used at the International Parking Institute conference in 2009 outlining the comparisons of these three technologies in greater detail. The following is a condensed summary of the results of that comparison.

Pioneers in Parking Solutions



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Bar code technology has clear advantages in the following areas:

- Environmental friendliness
- Annual consumable costs
- Man readable information printed in the ticket
- Flexibility for custom information printed on the tickets
- Health concerns for transferring germs
- Ticket stock capacity
- Customer printed information on tickets
- Reduction in jams
- Read rate for automated reading
- Low component failure
- Interchangeable components between equipment to reduce spare parts requirements

WPS pioneered the development of intelligent bar code technology starting back in the mid 1980's and has lead the way ever since. Many former manufacturers that had relied on magnetic stripe technology have or are now looking at bar code solutions but WPS has a significant head start.

Bar code technology also opens many doors for opportunity to use in advertising, low cost advance parking payment methods, integration with national event ticket companies like TicketMaster, web based loyalty parking programs, more choices for validation methods, and the most environmentally friendly and legal solution when it come time for ticket disposal.

Today's parking system clients are more experienced and have greater expectations regarding performance after the sale. WPS has recognized this and has placed a great deal of focus on providing the highest level of service while at the same time offering the very latest in parking system equipment technology.

The WPS team looks forward to the opportunity to prove they are the best choice for you new parking system.

Respectfully submitted,

Garrett Coleman
WPS Region Manufacturer's Representative

www.wpsparkingsolutions.com

To find a system to fit your parking facility, please visit our website

WPS Canada Inc & WPS USA Corp: Company Profile

WPS Canada Inc & WPS USA Corp are divisions of Worldwide Parking Solutions, an industry leading provider of automated parking equipment technology. WPS delivers effective system solutions and expert service support for our ever-expanding customer base. This incorporates regional product dealers and system end-users, encompassing a broad spectrum of governmental, institutional and private sector clients.

Company Structure

WPS Parking Systems is part of the Imtech Group, a public company with 2009 sales revenue exceeding 5.1 billion US dollars.

WPS was founded in 1985 by Mr. Hans Wernaart and Mr. Eric Smulders. Since its inception, WPS has undergone consistent growth and has evolved into an organization with business units operating in over ten countries worldwide, with the combined strength of more than 210 employees.

WPS North America Incorporated

WPS Canada Inc and WPS USA Corp are dedicated to the marketing, sales and installation of automated parking control systems in Canada, the United States and Mexico.

WPS operates product development, project management and customer service support centers out of the Canadian head office in Toronto and also in the USA Washington, DC and Los Angeles offices as well.

Product distribution and regional service support is provided by the extensive WPS dealer network located throughout North America.

WPS Parking Systems

WPS Parking Systems, based in Eindhoven, the Netherlands, operates the WPS central administration center, and serves as the marketing and sales arm for Europe. Parking sales in 2009 exceeded \$45 million US dollars worldwide.

WPS business units are located throughout Europe, these include: **Belgium, France, Portugal, Italy, Spain, Ireland and the United Kingdom.**

About the Imtech Group

Imtech is a publicly owned corporation with shares traded on the Amsterdam Stock Exchange.

The focus of Imtech companies is on electrical engineering, mechanical engineering, industrial automation and telematics. Imtech is a systems integrator and technology provider specializing in the construction industry, infrastructure and maritime sectors. The Imtech group is comprised of over 30 companies, with almost 23,000 employees, working in six compact and market-oriented clusters.

Imtech's strength is the ability to harness a fine-tuned combination of technical know-how, organizational capability and creative problem solving.

Financial Statistics

Imtech

2009 Sales Revenue for the Imtech Group was reported at over 5.1 Billion US dollars.

2009 EBITA Earnings were reported at over 281 Million US dollars.

Facilities

WPS Canada Inc is headquartered in Toronto, Ontario with an additional sales office located in Calgary, Alberta. **WPS USA Inc** is headquartered in Washington DC, with **Regional Sales & Service Offices** in Los Angeles, California, and Houston, TX.

WPS Parking Systems' head office and manufacturing facility is located in Eindhoven, the Netherlands.

Product engineering and software development for the **WPS Group** is conducted at 5 cities worldwide, including version 8 development in Toronto, Canada.

Company Mission

At WPS, our mission is to maximize the efficiency and profitability to our customers' parking operations by providing leading edge technology that is consistently and expertly supported by our knowledgeable and professional service team.

At WPS, our vision is to be the parking solutions company with the most reliable and innovative technology that exceeds our customers' expectations. This leading edge technology will be supported by the most proficient and skilled employees in the industry.

Goals & Objectives

Continue to develop and release technology innovations that provide state-of-the-art business management tools for our customers.

Expand the product dealer network throughout North America, focusing on technically strong; customer service-oriented companies.

Maximize the use of electronic information technology to optimize the quality and range of services offered by WPS, including remote PC desk top support and internet-based monitoring services.

WPS Company History

The Early Years

WPS was created to sell, install, maintain and service parking control systems and access control equipment. Products represented at that time included parking barrier gates, pay & display ticket dispensers, fully automated parking systems, access control systems and CCTV equipment.

Evolution of the Model BC200 Automated Parking System

Early product development focused on the objective to design, engineer, and manufacture a cost effective parking system solution that would fulfill the industry's primary requirement to increase profits from parking operations by automating the revenue collection process.

The model BC200 Automated Parking System emerged after years of market research and product development. WPS was at the forefront when it chose to design the BC200

www.wpsparkingsolutions.com

To find a system to fit your parking facility, please visit our website

user interface software around the Microsoft Windows operating system. The BC200 Parking Facility Management Software Program has evolved around the Windows platform and currently operates under Windows XP-Pro.

On the Leading Edge of Technology

The decision to incorporate thermal print barcode ticket technology and optical ticket scanners has also proved to be a long term success. Barcode ticketing is now the standard identification technology used in many industries, such as Inventory Tracking, Universal Product Codes, among others. Bar code printers and readers are reliable, low maintenance devices.

Throughout the past two decades, WPS has developed the BC200 product line in step with advancements in technology and in response to the needs of its customers. Recent product developments include; Parkvision, which combines video, voice and data management and monitoring tools into one graphic user interface software tool.

WPS North America Joins the Group

WPS North America was established in 1994 to market, sell, and service the WPS product line in the western hemisphere. Headquartered in Toronto, Canada; WPS North America expanded and established a comprehensive product dealer network to better serve customers. WPS parking access and revenue control systems are successfully installed across both Canada and the United States. With continuous growth in the US, it was decided to separate the North American market into two distinct functioning business units to better serve each country. WPS Canada Inc and WPS USA Corp were established in the beginning of 2010. Customer system sites include:

- Toronto Pearson International Airport, Canada
- Vancouver International Airport, Canada
- Union Station Garage, Washington, DC
- Long Beach Memorial Hospital, CA
- City of Redondo Beach, Redondo Beach, CA
- Pentagon Center, Washington DC
- Hilton Hotel Downtown, Chicago, IL
- Walt Disney World Hilton, Orlando, FL
- University of Pennsylvania, Philadelphia, PA
- City of Norfolk, VA

About the WPS Product Line

www.wpsparkingsolutions.com

To find a system to fit your parking facility, please visit our website

WPS offers a complete range of parking facility management systems; access control equipment; automated parking payment stations; and facility management software solutions.

Some available products include:

- ❑ BG-Series Direct Drive Barrier Gates
- ❑ TC-100 Programmable Card Access Control System
- ❑ Parkview/Parkvision Visual Technologies
- ❑ Digital Payment Technologies Multi-Space & Pay-By-Space Stations
- ❑ TS-200 Touch Screen Cashier Terminal
- ❑ BC200-2 Automated Parking Payment System
 - Express Entry Terminals
 - Express Exit Terminals
 - Pay-At-Exit Stations
 - Pay-On-Foot Stations
 - Facility Management Software and PC Networks
 - Central Cashier Terminals
 - Exit Cashier Terminals
 - Door Access Controllers
 - High Speed Internet Real-Time Credit Card Processing Solutions
 - Credit Card Express Payment
 - Hands Free Transponder Tag Access System
 - Monthly, Daily, Complimentary and Debit Card Readers
- ❑ BC Easy Automated Parking Payment System
 - Express Entry Terminals
 - Express Exit Terminals
 - Pay-At-Exit Stations
 - Pay-On-Foot Stations
 - Facility Management Software and PC Networks
 - Central Cashier Terminals
 - Exit Cashier Terminals
 - Door Access Controllers
 - High Speed Internet Real-Time Credit Card Processing Solutions
 - Credit Card Express Payment
 - Hands Free Transponder Tag Access System
 - Monthly, Daily, Complimentary and Debit Card Readers
- ❑ ParkID Automated Parking Payment System
 - Express Entry Terminals
 - Express Exit Terminals
 - Pay-At-Exit Stations
 - Pay-On-Foot Stations (M, L, S versions available)
 - ParkID Wallbox Unit

WPS Delivers Service Excellence

WPS North America maintains a highly skilled staff of factory trained service technicians and software support personnel. Field technicians provide on-site support to WPS dealers and system end-users.

WPS On-Line

WPS strives to utilize the powerful telecommunications tools and electronic information management technologies that are available in order to provide remote service support for our customers. For more information please visit our company website at:
www.wpsparkingsolutions.com.

WPS Canada Inc	E-Mail Address:	info@wps-na.com
Toronto (Head Office)	Toll Free: Telephone:	(800) 520-0120 (905) 625-4370
Calgary	Toll Free: Telephone:	N/A (403) 238-9753
WPS USA Corp	E-Mail Address:	info@wps-na.com
Washington, DC	Toll Free: Telephone:	(877) 977-9292 (301) 258-9292
Houston, TX	Toll Free: Telephone:	N/A (713) 653-3275
Los Angeles, CA	Toll Free: Telephone:	(888) 321-6601 (310) 618-2020
WPS Parking Systems	E-Mail Address Telephone	info@wps-group.com 011 31-40-257-2525
Imtech N.V.	Internet Web Page address:	www.imtech.nl

www.wpsparkingsolutions.com

To find a system to fit your parking facility, please visit our website

Driving Parking Technology

Providing parking for patrons, clients and customers today is not only courteous, it's a crucial part of the commercial real estate industry and critical for business growth. A well run parking facility can generate anywhere from thousands to millions of dollars in additional income each year. Parking is an essential revenue center for any property investment.

Does Your Next Real Estate Venture Include Parking?

That's where WPS comes in; our company can facilitate all of your parking needs. No matter where your site is, no matter how large or complex your site may be, WPS will be able to provide a parking solution to fit your budget and client needs. Our specialty is creating innovative, efficient and reliable parking solutions for commercial and industrial equipment developers.



Beyond furnishing your parking needs, WPS is committed to building long-lasting relationships and fostering these relationships through a constant, unyielding drive to deliver the best customer service in the parking industry.

WPS is with you every step of the way. From designing a custom integrated parking solution, to the installation of your system, and after, by providing support and maintenance. Our goal is to ensure satisfaction for the lifetime of your systems.

The technology WPS uses has been recognized by leading consultants as a viable contribution towards greener facilities. Let WPS design your next parking system to not only create a customer friendly and green environment, but to also help you capture all the potential revenue from your parking system.

WPS Eastern Region Office: 7600 Standish Place Rockville, MD 20855 . 301-258-9292
WPS Western Region Office: 386 Beech Ave, Unit B1 . Torrance, CA 90501 . 310-618-2000
WPS Toronto Office: 5630 Tomken Rd. Unit 4 . Mississauga, ON L4W 1P4 . 800-520-0120

Authorized dealers are located throughout the U.S. Please contact us to learn more.

www.wps-na.com

Driving Parking Technology



Products Include:

- Pay on Foot
- Revenue Control
- Access Control
- Gates
- Web-Based Access
- Hotel Guest Pass Systems
- Integrated Valet Management
- License Plate Recognition
- On-Line & Off-Line Validations
- Car Pool Management
- Event Parking Control
- Frequent Parker Programs

Services Include:

- Database Back-Up
- Remote "Log-In" Software Support
- Periodic Maintenance Contracts
- Software Support Agreements
- Extended Warranties
- Webinar Training
- On-Site Staff Training



Choosing a parking solution from WPS means less worry, less hassle and less stress from your parking systems. We care about our customers and value their time. For more information on how we can help you create a specialized parking solution please contact us at: www.wps-na.com.

WPS Eastern Region Office: 7600 Standish Place Rockville, MD 20855 . 301-258-9292
WPS Western Region Office: 386 Beech Ave, Unit B1 . Torrance, CA 90501 . 310-618-2000
WPS Toronto Office: 5630 Tomken Rd. Unit 4 . Mississauga, ON L4W 1P4 . 800-520-0120

Authorized dealers are located throughout the U.S. Please contact us to learn more.

www.wps-na.com

WPS Worldwide



- Leading-edge provider of parking solutions
- Trusted by major customers worldwide
- Headquartered in Eindhoven, the Netherlands' innovation capital
- Owned by Imtech, a leading European technology provider
- More than 2,700 installations in over 15 countries worldwide



IMTECH: STRENGTH FROM A SOLID PARENT COMPANY



As a member of the **Imtech Group** of companies since 1997, WPS benefits from the financial security, knowledge and technical resources of this leading industry player. With a 150-year heritage and revenue of more than **EUR 4.3 billion**, Imtech has more than **22,000 employees** worldwide and a commitment to growth through innovation.

www.wpsparkingsolutions.com

Visit our website to find a system to match your car park

An Imtech company





FACTORY EQUIPMENT LIMITED WARRANTY

Guarantee: WPS North America warrants that (a) the Equipment will be free from defects in materials and workmanship under normal use and service for a period of **one (1) year** from the date of receipt, and (b) any Software will perform substantially in accordance with the accompanying printed materials for a period of **one (1) year** from the date of receipt.

Customer Remedies: WPS North America shall, at its own expense, repair or replace the Hardware or Software that does not meet WPS North America's Guarantee (F.O.B. WPS North America's nearest Service Depot). The Limited Warranty does not cover product failures that have resulted from vandalism, misuse, or acts of nature. Advance warranty replacements are available for the first six months of the warranty period.

No Liability For Consequential Damages: WPS shall have no liability with respect to its obligations under this Agreement or otherwise for consequential, exemplary, special, indirect, incidental or punitive damages even if it has been advised of the possibility of such damages. This limitation applies to all causes of action or claims in the aggregate, including without limitation to breach of contract, breach of warranty, indemnity, negligence, strict liability, misrepresentation, and other torts. Both parties understand and agree that the remedies, exclusions and limitations herein allocate the risks of product and service non-conformity between the parties.

Customer Name:

Customer #:

Site Name & Address:

Warranty Expiry Date:

Invoice #:

WPS Authorization: x _____ **Date:** _____

WPS Contact Information:

WPS North America Inc.
5630 Tomken Road, Unit 4
Mississauga, Ontario, Canada
L4W 1P4

(905) 625-4370 or (800) 520-0120

Please do not overlook this significant information. The facts contained in this document should be very relevant to making an important buying decision for today's parking revenue systems.

Why Bar Code?

The march of technology

First there were celluloid records, then magnetic tapes and now the clarity of CD's. In automatic parking terms this march of technology translates as punch coded tickets, followed by re-encoded magnetic tickets and now barcode technology. Like the CD, bar code performs impressively with faultless ease. **WPS** has been manufacturing "smart" bar code systems for over a decade.

The most popular solution for a "GREEN" garage.

WPS pioneered the development of the intelligent bar code parking system in the mid 1980's to meet the stringent requirements set forth by the Dutch government for an environmentally friendly parking revenue control system. Magnetic stripe technology was not an option because the Mylar magnetic tape containing metal particles was not bio-degradable. It is illegal to dispose of in many states and when finding its way into landfills, it causes contamination of the ground water as the metallic particles break down. When burning this material, highly toxic fumes are introduced to the atmosphere. These little three inch long tickets may seem harmless by themselves, however there are nearly 24,000 miles of them produced each year from just one ticket manufacturer in the US. Combine all the manufacturers in the world and you will have enough to wrap the earth several times each year.

In addition to this problem, magnetic stripe tickets take longer to process which translates to additional engine running time in the garage when entering and exiting. This adds to highly toxic gases building up in the garage from exhaust fumes. When cashiers are used, these fumes can cause serious health issues.

What is this technology all about?

Bar coded parking tickets are printed on treated paper using a very simple thermal printer and read with an infra-red scanner - now an everyday sight at supermarket check-out lanes. In bar coded ticket production the only moving parts are a stepper motor and guillotine to cut off the ticket. By contrast, a magnetic encoder/printer shunts the ticket back and forth beneath print heads, encoders and readers up to three times to ensure that the magnetic code is laid correctly onto the stripe. This is accomplished with many moving parts, pulleys, belts and gears.

The thermal printer that prints the bar code is low cost device when compared to magnetic ticket encoders, uses inexpensive paper, and can print up to twelve, twenty-character lines in addition to the bar code. It is very reliable and there are no consumables such as ribbons or ink cartridges. A magnetic system needs a magnetic head sensitively balanced to avoid misreads, a needle printer, guillotine and a transport mechanism entailing motors, sensors and gear driven rollers. There is much to go wrong as clearances and tolerances can quickly stray. Maintenance costs can be high. Inking cartridges and magnetic heads are expensive consumables. All this to produce a more expensive ticket with only one line of twenty characters which is subject to frequent misreads.

Ticket lost? Wet? Crumpled? No problem

A crumpled bar coded ticket can be smoothed out and still be read by the contact less bar code reader. Try the same with a magnetic ticket. There is a good chance that it will jam the reader.

Changing the parking rates and messages has never been easier

When the operator wishes to alter the bar coded ticket message to advise of changes or promotions, it can be done quickly via the central computer. The entire reverse side of the ticket can also be used for pre-printed advertising. While time, date, entry terminal and ticket number is mandatory on both ticket types, there is no scope for change on a magnetic ticket.

No more line-ups at vehicle exit lanes

Contact less bar code reading is a huge benefit because ticket reading at pay stations, cashier terminals, and exit terminals is instantaneous. By contrast, a magnetic ticket has to be taken into the transport mechanism and checked several times giving read delays at least four times longer than for barcode. Watch a queue of cars evaporate at the exit of a bar code system parking garage to prove this point.

Equipment 'down-time' minimized

WPS bar code readers, printers and processor boards are not only simple and inexpensive to install, they are also common to entry, exit and pay on foot terminals. This modular system makes changing faulty parts much less expensive and easy. Bar code modules are 'plug-for-plug' interchangeable. The relatively low cost of the printers makes it economical to store a spare unit on site. Exchange modules can be easily installed by parking lot staff.

Special Passes are inexpensive to produce and easy to use

BC200 Facility Management Software provides a set-up and print screen to produce bar coded passes using a standard laser printer. The passes cost mere pennies each, because they are printed on standard stock paper with a blue masking stripe pre-printed over the bar code section (to prevent illegal reproduction of the bar code).

Types of value passes:

Value passes are used to enter and exit from the barrier gate controlled lanes. The stored value decrements based on the applicable charges for each stay in the parking lot.

Subscriber passes are assigned start dates and expiry dates

One time exit passes permit one free exit from the parking facility.

And many more. The BC200 System has the capability to produce over 14 different types of passes and validation coupons.

Parking Discounts are easily processed

Many applications require discounts to be applied to parking tickets. For example, a mixed use retail/commercial building may offer discounted parking to shoppers. Merchants would be equipped with a simple interface box and key pad to enable them to offer up to six types of discounts.

Other applications require the entry ticket status to be modified to permit 'in/out' ticket privileges. For example, in a hospital visitors may require multiple days parking privileges. The entry ticket status could be modified in software to change this ticket to an in/out pass that is assigned an expiry date.

Operation in the stand-alone mode

To generate high transaction speeds and avoid the issue of a separate exit ticket, the BC200 Auto-Pay system transmits data from one system node (ei. Entry/Exit Terminal, Cashier Terminal, Pay-On-Foot Terminal) to the next, via a communications network. Data communications networks are proven reliable and thereby deliver virtually uninterrupted 'on-line' system operation. In order to ensure continued system operation in the unlikely event that communications is 'off-line', WPS encodes the time & date within the bar code. This 'smart' bar code carries the data necessary to allow the pay stations to calculate parking charges and process payment transactions while operating in a 'stand-alone mode'. Once a payment is received, a validated exit pass is printed for the customer.

State-of-the-art Windows 'XP Professional Software

WPS pioneered the use of Microsoft Windows for Parking Management Software applications. The BC200 Facility Management Software program has evolved from over a decade of system development and enhancement. The comprehensive user interface provides on-screen transaction reporting, bi-directional parking space counting and remote lot full sign control. The system monitors and reports alarm status conditions, permits remote activation of barrier gates, and provides data entry fields to change messages displayed at entry, exit and pay stations as well as on the tickets. Management information is compiled and produced at the PC. Daily audit reports and statistical tables and graphs are produced upon request. All data can be exported to most 'off-the-shelf' database packages. There is a choice between an alarm and status reporting package and full networking of many car parks. Monthly card management is also a central PC function.

**COMPARISON OF BAR CODED TICKETS
VERSUS MAGNETIC STRIPE TICKETS**

	BAR CODE	MAGNETIC
Environmentally friendly	YES	NO
Contact less ticket reading.	YES	NO
Ability to read wet, crumpled tickets	YES	Unlikely
Variable message on ticket.	YES (6 x 20 character Lines)	NO
Pre-printed text on back of ticket	YES	NO
Exchange of components between entry, exit and POF equipment	YES	NO
Compatible with EPOS terminals to give parking discounts	YES	NO
Ability to re-encode ticket data	NO	YES
High read rate	YES	YES
Need for replacement ticket printer/encoder at office	RECOMMENDED	NECESSARY
Reading speed at pay stations	INSTANT	SLOWER
Exit speed	FASTER	SLOWER
Likelihood of ticket jam at entry	LOWER	HIGHER
Likelihood of ticket jam at pay station	ALMOST IMPOSSIBLE	HIGHER
Likelihood of ticket jam at exit	RARE	MORE LIKELY
Need for consumables	NONE	MAGNETIC HEAD INK CARTRIDGE
Cost of service substitute modules to reduce downtime	LOWER	HIGHER
Ticket stock cost	LOWER	HIGHER
Service costs	LOWER	HIGHER
Ability to operate when system communications is off-line	YES Time and date is encoded within the barcode	YES

ENVIRONMENTAL CONCERN

Why Magnetic Stripe Parking System Equipment Should Not Be Used

Best Practices for Responsible Disposal of Magnetic Tape Media

*The Environmental and Economic
Benefits of Recycling vs. Destruction or Disposal*

White Paper From:

The Dual-Life Tape Company

**Dual-Life Tape Company © 2006 –
For use by permission only Best Practices for Responsible Disposal of
Tape Media**

[**dual-life.com/dual-life/WhitePaper**](http://dual-life.com/dual-life/WhitePaper)

Introduction

Tape media continues to be the most widely used technology for storing and protecting digital data. Beginning in the early mainframe era and continuing to today, magnetic media continues to provide the most cost effective means for storing and protecting digital data. Nearly every organization uses tape for daily and weekly backups as well as long term archive storage. Even a medium size enterprise may consume hundreds of tapes yearly and for the largest enterprises, usage of thousands of tapes per year is very common. In managing tape media, organizations are challenged with the task of disposing of tape properly when it reaches end of life. Tape disposal is not a trivial matter for two major reasons. First, tape contains valuable company information and this information must be either erased or destroyed so that it does not fall into the wrong hands. Second, tape media is not a biodegradable material and it is highly desirable to eliminate it from the solid waste stream. This white paper will examine the issues that impact tape media disposal and will make recommendations for its responsible handling and disposition.

Tape Media Background

Virtually every enterprise uses tape media for protecting and storing digital data. In its many shapes and sizes, magnetic tape media has served every computer from the mainframes of the early 1960's to the latest computers of the 2000's. From the 100 megabyte reel tapes of 1960's to the very latest LTO formats approaching 1 terabyte of data per cartridge, tape has been consistently used for digital storage. All types of digital information is stored on tape including engineering data, financial data, email, and unstructured file system data and the use of tape media is growing sharply. The cause for this increase is two fold. First of all the total amount of electronic information is growing sharply. In 2000, the University of California Berkeley completed a seminal study on the growth of digital information. The Berkeley study found that 93% of all newly created information was digital and that the amount of digital information is doubling every year. At the same time, there is increasing legal and regulatory pressure to store electronic information longer. Much of the data that tape contains is governed by federal and state regulations such as Health Insurance Portability and Accountability Act (HIPPA), Gramm-Leach-Bliley Act, Sarbanes-Oxley Act and California SB 1386. Federal and state regulations mandate that the sensitive information contained on tape be protected. This makes the disposal of tape media a serious concern to the public and private sectors. Depending on the violation, improper disposal of tape media could result in fines or other serious penalties.

Environmental Concerns

One difficulty with tape media disposal is that tape media is not a biodegradable product making it a challenge to dispose of responsibly. The plastic and metal components that make up tape are destined to become solid waste and sit in landfills for hundreds of years. The best landfills are not completely tight throughout their lifetimes and a certain amount of chemical and metal leaching will occur. There is also a risk that tape media might end up in an illegal land fill or be

incinerated, releasing toxic material into the atmosphere. Low cost bidders for media disposal, for example, may be working through brokers to send media to developing countries or to illegal waste dumps in the U.S. to reduce disposal costs, so be careful! Your tapes, and the data they contain, may cross borders and change hands many times before being destroyed. This adds risk as tapes may be lost or stolen in route. A responsible alternative to tape media destruction is recycling for reuse. Recycling is now the norm in companies where paper recycling and ink cartridge recycling is practiced. And for good reason: recycling helps the environment and saves money. The recycling of printer ink cartridges for reuse is now a mainstream practice where once it was considered unusual. As a responsible means of managing tape disposal, recycling can dramatically reduce the amount of solid waste contributed to land fills.

Media Disposal Methods

Two principle methods exist for the disposal of tape media. One method is to physically destroy the tape media and the second is to fully eradicate the data on the tape. The destruction process is simply to physically cut and pulverize the media. Specialized commercial equipment is designed for this purpose. Tape is fed into these machines and ground into small pieces. The end result is solid waste that must be disposed of in an authorized land fill. Incineration is another method of tape destruction. All the material is completely incinerated and there is no solid waste to dispose of. The challenge of incineration is the byproduct of burning a tape is thick black smoke and the release of toxic gasses. Whatever method is performed to destroy tape media, the media needs to be disposed of in an environmentally acceptable manner. Always work only with a reputable disposal service provider who uses only approved disposal methods and can provide you with a certificate guaranteeing that your tape has been properly disposed of.

**Magnetic Tape Parking Tickets
Cannot Be Recycled Because The
Tape Is Cut Up Into Small Lengths**

Driving Parking Technology

Specification Reference
TICKET DISPENSER

WPS-BC200 2 Entry terminal

The machine readable BC200 2 entry terminal is the controlling device at the entry to an off-street parking facility and processes daily tickets and subscriber cards. Thermal print-at-issue barcode technology provides a contactless ticket environment that ensures a highly reliable ticket read rate.

Processing data

The entry terminal is equipped with a universal micro-processor board (MPB) to process the data generated from every type of transaction. A built-in battery back up retains transactions and clock functions.

Processing daily parkers

Daily parking barcode tickets are printed by the thermal graphical printer and are dispensed by push button or automatic issue. It is also possible to process chip and / or credit cards as daily parkers.

Processing subscribers

- The barcode insertion reader processes barcode subscriber cards. This reader is used as a standard throughout the BC200 2 system.
- Proximity cards or tags are processed by a contactless reader which reads from a distance up to 100 mm (Short Range).
- The hands free system uses an antenna to process subscriber transponders, which are generally fitted to the inside of a car's windshield. This enables the transponder to be read up to 10m (Long Range) away.
- Chip and / or credit cards (specified per country) are processed by one insertion reader.

Communication, security and customer assistance

A two-way voice intercom station is a common feature on every terminal. This allows patrons to contact parking lot management when assistance is needed. The level of customer service can be enhanced with a CCTV image that is generated using a pinhole camera in the station. Parkview, a two-way video option, can be integrated with the intercom in the station.



wps
PARKING SYSTEMS

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www.wps-group.com



Driving Parking Technology

Information

- The entry terminal comes equipped with a standard LCD display that has two lines of programmable text with 20 characters each. An optional advanced TFT screen (Parkview Display) offers the ability to display advertising, detailed instructions and video images.
- The entry terminal comes equipped with plain black decoration panels on each side. These can be upgraded to include an illuminated panel that provides additional customer information or advertising.
- The fascia plate is constructed of aluminium and lexan and clearly directs customers through transactions with text and symbols.

Housing

The entry terminal housing (including service door with security lock at the rear) is constructed from 2mm (14 gauge) stainless steel to ensure an attractive, corrosion free appearance throughout its long life. The standard paint finish is RAL 9007 grey. BC200 2 cabinets are available in a wide range of optional RAL colours. A built in vibration sensor detects any vandalism attempts and immediately reports incidents to the management computer.

Vehicle detection

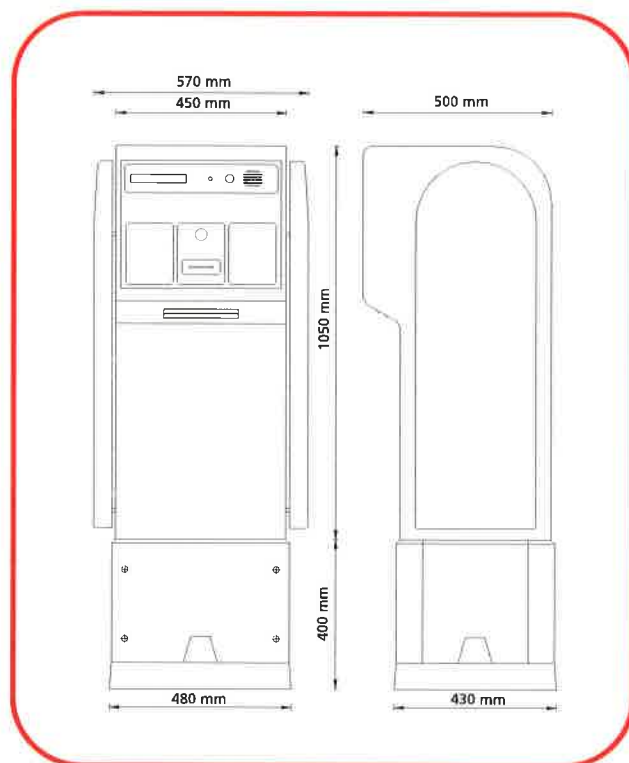
The BC200 2 entry terminal can be equipped with a vehicle detector which is used to arm the terminal for use only when a vehicle is present. Multi-loop directional logic can be incorporated.

Temperature control

A thermostatically controlled heater regulates internal temperature. An optional cold weather insulation kit and / or warm weather cooling fans can be installed in the station.

Mounting

The entry terminal can be mounted directly to the ground (or concrete island) or to a pre-fabricated foundation.



Technical specifications:

Power supply	: 120 / 230VAC
Power consumption	: 100VA (without heater)
Heater	: 250 / 400VA
Open command	: 24V / 1A
Close command	: 24V / 1A
In / out of order	: 24V / 1A
Ful l/ pre-full	: 24V / 1A

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PARKING SYSTEMS

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Driving Parking Technology

BC200-2 Pay-On-Foot Station

BC200-2 Pay-On-Foot Stations are located strategically throughout the parking facility and building complex to process parking payments for customers before they return to their vehicles. The customer-friendly terminal guides users in a step-by-step fashion. Payment types accepted include; Coins, bank notes, credit card, chip card, debit card and decrementing value card. Change is dispensed in coins and bank notes.

When used in conjunction with barrier-gate controlled BC200-2 entrance and exit stations the BC200-2 Pay-On-Foot Station achieves benefits for parking facility owners and operators, i.e. maximizes revenue control, reduces staffing costs and also provides a convenient and seamless parking experience for customers.

Processing Data

The BC200-2 Pay-On-Foot Station is equipped with a microprocessor board (MPB) that processes the data generated from all transaction types. The BC200-2 Central Data Concentrator panel manages MPB board communications and serves as the central data registration center for up to 100 BC200-2 Terminals. Other BC200-2 station types include; Express Exit, Entry, Cashier Exit and Central Cashier.

The Data Concentrator also serves as the communications interface for a PC Work Station operating BC200-2 Parking Facility Management Software. BC200-2 Software maintains a database log of system transaction records and serves as the user interface for functions including; station monitoring, remote control, parking space inventory management, access control and revenue & statistical reporting.

Processing Coins

The coin acceptance mechanism accepts up to eight different coin denominations and dispenses change in four. A receipt is issued on request. Four coin types are recycled into the coin dispensing tubes to replenish the number of coins available for change. When the change tubes are full, additional coins fall directly into the locked coin vault. Optional coin hoppers can be added to the station when a high volume of change in coins is required.

Processing Bank Notes

The superior quality banknote reader accepts bills that are specified in the BC200 software for each system. Valid notes are ingested by the reader and are placed in a self stacking vault. Receipts are issued upon request. An optional banknote dispenser can be added to the station to provide change in bills.



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Driving Parking Technology

BC200-2 Pay-On-Foot Station

Processing Bar Code Tickets

The barcode insertion reader scans the entry ticket. The station computes the fee and validates the ticket for exit within a pre-determined complimentary period once the correct fee has been paid. Barcode discount coupons are read in conjunction with a ticket. Value cards can be replenished at the pay on foot station.

Processing Chip/Credit Cards

Chip and / or credit cards are processed by one insertion reader. Credit card processing is done through an interface to an approved clearing house or other credit card processing system. Receipts are issued upon request or automatically.

Customer Assistance and Security

Each Station is equipped with a two-way intercom device. Customers contact parking lot management when assistance is needed. The level of customer service is enhanced by adding a Digital Video Recorder camera system. A "pinhole" camera can be installed in the BC200-2 Entry Station. Parkview, a two-way video system, can also be integrated with the intercom station.

Information

- The pay on foot station is equipped with a standard flat screen display to prompt users through 16 programmable levels of transaction messaging. An optional advanced TFT screen (Parkview Display) offers the ability to display additional information such as advertising, more detailed instructions and video images.
- The graphical face plate is constructed of lexan (with a steel back panel). Pictograms and text messages direct customers through the transaction sequence.

Cabinet

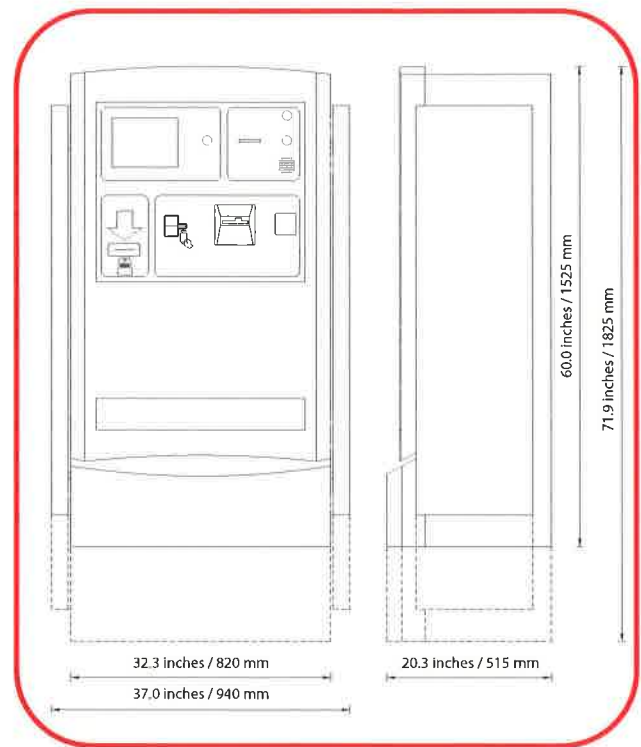
The Pay-On-Foot Station housing is constructed from 0.08 inches / 2 mm (14 gauge) steel (option stainless steel available). The standard finish is RAL 9007 grey. BC200-2 cabinets are available in a wide range of optional RAL colours. Black decoration panels are fitted to each side of the station cabinet.

Miscellaneous

The Pay-On-Foot Station can be equipped with various options including: a multiple language button, electronic lock, transaction cancel button, thermostatically controlled heater, ADA compliance and voice annunciation.

Mounting

The Pay-On-Foot Station can be mounted to the floor or to a pre-fabricated foundation.



Technical specifications:

Power supply	: 120 / 230VAC
Power consumption	: 250VA
Heater	: 400VA

BC200 2

V1-0

Wall Box

Standard:

- Epoxy coated plated steel housing
- Lexan fascia plate
- Power supply
- Micro processor board MPB
- Barcode reader
- Cadix chip / creditcard reader
- 2*20 character display
- Intercom substation
- Camera prepared
- Standard colour RAL9007

Options:

- Nedap proximity for subscribers
- Tiris micro reader for subscribers
- Possibility to use as chipcard paystation
- Optional RAL-colour housing / shield
- Master unit or slave unit



www.wpsparkingsolutions.com

Visit our website to find a system to match your car park

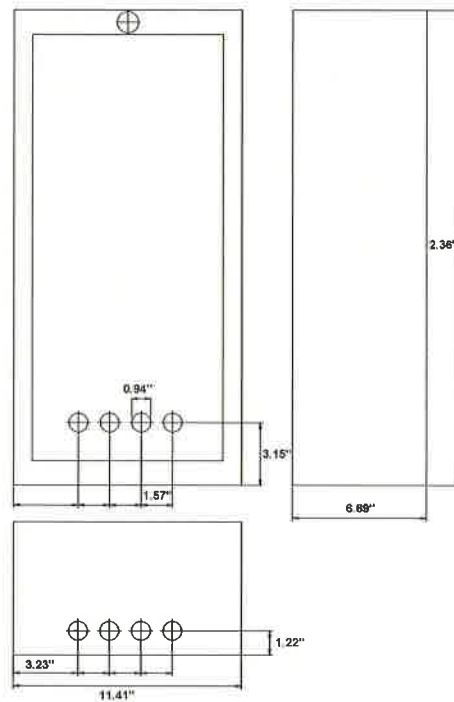


BC200 2

Wall Box

Technical Specifications

- Power Supply : 120/230 Vac
- Power Consumption : 100W
- Open Command : 24V/1A
- Close Command : 24V/1A
- In / Out of Order : 24V/1A



www.wpsparkingsolutions.com

Visit our website to find a system to match your car park



Express Exit Terminal

The BC200-2 Express Exit Terminal is a multi-functional parking access and payment processing station installed at barrier gate controlled off-street parking facilities. WPS patented thermal barcode ticket technology provides a "contactless" ticket processing environment that ensures a high level of reliability and powerful functionality. Express options include: RFID tags, barcode passes and pay by credit, coin, debit and chip card.

Processing Data

The BC200-2 Express Exit Terminal is equipped with a microprocessor board (MPB) to process the data generated from all transaction types. The BC200-2 Central Data Concentrator panel manages MPB board communications and serves as the central data registration center for up to 100 BC200-2 Terminals. Other BC200-2 station types include; Entry, Pay-On-Foot, Cashier Exit and Central Cashier.

The Data Concentrator also serves as the communications interface for a PC Work Station operating BC200-2 Parking Facility Management Software. BC200-2 Software maintains a database log of system transaction records and serves as the user interface for functions including: station monitoring, remote control, parking space inventory management, access control and revenue & statistical reporting.



Processing Daily Parkers

A motorized ticket accepting unit "TAU" processes barcode ticket transactions. Repaid tickets are validated, and dropped into a ticket collection bin inside the terminal. For unpaid tickets, fees owing are calculated and customers make payment by credit card and coins (Note: Credit card reader and electronic coin acceptor are optional devices). Coin acceptor is equipped with four recycling change dispensing tubes, each with capacity for between 65 to 125 coins. Express Parker processing options include; credit card entry/exit, debit card or chip card.

Processing Monthly and Term Parkers

The BC200-2 infrared optical barcode reader processes a wide range of passes including: term (e.g. monthly); decrementing value; and complimentary. The BC200-2 Exit Terminal interfaces with a variety of third party access control technologies, including:

- Radio Frequency Identification ("RFID") short range proximity card readers.
- Smart chip and credit cards.
- Pay by cell phone.

Express Exit Terminal

Information

- The Express Exit Terminal comes equipped with a standard LCD display that has two lines of programmable text with 20 characters each. An optional advanced TFT screen (Parkview Display) offers the ability to display advertising, detailed instructions and video images. Audio assist is available with use of the optional voice annunciation kit.
- The Express Exit Terminal includes black decoration panels on each side.
- The fascia plate is constructed of aluminum and lexan, which clearly directs customers through transactions with text and symbols.

Housing

The Express Exit Terminal housing (including service door with security lock at the rear) is constructed from 0.08 inches / 2 mm (14 gauge) stainless steel to ensure an attractive, corrosion free appearance throughout its long life. The standard paint finish is RAL 9007 gray. BC200-2 cabinets are available in a wide range of optional RAL colors. A built in vibration sensor detects any vandalism attempts and immediately reports incidents to the management computer.

Vehicle Detection

The BC200 Express Exit Terminal can be equipped with a vehicle detector which is used to arm the terminal for use only when a vehicle is present. Multi-loop directional logic can be incorporated.

Temperature Control

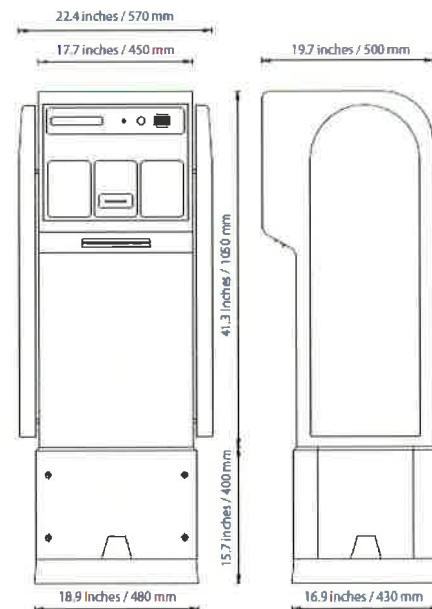
A thermostatically controlled heater regulates internal temperature. Some stations come equipped with a cold weather insulation kit and/or warm weather cooling fans.

Mounting

The Express Exit Terminal can be mounted directly to the ground (or concrete island) or to a pre-fabricated foundation.

Technical Specifications:

- Power Supply : 120 / 230VAC
- Power Consumption : 100VA (without heater)
- Heater : 250 / 400VA
- Open Command : 24V / 1A
- Close Command : 24V / 1A
- In / Out of Order : 24V / 1A
- Full / Pre-Full : 24V / 1A



tres900

Transponder and Reader Engineered Systems, Inc.

**Value Engineered for
the Supply Chain, WIP,
Asset Monitoring and
Vehicle ID Industries**

**902 to 928 MHz Frequency Hopping
Long Read Ranges - 18 to 25 ft.
Output: Wiegand, Serial, or TCP/IP
Read/Write Any EPC Gen2 tag**

The tres900 reader is value engineered to meet your most demanding applications for asset and personnel monitoring, vehicle ID and supply chain management. Integrated antenna design means simple installation and functionality in a single, low profile design. tres900 is environmentally sealed allowing for indoor and outdoor installations with a UV resistant housing.

Upgradeable firmware allows for protocol expansion and feature upgrades. High gain circular polarized antenna for maximized read ranges. DSP (digital signal processing) for multi tag anti-collision capabilities. Able to accomplish multi reader synchronization for interference reduction.



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ph. (225) 663-8450 – fax (225) 612-0021
sales@tresrfsolutions.com | www.tresrfsolutions.com

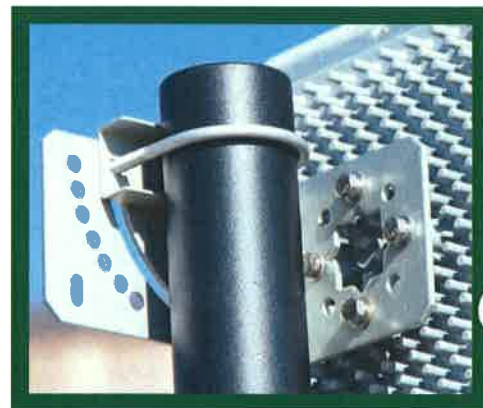
tres900

Transponder and Reader Engineered Systems, Inc.

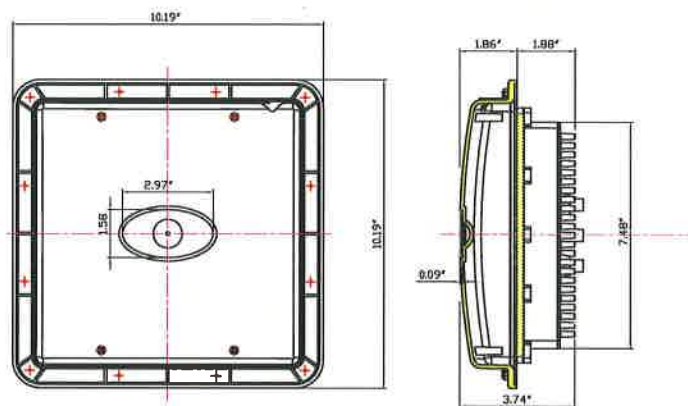
**Value Engineered for
the Supply Chain, WIP,
Asset Monitoring and
Vehicle ID Industries**

tres900 Passive UHF Reader	Specifications
Operating Frequency	902MHz ~928MHz (860-960 MHz built-in)
RF Protocol	ISO18000-6B, EPC Class 1, EPC Class 1 GEN 2
Operating Method	FHSS or fixed frequency (set by software)
Antenna Ports	Internal 7dBi circular polarized antenna 7:10 H/V
Max RF Power	30 dBm (1 Watt)
RF Power Range	20~30 dBm, Software Adjustable
Tag ID Modes	Timed Mode - automatically reads at fixed time Trigger Mode - external trigger control to read Master/slave Mode - Under software control
Identity Tag Time	<8ms Identity single tag
Reading/Writing Tag Time	Reads every 8 bytes in less than 5ms Writes every 4 bytes in less than 25ms
Reading/Writing Range	18 to 25 feet
Communication Interface	RS-232, Wiegand, TCP/IP
Input	One way trigger input for master/slave configuration
Power Supply	8 to 16VDC
Power Consumption	≤5W
Size	(10.19 X 10.19 X 3.74 inches) 260mmx260mmx90mm
Work Temperature	-20 C° to + 70 C°
Work Status Indication	Audible Buzzer
Certifications:	FCC Part 15, CE Mark

Distributed By



Mounting bracket included at no additional charge



This device complies with Part 15 of the FCC rules. Operation is subject to the following two conditions:
1) this device may not cause harmful interference, and; 2) this device must accept interference received, including interference that may cause unintended operation. FCC ID: A379502



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MK1200 Micro Kiosk™

Web-enabled self-service kiosk



FEATURES

Digital signage kiosk with 5.7 in./14.5 cm diagonal, 1/4 VGA display

Ideal for customer- and employee-facing interactive applications using digital signage, bar code scanning and price verification

Full network connectivity over wireless (IEEE 802.11b) or wired (802.3) networks

Connects to your network from anywhere with a wireless or wired Ethernet connection

Four programmable function buttons with touchscreen option

Improves interactive applications with uses such as menu navigation and item selection

Easy to use Microsoft® Windows® CE .NET operating system

Reduces application development time with standard Windows development tools

Grow your retail sales and reduce costs

The MK1200 Micro Kiosk™ from Motorola is the perfect space-saving device to cost-effectively deploy and run applications with digital signage, price verification and bar code scanning throughout your retail environment. This versatile, interactive self-service kiosk empowers you to increase your sales opportunities while reducing your internal store operation costs.

With a thin profile and an eye-catching sharp color display, the MK1200 is compact in size yet easily visible and intuitive for first-time users. Customers quickly navigate your applications by using the kiosk's four programmable buttons or the optional touchscreen. Also, employees receive in-aisle access to mission-critical information from any location on the floor.

Versatile applications meet customer and employee needs

The MK1200 enables customers to instantly obtain pre-sales assistance and customer service. For example, a quick scan of a product can verify price — including any special promotions that might be available. At the press of a button, customers can access a store map to locate a specific department, print a coupon and view frequent shopper specials

to boost sales. The MK1200 also offers the versatility to improve productivity by enabling employees to enter stock alerts, call for shelf replenishment and obtain product details as well as clock in and out and access work schedules.

Creating customer and employee applications is easy

For IT teams, the MK1200 software development kit (SDK) makes it easier and faster than ever before to create and deploy your applications. The comprehensive SDK includes the Kiosk Software Suite, a fully functional HTML-based demonstration application with source code. Large and small deployments are streamlined with a simple-to-use, menu-based configuration utility for automated remote device setup and management. All of these features enable you to build interactive solutions to satisfy even the most demanding business goals while staying on time and on budget — with one device.

Delivering return on investment (ROI)

The MK1200 allows you to improve customer loyalty and satisfaction for a stronger bottom line. It also frees your sales associates from time-consuming activities, increasing efficiency and productivity per employee with in-aisle access to critical information to perform everyday tasks quickly and efficiently.

SPECIFICATION SHEET

MK1200 MICRO KIOSK™
Web-enabled self-service kiosk

Trim, ergonomic design with a depth of less than 4 in./10 cm

Mounts easily, anywhere
in the store — on walls,
end-caps, shelves or poles

Printing support: C, C++, C#, VisualBasic.net and browser

Connects to many popular
serial printers

Award-winning scan engine technology

Reads all common bar
codes found in retail
environments

Magstripe reader (optional)

Users can swipe a card
for identification and
account access

In addition, you can rollout the MK1200 with more confidence because it's from Motorola — a global retail solutions leader with proven systems at work in millions of locations around the world.

MK1200 Specifications

Physical Characteristics

Dimensions:	10.9 in. H x 8.9 in. W x 3.6 in. D 27.7 cm H x 22.6 cm W x 9.1 cm D
Weight:	3.1 lbs/1.4 kg (typical)
Display:	Size: 5.7 in./14.5 cm diagonal Resolution: 320 x 240 pixels (1/4 VGA) Resistive touch screen: optional
Power:	12-24 VDC/20 Watts Supports Power-over-Ethernet (Symbol Bias-T)
Buttons:	4 programmable buttons
Expansion Capabilities:	One type II/III PC card
Data Ports:	RS-232: RJ-45 connector Ethernet: 10/100 Mb 10Base-T, RJ-45 connector
Audio Ports:	Beeper
Scanner:	Scan Modes: 1D: Omni-directional scanning 2D: Smart raster Light Source: 650 nm laser diode
Decode Capability:	1D symbologies: All standard retail codes including UPC/EAN, Code 39, Interleaved 2 of 5, Code 128, Codabar MSI Plessey, RSS 2D symbologies: PDF417, MicroPDF, composite codes

Performance Characteristics

CPU:	Intel XScale™ (200 MHz)
Operating Platform:	Windows CE .NET 4.2
Browser:	Internet Explorer CE version 6.0 compliant
Images:	GIF, JPEG and BMP
Flash Memory:	32 MB
RAM:	32 MB DRAM
Communications:	Serial: RS-232 Ethernet: 10/100 Mb Ethernet (802.3) WLAN: 11 Mbps (802.11b)

User Environment

Operating Temperature:	32° F to 104° F/0° C to 40° C
Storage Temperature:	-13° F to 158° F/-25° C to 70° C
Humidity:	5% to 80% (non-condensing)

To find out how your company can benefit from Motorola kiosks, contact us at any of our offices, or visit us at www.symbol.com/mk1200.

Software

Available Applications:	<ul style="list-style-type: none">• Web Kiosk Software Suite with Source Code• AirBEAM Smart• Remote Device Manager (Configuration Utility) version 2.5• On-board FTP Server• On-board SNMP Client
Application Development Tools:	<ul style="list-style-type: none">• For Web developers, the MK1200 ships with a full complement of ActiveX Object for application development. For a reference implementation with sample source code, see the Web Kiosk Software Suite.• For C/C++ developers, the MK1200 provides support for application development using Microsoft's eMbedded Visual C++ 4.0 SP3.• For C# / VisualBasic .NET developers, the MK1200 provides support for application development using Microsoft's Visual Studio .NET 2003. For a reference C# implementation with sample source code, see the MK1200's C# Kiosk Software Suite.• Symbol SDK components required to support the development environments listed above are available from Motorola's Support Central Web site.

Peripherals and Accessories

Mounting Options:	<ul style="list-style-type: none">• Wall-mount bracket• Pole-mount bracket• Conforms to the VESA 100 mm mounting standard for attachment of third-party, off-the-shelf mounting solutions
Optional Accessories:	3-track magnetic stripe reader
Regulatory	
Electrical Safety:	Certified to UL60950-1/CSA C22.2 No. 60950-1, EN60950-1/IEC60950-1
Laser Safety:	CDRH Class II, IEC Class 2
EMI/RFI:	FCC Part 15 Class B, ICES-003 Class B, European Union EMC Directive, Australian AS3548
Environmental:	European RoHS compliant



MOTOROLA

motorola.com

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[+ zoom](#)

Flex7000 (Wireless)	
CPU	Samsung CPU 533Mhz
FLASH MEMORY	64MB Flash
SDRAM	128MB of working RAM
Bluetooth/Wifi	Internal (option)
SD Card	T-Flash socket
LCD	320 x 240, 3.5" QVGA TFT
Contactless card reader	Option(Mifare Type A&B, RFID support)
BATTERY	Li-ion battery(8.4V)
MODEM	GSM/GPRS modem module or CDMA modem module
USB/RS-232	USB 1.1 Host & 2.0 Fullspeed Client, RS-232C Up to 460,800BPS
MSR	ISO7811 1, 2, 2/3 or Triple-track (Option) Bi-directional
PRINTER	2 Inch Thermal Line Printing Diameter : 30mm Number of Dots : 384 Dots Resolution : 8 Dots/mm Printing Speed : Max 90mm/s
Camera	2MPixel Camera
Bar code	2D HHP module
POWER SUPPLY	85 to 265 Volt AC 50/60Hz SMPS Free Voltage AC Adapter
IC CARD	1 Smart card with 2SAM Socket
GPS	Option
DIMENSIONS	168mm(L) X 80mm(W) X 47mm(H)

Flex7000

Flex7000 - FINGER

VoIP INTERCOM DESCRIPTION

Utilizing a Voice over IP (VoIP) Intercom solution provides the most versatile capability for communicating with the parking patron during those times that assistance is needed at an Entry Terminal, Exit Terminal, or Pay-On-Foot machine. This solution provides and an excellent opportunity to enhanced customer support and safety management while reducing operating costs.

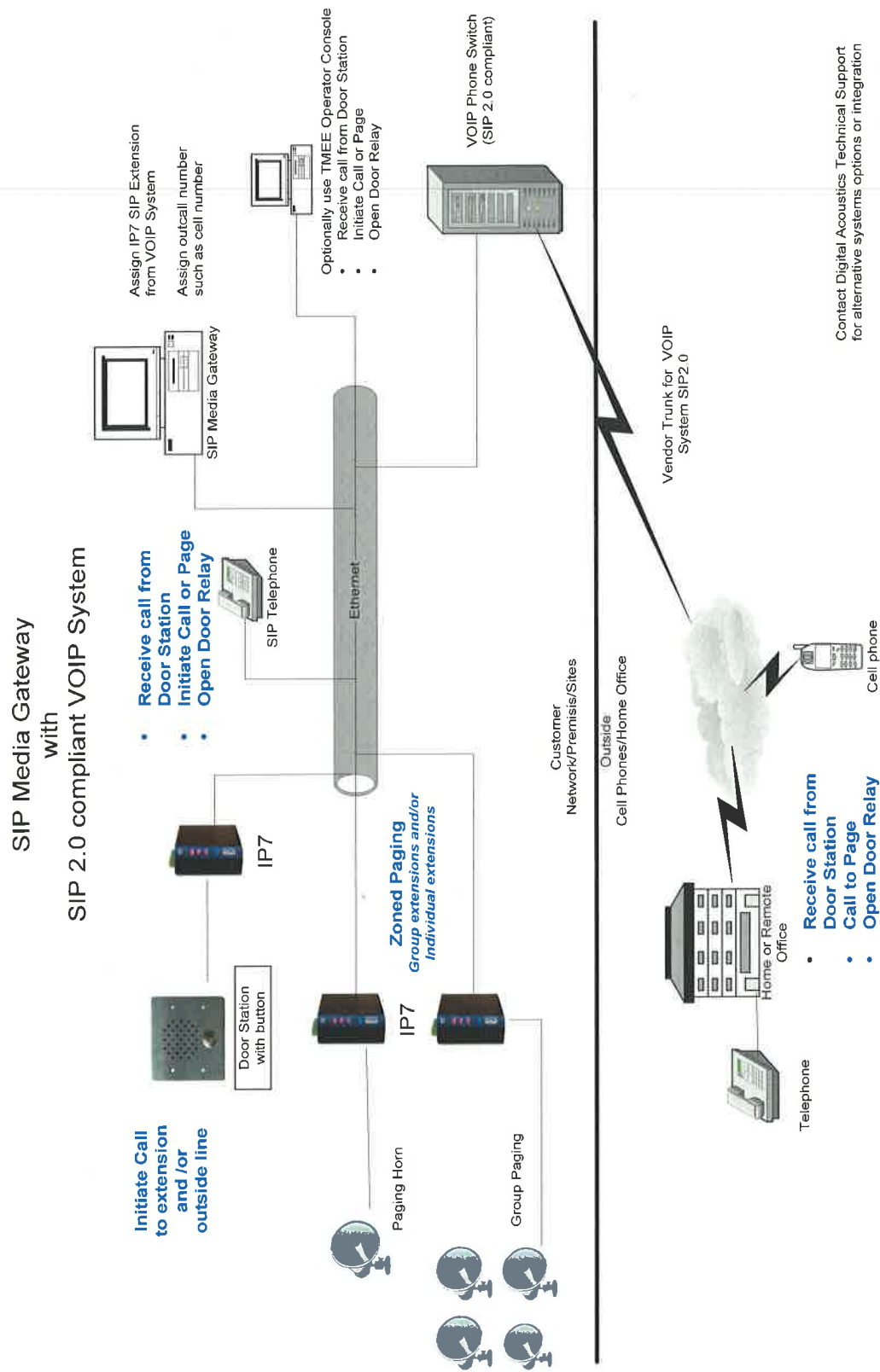
This communication system uses network-based digital technology (as opposed to older analog technology) to provide superior voice clarity, conversation tracking, voice recording, and expedited call routing. This approach is clearly supported by the many companies offering VOIP SIP 2.0 telephone solutions—Cisco, Polycom, Asterisk, and others. The growing trend among many large companies with many national & international offices is to convert from typical land line phone systems (PoTS) to VoIP systems that utilize the Internet and eliminate costly phone charges.

For the City of Coral Gables application, the parking management host PC will be equipped with a quality set of speakers and a free standing microphone. The VoIP software application will run on the PC with the parking management software thereby eliminating the need for a master call desktop station that would take up additional space on the desk area and be an additional electrical component subject to service issues over time. There is no need for a rack of control hardware since each IP-to-Analog Interface unit is approximately 4" x 4" x 1" and may be installed in the equipment or centralized in a secure area.

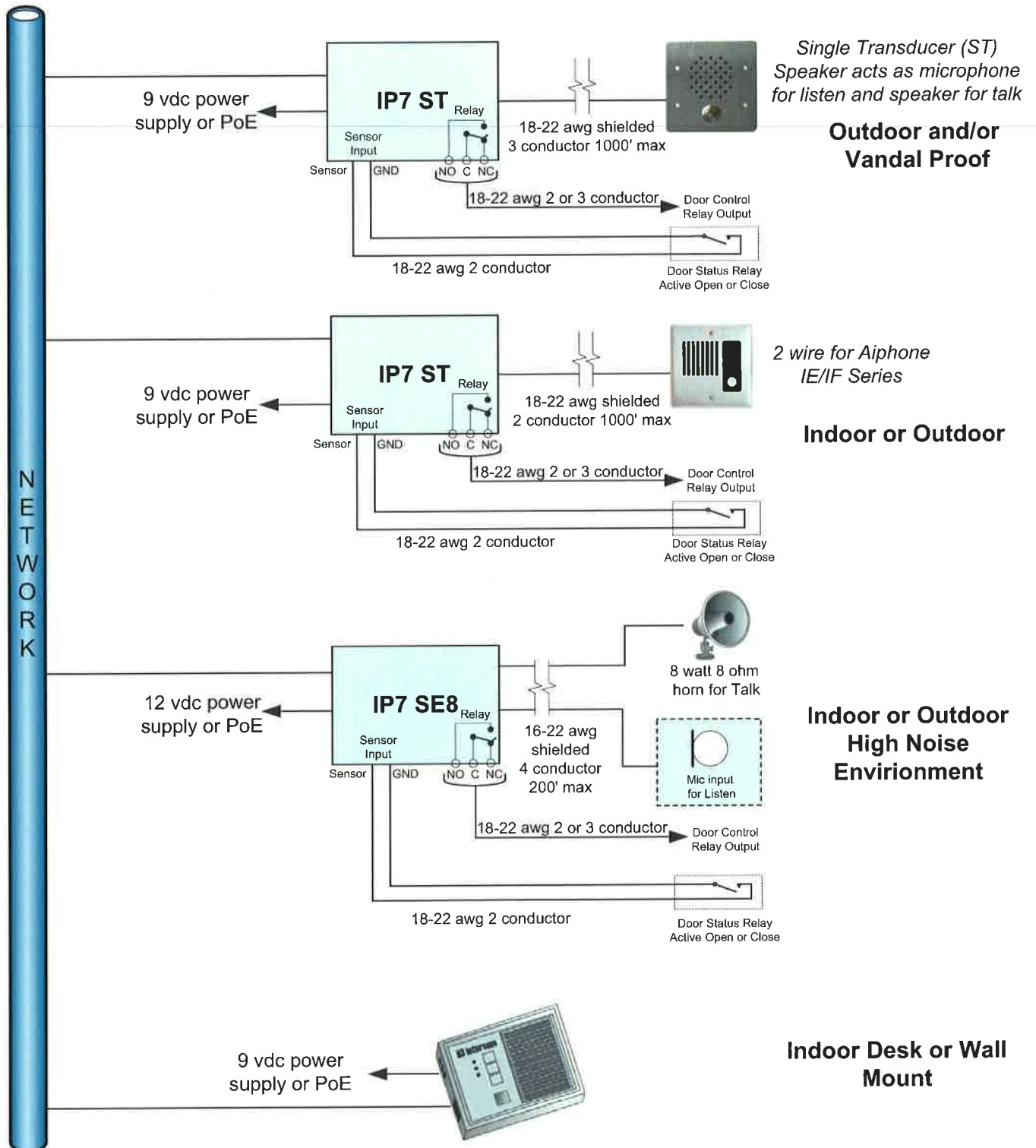
When an intercom call is generated from one of the WPS parking system terminals the PC software in the parking office will provide a visual and auditory alert to the parking management employee and the employee will use the PC mouse to click on a software button to connect with the patron and communicate using the microphone and speakers.

If 'vending' the parking gate is required to allow the patron passage, the parking employee will simply use a mouse 'click' to generate a closing contact through the call station in the parking equipment and open the gate. This input will be routed through the MPB communication board for the WPS terminal so that the action is recorded in the parking system software.

The proposed system includes the opportunity for multiple PC connectivity. This will allow the intercom system to be supported by personnel in the Security Office adjacent to the Parking Office when parking personnel are not available to take the call from a parking patron. If Internet connectivity is provided to the parking management PC, the support of intercom calls from the site may be supported from a PC anywhere in the world using a PC also connected to the internet.



Digital Acoustics IP7 Products for Intercom Applications



Client:	Project:
COMPANY: Digital Acoustics	CREATOR:
DATE:	PG: OF PGS
FILENAME: Digital Acoustics IP7 Products for Intercom Applications.vsd	

DIGITAL
ACOUSTICS
 CORPORATION

Parking Facility Management Server

The BC200-2 Parking Facility Management Server manages and controls the wide range of functions performed by the BC200-2 Automated Parking System.

Server Components

The BC200-2 Server is comprised of a PC or Server operating BC200-2 Parking Facility Management Software and a Central Data Concentrator Panel. An additional PC or Server, operating a WPS Credit & Debit Transaction Processor "CDTP" software application, is added for system applications which incorporate electronic card payment processing.

WPS BC200 Parking Facility Management Software

The modular BC200-2 Software maintains a database log of system transaction records and serves as the user interface for functions including: station monitoring, remote control, parking space inventory management, access control and revenue & statistical reporting. BC200-2 Software supports a network of remote PC Work Stations via any TCP-IP based connection.



Available Software Modules Include:

- Control Panel: *monitor transactions and system functionality*
- Processing of Daily Parkers: *revenue control*
- Processing of Subscribers: *access control groups and time zones*
- Print Menu: *generate access control cards and discount coupons*
- Alarms: *monitor system alarms via automatic email/SMS notifications*
- Statistics: *review transaction information*
- Reports: *generate an extensive array of revenue and management reports*
- Discounts: *provide various discount types*
- Counters: *monitor parking space availability for the entire system and by level / lot*
- Multiple Rate Structures: *flexible fee management*



Available Subsystem Interfaces Include:

- License Plate Recognition / License Plate Inventory
- Electronic Parking Validation
- Customer Loyalty Card Management
- Parking Reservations
- Pay by Mobile Phone
- Contract Card Management
- Variable Message Signs

www.wpsparkingsolutions.com

Visit our website to find a system to match your car park.



BC200-2

Parking Facility Management Server

System Architecture

The BC200-2 Central Data Concentrator panel manages communications for up to 100 BC200-2 terminals and serves as the central data registration center. BC200-2 station types include: Entry, Express Exit, Pay On Foot, Cashier Exit and Central Cashier.

The Data Concentrator also serves as the communications interface for a Server operating BC200-2 Parking Facility Management Software.

BC200-2 Server

The BC200-2 Parking Facility Management PC or Server is equipped with the latest Windows operating system platform, MS SQL database and provides built-in utilities to exchange data via ASCII and ODBC formats. The PC or Server is equipped with a network card, latest Intel processor, large hard drive and large memory capacity to support local and remote connectivity. A standard laser printer is used to produce management, audit and statistical reports. A standard laser printer is also used to produce customized BC200-2 barcode passes, value cards, free exit passes and discount coupons. Specialized high speed printers can also be used for high volume production of ISO type cards.

Technical Specifications:

- Power Supply: 120/230 VAC
- Architecture: Windows XP/SP3 or Windows Server 2003
- Database: Password Protected Authentication, MS SQL 2005
- Credit Card Processing: Real Time and Batch Applications are certified compliant with PCI-DSS and PABP Security Standards
- Power Consumption: 100 VA
- Full/Free: 24V/1A
- Dimensions (Data Concentrator Panel): 23.6 x 15.7 x 7.87 inches/ 600 x 400 x 200 mm

BC200 operates on a PC equipped with Windows XP-Pro, Service Pack 3 or Server equipped with Windows Server 2003.

Hardware Requirement: 2 serial ports and 2 USB ports

Dell OptiPlex GX620 and GX520



The GX620 and the GX520 are designed for the enterprise customer who is looking for performance, stability and flexibility in the workplace. The GX620 and GX520 extend industry-leading solutions through customer driven innovation, environmental responsibility and excellent customer choice, by offering seven different chassis choices sharing one single image, helping to provide excellent image stability and a low ownership cost. The GX520 provides new integrated desktop innovations for customers seeking a robust mainstream business solution while the GX620 offers all the benefits of the GX520 plus maximum flexibility, security and investment protection including Intel's new Pentium D Dual Core processors.



Direct Detect™ keeping the pulse on the health of your system

- Provides quick and convenient status of your hard drive activity and network connectivity



Usability at your fingertips

- USB ports are conveniently located on the front of the system with easy access and spacing for side by side installation of USB devices



Innovative BTX Design

- Dell's innovative BTX chassis, power supply and motherboards are designed for thermal efficiency providing improved reliability and quieter operation, as compared to previous OptiPlex models.



Innovative HyperCool™ System

- Dell's HyperCool thermal management technology utilizes variable speed fans that provide optimal cooling with less power and enables quieter operation as compared to previous OptiPlex models.



A Solution For Every Space

- The GX620 offers the Ultra Small Form Factor and the Small Form Factor chassis with an innovative All-in-One solution for space constrained environments.
- The GX520 includes this offer on the Small Form Factor chassis.



Environmental Peace of Mind

- Environmentally conscious design is RoHS compliant
- Waste reduction via customer selectable documentation and media at the point of purchase
- EnergyStar compliant straight from the factory
- Asset recovery and disposal services available

Dell Services help make OptiPlex™ desktops Easier to Deploy and Easier to Manage

- Image Management – Helps reduce image management complexity and costs by assisting customers with image development, testing and validation.
- Custom Factory Integration - Key services include custom image load, asset tagging and management and custom hardware installation.
- Deployment – Dell can arrange for custom logistics and delivery as well as installation of new systems and removal of old hardware.

GET MORE OUT OF NOW.

Visit www.dell.com for more information



OptiPlex GX620



OptiPlex GX520



System	
Processor Type	Intel® 945G chipset, Intel® Pentium® D processor with Dual Core architecture, Intel® Pentium® 4 processor with 800MHz front side bus and Hyper-Threading and up to 2MB L2 cache and Hyper-Threading and up to 2MB L2 cache and Celeron D® processor with 533MHz and 256K L2 cache
Processor Features	Intel® Pentium® D 800MHz FSB socket 1 with HT, XD, EM64T, 2x1MB L2 cache, and EIST* (6xx series)
	Intel® Pentium® 4 800MHz FSB socket 1 with HT, XD, EM64T, 2MB L2 cache and EIST* (6xx series)
	Intel® Pentium® 4 800MHz FSB socket 1 with HT, XD, EM64T, and 1MB L2 cache (5xx series)
	Intel® Celeron® D 533MHz FSB Socket 1 with XD and EM64T (3xx series)
Operating Systems	Dell recommends Microsoft® Windows® XP Professional. Microsoft Windows® XP Professional and Microsoft Windows XP Home Edition
Memory	4 DIMM slots (2 DIMM slots on USFF chassis); Non-ECC dual channel shared DDR2 SDRAM system memory (533MHz) up to 4GB* 2 DIMM slots Non-ECC dual channel shared DDR2 SDRAM system memory (400 and 533MHz) up to 2GB
Video Graphics Controller	Integrated Intel® Graphics Media Accelerator 950* 256MB ATI Radeon X800 with dual VGA or dual DVI
Hard Drive	40GB*, 80GB*, 160GB* and 250GB* 7200RPM Serial ATA or Serial ATA II
Network Controller	Broadcom® 5751 Gigabit Ethernet LAN solution 10/100/1000* Ethernet with Remote Wake Up and PXE support
Standard I/O Ports	Eight USB 2.0 (two front and six rear), USFF offers 7 USB 2.0 (2 front and 5 rear), one Ethernet (RJ45), one nine-pin serial (16550 compatible), one parallel (25-hole, bi-directional), 1 VGA out, (DVI-I out on USFF), Optional Second serial port (Not available on USFF), stereo line-in, microphone-in (front), speakers/line-out and headphone (front)
Chassis	
Dimensions	Small Form Factor 12.4" x 3.6" x 13.4" (31.63cm x 9.26cm x 34cm) Desktop 15.6" x 4.5" x 13.7" (39.59cm x 11.43cm x 34.77cm) Mini-Tower 16.2" x 7.3" x 17" (41.14cm x 18.96cm x 43.18cm) Ultra Small Form Factor 10.3" x 3.5" x 9.9" (26.3cm x 8.9cm x 25.28cm)
Power Supply	Small Form Factor 275W; Desktop 280W; Mini-Tower 305W; Ultra small form factor 220W (External)
Peripherals	
Monitors	17" E173FPb TFT Flat Panel 17" E773c/s UltraSharp™ 17" 1704FP TFT Flat Panel UltraSharp™ 20" 2005FP Widescreen 19" E193FPb TFT Flat Panel UltraSharp™ 19" 1905FP TFT Flat Panel UltraSharp™ 20" 2001FP TFT Flat Panel
All In One Solutions	UltraSharp™ 1706FP All In One (SF Chassis); UltraSharp™ 1906FP All In One (SF Chassis); UltraSharp™ 1706FP All In One (USFF chassis)
Keyboard (105 Keys)	Dell Enhanced QuietKey® USB, Enhanced Performance USB, Smart Card keyboard USB
Mouse	Dell USB two-button and Dell USB optical two-button scroll
Speakers	Internal Dell Business Audio speaker; Dell A215, Dell A425; AS501 and AS501PA sound bar available with select FP monitors
Storage Devices	
Removable Media Storage Devices	USB Floppy Drive, CD-ROM, CDRW*, CD-RW/DVD Combo, DVD-ROM* and DVD+/RW*
USB Storage Keys	Dell USB Memory Key 128MB, 256MB, and 512MB and USB 2.0 full speed compliant and bootable
Security	
Security	Trusted Platform Module 1.2 (TPM 1.2) Chassis intrusion switch
Environmental, Ergonomics & Regulatory Service & Support	
Standards	TC0949, Blue Angel, Green PC, Energy Star, BSMI, C-TICK, CE, FCC, IRAM, NEMKO, NFPA 99, SASO, TCO, TUV, UL, VCCI, USB 2.0, WEEE
Base Service	Three-Year Limited Warranty* and Next Business Day On-Site Service (US Only)
Optional Service	Three-Year Same Day Four-Hour On-Site Response Service*, 5 days x 10 hours a day, Three-Year Same Day Four-Hour On-Site Response Service*, 7 days x 24 hours a day

*EIST not available on 820 processors

not available on USFF

1. The term Gigabit Ethernet does not connote an actual operating speed of 1 Gb/sec. For high speed transmission, connection to a Gigabit Ethernet server and network infrastructure is required. 2. Up to 224MB of system memory may be allocated to support graphics, depending on system memory size and other factors.

3. The total amount of usable memory available will be less than 4 GB, depending on the actual system configuration. 4. For hard drives, GB means 1 billion bytes; actual capacity varies with preloaded material and operating system and will be less. 5. Discs burned with this drive may not be compatible with some existing drives and players, using DVD-R media provides maximum compatibility. 6. For a copy of Dell's guarantees or limited warranties, please write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682. For more information, visit www.dell.com/services/service_plans.htm. 7.

Any instruction will be dispatched if necessary following phone based troubleshooting. Subject to parts availability, geographical restrictions and terms of service. Service timing dependent upon time of day call placed to Dell U.S. only.

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SS_OPT_

realBack_052005

Pioneers in Parking Solutions



Barrier Gate Arm

BG350 / BG450

Technical Data:	Unit	BG350	BG450
Maximum Boom Length	feet / metres	12 / 3.65	20 / 6.1
Opening and Closing Time	s	1.4	1.4
Voltage	V	115	115
Frequency	Hz	60	60
Power Consumption	W	120	120
Housing: Width	in / mm	13.7 / 349	13.7 / 349
Depth	in / mm	13.7 / 349	13.7 / 349
Height	in / mm	42 / 1,067	42 / 1,067
Weight not including barrier boom	lbs / kilos	110 / 49.9	110 / 49.9

Technical Description

The combination of our proven and reliable electric motor with a lever system represents a simple and extremely reliable drive solution. It permits short opening and closing times without the barrier boom bouncing in the end positions. The lever system locks the barrier boom at both end positions. In the event of a power failure, it can still be moved easily by hand.

The complete drive system is attached to the barrier housing as a single unit, and can easily be removed from the housing by removing the mounting screws.

A built in spring mechanism provides a precise counterbalance for the barrier boom. The springs are factory set to correspond with the boom length prior to delivery. If necessary, the springs can be easily reset in situ during assembly, for example if the barrier boom is shortened or if signs are attached to the boom. It is also a simple matter to change the handing on-site from right-axial to left-axial.

The Drive Unit

The barrier is driven by a torque motor mounted on a central cast aluminium support. This support also contains the bearings for the drive shaft, the gear box

and the mounting for the counterbalance springs. The torque motor is designed for alternating current. It requires neither limit switches nor a friction clutch. It is maintenance-free and can be stalled in any position without the risk of damage. In the end positions the motor remains under power assisting the mechanical locking of the barrier boom via the lever system. This reduces the power consumption to a minimum. This power is dissipated in the form of heat, which prevents the occurrence of condensation and corrosion. This guarantees reliable and problem-free operation, especially in cold climatic conditions.

The built-in position sensor provides precise barrier boom status information to the associated controller. The self-learning control unit guarantees optimum braking, without the barrier boom bouncing or swinging out of the end position. The barrier is factory wired, tested, ready to connect and supplied with all necessary mounting accessories.

The Housing

The housing is manufactured from 14 gauge zinc plated sheet steel on to a base frame of stainless steel, then phosphate and powder coat finished for maximum protection against corrosion.

Control units are mounted onto a removable zinc plated sheet steel panel. All of the components within the barrier housing are readily accessible through the maintenance door and removable top cover. The housing is supplied in an RAL 9007 grey with the option for no additional charge to RAL 2000 orange and RAL 9010 white. Other colours are available on request, at extra cost.

Available Versions

Barriers may be supplied with the barrier boom fitted to either the right or left hand side. In its standard configuration the maintenance access door is positioned at the rear, although on request it can be any one of the other sides.

The Barrier Gate

The barrier gate is extruded from highly stable aluminium alloy to produce an octagonal profile of 4" x 2 1/8" x 1/16" / 100 mm x 55 mm x 1.4 mm and finished with an RAL 9010 white powder coat then applied with bright red reflective tape strips. If the barrier is to be any longer than 12' / 3,658 mm, it is necessary to fit either a pendulum support or fixed support post.

Info Number: MF5121/A

Direct-View LED Traffic Controller

TCL718GR-220 OPEN / FULL

ILLUMINATION SOURCE

Super bright, wide viewing angle LED's
Also available in Green, Red, Blue, or Amber LED's
Messages "Blankout" when turned off eliminating confusion.
Long life, Up to 100,000+hours



ELECTRICAL

Integrated solid state power supply
120 VAC Standard; Optional Voltages 12 V, 24 V, 277 V
OPEN 0.04 Amps Maximum; FULL 0.03 Amps Maximum

CONSTRUCTION

Cabinet - Slim Line single piece extruded aluminum housing 2.5" deep
Back plate - 0.050" Aluminum with two 7/8" diameter knockouts for electrical connections and four 3/8" knockouts for wall mounting.
Face Material - Impact resistant tinted polycarbonate

FINISH

Cabinet - Standard Duranodic Bronze
Custom colors available upon request

INSTALLATION

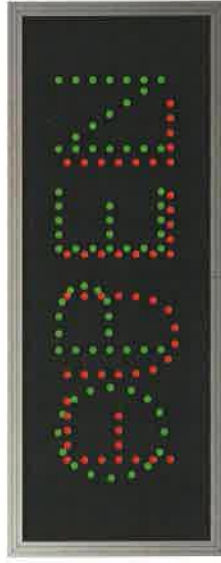
Lift 'n Shift wall mounted back plate bolts to wall surface; unit hinges on back plate allowing easy electrical connection without holding sign. Back is secured to cabinet frame using two screws to complete installation.

OPTIONS

- | | |
|--|--|
| <input type="checkbox"/> Ceiling Mount Bracket | <input type="checkbox"/> 550 Wall Mount Bracket ____ Qty |
| <input type="checkbox"/> Projection Mount Bracket | <input type="checkbox"/> Custom Paint ____ Pantone Color |
| <input type="checkbox"/> Dual Angle Mount Bracket 42" | <input type="checkbox"/> RF Remote |
| <input type="checkbox"/> Projection Double Post Mount | <input type="checkbox"/> Flasher Unit |
| <input type="checkbox"/> Single Post Mount ____ Length | <input type="checkbox"/> Photo Electric Sensor |
| <input type="checkbox"/> Double Post Mount ____ Length | <input type="checkbox"/> Piezo Buzzer |
| <input type="checkbox"/> Recessed Frame Mount | <input type="checkbox"/> Flashing Beacon |
| <input type="checkbox"/> Base Plates ____ Qty | <input type="checkbox"/> Switches ____ Gang ____ Qty |
- Available in 1, 2, 3, 4, 5, 6, 7, 8, 9 gang

Product View

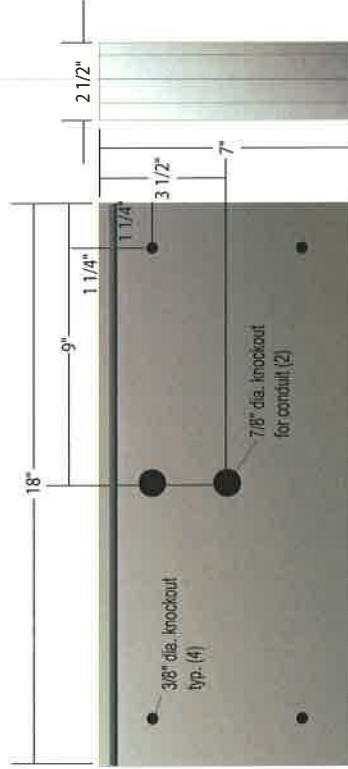
NOTE: LED quantity and placement not exact. For illustration purposes only.



Front View



Overlaid Messages Shown Separately
For Illustration Purposes



Back View

Side View



MODEL NUMBER
TCL718GR-220

CABINET DIMENSIONS
7" H x 18" L x 2.5" D

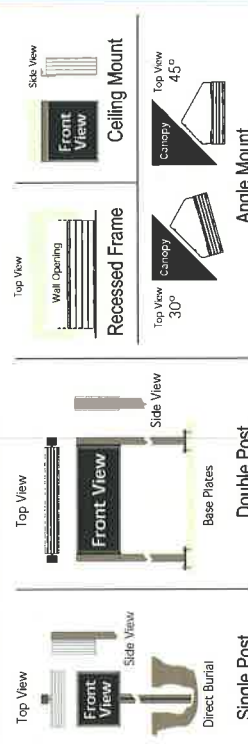
CHARACTER HEIGHT
3.5 Inches

MESSAGE
OPEN / FULL

MESSAGE COLOR
Green / Red

LIGHT SOURCE
Direct-View LED

Optional Mounting Methods



Optional Switches and Switchplates



SIGNAL TECHNOLOGIES INC.

4985 Pittsburgh Ave
Erie, PA 16509-6206
Phone: 877 / 547-9900
Fax: 814 / 835-2300
Email: sales@signal-tech.com
Online: www.signal-tech.com



Proudly Made In The USA

Meet WPS Park & Recharge

You are about to enjoy a day in the city with family or friends when you realize you have just enough "fuel" in your electric car to make it to your destination. Without hesitation, you drive into the city because you know that while you are enjoying your day, your electric car will be recharged while it is parked with WPS Park & Recharge.



Meet WPS Park & Recharge; the first charging station for electric cars, integrated with a parking management solution.

The most unique feature of the WPS Park & Recharge solution is the use of a Smart Grid. Using an intelligent energy infrastructure, the WPS Park & Recharge solution distributes the required energy to the different charging stations based on capacity. This feature ensures that the parking facility power grid will not be overcharged, even when all charging stations are used at the same time.

There is a complete integration between the WPS parking management solution and the WPS Park & Recharge

solution, meaning a separate payment facility is not needed. By using the parking management's current payment infrastructure, payment of both parking and recharging can be combined. Whether you are a short-term parker or a subscriber, one payment is sufficient for both services. A clear and separated overview of the cost related to both parking and recharging (per connection, kWh or hour) is provided via a receipt for short-term parkers or a monthly invoice for subscribers.

The WPS Park & Recharge solution is easily extendible. Each central unit can support up to twenty charging stations. All central units can work together and are manageable as one single

integrated system. This makes the WPS Park & Recharge solution the perfect remedy to the growing need for electric charging stations.

All central units can work together and are manageable as one single integrated system

When you return to the parking facility, you pay both the parking fee and the "fuel" fee for your electric car at the facility's Pay-on-Foot station. Only one single payment is needed and you are free to go with a fully recharged car after a perfect day out.

Park & Recharge Connection Unit

- Great functionality in a strong design
- Wireless communication with Park & Recharge Controller
- Smart energy metering
- Visual indication of charging status
- Integrated electrical protections
- Protected against energy theft

Power output	230 V
Maximum current output	16 A
Current metering	Integrated measurement unit
Connector	Schuko "CEE 7/4"
Maximum power consumption	3,6 kW
Weight	2,2 Kg
Dimensions (W x H x D)	155 mm x 135 mm x 88 mm
Regulations	EN 61851-1 : 2001 part 1 IEC 61000 IEC 60364-4-41 IEC 60884-1 IEC 61010 UNE-EN55011

Park & Recharge Controller

- Great functionality in a strong design
- Wireless communication with Park & Recharge Connection Unit
- Identification with bar code tickets or proximity cards
- 15" LCD Touch screen
- Connection with maximum 20 Connection Units
- Integrated power control management (Smart Grid)
- Integrated in WPS parking management solutions
- Reporting and alarms

Input device	Touch screen
Interface	Integrated LCD screen WPS parking management solution
RFID reader	ISO 14443A
Maximum power consumption	200 W
Weight	26 Kg
Dimensions (W x H x D)	600 mm x 490 mm x 216 mm

Pay-On-Foot & Pay-In-Lane Evaluation

Location ID: _____

Model: _____ **Serial #:** _____

- _____ Check Receipt Roll for Proper Alignment to the mechanism
- _____ Check Receipt Roll for Humidity and Freedom of Movement
- _____ Check Operation of Heater Unit
- _____ Check Receipt Printer for operation and print quality
- _____ Check display for clarity and correct messaging
- _____ Test Intercom for voice quality
- _____ Check Voice Annunciation System (if option is added)
- _____ Check mag stripe reader for credit card
- _____ Check Bank Note Acceptor and Dispenser
- _____ Check Coin Handling Unit for accepting and dispensing
- _____ Check ease of removing and installing money vaults
- _____ Check all illumination devices
- _____ Check Power Supply
- _____ Check MPB Controller Pins & Connectors
- _____ Check all Connections
- _____ Verify Wires Properly Secure
- _____ Verify condition of all cables
- _____ Check Pushbuttons
- _____ Dust and Dirt in the Ticket Acceptor Unit
- _____ Check the Rollers, Ticket Path and Photo-Sensors
- _____ Verify Security of all Set Screws
- _____ Make sure all panel covers are in place and all components are secured
- _____ Check Cabinet Welds
- _____ Verify all Cabinet Lags – Verify Security Locks

- _____ Condition of access control device (C/R, AVI) (if equipped)

_____ Other: _____
_____ Other: _____
_____ Other: _____